

KEENE AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	JUNE 2023			
			Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-0000	23,440	\$14.51	\$28.29	\$22.10	\$35.18
Management Occupations	11-0000	1,440	\$28.08	\$59.02	\$49.38	\$74.49
Chief Executives	11-1011	30	\$30.86	\$64.85	\$51.46	\$81.85
General and Operations Managers	11-1021	490	\$26.43	\$61.71	\$43.90	\$79.35
Legislators	11-1031	30	\$16,297	\$41,421	\$17,105	\$53,983
Marketing Managers	11-2021	30	\$43.00	\$67.50	\$65.66	\$79.74
Sales Managers	11-2022	60	\$42.42	\$80.86	\$67.25	\$100.08
Administrative Services Managers	11-3012	30	\$37.79	\$62.64	\$61.59	\$75.08
Facilities Managers	11-3013	30	\$31.29	\$47.16	\$42.01	\$55.09
Computer and Information Systems Managers	11-3021	60	\$52.14	\$74.35	\$74.91	\$85.46
Financial Managers	11-3031	120	\$41.88	\$75.81	\$64.96	\$92.78
Industrial Production Managers	11-3051	30	\$37.21	\$51.47	\$52.12	\$58.61
Purchasing Managers	11-3061	30	\$47.39	\$70.22	\$62.15	\$81.64
Transportation, Storage, and Distribution Managers	11-3071	30	#	#	#	#
Human Resources Managers	11-3121	30	\$38.16	\$68.11	\$54.61	\$83.07
Education and Childcare Administrators, Preschool and Daycare	11-9031	30	\$18.60	\$26.21	\$23.15	\$30.02
Education Administrators, Kindergarten through Secondary	11-9032	60	\$71,132	\$91,539	\$98,589	\$101,743
Food Service Managers	11-9051	30	\$25.46	\$35.18	\$30.80	\$40.05
Medical and Health Services Managers	11-9111	70	\$39.54	\$61.50	\$63.96	\$72.47
Property, Real Estate, and Community Association Managers	11-9141	30	\$21.74	\$33.14	\$29.33	\$38.84
Social and Community Service Managers	11-9151	70	\$22.57	\$30.71	\$30.28	\$34.79
Business and Financial Operations Occupations	13-0000	1,400	\$22.72	\$37.17	\$32.09	\$44.39
Buyers and Purchasing Agents	13-1020	220	\$24.65	\$32.56	\$31.05	\$36.53
Claims Adjusters, Examiners, and Investigators	13-1031	30	\$30.35	\$43.03	\$41.57	\$49.37
Cost Estimators	13-1051	30	\$19.31	\$32.13	\$29.35	\$38.53
Human Resources Specialists	13-1071	150	\$19.60	\$31.68	\$28.66	\$37.73
Logisticians	13-1081	30	\$28.78	\$36.62	\$33.60	\$40.54
Project Management Specialists	13-1082	80	\$23.09	\$41.20	\$37.31	\$50.26
Management Analysts	13-1111	60	\$32.57	\$59.39	\$43.53	\$72.79
Fundraisers	13-1131	30	\$24.04	\$30.92	\$30.00	\$34.36
Training and Development Specialists	13-1151	80	\$19.06	\$29.89	\$24.83	\$35.30
Market Research Analysts and Marketing Specialists	13-1161	110	\$20.40	\$33.28	\$30.72	\$39.72
Business Operations Specialists, All Other	13-1199	50	\$21.11	\$34.93	\$30.30	\$41.83
Accountants and Auditors	13-2011	250	\$26.55	\$40.20	\$32.99	\$47.02
Financial and Investment Analysts	13-2051	50	\$31.46	\$39.28	\$40.04	\$43.20
Insurance Underwriters	13-2053	50	\$34.06	\$50.83	\$51.68	\$59.22
Loan Officers	13-2072	30	\$20.78	\$48.40	\$30.79	\$62.22
Computer and Mathematical Occupations	15-0000	490	\$27.49	\$47.33	\$44.79	\$57.25
Computer Systems Analysts	15-1211	60	\$33.54	\$49.01	\$49.54	\$56.74
Computer User Support Specialists	15-1232	90	\$20.37	\$28.07	\$26.74	\$31.92

