





NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT & WAGES

2023

New Hampshire Occupational Employment & Wages 2023

based on the May 2022 survey by the Occupational Employment and Wage Statistics (OEWS) Program



State of New Hampshire Christopher T. Sununu, *Governor*

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September 2023

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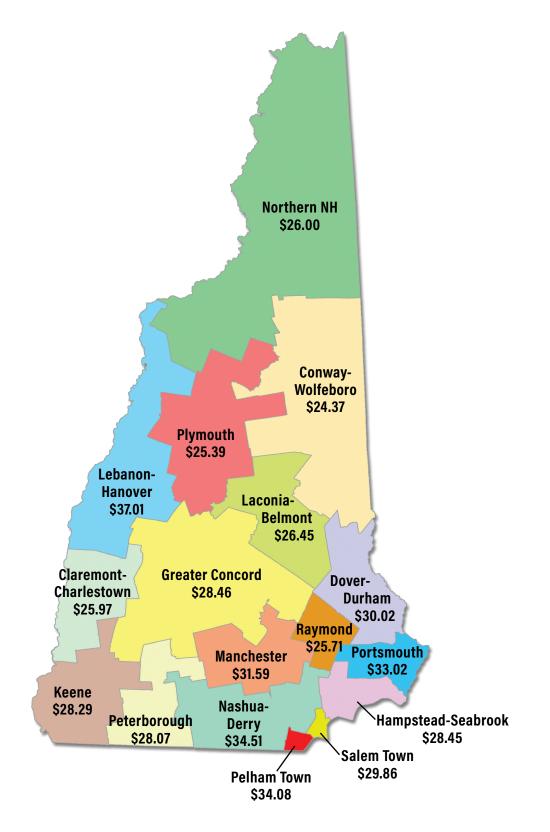
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Glossary

To access a complete dictionary of occupations or wage areas by county, please visit our web site at: www.nhes.nh.gov/elmi/products/oes-prod.htm

Mean (Average) Wage by OEWS Wage Area



These are the Mean Hourly Wages for OEWS wage areas in New Hampshire. May 2022 wages have been aged to June 2023 using Employment Cost Index factors.

Overview

New Hampshire workers earned, on average, \$31.45 per hour in June 2023, according to the latest Occupational Employment and Wage Statistics estimates. Employment statewide is estimated to be 659,220, which reflects May 2022 data, the latest available for employment figures.

Occupational Groups

The Occupational Employment and Wage Statistics survey classifies workers into more than 600 specific detailed occupations such as accountants, cashiers, computer programmers, and carpenters. These detailed occupations are grouped into 22 major occupational groups based on job similarity.

Of the occupational groups, Management occupations had the highest mean wage, \$65.76. The roughly 45,350 jobs in this group are made up of managers of various types and levels, including chief executives, who help to boost the mean wage.

The second highest mean wage occupational group, is Healthcare Practitioners and Technical Occupations, with a mean wage of \$53.48 and 41,520 employed.

Employment in New Hampshire by Occupational Group, May 2022

SOC Code	Occupation	Estimated Employment	Mean (Average) Wage*	% of Total Employment
00-000	Total all occupations	659,220	\$31.45	100.0%
11-0000	Management Occupations	45,350	\$65.76	6.9%
13-0000	Business and Financial Operations Occupations	43,020	\$41.36	6.5%
15-0000	Computer and Mathematical Occupations	24,040	\$52.03	3.6%
17-0000	Architecture and Engineering Occupations	14,030	\$46.63	2.1%
19-0000	Life, Physical, and Social Science Occupations	5,500	\$40.12	0.8%
21-0000	Community and Social Service Occupations	10,560	\$26.68	1.6%
23-0000	Legal Occupations	3,440	\$48.69	0.5%
25-0000	Educational Instruction and Library Occupations	41,790	\$29.89	6.3%
27-0000	Arts, Design, Entertainment,m Sports, and Media Occupations	7,450	\$30.43	1.1%
29-0000	Helathcare Practitioners and Technical Occupations	41,520	\$53.48	6.3%
31-0000	Healthcare Support Occupations	22,670	\$19.64	3.4%
33-0000	Protective Service Occupations	12,040	\$27.53	1.8%
35-0000	Food Preparation and Serving Related Occupations	53,370	\$16.98	8.1%
37-0000	Fbuilding and Grounds Cleaning and Maintenance Occupations	20,370	\$20.17	3.1%
39-0000	Personal Care and Service Occupations	12,810	\$18.10	1.9%
41-0000	Sales and Related Occupations	67,480	\$25.70	10.2%
43-0000	Office and Administrative Support Occupations	93,280	\$23.63	14.1%
45-0000	Farming, Fishing and Forestry Occupations	1,030	\$19.00	0.1%
47-0000	Construction and Extraction Occupations	23,050	\$36.95	3.5%
49-0000	Installation, Maintenance, and Repair Occupations	24,810	\$28.92	3.7%
51-0000	Production Occupations	40,760	\$24.35	6.2%
53-0000	Transportation and Material Moving Occupations	50,840	\$21.06	7.7%

*Wages aged to June 2023

Food Preparation and Serving Related occupations had the lowest mean wage, 16.98. They were the third largest group, claiming 8.0 percent of total employment or 53,370 employees. This occupational group includes jobs that are traditionally tipped, such as waiters, waitresses, and bartenders. Employers are asked to include these tips in the wages that they report.

Office and Administrative Support occupations once again made up the highest share of New Hampshire jobs, 14.0 percent. These 93,280 jobs paid, on average, \$23.63 per hour. This was roughly \$8.00 below the statewide average for all occupations. Jobs in this occupational group include bookkeeping and accounting clerks, customer service representatives, shipping, receiving and inventory clerks, and secretaries.

Sales and Related occupations, with 67,480 jobs, claimed 11.2 percent of the total jobs in the state, and had the second highest employment. This group includes jobs such as retail salespersons, cashiers, and sales representatives. On average, employees in these jobs made \$25.70 per hour in 2022.

Background

The Occupational Employment and Wage Statistics (OEWS) program is based on a semiannual survey conducted by state employment security agencies in all 50 states. The New Hampshire survey is conducted by New Hampshire Employment Security's Economic and Labor Market Information Bureau (ELMIB), in cooperation with the U.S. Bureau of Labor Statistics. The survey collects data on occupational employment and wage rates of workers in all nonfarm industries.

Employers, job seekers, workforce developers, government planners, and economic developers are some examples of users of occupational employment and wage information. The OEWS program survey data is also used for prevailing wage determinations for Foreign Labor Certification, and are the foundation of occupational projections in New Hampshire.

This publication provides employment and wage estimates by occupation. In addition to statewide numbers, it publishes estimates for seventeen substate areas, which are based on New Hampshire's labor market areas. In New England, labor market areas are groups of adjacent cities and towns that are determined to have a high degree of social and economic integration, based on Census 2010 commuting data.

The U.S. Bureau of Labor Statistics (BLS) publishes OEWS estimates for the nation as a whole, each state, metropolitan, and nonmetropolitan areas. The only strictly New Hampshire data that BLS publishes is for the entire state and for the Manchester Metropolitan New England City or Town Area (NECTA). Except for Manchester, the other BLS metropolitan areas include parts of Massachusetts or Maine. To better reflect the wages paid in New Hampshire, New Hampshire Employment Security publishes only wage areas from the New Hampshire portions of the labor market areas.

Some labor market areas such as the Manchester Metro NECTA and the Peterborough and Plymouth Small Labor Market Areas (LMAs) are wage areas in their own right. In most cases, however, we have combined labor market areas in order to make it possible to publish information on more occupations (Estimates must meet certain reliability criteria to be deemed publishable). For instance, combining the New Hampshire portions of the three northernmost labor market areas creates a "Northern New Hampshire" wage area. This way, many more occupations can be published than would be possible for each area individually.

For more detailed information on New Hampshire OEWS wage areas and the labor market areas on which they are based, please see the Glossary at the end of this publication.

The OEWS survey is accomplished with the cooperation of New Hampshire employers who provide occupational data. Every six months, these requests for information are mailed or emailed to more than 1,800 employers or employing units. The OEWS survey sample is stratified by area, industry, and size class. Standard Occupational Classification (SOC) codes are used in the surveys to define occupations uniformly and to organize occupational data logically.

The OEWS survey is designed to produce estimates by combining six panels of data collected over a 3-year period. Wage estimates for the survey are straight-time, gross pay, exclusive of premium pay. Base rate; cost-of-living allowance; guaranteed pay; hazardous-duty pay; incentive pay, including commissions and production bonuses; and tips are included. Excluded are overtime pay, severance pay, shift differentials, nonproduction bonuses, employer cost for supplementary benefits, and tuition reimbursements.

In the most recent panel, mailings of surveys began in May 2022, with data collection continuing through December 2022. This OEWS Survey recorded employment and wage data for employees performing 600+ diversified occupations.

For this publication, May 2022 occupational wages were updated to June 2023, using Employment Cost Index (ECI) factors. These wage data are not official Bureau of Labor Statistics (BLS) data series and have not been validated by BLS. The Employment Cost Index is a quarterly measure of changes in labor costs. Updating occupational wages gives our data users a better idea of current wage estimates. For more information, visit the BLS web site at www.bls.gov/ect.

OEWS estimates are based on the 2017 North American Industry Classification System (NAICS). For more information about NAICS, see the BLS website at www.bls.gov/bls/naics.htm.

Top Occupations

Top 10 Occupations by Mean Wage

SOC Code	Occupation	Estimated Employment *	Mean (Average) Wage
29-1242	Orthopedic Surgeons, Except Pediatric	170	\$214.69
29-1212	Cardiologists	190	\$203.01
29-1241	Ophthalmologists, Except Pediatric	50	\$202.09
29-1218	Obstetricians and Gynecologists	120	\$148.23
29-1216	General Internal Medicine Physicians	150	\$140.86
29-1229	Physicians, All Other	1,230	\$128.67
29-1221	Pediatricians, General	150	\$128.01
29-1215	Family Medicine Physicians	650	\$126.88
29-1029	Dentists, All Other Specialists	NP	\$124.36
29-1223	Psychiatrists	90	\$118.00



All of these occupations are from the Healthcare Practitioners and Technical Occupations group.

* May 2022

Top 10 Occupations by Estimated Employment

SOC Code	Occupation	Estimated Employment *	Mean (Average) Wage
41-2031	Retail Salespersons	18,730	\$18.23
41-2011	Cashiers	17,820	\$14.42
11-1021	General and Operations Managers	16,640	\$64.95
43-9061	Office Clerks, General	15,700	\$23.69
53-7065	Stockers and Order Fillers	14,420	\$17.54
29-1141	Registered Nurses	13,510	\$42.08
35-3023	Fast Food and Counter Workers	13,300	\$14.22
43-4051	Customer Service Representatives	13,260	\$21.93
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	10,660	\$21.80
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8,810	\$18.54



Fast Food and Counter Workers are on two different lists even though the average wage is higher than last year and employment numbers have gone down.

* May 2022

Top 10 Occupations With Nonstandard Work Week – Mean Annual Wage

SOC Code	Occupation	Estimated Employment *	Mean (Average) Wage
25-1063	Economics Teachers, Postsecondary	100	\$155,894
25-1071	Health Specialties Teachers, Postsecondary	350	\$149,021
25-1011	Business Teachers, Postsecondary	420	\$143,849
25-1021	Computer Science Teachers, Postsecondary	120	\$115,614
25-1032	Engineering Teachers, Postsecondary	NP	\$110,483
25-1125	History Teachers, Postsecondary	120	\$108,742
25-1042	Biological Science Teachers, Postsecondary	230	\$107,923
25-1067	Sociology Teachers, Postsecondary	90	\$106,381
25-1052	Chemistry Teachers, Postsecondary	70	\$105,951
11-9032	Education Administrators, Kindergarten through Secondary	1,430	\$99,966



Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

* May 2022

Bottom 10 Occupations by Mean Wage

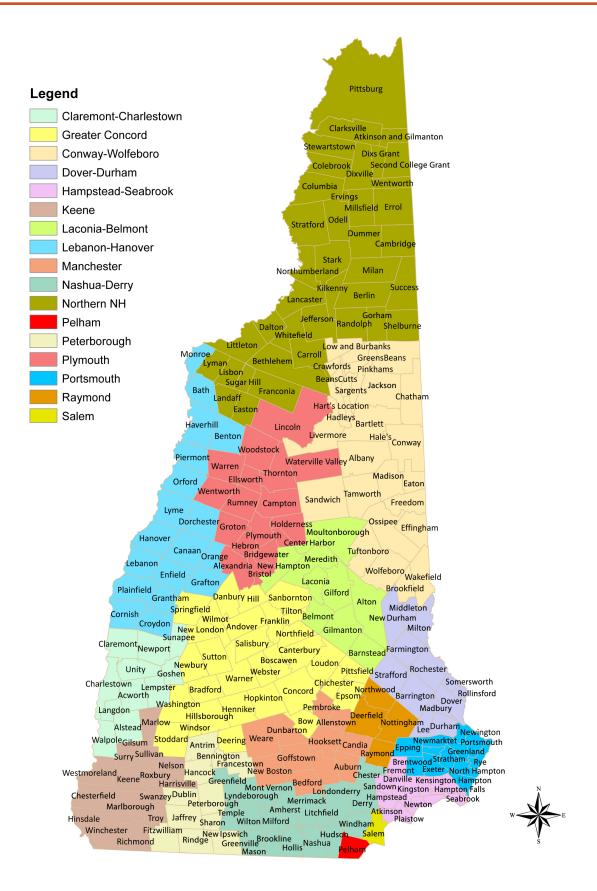
SOC Code	Occupation	Estimated Employment *	Mean (Average) Wage
39-6011	Baggage Porters and Bellhops	30	\$14.38
35-9021	Dishwashers	2,360	\$14.28
35-3023	Fast Food and Counter Workers	13,330	\$14.22
39-9011	Childcare Workers	1,680	\$13.78
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	160	\$13.78
27-2011	Actors	130	\$13.68
35-9099	Food Preparation and Serving Related Workers, All Other	250	\$13.59
39-3091	Amusement and Recreation Attendants	1,270	\$13.03
39-9099	Personal Care and Service Workers, All Other	50	\$12.35
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,660	\$11.69



Cashiers are usually on this list, however this year with a mean wage of \$14.42, they are not.

* May 2022

Map of Wage Areas



Substate Wage Areas

Claremont-Charlestown

Acworth
Alstead
Charles
Claremont
Goshen
Langdon
Lempster
Newport
Sunapee
Unity
Walpole

Conway-Wolfeboro

•••••••
Albany
Bartlett
Bean's Grant
Bean's Purchase
Brookfield
Chandler's Purchase
Chatham
Conway
Crawford's Purchase
Cutt's Grant
Eaton
Effingham
Freedom
Green's Grant
Hadley's Purchase
Hale's Location
Hart's Location
Jackson
Livermore
Low and Burbank's Grant
Madison
Martin's Location
Ossipee
Pinkham's Grant
Sandwich
Sargent's Purchase
Tamworth
Thompson & Meserve's Pur
Tuftonboro
Wakefield
Wolfeboro

Dover-Durham rringtor

Barrington
Dover
Durham
Farmington
Lee
Madbury
Middleton
Milton
New Durham
Rochester
Rollinsford
Somersworth
Strafford

Greater Concord Andover Boscawen Bow Bradford Canterbury Chichester Concord Danbury Deering Epsom Franklin Henniker Hill Hillsborough Hopkinton Loudon New London Newbury Northfield Pittsfield Salisbury Sanbornton Springfield Stoddard

Sutton Tilton Warner Washington Webster Wilmot Windsor

Hampstead-Seabrook

Atkinson Danville East Kingston Fremont Hampstead Hampton Falls Kensington Kingston Newton Plaistow Sandown Seabrook

South Hampton Keene

Chesterfield	
Gilsum	
Harrisville	
Hinsdale	
Keene	
Marlborough	
Marlow	
Nelson	
Richmond	
Roxbury	
Sullivan	

Surry
Swanz
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Swanzey	
Troy	
Westmoreland	
Winchester	

Laconia-Belmont Alton

AILUII
Barnstead
Belmont
Center Harbor
Gilford
Gilmanton
Laconia
Meredith
Moultonborough
New Hampton

Lebanon-Hanover

Manchester

Allenstown
Auburn
Bedford
Candia
Dunbarton
Goffstown
Hooksett
Manchester
New Boston
Pembroke
Weare

Nashua-Derry

Amherst	
Brookline	
Chester	
Derry	
Greenfield	
Greenville	
Hollis	
Hudson	

Litchfield
Londonderry
Lyndeborough
Mason
Merrimack
Milford
Mont Vernon
Nashua
Temple
Wilton
Windham

. ..

Northern NH Atkinson & Gilmonton A G

Atkinson & Gilmanton A.G.
Berlin
Bethlehem
Cambridge
Carroll
Clarksville
Colebrook
Columbia
Dalton
Dix's Grant
Dixville
Dummer
Easton
Errol
Erving's Location
Franconia
Gorham
Jefferson
Kilkenny
Lancaster
Landaff
Lisbon
Littleton
Lyman
Milan
Millsfield
Northumberland
Odell
Pittsburg
Randolph
Second College Grant
Shelburne
Stark
Stewartstown
Stratford
Success
Sugar Hill
Wentworth Location
Whitefield

Pelham

Pelham

Antrim

Dublin

Peterborough

Bennington

Fitzwilliam Francestown Hancock Jaffrey New Ipswich Peterborough Rindge Sharon Francestown Hancock

Plymouth

Alexandria
Ashland
Bridgewater
Bristol
Campton
Ellsworth
Groton
Hebron
Holderness
Lincoln
Plymouth
Rumney
Thornton
Warren
Waterville Valley
Wentworth
Woodstock

Brentwood
Epping
Exeter
Greenland
Hampton
New Castle
Newfields
Newington
Newmarket
North Hampton
Portsmouth
Rye
Stratham

Raymond

Deerfield	
Northwood	
Nottingham	
Raymond	

Salem

Salem

Portsmouth

Epping
Exeter
Greenland
Hampton
New Castle
Newfields
Newington
Newmarket
North Hampton
Portsmouth
Rye
Stratham

How To Read the Tables

For each occupation in the tables of this publication, there is a corresponding SOC code and an estimate of employment within that occupation. The remaining data fields are Entry Level Wage, Mean (Average) Wage, Median Wage, and Experienced Wage.

- SOC (Standard Occupational Classification) Code is a six-digit code designed to define occupations uniformly and to organize occupational data logically.
- 2 Estimated Employment is an approximation of the number of people employed in each area, occupational group, or specific occupation. Estimates for detailed occupations may not sum to the totals because the totals may include occupations not shown. Estimates do not include self-employed workers. If the estimated employment is not publishable, an NP will appear.
- 3) Entry Level Wage is the mean of the lower third of the population.
- Mean (Average) Wage is the average hourly wage. If an hourly wage is not available (for occupations that typically have a nonstandard work week) the annual salary is displayed.
- 5 Median Wage is the 50th percentile of the distribution of wages. For each median wage, 50 percent of the workers in an occupation earn wages below, and 50 percent earn wages above median wage.
- 6 Experienced Wage is the mean of the upper two-thirds of the population.

Because of confidentiality or lack of data, not all occupations appear in all areas.

- # Indicates a wage that is not publishable.
- **NP** Indicates an estimated employment that is not publishable.

NOTE: Wages aged to June 2023

1

Sample Table

	1	2	3	4	5	6
		. ↓		JUNE		
STATEWIDE		May 2022	¥	Mean	¥	¥
		Estimated	Entry Level	(Average)	Median	Experienced
Occupational Employment & Wages	SOC Code	Employment	Wage *	Wage *	Wage *	Wage *
Total all occupations	00-000	659,220	\$15.36	\$31.45	\$24.10	\$39.39
Management Occupations	11-0000	45,350	\$32.39	\$65.76	\$55.29	\$82.19
Chief Executives	11-1011	580	\$35.78	\$93.02	\$68.11	\$121.22
General and Operations Managers	11-1021	16,640	\$29.26	\$64.95	\$49.35	\$82.54
Legislators	11-1031	200	\$18,237	\$58,641	\$36,742	\$78,543
Advertising and Promotions Managers	11-2011	100	\$22.72	\$48.37	\$42.70	\$61.01
Marketing Managers	11-2021	1,200	\$42.48	\$80.01	\$69.59	\$98.49
Sales Managers	11-2022	1,200	\$40.99	\$80.63	\$72.46	\$100.15
Public Relations Managers	11-2022	270	\$40.99	\$63.03	\$72.40	\$74.44
Fundraising Managers	11-2033	240	\$39.46	\$65.18	\$54.16	\$77.84
Administrative Services Managers	11-2033	650	\$39.40	\$05.18	\$54.30	\$77.84
Facilities Managers	11-3012	590	\$33.56	\$30.00	\$44.75	\$57.40
Computer and Information Systems Managers	11-3013	3,500	\$54.16	\$40.00	\$76.08	\$92.72
Financial Managers	11-3021	4,180	\$34.10	\$80.00	\$66.16	\$92.72
Industrial Production Managers	11-3051	1,100	\$43.02	\$75.40	\$63.12	\$79.74
5	11-3061	480	\$42.40	\$07.44	\$66.98	\$79.74
Purchasing Managers Transportation, Storage, and Distribution Managers	11-3071	430	\$47.04	\$70.38	\$57.60	\$74.94
	11-3071	430				\$74.94
Compensation and Benefits Managers		790	\$35.19	\$60.32	\$55.24	
Human Resources Managers	11-3121		\$42.92	\$70.51	\$63.03	\$84.10
Training and Development Managers	11-3131	240	\$39.94	\$60.46	\$60.45	\$70.56
Construction Managers	11-9021	820	\$33.72	\$52.29	\$49.62	\$61.43
Education and Childcare Administrators, Preschool and Daycare	11-9031	510	\$19.21	\$28.75	\$25.97	\$33.44
Education Administrators, Kindergarten through Secondary	11-9032	1,430	\$74,488	\$99,966	\$102,935	\$112,524
Education Administrators, Postsecondary	11-9033	820	\$33.37	\$60.72	\$51.03	\$74.20
Education Administrators, All Other	11-9039	200	\$22.58	\$37.10	\$29.59	\$44.26
Architectural and Engineering Managers	11-9041	1,620	\$57.95	\$82.62	\$83.25	\$94.76
Food Service Managers	11-9051	920	\$26.08	\$37.22	\$33.10	\$42.70
Entertainment and Recreation Managers, Except Gambling	11-9072	50	\$28.94	\$41.79	\$41.00	\$48.12
Lodging Managers	11-9081	170	\$23.05	\$35.55	\$31.24	\$41.71
Medical and Health Services Managers	11-9111	NP	\$42.94	\$69.45	\$66.13	\$82.50
Natural Sciences Managers	11-9121	210	\$47.76	\$82.98	\$79.59	\$100.34
Postmasters and Mail Superintendents	11-9131	160	\$36.01	\$40.65	\$39.51	\$42.94
Property, Real Estate, and Community Association Managers	11-9141	790	\$19.33	\$33.84	\$30.48	\$40.98
Social and Community Service Managers	11-9151	1,010	\$24.41	\$35.61	\$32.19	\$41.13
Emergency Management Directors	11-9161	60	\$25.78	\$38.81	\$33.56	\$45.22
Funeral Home Managers	11-9171	30	\$32.83	\$49.39	\$50.12	\$57.55
Managers, All Other	11-9199	790	\$42.15	\$68.89	\$66.10	\$82.06
Business and Financial Operations Occupations	13-0000	43,020	\$23.79	\$41.36	\$37.56	\$50.01
Agents and Business Managers of Artists, Performers, and Athletes	13-1011	30	\$28.98	\$49.39	\$40.37	\$59.44

Data on Our Web Site

This publication can be accessed in its entirety or in sections from the New Hampshire Employment Security web site www.nhes.nh.gov/elmi/products/oes-prod.htm.

The files are in PDF format and can be viewed in Adobe Acrobat.

In addition to the current PDF Files, historical occupational wage and employment estimates are provided on the website. Excel spreadsheets that resemble the PDF wage tables can be found for the years 2017-2022, for the Statewide, Substate, and Counties areas.

These are non-aged estimates and therefore do not exactly mirror previously published estimates. Spreadsheets are usually preferred by researchers who would like to reformat the data for their own uses.

Specific years and areas before 2017 in Excel are available by request. Send email requests to elmi@nhes.nh.gov.



STATEWIDE

	SOC Code	May 2022 Estimated Employment	JUNE 2023				
STATEWIDE Occupational Employment & Wages			Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-000	659,220	\$15.36	\$31.45	\$24.10	\$39.39	
Management Occupations	11-0000	45,350	\$32.39	\$65.76	\$55.29	\$82.19	
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Legislators	11-1031	200	\$18,237	\$58,641	\$36,742	\$78,543	
Advertising and Promotions Managers	11-2011	100	\$22.72	\$48.37	\$42.70	\$61.01	
Marketing Managers	11-2021	1,200	\$42.48	\$80.01	\$69.59	\$98.49	
Sales Managers	11-2022	1,930	\$40.99	\$80.63	\$72.46	\$100.15	
Public Relations Managers	11-2032	270	\$39.88	\$63.03	\$54.90	\$74.44	
Fundraising Managers	11-2033	240	\$39.46	\$65.18	\$54.16	\$77.84	
Administrative Services Managers	11-3012	650	\$33.98	\$56.60	\$54.30	\$67.75	
Facilities Managers	11-3013	590	\$31.66	\$48.91	\$44.75	\$57.40	
Computer and Information Systems Managers	11-3021	3,500	\$54.16	\$80.00	\$76.08	\$92.72	
Financial Managers	11-3031	4,180	\$43.02	\$75.40	\$66.16	\$91.35	
Industrial Production Managers	11-3051	1,100	\$42.48	\$67.44	\$63.12	\$79.74	
Purchasing Managers	11-3061	480	\$47.84	\$70.38	\$66.98	\$81.48	
Transportation, Storage, and Distribution Managers	11-3071	430	\$37.25	\$62.50	\$57.60	\$74.94	
Compensation and Benefits Managers	11-3111	100	\$35.19	\$60.32	\$55.24	\$72.70	
Human Resources Managers	11-3121	790	\$42.92	\$70.51	\$63.03	\$84.10	
Training and Development Managers	11-3131	240	\$39.94	\$60.46	\$60.45	\$70.56	
Construction Managers	11-9021	820	\$33.72	\$52.29	\$49.62	\$61.43	
Education and Childcare Administrators, Preschool and Daycare	11-9031	510	\$19.21	\$28.75	\$25.97	\$33.44	
Education Administrators, Kindergarten through Secondary	11-9032	1,430	\$74,488	\$99,966	\$102,935	\$112,524	
Education Administrators, Postsecondary	11-9033	820	\$33.37	\$60.72	\$51.03	\$74.20	
Education Administrators, All Other	11-9039	200	\$22.58	\$37.10	\$29.59	\$44.26	
Architectural and Engineering Managers	11-9041	1,620	\$57.95	\$82.62	\$83.25	\$94.76	
Food Service Managers	11-9051	920	\$26.08	\$37.22	\$33.10	\$42.70	
Entertainment and Recreation Managers, Except Gambling	11-9072	50	\$28.94	\$41.79	\$41.00	\$48.12	
Lodging Managers	11-9081	170	\$23.05	\$35.55	\$31.24	\$41.71	
Medical and Health Services Managers	11-9111	NP	\$42.94	\$69.45	\$66.13	\$82.50	
Natural Sciences Managers	11-9121	210	\$47.76	\$82.98	\$79.59	\$100.34	
Postmasters and Mail Superintendents	11-9131	160	\$36.01	\$40.65	\$39.51	\$42.94	
Property, Real Estate, and Community Association Managers	11-9141	790	\$19.33	\$33.84	\$30.48	\$40.98	
Social and Community Service Managers	11-9151	1,010	\$24.41	\$35.61	\$32.19	\$41.13	
Emergency Management Directors	11-9161	60	\$25.78	\$38.81	\$33.56	\$45.22	
Funeral Home Managers	11-9171	30	\$32.83	\$49.39	\$50.12	\$57.55	
Managers, All Other	11-9199	790	\$42.15	\$68.89	\$66.10	\$82.06	
Business and Financial Operations Occupations	13-0000	43,020	\$23.79	\$41.36	\$37.56	\$50.01	
Agents and Business Managers of Artists, Performers, and Athletes	13-1011	30	\$28.98	\$49.39	\$40.37	\$59.44	
Buyers and Purchasing Agents	13-1020	2,660	\$24.00	\$35.15	\$31.94	\$40.64	

			JUNE 2023			
STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Claims Adjusters, Examiners, and Investigators	13-1031	770	\$27.12	\$40.24	\$38.61	\$46.69
Insurance Appraisers, Auto Damage	13-1032	80	\$36.25	\$43.89	\$47.74	\$47.66
Compliance Officers	13-1041	1,300	\$26.23	\$40.54	\$40.49	\$47.58
Cost Estimators	13-1051	990	\$21.29	\$34.25	\$31.10	\$40.63
Human Resources Specialists	13-1071	4,430	\$20.74	\$35.98	\$31.03	\$43.48
Labor Relations Specialists	13-1075	130	\$13.22	\$45.35	\$41.50	\$61.16
Logisticians	13-1081	790	\$26.53	\$40.08	\$40.22	\$46.76
Project Management Specialists	13-1082	3,700	\$28.82	\$45.80	\$42.21	\$54.17
Management Analysts	13-1111	3,970	\$36.61	\$60.34	\$53.55	\$72.03
Meeting, Convention, and Event Planners	13-1121	410	\$17.92	\$26.46	\$24.81	\$30.67
Fundraisers	13-1131	690	\$23.05	\$33.73	\$31.81	\$38.99
Compensation, Benefits, and Job Analysis Specialists	13-1141	NP	\$27.78	\$44.73	\$38.74	\$53.07
Training and Development Specialists	13-1151	2,080	\$18.68	\$33.52	\$29.97	\$40.83
Market Research Analysts and Marketing Specialists	13-1161	4,060	\$21.11	\$36.43	\$31.95	\$43.97
Business Operations Specialists, All Other	13-1199	2,410	\$24.94	\$42.01	\$36.42	\$50.42
Accountants and Auditors	13-2011	7,410	\$26.93	\$40.44	\$38.07	\$47.09
Property Appraisers and Assessors	13-2020	290	\$13.62	\$30.69	\$28.90	\$39.09
Budget Analysts	13-2031	70	\$30.48	\$40.92	\$39.91	\$46.07
Credit Analysts	13-2041	300	\$25.69	\$40.74	\$38.72	\$48.14
Financial and Investment Analysts	13-2051	880	\$30.59	\$44.12	\$40.47	\$50.78
Personal Financial Advisors	13-2052	1,920	\$23.85	\$50.23	\$40.83	\$63.23
Insurance Underwriters	13-2053	410	\$26.74	\$43.66	\$40.58	\$52.00
Financial Examiners	13-2061	130	\$30.85	\$48.13	\$46.53	\$56.64
Credit Counselors	13-2071	470	\$18.81	\$24.36	\$23.48	\$27.09
Loan Officers	13-2072	1,090	\$22.68	\$46.91	\$34.52	\$58.84
Tax Examiners and Collectors, and Revenue Agents	13-2081	300	\$19.44	\$29.35	\$26.83	\$34.24
Tax Preparers	13-2082	330	\$14.42	\$28.53	\$23.44	\$35.48
Financial Specialists, All Other	13-2099	270	\$25.16	\$43.21	\$39.56	\$52.09
Computer and Mathematical Occupations	15-0000	24,040	\$30.08	\$52.03	\$50.44	\$62.84
Computer Systems Analysts	15-1211	2,600	\$36.96	\$56.46	\$53.09	\$66.06
Information Security Analysts	15-1212	680	\$45.21	\$68.26	\$67.43	\$79.62
Computer and Information Research Scientists	15-1221	50	\$37.95	\$56.98	\$54.17	\$66.36
Computer Network Support Specialists	15-1231	920	\$23.32	\$36.12	\$32.10	\$42.43
Computer User Support Specialists	15-1232	3,720	\$21.49	\$31.58	\$30.58	\$36.55
Computer Network Architects	15-1241	630	\$40.35	\$59.89	\$57.69	\$69.52
Database Administrators	15-1242	280	\$37.60	\$56.33	\$53.87	\$65.56
Database Architects	15-1243	290	\$44.12	\$63.27	\$62.45	\$72.69
Network and Computer Systems Administrators	15-1244	2,180	\$34.22	\$47.28	\$44.82	\$53.71
Computer Programmers	15-1251	380	\$24.93	\$39.88	\$37.64	\$47.25
Software Developers	15-1252	8,350	\$42.71	\$63.36	\$63.19	\$73.53
Software Quality Assurance Analysts and Testers	15-1253	1,030	\$32.87	\$51.17	\$54.62	\$60.18
Web Developers	15-1254	520	\$23.11	\$40.81	\$39.15	\$49.54

