Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# **Belmont NH LMA - 2020 Averages**

| Code         Industry         Units         Employment         Weekly Wage           Total, Private plus Government         437         4,065         5970.27           Total Private         414         3,145         5990.20           101         Goods-Producing Industries         112         695         \$1,302.64           111         Agriculture, Forestry, Fishing and Hunting         5         15         \$585.04           112         Animal production and aquaculture         0         0         0         50.00           112         Animal production and aquaculture         0         0         0         50.00           113         Forestry and logging         n         n         n         n         n           114         Fishing, hunting and trapping         0         0         0         50.00           115         Agriculture and forestry support activities         n   | NIATOG |  | riverag |                | •          |
|---|--------|--|---------|----------------|------------|
| Total, Private plus Government  | NAICS  |  |         | Average Annual | Average    |
| Total Private   | Code   | ·  |         | <u> </u>       |            |
| 101   Goods-Producing Industries   112   695   51,302,64     11   |        | <u>.</u>                                   |         |                |            |
| 111   |        | Total Private                              | 414     | 3,145          | \$990.20   |
| 111   | 101    | Goods-Producing Industries                 | 112     | 695            | \$1,302.64 |
| 112   | 11     | Agriculture, Forestry, Fishing and Hunting | 5       | 15             | \$585.04   |
| Forestry and logging  | 111    | Crop production                            | n       | n              | n          |
| 114   | 112    | Animal production and aquaculture          | 0       | 0              | \$0.00     |
| 114   | 113    | Forestry and logging                       | n       | n              | n          |
| 211         Mining, Quarrying, and Oil and Gas Extraction         5         37         \$1,358.76           211         Oil and gas extraction         0         0         0         0.00           212         Mining, except oil and gas         n  | 114    |  | 0       | 0              | \$0.00     |
| 21         Mining, Quarrying, and Oil and Gas Extraction         5         37         \$1,358.76           211         Oil and gas extraction         0         0         0         50.00           212         Mining, except oil and gas         n  | 115    |  | n       | n              | n          |
| 211         Oil and gas extraction         0         \$0,000           212         Mining, except oil and gas         n         n         n         n           23         Support activities for mining         n         n         n         n         n           23         Construction         83         455         \$1,384.90           236         Construction of buildings         24         76         \$1,989.32           237         Heavy and civil engineering construction         8         136         \$1,607.81           238         Specialty trade contractors         51         243         \$1,070.16           31         Manufacturing         19         188         \$1,149.20           311         Food manufacturing         4         19         \$415.83           312         Beverage and tobacco product manufacturing         n         n         n         n           312         Beverage and tobacco product manufacturing         0         0         \$0.00           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturi   | 21     |  | 5       | 37             | \$1,358.76 |
| Mining, except oil and gas  | 211    |  | 0       | 0              | \$0.00     |
| Support activities for mining   n   n   n   n   n   n   n   n   n   | 212    |  | n       | n              | n          |
| 23         Construction         83         455         \$1,384.90           236         Construction of buildings         24         76         \$1,989.32           237         Heavy and civil engineering construction         8         136         \$1,607.81           238         Specialty trade contractors         51         243         \$1,007.016           31         Manufacturing         19         188         \$1,149.20           311         Food manufacturing         4         19         \$415.83           312         Beverage and tobacco product manufacturing         n         n         n         n           312         Beverage and tobacco product manufacturing         0         0         \$0.00           314         Textile mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         0         0         \$0.00           317         Wood product manufacturing         0         0         \$0.00           321         Wood product manufacturing         0         0         \$0.00           322         Paper manufacturing         0         0 <td>213</td> <td></td> <td></td> <td></td> <td>n</td>  | 213    |  |         |                | n          |
| 236         Construction of buildings         24         76         \$1,989.32           237         Heavy and civil engineering construction         8         136         \$1,607.81           238         Specialty trade contractors         51         243         \$1,070.16           31         Manufacturing         19         188         \$1,149.20           311         Food manufacturing         4         19         \$415.83           312         Beverage and tobacco product manufacturing         n         n         n         n           313         Textile mills         0         0         \$0.00           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         0         0         \$0.00           317         Wood product manufacturing         0         0         \$0.00           321         Wood product manufacturing         0         0         \$0.00           322         Paper manufacturing         0         0         \$0.00           323         Printing and related support activities         n         n <td>23</td> <td></td> <td>83</td> <td>455</td> <td>\$1,384.90</td>                                      | 23     |  | 83      | 455            | \$1,384.90 |
| 237         Heavy and civil engineering construction         8         136         \$1,607.81           238         Specialty trade contractors         51         243         \$1,070.16           31         Manufacturing         19         188         \$1,149.20           311         Food manufacturing         4         19         \$415.83           312         Beverage and tobacco product manufacturing         n         n         n         n           313         Textile mills         0         0         \$0.00           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n  |        |  |         |                |            |
| 238         Specialty trade contractors         51         243         \$1,070.16           31         Manufacturing         19         188         \$1,149.20           311         Food manufacturing         4         19         \$415.83           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         0         0         \$0.00           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         0         0         \$0.00           317         Wood product manufacturing         0         0         \$0.00           318         Use and a product manufacturing         0         0         \$0.00           319         Paper manufacturing         0         0         \$0.00           311         Wood product manufacturing         0         0         \$0.00           312         Paper manufacturing         0         0         \$0.00           312         Paper manufacturing         0         0         \$0.00           325   |        |  |         |                |            |
| 31         Manufacturing         19         188         \$1,149.20           311         Food manufacturing         4         19         \$415.83           312         Beverage and tobacco product manufacturing         n         n         n         n           313         Textile mills         0         0         \$0.00           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n  |        |  |         |                |            |
| Food manufacturing  |        | • •  |         |                |            |
| Beverage and tobacco product manufacturing   n   n   n   n   n   n   n   n   n  |        | _  |         |                |            |
| Textile mills   |        | <u> </u>                                   |         |                | n          |
| 314         Textile product mills         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         0         0         \$0.00           321         Wood product manufacturing         n         n         n         n           322         Paper manufacturing         0         0         \$0.00           323         Printing and related support activities         n         n         n         n           324         Petroleum and coal products manufacturing         0         0         \$0.00           325         Chemical manufacturing         0         0         \$0.00           326         Plastics and rubber products manufacturing         0         0         \$0.00           327         Nonmetallic mineral product manufacturing         0         0         \$0.00           331         Primary metal manufacturing         0         0         \$0.00           332         Fabricated metal product manufacturing         n         n         n           333         Machinery manufacturing         n         n         n           334         Computer and electronic product manufacturing   |        | - · · · · · · · · · · · · · · · · · · ·    |         |                |            |
| 315         Apparel manufacturing         0         \$0.00           316         Leather and allied product manufacturing         0         0         \$0.00           321         Wood product manufacturing         n         n         n         n           322         Paper manufacturing         0         0         \$0.00           323         Printing and related support activities         n         n         n         n           324         Petroleum and coal products manufacturing         0         0         \$0.00           325         Chemical manufacturing         0         0         \$0.00           326         Plastics and rubber products manufacturing         0         0         \$0.00           327         Nonmetallic mineral product manufacturing         0         0         \$0.00           331         Primary metal manufacturing         0         0         \$0.00           332         Fabricated metal product manufacturing         n         n         n         n           333         Machinery manufacturing         n         n         n         n         n           334         Computer and electronic product manufacturing         n         n         n         n <td></td> <td></td> <td></td> <td></td> <td></td>  |        |  |         |                |            |
| Leather and allied product manufacturing   0  |        |  |         |                |            |
| 321 Wood product manufacturing n n n n n n n n n n n n n n n n n n  |        | , ,  |         |                |            |
| 322         Paper manufacturing         0         0         \$0.00           323         Printing and related support activities         n         n         n         n           324         Petroleum and coal products manufacturing         0         0         \$0.00           325         Chemical manufacturing         0         0         \$0.00           326         Plastics and rubber products manufacturing         0         0         \$0.00           327         Nonmetallic mineral product manufacturing         0         0         \$0.00           331         Primary metal manufacturing         0         0         \$0.00           332         Fabricated metal product manufacturing         4         29         \$1,085.18           333         Machinery manufacturing         n         n         n         n           334         Computer and electronic product manufacturing         4         34         \$1,690.63           335         Electrical equipment and appliance manufacturing         n         n         n         n           336         Transportation equipment manufacturing         n         n         n         n         n           337         Furniture and related product manufacturing         n  |        | · · · · · · · · · · · · · · · · · · ·      |         |                |            |
| Printing and related support activities n n n n n n n n n n n n n n n n n n n   |        | •  |         |                |            |
| 324         Petroleum and coal products manufacturing         0         \$0.00           325         Chemical manufacturing         0         0         \$0.00           326         Plastics and rubber products manufacturing         0         0         \$0.00           327         Nonmetallic mineral product manufacturing         0         0         \$0.00           331         Primary metal manufacturing         0         0         \$0.00           332         Fabricated metal product manufacturing         4         29         \$1,085.18           333         Machinery manufacturing         n         n         n         n           334         Computer and electronic product manufacturing         4         34         \$1,690.63           335         Electrical equipment and appliance manufacturing         n         n         n           336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         n         n         n           339         Miscellaneous manufacturing         0         0         \$0.00           102         Service-Providing Industries         302         2,450         \$901.60           22  |        | ·  |         |                |            |
| 325         Chemical manufacturing         0         0         \$0.00           326         Plastics and rubber products manufacturing         0         0         \$0.00           327         Nonmetallic mineral product manufacturing         0         0         \$0.00           331         Primary metal manufacturing         0         0         \$0.00           332         Fabricated metal product manufacturing         4         29         \$1,085.18           333         Machinery manufacturing         n         n         n         n           334         Computer and electronic product manufacturing         4         34         \$1,690.63           335         Electrical equipment and appliance manufacturing         n         n         n         n           336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         n         n         n           339         Miscellaneous manufacturing         0         0         \$0.00           102         Service-Providing Industries         302         2,450         \$901.60           22         Utilities         n         n         n           22 <td></td> <td>- · · · · · · · · · · · · · · · · · · ·</td> <td></td> <td></td> <td></td> |        | - · · · · · · · · · · · · · · · · · · ·    |         |                |            |
| 326         Plastics and rubber products manufacturing         0         0         \$0.00           327         Nonmetallic mineral product manufacturing         0         0         \$0.00           331         Primary metal manufacturing         0         0         \$0.00           332         Fabricated metal product manufacturing         4         29         \$1,085.18           333         Machinery manufacturing         n         n         n         n           334         Computer and electronic product manufacturing         4         34         \$1,690.63           335         Electrical equipment and appliance manufacturing         n         n         n         n           336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         n         n         n           339         Miscellaneous manufacturing         0         0         \$0.00           102         Service-Providing Industries         302         2,450         \$901.60           22         Utilities         n         n         n           22         Utilities         n         n         n           42         Whol  |        | · · · · · · · · · · · · · · · · · · ·      |         |                |            |
| 327         Nonmetallic mineral product manufacturing         0         0         \$0.00           331         Primary metal manufacturing         0         0         \$0.00           332         Fabricated metal product manufacturing         4         29         \$1,085.18           333         Machinery manufacturing         n         n         n         n           334         Computer and electronic product manufacturing         4         34         \$1,690.63           335         Electrical equipment and appliance manufacturing         n         n         n         n           336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         n         n         n           339         Miscellaneous manufacturing         0         0         \$0.00           102         Service-Providing Industries         302         2,450         \$901.60           22         Utilities         n         n         n           22         Utilities         n         n         n           24         Wholesale Trade         20         260         \$1,712.12           423         Merchant wholesalers, du  |        | <u> </u>                                   |         |                |            |
| 331       Primary metal manufacturing       0       0       \$0.00         332       Fabricated metal product manufacturing       4       29       \$1,085.18         333       Machinery manufacturing       n       n       n       n         334       Computer and electronic product manufacturing       4       34       \$1,690.63         335       Electrical equipment and appliance manufacturing       n       n       n       n         336       Transportation equipment manufacturing       0       0       \$0.00         337       Furniture and related product manufacturing       n       n       n         339       Miscellaneous manufacturing       0       0       \$0.00         102       Service-Providing Industries       302       2,450       \$901.60         22       Utilities       n       n       n         221       Utilities       n       n       n         221       Utilities       n       n       n         242       Merchant wholesalers, durable goods       n       n       n         Aug       Merchant wholesalers, nondurable goods       n       n       n   |        | ·  |         |                |            |
| 332         Fabricated metal product manufacturing         4         29         \$1,085.18           333         Machinery manufacturing         n         n         n           334         Computer and electronic product manufacturing         4         34         \$1,690.63           335         Electrical equipment and appliance manufacturing         n         n         n           336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         n         n         n           339         Miscellaneous manufacturing         0         0         \$0.00           102         Service-Providing Industries         302         2,450         \$901.60           22         Utilities         n         n         n           22         Utilities         n         n         n           42         Wholesale Trade         20         260         \$1,712.12           423         Merchant wholesalers, durable goods         n         n         n           424         Merchant wholesalers, nondurable goods         n         n         n  |        | · · · · · · · · · · · · · · · · · · ·      |         |                |            |
| Machinery manufacturing nome of the manufacturing nome nome nome of the manufacturing nome nome nome of the manufacturing nome nome nome nome of the manufacturing nome nome nome nome nome nome nome nome  |        | •  |         |                |            |
| 334 Computer and electronic product manufacturing 4 34 \$1,690.63 335 Electrical equipment and appliance manufacturing n n n n 336 Transportation equipment manufacturing 0 0 0 \$0.00 337 Furniture and related product manufacturing n n n n 339 Miscellaneous manufacturing 0 0 0 \$0.00  102 Service-Providing Industries 302 2,450 \$901.60 22 Utilities n n n n 221 Utilities n n n n 42 Wholesale Trade 20 260 \$1,712.12 423 Merchant wholesalers, durable goods n n n n 424 Merchant wholesalers, nondurable goods n n n   |        | · · · · · · · · · · · · · · · · · · ·      |         |                |            |
| Electrical equipment and appliance manufacturing n n n n n n n n n n n n n n n n n n  |        |  |         |                |            |
| Transportation equipment manufacturing 0 0 \$0.00  Transportation equipment manufacturing 0 0 \$0.00  Transportation equipment manufacturing 0 0 \$0.00  Miscellaneous manufacturing 0 0 \$0.00  Service-Providing Industries 302 2,450 \$901.60  Utilities n n n n  Modesale Trade 20 260 \$1,712.12  Merchant wholesalers, durable goods n n n n  Merchant wholesalers, nondurable goods n n n n  |        | · · · · · · · · · · · · · · · · · · ·      |         |                |            |
| Furniture and related product manufacturing n n n n n n n n n n n n n n n n n n   |        |  |         |                |            |
| 339       Miscellaneous manufacturing       0       0       \$0.00         102       Service-Providing Industries       302       2,450       \$901.60         22       Utilities       n       n       n         221       Utilities       n       n       n         42       Wholesale Trade       20       260       \$1,712.12         423       Merchant wholesalers, durable goods       n       n       n         424       Merchant wholesalers, nondurable goods       n       n       n   |        | · · · · · · · · · · · · · · · · · · ·      |         |                |            |
| 102 Service-Providing Industries 302 2,450 \$901.60 22 Utilities n n n n 221 Utilities n n n n 42 Wholesale Trade 20 260 \$1,712.12 423 Merchant wholesalers, durable goods n n n n 424 Merchant wholesalers, nondurable goods n n n n  |        | · · · · · · · · · · · · · · · · · · ·      |         |                |            |
| 22Utilitiesnnn221Utilitiesnnn42Wholesale Trade20260\$1,712.12423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 339    | Miscellaneous manufacturing                | U       | 0              | 00.04      |
| 221Utilitiesnnn42Wholesale Trade20260\$1,712.12423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 102    | <del>-</del>                               | 302     | 2,450          | \$901.60   |
| 42Wholesale Trade20260\$1,712.12423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn   |        |  |         |                | n          |
| 423 Merchant wholesalers, durable goods n n n n 424 Merchant wholesalers, nondurable goods n n n  |        |  |         |                | n          |
| Merchant wholesalers, nondurable goods n n n  |        |  | 20      | 260            | \$1,712.12 |
| · · · · · · · · · · · · · · · · · · ·   |        |  | n       | n              | n          |
| Electronic markets and agents and brokers 5 18 \$2,823.53   |        | <del>-</del>                               |         |                | n          |
|   | 425    | Electronic markets and agents and brokers  | 5       | 18             | \$2,823.53 |

# **Belmont NH LMA - 2020 Averages**

|           | Definiont NIT LIVIA                           | ZUZU AVEI ag |                |                 |
|-----------|---|--------------|----------------|-----------------|
| NAICS     |   |              | Average Annual | Average         |
| Code      | Industry                                      | Units        | Employment     | Weekly Wage     |
| 44        | Retail Trade                                  | 56           | 620            | \$796.89        |
| 441       | Motor vehicle and parts dealers               | 14           | 123            | \$1,521.01      |
| 442       | Furniture and home furnishings stores         | n            | n              | n               |
| 443       | Electronics and appliance stores              | n            | n              | n               |
| 444       | Building material and garden supply stores    | 6            | 40             | \$504.24        |
| 445       | Food and beverage stores                      | 4            | 202            | \$551.77        |
| 446       | Health and personal care stores               | n            | n              | n               |
| 447       | Gasoline stations                             | 8            | 83             | \$654.12        |
| 448       | Clothing and clothing accessories stores      | 0            | 0              | \$0.00          |
| 451       | Sports, hobby, music instrument, book stores  | n            | n              | n               |
| 452       | General merchandise stores                    | 8            | 56             | \$382.86        |
| 453       | Miscellaneous store retailers                 | 5            | 38             | \$527.62        |
| 454       | Nonstore retailers                            | 3            | 23             | \$1,355.42      |
| 48        | Transportation and Warehousing                | 12           | 146            | \$777.20        |
| 481       | Air transportation                            | 0            | 0              | \$0.00          |
| 482       | Rail transportation                           | 0            | 0              | \$0.00          |
| 483       | Water transportation                          | 0            | 0              | \$0.00          |
| 484       | Truck transportation                          | n            | n              | n               |
| 485       | Transit and ground passenger transportation   | n            | n              | n               |
| 486       | Pipeline transportation                       | 0            | 0              | \$0.00          |
| 487       | Scenic and sightseeing transportation         | 0            | 0              | \$0.00          |
| 488       | Support activities for transportation         | 0            | 0              | \$0.00          |
| 491       | Postal service (private)                      | 0            | 0              | \$0.00          |
| 492       | Couriers and messengers                       | 0            | 0              | \$0.00          |
| 493       | Warehousing and storage                       | n            | n              | n               |
| 51        | Information                                   | 6            | 98             | \$1,302.08      |
| 511       | Publishing industries, except Internet        | n            | n              | n               |
| 512       | Motion picture and sound recording industries | 0            | 0              | \$0.00          |
| 515       | Broadcasting, except Internet                 | n            | n              | n               |
| 517       | Telecommunications                            | n            | n              | n               |
| 518       | Data processing, hosting and related services | n            | n              | n               |
| 519       | Other information services                    | n            | n              | n               |
| 52        | Finance and Insurance                         | 8            | 52             | \$1,081.98      |
| 521       | Monetary authorities - central bank           | 0            | 0              | \$0.00          |
| 522       | Credit intermediation and related activities  | n            | n              | n               |
| 523       | Securities, commodity contracts, investments  | n            | n              | n               |
| 524       | Insurance carriers and related activities     | n            | n              | n               |
| 525       | Funds, trusts, and other financial vehicles   | 0            | 0              | \$0.00          |
| 53        | Real Estate and Rental and Leasing            | 18           | 53             | \$994.80        |
| 531       | Real estate                                   | 12           | 24             | \$831.98        |
| 532       | Rental and leasing services                   | 6            | 29             | \$1,129.09      |
| 533       | Lessors of nonfinancial intangible assets     | 0            | 0              | \$0.00          |
| <b>54</b> | Professional and Technical Services           | 32           | 106            | \$1,219.62      |
| 541       | Professional and technical services           | 32           | 106            | \$1,219.62      |
| 5411      | Legal services                                |              |                |                 |
| 5411      | Accounting and bookkeeping services           | n<br>6       | n<br>10        | n<br>\$1,000.73 |
| 5413      | Architectural and engineering services        |              |                |                 |
| 5414      | Specialized design services                   | n            | n              | n               |
|           | · · · · · · · · · · · · · · · · · · ·         | n<br>o       | n<br>20        | n<br>¢1 667 /1  |
| 5415      | Computer systems design and related services  | 9            | 39             | \$1,667.41      |

### Belmont NH LMA - 2020 Averages

|       | Deliliont NH LIVIA - 2020                    | o Average |                |             |
|-------|--|-----------|----------------|-------------|
| NAICS |  |           | Average Annual | Average     |
| Code  | Industry                                     | Units     | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 7         | 10             | \$1,006.63  |
| 5417  | Scientific research and development services | n         | n              | n           |
| 5418  | Advertising, PR, and related services        | 0         | 0              | \$0.00      |
| 5419  | Other professional and technical services    | 3         | 16             | \$1,014.01  |
| 55    | Management of Companies and Enterprises      | n         | n              | n           |
| 551   | Management of companies and enterprises      | n         | n              | n           |
| 56    | Administrative and Waste Services            | 34        | 239            | \$697.89    |
| 561   | Administrative and support services          | 32        | 189            | \$652.92    |
| 5611  | Office administrative services               | n         | n              | n           |
| 5612  | Facilities support services                  | 0         | 0              | \$0.00      |
| 5613  | Employment services                          | n         | n              | n           |
| 5614  | Business support services                    | 0         | 0              | \$0.00      |
| 5615  | Travel arrangement and reservation services  | 0         | 0              | \$0.00      |
| 5616  | Investigation and security services          | n         | n              | n           |
| 5617  | Services to buildings and dwellings          | 26        | 123            | \$663.88    |
| 5619  | Other support services                       | n         | n              | n           |
| 562   | Waste management and remediation services    | 3         | 50             | \$867.50    |
| 61    | Educational Services                         | 4         | 9              | \$226.56    |
| 611   | Educational services                         | 4         | 9              | \$226.56    |
| 62    | Health Care and Social Assistance            | 20        | 214            | \$918.54    |
| 621   | Ambulatory health care services              | 13        | 109            | \$1,277.30  |
| 622   | Hospitals                                    | 0         | 0              | \$0.00      |
| 623   | Nursing and residential care facilities      | n         | n              | n           |
| 624   | Social assistance                            | n         | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 15        | 95             | \$631.15    |
| 711   | Performing arts and spectator sports         | 3         | 5              | \$758.97    |
| 712   | Museums, historical sites, zoos, and parks   | 0         | 0              | \$0.00      |
| 713   | Amusements, gambling, and recreation         | 12        | 90             | \$623.42    |
| 72    | Accommodation and Food Services              | 35        | 390            | \$472.21    |
| 721   | Accommodation                                | 9         | 37             | \$964.81    |
| 722   | Food services and drinking places            | 26        | 353            | \$420.78    |
| 81    | Other Services, Except Public Administration | 36        | 101            | \$622.06    |
| 811   | Repair and maintenance                       | 18        | 39             | \$765.73    |
| 812   | Personal and laundry services                | 8         | 22             | \$438.07    |
| 813   | Membership associations and organizations    | 8         | 30             | \$403.87    |
| 814   | Private households                           | 3         | 10             | \$1,122.97  |
| 99    | Unclassified Establishments                  | n         | n              | n           |
| 999   | Unclassified Establishments                  | n         | n              | n           |
|       | Total Government                             | 22        | 920            | \$902.08    |
|       | Federal Government                           | 6         | 41             | \$1,034.62  |
|       | State Government                             | 4         | 22             | \$894.39    |
|       | Local Government                             | 13        | 857            | \$895.99    |
|       |  | .5        | 337            | ¥033.33     |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## Berlin NH Micropolitan NECTA - 2020 Averages

|       |  |       | weinges        |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 333   | 4,915          | \$910.23    |
|       | Total Private                                    | 278   | 3,453          | \$846.71    |
| 101   | Goods-Producing Industries                       | 46    | 501            | \$990.35    |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111   | Crop production                                  | 0     | 0              | \$0.00      |
| 112   | Animal production and aquaculture                | 0     | 0              | \$0.00      |
| 113   | Forestry and logging                             | n     | n              | n           |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 0     | 0              | \$0.00      |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n     | n              | n           |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | n     | n              | n           |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 21    | 94             | \$939.11    |
| 236   | Construction of buildings                        | n     | n              | n           |
| 237   | Heavy and civil engineering construction         | n     | n              | n           |
| 238   | Specialty trade contractors                      | 12    | 64             | \$997.78    |
| 31    | Manufacturing                                    | 21    | 360            | \$1,014.91  |
| 311   | Food manufacturing                               | 0     | 0              | \$0.00      |
| 312   | Beverage and tobacco product manufacturing       | 0     | 0              | \$0.00      |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | n     | n              | n           |
| 315   | Apparel manufacturing                            | n     | n              | n           |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | 3     | 122            | \$976.52    |
| 322   | Paper manufacturing                              | n     | n              | n           |
| 323   | Printing and related support activities          | n     | n              | n           |
| 324   | Petroleum and coal products manufacturing        | n     | n              | n           |
| 325   | Chemical manufacturing                           | 0     | 0              | \$0.00      |
| 326   | Plastics and rubber products manufacturing       | n     | n              | n           |
| 327   | Nonmetallic mineral product manufacturing        | n     | n              | n           |
| 331   | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | 3     | 51             | \$1,114.61  |
| 333   | Machinery manufacturing                          | n     | n              | n           |
| 334   | Computer and electronic product manufacturing    | n     | n              | n           |
| 335   | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00      |
| 336   | Transportation equipment manufacturing           | n     | n              | n           |
| 337   | Furniture and related product manufacturing      | 0     | 0              | \$0.00      |
| 339   | Miscellaneous manufacturing                      | n     | n              | n           |
| 102   | Service-Providing Industries                     | 232   | 2,951          | \$822.31    |
| 22    | Utilities  | 4     | 61             | \$1,776.41  |
| 221   | Utilities  | 4     | 61             | \$1,776.41  |
| 42    | Wholesale Trade                                  | 8     | 60             | \$1,137.23  |
| 423   | Merchant wholesalers, durable goods              | 3     | 35             | \$1,093.02  |
| 424   | Merchant wholesalers, nondurable goods           | n     | n              | n           |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |
|       | · <b>y</b> · · · · · · · · ·                     | •     |                |             |

# **Berlin NH Micropolitan NECTA - 2020 Averages**

|         | bernin wir wiicropolitan weerA                | LULUF | werages        |                           |
|---------|---|-------|----------------|---------------------------|
| NAICS   |   |       | Average Annual | Average                   |
| Code    | Industry                                      | Units | Employment     | Weekly Wage               |
| 44      | Retail Trade                                  | 50    | 739            | \$708.40                  |
| 441     | Motor vehicle and parts dealers               | 9     | 223            | \$1,002.09                |
| 442     | Furniture and home furnishings stores         | n     | n              | n                         |
| 443     | Electronics and appliance stores              | n     | n              | n                         |
| 444     | Building material and garden supply stores    | 6     | 52             | \$682.07                  |
| 445     | Food and beverage stores                      | 5     | 58             | \$580.76                  |
| 446     | Health and personal care stores               | n     | n              | n                         |
| 447     | Gasoline stations                             | 8     | 57             | \$428.77                  |
| 448     | Clothing and clothing accessories stores      | 3     | 9              | \$456.80                  |
| 451     | Sports, hobby, music instrument, book stores  | n     | n              | n                         |
| 452     | General merchandise stores                    | n     | n              | n                         |
| 453     | Miscellaneous store retailers                 | 5     | 13             | \$238.56                  |
| 454     | Nonstore retailers                            | 4     | 23             | \$971.03                  |
| 48      | Transportation and Warehousing                | 8     | 64             | \$587.97                  |
| 481     | Air transportation                            | 0     | 0              | \$0.00                    |
| 482     | Rail transportation                           | 0     | 0              | \$0.00                    |
| 483     | Water transportation                          | 0     | 0              | \$0.00                    |
| 484     | Truck transportation                          | 5     | 10             | \$667.45                  |
| 485     | Transit and ground passenger transportation   | n     | n              | n                         |
| 486     | Pipeline transportation                       | 0     | 0              | \$0.00                    |
| 487     | Scenic and sightseeing transportation         | 0     | 0              | \$0.00                    |
| 488     | Support activities for transportation         | n     | n              | n poset                   |
| 491     | Postal service (private)                      | 0     | 0              | \$0.00                    |
| 492     | Couriers and messengers                       | 0     | 0              | \$0.00                    |
| 493     | Warehousing and storage                       | 0     | 0              | \$0.00                    |
| 51      | Information                                   | n     | n              | n                         |
| 511     | Publishing industries, except Internet        | n     | n              | n                         |
| 512     | Motion picture and sound recording industries | 0     | 0              | \$0.00                    |
| 515     | Broadcasting, except Internet                 | 0     | 0              | \$0.00                    |
| 517     | Telecommunications                            | n     | n              | n                         |
| 518     | Data processing, hosting and related services | 0     | 0              | \$0.00                    |
| 519     | Other information services                    | 0     | 0              | \$0.00                    |
| 52      | Finance and Insurance                         | 12    | 70             | \$1,237.32                |
| 521     | Monetary authorities - central bank           | 0     | 0              | \$0.00                    |
| 522     | Credit intermediation and related activities  | 6     | 50             | \$966.90                  |
| 523     | Securities, commodity contracts, investments  | n     | n              | n                         |
| 524     | Insurance carriers and related activities     | n     | n              | n                         |
| 525     | Funds, trusts, and other financial vehicles   | 0     | 0              | \$0.00                    |
| 53      | Real Estate and Rental and Leasing            | 8     | 43             | \$1,480.87                |
| 531     | Real estate                                   | 4     | 14             | \$520.79                  |
| 532     | Rental and leasing services                   | 4     | 29             | \$1,962.30                |
| 533     | Lessors of nonfinancial intangible assets     | 0     | 0              | \$0.00                    |
| 54      | Professional and Technical Services           | 8     | 39             | \$860.68                  |
| 541     | Professional and technical services           | 8     | 39             | \$860.68                  |
| 5411    | Legal services                                | n     | n              | уооо.оо<br>n              |
| 5412    | Accounting and bookkeeping services           | 4     | 28             | \$854.59                  |
| 5413    | Architectural and engineering services        | n     | 20<br>n        | уол <del>4</del> .59<br>n |
| 5414    | Specialized design services                   | 0     | 0              | \$0.00                    |
| 5415    | Computer systems design and related services  | n     | n              | φ0.00<br>n                |
| J-7 1 J | compater systems design and related services  | 11    | 11             | 11                        |

## **Berlin NH Micropolitan NECTA - 2020 Averages**

|       | bernii Milliopontan MeciA                    | LULUA | verages        |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 0     | 0              | \$0.00      |
| 5417  | Scientific research and development services | 0     | 0              | \$0.00      |
| 5418  | Advertising, PR, and related services        | 0     | 0              | \$0.00      |
| 5419  | Other professional and technical services    | 0     | 0              | \$0.00      |
| 55    | Management of Companies and Enterprises      | n     | n              | n           |
| 551   | Management of companies and enterprises      | n     | n              | n           |
| 56    | Administrative and Waste Services            | 13    | 78             | \$732.52    |
| 561   | Administrative and support services          | n     | n              | n           |
| 5611  | Office administrative services               | n     | n              | n           |
| 5612  | Facilities support services                  | 0     | 0              | \$0.00      |
| 5613  | Employment services                          | 0     | 0              | \$0.00      |
| 5614  | Business support services                    | 0     | 0              | \$0.00      |
| 5615  | Travel arrangement and reservation services  | 0     | 0              | \$0.00      |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | n     | n              | n           |
| 5619  | Other support services                       | 0     | 0              | \$0.00      |
| 562   | Waste management and remediation services    | n     | n              | n           |
| 61    | Educational Services                         | 4     | 26             | \$860.65    |
| 611   | Educational services                         | 4     | 26             | \$860.65    |
| 62    | Health Care and Social Assistance            | 33    | 951            | \$1,025.47  |
| 621   | Ambulatory health care services              | 16    | 275            | \$1,155.31  |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | n     | n              | n           |
| 624   | Social assistance                            | 14    | 281            | \$490.15    |
| 71    | Arts, Entertainment, and Recreation          | 8     | 32             | \$237.13    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | 0     | 0              | \$0.00      |
| 713   | Amusements, gambling, and recreation         | n     | n              | n           |
| 72    | Accommodation and Food Services              | 39    | 584            | \$418.38    |
| 721   | Accommodation                                | 11    | 219            | \$542.18    |
| 722   | Food services and drinking places            | 28    | 365            | \$343.99    |
| 81    | Other Services, Except Public Administration | 30    | 99             | \$642.19    |
| 811   | Repair and maintenance                       | 20    | 52             | \$900.55    |
| 812   | Personal and laundry services                | 5     | 21             | \$553.44    |
| 813   | Membership associations and organizations    | n     | n              | n           |
| 814   | Private households                           | n     | n              | n           |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 55    | 1,462          | \$1,060.24  |
|       | Federal Government                           | 7     | 293            | \$1,498.54  |
|       | State Government                             | 27    | 365            | \$1,170.23  |
|       | Local Government                             | 21    | 804            | \$850.70    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# Hinsdale NH - Brattleboro VT-NH LMA, NH Portion - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 50    | 713            | \$637.09    |
|       | Total Private                                    | 46    | 636            | \$640.41    |
| 101   | Goods-Producing Industries                       | 10    | 226            | \$782.78    |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111   | Crop production                                  | 0     | 0              | \$0.00      |
| 112   | Animal production and aquaculture                | n     | n              | n           |
| 113   | Forestry and logging                             | 0     | 0              | \$0.00      |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 0     | 0              | \$0.00      |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 0     | 0              | \$0.00      |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 0     | 0              | \$0.00      |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | n     | n              | n           |
| 236   | Construction of buildings                        | n     | n              | n           |
| 237   | Heavy and civil engineering construction         | 0     | 0              | \$0.00      |
| 238   | Specialty trade contractors                      | n     | n              | n           |
| 31    | Manufacturing                                    | 5     | 207            | \$817.13    |
| 311   | Food manufacturing                               | 0     | 0              | \$0.00      |
| 312   | Beverage and tobacco product manufacturing       | 0     | 0              | \$0.00      |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | 0     | 0              | \$0.00      |
| 315   | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | n     | n              | n           |
| 322   | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323   | Printing and related support activities          | 0     | 0              | \$0.00      |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | 0     | 0              | \$0.00      |
| 326   | Plastics and rubber products manufacturing       | n     | n              | n           |
| 327   | Nonmetallic mineral product manufacturing        | 0     | 0              | \$0.00      |
| 331   | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | n     | n              | n           |
| 333   | Machinery manufacturing                          | 0     | 0              | \$0.00      |
| 334   | Computer and electronic product manufacturing    | 0     | 0              | \$0.00      |
| 335   | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00      |
| 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | n     | n              | n           |
| 339   | Miscellaneous manufacturing                      | n     | n              | n           |
| 102   | Service-Providing Industries                     | 35    | 410            | \$562.05    |
| 22    | Utilities  | 0     | 0              | \$0.00      |
| 221   | Utilities  | 0     | 0              | \$0.00      |
| 42    | Wholesale Trade                                  | n     | n              | n           |
| 423   | Merchant wholesalers, durable goods              | 0     | 0              | \$0.00      |
| 424   | Merchant wholesalers, nondurable goods           | 0     | 0              | \$0.00      |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |

# Hinsdale NH - Brattleboro VT-NH LMA, NH Portion - 2020 Averages

| NAICS      | = ====   | verages  | Average Appual | Average            |
|------------|--|----------|----------------|--------------------|
|            | Parlimeters  | 110-260  | Average Annual | Average            |
| Code       | Industry   | Units    | Employment     | Weekly Wage        |
| 44         | Retail Trade   | 12       | 303            | \$546.64           |
| 441        | Motor vehicle and parts dealers  | n        | n              | n<br>¢o oo         |
| 442        | Furniture and home furnishings stores                                    | 0        | 0              | \$0.00             |
| 443        | Electronics and appliance stores   | 0        | 0              | \$0.00             |
| 444        | Building material and garden supply stores                               | n        | n              | n<br>#411.07       |
| 445        | Food and beverage stores   | 3        | 16             | \$411.87           |
| 446<br>447 | Health and personal care stores  | 0        | 0              | \$0.00             |
|            | Gasoline stations  | n        | n              | n<br>#0.00         |
| 448        | Clothing and clothing accessories stores                                 | 0        | 0              | \$0.00             |
| 451<br>452 | Sports, hobby, music instrument, book stores General merchandise stores  | n        | n              | n                  |
|            |  | n        | n              | n                  |
| 453<br>454 | Miscellaneous store retailers  | n        | n              | n                  |
| 454        | Nonstore retailers   | n        | n              | n                  |
| 48         | Transportation and Warehousing   | n        | <b>n</b>       | <b>n</b>           |
| 481        | Air transportation   | 0        | 0              | \$0.00             |
| 482        | Rail transportation  | 0        | 0              | \$0.00             |
| 483        | Water transportation   | 0        | 0              | \$0.00             |
| 484        | Truck transportation   | n        | n              | n<br>to oo         |
| 485        | Transit and ground passenger transportation                              | 0        | 0              | \$0.00             |
| 486        | Pipeline transportation  | 0        | 0              | \$0.00             |
| 487        | Scenic and sightseeing transportation                                    | 0        | 0              | \$0.00             |
| 488        | Support activities for transportation                                    | 0        | 0              | \$0.00             |
| 491        | Postal service (private)   | 0        | 0              | \$0.00             |
| 492        | Couriers and messengers  | 0        | 0              | \$0.00             |
| 493        | Warehousing and storage  | 0        | 0              | \$0.00             |
| <b>51</b>  | Information  | n        | n              | n                  |
| 511<br>512 | Publishing industries, except Internet                                   | n        | n              | n<br>#0.00         |
|            | Motion picture and sound recording industries                            | 0        | 0              | \$0.00<br>\$0.00   |
| 515<br>517 | Broadcasting, except Internet Telecommunications                         | 0        | 0              | \$0.00             |
| 517        |  | 0        | 0              | \$0.00             |
| 516        | Data processing, hosting and related services Other information services | 0        | 0              | \$0.00             |
| <b>519</b> | Finance and Insurance  | 0        | -              | ·                  |
| 521        | Monetary authorities - central bank                                      | <b>n</b> | <b>n</b>       | <b>n</b><br>\$0.00 |
| 522        | Credit intermediation and related activities                             |          | _              |                    |
| 523        | Securities, commodity contracts, investments                             | n<br>0   | n<br>0         | n<br>\$0.00        |
| 523<br>524 | Insurance carriers and related activities                                | 0        | 0              | \$0.00             |
| 525        | Funds, trusts, and other financial vehicles                              | 0        | 0              | \$0.00             |
| <b>53</b>  | Real Estate and Rental and Leasing                                       | n        | n              |                    |
| 531        | Real estate  | n        | n              | <b>n</b><br>n      |
| 532        | Rental and leasing services  | 0        | 0              | \$0.00             |
| 533        | Lessors of nonfinancial intangible assets                                | 0        | 0              | \$0.00             |
| <b>54</b>  | Professional and Technical Services                                      | n        | n              | ф0.00<br><b>n</b>  |
| 541        | Professional and technical services                                      | n        | n              | n                  |
| 5411       | Legal services   | 0        | 0              | \$0.00             |
| 5412       | Accounting and bookkeeping services                                      |          | n              |                    |
| 5413       | Architectural and engineering services                                   | n<br>0   | 0              | so.00              |
| 5414       | Specialized design services  | 0        | 0              | \$0.00             |
| 5415       | Computer systems design and related services                             |          |                |                    |
| 3413       | Computer systems design and related services                             | n        | n              | n                  |

# Hinsdale NH - Brattleboro VT-NH LMA, NH Portion - 2020 Averages

| NAICS |  |       | Average Annual | Average                |
|-------|--|-------|----------------|------------------------|
| Code  | Industry                                     | Units | Employment     | Weekly Wage            |
| 5416  | Management and technical consulting services | 0     | 0              | \$0.00                 |
| 5417  | Scientific research and development services | 0     | 0              | \$0.00                 |
| 5418  | Advertising, PR, and related services        | 0     | 0              | \$0.00                 |
| 5419  | Other professional and technical services    | 0     | 0              | \$0.00                 |
| 55    | Management of Companies and Enterprises      | 0     | 0              | \$0.00                 |
| 551   | Management of companies and enterprises      | 0     | 0              | \$0.00                 |
| 56    | Administrative and Waste Services            | n     | n              | n                      |
| 561   | Administrative and support services          | n     | n              | n                      |
| 5611  | Office administrative services               | n     | n              | n                      |
| 5612  | Facilities support services                  | 0     | 0              | \$0.00                 |
| 5613  | Employment services                          | 0     | 0              | \$0.00                 |
| 5614  | Business support services                    | 0     | 0              | \$0.00                 |
| 5615  | Travel arrangement and reservation services  | n     | n              | n                      |
| 5616  | Investigation and security services          | 0     | 0              | \$0.00                 |
| 5617  | Services to buildings and dwellings          | n     | n              | n                      |
| 5619  | Other support services                       | 0     | 0              | \$0.00                 |
| 562   | Waste management and remediation services    | 0     | 0              | \$0.00                 |
| 61    | Educational Services                         | 0     | 0              | \$0.00                 |
| 611   | Educational services                         | 0     | 0              | \$0.00                 |
| 62    | Health Care and Social Assistance            | n     | n              | n                      |
| 621   | Ambulatory health care services              | n     | n              | n                      |
| 622   | Hospitals                                    | 0     | 0              | \$0.00                 |
| 623   | Nursing and residential care facilities      | 0     | 0              | \$0.00                 |
| 624   | Social assistance                            | n     | n              | n                      |
| 71    | Arts, Entertainment, and Recreation          | 0     | 0              | \$0.00                 |
| 711   | Performing arts and spectator sports         | 0     | 0              | \$0.00                 |
| 712   | Museums, historical sites, zoos, and parks   | 0     | 0              | \$0.00                 |
| 713   | Amusements, gambling, and recreation         | 0     | 0              | \$0.00                 |
| 72    | Accommodation and Food Services              | 5     | 32             | \$391.66               |
| 721   | Accommodation                                | 0     | 0              | \$0.00                 |
| 722   | Food services and drinking places            | 5     | 32             | \$391.66               |
| 81    | Other Services, Except Public Administration | 6     | 46             | \$599.12               |
| 811   | Repair and maintenance                       | n     | n              | n                      |
| 812   | Personal and laundry services                | n     | n              | n                      |
| 813   | Membership associations and organizations    | n     | n              | n                      |
| 814   | Private households                           | n     | n              | n                      |
| 99    | Unclassified Establishments                  | 0     | 0              | \$0.00                 |
| 999   | Unclassified Establishments                  | 0     | 0              | \$0.00                 |
|       | Total Government                             | 4     | 76             | \$609.42               |
|       | Federal Government                           | 1     | 7              | \$1,055.02             |
|       | State Government                             | 2     | 11             | \$1,035.02<br>\$726.91 |
|       | Local Government                             | 1     | 59             | \$535.38               |
|       | Local Government                             | Ţ     | 39             | ٥٥٥٥                   |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# **Charlestown NH LMA - 2020 Averages**

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry   | Units | Employment     | Weekly Wage |
| couc  | Total, Private plus Government                   | 299   | 3,964          | \$942.60    |
|       | Total Private                                    | 267   | 3,326          | \$979.35    |
| 101   | Goods-Producing Industries                       | 84    | 1,933          | \$1,048.46  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111   | Crop production                                  | n     | n              | n           |
| 112   | Animal production and aquaculture                | 9     | 76             | \$745.37    |
| 113   | Forestry and logging                             | n     | n              | n           |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n     | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n     | n              | n           |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | n     | n              | n           |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 36    | 348            | \$1,085.64  |
| 236   | Construction of buildings                        | n     | n              | n           |
| 237   | Heavy and civil engineering construction         | n     | n              | n           |
| 238   | Specialty trade contractors                      | 26    | 210            | \$1,027.22  |
| 31    | Manufacturing                                    | 32    | 1,450          | \$1,062.33  |
| 311   | Food manufacturing                               | 5     | 176            | \$735.88    |
| 312   | Beverage and tobacco product manufacturing       | 0     | 0              | \$0.00      |
| 313   | Textile mills                                    | n     | n              | n           |
| 314   | Textile product mills                            | 0     | 0              | \$0.00      |
| 315   | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | 7     | 56             | \$749.57    |
| 322   | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323   | Printing and related support activities          | n     | n              | n           |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | 0     | 0              | \$0.00      |
| 326   | Plastics and rubber products manufacturing       | n     | n              | n           |
| 327   | Nonmetallic mineral product manufacturing        | n     | n              | n           |
| 331   | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | 6     | 126            | \$1,176.88  |
| 333   | Machinery manufacturing                          | 7     | 116            | \$938.31    |
| 334   | Computer and electronic product manufacturing    | 0     | 0              | \$0.00      |
| 335   | Electrical equipment and appliance manufacturing | n     | n              | n           |
| 336   | Transportation equipment manufacturing           | n     | n              | n           |
| 337   | Furniture and related product manufacturing      | 0     | 0              | \$0.00      |
| 339   | Miscellaneous manufacturing                      | n     | n              | n           |
| 102   | Service-Providing Industries                     | 183   | 1,393          | \$883.42    |
| 22    | Utilities  | n     | n              | n           |
| 221   | Utilities  | n     | n              | n           |
| 42    | Wholesale Trade                                  | 11    | 90             | \$2,327.24  |
| 423   | Merchant wholesalers, durable goods              | n     | n              | n           |
| 424   | Merchant wholesalers, nondurable goods           | n     | n              | n           |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |

### Charlestown NH LMA - 2020 Averages

| Furniture and home furnishings stores n  | t Weekly Wage<br>2 \$500.90 |
|--|-----------------------------|
| 44Retail Trade4238441Motor vehicle and parts dealersn442Furniture and home furnishings storesn443Electronics and appliance stores0 | 2 \$500.90                  |
| 441Motor vehicle and parts dealersn442Furniture and home furnishings storesn443Electronics and appliance stores0                   | •                           |
| Furniture and home furnishings stores n Electronics and appliance stores 0   |                             |
| Electronics and appliance stores 0   | n r                         |
| !!   | n r                         |
| Building material and garden supply stores 6   | 0 \$0.00                    |
|  |                             |
| Food and beverage stores 6 13  | 3 \$424.53                  |
| · ·  | n r                         |
| 447 Gasoline stations 7 5  | 7 \$441.70                  |
| 3  | n r                         |
|  | n r                         |
| General merchandise stores 6 4   | 7 \$421.11                  |
|  | n r                         |
| 454 Nonstore retailers 5 1   |                             |
| 48 Transportation and Warehousing 9 6  | 9 \$1,003.10                |
| !  | 0 \$0.00                    |
| · ·  | 0 \$0.00                    |
| Water transportation 0   | 0 \$0.00                    |
| 484 Truck transportation 6 5   | 2 \$975.73                  |
| Transit and ground passenger transportation 0  | 0 \$0.00                    |
| 486 Pipeline transportation 0  | 0 \$0.00                    |
| 487 Scenic and sightseeing transportation 0  | 0 \$0.00                    |
| 488 Support activities for transportation n  | n r                         |
| 491 Postal service (private) 0   | 0 \$0.00                    |
| 492 Couriers and messengers 0  | 0 \$0.00                    |
| 493 Warehousing and storage n  | n r                         |
| 51 Information n   | n n                         |
| Publishing industries, except Internet 0   | 0 \$0.00                    |
| Motion picture and sound recording industries n  | n r                         |
| 515 Broadcasting, except Internet 0  | 0 \$0.00                    |
| 517 Telecommunications 0   | 0 \$0.00                    |
| Data processing, hosting and related services n  | n r                         |
| 519 Other information services 0   | 0 \$0.00                    |
| 52 Finance and Insurance 12 3  |                             |
| · · · · · · · · · · · · · · · · · · ·  | 0 \$0.00                    |
| 522 Credit intermediation and related activities 5 2   | 9 \$1,118.52                |
|  | 5 \$2,048.84                |
|  | 5 \$1,452.93                |
|  | 0 \$0.00                    |
| <b>3</b>   | 9 \$777.90                  |
|  | n r                         |
| <u>,</u>   | n r                         |
|  | 0 \$0.00                    |
| 54 Professional and Technical Services 16 6  | 0 \$841.56                  |
| Professional and technical services 16 6   | ·                           |
| -9   | 0 \$0.00                    |
| 3 1 3  | n r                         |
|  | 8 \$1,092.65                |
|  | 0 \$0.00                    |
| 5415 Computer systems design and related services n  | n r                         |

## Charlestown NH LMA - 2020 Averages

|       | Charlestown NH LIVIA -                       | ZUZU AVEI a | iges           |             |
|-------|--|-------------|----------------|-------------|
| NAICS |  |             | Average Annual | Average     |
| Code  | Industry                                     | Units       | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | n           | n              | n           |
| 5417  | Scientific research and development services | 0           | 0              | \$0.00      |
| 5418  | Advertising, PR, and related services        | n           | n              | n           |
| 5419  | Other professional and technical services    | n           | n              | n           |
| 55    | Management of Companies and Enterprises      | 3           | 42             | \$1,259.76  |
| 551   | Management of companies and enterprises      | 3           | 42             | \$1,259.76  |
| 56    | Administrative and Waste Services            | 13          | 151            | \$642.50    |
| 561   | Administrative and support services          | 13          | 151            | \$642.50    |
| 5611  | Office administrative services               | n           | n              | n           |
| 5612  | Facilities support services                  | 0           | 0              | \$0.00      |
| 5613  | Employment services                          | n           | n              | n           |
| 5614  | Business support services                    | 0           | 0              | \$0.00      |
| 5615  | Travel arrangement and reservation services  | n           | n              | n           |
| 5616  | Investigation and security services          | 0           | 0              | \$0.00      |
| 5617  | Services to buildings and dwellings          | n           | n              | n           |
| 5619  | Other support services                       | 0           | 0              | \$0.00      |
| 562   | Waste management and remediation services    | 0           | 0              | \$0.00      |
| 61    | Educational Services                         | 4           | 68             | \$694.61    |
| 611   | Educational services                         | 4           | 68             | \$694.61    |
| 62    | Health Care and Social Assistance            | 16          | 139            | \$966.51    |
| 621   | Ambulatory health care services              | 10          | 109            | \$1,130.61  |
| 622   | Hospitals                                    | 0           | 0              | \$0.00      |
| 623   | Nursing and residential care facilities      | n           | n              | n           |
| 624   | Social assistance                            | n           | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 8           | 49             | \$1,695.74  |
| 711   | Performing arts and spectator sports         | 4           | 37             | \$2,112.10  |
| 712   | Museums, historical sites, zoos, and parks   | n           | n              | n           |
| 713   | Amusements, gambling, and recreation         | n           | n              | n           |
| 72    | Accommodation and Food Services              | 12          | 150            | \$426.30    |
| 721   | Accommodation                                | n           | n              | n           |
| 722   | Food services and drinking places            | n           | n              | n           |
| 81    | Other Services, Except Public Administration | 26          | 94             | \$779.65    |
| 811   | Repair and maintenance                       | 10          | 39             | \$818.74    |
| 812   | Personal and laundry services                | n           | n              | n           |
| 813   | Membership associations and organizations    | n           | n              | n           |
| 814   | Private households                           | 8           | 23             | \$867.94    |
| 99    | Unclassified Establishments                  | n           | n              | n           |
| 999   | Unclassified Establishments                  | n           | n              | n           |
|       | Total Government                             | 32          | 639            | \$751.22    |
|       | Federal Government                           | 6           | 32             | \$1,012.60  |
|       | State Government                             | 2           | 9              | \$854.58    |
|       | Local Government                             | 24          | 598            | \$735.72    |
|       |  |             |                |             |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### **Claremont NH Micropolitan NECTA - 2020 Averages**

| NATES |  |       | Tiverages      | •           |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 378   | 5,816          | \$882.81    |
|       | Total Private                                    | 349   | 4,821          | \$876.14    |
| 101   | Goods-Producing Industries                       | 52    | 871            | \$1,117.34  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | 3     | 25             | \$504.47    |
| 111   | Crop production                                  | 0     | 0              | \$0.00      |
| 112   | Animal production and aquaculture                | 3     | 25             | \$504.47    |
| 113   | Forestry and logging                             | 0     | 0              | \$0.00      |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 0     | 0              | \$0.00      |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 0     | 0              | \$0.00      |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 0     | 0              | \$0.00      |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 22    | 105            | \$1,006.59  |
| 236   | Construction of buildings                        | n     | n              | n           |
| 237   | Heavy and civil engineering construction         | 0     | 0              | \$0.00      |
| 238   | Specialty trade contractors                      | n     | n              | n           |
| 31    | Manufacturing                                    | 27    | 741            | \$1,154.01  |
| 311   | Food manufacturing                               | n     | n              | n           |
| 312   | Beverage and tobacco product manufacturing       | 0     | 0              | \$0.00      |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | 0     | 0              | \$0.00      |
| 315   | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | n     | n              | n           |
| 321   | Wood product manufacturing                       | n     | n              | n           |
| 322   | Paper manufacturing                              | n     | n              | n           |
| 323   | Printing and related support activities          | n     | n              | n           |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | n     | n              | n           |
| 326   | Plastics and rubber products manufacturing       | 0     | 0              | \$0.00      |
| 327   | Nonmetallic mineral product manufacturing        | n     | n              | n           |
| 331   | Primary metal manufacturing                      | n     | n              | n           |
| 332   | Fabricated metal product manufacturing           | 9     | 266            | \$1,105.06  |
| 333   | Machinery manufacturing                          | n     | n              | n           |
| 334   | Computer and electronic product manufacturing    | 0     | 0              | \$0.00      |
| 335   | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00      |
| 336   | Transportation equipment manufacturing           | n     | n              | n           |
| 337   | Furniture and related product manufacturing      | n     | n              | n           |
| 339   | Miscellaneous manufacturing                      | 0     | 0              | \$0.00      |
| 102   | Service-Providing Industries                     | 296   | 3,950          | \$822.93    |
| 22    | Utilities  | n     | n              | n           |
| 221   | Utilities  | n     | n              | n           |
| 42    | Wholesale Trade                                  | 20    | 232            | \$1,635.00  |
| 423   | Merchant wholesalers, durable goods              | 15    | 209            | \$1,659.66  |
| 424   | Merchant wholesalers, nondurable goods           | n     | n              | n           |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |

# **Claremont NH Micropolitan NECTA - 2020 Averages**

|       | Claremont Wit Wilcropolitan NECTA             |       | _              |             |
|-------|---|-------|----------------|-------------|
| NAICS |   |       | Average Annual | Average     |
| Code  | Industry                                      | Units | Employment     | Weekly Wage |
| 44    | Retail Trade                                  | 68    | 1,575          | \$651.05    |
| 441   | Motor vehicle and parts dealers               | 12    | 202            | \$1,115.69  |
| 442   | Furniture and home furnishings stores         | n     | n              | n           |
| 443   | Electronics and appliance stores              | n     | n              | n           |
| 444   | Building material and garden supply stores    | 10    | 200            | \$620.61    |
| 445   | Food and beverage stores                      | 5     | 445            | \$542.65    |
| 446   | Health and personal care stores               | 5     | 34             | \$911.86    |
| 447   | Gasoline stations                             | 7     | 76             | \$466.92    |
| 448   | Clothing and clothing accessories stores      | 3     | 24             | \$561.67    |
| 451   | Sports, hobby, music instrument, book stores  | 7     | 97             | \$437.79    |
| 452   | General merchandise stores                    | 5     | 368            | \$502.12    |
| 453   | Miscellaneous store retailers                 | 7     | 25             | \$390.99    |
| 454   | Nonstore retailers                            | 4     | 58             | \$1,195.26  |
| 48    | Transportation and Warehousing                | 6     | 99             | \$873.65    |
| 481   | Air transportation                            | 0     | 0              | \$0.00      |
| 482   | Rail transportation                           | 0     | 0              | \$0.00      |
| 483   | Water transportation                          | 0     | 0              | \$0.00      |
| 484   | Truck transportation                          | 3     | 19             | \$1,261.02  |
| 485   | Transit and ground passenger transportation   | 0     | 0              | \$0.00      |
| 486   | Pipeline transportation                       | n     | n              | n           |
| 487   | Scenic and sightseeing transportation         | 0     | 0              | \$0.00      |
| 488   | Support activities for transportation         | n     | n              | n           |
| 491   | Postal service (private)                      | 0     | 0              | \$0.00      |
| 492   | Couriers and messengers                       | 0     | 0              | \$0.00      |
| 493   | Warehousing and storage                       | n     | n              | n           |
| 51    | Information                                   | 8     | 56             | \$1,330.09  |
| 511   | Publishing industries, except Internet        | n     | n              | n           |
| 512   | Motion picture and sound recording industries | 0     | 0              | \$0.00      |
| 515   | Broadcasting, except Internet                 | 3     | 6              | \$655.67    |
| 517   | Telecommunications                            | n     | n              | n           |
| 518   | Data processing, hosting and related services | n     | n              | n           |
| 519   | Other information services                    | n     | n              | n           |
| 52    | Finance and Insurance                         | 12    | 153            | \$1,249.45  |
| 521   | Monetary authorities - central bank           | 0     | 0              | \$0.00      |
| 522   | Credit intermediation and related activities  | 8     | 132            | \$1,181.29  |
| 523   | Securities, commodity contracts, investments  | n     | n              | n           |
| 524   | Insurance carriers and related activities     | n     | n              | n           |
| 525   | Funds, trusts, and other financial vehicles   | n     | n              | n           |
| 53    | Real Estate and Rental and Leasing            | 14    | 61             | \$759.96    |
| 531   | Real estate                                   | 11    | 54             | \$709.97    |
| 532   | Rental and leasing services                   | 3     | 7              | \$1,148.45  |
| 533   | Lessors of nonfinancial intangible assets     | 0     | 0              | \$0.00      |
| 54    | Professional and Technical Services           | 22    | 236            | \$1,221.27  |
| 541   | Professional and technical services           | 22    | 236            | \$1,221.27  |
| 5411  | Legal services                                | 4     | 15             | \$845.22    |
| 5412  | Accounting and bookkeeping services           | 6     | 12             | \$569.12    |
| 5413  | Architectural and engineering services        | n     | n              | n           |
| 5414  | Specialized design services                   | n     | n              | n           |
| 5415  | Computer systems design and related services  | 3     | 9              | \$6,142.46  |