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Network and Computer Systems Administrators	15-1244	40	\$29.65	\$40.66	\$35.78	\$46.16
Software Developers	15-1252	180	\$39.46	\$55.84	\$56.62	\$64.03
Architecture and Engineering Occupations	17-0000	270	\$27.37	\$41.49	\$39.56	\$48.54
Industrial Engineers	17-2112	50	\$32.69	\$44.18	\$40.78	\$49.92
Mechanical Engineers	17-2141	70	\$33.49	\$45.78	\$46.75	\$51.93
Life, Physical, and Social Science Occupations	19-0000	130	\$23.39	\$37.97	\$33.11	\$45.26
Community and Social Service Occupations	21-0000	470	\$17.03	\$25.06	\$23.86	\$29.06
Educational, Guidance, and Career Counselors and Advisors	21-1012	60	\$23.11	\$31.06	\$30.21	\$35.03
Substance abuse, behavioral disorder, and mental health counselors	21-1018	130	\$17.93	\$27.15	\$26.08	\$31.76
Child, Family, and School Social Workers	21-1021	30	\$17.91	\$27.13	\$23.79	\$31.74
Social and Human Service Assistants	21-1093	80	\$15.68	\$19.16	\$18.26	\$20.89
Community and Social Service Specialists, All Other	21-1099	40	\$15.26	\$23.74	\$24.31	\$27.99
Legal Occupations	23-0000	100	\$21.61	\$49.54	\$40.67	\$63.51
Lawyers	23-1011	50	\$36.04	\$69.92	\$55.05	\$86.87
Paralegals and Legal Assistants	23-2011	50	\$20.34	\$25.76	\$22.84	\$28.45
Educational Instruction and Library Occupations	25-0000	1,890	\$16.85	\$29.03	\$25.11	\$35.13
Career/Technical Education Teachers, Postsecondary	25-1194	NP	\$21.15	\$34.52	\$29.94	\$41.20
Preschool Teachers, Except Special Education	25-2011	120	\$14.32	\$17.20	\$15.35	\$18.63
Elementary School Teachers, Except Special Education	25-2021	210	\$47,376	\$62,963	\$63,327	\$70,757
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	250	\$47,666	\$66,030	\$64,765	\$75,211
Special Education Teachers, Kindergarten and Elementary School	25-2052	30	\$48,345	\$66,506	\$64,264	\$75,586
Special Education Teachers, Secondary School	25-2058	40	\$48,916	\$64,950	\$71,660	\$72,967
Self-Enrichment Teachers	25-3021	90	\$19.12	\$33.68	\$30.58	\$40.95
Tutors	25-3041	60	\$13.50	\$15.07	\$13.64	\$15.85
Librarians and Media Collections Specialists	25-4022	60	\$18.49	\$27.98	\$26.18	\$32.73
Instructional Coordinators	25-9031	40	\$23.58	\$29.96	\$30.22	\$33.15
Teaching Assistants, Except Postsecondary	25-9045	310	\$30,213	\$37,317	\$38,403	\$40,867
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	230	\$16.42	\$29.33	\$26.53	\$35.79
Merchandise Displayers and Window Trimmers	27-1026	30	\$15.43	\$19.73	\$17.67	\$21.88
Public Relations Specialists	27-3031	40	\$23.29	\$31.84	\$29.24	\$36.12
Healthcare Practitioners and Technical Occupations	29-0000	1,470	\$24.28	\$55.36	\$39.49	\$70.90
Occupational Therapists	29-1122	40	\$30.44	\$40.17	\$39.65	\$45.04
Physical Therapists	29-1123	50	\$37.37	\$47.58	\$50.19	\$52.69
Speech-Language Pathologists	29-1127	30	\$26.56	\$38.13	\$41.85	\$43.92
Registered Nurses	29-1141	500	\$33.53	\$40.70	\$39.49	\$44.28
Dental Hygienists	29-1292	50	\$38.50	\$42.12	\$40.96	\$43.92