				JUNE	2023	
STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Web and Digital Interface Designers	15-1255	310	\$24.37	\$41.35	\$35.42	\$49.71
Computer Occupations, All Other	15-1299	890	\$25.82	\$47.27	\$42.68	\$57.82
Actuaries	15-2011	30	\$60.93	\$80.76	\$77.17	\$90.52
Operations Research Analysts	15-2031	460	\$29.61	\$47.07	\$43.48	\$55.67
Statisticians	15-2041	60	\$32.98	\$48.46	\$46.45	\$56.08
Data Scientists	15-2051	620	\$26.79	\$44.04	\$39.16	\$52.53
Architecture and Engineering Occupations	17-0000	14,030	\$28.90	\$46.63	\$41.94	\$55.37
Architects, Except Landscape and Naval	17-1011	350	\$28.39	\$45.31	\$40.85	\$53.64
Landscape Architects	17-1012	40	\$30.39	\$36.02	\$34.34	\$38.79
Cartographers and Photogrammetrists	17-1021	140	\$21.67	\$30.84	\$29.29	\$35.36
Surveyors	17-1022	160	\$25.24	\$34.71	\$32.91	\$39.37
Aerospace Engineers	17-2011	30	\$49.72	\$67.00	\$65.65	\$75.51
Bioengineers and Biomedical Engineers	17-2031	NP	\$45.61	\$76.18	\$64.34	\$91.24
Chemical Engineers	17-2041	90	\$34.09	\$46.33	\$42.58	\$52.37
Civil Engineers	17-2051	1,650	\$33.30	\$47.52	\$41.91	\$54.52
Computer Hardware Engineers	17-2061	260	\$36.06	\$59.57	\$57.41	\$71.15
Electrical Engineers	17-2071	2,000	\$40.00	\$59.94	\$54.65	\$69.77
Electronics Engineers, Except Computer	17-2072	400	\$39.24	\$56.63	\$51.04	\$65.19
Environmental Engineers	17-2081	200	\$34.49	\$52.03	\$48.77	\$60.67
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	17-2111	40	\$22.33	\$41.56	\$31.86	\$51.02
Industrial Engineers	17-2112	1,820	\$35.52	\$49.84	\$50.04	\$56.89
Materials Engineers	17-2131	60	\$38.84	\$48.94	\$42.23	\$53.90
Mechanical Engineers	17-2141	2,380	\$35.53	\$50.51	\$49.93	\$57.90
Nuclear Engineers	17-2161	NP	\$52.27	\$67.05	\$65.56	\$74.33
Engineers, All Other	17-2199	690	\$36.44	\$56.36	\$64.82	\$66.17
Architectural and Civil Drafters	17-3011	580	\$21.68	\$30.60	\$28.79	\$34.98
Electrical and Electronics Drafters	17-3012	80	\$29.13	\$41.15	\$40.78	\$47.07
Mechanical Drafters	17-3013	140	\$22.54	\$31.80	\$30.43	\$36.37
Civil Engineering Technologists and Technicians	17-3022	130	\$26.06	\$29.79	\$29.01	\$31.62
Electrical and Electronic Engineering Technologists and Technicians	17-3023	830	\$23.71	\$32.49	\$31.85	\$36.82
Electro-Mechanical and Mechatronics Technologists and Technicians	17-3024	NP	\$27.16	\$35.77	\$32.86	\$40.01
Environmental Engineering Technologists and Technicians	17-3025	50	\$20.71	\$29.64	\$28.96	\$34.04
Industrial Engineering Technologists and Technicians	17-3026	510	\$23.82	\$30.65	\$30.51	\$34.02
Mechanical Engineering Technologists and Technicians	17-3027	480	\$24.33	\$31.94	\$32.25	\$35.68
Calibration Technologists and Technicians	17-3028	110	\$21.34	\$29.46	\$28.73	\$33.46
Engineering Technologists and Technicians, Except Drafters, All Other	17-3029	370	\$23.19	\$30.97	\$30.27	\$34.80
Surveying and Mapping Technicians	17-3031	270	\$20.80	\$27.55	\$26.63	\$30.88

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

			JUNE 2023			
STATEWIDE		May 2022 Estimated	Entry Level	Mean (Average)	Median	Experienced
Occupational Employment & Wages	SOC Code	Employment	Wage *	Wage *	Wage *	Wage *
Life, Physical, and Social Science Occupations	19-0000	5,500	\$23.23	\$40.12	\$35.81	\$48.43
Food Scientists and Technologists	19-1012	50	\$31.82	\$45.41	\$46.59	\$52.09
Biochemists and Biophysicists	19-1021	NP	\$32.33	\$54.41	\$41.93	\$65.29
Microbiologists	19-1022	200	\$28.64	\$41.32	\$40.77	\$47.56
Zoologists and Wildlife Biologists	19-1023	80	\$24.87	\$34.98	\$34.39	\$39.96
Biological Scientists, All Other	19-1029	130	\$24.49	\$39.77	\$35.88	\$47.29
Conservation Scientists	19-1031	130	\$26.49	\$38.02	\$35.88	\$43.70
Foresters	19-1032	90	\$23.99	\$35.62	\$30.93	\$41.35
Medical Scientists, Except Epidemiologists	19-1042	320	\$32.37	\$55.30	\$40.67	\$66.60
Physicists	19-2012	100	\$36.90	\$67.10	\$56.06	\$81.97
Atmospheric and Space Scientists	19-2021	80	\$21.22	\$28.95	\$26.29	\$32.77
Chemists	19-2031	210	\$28.28	\$46.06	\$51.18	\$54.82
Materials Scientists	19-2032	150	\$48.62	\$76.51	\$78.52	\$90.24
Environmental Scientists and Specialists, Including Health	19-2041	490	\$26.92	\$43.93	\$37.54	\$52.30
Geoscientists, Except Hydrologists and Geographers	19-2042	100	\$32.54	\$40.56	\$39.64	\$44.52
Hydrologists	19-2043	50	\$37.47	\$58.85	\$43.10	\$69.39
Economists	19-3011	NP	\$32.89	\$59.67	\$67.86	\$72.87
Clinical and Counseling Psychologists	19-3033	190	\$20.93	\$39.99	\$36.71	\$49.38
School Psychologists	19-3034	270	\$28.89	\$38.78	\$39.06	\$43.65
Psychologists, All Other	19-3039	40	\$35.60	\$57.03	\$62.18	\$67.58
Urban and Regional Planners	19-3051	270	\$25.33	\$35.94	\$35.07	\$41.15
Anthropologists and Archeologists	19-3091	30	\$20.10	\$29.30	\$30.50	\$33.85
Political Scientists	19-3094	40	\$29.45	\$39.52	\$32.61	\$44.48
Social Scientists and Related Workers, All Other	19-3099	120	\$29.89	\$41.50	\$37.38	\$47.22
Food Science Technicians	19-4013	NP	\$19.42	\$24.37	\$22.33	\$26.82
Biological Technicians	19-4021	370	\$19.23	\$27.33	\$24.84	\$31.33
Chemical Technicians	19-4031	150	\$20.06	\$32.00	\$26.52	\$37.89
Environmental Science and Protection Technicians, Including Health	19-4042	180	\$18.20	\$25.92	\$25.08	\$29.72
Social Science Research Assistants	19-4061	100	\$15.99	\$23.41	\$25.10	\$27.07
Forest and Conservation Technicians	19-4071	120	\$15.56	\$20.66	\$19.97	\$23.17
Forensic Science Technicians	19-4092	40	\$28.80	\$36.94	\$37.87	\$40.96
Life, Physical, and Social Science Technicians, All Other	19-4099	260	\$18.97	\$30.06	\$24.79	\$35.53
Occupational Health and Safety Specialists	19-5011	510	\$28.69	\$42.70	\$40.07	\$49.61
Occupational Health and Safety Technicians	19-5012	70	\$22.55	\$30.72	\$29.34	\$34.74
Community and Social Service Occupations	21-0000	10,560	\$18.18	\$26.68	\$24.66	\$30.87
Educational, Guidance, and Career Counselors and Advisors	21-1012	2,320	\$20.55	\$29.07	\$28.77	\$33.27
Marriage and Family Therapists	21-1013	260	\$21.43	\$28.57	\$25.81	\$32.09
Rehabilitation Counselors	21-1015	250	\$16.94	\$22.59	\$21.37	\$25.38
Substance abuse, behavioral disorder, and mental health counselors	21-1018	2,130	\$18.16	\$25.65	\$23.56	\$29.35
Counselors, All Other	21-1019	80	\$17.07	\$22.62	\$20.55	\$25.36

			JUNE 2023				
STATEWIDE		May 2022 Estimated	Entry Level	Mean (Average)	Median	Experienced	
Occupational Employment & Wages	SOC Code	Employment	Wage *	Wage *	Wage *	Wage *	
Child, Family, and School Social Workers	21-1021	870	\$20.38	\$28.52	\$27.00	\$32.52	
Healthcare Social Workers	21-1022	570	\$28.19	\$35.91	\$34.97	\$39.72	
Mental Health and Substance Abuse Social Workers	21-1023	360	\$26.68	\$33.18	\$31.84	\$36.37	
Health Education Specialists	21-1091	160	\$23.71	\$34.59	\$30.30	\$39.94	
Probation Officers and Correctional Treatment Specialists	21-1092	190	\$27.29	\$33.45	\$33.13	\$36.48	
Social and Human Service Assistants	21-1093	2,080	\$16.05	\$19.86	\$19.22	\$21.75	
Community Health Workers	21-1094	260	\$17.65	\$24.74	\$21.97	\$28.23	
Community and Social Service Specialists, All Other	21-1099	820	\$18.15	\$25.12	\$23.86	\$28.55	
Clergy	21-2011	90	\$19.46	\$29.91	\$32.03	\$35.05	
Religious Workers, All Other	21-2099	NP	\$21.06	\$24.31	\$21.65	\$25.91	
Legal Occupations	23-0000	3,440	\$23.95	\$48.69	\$38.73	\$60.88	
Lawyers	23-1011	1,810	\$35.81	\$65.64	\$52.80	\$80.34	
Administrative Law Judges, Adjudicators, and Hearing Officers	23-1021	140	\$25.35	\$37.31	\$31.55	\$43.20	
Paralegals and Legal Assistants	23-2011	1,310	\$20.25	\$28.52	\$25.71	\$32.59	
Title Examiners, Abstractors, and Searchers	23-2093	60	\$22.67	\$27.14	\$26.10	\$29.35	
Legal Support Workers, All Other	23-2099	90	\$24.27	\$40.74	\$32.91	\$48.86	
Educational Instruction and Library Occupations	25-0000	41,790	\$16.51	\$29.89	\$25.93	\$36.48	
Business Teachers, Postsecondary	25-1011	420	\$61,820	\$143,849	\$106,769	\$184,244	
Computer Science Teachers, Postsecondary	25-1021	120	\$64,349	\$115,614	\$100,998	\$140,858	
Mathematical Science Teachers, Postsecondary	25-1022	190	\$58,316	\$99,341	\$84,641	\$119,538	
Engineering Teachers, Postsecondary	25-1032	NP	\$69,637	\$110,483	\$102,152	\$130,607	
Biological Science Teachers, Postsecondary	25-1042	230	\$59,502	\$107,923	\$85,260	\$131,772	
Chemistry Teachers, Postsecondary	25-1052	70	\$66,657	\$105,951	\$89,467	\$125,309	
Environmental Science Teachers, Postsecondary	25-1053	NP	\$57,550	\$96,151	\$86,697	\$115,163	
Economics Teachers, Postsecondary	25-1063	100	\$67,318	\$155,894	\$132,580	\$199,510	
Political Science Teachers, Postsecondary	25-1065	100	#	#	#	#	
Psychology Teachers, Postsecondary	25-1066	150	\$55,147	\$91,566	\$81,881	\$109,497	
Sociology Teachers, Postsecondary	25-1067	90	\$59,376	\$106,381	\$100,830	\$129,527	
Social Sciences Teachers, Postsecondary, All Other	25-1069	30	\$52,199	\$94,619	\$84,861	\$115,509	
Health Specialties Teachers, Postsecondary	25-1071	350	\$59,932	\$149,021	\$134,364	\$192,900	
Nursing Instructors and Teachers, Postsecondary	25-1072	490	\$52,640	\$85,061	\$83,224	\$101,030	
Education Teachers, Postsecondary	25-1081	230	\$45,222	\$78,251	\$68,462	\$94,525	
Criminal Justice and Law Enforcement Teachers, Postsecondary	25-1111	60	\$51,108	\$77,842	\$73,215	\$91,010	
Social Work Teachers, Postsecondary	25-1113	70	\$45,956	\$77,034	\$81,325	\$92,332	
Art, Drama, and Music Teachers, Postsecondary	25-1121	440	\$48,978	\$90,065	\$79,909	\$110,305	
Communications Teachers, Postsecondary	25-1122	50	\$50,310	\$75,723	\$70,361	\$88,229	
English Language and Literature Teachers, Postsecondary	25-1123	250	\$51,569	\$91,587	\$82,343	\$111,302	
Foreign Language and Literature Teachers, Postsecondary	25-1124	150	\$53,993	\$88,712	\$81,472	\$105,804	
History Teachers, Postsecondary	25-1125	120	\$65,199	\$108,742	\$105,573	\$130,188	
Philosophy and Religion Teachers, Postsecondary	25-1126	230	\$49,177	\$85,994	\$80,371	\$104,125	

				JUNE 2	2023		
STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Recreation and Fitness Studies Teachers, Postsecondary	25-1193	60	\$41,339	\$71,956	\$60,845	\$87,033	
Career/Technical Education Teachers, Postsecondary	25-1194	280	\$25.38	\$37.57	\$38,35	\$43.57	
Postsecondary Teachers, All Other	25-1199	130	\$34,215	\$69.070	\$64,664	\$86,236	
Preschool Teachers, Except Special Education	25-2011	2,960	\$14.68	\$17.50	\$17.64	\$18.89	
Kindergarten Teachers, Except Special Education	25-2012	640	\$43,679	\$62,681	\$63,845	\$72,040	
Elementary School Teachers, Except Special Education	25-2021	6,030	\$48,453	\$66,112	\$64,748	\$74,810	
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	3,530	\$49,146	\$68,305	\$66,101	\$77,737	
Career/Technical Education Teachers, Middle School	25-2023	30	\$57,162	\$72,292	\$78,230	\$79,731	
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	5,010	\$50,615	\$71,610	\$67,612	\$81,955	
Career/Technical Education Teachers, Secondary School	25-2032	270	\$42,861	\$63,908	\$65,723	\$74,275	
Special Education Teachers, Preschool	25-2051	50	\$46,764	\$59,439	\$63,814	\$65,681	
Special Education Teachers, Kindergarten and Elementary School	25-2052	1,380	\$47,215	\$67,087	\$64,989	\$76,877	
Special Education Teachers, Middle School	25-2057	600	\$48,034	\$67,350	\$66,972	\$76,866	
Special Education Teachers, Secondary School	25-2058	610	\$50,038	\$67,979	\$66,815	\$76,814	
Special Education Teachers, All Other	25-2059	250	\$38,433	\$50,740	\$46,124	\$56,805	
Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors	25-3011	110	\$23.94	\$28.56	\$28.27	\$30.84	
Self-Enrichment Teachers	25-3021	1,560	\$17.55	\$29.54	\$27.86	\$35.43	
Substitute Teachers, Short-Term	25-3031	1,270	\$13.69	\$17.57	\$15.65	\$19.48	
Tutors	25-3041	620	\$15.06	\$22.99	\$20.47	\$26.90	
Teachers and Instructors, All Other	25-3099	310	\$47,205	\$84,305	\$72,071	\$102,572	
Archivists	25-4011	40	\$18.75	\$27.95	\$25.56	\$32.48	
Curators	25-4012	70	\$21.93	\$32.17	\$30.68	\$37.22	
Museum Technicians and Conservators	25-4013	30	\$19.25	\$25.24	\$23.63	\$28.18	
Librarians and Media Collections Specialists	25-4022	1,090	\$20.56	\$31.05	\$30.57	\$36.22	
Library Technicians	25-4031	390	\$15.41	\$21.28	\$20.64	\$24.16	
Farm and Home Management Educators	25-9021	120	\$21.88	\$30.24	\$30.07	\$34.36	
Instructional Coordinators	25-9031	670	\$26.23	\$36.85	\$34.38	\$42.07	
Teaching Assistants, Postsecondary	25-9044	140	\$29,473	\$45,568	\$40,427	\$53,510	
Teaching Assistants, Except Postsecondary	25-9045	8,440	\$27,542	\$37,006	\$37,562	\$41,675	
Educational Instruction and Library Workers, All Other	25-9099	310	\$23.48	\$32.22	\$30.35	\$36.53	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	7,450	\$16.70	\$30.43	\$26.50	\$37.18	
Art Directors	27-1011	130	\$28.37	\$45.24	\$44.69	\$53.55	
Craft Artists	27-1012	40	\$15.29	\$21.55	\$21.18	\$24.65	
Fine Artists, Including Painters, Sculptors, and Illustrators	27-1013	160	#	#	#	#	
Special Effects Artists and Animators	27-1014	30	\$33.23	\$41.55	\$40.79	\$45.64	
Commercial and Industrial Designers	27-1021	130	\$23.64	\$38.85	\$34.63	\$46.34	
Fashion Designers	27-1022	90	\$33.83	\$51.40	\$54.05	\$60.07	
Floral Designers	27-1023	230	\$13.83	\$17.30	\$17.64	\$19.01	

			JUNE 2023			
STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Graphic Designers	27-1024	720	\$21.75	\$32.30	\$29.96	\$37.49
Interior Designers	27-1025	230	\$18.37	\$27.72	\$24.53	\$32.33
Merchandise Displayers and Window Trimmers	27-1026	960	\$15.86	\$20.20	\$18.20	\$22.33
Designers, All Other	27-1029	30	\$19.02	\$24.64	\$23.29	\$27.40
Actors	27-2011	130	\$10.02	\$13.68	\$10.92	\$15.49
Producers and Directors	27-2012	260	\$22.10	\$40.17	\$37.29	\$49.08
Coaches and Scouts	27-2022	830	\$28,969	\$54,717	\$48,716	\$67,402
Umpires, Referees, and Other Sports Officials	27-2023	70	\$27,951	\$51,443	\$52,556	\$63,006
Broadcast Announcers and Radio Disc Jockeys	27-3011	90	\$14.44	\$20.98	\$20.97	\$24.22
News Analysts, Reporters, and Journalists	27-3023	150	\$16.67	\$30.25	\$32.11	\$36.93
Public Relations Specialists	27-3031	1,190	\$23.11	\$34.98	\$32.34	\$40.81
Editors	27-3041	420	\$22.36	\$32.40	\$31.55	\$37.35
Technical Writers	27-3042	180	\$27.91	\$40.21	\$35.07	\$46.26
Interpreters and Translators	27-3091	190	\$19.91	\$27.15	\$25.80	\$30.72
Audio and Video Technicians	27-4011	170	\$19.81	\$31.49	\$25.91	\$37.24
Photographers	27-4021	130	\$17.42	\$26.08	\$23.29	\$30.35
Camera Operators, Television, Video, and Film	27-4031	50	\$13.83	\$23.21	\$16.92	\$27.83
Film and Video Editors	27-4032	110	\$19.36	\$45.27	\$36.92	\$58.03
Media and Communication Equipment Workers, All Other	27-4099	70	\$15.91	\$22.80	\$20.49	\$26.19
Healthcare Practitioners and Technical Occupations	29-0000	41,520	\$25.21	\$53.48	\$40.35	\$67.40
Chiropractors	29-1011	120	\$22.22	\$44.18	\$39.44	\$55.00
Dentists, General	29-1021	510	\$39.31	\$101.38	\$94.43	\$131.94
Orthodontists	29-1023	30	#	#	#	#
Dentists, All Other Specialists	29-1029	NP	\$51.55	\$124.36	\$98.81	\$160.24
Dietitians and Nutritionists	29-1031	280	\$27.45	\$35.17	\$34.22	\$38,98
Optometrists	29-1041	170	\$47.42	\$68.71	\$68.30	\$79.20
Pharmacists	29-1051	1,220	\$51.24	\$66.41	\$68.25	\$73.88
Physician Assistants	29-1071	940	\$52.83	\$68.70	\$66.72	\$76.52
Podiatrists	29-1081	30	\$64.57	\$100.06	\$102.32	\$117.56
Occupational Therapists	29-1122	990	\$31.84	\$42.34	\$41.97	\$47.51
Physical Therapists	29-1123	1,560	\$36.59	\$46.02	\$47.17	\$50.67
Radiation Therapists	29-1124	80	\$39.08	\$47.55	\$48.69	\$51.73
Recreational Therapists	29-1125	80	\$20.94	\$28.42	\$27.29	\$32.12
Respiratory Therapists	29-1126	390	\$32.15	\$39.09	\$39.90	\$42.50
	25-1120			-		
Speech-Language Pathologists	29-1120	850	\$28.26	\$40.32	\$39.87	\$46.27
		850 50	\$28.26 \$25.81	\$40.32 \$31.50	\$39.87 \$31.08	\$46.27 \$34.29
Speech-Language Pathologists	29-1127 29-1128		\$25.81	\$31.50	\$31.08	\$34.29
Speech-Language Pathologists Exercise Physiologists Veterinarians	29-1127	50	\$25.81 \$37.30	\$31.50 \$62.82		
Speech-Language Pathologists Exercise Physiologists	29-1127 29-1128 29-1131	50 490	\$25.81	\$31.50 \$62.82 \$42.08	\$31.08 \$60.76 \$40.64	\$34.29 \$75.39 \$46.76
Speech-Language Pathologists Exercise Physiologists Veterinarians Registered Nurses	29-1127 29-1128 29-1131 29-1141	50 490 13,510 550	\$25.81 \$37.30 \$32.56 \$80.58	\$31.50 \$62.82 \$42.08 \$108.94	\$31.08 \$60.76 \$40.64 \$107.30	\$34.29 \$75.39 \$46.76 \$122.92
Speech-Language Pathologists Exercise Physiologists Veterinarians Registered Nurses Nurse Anesthetists	29-1127 29-1128 29-1131 29-1141 29-1151	50 490 13,510	\$25.81 \$37.30 \$32.56	\$31.50 \$62.82 \$42.08	\$31.08 \$60.76 \$40.64	\$34.29 \$75.39 \$46.76

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STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Anesthesiologists	29-1211	270	#	#	#	#
Cardiologists	29-1212	190	\$142.60	\$203.01	#	#
Emergency Medicine Physicians	29-1214	360	#	#	#	#
Family Medicine Physicians	29-1215	650	\$79.12	\$126.88	\$113.51	#
General Internal Medicine Physicians	29-1216	150	\$93.12	\$140.86	#	#
Neurologists	29-1217	50	#	#	#	#
Obstetricians and Gynecologists	29-1218	120	\$99.31	\$148.23	#	#
Pediatricians, General	29-1221	150	\$100.66	\$128.01	\$118.17	#
Physicians, Pathologists	29-1222	130	\$68.49	\$114.59	\$90.85	\$137.28
Psychiatrists	29-1223	90	\$71.23	\$118.00	\$111.97	\$141.04
Radiologists	29-1224	NP	#	#	#	#
Physicians, All Other	29-1229	1,230	\$34.58	\$128.67	\$117.26	\$175.00
Ophthalmologists, Except Pediatric	29-1241	50	\$100.03	\$202.09	#	#
Orthopedic Surgeons, Except Pediatric	29-1242	170	\$125.52	\$214.69	#	#
Surgeons, All Other	29-1249	280	#	#	#	#
Dental Hygienists	29-1292	1,200	\$37.18	\$43.67	\$44.40	\$46.87
Clinical Laboratory Technologists and Technicians	29-2010	570	\$25.97	\$36.76	\$38.57	\$42.07
Cardiovascular Technologists and Technicians	29-2031	240	\$24.80	\$37.66	\$39.66	\$43.98
Diagnostic Medical Sonographers	29-2032	330	\$33.12	\$41.86	\$41.22	\$46.17
Nuclear Medicine Technologists	29-2033	60	\$40.38	\$46.89	\$46.68	\$50.10
Radiologic Technologists and Technicians	29-2034 29-2035	1,030	\$29.20 \$36.97	\$36.92 \$43.62	\$37.89 \$42.79	\$40.73 \$46.90
Magnetic Resonance Imaging Technologists Emergency Medical Technicians	29-2035	1,080	\$30.97	\$43.02	\$17.40	\$40.90
Paramedics	29-2042	410	\$22.72	\$10.49	\$29.57	\$32.95
Dietetic Technicians	29-2051	80	\$12.35	\$16.84	\$16.19	\$19.05
Pharmacy Technicians	29-2052	2,160	\$15.60	\$19.70	\$18.81	\$21.73
Psychiatric Technicians	29-2053	150	\$19.24	\$21.73	\$22.30	\$22.96
Surgical Technologists	29-2055	480	\$22.51	\$30.57	\$31.22	\$34.55
Veterinary Technologists and Technicians	29-2056	930	\$18.11	\$22.57	\$22.43	\$24.76
Ophthalmic Medical Technicians	29-2057	320	\$17.39	\$23.33	\$20.15	\$26.26
Licensed Practical and Licensed Vocational Nurses	29-2061	2,110	\$26.57	\$32.05	\$31.86	\$34.76
Medical Records Specialists	29-2072	840	\$17.13	\$23.32	\$22.54	\$26.38
Opticians, Dispensing	29-2081	290	\$17.30	\$24.24	\$22.75	\$27.66
Orthotists and Prosthetists	29-2091	70	\$28.34	\$45.28	\$41.36	\$53.64
Health Technologists and Technicians, All Other	29-2099	430	\$20.17	\$28.04	\$24.55	\$31.92
Health Information Technologists and Medical Registrars	29-9021	180	\$22.15	\$36.59	\$39.18	\$43.70
Athletic Trainers	29-9091	190	\$43,218	\$56,165	\$53,573	\$62,544
Surgical Assistants	29-9093	230	\$26.02	\$39.89	\$37.23	\$46.72
Healthcare Practitioners and Technical Workers, All Other	29-9099	240	\$23.62	\$39.26	\$40.41	\$46.97
Healthcare Support Occupations	31-0000	22,670	\$14.95	\$19.64	\$18.96	\$21.96
Home Health and Personal Care Aides	31-1120	7,850	\$13.88	\$16.44	\$16.02	\$17.70
Nursing Assistants	31-1131	7,250	\$16.78	\$19.83	\$19.70	\$21.34

STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Orderlies	31-1132	130	\$16.30	\$19.02	\$18.43	\$20.35
Psychiatric Aides	31-1133	290	\$20.13	\$24.00	\$24.22	\$25.90
Occupational Therapy Assistants	31-2011	110	\$26.78	\$33.82	\$32.93	\$37.30
Physical Therapist Assistants	31-2021	370	\$26.08	\$32.40	\$32.57	\$35.50
Physical Therapist Aides	31-2022	110	\$13.47	\$16.51	\$15.06	\$17.99
Massage Therapists	31-9011	240	\$22.52	\$31.16	\$31.70	\$35.41
Dental Assistants	31-9091	1,360	\$20.53	\$25.51	\$25.21	\$27.97
Medical Assistants	31-9092	2,720	\$18.23	\$21.78	\$21.65	\$23.53
Medical Equipment Preparers	31-9093	380	\$18.10	\$22.43	\$21.57	\$24.57
Medical Transcriptionists	31-9094	70	\$11.83	\$18.86	\$19.33	\$22.32
Pharmacy Aides	31-9095	70	\$12.08	\$15.02	\$14.04	\$16.46
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	460	\$13.66	\$16.57	\$16.10	\$17.99
Phlebotomists	31-9097	690	\$17.89	\$21.08	\$20.14	\$22.64
Healthcare Support Workers, All Other	31-9099	560	\$14.46	\$19.73	\$18.71	\$22.32
Protective Service Occupations	33-0000	12,040	\$16.82	\$27.53	\$25.60	\$32.80
First-Line Supervisors of Correctional Officers	33-1011	110	\$28.13	\$34.91	\$35.36	\$38.25
First-Line Supervisors of Police and Detectives	33-1012	640	\$35.49	\$45.33	\$42.73	\$50.18
First-Line Supervisors of Firefighting and Prevention Workers	33-1021	380	\$25.76	\$38.65	\$39.59	\$44.99
First-Line Supervisors of Security Workers	33-1091	130	\$19.35	\$32.33	\$30.78	\$38.73
First-Line Supervisors of Protective Service Workers, All Other	33-1099	100	\$25.16	\$41.21	\$34.64	\$49.12
Firefighters	33-2011	2,400	\$16.85	\$25.48	\$25.26	\$29.72
Fire Inspectors and Investigators	33-2021	60	\$27.67	\$34.85	\$33.90	\$38.38
Bailiffs	33-3011	30	\$13.59	\$17.76	\$15.56	\$19.82
Correctional Officers and Jailers	33-3012	750	\$19.93	\$25.87	\$25.79	\$28.79
Detectives and Criminal Investigators	33-3021	390	\$29.73	\$42.66	\$38.35	\$49.02
Parking Enforcement Workers	33-3041	60	\$16.78	\$20.13	\$20.12	\$21.78
Police and Sheriff's Patrol Officers	33-3051	2,900	\$24.85	\$31.74	\$30.22	\$35.13
Animal Control Workers	33-9011	40	\$16.55	\$22.50	\$23.42	\$25.41
Private Detectives and Investigators	33-9021	200	\$21.33	\$34.52	\$31.33	\$41.03
Security Guards	33-9032	2,700	\$14.24	\$19.41	\$18.73	\$21.96
Crossing Guards and Flaggers	33-9091	580	\$15.25	\$18.48	\$18.91	\$20.08
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	160	\$10.19	\$13.78	\$13.76	\$15.55
Transportation Security Screeners	33-9093	90	\$22.34	\$26.14	\$25.75	\$28.01
School Bus Monitors	33-9094	50	\$10.33	\$14.69	\$14.94	\$16.83
Protective Service Workers, All Other	33-9099	190	\$12.65	\$19.25	\$18.35	\$22.51
Food Preparation and Serving Related Occupations	35-0000	53,370	\$11.55	\$16.98	\$15.48	\$19.65
Chefs and Head Cooks	35-1011	940	\$19.47	\$31.01	\$29.91	\$36.70
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	4,320	\$16.44	\$23.02	\$22.25	\$26.27
Cooks, Fast Food	35-2011	1,670	\$13.43	\$15.74	\$15.32	\$16.89

			JUNE 2023				
STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Cooks. Institution and Cafeteria	35-2012	1.730	\$15.74	\$20.03	\$19.02	\$22,16	
Cooks, Restaurant	35-2012	6,150	\$15.17	\$18.68	\$13.62	\$20.40	
Cooks, Short Order	35-2014	3,300	\$13.17	\$15.72	\$15.47	\$20.40	
Food Preparation Workers	35-2013	2,640	\$12.03	\$16.57	\$15.47	\$17.15	
Bartenders	35-2021	3,090	\$9.56	\$10.57	\$10.08	\$10.34	
Fast Food and Counter Workers	35-3023		\$9.50	\$17.98	\$14.30	\$15.68	
Waiters and Waitresses	35-3023	13,300 8,190	\$11.20	\$14.22	\$14.17	\$15.00	
Food Servers, Non-restaurant	35-3041	1,330	\$12.89	\$15.86	\$15.52	\$17.33	
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	1,660	\$8.65	\$11.69	\$11.07	\$13.18	
Dishwashers	35-9021	2,360	\$11.11	\$14.28	\$13.75	\$15.84	
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	2,420	\$11.30	\$14.55	\$14.44	\$16.16	
Food Preparation and Serving Related Workers, All Other	35-9099	250	\$8.56	\$13.59	\$13.59	\$16.06	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	20,370	\$14.68	\$20.17	\$18.95	\$22.88	
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	920	\$19.55	\$27.87	\$26.44	\$31.99	
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	770	\$20.94	\$29.97	\$27.27	\$34.42	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	8,810	\$14.24	\$18.54	\$18.51	\$20.67	
Maids and Housekeeping Cleaners	37-2012	2,600	\$14.31	\$16.70	\$16.00	\$17.87	
Building Cleaning Workers, All Other	37-2019	50	\$17.83	\$25.50	\$26.42	\$29.28	
Pest Control Workers	37-2021	330	\$18.78	\$24.26	\$22.77	\$26.96	
Landscaping and Groundskeeping Workers	37-3011	5,980	\$15.02	\$20.34	\$19.24	\$22.96	
Pesticide Handlers, Sprayers, and Applicators, Vegetation	37-3012	320	\$19.60	\$21.62	\$20.85	\$22.61	
Tree Trimmers and Pruners	37-3013	580	\$22.59	\$29.55	\$31.33	\$32.99	
Grounds Maintenance Workers, All Other	37-3019	30	\$18.90	\$26.07	\$25.39	\$29.61	
Personal Care and Service Occupations	39-0000	12,810	\$11.42	\$18.10	\$15.99	\$21.39	
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	480	\$18.92	\$27.10	\$25.69	\$31.13	
First-Line Supervisors of Personal Service Workers	39-1022	590	\$17.09	\$23.66	\$21.96	\$26.90	
Animal Trainers	39-2011	100	\$10.45	\$17.04	\$15.30	\$20.29	
Animal Caretakers	39-2021	1,690	\$11.37	\$15.80	\$14.77	\$17.98	
Ushers, Lobby Attendants, and Ticket Takers	39-3031	110	\$10.82	\$14.78	\$12.14	\$16.74	
Amusement and Recreation Attendants	39-3091	1,270	\$9.47	\$13.03	\$12.19	\$14.79	
Funeral Attendants	39-4021	60	\$13.35	\$20.35	\$23.58	\$23.81	
Morticians, Undertakers, and Funeral Arrangers	39-4031	100	\$23.69	\$35.01	\$34.76	\$40.58	
Hairdressers, Hairstylists, and Cosmetologists	39-5012	1,570	\$11.09	\$17.63	\$14.94	\$20.84	
Manicurists and Pedicurists	39-5092	680	\$11.35	\$15.84	\$15.14	\$18.06	
Skincare Specialists	39-5094	460	\$14.80	\$20.70	\$19.59	\$23.61	
Baggage Porters and Bellhops	39-6011	30	\$12.24	\$14.38	\$12.31	\$15.44	
Tour and travel guides	39-7010	250	\$13.30	\$17.68	\$17.97	\$19.83	

STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Childcare Workers	39-9011	1,680	\$10.19	\$13.78	\$13.73	\$15.55
Exercise Trainers and Group Fitness Instructors	39-9031	1,480	\$17.27	\$24.59	\$24.24	\$28.19
Recreation Workers	39-9032	1,620	\$11.92	\$17.83	\$16.21	\$20.74
Residential Advisors	39-9041	290	\$15.51	\$20.75	\$19.61	\$23.32
Personal Care and Service Workers, All Other	39-9099	50	\$8.73	\$12.35	\$11.21	\$14.14
Sales and Related Occupations	41-0000	67,480	\$13.09	\$25.70	\$18.00	\$31.90
First-Line Supervisors of Retail Sales Workers	41-1011	6,310	\$18.11	\$27.60	\$24.33	\$32.27
First-Line Supervisors of Non-Retail Sales Workers	41-1012	1,880	\$24.34	\$49.42	\$45.32	\$61.77
Cashiers	41-2011	17,820	\$11.87	\$14.42	\$14.34	\$15.69
Counter and Rental Clerks	41-2021	1,670	\$14.87	\$23.23	\$20.95	\$27.34
Parts Salespersons	41-2022	1,280	\$14.46	\$21.05	\$18.83	\$24.30
Retail Salespersons	41-2031	18,730	\$12.55	\$18.23	\$15.69	\$21.03
Advertising Sales Agents	41-3011	390	\$13.36	\$28.30	\$27.21	\$35.66
Insurance Sales Agents	41-3021	1,660	\$19.93	\$34.72	\$30.01	\$42.00
Securities, Commodities, and Financial Services Sales Agents	41-3031	1,020	\$25.35	\$47.19	\$34.74	\$57.95
Travel Agents	41-3041	240	\$20.24	\$30.22	\$27.37	\$35.14
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	4,930	\$21.97	\$44.48	\$35.19	\$55.56
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	2,360	\$23.68	\$46.17	\$39.44	\$57.25
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	7,350	\$21.13	\$39.88	\$34.15	\$49.11
Demonstrators and Product Promoters	41-9011	70	\$15.77	\$18.92	\$19.52	\$20.47
Real Estate Brokers	41-9021	30	\$20.19	\$39.86	\$41.25	\$49.54
Real Estate Sales Agents	41-9022	310	\$19.44	\$47.67	\$32.45	\$61.57
Sales Engineers	41-9031	450	\$15.86	\$44.61	\$38.76	\$58.78
Telemarketers	41-9041	380	\$13.65	\$17.24	\$15.69	\$19.00
Sales and Related Workers, All Other	41-9099	500	\$13.97	\$22.98	\$16.55	\$27.41
Office and Administrative Support Occupations	43-0000	93,280	\$16.15	\$23.63	\$22.21	\$27.31
First-Line Supervisors of Office and Administrative Support Workers	43-1011	7,420	\$22.36	\$35.17	\$31.48	\$41.49
Switchboard Operators, Including Answering Service	43-2011	250	\$15.70	\$18.68	\$18.94	\$20.14
Bill and Account Collectors	43-3011	810	\$15.37	\$21.78	\$19.95	\$24.93
Billing and Posting Clerks	43-3021	2,090	\$17.60	\$22.99	\$22.50	\$25.65
Bookkeeping, Accounting, and Auditing Clerks	43-3031	7,990	\$16.92	\$23.42	\$23.09	\$26.63
Payroll and Timekeeping Clerks	43-3051	860	\$16.78	\$26.20	\$25.73	\$30.84
Procurement Clerks	43-3061	270	\$18.43	\$23.52	\$22.90	\$26.02
Tellers	43-3071	1,430	\$15.94	\$18.32	\$18.11	\$19.49
Financial Clerks, All Other	43-3099	60	\$15.64	\$22.52	\$22.71	\$25.91
Brokerage Clerks	43-4011	640	\$23.91	\$27.88	\$25.93	\$29.83
Correspondence Clerks	43-4021	30	\$20.81	\$24.40	\$25.69	\$26.17
Court, Municipal, and License Clerks	43-4031	500	\$16.06	\$22.18	\$20.61	\$25.20

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STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Credit Authorizers, Checkers, and Clerks	43-4041	120	\$23.30	\$29.74	\$26.04	\$32.91
Customer Service Representatives	43-4051	13,260	\$15.12	\$21.93	\$20.00	\$25.28
Eligibility Interviewers, Government Programs	43-4061	500	\$18.33	\$23.73	\$23.35	\$26.40
File Clerks	43-4071	180	\$13.21	\$19.29	\$19.03	\$22.27
Hotel, Motel, and Resort Desk Clerks	43-4081	810	\$14.10	\$16.54	\$15.68	\$17.74
Interviewers, Except Eligibility and Loan	43-4111	1,080	\$17.19	\$21.44	\$19.81	\$23.53
Library Assistants, Clerical	43-4121	920	\$11.28	\$15.78	\$15.66	\$17.99
Loan Interviewers and Clerks	43-4131	910	\$18.89	\$24.63	\$23.84	\$27.45
New Accounts Clerks	43-4141	610	\$18.27	\$21.66	\$21.24	\$23.33
Order Clerks	43-4151	530	\$16.30	\$21.58	\$21.13	\$24.18
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	530	\$18.59	\$23.54	\$23.36	\$25.97
Receptionists and Information Clerks	43-4171	4,300	\$13.27	\$17.85	\$17.84	\$20.10
Reservation and Transportation Ticket Agents and Travel Clerks	43-4181	150	\$14.75	\$19.23	\$17.24	\$21.43
Information and Record Clerks, All Other	43-4199	180	\$17.39	\$23.19	\$22.62	\$26.05
Cargo and Freight Agents	43-5011	220	\$19.07	\$25.47	\$23.79	\$28.63
Couriers and Messengers	43-5021	200	\$13.92	\$17.72	\$17.92	\$19.59
Public Safety Telecommunicators	43-5031	610	\$20.61	\$24.73	\$24.04	\$26.75
Dispatchers, Except Police, Fire, and Ambulance	43-5032	690	\$16.40	\$23.31	\$23.10	\$26.71
Meter Readers, Utilities	43-5041	70	#	#	#	#
Postal Service Clerks	43-5051	580	\$23.13	\$28.30	\$27.82	\$30.84
Postal Service Mail Carriers	43-5052	1,470	\$20.87	\$28.07	\$26.52	\$31.60
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	820	\$19.59	\$26.09	\$24.65	\$29.30
Production, Planning, and Expediting Clerks	43-5061	1,430	\$18.94	\$28.85	\$26.57	\$33.72
Shipping, Receiving, and Inventory Clerks	43-5071	4,990	\$15.71	\$21.43	\$20.00	\$24.25
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	210	\$16.03	\$22.90	\$23.36	\$26.28
Executive Secretaries and Executive Administrative Assistants	43-6011	1,230	\$23.41	\$33.34	\$32.27	\$38.23
Legal Secretaries and Administrative Assistants	43-6012	510	\$19.30	\$26.69	\$24.30	\$30.33
Medical Secretaries and Administrative Assistants	43-6013	3,810	\$17.56	\$21.64	\$20.43	\$23.64
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	10,660	\$16.06	\$21.80	\$21.28	\$24.62
Data Entry Keyers	43-9021	1,070	\$14.16	\$18.54	\$18.60	\$20.70
Word Processors and Typists	43-9022	30	\$15.81	\$18.34	\$16.97	\$19.58
Desktop Publishers	43-9031	30	\$24.17	\$27.98	\$25.93	\$29.86
Insurance Claims and Policy Processing Clerks	43-9041	1,420	\$20.07	\$27.13	\$24.44	\$30.60
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	400	\$12.62	\$17.67	\$18.03	\$20.16
Office Clerks, General	43-9061	15,700	\$16.41	\$23.69	\$22.83	\$27.28
Office Machine Operators, Except Computer	43-9071	340	\$13.94	\$16.68	\$15.67	\$18.03
Proofreaders and Copy Markers	43-9081	50	\$11.67	\$16.86	\$15.23	\$19.41
Office and Administrative Support Workers, All Other	43-9199	240	\$9.41	\$17.60	\$16.02	\$21.62

STATEWIDE Occupational Employment & Wages			JUNE 2023				
	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Farming, Fishing, and Forestry Occupations	45-0000	1,030	\$13.02	\$19.00	\$18.00	\$21.94	
First-Line Supervisors of Farming, Fishing, and Forestry Workers	45-1011	70	\$18.03	\$26.54	\$25.86	\$30.73	
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	390	\$12.83	\$16.80	\$15.97	\$18.75	
Farmworkers, Farm, Ranch, and Aquacultural Animals	45-2093	270	\$11.05	\$15.58	\$15.62	\$17.82	
Logging Equipment Operators	45-4022	210	\$18.08	\$23.20	\$22.80	\$25.72	
Log Graders and Scalers	45-4023	30	\$20.08	\$24.12	\$24.16	\$26.12	
Construction and Extraction Occupations	47-0000	23,050	\$19.28	\$27.59	\$25.41	\$31.69	
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	2,530	\$26.45	\$36.95	\$34.37	\$42.12	
Boilermakers	47-2011	NP	\$21.57	\$24.79	\$24.72	\$26.37	
Brick masons and Block masons	47-2021	160	\$22.36	\$34.65	\$33.62	\$40.70	
Carpenters	47-2031	3,610	\$20.75	\$27.03	\$25.55	\$30.11	
Carpet Installers	47-2041	70	\$17.71	\$23.47	\$22.34	\$26.31	
Floor Layers, Except Carpet, Wood, and Hard Tiles	47-2042	30	\$23.78	\$27.15	\$26.26	\$28.81	
Tile and Stone Setters	47-2044	60	\$23.63	\$39.41	\$44.50	\$47.19	
Cement Masons and Concrete Finishers	47-2051	380	\$19.46	\$24.98	\$23.44	\$27.69	
Construction Laborers	47-2061	3,010	\$17.29	\$21.74	\$21.34	\$23.93	
Paving, Surfacing, and Tamping Equipment Operators	47-2071	230	\$23.73	\$27.59	\$25.97	\$29.48	
Operating Engineers and Other Construction Equipment Operators	47-2073	1,490	\$21.91	\$28.13	\$27.37	\$31.21	
Drywall and Ceiling Tile Installers	47-2081	320	\$21.69	\$26.90	\$26.58	\$29.46	
Electricians	47-2111	3,020	\$19.95	\$29.52	\$29.94	\$34.24	
Glaziers	47-2121	150	\$21.09	\$27.13	\$25.23	\$30.11	
Insulation Workers, Floor, Ceiling, and Wall	47-2131	250	\$18.48	\$21.68	\$22.02	\$23.25	
Painters, Construction and Maintenance	47-2141	840	\$16.82	\$23.25	\$23.59	\$26.43	
Pipelayers	47-2151	30	\$24.55	\$31.06	\$31.49	\$34.27	
Plumbers, Pipefitters, and Steamfitters	47-2152	2,170	\$20.47	\$29.82	\$29.27	\$34.42	
Plasterers and Stucco Masons	47-2161	NP	\$20.01	\$27.99	\$30.45	\$31.92	
Reinforcing Iron and Rebar Workers	47-2171	NP	\$20.65	\$29.64	\$30.80	\$34.07	
Roofers	47-2181	310	\$15.73	\$23.20	\$21.27	\$26.88	
Sheet Metal Workers	47-2211	780	\$19.22	\$26.09	\$25.04	\$29.47	
Structural Iron and Steel Workers	47-2221	170	\$22.40	\$27.76	\$28.66	\$30.39	
HelpersBrick masons, Block masons, Stonemasons, and Tile and Marble Setters	47-3011	130	\$18.78	\$22.56	\$23.57	\$24.42	
HelpersCarpenters	47-3012	120	\$14.97	\$18.85	\$19.12	\$20.77	
HelpersElectricians	47-3013	120	\$13.79	\$16.04	\$15.71	\$17.15	
HelpersPipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	160	\$16.16	\$19.53	\$19.92	\$21.20	
Construction and Building Inspectors	47-4011	400	\$23.19	\$32.61	\$31.14	\$37.24	
Elevator and Escalator Installers and Repairers	47-4021	80	\$36.99	\$55.04	\$60.00	\$63.93	
Fence Erectors	47-4031	120	\$19.43	\$21.51	\$20.79	\$22.53	
Hazardous Materials Removal Workers	47-4041	110	\$20.76	\$25.20	\$23.18	\$27.38	

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STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Highway Maintenance Workers	47-4051	1,240	\$17.59	\$22.04	\$21.85	\$24.24
Rail-Track Laying and Maintenance Equipment Operators	47-4061	NP	\$28.43	\$30.36	\$29.31	\$31.31
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	230	\$20.89	\$27.95	\$25.69	\$31.42
Miscellaneous Construction and Related Workers	47-4090	70	\$17.23	\$24.21	\$23.92	\$27.64
Earth Drillers, Except Oil and Gas	47-5023	120	\$22.25	\$29.00	\$26.77	\$32.33
Explosives Workers, Ordnance Handling Experts, and Blasters	47-5032	NP	\$34.11	\$39.25	\$40.21	\$41.79
Rock Splitters, Quarry	47-5051	30	\$22.70	\$26.49	\$26.30	\$28.38
HelpersExtraction Workers	47-5081	60	\$18.49	\$22.84	\$23.39	\$24.98
Installation, Maintenance, and Repair Occupations	49-0000	24,810	\$18.51	\$28.92	\$26.83	\$34.05
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	2,490	\$27.64	\$41.23	\$39.22	\$47.93
Computer, Automated Teller, and Office Machine Repairers	49-2011	580	\$18.76	\$26.95	\$25.54	\$30.99
Radio, Cellular, and Tower Equipment Installers and Repairers	49-2021	220	\$20.43	\$26.80	\$26.24	\$29.93
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	1,070	\$26.29	\$38.87	\$41.47	\$45.07
Avionics Technicians	49-2091	NP	\$26.60	\$34.60	\$33.62	\$38.55
Electric Motor, Power Tool, and Related Repairers	49-2092	60	\$24.52	\$30.34	\$30.55	\$33.20
Electrical and Electronics Installers and Repairers, Transportation Equipment	49-2093	30	\$29.02	\$33.90	\$33.23	\$36.30
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	220	\$22.59	\$30.99	\$31.07	\$35.13
Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	49-2095	130	\$24.05	\$34.06	\$29.79	\$38.99
Audiovisual Equipment Installers and Repairers	49-2097	70	\$19.72	\$26.45	\$24.36	\$29.77
Security and Fire Alarm Systems Installers	49-2098	310	\$19.90	\$29.72	\$30.55	\$34.56
Aircraft Mechanics and Service Technicians	49-3011	280	\$19.79	\$33.86	\$32.48	\$40.79
Automotive Body and Related Repairers	49-3021	650	\$17.73	\$24.20	\$23.92	\$27.38
Automotive Glass Installers and Repairers	49-3022	60	\$20.92	\$23.80	\$22.04	\$25.22
Automotive Service Technicians and Mechanics	49-3023	3,280	\$17.73	\$25.93	\$24.73	\$29.96
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	1,030	\$21.80	\$29.11	\$28.89	\$32.72
Farm Equipment Mechanics and Service Technicians	49-3041	110	\$19.56	\$26.25	\$24.40	\$29.54
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	560	\$22.68	\$30.31	\$30.32	\$34.06
Motorboat Mechanics and Service Technicians	49-3051	190	\$17.85	\$23.99	\$23.19	\$27.02
Motorcycle Mechanics	49-3052	200	\$17.92	\$24.32	\$23.83	\$27.47
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	200	\$17.34	\$24.74	\$24.85	\$28.39
Bicycle Repairers	49-3091	140	\$12.58	\$16.91	\$16.60	\$19.03
Recreational Vehicle Service Technicians	49-3092	80	\$20.44	\$27.14	\$28.93	\$30.44
Tire Repairers and Changers	49-3093	300	\$15.37	\$18.12	\$17.62	\$19.49
Mechanical Door Repairers	49-9011	120	\$16.31	\$25.56	\$25.53	\$30.12
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	150	\$23.04	\$34.12	\$33.03	\$39.58

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STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	1,790	\$22.69	\$31.05	\$31.25	\$35.17
Home Appliance Repairers	49-9031	180	\$15.86	\$24.53	\$24.95	\$28.80
Industrial Machinery Mechanics	49-9041	1,990	\$22.14	\$29.15	\$29.01	\$32.61
Maintenance Workers, Machinery	49-9043	320	\$23.90	\$36.42	\$36.77	\$42.59
Millwrights	49-9044	70	\$23.63	\$28.92	\$30.74	\$31.53
Electrical Power-Line Installers and Repairers	49-9051	480	\$32.11	\$43.53	\$41.98	\$49.15
Telecommunications Line Installers and Repairers	49-9052	550	\$18.29	\$30.52	\$29.33	\$36.54
Medical Equipment Repairers	49-9062	180	\$21.25	\$30.30	\$27.52	\$34.76
Musical Instrument Repairers and Tuners	49-9063	30	\$13.12	\$19.02	\$16.08	\$21.94
Precision Instrument and Equipment Repairers, All Other	49-9069	70	\$25.80	\$41.99	\$41.33	\$49.95
Maintenance and Repair Workers, General	49-9071	5,520	\$15.17	\$23.20	\$22.64	\$27.15
Coin, Vending, and Amusement Machine Servicers and Repairers	49-9091	60	\$18.70	\$27.64	\$24.62	\$32.04
Commercial Divers	49-9092	NP	\$22.73	\$36.40	\$27.01	\$43.14
Locksmiths and Safe Repairers	49-9094	50	\$18.57	\$24.45	\$22.84	\$27.35
Manufactured Building and Mobile Home Installers	49-9095	90	\$21.84	\$26.30	\$25.27	\$28.50
Riggers	49-9096	80	\$21.52	\$28.41	\$27.89	\$31.79
HelpersInstallation, Maintenance, and Repair Workers	49-9098	390	\$13.57	\$17.55	\$17.53	\$19.51
Installation, Maintenance, and Repair Workers, All Other	49-9099	260	\$16.48	\$22.90	\$21.83	\$26.06
Production Occupations	51-0000	40,760	\$16.82	\$24.35	\$22.60	\$28.07
First-Line Supervisors of Production and Operating Workers	51-1011	3,230	\$25.95	\$38.78	\$36.27	\$45.10
Coil Winders, Tapers, and Finishers	51-2021	140	\$14.31	\$18.43	\$17.32	\$20.45
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	2,950	\$16.93	\$22.07	\$20.50	\$24.61
Engine and Other Machine Assemblers	51-2031	80	\$20.59	\$25.23	\$24.88	\$27.52
Structural Metal Fabricators and Fitters	51-2041	390	\$22.35	\$27.06	\$25.75	\$29.39
Miscellaneous Assemblers and Fabricators	51-2090	5,620	\$15.59	\$20.90	\$19.47	\$23.52
Bakers	51-3011	730	\$13.54	\$17.83	\$17.66	\$19.94
Butchers and Meat Cutters	51-3021	430	\$17.01	\$21.67	\$22.44	\$23.97
Meat, Poultry, and Fish Cutters and Trimmers	51-3022	210	\$12.94	\$16.93	\$15.39	\$18.90
Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	51-3091	NP	\$18.36	\$21.51	\$19.39	\$23.07
Food Batchmakers	51-3092	400	\$14.80	\$18.38	\$18.21	\$20.13
Food Cooking Machine Operators and Tenders	51-3093	NP	\$14.83	\$18.80	\$16.60	\$20.74
Food Processing Workers, All Other	51-3099	50	\$15.52	\$19.45	\$18.06	\$21.39
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	450	\$20.71	\$25.89	\$25.15	\$28.44
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	51-4023	60	\$20.28	\$24.62	\$25.21	\$26.75
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	890	\$16.95	\$21.74	\$20.49	\$24.11
Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4032	30	\$16.16	\$21.31	\$20.85	\$23.86

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STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Grinding, Lapping, Polishing, and Buffing Machine Tool	51-4033	650	wage \$17.11	\$21.57	\$20.27	\$23.75
Setters, Operators, and Tenders, Metal and Plastic	51-4055	030	ψ17.11	Ψ21.07	ψ20.27	ψ23.73
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	100	\$19.82	\$24.77	\$23.40	\$27.21
Milling and Planning Machine Setters, Operators, and Tenders, Metal and Plastic	51-4035	80	\$20.17	\$24.40	\$25.51	\$26.47
Machinists	51-4041	1,630	\$19.69	\$26.85	\$25.97	\$30.38
Metal-Refining Furnace Operators and Tenders	51-4051	50	\$19.45	\$25.52	\$23.75	\$28.52
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	650	\$15.84	\$20.69	\$19.02	\$23.08
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	1,020	\$16.65	\$20.26	\$19.99	\$22.04
Tool and Die Makers	51-4111	360	\$24.22	\$32.55	\$32.10	\$36.66
Welders, Cutters, Solderers, and Brazers	51-4121	1,170	\$20.60	\$26.40	\$25.52	\$29.25
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	260	\$16.24	\$22.44	\$20.73	\$25.50
Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	51-4191	70	\$17.59	\$22.47	\$22.64	\$24.88
Plating Machine Setters, Operators, and Tenders, Metal and Plastic	51-4193	110	\$17.93	\$23.31	\$20.65	\$25.95
Tool Grinders, Filers, and Sharpeners	51-4194	40	\$18.56	\$24.37	\$21.69	\$27.22
Metal Workers and Plastic Workers, All Other	51-4199	610	\$16.82	\$20.50	\$19.58	\$22.32
Prepress Technicians and Workers	51-5111	150	\$17.84	\$25.50	\$23.57	\$29.28
Printing Press Operators	51-5112	800	\$18.36	\$24.92	\$23.27	\$28.15
Print Binding and Finishing Workers	51-5113	160	\$13.97	\$20.21	\$18.98	\$23.28
Laundry and Dry-Cleaning Workers	51-6011	750	\$13.48	\$16.76	\$16.73	\$18.37
Pressers, Textile, Garment, and Related Materials	51-6021	110	\$12.50	\$15.36	\$13.42	\$16.76
Sewing Machine Operators	51-6031	350	\$13.34	\$18.11	\$18.42	\$20.47
Shoe and Leather Workers and Repairers	51-6041	50	\$14.25	\$18.43	\$17.98	\$20.48
Tailors, Dressmakers, and Custom Sewers	51-6052	60	\$14.15	\$17.12	\$16.09	\$18.59
Textile Bleaching and Dyeing Machine Operators and Tenders	51-6061	70	\$14.42	\$19.23	\$18.21	\$21.60
Textile Cutting Machine Setters, Operators, and Tenders	51-6062	120	\$16.28	\$19.29	\$18.46	\$20.78
Textile Knitting and Weaving Machine Setters, Operators, and Tenders	51-6063	180	\$17.00	\$20.59	\$19.64	\$22.35
Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders	51-6064	190	\$16.73	\$20.03	\$18.91	\$21.66
Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers	51-6091	90	\$18.45	\$21.83	\$22.48	\$23.50
Upholsterers	51-6093	30	\$17.45	\$26.17	\$28.54	\$30.46
Textile, Apparel, and Furnishings Workers, All Other	51-6099	250	\$17.26	\$20.70	\$18.57	\$22.40
Cabinetmakers and Bench Carpenters	51-7011	260	\$16.35	\$22.42	\$21.81	\$25.42
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	230	\$16.62	\$19.71	\$18.32	\$21.24
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	380	\$14.55	\$19.18	\$19.01	\$21.46
Power Plant Operators	51-8013	190	\$26.55	\$37.70	\$38.30	\$43.19

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STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Stationary Engineers and Boiler Operators	51-8021	50	\$26.20	\$31.05	\$30.73	\$33.44
Water and Wastewater Treatment Plant and System Operators	51-8031	390	\$22.40	\$28.62	\$26.86	\$31.68
Plant and System Operators, All Other	51-8099	230	\$23.83	\$30.83	\$30.09	\$34.27
Chemical Equipment Operators and Tenders	51-9011	NP	\$21.68	\$30.70	\$27.20	\$35.14
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	260	\$18.50	\$26.15	\$23.42	\$29.92
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	160	\$18.01	\$23.14	\$23.55	\$25.68
Grinding and Polishing Workers, Hand	51-9022	30	\$14.57	\$16.03	\$15.87	\$16.76
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	220	\$18.85	\$24.13	\$21.84	\$26.73
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	170	\$15.84	\$22.06	\$22.30	\$25.12
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	470	\$17.61	\$20.87	\$20.49	\$22.47
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	51-9051	70	\$20.76	\$25.04	\$25.35	\$27.15
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	3,490	\$18.71	\$25.67	\$24.19	\$29.10
Jewelers and Precious Stone and Metal Workers	51-9071	90	\$19.40	\$25.61	\$25.10	\$28.67
Dental Laboratory Technicians	51-9081	50	\$19.48	\$26.53	\$25.38	\$30.01
Medical Appliance Technicians	51-9082	90	\$19.61	\$27.73	\$24.38	\$31.72
Ophthalmic Laboratory Technicians	51-9083	180	\$18.99	\$30.82	\$32.46	\$36.65
Packaging and Filling Machine Operators and Tenders	51-9111	890	\$14.96	\$23.34	\$20.96	\$27.47
Painting, Coating, and Decorating Workers	51-9123	60	\$15.96	\$20.67	\$20.11	\$22.99
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	570	\$18.09	\$23.89	\$22.48	\$26.75
Photographic Process Workers and Processing Machine Operators	51-9151	30	\$13.96	\$18.46	\$14.88	\$20.67
Computer Numerically Controlled Tool Operators	51-9161	2,790	\$19.41	\$25.62	\$24.75	\$28.67
Computer Numerically Controlled Tool Programmers	51-9162	350	\$26.80	\$34.56	\$32.25	\$38.40
Adhesive Bonding Machine Operators and Tenders	51-9191	70	\$18.50	\$22.99	\$23.51	\$25.19
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	90	\$16.28	\$20.33	\$19.58	\$22.33
Etchers and Engravers	51-9194	90	\$17.09	\$19.89	\$20.00	\$21.26
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	130	\$19.93	\$24.37	\$24.18	\$26.54
Paper Goods Machine Setters, Operators, and Tenders	51-9196	180	\$17.75	\$23.53	\$23.08	\$26.39
HelpersProduction Workers	51-9198	670	\$14.80	\$18.60	\$17.50	\$20.47
Production Workers, All Other	51-9199	1,060	\$16.26	\$20.22	\$19.54	\$22.18
Transportation and Material Moving Occupations	53-0000	50,840	\$13.96	\$21.06	\$18.80	\$24.56
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	2,480	\$20.55	\$29.79	\$27.87	\$34.34
Commercial Pilots	53-2012	370	\$50,009	\$99,177	\$85,545	\$123,382
Air Traffic Controllers	53-2021	430	\$51.24	\$76.66	\$84.17	\$89.19
Ambulance Drivers and Attendants, Except Emergency Medical Technicians	53-3011	NP	\$14.78	\$19.73	\$20.55	\$22.16
Driver/Sales Workers	53-3031	1,840	\$9.48	\$17.05	\$16.36	\$20.78

			JUNE 2023			
STATEWIDE Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Heavy and Tractor-Trailer Truck Drivers	53-3032	7,560	\$21.27	\$27.46	\$26.68	\$30.52
Light Truck Drivers	53-3033	5,280	\$13.41	\$20.41	\$19.35	\$23.87
Bus Drivers, School	53-3051	1,870	\$17.33	\$21.37	\$20.44	\$23.35
Bus Drivers, Transit and Intercity	53-3052	190	\$17.21	\$22.17	\$22.63	\$24.60
Shuttle Drivers and Chauffeurs	53-3053	820	\$11.55	\$16.62	\$16.13	\$19.11
Taxi Drivers	53-3054	80	\$12.45	\$18.38	\$21.02	\$21.29
Motor Vehicle Operators, All Other	53-3099	460	\$12.08	\$15.25	\$13.66	\$16.81
Locomotive Engineers	53-4011	50	\$35.22	\$38.32	\$38.09	\$39.85
Railroad Conductors and Yardmasters	53-4031	NP	\$31.00	\$35.75	\$36.26	\$38.09
Sailors and Marine Oilers	53-5011	30	\$14.80	\$20.29	\$20.43	\$23.00
Captains, Mates, and Pilots of Water Vessels	53-5021	40	\$19.30	\$32.78	\$33.71	\$39.41
Parking Attendants	53-6021	240	\$12.45	\$15.29	\$14.42	\$16.69
Automotive and Watercraft Service Attendants	53-6031	380	\$13.98	\$16.98	\$17.38	\$18.47
Aircraft Service Attendants	53-6032	50	\$17.43	\$20.61	\$17.95	\$22.18
Transportation Inspectors	53-6051	30	\$25.37	\$48.63	\$52.37	\$60.09
Conveyor Operators and Tenders	53-7011	120	\$14.80	\$17.74	\$16.87	\$19.20
Crane and Tower Operators	53-7021	60	\$24.90	\$33.99	\$33.82	\$38.47
Industrial Truck and Tractor Operators	53-7051	1,590	\$18.51	\$23.30	\$23.19	\$25.67
Cleaners of Vehicles and Equipment	53-7061	900	\$13.60	\$17.48	\$17.02	\$19.39
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	6,030	\$15.05	\$19.01	\$18.23	\$20.96
Machine Feeders and Offbearers	53-7063	510	\$15.53	\$20.20	\$20.44	\$22.49
Packers and Packagers, Hand	53-7064	4,120	\$12.18	\$14.94	\$14.69	\$16.29
Stockers and Order Fillers	53-7065	14,420	\$13.87	\$17.54	\$16.60	\$19.35
Gas Compressor and Gas Pumping Station Operators	53-7071	30	\$26.63	\$31.99	\$28.01	\$34.64
Refuse and Recyclable Material Collectors	53-7081	600	\$15.25	\$19.17	\$17.91	\$21.10