#### **Claremont NH Micropolitan NECTA - 2020 Averages**

|       | Ciaremont NH wilcropolitan NECTA -           |       | Averages       |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | n     | n              | n           |
| 5417  | Scientific research and development services | 0     | 0              | \$0.00      |
| 5418  | Advertising, PR, and related services        | n     | n              | n           |
| 5419  | Other professional and technical services    | n     | n              | n           |
| 55    | Management of Companies and Enterprises      | n     | n              | n           |
| 551   | Management of companies and enterprises      | n     | n              | n           |
| 56    | Administrative and Waste Services            | 26    | 160            | \$715.00    |
| 561   | Administrative and support services          | n     | n              | n           |
| 5611  | Office administrative services               | n     | n              | n           |
| 5612  | Facilities support services                  | 0     | 0              | \$0.00      |
| 5613  | Employment services                          | n     | n              | n           |
| 5614  | Business support services                    | 3     | 23             | \$370.29    |
| 5615  | Travel arrangement and reservation services  | 0     | 0              | \$0.00      |
| 5616  | Investigation and security services          | 0     | 0              | \$0.00      |
| 5617  | Services to buildings and dwellings          | 17    | 90             | \$690.76    |
| 5619  | Other support services                       | 0     | 0              | \$0.00      |
| 562   | Waste management and remediation services    | n     | n              | n           |
| 61    | Educational Services                         | 3     | 16             | \$535.82    |
| 611   | Educational services                         | 3     | 16             | \$535.82    |
| 62    | Health Care and Social Assistance            | 59    | 886            | \$888.56    |
| 621   | Ambulatory health care services              | 25    | 232            | \$942.09    |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | n     | n              | n           |
| 624   | Social assistance                            | 20    | 185            | \$604.34    |
| 71    | Arts, Entertainment, and Recreation          | 4     | 17             | \$305.00    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | 0     | 0              | \$0.00      |
| 713   | Amusements, gambling, and recreation         | n     | n              | n           |
| 72    | Accommodation and Food Services              | 26    | 353            | \$412.25    |
| 721   | Accommodation                                | n     | n              | n           |
| 722   | Food services and drinking places            | n     | n              | n           |
| 81    | Other Services, Except Public Administration | 23    | 86             | \$719.93    |
| 811   | Repair and maintenance                       | 13    | 56             | \$913.51    |
| 812   | Personal and laundry services                | 4     | 12             | \$523.09    |
| 813   | Membership associations and organizations    | n     | n              | n           |
| 814   | Private households                           | n     | n              | n           |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 29    | 994            | \$915.16    |
|       | Federal Government                           | 2     | 29             | \$1,066.86  |
|       | State Government                             | 14    | 192            | \$961.01    |
|       | Local Government                             | 13    | 773            | \$898.01    |
|       | Local Government                             | 13    | 113            | ΨΟ 20.0 Ι   |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## Colebrook NH-VT LMA, NH Portion - 2020 Averages

| NIATOS |  |       | Tiverages      |               |
|--------|--|-------|----------------|---------------|
| NAICS  |  |       | Average Annual | Average       |
| Code   | Industry   | Units | Employment     | Weekly Wage   |
|        | Total, Private plus Government                   | 217   | 1,852          | \$803.47      |
|        | Total Private                                    | 184   | 1,393          | \$797.29      |
| 101    | Goods-Producing Industries                       | 45    | 302            | \$913.33      |
| 11     | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n             |
| 111    | Crop production                                  | n     | n              | n             |
| 112    | Animal production and aquaculture                | n     | n              | n             |
| 113    | Forestry and logging                             | 9     | 31             | \$665.39      |
| 114    | Fishing, hunting and trapping                    | 0     | 0              | \$0.00        |
| 115    | Agriculture and forestry support activities      | 0     | 0              | \$0.00        |
| 21     | Mining, Quarrying, and Oil and Gas Extraction    | n     | n              | n             |
| 211    | Oil and gas extraction                           | 0     | 0              | \$0.00        |
| 212    | Mining, except oil and gas                       | n     | n              | n             |
| 213    | Support activities for mining                    | 0     | 0              | \$0.00        |
| 23     | Construction                                     | 24    | 144            | \$1,225.24    |
| 236    | Construction of buildings                        | 6     | 30             | \$1,160.02    |
| 237    | Heavy and civil engineering construction         | 0     | 0              | \$0.00        |
| 238    | Specialty trade contractors                      | 18    | 115            | \$1,241.98    |
| 31     | Manufacturing                                    | 8     | 113            | \$632.76      |
| 311    | Food manufacturing                               | 0     | 0              | \$0.00        |
| 312    | Beverage and tobacco product manufacturing       | n     | n              | n             |
| 313    | Textile mills                                    | 0     | 0              | \$0.00        |
| 314    | Textile product mills                            | 0     | 0              | \$0.00        |
| 315    | Apparel manufacturing                            | n     | n              | n             |
| 316    | Leather and allied product manufacturing         | 0     | 0              | \$0.00        |
| 321    | Wood product manufacturing                       | n     | n              | n             |
| 322    | Paper manufacturing                              | 0     | 0              | \$0.00        |
| 323    | Printing and related support activities          | n     | n              | n             |
| 324    | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00        |
| 325    | Chemical manufacturing                           | 0     | 0              | \$0.00        |
| 326    | Plastics and rubber products manufacturing       | n     | n              | n             |
| 327    | Nonmetallic mineral product manufacturing        | n     | n              | n             |
| 331    | Primary metal manufacturing                      | 0     | 0              | \$0.00        |
| 332    | Fabricated metal product manufacturing           | 0     | 0              | \$0.00        |
| 333    | Machinery manufacturing                          | n     | n              | n             |
| 334    | Computer and electronic product manufacturing    | 0     | 0              | \$0.00        |
| 335    | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00        |
| 336    | Transportation equipment manufacturing           | 0     | 0              | \$0.00        |
| 337    | Furniture and related product manufacturing      | 0     | 0              | \$0.00        |
| 339    | Miscellaneous manufacturing                      | n     | n              | n             |
| 102    | Service-Providing Industries                     | 140   | 1,092          | \$765.22      |
| 22     | Utilities  | n     | 1,032<br>n     | \$703.22<br>n |
| 221    | Utilities  | n     | n              | n             |
| 42     | Wholesale Trade                                  | 6     | 61             | \$1,211.54    |
| 423    | Merchant wholesalers, durable goods              | n     | n              | n             |
| 424    | Merchant wholesalers, nondurable goods           | n     | n              | n             |
| 425    | Electronic markets and agents and brokers        | n     | n              | n             |
|        |  |       |                |               |

### Colebrook NH-VT LMA, NH Portion - 2020 Averages

|           | Colebrook INT-VI LIVIA, INT PORTION           | 1 - 2020 |                |                  |  |
|-----------|---|----------|----------------|------------------|--|
| NAICS     |   |          | Average Annual | Average          |  |
| Code      | Industry                                      | Units    | Employment     | Weekly Wage      |  |
| 44        | Retail Trade                                  | 36       | 343            | \$601.29         |  |
| 441       | Motor vehicle and parts dealers               | 7        | 73             | \$757.13         |  |
| 442       | Furniture and home furnishings stores         | n        | n              | n                |  |
| 443       | Electronics and appliance stores              | n        | n              | n                |  |
| 444       | Building material and garden supply stores    | 4        | 37             | \$1,154.47       |  |
| 445       | Food and beverage stores                      | 5        | 106            | \$387.05         |  |
| 446       | Health and personal care stores               | n        | n              | n                |  |
| 447       | Gasoline stations                             | 5        | 32             | \$360.28         |  |
| 448       | Clothing and clothing accessories stores      | n        | n              | n                |  |
| 451       | Sports, hobby, music instrument, book stores  | n        | n              | n                |  |
| 452       | General merchandise stores                    | n        | n              | n                |  |
| 453       | Miscellaneous store retailers                 | n        | n              | n                |  |
| 454       | Nonstore retailers                            | n        | n              | n                |  |
| 48        | Transportation and Warehousing                | 11       | 70             | \$925.40         |  |
| 481       | Air transportation                            | 0        | 0              | \$0.00           |  |
| 482       | Rail transportation                           | 0        | 0              | \$0.00           |  |
| 483       | Water transportation                          | 0        | 0              | \$0.00           |  |
| 484       | Truck transportation                          | 11       | 70             | \$925.40         |  |
| 485       | Transit and ground passenger transportation   | 0        | 0              | \$0.00           |  |
| 486       | Pipeline transportation                       | 0        | 0              | \$0.00           |  |
| 487       | Scenic and sightseeing transportation         | 0        | 0              | \$0.00           |  |
| 488       | Support activities for transportation         | 0        | 0              | \$0.00           |  |
| 491       | Postal service (private)                      | 0        | 0              | \$0.00           |  |
| 492       | Couriers and messengers                       | 0        | 0              | \$0.00           |  |
| 493       | Warehousing and storage                       | 0        | 0              | \$0.00           |  |
| 51        | Information                                   | n        | n              | n                |  |
| 511       | Publishing industries, except Internet        | n        | n              | n                |  |
| 512       | Motion picture and sound recording industries | n        | n              | n                |  |
| 515       | Broadcasting, except Internet                 | 0        | 0              | \$0.00           |  |
| 517       | Telecommunications                            | 0        | 0              | \$0.00           |  |
| 518       | Data processing, hosting and related services | n        | n              | n                |  |
| 519       | Other information services                    | 0        | 0              | \$0.00           |  |
| 52        | Finance and Insurance                         | 3        | 28             | \$1,457.68       |  |
| 521       | Monetary authorities - central bank           | 0        | 0              | \$0.00           |  |
| 522       | Credit intermediation and related activities  | n        | n              | n                |  |
| 523       | Securities, commodity contracts, investments  | 0        | 0              | \$0.00           |  |
| 524       | Insurance carriers and related activities     | n        | n              | n                |  |
| 525       | Funds, trusts, and other financial vehicles   | 0        | 0              | \$0.00           |  |
| 53        | Real Estate and Rental and Leasing            | 4        | 6              | \$760.07         |  |
| 531       | Real estate                                   | n        | n              | n                |  |
| 532       | Rental and leasing services                   | n        | n              | n                |  |
| 533       | Lessors of nonfinancial intangible assets     | 0        | 0              | \$0.00           |  |
| 54        | Professional and Technical Services           | 10       | 29             | \$992.51         |  |
| 541       | Professional and technical services           | 10       | 29             | \$992.51         |  |
| 5411      | Legal services                                | n        | n              | φ35 <u>2.</u> 3. |  |
| 5412      | Accounting and bookkeeping services           | n        | n              | n                |  |
| 5413      | Architectural and engineering services        | n        | n              | n                |  |
| - · · · • | ctotta. a. and ongineering services           |          | "              |                  |  |
| 5414      | Specialized design services                   | 0        | 0              | \$0.00           |  |

## Colebrook NH-VT LMA, NH Portion - 2020 Averages

|           | Colebiook Mil-VI LIVIA, Mili I Oldon         |       | Averages       |             |
|-----------|--|-------|----------------|-------------|
| NAICS     |  |       | Average Annual | Average     |
| Code      | Industry                                     | Units | Employment     | Weekly Wage |
| 5416      | Management and technical consulting services | n     | n              | n           |
| 5417      | Scientific research and development services | 0     | 0              | \$0.00      |
| 5418      | Advertising, PR, and related services        | 0     | 0              | \$0.00      |
| 5419      | Other professional and technical services    | n     | n              | n           |
| 55        | Management of Companies and Enterprises      | n     | n              | n           |
| 551       | Management of companies and enterprises      | n     | n              | n           |
| 56        | Administrative and Waste Services            | 6     | 15             | \$658.27    |
| 561       | Administrative and support services          | n     | n              | n           |
| 5611      | Office administrative services               | n     | n              | n           |
| 5612      | Facilities support services                  | 0     | 0              | \$0.00      |
| 5613      | Employment services                          | 0     | 0              | \$0.00      |
| 5614      | Business support services                    | 0     | 0              | \$0.00      |
| 5615      | Travel arrangement and reservation services  | 0     | 0              | \$0.00      |
| 5616      | Investigation and security services          | n     | n              | n           |
| 5617      | Services to buildings and dwellings          | n     | n              | n           |
| 5619      | Other support services                       | n     | n              | n           |
| 562       | Waste management and remediation services    | n     | n              | n           |
| 61        | Educational Services                         | 0     | 0              | \$0.00      |
| 611       | Educational services                         | 0     | 0              | \$0.00      |
| 62        | Health Care and Social Assistance            | 18    | 297            | \$990.91    |
| 621       | Ambulatory health care services              | 7     | 95             | \$1,211.05  |
| 622       | Hospitals                                    | n     | n              | y .,es<br>n |
| 623       | Nursing and residential care facilities      | n     | n              | n           |
| 624       | Social assistance                            | n     | n              | n           |
| 71        | Arts, Entertainment, and Recreation          | 6     | 21             | \$369.31    |
| 711       | Performing arts and spectator sports         | n     | n              | n           |
| 712       | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713       | Amusements, gambling, and recreation         | n     | n              | n           |
| <b>72</b> | Accommodation and Food Services              | 25    | 192            | \$410.02    |
| 721       | Accommodation                                | 12    | 92             | \$512.33    |
| 722       | Food services and drinking places            | 13    | 100            | \$315.82    |
| 81        | Other Services, Except Public Administration | 9     | 14             | \$659.88    |
| 811       | Repair and maintenance                       | n     | n              | n           |
| 812       | Personal and laundry services                | n     | n              | n           |
| 813       | Membership associations and organizations    | n     | n              | n           |
| 814       | Private households                           | n     | n              | n           |
|           |  |       |                |             |
| 99        | Unclassified Establishments                  | 0     | 0              | \$0.00      |
| 999       | Unclassified Establishments                  | 0     | 0              | \$0.00      |
|           | Total Government                             | 32    | 459            | \$822.24    |
|           | Federal Government                           | 6     | 26             | \$1,159.25  |
|           | State Government                             | 10    | 38             | \$822.29    |
|           | Local Government                             | 16    | 396            | \$800.44    |
|           |  |       |                |             |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# **Concord NH Micropolitan NECTA - 2020 Averages**

| NATCC |  |       | A              | A           |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 3,019 | 50,455         | \$1,155.81  |
|       | Total Private                                    | 2,630 | 37,521         | \$1,139.54  |
| 101   | Goods-Producing Industries                       | 376   | 5,047          | \$1,249.58  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | 22    | 398            | \$869.58    |
| 111   | Crop production                                  | 10    | 296            | \$931.38    |
| 112   | Animal production and aquaculture                | 7     | 68             | \$452.59    |
| 113   | Forestry and logging                             | 5     | 34             | \$1,164.89  |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 0     | 0              | \$0.00      |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 6     | 65             | \$1,969.35  |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 6     | 65             | \$1,969.35  |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 226   | 1,839          | \$1,312.18  |
| 236   | Construction of buildings                        | 52    | 336            | \$1,313.80  |
| 237   | Heavy and civil engineering construction         | 13    | 382            | \$1,476.84  |
| 238   | Specialty trade contractors                      | 162   | 1,120          | \$1,255.52  |
| 31    | Manufacturing                                    | 122   | 2,745          | \$1,245.86  |
| 311   | Food manufacturing                               | 10    | 277            | \$1,320.64  |
| 312   | Beverage and tobacco product manufacturing       | n     | n              | n           |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | n     | n              | n           |
| 315   | Apparel manufacturing                            | n     | n              | n           |
| 316   | Leather and allied product manufacturing         | n     | n              | n           |
| 321   | Wood product manufacturing                       | 5     | 84             | \$1,046.38  |
| 322   | Paper manufacturing                              | n     | n              | n           |
| 323   | Printing and related support activities          | 14    | 205            | \$1,076.06  |
| 324   | Petroleum and coal products manufacturing        | n     | n              | n           |
| 325   | Chemical manufacturing                           | 4     | 57             | \$1,185.35  |
| 326   | Plastics and rubber products manufacturing       | 4     | 93             | \$1,077.34  |
| 327   | Nonmetallic mineral product manufacturing        | 13    | 264            | \$1,153.14  |
| 331   | Primary metal manufacturing                      | n     | n              | n           |
| 332   | Fabricated metal product manufacturing           | 27    | 373            | \$1,475.17  |
| 333   | Machinery manufacturing                          | 13    | 383            | \$1,338.30  |
| 334   | Computer and electronic product manufacturing    | 10    | 284            | \$1,465.89  |
| 335   | Electrical equipment and appliance manufacturing | n     | n              | n .         |
| 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | 4     | 90             | \$951.69    |
| 339   | Miscellaneous manufacturing                      | 7     | 42             | \$899.91    |
| 102   | Service-Providing Industries                     | 2,254 | 32,475         | \$1,122.44  |
| 22    | Utilities  | 5     | 106            | \$2,153.52  |
| 221   | Utilities  | 5     | 106            | \$2,153.52  |
| 42    | Wholesale Trade                                  | 151   | 2,318          | \$1,491.72  |
| 423   | Merchant wholesalers, durable goods              | 68    | 787            | \$1,623.45  |
| 424   | Merchant wholesalers, nondurable goods           | 30    | 1,365          | \$1,272.07  |
| 425   | Electronic markets and agents and brokers        | 53    | 167            | \$2,667.44  |

# **Concord NH Micropolitan NECTA - 2020 Averages**

|       | Concord NIT Micropolitali NECTA               |       | _                |                 |
|-------|---|-------|------------------|-----------------|
| NAICS |   |       | Average Annual   | Average         |
| Code  | Industry                                      | Units | Employment       | Weekly Wage     |
| 44    | Retail Trade                                  | 344   | 5,925            | \$759.99        |
| 441   | Motor vehicle and parts dealers               | 61    | 1,262            | \$1,275.27      |
| 442   | Furniture and home furnishings stores         | 19    | 110              | \$807.15        |
| 443   | Electronics and appliance stores              | 14    | 161              | \$937.27        |
| 444   | Building material and garden supply stores    | 34    | 589              | \$700.34        |
| 445   | Food and beverage stores                      | 26    | 1,257            | \$421.66        |
| 446   | Health and personal care stores               | 37    | 387              | \$868.37        |
| 447   | Gasoline stations                             | 36    | 282              | \$481.55        |
| 448   | Clothing and clothing accessories stores      | 23    | 153              | \$494.64        |
| 451   | Sports, hobby, music instrument, book stores  | 20    | 224              | \$411.01        |
| 452   | General merchandise stores                    | 18    | 916              | \$548.11        |
| 453   | Miscellaneous store retailers                 | 32    | 225              | \$515.15        |
| 454   | Nonstore retailers                            | 25    | 358              | \$1,265.53      |
| 48    | Transportation and Warehousing                | 47    | 732              | \$985.92        |
| 481   | Air transportation                            | 0     | 0                | \$0.00          |
| 482   | Rail transportation                           | 0     | 0                | \$0.00          |
| 483   | Water transportation                          | 0     | 0                | \$0.00          |
| 484   | Truck transportation                          | 18    | 192              | \$1,134.47      |
| 485   | Transit and ground passenger transportation   | 7     | 174              | \$709.42        |
| 486   | Pipeline transportation                       | 0     | 0                | \$0.00          |
| 487   | Scenic and sightseeing transportation         | n     | n                | n               |
| 488   | Support activities for transportation         | 9     | 73               | \$866.76        |
| 491   | Postal service (private)                      | n     | n                | n               |
| 492   | Couriers and messengers                       | n     | n                | n               |
| 493   | Warehousing and storage                       | 8     | 210              | \$1,136.78      |
| 51    | Information                                   | 39    | 453              | \$1,479.52      |
| 511   | Publishing industries, except Internet        | 12    | 191              | \$1,532.94      |
| 512   | Motion picture and sound recording industries | 6     | 22               | \$476.82        |
| 515   | Broadcasting, except Internet                 | 5     | 113              | \$1,170.69      |
| 517   | Telecommunications                            | 8     | 81               | \$1,760.73      |
| 518   | Data processing, hosting and related services | n     | n                | n n             |
| 519   | Other information services                    | n     | n                | n               |
| 52    | Finance and Insurance                         | 155   | 2,128            | \$1,755.28      |
| 521   | Monetary authorities - central bank           | 0     | 0                | \$0.00          |
| 522   | Credit intermediation and related activities  | 49    | 656              | \$1,369.25      |
| 523   | Securities, commodity contracts, investments  | n     | n                | n               |
| 524   | Insurance carriers and related activities     | 69    | 1,277            | \$1,799.93      |
| 525   | Funds, trusts, and other financial vehicles   | n     | 'n               | n               |
| 53    | Real Estate and Rental and Leasing            | 93    | 544              | \$1,203.90      |
| 531   | Real estate                                   | 76    | 405              | \$1,236.12      |
| 532   | Rental and leasing services                   | 17    | 138              | \$1,109.63      |
| 533   | Lessors of nonfinancial intangible assets     | 0     | 0                | \$0.00          |
| 54    | Professional and Technical Services           | 317   | 2,392            | \$1,795.72      |
| 541   | Professional and technical services           | 317   | 2,392            | \$1,795.72      |
| 5411  | Legal services                                | 86    | 722              | \$1,967.31      |
| 5412  | Accounting and bookkeeping services           | 42    | 223              | \$1,832.44      |
| 5413  | Architectural and engineering services        | 32    | 492              | \$1,726.80      |
| 5414  | Specialized design services                   | n     | 13 <u>2</u><br>n | \$1,720.00<br>n |
| 5415  | Computer systems design and related services  | 48    | 206              | \$2,062.76      |
| J-11J | computer systems design and related services  | 70    | 200              | ΨΖ,002.70       |

# **Concord NH Micropolitan NECTA - 2020 Averages**

| NAICS         Average Annual         Average Code         Industry         Average Employment         Average Weekly Wage           5416         Management and technical consulting services         61         367         \$2,086.87           5417         Scientific research and development services         n         n         n         n           5418         Advertising, PR, and related services         18         111         \$1,341.85           5419         Other professional and technical services         24         260         \$978.08           55         Management of Companies and Enterprises         23         378         \$1,687.47           551         Management of companies and enterprises         23         378         \$1,687.47           56         Administrative and Waste Services         187         1,911         \$1,017.97           561         Administrative and support services         172         1,730         \$981.42           5611         Office administrative services         30         386         \$1,489.21           5612         Facilities support services         19         200         \$1,158.41           5613         Employment services         19         200         \$1,179.29           5614         Business |
|---|
| 5416         Management and technical consulting services         61         367         \$2,086.87           5417         Scientific research and development services         n         n         n         n           5418         Advertising, PR, and related services         18         111         \$1,341.85           5419         Other professional and technical services         24         260         \$978.08           55         Management of Companies and Enterprises         23         378         \$1,687.47           551         Management of companies and enterprises         23         378         \$1,687.47           56         Administrative and Waste Services         187         1,911         \$1,017.97           561         Administrative and support services         172         1,730         \$981.42           5611         Office administrative services         30         386         \$1,489.21           5612         Facilities support services         0         0         \$0.00           5613         Employment services         19         200         \$1,158.41           5614         Business support services         12         156         \$1,179.29           5615         Travel arrangement and reservation services         11   |
| 5417         Scientific research and development services         n         n         n           5418         Advertising, PR, and related services         18         111         \$1,341.85           5419         Other professional and technical services         24         260         \$978.08           55         Management of Companies and Enterprises         23         378         \$1,687.47           551         Management of companies and enterprises         23         378         \$1,687.47           56         Administrative and Waste Services         187         1,911         \$1,017.97           561         Administrative and support services         172         1,730         \$981.42           5611         Office administrative services         30         386         \$1,489.21           5612         Facilities support services         0         0         \$0.00           5613         Employment services         19         200         \$1,158.41           5614         Business support services         12         156         \$1,179.29           5615         Travel arrangement and reservation services         1         97         \$1,097.59           5616         Investigation and security services         11         97             |
| 5418       Advertising, PR, and related services       18       111       \$1,341.85         5419       Other professional and technical services       24       260       \$978.08         55       Management of Companies and Enterprises       23       378       \$1,687.47         551       Management of companies and enterprises       23       378       \$1,687.47         56       Administrative and Waste Services       187       1,911       \$1,017.97         561       Administrative and support services       172       1,730       \$981.42         5611       Office administrative services       30       386       \$1,489.21         5612       Facilities support services       0       0       \$0.00         5613       Employment services       19       200       \$1,158.41         5614       Business support services       12       156       \$1,179.29         5615       Travel arrangement and reservation services       1       97       \$1,097.59         5616       Investigation and security services       11       97       \$1,097.59         5617       Services to buildings and dwellings       93       708       \$606.33         5619       Other support services       16  |
| 5419         Other professional and technical services         24         260         \$978.08           55         Management of Companies and Enterprises         23         378         \$1,687.47           551         Management of companies and enterprises         23         378         \$1,687.47           56         Administrative and Waste Services         187         1,911         \$1,017.97           561         Administrative and support services         172         1,730         \$981.42           5611         Office administrative services         30         386         \$1,489.21           5612         Facilities support services         0         0         \$0.00           5613         Employment services         19         200         \$1,158.41           5614         Business support services         12         156         \$1,179.29           5615         Travel arrangement and reservation services         n         n         n           5616         Investigation and security services         11         97         \$1,097.59           5617         Services to buildings and dwellings         93         708         \$606.33           5619         Other support services         n         n         n         n                    |
| 55         Management of Companies and Enterprises         23         378         \$1,687.47           551         Management of companies and enterprises         23         378         \$1,687.47           56         Administrative and Waste Services         187         1,911         \$1,017.97           561         Administrative and support services         172         1,730         \$981.42           5611         Office administrative services         30         386         \$1,489.21           5612         Facilities support services         0         0         \$0.00           5613         Employment services         19         200         \$1,158.41           5614         Business support services         12         156         \$1,179.29           5615         Travel arrangement and reservation services         n         n         n         n           5616         Investigation and security services         11         97         \$1,097.59           5617         Services to buildings and dwellings         93         708         \$606.33           5619         Other support services         n         n         n         n           562         Waste management and remediation services         16         180                            |
| 551         Management of companies and enterprises         23         378         \$1,687.47           56         Administrative and Waste Services         187         1,911         \$1,017.97           561         Administrative and support services         172         1,730         \$981.42           5611         Office administrative services         30         386         \$1,489.21           5612         Facilities support services         0         0         \$0.00           5613         Employment services         19         200         \$1,158.41           5614         Business support services         12         156         \$1,179.29           5615         Travel arrangement and reservation services         n         n         n         n           5616         Investigation and security services         11         97         \$1,097.59         5617         Services to buildings and dwellings         93         708         \$606.33           5619         Other support services         n         n         n         n           562         Waste management and remediation services         16         180         \$1,368.56           61         Educational Services         53         760         \$1,011.79      <                       |
| 56         Administrative and Waste Services         187         1,911         \$1,017.97           561         Administrative and support services         172         1,730         \$981.42           5611         Office administrative services         30         386         \$1,489.21           5612         Facilities support services         0         0         \$0.00           5613         Employment services         19         200         \$1,158.41           5614         Business support services         12         156         \$1,179.29           5615         Travel arrangement and reservation services         n         n         n         n           5616         Investigation and security services         11         97         \$1,097.59           5617         Services to buildings and dwellings         93         708         \$606.33           5619         Other support services         n         n         n         n           562         Waste management and remediation services         16         180         \$1,368.56           61         Educational Services         53         760         \$1,011.79           61         Educational Services         53         760         \$1,011.79 <t< td=""></t<>                                |
| 561       Administrative and support services       172       1,730       \$981.42         5611       Office administrative services       30       386       \$1,489.21         5612       Facilities support services       0       0       \$0.00         5613       Employment services       19       200       \$1,158.41         5614       Business support services       12       156       \$1,179.29         5615       Travel arrangement and reservation services       n       n       n       n         5616       Investigation and security services       11       97       \$1,097.59         5617       Services to buildings and dwellings       93       708       \$606.33         5619       Other support services       n       n       n       n         562       Waste management and remediation services       16       180       \$1,368.56         61       Educational Services       53       760       \$1,011.79         611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,5   |
| 5611       Office administrative services       30       386       \$1,489.21         5612       Facilities support services       0       0       \$0.00         5613       Employment services       19       200       \$1,158.41         5614       Business support services       12       156       \$1,179.29         5615       Travel arrangement and reservation services       n       n       n       n         5616       Investigation and security services       11       97       \$1,097.59         5617       Services to buildings and dwellings       93       708       \$606.33         5619       Other support services       n       n       n       n         562       Waste management and remediation services       16       180       \$1,368.56         61       Educational Services       53       760       \$1,011.79         611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,554.43   |
| 5612       Facilities support services       0       0       \$0.00         5613       Employment services       19       200       \$1,158.41         5614       Business support services       12       156       \$1,179.29         5615       Travel arrangement and reservation services       n       n       n       n         5616       Investigation and security services       11       97       \$1,097.59         5617       Services to buildings and dwellings       93       708       \$606.33         5619       Other support services       n       n       n       n         562       Waste management and remediation services       16       180       \$1,368.56         61       Educational Services       53       760       \$1,011.79         611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,554.43   |
| 5613       Employment services       19       200       \$1,158.41         5614       Business support services       12       156       \$1,179.29         5615       Travel arrangement and reservation services       n       n       n         5616       Investigation and security services       11       97       \$1,097.59         5617       Services to buildings and dwellings       93       708       \$606.33         5619       Other support services       n       n       n         562       Waste management and remediation services       16       180       \$1,368.56         61       Educational Services       53       760       \$1,011.79         611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,554.43   |
| 5614       Business support services       12       156       \$1,179.29         5615       Travel arrangement and reservation services       n       n       n         5616       Investigation and security services       11       97       \$1,097.59         5617       Services to buildings and dwellings       93       708       \$606.33         5619       Other support services       n       n       n       n         562       Waste management and remediation services       16       180       \$1,368.56         61       Educational Services       53       760       \$1,011.79         611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,554.43  |
| 5615         Travel arrangement and reservation services         n         n         n           5616         Investigation and security services         11         97         \$1,097.59           5617         Services to buildings and dwellings         93         708         \$606.33           5619         Other support services         n         n         n         n           562         Waste management and remediation services         16         180         \$1,368.56           61         Educational Services         53         760         \$1,011.79           611         Educational services         53         760         \$1,011.79           62         Health Care and Social Assistance         265         9,292         \$1,191.17           621         Ambulatory health care services         161         3,582         \$1,554.43   |
| 5616       Investigation and security services       11       97       \$1,097.59         5617       Services to buildings and dwellings       93       708       \$606.33         5619       Other support services       n       n       n         562       Waste management and remediation services       16       180       \$1,368.56         61       Educational Services       53       760       \$1,011.79         611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,554.43  |
| 5617       Services to buildings and dwellings       93       708       \$606.33         5619       Other support services       n       n       n         562       Waste management and remediation services       16       180       \$1,368.56         61       Educational Services       53       760       \$1,011.79         611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,554.43  |
| 5619         Other support services         n         n         n           562         Waste management and remediation services         16         180         \$1,368.56           61         Educational Services         53         760         \$1,011.79           611         Educational services         53         760         \$1,011.79           62         Health Care and Social Assistance         265         9,292         \$1,191.17           621         Ambulatory health care services         161         3,582         \$1,554.43   |
| 562       Waste management and remediation services       16       180       \$1,368.56         61       Educational Services       53       760       \$1,011.79         611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,554.43   |
| 61         Educational Services         53         760         \$1,011.79           611         Educational services         53         760         \$1,011.79           62         Health Care and Social Assistance         265         9,292         \$1,191.17           621         Ambulatory health care services         161         3,582         \$1,554.43   |
| 611       Educational services       53       760       \$1,011.79         62       Health Care and Social Assistance       265       9,292       \$1,191.17         621       Ambulatory health care services       161       3,582       \$1,554.43   |
| 62         Health Care and Social Assistance         265         9,292         \$1,191.17           621         Ambulatory health care services         161         3,582         \$1,554.43  |
| 621 Ambulatory health care services 161 3,582 \$1,554.43  |
|   |
|   |
| 622 Hospitals n n n   |
| Nursing and residential care facilities n n n   |
| 624 Social assistance 72 2,111 \$539.63   |
| 71 Arts, Entertainment, and Recreation 40 464 \$585.59  |
| 711 Performing arts and spectator sports 8 111 \$1,200.91   |
| Museums, historical sites, zoos, and parks 6 37 \$644.91  |
| Amusements, gambling, and recreation 26 316 \$362.87  |
| 72 Accommodation and Food Services 178 2,756 \$437.91   |
| 721 Accommodation 17 233 \$413.59   |
| 722 Food services and drinking places 161 2,523 \$440.15  |
| 81 Other Services, Except Public Administration 350 2,309 \$986.98  |
| 811 Repair and maintenance 94 657 \$1,271.09  |
| 812 Personal and laundry services 64 285 \$505.88   |
| Membership associations and organizations 158 1,324 \$967.85  |
| 814 Private households 34 43 \$424.05   |
| 99 Unclassified Establishments 6 9 \$1,026.98   |
| 999 Unclassified Establishments 6 9 \$1,026.98  |
| Total Government 389 12,933 \$1,203.02  |
| Federal Government 34 840 \$1,567.76  |
| State Government 289 8,160 \$1,248.08   |
| Local Government 66 3,934 \$1,031.70  |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Conway NH-ME LMA, NH Portion - 2020 Averages

|       |  |       | Atterages      |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 1,034 | 10,693         | \$805.55    |
|       | Total Private                                    | 970   | 9,486          | \$801.41    |
| 101   | Goods-Producing Industries                       | 166   | 1,206          | \$957.27    |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111   | Crop production                                  | n     | n              | n           |
| 112   | Animal production and aquaculture                | n     | n              | n           |
| 113   | Forestry and logging                             | n     | n              | n           |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n     | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n     | n              | n           |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | n     | n              | n           |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 112   | 643            | \$988.86    |
| 236   | Construction of buildings                        | 38    | 200            | \$954.08    |
| 237   | Heavy and civil engineering construction         | 7     | 183            | \$1,082.09  |
| 238   | Specialty trade contractors                      | 68    | 260            | \$950.02    |
| 31    | Manufacturing                                    | 46    | 532            | \$925.90    |
| 311   | Food manufacturing                               | 8     | 28             | \$398.61    |
| 312   | Beverage and tobacco product manufacturing       | 4     | 32             | \$627.98    |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | n     | n              | n           |
| 315   | Apparel manufacturing                            | n     | n              | n           |
| 316   | Leather and allied product manufacturing         | n     | n              | n           |
| 321   | Wood product manufacturing                       | 3     | 101            | \$1,044.08  |
| 322   | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323   | Printing and related support activities          | n     | n              | n           |
| 324   | Petroleum and coal products manufacturing        | n     | n              | n           |
| 325   | Chemical manufacturing                           | n     | n              | n           |
| 326   | Plastics and rubber products manufacturing       | n     | n              | n           |
| 327   | Nonmetallic mineral product manufacturing        | 4     | 74             | \$966.76    |
| 331   | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | 11    | 158            | \$1,034.81  |
| 333   | Machinery manufacturing                          | n     | n              | n           |
| 334   | Computer and electronic product manufacturing    | 0     | 0              | \$0.00      |
| 335   | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00      |
| 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | n     | n              | n           |
| 339   | Miscellaneous manufacturing                      | 3     | 11             | \$784.58    |
| 102   | Service-Providing Industries                     | 804   | 8,281          | \$778.71    |
| 22    | Utilities  | 5     | 39             | \$2,035.70  |
| 221   | Utilities  | 5     | 39             | \$2,035.70  |
| 42    | Wholesale Trade                                  | 28    | 177            | \$2,143.42  |
| 423   | Merchant wholesalers, durable goods              | 20    | 136            | \$2,250.76  |
| 424   | Merchant wholesalers, nondurable goods           | n     | n              | n           |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |
|       | <del>-</del>                                     |       |                |             |

## **Conway NH-ME LMA, NH Portion - 2020 Averages**

|       | Collway NTI-WE LIVIA, NTI FOLCIOII            |       | _              |             |
|-------|---|-------|----------------|-------------|
| NAICS |   |       | Average Annual | Average     |
| Code  | Industry                                      | Units | Employment     | Weekly Wage |
| 44    | Retail Trade                                  | 189   | 2,175          | \$638.52    |
| 441   | Motor vehicle and parts dealers               | 16    | 183            | \$955.99    |
| 442   | Furniture and home furnishings stores         | 9     | 43             | \$715.24    |
| 443   | Electronics and appliance stores              | n     | n              | n           |
| 444   | Building material and garden supply stores    | 13    | 308            | \$726.38    |
| 445   | Food and beverage stores                      | 24    | 432            | \$548.99    |
| 446   | Health and personal care stores               | 7     | 31             | \$969.09    |
| 447   | Gasoline stations                             | 14    | 81             | \$519.45    |
| 448   | Clothing and clothing accessories stores      | 45    | 339            | \$457.22    |
| 451   | Sports, hobby, music instrument, book stores  | 18    | 148            | \$579.28    |
| 452   | General merchandise stores                    | 9     | 342            | \$574.95    |
| 453   | Miscellaneous store retailers                 | n     | n              | n           |
| 454   | Nonstore retailers                            | 10    | 115            | \$1,207.05  |
| 48    | Transportation and Warehousing                | 16    | 121            | \$584.19    |
| 481   | Air transportation                            | 0     | 0              | \$0.00      |
| 482   | Rail transportation                           | 0     | 0              | \$0.00      |
| 483   | Water transportation                          | 0     | 0              | \$0.00      |
| 484   | Truck transportation                          | 7     | 31             | \$966.76    |
| 485   | Transit and ground passenger transportation   | 4     | 29             | \$453.68    |
| 486   | Pipeline transportation                       | 0     | 0              | \$0.00      |
| 487   | Scenic and sightseeing transportation         | n     | n              | n           |
| 488   | Support activities for transportation         | n     | n              | n           |
| 491   | Postal service (private)                      | 0     | 0              | \$0.00      |
| 492   | Couriers and messengers                       | n     | n              | n           |
| 493   | Warehousing and storage                       | 0     | 0              | \$0.00      |
| 51    | Information                                   | 21    | 184            | \$1,142.61  |
| 511   | Publishing industries, except Internet        | 6     | 103            | \$1,245.02  |
| 512   | Motion picture and sound recording industries | n     | n              | n           |
| 515   | Broadcasting, except Internet                 | 4     | 24             | \$650.29    |
| 517   | Telecommunications                            | 6     | 47             | \$1,232.53  |
| 518   | Data processing, hosting and related services | n     | n              | n           |
| 519   | Other information services                    | n     | n              | n           |
| 52    | Finance and Insurance                         | 27    | 174            | \$1,442.33  |
| 521   | Monetary authorities - central bank           | 0     | 0              | \$0.00      |
| 522   | Credit intermediation and related activities  | 13    | 107            | \$1,436.99  |
| 523   | Securities, commodity contracts, investments  | 5     | 8              | \$3,359.32  |
| 524   | Insurance carriers and related activities     | 9     | 59             | \$1,193.47  |
| 525   | Funds, trusts, and other financial vehicles   | 0     | 0              | \$0.00      |
| 53    | Real Estate and Rental and Leasing            | 36    | 164            | \$806.72    |
| 531   | Real estate                                   | 26    | 99             | \$789.65    |
| 532   | Rental and leasing services                   | n     | n              | n           |
| 533   | Lessors of nonfinancial intangible assets     | n     | n              | n           |
| 54    | Professional and Technical Services           | 60    | 296            | \$1,399.38  |
| 541   | Professional and technical services           | 60    | 296            | \$1,399.38  |
| 5411  | Legal services                                | 9     | 56             | \$1,367.12  |
| 5412  | Accounting and bookkeeping services           | 9     | 54             | \$1,078.68  |
| 5413  | Architectural and engineering services        | 8     | 38             | \$1,387.22  |
| 5414  | Specialized design services                   | 0     | 0              | \$0.00      |
| 5415  | Computer systems design and related services  | 6     | 13             | \$2,563.12  |
|       | , , ,   |       | _              |             |

## **Conway NH-ME LMA, NH Portion - 2020 Averages**

|       | Conway Mil-Mil Livia, Mil I of tion          | 2020          | Averages          |             |
|-------|--|---------------|-------------------|-------------|
| NAICS |  |               | Average Annual    | Average     |
| Code  | Industry                                     | Units         | <b>Employment</b> | Weekly Wage |
| 5416  | Management and technical consulting services | 12            | 41                | \$2,568.43  |
| 5417  | Scientific research and development services | 3             | 27                | \$1,054.87  |
| 5418  | Advertising, PR, and related services        | n             | n                 | n           |
| 5419  | Other professional and technical services    | n             | n                 | n           |
| 55    | Management of Companies and Enterprises      | 4             | 43                | \$1,264.92  |
| 551   | Management of companies and enterprises      | 4             | 43                | \$1,264.92  |
| 56    | Administrative and Waste Services            | 66            | 280               | \$797.23    |
| 561   | Administrative and support services          | 60            | 253               | \$781.67    |
| 5611  | Office administrative services               | 6             | 10                | \$1,206.93  |
| 5612  | Facilities support services                  | 0             | 0                 | \$0.00      |
| 5613  | Employment services                          | 0             | 0                 | \$0.00      |
| 5614  | Business support services                    | 4             | 48                | \$1,252.04  |
| 5615  | Travel arrangement and reservation services  | 6             | 30                | \$850.06    |
| 5616  | Investigation and security services          | n             | n                 | n           |
| 5617  | Services to buildings and dwellings          | 40            | 152               | \$548.96    |
| 5619  | Other support services                       | n             | n                 | n           |
| 562   | Waste management and remediation services    | 6             | 27                | \$941.03    |
| 61    | Educational Services                         | 17            | 109               | \$744.60    |
| 611   | Educational services                         | 17            | 109               | \$744.60    |
| 62    | Health Care and Social Assistance            | 60            | 1,310             | \$1,044.17  |
| 621   | Ambulatory health care services              | 32            | 409               | \$950.76    |
| 622   | Hospitals                                    | n             | n                 | n           |
| 623   | Nursing and residential care facilities      | 4             | 92                | \$862.14    |
| 624   | Social assistance                            | n             | n                 | n           |
| 71    | Arts, Entertainment, and Recreation          | 34            | 499               | \$585.86    |
| 711   | Performing arts and spectator sports         | 5             | 16                | \$4,298.25  |
| 712   | Museums, historical sites, zoos, and parks   | 5             | 18                | \$567.50    |
| 713   | Amusements, gambling, and recreation         | 24            | 466               | \$462.94    |
| 72    | Accommodation and Food Services              | 162           | 2,427             | \$532.43    |
| 721   | Accommodation                                | 70            | 1,187             | \$554.96    |
| 722   | Food services and drinking places            | 92            | 1,240             | \$510.86    |
| 81    | Other Services, Except Public Administration | 77            | 283               | \$744.91    |
| 811   | Repair and maintenance                       | 28            | 111               | \$930.13    |
| 812   | Personal and laundry services                | 15            | 62                | \$522.86    |
| 813   | Membership associations and organizations    | 22            | 89                | \$706.88    |
| 814   | Private households                           | 12            | 21                | \$579.39    |
| 99    | Unclassified Establishments                  | n             | n                 | n           |
| 999   | Unclassified Establishments                  | n             | n                 | n           |
|       | Total Government                             | 64            | 1,207             | \$838.11    |
|       | Federal Government                           | 18            | 112               | \$968.81    |
|       | State Government                             | 22            | 148               | \$844.35    |
|       | Local Government                             | 24            | 947               | \$821.66    |
|       | Local Government                             | <del>۷1</del> | 3 <del>4</del> /  | ψUZ 1.00    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# Dover-Durham NH-ME Metropolitan NECTA, NH Portion - 2020 Averages

| NAICS | THIT SILISH ESEC A                               | <u> </u> | Average Annual | Average     |
|-------|--|----------|----------------|-------------|
| Code  | Industry   | Units    | Employment     | Weekly Wage |
| Code  | Total, Private plus Government                   | 2,752    | 45,799         | \$1,109.92  |
|       | Total Private                                    | 2,642    | 36,761         | \$1,099.10  |
| 101   | Goods-Producing Industries                       | 442      | 6,439          | \$1,214.90  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | 16       | 138            | \$729.99    |
| 111   | Crop production                                  | 6        | 94             | \$838.77    |
| 112   | Animal production and aquaculture                | 4        | 18             | \$432.38    |
| 113   | Forestry and logging                             | n        | n              | n           |
| 114   | Fishing, hunting and trapping                    | 0        | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n        | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 3        | 12             | \$1,620.82  |
| 211   | Oil and gas extraction                           | 0        | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 3        | 12             | \$1,620.82  |
| 213   | Support activities for mining                    | 0        | 0              | \$0.00      |
| 23    | Construction                                     | 283      | 1,514          | \$1,228.37  |
| 236   | Construction of buildings                        | 62       | 301            | \$1,154.10  |
| 237   | Heavy and civil engineering construction         | 11       | 117            | \$2,173.89  |
| 238   | Specialty trade contractors                      | 210      | 1,095          | \$1,147.42  |
| 31    | Manufacturing                                    | 140      | 4,776          | \$1,223.57  |
| 311   | Food manufacturing                               | 9        | 65             | \$967.47    |
| 312   | Beverage and tobacco product manufacturing       | 4        | 14             | \$764.38    |
| 313   | Textile mills                                    | 11       | 634            | \$1,696.34  |
| 314   | Textile product mills                            | n        | n              | n           |
| 315   | Apparel manufacturing                            | n        | n              | n           |
| 316   | Leather and allied product manufacturing         | 0        | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | 7        | 56             | \$857.22    |
| 322   | Paper manufacturing                              | n        | n              | n           |
| 323   | Printing and related support activities          | 10       | 224            | \$1,070.61  |
| 324   | Petroleum and coal products manufacturing        | n        | n              | n           |
| 325   | Chemical manufacturing                           | n        | n              | n           |
| 326   | Plastics and rubber products manufacturing       | 11       | 778            | \$1,065.71  |
| 327   | Nonmetallic mineral product manufacturing        | 3        | 31             | \$1,390.43  |
| 331   | Primary metal manufacturing                      | n        | n              | n           |
| 332   | Fabricated metal product manufacturing           | 20       | 418            | \$1,134.02  |
| 333   | Machinery manufacturing                          | 9        | 438            | \$1,328.55  |
| 334   | Computer and electronic product manufacturing    | 11       | 549            | \$1,267.06  |
| 335   | Electrical equipment and appliance manufacturing | 4        | 48             | \$2,429.17  |
| 336   | Transportation equipment manufacturing           | 12       | 788            | \$1,155.36  |
| 337   | Furniture and related product manufacturing      | 6        | 47             | \$917.77    |
| 339   | Miscellaneous manufacturing                      | 10       | 472            | \$1,059.24  |
| 102   | Service-Providing Industries                     | 2,200    | 30,321         | \$1,074.50  |
| 22    | Utilities  | n        | n              | n           |
| 221   | Utilities  | n        | n              | n           |
| 42    | Wholesale Trade                                  | 140      | 1,036          | \$1,530.79  |
| 423   | Merchant wholesalers, durable goods              | 63       | 507            | \$1,438.13  |
| 424   | Merchant wholesalers, nondurable goods           | 27       | 387            | \$1,270.93  |
| 425   | Electronic markets and agents and brokers        | 50       | 142            | \$2,569.80  |

# Dover-Durham NH-ME Metropolitan NECTA, NH Portion - 2020 Averages

| NAICS            |   | rerages   | Average Appuel    | Average                |
|------------------|---|-----------|-------------------|------------------------|
|                  |   |           | Average Annual    | Average                |
| Code             | Industry  | Units     | Employment        | Weekly Wage            |
| 44               | Retail Trade  | 358       | 6,773             | \$704.92               |
| 441<br>442       | Motor vehicle and parts dealers   | 56<br>15  | 914<br>78         | \$1,228.34<br>\$843.47 |
| 442<br>443       | Furniture and home furnishings stores                                       | 11        | 61                |                        |
| 443<br>444       | Electronics and appliance stores  | 28        | 823               | \$1,261.27             |
| 444<br>445       | Building material and garden supply stores                                  | 53        | 823<br>2,077      | \$710.89               |
|                  | Food and beverage stores  |           | •                 | \$426.36               |
| 446<br>447       | Health and personal care stores Gasoline stations                           | 32<br>42  | 290<br>343        | \$827.40<br>\$493.71   |
| 447<br>448       |   | 12        |                   |                        |
|                  | Clothing and clothing accessories stores                                    | 21        | 125<br>161        | \$569.55<br>\$527.83   |
| 451<br>452       | Sports, hobby, music instrument, book stores General merchandise stores     | 16        |                   |                        |
| 452              |   |           | 1,118             | \$478.38               |
| 453              | Miscellaneous store retailers   | 42<br>29  | 314               | \$680.12<br>\$1,546.38 |
| 454<br><b>48</b> | Nonstore retailers  | <b>39</b> | 469<br><b>792</b> |                        |
| 481              | Transportation and Warehousing  |           |                   | \$1,034.37             |
| 482              | Air transportation Rail transportation                                      | n         | n<br>0            | so.00                  |
| 483              | Water transportation  | 0         | 0                 | \$0.00                 |
| 484              | Truck transportation  | 14        | 186               | \$1,158.28             |
| 485              | •   | 6         | 134               | \$636.15               |
| 486              | Transit and ground passenger transportation  Pipeline transportation        | 0         | 0                 | \$0.00                 |
| 487              |   | 0         | 0                 | \$0.00                 |
| 488              | Scenic and sightseeing transportation Support activities for transportation |           |                   |                        |
| 491              | Postal service (private)  | n<br>0    | n<br>0            | so.00                  |
| 491              | Couriers and messengers   |           |                   |                        |
| 492              | Warehousing and storage   | n<br>9    | n<br>186          | n<br>\$1,297.33        |
| <b>51</b>        | Information   | 41        | 666               | \$1,058.87             |
| 511              | Publishing industries, except Internet                                      | 15        | 58                | \$1,753.10             |
| 512              | Motion picture and sound recording industries                               | n         | n                 | ψ1,733.10<br>n         |
| 515              | Broadcasting, except Internet   | 6         | 66                | \$1,054.10             |
| 517              | Telecommunications  | n         | n                 | \$1,054.10<br>n        |
| 517              | Data processing, hosting and related services                               | n         | n                 | n                      |
| 519              | Other information services  | 6         | 20                | \$588.35               |
| 52               | Finance and Insurance   | 128       | 2,590             | \$1,807.81             |
| 521              | Monetary authorities - central bank   | 0         | 0                 | \$0.00                 |
| 522              | Credit intermediation and related activities                                | 55        | 608               | \$1,585.78             |
| 523              | Securities, commodity contracts, investments                                | n         | n                 | φ 1,303.7 σ<br>n       |
| 524              | Insurance carriers and related activities                                   | 43        | 1,931             | \$1,858.34             |
| 525              | Funds, trusts, and other financial vehicles                                 | n         | n .,ss            | n                      |
| 53               | Real Estate and Rental and Leasing  | 93        | 332               | \$1,043.21             |
| 531              | Real estate   | 78        | 261               | \$1,023.63             |
| 532              | Rental and leasing services   | 16        | 71                | \$1,115.13             |
| 533              | Lessors of nonfinancial intangible assets                                   | 0         | 0                 | \$0.00                 |
| 54               | Professional and Technical Services   | 270       | 2,630             | \$2,021.66             |
| 541              | Professional and technical services   | 270       | 2,630             | \$2,021.66             |
| 5411             | Legal services  | 37        | 178               | \$1,647.04             |
| 5412             | Accounting and bookkeeping services   | 26        | 137               | \$1,190.86             |
| 5413             | Architectural and engineering services                                      | 42        | 174               | \$1,841.37             |
| 5414             | Specialized design services   | 3         | 7                 | \$942.44               |
| 5415             | Computer systems design and related services                                | 76        | 1,628             | \$2,388.72             |
|                  | ,                                     |           | ,                 |                        |

# Dover-Durham NH-ME Metropolitan NECTA, NH Portion - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 52    | 165            | \$2,029.54  |
| 5417  | Scientific research and development services | n     | n              | n           |
| 5418  | Advertising, PR, and related services        | n     | n              | n           |
| 5419  | Other professional and technical services    | 27    | 309            | \$843.96    |
| 55    | Management of Companies and Enterprises      | 16    | 126            | \$1,350.21  |
| 551   | Management of companies and enterprises      | 16    | 126            | \$1,350.21  |
| 56    | Administrative and Waste Services            | 215   | 2,100          | \$950.25    |
| 561   | Administrative and support services          | 198   | 1,852          | \$912.82    |
| 5611  | Office administrative services               | 32    | 397            | \$1,371.29  |
| 5612  | Facilities support services                  | 3     | 84             | \$854.06    |
| 5613  | Employment services                          | 23    | 348            | \$946.31    |
| 5614  | Business support services                    | 15    | 162            | \$951.82    |
| 5615  | Travel arrangement and reservation services  | 4     | 27             | \$884.10    |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | 110   | 729            | \$628.60    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | 17    | 248            | \$1,229.68  |
| 61    | Educational Services                         | 50    | 563            | \$960.40    |
| 611   | Educational services                         | 50    | 563            | \$960.40    |
| 62    | Health Care and Social Assistance            | 272   | 7,104          | \$1,235.07  |
| 621   | Ambulatory health care services              | 174   | 2,757          | \$1,735.48  |
| 622   | Hospitals                                    | 4     | 2,427          | \$1,131.54  |
| 623   | Nursing and residential care facilities      | 28    | 925            | \$743.23    |
| 624   | Social assistance                            | 67    | 995            | \$558.42    |
| 71    | Arts, Entertainment, and Recreation          | 39    | 498            | \$403.36    |
| 711   | Performing arts and spectator sports         | 4     | 16             | \$926.02    |
| 712   | Museums, historical sites, zoos, and parks   | 5     | 25             | \$626.86    |
| 713   | Amusements, gambling, and recreation         | 30    | 457            | \$373.26    |
| 72    | Accommodation and Food Services              | 269   | 3,655          | \$404.78    |
| 721   | Accommodation                                | 34    | 289            | \$450.21    |
| 722   | Food services and drinking places            | 234   | 3,366          | \$400.88    |
| 81    | Other Services, Except Public Administration | 254   | 1,376          | \$739.95    |
| 811   | Repair and maintenance                       | 98    | 586            | \$1,010.33  |
| 812   | Personal and laundry services                | 91    | 546            | \$563.30    |
| 813   | Membership associations and organizations    | 36    | 216            | \$465.69    |
| 814   | Private households                           | 30    | 28             | \$645.01    |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 110   | 9,038          | \$1,153.96  |
|       | Federal Government                           | 21    | 332            | \$1,381.19  |
|       | State Government                             | 44    | 4,049          | \$1,340.64  |
|       | Local Government                             | 46    | 4,657          | \$975.45    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# Franklin NH LMA - 2020 Averages

| NAICS |  | riverag | Average Annual | Average     |
|-------|--|---------|----------------|-------------|
| Code  | Industry   | Units   | Employment     | Weekly Wage |
| Couc  | Total, Private plus Government                   | 541     | 8,192          | \$857.03    |
|       | Total Private                                    | 508     | 7,051          | \$837.04    |
| 101   | Goods-Producing Industries                       | 96      | 1,548          | \$1,093.74  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n       | n              | n           |
| 111   | Crop production                                  | n       | n              | n           |
| 112   | Animal production and aquaculture                | 0       | 0              | \$0.00      |
| 113   | Forestry and logging                             | 0       | 0              | \$0.00      |
| 114   | Fishing, hunting and trapping                    | 0       | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 0       | 0              | \$0.00      |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n       | n              | n           |
| 211   | Oil and gas extraction                           | 0       | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 0       | 0              | \$0.00      |
| 213   | Support activities for mining                    | n       | n              | n           |
| 23    | Construction                                     | 62      | 295            | \$1,069.06  |
| 236   | Construction of buildings                        | 15      | 33             | \$713.45    |
| 237   | Heavy and civil engineering construction         | 6       | 87             | \$1,356.82  |
| 238   | Specialty trade contractors                      | 41      | 176            | \$992.70    |
| 31    | Manufacturing                                    | 32      | 1,224          | \$1,084.22  |
| 311   | Food manufacturing                               | 0       | 0              | \$0.00      |
| 312   | Beverage and tobacco product manufacturing       | 0       | 0              | \$0.00      |
| 313   | Textile mills                                    | n       | n              | n           |
| 314   | Textile product mills                            | n       | n              | n           |
| 315   | Apparel manufacturing                            | 0       | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | 0       | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | n       | n              | n           |
| 322   | Paper manufacturing                              | n       | n              | n           |
| 323   | Printing and related support activities          | 0       | 0              | \$0.00      |
| 324   | Petroleum and coal products manufacturing        | n       | n              | n           |
| 325   | Chemical manufacturing                           | n       | n              | n           |
| 326   | Plastics and rubber products manufacturing       | n       | n              | n           |
| 327   | Nonmetallic mineral product manufacturing        | n       | n              | n           |
| 331   | Primary metal manufacturing                      | 4       | 294            | \$1,159.74  |
| 332   | Fabricated metal product manufacturing           | n       | n              | n           |
| 333   | Machinery manufacturing                          | n       | n              | n           |
| 334   | Computer and electronic product manufacturing    | 3       | 79             | \$1,525.38  |
| 335   | Electrical equipment and appliance manufacturing | n       | n              | n           |
| 336   | Transportation equipment manufacturing           | 0       | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | 0       | 0              | \$0.00      |
| 339   | Miscellaneous manufacturing                      | n       | n              | n           |
| 102   | Service-Providing Industries                     | 412     | 5,504          | \$764.86    |
| 22    | Utilities  | 6       | 148            | \$1,644.71  |
| 221   | Utilities  | 6       | 148            | \$1,644.71  |
| 42    | Wholesale Trade                                  | 17      | 105            | \$1,266.64  |
| 423   | Merchant wholesalers, durable goods              | 10      | 94             | \$1,277.45  |
| 424   | Merchant wholesalers, nondurable goods           | n       | n              | n           |
| 425   | Electronic markets and agents and brokers        | n       | n              | n           |