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Emergency Medical Technicians	29-2042	60	\$15.23	\$18.83	\$17.97	\$20.63
Licensed Practical and Licensed Vocational Nurses	29-2061	120	\$23.90	\$28.56	\$26.73	\$30.88
Healthcare Support Occupations	31-0000	1,060	\$14.16	\$19.03	\$19.02	\$21.47
Home Health and Personal Care Aides	31-1120	420	\$13.34	\$15.84	\$14.58	\$17.09
Nursing Assistants	31-1131	360	\$16.56	\$19.47	\$19.90	\$20.92
Dental Assistants	31-9091	70	\$19.98	\$24.74	\$24.94	\$27.11
Healthcare Support Workers, All Other	31-9099	30	\$15.38	\$18.76	\$18.57	\$20.45
Protective Service Occupations	33-0000	450	\$14.12	\$23.41	\$20.07	\$28.04
First-Line Supervisors of Police and Detectives	33-1012	30	\$32.57	\$40.95	\$38.60	\$45.14
Firefighters	33-2011	70	\$15.46	\$22.95	\$19.45	\$26.70
Police and Sheriff's Patrol Officers	33-3051	80	\$25.04	\$29.97	\$29.68	\$32.43
Security Guards	33-9032	120	\$13.40	\$17.09	\$15.05	\$18.92
Food Preparation and Serving Related Occupations	35-0000	1,850	\$11.20	\$16.17	\$14.94	\$18.66
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	150	\$15.81	\$22.05	\$21.66	\$25.18
Cooks, Institution and Cafeteria	35-2012	80	\$15.05	\$18.28	\$17.38	\$19.90
Cooks, Restaurant	35-2014	200	\$14.76	\$17.64	\$17.76	\$19.07
Cooks, Short Order	35-2015	150	\$12.83	\$15.21	\$15.29	\$16.39
Food Preparation Workers	35-2021	130	\$12.82	\$16.33	\$16.49	\$18.08
Bartenders	35-3011	100	\$9.53	\$17.16	\$14.05	\$20.97
Fast Food and Counter Workers	35-3023	430	\$11.05	\$13.47	\$13.60	\$14.69
Food Servers, Nonrestaurant	35-3041	70	\$13.13	\$16.29	\$15.09	\$17.88
Dishwashers	35-9021	80	\$10.80	\$13.02	\$12.33	\$14.13
Building and Grounds Cleaning and Maintenance Occupations	37-0000	660	\$13.77	\$18.97	\$18.47	\$21.58
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	30	\$19.21	\$25.55	\$22.78	\$28.71
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	350	\$13.58	\$18.09	\$18.39	\$20.34
Maids and Housekeeping Cleaners	37-2012	80	\$13.65	\$16.01	\$15.26	\$17.18
Landscaping and Groundskeeping Workers	37-3011	160	\$13.69	\$19.09	\$18.71	\$21.80
Personal Care and Service Occupations	39-0000	450	\$10.26	\$16.26	\$14.94	\$19.25
Animal Caretakers	39-2021	60	\$11.60	\$15.29	\$14.72	\$17.13
Childcare Workers	39-9011	100	\$10.48	\$13.69	\$11.63	\$15.29
Recreation Workers	39-9032	70	\$10.66	\$16.38	\$14.63	\$19.24
Sales and Related Occupations	41-0000	2,380	\$12.56	\$22.60	\$16.89	\$27.62
First-Line Supervisors of Retail Sales Workers	41-1011	240	\$17.57	\$26.13	\$23.80	\$30.41
First-Line Supervisors of Non-Retail Sales Workers	41-1012	50	\$26.96	\$50.16	\$47.91	\$61.76
Cashiers	41-2011	660	\$11.52	\$13.86	\$13.99	\$15.03
Counter and Rental Clerks	41-2021	60	\$14.12	\$21.92	\$21.62	\$25.81
Parts Salespersons	41-2022	70	\$13.93	\$20.44	\$18.26	\$23.69

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Retail Salespersons	41-2031	770	\$12.04	\$17.87	\$15.58	\$20.79
Insurance Sales Agents	41-3021	40	\$24.04	\$39.01	\$32.33	\$46.50
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	90	\$19.02	\$32.92	\$29.14	\$39.88