SUBSTATE AREAS

CLAREMONT -						
CHARLESTOWN AREA		May 2022		Mean		
		Estimated	Entry Level	(Average)	Median	Experienced
Occupational Employment & Wages	SOC Code	Employment	Wage *	Wage *	Wage *	Wage *
Total all occupations	00-0000	14,170	\$14.69	\$25.97	\$21.19	\$31.61
Management Occupations	11-0000	780	\$27.70	\$54.41	\$46.72	\$67.75
General and Operations Managers	11-1021	320	\$26.86	\$57.46	\$42.10	\$72.76
Computer and Information Systems Managers	11-3021	30	\$47.07	\$69.75	\$66.53	\$81.10
Financial Managers	11-3031	60	\$34.59	\$54.35	\$51.52	\$64.23
Industrial Production Managers	11-3051	30	\$36.58	\$56.75	\$51.48	\$66.82
Education Administrators, Kindergarten through Secondary	11-9032	40	\$65,837	\$92,340	\$98,589	\$105,592
Medical and Health Services Managers	11-9111	30	\$32.34	\$52.90	\$51.04	\$63.18
Postmasters and Mail Superintendents	11-9131	NP	\$37.33	\$39.69	\$39.96	\$40.87
Business and Financial Operations Occupations	13-0000	530	\$21.76	\$34.15	\$30.82	\$40.33
Buyers and Purchasing Agents	13-1020	40	\$23.01	\$28.84	\$28.58	\$31.76
Cost Estimators	13-1051	40	\$23.61	\$37.00	\$37.56	\$43.69
Human Resources Specialists	13-1071	70	\$19.59	\$30.87	\$28.92	\$36.50
Project Management Specialists	13-1082	60	\$25.26	\$38.54	\$33.41	\$45.18
Training and Development Specialists	13-1151	30	\$22.38	\$28.73	\$26.62	\$31.89
Market Research Analysts and Marketing Specialists	13-1161	50	\$22.74	\$34.45	\$31.86	\$40.30
Accountants and Auditors	13-2011	90	\$24.19	\$35.73	\$34.54	\$41.50
Computer and Mathematical Occupations	15-0000	240	\$25.16	\$42.19	\$39.25	\$50.71
Computer User Support Specialists	15-1232	60	\$21.65	\$29.14	\$28.81	\$32.88
Network and Computer Systems Administrators	15-1244	40	\$28.16	\$38.06	\$39.25	\$43.00
Software Developers	15-1252	40	\$39.93	\$56.44	\$52.38	\$64.68
Architecture and Engineering Occupations	17-0000	230	\$27.98	\$43.65	\$40.59	\$51.47
Industrial Engineers	17-2112	70	\$31.70	\$45.14	\$41.58	\$51.85
Mechanical Engineers	17-2141	40	\$33.71	\$51.16	\$48.85	\$59.88
Architectural and Civil Drafters	17-3011	30	\$22.00	\$27.31	\$24.64	\$29.97
Life, Physical, and Social Science Occupations	19-0000	70	\$22.59	\$33.44	\$29.34	\$38.86
Community and Social Service Occupations	21-0000	280	\$19.32	\$29.38	\$29.27	\$34.41
Educational, Guidance, and Career Counselors and Advisors	21-1012	50	\$13.32	\$32.77	\$23.27	\$37.96
Substance abuse, behavioral disorder, and mental health	21-1012	70	\$20.80	\$31.95	\$33.90	\$37.53
counselors Child, Family, and School Social Workers	21-1021	50	\$24.32	\$30.78	\$29.27	\$34.02
Social and Human Service Assistants	21-1021	40	\$15.99	\$19.01	\$23.27	\$20.53
	21-1095	40	\$10.99	\$19.01	\$17.7U	φ20.00
Legal Occupations	23-0000	30	\$21.67	\$38.60	\$31.04	\$47.07
Educational Instruction and Library Occupations	25-0000	1,090	\$16.03	\$25.94	\$23.35	\$30.89
Preschool Teachers, Except Special Education	25-2011	70	\$13.63	\$16.15	\$15.15	\$17.41
Elementary School Teachers, Except Special Education	25-2021	230	\$46,547	\$64,812	\$59,154	\$73,944
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	90	\$42,915	\$58,174	\$63,662	\$65,804

CLAREMONT -			JUNE 2023				
CHARLESTOWN AREA		May 2022		Mean			
CHANLES I UWN ANEA		Estimated	Entry Level	(Average)	Median	Experienced	
Occupational Employment & Wages	SOC Code	Employment	Wage *	Wage *	Wage *	Wage *	
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	120	\$47,436	\$71,044	\$64,261	\$82,848	
Special Education Teachers, Kindergarten and Elementary School	25-2052	50	\$44,341	\$68,246	\$68,586	\$80,197	
Substitute Teachers, Short-Term	25-3031	50	\$13.72	\$15.14	\$15.46	\$15.84	
Librarians and Media Collections Specialists	25-4022	30	\$18.10	\$26.51	\$22.96	\$30.72	
Teaching Assistants, Except Postsecondary	25-9045	280	\$30,997	\$37,666	\$38,302	\$41,001	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	90	\$17.00	\$33.44	\$27.59	\$41.66	
Healthcare Practitioners and Technical Occupations	29-0000	610	\$19.56	\$46.93	\$33.54	\$60.62	
Registered Nurses	29-1141	140	\$29.70	\$38.32	\$38.03	\$42.62	
Pharmacy Technicians	29-2052	40	\$15.18	\$19.04	\$18.50	\$20.97	
Licensed Practical and Licensed Vocational Nurses	29-2061	60	\$25.91	\$30.76	\$30.64	\$33.20	
Healthcare Support Occupations	31-0000	490	\$14.95	\$19.01	\$18.88	\$21.04	
Home Health and Personal Care Aides	31-1120	150	\$13.92	\$16.33	\$16.28	\$17.53	
Nursing Assistants	31-1131	230	\$16.99	\$19.92	\$20.51	\$21.38	
Durata ativas Conventions	22,0000	000	¢15 50	¢04.00	600.00	600.0C	
Protective Service Occupations	33-0000 33-2011	260 50	\$15.52 \$15.11	\$24.68 \$17.67	\$23.60 \$15.56	\$29.26 \$18.95	
Firefighters Police and Sheriff's Patrol Officers	33-3051	80	\$23.81	\$17.07	\$15.50	\$10.95	
	33-3031	00	φ23.01	φ30.43	\$23.33	φ 3 3.74	
Food Preparation and Serving Related Occupations	35-0000	930	\$11.55	\$16.08	\$14.82	\$18.34	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	80	\$16.33	\$21.87	\$21.59	\$24.64	
Cooks, Institution and Cafeteria	35-2012	70	\$14.67	\$17.42	\$17.66	\$18.81	
Cooks, Short Order	35-2015	90	\$13.05	\$15.04	\$14.96	\$16.03	
Food Preparation Workers	35-2021	50	\$13.04	\$15.70	\$15.35	\$17.03	
Fast Food and Counter Workers	35-3023	260	\$11.08	\$13.61	\$14.37	\$14.88	
Food Servers, Nonrestaurant	35-3041	30	\$13.87	\$14.62	\$14.63	\$15.00	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	360	\$14.33	\$19.28	\$18.47	\$21.77	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	180	\$13.44	\$17.46	\$17.47	\$19.46	
Maids and Housekeeping Cleaners	37-2012	40	\$14.15	\$15.98	\$16.35	\$16.90	
Landscaping and Groundskeeping Workers	37-3011	110	\$15.42	\$19.91	\$18.86	\$22.15	
Personal Care and Service Occupations	39-0000	130	\$11.21	\$16.51	\$15.85	\$19.16	
Childcare Workers	39-9011	40	\$9.92	\$13.94	\$15.04	\$15.95	
Recreation Workers	39-9032	40	\$11.93	\$16.91	\$16.11	\$19.40	
Sales and Related Occupations	41-0000	1,410	\$12.41	\$19.73	\$14.84	\$23.38	
First-Line Supervisors of Retail Sales Workers	41-1011	180	\$17.28	\$24.61	\$23.30	\$28.28	
Cashiers	41-2011	590	\$11.76	\$13.75	\$13.62	\$14.75	

CLAREMONT -			JUNE 2023				
CHARLESTOWN AREA	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Counter and Rental Clerks	41-2021	40	\$15.68	\$22,78	\$20.70	\$26.34	
Parts Salespersons	41-2022	40	\$13.00	\$19.95	\$20.70	\$20.34	
Retail Salespersons	41-2022	340	\$14.33	\$17.49	\$10.70	\$20.01	
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	40	\$19.95	\$39.20	\$34.29	\$48.82	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	90	\$20.71	\$34.65	\$32.06	\$41.63	
Office and Administrative Support Occupations	43-0000	1,930	\$15.77	\$22.09	\$20.36	\$25.25	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	160	\$19.85	\$29.47	\$27.79	\$34.29	
Billing and Posting Clerks	43-3021	50	\$18.44	\$21.98	\$20.14	\$23.76	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	160	\$16.43	\$22.30	\$22.00	\$25.24	
Tellers	43-3071	50	\$15.11	\$17.71	\$17.66	\$19.02	
Customer Service Representatives	43-4051	300	\$14.35	\$21.47	\$20.44	\$25.02	
Library Assistants, Clerical	43-4121	30	\$12.08	\$15.97	\$16.73	\$17.91	
Loan Interviewers and Clerks	43-4131	30	\$19.40	\$22.07	\$20.24	\$23.41	
New Accounts Clerks	43-4141	40	\$17.82	\$19.39	\$19.01	\$20.19	
Receptionists and Information Clerks	43-4171	60	\$14.49	\$18.12	\$18.11	\$19.94	
Postal Service Mail Carriers	43-5052	40	\$19.87	\$27.74	\$25.14	\$31.68	
Production, Planning, and Expediting Clerks	43-5061	40	\$17.60	\$25.67	\$23.29	\$29.70	
Shipping, Receiving, and Inventory Clerks	43-5071	120	\$15.38	\$20.35	\$19.40	\$22.84	
Medical Secretaries and Administrative Assistants	43-6013	60	\$15.84	\$19.84	\$19.40	\$21.85	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	240	\$15.23	\$20.57	\$20.08	\$23.25	
Office Clerks, General	43-9061	300	\$15.95	\$21.87	\$21.20	\$24.82	
Farming, Fishing, and Forestry Occupations	45-0000	30	\$13.14	\$17.92	\$17.69	\$20.33	
Construction and Extraction Occupations	47-0000	790	\$17.93	\$24.21	\$23.25	\$27.33	
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	110	\$21.65	\$28.29	\$26.39	\$31.60	
Carpenters	47-2031	160	\$19.88	\$25.71	\$24.68	\$28.63	
Construction Laborers	47-2061	70	\$17.11	\$19.93	\$19.33	\$21.34	
Operating Engineers and Other Construction Equipment Operators	47-2073	50	\$20.62	\$26.35	\$25.05	\$29.21	
Electricians	47-2111	60	\$20.70	\$28.02	\$24.46	\$31.69	
Painters, Construction and Maintenance	47-2141	40	\$16.57	\$22.00	\$23.14	\$24.72	
Plumbers, Pipefitters, and Steamfitters	47-2152	30	\$17.73	\$26.15	\$25.34	\$30.37	
Highway Maintenance Workers	47-4051	130	\$16.47	\$19.76	\$19.07	\$21.41	
Installation, Maintenance, and Repair Occupations	49-0000	520	\$17.98	\$27.39	\$25.15	\$32.11	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	40	\$27.04	\$36.91	\$34.00	\$41.85	
Automotive Service Technicians and Mechanics	49-3023	90	\$16.28	\$23.72	\$24.14	\$27.44	
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$20.86	\$26.27	\$24.22	\$28.98	

CLAREMONT -						
CHARLESTOWN AREA	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	40	\$22.50	\$29.19	\$31.30	\$32.53
Maintenance and Repair Workers, General	49-9071	110	\$16.95	\$22.67	\$22.86	\$25.54
Production Occupations	51-0000	2,040	\$16.49	\$23.37	\$21.87	\$26.81
First-Line Supervisors of Production and Operating Workers	51-1011	190	\$24.13	\$33.48	\$31.61	\$38.15
Miscellaneous Assemblers and Fabricators	51-2090	270	\$15.71	\$18.91	\$18.53	\$20.51
Bakers	51-3011	30	\$14.39	\$17.15	\$17.09	\$18.51
Machinists	51-4041	140	\$19.04	\$24.70	\$24.50	\$27.54
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	30	\$14.49	\$20.69	\$15.57	\$23.79
Tool and Die Makers	51-4111	40	\$24.02	\$28.63	\$26.67	\$30.94
Welders, Cutters, Solderers, and Brazers	51-4121	90	\$18.29	\$23.23	\$22.22	\$25.70
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	110	\$19.07	\$26.52	\$25.53	\$30.25
Computer Numerically Controlled Tool Operators	51-9161	290	\$19.32	\$24.48	\$25.18	\$27.07
HelpersProduction Workers	51-9198	30	\$14.88	\$20.70	\$22.52	\$23.62
Transportation and Material Moving Occupations	53-0000	1,330	\$13.41	\$18.40	\$16.43	\$20.89
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	50	\$18.33	\$26.57	\$25.62	\$30.69
Heavy and Tractor-Trailer Truck Drivers	53-3032	230	\$20.37	\$24.70	\$24.31	\$26.86
Light Truck Drivers	53-3033	110	\$11.34	\$15.89	\$14.64	\$18.16
Industrial Truck and Tractor Operators	53-7051	40	\$16.69	\$20.09	\$19.97	\$21.79
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	150	\$14.78	\$17.75	\$17.75	\$19.23
Packers and Packagers, Hand	53-7064	140	\$11.81	\$14.16	\$14.34	\$15.32
Stockers and Order Fillers	53-7065	360	\$13.15	\$15.71	\$16.01	\$17.00

CONWAY - WOLFEBORO				JUNE	2023	
AREA		May 2022		Mean		
ANEA		Estimated	Entry Level	(Average)	Median	Experienced
Occupational Employment & Wages	SOC Code	Employment	Wage *	Wage *	Wage *	Wage *
Total all occupations	00-0000	17,040	\$13.65	\$24.37	\$19.73	\$29.74
Management Occupations	11-0000	990	\$24.55	\$47.36	\$40.00	\$58.77
General and Operations Managers	11-1021	460	\$23.89	\$48.44	\$38.33	\$60.72
Sales Managers	11-2022	30	\$25.66	\$50.73	\$39.05	\$63.25
Financial Managers	11-3031	60	\$38.78	\$62.94	\$52.51	\$75.03
Education Administrators, Kindergarten through Secondary	11-9032	70	\$68,045	\$91,596	\$90,393	\$103,371
Food Service Managers	11-9051	40	\$24.53	\$34.23	\$32.71	\$39.07
Lodging Managers	11-9081	30	\$23.22	\$35.18	\$28.78	\$41.16
Medical and Health Services Managers	11-9111	60	\$40.70	\$59.61	\$51.23	\$69.07
Social and Community Service Managers	11-9151	30	\$22.86	\$30.71	\$29.50	\$34.64
Business and Financial Operations Occupations	13-0000	550	\$20.27	\$35.09	\$30.71	\$42.49
Buyers and Purchasing Agents	13-1020	30	\$19.76	\$28.43	\$26.91	\$32.76
Human Resources Specialists	13-1071	40	\$23.70	\$35.66	\$34.19	\$41.65
Project Management Specialists	13-1082	60	\$23.18	\$36.03	\$34.85	\$42.45
Training and Development Specialists	13-1151	40	\$16.30	\$27.44	\$20.92	\$33.01
Market Research Analysts and Marketing Specialists	13-1161	60	\$17.06	\$29.28	\$25.36	\$35.40
Accountants and Auditors	13-2011	120	\$24.38	\$35.95	\$33.63	\$41.73
Personal Financial Advisors	13-2052	30	\$24.56	\$52.01	\$41.67	\$65.75
Computer and Mathematical Occupations	15-0000	190	\$23.22	\$38.62	\$34.59	\$46.32
Computer User Support Specialists	15-1232	60	\$18.64	\$25.69	\$25.91	\$29.20
Software Developers	15-1252	30	\$35.20	\$50.69	\$54.74	\$58.42
Architecture and Engineering Occupations	17-0000	100	\$22.52	\$38.23	\$35.10	\$46.09
Life, Physical, and Social Science Occupations	19-0000	80	\$19.39	\$32.58	\$30.36	\$39.18
Community and Social Service Occupations	21-0000	210	\$15.50	\$23.64	\$21.88	\$27.71
Educational, Guidance, and Career Counselors and Advisors	21-1012	30	\$24.85	\$32.11	\$31.22	\$35.74
Substance abuse, behavioral disorder, and mental health counselors	21-1012	40	\$18.98	\$26.14	\$24.32	\$29.71
Social and Human Service Assistants	21-1093	70	\$14.30	\$17.48	\$15.46	\$19.06
Logal Occupations	22,0000	00	\$20 G4	\$27 <i>1</i> 6	622.00	ÇVE OC
Legal Occupations	23-0000 23-1011	80	\$20.64	\$37.46	\$32.89	\$45.86 \$56.60
Lawyers Paralegals and Legal Assistants	23-2011	40 30	\$31.42 \$19.47	\$48.20 \$25.36	\$41.83 \$23.87	\$28.31
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Educational Instruction and Library Occupations	25-0000	1,240	\$16.05	\$24.79	\$23.73	\$29.17
Elementary School Teachers, Except Special Education	25-2021	250	\$46,121	\$62,304	\$62,277	\$70,396
Middle School Teachers, Except Special and Career/Technical Education	25-2022	130	\$45,052	\$62,095	\$63,174	\$70,617
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	140	\$45,443	\$57,542	\$52,524	\$63,591

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

CONWAY - WOLFEBORO			JUNE 2023			
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Special Education Teachers, Kindergarten and Elementary School	25-2052	60	\$46,517	\$64,819	\$63,570	\$73,970
Self-Enrichment Teachers	25-3021	30	\$16.08	\$28.10	\$23.70	\$34.10
Substitute Teachers, Short-Term	25-3031	70	\$13.25	\$17.21	\$15.46	\$19.19
Librarians and Media Collections Specialists	25-4022	50	\$17.39	\$24.02	\$22.98	\$27.34
Teaching Assistants, Except Postsecondary	25-9045	310	\$29,169	\$37,313	\$37,754	\$41,385
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	180	\$15.21	\$29.42	\$20.85	\$36.52
Merchandise Displayers and Window Trimmers	27-1026	30	\$15.23	\$17.47	\$15.65	\$18.59
Healthcare Practitioners and Technical Occupations	29-0000	980	\$22.90	\$44.89	\$39.04	\$55.88
Pharmacists	29-1051	30	\$58.80	\$68.84	\$67.87	\$73.85
Physical Therapists	29-1123	60	\$34.95	\$43.19	\$43.30	\$47.31
Registered Nurses	29-1141	340	\$30.56	\$38.88	\$40.51	\$43.05
Radiologic Technologists and Technicians	29-2034	30	\$29.25	\$34.68	\$32.46	\$37.39
Emergency Medical Technicians	29-2042	50	\$14.98	\$18.33	\$17.79	\$20.00
Pharmacy Technicians	29-2052	50	\$15.94	\$20.11	\$19.74	\$22.20
Licensed Practical and Licensed Vocational Nurses	29-2061	40	\$25.66	\$30.18	\$30.11	\$32.42
Medical Records Specialists	29-2072	30	\$16.41	\$20.01	\$18.16	\$21.80
Healthcare Support Occupations	31-0000	650	\$14.88	\$18.86	\$18.70	\$20.86
Home Health and Personal Care Aides	31-1120	240	\$14.46	\$15.82	\$15.38	\$16.51
Nursing Assistants	31-1131	210	\$16.98	\$19.46	\$19.21	\$20.70
Dental Assistants	31-9091	30	\$20.67	\$24.74	\$25.70	\$26.77
Medical Assistants	31-9092	80	\$18.82	\$21.25	\$21.50	\$22.46
Protective Service Occupations	33-0000	350	\$15.89	\$24.28	\$23.72	\$28.48
Firefighters	33-2011	80	\$15.12	\$20.25	\$20.26	\$22.81
Police and Sheriff's Patrol Officers	33-3051	100	\$23.02	\$28.84	\$29.38	\$31.75
Security Guards	33-9032	50	\$11.92	\$16.21	\$15.33	\$18.34
Food Preparation and Serving Related Occupations	35-0000	2,410	\$10.92	\$16.43	\$14.97	\$19.18
Chefs and Head Cooks	35-1011	60	\$21.93	\$30.98	\$29.23	\$35.51
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	180	\$15.56	\$22.30	\$22.05	\$25.66
Cooks, Fast Food	35-2011	70	\$12.49	\$14.82	\$14.85	\$16.00
Cooks, Institution and Cafeteria	35-2012	70	\$15.30	\$19.78	\$18.09	\$22.01
Cooks, Restaurant	35-2014	350	\$14.84	\$17.92	\$18.41	\$19.46
Food Preparation Workers	35-2021	120	\$12.48	\$16.05	\$14.54	\$17.84
Bartenders	35-3011	140	\$10.21	\$18.59	\$15.55	\$22.77
Fast Food and Counter Workers	35-3023	490	\$10.98	\$13.60	\$14.13	\$14.91
Waiters and Waitresses	35-3031	430	\$9.20	\$16.55	\$14.26	\$20.21
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	90	\$8.44	\$11.93	\$11.19	\$13.67
Dishwashers	35-9021	150	\$10.77	\$13.06	\$11.79	\$14.20
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	120	\$11.04	\$13.78	\$13.61	\$15.15

CONWAY - WOLFEBORO				JUNE	2023		
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	940	\$14.10	\$18.66	\$17.75	\$20.94	
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	50	\$20.33	\$26,49	\$27.12	\$29.57	
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	40	\$19.92	\$29.43	\$24.50	\$34.18	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	220	\$13.30	\$17.40	\$17.72	\$19.46	
Maids and Housekeeping Cleaners	37-2012	290	\$14.29	\$16.21	\$15.73	\$17.18	
Landscaping and Groundskeeping Workers	37-3011	340	\$14.19	\$18.88	\$18.92	\$21.23	
Personal Care and Service Occupations	39-0000	340	\$11.25	\$17.42	\$15.49	\$20.51	
Animal Caretakers	39-2021	50	\$12.76	\$16.38	\$15.85	\$18.19	
Amusement and Recreation Attendants	39-3091	60	\$9.70	\$13.09	\$13.34	\$14.78	
Recreation Workers	39-9032	80	\$11.73	\$18.04	\$17.84	\$21.19	
Sales and Related Occupations	41-0000	2.030	\$12.09	\$19.57	\$15.40	\$23.30	
First-Line Supervisors of Retail Sales Workers	41-1011	270	\$18.15	\$24.97	\$23.07	\$28.36	
Cashiers	41-2011	630	\$11.20	\$13.61	\$13.71	\$14.80	
Counter and Rental Clerks	41-2021	50	\$14.49	\$20.31	\$18.94	\$23.23	
Parts Salespersons	41-2022	40	\$13.16	\$18.08	\$18.26	\$20.55	
Retail Salespersons	41-2031	720	\$11.90	\$16.61	\$15.09	\$18.96	
Insurance Sales Agents	41-3021	40	\$23.60	\$31.73	\$29.89	\$35.80	
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	70	\$19.79	\$36.31	\$33.07	\$44.58	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	110	\$17.55	\$31.70	\$28.35	\$38.77	
Office and Administrative Support Occupations	43-0000	2,300	\$14.75	\$21.00	\$19.64	\$24.13	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	170	\$20.33	\$28.59	\$26.21	\$32.72	
Billing and Posting Clerks	43-3021	30	\$17.28	\$21.65	\$22.45	\$23.83	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	250	\$14.81	\$21.16	\$20.63	\$24.33	
Tellers	43-3071	40	\$15.61	\$17.59	\$17.48	\$18.58	
Court, Municipal, and License Clerks	43-4031	30	\$15.07	\$21.98	\$22.11	\$25.44	
Customer Service Representatives	43-4051	240	\$13.71	\$18.52	\$16.43	\$20.92	
Hotel, Motel, and Resort Desk Clerks	43-4081	120	\$14.07	\$15.89	\$15.41	\$16.79	
Interviewers, Except Eligibility and Loan	43-4111	30	\$17.92	\$20.74	\$19.60	\$22.15	
Library Assistants, Clerical	43-4121	50	\$12.33	\$16.06	\$17.44	\$17.92	
Receptionists and Information Clerks	43-4171	90	\$13.54	\$17.49	\$17.69	\$19.47	
Public Safety Telecommunicators	43-5031	40	\$18.18	\$23.50	\$22.44	\$26.17	
Postal Service Clerks	43-5051	40	\$24.78	\$29.59	\$29.45	\$32.00	
Postal Service Mail Carriers	43-5052	30	\$19.89	\$26.48	\$23.71	\$29.78	
Shipping, Receiving, and Inventory Clerks	43-5071	90	\$14.60	\$18.99	\$18.46	\$21.17	
Executive Secretaries and Executive Administrative Assistants	43-6011	30	\$23.14	\$30.30	\$29.22	\$33.88	
Medical Secretaries and Administrative Assistants	43-6013	100	\$17.85	\$20.43	\$20.25	\$21.71	

CONWAY - WOLFEBORO			JUNE 2023				
AREA		May 2022		Mean			
		Estimated	Entry Level	(Average)	Median	Experienced	
Occupational Employment & Wages	SOC Code	Employment	Wage *	Wage *	Wage *	Wage *	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	270	\$14.55	\$19.98	\$19.83	\$22.70	
Office Clerks, General	43-9061	410	\$15.26	\$21.40	\$19.99	\$24.46	
Farming, Fishing, and Forestry Occupations	45-0000	60	\$13.30	\$18.76	\$17.28	\$21.50	
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	30	\$13.47	\$16.24	\$15.71	\$17.62	
				405.05		400.07	
Construction and Extraction Occupations	47-0000	760	\$18.99	\$25.85	\$24.34	\$29.27	
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	70	\$28.03	\$36.83	\$34.98	\$41.23	
Carpenters	47-2031	150	\$20.66	\$25.46	\$24.28	\$27.86	
Construction Laborers	47-2061	110	\$16.85	\$20.49	\$20.04	\$22.31	
Operating Engineers and Other Construction Equipment Operators	47-2073	110	\$21.14	\$26.36	\$25.78	\$28.97	
Electricians	47-2111	60	\$19.81	\$27.62	\$24.89	\$31.54	
Painters, Construction and Maintenance	47-2141	30	\$15.73	\$21.40	\$23.44	\$24.25	
Plumbers, Pipefitters, and Steamfitters	47-2152	40	\$20.36	\$27.59	\$25.67	\$31.21	
Highway Maintenance Workers	47-4051	50	\$20.62	\$23.95	\$22.90	\$25.62	
Installation, Maintenance, and Repair Occupations	49-0000	750	\$16.64	\$24.97	\$23.26	\$29.14	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	70	\$22.40	\$33.50	\$31.39	\$39.05	
Automotive Service Technicians and Mechanics	49-3023	70	\$15.99	\$23.84	\$24.14	\$27.77	
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	40	\$24.10	\$30.65	\$31.74	\$33.92	
Maintenance and Repair Workers, General	49-9071	300	\$15.65	\$21.03	\$19.78	\$23.72	
Production Occupations	51-0000	690	\$15.20	\$21.05	\$18.77	\$23.99	
First-Line Supervisors of Production and Operating Workers	51-1011	40	\$13.20	\$21.05	\$31.23	\$38.13	
Miscellaneous Assemblers and Fabricators	51-2090	40	\$21.00	\$19.10	\$16.29	\$21.02	
Bakers	51-3011	50	\$13.23	\$16.62	\$15.52	\$18.32	
Machinists	51-4041	40	\$13.25	\$10.02	\$22.59	\$25.94	
Laundry and Dry-Cleaning Workers	51-6011	30	\$13.49	\$16.27	\$16.17	\$17.66	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	30	\$14.67	\$21.54	\$19.57	\$24.99	
Transportation and Material Moving Occupations	53-0000	1,160	\$13.32	\$19.02	\$18.05	\$21.88	
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	60	\$18.50	\$27.27	\$25.75	\$31.66	
Heavy and Tractor-Trailer Truck Drivers	53-3032	230	\$19.71	\$24.27	\$24.86	\$26.54	
Light Truck Drivers	53-3033	100	\$11.28	\$15.52	\$14.69	\$17.65	
Bus Drivers, School	53-3051	70	\$18.31	\$21.18	\$19.24	\$22.61	
Shuttle Drivers and Chauffeurs	53-3053	30	\$10.50	\$14.56	\$15.30	\$16.60	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	130	\$14.18	\$17.92	\$17.90	\$19.79	
Packers and Packagers, Hand	53-7064	40	\$9.74	\$13.33	\$12.21	\$15.11	
Stockers and Order Fillers	53-7065	320	\$13.59	\$15.94	\$15.61	\$17.11	
Refuse and Recyclable Material Collectors	53-7081	30	\$16.46	\$20.16	\$20.17	\$22.00	

			JUNE 2023				
DOVER - DURHAM AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-0000	47,530	\$14.74	\$30.02	\$23.31	\$37.66	
Management Occupations	11-0000	2,870	\$30.84	\$60.93	\$51.46	\$75.97	
General and Operations Managers	11-1021	950	\$27.51	\$60.81	\$45.28	\$77.46	
Marketing Managers	11-2021	70	\$39.85	\$66.60	\$62.70	\$79.97	
Sales Managers	11-2022	110	\$35.17	\$66.12	\$62.17	\$81.59	
Fundraising Managers	11-2033	30	\$41.71	\$60.25	\$53.11	\$69.53	
Administrative Services Managers	11-3012	60	\$35.86	\$53.13	\$50.07	\$61.76	
Facilities Managers	11-3013	50	\$32.64	\$45.38	\$41.91	\$51.75	
Computer and Information Systems Managers	11-3021	320	\$56.71	\$79.21	\$81.13	\$90.46	
Financial Managers	11-3031	240	\$41.57	\$68.84	\$63.71	\$82.47	
Industrial Production Managers	11-3051	70	\$36.74	\$51.34	\$50.12	\$58.64	
Human Resources Managers	11-3121	50	\$42.36	\$67.25	\$58.40	\$79.70	
Construction Managers	11-9021	50	\$36.18	\$51.48	\$48.08	\$59.14	
Education and Childcare Administrators, Preschool and Daycare	11-9031	50	\$17.53	\$26.38	\$22.83	\$30.79	
Education Administrators, Kindergarten through Secondary	11-9032	110	\$75,764	\$97,082	\$100,792	\$107,741	
Architectural and Engineering Managers	11-9041	60	\$47.52	\$65.04	\$60.91	\$73.81	
Food Service Managers	11-9051	90	\$23.23	\$33.63	\$29.77	\$38.83	
Medical and Health Services Managers	11-9111	140	\$40.32	\$71.30	\$60.85	\$86.80	
Natural Sciences Managers	11-9121	30	\$52.49	\$69.45	\$63.05	\$77.93	
Property, Real Estate, and Community Association Managers	11-9141	60	\$13.21	\$33.28	\$30.10	\$43.31	
Social and Community Service Managers	11-9151	50	\$22.47	\$34.01	\$31.54	\$39.78	
Managers, All Other	11-9199	60	\$40.52	\$64.38	\$64.88	\$76.32	
Business and Financial Operations Occupations	13-0000	2,540	\$24.05	\$40.74	\$37.43	\$49.08	
Buyers and Purchasing Agents	13-1020	150	\$22.37	\$33.33	\$30.63	\$38.80	
Claims Adjusters, Examiners, and Investigators	13-1031	70	\$24.13	\$37.78	\$30.86	\$44.59	
Compliance Officers	13-1041	60	\$24.16	\$36.55	\$38.66	\$42.73	
Cost Estimators	13-1051	50	\$24.37	\$35.18	\$31.94	\$40.59	
Human Resources Specialists	13-1071	230	\$22.15	\$38.90	\$34.59	\$47.27	
Logisticians	13-1081	30	\$26.57	\$36.56	\$38.87	\$41.55	
Project Management Specialists	13-1082	300	\$28.87	\$45.08	\$39.96	\$53.19	
Management Analysts	13-1111	210	\$36.36	\$59.22	\$51.41	\$70.65	
Meeting, Convention, and Event Planners	13-1121	30	\$19.29	\$26.29	\$24.38	\$29.79	
Fundraisers	13-1131	50	\$28.25	\$36.08	\$34.81	\$39.99	
Compensation, Benefits, and Job Analysis Specialists	13-1141	30	\$30.61	\$38.11	\$33.52	\$41.85	
Training and Development Specialists	13-1151	150	\$15.00	\$29.90	\$26.08	\$37.36	
Market Research Analysts and Marketing Specialists	13-1161	170	\$18.81	\$32.12	\$29.13	\$38.78	
Business Operations Specialists, All Other	13-1199	200	\$28.77	\$51.98	\$51.72	\$63.58	
Accountants and Auditors	13-2011	450	\$27.23	\$38.11	\$35.83	\$43.55	
Financial and Investment Analysts	13-2051	80	\$31.35	\$42.18	\$41.13	\$47.59	
Personal Financial Advisors	13-2052	60	\$25.43	\$47.85	\$40.42	\$59.08	
Insurance Underwriters	13-2053	40	\$29.89	\$50.93	\$50.33	\$61.44	