## Franklin NH LMA - 2020 Averages

| NATOR      | Trankiii Nii LiviA -   | ZUZU AVEI age |                |                    |
|------------|--|---------------|----------------|--------------------|
| NAICS      |  |               | Average Annual | Average            |
| Code       | Industry   | Units         | Employment     | Weekly Wage        |
| 44         | Retail Trade   | 119           | 2,375          | \$633.22           |
| 441        | Motor vehicle and parts dealers  | 18            | 282            | \$1,150.95         |
| 442        | Furniture and home furnishings stores                                  | 4             | 23             | \$560.17           |
| 443        | Electronics and appliance stores                                       | n             | n              | n<br>4630.01       |
| 444        | Building material and garden supply stores                             | 11            | 326            | \$629.91           |
| 445        | Food and beverage stores   | 7             | 467            | \$389.49           |
| 446        | Health and personal care stores  | 6             | 63             | \$672.19           |
| 447        | Gasoline stations  | 13            | 106            | \$469.79           |
| 448        | Clothing and clothing accessories stores                               | 30            | 238            | \$369.93           |
| 451        | Sports, hobby, music instrument, book stores                           | 5             | 68             | \$471.64           |
| 452        | General merchandise stores   | 7             | 340            | \$519.47           |
| 453        | Miscellaneous store retailers  | n             | n              | n                  |
| 454        | Nonstore retailers   | n             | n              | n                  |
| 48         | Transportation and Warehousing   | 10            | 102            | \$544.72           |
| 481        | Air transportation   | 0             | 0              | \$0.00             |
| 482        | Rail transportation  | 0             | 0              | \$0.00             |
| 483        | Water transportation   | 0             | 0              | \$0.00             |
| 484        | Truck transportation   | n             | n<br>72        | n<br>\$200.15      |
| 485<br>486 | Transit and ground passenger transportation<br>Pipeline transportation | 3             | 72<br>0        | \$366.15<br>\$0.00 |
| 487        | ·  | 0             |                |                    |
|            | Scenic and sightseeing transportation                                  | 0             | 0              | \$0.00             |
| 488<br>491 | Support activities for transportation<br>Postal service (private)      | n<br>0        | n<br>0         | 90.00              |
| 491        | Couriers and messengers  | 0             | 0              | \$0.00             |
| 492        | Warehousing and storage  | 0             | 0              | \$0.00             |
| <b>51</b>  | Information  | 6             | 57             | \$533.38           |
| 511        | Publishing industries, except Internet                                 | 0             | 0              | \$0.00             |
| 512        | Motion picture and sound recording industries                          | n             | n              | φ0.00<br>n         |
| 515        | Broadcasting, except Internet  | n             | n              | n                  |
| 517        | Telecommunications   | n             | n              | n                  |
| 518        | Data processing, hosting and related services                          | n             | n              | n                  |
| 519        | Other information services   | n             | n              | n                  |
| <b>52</b>  | Finance and Insurance  | 19            | 144            | \$1,174.01         |
| 521        | Monetary authorities - central bank                                    | 0             | 0              | \$0.00             |
| 522        | Credit intermediation and related activities                           | 11            | 119            | \$1,164.10         |
| 523        | Securities, commodity contracts, investments                           | n             | n              | r .,               |
| 524        | Insurance carriers and related activities                              | n             | n              | n                  |
| 525        | Funds, trusts, and other financial vehicles                            | 0             | 0              | \$0.00             |
| 53         | Real Estate and Rental and Leasing                                     | n             | n              | n                  |
| 531        | Real estate  | 11            | 30             | \$836.69           |
| 532        | Rental and leasing services  | n             | n              | n                  |
| 533        | Lessors of nonfinancial intangible assets                              | 0             | 0              | \$0.00             |
| 54         | Professional and Technical Services                                    | 24            | 148            | \$1,457.43         |
| 541        | Professional and technical services                                    | 24            | 148            | \$1,457.43         |
| 5411       | Legal services   | 4             | 11             | \$1,492.47         |
| 5412       | Accounting and bookkeeping services                                    | 6             | 32             | \$1,151.21         |
| 5413       | Architectural and engineering services                                 | n             | n              | n                  |
| 5414       | Specialized design services  | 0             | 0              | \$0.00             |
| 5415       | Computer systems design and related services                           | 6             | 79             | \$1,817.34         |
|            | , , ,  |               |                | . ,                |

#### Franklin NH LMA - 2020 Averages

|       | FIGHKIIII INFI LIVIA -                       | ZUZU Average | <b>5</b> 5     |             |
|-------|--|--------------|----------------|-------------|
| NAICS |  |              | Average Annual | Average     |
| Code  | Industry                                     | Units        | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | s n          | n              | n           |
| 5417  | Scientific research and development services | 0            | 0              | \$0.00      |
| 5418  | Advertising, PR, and related services        | 0            | 0              | \$0.00      |
| 5419  | Other professional and technical services    | 4            | 21             | \$791.58    |
| 55    | Management of Companies and Enterprises      | n            | n              | n           |
| 551   | Management of companies and enterprises      | n            | n              | n           |
| 56    | Administrative and Waste Services            | 30           | 231            | \$910.18    |
| 561   | Administrative and support services          | n            | n              | n           |
| 5611  | Office administrative services               | n            | n              | n           |
| 5612  | Facilities support services                  | 0            | 0              | \$0.00      |
| 5613  | Employment services                          | 4            | 17             | \$1,408.35  |
| 5614  | Business support services                    | 0            | 0              | \$0.00      |
| 5615  | Travel arrangement and reservation services  | 0            | 0              | \$0.00      |
| 5616  | Investigation and security services          | 0            | 0              | \$0.00      |
| 5617  | Services to buildings and dwellings          | 18           | 148            | \$683.37    |
| 5619  | Other support services                       | n            | n              | n           |
| 562   | Waste management and remediation services    | n            | n              | n           |
| 61    | Educational Services                         | 8            | 118            | \$972.45    |
| 611   | Educational services                         | 8            | 118            | \$972.45    |
| 62    | Health Care and Social Assistance            | 36           | 881            | \$915.09    |
| 621   | Ambulatory health care services              | 14           | 153            | \$1,133.73  |
| 622   | Hospitals                                    | n            | n              | n           |
| 623   | Nursing and residential care facilities      | 9            | 474            | \$882.02    |
| 624   | Social assistance                            | n            | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 6            | 109            | \$433.84    |
| 711   | Performing arts and spectator sports         | 0            | 0              | \$0.00      |
| 712   | Museums, historical sites, zoos, and parks   | 0            | 0              | \$0.00      |
| 713   | Amusements, gambling, and recreation         | 6            | 109            | \$433.84    |
| 72    | Accommodation and Food Services              | 63           | 811            | \$461.07    |
| 721   | Accommodation                                | 11           | 114            | \$705.30    |
| 722   | Food services and drinking places            | 52           | 697            | \$421.09    |
| 81    | Other Services, Except Public Administration | 48           | 158            | \$638.38    |
| 811   | Repair and maintenance                       | 18           | 70             | \$938.90    |
| 812   | Personal and laundry services                | 19           | 46             | \$391.57    |
| 813   | Membership associations and organizations    | n            | n              | n           |
| 814   | Private households                           | n            | n              | n           |
| 99    | Unclassified Establishments                  | n            | n              | n           |
| 999   | Unclassified Establishments                  | n            | n              | n           |
|       | Total Government                             | 33           | 1,141          | \$980.49    |
|       | Federal Government                           | 5            | 38             | \$1,143.72  |
|       | State Government                             | 9            | 368            | \$1,089.51  |
|       | Local Government                             | 19           | 735            | \$917.47    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# Seabrook NH Area - Haverhill-Newburyport-Amesbury MA-NH NECTA Division, NH Portion - 2020 Averages

| NIATOR | Division, itili i ordion                         | LOLO AVCIA |                |             |
|--------|--|------------|----------------|-------------|
| NAICS  |  |            | Average Annual | Average     |
| Code   | Industry   | Units      | Employment     | Weekly Wage |
|        | Total, Private plus Government                   | 1,677      | 18,415         | \$1,007.93  |
|        | Total Private                                    | 1,622      | 15,822         | \$1,011.44  |
| 101    | Goods-Producing Industries                       | 372        | 3,145          | \$1,243.70  |
| 11     | Agriculture, Forestry, Fishing and Hunting       | 7          | 72             | \$671.13    |
| 111    | Crop production                                  | 3          | 52             | \$471.81    |
| 112    | Animal production and aquaculture                | 0          | 0              | \$0.00      |
| 113    | Forestry and logging                             | n          | n              | n           |
| 114    | Fishing, hunting and trapping                    | 0          | 0              | \$0.00      |
| 115    | Agriculture and forestry support activities      | n          | n              | n           |
| 21     | Mining, Quarrying, and Oil and Gas Extraction    | 3          | 16             | \$1,032.51  |
| 211    | Oil and gas extraction                           | 0          | 0              | \$0.00      |
| 212    | Mining, except oil and gas                       | 3          | 16             | \$1,032.51  |
| 213    | Support activities for mining                    | 0          | 0              | \$0.00      |
| 23     | Construction                                     | 249        | 1,514          | \$1,266.19  |
| 236    | Construction of buildings                        | 60         | 274            | \$1,169.03  |
| 237    | Heavy and civil engineering construction         | 16         | 301            | \$1,406.59  |
| 238    | Specialty trade contractors                      | 174        | 939            | \$1,249.59  |
| 31     | Manufacturing                                    | 113        | 1,542          | \$1,250.62  |
| 311    | Food manufacturing                               | n          | n              | n           |
| 312    | Beverage and tobacco product manufacturing       | n          | n              | n           |
| 313    | Textile mills                                    | 0          | 0              | \$0.00      |
| 314    | Textile product mills                            | 4          | 19             | \$1,069.83  |
| 315    | Apparel manufacturing                            | 0          | 0              | \$0.00      |
| 316    | Leather and allied product manufacturing         | 0          | 0              | \$0.00      |
| 321    | Wood product manufacturing                       | 4          | 36             | \$1,210.17  |
| 322    | Paper manufacturing                              | n          | n              | n           |
| 323    | Printing and related support activities          | 6          | 116            | \$1,133.76  |
| 324    | Petroleum and coal products manufacturing        | 0          | 0              | \$0.00      |
| 325    | Chemical manufacturing                           | n          | n              | n           |
| 326    | Plastics and rubber products manufacturing       | n          | n              | n           |
| 327    | Nonmetallic mineral product manufacturing        | 4          | 30             | \$1,135.51  |
| 331    | Primary metal manufacturing                      | n          | n              | n           |
| 332    | Fabricated metal product manufacturing           | 48         | 654            | \$1,222.06  |
| 333    | Machinery manufacturing                          | 4          | 83             | \$1,330.06  |
| 334    | Computer and electronic product manufacturing    | 8          | 73             | \$1,130.59  |
| 335    | Electrical equipment and appliance manufacturing | 4          | 49             | \$1,465.66  |
| 336    | Transportation equipment manufacturing           | 5          | 72             | \$1,319.23  |
| 337    | Furniture and related product manufacturing      | 4          | 88             | \$1,307.41  |
| 339    | Miscellaneous manufacturing                      | 6          | 80             | \$1,792.02  |
| 102    | Service-Providing Industries                     | 1,250      | 12,676         | \$953.82    |
| 22     | Utilities  | n          | n              | n           |
| 221    | Utilities  | n          | n              | n           |
| 42     | Wholesale Trade                                  | 133        | 839            | \$1,566.83  |
| 423    | Merchant wholesalers, durable goods              | 58         | 490            | \$1,441.44  |
| 424    | Merchant wholesalers, nondurable goods           | 16         | 229            | \$1,479.16  |
| 425    | Electronic markets and agents and brokers        | 59         | 121            | \$2,242.81  |
|        | -  |            |                |             |

# Seabrook NH Area - Haverhill-Newburyport-Amesbury MA-NH NECTA Division, NH Portion - 2020 Averages

| NAICS |   |       | Average Annual | Average     |
|-------|---|-------|----------------|-------------|
| Code  | Industry                                      | Units | Employment     | Weekly Wage |
| 44    | Retail Trade                                  | 273   | 4,608          | \$602.59    |
| 441   | Motor vehicle and parts dealers               | 50    | 347            | \$1,016.16  |
| 442   | Furniture and home furnishings stores         | 20    | 152            | \$724.27    |
| 443   | Electronics and appliance stores              | 11    | 88             | \$1,033.33  |
| 444   | Building material and garden supply stores    | 26    | 826            | \$697.32    |
| 445   | Food and beverage stores                      | 23    | 1,284          | \$428.28    |
| 446   | Health and personal care stores               | 17    | 173            | \$689.64    |
| 447   | Gasoline stations                             | 24    | 178            | \$513.03    |
| 448   | Clothing and clothing accessories stores      | 8     | 64             | \$346.59    |
| 451   | Sports, hobby, music instrument, book stores  | 12    | 127            | \$414.33    |
| 452   | General merchandise stores                    | 15    | 778            | \$513.36    |
| 453   | Miscellaneous store retailers                 | 47    | 394            | \$534.16    |
| 454   | Nonstore retailers                            | 20    | 197            | \$1,025.06  |
| 48    | Transportation and Warehousing                | 42    | 682            | \$1,266.02  |
| 481   | Air transportation                            | n     | n              | n           |
| 482   | Rail transportation                           | 0     | 0              | \$0.00      |
| 483   | Water transportation                          | 0     | 0              | \$0.00      |
| 484   | Truck transportation                          | 22    | 114            | \$956.24    |
| 485   | Transit and ground passenger transportation   | 4     | 61             | \$608.09    |
| 486   | Pipeline transportation                       | 0     | 0              | \$0.00      |
| 487   | Scenic and sightseeing transportation         | n     | n              | n           |
| 488   | Support activities for transportation         | 5     | 25             | \$815.87    |
| 491   | Postal service (private)                      | 0     | 0              | \$0.00      |
| 492   | Couriers and messengers                       | n     | n              | n           |
| 493   | Warehousing and storage                       | n     | n              | n           |
| 51    | Information                                   | 9     | 16             | \$2,181.49  |
| 511   | Publishing industries, except Internet        | 4     | 5              | \$5,243.21  |
| 512   | Motion picture and sound recording industries | n     | n              | n           |
| 515   | Broadcasting, except Internet                 | 0     | 0              | \$0.00      |
| 517   | Telecommunications                            | n     | n              | n           |
| 518   | Data processing, hosting and related services | n     | n              | n           |
| 519   | Other information services                    | n     | n              | n           |
| 52    | Finance and Insurance                         | 46    | 254            | \$1,492.50  |
| 521   | Monetary authorities - central bank           | 0     | 0              | \$0.00      |
| 522   | Credit intermediation and related activities  | 18    | 138            | \$1,188.93  |
| 523   | Securities, commodity contracts, investments  | 14    | 26             | \$3,136.32  |
| 524   | Insurance carriers and related activities     | 14    | 90             | \$1,476.19  |
| 525   | Funds, trusts, and other financial vehicles   | 0     | 0              | \$0.00      |
| 53    | Real Estate and Rental and Leasing            | 46    | 186            | \$989.18    |
| 531   | Real estate                                   | 30    | 111            | \$853.39    |
| 532   | Rental and leasing services                   | n     | n              | n           |
| 533   | Lessors of nonfinancial intangible assets     | n     | n              | n           |
| 54    | Professional and Technical Services           | 144   | 667            | \$1,706.49  |
| 541   | Professional and technical services           | 144   | 667            | \$1,706.49  |
| 5411  | Legal services                                | 11    | 24             | \$1,132.37  |
| 5412  | Accounting and bookkeeping services           | 28    | 126            | \$1,500.49  |
| 5413  | Architectural and engineering services        | 12    | 127            | \$1,810.64  |
| 5414  | Specialized design services                   | n     | n              | n           |
| 5415  | Computer systems design and related services  | 39    | 109            | \$2,639.94  |

# Seabrook NH Area - Haverhill-Newburyport-Amesbury MA-NH NECTA Division, NH Portion - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 29    | 109            | \$2,209.90  |
| 5417  | Scientific research and development services | 5     | 12             | \$744.09    |
| 5418  | Advertising, PR, and related services        | 3     | 5              | \$942.36    |
| 5419  | Other professional and technical services    | n     | n              | n           |
| 55    | Management of Companies and Enterprises      | n     | n              | n           |
| 551   | Management of companies and enterprises      | n     | n              | n           |
| 56    | Administrative and Waste Services            | 126   | 925            | \$1,209.40  |
| 561   | Administrative and support services          | 108   | 837            | \$1,189.78  |
| 5611  | Office administrative services               | 14    | 93             | \$1,778.68  |
| 5612  | Facilities support services                  | n     | n              | n           |
| 5613  | Employment services                          | 10    | 98             | \$1,722.88  |
| 5614  | Business support services                    | 3     | 10             | \$665.16    |
| 5615  | Travel arrangement and reservation services  | n     | n              | n           |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | 71    | 341            | \$858.34    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | 17    | 88             | \$1,397.12  |
| 61    | Educational Services                         | 25    | 151            | \$598.74    |
| 611   | Educational services                         | 25    | 151            | \$598.74    |
| 62    | Health Care and Social Assistance            | 89    | 1,299          | \$825.09    |
| 621   | Ambulatory health care services              | 54    | 473            | \$1,113.15  |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | n     | n              | n           |
| 624   | Social assistance                            | 29    | 525            | \$529.11    |
| 71    | Arts, Entertainment, and Recreation          | 26    | 382            | \$528.91    |
| 711   | Performing arts and spectator sports         | 4     | 62             | \$526.98    |
| 712   | Museums, historical sites, zoos, and parks   | 0     | 0              | \$0.00      |
| 713   | Amusements, gambling, and recreation         | 22    | 319            | \$529.29    |
| 72    | Accommodation and Food Services              | 124   | 1,582          | \$446.98    |
| 721   | Accommodation                                | 10    | 115            | \$427.46    |
| 722   | Food services and drinking places            | 114   | 1,468          | \$448.50    |
| 81    | Other Services, Except Public Administration | 143   | 550            | \$723.52    |
| 811   | Repair and maintenance                       | 67    | 262            | \$981.09    |
| 812   | Personal and laundry services                | 46    | 197            | \$478.85    |
| 813   | Membership associations and organizations    | 14    | 76             | \$498.23    |
| 814   | Private households                           | 15    | 16             | \$578.31    |
| 99    | Unclassified Establishments                  | 7     | 10             | \$1,479.03  |
| 999   | Unclassified Establishments                  | 7     | 10             | \$1,479.03  |
|       | Total Government                             | 56    | 2,593          | \$986.50    |
|       | Federal Government                           | 15    | 238            | \$1,287.43  |
|       | State Government                             | 10    | 88             | \$621.62    |
|       | Local Government                             | 31    | 2,267          | \$968.98    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# **Haverhill NH LMA - 2020 Averages**

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry   | Units | Employment     | Weekly Wage |
| Couc  | Total, Private plus Government                   | 183   | 2,686          | \$929.07    |
|       | Total Private                                    | 154   | 1,760          | \$938.28    |
| 101   | Goods-Producing Industries                       | 37    | 466            | \$1,082.07  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | 7     | 158            | \$1,145.54  |
| 111   | Crop production                                  | 0     | 0              | \$0.00      |
| 112   | Animal production and aquaculture                | n     | n              | n           |
| 113   | Forestry and logging                             | n     | n              | n           |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 0     | 0              | \$0.00      |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 0     | 0              | \$0.00      |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 0     | 0              | \$0.00      |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 24    | 129            | \$1,154.60  |
| 236   | Construction of buildings                        | 4     | 14             | \$1,177.68  |
| 237   | Heavy and civil engineering construction         | 0     | 0              | \$0.00      |
| 238   | Specialty trade contractors                      | 20    | 115            | \$1,151.79  |
| 31    | Manufacturing                                    | 5     | 179            | \$973.88    |
| 311   | Food manufacturing                               | n     | n              | n           |
| 312   | Beverage and tobacco product manufacturing       | 0     | 0              | \$0.00      |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | 0     | 0              | \$0.00      |
| 315   | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | n     | n              | n           |
| 322   | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323   | Printing and related support activities          | n     | n              | n           |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | n     | n              | n           |
| 326   | Plastics and rubber products manufacturing       | 0     | 0              | \$0.00      |
| 327   | Nonmetallic mineral product manufacturing        | 0     | 0              | \$0.00      |
| 331   | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | 0     | 0              | \$0.00      |
| 333   | Machinery manufacturing                          | 0     | 0              | \$0.00      |
| 334   | Computer and electronic product manufacturing    | 0     | 0              | \$0.00      |
| 335   | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00      |
| 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | n     | n              | n           |
| 339   | Miscellaneous manufacturing                      | 0     | 0              | \$0.00      |
| 102   | Service-Providing Industries                     | 118   | 1,294          | \$886.46    |
| 22    | Utilities  | n     | n              | n           |
| 221   | Utilities  | n     | n              | n           |
| 42    | Wholesale Trade                                  | n     | n              | n           |
| 423   | Merchant wholesalers, durable goods              | n     | n              | n           |
| 424   | Merchant wholesalers, nondurable goods           | 0     | 0              | \$0.00      |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |

## Haverhill NH LMA - 2020 Averages

|       |   | ZUZU AVEI age |                |                  |
|-------|---|---------------|----------------|------------------|
| NAICS |   |               | Average Annual | Average          |
| Code  | Industry  | Units         | Employment     | Weekly Wage      |
| 44    | Retail Trade  | 28            | 473            | \$585.95         |
| 441   | Motor vehicle and parts dealers   | 5             | 30             | \$516.86         |
| 442   | Furniture and home furnishings stores   | n             | n              | n                |
| 443   | Electronics and appliance stores  | 0             | 0              | \$0.00           |
| 444   | Building material and garden supply stores  | 4             | 43             | \$884.83         |
| 445   | Food and beverage stores  | n             | n              | n                |
| 446   | Health and personal care stores   | n             | n              | n                |
| 447   | Gasoline stations   | 4             | 40             | \$404.52         |
| 448   | Clothing and clothing accessories stores  | n             | n              | n                |
| 451   | Sports, hobby, music instrument, book stores  | 0             | 0              | \$0.00           |
| 452   | General merchandise stores  | 5             | 239            | \$499.29         |
| 453   | Miscellaneous store retailers   | 3             | 6              | \$127.82         |
| 454   | Nonstore retailers  | n             | n              | n                |
| 48    | Transportation and Warehousing  | 7             | 70             | \$812.42         |
| 481   | Air transportation  | 0             | 0              | \$0.00           |
| 482   | Rail transportation   | 0             | 0              | \$0.00           |
| 483   | Water transportation  | 0             | 0              | \$0.00           |
| 484   | Truck transportation  | 4             | 39             | \$1,106.24       |
| 485   | Transit and ground passenger transportation   | n             | n              | n                |
| 486   | Pipeline transportation   | 0             | 0              | \$0.00           |
| 487   | Scenic and sightseeing transportation   | 0             | 0              | \$0.00           |
| 488   | Support activities for transportation   | n             | n              | n                |
| 491   | Postal service (private)  | 0             | 0              | \$0.00           |
| 492   | Couriers and messengers   | 0             | 0              | \$0.00           |
| 493   | Warehousing and storage   | 0             | 0              | \$0.00           |
| 51    | Information   | 4             | 16             | \$506.21         |
| 511   | Publishing industries, except Internet  | n             | n              | n                |
| 512   | Motion picture and sound recording industries   | 0             | 0              | \$0.00           |
| 515   | Broadcasting, except Internet   | 0             | 0              | \$0.00           |
| 517   | Telecommunications  | 0             | 0              | \$0.00           |
| 518   | Data processing, hosting and related services   | 0             | 0              | \$0.00           |
| 519   | Other information services  | n             | n              | n                |
| 52    | Finance and Insurance   | 6             | 56             | \$2,369.58       |
| 521   | Monetary authorities - central bank   | 0             | 0              | \$0.00           |
| 522   | Credit intermediation and related activities  | n             | n              | n                |
| 523   | Securities, commodity contracts, investments  | n             | n              | n                |
| 524   | Insurance carriers and related activities   | n             | n              | n                |
| 525   | Funds, trusts, and other financial vehicles   | 0             | 0              | \$0.00           |
| 53    | Real Estate and Rental and Leasing  | 4             | 7              | \$884.12         |
| 531   | Real estate   | n             | n              | n                |
| 532   | Rental and leasing services   | n             | n              | n                |
| 533   | Lessors of nonfinancial intangible assets   | 0             | 0              | \$0.00           |
| 54    | Professional and Technical Services   | n             | n              | n                |
| 541   | Professional and technical services   | n             | n              | n                |
| 5411  | Legal services  | n             | n              | n                |
| 5412  | Accounting and bookkeeping services   | n             | n              | n                |
|       |   |               | n              |                  |
| 5413  | Architectural and engineering services  | n             | n              | n                |
|       | Architectural and engineering services Specialized design services Computer systems design and related services | n<br>0        | 0              | \$0.00<br>\$0.00 |

#### Haverhill NH LMA - 2020 Averages

| NAICS |  |        | Average Annual | Average                |
|-------|--|--------|----------------|------------------------|
| Code  | Industry                                     | Units  | Employment     | Weekly Wage            |
| 5416  | Management and technical consulting services | n      | n              | n                      |
| 5417  | Scientific research and development services | 0      | 0              | \$0.00                 |
| 5418  | Advertising, PR, and related services        | 0      | 0              | \$0.00                 |
| 5419  | Other professional and technical services    | n      | n              | n                      |
| 55    | Management of Companies and Enterprises      | n      | n              | n                      |
| 551   | Management of companies and enterprises      | n      | n              | n                      |
| 56    | Administrative and Waste Services            | n      | n              | n                      |
| 561   | Administrative and support services          | n      | n              | n                      |
| 5611  | Office administrative services               | n      | n              | n                      |
| 5612  | Facilities support services                  | 0      | 0              | \$0.00                 |
| 5613  | Employment services                          | 0      | 0              | \$0.00                 |
| 5614  | Business support services                    | 0      | 0              | \$0.00                 |
| 5615  | Travel arrangement and reservation services  | 0      | 0              | \$0.00                 |
| 5616  | Investigation and security services          | 0      | 0              | \$0.00                 |
| 5617  | Services to buildings and dwellings          | n      | n              | n                      |
| 5619  | Other support services                       | n      | n              | n                      |
| 562   | Waste management and remediation services    | n      | n              | n                      |
| 61    | Educational Services                         | n      | n              | n                      |
| 611   | Educational services                         | n      | n              | n                      |
| 62    | Health Care and Social Assistance            | 14     | 381            | \$1,124.38             |
| 621   | Ambulatory health care services              | 4      | 56             | \$1,419.29             |
| 622   | Hospitals                                    | n      | n              | n                      |
| 623   | Nursing and residential care facilities      | n      | n              | n                      |
| 624   | Social assistance                            | n      | n              | n                      |
| 71    | Arts, Entertainment, and Recreation          | n      | n              | n                      |
| 711   | Performing arts and spectator sports         | 0      | 0              | \$0.00                 |
| 712   | Museums, historical sites, zoos, and parks   | n      | n              | n                      |
| 713   | Amusements, gambling, and recreation         | n      | n              | n                      |
| 72    | Accommodation and Food Services              | 16     | 119            | \$389.66               |
| 721   | Accommodation                                | 4      | 18             | \$407.72               |
| 722   | Food services and drinking places            | 12     | 101            | \$386.50               |
| 81    | Other Services, Except Public Administration | 14     | 32             | \$814.87               |
| 811   | Repair and maintenance                       | 10     | 22             | \$830.01               |
| 812   | Personal and laundry services                | n      | n              | n                      |
| 813   | Membership associations and organizations    | n      | n              | n                      |
| 814   | Private households                           | n      | n              | n                      |
| 99    | Unclassified Establishments                  | n      | n              | n                      |
| 999   | Unclassified Establishments                  | n      | n              | n                      |
|       | Total Government                             | 28     | 926            | \$911.57               |
|       |  |        |                |                        |
|       | Federal Government                           | h      | /h             | ХЧДП / ¬               |
|       | Federal Government State Government          | 6<br>6 | 26<br>188      | \$940.75<br>\$1,076.33 |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Hillsborough NH LMA - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
|       | Particular.                                      | 1126  |                |             |
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 306   | 3,580          | \$932.48    |
|       | Total Private                                    | 283   | 2,896          | \$936.20    |
| 101   | Goods-Producing Industries                       | 58    | 834            | \$1,313.75  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | 5     | 43             | \$957.94    |
| 111   | Crop production                                  | 0     | 0              | \$0.00      |
| 112   | Animal production and aquaculture                | n     | n              | n           |
| 113   | Forestry and logging                             | n     | n              | n           |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n     | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 3     | 29             | \$1,329.09  |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 3     | 29             | \$1,329.09  |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 39    | 153            | \$1,048.65  |
| 236   | Construction of buildings                        | 8     | 13             | \$790.29    |
| 237   | Heavy and civil engineering construction         | 5     | 36             | \$1,570.63  |
| 238   | Specialty trade contractors                      | 26    | 104            | \$901.65    |
| 31    | Manufacturing                                    | 11    | 609            | \$1,404.71  |
| 311   | Food manufacturing                               | 0     | 0              | \$0.00      |
| 312   | Beverage and tobacco product manufacturing       | n     | n              | n           |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | 0     | 0              | \$0.00      |
| 315   | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | n     | n              | n           |
| 322   | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323   | Printing and related support activities          | 0     | 0              | \$0.00      |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | 0     | 0              | \$0.00      |
| 326   | Plastics and rubber products manufacturing       | 0     | 0              | \$0.00      |
| 327   | Nonmetallic mineral product manufacturing        | n     | n              | n           |
| 331   | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | n     | n              | n           |
| 333   | Machinery manufacturing                          | 0     | 0              | \$0.00      |
| 334   | Computer and electronic product manufacturing    | 0     | 0              | \$0.00      |
| 335   | Electrical equipment and appliance manufacturing | n     | n              | n           |
| 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | 0     | 0              | \$0.00      |
| 339   | Miscellaneous manufacturing                      | n     | n              | n           |
| 102   | Service-Providing Industries                     | 225   | 2,063          | \$783.58    |
| 22    | Utilities Utilities                              | 4     | 20             | \$2,653.66  |
| 221   | Utilities  | 4     | 20             | \$2,653.66  |
| 42    | Wholesale Trade                                  | 14    | 38             | \$1,787.71  |
| 423   | Merchant wholesalers, durable goods              | n     | n              | n           |
| 424   | Merchant wholesalers, nondurable goods           | n     | n              | n           |
| 425   | Electronic markets and agents and brokers        | 9     | 18             | \$2,750.26  |
|       | 3  | _     | _              | • •         |

## Hillsborough NH LMA - 2020 Averages

| KACCOGE         Industry         Average Annual (veekly Wage Wage)         Veekly Wage Wage           44         Retail Trade         44         454         \$641,92           441         Motor vehicle and parts dealers         9         101         \$854,92           442         Furniture and home furnishings stores         n         n         n         n           443         Electronics and appliance stores         n         n         n         n         n           444         Bailding material and garden supply stores         7         63         \$622,76         445           445         Food and beverage stores         5         150         \$481.51         1         n <t< th=""><th></th><th>Tillisbolougii Ni LiviA</th><th>ZUZU AVEI</th><th>ages</th><th></th></t<>  |       | Tillisbolougii Ni LiviA                       | ZUZU AVEI | ages           |             |
|--|-------|---|-----------|----------------|-------------|
| 44         Retail Trade         44         454         \$64192           441         Motor vehicle and parts dealers         9         101         \$85402           442         Furniture and home furnishings stores         n         n         n         n           443         Electronics and appliance stores         n         n         n         n           444         Building material and garders supply stores         7         63         \$622.76           445         Food and beverage stores         5         150         \$481.51           446         Health and personal care stores         6         44         \$439.38           447         Gasoline stations         6         44         \$339.38           448         Clothing and clothing accessories stores         0         0         \$000           451         Sports, hobby, music instrument, book stores         3         15         \$376.88           452         General merchandise stores         4         22         \$849.11           453         Miscellaneous store retailers         n         n         n         n           454         Nonstore retailers         5         27         \$11,9601         48 <td< th=""><th>NAICS</th><th></th><th></th><th>Average Annual</th><th>Average</th></td<>                     | NAICS |   |           | Average Annual | Average     |
| 441         Motor vehicle and parts dealers         9         101         \$850,02           442         Furniture and home furnishings stores         n         n         n         n           443         Electronics and appliance stores         n         n         n         n           444         Building material and garden supply stores         5         150         \$481,51           445         Food and beverage stores         5         150         \$481,51           446         Health and personal care stores         n         n         n         n           447         Gasoline stations         6         44         \$439,32           448         Clothing and clothing accessories stores         0         0         \$000           451         Sports, bobby, music instrument, book stores         3         15         \$376,88           452         General merchandise stores         4         22         \$489,911           453         Miscellaneous store retailers         n         n         n           454         Nonstore retailers         5         27         \$1,196,01           48         Transportation         0         0         \$000           481         Air p   | Code  | Industry                                      | Units     | Employment     | Weekly Wage |
| 442         Furniture and home furnishings stores         n         n         n         n           443         Electronics and appliance stores         n         n         n         n           444         Building material and garden supply stores         7         63         \$622.76           445         Food and beverage stores         5         150         \$481.51           446         Health and personal care stores         n         n         n         n           447         Gasoline stations         6         44         \$439.38           448         Clothing and clothing accessories stores         3         15         \$300.00           451         Sports, hobby, music instrument, book stores         3         15         \$376.88           452         General merchandise stores         4         22         \$849.11           453         Miscellaneous store retailers         5         27         \$1,196.01           48         Transitand ground Warehousing         8         45         \$972.33           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483   | 44    | Retail Trade                                  | 44        | 454            | \$641.92    |
| 443         Electronics and appliance stores         n         n         n         n           444         Building material and garden supply stores         5         150         \$622.76           445         Food and beverage stores         5         150         \$481.51           446         Health and personal care stores         n         n         n         n           447         Gasoline stations         6         44         \$439.38           448         Clothing and clothing accessories stores         0         0         \$0.00           451         Sports, hobby, music instrument, book stores         3         15         \$376.88           452         General merchandise stores         4         22         \$49411           453         Miscellaneous store retailers         n         n         n         n           454         Nonstore retailers         5         27         \$1,196.01           454         Air transportation         0         0         \$0.00           481         Air transportation         0         0         \$0.00           482         Rail transportation         n         n         n         n           485         Transit and grou  | 441   | Motor vehicle and parts dealers               | 9         | 101            | \$854.02    |
| 444         Building material and garden supply stores         7         63         \$622.76           445         Food and beverage stores         5         150         \$815.51           446         Health and personal care stores         n         n         n         n           447         Gasoline stations         6         44         \$439.38           448         Clothing and clothing accessories stores         3         15         \$376.88           48.2         General merchandise stores         4         22         \$849.11           453         Miscellaneous store retailers         n         n         n         n         n           454         Nonstore retailers         5         27         \$1,196.01         \$48         ************************************   | 442   | Furniture and home furnishings stores         | n         | n              | n           |
| 445         Food and beverage stores         5         150         \$481.51           446         Health and personal care stores         n         30         35.2         337.68         48         22         \$849.11         337.68         45.2         General merchandise stores         4         22         \$849.11         43         Miscellaneous store retailers         n  | 443   | Electronics and appliance stores              | n         | n              | n           |
| 446         Health and personal care stores         n         n         n           447         Gasoline stations         6         44         \$439.38           448         Clothing and clothing accessories stores         0         0         50.00           451         Sports, hobby, music instrument, book stores         3         15         \$376.88           452         General merchandise stores         4         22         \$849.11           453         Miscellaneous store retailers         n         n         n         n           454         Nonstore retailers         5         27         \$1,196.01           48         Transportation         0         0         0         \$0.00           48.1         Air transportation         0         0         \$0.00           48.2         Rail transportation         0         0         \$0.00           48.3         Water transportation         n         n         n           48.4         Truck transportation         n         n         n           48.5         Transit and ground passenger transportation         n         n         n           48.6         Pipeline transportation         n         n  | 444   | Building material and garden supply stores    | 7         | 63             | \$622.76    |
| 447         Gasoline stations         6         44         \$439.38           448         Clothing and clothing accessories stores         0         0         \$300.00           451         Sports, hobby, music instrument, book stores         3         15         \$376.88           452         General merchandise stores         4         22         \$489.11           453         Miscellaneous store retailers         n         n         n           444         Nonstore retailers         5         27         \$1,196.01           48         Transportation and Warehousing         8         45         \$972.33           481         Air transportation         0         0         \$0,00           482         Rail transportation         0         0         \$0,00           483         Water transportation         n         n         n         n           484         Truck transportation         n         n         n         n           485         Transit and ground passenger transportation         n         n         n         n           486         Pipeline transportation         n         n         n         n           487         Scenic and sightseeling transporta   | 445   | Food and beverage stores                      | 5         | 150            | \$481.51    |
| 448         Clothing and clothing accessories stores         0         0         \$0,00           451         Sports, hobby, music instrument, book stores         3         15         \$376,88           452         General merchandise stores         4         22         \$849,11           453         Miscellaneous store retailers         n         n         n         n           454         Nonstore retailers         5         27         \$1,196,01           48         Transportation and Warehousing         8         45         \$972,33           481         Air transportation         0         0         \$0,00           482         Rail transportation         0         0         \$0,00           483         Water transportation         n         n         n         n           484         Truck transportation         n         n         n         n           485         Transit and ground passenger transportation         n         n         n         n           486         Pipeline transportation         0         0         \$0,00           487         Scenic and sightseeing transportation         n         n         n           488         Support activities  | 446   | Health and personal care stores               | n         | n              | n           |
| 451         Sports, hobby, music instrument, book stores         3         15         \$376.88           452         General merchandise stores         4         22         \$849.11           453         Miscellaneous store retailers         n         n         n         n           454         Nonstore retailers         5         27         \$1,196.01           48         Transportation and Warehousing         8         45         \$972.33           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         0         0         \$0.00           485         Transit and ground passenger transportation         0         0         \$0.00           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0  | 447   | Gasoline stations                             | 6         | 44             | \$439.38    |
| 452         General merchandise stores         4         22         \$849.11           453         Miscellaneous store retailers         n         n         n         n         1,196.01           48         Transportation and Warehousing         8         45         \$972.33           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         n         n         n         n           485         Transit and ground passenger transportation         0         0         \$0.00         \$0.00           486         Pipeline transportation         0         0         \$0.00         \$0.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         0         0         \$0.00           489         Couriers and messengers         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           51         I   | 448   | Clothing and clothing accessories stores      | 0         | 0              | \$0.00      |
| 453         Miscellaneous store retailers         n         n         n           454         Nonstore retailers         5         27         \$1,196.01           48         Transportation and Warehousing         8         45         \$972.33           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         n         n         n         n           485         Transit and ground passenger transportation         n         n         n         n         n           486         Pipeline transportation         n         n         n         n         n           487         Scenic and sightseeing transportation           | 451   | Sports, hobby, music instrument, book stores  | 3         | 15             | \$376.88    |
| 454         Nonstore retailers         5         27         \$1,196,01           48         Transportation and Warehousing         8         45         \$972,33           481         Air transportation         0         0         \$0,00           482         Rail transportation         0         0         \$0,00           483         Water transportation         0         0         \$0,00           484         Truck transportation         n         n         n           485         Transit and ground passenger transportation         0         0         \$0,00           486         Pipeline transportation         0         0         \$0,00           487         Scenic and sightseeing transportation         n         n         n         n           487         Scenic and sightseeing transportation         n         n         n         n         n           488         Support activities for transportation         n         n         n         n         n         n           491         Postal service (private)         0         0         \$0,00         \$0,00         \$0,00           492         Couriers and messengers         0         0         \$0,00  | 452   | General merchandise stores                    | 4         | 22             | \$849.11    |
| 48         Transportation and Warehousing         8         45         \$972.33           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         n         n         n         n           485         Transit and ground passenger transportation         n         n         n         n           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         n         n         n         n           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation         n         n         n         n         n           491         Postal service (private)         0         0         \$0.00         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           51<  | 453   | Miscellaneous store retailers                 | n         | n              | n           |
| 481         Air transportation         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         n         n         n         n           485         Transit and ground passenger transportation         0         0         \$0.00           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n           512         Motion picture and sound recording industries         n         n         n   | 454   | Nonstore retailers                            | 5         | 27             | \$1,196.01  |
| 482         Rail transportation         0         \$0,00           483         Water transportation         0         0         \$0,00           484         Truck transportation         n         n         n           485         Transit and ground passenger transportation         n         n         n           486         Pipeline transportation         0         0         \$0,00           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0,00           492         Couriers and messengers         0         0         \$0,00           493         Warehousing and storage         0         0         \$0,00           51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         n   | 48    | Transportation and Warehousing                | 8         | 45             | \$972.33    |
| 483         Water transportation         0         0         \$0.00           484         Truck transportation         n         n         n           485         Transit and ground passenger transportation         n         n         n           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation         n         n         n         n         0           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           51         Information         5         10         \$1.44.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting,  | 481   | Air transportation                            | 0         | 0              | \$0.00      |
| 484         Truck transportation         n         n         n           485         Transit and ground passenger transportation         n         n         n         n           486         Pipeline transportation         0         0         0         00.00           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         0         0.00           492         Couriers and messengers         0         0         0         0.00           493         Warehousing and storage         0         0         0         0.00           493         Warehousing and storage         0         0         0         0.00           51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         n  | 482   | Rail transportation                           | 0         | 0              | \$0.00      |
| 485         Transit and ground passenger transportation         n         n         n           486         Pipeline transportation         0         0         30.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           51         Information         5         10         \$1.4487           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00         \$0.00           517         Telecommunications         0         0         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00  | 483   | Water transportation                          | 0         | 0              | \$0.00      |
| 486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00         \$0.00           518         Broadcasting, except Internet         0         0         \$0.00         \$0.00           518         Broadcasting, except Internet         0         0         \$0.00         \$0.00           518         Data processing, hosting and related services         0         0         \$0.00         \$0.  | 484   | Truck transportation                          | n         | n              | n           |
| 487         Scenic and sightseeing transportation         0         \$0.00           488         Support activities for transportation         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank  | 485   | Transit and ground passenger transportation   | n         | n              | n           |
| 488         Support activities for transportation         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           51         Information         5         10         \$1.441.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit  | 486   | Pipeline transportation                       | 0         | 0              | \$0.00      |
| 491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         0         0         \$0.00           51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information         services         2         1,136.02<  | 487   | Scenic and sightseeing transportation         | 0         | 0              | \$0.00      |
| 492         Couriers and messengers         0         \$0.00         \$0.00           493         Warehousing and storage         0         0         \$0.00           51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n           512         Motion picture and sound recording industries         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00         \$0.00           52         Finance and Insurance         14         61         \$1,360.60         \$0.00           521         Monetary authorities - central bank         0         0         \$0.00  | 488   | Support activities for transportation         | n         | n              | n           |
| 493         Warehousing and storage         0         \$0.00           51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         so           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         6         29         \$954.01           523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525 <td>491</td> <td>Postal service (private)</td> <td>0</td> <td>0</td> <td>\$0.00</td> | 491   | Postal service (private)                      | 0         | 0              | \$0.00      |
| 51         Information         5         10         \$1,441.87           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         0         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00  | 492   | Couriers and messengers                       | 0         | 0              | \$0.00      |
| 511         Publishing industries, except Internet         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         6         29         \$954.01           523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525         Funds, trusts, and other financial vehicles         0         0         \$0.00           53         Real Estate and Rental and Leasing         n         n         n     <  | 493   | Warehousing and storage                       | 0         | 0              | \$0.00      |
| 512         Motion picture and sound recording industries         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         6         29         \$954.01           523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525         Funds, trusts, and other financial vehicles         0         0         \$0.00           53         Real Estate and Rental and Leasing         n         n         n           531         Real estate         n         n         n           <  | 51    | Information                                   | 5         | 10             | \$1,441.87  |
| 515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         6         29         \$954.01           523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525         Funds, trusts, and other financial vehicles         0         0         \$0.00           53         Real Estate and Rental and Leasing         n         n         n           531         Real estate         n         n         n           532         Rental and leasing services         0         0         \$0.00           533         Lessors of no  | 511   | Publishing industries, except Internet        | n         | n              | n           |
| 517         Telecommunications         0         0         \$0.00           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         6         29         \$954.01           523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525         Funds, trusts, and other financial vehicles         0         0         \$0.00           53         Real Estate and Rental and Leasing         n         n         n           531         Real estate         n         n         n           532         Rental and leasing services         0         0         \$0.00           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Pr  | 512   | Motion picture and sound recording industries | n         | n              | n           |
| 518         Data processing, hosting and related services         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         6         29         \$954.01           523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525         Funds, trusts, and other financial vehicles         0         0         \$0.00           53         Real Estate and Rental and Leasing         n         n         n           531         Real estate         n         n         n           532         Rental and leasing services         0         0         \$0.00           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         26         62         \$1,526.70           5411         <   | 515   | Broadcasting, except Internet                 | 0         | 0              | \$0.00      |
| 519         Other information services         0         0         \$0.00           52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         6         29         \$954.01           523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525         Funds, trusts, and other financial vehicles         0         0         \$0.00           53         Real Estate and Rental and Leasing         n         n         n           531         Real estate         n         n         n           532         Rental and leasing services         0         0         \$0.00           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         26         62         \$1,526.70           5411         Legal services         4         14         \$1,091.45           5412         Accounting and boo  | 517   | Telecommunications                            | 0         | 0              | \$0.00      |
| 52         Finance and Insurance         14         61         \$1,360.62           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         6         29         \$954.01           523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525         Funds, trusts, and other financial vehicles         0         0         \$0.00           53         Real Estate and Rental and Leasing         n         n         n           531         Real estate         n         n         n         n           532         Rental and leasing services         0         0         \$0.00           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         26         62         \$1,526.70           541         Professional and technical services         4         14         \$1,091.45           5412         Accounting and bookkeeping services         3         4         \$1,235.95  | 518   | Data processing, hosting and related services | n         | n              | n           |
| 521       Monetary authorities - central bank       0       0       \$0.00         522       Credit intermediation and related activities       6       29       \$954.01         523       Securities, commodity contracts, investments       3       10       \$2,375.06         524       Insurance carriers and related activities       5       22       \$1,450.71         525       Funds, trusts, and other financial vehicles       0       0       \$0.00         53       Real Estate and Rental and Leasing       n       n       n         531       Real estate       n       n       n       n         532       Rental and leasing services       0       0       \$0.00         533       Lessors of nonfinancial intangible assets       0       0       \$0.00         54       Professional and Technical Services       26       62       \$1,526.70         541       Professional and technical services       26       62       \$1,526.70         5411       Legal services       4       14       \$1,091.45         5412       Accounting and bookkeeping services       3       4       \$1,235.95         5413       Architectural and engineering services       n       n       n   | 519   | Other information services                    | 0         | 0              | \$0.00      |
| 522Credit intermediation and related activities629\$954.01523Securities, commodity contracts, investments310\$2,375.06524Insurance carriers and related activities522\$1,450.71525Funds, trusts, and other financial vehicles00\$0.0053Real Estate and Rental and Leasingnnn531Real estatennnn532Rental and leasing services00\$0.00533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services2662\$1,526.70541Professional and technical services2662\$1,526.705411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn   | 52    | Finance and Insurance                         | 14        | 61             | \$1,360.62  |
| 523         Securities, commodity contracts, investments         3         10         \$2,375.06           524         Insurance carriers and related activities         5         22         \$1,450.71           525         Funds, trusts, and other financial vehicles         0         0         \$0.00           53         Real Estate and Rental and Leasing         n         n         n         n           531         Real estate         n         n         n         n         n           532         Rental and leasing services         0         0         \$0.00         \$0.00           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         26         62         \$1,526.70           541         Professional and technical services         26         62         \$1,526.70           5411         Legal services         4         14         \$1,091.45           5412         Accounting and bookkeeping services         3         4         \$1,235.95           5413         Architectural and engineering services         n         n         n         n           5414         Specialized design services         n   | 521   | Monetary authorities - central bank           | 0         | 0              | \$0.00      |
| 524Insurance carriers and related activities522\$1,450.71525Funds, trusts, and other financial vehicles00\$0.0053Real Estate and Rental and Leasingnnn531Real estatennn532Rental and leasing services00\$0.00533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services2662\$1,526.70541Professional and technical services2662\$1,526.705411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn  | 522   | Credit intermediation and related activities  | 6         | 29             | \$954.01    |
| 525Funds, trusts, and other financial vehicles00\$0.0053Real Estate and Rental and Leasingnnn531Real estatennnn532Rental and leasing services00\$0.00533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services2662\$1,526.70541Professional and technical services2662\$1,526.705411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn  | 523   | Securities, commodity contracts, investments  | 3         | 10             | \$2,375.06  |
| 53Real Estate and Rental and Leasingnnn531Real estatennn532Rental and leasing services00\$0.00533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services2662\$1,526.70541Professional and technical services2662\$1,526.705411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn   | 524   | Insurance carriers and related activities     | 5         | 22             | \$1,450.71  |
| 531       Real estate       n       n       n         532       Rental and leasing services       0       0       \$0.00         533       Lessors of nonfinancial intangible assets       0       0       \$0.00         54       Professional and Technical Services       26       62       \$1,526.70         541       Professional and technical services       26       62       \$1,526.70         5411       Legal services       4       14       \$1,091.45         5412       Accounting and bookkeeping services       3       4       \$1,235.95         5413       Architectural and engineering services       n       n       n         5414       Specialized design services       n       n       n  |       | Funds, trusts, and other financial vehicles   | 0         | 0              | \$0.00      |
| 532Rental and leasing services00\$0.00533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services2662\$1,526.70541Professional and technical services2662\$1,526.705411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn   | 53    | Real Estate and Rental and Leasing            | n         | n              | n           |
| 533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services2662\$1,526.70541Professional and technical services2662\$1,526.705411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn   | 531   | Real estate                                   | n         | n              | n           |
| 54Professional and Technical Services2662\$1,526.70541Professional and technical services2662\$1,526.705411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn   | 532   | Rental and leasing services                   | 0         | 0              | \$0.00      |
| 541Professional and technical services2662\$1,526.705411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn  | 533   | Lessors of nonfinancial intangible assets     | 0         | 0              | \$0.00      |
| 5411Legal services414\$1,091.455412Accounting and bookkeeping services34\$1,235.955413Architectural and engineering servicesnnn5414Specialized design servicesnnn  | 54    | Professional and Technical Services           | 26        | 62             | \$1,526.70  |
| 5412 Accounting and bookkeeping services 3 4 \$1,235.95 5413 Architectural and engineering services n n n n 5414 Specialized design services n n n n   | 541   | Professional and technical services           | 26        | 62             | \$1,526.70  |
| 5413 Architectural and engineering services n n n n n 5414 Specialized design services n n n n   | 5411  | Legal services                                | 4         | 14             | \$1,091.45  |
| Specialized design services n n n  | 5412  | Accounting and bookkeeping services           | 3         | 4              | \$1,235.95  |
| ·  | 5413  | Architectural and engineering services        | n         | n              | n           |
| 5415 Computer systems design and related services 8 12 \$2,872.22  | 5414  | Specialized design services                   | n         | n              | n           |
|  | 5415  | Computer systems design and related services  | 8         | 12             | \$2,872.22  |

### Hillsborough NH LMA - 2020 Averages

|       | I IIII SDOI OUGII I III EIVIA                | LULU AVCIO | ages           |             |
|-------|--|------------|----------------|-------------|
| NAICS |  |            | Average Annual | Average     |
| Code  | Industry                                     | Units      | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 4          | 5              | \$1,039.46  |
| 5417  | Scientific research and development services | n          | n              | n           |
| 5418  | Advertising, PR, and related services        | 0          | 0              | \$0.00      |
| 5419  | Other professional and technical services    | n          | n              | n           |
| 55    | Management of Companies and Enterprises      | n          | n              | n           |
| 551   | Management of companies and enterprises      | n          | n              | n           |
| 56    | Administrative and Waste Services            | 23         | 95             | \$702.45    |
| 561   | Administrative and support services          | n          | n              | n           |
| 5611  | Office administrative services               | 3          | 4              | \$1,208.37  |
| 5612  | Facilities support services                  | 0          | 0              | \$0.00      |
| 5613  | Employment services                          | n          | n              | n           |
| 5614  | Business support services                    | n          | n              | n           |
| 5615  | Travel arrangement and reservation services  | n          | n              | n           |
| 5616  | Investigation and security services          | 0          | 0              | \$0.00      |
| 5617  | Services to buildings and dwellings          | 11         | 52             | \$606.62    |
| 5619  | Other support services                       | n          | n              | n           |
| 562   | Waste management and remediation services    | n          | n              | n           |
| 61    | Educational Services                         | n          | n              | n           |
| 611   | Educational services                         | n          | n              | n           |
| 62    | Health Care and Social Assistance            | 18         | 349            | \$777.74    |
| 621   | Ambulatory health care services              | 6          | 48             | \$948.36    |
| 622   | Hospitals                                    | n          | n              | n           |
| 623   | Nursing and residential care facilities      | 4          | 195            | \$759.23    |
| 624   | Social assistance                            | n          | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | n          | n              | n           |
| 711   | Performing arts and spectator sports         | 0          | 0              | \$0.00      |
| 712   | Museums, historical sites, zoos, and parks   | 0          | 0              | \$0.00      |
| 713   | Amusements, gambling, and recreation         | n          | n              | n           |
| 72    | Accommodation and Food Services              | 32         | 337            | \$398.31    |
| 721   | Accommodation                                | 8          | 39             | \$506.10    |
| 722   | Food services and drinking places            | 24         | 298            | \$384.03    |
| 81    | Other Services, Except Public Administration | 20         | 61             | \$589.02    |
| 811   | Repair and maintenance                       | 8          | 31             | \$755.53    |
| 812   | Personal and laundry services                | 6          | 17             | \$428.88    |
| 813   | Membership associations and organizations    | 3          | 9              | \$315.97    |
| 814   | Private households                           | 3          | 4              | \$567.64    |
| 99    | Unclassified Establishments                  | 0          | 0              | \$0.00      |
| 999   | Unclassified Establishments                  | 0          | 0              | \$0.00      |
|       | Total Government                             | 24         | 683            | \$916.70    |
|       | Federal Government                           | 4          | 49             | \$1,585.43  |
|       | State Government                             | 7          | 26             | \$713.60    |
|       | Local Government                             | 13         | 609            | \$871.60    |
|       |  |            |                |             |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## **Keene NH Micropolitan NECTA - 2020 Averages**

|       |  |       | werages        |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 1,364 | 22,053         | \$1,025.38  |
|       | Total Private                                    | 1,270 | 18,366         | \$1,037.00  |
| 101   | Goods-Producing Industries                       | 210   | 3,408          | \$1,153.10  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111   | Crop production                                  | n     | n              | n           |
| 112   | Animal production and aquaculture                | 5     | 51             | \$612.01    |
| 113   | Forestry and logging                             | 3     | 10             | \$722.71    |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n     | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n     | n              | n           |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | n     | n              | n           |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 122   | 761            | \$1,079.58  |
| 236   | Construction of buildings                        | 32    | 216            | \$1,087.55  |
| 237   | Heavy and civil engineering construction         | 3     | 48             | \$1,357.84  |
| 238   | Specialty trade contractors                      | 87    | 496            | \$1,049.25  |
| 31    | Manufacturing                                    | 74    | 2,555          | \$1,195.12  |
| 311   | Food manufacturing                               | 4     | 37             | \$456.76    |
| 312   | Beverage and tobacco product manufacturing       | 6     | 26             | \$563.83    |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | 0     | 0              | \$0.00      |
| 315   | Apparel manufacturing                            | n     | n              | n           |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | 6     | 99             | \$1,287.06  |
| 322   | Paper manufacturing                              | n     | n              | n           |
| 323   | Printing and related support activities          | 5     | 67             | \$719.18    |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | n     | n              | n           |
| 326   | Plastics and rubber products manufacturing       | 3     | 56             | \$1,272.60  |
| 327   | Nonmetallic mineral product manufacturing        | 4     | 23             | \$846.60    |
| 331   | Primary metal manufacturing                      | n     | n              | n           |
| 332   | Fabricated metal product manufacturing           | 14    | 667            | \$1,060.54  |
| 333   | Machinery manufacturing                          | 12    | 949            | \$1,470.74  |
| 334   | Computer and electronic product manufacturing    | 5     | 44             | \$984.39    |
| 335   | Electrical equipment and appliance manufacturing | n     | n              | n           |
| 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | n     | n              | n           |
| 339   | Miscellaneous manufacturing                      | n     | n              | n           |
| 102   | Service-Providing Industries                     | 1,060 | 14,959         | \$1,010.56  |
| 22    | Utilities  | n     | n              | n           |
| 221   | Utilities  | n     | n              | n           |
| 42    | Wholesale Trade                                  | 64    | 870            | \$1,287.91  |
| 423   | Merchant wholesalers, durable goods              | 27    | 182            | \$1,201.48  |
| 424   | Merchant wholesalers, nondurable goods           | n     | n              | n           |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |
|       | <del>-</del>                                     |       |                |             |