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	80	\$21.60	\$45.84	\$31.29	\$57.96
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	220	\$22.79	\$38.21	\$37.71	\$45.91
Office and Administrative Support Occupations	43-0000	3,320	\$15.58	\$22.54	\$20.60	\$26.02
First-Line Supervisors of Office and Administrative Support Workers	43-1011	270	\$21.83	\$32.74	\$30.46	\$38.19
Bill and Account Collectors	43-3011	30	\$15.00	\$22.45	\$19.72	\$26.18
Billing and Posting Clerks	43-3021	70	\$17.24	\$23.53	\$21.65	\$26.67
Bookkeeping, Accounting, and Auditing Clerks	43-3031	290	\$16.51	\$22.40	\$21.25	\$25.33
Payroll and Timekeeping Clerks	43-3051	30	\$19.31	\$25.07	\$22.53	\$27.95
Procurement Clerks	43-3061	70	\$17.22	\$21.19	\$18.18	\$23.18
Tellers	43-3071	40	\$15.41	\$17.09	\$17.36	\$17.92
Customer Service Representatives	43-4051	480	\$14.80	\$21.63	\$20.16	\$25.04
Library Assistants, Clerical	43-4121	30	\$10.36	\$15.78	\$15.51	\$18.48
Loan Interviewers and Clerks	43-4131	30	\$18.81	\$23.65	\$23.93	\$26.07
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	30	\$19.05	\$22.61	\$20.87	\$24.39
Receptionists and Information Clerks	43-4171	190	\$13.20	\$17.40	\$17.84	\$19.50
Dispatchers, Except Police, Fire, and Ambulance	43-5032	40	\$19.59	\$24.15	\$24.67	\$26.43
Postal Service Clerks	43-5051	30	\$24.27	\$27.84	\$27.28	\$29.62
Postal Service Mail Carriers	43-5052	50	\$19.92	\$26.74	\$24.97	\$30.15
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	NP	\$23.64	\$28.96	\$28.96	\$31.61
Production, Planning, and Expediting Clerks	43-5061	60	\$17.83	\$26.07	\$25.98	\$30.18
Shipping, Receiving, and Inventory Clerks	43-5071	210	\$15.14	\$20.20	\$19.26	\$22.72
Executive Secretaries and Executive Administrative Assistants	43-6011	40	\$24.93	\$31.88	\$29.92	\$35.35
Medical Secretaries and Administrative Assistants	43-6013	90	\$18.03	\$22.49	\$22.73	\$24.73
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	380	\$15.25	\$20.36	\$19.75	\$22.92
Data Entry Keyers	43-9021	30	\$12.88	\$18.42	\$18.49	\$21.19
Insurance Claims and Policy Processing Clerks	43-9041	60	\$20.69	\$28.13	\$25.54	\$31.85
Office Clerks, General	43-9061	530	\$15.30	\$21.85	\$21.00	\$25.11
Construction and Extraction Occupations	47-0000	710	\$18.42	\$25.22	\$23.95	\$28.62
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	50	\$27.54	\$35.89	\$32.66	\$40.07
Carpenters	47-2031	120	\$21.44	\$25.32	\$24.66	\$27.28
Construction Laborers	47-2061	90	\$16.06	\$19.51	\$19.21	\$21.23
Operating Engineers and Other Construction Equipment Operators	47-2073	30	\$21.70	\$27.03	\$25.08	\$29.69

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Electricians	47-2111	80	\$20.98	\$28.30	\$27.90	\$31.97
Plumbers, Pipefitters, and Steamfitters	47-2152	50	\$18.80	\$26.77	\$26.35	\$30.74
Roofers	47-2181	40	\$18.28	\$24.78	\$26.49	\$28.03
Sheet Metal Workers	47-2211	40	\$18.22	\$22.95	\$20.05	\$25.31
Highway Maintenance Workers	47-4051	40	\$18.40	\$23.19	\$22.24	\$25.57
Installation, Maintenance, and Repair Occupations	49-0000	830	\$18.52	\$27.40	\$24.84	\$31.85