			JUNE 2023			
DOVER - DURHAM AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Loan Officers	13-2072	70	\$23.63	\$38.68	\$30.65	\$46.21
Tax Preparers	13-2082	30	\$17.00	\$32.63	\$36.16	\$40.45
Computer and Mathematical Occupations	15-0000	2,090	\$33.52	\$54.21	\$53.62	\$64.56
Computer Systems Analysts	15-1211	320	\$41.36	\$60.94	\$61.70	\$70.73
Computer User Support Specialists	15-1232	290	\$23.51	\$33.13	\$33.80	\$37.94
Computer Network Architects	15-1241	70	\$47.14	\$67.44	\$66.77	\$77.60
Network and Computer Systems Administrators	15-1244	230	\$36.93	\$48.38	\$50.28	\$54.11
Software Developers	15-1252	730	\$41.32	\$59.66	\$61.86	\$68.83
Software Quality Assurance Analysts and Testers	15-1253	30	\$29.01	\$46.59	\$43.28	\$55.37
Operations Research Analysts	15-2031	60	\$36.85	\$52.14	\$53.62	\$59.77
Data Scientists	15-2051	50	\$24.61	\$41.61	\$36.39	\$50.10
Architecture and Engineering Occupations	17-0000	580	\$26.88	\$40.78	\$39.64	\$47.73
Civil Engineers	17-2051	60	\$33.01	\$47.68	\$41.74	\$55.01
Electrical Engineers	17-2071	40	\$38.11	\$51.33	\$47.66	\$57.95
Industrial Engineers	17-2112	90	\$33.70	\$43.51	\$40.49	\$48.41
Mechanical Engineers	17-2141	120	\$34.09	\$44.24	\$40.97	\$49.30
Engineers, All Other	17-2199	50	\$30.31	\$46.24	\$38.48	\$54.19
Industrial Engineering Technologists and Technicians	17-3026	30	\$22.52	\$28.40	\$26.15	\$31.34
Mechanical Engineering Technologists and Technicians	17-3027	30	\$23.67	\$31.40	\$25.22	\$35.27
Life, Physical, and Social Science Occupations	19-0000	420	\$21.99	\$36.55	\$32.27	\$43.84
Urban and Regional Planners	19-3051	30	\$26.99	\$35.19	\$31.17	\$39.29
Biological Technicians	19-4021	40	\$19.14	\$25.65	\$24.71	\$28.92
Life, Physical, and Social Science Technicians, All Other	19-4099	60	\$15.33	\$24.95	\$24.09	\$29.76
Community and Social Service Occupations	21-0000	600	\$17.85	\$26.52	\$24.61	\$30.86
Educational, Guidance, and Career Counselors and Advisors	21-1012	160	\$22.42	\$29.46	\$29.80	\$32.99
Substance abuse, behavioral disorder, and mental health counselors	21-1018	120	\$19.19	\$26.76	\$25.73	\$30.53
Child, Family, and School Social Workers	21-1021	50	\$19.20	\$27.22	\$25.87	\$31.24
Healthcare Social Workers	21-1022	40	\$28.73	\$37.12	\$34.97	\$41.33
Social and Human Service Assistants	21-1093	120	\$14.87	\$17.74	\$17.89	\$19.18
Community and Social Service Specialists, All Other	21-1099	40	\$18.29	\$23.31	\$22.13	\$25.83
Legal Occupations	23-0000	140	\$25.10	\$45.94	\$38.48	\$56.35
Lawyers	23-1011	80	\$34.68	\$58.53	\$47.11	\$70.46
Paralegals and Legal Assistants	23-2011	50	\$22.36	\$29.53	\$28.91	\$33.10
Educational Instruction and Library Occupations	25-0000	4,240	\$17.20	\$31.17	\$28.77	\$38.16
Preschool Teachers, Except Special Education	25-2011	270	\$14.56	\$17.18	\$15.60	\$18.49
Kindergarten Teachers, Except Special Education	25-2012	50	\$42,210	\$57,107	\$52,166	\$64,556
Elementary School Teachers, Except Special Education	25-2021	440	\$46,166	\$63,135	\$65,331	\$71,619

		JUNE 2023					
DOVER - DURHAM AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Middle School Teachers, Except Special and Career/Technical Education	25-2022	290	\$49,755	\$69,351	\$66,623	\$79,148	
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	390	\$48,286	\$69,035	\$67,080	\$79,408	
Career/Technical Education Teachers, Secondary School	25-2032	40	\$56,731	\$68,236	\$67,035	\$73,989	
Special Education Teachers, Kindergarten and Elementary School	25-2052	100	\$45,290	\$63,703	\$64,988	\$72,910	
Special Education Teachers, Middle School	25-2057	60	\$46,866	\$63,097	\$61,217	\$71,214	
Special Education Teachers, Secondary School	25-2058	60	\$44,156	\$59,155	\$56,434	\$66,655	
Self-Enrichment Teachers	25-3021	90	\$17.39	\$27.73	\$24.00	\$32.90	
Substitute Teachers, Short-Term	25-3031	60	\$13.90	\$20.21	\$15.34	\$23.37	
Tutors	25-3041	50	\$13.92	\$20.53	\$22.84	\$23.83	
Teachers and Instructors, All Other	25-3099	30	\$37,174	\$59,567	\$65,395	\$70,763	
Librarians and Media Collections Specialists	25-4022	90	\$22.97	\$33.66	\$31.78	\$39.01	
Library Technicians	25-4031	50	\$16.38	\$20.85	\$19.42	\$23.08	
Instructional Coordinators	25-9031	90	\$25.13	\$32.13	\$30.51	\$35.62	
Teaching Assistants, Except Postsecondary	25-9045	700	\$26,148	\$35,678	\$36,904	\$40,443	
Educational Instruction and Library Workers, All Other	25-9099	30	\$26.06	\$32.83	\$30.79	\$36.22	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	510	\$17.07	\$28.97	\$25.51	\$34.91	
Graphic Designers	27-1024	40	\$21.47	\$29.59	\$25.71	\$33.64	
Merchandise Displayers and Window Trimmers	27-1026	60	\$15.19	\$18.97	\$17.93	\$20.87	
Coaches and Scouts	27-2022	70	\$42,417	\$75,122	\$66,804	\$91,476	
Public Relations Specialists	27-3031	100	\$24.68	\$34.97	\$31.98	\$40.12	
Interpreters and Translators	27-3091	40	\$21.39	\$24.00	\$22.50	\$25.31	
Healthcare Practitioners and Technical Occupations	29-0000	3,570	\$25.29	\$53.40	\$39.47	\$67.44	
Dentists, General	29-1021	50	\$38.70	\$109.34	\$109.22	\$144.66	
Dietitians and Nutritionists	29-1031	30	\$28.60	\$32.64	\$30.98	\$34.67	
Pharmacists	29-1051	100	\$48.40	\$63.56	\$65.24	\$71.14	
Physician Assistants	29-1071	120	\$55.23	\$68.50	\$69.02	\$75.15	
Occupational Therapists	29-1122	80	\$31.43	\$40.75	\$39.57	\$45.41	
Physical Therapists	29-1123	150	\$34.60	\$43.48	\$41.11	\$47.91	
Speech-Language Pathologists	29-1127	70	\$26.59	\$37.93	\$37.49	\$43.60	
Veterinarians	29-1131	60	\$38.74	\$63.73	\$63.16	\$76.23	
Registered Nurses	29-1141	1,130	\$32.45	\$41.52	\$39.20	\$46.05	
Nurse Practitioners	29-1171	140	\$47.08	\$61.65	\$65.25	\$68.93	
Emergency Medicine Physicians	29-1214	40	#	\$156.78	#	#	
Family Medicine Physicians	29-1215	50	\$93.96	\$119.17	\$113.01	#	
Physicians, All Other	29-1229	90	\$37.65	\$135.50	\$118.52	\$184.41	
Dental Hygienists	29-1292	90	\$38.58	\$41.22	\$40.62	\$42.54	
Clinical Laboratory Technologists and Technicians	29-2010	50	\$27.81	\$34.77	\$33.56	\$38.25	
Radiologic Technologists and Technicians	29-2034	120	\$29.00	\$34.79	\$32.52	\$37.69	
Emergency Medical Technicians	29-2042	80	\$15.05	\$18.27	\$15.99	\$19.88	

			JUNE 2023				
DOVER - DURHAM AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Pharmacy Technicians	29-2052	160	\$14.99	\$19.41	\$19.28	\$21.61	
Surgical Technologists	29-2055	40	\$28.99	\$33.17	\$31.17	\$35.25	
Veterinary Technologists and Technicians	29-2056	110	\$17.70	\$21.46	\$20.21	\$23.33	
Licensed Practical and Licensed Vocational Nurses	29-2061	130	\$26.59	\$30.82	\$30.40	\$32.94	
Medical Records Specialists	29-2072	50	\$15.09	\$19.89	\$18.61	\$22.30	
Opticians, Dispensing	29-2081	30	\$17.23	\$23.69	\$20.44	\$26.92	
Health Technologists and Technicians, All Other	29-2099	30	\$20.32	\$26.58	\$24.03	\$29.70	
Surgical Assistants	29-9093	30	\$23.11	\$29.19	\$32.36	\$32.23	
Healthcare Support Occupations	31-0000	1,750	\$14.80	\$19.16	\$18.85	\$21.34	
Home Health and Personal Care Aides	31-1120	480	\$13.63	\$15.85	\$15.27	\$16.97	
Nursing Assistants	31-1131	610	\$16.49	\$19.16	\$18.85	\$20.49	
Physical Therapist Assistants	31-2021	30	\$25.47	\$30.98	\$32.85	\$33.75	
Dental Assistants	31-9091	90	\$19.48	\$23.27	\$23.18	\$25.16	
Medical Assistants	31-9092	290	\$17.98	\$21.21	\$20.73	\$22.81	
Medical Equipment Preparers	31-9093	30	\$21.26	\$25.94	\$23.64	\$28.29	
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	50	\$13.66	\$16.07	\$16.12	\$17.29	
Healthcare Support Workers, All Other	31-9099	60	\$12.56	\$17.32	\$16.51	\$19.71	
Protective Service Occupations	33-0000	920	\$17.53	\$27.64	\$26.77	\$32.70	
First-Line Supervisors of Police and Detectives	33-1012	60	\$35.98	\$43.49	\$41.65	\$47.25	
First-Line Supervisors of Firefighting and Prevention Workers	33-1021	40	\$32.97	\$39.17	\$38.30	\$42.27	
Firefighters	33-2011	270	\$18.99	\$25.96	\$25.63	\$29.45	
Detectives and Criminal Investigators	33-3021	30	\$29.33	\$34.37	\$32.87	\$36.90	
Police and Sheriff's Patrol Officers	33-3051	280	\$24.82	\$30.36	\$30.00	\$33.12	
Security Guards	33-9032	130	\$11.51	\$17.17	\$16.53	\$20.00	
Food Preparation and Serving Related Occupations	35-0000	4,380	\$11.03	\$16.14	\$15.02	\$18.69	
Chefs and Head Cooks	35-1011	90	\$16.56	\$27.78	\$26.51	\$33.39	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	390	\$16.16	\$21.84	\$21.13	\$24.68	
Cooks, Fast Food	35-2011	100	\$13.97	\$16.04	\$15.66	\$17.09	
Cooks, Institution and Cafeteria	35-2012	180	\$14.80	\$18.61	\$18.22	\$20.52	
Cooks, Restaurant	35-2014	460	\$14.70	\$17.82	\$17.92	\$19.38	
Cooks, Short Order	35-2015	280	\$12.52	\$15.09	\$14.74	\$16.37	
Food Preparation Workers	35-2021	190	\$12.57	\$15.91	\$15.65	\$17.57	
Bartenders	35-3011	210	\$8.88	\$16.76	\$11.05	\$20.70	
Fast Food and Counter Workers	35-3023	1,240	\$10.96	\$13.48	\$13.69	\$14.74	
Waiters and Waitresses	35-3031	630	\$9.92	\$17.37	\$14.76	\$21.09	
Food Servers, Nonrestaurant	35-3041	140	\$12.17	\$14.96	\$15.52	\$16.37	
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	120	\$8.14	\$11.11	\$10.78	\$12.60	
Dishwashers	35-9021	130	\$10.80	\$13.55	\$13.51	\$14.92	
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	210	\$10.92	\$13.53	\$13.70	\$14.84	

		JUNE 2023					
DOVER - DURHAM AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,370	\$14.50	\$19.31	\$18.71	\$21.70	
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	90	\$19.18	\$27.52	\$26.16	\$31.68	
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	40	\$19.76	\$28.51	\$24.19	\$32.88	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	690	\$14.29	\$17.77	\$18.24	\$19.52	
Maids and Housekeeping Cleaners	37-2012	130	\$14.30	\$15.68	\$15.29	\$16.38	
Landscaping and Groundskeeping Workers	37-3011	360	\$14.85	\$19.40	\$18.85	\$21.68	
Personal Care and Service Occupations	39-0000	1,110	\$11.51	\$17.54	\$16.11	\$20.55	
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	30	\$19.35	\$25.91	\$25.40	\$29.20	
First-Line Supervisors of Personal Service Workers	39-1022	40	\$16.83	\$22.67	\$21.14	\$25.57	
Animal Caretakers	39-2021	190	\$11.71	\$16.10	\$14.54	\$18.29	
Amusement and Recreation Attendants	39-3091	90	\$8.96	\$12.29	\$11.17	\$13.96	
Hairdressers, Hairstylists, and Cosmetologists	39-5012	150	\$11.88	\$19.39	\$22.02	\$23.15	
Childcare Workers	39-9011	150	\$10.59	\$14.30	\$14.79	\$16.16	
Exercise Trainers and Group Fitness Instructors	39-9031	130	\$15.23	\$21.04	\$22.04	\$23.94	
Recreation Workers	39-9032	140	\$11.53	\$16.40	\$15.40	\$18.83	
Residential Advisors	39-9041	60	\$15.05	\$19.66	\$21.33	\$21.98	
Sales and Related Occupations	41-0000	4,400	\$12.56	\$21.92	\$16.46	\$26.61	
First-Line Supervisors of Retail Sales Workers	41-1011	520	\$17.26	\$25.99	\$23.29	\$30.36	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	100	\$26.15	\$44.80	\$43.50	\$54.12	
Cashiers	41-2011	1,430	\$11.81	\$13.81	\$13.57	\$14.81	
Counter and Rental Clerks	41-2021	140	\$14.56	\$23.11	\$19.66	\$27.39	
Parts Salespersons	41-2022	90	\$13.39	\$18.14	\$16.19	\$20.51	
Retail Salespersons	41-2031	1,230	\$12.33	\$17.75	\$15.54	\$20.47	
Insurance Sales Agents	41-3021	60	\$25.09	\$35.85	\$30.57	\$41.24	
Securities, Commodities, and Financial Services Sales Agents	41-3031	30	\$24.65	\$38.96	\$29.93	\$46.12	
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	290	\$20.26	\$35.70	\$29.63	\$43.40	
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	80	\$22.95	\$38.23	\$37.32	\$45.87	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	320	\$20.23	\$37.82	\$31.03	\$46.63	
Office and Administrative Support Occupations	43-0000	6,150	\$15.83	\$22.53	\$21.03	\$25.87	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	430	\$20.90	\$32.46	\$29.78	\$38.25	
Bill and Account Collectors	43-3011	50	\$14.25	\$21.28	\$20.63	\$24.80	
Billing and Posting Clerks	43-3021	180	\$19.10	\$26.53	\$24.69	\$30.25	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	450	\$16.74	\$22.93	\$22.46	\$26.03	
Payroll and Timekeeping Clerks	43-3051	30	\$18.62	\$27.21	\$25.67	\$31.50	
Tellers	43-3071	110	\$15.86	\$17.85	\$17.88	\$18.84	

			JUNE 2023				
DOVER - DURHAM AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Court, Municipal, and License Clerks	43-4031	40	\$16.47	\$23.11	\$24.28	\$26.43	
Customer Service Representatives	43-4051	700	\$14.27	\$19.94	\$18.13	\$22.77	
Eligibility Interviewers, Government Programs	43-4061	30	\$18.33	\$22.77	\$23.35	\$25.00	
Hotel, Motel, and Resort Desk Clerks	43-4081	50	\$13.43	\$15.42	\$15.05	\$16.41	
Interviewers, Except Eligibility and Loan	43-4111	100	\$13.73	\$18.81	\$18.66	\$21.34	
Library Assistants, Clerical	43-4121	60	\$11.49	\$15.36	\$15.59	\$17.30	
Loan Interviewers and Clerks	43-4131	50	\$18.60	\$22.83	\$23.39	\$24.95	
New Accounts Clerks	43-4141	50	\$18.06	\$22.00	\$19.98	\$23.98	
Order Clerks	43-4151	30	\$17.16	\$20.66	\$20.31	\$22.41	
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$18.13	\$24.21	\$24.07	\$27.26	
Receptionists and Information Clerks	43-4171	340	\$13.79	\$17.48	\$17.89	\$19.33	
Public Safety Telecommunicators	43-5031	50	\$20.62	\$23.59	\$23.06	\$25.07	
Dispatchers, Except Police, Fire, and Ambulance	43-5032	40	\$17.99	\$22.67	\$20.58	\$25.01	
Postal Service Clerks	43-5051	40	\$23.04	\$27.93	\$26.81	\$30.37	
Postal Service Mail Carriers	43-5052	140	\$20.73	\$26.98	\$24.97	\$30.10	
Production, Planning, and Expediting Clerks	43-5061	80	\$17.61	\$26.16	\$24.87	\$30.42	
Shipping, Receiving, and Inventory Clerks	43-5071	360	\$15.55	\$20.39	\$19.14	\$22.83	
Executive Secretaries and Executive Administrative Assistants	43-6011	110	\$22.74	\$30.61	\$30.46	\$34.55	
Medical Secretaries and Administrative Assistants	43-6013	340	\$17.57	\$20.72	\$19.42	\$22.29	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	820	\$16.19	\$21.33	\$21.04	\$23.91	
Data Entry Keyers	43-9021	60	\$15.43	\$18.57	\$18.03	\$20.13	
Insurance Claims and Policy Processing Clerks	43-9041	170	\$21.50	\$25.86	\$22.88	\$28.04	
Office Clerks, General	43-9061	920	\$15.98	\$22.90	\$22.17	\$26.35	
Farming, Fishing, and Forestry Occupations	45-0000	80	\$12.88	\$19.06	\$17.08	\$22.17	
Farmworkers, Farm, Ranch, and Aquacultural Animals	45-2093	40	\$11.42	\$15.55	\$15.91	\$17.62	
Construction and Extraction Occupations	47-0000	1,350	\$18.55	\$26.14	\$24.39	\$29.92	
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	140	\$24.50	\$34.08	\$31.78	\$38.87	
Carpenters	47-2031	180	\$19.96	\$26.01	\$24.98	\$29.03	
Construction Laborers	47-2061	190	\$16.69	\$21.10	\$20.18	\$23.31	
Operating Engineers and Other Construction Equipment Operators	47-2073	70	\$21.57	\$26.63	\$25.39	\$29.16	
Electricians	47-2111	310	\$18.70	\$27.15	\$27.04	\$31.37	
Painters, Construction and Maintenance	47-2141	40	\$16.19	\$20.67	\$19.16	\$22.92	
Plumbers, Pipefitters, and Steamfitters	47-2152	80	\$20.64	\$28.53	\$28.98	\$32.48	
Construction and Building Inspectors	47-4011	40	\$22.99	\$31.87	\$29.39	\$36.30	
Highway Maintenance Workers	47-4051	90	\$18.12	\$22.72	\$23.38	\$25.02	
Installation, Maintenance, and Repair Occupations	49-0000	1,680	\$18.80	\$27.84	\$25.73	\$32.36	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	200	\$26.69	\$38.39	\$35.22	\$44.25	
Computer, Automated Teller, and Office Machine Repairers	49-2011	50	\$19.97	\$25.71	\$24.00	\$28.58	

	JUNE 2023					
DOVER - DURHAM AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	50	\$30.43	\$38.95	\$40.97	\$43.20
Automotive Body and Related Repairers	49-3021	50	\$18.23	\$24.61	\$24.27	\$27.80
Automotive Service Technicians and Mechanics	49-3023	220	\$17.79	\$24.76	\$24.38	\$28.25
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	50	\$23.78	\$29.68	\$31.44	\$32.63
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	170	\$23.23	\$29.99	\$31.00	\$33.38
Industrial Machinery Mechanics	49-9041	190	\$22.75	\$28.18	\$27.29	\$30.88
Maintenance and Repair Workers, General	49-9071	360	\$16.21	\$23.21	\$22.45	\$26.72
HelpersInstallation, Maintenance, and Repair Workers	49-9098	30	\$14.11	\$17.21	\$17.62	\$18.76
Installation, Maintenance, and Repair Workers, All Other	49-9099	30	\$16.02	\$23.58	\$24.22	\$27.36
Production Occupations	51-0000	3,370	\$16.29	\$22.98	\$21.05	\$26.31
First-Line Supervisors of Production and Operating Workers	51-1011	240	\$25.32	\$35.86	\$34.08	\$41.12
Coil Winders, Tapers, and Finishers	51-2021	30	\$14.38	\$17.62	\$17.15	\$19.24
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	160	\$16.24	\$19.92	\$18.69	\$21.76
Miscellaneous Assemblers and Fabricators	51-2090	320	\$14.36	\$18.53	\$17.38	\$20.62
Bakers	51-3011	40	\$14.30	\$17.26	\$15.82	\$18.74
Butchers and Meat Cutters	51-3021	30	\$17.91	\$22.47	\$23.95	\$24.74
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	90	\$19.83	\$22.69	\$23.19	\$24.11
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	80	\$18.02	\$20.59	\$20.27	\$21.87
Machinists	51-4041	160	\$18.69	\$26.83	\$25.92	\$30.89
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	50	\$15.18	\$20.37	\$17.89	\$22.95
Welders, Cutters, Solderers, and Brazers	51-4121	70	\$18.58	\$25.27	\$25.24	\$28.62
Metal Workers and Plastic Workers, All Other	51-4199	60	\$18.63	\$22.29	\$22.51	\$24.12
Printing Press Operators	51-5112	90	\$18.22	\$25.27	\$24.73	\$28.81
Laundry and Dry-Cleaning Workers	51-6011	70	\$13.41	\$16.40	\$15.39	\$17.89
Textile Bleaching and Dyeing Machine Operators and Tenders	51-6061	50	\$13.82	\$17.85	\$16.40	\$19.86
Textile Knitting and Weaving Machine Setters, Operators, and Tenders	51-6063	120	\$17.57	\$20.47	\$19.64	\$21.92
Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders	51-6064	90	\$16.64	\$19.61	\$17.27	\$21.10
Textile, Apparel, and Furnishings Workers, All Other	51-6099	60	\$16.84	\$22.32	\$23.32	\$25.06
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	30	\$16.67	\$19.74	\$18.65	\$21.28
Water and Wastewater Treatment Plant and System Operators	51-8031	40	\$24.22	\$30.15	\$32.08	\$33.11
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	90	\$16.31	\$20.17	\$20.49	\$22.09
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	320	\$18.23	\$24.60	\$23.83	\$27.78
Packaging and Filling Machine Operators and Tenders	51-9111	30	\$15.71	\$19.45	\$18.37	\$21.31
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	40	\$18.52	\$23.26	\$22.57	\$25.64

			2023			
DOVER - DURHAM AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Computer Numerically Controlled Tool Operators	51-9161	400	\$19.74	\$24.80	\$24.62	\$27.31
Computer Numerically Controlled Tool Programmers	51-9162	30	\$28.38	\$35.46	\$31.67	\$39.01
HelpersProduction Workers	51-9198	50	\$14.57	\$17.09	\$16.18	\$18.34
Production Workers, All Other	51-9199	110	\$14.63	\$18.21	\$17.45	\$20.00
Transportation and Material Moving Occupations	53-0000	3,420	\$12.83	\$19.09	\$17.05	\$22.21
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	170	\$19.39	\$27.81	\$25.36	\$32.03
Driver/Sales Workers	53-3031	170	\$9.04	\$16.91	\$16.33	\$20.84
Heavy and Tractor-Trailer Truck Drivers	53-3032	430	\$20.46	\$26.62	\$25.36	\$29.71
Light Truck Drivers	53-3033	330	\$11.87	\$20.87	\$17.93	\$25.37
Bus Drivers, School	53-3051	NP	\$18.14	\$22.81	\$24.86	\$25.14
Shuttle Drivers and Chauffeurs	53-3053	40	\$9.11	\$16.00	\$17.37	\$19.44
Automotive and Watercraft Service Attendants	53-6031	30	\$11.32	\$15.53	\$15.72	\$17.64
Cleaners of Vehicles and Equipment	53-7061	70	\$13.25	\$16.61	\$16.42	\$18.29
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	430	\$14.96	\$18.53	\$18.60	\$20.33
Packers and Packagers, Hand	53-7064	330	\$12.31	\$13.59	\$12.69	\$14.22
Stockers and Order Fillers	53-7065	1,120	\$12.78	\$16.00	\$16.00	\$17.61
Refuse and Recyclable Material Collectors	53-7081	40	\$15.22	\$18.79	\$17.36	\$20.58

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

			JUNE 2023				
GREATER CONCORD AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-0000	67,200	\$14.83	\$28.46	\$23.23	\$35.28	
Management Occupations	11-0000	4,430	\$29.62	\$55.69	\$46.53	\$68.74	
Chief Executives	11-1011	80	\$36.85	\$80.21	\$61.34	\$101.89	
General and Operations Managers	11-1021	2,050	\$29.46	\$56.73	\$42.56	\$70.37	
Marketing Managers	11-2021	60	\$36.06	\$61.73	\$55.40	\$74.57	
Sales Managers	11-2022	110	\$35.75	\$73.33	\$66.89	\$92.11	
Public Relations Managers	11-2032	30	\$41.46	\$59.09	\$51.81	\$67.90	
Fundraising Managers	11-2033	30	\$37.20	\$58.32	\$48.69	\$68.87	
Administrative Services Managers	11-3012	70	\$30.45	\$53.74	\$48.71	\$65.39	
Facilities Managers	11-3013	50	\$28.08	\$42.72	\$38.18	\$50.04	
Computer and Information Systems Managers	11-3021	180	\$44.05	\$63.30	\$53.51	\$72.93	
Financial Managers	11-3031	360	\$34.18	\$62.10	\$53.72	\$76.06	
Industrial Production Managers	11-3051	70	\$38.07	\$57.14	\$52.49	\$66.68	
Human Resources Managers	11-3121	70	\$39.04	\$58.26	\$56.59	\$67.88	
Construction Managers	11-9021	90	\$33.89	\$51.75	\$49.21	\$60.69	
Education and Childcare Administrators, Preschool and Daycare	11-9031	40	\$18.74	\$24.81	\$22.18	\$27.83	
Education Administrators, Kindergarten through Secondary	11-9032	180	\$73,499	\$103,036	\$101,737	\$117,805	
Education Administrators, Postsecondary	11-9033	60	\$32.42	\$53.67	\$41.36	\$64.29	
Architectural and Engineering Managers	11-9041	60	\$48.53	\$68.63	\$66.45	\$78.68	
Food Service Managers	11-9051	70	\$26.48	\$35.63	\$32.17	\$40.20	
Medical and Health Services Managers	11-9111	230	\$34.97	\$61.44	\$51.49	\$74.68	
Property, Real Estate, and Community Association Managers	11-9141	90	\$19.90	\$31.44	\$28.98	\$37.21	
Social and Community Service Managers	11-9151	150	\$23.74	\$32.72	\$30.58	\$37.20	
Managers, All Other	11-9199	80	\$31.01	\$57.82	\$62.74	\$71.23	
Business and Financial Operations Occupations	13-0000	4,340	\$23.33	\$37.46	\$32.45	\$44.52	
Buyers and Purchasing Agents	13-1020	180	\$21.53	\$30.82	\$29.15	\$35.45	
Claims Adjusters, Examiners, and Investigators	13-1031	70	\$25.72	\$38.21	\$38.40	\$44.47	
Compliance Officers	13-1041	160	\$25.11	\$34.98	\$31.10	\$39.93	
Cost Estimators	13-1051	100	\$23.75	\$35.19	\$34.66	\$40.90	
Human Resources Specialists	13-1071	320	\$21.86	\$33.56	\$30.91	\$39.40	
Logisticians	13-1081	40	\$24.35	\$36.36	\$33.87	\$42.37	
Project Management Specialists	13-1082	290	\$26.73	\$43.47	\$40.33	\$51.83	
Management Analysts	13-1111	280	\$34.25	\$65.45	\$42.49	\$81.06	
Meeting, Convention, and Event Planners	13-1121	40	\$15.27	\$21.06	\$18.83	\$23.96	
Fundraisers	13-1131	110	\$20.84	\$29.99	\$30.39	\$34.56	
Compensation, Benefits, and Job Analysis Specialists	13-1141	50	\$25.91	\$37.85	\$32.17	\$43.81	
Training and Development Specialists	13-1151	210	\$19.70	\$30.62	\$28.75	\$36.08	
Market Research Analysts and Marketing Specialists	13-1161	250	\$20.60	\$33.55	\$30.35	\$40.01	
Business Operations Specialists, All Other	13-1199	800	\$25.45	\$33.13	\$32.38	\$36.97	
Accountants and Auditors	13-2011	710	\$24.41	\$36.07	\$32.34	\$41.89	
Property Appraisers and Assessors	13-2020	70	\$20.19	\$31.62	\$30.00	\$37.33	

			JUNE 2023			
GREATER CONCORD AREA		May 2022		Mean		
Occupational Employment & Wages	SOC Code	Estimated Employment	Entry Level Wage *	(Average) Wage *	Median Wage *	Experienced
						Wage *
Financial and Investment Analysts Personal Financial Advisors	13-2051	40	\$30.68	\$42.29	\$39.97	\$48.08
	13-2052	120	\$21.15	\$49.32	\$40.26	\$63.40
Insurance Underwriters	13-2053	60 ND	\$25.64	\$37.73	\$38.30	\$43.77
Financial Examiners	13-2061	NP	\$33.83	\$49.63	\$46.53	\$57.54
Credit Counselors	13-2071	40	\$19.43	\$24.63	\$22.78	\$27.23
Loan Officers	13-2072	80	\$24.85	\$47.25	\$38.28	\$58.45
Tax Examiners and Collectors, and Revenue Agents	13-2081	80	\$19.85	\$26.57	\$25.09	\$29.94
Financial Specialists, All Other	13-2099	50	\$23.13	\$33.50	\$25.87	\$38.69
Computer and Mathematical Occupations	15-0000	1,180	\$26.01	\$42.00	\$39.50	\$50.01
Computer Systems Analysts	15-1211	170	\$34.50	\$47.05	\$44.04	\$53.31
Computer Network Support Specialists	15-1231	40	\$22.37	\$26.31	\$25.07	\$28.29
Computer User Support Specialists	15-1232	240	\$21.22	\$28.06	\$26.45	\$31.49
Database Administrators	15-1242	70	\$43.45	\$49.91	\$51.64	\$53.15
Network and Computer Systems Administrators	15-1244	160	\$32.86	\$42.41	\$40.80	\$47.18
Computer Programmers	15-1251	40	\$26.28	\$36.47	\$28.95	\$41.56
Software Developers	15-1252	190	\$38.25	\$54.96	\$52.63	\$63.31
Software Quality Assurance Analysts and Testers	15-1253	30	\$23.50	\$42.68	\$39.49	\$52.26
Web Developers	15-1254	50	\$27.91	\$38.54	\$37.54	\$43.85
Computer Occupations, All Other	15-1299	60	\$23.23	\$40.45	\$38.14	\$49.05
Operations Research Analysts	15-2031	30	\$27.29	\$37.98	\$32.91	\$43.32
Data Scientists	15-2051	30	\$31.32	\$51.25	\$54.29	\$61.22
Architecture and Engineering Occupations	17-0000	1,010	\$25.73	\$39.39	\$37.54	\$46.23
Architects, Except Landscape and Naval	17-1011	40	\$32.12	\$53.10	\$38,91	\$63.59
Civil Engineers	17-2051	290	\$31.64	\$43.06	\$43.10	\$48.76
Electrical Engineers	17-2071	40	\$37.03	\$56.60	\$63.89	\$66.37
Industrial Engineers	17-2112	80	\$35.08	\$46.75	\$41.07	\$52.60
Mechanical Engineers	17-2141	80	\$32.28	\$46.40	\$47.58	\$53.45
Engineers, All Other	17-2199	30	\$30.31	\$43.26	\$39.12	\$49.73
Architectural and Civil Drafters	17-3011	80	\$21.22	\$30.25	\$28.13	\$34.77
Electrical and Electronic Engineering Technologists and Technologists	17-3023	60	\$22.54	\$30.86	\$31.03	\$35.01
Engineering Technologists and Technicians, Except Drafters, All Other	17-3029	100	\$23.38	\$28.22	\$27.61	\$30.65
Surveying and Mapping Technicians	17-3031	40	\$21.46	\$26.65	\$25.45	\$29.25
Life, Physical, and Social Science Occupations	19-0000	810	\$24.58	\$36.47	\$35.20	\$42.41
Microbiologists	19-1022	50	\$23.69	\$32.55	\$31.55	\$36.97
Zoologists and Wildlife Biologists	19-1023	30	\$22.15	\$32.25	\$32.96	\$37.31
Biological Scientists, All Other	19-1029	30	\$24.57	\$39.91	\$41.13	\$47.58
Foresters	19-1032	30	\$23.99	\$30.51	\$30.25	\$33.77
Environmental Scientists and Specialists, Including Health	19-2041	180	\$26.44	\$34.75	\$35.90	\$38.91
Hydrologists	19-2043	30	\$37.42	\$56.58	\$43.10	\$66.16