# **Keene NH Micropolitan NECTA - 2020 Averages**

|           | Reene Mil Micropolitali MECIA                 |             | •              |                      |
|-----------|---|-------------|----------------|----------------------|
| NAICS     |   |             | Average Annual | Average              |
| Code      | Industry                                      | Units       | Employment     | Weekly Wage          |
| 44        | Retail Trade                                  | 223         | 3,534          | \$718.92             |
| 441       | Motor vehicle and parts dealers               | 35          | 631            | \$1,170.78           |
| 442       | Furniture and home furnishings stores         | 16          | 112            | \$542.55             |
| 443       | Electronics and appliance stores              | 10          | 82             | \$747.83             |
| 444       | Building material and garden supply stores    | 21          | 434            | \$717.35             |
| 445       | Food and beverage stores                      | 22          | 849            | \$444.25             |
| 446       | Health and personal care stores               | 12          | 111            | \$865.77             |
| 447       | Gasoline stations                             | 21          | 167            | \$447.95             |
| 448       | Clothing and clothing accessories stores      | 14          | 81             | \$548.67             |
| 451       | Sports, hobby, music instrument, book stores  | 16          | 146            | \$483.58             |
| 452       | General merchandise stores                    | 10          | 493            | \$415.37             |
| 453       | Miscellaneous store retailers                 | 22          | 145            | \$555.37             |
| 454       | Nonstore retailers                            | 25          | 283            | \$1,484.16           |
| 48        | Transportation and Warehousing                | 28          | 503            | \$748.08             |
| 481       | Air transportation                            | 0           | 0              | \$0.00               |
| 482       | Rail transportation                           | 0           | 0              | \$0.00               |
| 483       | Water transportation                          | 0           | 0              | \$0.00               |
| 484       | Truck transportation                          | n           | n              | n                    |
| 485       | Transit and ground passenger transportation   | 7           | 149            | \$467.62             |
| 486       | Pipeline transportation                       | 0           | 0              | \$0.00               |
| 487       | Scenic and sightseeing transportation         | 0           | 0              | \$0.00               |
| 488       | Support activities for transportation         | n           | n              | n                    |
| 491       | Postal service (private)                      | 0           | 0              | \$0.00               |
| 492       | Couriers and messengers                       | 6           | 235            | \$829.46             |
| 493       | Warehousing and storage                       | 6           | 105            | \$969.39             |
| 51        | Information                                   | 21          | 219            | \$1,048.39           |
| 511       | Publishing industries, except Internet        | 4           | 79             | \$670.53             |
| 512       | Motion picture and sound recording industries | n '         | n              | n                    |
| 515       | Broadcasting, except Internet                 | 4           | 38             | \$819.47             |
| 517       | Telecommunications                            | 5           | 53             | \$1,468.75           |
| 517       | Data processing, hosting and related services | n           | n              |                      |
| 519       | Other information services                    | n           |                | n<br>n               |
| <b>52</b> | Finance and Insurance                         | 62          | 905            | \$1,577.65           |
| 521       | Monetary authorities - central bank           | 0           | 0              | \$0.00               |
| 522       | Credit intermediation and related activities  | 20          | 220            | \$1,199.37           |
| 523       | Securities, commodity contracts, investments  | 17          | 41             | \$2,632.12           |
| 524       | Insurance carriers and related activities     | 26          | 643            | \$1,639.37           |
| 525       | Funds, trusts, and other financial vehicles   | 0           | 043            | \$0.00               |
| <b>53</b> | Real Estate and Rental and Leasing            |             | n              |                      |
| 531       | Real estate                                   | <b>n</b> 39 | 144            | <b>n</b><br>\$904.78 |
| 532       | Rental and leasing services                   |             |                |                      |
| 533       | Lessors of nonfinancial intangible assets     | n           | n              | n                    |
| <b>54</b> | Professional and Technical Services           | n<br>118    | n<br>573       | n<br>#1 256 07       |
|           |   |             | 572            | \$1,256.97           |
| 541       | Professional and technical services           | 118         | 572            | \$1,256.97           |
| 5411      | Legal services                                | 20          | 96<br>177      | \$1,195.48           |
| 5412      | Accounting and bookkeeping services           | 23          | 177            | \$1,067.14           |
| 5413      | Architectural and engineering services        | 15          | 54             | \$1,422.14           |
| 5414      | Specialized design services                   | 4           | 8              | \$738.89             |
| 5415      | Computer systems design and related services  | 23          | 98             | \$1,765.12           |

### **Keene NH Micropolitan NECTA - 2020 Averages**

|       | Reene Wil Wildopolitan WECIA                 |       | werages        |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 19    | 46             | \$1,389.88  |
| 5417  | Scientific research and development services | n     | n              | n           |
| 5418  | Advertising, PR, and related services        | n     | n              | n           |
| 5419  | Other professional and technical services    | 10    | 78             | \$920.22    |
| 55    | Management of Companies and Enterprises      | n     | n              | n           |
| 551   | Management of companies and enterprises      | n     | n              | n           |
| 56    | Administrative and Waste Services            | 86    | 632            | \$825.56    |
| 561   | Administrative and support services          | 80    | 590            | \$810.91    |
| 5611  | Office administrative services               | 8     | 88             | \$1,392.99  |
| 5612  | Facilities support services                  | 0     | 0              | \$0.00      |
| 5613  | Employment services                          | 12    | 119            | \$951.81    |
| 5614  | Business support services                    | 4     | 36             | \$848.25    |
| 5615  | Travel arrangement and reservation services  | n     | n              | n           |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | 48    | 246            | \$576.19    |
| 5619  | Other support services                       | 0     | 0              | \$0.00      |
| 562   | Waste management and remediation services    | 6     | 43             | \$1,027.14  |
| 61    | Educational Services                         | 16    | 345            | \$690.07    |
| 611   | Educational services                         | 16    | 345            | \$690.07    |
| 62    | Health Care and Social Assistance            | 130   | 3,489          | \$1,151.23  |
| 621   | Ambulatory health care services              | 74    | 1,242          | \$1,646.83  |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | 13    | 666            | \$784.78    |
| 624   | Social assistance                            | n     | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 20    | 155            | \$452.52    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713   | Amusements, gambling, and recreation         | 13    | 94             | \$424.16    |
| 72    | Accommodation and Food Services              | 118   | 1,561          | \$450.56    |
| 721   | Accommodation                                | 15    | 192            | \$438.09    |
| 722   | Food services and drinking places            | 104   | 1,370          | \$452.31    |
| 81    | Other Services, Except Public Administration | 108   | 972            | \$615.07    |
| 811   | Repair and maintenance                       | 44    | 245            | \$957.89    |
| 812   | Personal and laundry services                | 30    | 257            | \$552.21    |
| 813   | Membership associations and organizations    | 23    | 451            | \$462.61    |
| 814   | Private households                           | 11    | 18             | \$675.73    |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 94    | 3,686          | \$967.49    |
|       | Federal Government                           | 19    | 132            | \$1,045.63  |
|       | State Government                             | 37    | 979            | \$1,174.52  |
|       | Local Government                             | 38    | 2,576          | \$884.81    |
|       |  |       |                |             |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## **Laconia NH Micropolitan NECTA - 2020 Averages**

|       |  |       | rtverages      |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 830   | 11,571         | \$1,017.09  |
|       | Total Private                                    | 787   | 9,755          | \$1,031.00  |
| 101   | Goods-Producing Industries                       | 118   | 2,102          | \$1,171.87  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111   | Crop production                                  | n     | n              | n           |
| 112   | Animal production and aquaculture                | 0     | 0              | \$0.00      |
| 113   | Forestry and logging                             | 0     | 0              | \$0.00      |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 0     | 0              | \$0.00      |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 0     | 0              | \$0.00      |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 0     | 0              | \$0.00      |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | n     | n              | n           |
| 236   | Construction of buildings                        | 24    | 150            | \$2,023.63  |
| 237   | Heavy and civil engineering construction         | n     | n              | n           |
| 238   | Specialty trade contractors                      | 49    | 338            | \$1,291.67  |
| 31    | Manufacturing                                    | 38    | 1,505          | \$1,066.77  |
| 311   | Food manufacturing                               | n     | n              | n           |
| 312   | Beverage and tobacco product manufacturing       | n     | n              | n           |
| 313   | Textile mills                                    | n     | n              | n           |
| 314   | Textile product mills                            | n     | n              | n           |
| 315   | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | 0     | 0              | \$0.00      |
| 322   | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323   | Printing and related support activities          | 4     | 17             | \$820.35    |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | 0     | 0              | \$0.00      |
| 326   | Plastics and rubber products manufacturing       | n     | n              | n           |
| 327   | Nonmetallic mineral product manufacturing        | n     | n              | n           |
| 331   | Primary metal manufacturing                      | n     | n              | n           |
| 332   | Fabricated metal product manufacturing           | 15    | 1,022          | \$1,120.36  |
| 333   | Machinery manufacturing                          | 0     | 0              | \$0.00      |
| 334   | Computer and electronic product manufacturing    | n     | n              | n           |
| 335   | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00      |
| 336   | Transportation equipment manufacturing           | 4     | 102            | \$809.35    |
| 337   | Furniture and related product manufacturing      | n     | n              | n           |
| 339   | Miscellaneous manufacturing                      | n     | n              | n           |
| 102   | Service-Providing Industries                     | 669   | 7,653          | \$992.29    |
| 22    | Utilities  | n     | n              | n           |
| 221   | Utilities  | n     | n              | n           |
| 42    | Wholesale Trade                                  | 40    | 186            | \$1,132.01  |
| 423   | Merchant wholesalers, durable goods              | 16    | 58             | \$1,338.66  |
| 424   | Merchant wholesalers, nondurable goods           | 8     | 62             | \$1,161.45  |
| 425   | Electronic markets and agents and brokers        | 16    | 66             | \$921.46    |

## **Laconia NH Micropolitan NECTA - 2020 Averages**

|                   | Lacoma NTI Wilcropolitan NECTA                |         | •              |                          |
|-------------------|---|---------|----------------|--------------------------|
| NAICS             |   |         | Average Annual | Average                  |
| Code              | Industry                                      | Units   | Employment     | Weekly Wage              |
| 44                | Retail Trade                                  | 111     | 1,505          | \$746.86                 |
| 441               | Motor vehicle and parts dealers               | 22      | 295            | \$1,261.44               |
| 442               | Furniture and home furnishings stores         | 6       | 50             | \$394.41                 |
| 443               | Electronics and appliance stores              | n       | n              | n                        |
| 444               | Building material and garden supply stores    | 10      | 214            | \$708.05                 |
| 445               | Food and beverage stores                      | 8       | 268            | \$547.56                 |
| 446               | Health and personal care stores               | 12      | 90             | \$855.76                 |
| 447               | Gasoline stations                             | 12      | 71             | \$472.35                 |
| 448               | Clothing and clothing accessories stores      | 6       | 32             | \$561.92                 |
| 451               | Sports, hobby, music instrument, book stores  | n       | n              | n                        |
| 452               | General merchandise stores                    | 6       | 264            | \$498.88                 |
| 453               | Miscellaneous store retailers                 | 14      | 93             | \$568.06                 |
| 454               | Nonstore retailers                            | 7       | 87             | \$1,125.78               |
| 48                | Transportation and Warehousing                | 16      | 278            | \$980.83                 |
| 481               | Air transportation                            | 0       | 0              | \$0.00                   |
| 482               | Rail transportation                           | 0       | 0              | \$0.00                   |
| 483               | Water transportation                          | 0       | 0              | \$0.00                   |
| 484               | Truck transportation                          | n       | n              | n                        |
| 485               | Transit and ground passenger transportation   | n       | n              | n                        |
| 486               | Pipeline transportation                       | 0       | 0              | \$0.00                   |
| 487               | Scenic and sightseeing transportation         | n       | n              | n                        |
| 488               | Support activities for transportation         | 4       | 18             | \$732.54                 |
| 491               | Postal service (private)                      | 0       | 0              | \$0.00                   |
| 492               | Couriers and messengers                       | n       | n              | n                        |
| 493               | Warehousing and storage                       | 0       | 0              | \$0.00                   |
| 51                | Information                                   | 8       | 50             | \$883.34                 |
| 511               | Publishing industries, except Internet        | 4       | 31             | \$1,114.70               |
| 512               | Motion picture and sound recording industries | n       | n              | n                        |
| 515               | Broadcasting, except Internet                 | n       | n              | n                        |
| 517               | Telecommunications                            | 0       | 0              | \$0.00                   |
| 518               | Data processing, hosting and related services | n       | n              | n                        |
| 519               | Other information services                    | n       | n              | n                        |
| 52                | Finance and Insurance                         | 34      | 245            | \$1,457.15               |
| 521               | Monetary authorities - central bank           | 0       | 0              | \$0.00                   |
| 522               | Credit intermediation and related activities  | 13      | 128            | \$1,447.45               |
| 523               | Securities, commodity contracts, investments  | 9       | 29             | \$2,131.49               |
| 524               | Insurance carriers and related activities     | 12      | 87             | \$1,244.89               |
| 525               | Funds, trusts, and other financial vehicles   | 0       | 0              | \$0.00                   |
| 53                | Real Estate and Rental and Leasing            | 24      | 94             | \$883.81                 |
| 531               | Real estate                                   | 21      | 76             | \$952.20                 |
| 532               | Rental and leasing services                   | 3       | 18             | \$591.34                 |
| 533               | Lessors of nonfinancial intangible assets     | 0       | 0              | \$0.00                   |
| <b>54</b>         | Professional and Technical Services           | 71      | 359            | \$2,734.27               |
| 541               | Professional and technical services           | 71      | 359            | \$2,734.27               |
| 5411              | Legal services                                | 21      | 114            | \$3,298.87               |
| 5412              | Accounting and bookkeeping services           | 9       | 37             | \$3,296.67<br>\$1,486.88 |
| 5413              | Architectural and engineering services        | 14      | 112            | \$1,460.66               |
| 5413<br>5414      | Specialized design services                   |         |                |                          |
| 5414<br>5415      |   | n<br>10 | n<br>22        | n<br>\$2,135.83          |
| J <del>4</del> 13 | Computer systems design and related services  | 10      | 33             | <b>⊉∠, 13</b> 3.83       |

### **Laconia NH Micropolitan NECTA - 2020 Averages**

|       | Lacoma NTI Micropolitan NECTA                |       | 2020 Averages  |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 9     | 14             | \$15,332.30 |
| 5417  | Scientific research and development services | n     | n              | n           |
| 5418  | Advertising, PR, and related services        | n     | n              | n           |
| 5419  | Other professional and technical services    | 6     | 42             | \$907.76    |
| 55    | Management of Companies and Enterprises      | 9     | 384            | \$1,429.44  |
| 551   | Management of companies and enterprises      | 9     | 384            | \$1,429.44  |
| 56    | Administrative and Waste Services            | 44    | 411            | \$672.54    |
| 561   | Administrative and support services          | n     | n              | n           |
| 5611  | Office administrative services               | 3     | 9              | \$1,923.02  |
| 5612  | Facilities support services                  | n     | n              | n           |
| 5613  | Employment services                          | 3     | 76             | \$658.25    |
| 5614  | Business support services                    | n     | n              | n           |
| 5615  | Travel arrangement and reservation services  | n     | n              | n           |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | 26    | 260            | \$612.25    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | n     | n              | n           |
| 61    | Educational Services                         | 10    | 29             | \$1,100.99  |
| 611   | Educational services                         | 10    | 29             | \$1,100.99  |
| 62    | Health Care and Social Assistance            | 85    | 2,253          | \$1,157.93  |
| 621   | Ambulatory health care services              | 57    | 871            | \$1,367.44  |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | n     | n              | n           |
| 624   | Social assistance                            | 16    | 188            | \$476.39    |
| 71    | Arts, Entertainment, and Recreation          | 23    | 254            | \$729.00    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713   | Amusements, gambling, and recreation         | 19    | 238            | \$649.12    |
| 72    | Accommodation and Food Services              | 95    | 1,093          | \$463.59    |
| 721   | Accommodation                                | 26    | 257            | \$534.27    |
| 722   | Food services and drinking places            | 69    | 836            | \$441.87    |
| 81    | Other Services, Except Public Administration | 94    | 503            | \$705.33    |
| 811   | Repair and maintenance                       | 34    | 233            | \$922.84    |
| 812   | Personal and laundry services                | 25    | 84             | \$521.97    |
| 813   | Membership associations and organizations    | 26    | 173            | \$513.30    |
| 814   | Private households                           | 10    | 13             | \$540.66    |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 43    | 1,816          | \$942.42    |
|       | Federal Government                           | 6     | 70             | \$1,070.00  |
|       | State Government                             | 26    | 314            | \$980.49    |
|       | Local Government                             | 11    | 1,432          | \$927.85    |
|       |  |       | •              | •           |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## Salem NH - Lawrence-Methuen-Salem MA-NH NECTA Division, NH Portion - 2020 Averages

| NAICS     |   |                | Average Appual       | Avorago                  |
|-----------|---|----------------|----------------------|--------------------------|
|           | Turdinatur.   | Harita         | Average Annual       | Average                  |
| Code      | Industry  Total Private plus Covernment                               | Units<br>1,278 | Employment<br>19,546 | Weekly Wage              |
|           | Total, Private plus Government Total Private                          | 1,276          | 18,415               | \$1,105.17<br>\$1,100.07 |
| 101       |   | 147            |                      |                          |
| 11        | Goods-Producing Industries Agriculture, Forestry, Fishing and Hunting | 147<br>n       | 2,688                | \$1,313.60               |
| 111       | Crop production   |                | n                    | n                        |
| 112       | Animal production and aquaculture                                     | n<br>0         | n<br>0               | 90.00                    |
| 113       | Forestry and logging  | 0              | 0                    | \$0.00                   |
| 114       | Fishing, hunting and trapping   | 0              | 0                    | \$0.00                   |
| 115       | Agriculture and forestry support activities                           |                |                      |                          |
| <b>21</b> | Mining, Quarrying, and Oil and Gas Extraction                         | 0              | n<br><b>0</b>        | \$ <b>0.00</b>           |
| 211       | Oil and gas extraction  | 0              | 0                    | \$0.00                   |
| 212       | Mining, except oil and gas  | 0              | 0                    | \$0.00                   |
| 212       | Support activities for mining   | 0              | 0                    | \$0.00                   |
| 23        | Construction  | n              | n                    |                          |
| 236       | Construction of buildings   | n              | n                    | n<br>n                   |
| 237       | Heavy and civil engineering construction                              |                |                      | n                        |
| 238       | Specialty trade contractors   | n<br>64        | n<br>571             | \$1,366.46               |
| 31        | Manufacturing   | 61             | 1,882                | \$1,279.34               |
| 311       | Food manufacturing  | 4              | 72                   | \$1,397.31               |
| 312       | Beverage and tobacco product manufacturing                            | n              | n                    |                          |
| 313       | Textile mills   | 0              | 0                    | \$0.00                   |
| 314       | Textile friins  Textile product mills                                 | n              | n                    | φ0.00<br>n               |
| 315       | Apparel manufacturing   | 0              | 0                    | \$0.00                   |
| 316       | Leather and allied product manufacturing                              | 0              | 0                    | \$0.00                   |
| 321       | Wood product manufacturing  | 0              | 0                    | \$0.00                   |
| 322       | Paper manufacturing   | 0              | 0                    | \$0.00                   |
| 323       | Printing and related support activities                               | 9              | 60                   | \$1,372.12               |
| 324       | Petroleum and coal products manufacturing                             | 0              | 0                    | \$0.00                   |
| 325       | Chemical manufacturing  | 3              | 83                   | \$2,155.64               |
| 326       | Plastics and rubber products manufacturing                            | 7              | 390                  | \$1,233.70               |
| 327       | Nonmetallic mineral product manufacturing                             | n              | n                    | ψ1,233.70<br>n           |
| 331       | Primary metal manufacturing   | 0              | 0                    | \$0.00                   |
| 332       | Fabricated metal product manufacturing                                | 4              | 69                   | \$1,021.49               |
| 333       | Machinery manufacturing   | 6              | 101                  | \$1,449.80               |
| 334       | Computer and electronic product manufacturing                         | 16             | 814                  | \$1,254.31               |
| 335       | Electrical equipment and appliance manufacturing                      | 0              | 0                    | \$0.00                   |
| 336       | Transportation equipment manufacturing                                | n              | n                    | n ve.se                  |
| 337       | Furniture and related product manufacturing                           | 3              | 40                   | \$1,368.27               |
| 339       | Miscellaneous manufacturing   | 3              | 49                   | \$1,338.22               |
| 102       | Service-Providing Industries  | 1,108          | 15,728               | \$1,063.58               |
| 22        | Utilities   | 1,100<br>n     | 13,720<br>n          | φ1,003.38<br>n           |
| 221       | Utilities   | n              | n                    | n                        |
| 42        | Wholesale Trade   | 124            | 1,011                | \$1,680.12               |
| 423       | Merchant wholesalers, durable goods                                   | 49             | 370                  | \$1,613.70               |
| 424       | Merchant wholesalers, nondurable goods                                | 26             | 369                  | \$1,632.87               |
| 425       | Electronic markets and agents and brokers                             | 49             | 272                  | \$1,834.65               |
|           | - <b>3</b>  |                |                      | . ,                      |

## Salem NH - Lawrence-Methuen-Salem MA-NH NECTA Division, NH Portion - 2020 Averages

| Code         Industry         Units         Employment         Weekly Warp           44         Retail Trade         268         5,750         \$672,36           411         Motor vehicle and parts dealers         23         361         \$1,004,39           442         Furniture and home furnishings stores         18         244         \$779,70           443         Electronics and appliance stores         26         514         \$1,093,73           444         Building material and garden supply stores         14         507         \$689,96           445         Food and beverage stores         n         x         470,40         48   | NAICS |   |       | Average Annual | Average    |
|--|-------|---|-------|----------------|------------|
| 441         Retail Trade         268         5,750         5672.36           441         Motor vehicle and parts dealers         23         361         \$1,084.39           442         Furniture and home furnishings stores         18         244         \$779.70           443         Electronics and appliance stores         26         514         \$1,999.16           444         Building material and gardens supply stores         14         507         \$689.96           445         Food and beverage stores         n         n         n         n           446         Health and personal care stores         64         566         5416.47           447         Gasoline stations         n         n         n         n           448         Clothing and clothing accessories stores         64         566         5416.47           451         Sports, hobby, music instrument, book stores         14         12.49         5483.91           452         General merchandise stores         14         12.29         5483.91           453         Miscellaneous store retailers         n         n         n         n           454         Nonstore retailers         n         n         n         n   |       | Industry                                      | Units |                |            |
| 441         Motor vehicle and parts dealers         23         361         \$1,084.39           442         Furniture and home furnishings stores         18         244         \$1779.70           443         Electronics and appliance stores         26         514         \$1,999.16           444         Building material and garden supply stores         1n         n         n         n           445         Food and beverage stores         n         n         n         n         n           446         Health and personal care stores         29         234         \$704.00           447         Gasoline stations         n         n         n         n           448         Clothing and clothing accessories stores         64         566         \$416.47           451         Sports, hobby, music instrument, book stores         14         12.29         \$488.10           452         General merchandises stores         14         12.49         \$483.91           453         Miscellaneous store retailers         36         402         \$718.83           454         Nonstore retailers         3         0         0         \$0           454         Tarnsportation         0         0         0<  |       |   |       |                |            |
| 442         Furniture and home furnishings stores         18         244         \$779.70           443         Electronics and appliance stores         26         514         \$1,909.16           444         Building material and garden supply stores         14         507         \$689.96           445         Food and beverage stores         n         n         n         n           446         Health and personal care stores         29         234         \$704.00           447         Gasoline stations         n         n         n         n           448         Clothing and clothing accessories stores         14         202         \$468.10           451         Sports, hobby, music instrument, book stores         14         12.49         \$488.31           452         General merchandise stores         14         12.49         \$488.31           453         Miscellaneous store retailers         n         n         n         n           453         Miscellaneous store retailers         n         n         12.44         \$483.91           453         Nonstore retailers         n         n         0         0         \$0.00           454         Nonstore retailers         n         0  |       |   |       | -              |            |
| 443         Electronics and appliance stores         26         514         \$1,909,16           444         Building material and garden supply stores         14         507         \$689,96           445         Food and beverage stores         n         n         n         n           446         Health and personal care stores         29         234         \$704,00           447         Gasoline stations         n         n         n         n           448         Clothing and clothing accessories stores         64         566         \$416,47           451         Sports, hobby, music instrument, book stores         14         120         \$488,11           452         General merchandise stores         14         120         \$488,11           453         Miscellaneous store retailers         36         402         \$718,83           454         Nonstore retailers         n         n         n         n         n           48         Transtrantant         0         0         0         \$0.00         80.00           481         Air transportation         0         0         \$0.00         80.00           482         Rall transportation         3         59 <td< td=""><td></td><td>· · · · · · · · · · · · · · · · · · ·</td><td></td><td></td><td></td></td<>  |       | · · · · · · · · · · · · · · · · · · ·         |       |                |            |
| 444         Building material and garden supply stores         14         507         \$689.96           445         Food and beverage stores         n         n         n         n           446         Health and personal care stores         29         234         \$704.00           447         Gasoline stations         n         n         n         n           448         Clothing and clothing accessories stores         64         566         \$416.47           451         Sports, hobby, music instrument, book stores         14         220         \$468.10           452         General merchandise stores         14         1,249         \$488.31           453         Miscellaneous store retailers         36         402         \$718.83           453         Miscellaneous store retailers         n <td></td> <td></td> <td></td> <td></td> <td></td>   |       |   |       |                |            |
| 445         Food and beverage stores         n         n         n         n           446         Health and personal care stores         29         234         \$704.00           447         Gasoline stations         n         n         n         n         n           448         Clothing and clothing accessories stores         64         566         \$416.47           451         Sports, hobby, music instrument, book stores         14         1,249         \$468.10           452         General merchandise stores         14         1,249         \$483.91           453         Miscellaneous store retailers         36         402         \$718.83           454         Nonstore retailers         n   |       |   |       |                |            |
| 446         Health and personal care stores         29         234         \$704,00           447         Gasoline stations         n  |       |   |       |                |            |
| 447         Gasoline stations         n         n         n           448         Clothing and clothing accessories stores         64         566         5416.47           451         Sports, hobby, music instrument, book stores         14         220         \$468.10           452         General merchandise stores         14         1.249         \$483.91           453         Miscellaneous store retailers         36         402         \$718.83           454         Nonstore retailers         36         402         \$718.83           481         Air transportation         0         0         \$0.00           482         Rail transportation         3         59         \$522.28           486         Pipeline transportation         0         0         \$0.00           487         Senic and sightseeiing transportation         n         n         n  | 446   |   | 29    | 234            | \$704.00   |
| 451         Sports, hobby, music instrument, book stores         14         1,249         \$483.01           452         General merchandise stores         14         1,249         \$483.31           453         Miscellaneous store retailers         n         n         n         n         1,718.83           454         Nonstore retailers         n         n         n         n         n         n           48         Transportation and Warehousing         16         146         \$1,013.64         8           481         Air transportation         0         0         0         50,00           482         Rail transportation         0         0         0         50,00           483         Water transportation         3         59         \$522,28           486         Pipeline transportation         0         0         0         \$0,00           487         Scenic and sightseeing transportation         n         n         n         n         n           487         Scenic and sightseeing transportation         n         n         n         n         n           487         Service and sightseeing transportation         n         n         n         n <td< td=""><td>447</td><td>·</td><td></td><td>n</td><td></td></td<>  | 447   | ·   |       | n              |            |
| 451         Sports, hobby, music instrument, book stores         14         1,249         \$483,91           452         General merchandise stores         14         1,249         \$483,91           453         Miscellaneous store retailers         n         n         n         n           454         Nonstore retailers         n         n         n         n         n           48         Transportation and Warehousing         16         146         \$1,03,64         481           481         Air transportation and Warehousing         0         0         0         \$0,00           482         Rail transportation         0         0         0         \$0,00           483         Water transportation         0         0         \$0,00           484         Truck transportation         3         59         \$522,28           486         Pipeline transportation         0         0         \$0,00           487         Seenic and sightseeing transportation         0         0         \$0,00           487         Seenic and sightseeing transportation         n         n         n         n           489         Support activities for transportation         n         n <td< td=""><td>448</td><td>Clothing and clothing accessories stores</td><td>64</td><td>566</td><td>\$416.47</td></td<>                                     | 448   | Clothing and clothing accessories stores      | 64    | 566            | \$416.47   |
| 452         General merchandise stores         14         1,249         \$483.91           453         Miscellaneous store retailers         36         402         \$718.83           454         Nonstore retailers         n         n         n         n           48         Transportation and Warehousing         16         146         \$1,013.64           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         9         32         \$1,210.77           485         Transit and ground passenger transportation         0         0         \$0.00           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         0         0         \$0.00           489         Couriers and messengers         0         0         \$0.00           492         Couriers and messengers         0         0   | 451   |   | 14    | 220            | \$468.10   |
| 453         Miscellaneous store retailers         36         402         \$718.83           454         Nonstore retailers         n         0   | 452   |   | 14    | 1,249          | \$483.91   |
| 454         Nonstore retailers         n         n         n           48         Transportation and Warehousing         16         146         \$1,013.64           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         9         32         \$1,201.77           485         Transit and ground passenger transportation         0         0         \$0.00           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation         n         n         n         n         n           491         Postal service (private)         0         0         \$0.00         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         n         n         n         n         n         n         n         n   | 453   | Miscellaneous store retailers                 | 36    |                |            |
| 481         Air transportation         0         \$0,00           482         Rail transportation         0         0         \$0,00           483         Water transportation         0         0         \$0,00           484         Truck transportation         9         32         \$1,210.77           485         Transit and ground passenger transportation         3         59         \$522.28           486         Pipeline transportation         0         0         \$0,00           487         Scenic and sightseeing transportation         0         0         \$0,00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0,00           492         Couriers and messengers         0         0         \$0,00           493         Warehousing and storage         n         n         n         n           511         Information         13         191         1,1900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n   |       |   |       |                |            |
| 481         Air transportation         0         \$0,00           482         Rail transportation         0         0         \$0,00           483         Water transportation         0         0         \$0,00           484         Truck transportation         9         32         \$1,210,77           485         Transit and ground passenger transportation         0         0         \$0,00           486         Pipeline transportation         0         0         \$0,00           487         Scenic and sightseeing transportation         0         0         \$0,00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0,00           492         Couriers and messengers         0         0         \$0,00           493         Warehousing and storage         n         n         n         n           511         Information         13         191         151,900,49           512         Motion picture and sound recording industries         n         n         n           513         Broadcasting, except Internet         0         0         \$0,00 </td <td>48</td> <td>Transportation and Warehousing</td> <td>16</td> <td>146</td> <td>\$1,013.64</td>   | 48    | Transportation and Warehousing                | 16    | 146            | \$1,013.64 |
| 482         Rail transportation         0         0         \$0,00           483         Water transportation         9         32         \$1,210.77           485         Transit and ground passenger transportation         3         59         \$522.28           486         Pipeline transportation         0         0         \$0,00           487         Scenic and sightseeing transportation         0         0         \$0,00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0,00           492         Couriers and messengers         0         0         \$0,00           493         Warehousing and storage         n         n         n         n           51         Information         13         191         \$1,900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         4         29         \$1,945.01         1           516   | 481   | •   | 0     | 0              |            |
| 483         Water transportation         0         0         \$0,00           484         Truck transportation         9         32         \$1,210,77           485         Transit and ground passenger transportation         0         0         \$50,00           486         Pipeline transportation         0         0         \$0,00           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation         n         n         n         n         0         \$0,00           488         Support activities for transportation         n         n         n         n         0         \$0,00           492         Couriers and messengers         0         0         \$0,00         \$0,00           493         Warehousing and storage         n </td <td>482</td> <td>•</td> <td>0</td> <td>0</td> <td>\$0.00</td>   | 482   | •   | 0     | 0              | \$0.00     |
| 485         Transit and ground passenger transportation         3         59         \$522.28           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         n         n         n         n           51         Information         13         191         \$1,900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n   | 483   | · · · · · · · · · · · · · · · · · · ·         | 0     | 0              | \$0.00     |
| 485         Transit and ground passenger transportation         3         59         \$522.28           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         n         n         n         n           51         Information         13         191         \$1,900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n   | 484   | Truck transportation                          | 9     | 32             | \$1,210.77 |
| 486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         0         0         \$0.00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         n         n         n         n           51         Information         13         191         \$1,940.04           511         Publishing industries, except Internet         1         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n         n           513         Broadcasting, except Internet         0         0         0         0.00         0         0         0         0         0         <  | 485   | Transit and ground passenger transportation   | 3     | 59             |            |
| 487         Scenic and sightseeing transportation         0         \$0.00           488         Support activities for transportation         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         n         n         n         n           51         Information         13         191         \$1,900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         n         n         n         n         n           52         Finance and Insurance         54         521         \$2,875.14         52         \$3.00  | 486   |   |       |                |            |
| 488         Support activities for transportation         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         n         n         n         n           51         Information         13         191         \$1,900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           512         Motion picture and sound recording industries         n         n         n         n           513         Broadcasting, except Internet         0         0         \$0.00         \$0.00           517         Telecommunications         n <td>487</td> <td></td> <td></td> <td></td> <td></td>   | 487   |   |       |                |            |
| 491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         0         0         \$0.00           493         Warehousing and storage         n         n         n         n           51         Information         13         191         \$1,900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         n         n         n         n         n           519         Other information services         n         \$  | 488   | - · · · · · · · · · · · · · · · · · · ·       |       | n              |            |
| 492         Couriers and messengers         0         \$0.00           493         Warehousing and storage         n         n         n           51         Information         13         191         \$1,900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         n         n         n         n         n           519         Other information services         n         n         n         n         n           52         Finance and Insurance         54         521         \$2,875.14           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         25         309         \$2,243.87  | 491   |   |       | 0              | \$0.00     |
| 493         Warehousing and storage         n         n         n           51         Information         13         191         \$1,940.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         n         n         n         n           519         Other information services         n         n         n         n           519         Other information services         n         n         n         n         n           519         Other information services         54         521         \$2,875.14         n         n         n         n         n         n         n         n         n         n         n         n         n         n         n         n  | 492   |   |       | 0              |            |
| 51         Information         13         191         \$1,900.49           511         Publishing industries, except Internet         4         29         \$1,945.01           512         Motion picture and sound recording industries         n         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         n         n         n         n         n           519         Other information services         54         521         \$2,875.14         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         2         2,243.87         1         1         1         3         3,243.87         1         1         1         3         3,234.87         1 <td>493</td> <td></td> <td>n</td> <td>n</td> <td>n</td>   | 493   |   | n     | n              | n          |
| 512         Motion picture and sound recording industries         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         n         n         n         n           520         Finance and Insurance         54         521         \$2,875.14           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         25         309         \$2,243.87           523         Securities, commodity contracts, investments         14         103         \$6,336.81           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           531         Real Estate and Rental and Leasing         50         195         \$1,251.80           532         Rental and leasing services         11 <td>51</td> <td></td> <td>13</td> <td>191</td> <td>\$1,900.49</td>   | 51    |   | 13    | 191            | \$1,900.49 |
| 512         Motion picture and sound recording industries         n         n         n           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         n         n         n         n           52         Finance and Insurance         54         521         \$2,875.14           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         25         309         \$2,243.87           523         Securities, commodity contracts, investments         14         103         \$6,336.81           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           531         Real Estate and Rental and Leasing         50         195         \$1,251.80           532         Rental and leasing services         11 <td>511</td> <td>Publishing industries, except Internet</td> <td>4</td> <td>29</td> <td>\$1,945.01</td>               | 511   | Publishing industries, except Internet        | 4     | 29             | \$1,945.01 |
| 515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         n         n         n           518         Data processing, hosting and related services         n         n         n           519         Other information services         n         n         n         n           52         Finance and Insurance         54         521         \$2,875.14           521         Monetary authorities - central bank         0         0         0         \$0.00           522         Credit intermediation and related activities         25         309         \$2,243.87           523         Securities, commodity contracts, investments         14         103         \$6,336.81           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         50         195         \$1,251.80           531         Real estate         39         157         \$1,313.02           532         Rental and leasing services         11         38         \$996.64 </td <td>512</td> <td>- · · · · · · · · · · · · · · · · · · ·</td> <td>n</td> <td>n</td> <td>n</td>                        | 512   | - · · · · · · · · · · · · · · · · · · ·       | n     | n              | n          |
| 518         Data processing, hosting and related services         n         n         n           519         Other information services         n         n         n           52         Finance and Insurance         54         521         \$2,875.14           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         25         309         \$2,243.87           523         Securities, commodity contracts, investments         14         103         \$6,336.81           524         Insurance carriers and related activities         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n           53         Real Estate and Rental and Leasing         50         195         \$1,251.80           531         Real estate         39         157         \$1,313.02           532         Rental and leasing services         11         38         \$996.64           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         134         1,662         \$2,002.15 <th< td=""><td>515</td><td></td><td>0</td><td>0</td><td>\$0.00</td></th<>   | 515   |   | 0     | 0              | \$0.00     |
| 519         Other information services         n         n         n           52         Finance and Insurance         54         521         \$2,875.14           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         25         309         \$2,243.87           523         Securities, commodity contracts, investments         14         103         \$6,336.81           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         50         195         \$1,251.80           531         Real estate         39         157         \$1,313.02           532         Rental and leasing services         11         38         \$996.64           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         134         1,662         \$2,002.15           5411         Professional and technical services         17         85         \$1,135  | 517   | Telecommunications                            | n     | n              | n          |
| 519         Other information services         n         n         n           52         Finance and Insurance         54         521         \$2,875.14           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         25         309         \$2,243.87           523         Securities, commodity contracts, investments         14         103         \$6,336.81           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         50         195         \$1,251.80           531         Real estate         39         157         \$1,313.02           532         Rental and leasing services         11         38         \$996.64           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         134         1,662         \$2,002.15           5411         Professional and technical services         134         1,662         \$2  | 518   | Data processing, hosting and related services | n     | n              | n          |
| 521       Monetary authorities - central bank       0       0       \$0.00         522       Credit intermediation and related activities       25       309       \$2,243.87         523       Securities, commodity contracts, investments       14       103       \$6,336.81         524       Insurance carriers and related activities       n       n       n       n         525       Funds, trusts, and other financial vehicles       n       n       n       n         53       Real Estate and Rental and Leasing       50       195       \$1,251.80         531       Real estate       39       157       \$1,313.02         532       Rental and leasing services       11       38       \$996.64         533       Lessors of nonfinancial intangible assets       0       0       \$0.00         54       Professional and Technical Services       134       1,662       \$2,002.15         541       Professional and technical services       134       1,662       \$2,002.15         5411       Legal services       17       85       \$1,135.62         5412       Accounting and bookkeeping services       22       201       \$1,229.10         5413       Architectural and engineering services  | 519   |   | n     | n              | n          |
| 522         Credit intermediation and related activities         25         309         \$2,243.87           523         Securities, commodity contracts, investments         14         103         \$6,336.81           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         50         195         \$1,251.80           531         Real estate         39         157         \$1,313.02           532         Rental and leasing services         11         38         \$996.64           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         134         1,662         \$2,002.15           541         Professional and technical services         134         1,662         \$2,002.15           5411         Legal services         17         85         \$1,135.62           5412         Accounting and bookkeeping services         22         201         \$1,229.10           5413         Architectural and engineering services         18 <t< td=""><td>52</td><td>Finance and Insurance</td><td>54</td><td>521</td><td>\$2,875.14</td></t<> | 52    | Finance and Insurance                         | 54    | 521            | \$2,875.14 |
| 523         Securities, commodity contracts, investments         14         103         \$6,336.81           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         50         195         \$1,251.80           531         Real estate         39         157         \$1,313.02           532         Rental and leasing services         11         38         \$996.64           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         134         1,662         \$2,002.15           5411         Professional and technical services         134         1,662         \$2,002.15           5412         Accounting and bookkeeping services         22         201         \$1,229.10           5413         Architectural and engineering services         18         334         \$1,650.64           5414         Specialized design services         n         n         n         n   | 521   | Monetary authorities - central bank           | 0     | 0              | \$0.00     |
| Insurance carriers and related activities n n n n n n n n n n n n n n n n n n n  | 522   | Credit intermediation and related activities  | 25    | 309            | \$2,243.87 |
| 525         Funds, trusts, and other financial vehicles         n         n         n           53         Real Estate and Rental and Leasing         50         195         \$1,251.80           531         Real estate         39         157         \$1,313.02           532         Rental and leasing services         11         38         \$996.64           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         134         1,662         \$2,002.15           541         Professional and technical services         134         1,662         \$2,002.15           5411         Legal services         17         85         \$1,135.62           5412         Accounting and bookkeeping services         22         201         \$1,229.10           5413         Architectural and engineering services         18         334         \$1,650.64           5414         Specialized design services         n         n         n  | 523   | Securities, commodity contracts, investments  | 14    | 103            | \$6,336.81 |
| 53         Real Estate and Rental and Leasing         50         195         \$1,251.80           531         Real estate         39         157         \$1,313.02           532         Rental and leasing services         11         38         \$996.64           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         134         1,662         \$2,002.15           541         Professional and technical services         134         1,662         \$2,002.15           5411         Legal services         17         85         \$1,135.62           5412         Accounting and bookkeeping services         22         201         \$1,229.10           5413         Architectural and engineering services         18         334         \$1,650.64           5414         Specialized design services         n         n         n  | 524   | Insurance carriers and related activities     | n     | n              | n          |
| 531       Real estate       39       157       \$1,313.02         532       Rental and leasing services       11       38       \$996.64         533       Lessors of nonfinancial intangible assets       0       0       \$0.00         54       Professional and Technical Services       134       1,662       \$2,002.15         541       Professional and technical services       134       1,662       \$2,002.15         5411       Legal services       17       85       \$1,135.62         5412       Accounting and bookkeeping services       22       201       \$1,229.10         5413       Architectural and engineering services       18       334       \$1,650.64         5414       Specialized design services       n       n       n  | 525   | Funds, trusts, and other financial vehicles   | n     | n              | n          |
| 532       Rental and leasing services       11       38       \$996.64         533       Lessors of nonfinancial intangible assets       0       0       \$0.00         54       Professional and Technical Services       134       1,662       \$2,002.15         541       Professional and technical services       134       1,662       \$2,002.15         5411       Legal services       17       85       \$1,135.62         5412       Accounting and bookkeeping services       22       201       \$1,229.10         5413       Architectural and engineering services       18       334       \$1,650.64         5414       Specialized design services       n       n       n  | 53    | Real Estate and Rental and Leasing            | 50    | 195            | \$1,251.80 |
| 533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         134         1,662         \$2,002.15           541         Professional and technical services         134         1,662         \$2,002.15           5411         Legal services         17         85         \$1,135.62           5412         Accounting and bookkeeping services         22         201         \$1,229.10           5413         Architectural and engineering services         18         334         \$1,650.64           5414         Specialized design services         n         n         n   | 531   | Real estate                                   | 39    | 157            | \$1,313.02 |
| 54         Professional and Technical Services         134         1,662         \$2,002.15           541         Professional and technical services         134         1,662         \$2,002.15           5411         Legal services         17         85         \$1,135.62           5412         Accounting and bookkeeping services         22         201         \$1,229.10           5413         Architectural and engineering services         18         334         \$1,650.64           5414         Specialized design services         n         n         n  | 532   | Rental and leasing services                   | 11    | 38             | \$996.64   |
| 541       Professional and technical services       134       1,662       \$2,002.15         5411       Legal services       17       85       \$1,135.62         5412       Accounting and bookkeeping services       22       201       \$1,229.10         5413       Architectural and engineering services       18       334       \$1,650.64         5414       Specialized design services       n       n       n  | 533   | Lessors of nonfinancial intangible assets     | 0     | 0              | \$0.00     |
| 5411       Legal services       17       85       \$1,135.62         5412       Accounting and bookkeeping services       22       201       \$1,229.10         5413       Architectural and engineering services       18       334       \$1,650.64         5414       Specialized design services       n       n       n   | 54    | Professional and Technical Services           | 134   | 1,662          | \$2,002.15 |
| 5412 Accounting and bookkeeping services 22 201 \$1,229.10<br>5413 Architectural and engineering services 18 334 \$1,650.64<br>5414 Specialized design services n n n  | 541   | Professional and technical services           | 134   | 1,662          | \$2,002.15 |
| Architectural and engineering services 18 334 \$1,650.64 Specialized design services n n n   | 5411  | Legal services                                | 17    | 85             | \$1,135.62 |
| Architectural and engineering services 18 334 \$1,650.64 Specialized design services n n n   | 5412  |   | 22    | 201            | \$1,229.10 |
| Specialized design services n n n  | 5413  |   | 18    | 334            |            |
|  | 5414  |   | n     | n              | n          |
|  | 5415  | Computer systems design and related services  | 42    | 642            | \$2,606.76 |

## Salem NH - Lawrence-Methuen-Salem MA-NH NECTA Division, NH Portion - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 20    | 220            | \$1,998.19  |
| 5417  | Scientific research and development services | n     | n              | n           |
| 5418  | Advertising, PR, and related services        | 4     | 20             | \$1,157.64  |
| 5419  | Other professional and technical services    | n     | n              | n           |
| 55    | Management of Companies and Enterprises      | 11    | 161            | \$2,385.64  |
| 551   | Management of companies and enterprises      | 11    | 161            | \$2,385.64  |
| 56    | Administrative and Waste Services            | 89    | 1,841          | \$1,098.75  |
| 561   | Administrative and support services          | 82    | 1,705          | \$1,070.11  |
| 5611  | Office administrative services               | n     | n              | n           |
| 5612  | Facilities support services                  | 0     | 0              | \$0.00      |
| 5613  | Employment services                          | 17    | 404            | \$1,448.82  |
| 5614  | Business support services                    | 12    | 445            | \$1,090.45  |
| 5615  | Travel arrangement and reservation services  | 4     | 115            | \$1,590.45  |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | 31    | 477            | \$711.92    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | 7     | 136            | \$1,458.25  |
| 61    | Educational Services                         | 10    | 65             | \$622.14    |
| 611   | Educational services                         | 10    | 65             | \$622.14    |
| 62    | Health Care and Social Assistance            | 112   | 1,639          | \$1,092.46  |
| 621   | Ambulatory health care services              | 83    | 608            | \$1,089.41  |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | 9     | 346            | \$1,135.55  |
| 624   | Social assistance                            | n     | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 20    | 468            | \$588.62    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713   | Amusements, gambling, and recreation         | 15    | 454            | \$581.01    |
| 72    | Accommodation and Food Services              | 105   | 1,638          | \$475.27    |
| 721   | Accommodation                                | 4     | 62             | \$543.37    |
| 722   | Food services and drinking places            | 101   | 1,576          | \$472.59    |
| 81    | Other Services, Except Public Administration | 95    | 430            | \$643.66    |
| 811   | Repair and maintenance                       | 32    | 127            | \$964.49    |
| 812   | Personal and laundry services                | 50    | 231            | \$472.65    |
| 813   | Membership associations and organizations    | 8     | 66             | \$626.78    |
| 814   | Private households                           | 6     | 6              | \$642.82    |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 23    | 1,131          | \$1,188.32  |
|       | Federal Government                           | 4     | 72             | \$1,366.27  |
|       | State Government                             | 6     | 81             | \$594.78    |
|       | Local Government                             | 13    | 979            | \$1,224.29  |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# Lebanon NH-VT Micropolitan NECTA, NH Portion - 2020 Averages

| NATCC |  |            | Assertant Americal | A                   |
|-------|--|------------|--------------------|---------------------|
| NAICS |  |            | Average Annual     | Average             |
| Code  | Industry   | Units      | Employment         | Weekly Wage         |
|       | Total, Private plus Government                   | 1,500      | 30,338             | \$1,518.17          |
|       | Total Private                                    | 1,423      | 28,001             | \$1,549.95          |
| 101   | Goods-Producing Industries                       | 169        | 3,141              | \$1,411.52          |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n          | n                  | n                   |
| 111   | Crop production                                  | 5          | 32                 | \$522.99            |
| 112   | Animal production and aquaculture                | 4          | 18                 | \$590.79            |
| 113   | Forestry and logging                             | 3          | 8                  | \$1,015.64          |
| 114   | Fishing, hunting and trapping                    | 0          | 0                  | \$0.00              |
| 115   | Agriculture and forestry support activities      | n          | n                  | n                   |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n          | n                  | n                   |
| 211   | Oil and gas extraction                           | 0          | 0                  | \$0.00              |
| 212   | Mining, except oil and gas                       | n          | n                  | n                   |
| 213   | Support activities for mining                    | 0          | 0                  | \$0.00              |
| 23    | Construction                                     | 97         | 559                | \$1,139.93          |
| 236   | Construction of buildings                        | 33         | 204                | \$1,145.13          |
| 237   | Heavy and civil engineering construction         | 0          | 0                  | \$0.00              |
| 238   | Specialty trade contractors                      | 64         | 355                | \$1,136.95          |
| 31    | Manufacturing                                    | 55         | 2,468              | \$1,474.48          |
| 311   | Food manufacturing                               | n          | n                  | n                   |
| 312   | Beverage and tobacco product manufacturing       | 0          | 0                  | \$0.00              |
| 313   | Textile mills                                    | 0          | 0                  | \$0.00              |
| 314   | Textile product mills                            | 3          | 15                 | \$678.37            |
| 315   | Apparel manufacturing                            | 0          | 0                  | \$0.00              |
| 316   | Leather and allied product manufacturing         | 0          | 0                  | \$0.00              |
| 321   | Wood product manufacturing                       | n          | n                  | n                   |
| 322   | Paper manufacturing                              | 0          | 0                  | \$0.00              |
| 323   | Printing and related support activities          | n          | n                  | n                   |
| 324   | Petroleum and coal products manufacturing        | n          | n                  | n                   |
| 325   | Chemical manufacturing                           | n          | n                  | n                   |
| 326   | Plastics and rubber products manufacturing       | 0          | 0                  | \$0.00              |
| 327   | Nonmetallic mineral product manufacturing        | n          | n                  | n .                 |
| 331   | Primary metal manufacturing                      | 0          | 0                  | \$0.00              |
| 332   | Fabricated metal product manufacturing           | n          | n                  | n                   |
| 333   | Machinery manufacturing                          | n          | n                  | n                   |
| 334   | Computer and electronic product manufacturing    | 11         | 580                | \$1,583.06          |
| 335   | Electrical equipment and appliance manufacturing | n          | n                  | n                   |
| 336   | Transportation equipment manufacturing           | 5          | 201                | \$1,370.42          |
| 337   | Furniture and related product manufacturing      | n          | n                  | n                   |
| 339   | Miscellaneous manufacturing                      | 4          | 14                 | \$913.06            |
| 102   | ·  | 1,254      | 24,861             | \$1,567.44          |
| 22    | Service-Providing Industries Utilities           | 1,254<br>n | 24,861<br>n        |                     |
| 221   | Utilities  | n          | n                  | n<br>n              |
| 42    | Wholesale Trade                                  | 61         | 450                | \$1,445.38          |
| 423   | Merchant wholesalers, durable goods              | 33         | 302                | \$1,495.77          |
| 424   | Merchant wholesalers, nondurable goods           | 14         | 103                | \$1,001.97          |
| 425   | Electronic markets and agents and brokers        | 14         | 45                 | \$2,120.33          |
| 723   | Liectionic markets and agents and brokers        | 14         | 43                 | ψ <u>ζ, 1</u> ζ0.33 |

## Lebanon NH-VT Micropolitan NECTA, NH Portion - 2020 Averages

| NAICS      |   |            | Average Annual | Average          |
|------------|---|------------|----------------|------------------|
| Code       | Industry  | Units      | Employment     | Weekly Wage      |
| 44         | Retail Trade  | 209        | 2,895          | \$676.86         |
| 441        | Motor vehicle and parts dealers   | 22         | 264            | \$1,012.51       |
| 442        | Furniture and home furnishings stores                                       | 16         | 110            | \$757.19         |
| 443        | Electronics and appliance stores  | 7          | 85             | \$558.94         |
| 444        | Building material and garden supply stores                                  | 19         | 343            | \$737.96         |
| 445        | Food and beverage stores  | 21         | 670            | \$625.24         |
| 446        | Health and personal care stores   | 13         | 94             | \$823.63         |
| 447        | Gasoline stations   | 26         | 290            | \$487.21         |
| 448        | Clothing and clothing accessories stores                                    | 21         | 119            | \$464.29         |
| 451        | Sports, hobby, music instrument, book stores                                | 17         | 152            | \$583.44         |
| 452        | General merchandise stores  | 12         | 394            | \$541.51         |
| 453        | Miscellaneous store retailers   | 24         | 164            | \$534.89         |
| 454        | Nonstore retailers  | 12         | 213            | \$1,068.71       |
| 48         | Transportation and Warehousing  | 32         | 420            | \$1,028.06       |
| 481        | Air transportation  | n          | n              | n                |
| 482        | Rail transportation   | 0          | 0              | \$0.00           |
| 483        | Water transportation  | 0          | 0              | \$0.00           |
| 484        | Truck transportation  | 17         | 124            | \$1,059.92       |
| 485        | Transit and ground passenger transportation                                 | 3          | 10             | \$445.73         |
| 486        | Pipeline transportation   | 0          | 0              | \$0.00           |
| 487        | Scenic and sightseeing transportation                                       | 0          | 0              | \$0.00           |
| 488        | Support activities for transportation                                       | n          | n              | n                |
| 491        | Postal service (private)  | n          | n              | n                |
| 492        | Couriers and messengers   | 7          | 147            | \$670.91         |
| 493        | Warehousing and storage   | n          | n              | n                |
| 51         | Information   | n          | n              | n                |
| 511        | Publishing industries, except Internet                                      | 21         | 320            | \$3,202.74       |
| 512        | Motion picture and sound recording industries                               | n          | n              | n                |
| 515        | Broadcasting, except Internet   | n          | n              | n                |
| 517        | Telecommunications  | 5          | 31             | \$1,543.42       |
| 518        | Data processing, hosting and related services                               | n          | n              | n                |
| 519        | Other information services  | n          | n              | n                |
| 52         | Finance and Insurance   | 75         | 710            | \$2,439.69       |
| 521        | Monetary authorities - central bank   | 0          | 0              | \$0.00           |
| 522        | Credit intermediation and related activities                                | 32         | 265            | \$1,601.34       |
| 523        | Securities, commodity contracts, investments                                | n          | n<br>270       | f1 062 76        |
| 524<br>525 | Insurance carriers and related activities                                   | 18         | 278            | \$1,062.76       |
| 5 <b>3</b> | Funds, trusts, and other financial vehicles                                 | 5 <b>9</b> | 208            | \$ <b>896.15</b> |
| 531        | Real Estate and Rental and Leasing  Real estate                             | 49         | 161            | \$945.18         |
| 532        | Rental and leasing services   | 10         | 46             | \$724.72         |
| 533        | Lessors of nonfinancial intangible assets                                   | 0          | 0              | \$0.00           |
| <b>54</b>  | Professional and Technical Services   | 158        | 1,491          | \$2,531.19       |
| 541        | Professional and technical services   | 158        | 1,491          | \$2,531.19       |
| 5411       | Legal services  | 26         | 1,491          | \$2,019.97       |
| 5412       | Accounting and bookkeeping services   | 18         | 120            | \$2,019.97       |
| 5413       | Accounting and bookkeeping services  Architectural and engineering services | 21         | 299            | \$1,799.05       |
| 5414       | Specialized design services   | n          | 2 <i>99</i>    | ψ1,7 99.09<br>n  |
| 5415       | Computer systems design and related services                                | 28         | 74             | \$2,125.09       |
| J-11J      | computer systems design and related services                                | 20         | 74             | ΨΔ, 1Δ3.03       |