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	80	\$27.96	\$41.82	\$41.04	\$48.74
Automotive Service Technicians and Mechanics	49-3023	170	\$16.72	\$24.57	\$24.09	\$28.49
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$20.83	\$27.81	\$28.64	\$31.31
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	50	\$22.23	\$28.83	\$30.62	\$32.14
Industrial Machinery Mechanics	49-9041	60	\$20.56	\$26.96	\$26.70	\$30.17
Telecommunications Line Installers and Repairers	49-9052	30	\$22.48	\$34.80	\$39.57	\$40.96
Maintenance and Repair Workers, General	49-9071	200	\$17.87	\$23.98	\$23.81	\$27.03
Production Occupations	51-0000	1,750	\$15.26	\$21.74	\$20.29	\$24.98
First-Line Supervisors of Production and Operating Workers	51-1011	130	\$23.52	\$33.66	\$31.39	\$38.72
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	70	\$17.55	\$21.83	\$21.52	\$23.98
Miscellaneous Assemblers and Fabricators	51-2090	380	\$14.32	\$18.32	\$17.81	\$20.32
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	40	\$17.16	\$20.78	\$20.49	\$22.59
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	90	#	#	#	#
Machinists	51-4041	80	\$17.06	\$24.85	\$23.75	\$28.74
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	60	\$15.53	\$21.47	\$21.00	\$24.44
Welders, Cutters, Solderers, and Brazers	51-4121	40	\$19.54	\$25.80	\$25.54	\$28.92
Metal Workers and Plastic Workers, All Other	51-4199	80	\$16.01	\$18.77	\$18.62	\$20.16
Printing Press Operators	51-5112	30	\$15.47	\$19.25	\$18.15	\$21.13
Laundry and Dry-Cleaning Workers	51-6011	60	\$12.75	\$16.36	\$16.32	\$18.17
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	70	\$14.59	\$17.92	\$19.18	\$19.59
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	NP	\$17.77	\$20.50	\$18.20	\$21.87
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	100	\$18.49	\$23.48	\$23.23	\$25.98
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	30	\$16.75	\$20.78	\$18.62	\$22.80
Computer Numerically Controlled Tool Operators	51-9161	120	\$16.82	\$21.50	\$20.68	\$23.85
Transportation and Material Moving Occupations	53-0000	2,080	\$13.44	\$19.02	\$17.37	\$21.81
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	90	\$20.67	\$30.12	\$29.40	\$34.84
Driver/Sales Workers	53-3031	80	\$9.97	\$16.45	\$17.92	\$19.68
Heavy and Tractor-Trailer Truck Drivers	53-3032	220	\$21.81	\$27.59	\$27.16	\$30.48
Light Truck Drivers	53-3033	220	\$12.04	\$17.82	\$18.28	\$20.71

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Bus Drivers, School	53-3051	110	\$13.99	\$17.83	\$18.95	\$19.75
Shuttle Drivers and Chauffeurs	53-3053	60	\$11.12	\$14.02	\$12.69	\$15.47
Industrial Truck and Tractor Operators	53-7051	90	\$17.20	\$21.50	\$21.61	\$23.65
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	300	\$14.99	\$17.89	\$16.82	\$19.34
Packers and Packagers, Hand	53-7064	150	\$12.09	\$14.54	\$13.05	\$15.77
Stockers and Order Fillers	53-7065	620	\$13.74	\$16.92	\$16.13	\$18.52
Refuse and Recyclable Material Collectors	53-7081	30	\$13.59	\$18.33	\$17.00	\$20.71

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