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GREATER CONCORD AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Clinical and Counseling Psychologists	19-3033	30	\$23.60	\$41.55	\$49.50	\$50.52
School Psychologists	19-3034	30	\$30.82	\$37.77	\$38.74	\$41.26
Urban and Regional Planners	19-3051	40	\$25.76	\$35.97	\$37.54	\$41.08
Occupational Health and Safety Specialists	19-5011	100	\$27.91	\$39.87	\$37.86	\$45.85
Community and Social Service Occupations	21-0000	1,510	\$17.96	\$26.26	\$24.40	\$30.41
Educational, Guidance, and Career Counselors and Advisors	21-1012	170	\$22.56	\$33.21	\$32.19	\$38.53
Rehabilitation Counselors	21-1015	60	\$16.45	\$21.70	\$21.65	\$24.32
Substance abuse, behavioral disorder, and mental health counselors	21-1018	270	\$17.63	\$22.33	\$19.85	\$24.68
Child, Family, and School Social Workers	21-1021	240	\$22.03	\$27.54	\$25.87	\$30.30
Healthcare Social Workers	21-1022	100	\$27.27	\$33.55	\$32.95	\$36.69
Mental Health and Substance Abuse Social Workers	21-1023	50	\$28.68	\$35.17	\$37.47	\$38.42
Health Education Specialists	21-1091	30	\$23.97	\$32.76	\$30.09	\$37.14
Social and Human Service Assistants	21-1093	280	\$15.59	\$19.49	\$19.22	\$21.45
Community and Social Service Specialists, All Other	21-1099	120	\$17.82	\$24.26	\$23.73	\$27.48
Legal Occupations	23-0000	770	\$24.97	\$41.18	\$35.90	\$49.29
Lawyers	23-1011	390	\$34.09	\$51.44	\$49.41	\$60.13
Paralegals and Legal Assistants	23-2011	250	\$21.62	\$27.68	\$25.01	\$30.71
Legal Support Workers, All Other	23-2099	NP	\$29.05	\$42.32	\$37.54	\$48.96
Educational Instruction and Library Occupations	25-0000	4,260	\$16.19	\$29.68	\$25.73	\$36.43
Health Specialties Teachers, Postsecondary	25-1071	60	\$69,072	\$147,089	\$133,824	\$186,097
Nursing Instructors and Teachers, Postsecondary	25-1072	70	\$56,331	\$86,889	\$85,650	\$102,169
Education Teachers, Postsecondary	25-1081	40	\$46,146	\$80,525	\$80,628	\$97,714
Career/Technical Education Teachers, Postsecondary	25-1194	30	\$35.27	\$41.40	\$40.47	\$44.47
Preschool Teachers, Except Special Education	25-2011	300	\$14.43	\$16.61	\$15.21	\$17.71
Elementary School Teachers, Except Special Education	25-2021	720	\$48,994	\$65,545	\$64,643	\$73,820
Middle School Teachers, Except Special and Career/Technical Education	25-2022	350	\$48,376	\$66,458	\$66,053	\$75,498
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	480	\$47,918	\$68,308	\$66,547	\$78,503
Special Education Teachers, Kindergarten and Elementary School	25-2052	150	\$45,904	\$66,270	\$66,974	\$76,453
Special Education Teachers, Middle School	25-2057	60	\$51,738	\$69,008	\$68,000	\$77,642
Special Education Teachers, Secondary School	25-2058	50	\$51,985	\$71,504	\$67,965	\$81,263
Special Education Teachers, All Other	25-2059	30	\$43,673	\$52,397	\$53,180	\$56,759
Self-Enrichment Teachers	25-3021	140	\$17.19	\$26.94	\$24.35	\$31.83
Substitute Teachers, Short-Term	25-3031	140	\$13.59	\$16.10	\$15.29	\$17.35
Tutors	25-3041	70	\$14.45	\$19.16	\$18.59	\$21.51
Teachers and Instructors, All Other	25-3099	30	\$47,803	\$72,313	\$65,858	\$84,568
Librarians and Media Collections Specialists	25-4022	100	\$19.55	\$29.41	\$28.79	\$34.34
Library Technicians	25-4031	40	\$16.60	\$22.69	\$22.33	\$25.75
Instructional Coordinators	25-9031	90	\$28.14	\$39.70	\$38.75	\$45.48

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GREATER CONCORD AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Teaching Assistants, Except Postsecondary	25-9045	830	\$27,618	\$36,450	\$37,274	\$40,865
Educational Instruction and Library Workers, All Other	25-9099	30	\$25.30	\$33.92	\$33.29	\$38.23
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	760	\$15.59	\$28.21	\$24.12	\$34.53
Graphic Designers	27-1024	50	\$22.28	\$30.01	\$27.64	\$33.87
Merchandise Displayers and Window Trimmers	27-1026	170	\$15.44	\$19.27	\$18.15	\$21.18
Coaches and Scouts	27-2022	70	\$27,942	\$42,403	\$36,724	\$49,634
Broadcast Announcers and Radio Disc Jockeys	27-3011	30	\$14.18	\$21.65	\$20.97	\$25.38
News Analysts, Reporters, and Journalists	27-3023	30	\$22.67	\$31.40	\$32.11	\$35.77
Public Relations Specialists	27-3031	190	\$22.24	\$32.80	\$30.81	\$38.08
Writers and Authors	27-3043	40	\$18.08	\$59.42	\$31.89	\$80.09
Healthcare Practitioners and Technical Occupations	29-0000	4,600	\$24.15	\$49.39	\$39.90	\$62.01
Dentists, General	29-1021	60	\$33.87	\$82.10	\$88.12	\$106.21
Dietitians and Nutritionists	29-1031	30	\$29.05	\$36.16	\$37.32	\$39.71
Pharmacists	29-1051	130	\$50.52	\$64.23	\$68.24	\$71.08
Physician Assistants	29-1071	80	\$55.68	\$69.52	\$71.01	\$76.44
Occupational Therapists	29-1122	140	\$32.89	\$40.67	\$40.73	\$44.55
Physical Therapists	29-1123	170	\$37.06	\$44.58	\$42.93	\$48.34
Recreational Therapists	29-1125	30	\$25.39	\$28.18	\$27.29	\$29.58
Respiratory Therapists	29-1126	30	\$32.35	\$37.15	\$39.06	\$39.55
Speech-Language Pathologists	29-1127	70	\$29.65	\$39.56	\$39.71	\$44.50
Veterinarians	29-1131	60	\$39.63	\$58.89	\$53.09	\$68.51
Registered Nurses	29-1141	1,640	\$32.65	\$40.97	\$40.15	\$45.13
Nurse Practitioners	29-1171	190	\$47.14	\$61.26	\$61.01	\$68.33
Emergency Medicine Physicians	29-1214	40	#	\$157.81	#	#
Family Medicine Physicians	29-1215	60	\$69.76	\$104.73	\$102.61	\$122.21
Physicians, All Other	29-1229	100	\$42.55	\$114.00	\$119.96	#
Dental Hygienists	29-1292	90	\$38.86	\$42.03	\$41.16	\$43.62
Clinical Laboratory Technologists and Technicians	29-2010	60	#	#	#	#
Diagnostic Medical Sonographers	29-2032	40	\$33.64	\$40.90	\$42.19	\$44.54
Radiologic Technologists and Technicians	29-2034	100	\$27.92	\$34.68	\$32.20	\$38.06
Emergency Medical Technicians	29-2042	130	\$14.38	\$17.68	\$15.79	\$19.33
Paramedics	29-2043	60	\$21.98	\$33.20	\$29.33	\$38.80
Pharmacy Technicians	29-2052	240	\$14.93	\$18.53	\$18.46	\$20.32
Surgical Technologists	29-2055	50	#	#	#	#
Veterinary Technologists and Technicians	29-2056	110	\$17.86	\$20.90	\$19.76	\$22.42
Licensed Practical and Licensed Vocational Nurses	29-2061	220	\$25.86	\$30.90	\$30.75	\$33.42
Medical Records Specialists	29-2072	150	\$16.92	\$22.40	\$22.29	\$25.14
Opticians, Dispensing	29-2081	40	\$17.46	\$23.67	\$24.28	\$26.78
Health Technologists and Technicians, All Other	29-2099	30	\$19.58	\$31.04	\$23.64	\$36.76
Healthcare Practitioners and Technical Workers, All Other	29-9099	30	\$23.85	\$39.35	\$39.52	\$47.09

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GREATER CONCORD AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Healthcare Support Occupations	31-0000	3,890	\$14.16	\$18.33	\$17.79	\$20.41	
Home Health and Personal Care Aides	31-1120	1,860	\$13.98	\$15.49	\$14.25	\$16.24	
Nursing Assistants	31-1131	1,050	\$17.34	\$19.75	\$19.56	\$20.94	
Psychiatric Aides	31-1133	190	\$19.83	\$23.08	\$24.03	\$24.69	
Physical Therapist Assistants	31-2021	40	\$28.04	\$32.61	\$32.06	\$34.89	
Dental Assistants	31-9091	150	\$20.55	\$24.67	\$25.56	\$26.73	
Medical Assistants	31-9092	270	\$17.70	\$20.94	\$21.01	\$22.56	
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	50	\$13.74	\$16.04	\$15.55	\$17.19	
Phlebotomists	31-9097	90	\$17.05	\$20.32	\$18.95	\$21.96	
Healthcare Support Workers, All Other	31-9099	80	\$17.28	\$20.35	\$18.91	\$21.89	
Protective Service Occupations	33-0000	1,600	\$19.06	\$29.25	\$28.45	\$34.34	
First-Line Supervisors of Police and Detectives	33-1012	80	\$35.36	\$46.10	\$43.33	\$51.47	
First-Line Supervisors of Firefighting and Prevention Workers	33-1021	30	\$24.04	\$37.67	\$41.67	\$44.47	
Firefighters	33-2011	170	\$17.16	\$25.09	\$24.79	\$29.04	
Detectives and Criminal Investigators	33-3021	90	\$27.24	\$38.09	\$33.15	\$43.52	
Police and Sheriff's Patrol Officers	33-3051	440	\$24.87	\$33.06	\$32.09	\$37.16	
Security Guards	33-9032	170	\$13.86	\$20.97	\$18.40	\$24.54	
Food Preparation and Serving Related Occupations	35-0000	5,300	\$11.04	\$16.12	\$14.82	\$18.66	
Chefs and Head Cooks	35-1011	100	\$17.63	\$28.85	\$25.89	\$34.46	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	460	\$16.09	\$22.09	\$21.67	\$25.10	
Cooks, Fast Food	35-2011	180	\$13.01	\$14.57	\$14.44	\$15.35	
Cooks, Institution and Cafeteria	35-2012	180	\$15.69	\$19.36	\$18.58	\$21.20	
Cooks, Restaurant	35-2014	580	\$14.50	\$17.71	\$17.97	\$19.32	
Cooks, Short Order	35-2015	340	\$12.35	\$14.80	\$14.94	\$16.02	
Food Preparation Workers	35-2021	280	\$12.81	\$16.43	\$16.08	\$18.25	
Bartenders	35-3011	290	\$9.54	\$17.87	\$14.44	\$22.03	
Fast Food and Counter Workers	35-3023	1,310	\$10.77	\$13.32	\$13.45	\$14.60	
Waiters and Waitresses	35-3031	740	\$9.90	\$16.79	\$14.50	\$20.24	
Food Servers, Nonrestaurant	35-3041	180	\$13.27	\$15.64	\$15.95	\$16.82	
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	180	\$8.50	\$11.29	\$10.45	\$12.68	
Dishwashers	35-9021	280	\$10.74	\$13.59	\$13.44	\$15.03	
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	200	\$10.79	\$14.10	\$13.70	\$15.75	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	2,230	\$14.01	\$18.68	\$18.13	\$21.02	
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	100	\$18.33	\$25.09	\$22.56	\$28.46	
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	70	\$19.71	\$27.76	\$25.29	\$31.78	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,120	\$13.68	\$17.37	\$17.20	\$19.21	
Maids and Housekeeping Cleaners	37-2012	260	\$13.78	\$16.42	\$15.77	\$17.74	
Landscaping and Groundskeeping Workers	37-3011	620	\$14.30	\$19.00	\$18.83	\$21.36	

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GREATER CONCORD AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Personal Care and Service Occupations	39-0000	1,160	\$10.84	\$16.93	\$15.47	\$19.98
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	40	\$16.03	\$23.70	\$22.88	\$27.54
First-Line Supervisors of Personal Service Workers	39-1022	50	\$16.64	\$22.63	\$21.76	\$25.62
Animal Caretakers	39-2021	110	\$11.61	\$15.68	\$14.77	\$17.72
Amusement and Recreation Attendants	39-3091	110	\$9.10	\$12.87	\$11.73	\$14.75
Hairdressers, Hairstylists, and Cosmetologists	39-5012	140	\$10.14	\$16.49	\$15.43	\$19.68
Childcare Workers	39-9011	210	\$9.30	\$13.12	\$14.24	\$15.03
Exercise Trainers and Group Fitness Instructors	39-9031	120	\$16.86	\$22.06	\$22.44	\$24.66
Recreation Workers	39-9032	160	\$13.35	\$18.29	\$16.72	\$20.76
Residential Advisors	39-9041	40	\$15.56	\$20.67	\$19.75	\$23.23
Sales and Related Occupations	41-0000	6,410	\$12.49	\$22.49	\$16.81	\$27.49
First-Line Supervisors of Retail Sales Workers	41-1011	660	\$17.58	\$27,15	\$24.30	\$31.93
First-Line Supervisors of Non-Retail Sales Workers	41-1012	130	\$25.50	\$45.25	\$43.29	\$55.12
Cashiers	41-2011	1,830	\$11.60	\$13.93	\$13.94	\$15.09
Counter and Rental Clerks	41-2021	1,000	\$15.46	\$22.56	\$21.95	\$26.11
Parts Salespersons	41-2022	190	\$15.52	\$22.34	\$19.04	\$25.74
Retail Salespersons	41-2031	1,880	\$11.75	\$17.64	\$14.83	\$20.60
Advertising Sales Agents	41-3011	50	\$12.26	\$20.81	\$15.69	\$25.09
Insurance Sales Agents	41-3021	260	\$21.42	\$38.91	\$29.58	\$47.64
Securities, Commodities, and Financial Services Sales Agents	41-3031	70	\$25.09	\$47.18	\$31.07	\$58.24
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	260	\$20.43	\$36.74	\$29.82	\$44.90
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	110	\$24.77	\$46.25	\$39.76	\$57.00
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	650	\$19.47	\$32.08	\$28.56	\$38.37
Sales and Related Workers, All Other	41-9099	50	\$13.12	\$16.03	\$14.29	\$17.49
Office and Administrative Support Occupations	43-0000	9,260	\$15.68	\$22.39	\$20.70	\$25.75
First-Line Supervisors of Office and Administrative Support Workers	43-1011	790	\$21.93	\$31.91	\$29.17	\$36.90
Switchboard Operators, Including Answering Service	43-2011	40	\$15.55	\$18.01	\$18.68	\$19.25
Bill and Account Collectors	43-3011	40	\$14.97	\$23.16	\$24.64	\$27.25
Billing and Posting Clerks	43-3021	170	\$17.88	\$22.86	\$22.71	\$25.35
Bookkeeping, Accounting, and Auditing Clerks	43-3031	790	\$16.54	\$22.51	\$21.92	\$25.51
Payroll and Timekeeping Clerks	43-3051	70	\$17.92	\$24.24	\$23.35	\$27.40
Tellers	43-3071	150	\$15.46	\$17.59	\$17.55	\$18.65
Court, Municipal, and License Clerks	43-4031	100	\$15.68	\$20.24	\$19.05	\$22.51
Customer Service Representatives	43-4051	1,060	\$14.24	\$19.64	\$18.37	\$22.36
Eligibility Interviewers, Government Programs	43-4061	150	\$18.64	\$23.68	\$23.35	\$26.21
File Clerks	43-4071	30	\$14.32	\$17.89	\$18.09	\$19.67
Interviewers, Except Eligibility and Loan	43-4111	110	\$17.56	\$21.33	\$18.91	\$23.22
Library Assistants, Clerical	43-4121	130	\$12.09	\$16.02	\$15.50	\$17.99

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GREATER CONCORD AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Loan Interviewers and Clerks	43-4131	90	\$17.83	\$21.28	\$20.92	\$23.01
New Accounts Clerks	43-4141	80	\$18.30	\$20.81	\$19.77	\$22.06
Order Clerks	43-4151	60	\$16.86	\$19.36	\$17.95	\$20.60
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$18.39	\$20.92	\$20.03	\$22.18
Receptionists and Information Clerks	43-4171	470	\$13.17	\$17.42	\$17.84	\$19.55
Information and Record Clerks, All Other	43-4199	30	\$19.58	\$24.67	\$25.08	\$27.21
Public Safety Telecommunicators	43-5031	110	\$21.67	\$25.07	\$24.43	\$26.78
Dispatchers, Except Police, Fire, and Ambulance	43-5032	80	\$18.07	\$24.10	\$23.59	\$27.12
Postal Service Clerks	43-5051	60	\$23.74	\$28.83	\$28.20	\$31.36
Postal Service Mail Carriers	43-5052	160	\$20.51	\$27.79	\$26.78	\$31.44
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	NP	\$24.02	\$29.26	\$29.19	\$31.88
Production, Planning, and Expediting Clerks	43-5061	100	\$16.62	\$25.56	\$24.46	\$30.04
Shipping, Receiving, and Inventory Clerks	43-5071	410	\$14.76	\$20.15	\$18.51	\$22.86
Executive Secretaries and Executive Administrative Assistants	43-6011	180	\$20.76	\$28.13	\$26.35	\$31.80
Legal Secretaries and Administrative Assistants	43-6012	120	\$20.47	\$26.41	\$24.28	\$29.37
Medical Secretaries and Administrative Assistants	43-6013	400	\$17.24	\$20.28	\$19.36	\$21.79
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,150	\$16.12	\$20.86	\$20.24	\$23.23
Data Entry Keyers	43-9021	110	\$14.89	\$18.48	\$18.07	\$20.29
Insurance Claims and Policy Processing Clerks	43-9041	190	\$20.84	\$30.22	\$27.95	\$34.90
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	70	\$11.49	\$16.32	\$14.89	\$18.73
Office Clerks, General	43-9061	1,460	\$15.14	\$22.11	\$21.00	\$25.58
Farming, Fishing, and Forestry Occupations	45-0000	170	\$14.42	\$20.68	\$20.44	\$23.82
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	50	\$13.45	\$16.88	\$17.41	\$18.59
Logging Equipment Operators	45-4022	50	\$18.70	\$22.44	\$22.51	\$24.31
Construction and Extraction Occupations	47-0000	2,480	\$18.78	\$26.05	\$24.77	\$29.68
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	280	\$24.87	\$34.42	\$31.69	\$39.19
Carpenters	47-2031	360	\$20.62	\$26.20	\$25.47	\$28.98
Cement Masons and Concrete Finishers	47-2051	80	\$18.01	\$23.60	\$23.21	\$26.40
Construction Laborers	47-2061	320	\$17.50	\$21.35	\$20.90	\$23.29
Operating Engineers and Other Construction Equipment Operators	47-2073	220	\$21.11	\$26.68	\$26.23	\$29.46
Electricians	47-2111	250	\$19.60	\$27.47	\$29.28	\$31.41
Painters, Construction and Maintenance	47-2141	120	\$17.11	\$22.50	\$23.44	\$25.20
Plumbers, Pipefitters, and Steamfitters	47-2152	190	\$19.87	\$28.11	\$28.32	\$32.23
Sheet Metal Workers	47-2211	70	\$18.48	\$24.76	\$24.23	\$27.89
Construction and Building Inspectors	47-4011	60	\$23.90	\$30.83	\$30.07	\$34.30
Highway Maintenance Workers	47-4051	190	\$17.23	\$21.30	\$20.53	\$23.34
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	60	\$18.63	\$24.12	\$24.43	\$26.87

			JUNE 2023				
GREATER CONCORD AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Installation, Maintenance, and Repair Occupations	49-0000	2,670	\$19.18	\$27.75	\$25.80	\$32.04	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	300	\$25.06	\$36.85	\$32.86	\$42.75	
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	70	\$24.71	\$34.57	\$32.36	\$39.50	
Security and Fire Alarm Systems Installers	49-2098	40	\$19.57	\$26.12	\$24.24	\$29.38	
Automotive Body and Related Repairers	49-3021	110	\$16.47	\$22.28	\$22.99	\$25.18	
Automotive Service Technicians and Mechanics	49-3023	400	\$18.46	\$25.24	\$24.67	\$28.63	
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	150	\$22.46	\$27.94	\$26.28	\$30.67	
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	70	\$21.99	\$28.55	\$27.56	\$31.82	
Tire Repairers and Changers	49-3093	30	\$14.82	\$17.42	\$17.08	\$18.71	
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	180	\$23.02	\$29.94	\$31.35	\$33.40	
Industrial Machinery Mechanics	49-9041	250	\$22.71	\$28.30	\$29.01	\$31.08	
Telecommunications Line Installers and Repairers	49-9052	50	\$22.33	\$33.14	\$31.63	\$38.53	
Maintenance and Repair Workers, General	49-9071	530	\$17.05	\$23.03	\$22.38	\$26.01	
HelpersInstallation, Maintenance, and Repair Workers	49-9098	50	\$13.08	\$16.98	\$17.03	\$18.93	
Installation, Maintenance, and Repair Workers, All Other	49-9099	30	\$15.29	\$23.13	\$24.24	\$27.05	
Production Occupations	51-0000	3,460	\$16.97	\$23.81	\$22.64	\$27.23	
First-Line Supervisors of Production and Operating Workers	51-1011	310	\$24.94	\$35.18	\$32.89	\$40.30	
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	170	\$16.70	\$19.60	\$18.83	\$21.04	
Miscellaneous Assemblers and Fabricators	51-2090	250	\$15.27	\$19.45	\$18.82	\$21.53	
Bakers	51-3011	50	\$13.39	\$17.08	\$17.09	\$18.93	
Butchers and Meat Cutters	51-3021	40	\$16.40	\$20.64	\$20.14	\$22.75	
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	90	\$18.65	\$22.52	\$20.49	\$24.46	
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	40	\$15.97	\$18.21	\$18.20	\$19.32	
Machinists	51-4041	100	\$19.08	\$25.10	\$23.98	\$28.10	
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	30	\$16.27	\$19.31	\$18.02	\$20.84	
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	70	#	#	#	#	
Welders, Cutters, Solderers, and Brazers	51-4121	230	\$22.13	\$26.13	\$25.19	\$28.12	
Metal Workers and Plastic Workers, All Other	51-4199	50	\$18.37	\$21.57	\$19.67	\$23.17	
Printing Press Operators	51-5112	70	\$17.62	\$22.94	\$22.70	\$25.61	
Laundry and Dry-Cleaning Workers	51-6011	90	\$12.99	\$16.70	\$17.12	\$18.57	
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	60	\$17.20	\$20.12	\$18.97	\$21.59	
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	50	\$16.28	\$19.74	\$19.21	\$21.47	
Power Plant Operators	51-8013	70	\$27.29	\$37.61	\$38.36	\$42.76	
Water and Wastewater Treatment Plant and System Operators	51-8031	50	\$21.45	\$25.85	\$25.53	\$28.05	
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	30	\$17.43	\$23.39	\$23.15	\$26.37	

			JUNE 2023				
GREATER CONCORD AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	40	\$20.69	\$24.61	\$25.35	\$26.56	
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	60	\$18.48	\$20.78	\$19.60	\$21.93	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	200	\$18.13	\$24.29	\$23.48	\$27.36	
Packaging and Filling Machine Operators and Tenders	51-9111	80	\$16.18	\$22.32	\$25.80	\$25.40	
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	70	\$18.69	\$25.99	\$23.81	\$29.64	
Computer Numerically Controlled Tool Operators	51-9161	240	\$19.23	\$24.89	\$24.45	\$27.72	
Computer Numerically Controlled Tool Programmers	51-9162	40	\$26.28	\$30.43	\$29.80	\$32.49	
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	30	\$18.94	\$23.30	\$24.26	\$25.47	
HelpersProduction Workers	51-9198	50	\$13.65	\$17.23	\$17.29	\$19.02	
Production Workers, All Other	51-9199	70	\$17.05	\$23.17	\$22.26	\$26.23	
Transportation and Material Moving Occupations	53-0000	4.920	\$13.34	\$20.01	\$18.53	\$23.34	
First-Line Supervisors of Transportation and Material-Moving	35-0000	4,520	910.04	Ş20.01	\$10.00	ŲΖJ.JŦ	
Workers, Except Aircraft Cargo Handling Supervisors	53-1047	240	\$19.92	\$29.44	\$28.27	\$34.21	
Driver/Sales Workers	53-3031	230	\$9.53	\$17.00	\$15.18	\$20.74	
Heavy and Tractor-Trailer Truck Drivers	53-3032	890	\$21.37	\$27.35	\$25.39	\$30.33	
Light Truck Drivers	53-3033	400	\$11.50	\$16.57	\$15.81	\$19.12	
Bus Drivers, School	53-3051	290	\$17.08	\$20.17	\$19.19	\$21.70	
Shuttle Drivers and Chauffeurs	53-3053	90	\$11.00	\$14.75	\$14.44	\$16.62	
Motor Vehicle Operators, All Other	53-3099	40	\$12.88	\$15.52	\$13.66	\$16.85	
Automotive and Watercraft Service Attendants	53-6031	40	\$13.86	\$15.91	\$15.68	\$16.94	
Industrial Truck and Tractor Operators	53-7051	150	\$18.07	\$22.18	\$23.07	\$24.24	
Cleaners of Vehicles and Equipment	53-7061	100	\$13.31	\$17.28	\$16.54	\$19.27	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	540	\$13.67	\$18.46	\$18.15	\$20.85	
Packers and Packagers, Hand	53-7064	360	\$12.16	\$13.89	\$12.55	\$14.77	
Stockers and Order Fillers	53-7065	1,330	\$13.65	\$17.28	\$16.04	\$19.10	
Refuse and Recyclable Material Collectors	53-7081	60	\$15.19	\$18.19	\$17.43	\$19.70	

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

HAMPSTEAD - SEABROOK			JUNE 2023				
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-000	19,880	\$15.28	\$28.45	\$23.32	\$35.03	
Management Occupations	11-0000	1,110	\$32.14	\$59.52	\$51.04	\$73.22	
General and Operations Managers	11-1021	590	\$31.96	\$60.71	\$49.21	\$75.08	
Sales Managers	11-2022	50	\$39.64	\$67.61	\$64.28	\$81.58	
Computer and Information Systems Managers	11-3021	30	\$49.05	\$76.78	\$74.59	\$90.65	
Financial Managers	11-3031	60	\$41.89	\$72.20	\$61.36	\$87.36	
Construction Managers	11-9021	30	\$41.95	\$57.01	\$56.78	\$64.54	
Education and Childcare Administrators, Preschool and Daycare	11-9031	30	\$19.44	\$32.44	\$30.39	\$38.94	
Education Administrators, Kindergarten through Secondary	11-9032	60	\$94,647	\$111,160	\$108,307	\$119,416	
Architectural and Engineering Managers	11-9041	30	\$52.41	\$78.97	\$83.92	\$92.24	
Business and Financial Operations Occupations	13-0000	800	\$23.10	\$41.47	\$37.13	\$50.66	
Buyers and Purchasing Agents	13-1020	60	\$23.57	\$32.08	\$30.44	\$36.33	
Cost Estimators	13-1051	60	\$21.07	\$31.77	\$25.25	\$37.11	
Human Resources Specialists	13-1071	60	\$21.24	\$35.59	\$30.70	\$42.77	
Project Management Specialists	13-1082	90	\$30.44	\$46.03	\$43.21	\$53.82	
Management Analysts	13-1111	50	\$42.88	\$77.86	\$64.46	\$95.35	
Training and Development Specialists	13-1151	50	\$16.99	\$39.99	\$31.06	\$51.49	
Market Research Analysts and Marketing Specialists	13-1161	100	\$20.90	\$34.18	\$31.55	\$40.82	
Business Operations Specialists, All Other	13-1199	30	\$20.39	\$44.15	\$33.07	\$56.02	
Accountants and Auditors	13-2011	150	\$28.88	\$43.08	\$40.24	\$50.19	
Computer and Mathematical Occupations	15-0000	200	\$28.51	\$50.13	\$43.89	\$60.95	
Computer User Support Specialists	15-1232	50	\$22.53	\$35.23	\$39.08	\$41.58	
Software Developers	15-1252	50	\$38.61	\$61.85	\$64.15	\$73.48	
Architecture and Engineering Occupations	17 0000	220	620.4G	¢40.67	¢4765	¢5770	
	17-0000	220	\$30.46	\$48.67	\$47.65	\$57.78	
Electrical Engineers	17-2071	30	\$38.48	\$54.27	\$52.67	\$62.17	
Mechanical Engineers	17-2141	30	\$34.83	\$48.86	\$45.40	\$55.87	
Life, Physical, and Social Science Occupations	19-0000	100	\$26.87	\$45.57	\$42.96	\$54.93	
Community and Social Service Occupations	21-0000	230	\$22.36	\$31.24	\$30.47	\$35.66	
Educational, Guidance, and Career Counselors and Advisors	21-1012	40	\$24.65	\$34.41	\$36.18	\$39.29	
Substance abuse, behavioral disorder, and mental health counselors	21-1012	30	\$24.51	\$32.64	\$30.71	\$36.71	
Child, Family, and School Social Workers	21-1021	50	\$25.24	\$31.96	\$28.07	\$35.32	
Social and Human Service Assistants	21-1093	40	\$18.81	\$21.98	\$21.68	\$23.52	
Educational Instruction and Library Occupations	25-0000	1,550	\$16.69	\$27.93	\$25.06	\$33.54	
Preschool Teachers, Except Special Education	25-2011	160	\$15.78	\$18.82	\$18.40	\$20.34	
Kindergarten Teachers, Except Special Education	25-2012	40	\$48,103	\$67,844	\$66,681	\$77,714	
Elementary School Teachers, Except Special Education	25-2021	280	\$51,658	\$70,870	\$66,231	\$80,476	

HAMPSTEAD - SEABROOK			JUNE 2023			
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Secondary School Teachers, Except Special and Career/						
Technical Education	25-2031	250	\$54,733	\$75,406	\$81,874	\$85,742
Special Education Teachers, Kindergarten and Elementary School	25-2052	60	\$48,757	\$70,472	\$65,310	\$81,330
Librarians and Media Collections Specialists	25-4022	40	\$21.69	\$33.10	\$34.52	\$38.80
Teaching Assistants, Except Postsecondary	25-9045	430	\$28,514	\$38,755	\$38,534	\$43,875
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	240	\$16.82	\$29.41	\$24.09	\$35.69
Merchandise Displayers and Window Trimmers	27-1026	60	\$16.84	\$21.27	\$18,42	\$23,48
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Healthcare Practitioners and Technical Occupations	29-0000	530	\$24.18	\$47.73	\$38.89	\$59.51
Occupational Therapists	29-1122	30	\$31.34	\$41.19	\$38.27	\$46.11
Physical Therapists	29-1123	60	\$34.35	\$42.42	\$37.36	\$46.45
Speech-Language Pathologists	29-1127	30	\$28.53	\$40.04	\$36.65	\$45.80
Registered Nurses	29-1141	100	\$33.03	\$44.77	\$41.63	\$50.64
Pharmacy Technicians	29-2052	60	\$17.19	\$21.17	\$22.97	\$23.17
Licensed Practical and Licensed Vocational Nurses	29-2061	30	\$26.17	\$32.24	\$33.61	\$35.27
Healthcare Support Occupations	31-0000	430	\$16.26	\$21.75	\$20.59	\$24.48
Home Health and Personal Care Aides	31-1120	190	\$16.03	\$19.17	\$18.81	\$20.74
Nursing Assistants	31-1131	100	\$15.56	\$19.52	\$20.41	\$21.49
Protective Service Occupations	33-0000	580	\$16.63	\$25.60	\$22.93	\$30.08
Firefighters	33-2011	170	\$14.79	\$22.91	\$21.79	\$26.98
Police and Sheriff's Patrol Officers	33-3051	140	\$25.95	\$31.82	\$29.57	\$34.75
Security Guards	33-9032	190	\$16.05	\$20.43	\$22.93	\$22.61
Food Preparation and Serving Related Occupations	35-0000	1,860	\$12.83	\$18.57	\$17.61	\$21.43
Chefs and Head Cooks	35-1011	30	\$21.72	\$34.95	\$34.72	\$41.56
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	160	\$17.67	\$24.63	\$24.06	\$28.11
Cooks, Institution and Cafeteria	35-2012	50	\$16.39	\$20.52	\$19.56	\$22.58
Cooks, Short Order	35-2015	150	\$14.18	\$17.47	\$17.83	\$19.11
Food Preparation Workers	35-2021	90	\$13.81	\$17.65	\$16.97	\$19.57
Fast Food and Counter Workers	35-3023	520	\$12.84	\$15.68	\$14.53	\$17.10
Building and Grounds Cleaning and Maintenance Occupations	37-0000	570	\$16.67	\$23.07	\$22.87	\$26.26
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	30	\$24.62	\$30.67	\$29.53	\$33.70
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	210	\$14.96	\$20.11	\$19.90	\$22.68
Maids and Housekeeping Cleaners	37-2012	30	\$15.40	\$17.83	\$18.47	\$19.04
Landscaping and Groundskeeping Workers	37-3011	210	\$17.76	\$22.76	\$23.11	\$25.25
Personal Care and Service Occupations	39-0000	490	\$11.90	\$17.96	\$15.31	\$20.99
Animal Caretakers	39-2021	90	\$10.42	\$15.77	\$15.32	\$18.44