## Lebanon NH-VT Micropolitan NECTA, NH Portion - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 25    | 72             | \$6,069.50  |
| 5417  | Scientific research and development services | 21    | 685            | \$3,019.77  |
| 5418  | Advertising, PR, and related services        | n     | n              | n           |
| 5419  | Other professional and technical services    | 14    | 125            | \$1,121.10  |
| 55    | Management of Companies and Enterprises      | 17    | 266            | \$1,870.51  |
| 551   | Management of companies and enterprises      | 17    | 266            | \$1,870.51  |
| 56    | Administrative and Waste Services            | 112   | 754            | \$811.29    |
| 561   | Administrative and support services          | 106   | 707            | \$812.47    |
| 5611  | Office administrative services               | 18    | 58             | \$1,865.88  |
| 5612  | Facilities support services                  | n     | n              | n           |
| 5613  | Employment services                          | 8     | 218            | \$669.98    |
| 5614  | Business support services                    | 7     | 21             | \$1,319.72  |
| 5615  | Travel arrangement and reservation services  | n     | n              | n           |
| 5616  | Investigation and security services          | 4     | 27             | \$1,242.75  |
| 5617  | Services to buildings and dwellings          | 66    | 368            | \$662.14    |
| 5619  | Other support services                       | 0     | 0              | \$0.00      |
| 562   | Waste management and remediation services    | 6     | 46             | \$793.40    |
| 61    | Educational Services                         | n     | n              | n           |
| 611   | Educational services                         | n     | n              | n           |
| 62    | Health Care and Social Assistance            | 143   | 9,744          | \$1,771.99  |
| 621   | Ambulatory health care services              | 83    | 3,130          | \$2,699.45  |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | n     | n              | n           |
| 624   | Social assistance                            | n     | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 25    | 358            | \$573.59    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713   | Amusements, gambling, and recreation         | 16    | 324            | \$553.83    |
| 72    | Accommodation and Food Services              | 110   | 1,594          | \$530.71    |
| 721   | Accommodation                                | 19    | 277            | \$659.20    |
| 722   | Food services and drinking places            | 92    | 1,317          | \$503.71    |
| 81    | Other Services, Except Public Administration | 165   | 488            | \$843.64    |
| 811   | Repair and maintenance                       | 33    | 132            | \$1,040.09  |
| 812   | Personal and laundry services                | 28    | 167            | \$819.81    |
| 813   | Membership associations and organizations    | 20    | 95             | \$810.27    |
| 814   | Private households                           | 84    | 94             | \$642.74    |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 77    | 2,336          | \$1,137.28  |
|       | Federal Government                           | 24    | 377            | \$1,440.67  |
|       | State Government                             | 19    | 94             | \$811.72    |
|       | Local Government                             | 34    | 1,865          | \$1,092.27  |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Littleton NH-VT LMA, NH Portion - 2020 Averages

| Code         Industry         Units         Employment         Weekly Wage           Total Private         883         10,901         \$666.74           101         Goods-Producing Industries         112         1,848         \$903.34           11         Agriculture, Forestry, Fishing and Hunting         n         n         n         n           111         Crop production         n         n         n         n         n           112         Animal production and aquaculture         n   | NATCC |  |     | Atterages      | •          |
|--|-------|--|-----|----------------|------------|
| Total, Private plus Government Total Private         883 (10,901) (2006) (2006) (2007) (2006) (2007) (2                                 | NAICS |  |     | Average Annual | Average    |
| Total Private   782  | Code  | •  |     | <u> </u>       |            |
|  |       |  |     |                |            |
| 11         Agriculture, Forestry, Fishing and Hunting         n         n         n           111         Crop production         n         n         n         n           112         Animal production and aquaculture         n         n         n         n           113         Forestry and logging         8         52         \$1,007.05           114         Fishing, hunting and trapping         0         0         \$0.00           115         Agriculture and forestry support activities         0         0         \$0.00           21         Mining, Quarrying, and Oil and Gas Extraction         n         n         n         n         n           211         Oil and gas extraction         0         0         \$0.00         \$0.00           212         Mining, except oil and gas         n  |       | Total Private                                    | 782 | 9,236          | \$873.04   |
| 1111         Crop production         n         n         n           112         Animal production and aquaculture         n         n         n         n           113         Forestry and logging         8         52         \$1,007.05           114         Fishing, hunting and trapping         0         0         \$0.00           115         Agriculture and forestry support activities         0         0         \$0.00           21         Mining, Quarying, and Oll and Gas Extraction         n         n         n         n         n           211         Oil and gas extraction         0         0         \$0.00         \$0.00           212         Mining, except oil and gas         n  | 101   | Goods-Producing Industries                       | 112 | 1,848          | \$903.34   |
| 112  | 11    | Agriculture, Forestry, Fishing and Hunting       | n   | n              | n          |
| Forestry and logging   | 111   | Crop production                                  | n   | n              | n          |
| 1114         Fishing, hunting and trapping         0         0         \$0.00           115         Agriculture and forestry support activities         0         0         \$0.00           21         Mining, Quarrying, and Oil and Gas Extraction         n         n         n         n           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         n         n         n         n           213         Support activities for mining         0         0         \$0.00           23         Construction         66         360         \$881.98           236         Construction of buildings         18         143         \$853.90           237         Heavy and civil engineering construction         4         15         \$980.29           238         Specialty trade contractors         44         202         \$894.61           31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,705.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile enills   | 112   | Animal production and aquaculture                | n   | n              | n          |
| 115  | 113   |  | 8   | 52             | \$1,007.05 |
| 21         Mining, Quarrying, and Oil and Gas Extraction         n         n         n           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         n         n         n         n           213         Support activities for mining         0         0         \$0.00           23         Construction         66         360         \$881.98           236         Construction of buildings         18         143         \$853.90           237         Heavy and civil engineering construction         4         15         \$980.29           238         Specialty trade contractors         44         202         \$894.61           31         Manufacturing         3         1.86         \$918.50           311         Food manufacturing         3         1.8         \$1,075.30           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile emills         0         0         0         \$0.00           314         Textile product mills         n         n         n         n           315         Apparel manufacturing         0  | 114   | Fishing, hunting and trapping                    | 0   | 0              | \$0.00     |
| 211         Oil and gas extraction         0         \$0.00           212         Mining, except oil and gas         n         n         n           213         Support activities for mining         0         0         \$0.00           23         Construction         66         360         \$881.98           236         Construction of buildings         18         143         \$853.90           237         Heavy and civil engineering construction         4         15         \$980.29           238         Specialty trade contractors         44         202         \$984.61           31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,075.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile mills         0         0         \$0.00           314         Textile product mills         n         n         n           315         Apparell manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         0         0         \$82.00           32   | 115   | Agriculture and forestry support activities      | 0   | 0              | \$0.00     |
| 212         Mining, except oil and gas         n         n         n           213         Support activities for mining         0         0         \$0.00           23         Construction         66         360         \$881.98           236         Construction of buildings         18         143         \$853.90           237         Heavy and civil engineering construction         4         15         \$980.29           238         Specialty trade contractors         44         202         \$894.61           31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,075.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile mills         0         0         0         0           314         Textile product mills         n         n         n         n           315         Apparel manufacturing         0         0         0         0         0           316         Leather and allied product manufacturing         n         n         n         n         n         n         n         n <td>21</td> <td>Mining, Quarrying, and Oil and Gas Extraction</td> <td>n</td> <td>n</td> <td>n</td>   | 21    | Mining, Quarrying, and Oil and Gas Extraction    | n   | n              | n          |
| 213         Support activities for mining         0         0         \$0.00           23         Construction         66         360         \$881.98           236         Construction of buildings         18         143         \$853.90           237         Heavy and civil engineering construction         4         15         \$980.29           238         Specialty trade contractors         44         202         \$894.61           31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,075.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile mills         0         0         \$0.00           314         Textile product mills         n         n         n         n           313         Textile product mills         n         n         n         n         n           314         Textile product mills         n         n         n         n         n           315         Apparel manufacturing         n         n         n         n         n         n         n         n  | 211   | Oil and gas extraction                           | 0   | 0              | \$0.00     |
| 23         Construction of buildings         18         143         \$853.90           237         Heavy and civil engineering construction         4         15         \$980.29           238         Specialty trade contractors         44         202         \$894.61           31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,075.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile mills         0         0         0         \$0.00           314         Textile product mills         n         n         n         n         n           315         Apparel manufacturing         0         0         0         \$0.00           316         Leather and allied product manufacturing         n         n         n         n           317         Wood product manufacturing         3         40         \$827.03         \$22         Paper manufacturing         n         n         n         n         n         n         n         n         n         n         n         n         n         n         n  | 212   | Mining, except oil and gas                       | n   | n              | n          |
| 236         Construction of buildings         18         143         \$853.90           237         Heavy and civil engineering construction         4         15         \$980.29           238         Specialty trade contractors         44         202         \$894.61           31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,075.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile mills         0         0         \$0.00           314         Textile product mills         n         n         n         n           314         Textile product mills         n         n         n         n         n           315         Apparel manufacturing         0         0         \$0.00         \$0.00           316         Leather and allied product manufacturing         n         n         n         n           317         Wood product manufacturing         3         40         \$827.03         \$22.00         \$20.00           318         Printing and related support activities         n         n         n   | 213   | Support activities for mining                    | 0   | 0              | \$0.00     |
| 237         Heavy and civil engineering construction         4         15         \$980.29           238         Specialty trade contractors         44         202         \$894.61           31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,075.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile mills         0         0         \$0.00           314         Textile product mills         n         n         n         n           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n         n         n         n           316         Leather and allied product manufacturing         3         40         \$827.03           317         Wood product manufacturing         0         0         \$0.00           322         Paper manufacturing         0         0         \$827.03           322         Paper manufacturing         n         n         n           324         Petroleum and coal products manufacturing         n <td>23</td> <td>Construction</td> <td>66</td> <td>360</td> <td>\$881.98</td>  | 23    | Construction                                     | 66  | 360            | \$881.98   |
| 238         Specialty trade contractors         44         202         \$894.61           31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,075.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile mills         0         0         \$0.00           314         Textile product mills         n         n         n         n           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n         n         n         n           321         Wood product manufacturing         3         40         \$827.03           322         Paper manufacturing         3         40         \$827.03           323         Printing and related support activities         n         n         n           324         Petroleum and coal products manufacturing         n         n         n           325         Chemical manufacturing         n         n         n           327         Nonmetallic mineral product manufacturing         n  | 236   | Construction of buildings                        | 18  | 143            | \$853.90   |
| 31         Manufacturing         30         1,366         \$918.50           311         Food manufacturing         3         18         \$1,075.39           312         Beverage and tobacco product manufacturing         3         64         \$385.06           313         Textile mills         0         0         \$0.00           314         Textile product mills         n         n         n         n           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n         n         n         n           321         Wood product manufacturing         3         40         \$827.03           322         Paper manufacturing         0         0         \$0.00           323         Printing and related support activities         n         n         n         n           324         Petroleum and coal products manufacturing         n         n         n         n           325         Chemical manufacturing         n         n         n         n           326         Plastics and rubber products manufacturing         n         n         n         n           327  | 237   | Heavy and civil engineering construction         | 4   | 15             | \$980.29   |
| 311         Food manufacturing         3         18         \$1,075,39           312         Beverage and tobacco product manufacturing         3         64         \$385,06           313         Textile mills         0         0         \$0.00           314         Textile product mills         n         n         n         n           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n  | 238   | Specialty trade contractors                      | 44  | 202            | \$894.61   |
| 312Beverage and tobacco product manufacturing364\$385.06313Textile mills00\$0.00314Textile product millsnnn315Apparel manufacturing00\$0.00316Leather and allied product manufacturingnnn321Wood product manufacturing340\$827.03322Paper manufacturing00\$0.00323Printing and related support activitiesnnn324Petroleum and coal products manufacturingnnn325Chemical manufacturingnnn326Plastics and rubber products manufacturingnnn327Nonmetallic mineral product manufacturingnnn331Primary metal manufacturing00\$0.00332Fabricated metal product manufacturingnnn333Machinery manufacturing00\$0.00334Computer and electronic product manufacturing00\$0.00335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn339Miscellaneous manufacturingnnn102Service-Providing Industries   | 31    | Manufacturing                                    | 30  | 1,366          | \$918.50   |
| 313         Textile mills         0         0         \$0.00           314         Textile product mills         n         n         n           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n         n         n         n           321         Wood product manufacturing         3         40         \$827.03           322         Paper manufacturing         0         0         \$0.00           323         Printing and related support activities         n         n         n         n           324         Petroleum and coal products manufacturing         n         n         n         n           324         Petroleum and coal products manufacturing         n         n         n         n           325         Chemical manufacturing         n         n         n         n           326         Plastics and rubber products manufacturing         n         n         n         n           327         Nonmetallic mineral product manufacturing         n         n         n         n           331         Primary metal manufacturing         n         n         n         n<  | 311   | Food manufacturing                               | 3   | 18             | \$1,075.39 |
| 114 Textile product mills n n n n n n n n n n n n n n n n n n  | 312   | Beverage and tobacco product manufacturing       | 3   | 64             | \$385.06   |
| Apparel manufacturing 0 0 0 \$0.00  10 Leather and allied product manufacturing n n n n n  11 Wood product manufacturing 3 40 \$827.03  12 Paper manufacturing 0 0 0 0 \$0.00  12 Paper manufacturing 0 0 0 0 \$0.00  12 Printing and related support activities n n n n n n  12 Petroleum and coal products manufacturing n n n n n  12 Chemical manufacturing n n n n n  12 Chemical manufacturing n n n n n  12 Plastics and rubber products manufacturing n n n n n  13 Primary metal manufacturing n n n n n  14 Primary metal manufacturing n n n n n  15 Rabricated metal product manufacturing n n n n n  16 Rabricated metal product manufacturing n n n n n  17 Machinery manufacturing n n n n n  18 Fabricated metal product manufacturing n n n n n  18 Computer and electronic product manufacturing n n n n n  18 Electrical equipment and appliance manufacturing n n n n  18 Transportation equipment manufacturing n n n n  18 Transportation equipment manufacturing n n n n  19 Miscellaneous manufacturing n n n n  10 Service-Providing Industries n n n n  10 Service-Providing Industries n n n n  10 Utilities n n n n  | 313   | Textile mills                                    | 0   | 0              | \$0.00     |
| 116 Leather and allied product manufacturing n n n n n n n n n n n n n n n n n n   | 314   | Textile product mills                            | n   | n              | n          |
| 321Wood product manufacturing340\$827.03322Paper manufacturing00\$0.00323Printing and related support activitiesnnn324Petroleum and coal products manufacturingnnn325Chemical manufacturingnnn326Plastics and rubber products manufacturingnnn327Nonmetallic mineral product manufacturingnnn331Primary metal manufacturing00\$0.00332Fabricated metal product manufacturingnnn333Machinery manufacturing00\$0.00334Computer and electronic product manufacturing00\$0.00335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn102Service-Providing Industries6707,388\$865.4622Utilitiesnnn   | 315   | Apparel manufacturing                            | 0   | 0              | \$0.00     |
| Paper manufacturing 0 0 0 \$0.00  323 Printing and related support activities n n n n n  324 Petroleum and coal products manufacturing n n n n n  325 Chemical manufacturing n n n n n  326 Plastics and rubber products manufacturing n n n n n  327 Nonmetallic mineral product manufacturing n n n n n  331 Primary metal manufacturing n n n n n  332 Fabricated metal product manufacturing n n n n n  333 Machinery manufacturing n n n n n  334 Computer and electronic product manufacturing n n n n n  335 Electrical equipment and appliance manufacturing n n n n n  336 Transportation equipment manufacturing n n n n n  337 Furniture and related product manufacturing n n n n n  338 Transportation equipment manufacturing n n n n n  339 Miscellaneous manufacturing n n n n n  340 Service-Providing Industries n n n n  351 Utilities n n n n  352 Otilities n n n n  353 N n n  354 N n  355 N n  356 N n  367 N n  377 N n  378 N n  379 N n  380 N n | 316   | Leather and allied product manufacturing         | n   | n              | n          |
| Printing and related support activities n n n n n n n n n n n n n n n n n n n  | 321   | Wood product manufacturing                       | 3   | 40             | \$827.03   |
| 324 Petroleum and coal products manufacturing n n n n n n 325 Chemical manufacturing n n n n n n n n 326 Plastics and rubber products manufacturing n n n n n n n 327 Nonmetallic mineral product manufacturing n n n n n n n 331 Primary metal manufacturing 0 0 0 0 \$0.00 332 Fabricated metal product manufacturing n n n n n n n n n n n n n n n n n n  | 322   | Paper manufacturing                              | 0   | 0              | \$0.00     |
| Chemical manufacturing n n n n n n n n n n n n n n n n n n   | 323   | Printing and related support activities          | n   | n              | n          |
| 326Plastics and rubber products manufacturingnnn327Nonmetallic mineral product manufacturingnnn331Primary metal manufacturing00\$0.00332Fabricated metal product manufacturingnnn333Machinery manufacturing00\$0.00334Computer and electronic product manufacturing00\$0.00335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn102Service-Providing Industries6707,388\$865.4622Utilitiesnnn221Utilitiesnnn  | 324   | Petroleum and coal products manufacturing        | n   | n              | n          |
| Nonmetallic mineral product manufacturing n n n n n n n n n n n n n n n n n n  | 325   | Chemical manufacturing                           | n   | n              | n          |
| Primary metal manufacturing 0 0 0 \$0.00  332 Fabricated metal product manufacturing n n n n  333 Machinery manufacturing 0 0 0 \$0.00  334 Computer and electronic product manufacturing 0 0 0 \$0.00  335 Electrical equipment and appliance manufacturing n n n n  336 Transportation equipment manufacturing 0 0 0 \$0.00  337 Furniture and related product manufacturing n n n n  339 Miscellaneous manufacturing n n n n  102 Service-Providing Industries 670 7,388 \$865.46  22 Utilities n n n n   | 326   | Plastics and rubber products manufacturing       | n   | n              | n          |
| Fabricated metal product manufacturing n n n n n n n n n n n n n n n n n n   | 327   | Nonmetallic mineral product manufacturing        | n   | n              |            |
| Machinery manufacturing 0 0 \$0.00  334 Computer and electronic product manufacturing 0 0 \$0.00  335 Electrical equipment and appliance manufacturing n n n n  336 Transportation equipment manufacturing 0 0 0 \$0.00  337 Furniture and related product manufacturing n n n n  339 Miscellaneous manufacturing n n n n  102 Service-Providing Industries 670 7,388 \$865.46  22 Utilities n n n n  221 Utilities n n n n  | 331   | Primary metal manufacturing                      | 0   | 0              | \$0.00     |
| Computer and electronic product manufacturing 0 0 \$0.00  Electrical equipment and appliance manufacturing n n n n n  Transportation equipment manufacturing 0 0 0 \$0.00  Furniture and related product manufacturing n n n n n  Miscellaneous manufacturing n n n n n  Service-Providing Industries 670 7,388 \$865.46  Utilities n n n n  | 332   | Fabricated metal product manufacturing           | n   | n              | n          |
| Electrical equipment and appliance manufacturing n n n n n n n n n n n n n n n n n n   | 333   | Machinery manufacturing                          | 0   | 0              | \$0.00     |
| Transportation equipment manufacturing 0 0 \$0.00 Transportation equipment manufacturing 0 0 \$0.00 Transportation equipment manufacturing n n n n Transportation equipment manufacturing n n n n Transportation equipment manufacturing n n n n Transportation equipment manufacturing 0 0 \$0.00 Transportation equipment manufacturing n n n n Transportation equipment manufacturing 0 0 \$0.00 Transportation equipment manufacturing n n n n Transportation equipment manufacturing 0 0 \$0.00 Transportation equipment manufacturing n n n n Transportation equipment manufacturing 0 0 \$0.00 Transportation equipment manufacturing n n n n n n Transportation equipment manufacturing n n n n n n Transportation equipment manufacturing n n n n n n Transportation equipment manufacturing n n n n n n Transportation equipment manufacturing n n n n n n n Transportation equipment manufacturing n n n n n n n Transportation equipment manufacturing n n n n n n n Transportation equipment manufacturing n n n n n n n n Transportation equipment manufacturing n n n n n n n n n n n n n n n n n n   | 334   | Computer and electronic product manufacturing    | 0   | 0              | \$0.00     |
| Furniture and related product manufacturing n n n n n n n n n n n n n n n n n n  | 335   | Electrical equipment and appliance manufacturing | n   | n              | n          |
| Miscellaneous manufacturing n n n  102 Service-Providing Industries 670 7,388 \$865.46  22 Utilities n n n  21 Utilities n n   | 336   | Transportation equipment manufacturing           | 0   | 0              | \$0.00     |
| 102 Service-Providing Industries 670 7,388 \$865.46  22 Utilities n n n n  221 Utilities n n n   | 337   | Furniture and related product manufacturing      | n   | n              | n          |
| 22Utilitiesnnn221Utilitiesnnn  | 339   | Miscellaneous manufacturing                      | n   | n              | n          |
| 221 Utilities n n n  | 102   | Service-Providing Industries                     | 670 | 7,388          | \$865.46   |
|  | 22    | Utilities  | n   | n              | n          |
| 42 Wholesele Trade 22 252 \$1 102 67   | 221   | Utilities  | n   | n              | n          |
| 42 Wildiesale Hade 52 252 \$1,155.67   | 42    | Wholesale Trade                                  | 32  | 252            | \$1,193.67 |
| Merchant wholesalers, durable goods 22 183 \$1,192.28  | 423   | Merchant wholesalers, durable goods              | 22  | 183            | \$1,192.28 |
| Merchant wholesalers, nondurable goods 5 55 \$1,088.00   | 424   | Merchant wholesalers, nondurable goods           | 5   | 55             | \$1,088.00 |
| Electronic markets and agents and brokers 5 14 \$1,641.44  | 425   | Electronic markets and agents and brokers        | 5   | 14             | \$1,641.44 |

### **Littleton NH-VT LMA, NH Portion - 2020 Averages**

|       | Littletoii Wii-Vi Liwa, Wii Fortioii          |       | _              |             |
|-------|---|-------|----------------|-------------|
| NAICS |   |       | Average Annual | Average     |
| Code  | Industry                                      | Units | Employment     | Weekly Wage |
| 44    | Retail Trade                                  | 131   | 2,051          | \$726.23    |
| 441   | Motor vehicle and parts dealers               | 21    | 247            | \$972.27    |
| 442   | Furniture and home furnishings stores         | 3     | 13             | \$885.55    |
| 443   | Electronics and appliance stores              | n     | n              | n           |
| 444   | Building material and garden supply stores    | 13    | 328            | \$685.68    |
| 445   | Food and beverage stores                      | 14    | 383            | \$550.38    |
| 446   | Health and personal care stores               | 7     | 58             | \$910.12    |
| 447   | Gasoline stations                             | 22    | 162            | \$466.28    |
| 448   | Clothing and clothing accessories stores      | n     | n              | n           |
| 451   | Sports, hobby, music instrument, book stores  | 9     | 47             | \$747.11    |
| 452   | General merchandise stores                    | 10    | 267            | \$488.07    |
| 453   | Miscellaneous store retailers                 | 14    | 54             | \$373.90    |
| 454   | Nonstore retailers                            | 15    | 483            | \$1,001.34  |
| 48    | Transportation and Warehousing                | 24    | 372            | \$812.27    |
| 481   | Air transportation                            | 0     | 0              | \$0.00      |
| 482   | Rail transportation                           | 0     | 0              | \$0.00      |
| 483   | Water transportation                          | 0     | 0              | \$0.00      |
| 484   | Truck transportation                          | 4     | 18             | \$1,117.87  |
| 485   | Transit and ground passenger transportation   | 7     | 107            | \$559.21    |
| 486   | Pipeline transportation                       | n     | n              | n           |
| 487   | Scenic and sightseeing transportation         | n     | n              | n           |
| 488   | Support activities for transportation         | n     | n              | n           |
| 491   | Postal service (private)                      | 0     | 0              | \$0.00      |
| 492   | Couriers and messengers                       | 7     | 185            | \$925.13    |
| 493   | Warehousing and storage                       | n     | n              | n           |
| 51    | Information                                   | 19    | 90             | \$1,166.84  |
| 511   | Publishing industries, except Internet        | 7     | 37             | \$955.71    |
| 512   | Motion picture and sound recording industries | n     | n              | n           |
| 515   | Broadcasting, except Internet                 | n     | n              | n           |
| 517   | Telecommunications                            | 7     | 38             | \$1,567.40  |
| 518   | Data processing, hosting and related services | 0     | 0              | \$0.00      |
| 519   | Other information services                    | n     | n              | n           |
| 52    | Finance and Insurance                         | 36    | 174            | \$975.61    |
| 521   | Monetary authorities - central bank           | 0     | 0              | \$0.00      |
| 522   | Credit intermediation and related activities  | 20    | 111            | \$926.34    |
| 523   | Securities, commodity contracts, investments  | 7     | 12             | \$1,563.19  |
| 524   | Insurance carriers and related activities     | 10    | 51             | \$950.42    |
| 525   | Funds, trusts, and other financial vehicles   | 0     | 0              | \$0.00      |
| 53    | Real Estate and Rental and Leasing            | 28    | 139            | \$970.66    |
| 531   | Real estate                                   | 23    | 113            | \$1,000.30  |
| 532   | Rental and leasing services                   | n     | n              | n           |
| 533   | Lessors of nonfinancial intangible assets     | n     | n              | n           |
| 54    | Professional and Technical Services           | 53    | 296            | \$1,246.53  |
| 541   | Professional and technical services           | 53    | 296            | \$1,246.53  |
| 5411  | Legal services                                | 10    | 33             | \$1,633.54  |
| 5412  | Accounting and bookkeeping services           | 6     | 40             | \$800.32    |
| 5413  | Architectural and engineering services        | 6     | 78             | \$1,180.46  |
| 5414  | Specialized design services                   | n     | n              | n           |
| 5415  | Computer systems design and related services  | 9     | 51             | \$1,758.05  |
| -     | i ,   | -     |                | , , =====   |

#### Littleton NH-VT LMA, NH Portion - 2020 Averages

|       | Littleton Nn-vi Livia, Nn Portion            | 2020  | Averages       |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 9     | 12             | \$1,363.47  |
| 5417  | Scientific research and development services | n     | n              | n           |
| 5418  | Advertising, PR, and related services        | n     | n              | n           |
| 5419  | Other professional and technical services    | n     | n              | n           |
| 55    | Management of Companies and Enterprises      | n     | n              | n           |
| 551   | Management of companies and enterprises      | n     | n              | n           |
| 56    | Administrative and Waste Services            | 49    | 228            | \$811.63    |
| 561   | Administrative and support services          | 40    | 165            | \$772.10    |
| 5611  | Office administrative services               | 6     | 14             | \$2,985.09  |
| 5612  | Facilities support services                  | 0     | 0              | \$0.00      |
| 5613  | Employment services                          | n     | n              | n           |
| 5614  | Business support services                    | n     | n              | n           |
| 5615  | Travel arrangement and reservation services  | 0     | 0              | \$0.00      |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | 30    | 134            | \$552.57    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | 9     | 63             | \$915.48    |
| 61    | Educational Services                         | 15    | 125            | \$778.97    |
| 611   | Educational services                         | 15    | 125            | \$778.97    |
| 62    | Health Care and Social Assistance            | 91    | 1,861          | \$1,200.41  |
| 621   | Ambulatory health care services              | 46    | 519            | \$1,175.03  |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | 12    | 371            | \$823.06    |
| 624   | Social assistance                            | n     | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 21    | 283            | \$464.27    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713   | Amusements, gambling, and recreation         | 12    | 246            | \$481.89    |
| 72    | Accommodation and Food Services              | 102   | 1,270          | \$508.44    |
| 721   | Accommodation                                | 44    | 494            | \$532.87    |
| 722   | Food services and drinking places            | 58    | 776            | \$492.88    |
| 81    | Other Services, Except Public Administration | 60    | 171            | \$576.61    |
| 811   | Repair and maintenance                       | 18    | 46             | \$781.45    |
| 812   | Personal and laundry services                | 17    | 48             | \$610.39    |
| 813   | Membership associations and organizations    | 14    | 60             | \$427.42    |
| 814   | Private households                           | 12    | 16             | \$443.81    |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 102   | 1,665          | \$831.79    |
|       | Federal Government                           | 15    | 113            | \$903.36    |
|       | State Government                             | 44    | 357            | \$874.21    |
|       | Local Government                             | 42    | 1,194          | \$812.31    |
|       |  |       | •              |             |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## Pelham NH - Lowell-Billerica-Chelmsford MA-NH NECTA Division, NH Portion - 2020 Averages

| Code         Industry         Units         Employment         Weekly Wasp           Total Private         290         2,372         \$1,171.4           Total Private         282         1,905         \$1,220.91           101         Goods-Producing Industries         71         633         \$1,749.61           111         Agriculture, Forestry, Fishing and Hunting         0         0         \$0.00           112         Animal production and aquaculture         0         0         \$0.00           113         Forestry and logging         0         0         \$0.00           114         Fishing, hunting and trapping         0         0         \$0.00           115         Agriculture and forestry support activities         0         0         \$0.00           115         Agriculture and forestry support activities         0         0         \$0.00           116         Mining, Quarrying, and Oll and Gas Extraction         0         0         \$0.00           121         Mining, except oil and gas         0         0         \$0.00           121         Mining, except oil and gas         0         0         \$0.00           122         Mining, except oil and gas         0         0         \$0   | NAICS |  |       | Average Annual | Average    |
|--|-------|--|-------|----------------|------------|
| Total, Private plus Government   | Code  | Industry   | Units |                |            |
| Total Private   282   1,905   \$1,220.91   |       | •  |       |                | \$1,171.48 |
|  |       |  |       |                | \$1,220.98 |
|  | 101   | Goods-Producing Industries                       | 71    | 633            | \$1,749.66 |
| 112  | 11    |  | 0     | 0              | \$0.00     |
| Forestry and logging   | 111   | Crop production                                  | 0     | 0              | \$0.00     |
| Fishing, hunting and trapping  | 112   | Animal production and aquaculture                | 0     | 0              | \$0.00     |
| 115  | 113   | Forestry and logging                             | 0     | 0              | \$0.00     |
| 21         Mining, Quarrying, and Oil and Gas Extraction         0         \$0.00           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         0         0         \$0.00           213         Support activities for mining         0         0         \$0.00           236         Construction         53         169         \$1,104.60           237         Heavy and civil engineering construction         n         n         n           238         Specialty trade contractors         44         155         \$1,126.61           81         Manufacturing         n         n         n         n           811         Food manufacturing         n         n         n         n         n           811         Food manufacturing         n <t< td=""><td>114</td><td>Fishing, hunting and trapping</td><td>0</td><td>0</td><td>\$0.00</td></t<>   | 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00     |
| 211   Oil and gas extraction   O   O   \$0.00     212   Mining, except oil and gas   O   O   \$0.00     213   Support activities for mining   O   O   \$0.00     226   Construction   S3   169   \$1.104.61     226   Construction of buildings   n   n   n     227   Heavy and civil engineering construction   n   n   n     228   Specialty trade contractors   44   155   \$1.126.61     238   Specialty trade contractors   44   155   \$1.126.61     238   Specialty trade contractors   44   155   \$1.126.61     238   Specialty trade contractors   44   155   \$1.126.61     239   Beverage and tobacco product manufacturing   n   n   n     231   Food manufacturing   n   n   n   1     231   Beverage and tobacco product manufacturing   O   O   \$0.00     231   Textile mills   O   O   \$0.00     231   Textile product mills   O   O   \$0.00     231   Apparel manufacturing   O   O   \$0.00     231   Wood product manufacturing   O   O   \$0.00     232   Paper manufacturing   O   O   \$0.00     232   Printing and related support activities   n   n   n     232   Printing and related support activities   n   n   n   1     232   Printing and related support activities   n   n   n   1     232   Printing and related support activities   n   n   n   1     233   Printing and related support activities   n   n   n   1     234   Petroleum and coal products manufacturing   O   O   \$0.00     235   Chemical manufacturing   n   n   n   1     236   Plastics and rubber product manufacturing   n   n   n   1     237   Nonmetallic mineral product manufacturing   n   n   n   1     238   Printing and electronic product manufacturing   O   O   \$0.00     236   Plastics and rubber product manufacturing   n   n   n   1     238   Printing and electronic product manufacturing   O   O   \$0.00     236   Plastics and rubber product manufacturing   O   O   \$0.00     236   Plastics and rubber pr | 115   | Agriculture and forestry support activities      | 0     | 0              | \$0.00     |
| Mining, except oil and gas   0   0   50.00   | 21    | Mining, Quarrying, and Oil and Gas Extraction    | 0     | 0              | \$0.00     |
| Support activities for mining   0  | 211   | Oil and gas extraction                           | 0     | 0              | \$0.00     |
| 23         Construction         53         169         \$1,104.65           236         Construction of buildings         n         n         n           237         Heavy and civil engineering construction         n         n         n           238         Specialty trade contractors         44         155         \$1,126.66           31         Manufacturing         18         464         \$1,984.47           311         Food manufacturing         n         n         n         n           312         Beverage and tobacco product manufacturing         0         0         \$0.00           313         Textile mills         0         0         \$0.00           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         0         0         \$0.00           321         Wood product manufacturing         0         0         \$0.00           322         Paper manufacturing         0         0         \$0.00           323         Printing and related support activities         n         n         n   | 212   | Mining, except oil and gas                       | 0     | 0              | \$0.00     |
| Construction of buildings  | 213   | Support activities for mining                    | 0     | 0              | \$0.00     |
| Heavy and civil engineering construction   n   n   n   n   n   n   n   n   n   | 23    | Construction                                     | 53    | 169            | \$1,104.63 |
| Specialty trade contractors  | 236   | Construction of buildings                        | n     | n              | n          |
| Manufacturing  | 237   | Heavy and civil engineering construction         | n     | n              | n          |
| Record   Food manufacturing   Record                        | 238   | Specialty trade contractors                      | 44    | 155            | \$1,126.60 |
| Beverage and tobacco product manufacturing   | 31    | Manufacturing                                    | 18    | 464            | \$1,984.42 |
| Textile mills  | 311   | Food manufacturing                               | n     | n              | n          |
| Textile product mills  | 312   | Beverage and tobacco product manufacturing       | 0     | 0              | \$0.00     |
| 815         Apparel manufacturing         0         0         \$0.00           816         Leather and allied product manufacturing         0         0         \$0.00           821         Wood product manufacturing         0         0         \$0.00           822         Paper manufacturing         0         0         \$0.00           823         Printing and related support activities         n         n         n         n           824         Petroleum and coal products manufacturing         0         0         \$0.00           825         Chemical manufacturing         0         0         \$0.00           826         Plastics and rubber products manufacturing         n         n         n         n           827         Nonmetallic mineral product manufacturing         n         n         n         n         n           831         Primary metal manufacturing         n         n         n         n         n         n           832         Fabricated metal product manufacturing         9         67         \$1,478.8         \$33         Machinery manufacturing         0         0         \$0.00           833         Machinery manufacturing         n         n         n  | 313   | Textile mills                                    | 0     | 0              | \$0.00     |
| Section   Leather and allied product manufacturing   0   | 314   | Textile product mills                            | 0     | 0              | \$0.00     |
| 321         Wood product manufacturing         0         0         \$0.00           322         Paper manufacturing         0         0         \$0.00           323         Printing and related support activities         n         n         n         n           324         Petroleum and coal products manufacturing         0         0         \$0.00           325         Chemical manufacturing         0         0         \$0.00           326         Plastics and rubber products manufacturing         n   | 315   | Apparel manufacturing                            | 0     | 0              | \$0.00     |
| 822         Paper manufacturing         0         0         \$0.00           823         Printing and related support activities         n         n         n           824         Petroleum and coal products manufacturing         0         0         \$0.00           825         Chemical manufacturing         0         0         \$0.00           826         Plastics and rubber products manufacturing         n         n         n           827         Nonmetallic mineral product manufacturing         0         0         \$0.00           831         Primary metal manufacturing         n<   | 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00     |
| Printing and related support activities n n n n 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | 321   | Wood product manufacturing                       | 0     | 0              | \$0.00     |
| 3224         Petroleum and coal products manufacturing         0         0         \$0.00           325         Chemical manufacturing         0         0         \$0.00           326         Plastics and rubber products manufacturing         n   | 322   | Paper manufacturing                              | 0     | 0              | \$0.00     |
| 325         Chemical manufacturing         0         0         \$0.00           326         Plastics and rubber products manufacturing         n         n         n           327         Nonmetallic mineral product manufacturing         0         0         \$0.00           331         Primary metal manufacturing         n         n         n         n           332         Fabricated metal product manufacturing         9         67         \$1,478.8           333         Machinery manufacturing         0         0         \$0.00           334         Computer and electronic product manufacturing         n         n         n         n           335         Electrical equipment and appliance manufacturing         0         0         \$0.00           336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         0         0         \$0.00           339         Miscellaneous manufacturing         n         n         n         n           402         Service-Providing Industries         211         1,272         \$957.75           222         Utilities         0         0         \$0.00   | 323   | Printing and related support activities          | n     | n              | n          |
| Plastics and rubber products manufacturing   n   n   n   1   1   1   1   1   1   1   | 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00     |
| Nonmetallic mineral product manufacturing   0   0   \$0.00   | 325   | Chemical manufacturing                           | 0     | 0              | \$0.00     |
| Primary metal manufacturing   n   n   n   n   n   n   n   n   n  | 326   | Plastics and rubber products manufacturing       | n     | n              | n          |
| 332         Fabricated metal product manufacturing         9         67         \$1,478.8           333         Machinery manufacturing         0         0         \$0.00           334         Computer and electronic product manufacturing         n         n         n         n           335         Electrical equipment and appliance manufacturing         0         0         \$0.00           336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         0         0         \$0.00           339         Miscellaneous manufacturing         n         n         n         n           102         Service-Providing Industries         211         1,272         \$957.7!           22         Utilities         0         0         \$0.00           221         Utilities         0         0         \$0.00           42         Wholesale Trade         24         126         \$1,988.90           423         Merchant wholesalers, durable goods         10         74         \$1,510.93           424         Merchant wholesalers, nondurable goods         n         n         n  | 327   | Nonmetallic mineral product manufacturing        | 0     | 0              | \$0.00     |
| 333         Machinery manufacturing         0         \$0.00           334         Computer and electronic product manufacturing         n         n         n           335         Electrical equipment and appliance manufacturing         0         0         \$0.00           336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         0         0         \$0.00           339         Miscellaneous manufacturing         n         n         n         n           102         Service-Providing Industries         211         1,272         \$957.7!           22         Utilities         0         0         \$0.00           221         Utilities         0         0         \$0.00           42         Wholesale Trade         24         126         \$1,988.90           423         Merchant wholesalers, durable goods         10         74         \$1,510.93           424         Merchant wholesalers, nondurable goods         n         n         n  | 331   | Primary metal manufacturing                      | n     | n              | n          |
| Computer and electronic product manufacturing   n  | 332   | Fabricated metal product manufacturing           | 9     | 67             | \$1,478.81 |
| Electrical equipment and appliance manufacturing   | 333   | Machinery manufacturing                          | 0     | 0              | \$0.00     |
| 336         Transportation equipment manufacturing         0         0         \$0.00           337         Furniture and related product manufacturing         0         0         \$0.00           339         Miscellaneous manufacturing         n         n         n         n           102         Service-Providing Industries         211         1,272         \$957.79           22         Utilities         0         0         \$0.00           42         Utilities         0         0         \$0.00           42         Wholesale Trade         24         126         \$1,988.90           423         Merchant wholesalers, durable goods         10         74         \$1,510.93           424         Merchant wholesalers, nondurable goods         n         n         n  | 334   | Computer and electronic product manufacturing    | n     | n              | n          |
| 337         Furniture and related product manufacturing         0         0         \$0.00           339         Miscellaneous manufacturing         n         n         n         n           102         Service-Providing Industries         211         1,272         \$957.75           22         Utilities         0         0         \$0.00           221         Utilities         0         0         \$0.00           42         Wholesale Trade         24         126         \$1,988.90           423         Merchant wholesalers, durable goods         10         74         \$1,510.93           424         Merchant wholesalers, nondurable goods         n         n         n   | 335   | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00     |
| 339         Miscellaneous manufacturing         n         n         n           102         Service-Providing Industries         211         1,272         \$957.75           22         Utilities         0         0         \$0.00           221         Utilities         0         0         \$0.00           42         Wholesale Trade         24         126         \$1,988.90           423         Merchant wholesalers, durable goods         10         74         \$1,510.93           424         Merchant wholesalers, nondurable goods         n         n         n  | 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00     |
| 102         Service-Providing Industries         211         1,272         \$957.79           22         Utilities         0         0         \$0.00           42         Wholesale Trade         24         126         \$1,988.90           423         Merchant wholesalers, durable goods         10         74         \$1,510.93           424         Merchant wholesalers, nondurable goods         n         n         n   | 337   | Furniture and related product manufacturing      | 0     | 0              | \$0.00     |
| 22         Utilities         0         0         \$0.00           221         Utilities         0         0         \$0.00           42         Wholesale Trade         24         126         \$1,988.90           423         Merchant wholesalers, durable goods         10         74         \$1,510.93           424         Merchant wholesalers, nondurable goods         n         n         n  | 339   | Miscellaneous manufacturing                      | n     | n              | n          |
| 221       Utilities       0       0       \$0.00         42       Wholesale Trade       24       126       \$1,988.90         423       Merchant wholesalers, durable goods       10       74       \$1,510.93         424       Merchant wholesalers, nondurable goods       n       n       n  | 102   | Service-Providing Industries                     | 211   | 1,272          | \$957.75   |
| 42Wholesale Trade24126\$1,988.90423Merchant wholesalers, durable goods1074\$1,510.93424Merchant wholesalers, nondurable goodsnnn   | 22    |  | 0     | 0              | \$0.00     |
| Merchant wholesalers, durable goods 10 74 \$1,510.95<br>424 Merchant wholesalers, nondurable goods n n   | 221   | Utilities  | 0     | 0              | \$0.00     |
| Merchant wholesalers, nondurable goods n n n   | 42    | Wholesale Trade                                  | 24    | 126            | \$1,988.90 |
| ·  | 423   | Merchant wholesalers, durable goods              | 10    | 74             | \$1,510.93 |
| Electronic markets and agents and brokers n n n  | 424   | Merchant wholesalers, nondurable goods           | n     | n              | n          |
|  | 425   | Electronic markets and agents and brokers        | n     | n              | n          |

## Pelham NH - Lowell-Billerica-Chelmsford MA-NH NECTA Division, NH Portion - 2020 Averages

| NAICS              |   | iverages | Average Annual    | Average                     |
|--------------------|---|----------|-------------------|-----------------------------|
|                    | To desident   | Units    |                   | Average                     |
| Code<br>44         | Industry Retail Trade   | 36       | Employment<br>349 | Weekly Wage                 |
| 441                |   | 6        | 24                | <b>\$681.50</b><br>\$864.21 |
| 442                | Motor vehicle and parts dealers Furniture and home furnishings stores     |          | 24<br>n           |                             |
| 443                | Electronics and appliance stores  | n        |                   | n<br>n                      |
| 444                | Building material and garden supply stores                                | n<br>5   | n<br>77           | \$949.53                    |
| 445                | Food and beverage stores  | 6        | 127               | \$443.61                    |
| 446                | Health and personal care stores   | 3        | 36                | \$749.52                    |
| 447                | Gasoline stations   | 3        | 22                | \$938.92                    |
| 448                | Clothing and clothing accessories stores                                  | 0        | 0                 | \$0.00                      |
| 451                | Sports, hobby, music instrument, book stores                              | 3        | 13                | \$529.40                    |
| 452                | General merchandise stores  | n        | n                 | n                           |
| 453                | Miscellaneous store retailers   | 3        | 11                | \$350.65                    |
| 454                | Nonstore retailers  | 3        | 6                 | \$1,666.85                  |
| 48                 | Transportation and Warehousing  | 7        | 46                | \$784.00                    |
| 481                | Air transportation  | 0        | 0                 | \$0.00                      |
| 482                | Rail transportation   | 0        | 0                 | \$0.00                      |
| 483                | Water transportation  | 0        | 0                 | \$0.00                      |
| 484                | Truck transportation  | n        | n                 | n                           |
| 485                | Transit and ground passenger transportation                               | n        | n                 | n                           |
| 486                | Pipeline transportation   | 0        | 0                 | \$0.00                      |
| 487                | Scenic and sightseeing transportation                                     | 0        | 0                 | \$0.00                      |
| 488                | Support activities for transportation                                     | 3        | 6                 | \$1,765.47                  |
| 491                | Postal service (private)  | 0        | 0                 | \$0.00                      |
| 492                | Couriers and messengers   | 0        | 0                 | \$0.00                      |
| 493                | Warehousing and storage   | n        | n                 | n                           |
| 51                 | Information   | 6        | 44                | \$904.46                    |
| 511                | Publishing industries, except Internet                                    | n        | n                 | n                           |
| 512                | Motion picture and sound recording industries                             | n        | n                 | n                           |
| 515                | Broadcasting, except Internet   | 0        | 0                 | \$0.00                      |
| 517                | Telecommunications  | n        | n                 | n                           |
| 518                | Data processing, hosting and related services                             | n        | n                 | n                           |
| 519                | Other information services  | 0        | 0                 | \$0.00                      |
| 52                 | Finance and Insurance   | n        | n                 | n                           |
| 521                | Monetary authorities - central bank                                       | 0        | 0                 | \$0.00                      |
| 522                | Credit intermediation and related activities                              | 5        | 32                | \$1,749.47                  |
| 523                | Securities, commodity contracts, investments                              | n        | n                 | n                           |
| 524                | Insurance carriers and related activities                                 | n        | n                 | n                           |
| 525                | Funds, trusts, and other financial vehicles                               | 0        | 0                 | \$0.00                      |
| 53                 | Real Estate and Rental and Leasing  | 8        | 44                | \$1,949.72                  |
| 531                | Real estate   | n        | n                 | n                           |
| 532                | Rental and leasing services   | n        | n                 | n                           |
| 533                | Lessors of nonfinancial intangible assets                                 | 0        | 0                 | \$0.00                      |
| 54                 | Professional and Technical Services                                       | 25       | 62                | \$2,010.41                  |
| 541                | Professional and technical services                                       | 25       | 62                | \$2,010.41                  |
| 5411               | Legal services  | n<br>4   | n<br>11           | n<br>¢1.611.00              |
| 5412<br>5413       | Accounting and bookkeeping services                                       | 4        | 11<br>n           | \$1,611.09                  |
| 5414               | Architectural and engineering services Specialized design services        | n        | n                 | n                           |
| 5414<br>5415       | Specialized design services  Computer systems design and related services | n<br>8   | n<br>17           | n<br>\$1,694.72             |
| J <del>4</del> I J | Computer systems design and related services                              | ŏ        | 17                | <b>ͽ1,034.7</b> 2           |

## Pelham NH - Lowell-Billerica-Chelmsford MA-NH NECTA Division, NH Portion - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 4     | 7              | \$2,680.65  |
| 5417  | Scientific research and development services | n     | n              | n           |
| 5418  | Advertising, PR, and related services        | n     | n              | n           |
| 5419  | Other professional and technical services    | n     | n              | n           |
| 55    | Management of Companies and Enterprises      | 3     | 9              | \$2,392.49  |
| 551   | Management of companies and enterprises      | 3     | 9              | \$2,392.49  |
| 56    | Administrative and Waste Services            | 26    | 152            | \$926.92    |
| 561   | Administrative and support services          | 22    | 128            | \$879.02    |
| 5611  | Office administrative services               | n     | n              | n           |
| 5612  | Facilities support services                  | 0     | 0              | \$0.00      |
| 5613  | Employment services                          | n     | n              | n           |
| 5614  | Business support services                    | 0     | 0              | \$0.00      |
| 5615  | Travel arrangement and reservation services  | 0     | 0              | \$0.00      |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | 18    | 115            | \$748.54    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | 4     | 24             | \$1,176.84  |
| 61    | Educational Services                         | 6     | 38             | \$312.49    |
| 611   | Educational services                         | 6     | 38             | \$312.49    |
| 62    | Health Care and Social Assistance            | 17    | 106            | \$749.63    |
| 621   | Ambulatory health care services              | 9     | 64             | \$965.80    |
| 622   | Hospitals                                    | 0     | 0              | \$0.00      |
| 623   | Nursing and residential care facilities      | n     | n              | n           |
| 624   | Social assistance                            | n     | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 3     | 21             | \$344.42    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | 0     | 0              | \$0.00      |
| 713   | Amusements, gambling, and recreation         | n     | n              | n           |
| 72    | Accommodation and Food Services              | 14    | 155            | \$354.49    |
| 721   | Accommodation                                | n     | n              | n           |
| 722   | Food services and drinking places            | n     | n              | n           |
| 81    | Other Services, Except Public Administration | 27    | 70             | \$825.84    |
| 811   | Repair and maintenance                       | 17    | 44             | \$1,093.46  |
| 812   | Personal and laundry services                | 6     | 21             | \$339.85    |
| 813   | Membership associations and organizations    | n     | n              | n           |
| 814   | Private households                           | n     | n              | n           |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 8     | 467            | \$969.59    |
|       | Federal Government                           | 1     | 3              | \$1,187.90  |
|       | State Government                             | 2     | 8              | \$477.46    |
|       | Local Government                             | 5     | 455            | \$977.17    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Manchester NH Metropolitan NECTA - 2020 Averages

|       | Wanchester Wit Wetropolitan WECTA                |       | Averages       |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry   | Units | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 5,777 | 103,814        | \$1,279.39  |
|       | Total Private                                    | 5,610 | 92,514         | \$1,285.34  |
| 101   | Goods-Producing Industries                       | 831   | 13,046         | \$1,562.41  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | 16    | 105            | \$729.35    |
| 111   | Crop production                                  | 7     | 53             | \$579.85    |
| 112   | Animal production and aquaculture                | 0     | 0              | \$0.00      |
| 113   | Forestry and logging                             | 5     | 33             | \$1,095.14  |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 4     | 18             | \$502.16    |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 12    | 186            | \$1,315.63  |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | n     | n              | n           |
| 213   | Support activities for mining                    | n     | n              | n           |
| 23    | Construction                                     | 590   | 5,188          | \$1,438.13  |
| 236   | Construction of buildings                        | 122   | 801            | \$1,789.15  |
| 237   | Heavy and civil engineering construction         | 21    | 503            | \$1,642.21  |
| 238   | Specialty trade contractors                      | 448   | 3,884          | \$1,339.36  |
| 31    | Manufacturing                                    | 212   | 7,567          | \$1,665.23  |
| 311   | Food manufacturing                               | 17    | 375            | \$942.10    |
| 312   | Beverage and tobacco product manufacturing       | 5     | 39             | \$536.61    |
| 313   | Textile mills                                    | n     | n              | n           |
| 314   | Textile product mills                            | 8     | 34             | \$614.98    |
| 315   | Apparel manufacturing                            | n     | n              | n           |
| 316   | Leather and allied product manufacturing         | n     | n              | n           |
| 321   | Wood product manufacturing                       | 3     | 64             | \$1,071.25  |
| 322   | Paper manufacturing                              | n     | n              | n           |
| 323   | Printing and related support activities          | 14    | 163            | \$1,205.65  |
| 324   | Petroleum and coal products manufacturing        | n     | n              | n           |
| 325   | Chemical manufacturing                           | 4     | 124            | \$1,872.73  |
| 326   | Plastics and rubber products manufacturing       | 15    | 1,121          | \$1,122.18  |
| 327   | Nonmetallic mineral product manufacturing        | n     | n              | n           |
| 331   | Primary metal manufacturing                      | n     | n              | n           |
| 332   | Fabricated metal product manufacturing           | 30    | 871            | \$1,305.30  |
| 333   | Machinery manufacturing                          | 18    | 409            | \$1,921.59  |
| 334   | Computer and electronic product manufacturing    | 33    | 1,535          | \$2,672.90  |
| 335   | Electrical equipment and appliance manufacturing | 8     | 348            | \$1,886.46  |
| 336   | Transportation equipment manufacturing           | n     | n              | n           |
| 337   | Furniture and related product manufacturing      | 7     | 98             | \$928.21    |
| 339   | Miscellaneous manufacturing                      | 35    | 1,122          | \$1,658.42  |
| 102   | Service-Providing Industries                     | 4,778 | 79,469         | \$1,239.86  |
| 22    | Utilities  | 10    | 376            | \$2,505.98  |
| 221   | Utilities  | 10    | 376            | \$2,505.98  |
| 42    | Wholesale Trade                                  | 392   | 4,459          | \$1,655.63  |
| 423   | Merchant wholesalers, durable goods              | 177   | 2,362          | \$1,715.16  |
| 424   | Merchant wholesalers, nondurable goods           | 70    | 1,489          | \$1,428.49  |
| 425   | Electronic markets and agents and brokers        | 145   | 608            | \$1,980.67  |

## **Manchester NH Metropolitan NECTA - 2020 Averages**

| NATOS      | Wanchester Wil Wetropolitan NECTA                |         | _              |                        |
|------------|--|---------|----------------|------------------------|
| NAICS      |  |         | Average Annual | Average                |
| Code       | Industry   | Units   | Employment     | Weekly Wage            |
| 44         | Retail Trade                                     | 642     | 11,969         | \$769.62               |
| 441        | Motor vehicle and parts dealers                  | 98      | 1,941          | \$1,350.43             |
| 442        | Furniture and home furnishings stores            | 25      | 332            | \$794.43               |
| 443        | Electronics and appliance stores                 | 37      | 432            | \$1,325.68             |
| 444        | Building material and garden supply stores       | 52      | 1,029          | \$839.96               |
| 445        | Food and beverage stores                         | 68      | 3,010          | \$446.69               |
| 446        | Health and personal care stores                  | 67      | 610            | \$859.10               |
| 447        | Gasoline stations                                | 74      | 523            | \$533.82               |
| 448        | Clothing and clothing accessories stores         | 60      | 519            | \$466.04               |
| 451<br>452 | Sports, hobby, music instrument, book stores     | 38      | 488            | \$472.66               |
| 452        | General merchandise stores                       | 28      | 1,614          | \$502.87               |
| 453        | Miscellaneous store retailers                    | 68      | 552            | \$588.19               |
| 454        | Nonstore retailers                               | 25      | 919            | \$1,233.43             |
| 48         | Transportation and Warehousing                   | 122     | 2,632          | \$962.91               |
| 481        | Air transportation                               | 11      | 204            | \$1,326.01             |
| 482        | Rail transportation                              | 0       | 0              | \$0.00                 |
| 483<br>484 | Water transportation                             | 0<br>38 | 0<br>488       | \$0.00                 |
| 464<br>485 | Truck transportation                             | 20      | 318            | \$1,355.48<br>\$518.51 |
| 465<br>486 | Transit and ground passenger transportation      | 0       | 0              | \$0.00                 |
| 487        | Pipeline transportation                          |         | 0              | \$0.00                 |
|            | Scenic and sightseeing transportation            | 0<br>17 |                | \$0.00<br>\$713.40     |
| 488<br>491 | Support activities for transportation            | 0       | 195<br>0       | \$0.00                 |
| 491        | Postal service (private) Couriers and messengers | 28      | 1,282          | \$902.80               |
| 492<br>493 | Warehousing and storage                          | 10      | 1,202          | \$972.62               |
| <b>51</b>  | Information                                      | 94      | 3,157          | \$2,135.91             |
| 511        | Publishing industries, except Internet           | 36      | 952            | \$2,431.25             |
| 512        | Motion picture and sound recording industries    | 9       | 80             | \$419.98               |
| 515        | Broadcasting, except Internet                    | 4       | 194            | \$1,476.94             |
| 517        | Telecommunications                               | 23      | 1,672          | \$2,049.56             |
| 518        | Data processing, hosting and related services    | 12      | 242            | \$2,739.89             |
| 519        | Other information services                       | 10      | 18             | \$1,094.40             |
| 52         | Finance and Insurance                            | 362     | 5,529          | \$2,147.75             |
| 521        | Monetary authorities - central bank              | 0       | 0              | \$0.00                 |
| 522        | Credit intermediation and related activities     | 114     | 1,332          | \$2,332.12             |
| 523        | Securities, commodity contracts, investments     | n       | n              | n                      |
| 524        | Insurance carriers and related activities        | 164     | 3,691          | \$1,959.67             |
| 525        | Funds, trusts, and other financial vehicles      | n       | n              | n                      |
| 53         | Real Estate and Rental and Leasing               | 192     | 1,636          | \$1,218.75             |
| 531        | Real estate                                      | 150     | 1,007          | \$1,153.61             |
| 532        | Rental and leasing services                      | n       | n              | n                      |
| 533        | Lessors of nonfinancial intangible assets        | n       | n              | n                      |
| 54         | Professional and Technical Services              | 692     | 7,005          | \$1,928.84             |
| 541        | Professional and technical services              | 692     | 7,005          | \$1,928.84             |
| 5411       | Legal services                                   | 148     | 1,307          | \$2,368.05             |
| 5412       | Accounting and bookkeeping services              | 96      | 813            | \$1,768.43             |
| 5413       | Architectural and engineering services           | 92      | 1,554          | \$1,913.70             |
| 5414       | Specialized design services                      | 13      | 30             | \$1,061.36             |
| 5415       | Computer systems design and related services     | 149     | 949            | \$2,178.28             |
|            |  |         |                |                        |

### Manchester NH Metropolitan NECTA - 2020 Averages

|           | Manchester Wit Metropolitan NECTA            |       | o Averages     |             |
|-----------|--|-------|----------------|-------------|
| NAICS     |  |       | Average Annual | Average     |
| Code      | Industry                                     | Units | Employment     | Weekly Wage |
| 5416      | Management and technical consulting services | 105   | 894            | \$1,912.75  |
| 5417      | Scientific research and development services | n     | n              | n           |
| 5418      | Advertising, PR, and related services        | 34    | 350            | \$1,493.93  |
| 5419      | Other professional and technical services    | n     | n              | n           |
| 55        | Management of Companies and Enterprises      | 66    | 2,202          | \$1,740.83  |
| 551       | Management of companies and enterprises      | 66    | 2,202          | \$1,740.83  |
| 56        | Administrative and Waste Services            | 461   | 6,918          | \$984.68    |
| 561       | Administrative and support services          | 438   | 6,655          | \$974.84    |
| 5611      | Office administrative services               | 75    | 758            | \$1,687.72  |
| 5612      | Facilities support services                  | n     | n              | n           |
| 5613      | Employment services                          | 69    | 2,466          | \$895.43    |
| 5614      | Business support services                    | 29    | 570            | \$1,104.99  |
| 5615      | Travel arrangement and reservation services  | 6     | 52             | \$804.35    |
| 5616      | Investigation and security services          | 30    | 665            | \$1,083.08  |
| 5617      | Services to buildings and dwellings          | 210   | 1,935          | \$748.17    |
| 5619      | Other support services                       | n     | n              | n           |
| 562       | Waste management and remediation services    | 22    | 263            | \$1,234.26  |
| 61        | Educational Services                         | 97    | 5,182          | \$1,146.19  |
| 611       | Educational services                         | 97    | 5,182          | \$1,146.19  |
| 62        | Health Care and Social Assistance            | 581   | 16,949         | \$1,237.95  |
| 621       | Ambulatory health care services              | 362   | 6,201          | \$1,733.37  |
| 622       | Hospitals                                    | 6     | 5,350          | \$1,139.87  |
| 623       | Nursing and residential care facilities      | 60    | 2,723          | \$918.51    |
| 624       | Social assistance                            | 152   | 2,675          | \$610.93    |
| 71        | Arts, Entertainment, and Recreation          | 92    | 1,213          | \$420.77    |
| 711       | Performing arts and spectator sports         | n     | n              | n           |
| 712       | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713       | Amusements, gambling, and recreation         | 70    | 976            | \$364.06    |
| <b>72</b> | Accommodation and Food Services              | 436   | 6,733          | \$448.75    |
| 721       | Accommodation                                | 30    | 433            | \$555.32    |
| 722       | Food services and drinking places            | 406   | 6,300          | \$441.43    |
| 81        | Other Services, Except Public Administration | 524   | 3,463          | \$921.78    |
| 811       | Repair and maintenance                       | 202   | 1,254          | \$1,191.53  |
| 812       | Personal and laundry services                | 151   | 1,116          | \$637.18    |
| 813       | Membership associations and organizations    | 121   | 1,030          | \$919.67    |
| 814       | Private households                           | 50    | 62             | \$625.76    |
|           |  |       |                |             |
| 99        | Unclassified Establishments                  | 16    | 45             | \$983.19    |
| 999       | Unclassified Establishments                  | 16    | 45             | \$983.19    |
|           | Total Government                             | 167   | 11,300         | \$1,230.64  |
|           | Federal Government                           | 42    | 2,726          | \$1,671.09  |
|           | State Government                             | 65    | 1,403          | \$1,029.52  |
|           | Local Government                             | 60    | 7,170          | \$1,102.51  |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## Meredith NH LMA - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry   | Units | Employment     | Weekly Wage |
| Couc  | Total, Private plus Government                   | 521   | 5,144          | \$934.09    |
|       | Total Private                                    | 496   | 4,430          | \$925.48    |
| 101   | Goods-Producing Industries                       | 98    | 795            | \$1,256.42  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111   | Crop production                                  | n     | n              | n           |
| 112   | Animal production and aquaculture                | n     | n              | n           |
| 113   | Forestry and logging                             | n     | n              | n           |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | 0     | 0              | \$0.00      |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n     | n              | n           |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | n     | n              | n           |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 82    | 412            | \$1,273.95  |
| 236   | Construction of buildings                        | 26    | 107            | \$987.45    |
| 237   | Heavy and civil engineering construction         | 8     | 41             | \$1,839.03  |
| 238   | Specialty trade contractors                      | 48    | 264            | \$1,302.03  |
| 31    | Manufacturing                                    | 11    | 296            | \$1,329.39  |
| 311   | Food manufacturing                               | 0     | 0              | \$0.00      |
| 312   | Beverage and tobacco product manufacturing       | n     | n              | n           |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | 0     | 0              | \$0.00      |
| 315   | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | n     | n              | n           |
| 321   | Wood product manufacturing                       | 0     | 0              | \$0.00      |
| 322   | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323   | Printing and related support activities          | n     | n              | n           |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | 0     | 0              | \$0.00      |
| 326   | Plastics and rubber products manufacturing       | 0     | 0              | \$0.00      |
| 327   | Nonmetallic mineral product manufacturing        | 0     | 0              | \$0.00      |
| 331   | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | 4     | 106            | \$970.76    |
| 333   | Machinery manufacturing                          | 0     | 0              | \$0.00      |
| 334   | Computer and electronic product manufacturing    | n     | n              | n           |
| 335   | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00      |
| 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | n     | n              | n           |
| 339   | Miscellaneous manufacturing                      | 0     | 0              | \$0.00      |
| 102   | Service-Providing Industries                     | 398   | 3,634          | \$853.04    |
| 22    | Utilities  | n     | n              | n           |
| 221   | Utilities  | n     | n              | n           |
| 42    | Wholesale Trade                                  | 19    | 84             | \$1,568.07  |
| 423   | Merchant wholesalers, durable goods              | 8     | 58             | \$1,075.94  |
| 424   | Merchant wholesalers, nondurable goods           | n     | n              | n           |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |

## Meredith NH LMA - 2020 Averages

|       | Wieleultii Wil LiviA                          | ZUZU AVEI ay |                   |              |
|-------|---|--------------|-------------------|--------------|
| NAICS |   |              | Average Annual    | Average      |
| Code  | Industry                                      | Units        | <b>Employment</b> | Weekly Wage  |
| 44    | Retail Trade                                  | 74           | 710               | \$663.86     |
| 441   | Motor vehicle and parts dealers               | 10           | 112               | \$858.47     |
| 442   | Furniture and home furnishings stores         | 8            | 55                | \$1,134.33   |
| 443   | Electronics and appliance stores              | n            | n                 | n            |
| 444   | Building material and garden supply stores    | 10           | 115               | \$804.44     |
| 445   | Food and beverage stores                      | 9            | 214               | \$504.72     |
| 446   | Health and personal care stores               | n            | n                 | n            |
| 447   | Gasoline stations                             | 10           | 95                | \$481.18     |
| 448   | Clothing and clothing accessories stores      | 3            | 8                 | \$431.39     |
| 451   | Sports, hobby, music instrument, book stores  | 4            | 20                | \$355.64     |
| 452   | General merchandise stores                    | 4            | 36                | \$490.11     |
| 453   | Miscellaneous store retailers                 | 11           | 31                | \$569.51     |
| 454   | Nonstore retailers                            | n            | n                 | n            |
| 48    | Transportation and Warehousing                | 3            | 42                | \$478.06     |
| 481   | Air transportation                            | 0            | 0                 | \$0.00       |
| 482   | Rail transportation                           | 0            | 0                 | \$0.00       |
| 483   | Water transportation                          | 0            | 0                 | \$0.00       |
| 484   | Truck transportation                          | n            | n                 | n            |
| 485   | Transit and ground passenger transportation   | n            | n                 | n            |
| 486   | Pipeline transportation                       | 0            | 0                 | \$0.00       |
| 487   | Scenic and sightseeing transportation         | 0            | 0                 | \$0.00       |
| 488   | Support activities for transportation         | n            | n                 | n            |
| 491   | Postal service (private)                      | 0            | 0                 | \$0.00       |
| 492   | Couriers and messengers                       | 0            | 0                 | \$0.00       |
| 493   | Warehousing and storage                       | 0            | 0                 | \$0.00       |
| 51    | Information                                   | n            | n                 | n            |
| 511   | Publishing industries, except Internet        | 3            | 20                | \$1,513.55   |
| 512   | Motion picture and sound recording industries | n            | n                 | n            |
| 515   | Broadcasting, except Internet                 | 0            | 0                 | \$0.00       |
| 517   | Telecommunications                            | n            | n                 | n            |
| 518   | Data processing, hosting and related services | n            | n                 | n            |
| 519   | Other information services                    | 0            | 0                 | \$0.00       |
| 52    | Finance and Insurance                         | 23           | 106               | \$1,542.49   |
| 521   | Monetary authorities - central bank           | 0            | 0                 | \$0.00       |
| 522   | Credit intermediation and related activities  | 10           | 71                | \$1,728.74   |
| 523   | Securities, commodity contracts, investments  | 7            | 15                | \$1,209.37   |
| 524   | Insurance carriers and related activities     | 5            | 20                | \$1,127.51   |
| 525   | Funds, trusts, and other financial vehicles   | 0            | 0                 | \$0.00       |
| 53    | Real Estate and Rental and Leasing            | 26           | 99                | \$1,079.56   |
| 531   | Real estate                                   | 22           | 82                | \$1,171.26   |
| 532   | Rental and leasing services                   | 4            | 18                | \$650.32     |
| 533   | Lessors of nonfinancial intangible assets     | 0            | 0                 | \$0.00       |
| 54    | Professional and Technical Services           | 43           | 190               | \$1,158.02   |
| 541   | Professional and technical services           | 43           | 190               | \$1,158.02   |
| 5411  | Legal services                                | 4            | 12                | \$1,042.07   |
| 5412  | Accounting and bookkeeping services           | 6            | 11                | \$917.31     |
| 5413  | Architectural and engineering services        | 9            | 30                | \$1,362.45   |
|       |   |              |                   | n + 1,552.15 |
| 5414  | Specialized design services                   | n            | n                 | - 11         |

#### Meredith NH LMA - 2020 Averages

|       | iviereditii NH LiviA - 202                   |       |                |             |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 8     | 57             | \$1,323.09  |
| 5417  | Scientific research and development services | n     | n              | n           |
| 5418  | Advertising, PR, and related services        | n     | n              | n           |
| 5419  | Other professional and technical services    | 10    | 63             | \$843.08    |
| 55    | Management of Companies and Enterprises      | 7     | 106            | \$1,435.41  |
| 551   | Management of companies and enterprises      | 7     | 106            | \$1,435.41  |
| 56    | Administrative and Waste Services            | 41    | 370            | \$1,202.61  |
| 561   | Administrative and support services          | 36    | 338            | \$1,215.66  |
| 5611  | Office administrative services               | n     | n              | n           |
| 5612  | Facilities support services                  | 0     | 0              | \$0.00      |
| 5613  | Employment services                          | n     | n              | n           |
| 5614  | Business support services                    | n     | n              | n           |
| 5615  | Travel arrangement and reservation services  | n     | n              | n           |
| 5616  | Investigation and security services          | n     | n              | n           |
| 5617  | Services to buildings and dwellings          | 26    | 216            | \$884.73    |
| 5619  | Other support services                       | 0     | 0              | \$0.00      |
| 562   | Waste management and remediation services    | 5     | 32             | \$1,064.54  |
| 61    | Educational Services                         | n     | n              | n           |
| 611   | Educational services                         | n     | n              | n           |
| 62    | Health Care and Social Assistance            | 24    | 540            | \$909.31    |
| 621   | Ambulatory health care services              | 14    | 238            | \$1,128.89  |
| 622   | Hospitals                                    | 0     | 0              | \$0.00      |
| 623   | Nursing and residential care facilities      | 3     | 259            | \$799.17    |
| 624   | Social assistance                            | 6     | 43             | \$359.48    |
| 71    | Arts, Entertainment, and Recreation          | 15    | 212            | \$657.29    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713   | Amusements, gambling, and recreation         | 11    | 162            | \$725.27    |
| 72    | Accommodation and Food Services              | 63    | 802            | \$507.66    |
| 721   | Accommodation                                | 14    | 117            | \$682.94    |
| 722   | Food services and drinking places            | 50    | 684            | \$477.63    |
| 81    | Other Services, Except Public Administration | 46    | 147            | \$684.09    |
| 811   | Repair and maintenance                       | 20    | 54             | \$869.01    |
| 812   | Personal and laundry services                | 13    | 49             | \$485.61    |
| 813   | Membership associations and organizations    | 6     | 34             | \$656.27    |
| 814   | Private households                           | 6     | 10             | \$761.85    |
| 99    | Unclassified Establishments                  | n     | n              | n           |
| 999   | Unclassified Establishments                  | n     | n              | n           |
|       | Total Government                             | 25    | 714            | \$987.55    |
|       | Federal Government                           | 6     | 33             | \$1,133.69  |
|       | State Government                             | 9     | 61             | \$834.30    |
|       | Local Government                             | 10    | 620            | \$994.85    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Nashua NH-MA NECTA Division, NH Portion - 2020 Averages

| Code         Industry         Units         Employment<br>7,481         Weekly Wage           Total Private Private         7,381         100,595         \$1,379,42           101         Goods-Producing Industries         1,228         26,593         \$1,706,76           11         Agriculture, Forestry, Fishing and Hunting         22         194         \$493,03           111         Crop production and aquaculture         n         n         n         n           112         Animal production and aquaculture         n         n         n         n           113         Forestry and logging         3         10         \$462,51           114         Fishing, hunting and trapping         0         0         0         0.00           115         Agriculture and forestry support activities         n <th>Code</th> <th>Total, Private plus Government Total Private</th> <th>7,481</th> <th>Employment<br/>120,350</th> <th>Average<br/>Weekly Wage<br/>\$1,360.58</th>   | Code | Total, Private plus Government Total Private     | 7,481 | Employment<br>120,350 | Average<br>Weekly Wage<br>\$1,360.58 |
|--|------|--|-------|-----------------------|--------------------------------------|
| Total, Private plus Government Total Private         7,481         120,350         \$1,360,58           Total Private         7,318         108,595         \$1,379,42           101         Goods-Producing Industries         1,228         26,593         \$1,706,78           11         Agriculture, Forestry, Fishing and Hunting         22         194         \$493,01           111         Crop production         12         160         \$489,37           112         Animal production and aquaculture         n         n         n         r           113         Forestry and logging         3         10         \$462,51           114         Fishing, hunting and trapping         0         0         0         \$0,00           115         Agriculture and forestry support activities         n         n         n         n         r           21         Mining, Quarrying, and Oll and Gas Extraction         5         5.54         \$1,578,75         \$1,78,78           211         Oil and gas extraction         0         0         0         \$0,00           212         Mining, Quarrying, and Oll and Gas Extraction         7         64         5,310         \$1,318,78,77           213         Support activities or mining   | 101  | Total, Private plus Government Total Private     | 7,481 | 120,350               |                                      |
| Total Private         7,318         108,595         \$1,379,42           101         Goods-Producing Industries         1,228         26,593         \$1,706,76           11         Agriculture, Forestry, Fishing and Hunting         22         194         \$493,03           112         Animal production and aquaculture         n         n         r         489,33           112         Animal production and aquaculture         n         n         n         c         9,000           113         Forestry and logging         3         10         \$462,51           114         Fishing, hunting and trapping         0         0         0,000           115         Agriculture and forestry support activities         n         n         n         r         r           21         Mining, Quarrying, and Oil and Gas Extraction         5         54         \$1,578,75         211         Oil and gas extraction         0         0         0,000           212         Mining, Quarrying, and Oil and Gas Extraction         5         54         \$1,578,75         211         0         0         0         0         0         0         0         0         0         0         0         0         0         0  |      | Total Private                                    |       |                       | \$1,360.58                           |
| 101         Goods-Producing Industries         1,228         26,593         \$1,706,76           11         Agriculture, Forestry, Fishing and Hunting         22         194         \$493,03           111         Crop production         12         160         5489,30           112         Animal production and aquaculture         n  |      |  | 7,318 | 400 F0F               | · •                                  |
| 11         Agriculture, Forestry, Fishing and Hunting         22         194         \$493.0:           111         Crop production         12         160         5489.3:           112         Animal production and aquaculture         n         n         n         r           113         Forestry and logging         3         10         \$462.5;           114         Fishing, hunting and trapping         0         0         0         \$0.00           115         Agriculture and forestry support activities         n         n         n         r         r           21         Mining, Quarrying, and Oil and Gas Extraction         5         54         \$1,578.75         211         Oil and gas extraction         0         0         \$0.00         \$1,00         \$1,00         \$1,787.75         212         Mining, except oil and gas         n         n         n         n         r         r         r         r         64         5.31         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1,44.11         \$1  |      | Goods-Producina Industries                       |       | 108,595               | \$1,379.42                           |
| 111         Crop production         12         160         \$489.37           112         Animal production and aquaculture         n         n         n         reference           113         Forestry and logging         3         10         \$462.57           114         Fishing, hunting and trapping         0         0         0         \$0.00           115         Agriculture and forestry support activities         n         n         n         reference           21         Mining, Quarrying, and Oil and Gas Extraction         0         0         \$0.00           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         n         n         n         n         reference           213         Support activities for mining         n         n         n         reference         reference         \$1374.00         \$1,344.01         \$1,374.00         \$1,344.01         \$1,344.01         \$1,374.00         \$1,344.01         \$1,344.01         \$1,344.01         \$1,345.00         \$1,344.01         \$1,344.01         \$1,344.01         \$1,344.01         \$1,344.01         \$1,344.01         \$1,344.01         \$1,345.01         \$1,344.01         \$1,344.01         \$1,345  | 11   |  | 1,228 | 26,593                | \$1,706.76                           |
| 112         Animal production and aquaculture         n         n         strong of the product of the product of the product manufacturing         n  |      | Agriculture, Forestry, Fishing and Hunting       | 22    | 194                   | \$493.03                             |
| 113         Forestry and logging         3         10         \$462.57           114         Fishing, hunting and trapping         0         0         0         50.00           115         Agriculture and forestry support activities         n         n         n         n         n         r         50.00         \$0.00  | 111  | Crop production                                  | 12    | 160                   | \$489.37                             |
| 114         Fishing, hunting and trapping         0         0         \$0.00           115         Agriculture and forestry support activities         n         n         n         on  | 112  | Animal production and aquaculture                | n     | n                     | n                                    |
| 115         Agriculture and forestry support activities         n         n         n           21         Mining, Quarrying, and Oil and Gas Extraction         5         54         \$1,578.75           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         n         n         n           213         Support activities for mining         n         n         n         n           23         Construction         764         5,310         \$1,414.11           236         Construction of buildings         228         1,000         \$1,374.00           237         Heavy and civil engineering construction         25         633         \$1,930.61           238         Specialty trade contractors         511         3,576         \$1,334.98           31         Manufacturing         47         21,035         \$1,792.12           311         Food manufacturing         17         584         \$1,466.14           312         Beverage and tobacco product manufacturing         19         662         \$1,375.76           313         Textile mills         4         66         \$1,071.22           314         Textile product mills <td>113</td> <td>Forestry and logging</td> <td>3</td> <td>10</td> <td>\$462.57</td>  | 113  | Forestry and logging                             | 3     | 10                    | \$462.57                             |
| 21         Mining, Quarrying, and Oil and Gas Extraction         5         54         \$1,578.75           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         n         n         n         n           213         Support activities for mining         n         n         n         n         n           236         Construction         764         5,310         \$1,414,11         236         Construction of buildings         228         1,100         \$1,374,00         \$1,334,00         \$1,334,00         \$1,334,00         \$1,334,00         \$1,334,00         \$1,334,00         \$1,334,00         \$1,334,00         \$1,344,06         \$1,334,00         \$1,752,00         \$1,345,00         \$1,752,00         \$1,752,00         \$1,752,00         \$1,752,0  | 114  | Fishing, hunting and trapping                    | 0     | 0                     | \$0.00                               |
| 211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         n         n         n         n           213         Support activities for mining         n         n         n         n         n           236         Construction         764         5,310         \$1,414.11         236         Construction of buildings         228         1,100         \$1,374.00         231,374.00         237,400         237         Heavy and civil engineering construction         25         633         \$1,930.61         31,  | 115  | Agriculture and forestry support activities      | n     | n                     | n                                    |
| 212         Mining, except oil and gas         n         n         n           213         Support activities for mining         n         n         n           23         Construction         76         5,310         \$1,414.11           236         Construction of buildings         228         1,100         \$1,374.00           237         Heavy and civil engineering construction         25         633         \$1,930.61           238         Specialty trade contractors         511         3,576         \$1,334.98           31         Manufacturing         437         21,035         \$1,792.15           311         Food manufacturing         17         584         \$1,466.16           312         Beverage and tobacco product manufacturing         19         662         \$1,375.77           313         Textile mills         5         248         \$1,366.87           314         Textile mills         4         66         \$1,071.20           313         Textile mills         4         66         \$1,071.20           314         Textile product mills         4         66         \$1,071.20           315         Apparel manufacturing         n         n         n  | 21   | Mining, Quarrying, and Oil and Gas Extraction    | 5     | 54                    | \$1,578.79                           |
| 213         Support activities for mining         n         n         n           23         Construction         764         5,310         \$1,414,11           236         Construction of buildings         228         1,100         \$1,374,00           237         Heavy and civil engineering construction         25         633         \$1,930,60           238         Specialty trade contractors         511         3,576         \$1,334,90           31         Manufacturing         17         584         \$1,466,16           311         Food manufacturing         19         662         \$1,375,71           312         Beverage and tobacco product manufacturing         19         662         \$1,375,71           314         Textile mills         5         248         \$1,366,81           314         Textile product mills         4         66         \$1,071,20           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           317         Wood product manufacturing         6         270         \$1,006,07         \$1,206,07           322         Pa   | 211  | Oil and gas extraction                           | 0     | 0                     | \$0.00                               |
| 23         Construction         764         5,310         \$1,414.11           236         Construction of buildings         228         1,100         \$1,374.00           237         Heavy and civil engineering construction         25         633         \$1,930.67           238         Specialty trade contractors         511         3,576         \$1,334.90           31         Manufacturing         437         21,035         \$1,792.15           311         Food manufacturing         17         584         \$1,466.16           312         Beverage and tobacco product manufacturing         19         662         \$1,375.77           313         Textile mills         5         248         \$1,366.81           314         Textile product mills         4         66         \$1,071.20           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         10         n         n         n           321         Wood product manufacturing         12         214         \$1,387.72           322         Paper manufacturing         12         214         \$1,387.72           323         Printing and related s  | 212  | Mining, except oil and gas                       | n     | n                     | n                                    |
| 236         Construction of buildings         228         1,100         \$1,374.00           237         Heavy and civil engineering construction         25         633         \$1,930.6°           238         Specialty trade contractors         511         3,576         \$1,334.90           31         Manufacturing         437         21,035         \$1,792.1°           311         Food manufacturing         17         584         \$1,466.16           312         Beverage and tobacco product manufacturing         19         662         \$1,375.7°           313         Textile mills         5         248         \$1,366.8°           314         Textile product mills         4         66         \$1,071.2°           315         Apparel manufacturing         n         n         n         r           316         Leather and allied product manufacturing         n         n         n         r           316         Leather and allied product manufacturing         6         270         \$1,006.0°           321         Wood product manufacturing         12         214         \$1,387.7°           322         Paper manufacturing         16         270         \$1,006.0°           323 <t< td=""><td>213</td><td>Support activities for mining</td><td>n</td><td>n</td><td>n</td></t<>   | 213  | Support activities for mining                    | n     | n                     | n                                    |
| 237         Heavy and civil engineering construction         25         633         \$1,930.67           238         Specialty trade contractors         511         3,576         \$1,334.98           31         Manufacturing         437         21,035         \$1,792.18           311         Food manufacturing         17         584         \$1,466.16           312         Beverage and tobacco product manufacturing         19         662         \$1,375.77           313         Textile mills         5         248         \$1,366.87           314         Textile product mills         4         66         \$1,071.20           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           316         Leather and allied product manufacturing         12         214         \$1,387.77           321         Wood product manufacturing         6         270         \$1,006.00           322         Paper manufacturing         6         270         \$1,006.00           323         Printing and related support activities         30         504         \$1,178.00           324   | 23   | Construction                                     | 764   | 5,310                 | \$1,414.11                           |
| 238         Specialty trade contractors         511         3,576         \$1,334.96           31         Manufacturing         437         21,035         \$1,792.15           311         Food manufacturing         17         584         \$1,466.16           312         Beverage and tobacco product manufacturing         19         662         \$1,375.76           313         Textile mills         5         248         \$1,366.87           314         Textile product mills         4         66         \$1,071.20           315         Apparel manufacturing         n         n         n         n         r           316         Leather and allied product manufacturing         n         n         n         r         r           321         Wood product manufacturing         6         270         \$1,006.01         \$1,206.01         \$2         \$214         \$1,387.72         \$2         \$2         \$1,400.00         \$1,700.00         \$2         \$2,100.00         \$1,006.00         \$2         \$1,006.00         \$2         \$1,006.00         \$2         \$1,006.00         \$2         \$1,006.00         \$2         \$1,006.00         \$2         \$1,006.00         \$2         \$1,000.00         \$1,006.00         \$2  | 236  | Construction of buildings                        | 228   | 1,100                 | \$1,374.00                           |
| 31         Manufacturing         437         21,035         \$1,792.15           311         Food manufacturing         17         584         \$1,466.16           312         Beverage and tobacco product manufacturing         19         662         \$1,375.76           313         Textile mills         5         248         \$1,366.87           314         Textile product mills         4         66         \$1,071.20           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n         n           321         Wood product manufacturing         12         214         \$1,387.72         322         Paper manufacturing         6         270         \$1,006.00           323         Printing and related support activities         30         504         \$1,780.00           324         Petroleum and coal products manufacturing         n <t< td=""><td>237</td><td>Heavy and civil engineering construction</td><td>25</td><td>633</td><td>\$1,930.61</td></t<>  | 237  | Heavy and civil engineering construction         | 25    | 633                   | \$1,930.61                           |
| 311         Food manufacturing         17         584         \$1,466,16           312         Beverage and tobacco product manufacturing         19         662         \$1,375,70           313         Textile mills         5         248         \$1,366,87           314         Textile product mills         4         66         \$1,071,20           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           321         Wood product manufacturing         12         214         \$1,387,72           322         Paper manufacturing         6         270         \$1,006,00           323         Printing and related support activities         30         504         \$1,178,07           324         Petroleum and coal products manufacturing         n         n         n         n           324         Petroleum and coal products manufacturing         16         402         \$1,411,30           325         Chemical manufacturing         17         873         \$1,278,90           327         Nonmetallic mineral product manufacturing         17         340         \$1,255,60   | 238  | Specialty trade contractors                      | 511   | 3,576                 | \$1,334.98                           |
| 312       Beverage and tobacco product manufacturing       19       662       \$1,375.70         313       Textile mills       5       248       \$1,366.87         314       Textile product mills       4       66       \$1,071.20         315       Apparel manufacturing       n       n       n       r         316       Leather and allied product manufacturing       n       n       n       r       r         321       Wood product manufacturing       12       214       \$1,387.77       r       322       Paper manufacturing       6       270       \$1,006.07       323       Printing and related support activities       30       504       \$1,178.07       322       Paper manufacturing       n       n       n       n       r       r       r       30       504       \$1,178.07       322       Petroleum and coal products manufacturing       n       n       n       n       n       n       n       r       r       r       r       30       504       \$1,178.07       322       Petroleum and coal products manufacturing       n       n       n       n       n       n       n       r       r       322       Pastics and rubber products manufacturing       17 <t< td=""><td>31</td><td>Manufacturing</td><td>437</td><td>21,035</td><td>\$1,792.15</td></t<>   | 31   | Manufacturing                                    | 437   | 21,035                | \$1,792.15                           |
| 313       Textile mills       5       248       \$1,366.83         314       Textile product mills       4       66       \$1,071.20         315       Apparel manufacturing       n       n       n         316       Leather and allied product manufacturing       n       n       n         321       Wood product manufacturing       12       214       \$1,387.72         322       Paper manufacturing       6       270       \$1,006.07         323       Printing and related support activities       30       504       \$1,178.07         324       Petroleum and coal products manufacturing       n       n       n       n         324       Petroleum and coal products manufacturing       16       402       \$1,411.30         325       Chemical manufacturing       17       873       \$1,278.90         326       Plastics and rubber products manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       89       2,137       \$1,341.42         333 </td <td>311</td> <td>Food manufacturing</td> <td>17</td> <td>584</td> <td>\$1,466.16</td>   | 311  | Food manufacturing                               | 17    | 584                   | \$1,466.16                           |
| 314       Textile product mills       4       66       \$1,071.20         315       Apparel manufacturing       n       n       n         316       Leather and allied product manufacturing       n       n       n         321       Wood product manufacturing       12       214       \$1,387.72         322       Paper manufacturing       6       270       \$1,006.07         323       Printing and related support activities       30       504       \$1,178.07         324       Petroleum and coal products manufacturing       n       n       n       n         324       Petroleum and coal products manufacturing       16       402       \$1,411.30         325       Chemical manufacturing       17       873       \$1,278.90         326       Plastics and rubber products manufacturing       17       340       \$1,255.63         327       Nonmetallic mineral product manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       89       2,137       \$1,341.42         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       99       10,384       \$2,210  | 312  | Beverage and tobacco product manufacturing       | 19    | 662                   | \$1,375.70                           |
| 315       Apparel manufacturing       n       n       n         316       Leather and allied product manufacturing       n       n       n         321       Wood product manufacturing       12       214       \$1,387.72         322       Paper manufacturing       6       270       \$1,006.07         323       Printing and related support activities       30       504       \$1,178.07         324       Petroleum and coal products manufacturing       n       n       n       n         324       Petroleum and coal products manufacturing       n       n       n       n       n         325       Chemical manufacturing       16       402       \$1,411.30         326       Plastics and rubber products manufacturing       17       873       \$1,278.90         327       Nonmetallic mineral product manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       12       1,099       \$1,258.90         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.63         334       Computer and electronic product manufacturing  | 313  | Textile mills                                    | 5     | 248                   | \$1,366.87                           |
| 316         Leather and allied product manufacturing         n         n         n           321         Wood product manufacturing         12         214         \$1,387.72           322         Paper manufacturing         6         270         \$1,006.07           323         Printing and related support activities         30         504         \$1,178.07           324         Petroleum and coal products manufacturing         n         n         n         n           325         Chemical manufacturing         16         402         \$1,411.30           326         Plastics and rubber products manufacturing         17         873         \$1,278.90           327         Nonmetallic mineral product manufacturing         17         340         \$1,255.63           331         Primary metal manufacturing         12         1,099         \$1,258.90           332         Fabricated metal product manufacturing         89         2,137         \$1,341.42           333         Machinery manufacturing         36         1,641         \$1,598.63           334         Computer and electronic product manufacturing         99         10,384         \$2,210.76           335         Electrical equipment and appliance manufacturing         12   | 314  | Textile product mills                            | 4     | 66                    | \$1,071.20                           |
| 321       Wood product manufacturing       12       214       \$1,387.72         322       Paper manufacturing       6       270       \$1,006.07         323       Printing and related support activities       30       504       \$1,178.07         324       Petroleum and coal products manufacturing       n       n       n       n         325       Chemical manufacturing       16       402       \$1,411.30         326       Plastics and rubber products manufacturing       17       873       \$1,278.90         327       Nonmetallic mineral product manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       12       1,099       \$1,258.90         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.63         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.41         336       Transportation equipment manufacturing       4       29       \$1,919.05         337       Furniture and related produ  | 315  | Apparel manufacturing                            | n     | n                     | n                                    |
| 322       Paper manufacturing       6       270       \$1,006.00         323       Printing and related support activities       30       504       \$1,178.00         324       Petroleum and coal products manufacturing       n       n       n       n         325       Chemical manufacturing       16       402       \$1,411.30         326       Plastics and rubber products manufacturing       17       873       \$1,278.90         327       Nonmetallic mineral product manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       12       1,099       \$1,258.90         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.63         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.47         336       Transportation equipment manufacturing       4       29       \$1,919.05         337       Furniture and related product manufacturing       6       101       \$1,280.96         339       Miscellaneo  | 316  | Leather and allied product manufacturing         | n     | n                     | n                                    |
| 323       Printing and related support activities       30       504       \$1,178.07         324       Petroleum and coal products manufacturing       n       n       n         325       Chemical manufacturing       16       402       \$1,411.30         326       Plastics and rubber products manufacturing       17       873       \$1,278.90         327       Nonmetallic mineral product manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       12       1,099       \$1,258.90         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.63         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.47         336       Transportation equipment manufacturing       4       29       \$1,919.05         337       Furniture and related product manufacturing       6       101       \$1,280.96         339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing I   | 321  | Wood product manufacturing                       | 12    | 214                   | \$1,387.72                           |
| Petroleum and coal products manufacturing  Chemical manufacturing  Chemical manufacturing  Plastics and rubber products manufacturing  Nonmetallic mineral product manufacturing  Primary metal manufacturing  Primary metal manufacturing  Primary metal product manufacturing  Primary metal manufacturing  P | 322  | Paper manufacturing                              | 6     | 270                   | \$1,006.07                           |
| 325       Chemical manufacturing       16       402       \$1,411.30         326       Plastics and rubber products manufacturing       17       873       \$1,278.90         327       Nonmetallic mineral product manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       12       1,099       \$1,258.90         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.69         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.47         336       Transportation equipment manufacturing       4       29       \$1,919.09         337       Furniture and related product manufacturing       6       101       \$1,280.96         339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing Industries       6,090       82,002       \$1,273.27  | 323  | Printing and related support activities          | 30    | 504                   | \$1,178.07                           |
| 326       Plastics and rubber products manufacturing       17       873       \$1,278.90         327       Nonmetallic mineral product manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       12       1,099       \$1,258.90         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.69         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.47         336       Transportation equipment manufacturing       4       29       \$1,919.05         337       Furniture and related product manufacturing       6       101       \$1,280.98         339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing Industries       6,090       82,002       \$1,273.27   | 324  | Petroleum and coal products manufacturing        | n     | n                     | n                                    |
| 327       Nonmetallic mineral product manufacturing       17       340       \$1,255.63         331       Primary metal manufacturing       12       1,099       \$1,258.90         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.69         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.47         336       Transportation equipment manufacturing       4       29       \$1,919.05         337       Furniture and related product manufacturing       6       101       \$1,280.98         339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing Industries       6,090       82,002       \$1,273.27  | 325  | Chemical manufacturing                           | 16    | 402                   | \$1,411.30                           |
| 331       Primary metal manufacturing       12       1,099       \$1,258.90         332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.69         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.47         336       Transportation equipment manufacturing       4       29       \$1,919.05         337       Furniture and related product manufacturing       6       101       \$1,280.98         339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing Industries       6,090       82,002       \$1,273.27  | 326  | Plastics and rubber products manufacturing       | 17    | 873                   | \$1,278.90                           |
| 332       Fabricated metal product manufacturing       89       2,137       \$1,341.42         333       Machinery manufacturing       36       1,641       \$1,598.63         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.47         336       Transportation equipment manufacturing       4       29       \$1,919.05         337       Furniture and related product manufacturing       6       101       \$1,280.98         339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing Industries       6,090       82,002       \$1,273.27  | 327  | Nonmetallic mineral product manufacturing        | 17    | 340                   | \$1,255.63                           |
| 333       Machinery manufacturing       36       1,641       \$1,598.69         334       Computer and electronic product manufacturing       99       10,384       \$2,210.76         335       Electrical equipment and appliance manufacturing       12       397       \$1,613.47         336       Transportation equipment manufacturing       4       29       \$1,919.09         337       Furniture and related product manufacturing       6       101       \$1,280.98         339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing Industries       6,090       82,002       \$1,273.27   | 331  | Primary metal manufacturing                      | 12    | 1,099                 | \$1,258.90                           |
| Computer and electronic product manufacturing 99 10,384 \$2,210.76 335 Electrical equipment and appliance manufacturing 12 397 \$1,613.47 336 Transportation equipment manufacturing 4 29 \$1,919.05 337 Furniture and related product manufacturing 6 101 \$1,280.98 339 Miscellaneous manufacturing 28 978 \$1,436.18  102 Service-Providing Industries 6,090 82,002 \$1,273.27  | 332  | Fabricated metal product manufacturing           | 89    | 2,137                 | \$1,341.42                           |
| Electrical equipment and appliance manufacturing 12 397 \$1,613.47 Transportation equipment manufacturing 4 29 \$1,919.05 Transportation equipment manufacturing 6 101 \$1,280.98 Miscellaneous manufacturing 28 978 \$1,436.18  Service-Providing Industries 6,090 82,002 \$1,273.27  | 333  | Machinery manufacturing                          | 36    | 1,641                 | \$1,598.69                           |
| Transportation equipment manufacturing 4 29 \$1,919.05 337 Furniture and related product manufacturing 6 101 \$1,280.98 339 Miscellaneous manufacturing 28 978 \$1,436.18 310 Service-Providing Industries 6,090 82,002 \$1,273.27   | 334  | Computer and electronic product manufacturing    | 99    | 10,384                | \$2,210.76                           |
| 337       Furniture and related product manufacturing       6       101       \$1,280.98         339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing Industries       6,090       82,002       \$1,273.27  | 335  | Electrical equipment and appliance manufacturing | 12    | 397                   | \$1,613.41                           |
| 339       Miscellaneous manufacturing       28       978       \$1,436.18         102       Service-Providing Industries       6,090       82,002       \$1,273.27   | 336  | Transportation equipment manufacturing           | 4     | 29                    | \$1,919.05                           |
| 102 Service-Providing Industries 6,090 82,002 \$1,273.27   | 337  | Furniture and related product manufacturing      | 6     | 101                   | \$1,280.98                           |
|  | 339  | Miscellaneous manufacturing                      | 28    | 978                   | \$1,436.18                           |
|  | 102  | Service-Providing Industries                     | 6,090 | 82,002                | \$1,273.27                           |
| 22 Utilities 6 102 \$2,337.14  | 22   | Utilities  | 6     | 102                   | \$2,337.14                           |
| 221 Utilities 6 102 \$2,337.14   | 221  | Utilities  | 6     | 102                   | \$2,337.14                           |
| 42 Wholesale Trade 556 5,046 \$1,893.59  | 42   | Wholesale Trade                                  | 556   | 5,046                 | \$1,893.59                           |
| 423 Merchant wholesalers, durable goods 267 3,153 \$2,021.33   | 423  | Merchant wholesalers, durable goods              | 267   | 3,153                 | \$2,021.33                           |
| Merchant wholesalers, nondurable goods 82 1,367 \$1,299.73   | 424  | Merchant wholesalers, nondurable goods           | 82    | 1,367                 | \$1,299.73                           |
|  | 425  | Electronic markets and agents and brokers        | 206   | 525                   | \$2,673.03                           |

# Nashua NH-MA NECTA Division, NH Portion - 2020 Averages

|       | Nasilua INTI-IVIA INECTA DIVISIOTI, INTI      | POILIOII - | ZUZU AVEIA     |             |
|-------|---|------------|----------------|-------------|
| NAICS |   |            | Average Annual | Average     |
| Code  | Industry                                      | Units      | Employment     | Weekly Wage |
| 44    | Retail Trade                                  | 999        | 18,535         | \$766.31    |
| 441   | Motor vehicle and parts dealers               | 122        | 2,160          | \$1,375.78  |
| 442   | Furniture and home furnishings stores         | 55         | 651            | \$841.82    |
| 443   | Electronics and appliance stores              | 44         | 537            | \$1,103.66  |
| 444   | Building material and garden supply stores    | 80         | 1,983          | \$813.67    |
| 445   | Food and beverage stores                      | 95         | 4,673          | \$436.74    |
| 446   | Health and personal care stores               | 92         | 850            | \$763.74    |
| 447   | Gasoline stations                             | 85         | 604            | \$683.52    |
| 448   | Clothing and clothing accessories stores      | 133        | 1,314          | \$513.76    |
| 451   | Sports, hobby, music instrument, book stores  | 59         | 570            | \$579.88    |
| 452   | General merchandise stores                    | 47         | 2,448          | \$556.76    |
| 453   | Miscellaneous store retailers                 | 123        | 1,056          | \$573.34    |
| 454   | Nonstore retailers                            | 62         | 1,687          | \$1,422.30  |
| 48    | Transportation and Warehousing                | 169        | 3,915          | \$934.47    |
| 481   | Air transportation                            | n          | n              | n           |
| 482   | Rail transportation                           | 0          | 0              | \$0.00      |
| 483   | Water transportation                          | 0          | 0              | \$0.00      |
| 484   | Truck transportation                          | 61         | 772            | \$1,087.62  |
| 485   | Transit and ground passenger transportation   | 22         | 528            | \$575.20    |
| 486   | Pipeline transportation                       | 0          | 0              | \$0.00      |
| 487   | Scenic and sightseeing transportation         | n          | n              | n           |
| 488   | Support activities for transportation         | 28         | 296            | \$1,538.33  |
| 491   | Postal service (private)                      | 0          | 0              | \$0.00      |
| 492   | Couriers and messengers                       | 30         | 1,771          | \$840.51    |
| 493   | Warehousing and storage                       | 20         | 519            | \$914.67    |
| 51    | Information                                   | 124        | 2,607          | \$1,975.69  |
| 511   | Publishing industries, except Internet        | 60         | 1,262          | \$2,420.76  |
| 512   | Motion picture and sound recording industries | n          | n              | n           |
| 515   | Broadcasting, except Internet                 | n          | n              | n           |
| 517   | Telecommunications                            | n          | n              | n           |
| 518   | Data processing, hosting and related services | 18         | 85             | \$2,803.36  |
| 519   | Other information services                    | 15         | 52             | \$2,537.23  |
| 52    | Finance and Insurance                         | 323        | 6,034          | \$3,270.68  |
| 521   | Monetary authorities - central bank           | 0          | 0              | \$0.00      |
| 522   | Credit intermediation and related activities  | 123        | 999            | \$1,637.14  |
| 523   | Securities, commodity contracts, investments  | 102        | 4,451          | \$3,786.87  |
| 524   | Insurance carriers and related activities     | n          | n              | n           |
| 525   | Funds, trusts, and other financial vehicles   | n          | n              | n           |
| 53    | Real Estate and Rental and Leasing            | 226        | 1,201          | \$1,306.18  |
| 531   | Real estate                                   | 191        | 911            | \$1,282.06  |
| 532   | Rental and leasing services                   | n          | n              | n           |
| 533   | Lessors of nonfinancial intangible assets     | n          | n              | n           |
| 54    | Professional and Technical Services           | 888        | 7,072          | \$2,335.39  |
| 541   | Professional and technical services           | 888        | 7,072          | \$2,335.39  |
| 5411  | Legal services                                | 99         | 427            | \$1,497.80  |
| 5412  | Accounting and bookkeeping services           | 98         | 982            | \$2,291.22  |
| 5413  | Architectural and engineering services        | 139        | 1,440          | \$2,296.49  |
| 5414  | Specialized design services                   | 14         | 69             | \$1,373.69  |
| 5415  | Computer systems design and related services  | 278        | 2,818          | \$2,898.22  |

### Nashua NH-MA NECTA Division, NH Portion - 2020 Averages

|       | Masilda Mil-Mia Mecia Division, Mil          |       | LULU AVEIG     | 900         |
|-------|--|-------|----------------|-------------|
| NAICS |  |       | Average Annual | Average     |
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 160   | 557            | \$2,038.27  |
| 5417  | Scientific research and development services | 19    | 90             | \$2,028.58  |
| 5418  | Advertising, PR, and related services        | 20    | 85             | \$1,134.39  |
| 5419  | Other professional and technical services    | 63    | 602            | \$1,061.51  |
| 55    | Management of Companies and Enterprises      | 78    | 1,298          | \$1,901.86  |
| 551   | Management of companies and enterprises      | 78    | 1,298          | \$1,901.86  |
| 56    | Administrative and Waste Services            | 548   | 6,072          | \$1,040.82  |
| 561   | Administrative and support services          | 518   | 5,692          | \$1,029.48  |
| 5611  | Office administrative services               | 92    | 636            | \$2,023.95  |
| 5612  | Facilities support services                  | n     | n              | n           |
| 5613  | Employment services                          | 66    | 1,640          | \$1,026.60  |
| 5614  | Business support services                    | 40    | 397            | \$1,149.23  |
| 5615  | Travel arrangement and reservation services  | 15    | 88             | \$1,183.87  |
| 5616  | Investigation and security services          | 28    | 375            | \$1,195.27  |
| 5617  | Services to buildings and dwellings          | 266   | 2,320          | \$742.05    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | 31    | 380            | \$1,210.98  |
| 61    | Educational Services                         | 123   | 1,876          | \$752.47    |
| 611   | Educational services                         | 123   | 1,876          | \$752.47    |
| 62    | Health Care and Social Assistance            | 710   | 14,273         | \$1,124.99  |
| 621   | Ambulatory health care services              | 486   | 5,747          | \$1,433.82  |
| 622   | Hospitals                                    | 8     | 3,922          | \$1,192.00  |
| 623   | Nursing and residential care facilities      | 59    | 2,066          | \$794.49    |
| 624   | Social assistance                            | 158   | 2,538          | \$591.09    |
| 71    | Arts, Entertainment, and Recreation          | 117   | 1,442          | \$498.61    |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713   | Amusements, gambling, and recreation         | 96    | 1,378          | \$488.36    |
| 72    | Accommodation and Food Services              | 551   | 8,531          | \$441.21    |
| 721   | Accommodation                                | 24    | 391            | \$544.68    |
| 722   | Food services and drinking places            | 527   | 8,140          | \$436.25    |
| 81    | Other Services, Except Public Administration | 648   | 3,937          | \$756.43    |
| 811   | Repair and maintenance                       | 242   | 1,360          | \$1,058.23  |
| 812   | Personal and laundry services                | 255   | 1,728          | \$636.35    |
| 813   | Membership associations and organizations    | 70    | 742            | \$510.11    |
| 814   | Private households                           | 82    | 107            | \$568.03    |
| 99    | Unclassified Establishments                  | 23    | 63             | \$1,078.04  |
| 999   | Unclassified Establishments                  | 23    | 63             | \$1,078.04  |
|       | Total Government                             | 163   | 11,755         | \$1,186.56  |
|       | Federal Government                           | 31    | 1,600          | \$1,839.79  |
|       | State Government                             | 49    | 687            | \$796.96    |
|       | Local Government                             | 83    | 9,468          | \$1,104.46  |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### **New London NH LMA - 2020 Averages**

| NIATOG      | 11011 201100111111 211111 20                     |        | ^ ^ -          | A                      |
|-------------|--|--------|----------------|------------------------|
| NAICS       |  |        | Average Annual | Average                |
| Code        | Industry   | Units  | Employment     | Weekly Wage            |
|             | Total, Private plus Government                   | 470    | 4,726          | \$931.32               |
|             | Total Private                                    | 433    | 4,011          | \$937.27               |
| 101         | Goods-Producing Industries                       | 84     | 562            | \$1,195.28             |
| 11          | Agriculture, Forestry, Fishing and Hunting       | 6      | 26             | \$1,144.72             |
| 111         | Crop production                                  | 0      | 0              | \$0.00                 |
| 112         | Animal production and aquaculture                | 0      | 0              | \$0.00                 |
| 113         | Forestry and logging                             | n      | n              | n                      |
| 114         | Fishing, hunting and trapping                    | 0      | 0              | \$0.00                 |
| 115         | Agriculture and forestry support activities      | n      | n              | n                      |
| 21          | Mining, Quarrying, and Oil and Gas Extraction    | 0      | 0              | \$0.00                 |
| 211         | Oil and gas extraction                           | 0      | 0              | \$0.00                 |
| 212         | Mining, except oil and gas                       | 0      | 0              | \$0.00                 |
| 213         | Support activities for mining                    | 0      | 0              | \$0.00                 |
| 23          | Construction                                     | 70     | 347            | \$1,116.69             |
| 236         | Construction of buildings                        | 28     | 85             | \$1,097.91             |
| 237         | Heavy and civil engineering construction         | 3      | 29             | \$1,344.65             |
| 238         | Specialty trade contractors                      | 39     | 233            | \$1,095.37             |
| 31          | Manufacturing                                    | 8      | 188            | \$1,347.89             |
| 311         | Food manufacturing                               | 0      | 0              | \$0.00                 |
| 312         | Beverage and tobacco product manufacturing       | 0      | 0              | \$0.00                 |
| 313         | Textile mills                                    | 0      | 0              | \$0.00                 |
| 314         | Textile product mills                            | n      | n              | n                      |
| 315         | Apparel manufacturing                            | 0      | 0              | \$0.00                 |
| 316         | Leather and allied product manufacturing         | 0      | 0              | \$0.00                 |
| 321         | Wood product manufacturing                       | n      | n              | n .                    |
| 322         | Paper manufacturing                              | 0      | 0              | \$0.00                 |
| 323         | Printing and related support activities          | 0      | 0              | \$0.00                 |
| 324         | Petroleum and coal products manufacturing        | 0      | 0              | \$0.00                 |
| 325         | Chemical manufacturing                           | 0      | 0              | \$0.00                 |
| 326         | Plastics and rubber products manufacturing       | 0      | 0              | \$0.00                 |
| 327         | Nonmetallic mineral product manufacturing        | 0      | 0              | \$0.00                 |
| 331         | Primary metal manufacturing                      | 0      | 0              | \$0.00                 |
| 332         | Fabricated metal product manufacturing           | n      | n              | n                      |
| 333         | Machinery manufacturing                          | 0      | 0              | \$0.00                 |
| 334         | Computer and electronic product manufacturing    | n      | n              | n                      |
| 335         | Electrical equipment and appliance manufacturing | 0      | 0              | \$0.00                 |
| 336         | Transportation equipment manufacturing           | n      | n              | n                      |
| 337         | Furniture and related product manufacturing      | 0      | 0              | \$0.00                 |
| 339         | Miscellaneous manufacturing                      | 0      | 0              | \$0.00                 |
|             | •  |        | 2.450          |                        |
| 102<br>22   | Service-Providing Industries Utilities           | 349    | 3,450          | \$895.27               |
| 221         | Utilities  | n<br>n | n<br>n         | n<br>n                 |
| 42          | Wholesale Trade                                  | 19     | 98             | \$2,484.17             |
| <b>42</b> 3 | Merchant wholesalers, durable goods              | n      | n              | φ <b>2,404.17</b><br>n |
| 424         | Merchant wholesalers, nondurable goods           | n      | 'n             | n                      |
| 425         | Electronic markets and agents and brokers        | 8      | 37             | \$2,486.09             |
| .23         | Licetionic markets and agents and brokers        | U      | 31             | ΨΔ, που.03             |

### **New London NH LMA - 2020 Averages**

|        | New London Mil LIVIA                          | ZUZU AVEIG | iges              |                   |
|--------|---|------------|-------------------|-------------------|
| NAICS  |   |            | Average Annual    | Average           |
| Code   | Industry                                      | Units      | <b>Employment</b> | Weekly Wage       |
| 44     | Retail Trade                                  | 38         | 442               | \$592.34          |
| 441    | Motor vehicle and parts dealers               | n          | n                 | n                 |
| 442    | Furniture and home furnishings stores         | n          | n                 | n                 |
| 443    | Electronics and appliance stores              | 0          | 0                 | \$0.00            |
| 444    | Building material and garden supply stores    | 6          | 77                | \$921.56          |
| 445    | Food and beverage stores                      | 4          | 160               | \$484.51          |
| 446    | Health and personal care stores               | n          | n                 | n                 |
| 447    | Gasoline stations                             | 8          | 69                | \$436.24          |
| 448    | Clothing and clothing accessories stores      | 3          | 17                | \$315.22          |
| 451    | Sports, hobby, music instrument, book stores  | 5          | 18                | \$459.42          |
| 452    | General merchandise stores                    | 0          | 0                 | \$0.00            |
| 453    | Miscellaneous store retailers                 | 4          | 19                | \$420.80          |
| 454    | Nonstore retailers                            | 4          | 13                | \$1,049.75        |
| 48     | Transportation and Warehousing                | 5          | 69                | \$532.58          |
| 481    | Air transportation                            | 0          | 0                 | \$0.00            |
| 482    | Rail transportation                           | 0          | 0                 | \$0.00            |
| 483    | Water transportation                          | 0          | 0                 | \$0.00            |
| 484    | Truck transportation                          | n          | n                 | n                 |
| 485    | Transit and ground passenger transportation   | n          | n                 | n                 |
| 486    | Pipeline transportation                       | 0          | 0                 | \$0.00            |
| 487    | Scenic and sightseeing transportation         | 0          | 0                 | \$0.00            |
| 488    | Support activities for transportation         | 0          | 0                 | \$0.00            |
| 491    | Postal service (private)                      | 0          | 0                 | \$0.00            |
| 492    | Couriers and messengers                       | 0          | 0                 | \$0.00            |
| 493    | Warehousing and storage                       | 0          | 0                 | \$0.00            |
| 51     | Information                                   | 6          | 29                | \$1,437.02        |
| 511    | Publishing industries, except Internet        | 3          | 17                | \$773.27          |
| 512    | Motion picture and sound recording industries | 0          | 0                 | \$0.00            |
| 515    | Broadcasting, except Internet                 | 0          | 0                 | \$0.00            |
| 517    | Telecommunications                            | n          | n                 | n                 |
| 518    | Data processing, hosting and related services | n          | n                 | n                 |
| 519    | Other information services                    | n          | n                 | n                 |
| 52     | Finance and Insurance                         | 19         | 103               | \$1,532.76        |
| 521    | Monetary authorities - central bank           | 0          | 0                 | \$0.00            |
| 522    | Credit intermediation and related activities  | 9          | 45                | \$1,199.44        |
| 523    | Securities, commodity contracts, investments  | 6          | 18                | \$2,987.81        |
| 524    | Insurance carriers and related activities     | 4          | 39                | \$1,244.90        |
| 525    | Funds, trusts, and other financial vehicles   | 0          | 0                 | \$0.00            |
| 53     | Real Estate and Rental and Leasing            | 14         | 69                | \$726.28          |
| 531    | Real estate                                   | 14         | 69                | \$726.28          |
| 532    | Rental and leasing services                   | 0          | 0                 | \$0.00            |
| 533    | Lessors of nonfinancial intangible assets     | 0          | 0                 | \$0.00            |
| 54     | Professional and Technical Services           | 47         | 150               | \$1,520.02        |
| 541    | Professional and technical services           | 47         | 150               | \$1,520.02        |
| 5411   | Legal services                                | 8          | 14                | \$1,890.36        |
| 5412   | Accounting and bookkeeping services           | 5          | 7                 | \$529.65          |
| 5413   | Architectural and engineering services        | 8          | 40                | \$1,403.36        |
| 5414   | Specialized design services                   | n          | 40<br>n           | \$1,403.30<br>n   |
| 5415   | Computer systems design and related services  | 5          | 17                | \$1,666.77        |
| J4 1 J | Computer systems design and related services  | 3          | 17                | ψ1,000.7 <i>1</i> |

#### **New London NH LMA - 2020 Averages**

|       | New London Wil LIVIA                         | LULU AVEIG | iges           |             |
|-------|--|------------|----------------|-------------|
| NAICS |  |            | Average Annual | Average     |
| Code  | Industry                                     | Units      | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 11         | 50             | \$1,864.04  |
| 5417  | Scientific research and development services | 0          | 0              | \$0.00      |
| 5418  | Advertising, PR, and related services        | n          | n              | n           |
| 5419  | Other professional and technical services    | 5          | 18             | \$855.74    |
| 55    | Management of Companies and Enterprises      | n          | n              | n           |
| 551   | Management of companies and enterprises      | n          | n              | n           |
| 56    | Administrative and Waste Services            | 44         | 127            | \$724.45    |
| 561   | Administrative and support services          | 41         | 102            | \$605.53    |
| 5611  | Office administrative services               | 5          | 4              | \$1,592.61  |
| 5612  | Facilities support services                  | 0          | 0              | \$0.00      |
| 5613  | Employment services                          | 3          | 8              | \$1,259.80  |
| 5614  | Business support services                    | n          | n              | n           |
| 5615  | Travel arrangement and reservation services  | n          | n              | n           |
| 5616  | Investigation and security services          | 0          | 0              | \$0.00      |
| 5617  | Services to buildings and dwellings          | 29         | 80             | \$475.96    |
| 5619  | Other support services                       | 0          | 0              | \$0.00      |
| 562   | Waste management and remediation services    | 3          | 25             | \$1,216.21  |
| 61    | Educational Services                         | 4          | 508            | \$915.56    |
| 611   | Educational services                         | 4          | 508            | \$915.56    |
| 62    | Health Care and Social Assistance            | 39         | 777            | \$1,181.20  |
| 621   | Ambulatory health care services              | 28         | 375            | \$1,211.33  |
| 622   | Hospitals                                    | n          | n              | n           |
| 623   | Nursing and residential care facilities      | n          | n              | n           |
| 624   | Social assistance                            | n          | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 15         | 353            | \$510.87    |
| 711   | Performing arts and spectator sports         | n          | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n          | n              | n           |
| 713   | Amusements, gambling, and recreation         | 11         | 328            | \$515.73    |
| 72    | Accommodation and Food Services              | 41         | 504            | \$424.83    |
| 721   | Accommodation                                | 10         | 75             | \$456.85    |
| 722   | Food services and drinking places            | 30         | 429            | \$419.22    |
| 81    | Other Services, Except Public Administration | 48         | 153            | \$720.04    |
| 811   | Repair and maintenance                       | 13         | 59             | \$808.21    |
| 812   | Personal and laundry services                | 11         | 35             | \$515.88    |
| 813   | Membership associations and organizations    | 10         | 32             | \$690.81    |
| 814   | Private households                           | 14         | 26             | \$825.80    |
| 99    | Unclassified Establishments                  | n          | n              | n           |
| 999   | Unclassified Establishments                  | n          | n              | n           |
|       | Total Government                             | 37         | 715            | \$897.93    |
|       | Federal Government                           | 10         | 36             | \$1,108.75  |
|       | State Government                             | 6          | 21             | \$726.20    |
|       | Local Government                             | 22         | 658            | \$892.01    |
|       |  |            |                |             |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Newport NH LMA - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry   | Units | Employment     | Weekly Wage |
| Couc  | Total, Private plus Government                   | 323   | 3,923          | \$987.00    |
|       | Total Private                                    | 294   | 3,252          | \$1,015.96  |
| 101   | Goods-Producing Industries                       | 80    | 1,294          | \$1,285.62  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | 4     | 47             | \$1,155.59  |
| 111   | Crop production                                  | n     | n              | n           |
| 112   | Animal production and aquaculture                | 0     | 0              | \$0.00      |
| 113   | Forestry and logging                             | n     | n              | n           |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n     | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | 0     | 0              | \$0.00      |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 0     | 0              | \$0.00      |
| 213   | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23    | Construction                                     | 47    | 280            | \$1,102.50  |
| 236   | Construction of buildings                        | n     | n              | n           |
| 237   | Heavy and civil engineering construction         | n     | n              | n           |
| 238   | Specialty trade contractors                      | 31    | 209            | \$1,120.64  |
| 31    | Manufacturing                                    | 29    | 967            | \$1,344.90  |
| 311   | Food manufacturing                               | 0     | 0              | \$0.00      |
| 312   | Beverage and tobacco product manufacturing       | 0     | 0              | \$0.00      |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | 0     | 0              | \$0.00      |
| 315   | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | n     | n              | n           |
| 322   | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323   | Printing and related support activities          | n     | n              | n           |
| 324   | Petroleum and coal products manufacturing        | n     | n              | n           |
| 325   | Chemical manufacturing                           | n     | n              | n           |
| 326   | Plastics and rubber products manufacturing       | 0     | 0              | \$0.00      |
| 327   | Nonmetallic mineral product manufacturing        | 6     | 36             | \$1,163.66  |
| 331   | Primary metal manufacturing                      | n     | n              | n           |
| 332   | Fabricated metal product manufacturing           | n     | n              | n           |
| 333   | Machinery manufacturing                          | 3     | 30             | \$859.46    |
| 334   | Computer and electronic product manufacturing    | 0     | 0              | \$0.00      |
| 335   | Electrical equipment and appliance manufacturing | n     | n              | n           |
| 336   | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | 0     | 0              | \$0.00      |
| 339   | Miscellaneous manufacturing                      | 0     | 0              | \$0.00      |
| 102   | Service-Providing Industries                     | 214   | 1,958          | \$837.75    |
| 22    | Utilities  | 3     | 35             | \$2,374.02  |
| 221   | Utilities  | 3     | 35             | \$2,374.02  |
| 42    | Wholesale Trade                                  | 10    | 51             | \$994.18    |
| 423   | Merchant wholesalers, durable goods              | 5     | 25             | \$1,155.45  |
| 424   | Merchant wholesalers, nondurable goods           | n     | n              | n           |
| 425   | Electronic markets and agents and brokers        | n     | n              | n           |