HAMPSTEAD - SEABROOK			JUNE 2023				
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Amusement and Recreation Attendants	39-3091	80	\$11.75	\$13.88	\$14.79	\$14.96	
Childcare Workers	39-9011	60	\$10.55	\$13.62	\$13.61	\$15.15	
Recreation Workers	39-9032	40	\$12.47	\$18.60	\$14.86	\$21.65	
Sales and Related Occupations	41-0000	3,120	\$13.48	\$23.08	\$17.62	\$27.89	
First-Line Supervisors of Retail Sales Workers	41-1011	350	\$19.38	\$27.83	\$25.88	\$32.06	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	40	\$21.58	\$50.61	\$47.27	\$65.12	
Cashiers	41-2011	1,150	\$12.56	\$15.20	\$14.89	\$16.53	
Counter and Rental Clerks	41-2021	50	\$15.78	\$24.68	\$23.10	\$29.13	
Parts Salespersons	41-2022	40	\$13.82	\$20.99	\$20.60	\$24.58	
Retail Salespersons	41-2031	980	\$13.74	\$19.50	\$17.62	\$22.37	
Insurance Sales Agents	41-3021	30	\$19.44	\$32.92	\$30.66	\$39.66	
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	100	\$23.66	\$43.26	\$34.20	\$53.06	
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	40	\$22.99	\$40.19	\$37.52	\$48.79	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	270	\$23.67	\$45.77	\$40.80	\$56.82	
Office and Administrative Support Occupations	43-0000	2,440	\$16.21	\$24.08	\$22.71	\$28.01	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	180	\$21.13	\$32.14	\$30.42	\$37.64	
Billing and Posting Clerks	43-3021	30	\$16.78	\$22.55	\$21.66	\$25.44	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	200	\$17.67	\$24.74	\$24.44	\$28.27	
Tellers	43-3071	40	\$18.37	\$19.85	\$19.19	\$20.59	
Customer Service Representatives	43-4051	330	\$14.69	\$21.02	\$19.78	\$24.19	
Eligibility Interviewers, Government Programs	43-4061	40	\$16.90	\$21.50	\$20.69	\$23.81	
Library Assistants, Clerical	43-4121	50	\$12.48	\$16.91	\$16.55	\$19.12	
Receptionists and Information Clerks	43-4171	120	\$14.24	\$19.59	\$18.49	\$22.27	
Postal Service Clerks	43-5051	40	\$23.36	\$28.34	\$27.34	\$30.82	
Postal Service Mail Carriers	43-5052	80	\$20.75	\$28.40	\$27.22	\$32.23	
Production, Planning, and Expediting Clerks	43-5061	40	\$20.90	\$39.43	\$36.90	\$48.71	
Shipping, Receiving, and Inventory Clerks	43-5071	190	\$17.47	\$23.46	\$22.02	\$26.46	
Executive Secretaries and Executive Administrative Assistants	43-6011	30	\$21.93	\$30.80	\$26.53	\$35.24	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	290	\$15.96	\$21.97	\$21.65	\$24.98	
Office Clerks, General	43-9061	460	\$16.68	\$25.35	\$24.20	\$29.69	
Farming, Fishing, and Forestry Occupations	45-0000	50	\$12.71	\$18.56	\$17.43	\$21.49	
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	40	\$12.51	\$17.54	\$17.20	\$20.05	
Construction and Extraction Occupations	47-0000	1,150	\$20.33	\$30.10	\$28.46	\$34.99	
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	140	\$26.81	\$39.92	\$38.79	\$46.48	
Carpenters	47-2031	130	\$22.85	\$29.61	\$29.70	\$32.99	

HAMPSTEAD - SEABROOK				2023		
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Construction Laborers	47-2061	150	\$19.26	\$23.76	\$23.32	\$26.01
Operating Engineers and Other Construction Equipment Operators	47-2073	70	\$26.19	\$32.60	\$30.53	\$35.80
Electricians	47-2111	140	\$21.38	\$33.23	\$32.19	\$39.17
Plumbers, Pipefitters, and Steamfitters	47-2152	120	\$21.54	\$32.37	\$31.00	\$37.78
Highway Maintenance Workers	47-4051	80	\$17.06	\$21.44	\$20.62	\$23.62
Installation, Maintenance, and Repair Occupations	49-0000	890	\$20.40	\$32.63	\$30.41	\$38.74
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	90	\$33.89	\$48.44	\$47.11	\$55.71
Automotive Service Technicians and Mechanics	49-3023	120	\$16.73	\$24.57	\$23.94	\$28.48
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$25.13	\$31.84	\$32.05	\$35.19
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	30	\$24.50	\$32.04	\$31.82	\$35.81
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	110	\$26.23	\$34.44	\$37.08	\$38.55
Industrial Machinery Mechanics	49-9041	50	\$22.93	\$32.97	\$32.01	\$37.98
Maintenance and Repair Workers, General	49-9071	130	\$19.39	\$26.62	\$25.48	\$30.23
Production Occupations	51-0000	1,120	\$18.76	\$29.28	\$24.83	\$34.55
First-Line Supervisors of Production and Operating Workers	51-1011	100	\$26.96	\$42.44	\$37.54	\$50.17
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	80	\$17.41	\$21.49	\$22.01	\$23.53
Miscellaneous Assemblers and Fabricators	51-2090	70	\$16.77	\$23.77	\$22.48	\$27.27
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	30	\$19.79	\$24.06	\$23.73	\$26.20
Machinists	51-4041	70	\$20.96	\$28.62	\$26.18	\$32.45
Welders, Cutters, Solderers, and Brazers	51-4121	50	\$23.03	\$30.76	\$29.52	\$34.64
Water and Wastewater Treatment Plant and System Operators	51-8031	NP	\$25.32	\$32.57	\$30.03	\$36.21
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	70	\$19.76	\$27.85	\$25.68	\$31.90
Computer Numerically Controlled Tool Operators	51-9161	80	\$20.78	\$27.48	\$25.26	\$30.84
Transportation and Material Moving Occupations	53-0000	2,160	\$14.29	\$22.14	\$19.88	\$26.04
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	120	\$22.00	\$32.04	\$29.65	\$37.05
Driver/Sales Workers	53-3031	70	\$9.84	\$17.45	\$17.70	\$21.25
Heavy and Tractor-Trailer Truck Drivers	53-3032	430	\$24.88	\$31.00	\$31.28	\$34.05
Light Truck Drivers	53-3033	150	\$14.60	\$19.68	\$19.21	\$22.21
Industrial Truck and Tractor Operators	53-7051	60	\$21.47	\$29.10	\$33.70	\$32.92
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	180	\$15.65	\$19.83	\$19.03	\$21.92
Packers and Packagers, Hand	53-7064	210	\$12.60	\$14.38	\$13.17	\$15.26
Stockers and Order Fillers	53-7065	760	\$13.81	\$18.08	\$17.05	\$20.21

				JUNE 2	JUNE 2023		
KEENE AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-0000	23,440	\$14.51	\$28.29	\$22.10	\$35.18	
Management Occupations	11-0000	1,440	\$28.08	\$59.02	\$49.38	\$74.49	
Chief Executives	11-1011	30	\$30.86	\$64.85	\$51.46	\$81.85	
General and Operations Managers	11-1021	490	\$26.43	\$61.71	\$43.90	\$79.35	
Legislators	11-1031	30	\$16,297	\$41,421	\$17,105	\$53,983	
Marketing Managers	11-2021	30	\$43.00	\$67.50	\$65.66	\$79.74	
Sales Managers	11-2022	60	\$42.42	\$80.86	\$67.25	\$100.08	
Administrative Services Managers	11-3012	30	\$37.79	\$62.64	\$61.59	\$75.08	
Facilities Managers	11-3013	30	\$31.29	\$47.16	\$42.01	\$55.09	
Computer and Information Systems Managers	11-3021	60	\$52.14	\$74.35	\$74.91	\$85.46	
Financial Managers	11-3031	120	\$41.88	\$75.81	\$64.96	\$92.78	
Industrial Production Managers	11-3051	30	\$37.21	\$51.47	\$52.12	\$58.61	
Purchasing Managers	11-3061	30	\$47.39	\$70.22	\$62.15	\$81.64	
Transportation, Storage, and Distribution Managers	11-3071	30	#	#	#	#	
Human Resources Managers	11-3121	30	\$38.16	\$68.11	\$54.61	\$83.07	
Education and Childcare Administrators, Preschool and Daycare	11-9031	30	\$18.60	\$26.21	\$23.15	\$30.02	
Education Administrators, Kindergarten through Secondary	11-9032	60	\$71,132	\$91,539	\$98,589	\$101,743	
Food Service Managers	11-9051	30	\$25.46	\$35.18	\$30.80	\$40.05	
Medical and Health Services Managers	11-9111	70	\$39.54	\$61.50	\$63.96	\$72.47	
Property, Real Estate, and Community Association Managers	11-9141	30	\$21.74	\$33.14	\$29.33	\$38.84	
Social and Community Service Managers	11-9151	70	\$22.57	\$30.71	\$30.28	\$34.79	
Business and Financial Operations Occupations	13-0000	1,400	\$22.72	\$37.17	\$32.09	\$44.39	
Buyers and Purchasing Agents	13-1020	220	\$24.65	\$32.56	\$31.05	\$36.53	
Claims Adjusters, Examiners, and Investigators	13-1031	30	\$30.35	\$43.03	\$41.57	\$49.37	
Cost Estimators	13-1051	30	\$19.31	\$32.13	\$29.35	\$38.53	
Human Resources Specialists	13-1071	150	\$19.60	\$31.68	\$28.66	\$37.73	
Logisticians	13-1081	30	\$28.78	\$36.62	\$33.60	\$40.54	
Project Management Specialists	13-1082	80	\$23.09	\$41.20	\$37.31	\$50.26	
Management Analysts	13-1111	60	\$32.57	\$59.39	\$43.53	\$72.79	
Fundraisers	13-1131	30	\$24.04	\$30.92	\$30.00	\$34.36	
Training and Development Specialists	13-1151	80	\$19.06	\$29.89	\$24.83	\$35.30	
Market Research Analysts and Marketing Specialists	13-1161	110	\$20.40	\$33.28	\$30.72	\$39.72	
Business Operations Specialists, All Other	13-1199	50	\$21.11	\$34.93	\$30.30	\$41.83	
Accountants and Auditors	13-2011	250	\$26.55	\$40.20	\$32.99	\$47.02	
Financial and Investment Analysts	13-2051	50	\$31.46	\$39.28	\$40.04	\$43.20	
Insurance Underwriters	13-2053	50	\$34.06	\$50.83	\$51.68	\$59.22	
Loan Officers	13-2072	30	\$20.78	\$48.40	\$30.79	\$62.22	
Computer and Mathematical Occupations	15-0000	490	\$27.49	\$47.33	\$44.79	\$57.25	
Computer Systems Analysts	15-1211	60	\$33.54	\$49.01	\$49.54	\$56.74	
Computer User Support Specialists	15-1232	90	\$20.37	\$28.07	\$26.74	\$31.92	

				JUNE	2023	
KEENE AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Network and Computer Systems Administrators	15-1244	40	\$29.65	\$40.66	\$35.78	\$46.16
Software Developers	15-1252	180	\$39.46	\$55.84	\$56.62	\$64.03
Architecture and Engineering Occupations	17-0000	270	\$27.37	\$41.49	\$39.56	\$48.54
Industrial Engineers	17-2112	50	\$32.69	\$44.18	\$40.78	\$49.92
Mechanical Engineers	17-2141	70	\$33.49	\$45.78	\$46.75	\$51.93
Life, Physical, and Social Science Occupations	19-0000	130	\$23.39	\$37.97	\$33.11	\$45.26
Community and Social Service Occupations	21-0000	470	\$17.03	\$25.06	\$23.86	\$29.06
Educational, Guidance, and Career Counselors and Advisors	21-1012	60	\$23.11	\$31.06	\$30.21	\$35.03
Substance abuse, behavioral disorder, and mental health counselors	21-1018	130	\$17.93	\$27.15	\$26.08	\$31.76
Child, Family, and School Social Workers	21-1021	30	\$17.91	\$27.13	\$23.79	\$31.74
Social and Human Service Assistants	21-1093	80	\$15.68	\$19.16	\$18.26	\$20.89
Community and Social Service Specialists, All Other	21-1099	40	\$15.26	\$23.74	\$24.31	\$27.99
Legal Occupations	23-0000	100	\$21.61	\$49.54	\$40.67	\$63.51
Lawyers	23-1011	50	\$36.04	\$69.92	\$55.05	\$86.87
Paralegals and Legal Assistants	23-2011	50	\$20.34	\$25.76	\$22.84	\$28.45
Educational Instruction and Library Occupations	25-0000	1,890	\$16.85	\$29.03	\$25.11	\$35.13
Career/Technical Education Teachers, Postsecondary	25-1194	NP	\$21.15	\$34.52	\$29.94	\$41.20
Preschool Teachers, Except Special Education	25-2011	120	\$14.32	\$17.20	\$15.35	\$18.63
Elementary School Teachers, Except Special Education	25-2021	210	\$47,376	\$62,963	\$63,327	\$70,757
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	250	\$47,666	\$66,030	\$64,765	\$75,211
Special Education Teachers, Kindergarten and Elementary School	25-2052	30	\$48,345	\$66,506	\$64,264	\$75,586
Special Education Teachers, Secondary School	25-2058	40	\$48,916	\$64,950	\$71,660	\$72,967
Self-Enrichment Teachers	25-3021	90	\$19.12	\$33.68	\$30.58	\$40.95
Tutors	25-3041	60	\$13.50	\$15.07	\$13.64	\$15.85
Librarians and Media Collections Specialists	25-4022	60	\$18.49	\$27.98	\$26.18	\$32.73
Instructional Coordinators	25-9031	40	\$23.58	\$29.96	\$30.22	\$33.15
Teaching Assistants, Except Postsecondary	25-9045	310	\$30,213	\$37,317	\$38,403	\$40,867
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	230	\$16.42	\$29.33	\$26.53	\$35.79
Merchandise Displayers and Window Trimmers	27-1026	30	\$15.43	\$19.73	\$17.67	\$21.88
Public Relations Specialists	27-3031	40	\$23.29	\$31.84	\$29.24	\$36.12
Healthcare Practitioners and Technical Occupations	29-0000	1,470	\$24.28	\$55.36	\$39.49	\$70.90
Occupational Therapists	29-1122	40	\$30.44	\$40.17	\$39.65	\$45.04
Physical Therapists	29-1123	50	\$37.37	\$47.58	\$50.19	\$52.69
Speech-Language Pathologists	29-1127	30	\$26.56	\$38.13	\$41.85	\$43.92
Registered Nurses	29-1141	500	\$33.53	\$40.70	\$39.49	\$44.28
Dental Hygienists	29-1292	50	\$38.50	\$42.12	\$40.96	\$43.92

			JUNE 2023				
KEENE AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Emergency Medical Technicians	29-2042	60	\$15.23	\$18.83	\$17.97	\$20.63	
Licensed Practical and Licensed Vocational Nurses	29-2061	120	\$23.90	\$28.56	\$26.73	\$30.88	
Healthcare Support Occupations	31-0000	1.060	\$14,16	\$19.03	\$19.02	\$21.47	
Home Health and Personal Care Aides	31-1120	420	\$13.34	\$15.84	\$14.58	\$17.09	
Nursing Assistants	31-1131	360	\$16.56	\$19.47	\$19.90	\$20.92	
Dental Assistants	31-9091	70	\$19.98	\$24.74	\$24.94	\$27.11	
Healthcare Support Workers, All Other	31-9099	30	\$15.38	\$18.76	\$18.57	\$20.45	
Protective Service Occupations	33-0000	450	\$14.12	\$23.41	\$20.07	\$28.04	
First-Line Supervisors of Police and Detectives	33-1012	30	\$32.57	\$40.95	\$38.60	\$45.14	
Firefighters	33-2011	70	\$15.46	\$22.95	\$19.45	\$26.70	
Police and Sheriff's Patrol Officers	33-3051	80	\$25.04	\$29.97	\$29.68	\$32.43	
Security Guards	33-9032	120	\$13.40	\$17.09	\$15.05	\$18.92	
	05 0000	1050	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
Food Preparation and Serving Related Occupations	35-0000	1,850	\$11.20	\$16.17	\$14.94	\$18.66	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	150	\$15.81	\$22.05	\$21.66	\$25.18	
Cooks, Institution and Cafeteria	35-2012	80	\$15.05	\$18.28	\$17.38	\$19.90	
Cooks, Restaurant	35-2014	200	\$14.76	\$17.64	\$17.76	\$19.07	
Cooks, Short Order	35-2015	150	\$12.83	\$15.21	\$15.29	\$16.39	
Food Preparation Workers	35-2021	130	\$12.82	\$16.33	\$16.49	\$18.08	
Bartenders	35-3011	100	\$9.53	\$17.16	\$14.05	\$20.97	
Fast Food and Counter Workers	35-3023	430	\$11.05	\$13.47	\$13.60	\$14.69	
Food Servers, Nonrestaurant	35-3041	70	\$13.13	\$16.29	\$15.09	\$17.88	
Dishwashers	35-9021	80	\$10.80	\$13.02	\$12.33	\$14.13	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	660	\$13.77	\$18.97	\$18.47	\$21.58	
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	30	\$19.21	\$25.55	\$22.78	\$28.71	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	350	\$13.58	\$18.09	\$18.39	\$20.34	
Maids and Housekeeping Cleaners	37-2012	80	\$13.65	\$16.01	\$15.26	\$17.18	
Landscaping and Groundskeeping Workers	37-3011	160	\$13.69	\$19.09	\$18.71	\$21.80	
Personal Care and Service Occupations	39-0000	450	\$10.26	\$16.26	\$14.94	\$19.25	
Animal Caretakers	39-2021	60	\$11.60	\$15.29	\$14.72	\$17.13	
Childcare Workers	39-9011	100	\$10.48	\$13.69	\$11.63	\$15.29	
Recreation Workers	39-9032	70	\$10.66	\$16.38	\$14.63	\$19.24	
Sales and Related Occupations	41-0000	2,380	\$12.56	\$22.60	\$16.89	\$27.62	
First-Line Supervisors of Retail Sales Workers	41-1011	240	\$17.57	\$26.13	\$23.80	\$30.41	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	50	\$26.96	\$50.16	\$47.91	\$61.76	
Cashiers	41-2011	660	\$11.52	\$13.86	\$13.99	\$15.03	
Counter and Rental Clerks	41-2021	60	\$14.12	\$21.92	\$21.62	\$25.81	
Parts Salespersons	41-2022	70	\$13.93	\$20.44	\$18.26	\$23.69	

				JUNE	2023	
KEENE AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Retail Salespersons	41-2031	770	\$12.04	\$17.87	\$15.58	\$20.79
Insurance Sales Agents	41-3021	40	\$24.04	\$39.01	\$32.33	\$46.50
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	90	\$19.02	\$32.92	\$29.14	\$39.88
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	80	\$21.60	\$45.84	\$31.29	\$57.96
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	220	\$22.79	\$38.21	\$37.71	\$45.91
Office and Administrative Support Occupations	43-0000	3,320	\$15.58	\$22.54	\$20.60	\$26.02
First-Line Supervisors of Office and Administrative Support Workers	43-1011	270	\$21.83	\$32.74	\$30.46	\$38.19
Bill and Account Collectors	43-3011	30	\$15.00	\$22.45	\$19.72	\$26.18
Billing and Posting Clerks	43-3021	70	\$17.24	\$23.53	\$21.65	\$26.67
Bookkeeping, Accounting, and Auditing Clerks	43-3031	290	\$16.51	\$22.40	\$21.25	\$25.33
Payroll and Timekeeping Clerks	43-3051	30	\$19.31	\$25.07	\$22.53	\$27.95
Procurement Clerks	43-3061	70	\$17.22	\$21.19	\$18.18	\$23.18
Tellers	43-3071	40	\$15.41	\$17.09	\$17.36	\$17.92
Customer Service Representatives	43-4051	480	\$14.80	\$21.63	\$20.16	\$25.04
Library Assistants, Clerical	43-4121	30	\$10.36	\$15.78	\$15.51	\$18.48
Loan Interviewers and Clerks	43-4131	30	\$18.81	\$23.65	\$23.93	\$26.07
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	30	\$19.05	\$22.61	\$20.87	\$24.39
Receptionists and Information Clerks	43-4171	190	\$13.20	\$17.40	\$17.84	\$19.50
Dispatchers, Except Police, Fire, and Ambulance	43-5032	40	\$19.59	\$24.15	\$24.67	\$26.43
Postal Service Clerks	43-5051	30	\$24.27	\$27.84	\$27.28	\$29.62
Postal Service Mail Carriers	43-5052	50	\$19.92	\$26.74	\$24.97	\$30.15
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	NP	\$23.64	\$28.96	\$28.96	\$31.61
Production, Planning, and Expediting Clerks	43-5061	60	\$17.83	\$26.07	\$25.98	\$30.18
Shipping, Receiving, and Inventory Clerks	43-5071	210	\$15.14	\$20.20	\$19.26	\$22.72
Executive Secretaries and Executive Administrative Assistants	43-6011	40	\$24.93	\$31.88	\$29.92	\$35.35
Medical Secretaries and Administrative Assistants	43-6013	90	\$18.03	\$22.49	\$22.73	\$24.73
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	380	\$15.25	\$20.36	\$19.75	\$22.92
Data Entry Keyers	43-9021	30	\$12.88	\$18.42	\$18.49	\$21.19
Insurance Claims and Policy Processing Clerks	43-9041	60	\$20.69	\$28.13	\$25.54	\$31.85
Office Clerks, General	43-9061	530	\$15.30	\$21.85	\$21.00	\$25.11
Construction and Extraction Occupations	47-0000	710	\$18.42	\$25.22	\$23.95	\$28.62
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	50	\$27.54	\$35.89	\$32.66	\$40.07
Carpenters	47-2031	120	\$21.44	\$25.32	\$24.66	\$27.28
Construction Laborers	47-2061	90	\$16.06	\$19.51	\$19.21	\$21.23
Operating Engineers and Other Construction Equipment Operators	47-2073	30	\$21.70	\$27.03	\$25.08	\$29.69

KEENE AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Electricians	47-2111	80	\$20.98	\$28.30	\$27.90	\$31.97
Plumbers, Pipefitters, and Steamfitters	47-2152	50	\$18.80	\$26.77	\$26.35	\$30.74
Roofers	47-2181	40	\$18.28	\$24.78	\$26.49	\$28.03
Sheet Metal Workers	47-2211	40	\$18.22	\$22.95	\$20.05	\$25.31
Highway Maintenance Workers	47-4051	40	\$18.40	\$23.19	\$22.24	\$25.57
Installation, Maintenance, and Repair Occupations	49-0000	830	\$18.52	\$27.40	\$24.84	\$31.85
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	80	\$27.96	\$41.82	\$41.04	\$48.74
Automotive Service Technicians and Mechanics	49-3023	170	\$16.72	\$24.57	\$24.09	\$28.49
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$20.83	\$27.81	\$28.64	\$31.31
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	50	\$22.23	\$28.83	\$30.62	\$32.14
Industrial Machinery Mechanics	49-9041	60	\$20.56	\$26.96	\$26.70	\$30.17
Telecommunications Line Installers and Repairers	49-9052	30	\$22.48	\$34.80	\$39.57	\$40.96
Maintenance and Repair Workers, General	49-9071	200	\$17.87	\$23.98	\$23.81	\$27.03
Production Occupations	51-0000	1,750	\$15.26	\$21.74	\$20.29	\$24.98
First-Line Supervisors of Production and Operating Workers	51-1011	130	\$23.52	\$33.66	\$31.39	\$38.72
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	70	\$17.55	\$21.83	\$21.52	\$23.98
Miscellaneous Assemblers and Fabricators	51-2090	380	\$14.32	\$18.32	\$17.81	\$20.32
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	40	\$17.16	\$20.78	\$20.49	\$22.59
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	90	#	#	#	#
Machinists	51-4041	80	\$17.06	\$24.85	\$23.75	\$28.74
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	60	\$15.53	\$21.47	\$21.00	\$24.44
Welders, Cutters, Solderers, and Brazers	51-4121	40	\$19.54	\$25.80	\$25.54	\$28.92
Metal Workers and Plastic Workers, All Other	51-4199	80	\$16.01	\$18.77	\$18.62	\$20.16
Printing Press Operators	51-5112	30	\$15.47	\$19.25	\$18.15	\$21.13
Laundry and Dry-Cleaning Workers	51-6011	60	\$12.75	\$16.36	\$16.32	\$18.17
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	70	\$14.59	\$17.92	\$19.18	\$19.59
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	NP	\$17.77	\$20.50	\$18.20	\$21.87
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	100	\$18.49	\$23.48	\$23.23	\$25.98
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	30	\$16.75	\$20.78	\$18.62	\$22.80
Computer Numerically Controlled Tool Operators	51-9161	120	\$16.82	\$21.50	\$20.68	\$23.85
Transportation and Material Moving Occupations	53-0000	2,080	\$13.44	\$19.02	\$17.37	\$21.81
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	90	\$20.67	\$30.12	\$29.40	\$34.84
Driver/Sales Workers	53-3031	80	\$9.97	\$16.45	\$17.92	\$19.68
Heavy and Tractor-Trailer Truck Drivers	53-3032	220	\$21.81	\$27.59	\$27.16	\$30.48
Light Truck Drivers	53-3033	220	\$12.04	\$17.82	\$18.28	\$20.71

			JUNE 2023			
KEENE AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Bus Drivers, School	53-3051	110	\$13.99	\$17.83	\$18.95	\$19.75
Shuttle Drivers and Chauffeurs	53-3053	60	\$11.12	\$14.02	\$12.69	\$15.47
Industrial Truck and Tractor Operators	53-7051	90	\$17.20	\$21.50	\$21.61	\$23.65
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	300	\$14.99	\$17.89	\$16.82	\$19.34
Packers and Packagers, Hand	53-7064	150	\$12.09	\$14.54	\$13.05	\$15.77
Stockers and Order Fillers	53-7065	620	\$13.74	\$16.92	\$16.13	\$18.52
Refuse and Recyclable Material Collectors	53-7081	30	\$13.59	\$18.33	\$17.00	\$20.71

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

LACONIA - BELMONT			JUNE 2023			
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-000	21,010	\$14.36	\$26.45	\$21.97	\$32.50
Management Occupations	11-0000	1,190	\$27.14	\$53.79	\$45.52	\$67.11
Chief Executives	11-1011	30	\$38.15	\$112.56	\$77.25	\$149.78
General and Operations Managers	11-1021	540	\$25.45	\$54.05	\$41.64	\$68.35
Sales Managers	11-2022	40	\$31.68	\$59.87	\$49.88	\$73.97
Financial Managers	11-3031	110	\$34.69	\$58.81	\$52.51	\$70.86
Construction Managers	11-9021	40	\$35.06	\$47.49	\$48.74	\$53.70
Education Administrators, Kindergarten through Secondary	11-9032	60	\$82,362	\$101,949	\$104,636	\$111,743
Architectural and Engineering Managers	11-9041	30	\$57.25	\$76.72	\$66.67	\$86.46
Food Service Managers	11-9051	30	\$26.32	\$34.96	\$32.71	\$39.29
Medical and Health Services Managers	11-9111	70	\$36.75	\$57.90	\$49.07	\$68.47
Property, Real Estate, and Community Association Managers	11-9141	30	\$17.94	\$30.93	\$27.02	\$37.43
Social and Community Service Managers	11-9151	30	\$25.35	\$34.02	\$31.28	\$38.36
Business and Financial Operations Occupations	13-0000	820	\$21.94	\$36.24	\$32.62	\$43.37
Buyers and Purchasing Agents	13-1020	60	\$22.15	\$29.62	\$27.93	\$33.35
Cost Estimators	13-1051	40	\$22.13	\$32.97	\$29.85	\$38.34
Human Resources Specialists	13-1071	60	\$22.06	\$34.02	\$32.67	\$40.00
Project Management Specialists	13-1082	80	\$27.08	\$40.23	\$38.74	\$46.80
Management Analysts	13-1111	50	\$30.74	\$51.05	\$47.91	\$61.21
Fundraisers	13-1131	30	\$20.72	\$29.77	\$30.39	\$34.30
Training and Development Specialists	13-1151	40	\$19.18	\$29.78	\$27.98	\$35.08
Market Research Analysts and Marketing Specialists	13-1161	60	\$19.11	\$31.47	\$29.75	\$37.65
Business Operations Specialists, All Other	13-1199	30	\$24.29	\$36.33	\$38.87	\$42.35
Accountants and Auditors	13-2011	160	\$25.07	\$37.59	\$35.70	\$43.86
Property Appraisers and Assessors	13-2020	30	\$20.42	\$36.55	\$29.90	\$44.61
Loan Officers	13-2072	50	\$23.61	\$39.48	\$32.19	\$47.42
Computer and Mathematical Occupations	15-0000	240	\$24.30	\$40.79	\$36.93	\$49.04
Computer User Support Specialists	15-1232	60	\$19.47	\$27.77	\$26.23	\$31.92
Network and Computer Systems Administrators	15-1244	40	\$32.11	\$43.21	\$42.63	\$48.76
Software Developers	15-1252	50	\$35.12	\$52.63	\$53.38	\$61.38
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Architecture and Engineering Occupations	17-0000	300	\$25.91	\$39.67	\$38.41	\$46.55
Industrial Engineers	17-2112	50	\$30.83	\$41.70	\$40.57	\$47.13
Mechanical Engineers	17-2141	50	\$36.21	\$46.31	\$45.84	\$51.37
Life, Physical, and Social Science Occupations	19-0000	90	\$22.10	\$38.64	\$36.07	\$46.92
School Psychologists	19-3034	NP	\$23.92	\$46.19	\$43.23	\$57.31
Community and Social Service Occupations	21-0000	320	\$17.72	\$25.13	\$23.73	\$28.83
Educational, Guidance, and Career Counselors and Advisors	21-1012	50	\$23.02	\$31.11	\$31.12	\$35.15

LACONIA - BELMONT			JUNE 2023			
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Substance abuse, behavioral disorder, and mental health counselors	21-1018	70	\$18.00	\$24.86	\$22.86	\$28.28
Social and Human Service Assistants	21-1093	70	\$15.27	\$19.62	\$17.96	\$21.79
Legal Occupations	23-0000	110	\$21.97	\$37.35	\$33.31	\$45.04
Lawyers	23-1011	60	\$32.48	\$47.59	\$40.92	\$55.16
Paralegals and Legal Assistants	23-2011	40	\$20.71	\$24.58	\$23.67	\$26.52
Educational Instruction and Library Occupations	25-0000	1,560	\$16.18	\$25.93	\$24.71	\$30.81
Preschool Teachers, Except Special Education	25-2011	80	\$14.37	\$17.29	\$15.34	\$18.75
Kindergarten Teachers, Except Special Education	25-2012	40	\$52,375	\$67,087	\$66,979	\$74,444
Elementary School Teachers, Except Special Education	25-2021	280	\$49,191	\$63,124	\$63,918	\$70,091
Middle School Teachers, Except Special and Career/Technical Education	25-2022	170	\$51,497	\$65,756	\$66,511	\$72,885
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	210	\$48,624	\$64,070	\$64,495	\$71,792
Special Education Teachers, Kindergarten and Elementary School	25-2052	70	\$47,703	\$64,640	\$59,775	\$73,108
Self-Enrichment Teachers	25-3021	40	\$16.15	\$25.21	\$23.70	\$29.74
Substitute Teachers, Short-Term	25-3031	70	\$14.14	\$17.28	\$17.09	\$18.85
Librarians and Media Collections Specialists	25-4022	30	\$22.46	\$30.23	\$27.95	\$34.11
Teaching Assistants, Except Postsecondary	25-9045	410	\$28,301	\$36,575	\$37,567	\$40,712
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	150	\$15.57	\$27.34	\$21.07	\$33.23
Merchandise Displayers and Window Trimmers	27-1026	40	\$15.49	\$18.71	\$17.41	\$20.32
Public Relations Specialists	27-3031	30	\$21.62	\$31.13	\$29.28	\$35.89
Healthcare Practitioners and Technical Occupations	29-0000	1,330	\$24.05	\$45.86	\$38.68	\$56.76
Pharmacists	29-1051	30	\$56.03	\$65.85	\$66.69	\$70.76
Occupational Therapists	29-1122	60	\$35.19	\$42.51	\$42.43	\$46.17
Physical Therapists	29-1123	50	\$34.35	\$41.85	\$41.81	\$45.60
Registered Nurses	29-1141	400	\$31.06	\$37.97	\$38.23	\$41.42
Nurse Practitioners	29-1171	60	\$47.27	\$58.67	\$54.36	\$64.37
Dental Hygienists	29-1292	40	\$38.09	\$42.00	\$41.20	\$43.96
Radiologic Technologists and Technicians	29-2034	30	\$27.68	\$33.48	\$31.59	\$36.39
Pharmacy Technicians	29-2052	50	\$15.34	\$18.90	\$19.74	\$20.68
Licensed Practical and Licensed Vocational Nurses	29-2061	80	\$24.64	\$30.22	\$30.05	\$33.01
Medical Records Specialists	29-2072	30	\$17.32	\$21.96	\$19.70	\$24.27
Healthcare Support Occupations	31-0000	810	\$15.00	\$19.22	\$18.49	\$21.33
Home Health and Personal Care Aides	31-1120	250	\$13.47	\$16.12	\$16.21	\$17.46
Nursing Assistants	31-1131	330	\$16.09	\$18.87	\$19.47	\$20.26
Dental Assistants	31-9091	50	\$21.53	\$25.26	\$25.91	\$27.14
Medical Assistants	31-9092	80	\$17.79	\$20.90	\$20.26	\$22.45