## **Newport NH LMA - 2020 Averages**

|       | •   | ZUZU AVEI age |                |             |
|-------|---|---------------|----------------|-------------|
| NAICS |   |               | Average Annual | Average     |
| Code  | Industry                                      | Units         | Employment     | Weekly Wage |
| 44    | Retail Trade                                  | 42            | 530            | \$784.92    |
| 441   | Motor vehicle and parts dealers               | 11            | 91             | \$985.89    |
| 442   | Furniture and home furnishings stores         | n             | n              | n           |
| 443   | Electronics and appliance stores              | n             | n              | n           |
| 444   | Building material and garden supply stores    | n             | n              | n           |
| 445   | Food and beverage stores                      | 4             | 81             | \$393.96    |
| 446   | Health and personal care stores               | n             | n              | n           |
| 447   | Gasoline stations                             | 8             | 94             | \$415.26    |
| 448   | Clothing and clothing accessories stores      | n             | n              | n           |
| 451   | Sports, hobby, music instrument, book stores  | n             | n              | n           |
| 452   | General merchandise stores                    | 3             | 32             | \$396.16    |
| 453   | Miscellaneous store retailers                 | n             | n              | n           |
| 454   | Nonstore retailers                            | n             | n              | n           |
| 48    | Transportation and Warehousing                | n             | n              | n           |
| 481   | Air transportation                            | 0             | 0              | \$0.00      |
| 482   | Rail transportation                           | 0             | 0              | \$0.00      |
| 483   | Water transportation                          | 0             | 0              | \$0.00      |
| 484   | Truck transportation                          | 4             | 8              | \$955.68    |
| 485   | Transit and ground passenger transportation   | n             | n              | n           |
| 486   | Pipeline transportation                       | 0             | 0              | \$0.00      |
| 487   | Scenic and sightseeing transportation         | n             | n              | n           |
| 488   | Support activities for transportation         | n             | n              | n           |
| 491   | Postal service (private)                      | 0             | 0              | \$0.00      |
| 492   | Couriers and messengers                       | 0             | 0              | \$0.00      |
| 493   | Warehousing and storage                       | 0             | 0              | \$0.00      |
| 51    | Information                                   | 4             | 19             | \$450.60    |
| 511   | Publishing industries, except Internet        | n             | n              | n           |
| 512   | Motion picture and sound recording industries | 0             | 0              | \$0.00      |
| 515   | Broadcasting, except Internet                 | n             | n              | n           |
| 517   | Telecommunications                            | n             | n              | n           |
| 518   | Data processing, hosting and related services | 0             | 0              | \$0.00      |
| 519   | Other information services                    | n             | n              | n           |
| 52    | Finance and Insurance                         | 11            | 157            | \$1,223.35  |
| 521   | Monetary authorities - central bank           | 0             | 0              | \$0.00      |
| 522   | Credit intermediation and related activities  | 4             | 131            | \$1,217.18  |
| 523   | Securities, commodity contracts, investments  | n             | n              | n           |
| 524   | Insurance carriers and related activities     | n             | n              | n           |
| 525   | Funds, trusts, and other financial vehicles   | 0             | 0              | \$0.00      |
| 53    | Real Estate and Rental and Leasing            | 12            | 26             | \$718.89    |
| 531   | Real estate                                   | 8             | 14             | \$551.90    |
| 532   | Rental and leasing services                   | 4             | 12             | \$909.91    |
| 533   | Lessors of nonfinancial intangible assets     | 0             | 0              | \$0.00      |
| 54    | Professional and Technical Services           | 18            | 66             | \$1,468.75  |
| 541   | Professional and technical services           | 18            | 66             | \$1,468.75  |
| 5411  | Legal services                                | 5             | 15             | \$866.21    |
| 5412  | Accounting and bookkeeping services           | 5             | 14             | \$936.17    |
| 5413  | Architectural and engineering services        | n             | n              | n           |
| 5414  | Specialized design services                   | 0             | 0              | \$0.00      |
| 5415  | Computer systems design and related services  |               | 4              | \$3,180.15  |

### **Newport NH LMA - 2020 Averages**

|       | Hewport Hir Lina -                           | LULU AVEI ag |                | _                 |
|-------|--|--------------|----------------|-------------------|
| NAICS |  |              | Average Annual | Average           |
| Code  | Industry                                     | Units        | Employment     | Weekly Wage       |
| 5416  | Management and technical consulting services | n            | n              | n                 |
| 5417  | Scientific research and development services | n            | n              | n                 |
| 5418  | Advertising, PR, and related services        | n            | n              | n                 |
| 5419  | Other professional and technical services    | n            | n              | n                 |
| 55    | Management of Companies and Enterprises      | n            | n              | n                 |
| 551   | Management of companies and enterprises      | n            | n              | n                 |
| 56    | Administrative and Waste Services            | 15           | 256            | \$694.32          |
| 561   | Administrative and support services          | n            | n              | n                 |
| 5611  | Office administrative services               | n            | n              | n                 |
| 5612  | Facilities support services                  | 0            | 0              | \$0.00            |
| 5613  | Employment services                          | n            | n              | n                 |
| 5614  | Business support services                    | 0            | 0              | \$0.00            |
| 5615  | Travel arrangement and reservation services  | 0            | 0              | \$0.00            |
| 5616  | Investigation and security services          | n            | n              | n                 |
| 5617  | Services to buildings and dwellings          | 10           | 44             | \$601.48          |
| 5619  | Other support services                       | 0            | 0              | \$0.00            |
| 562   | Waste management and remediation services    | n            | n              | n                 |
| 61    | Educational Services                         | 7            | 99             | \$676.17          |
| 611   | Educational services                         | 7            | 99             | \$676.17          |
| 62    | Health Care and Social Assistance            | 25           | 377            | \$730.28          |
| 621   | Ambulatory health care services              | 9            | 75             | \$1,036.46        |
| 622   | Hospitals                                    | 0            | 0              | \$0.00            |
| 623   | Nursing and residential care facilities      | 8            | 225            | \$732.60          |
| 624   | Social assistance                            | 8            | 77             | \$428.23          |
| 71    | Arts, Entertainment, and Recreation          | 5            | 21             | \$398.84          |
| 711   | Performing arts and spectator sports         | n            | n              | n                 |
| 712   | Museums, historical sites, zoos, and parks   | 0            | 0              | \$0.00            |
| 713   | Amusements, gambling, and recreation         | n            | n              | n                 |
| 72    | Accommodation and Food Services              | 21           | 200            | \$400.10          |
| 721   | Accommodation                                | 4            | 7              | \$207.25          |
| 722   | Food services and drinking places            | 18           | 193            | \$407.33          |
| 81    | Other Services, Except Public Administration | 30           | 101            | \$716.96          |
| 811   | Repair and maintenance                       | 14           | 55             | \$839.31          |
| 812   | Personal and laundry services                | 4            | 12             | \$392.26          |
| 813   | Membership associations and organizations    | 8            | 27             | \$594.83          |
| 814   | Private households                           | 4            | 6              | \$780.20          |
| 99    | Unclassified Establishments                  | n            | n              | n                 |
| 999   | Unclassified Establishments                  | n            | n              | n                 |
|       | Total Government                             | 29           | 671            | \$846.59          |
|       | Federal Government                           | 6            | 26             | \$1,091.40        |
|       | State Government                             | 7            | 36             | \$829.76          |
|       | Local Government                             | 16           | 609            | \$837.03          |
|       | Local Government                             | 10           | 009            | \$05 <i>1</i> .05 |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# Peterborough NH LMA - 2020 Averages

| Code         Industry         Units         Employment         Weekly Wage           Total, Private plus Government         947         11,728         \$1,082.87           Total Private         913         10,278         \$1,082.87           101         Goods-Producing Industries         255         3,874         \$1,257.86           11         Agriculture, Forestry, Fishing and Hunting         14         97         \$911.05           111         Crop production         n         n         n         n         n           112         Animal production and aquaculture         n         0         0         0         50.00         0         \$0.00         1         0         0         \$0.00         1         0         0         \$0.00         1         0         0         0   |       |  |     | 9              |            |
|---|-------|--|-----|----------------|------------|
| Total, Private plus Government         947         11,728         \$1,042.27           Total Private         913         11,728         \$1,058.41           101         Goods-Producing Industries         255         3,874         \$1,258.81           11         Agriculture, Forestry, Fishing and Hunting         14         97         \$911.05           111         Crop production and aquaculture         n         n         n         n           112         Animal production and aquaculture         n         n         n         n           113         Forestry and logging         4         26         \$1,529.76           114         Fishing, hunting and trapping         0         0         0         50.00           115         Agriculture and forestry support activities         4         13         \$20.00           115         Agriculture and forestry support activities         4         13         \$20.00           116         Oil and gas extraction         0         0         \$0.00           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         1         0         0         \$0.00           213         Const  | NAICS |  |     | Average Annual | Average    |
| Total Private   913   | Code  | -  |     |                |            |
|   |       |  |     |                |            |
| 11         Agriculture, Forestry, Fishing and Hunting         14         97         \$911.05           111         Crop production         s         80,00         \$80,00         \$80,00         \$80,00         \$100         \$20,00         \$100         \$20,00         \$100         \$20,00         \$100         \$20,00         \$100         \$20,00         \$100         \$20,00  |       | Total Private                                    | 913 | 10,278         | \$1,058.41 |
| 1111         Crop production         n         n         n           112         Animal production and aquaculture         n         n         n         n           113         Forestry and logging         4         26         \$1,529.76           114         Fishing, hunting and trapping         0         0         0         \$0.00           115         Agriculture and forestry support activities         4         13         \$820.68           21         Mining, Quarrying, and Oil and Gas Extraction         0         0         \$0.00           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         0         0         \$0.00           213         Support activities for mining         0         0         \$0.00           213         Support activities for mining         0         0         \$0.00           23         Construction         186         1,147         \$1,283.90           23         Construction of buildings         49         332         \$1,335.73           237         Heavy and civil engineering construction         5         48         \$3,516.93           238         Specialty trade contractors </th <th>101</th> <th>Goods-Producing Industries</th> <th>255</th> <th>3,874</th> <th>\$1,257.86</th> | 101   | Goods-Producing Industries                       | 255 | 3,874          | \$1,257.86 |
| 112   | 11    | Agriculture, Forestry, Fishing and Hunting       | 14  | 97             | \$911.05   |
| 113         Forestry and logging         4         26         \$1,529,76           114         Fishing, hunting and trapping         0         0         \$0.00           115         Agriculture and forestry support activities         4         13         \$820,68           21         Mining, Quarrying, and Oil and Gas Extraction         0         0         \$0.00           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         0         0         \$0.00           213         Support activities for mining         0         0         \$0.00           23         Construction         186         1,147         \$1,283.00           236         Construction of buildings         49         332         \$1,335.73           237         Heavy and civil engineering construction         5         48         \$3,516.93           238         Specialty trade contractors         132         767         \$1,122.65           31         Manufacturing         5         48         \$3,516.93           237         Heavy and civil engineering construction         5         48         \$3,516.93           311         Food manufacturing         3 </td <td>111</td> <td>Crop production</td> <td>n</td> <td>n</td> <td>n</td>                | 111   | Crop production                                  | n   | n              | n          |
| 114         Fishing, hunting and trapping         0         0         \$0.00           115         Agriculture and forestry support activities         4         13         \$20.00           21         Mining, Quarrying, and Oil and Gas Extraction         0         0         \$0.00           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         0         0         \$0.00           213         Support activities for mining         0         0         \$0.00           23         Construction         186         1,147         \$1,283,90           236         Construction of buildings         49         332         \$1,385,73           237         Heavy and civil engineering construction         5         48         \$3,516,93           238         Specialty trade contractors         132         767         \$1,122,65           31         Manufacturing         5         2,630         \$1,225,65           31         Manufacturing         3         16         \$166,50           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         n         n <td>112</td> <td>Animal production and aquaculture</td> <td>n</td> <td>n</td> <td>n</td>              | 112   | Animal production and aquaculture                | n   | n              | n          |
| 115         Agriculture and forestry support activities         4         13         \$820.68           21         Mining, Quarrying, and Oil and Gas Extraction         0         0         \$0.00           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         0         0         \$0.00           213         Support activities for mining         0         0         \$0.00           23         Construction         186         1.147         \$1,288.90           236         Construction of buildings         49         332         \$1,335.73           237         Heavy and civil engineering construction         5         48         \$3,516.93           238         Specialty trade contractors         132         767         \$11,22.65           31         Manufacturing         55         2,630         \$1,259.31           311         Food manufacturing         3         16         \$166.50           31         Extile mills         0         0         \$0.00           312         Beverage and tobacco product manufacturing         n         n         n         n         n         n         n         n         n   | 113   | Forestry and logging                             | 4   | 26             | \$1,529.76 |
| 21         Mining, Quarrying, and Oil and Gas Extraction         0         0         \$0.00           211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         0         0         \$0.00           213         Support activities for mining         0         0         \$0.00           23         Construction         186         1,147         \$1,283.90           236         Construction of buildings         49         332         \$1,335.73           237         Heavy and civil engineering construction         5         48         \$3,516.93           238         Specialty trade contractors         132         767         \$1,122.65           31         Manufacturing         5         2,630         \$1,259.31           311         Food manufacturing         3         16         \$165.50           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         0         0         \$0.00           314         Textile mills         0         0         \$0.00           315         Apparel manufacturing         n         n         n   | 114   | Fishing, hunting and trapping                    | 0   | 0              | \$0.00     |
| 211         Oil and gas extraction         0         0         \$0.00           212         Mining, except oil and gas         0         0         \$0.00           23         Construction         186         1,147         \$1,283.90           236         Construction of buildings         49         332         \$1,335.73           237         Heavy and civil engineering construction         \$5         48         \$3,516.93           238         Specialty trade contractors         132         767         \$1,122.65           31         Manufacturing         \$5         2,630         \$1,225.93           311         Food manufacturing         3         16         \$166.50           312         Beverage and tobacco product manufacturing         n         n         n         n           312         Beverage and tobacco product manufacturing         n         n         n         n         n           313         Textile mills         n   | 115   | Agriculture and forestry support activities      | 4   | 13             | \$820.68   |
| 212         Mining, except oil and gas         0         0         \$0.00           23         Support activities for mining         0         0         \$0.00           23         Construction         186         1.147         \$1,283.90           236         Construction of buildings         49         332         \$1,335.73           237         Heavy and civil engineering construction         5         48         \$3,516.93           238         Specialty trade contractors         132         767         \$1,122.65           31         Manufacturing         5         2,630         \$1,259.31           311         Food manufacturing         3         16         \$166.50           312         Beverage and tobacco product manufacturing         n         n         n           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         n         n         n         n           315         Apparel manufacturing         n         n         n         n         n           316         Leather and allied product manufacturin  | 21    | Mining, Quarrying, and Oil and Gas Extraction    | 0   | 0              | \$0.00     |
| 213         Support activities for mining         0         0         \$0.00           23         Construction         186         1,147         \$1,283.90           236         Construction of buildings         49         332         \$1,335.73           237         Heavy and civil engineering construction         5         48         \$3,516.93           238         Specialty trade contractors         132         767         \$1,122.65           31         Manufacturing         3         16         \$166.50           312         Beverage and tobacco product manufacturing         n         n         n         n           312         Beverage and tobacco product manufacturing         n         n         n         n         n           313         Textile product mills         0         0         0         \$0.00           314         Textile product mills         0         0         0         \$0.00           315         Apparel manufacturing         n         n         n         n           312         Wood product manufacturing         n         n         n         n           312         Paper manufacturing         n         n         n         n </td <td>211</td> <td>Oil and gas extraction</td> <td>0</td> <td>0</td> <td>\$0.00</td>   | 211   | Oil and gas extraction                           | 0   | 0              | \$0.00     |
| 23         Construction of buildings         49         332         \$1,335,73           237         Heavy and civil engineering construction         5         48         \$3,516,93           238         Specialty trade contractors         132         767         \$1,122,65           31         Manufacturing         55         2,630         \$1,259,31           311         Food manufacturing         3         16         \$166,50           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         n         n         n         n           314         Textile product mills         0         0         \$0,00           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           317         Wood product manufacturing         n         n         n         n         n           318         Printing and related support activities         6         33         \$726,37         32  | 212   | Mining, except oil and gas                       | 0   | 0              | \$0.00     |
| 236         Construction of buildings         49         332         \$1,335.73           237         Heavy and civil engineering construction         5         48         \$3,516.93           238         Specialty trade contractors         132         767         \$1,122.65           31         Manufacturing         55         2,630         \$1,259.31           311         Food manufacturing         3         16         \$166.50           312         Beverage and tobacco product manufacturing         n         n         n         n           313         Textile mills         n         n         n         n         n           314         Textile product mills         0         0         0         \$0.00           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           317         Wood product manufacturing         n         n         n         n         n           318         Paper manufacturing         n         n         n         n         n         n         n         n         n         n         n <t< td=""><td>213</td><td>Support activities for mining</td><td>0</td><td>0</td><td>\$0.00</td></t<>  | 213   | Support activities for mining                    | 0   | 0              | \$0.00     |
| 237         Heavy and civil engineering construction         5         48         \$3,516.93           238         Specialty trade contractors         132         767         \$1,122.65           31         Manufacturing         55         2,630         \$1,259.31           311         Food manufacturing         3         16         \$166.50           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         n         n         n         n           314         Textile product mills         0         0         0         \$0.00           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           317         Wood product manufacturing         n         n         n         n         n           318         Paper manufacturing         n         n         n         n         n           322         Paper manufacturing         n         n         n         n         n           324         Petroleum and coal products manufacturing         n         n   | 23    | Construction                                     | 186 | 1,147          | \$1,283.90 |
| 238         Specialty trade contractors         132         767         \$1,122.65           31         Manufacturing         55         2,630         \$1,259.31           311         Food manufacturing         3         16         \$166.50           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         n         n         n           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           316         Leather and allied product smanufacturing         n         n         n         n           317         Petroleum and coal products manufacturing         n         n         n         n  | 236   | Construction of buildings                        | 49  | 332            | \$1,335.73 |
| 31         Manufacturing         55         2,630         \$1,259.31           311         Food manufacturing         3         16         \$166.50           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         n         n         n         n           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           321         Wood product manufacturing         n         n         n         n           321         Wood product manufacturing         n         n         n         n           322         Paper manufacturing         n         n         n         n         n           323         Printing and related support activities         6         33         \$726.37         2         4         Petroleum and coal products manufacturing         n         n         n         n         n         n         n         n         n         n         n         n         n  | 237   | Heavy and civil engineering construction         | 5   | 48             | \$3,516.93 |
| 311         Food manufacturing         3         16         \$166.50           312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         n         n         n           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         n         n         n         n           316         Leather and allied product manufacturing         n         n         n         n           321         Wood product manufacturing         n         n         n         n           322         Paper manufacturing         n         n         n         n           323         Printing and related support activities         6         33         \$726.37           324         Petroleum and coal products manufacturing         n         n         n         n           324         Petroleum and coal products manufacturing         7         404         \$1,092.34           327         Nonmetallic mineral product manufacturing         n         n         n           327         Nonmetallic mineral product manufacturing         n         n         n           33  | 238   | Specialty trade contractors                      | 132 | 767            | \$1,122.65 |
| 312         Beverage and tobacco product manufacturing         n         n         n           313         Textile mills         n         n         n         n           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n         n         n           321         Wood product manufacturing         n         n         n           322         Paper manufacturing         n         n         n           323         Printing and related support activities         6         33         \$726.37           324         Petroleum and coal products manufacturing         n         n         n         n           324         Petroleum and coal products manufacturing         n         n         n         n           325         Chemical manufacturing         n         n         n         n           326         Plastics and rubber products manufacturing         n         n         n         n           327         Nonmetallic mineral product manufacturing         n         n         n         n  | 31    | Manufacturing                                    | 55  | 2,630          | \$1,259.31 |
| 313         Textile mills         n         n         n           314         Textile product mills         0         0         \$0.00           315         Apparel manufacturing         0         0         \$0.00           316         Leather and allied product manufacturing         n         n         n           321         Wood product manufacturing         n         n         n           322         Paper manufacturing         n         n         n           323         Printing and related support activities         6         33         \$726.37           324         Petroleum and coal products manufacturing         n         n         n         n           325         Chemical manufacturing         n         n         n         n         n           326         Plastics and rubber products manufacturing         n         n         n         n         n           327         Nonmetallic mineral product manufacturing         n         n         n         n         n           331         Primary metal manufacturing         n         n         n         n         n           332         Fabricated metal product manufacturing         n         n  | 311   | Food manufacturing                               | 3   | 16             | \$166.50   |
| 314       Textile product mills       0       \$0.00         315       Apparel manufacturing       0       0       \$0.00         316       Leather and allied product manufacturing       n       n       n         321       Wood product manufacturing       n       n       n         322       Paper manufacturing       n       n       n         323       Printing and related support activities       6       33       \$726.37         324       Petroleum and coal products manufacturing       n       n       n         325       Chemical manufacturing       n       n       n         326       Plastics and rubber products manufacturing       n       n       n         327       Nonmetallic mineral product manufacturing       n       n       n         331       Primary metal manufacturing       n       n       n         332       Fabricated metal product manufacturing       n       n       n         333       Machinery manufacturing       n       n       n         334       Computer and electronic product manufacturing       n       n       n         335       Electrical equipment and appliance manufacturing       n       n<  | 312   | Beverage and tobacco product manufacturing       | n   | n              | n          |
| 315         Apparel manufacturing         0         \$0.00           316         Leather and allied product manufacturing         n         n         n           321         Wood product manufacturing         n         n         n           322         Paper manufacturing         n         n         n           323         Printing and related support activities         6         33         \$726.37           324         Petroleum and coal products manufacturing         0         0         \$0.00           325         Chemical manufacturing         n         n         n         n           326         Plastics and rubber products manufacturing         n         n         n         n           327         Nonmetallic mineral product manufacturing         n         n         n         n           331         Primary metal manufacturing         n         n         n         n         n           332         Fabricated metal product manufacturing         n         n         n         n         n           333         Machinery manufacturing         n         n         n         n         n         n           334         Computer and electronic product manufacturing  | 313   | Textile mills                                    | n   | n              | n          |
| 316Leather and allied product manufacturingnnn321Wood product manufacturingnnn322Paper manufacturingnnn323Printing and related support activities633\$726.37324Petroleum and coal products manufacturing00\$0.00325Chemical manufacturingnnnn326Plastics and rubber products manufacturing7404\$1,092.34327Nonmetallic mineral product manufacturingnnnn331Primary metal manufacturingnnnn332Fabricated metal product manufacturingnnnn333Machinery manufacturingnnnn334Computer and electronic product manufacturing521\$1,250.82335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn301Service-Providing Industries6586,404\$937.7522Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn <td>314</td> <td>Textile product mills</td> <td>0</td> <td>0</td> <td>\$0.00</td>  | 314   | Textile product mills                            | 0   | 0              | \$0.00     |
| 321Wood product manufacturingnnn322Paper manufacturingnnn323Printing and related support activities633\$726.37324Petroleum and coal products manufacturing00\$0.00325Chemical manufacturingnnnn326Plastics and rubber products manufacturingnnnn327Nonmetallic mineral product manufacturingnnnn331Primary metal manufacturingnnnn332Fabricated metal product manufacturingnnnn333Machinery manufacturingnnnn334Computer and electronic product manufacturing521\$1,250.82335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn301Service-Providing Industries6586,404\$937.7522Utilitiesnnn21Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn  | 315   | Apparel manufacturing                            | 0   | 0              | \$0.00     |
| 322Paper manufacturingnnn323Printing and related support activities633\$726.37324Petroleum and coal products manufacturing00\$0.00325Chemical manufacturingnnn326Plastics and rubber products manufacturing7404\$1,092.34327Nonmetallic mineral product manufacturingnnn331Primary metal manufacturingnnn332Fabricated metal product manufacturingnnn333Machinery manufacturingnnn334Computer and electronic product manufacturing521\$1,250.82335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn339Miscellaneous manufacturingnnn340Service-Providing Industries6586,404\$937.7522Utilitiesnnn21Utilitiesnnn22Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 316   | Leather and allied product manufacturing         | n   | n              | n          |
| 323Printing and related support activities633\$726.37324Petroleum and coal products manufacturing00\$0.00325Chemical manufacturingnnn326Plastics and rubber products manufacturing7404\$1,092.34327Nonmetallic mineral product manufacturingnnn331Primary metal manufacturingnnn332Fabricated metal product manufacturingnnn333Machinery manufacturingnnn334Computer and electronic product manufacturing521\$1,250.82335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn102Service-Providing Industries6586,404\$937.7522Utilitiesnnn21Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 321   | Wood product manufacturing                       | n   | n              | n          |
| 324Petroleum and coal products manufacturing00\$0.00325Chemical manufacturingnnn326Plastics and rubber products manufacturing7404\$1,092.34327Nonmetallic mineral product manufacturingnnn331Primary metal manufacturingnnn332Fabricated metal product manufacturingnnn333Machinery manufacturingnnn334Computer and electronic product manufacturing521\$1,250.82335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn102Service-Providing Industries6586,404\$937.7522Utilitiesnnn221Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 322   | Paper manufacturing                              | n   | n              | n          |
| 325Chemical manufacturingnnn326Plastics and rubber products manufacturing7404\$1,092.34327Nonmetallic mineral product manufacturingnnn331Primary metal manufacturingnnn332Fabricated metal product manufacturingnnn333Machinery manufacturingnnn334Computer and electronic product manufacturing521\$1,250.82335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn102Service-Providing Industries6586,404\$937.7522Utilitiesnnn221Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 323   | Printing and related support activities          | 6   | 33             | \$726.37   |
| 326Plastics and rubber products manufacturing7404\$1,092.34327Nonmetallic mineral product manufacturingnnn331Primary metal manufacturingnnn332Fabricated metal product manufacturingnnn333Machinery manufacturingnnn334Computer and electronic product manufacturing521\$1,250.82335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn102Service-Providing Industries6586,404\$937.7522Utilitiesnnn221Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 324   | Petroleum and coal products manufacturing        | 0   | 0              | \$0.00     |
| 327 Nonmetallic mineral product manufacturing n n n n n n n n 331 Primary metal manufacturing n n n n n n n n n n n n n n n n n n   | 325   | Chemical manufacturing                           | n   | n              | n          |
| 331 Primary metal manufacturing n n n n n n n 332 Fabricated metal product manufacturing n n n n n n n n n n n n n n n n n n  | 326   | Plastics and rubber products manufacturing       | 7   | 404            | \$1,092.34 |
| 332Fabricated metal product manufacturingnnn333Machinery manufacturingnnn334Computer and electronic product manufacturing521\$1,250.82335Electrical equipment and appliance manufacturingnnn336Transportation equipment manufacturingnnn337Furniture and related product manufacturingnnn339Miscellaneous manufacturingnnn102Service-Providing Industries6586,404\$937.7522Utilitiesnnn221Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn   | 327   | Nonmetallic mineral product manufacturing        | n   | n              | n          |
| Machinery manufacturing n n n n n n n n n n n n n n n n n n   | 331   | Primary metal manufacturing                      | n   | n              | n          |
| 334 Computer and electronic product manufacturing 5 21 \$1,250.82 335 Electrical equipment and appliance manufacturing n n n n 336 Transportation equipment manufacturing n n n n 337 Furniture and related product manufacturing n n n n 339 Miscellaneous manufacturing n n n n 102 Service-Providing Industries 658 6,404 \$937.75 22 Utilities n n n n 221 Utilities n n n n 42 Wholesale Trade 36 470 \$2,149.82 423 Merchant wholesalers, durable goods n n n n 424 Merchant wholesalers, nondurable goods n n n n  | 332   | Fabricated metal product manufacturing           | n   | n              | n          |
| Electrical equipment and appliance manufacturing n n n n n n n n n n n n n n n n n n  | 333   | Machinery manufacturing                          | n   | n              | n          |
| Transportation equipment manufacturing n n n n n n n n n n n n n n n n n n  | 334   | Computer and electronic product manufacturing    | 5   | 21             | \$1,250.82 |
| Furniture and related product manufacturing n n n n n n n n n n n n n n n n n n   | 335   | Electrical equipment and appliance manufacturing | n   | n              | n          |
| Miscellaneous manufacturing n n n n n n n n n n n n n n n n n n   | 336   | Transportation equipment manufacturing           | n   | n              | n          |
| 102Service-Providing Industries6586,404\$937.7522Utilitiesnnn221Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn   | 337   | Furniture and related product manufacturing      | n   | n              | n          |
| 22Utilitiesnnn221Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 339   | Miscellaneous manufacturing                      | n   | n              | n          |
| 22Utilitiesnnn221Utilitiesnnn42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn  | 102   | Service-Providing Industries                     | 658 | 6,404          | \$937.75   |
| 42Wholesale Trade36470\$2,149.82423Merchant wholesalers, durable goodsnnn424Merchant wholesalers, nondurable goodsnnn   | 22    | -  | n   | n              | n          |
| 423 Merchant wholesalers, durable goods n n n n n 424 Merchant wholesalers, nondurable goods n n n n  | 221   | Utilities  | n   | n              | n          |
| 424 Merchant wholesalers, nondurable goods n n n  | 42    | Wholesale Trade                                  | 36  | 470            | \$2,149.82 |
|   | 423   | Merchant wholesalers, durable goods              | n   | n              | n          |
| Electronic markets and agents and brokers n n n   | 424   | Merchant wholesalers, nondurable goods           | n   | n              | n          |
|   | 425   | Electronic markets and agents and brokers        | n   | n              | n          |

# Peterborough NH LMA - 2020 Averages

| NAICS Code I 44 441 442 443 444 445 446 447  | Industry  Retail Trade  Motor vehicle and parts dealers | Units<br>97 | Average Annual<br>Employment | Average<br>Weekly Wage |
|--|---|-------------|------------------------------|------------------------|
| 44<br>441<br>442<br>443<br>444<br>445<br>446 | Retail Trade  |             |                              | Weekly Wage            |
| 441<br>442<br>443<br>444<br>445<br>446       |   | 97          |                              |                        |
| 442<br>443<br>444<br>445<br>446              | Motor vehicle and parts dealers                         |             | 1,340                        | \$714.13               |
| 443<br>444<br>445<br>446                     |   | 9           | 56                           | \$708.88               |
| 444<br>445<br>446                            | Furniture and home furnishings stores                   | n           | n                            | n                      |
| 445<br>446                                   | Electronics and appliance stores                        | n           | n                            | n                      |
| 446  | Building material and garden supply stores              | 12          | 204                          | \$1,609.48             |
|  | Food and beverage stores                                | 16          | 589                          | \$439.52               |
| 447  | Health and personal care stores                         | 4           | 44                           | \$876.47               |
|  | Gasoline stations                                       | 13          | 116                          | \$550.89               |
| 448  | Clothing and clothing accessories stores                | 5           | 23                           | \$336.25               |
| 451  | Sports, hobby, music instrument, book stores            | 6           | 25                           | \$426.54               |
| 452  | General merchandise stores                              | 7           | 193                          | \$658.18               |
| 453  | Miscellaneous store retailers                           | 13          | 32                           | \$624.49               |
| 454  | Nonstore retailers                                      | 8           | 35                           | \$1,360.43             |
| 48   | Transportation and Warehousing                          | 18          | 129                          | \$606.40               |
| 481  | Air transportation                                      | n           | n                            | n                      |
| 482  | Rail transportation                                     | 0           | 0                            | \$0.00                 |
| 483  | Water transportation                                    | 0           | 0                            | \$0.00                 |
| 484  | Truck transportation                                    | 10          | 33                           | \$801.97               |
| 485  | Transit and ground passenger transportation             | 3           | 68                           | \$465.86               |
| 486  | Pipeline transportation                                 | 0           | 0                            | \$0.00                 |
| 487  | Scenic and sightseeing transportation                   | 0           | 0                            | \$0.00                 |
| 488  | Support activities for transportation                   | n           | n                            | n                      |
| 491  | Postal service (private)                                | 0           | 0                            | \$0.00                 |
| 492  | Couriers and messengers                                 | n           | n                            | n                      |
| 493  | Warehousing and storage                                 | n           | n                            | n                      |
| 51   | Information   | 19          | 176                          | \$1,443.33             |
| 511  | Publishing industries, except Internet                  | 12          | 133                          | \$1,453.96             |
| 512  | Motion picture and sound recording industries           | n           | n                            | n                      |
| 515  | Broadcasting, except Internet                           | 0           | 0                            | \$0.00                 |
| 517  | Telecommunications                                      | n           | n                            | n                      |
| 518  | Data processing, hosting and related services           | n           | n                            | n                      |
| 519  | Other information services                              | 3           | 27                           | \$1,045.30             |
| 52   | Finance and Insurance                                   | 35          | 168                          | \$1,719.48             |
| 521  | Monetary authorities - central bank                     | 0           | 0                            | \$0.00                 |
| 522  | Credit intermediation and related activities            | n           | n                            | n                      |
| 523  | Securities, commodity contracts, investments            | 10          | 30                           | \$3,557.65             |
| 524  | Insurance carriers and related activities               | 16          | 72                           | \$1,660.49             |
| 525  | Funds, trusts, and other financial vehicles             | n           | n                            | n                      |
| 53   | Real Estate and Rental and Leasing                      | 16          | 44                           | \$1,152.59             |
| 531  | Real estate   | 16          | 44                           | \$1,152.59             |
| 532  | Rental and leasing services                             | 0           | 0                            | \$0.00                 |
| 533  | Lessors of nonfinancial intangible assets               | 0           | 0                            | \$0.00                 |
| 54   | Professional and Technical Services                     | 90          | 279                          | \$1,809.54             |
| 541  | Professional and technical services                     | 90          | 279                          | \$1,809.54             |
| 5411   | Legal services  | 11          | 29                           | \$1,283.92             |
| 5412   | Accounting and bookkeeping services                     | 11          | 21                           | \$481.78               |
| 5413   | Architectural and engineering services                  | 9           | 27                           | \$1,355.00             |
| 5414   | Specialized design services                             | n           | n                            | n                      |
| 5415   | Computer systems design and related services            | 25          | 54                           | \$2,517.46             |

#### Peterborough NH LMA - 2020 Averages

|       | Peterborough NH LIVIA                        | - ZUZU AVEI | ayes           |             |
|-------|--|-------------|----------------|-------------|
| NAICS |  |             | Average Annual | Average     |
| Code  | Industry                                     | Units       | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 16          | 55             | \$2,861.81  |
| 5417  | Scientific research and development services | n           | n              | n           |
| 5418  | Advertising, PR, and related services        | 7           | 16             | \$2,264.20  |
| 5419  | Other professional and technical services    | n           | n              | n           |
| 55    | Management of Companies and Enterprises      | 4           | 34             | \$1,217.02  |
| 551   | Management of companies and enterprises      | 4           | 34             | \$1,217.02  |
| 56    | Administrative and Waste Services            | 54          | 308            | \$674.34    |
| 561   | Administrative and support services          | n           | n              | n           |
| 5611  | Office administrative services               | 6           | 27             | \$954.18    |
| 5612  | Facilities support services                  | n           | n              | n           |
| 5613  | Employment services                          | n           | n              | n           |
| 5614  | Business support services                    | n           | n              | n           |
| 5615  | Travel arrangement and reservation services  | n           | n              | n           |
| 5616  | Investigation and security services          | n           | n              | n           |
| 5617  | Services to buildings and dwellings          | 37          | 205            | \$536.60    |
| 5619  | Other support services                       | n           | n              | n           |
| 562   | Waste management and remediation services    | n           | n              | n           |
| 61    | Educational Services                         | 19          | 525            | \$877.84    |
| 611   | Educational services                         | 19          | 525            | \$877.84    |
| 62    | Health Care and Social Assistance            | 78          | 1,574          | \$964.08    |
| 621   | Ambulatory health care services              | 46          | 379            | \$1,388.70  |
| 622   | Hospitals                                    | n           | n              | n           |
| 623   | Nursing and residential care facilities      | 8           | 568            | \$767.18    |
| 624   | Social assistance                            | n           | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 25          | 289            | \$391.56    |
| 711   | Performing arts and spectator sports         | 6           | 12             | \$1,075.28  |
| 712   | Museums, historical sites, zoos, and parks   | 4           | 16             | \$478.63    |
| 713   | Amusements, gambling, and recreation         | 14          | 261            | \$353.60    |
| 72    | Accommodation and Food Services              | 74          | 738            | \$370.59    |
| 721   | Accommodation                                | 7           | 48             | \$507.24    |
| 722   | Food services and drinking places            | 67          | 690            | \$360.98    |
| 81    | Other Services, Except Public Administration | 88          | 318            | \$716.86    |
| 811   | Repair and maintenance                       | 23          | 87             | \$1,017.08  |
| 812   | Personal and laundry services                | 26          | 85             | \$435.33    |
| 813   | Membership associations and organizations    | 17          | 97             | \$658.72    |
| 814   | Private households                           | 22          | 50             | \$782.30    |
| 99    | Unclassified Establishments                  | n           | n              | n           |
| 999   | Unclassified Establishments                  | n           | n              | n           |
|       | Total Government                             | 34          | 1,450          | \$927.84    |
|       | Federal Government                           | 11          | 75             | \$1,102.01  |
|       | State Government                             | 9           | 62             | \$595.07    |
|       | Local Government                             | 14          | 1,312          | \$933.55    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## Plymouth NH LMA - 2020 Averages

| NAICS | •  | o / trendg | Average Annual | Average     |
|-------|--|------------|----------------|-------------|
| Code  | Industry   | Units      | Employment     | Weekly Wage |
|       | Total, Private plus Government                   | 976        | 11,708         | \$815.24    |
|       | Total Private                                    | 910        | 9,272          | \$779.05    |
| 101   | Goods-Producing Industries                       | 148        | 1,540          | \$973.29    |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n          | n              | n           |
| 111   | Crop production                                  | 3          | 17             | \$239.22    |
| 112   | Animal production and aquaculture                | n          | n              | n           |
| 113   | Forestry and logging                             | 8          | 30             | \$907.97    |
| 114   | Fishing, hunting and trapping                    | 0          | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n          | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n          | n              | n           |
| 211   | Oil and gas extraction                           | 0          | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | n          | n              | n           |
| 213   | Support activities for mining                    | 0          | 0              | \$0.00      |
| 23    | Construction                                     | 102        | 498            | \$1,059.10  |
| 236   | Construction of buildings                        | 34         | 136            | \$1,093.58  |
| 237   | Heavy and civil engineering construction         | 3          | 47             | \$1,124.91  |
| 238   | Specialty trade contractors                      | 64         | 316            | \$1,034.55  |
| 31    | Manufacturing                                    | 30         | 980            | \$949.25    |
| 311   | Food manufacturing                               | n          | n              | n           |
| 312   | Beverage and tobacco product manufacturing       | 4          | 28             | \$397.63    |
| 313   | Textile mills                                    | 0          | 0              | \$0.00      |
| 314   | Textile product mills                            | n          | n              | n           |
| 315   | Apparel manufacturing                            | n          | n              | n           |
| 316   | Leather and allied product manufacturing         | 0          | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | 6          | 160            | \$857.86    |
| 322   | Paper manufacturing                              | 0          | 0              | \$0.00      |
| 323   | Printing and related support activities          | 3          | 17             | \$780.37    |
| 324   | Petroleum and coal products manufacturing        | 0          | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | 0          | 0              | \$0.00      |
| 326   | Plastics and rubber products manufacturing       | 0          | 0              | \$0.00      |
| 327   | Nonmetallic mineral product manufacturing        | n          | n              | n           |
| 331   | Primary metal manufacturing                      | 0          | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | n          | n              | n           |
| 333   | Machinery manufacturing                          | 0          | 0              | \$0.00      |
| 334   | Computer and electronic product manufacturing    | n          | n              | n           |
| 335   | Electrical equipment and appliance manufacturing | n          | n              | n           |
| 336   | Transportation equipment manufacturing           | 0          | 0              | \$0.00      |
| 337   | Furniture and related product manufacturing      | n          | n              | n           |
| 339   | Miscellaneous manufacturing                      | n          | n              | n           |
| 102   | Service-Providing Industries                     | 763        | 7,732          | \$740.38    |
| 22    | Utilities  | n          | n              | n           |
| 221   | Utilities  | n          | n              | n           |
| 42    | Wholesale Trade                                  | 18         | 75             | \$1,492.89  |
| 423   | Merchant wholesalers, durable goods              | 6          | 31             | \$1,741.64  |
| 424   | Merchant wholesalers, nondurable goods           | 6          | 31             | \$1,101.75  |
| 425   | Electronic markets and agents and brokers        | 6          | 12             | \$1,852.88  |

# Plymouth NH LMA - 2020 Averages

| KACCODE         Industry         Units         Employment         Keekly Wage           44         Retail Trade         122         1,577         SS94,07           441         Motor vehicle and parts dealers         13         1,20         \$876,55           442         Furniture and home furnishings stores         5         34         \$788,65           443         Electronics and appliance stores         0         0         \$00.00           444         Building material and garden supply stores         14         145         \$792,66           445         Food and beverage stores         21         595         \$452,89           446         Health and personal care stores         7         57         \$874,70           447         Gasoline stations         16         105         \$334,94           448         Clothing and clothing accessories stores         12         88         \$601,29           451         Sports, hobby, music instrument, book stores         12         88         \$601,29           452         General merchandies stores         10         0         20           453         Miscellancous store retailers         13         71         \$1,096,84           48         Transtratian  |       | Flyilloutii Nii LiviA -                       | ZOZO AVEIG |                |             |
|--|-------|---|------------|----------------|-------------|
| 441         Retail Trade         122         1,577         SS94.07           441         Motor vehicle and parts dealers         13         120         S876.55           442         Furniture and home furnishings stores         5         34         5783.65           443         Electronics and appliance stores         0         0         5,000           444         Building material and garden supply stores         14         145         5792.66           445         Food and beverage stores         21         595         S452.89           446         Health and personal care stores         7         57         S874.70           447         Gasoline stations         16         105         \$353.49           448         Clothing and clothing accessories stores         10         283         \$518.76           448         Clothing and clothing accessories stores         10         283         \$518.76           451         Sports, hobby, music instrument, book stores         12         88         \$601.29           452         General merchandies stores         10         283         \$518.76           453         Miscellaneous store retailers         13         71         \$1,056.84           48  | NAICS |   |            | Average Annual | Average     |
| 441         Motor vehicle and parts dealers         13         120         \$876.55           442         Furniture and home furnishings stores         5         34         \$783.65           443         Electronics and appliance stores         0         0         \$90.00           444         Building material and garden supply stores         14         145         \$792.66           445         Food and bevarage stores         21         595         \$452.89           446         Health and personal care stores         7         57         \$874.70           447         Gasoline stations         16         105         \$8754.70           448         Clothing and clothing accessories stores         15         9         \$309.21           451         Sports, hobby, music instrument, book stores         12         88         \$601.29           452         General merchandies stores         10         283         \$518.76           453         Miscellaneous store retailers         13         71         \$493.98           454         Nonstore retailers         6         71         \$19.96.88           48         Transportation         0         0         \$0.00           481         Air transportation <th>Code</th> <th>Industry</th> <th>Units</th> <th>Employment</th> <th>Weekly Wage</th>  | Code  | Industry                                      | Units      | Employment     | Weekly Wage |
| 442         Furniture and home furnishings stores         5         34         \$783.65           443         Electronics and appliance stores         0         0         \$0.00           444         Building material and garden supply stores         14         145         \$792.66           445         Food and beverage stores         7         57         \$387.40           446         Health and personal care stores         7         \$7         \$387.40           447         Gasoline stations         16         105         \$335.49           448         Clothing and clothing accessories stores         12         88         \$601.29           452         General merchandise stores         10         283         \$518.76           453         Miscellaneous store retailers         6         71         \$493.98           454         Nonstore retailers         6         71         \$1,096.68           48         Transportation         0         0         \$0.00           481         Air transportation         0         0         \$0.00           482         Rall transportation         0         0         \$0.00           483         Transit and ground passenger transportation         5   | 44    | Retail Trade                                  | 122        | 1,577          | \$594.07    |
| 443         Electronics and appliance stores         0         0         9,00           444         Building material and garden supply stores         14         145         \$792,66           445         Food and beverage stores         21         595         \$452,89           446         Health and personal care stores         7         57         \$878,70           447         Gasoline stations         16         105         \$35349           448         Clothing and clothing accessories stores         5         9         \$309,21           451         Sports, hobby, music instrument, book stores         12         88         \$601,29           452         General merchandise stores         10         283         \$518,76           453         Miscellaneous store retailers         13         71         \$499,38           454         Nonstore retailers         6         71         \$1,096,86           48         Transportation         0         0         0         0           481         Air transportation         0         0         0         0           482         Rali transportation         5         33         357,509           485         Transit and ground passenger tran  | 441   | Motor vehicle and parts dealers               | 13         | 120            | \$876.55    |
| 444         Building material and garden supply stores         14         145         \$792.66           445         Food and beverage stores         21         \$95         \$452.89           446         Health and personal care stores         7         \$77         \$937.42           447         Gasoline stations         16         105         \$335.49           448         Clothing and clothing accessories stores         12         88         \$601.29           451         Sports, hobby, music instrument, book stores         12         88         \$601.29           452         General merchandise stores         13         71         \$493.88           453         Miscellaneous store retailers         13         71         \$493.88           454         Nonstore retailers         6         71         \$1,996.68           48         Transportation         0         0         \$0,00           481         Air transportation         0         0         \$0,00           482         Rail transportation         7         39         \$915.29           483         Water transportation         5         33         \$2275.00           486         Pipeline transportation         3         53   | 442   | Furniture and home furnishings stores         | 5          | 34             | \$783.65    |
| 445         Food and beverage stores         21         595         \$452.89           446         Health and personal care stores         7         57         \$874.70           447         Gasoline stations         16         105         \$535.49           448         Clothing and clothing accessories stores         5         9         \$309.21           451         Sports, hobby, music instrument, book stores         12         88         \$601.29           452         General merchandise stores         10         283         \$518.76           453         Miscellaneous store retailers         13         71         \$493.98           454         Nonstore retailers         6         71         \$1096.68           48         Transportation and Warehousing         18         143         \$594.26           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         7         39         \$9152.9           484         Truck transportation         5         33         \$275.00           485         Transit and ground passenger transportation         5         <  | 443   | Electronics and appliance stores              | 0          | 0              | \$0.00      |
| 446         Health and personal care stores         7         57         \$874.70           447         Gasoline stations         16         105         \$535.49           448         Clothing and clothing accessories stores         5         9         \$309.21           451         Sports, hobby, music instrument, book stores         12         88         \$601.29           452         General merchandise stores         10         283         \$518.76           453         Miscellaneous store retailers         13         71         \$493.98           454         Nonstore retailers         6         71         \$1,095.68           48         Transportation         0         0         0         0           481         Air transportation         0         0         0         0         0           482         Rail transportation         7         39         \$915.29         485         Transit and ground passenger transportation         7         39         \$915.29         486         Pipeline transportation         3         53         \$275.00         487         \$25.98         488         Support activities for transportation         3         53         \$252.98         488         Support activities for transportation </td <td>444</td> <td>Building material and garden supply stores</td> <td>14</td> <td>145</td> <td>\$792.66</td> | 444   | Building material and garden supply stores    | 14         | 145            | \$792.66    |
| 447         Gasoline stations         16         105         \$535.49           448         Clothing and clothing accessories stores         5         9         3309.21           451         Sports, hobby, music instrument, book stores         10         283         \$518.76           452         General merchandise stores         10         283         \$518.76           453         Miscellaneous store retailers         13         71         \$49.98           454         Nonstore retailers         16         71         \$1,096.68           48         Transportation and Warehousing         18         143         \$5594.26           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         7         39         \$915.29           484         Truck transportation         5         33         \$275.00           485         Transit and ground passenger transportation         0         0         \$0.00           486         Pipeline transportation         0         0         \$0.00           487         Secuit and sightseeling transportation         n  | 445   | Food and beverage stores                      | 21         | 595            | \$452.89    |
| 448         Clothing and clothing accessories stores         5         9         \$309.21           451         Sports, hobby, music instrument, book stores         12         88         \$601.29           452         General merchandites stores         10         283         \$518.76           453         Miscellaneous store retailers         13         71         \$493.98           454         Nonstore retailers         6         71         \$1,906.68           48         Transportation and Warehousing         18         143         \$594.26           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         7         39         \$915.29           484         Truck transportation         5         33         \$275.00           485         Transit and ground passenger transportation         3         53         \$525.98           486         Pipeline transportation         3         53         \$525.98           487         Scenic and sightseeing transportation         3         53         \$525.98           488         Support activities of transportation  | 446   | Health and personal care stores               | 7          | 57             | \$874.70    |
| 451         Sports, hobby, music instrument, book stores         12         88         \$601.29           452         General merchandise stores         10         283         \$518.76           453         Miscellaneous store retailers         6         71         \$1,096.68           48         Transportation and Warehousing         18         143         \$594.26           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         0         0         \$0.00           483         Water transportation         5         33         \$275.00           484         Truck transportation         0         0         \$0.00           485         Transit and ground passenger transportation         3         353         \$525.98           488         Support activities for transportation         n         n         n         n           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation  | 447   | Gasoline stations                             | 16         | 105            | \$535.49    |
| 452         General merchandise stores         10         283         \$518.76           453         Miscellaneous store retailers         13         71         \$493.98           454         Nonstore retailers         6         77         \$1,906.68           48         Transportation and Warehousing         18         143         \$594.26           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         7         39         \$915.25           484         Truck transportation         7         39         \$915.25           485         Transit and ground passenger transportation         3         53         \$25.50           486         Pipeline transportation         3         53         \$525.98           487         Scenic and sightseeing transportation         3         53         \$525.98           488         Support activities for transportation         3         5         \$525.98           487         Scenic and sightseeing transportation         3         5         \$525.98           488         Support activities for transportation         3   | 448   | Clothing and clothing accessories stores      | 5          | 9              | \$309.21    |
| 453         Miscellaneous store retailers         13         71         \$493.98           454         Nonstore retailers         6         71         \$1,096.68           48         Transportation and Warehousing         18         143         \$594.26           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         5         33         \$275.00           485         Transit and ground passenger transportation         0         0         \$0.00           486         Pipeline transportation         3         53         \$525.98           488         Support activities for transportation         n         n         n         n           4891         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n   | 451   | Sports, hobby, music instrument, book stores  | 12         | 88             | \$601.29    |
| 454         Nonstore retailers         6         71         \$1,096,68           48         Transportation and Warehousing         18         143         \$594,26           481         Air transportation         0         0         \$0,00           482         Rail transportation         0         0         \$0,00           483         Water transportation         0         0         \$0,00           484         Truck transportation         0         0         \$915,29           485         Transit and ground passenger transportation         0         0         \$0,00           486         Pipeline transportation         0         0         \$0,00           487         Scenic and sightseeing transportation         0         0         \$0,00           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0,00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           511         Information         10         36   | 452   | General merchandise stores                    | 10         | 283            | \$518.76    |
| 48         Transportation and Warehousing         18         143         \$594.26           481         Air transportation         0         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         7         39         \$915.29           484         Truck transportation         7         39         \$915.29           485         Transit and ground passenger transportation         5         33         \$275.00           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         3         53         \$525.98           488         Support activities for transportation         3         53         \$525.98           4891         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           511         Information         10         36         \$893.48           511         Publishing industries, except Internet         n <t< td=""><td>453</td><td>Miscellaneous store retailers</td><td>13</td><td>71</td><td>\$493.98</td></t<>  | 453   | Miscellaneous store retailers                 | 13         | 71             | \$493.98    |
| 481         Air transportation         0         \$0.00           482         Rail transportation         0         0         \$0.00           483         Water transportation         0         0         \$0.00           484         Truck transportation         7         39         \$915.29           485         Transit and ground passenger transportation         5         33         \$275.00           486         Pipeline transportation         3         53         \$525.98           488         Support activities for transportation         n         n         n         n           487         Scenic and sightseeing transportation         n         n         n         n         n           488         Support activities for transportation         n <t< td=""><td>454</td><td>Nonstore retailers</td><td>6</td><td>71</td><td>\$1,096.68</td></t<>   | 454   | Nonstore retailers                            | 6          | 71             | \$1,096.68  |
| 482         Rail transportation         0         \$0.00           483         Water transportation         7         39         \$915.29           484         Truck transportation         7         39         \$915.29           485         Transit and ground passenger transportation         5         33         \$2275.00           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           493         Warehousing and storage         n         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recor   | 48    | Transportation and Warehousing                | 18         | 143            | \$594.26    |
| 483         Water transportation         0         0         \$0.00           484         Truck transportation         7         39         \$915,29           485         Transit and ground passenger transportation         5         33         \$275,00           486         Pipeline transportation         0         0         0.00           487         Scenic and sightseeing transportation         3         53         \$525,98           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         0         0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         4         15         \$638,62         \$11,646         \$15         \$638,62         \$1,646         \$1,646         \$1,646         \$1,646         \$1,646  | 481   | Air transportation                            | 0          | 0              | \$0.00      |
| 484         Truck transportation         7         39         \$915.29           485         Transit and ground passenger transportation         5         33         \$275.00           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         n         n         n         n           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518   | 482   | Rail transportation                           | 0          | 0              | \$0.00      |
| 485         Transit and ground passenger transportation         5         33         \$275.00           486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         3         53         \$525.98           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n         n           51         Information         10         36         \$893.48         \$31         \$893.48           511         Publishing industries, except Internet         n         n         n         n         n         \$638.62         \$638.62         \$15         Broadcasting, except Internet         0         0         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00   | 483   | Water transportation                          | 0          | 0              | \$0.00      |
| 486         Pipeline transportation         0         0         \$0.00           487         Scenic and sightseeing transportation         3         53         \$525.98           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         10         3         n         n           511         Publishing industries, except Internet         0         0         \$0.00         \$0.00           512         Motion picture and sound recording industries         4         15         \$638.62         \$15         \$15         \$638.62         \$638.62         \$15         \$16         \$638.62         \$15         \$16         \$638.62         \$15         \$16         \$638.62         \$15         \$163.62         \$15         \$163.62         \$15         \$163.62         \$15         \$163.62<  | 484   | Truck transportation                          | 7          | 39             | \$915.29    |
| 487         Scenic and sightseeing transportation         3         53         \$525.98           488         Support activities for transportation         n         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         n         n         n         n           516         Broadcasting, except Internet         n         0         0         \$638.62           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n           519         Other information services         0         0         0         \$0.00 <td>485</td> <td>Transit and ground passenger transportation</td> <td>5</td> <td>33</td> <td>\$275.00</td>  | 485   | Transit and ground passenger transportation   | 5          | 33             | \$275.00    |
| 488         Support activities for transportation         n         n         n           491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit in   | 486   | Pipeline transportation                       | 0          | 0              | \$0.00      |
| 491         Postal service (private)         0         0         \$0.00           492         Couriers and messengers         n         n         n         n           493         Warehousing and storage         n         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522   | 487   | Scenic and sightseeing transportation         | 3          | 53             | \$525.98    |
| 492         Couriers and messengers         n         n         n           493         Warehousing and storage         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524   | 488   | Support activities for transportation         | n          | n              | n           |
| 493         Warehousing and storage         n         n         n           51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n         n           512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n           524         Insurance carriers and related activities         n         n         n           53 <t< td=""><td>491</td><td>Postal service (private)</td><td>0</td><td>0</td><td>\$0.00</td></t<>  | 491   | Postal service (private)                      | 0          | 0              | \$0.00      |
| 51         Information         10         36         \$893.48           511         Publishing industries, except Internet         n         n         n           512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524         Insurance carriers and related activities         n         n         n   | 492   | Couriers and messengers                       | n          | n              | n           |
| 511         Publishing industries, except Internet         n         n         n           512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           531         Real Estate and Rental and Leasing         38   | 493   | Warehousing and storage                       | n          | n              | n           |
| 512         Motion picture and sound recording industries         4         15         \$638.62           515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n           524         Insurance carriers and related activities         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n           531         Real Estate and Rental and Leasing         38         169         \$732.86           531         Real estate         n         n         n         n   | 51    | Information                                   | 10         | 36             | \$893.48    |
| 515         Broadcasting, except Internet         0         0         \$0.00           517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         38         169         \$732.86           531         Real estate         n         n         n         n           532         Rental and leasing services         n         n         n  | 511   | Publishing industries, except Internet        | n          | n              | n           |
| 517         Telecommunications         3         15         \$1,164.69           518         Data processing, hosting and related services         n         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         38         169         \$732.86           531         Real estate         n         n         n         n           532         Rental and leasing services         n         n         n         n           533         Lessors of nonfinancial intangible assets         0 <td< td=""><td>512</td><td>Motion picture and sound recording industries</td><td>4</td><td>15</td><td>\$638.62</td></td<>                                     | 512   | Motion picture and sound recording industries | 4          | 15             | \$638.62    |
| 518         Data processing, hosting and related services         n         n         n           519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         38         169         \$732.86           531         Real estate         n         n         n           532         Rental and leasing services         n         n         n           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         70         278         \$1,323.14 <td>515</td> <td>Broadcasting, except Internet</td> <td>0</td> <td>0</td> <td>\$0.00</td>  | 515   | Broadcasting, except Internet                 | 0          | 0              | \$0.00      |
| 519         Other information services         0         0         \$0.00           52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         38         169         \$732.86           531         Real estate         n         n         n         n           532         Rental and leasing services         n         n         n         n           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         70         278         \$1,323.14           5411         Professional and technical services         8         15 <td>517</td> <td>Telecommunications</td> <td>3</td> <td>15</td> <td>\$1,164.69</td>  | 517   | Telecommunications                            | 3          | 15             | \$1,164.69  |
| 52         Finance and Insurance         41         154         \$955.02           521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n         n           53         Real Estate and Rental and Leasing         38         169         \$732.86           531         Real estate         n         n         n         n           532         Rental and leasing services         n         n         n         n           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         70         278         \$1,323.14           5411         Professional and technical services         8         15         \$1,258.85           5412         Accounting and bookkeeping services  | 518   | Data processing, hosting and related services | n          | n              | n           |
| 521         Monetary authorities - central bank         0         0         \$0.00           522         Credit intermediation and related activities         23         107         \$924.51           523         Securities, commodity contracts, investments         n         n         n         n           524         Insurance carriers and related activities         n         n         n         n           525         Funds, trusts, and other financial vehicles         n         n         n         n           53         Real Estate and Rental and Leasing         38         169         \$732.86           531         Real estate         n         n         n         n           532         Rental and leasing services         n         n         n         n           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         70         278         \$1,323.14           541         Professional and technical services         8         15         \$1,258.85           5412         Accounting and bookkeeping services         11         28         \$754.83           5413         Architectural and engineering services   | 519   | Other information services                    | 0          | 0              | \$0.00      |
| 522Credit intermediation and related activities23107\$924.51523Securities, commodity contracts, investmentsnnn524Insurance carriers and related activitiesnnn525Funds, trusts, and other financial vehiclesnnn53Real Estate and Rental and Leasing38169\$732.86531Real estatennn532Rental and leasing servicesnnn533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services70278\$1,323.14541Professional and technical services70278\$1,323.145411Legal services815\$1,258.855412Accounting and bookkeeping services1128\$754.835413Architectural and engineering services824\$2,505.255414Specialized design servicesnnn  | 52    | Finance and Insurance                         | 41         | 154            | \$955.02    |
| 523Securities, commodity contracts, investmentsnnn524Insurance carriers and related activitiesnnn525Funds, trusts, and other financial vehiclesnnn53Real Estate and Rental and Leasing38169\$732.86531Real estatennn532Rental and leasing servicesnnn533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services70278\$1,323.14541Professional and technical services70278\$1,323.145411Legal services815\$1,258.855412Accounting and bookkeeping services1128\$754.835413Architectural and engineering services824\$2,505.255414Specialized design servicesnnn  | 521   | Monetary authorities - central bank           | 0          | 0              | \$0.00      |
| 524Insurance carriers and related activitiesnnn525Funds, trusts, and other financial vehiclesnnn53Real Estate and Rental and Leasing38169\$732.86531Real estatennn532Rental and leasing servicesnnn533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services70278\$1,323.14541Professional and technical services70278\$1,323.145411Legal services815\$1,258.855412Accounting and bookkeeping services1128\$754.835413Architectural and engineering services824\$2,505.255414Specialized design servicesnnn  | 522   | Credit intermediation and related activities  | 23         | 107            | \$924.51    |
| 525Funds, trusts, and other financial vehiclesnnn53Real Estate and Rental and Leasing38169\$732.86531Real estatennn532Rental and leasing servicesnnn533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services70278\$1,323.14541Professional and technical services70278\$1,323.145411Legal services815\$1,258.855412Accounting and bookkeeping services1128\$754.835413Architectural and engineering services824\$2,505.255414Specialized design servicesnnn   | 523   | Securities, commodity contracts, investments  | n          | n              | n           |
| 53         Real Estate and Rental and Leasing         38         169         \$732.86           531         Real estate         n         n         n         n           532         Rental and leasing services         n         n         n         n         n           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         70         278         \$1,323.14           541         Professional and technical services         70         278         \$1,323.14           5411         Legal services         8         15         \$1,258.85           5412         Accounting and bookkeeping services         11         28         \$754.83           5413         Architectural and engineering services         8         24         \$2,505.25           5414         Specialized design services         n         n         n         n   | 524   | Insurance carriers and related activities     | n          | n              | n           |
| 531         Real estate         n         n         n           532         Rental and leasing services         n         n         n         n           533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         70         278         \$1,323.14           541         Professional and technical services         70         278         \$1,323.14           5411         Legal services         8         15         \$1,258.85           5412         Accounting and bookkeeping services         11         28         \$754.83           5413         Architectural and engineering services         8         24         \$2,505.25           5414         Specialized design services         n         n         n   |       | Funds, trusts, and other financial vehicles   |            |                |             |
| 532Rental and leasing servicesnnn533Lessors of nonfinancial intangible assets00\$0.0054Professional and Technical Services70278\$1,323.14541Professional and technical services70278\$1,323.145411Legal services815\$1,258.855412Accounting and bookkeeping services1128\$754.835413Architectural and engineering services824\$2,505.255414Specialized design servicesnnn  | 53    | Real Estate and Rental and Leasing            | 38         | 169            | \$732.86    |
| 533         Lessors of nonfinancial intangible assets         0         0         \$0.00           54         Professional and Technical Services         70         278         \$1,323.14           541         Professional and technical services         70         278         \$1,323.14           5411         Legal services         8         15         \$1,258.85           5412         Accounting and bookkeeping services         11         28         \$754.83           5413         Architectural and engineering services         8         24         \$2,505.25           5414         Specialized design services         n         n         n   |       | Real estate                                   | n          | n              | n           |
| 54         Professional and Technical Services         70         278         \$1,323.14           541         Professional and technical services         70         278         \$1,323.14           5411         Legal services         8         15         \$1,258.85           5412         Accounting and bookkeeping services         11         28         \$754.83           5413         Architectural and engineering services         8         24         \$2,505.25           5414         Specialized design services         n         n         n  |       |   | n          | n              | n           |
| 541         Professional and technical services         70         278         \$1,323.14           5411         Legal services         8         15         \$1,258.85           5412         Accounting and bookkeeping services         11         28         \$754.83           5413         Architectural and engineering services         8         24         \$2,505.25           5414         Specialized design services         n         n         n   | 533   | Lessors of nonfinancial intangible assets     | 0          | 0              | \$0.00      |
| 5411Legal services815\$1,258.855412Accounting and bookkeeping services1128\$754.835413Architectural and engineering services824\$2,505.255414Specialized design servicesnnn  | 54    | Professional and Technical Services           | 70         | 278            | \$1,323.14  |
| 5412Accounting and bookkeeping services1128\$754.835413Architectural and engineering services824\$2,505.255414Specialized design servicesnnn   |       | Professional and technical services           | 70         | 278            | \$1,323.14  |
| 5413 Architectural and engineering services 8 24 \$2,505.25<br>5414 Specialized design services n n n  |       | •   |            |                |             |
| 5414 Specialized design services n n n   |       |   | 11         | 28             | \$754.83    |
| 1 3  |       | <u> </u>                                      | 8          | 24             | \$2,505.25  |
| 5415 Computer systems design and related services 13 89 \$1,353.48   |       |   |            |                |             |
|  | 5415  | Computer systems design and related services  | 13         | 89             | \$1,353.48  |

## Plymouth NH LMA - 2020 Averages

|       | i iyiiloddii itti EiviA                      | ZUZU AVEI ag | <b>C</b> 3     |             |
|-------|--|--------------|----------------|-------------|
| NAICS |  |              | Average Annual | Average     |
| Code  | Industry                                     | Units        | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 14           | 51             | \$1,701.93  |
| 5417  | Scientific research and development services | n            | n              | n           |
| 5418  | Advertising, PR, and related services        | 4            | 22             | \$600.68    |
| 5419  | Other professional and technical services    | 10           | 45             | \$1,010.88  |
| 55    | Management of Companies and Enterprises      | 6            | 190            | \$1,644.63  |
| 551   | Management of companies and enterprises      | 6            | 190            | \$1,644.63  |
| 56    | Administrative and Waste Services            | 66           | 388            | \$808.71    |
| 561   | Administrative and support services          | n            | n              | n           |
| 5611  | Office administrative services               | 8            | 79             | \$1,164.76  |
| 5612  | Facilities support services                  | 0            | 0              | \$0.00      |
| 5613  | Employment services                          | n            | n              | n           |
| 5614  | Business support services                    | n            | n              | n           |
| 5615  | Travel arrangement and reservation services  | 4            | 15             | \$666.15    |
| 5616  | Investigation and security services          | 0            | 0              | \$0.00      |
| 5617  | Services to buildings and dwellings          | 47           | 237            | \$666.22    |
| 5619  | Other support services                       | n            | n              | n           |
| 562   | Waste management and remediation services    | n            | n              | n           |
| 61    | Educational Services                         | 17           | 429            | \$884.75    |
| 611   | Educational services                         | 17           | 429            | \$884.75    |
| 62    | Health Care and Social Assistance            | 71           | 1,376          | \$978.00    |
| 621   | Ambulatory health care services              | 30           | 394            | \$1,042.11  |
| 622   | Hospitals                                    | n            | n              | n           |
| 623   | Nursing and residential care facilities      | 16           | 336            | \$790.83    |
| 624   | Social assistance                            | n            | n              | n           |
| 71    | Arts, Entertainment, and Recreation          | 32           | 676            | \$504.43    |
| 711   | Performing arts and spectator sports         | 4            | 11             | \$309.94    |
| 712   | Museums, historical sites, zoos, and parks   | 5            | 50             | \$688.80    |
| 713   | Amusements, gambling, and recreation         | 23           | 615            | \$492.72    |
| 72    | Accommodation and Food Services              | 173          | 1,894          | \$511.27    |
| 721   | Accommodation                                | 58           | 556            | \$607.95    |
| 722   | Food services and drinking places            | 115          | 1,338          | \$471.05    |
| 81    | Other Services, Except Public Administration | 74           | 278            | \$626.64    |
| 811   | Repair and maintenance                       | 23           | 72             | \$756.18    |
| 812   | Personal and laundry services                | 18           | 59             | \$471.26    |
| 813   | Membership associations and organizations    | 19           | 119            | \$649.29    |
| 814   | Private households                           | 14           | 28             | \$523.33    |
| 99    | Unclassified Establishments                  | n            | n              | n           |
| 999   | Unclassified Establishments                  | n            | n              | n           |
|       | Total Government                             | 66           | 2,436          | \$953.00    |
|       | Federal Government                           | 13           | 152            | \$1,263.62  |
|       | State Government                             | 14           | 950            | \$1,016.53  |
|       | Local Government                             | 38           | 1,334          | \$872.42    |
|       |  |              |                |             |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# Portsmouth NH-ME Metropolitan NECTA, NH Portion - 2020 Averages

| NAICS | MITTORION 2020 AV                                | <u> </u> | Average Annual | Average     |
|-------|--|----------|----------------|-------------|
| Code  | Industry   | Units    | Employment     | Weekly Wage |
| Couc  | Total, Private plus Government                   | 4,724    | 69,488         | \$1,340.30  |
|       | Total Private                                    | 4,565    | 63,362         | \$1,363.25  |
| 101   | Goods-Producing Industries                       | 488      | 10,353         | \$1,547.26  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n        | n              | n           |
| 111   | Crop production                                  | 5        | 34             | \$461.12    |
| 112   | Animal production and aquaculture                | n        | n              | n           |
| 113   | Forestry and logging                             | 0        | 0              | \$0.00      |
| 114   | Fishing, hunting and trapping                    | 0        | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n        | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n        | n              | n           |
| 211   | Oil and gas extraction                           | 0        | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | n        | n              | n           |
| 213   | Support activities for mining                    | n        | n              | n           |
| 23    | Construction                                     | 315      | 2,173          | \$1,328.21  |
| 236   | Construction of buildings                        | 104      | 609            | \$1,499.59  |
| 237   | Heavy and civil engineering construction         | 14       | 143            | \$1,642.62  |
| 238   | Specialty trade contractors                      | 196      | 1,421          | \$1,223.15  |
| 31    | Manufacturing                                    | 161      | 8,120          | \$1,613.10  |
| 311   | Food manufacturing                               | 14       | 889            | \$1,583.32  |
| 312   | Beverage and tobacco product manufacturing       | 13       | 278            | \$714.83    |
| 313   | Textile mills                                    | n        | n              | n           |
| 314   | Textile product mills                            | 4        | 7              | \$463.15    |
| 315   | Apparel manufacturing                            | 0        | 0              | \$0.00      |
| 316   | Leather and allied product manufacturing         | n        | n              | n           |
| 321   | Wood product manufacturing                       | 7        | 58             | \$915.09    |
| 322   | Paper manufacturing                              | n        | n              | n           |
| 323   | Printing and related support activities          | 12       | 176            | \$1,142.34  |
| 324   | Petroleum and coal products manufacturing        | n        | n              | n           |
| 325   | Chemical manufacturing                           | n        | n              | n           |
| 326   | Plastics and rubber products manufacturing       | 4        | 262            | \$1,192.66  |
| 327   | Nonmetallic mineral product manufacturing        | 10       | 697            | \$1,448.74  |
| 331   | Primary metal manufacturing                      | 0        | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | 26       | 1,512          | \$1,790.82  |
| 333   | Machinery manufacturing                          | 10       | 426            | \$1,744.32  |
| 334   | Computer and electronic product manufacturing    | 20       | 749            | \$1,663.03  |
| 335   | Electrical equipment and appliance manufacturing | 9        | 1,049          | \$1,482.83  |
| 336   | Transportation equipment manufacturing           | n        | n              | n           |
| 337   | Furniture and related product manufacturing      | n        | n              | n           |
| 339   | Miscellaneous manufacturing                      | 14       | 302            | \$2,015.15  |
| 102   | Service-Providing Industries                     | 4,078    | 53,010         | \$1,327.31  |
| 22    | Utilities  | 11       | 195            | \$2,353.49  |
| 221   | Utilities  | 11       | 195            | \$2,353.49  |
| 42    | Wholesale Trade                                  | 328      | 2,652          | \$1,867.61  |
| 423   | Merchant wholesalers, durable goods              | 125      | 1,328          | \$1,792.94  |
| 424   | Merchant wholesalers, nondurable goods           | 70       | 823            | \$1,737.33  |
| 425   | Electronic markets and agents and brokers        | 133      | 501            | \$2,279.91  |

# Portsmouth NH-ME Metropolitan NECTA, NH Portion - 2020 Averages

| NAICS |   |       | Average Annual | Average     |
|-------|---|-------|----------------|-------------|
| Code  | Industry                                      | Units | Employment     | Weekly Wage |
| 44    | Retail Trade                                  | 620   | 8,920          | \$797.59    |
| 441   | Motor vehicle and parts dealers               | 72    | 1,246          | \$1,322.66  |
| 442   | Furniture and home furnishings stores         | 32    | 231            | \$765.13    |
| 443   | Electronics and appliance stores              | 29    | 588            | \$2,145.74  |
| 444   | Building material and garden supply stores    | 57    | 1,029          | \$823.90    |
| 445   | Food and beverage stores                      | 52    | 2,159          | \$427.18    |
| 446   | Health and personal care stores               | 51    | 373            | \$812.80    |
| 447   | Gasoline stations                             | 45    | 288            | \$514.62    |
| 448   | Clothing and clothing accessories stores      | 91    | 497            | \$514.27    |
| 451   | Sports, hobby, music instrument, book stores  | 48    | 401            | \$497.45    |
| 452   | General merchandise stores                    | 21    | 1,261          | \$506.98    |
| 453   | Miscellaneous store retailers                 | 86    | 492            | \$475.48    |
| 454   | Nonstore retailers                            | 35    | 355            | \$1,345.75  |
| 48    | Transportation and Warehousing                | 73    | 1,455          | \$959.94    |
| 481   | Air transportation                            | n     | n              | n           |
| 482   | Rail transportation                           | 0     | 0              | \$0.00      |
| 483   | Water transportation                          | n     | n              | n           |
| 484   | Truck transportation                          | 29    | 277            | \$1,065.67  |
| 485   | Transit and ground passenger transportation   | 10    | 493            | \$458.35    |
| 486   | Pipeline transportation                       | n     | n              | n           |
| 487   | Scenic and sightseeing transportation         | 3     | 15             | \$597.84    |
| 488   | Support activities for transportation         | 16    | 342            | \$1,209.71  |
| 491   | Postal service (private)                      | 0     | 0              | \$0.00      |
| 492   | Couriers and messengers                       | 4     | 110            | \$998.00    |
| 493   | Warehousing and storage                       | n     | n              | n           |
| 51    | Information                                   | 87    | 1,991          | \$2,205.98  |
| 511   | Publishing industries, except Internet        | 42    | 1,447          | \$2,387.17  |
| 512   | Motion picture and sound recording industries | 8     | 59             | \$723.80    |
| 515   | Broadcasting, except Internet                 | n     | n              | n           |
| 517   | Telecommunications                            | 17    | 284            | \$1,957.81  |
| 518   | Data processing, hosting and related services | 15    | 152            | \$1,736.78  |
| 519   | Other information services                    | n     | n              | n           |
| 52    | Finance and Insurance                         | 272   | 4,250          | \$2,192.69  |
| 521   | Monetary authorities - central bank           | 0     | 0              | \$0.00      |
| 522   | Credit intermediation and related activities  | 82    | 1,670          | \$2,004.76  |
| 523   | Securities, commodity contracts, investments  | 110   | 638            | \$3,611.86  |
| 524   | Insurance carriers and related activities     | 80    | 1,943          | \$1,888.52  |
| 525   | Funds, trusts, and other financial vehicles   | 0     | 0              | \$0.00      |
| 53    | Real Estate and Rental and Leasing            | 156   | 742            | \$1,707.08  |
| 531   | Real estate                                   | 134   | 619            | \$1,346.01  |
| 532   | Rental and leasing services                   | n     | n              | n           |
| 533   | Lessors of nonfinancial intangible assets     | n     | n              | n           |
| 54    | Professional and Technical Services           | 688   | 6,660          | \$1,862.91  |
| 541   | Professional and technical services           | 688   | 6,660          | \$1,862.91  |
| 5411  | Legal services                                | 86    | 412            | \$1,765.19  |
| 5412  | Accounting and bookkeeping services           | 66    | 765            | \$1,253.82  |
| 5413  | Architectural and engineering services        | 118   | 1,576          | \$1,716.34  |
| 5414  | Specialized design services                   | 18    | 123            | \$1,248.60  |
| 5415  | Computer systems design and related services  | 157   | 2,093          | \$2,242.39  |

## Portsmouth NH-ME Metropolitan NECTA, NH Portion - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 160   | 859            | \$2,082.95  |
| 5417  | Scientific research and development services | 10    | 106            | \$2,460.44  |
| 5418  | Advertising, PR, and related services        | 24    | 152            | \$1,400.08  |
| 5419  | Other professional and technical services    | 48    | 574            | \$1,578.37  |
| 55    | Management of Companies and Enterprises      | 71    | 1,718          | \$2,710.03  |
| 551   | Management of companies and enterprises      | 71    | 1,718          | \$2,710.03  |
| 56    | Administrative and Waste Services            | 342   | 4,032          | \$1,234.65  |
| 561   | Administrative and support services          | 326   | 3,823          | \$1,216.44  |
| 5611  | Office administrative services               | 78    | 869            | \$2,054.79  |
| 5612  | Facilities support services                  | n     | n              | n           |
| 5613  | Employment services                          | 64    | 1,227          | \$1,079.41  |
| 5614  | Business support services                    | 22    | 744            | \$836.41    |
| 5615  | Travel arrangement and reservation services  | 8     | 25             | \$854.57    |
| 5616  | Investigation and security services          | 11    | 185            | \$1,207.34  |
| 5617  | Services to buildings and dwellings          | 138   | 735            | \$784.17    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | 16    | 209            | \$1,567.82  |
| 61    | Educational Services                         | 76    | 1,734          | \$1,002.29  |
| 611   | Educational services                         | 76    | 1,734          | \$1,002.29  |
| 62    | Health Care and Social Assistance            | 433   | 9,408          | \$1,280.30  |
| 621   | Ambulatory health care services              | 330   | 4,088          | \$1,640.31  |
| 622   | Hospitals                                    | 4     | 2,659          | \$1,253.88  |
| 623   | Nursing and residential care facilities      | 26    | 1,554          | \$886.45    |
| 624   | Social assistance                            | 72    | 1,107          | \$567.35    |
| 71    | Arts, Entertainment, and Recreation          | 100   | 1,071          | \$587.34    |
| 711   | Performing arts and spectator sports         | 20    | 124            | \$1,058.93  |
| 712   | Museums, historical sites, zoos, and parks   | 11    | 115            | \$515.25    |
| 713   | Amusements, gambling, and recreation         | 70    | 832            | \$527.00    |
| 72    | Accommodation and Food Services              | 426   | 6,309          | \$522.18    |
| 721   | Accommodation                                | 54    | 871            | \$694.16    |
| 722   | Food services and drinking places            | 372   | 5,438          | \$494.65    |
| 81    | Other Services, Except Public Administration | 377   | 1,841          | \$911.54    |
| 811   | Repair and maintenance                       | 112   | 612            | \$1,169.67  |
| 812   | Personal and laundry services                | 128   | 654            | \$591.59    |
| 813   | Membership associations and organizations    | 54    | 488            | \$1,047.61  |
| 814   | Private households                           | 84    | 87             | \$736.98    |
| 99    | Unclassified Establishments                  | 18    | 31             | \$1,027.39  |
| 999   | Unclassified Establishments                  | 18    | 31             | \$1,027.39  |
|       | Total Government                             | 158   | 6,126          | \$1,102.93  |
|       | Federal Government                           | 31    | 613            | \$1,423.72  |
|       | State Government                             | 60    | 912            | \$840.17    |
|       | Local Government                             | 68    | 4,602          | \$1,112.28  |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## Raymond NH LMA - 2020 Averages

| NAICS | <b>,</b>  |        | Average Annual      | Average                |
|-------|---|--------|---------------------|------------------------|
| Code  | Industry  | Units  |                     | Weekly Wage            |
| Code  | •   | 428    | Employment<br>5,035 | \$944.74               |
|       | Total, Private plus Government Total Private                          | 412    | 4,310               | \$944.74<br>\$954.81   |
| 101   | Goods-Producing Industries  | 117    | 796                 | \$1,347.04             |
| 11    | Agriculture, Forestry, Fishing and Hunting                            | n      | 7 90<br>n           | \$1,347.04<br>n        |
| 111   | Crop production   | n      | n                   | n                      |
| 112   | Animal production and aquaculture                                     |        | n ''                | n                      |
| 113   | Forestry and logging  | n<br>n | n                   | n                      |
| 114   | Fishing, hunting and trapping   |        | n                   |                        |
| 115   | Agriculture and forestry support activities                           | n<br>n | n                   | n<br>n                 |
| 21    | Mining, Quarrying, and Oil and Gas Extraction                         | n      | n                   | n                      |
| 211   | Oil and gas extraction  | 0      | 0                   | \$0.00                 |
| 212   | Mining, except oil and gas  |        |                     |                        |
| 213   | Support activities for mining   | n<br>0 | n<br>0              | n<br>\$0.00            |
| 23    | Construction  | 90     | 580                 | \$1,429.94             |
| 236   | Construction of buildings   | 18     | 91                  | \$1,446.38             |
| 237   |   | 4      | 167                 | \$1,440.36             |
| 238   | Heavy and civil engineering construction  Specialty trade contractors | 68     | 321                 | \$2,344.02<br>\$949.21 |
| 31    | Manufacturing   | 20     | 178                 | \$1,230.97             |
| 311   | Food manufacturing  | 0      | 0                   | \$0.00                 |
| 312   | Beverage and tobacco product manufacturing                            |        |                     |                        |
| 313   | Textile mills   | n<br>0 | n                   | n<br>\$0.00            |
|       |   |        | 0                   | \$0.00                 |
| 314   | Textile product mills   | n      | n                   | n<br>¢o.oo             |
| 315   | Apparel manufacturing   | 0      | 0                   | \$0.00                 |
| 316   | Leather and allied product manufacturing                              | 0      | 0                   | \$0.00                 |
| 321   | Wood product manufacturing  | 0      | 0                   | \$0.00                 |
| 322   | Paper manufacturing   | 0      | 0                   | \$0.00                 |
| 323   | Printing and related support activities                               | 0      | 0                   | \$0.00                 |
| 324   | Petroleum and coal products manufacturing                             | 0      | 0                   | \$0.00                 |
| 325   | Chemical manufacturing  | n      | n                   | n                      |
| 326   | Plastics and rubber products manufacturing                            | n      | n                   | n                      |
| 327   | Nonmetallic mineral product manufacturing                             | n      | n                   | n                      |
| 331   | Primary metal manufacturing   | 0      | 0                   | \$0.00                 |
| 332   | Fabricated metal product manufacturing                                | 8      | 96                  | \$1,114.58             |
| 333   | Machinery manufacturing   | 3      | 21                  | \$1,347.65             |
| 334   | Computer and electronic product manufacturing                         | n      | n                   | n                      |
| 335   | Electrical equipment and appliance manufacturing                      | 0      | 0                   | \$0.00                 |
| 336   | Transportation equipment manufacturing                                | 0      | 0                   | \$0.00                 |
| 337   | Furniture and related product manufacturing                           | n      | n                   | n                      |
| 339   | Miscellaneous manufacturing   | 0      | 0                   | \$0.00                 |
| 102   | Service-Providing Industries  | 295    | 3,514               | \$866.00               |
| 22    | Utilities   | n      | n                   | n                      |
| 221   | Utilities   | n      | n                   | n                      |
| 42    | Wholesale Trade   | 28     | 153                 | \$1,469.16             |
| 423   | Merchant wholesalers, durable goods                                   | 11     | 109                 | \$1,535.73             |
| 424   | Merchant wholesalers, nondurable goods                                | 5      | 23                  | \$873.64               |
| 425   | Electronic markets and agents and brokers                             | 12     | 20                  | \$1,794.66             |

# Raymond NH LMA - 2020 Averages

|       | Raymond Mil Livia -                           | ZOZO Averago | <b>C</b> 3        |                  |
|-------|---|--------------|-------------------|------------------|
| NAICS |   |              | Average Annual    | Average          |
| Code  | Industry                                      | Units        | <b>Employment</b> | Weekly Wage      |
| 44    | Retail Trade                                  | 46           | 670               | \$711.70         |
| 441   | Motor vehicle and parts dealers               | 8            | 43                | \$595.24         |
| 442   | Furniture and home furnishings stores         | n            | n                 | n                |
| 443   | Electronics and appliance stores              | 0            | 0                 | \$0.00           |
| 444   | Building material and garden supply stores    | n            | n                 | n                |
| 445   | Food and beverage stores                      | n            | n                 | n                |
| 446   | Health and personal care stores               | 5            | 37                | \$731.28         |
| 447   | Gasoline stations                             | 9            | 78                | \$492.02         |
| 448   | Clothing and clothing accessories stores      | n            | n                 | n                |
| 451   | Sports, hobby, music instrument, book stores  | n            | n                 | n                |
| 452   | General merchandise stores                    | 6            | 66                | \$403.31         |
| 453   | Miscellaneous store retailers                 | 3            | 10                | \$264.47         |
| 454   | Nonstore retailers                            | n            | n                 | φ <u>2</u> 01.17 |
| 48    | Transportation and Warehousing                | 14           | 1,201             | \$971.39         |
| 481   | Air transportation                            | 0            | 0                 | \$0.00           |
| 482   | Rail transportation                           | 0            | 0                 | \$0.00           |
| 483   | Water transportation                          | 0            | 0                 | \$0.00           |
| 484   | Truck transportation                          |              |                   |                  |
| 485   | Transit and ground passenger transportation   | n            | n                 | n                |
| 486   |   | n            | n<br>0            | n<br>to oo       |
|       | Pipeline transportation                       | 0            |                   | \$0.00           |
| 487   | Scenic and sightseeing transportation         | 0            | 0                 | \$0.00           |
| 488   | Support activities for transportation         | n            | n                 | n<br>to oo       |
| 491   | Postal service (private)                      | 0            | 0                 | \$0.00           |
| 492   | Couriers and messengers                       | n            | n                 | n                |
| 493   | Warehousing and storage                       | n            | n                 | n                |
| 51    | Information                                   | n            | n                 | n                |
| 511   | Publishing industries, except Internet        | n            | n                 | n                |
| 512   | Motion picture and sound recording industries | 0            | 0                 | \$0.00           |
| 515   | Broadcasting, except Internet                 | 0            | 0                 | \$0.00           |
| 517   | Telecommunications                            | 0            | 0                 | \$0.00           |
| 518   | Data processing, hosting and related services | 0            | 0                 | \$0.00           |
| 519   | Other information services                    | n            | n                 | n                |
| 52    | Finance and Insurance                         | 16           | 68                | \$1,251.88       |
| 521   | Monetary authorities - central bank           | 0            | 0                 | \$0.00           |
| 522   | Credit intermediation and related activities  | 5            | 31                | \$966.71         |
| 523   | Securities, commodity contracts, investments  | 5            | 11                | \$1,566.64       |
| 524   | Insurance carriers and related activities     | 6            | 26                | \$1,463.05       |
| 525   | Funds, trusts, and other financial vehicles   | 0            | 0                 | \$0.00           |
| 53    | Real Estate and Rental and Leasing            | 6            | 11                | \$926.73         |
| 531   | Real estate                                   | 6            | 11                | \$926.73         |
| 532   | Rental and leasing services                   | 0            | 0                 | \$0.00           |
| 533   | Lessors of nonfinancial intangible assets     | 0            | 0                 | \$0.00           |
| 54    | Professional and Technical Services           | 30           | 131               | \$1,362.43       |
| 541   | Professional and technical services           | 30           | 131               | \$1,362.43       |
| 5411  | Legal services                                | n            | n                 | n                |
| 5412  | Accounting and bookkeeping services           | 3            | 6                 | \$743.86         |
| 5413  | Architectural and engineering services        | 6            | 35                | \$1,332.99       |
| 5414  | Specialized design services                   | n            | n                 | n                |
| 5415  |   |              | 11                | \$1,618.57       |
| 5415  | Computer systems design and related services  | 6            | 11                | \$1,618          |

## Raymond NH LMA - 2020 Averages

|       | Rayillolla Hill Elvia                        | LULU AVEI ag |                |             |
|-------|--|--------------|----------------|-------------|
| NAICS |  |              | Average Annual | Average     |
| Code  | Industry                                     | Units        | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 6            | 14             | \$3,466.51  |
| 5417  | Scientific research and development services | 0            | 0              | \$0.00      |
| 5418  | Advertising, PR, and related services        | n            | n              | r           |
| 5419  | Other professional and technical services    | 4            | 59             | \$957.37    |
| 55    | Management of Companies and Enterprises      | n            | n              | n           |
| 551   | Management of companies and enterprises      | n            | n              | r           |
| 56    | Administrative and Waste Services            | 37           | 137            | \$824.96    |
| 561   | Administrative and support services          | n            | n              | r           |
| 5611  | Office administrative services               | n            | n              | r           |
| 5612  | Facilities support services                  | 0            | 0              | \$0.00      |
| 5613  | Employment services                          | n            | n              | r           |
| 5614  | Business support services                    | n            | n              | ŗ           |
| 5615  | Travel arrangement and reservation services  | n            | n              | r           |
| 5616  | Investigation and security services          | 3            | 10             | \$1,368.66  |
| 5617  | Services to buildings and dwellings          | 26           | 83             | \$613.59    |
| 5619  | Other support services                       | n            | n              | r           |
| 562   | Waste management and remediation services    | n            | n              | r           |
| 61    | Educational Services                         | n            | n              | n           |
| 611   | Educational services                         | n            | n              | r           |
| 62    | Health Care and Social Assistance            | 36           | 335            | \$809.55    |
| 621   | Ambulatory health care services              | 17           | 147            | \$1,084.79  |
| 622   | Hospitals                                    | 0            | 0              | \$0.00      |
| 623   | Nursing and residential care facilities      | 4            | 42             | \$674.59    |
| 624   | Social assistance                            | 15           | 145            | \$569.78    |
| 71    | Arts, Entertainment, and Recreation          | 4            | 32             | \$327.55    |
| 711   | Performing arts and spectator sports         | n            | n              | r           |
| 712   | Museums, historical sites, zoos, and parks   | 0            | 0              | \$0.00      |
| 713   | Amusements, gambling, and recreation         | n            | n              | r           |
| 72    | Accommodation and Food Services              | 31           | 510            | \$457.10    |
| 721   | Accommodation                                | 3            | 10             | \$845.31    |
| 722   | Food services and drinking places            | 28           | 499            | \$448.93    |
| 81    | Other Services, Except Public Administration | 35           | 119            | \$621.69    |
| 811   | Repair and maintenance                       | 13           | 52             | \$1,081.48  |
| 812   | Personal and laundry services                | 12           | 48             | \$222.90    |
| 813   | Membership associations and organizations    | 5            | 11             | \$407.15    |
| 814   | Private households                           | 5            | 8              | \$304.38    |
| 99    | Unclassified Establishments                  | 0            | 0              | \$0.00      |
| 999   | Unclassified Establishments                  | 0            | 0              | \$0.00      |
|       | Total Government                             | 17           | 725            | \$884.86    |
|       | Federal Government                           | 5            | 48             | \$1,042.36  |
|       | State Government                             | 4            | 29             | \$653.46    |
|       | Local Government                             | 8            | 648            | \$883.54    |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

## Wolfeboro NH LMA - 2020 Averages

| NIATOG |  |       | , , , ,        | •           |
|--------|--|-------|----------------|-------------|
| NAICS  |  |       | Average Annual | Average     |
| Code   | Industry   | Units | Employment     | Weekly Wage |
|        | Total, Private plus Government                   | 638   | 5,903          | \$885.54    |
|        | Total Private                                    | 591   | 4,445          | \$875.07    |
| 101    | Goods-Producing Industries                       | 114   | 670            | \$1,045.69  |
| 11     | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111    | Crop production                                  | n     | n              | n           |
| 112    | Animal production and aquaculture                | n     | n              | n           |
| 113    | Forestry and logging                             | 4     | 14             | \$1,185.06  |
| 114    | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115    | Agriculture and forestry support activities      | n     | n              | n           |
| 21     | Mining, Quarrying, and Oil and Gas Extraction    | n     | n              | n           |
| 211    | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212    | Mining, except oil and gas                       | n     | n              | n           |
| 213    | Support activities for mining                    | 0     | 0              | \$0.00      |
| 23     | Construction                                     | 80    | 316            | \$1,136.89  |
| 236    | Construction of buildings                        | 25    | 107            | \$1,522.69  |
| 237    | Heavy and civil engineering construction         | 4     | 24             | \$951.01    |
| 238    | Specialty trade contractors                      | 51    | 186            | \$938.59    |
| 31     | Manufacturing                                    | 26    | 308            | \$975.67    |
| 311    | Food manufacturing                               | n     | n              | n           |
| 312    | Beverage and tobacco product manufacturing       | n     | n              | n           |
| 313    | Textile mills                                    | 0     | 0              | \$0.00      |
| 314    | Textile product mills                            | n     | n              | n           |
| 315    | Apparel manufacturing                            | 0     | 0              | \$0.00      |
| 316    | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321    | Wood product manufacturing                       | n     | n              | n           |
| 322    | Paper manufacturing                              | 0     | 0              | \$0.00      |
| 323    | Printing and related support activities          | 3     | 11             | \$666.92    |
| 324    | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325    | Chemical manufacturing                           | 0     | 0              | \$0.00      |
| 326    | Plastics and rubber products manufacturing       | n     | n              | n           |
| 327    | Nonmetallic mineral product manufacturing        | n     | n              | n           |
| 331    | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332    | Fabricated metal product manufacturing           | 4     | 9              | \$1,059.83  |
| 333    | Machinery manufacturing                          | n     | n              | n           |
| 334    | Computer and electronic product manufacturing    | 4     | 32             | \$996.84    |
| 335    | Electrical equipment and appliance manufacturing | 0     | 0              | \$0.00      |
| 336    | Transportation equipment manufacturing           | 0     | 0              | \$0.00      |
| 337    | Furniture and related product manufacturing      | 0     | 0              | \$0.00      |
| 339    | Miscellaneous manufacturing                      | n     | n              | n           |
| 102    | Service-Providing Industries                     | 477   | 3,775          | \$844.81    |
| 22     | Utilities Utilities                              | n     | 3,775<br>n     | n           |
| 221    | Utilities  | n     | n              | n           |
| 42     | Wholesale Trade                                  | 22    | 44             | \$2,037.28  |
| 423    | Merchant wholesalers, durable goods              | 5     | 8              | \$1,142.19  |
| 424    | Merchant wholesalers, nondurable goods           | 4     | 10             | \$2,284.54  |
| 425    | Electronic markets and agents and brokers        | 13    | 26             | \$2,217.09  |
| 3      |  | .5    | 20             | Ψ=,= 11.03  |

### Wolfeboro NH LMA - 2020 Averages

|           | Wollebolo INFLINIA -                          | ZUZU AVEI au |                |             |
|-----------|---|--------------|----------------|-------------|
| NAICS     |   |              | Average Annual | Average     |
| Code      | Industry                                      | Units        | Employment     | Weekly Wage |
| 44        | Retail Trade                                  | 94           | 891            | \$746.05    |
| 441       | Motor vehicle and parts dealers               | 14           | 146            | \$1,070.77  |
| 442       | Furniture and home furnishings stores         | 6            | 49             | \$911.75    |
| 443       | Electronics and appliance stores              | n            | n              | n           |
| 444       | Building material and garden supply stores    | 13           | 123            | \$977.58    |
| 445       | Food and beverage stores                      | 13           | 284            | \$551.03    |
| 446       | Health and personal care stores               | 6            | 33             | \$883.89    |
| 447       | Gasoline stations                             | 12           | 90             | \$416.66    |
| 448       | Clothing and clothing accessories stores      | n            | n              | n           |
| 451       | Sports, hobby, music instrument, book stores  | 4            | 28             | \$809.91    |
| 452       | General merchandise stores                    | 4            | 37             | \$523.56    |
| 453       | Miscellaneous store retailers                 | 7            | 28             | \$459.39    |
| 454       | Nonstore retailers                            | 8            | 48             | \$1,031.57  |
| 48        | Transportation and Warehousing                | 6            | 43             | \$715.22    |
| 481       | Air transportation                            | 0            | 0              | \$0.00      |
| 482       | Rail transportation                           | 0            | 0              | \$0.00      |
| 483       | Water transportation                          | 0            | 0              | \$0.00      |
| 484       | Truck transportation                          | n            | n              | n           |
| 485       | Transit and ground passenger transportation   | n            | n              | n           |
| 486       | Pipeline transportation                       | 0            | 0              | \$0.00      |
| 487       | Scenic and sightseeing transportation         | n            | n              | n           |
| 488       | Support activities for transportation         | n            | n              | n           |
| 491       | Postal service (private)                      | 0            | 0              | \$0.00      |
| 492       | Couriers and messengers                       | 0            | 0              | \$0.00      |
| 493       | Warehousing and storage                       | 0            | 0              | \$0.00      |
| 51        | Information                                   | 8            | 33             | \$462.03    |
| 511       | Publishing industries, except Internet        | n            | n              | n           |
| 512       | Motion picture and sound recording industries | n            | n              | n           |
| 515       | Broadcasting, except Internet                 | n            | n              | n           |
| 517       | Telecommunications                            | n            | n              | n           |
| 518       | Data processing, hosting and related services | 0            | 0              | \$0.00      |
| 519       | Other information services                    | n            | n              | n           |
| 52        | Finance and Insurance                         | 25           | 159            | \$1,425.53  |
| 521       | Monetary authorities - central bank           | 0            | 0              | \$0.00      |
| 522       | Credit intermediation and related activities  | 9            | 63             | \$1,017.51  |
| 523       | Securities, commodity contracts, investments  | 6            | 40             | \$2,077.26  |
| 524       | Insurance carriers and related activities     | 10           | 56             | \$1,426.06  |
| 525       | Funds, trusts, and other financial vehicles   | 0            | 0              | \$0.00      |
| <b>53</b> | Real Estate and Rental and Leasing            | 13           | 51             | \$884.79    |
| 531       | Real estate                                   | n            | n              | n           |
| 532       | Rental and leasing services                   | n            | n              | n<br>to oo  |
| 533       | Lessors of nonfinancial intangible assets     | 0            | 0              | \$0.00      |
| <b>54</b> | Professional and Technical Services           | 46           | 152            | \$1,359.00  |
| 541       | Professional and technical services           | 46           | 152            | \$1,359.00  |
| 5411      | Legal services                                | 12           | 29             | \$1,254.34  |
| 5412      | Accounting and bookkeeping services           | 10           | 48             | \$1,787.41  |
| 5413      | Architectural and engineering services        | 5            | 29             | \$946.38    |
| 5414      | Specialized design services                   | n            | n<br>1r        | f1 CO1 OF   |
| 5415      | Computer systems design and related services  | 8            | 15             | \$1,691.05  |

### Wolfeboro NH LMA - 2020 Averages

|       | Wollebold Wil LIVIA                          | LOLO AVEIA | -              |                                      |
|-------|--|------------|----------------|--------------------------------------|
| NAICS |  |            | Average Annual | Average                              |
| Code  | Industry                                     | Units      | Employment     | Weekly Wage                          |
| 5416  | Management and technical consulting services | 4          | 4              | \$1,114.88                           |
| 5417  | Scientific research and development services | n          | n              | n                                    |
| 5418  | Advertising, PR, and related services        | n          | n              | n                                    |
| 5419  | Other professional and technical services    | n          | n              | n                                    |
| 55    | Management of Companies and Enterprises      | 5          | 12             | \$2,062.33                           |
| 551   | Management of companies and enterprises      | 5          | 12             | \$2,062.33                           |
| 56    | Administrative and Waste Services            | 48         | 215            | \$775.20                             |
| 561   | Administrative and support services          | 44         | 203            | \$769.34                             |
| 5611  | Office administrative services               | 5          | 4              | \$2,796.70                           |
| 5612  | Facilities support services                  | 0          | 0              | \$0.00                               |
| 5613  | Employment services                          | n          | n              | n                                    |
| 5614  | Business support services                    | 3          | 6              | \$519.23                             |
| 5615  | Travel arrangement and reservation services  | n          | n              | n                                    |
| 5616  | Investigation and security services          | n          | n              | n                                    |
| 5617  | Services to buildings and dwellings          | 32         | 153            | \$792.07                             |
| 5619  | Other support services                       | n          | n              | n                                    |
| 562   | Waste management and remediation services    | 3          | 12             | \$872.23                             |
| 61    | Educational Services                         | n          | n              | n                                    |
| 611   | Educational services                         | n          | n              | n                                    |
| 62    | Health Care and Social Assistance            | 53         | 968            | \$991.85                             |
| 621   | Ambulatory health care services              | 32         | 249            | \$1,072.70                           |
| 622   | Hospitals                                    | n          | n              | n                                    |
| 623   | Nursing and residential care facilities      | 3          | 101            | \$861.61                             |
| 624   | Social assistance                            | n          | n              | n                                    |
| 71    | Arts, Entertainment, and Recreation          | 14         | 70             | \$588.48                             |
| 711   | Performing arts and spectator sports         | n          | n              | n                                    |
| 712   | Museums, historical sites, zoos, and parks   | n          | n              | n                                    |
| 713   | Amusements, gambling, and recreation         | 11         | 58             | \$561.79                             |
| 72    | Accommodation and Food Services              | 80         | 756            | \$459.35                             |
| 721   | Accommodation                                | 20         | 152            | \$630.26                             |
| 722   | Food services and drinking places            | 60         | 604            | \$416.41                             |
| 81    | Other Services, Except Public Administration | 54         | 153            | \$760.19                             |
| 811   | Repair and maintenance                       | 23         | 70             | \$821.95                             |
| 812   | Personal and laundry services                | 6          | 16             | \$545.50                             |
| 813   | Membership associations and organizations    | 13         | 46             | \$730.05                             |
| 814   | Private households                           | 12         | 21             | \$781.00                             |
| 99    | Unclassified Establishments                  | n          | n              | n                                    |
| 999   | Unclassified Establishments                  | n          | n              | n                                    |
|       | Total Government                             | 47         | 1,458          | \$917.45                             |
|       | Federal Government                           | 12         | 45             | \$1,102.44                           |
|       | State Government                             | 13         | 78             | \$1,102. <del>44</del><br>\$1,191.05 |
|       | Local Government                             |            |                |                                      |
|       | Local Government                             | 22         | 1,335          | \$895.28                             |

n = data do not meet disclosure standards

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

# Establishments Not Assigned to a Labor Market Area - 2020 Averages

| NAICS | 2020 Aveluges                                    |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry   | Units | Employment     | Weekly Wage |
| Code  | Total, Private plus Government                   | 9,252 | 24,697         | \$2,500.43  |
|       | Total Private                                    | 9,219 | 24,602         | \$2,500.43  |
| 101   | Goods-Producing Industries                       | 334   | 1,290          | \$1,766.60  |
| 11    | Agriculture, Forestry, Fishing and Hunting       | n     | n              | n           |
| 111   | Crop production                                  | n     | n              | n           |
| 112   | Animal production and aquaculture                | 0     | 0              | \$0.00      |
| 113   | Forestry and logging                             | 3     | 4              | \$614.15    |
| 114   | Fishing, hunting and trapping                    | 0     | 0              | \$0.00      |
| 115   | Agriculture and forestry support activities      | n     | n              | n           |
| 21    | Mining, Quarrying, and Oil and Gas Extraction    | n     | n              | n           |
| 211   | Oil and gas extraction                           | 0     | 0              | \$0.00      |
| 212   | Mining, except oil and gas                       | 0     | 0              | \$0.00      |
| 213   | Support activities for mining                    | n     | n              | n           |
| 23    | Construction                                     | 278   | 1,169          | \$1,618.31  |
| 236   | Construction of buildings                        | 72    | 364            | \$1,722.46  |
| 237   | Heavy and civil engineering construction         | 34    | 222            | \$1,971.94  |
| 238   | Specialty trade contractors                      | 171   | 583            | \$1,418.51  |
| 31    | Manufacturing                                    | 49    | 111            | \$3,431.52  |
| 311   | Food manufacturing                               | n     | n              | n           |
| 312   | Beverage and tobacco product manufacturing       | n     | n              | n           |
| 313   | Textile mills                                    | 0     | 0              | \$0.00      |
| 314   | Textile product mills                            | n     | n              | n           |
| 315   | Apparel manufacturing                            | n     | n              | n           |
| 316   | Leather and allied product manufacturing         | 0     | 0              | \$0.00      |
| 321   | Wood product manufacturing                       | n     | n              | n           |
| 322   | Paper manufacturing                              | n     | n              | n           |
| 323   | Printing and related support activities          | n     | n              | n           |
| 324   | Petroleum and coal products manufacturing        | 0     | 0              | \$0.00      |
| 325   | Chemical manufacturing                           | 5     | 6              | \$5,674.76  |
| 326   | Plastics and rubber products manufacturing       | 0     | 0              | \$0.00      |
| 327   | Nonmetallic mineral product manufacturing        | 6     | 11             | \$1,451.20  |
| 331   | Primary metal manufacturing                      | 0     | 0              | \$0.00      |
| 332   | Fabricated metal product manufacturing           | n     | n              | n           |
| 333   | Machinery manufacturing                          | n     | n              | n           |
| 334   | Computer and electronic product manufacturing    | 18    | 60             | \$4,261.04  |
| 335   | Electrical equipment and appliance manufacturing | n     | n              | n           |
| 336   | Transportation equipment manufacturing           | n     | n              | n           |
| 337   | Furniture and related product manufacturing      | n     | n              | n           |
| 339   | Miscellaneous manufacturing                      | 6     | 8              | \$2,470.34  |
| 102   | Service-Providing Industries                     | 8,884 | 23,312         | \$2,542.22  |
| 22    | Utilities  | 7     | 62             | \$2,056.31  |
| 221   | Utilities  | 7     | 62             | \$2,056.31  |
| 42    | Wholesale Trade                                  | 2,512 | 6,147          | \$3,189.56  |
| 423   | Merchant wholesalers, durable goods              | 724   | 1,678          | \$3,056.73  |
| 424   | Merchant wholesalers, nondurable goods           | 316   | 706            | \$3,287.51  |
| 425   | Electronic markets and agents and brokers        | 1,471 | 3,763          | \$3,230.40  |

# Establishments Not Assigned to a Labor Market Area - 2020 Averages

| NAICS | <u> </u>                                      |       | Average Annual | Average      |
|-------|---|-------|----------------|--------------|
| Code  | Industry                                      | Units | Employment     | Weekly Wage  |
| 44    | Retail Trade                                  | 96    | 349            | \$1,399.93   |
| 441   | Motor vehicle and parts dealers               | 4     | 16             | \$799.46     |
| 442   | Furniture and home furnishings stores         | n .   | n              | φ733.10<br>n |
| 443   | Electronics and appliance stores              | 9     | 97             | \$1,113.84   |
| 444   | Building material and garden supply stores    | n     | n              | n .,         |
| 445   | Food and beverage stores                      | n     | n              | n            |
| 446   | Health and personal care stores               | 6     | 7              | \$1,279.90   |
| 447   | Gasoline stations                             | n     | n              | n n          |
| 448   | Clothing and clothing accessories stores      | 8     | 11             | \$1,995.92   |
| 451   | Sports, hobby, music instrument, book stores  | n     | n              | n            |
| 452   | General merchandise stores                    | 3     | 5              | \$1,593.55   |
| 453   | Miscellaneous store retailers                 | 7     | 20             | \$2,215.79   |
| 454   | Nonstore retailers                            | 48    | 77             | \$2,155.33   |
| 48    | Transportation and Warehousing                | 105   | 645            | \$1,211.58   |
| 481   | Air transportation                            | 8     | 19             | \$2,831.78   |
| 482   | Rail transportation                           | 0     | 0              | \$0.00       |
| 483   | Water transportation                          | 0     | 0              | \$0.00       |
| 484   | Truck transportation                          | 43    | 176            | \$1,336.52   |
| 485   | Transit and ground passenger transportation   | 6     | 53             | \$903.90     |
| 486   | Pipeline transportation                       | 0     | 0              | \$0.00       |
| 487   | Scenic and sightseeing transportation         | 0     | 0              | \$0.00       |
| 488   | Support activities for transportation         | 28    | 304            | \$1,192.68   |
| 491   | Postal service (private)                      | n     | n              | n            |
| 492   | Couriers and messengers                       | 17    | 88             | \$839.21     |
| 493   | Warehousing and storage                       | n     | n              | n            |
| 51    | Information                                   | 411   | 967            | \$3,591.09   |
| 511   | Publishing industries, except Internet        | 201   | 396            | \$4,281.54   |
| 512   | Motion picture and sound recording industries | 17    | 20             | \$1,210.22   |
| 515   | Broadcasting, except Internet                 | 10    | 28             | \$1,446.19   |
| 517   | Telecommunications                            | 24    | 103            | \$3,020.68   |
| 518   | Data processing, hosting and related services | 89    | 276            | \$3,926.23   |
| 519   | Other information services                    | 70    | 144            | \$2,205.69   |
| 52    | Finance and Insurance                         | 415   | 1,370          | \$3,150.87   |
| 521   | Monetary authorities - central bank           | 0     | 0              | \$0.00       |
| 522   | Credit intermediation and related activities  | 97    | 503            | \$2,206.43   |
| 523   | Securities, commodity contracts, investments  | 103   | 201            | \$8,909.30   |
| 524   | Insurance carriers and related activities     | 200   | 642            | \$2,142.25   |
| 525   | Funds, trusts, and other financial vehicles   | 16    | 24             | \$1,688.13   |
| 53    | Real Estate and Rental and Leasing            | 96    | 182            | \$2,162.35   |
| 531   | Real estate                                   | 65    | 115            | \$1,907.40   |
| 532   | Rental and leasing services                   | 26    | 54             | \$2,675.26   |
| 533   | Lessors of nonfinancial intangible assets     | 5     | 13             | \$2,313.89   |
| 54    | Professional and Technical Services           | 2,766 | 5,958          | \$2,747.59   |
| 541   | Professional and technical services           | 2,766 | 5,958          | \$2,747.59   |
| 5411  | Legal services                                | 65    | 83             | \$3,692.38   |
| 5412  | Accounting and bookkeeping services           | 154   | 293            | \$2,340.40   |
| 5413  | Architectural and engineering services        | 227   | 494            | \$2,358.26   |
| 5414  | Specialized design services                   | 24    | 24             | \$1,701.08   |
| 5415  | Computer systems design and related services  | 1,387 | 3,022          | \$3,147.70   |

# Establishments Not Assigned to a Labor Market Area - 2020 Averages

| NAICS |  |       | Average Annual | Average     |
|-------|--|-------|----------------|-------------|
| Code  | Industry                                     | Units | Employment     | Weekly Wage |
| 5416  | Management and technical consulting services | 584   | 1,010          | \$2,731.24  |
| 5417  | Scientific research and development services | 110   | 330            | \$2,918.98  |
| 5418  | Advertising, PR, and related services        | 98    | 482            | \$845.09    |
| 5419  | Other professional and technical services    | 116   | 221            | \$2,415.51  |
| 55    | Management of Companies and Enterprises      | 232   | 575            | \$3,256.83  |
| 551   | Management of companies and enterprises      | 232   | 575            | \$3,256.83  |
| 56    | Administrative and Waste Services            | 1,294 | 4,377          | \$1,712.43  |
| 561   | Administrative and support services          | 1,274 | 4,344          | \$1,711.63  |
| 5611  | Office administrative services               | 515   | 874            | \$3,344.29  |
| 5612  | Facilities support services                  | n     | n              | n           |
| 5613  | Employment services                          | 479   | 2,575          | \$1,332.32  |
| 5614  | Business support services                    | 122   | 333            | \$1,676.96  |
| 5615  | Travel arrangement and reservation services  | 24    | 77             | \$1,659.01  |
| 5616  | Investigation and security services          | 36    | 76             | \$1,090.22  |
| 5617  | Services to buildings and dwellings          | 72    | 339            | \$680.56    |
| 5619  | Other support services                       | n     | n              | n           |
| 562   | Waste management and remediation services    | 20    | 33             | \$1,816.97  |
| 61    | Educational Services                         | 222   | 748            | \$1,050.43  |
| 611   | Educational services                         | 222   | 748            | \$1,050.43  |
| 62    | Health Care and Social Assistance            | n     | n              | n           |
| 621   | Ambulatory health care services              | n     | n              | n           |
| 622   | Hospitals                                    | n     | n              | n           |
| 623   | Nursing and residential care facilities      | n     | n              | n           |
| 624   | Social assistance                            | 30    | 237            | \$964.63    |
| 71    | Arts, Entertainment, and Recreation          | n     | n              | n           |
| 711   | Performing arts and spectator sports         | n     | n              | n           |
| 712   | Museums, historical sites, zoos, and parks   | n     | n              | n           |
| 713   | Amusements, gambling, and recreation         | 6     | 15             | \$501.15    |
| 72    | Accommodation and Food Services              | 20    | 113            | \$999.52    |
| 721   | Accommodation                                | n     | n              | n           |
| 722   | Food services and drinking places            | n     | n              | n           |
| 81    | Other Services, Except Public Administration | 234   | 526            | \$1,436.95  |
| 811   | Repair and maintenance                       | 102   | 253            | \$1,701.93  |
| 812   | Personal and laundry services                | 14    | 60             | \$601.21    |
| 813   | Membership associations and organizations    | 106   | 195            | \$1,395.14  |
| 814   | Private households                           | 12    | 18             | \$925.57    |
| 99    | Unclassified Establishments                  | 283   | 512            | \$3,081.59  |
| 999   | Unclassified Establishments                  | 283   | 512            | \$3,081.59  |
|       | Total Government                             | 34    | 95             | \$2,210.79  |
|       | Federal Government                           | 32    | 92             | \$2,272.33  |
|       | State Government                             | 0     | 0              | \$0.00      |
|       | Local Government                             | 1     | 3              | \$203.43    |

n = data do not meet disclosure standards