LACONIA - BELMONT			JUNE 2023				
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Protective Service Occupations	33-0000	520	\$16.68	\$25.96	\$25.29	\$30.60	
First-Line Supervisors of Police and Detectives	33-1012	30	\$31.03	\$43.61	\$46.02	\$49.90	
Firefighters	33-2011	140	\$15.30	\$21.85	\$20.31	\$25.13	
Police and Sheriff's Patrol Officers	33-3051	150	\$24.00	\$29.60	\$29.18	\$32.40	
Security Guards	33-9032	40	\$12.86	\$15.83	\$15.34	\$17.31	
Food Preparation and Serving Related Occupations	35-0000	2,350	\$11.00	\$16.26	\$14.78	\$18.89	
Chefs and Head Cooks	35-1011	50	\$17.42	\$28.19	\$26.19	\$33.58	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	210	\$15.86	\$22.25	\$21.41	\$25.45	
Cooks, Institution and Cafeteria	35-2012	50	\$16.38	\$20.72	\$21.09	\$22.89	
Cooks, Restaurant	35-2014	310	\$14.80	\$18.03	\$18.72	\$19.64	
Food Preparation Workers	35-2021	110	\$11.87	\$15.66	\$15.52	\$17.56	
Bartenders	35-3011	120	\$9.55	\$17.47	\$14.52	\$21.42	
Fast Food and Counter Workers	35-3023	500	\$11.09	\$13.54	\$13.82	\$14.75	
Waiters and Waitresses	35-3031	430	\$9.69	\$16.61	\$14.31	\$20.07	
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$8.61	\$11.09	\$10.57	\$12.33	
Dishwashers	35-9021	140	\$10.75	\$13.11	\$11.86	\$14.30	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,060	\$14.32	\$19.46	\$18.63	\$22.03	
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	30	\$18.89	\$26.52	\$25.91	\$30.34	
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	60	\$21.37	\$27.87	\$25.10	\$31.13	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	330	\$13.79	\$17.34	\$16.87	\$19.11	
Maids and Housekeeping Cleaners	37-2012	120	\$13.14	\$15.26	\$15.17	\$16.31	
Landscaping and Groundskeeping Workers	37-3011	460	\$15.04	\$19.55	\$19.09	\$21.81	
Personal Care and Service Occupations	39-0000	460	\$10.61	\$17.18	\$15.29	\$20.47	
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	30	\$17.84	\$27.94	\$26.38	\$33.00	
Amusement and Recreation Attendants	39-3091	70	\$9.12	\$12.89	\$11.62	\$14.78	
Childcare Workers	39-9011	40	\$9.82	\$13.75	\$15.02	\$15.72	
Exercise Trainers and Group Fitness Instructors	39-9031	60	\$16.44	\$22.31	\$22.42	\$25.24	
Recreation Workers	39-9032	80	\$13.21	\$17.85	\$15.36	\$20.17	
Sales and Related Occupations	41-0000	1,910	\$12.26	\$22.08	\$15.91	\$26.98	
First-Line Supervisors of Retail Sales Workers	41-1011	200	\$16.72	\$25.67	\$23.41	\$30.14	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	40	\$24.26	\$45.65	\$40.57	\$56.34	
Cashiers	41-2011	590	\$11.18	\$13.45	\$13.93	\$14.58	
Counter and Rental Clerks	41-2021	70	\$15.05	\$21.78	\$22.09	\$25.14	
Parts Salespersons	41-2022	50	\$14.87	\$22.52	\$18.99	\$26.35	
Retail Salespersons	41-2031	500	\$11.62	\$17.84	\$15.58	\$20.96	
Insurance Sales Agents	41-3021	40	\$23.02	\$32.74	\$30.27	\$37.60	

LACONIA - BELMONT			JUNE 2023			
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Sales Representatives of Services, Except Advertising,	41-3091	80	\$21.12	\$35.76	\$33.73	\$43.09
Insurance, Financial Services, and Travel Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	50	\$27.18	\$44.23	\$39.56	\$52.75
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	170	\$20.35	\$35.77	\$32.06	\$43.48
Office and Administrative Support Occupations	43-0000	2,790	\$15.32	\$22.24	\$19.95	\$25.70
First-Line Supervisors of Office and Administrative Support Workers	43-1011	210	\$21.74	\$34.36	\$29.30	\$40.66
Billing and Posting Clerks	43-3021	40	\$18.19	\$21.82	\$21.83	\$23.63
Bookkeeping, Accounting, and Auditing Clerks	43-3031	280	\$15.84	\$22.33	\$21.82	\$25.56
Tellers	43-3071	50	\$15.69	\$17.88	\$17.87	\$18.99
Court, Municipal, and License Clerks	43-4031	30	\$18.30	\$23.96	\$21.59	\$26.79
Customer Service Representatives	43-4051	280	\$13.60	\$18.80	\$17.63	\$21.40
Hotel, Motel, and Resort Desk Clerks	43-4081	40	\$12.38	\$15.19	\$14.73	\$16.58
Interviewers, Except Eligibility and Loan	43-4111	30	\$16.21	\$22.09	\$21.55	\$25.03
Library Assistants, Clerical	43-4121	60	\$11.91	\$16.61	\$16.43	\$18.95
Loan Interviewers and Clerks	43-4131	50	\$20.08	\$23.54	\$23.16	\$25.27
New Accounts Clerks	43-4141	40	\$18.31	\$19.60	\$18.94	\$20.25
Receptionists and Information Clerks	43-4171	140	\$13.35	\$17.65	\$17.84	\$19.80
Public Safety Telecommunicators	43-5031	40	\$20.11	\$24.32	\$24.71	\$26.43
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$17.09	\$23.44	\$22.45	\$26.63
Postal Service Clerks	43-5051	40	\$23.31	\$28.13	\$26.81	\$30.54
Postal Service Mail Carriers	43-5052	70	\$19.89	\$26.67	\$25.17	\$30.06
Production, Planning, and Expediting Clerks	43-5061	50	\$17.05	\$25.10	\$23.43	\$29.12
Shipping, Receiving, and Inventory Clerks	43-5071	160	\$15.09	\$19.56	\$18.51	\$21.79
Executive Secretaries and Executive Administrative Assistants	43-6011	40	\$24.68	\$32.60	\$33.37	\$36.54
Medical Secretaries and Administrative Assistants	43-6013	100	\$16.49	\$19.72	\$19.47	\$21.32
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	330	\$15.56	\$21.21	\$20.24	\$24.03
Data Entry Keyers	43-9021	30	\$12.97	\$16.95	\$18.09	\$18.94
Office Clerks, General	43-9061	500	\$15.33	\$21.93	\$20.24	\$25.23
Construction and Extraction Occupations	47-0000	1,180	\$18.58	\$25.96	\$24.35	\$29.65
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	130	\$26.13	\$34.58	\$31.68	\$38.82
Brickmasons and Blockmasons	47-2021	30	\$27.59	\$37.77	\$42.98	\$42.86
Carpenters	47-2031	170	\$20.39	\$25.71	\$24.35	\$28.38
Construction Laborers	47-2061	180	\$17.04	\$20.65	\$20.37	\$22.46
Paving, Surfacing, and Tamping Equipment Operators	47-2071	30	\$23.09	\$27.07	\$24.77	\$29.05
Operating Engineers and Other Construction Equipment Operators	47-2073	80	\$21.51	\$26.62	\$25.89	\$29.18
Electricians	47-2111	140	\$18.79	\$26.79	\$29.28	\$30.79
Plumbers, Pipefitters, and Steamfitters	47-2152	80	\$19.61	\$26.24	\$24.85	\$29.56

LACONIA - BELMONT				JUNE 2	2023	
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Highway Maintenance Workers	47-4051	60	\$17.29	\$22.73	\$23.41	\$25.46
Installation, Maintenance, and Repair Occupations	49-0000	980	\$18.23	\$27.27	\$24.92	\$31.78
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	90	\$26.62	\$39.89	\$37.84	\$46.52
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	40	\$29.49	\$37.90	\$40.82	\$42.11
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$22.87	\$29.01	\$30.35	\$32.08
Motorboat Mechanics and Service Technicians	49-3051	90	\$18.46	\$24.44	\$23.33	\$27.43
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	60	\$20.91	\$29.18	\$30.98	\$33.31
Industrial Machinery Mechanics	49-9041	60	\$21.15	\$27.94	\$28.75	\$31.33
Telecommunications Line Installers and Repairers	49-9052	40	\$20.41	\$31.34	\$31.86	\$36.81
Maintenance and Repair Workers, General	49-9071	220	\$16.87	\$22.24	\$21.28	\$24.93
Production Occupations	51-0000	1,290	\$16.50	\$23.44	\$22.23	\$26.91
First-Line Supervisors of Production and Operating Workers	51-1011	90	\$24.40	\$35.07	\$35.55	\$40.41
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	70	\$15.18	\$19.53	\$18.80	\$21.72
Miscellaneous Assemblers and Fabricators	51-2090	180	\$16.47	\$19.47	\$17.09	\$20.97
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	30	\$16.32	\$21.34	\$22.77	\$23.85
Machinists	51-4041	70	\$19.12	\$25.09	\$22.81	\$28.07
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	40	\$16.21	\$20.38	\$18.77	\$22.47
Welders, Cutters, Solderers, and Brazers	51-4121	70	\$21.44	\$26.06	\$25.19	\$28.38
Metal Workers and Plastic Workers, All Other	51-4199	30	\$18.18	\$22.31	\$19.41	\$24.39
Laundry and Dry-Cleaning Workers	51-6011	40	\$11.62	\$14.60	\$14.51	\$16.08
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	130	\$17.88	\$24.42	\$22.66	\$27.69
Computer Numerically Controlled Tool Operators	51-9161	170	\$19.54	\$25.21	\$25.86	\$28.04
Transportation and Material Moving Occupations	53-0000	1,510	\$13.47	\$20.58	\$18.79	\$24.13
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	90	\$18.70	\$28.05	\$25.15	\$32.73
Driver/Sales Workers	53-3031	60	\$9.40	\$15.80	\$16.00	\$19.00
Heavy and Tractor-Trailer Truck Drivers	53-3032	250	\$17.77	\$24.36	\$24.87	\$27.66
Light Truck Drivers	53-3033	210	\$12.93	\$25.17	\$20.85	\$31.29
Industrial Truck and Tractor Operators	53-7051	30	\$17.94	\$22.46	\$21.02	\$24.72
Cleaners of Vehicles and Equipment	53-7061	60	\$13.99	\$17.82	\$17.99	\$19.73
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	240	\$14.21	\$17.98	\$16.82	\$19.86
Stockers and Order Fillers	53-7065	320	\$13.39	\$16.31	\$15.47	\$17.77
Refuse and Recyclable Material Collectors	53-7081	30	\$15.31	\$19.43	\$18.69	\$21.49

LEBANON - HANOVER			JUNE 2023			
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-0000	33,430	\$16.51	\$37.01	\$26.68	\$47.27
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Management Occupations	11-0000	2,310	\$34.28	\$70.78	\$58.86	\$89.04
Chief Executives	11-1011	30	\$42.18	\$154.03	\$91.46	\$209.97
General and Operations Managers	11-1021	530	\$27.99	\$64.84	\$47.45	\$83.26
Marketing Managers	11-2021	40	\$44.54	\$75.21	\$76.53	\$90.54
Sales Managers	11-2022	50	\$38.54	\$67.43	\$58.65	\$81.87
Public Relations Managers	11-2032	40	\$47.40	\$76.98	\$64.38	\$91.77
Administrative Services Managers	11-3012	60	\$36.24	\$57.69	\$52.19	\$68.41
Facilities Managers	11-3013	50	\$32.34	\$52.17	\$46.10	\$62.08
Computer and Information Systems Managers	11-3021	150	\$51.74	\$77.44	\$74.91	\$90.27
Financial Managers	11-3031	230	\$42.66	\$80.59	\$65.95	\$99.56
Industrial Production Managers	11-3051	30	\$43.77	\$63.40	\$61.96	\$73.23
Purchasing Managers	11-3061	30	\$48.29	\$68.27	\$66.70	\$78.25
Human Resources Managers	11-3121	40	\$47.79	\$76.07	\$62.78	\$90.21
Construction Managers	11-9021	30	\$31.59	\$50.43	\$48.73	\$59.84
Education Administrators, Kindergarten through Secondary	11-9032	80	\$71,105	\$94,959	\$101,232	\$106,886
Architectural and Engineering Managers	11-9041	70	\$54.34	\$75.21	\$72.85	\$85.65
Food Service Managers	11-9051	50	\$27.19	\$37.64	\$32.24	\$42.86
Medical and Health Services Managers	11-9111	260	\$43.66	\$91.15	\$63.61	\$114.89
Natural Sciences Managers	11-9121	30	\$69.80	\$101.91	\$88.13	\$117.96
Property, Real Estate, and Community Association Managers	11-9141	30	\$21.75	\$31.46	\$31.96	\$36.30
Social and Community Service Managers	11-9151	50	\$27.70	\$50.50	\$37.61	\$61.91
Business and Financial Operations Occupations	13-0000	1,780	\$25.21	\$39.36	\$37.83	\$46.43
Buyers and Purchasing Agents	13-1020	150	\$25.87	\$34.66	\$31.79	\$39.06
Compliance Officers	13-1041	50	\$23.64	\$37.77	\$36.88	\$44.83
Human Resources Specialists	13-1071	140	\$25.17	\$37.65	\$39.15	\$43.90
Logisticians	13-1081	30	\$30.52	\$43.76	\$41.38	\$50.37
Project Management Specialists	13-1082	150	\$28.44	\$43.22	\$40.08	\$50.57
Management Analysts	13-1002	130	\$31.38	\$48.69	\$47.24	\$57.35
Management Analysis Meeting, Convention, and Event Planners	13-1121	40	φ31.30 #	φ 4 0.09 #	φ47.24 #	\$J1.35 #
Compensation, Benefits, and Job Analysis Specialists	13-1121	40	# \$28.94	\$37.50	\$36.84	\$41.77
Training and Development Specialists	13-1151	110	\$20.94	\$36.04	\$30.04	\$41.77
Market Research Analysts and Marketing Specialists	13-1161	120	\$23.10	\$30.04	\$36.40	\$45.66
Business Operations Specialists, All Other	13-1161	70	\$22.55	\$37.95	\$36.40	\$45.00
Accountants and Auditors	13-2011	360	\$27.30 \$20.57	\$38.72	\$38.90	\$44.43
Financial and Investment Analysts	13-2051	50	\$29.57	\$48.04	\$40.66	\$57.27
Personal Financial Advisors	13-2052	70	\$19.78	\$49.87	\$41.24	\$64.92
Loan Officers	13-2072	40	\$24.46	\$41.11	\$31.18	\$49.42
Computer and Mathematical Occupations	15-0000	1,100	\$30.09	\$47.71	\$43.78	\$56.52
Computer Systems Analysts	15-1211	160	\$37.94	\$48.78	\$43.01	\$54.19

LEBANON - HANOVER			JUNE 2023				
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Computer Network Support Specialists	15-1231	30	\$23.07	\$37.10	\$29.89	\$44.11	
Computer User Support Specialists	15-1232	150	\$23.00	\$30.83	\$31.60	\$34.74	
Database Administrators	15-1242	30	\$29.85	\$54.84	\$57.85	\$67.34	
Network and Computer Systems Administrators	15-1244	90	\$35.18	\$45.52	\$43.44	\$50.68	
Software Developers	15-1252	350	\$42.68	\$58.69	\$55.92	\$66.71	
Software Quality Assurance Analysts and Testers	15-1253	40	\$28.53	\$55.26	\$53.77	\$68.64	
Web and Digital Interface Designers	15-1255	30	\$28.60	\$38.11	\$33.77	\$42.86	
Computer Occupations, All Other	15-1299	30	\$28.69	\$45.57	\$40.89	\$54.00	
Operations Research Analysts	15-2031	40	\$30.22	\$41.78	\$40.86	\$47.56	
Data Scientists	15-2051	40	\$26.06	\$38.75	\$33.61	\$45.09	
Architecture and Engineering Occupations	17-0000	770	\$27.34	\$43.29	\$39.91	\$51.27	
Civil Engineers	17-2051	60	\$32.95	\$46.35	\$44.57	\$53.06	
Electrical Engineers	17-2071	60	\$39.63	\$55.42	\$54.29	\$63.31	
Industrial Engineers	17-2112	70	\$36.16	\$45.76	\$46.75	\$50.56	
Mechanical Engineers	17-2141	220	\$38.01	\$53.17	\$51.36	\$60.75	
Electrical and Electronic Engineering Technologists and Technicians	17-3023	50	\$20.18	\$29.48	\$30.98	\$34.14	
Industrial Engineering Technologists and Technicians	17-3026	40	\$26.33	\$29.88	\$29.69	\$31.67	
Mechanical Engineering Technologists and Technicians	17-3027	80	\$26.95	\$32.99	\$32.41	\$36.01	
Engineering Technologists and Technicians, Except Drafters, All Other	17-3029	30	\$23.05	\$28.48	\$26.33	\$31.19	
Life, Physical, and Social Science Occupations	19-0000	1,140	\$24.10	\$37.53	\$31.91	\$44.25	
Biochemists and Biophysicists	19-1021	60	\$32.41	\$52.55	\$49.72	\$62.62	
Microbiologists	19-1022	120	\$31.51	\$43.82	\$48.86	\$49.97	
Medical Scientists, Except Epidemiologists	19-1042	200	\$30.99	\$41.14	\$40.67	\$46.21	
Physicists	19-2012	NP	\$30.15	\$46.53	\$41.97	\$54.72	
Physical Scientists, All Other	19-2099	NP	\$27.43	\$42.68	\$40.08	\$50.30	
Biological Technicians	19-4021	210	\$20.63	\$29.06	\$25.35	\$33.28	
Occupational Health and Safety Specialists	19-5011	30	\$28.49	\$41.69	\$39.16	\$48.27	
Community and Social Service Occupations	21-0000	480	\$18.26	\$28.76	\$26.07	\$34.01	
Educational, Guidance, and Career Counselors and Advisors	21-1012	60	\$25.52	\$35.83	\$33.56	\$40.99	
Substance abuse, behavioral disorder, and mental health counselors	21-1018	130	\$17.22	\$24.09	\$20.93	\$27.53	
Healthcare Social Workers	21-1022	80	#	#	#	#	
Social and Human Service Assistants	21-1093	80	\$15.86	\$20.24	\$19.73	\$22.43	
Community and Social Service Specialists, All Other	21-1099	30	\$18.83	\$26.39	\$26.87	\$30.17	
Legal Occupations	23-0000	130	\$21.79	\$59.03	\$37.10	\$77.65	
Lawyers	23-1011	70	\$37.27	\$84.42	\$72.10	\$108.01	
Paralegals and Legal Assistants	23-2011	50	\$21.05	\$24.66	\$22.89	\$26.46	

LEBANON - HANOVER			JUNE 2023			
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Educational Instruction and Library Occupations	25-0000	3,080	\$17.91	\$41.68	\$31.54	\$53.55
Preschool Teachers, Except Special Education	25-2011	120	\$14.29	\$17.12	\$15.26	\$18.54
Elementary School Teachers, Except Special Education	25-2021	260	\$45,351	\$63,802	\$62,999	\$73,027
Middle School Teachers, Except Special and Career/Technical Education	25-2022	230	\$43,926	\$62,126	\$64,262	\$71,227
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	240	\$46,554	\$68,713	\$65,642	\$79,791
Special Education Teachers, Kindergarten and Elementary School	25-2052	50	\$47,720	\$66,091	\$64,264	\$75,276
Special Education Teachers, Secondary School	25-2058	40	\$49,549	\$62,892	\$60,599	\$69,564
Self-Enrichment Teachers	25-3021	70	\$16.93	\$32.23	\$29.04	\$39.89
Substitute Teachers, Short-Term	25-3031	60	\$12.89	\$15.79	\$13.95	\$17.24
Librarians and Media Collections Specialists	25-4022	120	\$22.56	\$34.88	\$33.32	\$41.02
Library Technicians	25-4031	NP	\$18.51	\$23.85	\$22.97	\$26.51
Instructional Coordinators	25-9031	50	\$30.82	\$40.62	\$39.98	\$45.50
Teaching Assistants, Except Postsecondary	25-9045	440	\$28,536	\$36,149	\$37,285	\$39,956
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	480	\$19.02	\$34.02	\$32.21	\$41.52
Graphic Designers	27-1024	30	\$19.58	\$30.81	\$30.47	\$36.42
Public Relations Specialists	27-3031	100	#	#	#	#
Editors	27-3041	30	\$23.94	\$34.34	\$32.17	\$39.55
Writers and Authors	27-3043	30	\$22.39	\$40.54	\$39.44	\$49.62
Healthcare Practitioners and Technical Occupations	29-0000	5,260	\$28.70	\$63.11	\$42.57	\$80.31
Dietitians and Nutritionists	29-1031	40	\$28.77	\$35.48	\$38.08	\$38.85
Pharmacists	29-1051	160	\$60.94	\$69.58	\$71.50	\$73.91
Occupational Therapists	29-1122	40	\$35.59	\$43.36	\$44.11	\$47.25
Physical Therapists	29-1123	80	\$40.01	\$46.85	\$43.40	\$50.27
Speech-Language Pathologists	29-1127	30	\$33.49	\$43.42	\$44.48	\$48.38
Family Medicine Physicians	29-1215	30	\$74.31	\$121.28	\$107.05	
Dental Hygienists	29-1292	50	\$36.32	\$42.05	\$40.74	\$44.92
Clinical Laboratory Technologists and Technicians	29-2010	50	#	#	#	#
Radiologic Technologists and Technicians	29-2034	100	\$29.63	\$37.27	\$37.95	\$41.09
Emergency Medical Technicians	29-2042	90	\$15.34	\$18.58	\$18.32	\$20.20
Paramedics	29-2043	30	\$25.08	\$30.58	\$30.56	\$33.34
Pharmacy Technicians	29-2052	180	\$18.31	\$21.66	\$20.45	\$23.32
Veterinary Technologists and Technicians	29-2056	40	\$17.73	\$21.68	\$20.98	\$23.65
Ophthalmic Medical Technicians	29-2057	40	\$18.67	\$24.57	\$22.94	\$27.52
Licensed Practical and Licensed Vocational Nurses	29-2061	100	\$26.50	\$30.65	\$30.54	\$32.71
Medical Records Specialists	29-2072	40	\$16.76	\$22.03	\$21.13	\$24.68
Health Technologists and Technicians, All Other	29-2099	80	\$20.00	\$26.80	\$24.51	\$30.20
Athletic Trainers	29-9091	30	#	#	#	#

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

LEBANON - HANOVER			JUNE 2023				
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Healthcare Support Occupations	31-0000	1,310	\$16.41	\$20.20	\$19.70	\$22.09	
Home Health and Personal Care Aides	31-1120	160	\$13.43	\$16.90	\$17.89	\$18.63	
Nursing Assistants	31-1131	550	\$17.12	\$19.71	\$19.70	\$21.01	
Dental Assistants	31-9091	70	\$19.95	\$25.37	\$25.45	\$28.09	
Medical Assistants	31-9092	170	\$17.88	\$20.63	\$19.82	\$22.01	
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	40	\$13.60	\$16.59	\$14.85	\$18.08	
Healthcare Support Workers, All Other	31-9099	40	\$15.84	\$19.37	\$18.62	\$21.13	
Protective Service Occupations	33-0000	390	\$17.41	\$27.66	\$26.82	\$32.80	
First-Line Supervisors of Police and Detectives	33-1012	30	\$36.75	\$44.55	\$43.37	\$48.45	
Firefighters	33-2011	80	\$17.45	\$26.15	\$27.10	\$30.51	
Police and Sheriff's Patrol Officers	33-3051	90	\$26.03	\$31.66	\$33.34	\$34.47	
Security Guards	33-9032	100	\$15.30	\$20.06	\$19.93	\$22.43	
Food Preparation and Serving Related Occupations	35-0000	2,260	\$11.62	\$17.48	\$16.05	\$20.40	
Chefs and Head Cooks	35-1011	40	\$19.75	\$32.40	\$31.17	\$38.73	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	200	\$16.96	\$23.75	\$23.18	\$27.15	
Cooks, Institution and Cafeteria	35-2012	110	\$17.91	\$23.51	\$23.87	\$26.31	
Cooks, Restaurant	35-2014	270	\$14.70	\$18.25	\$18.33	\$20.01	
Cooks, Short Order	35-2015	110	\$12.35	\$14.78	\$14.80	\$16.00	
Food Preparation Workers	35-2021	120	\$13.23	\$17.12	\$17.02	\$19.06	
Bartenders	35-3011	110	\$9.71	\$19.53	\$14.67	\$24.44	
Fast Food and Counter Workers	35-3023	510	\$10.94	\$14.48	\$14.75	\$16.24	
Waiters and Waitresses	35-3031	340	\$10.15	\$17.50	\$15.92	\$21.18	
Food Servers, Nonrestaurant	35-3041	90	\$15.14	\$16.87	\$16.97	\$17.74	
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$8.71	\$11.89	\$11.01	\$13.48	
Dishwashers	35-9021	130	\$11.12	\$15.44	\$15.30	\$17.59	
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	90	\$10.67	\$14.79	\$13.92	\$16.85	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,170	\$15.25	\$20.12	\$19.34	\$22.56	
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	50	\$19.65	\$28.10	\$28.05	\$32.31	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	730	\$15.41	\$19.45	\$19.34	\$21.47	
Maids and Housekeeping Cleaners	37-2012	90	\$14.73	\$18.33	\$17.14	\$20.14	
Landscaping and Groundskeeping Workers	37-3011	250	\$14.56	\$19.63	\$18.86	\$22.17	
Personal Care and Service Occupations	39-0000	510	\$11.23	\$18.55	\$17.69	\$22.22	
Animal Caretakers	39-2021	30	\$10.55	\$15.00	\$14.55	\$17.23	
Childcare Workers	39-9011	60	\$9.34	\$12.44	\$11.06	\$13.99	
Exercise Trainers and Group Fitness Instructors	39-9031	140	\$17.87	\$23.29	\$23.28	\$25.99	
Recreation Workers	39-9032	100	\$13.05	\$17.55	\$15.30	\$19.79	

LEBANON - HANOVER			JUNE 2023				
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Sales and Related Occupations	41-0000	2,210	\$12.82	\$22.76	\$16.38	\$27.72	
First-Line Supervisors of Retail Sales Workers	41-1011	240	\$17.88	\$25.74	\$24.18	\$29.66	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	40	\$26.15	\$46.65	\$46.80	\$56.89	
Cashiers	41-2011	700	\$11.76	\$14.56	\$14.37	\$15.96	
Counter and Rental Clerks	41-2021	40	\$16.12	\$22.35	\$20.88	\$25.46	
Retail Salespersons	41-2031	700	\$12.52	\$17.17	\$14.95	\$19.51	
Insurance Sales Agents	41-3021	40	\$19.89	\$36.46	\$29.76	\$44.73	
Securities, Commodities, and Financial Services Sales Agents	41-3031	30	\$23.93	\$65.80	\$31.02	\$86.73	
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	90	\$19.84	\$42.08	\$32.78	\$53.18	
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	90	\$28.31	\$49.24	\$39.93	\$59.70	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	130	\$20.30	\$37.45	\$32.01	\$46.03	
Office and Administrative Support Occupations	43-0000	4,220	\$16.71	\$23.86	\$22.96	\$27.43	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	330	\$23.04	\$36.79	\$30.40	\$43.67	
Billing and Posting Clerks	43-3021	70	\$18.04	\$21.99	\$21.79	\$23.97	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	290	\$16.49	\$23.26	\$22.69	\$26.65	
Payroll and Timekeeping Clerks	43-3051	30	\$20.58	\$27.72	\$26.34	\$31.29	
Tellers	43-3071	80	\$14.83	\$17.01	\$17.10	\$18.11	
Customer Service Representatives	43-4051	410	\$14.67	\$21.07	\$18.92	\$24.28	
Interviewers, Except Eligibility and Loan	43-4111	80	\$18.97	\$21.32	\$19.97	\$22.49	
Library Assistants, Clerical	43-4121	60	\$12.81	\$17.15	\$16.93	\$19.32	
Loan Interviewers and Clerks	43-4131	40	\$17.45	\$21.83	\$19.47	\$24.03	
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	50	\$21.09	\$24.64	\$24.32	\$26.42	
Receptionists and Information Clerks	43-4171	170	\$12.75	\$17.00	\$17.47	\$19.13	
Public Safety Telecommunicators	43-5031	40	\$23.54	\$28.42	\$26.74	\$30.86	
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$18.15	\$21.50	\$20.55	\$23.17	
Postal Service Clerks	43-5051	40	\$23.63	\$27.22	\$26.69	\$29.01	
Postal Service Mail Carriers	43-5052	50	\$20.54	\$27.71	\$24.97	\$31.30	
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	NP	\$27.76	\$28.48	\$28.48	\$28.84	
Production, Planning, and Expediting Clerks	43-5061	60	\$17.14	\$27.64	\$28.94	\$32.89	
Shipping, Receiving, and Inventory Clerks	43-5071	150	\$15.07	\$21.09	\$19.97	\$24.11	
Executive Secretaries and Executive Administrative Assistants	43-6011	70	\$28.46	\$34.72	\$34.76	\$37.86	
Medical Secretaries and Administrative Assistants	43-6013	440	\$18.88	\$21.79	\$20.43	\$23.25	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	660	\$17.55	\$23.19	\$23.91	\$26.01	
Data Entry Keyers	43-9021	60	\$15.99	\$19.83	\$19.51	\$21.75	
Insurance Claims and Policy Processing Clerks	43-9041	40	\$17.52	\$27.19	\$25.84	\$32.02	
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	40	\$16.91	\$20.59	\$19.36	\$22.43	
Office Clerks, General	43-9061	690	\$17.82	\$25.08	\$24.91	\$28.71	

BANON - HANOVER			JUNE 2023			
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
ng, Fishing, and Forestry Occupations	45-0000	30	\$14.46	\$20.75	\$20.38	\$23.89
ruction and Extraction Occupations	47-0000	790	\$19.79	\$27.29	\$26.17	\$31.04
ine Supervisors of Construction Trades and Extraction rs	47-1011	60	\$28.03	\$37.06	\$32.66	\$41.57
nters	47-2031	170	\$21.32	\$26.38	\$26.41	\$28.91
uction Laborers	47-2061	50	\$17.12	\$20.08	\$19.33	\$21.55
ting Engineers and Other Construction Equipment tors	47-2073	40	\$21.52	\$26.50	\$26.15	\$29.00
cians	47-2111	170	\$20.34	\$29.31	\$30.05	\$33.79
rs, Construction and Maintenance	47-2141	50	\$17.51	\$23.17	\$23.43	\$26.01
ers, Pipefitters, and Steamfitters	47-2152	80	\$20.78	\$29.16	\$30.48	\$33.36
ay Maintenance Workers	47-4051	50	\$20.22	\$24.40	\$24.73	\$26.49
ation, Maintenance, and Repair Occupations	49-0000	910	\$18.68	\$27.83	\$26.22	\$32.4
ine Supervisors of Mechanics, Installers, and Repairers	49-1011	90	\$27.97	\$38.88	\$39.12	\$44.33
otive Service Technicians and Mechanics	49-3023	80	\$15.92	\$22.81	\$23.49	\$26.24
nd Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$19.61	\$25.58	\$24.09	\$28.57
g, Air Conditioning, and Refrigeration Mechanics and ers	49-9021	100	\$22.68	\$29.52	\$31.39	\$32.95
rial Machinery Mechanics	49-9041	90	\$23.06	\$31.35	\$31.12	\$35.50
enance and Repair Workers, General	49-9071	270	\$17.76	\$24.36	\$24.07	\$27.66
ction Occupations	51-0000	1,550	\$17.09	\$24.59	\$23.71	\$28.33
ine Supervisors of Production and Operating Workers	51-1011	140	\$28.09	\$37.33	\$34.08	\$41.95
cal, electronic, and electromechanical assemblers, except nders, tapers, and finishers	51-2028	90	\$17.08	\$22.21	\$21.98	\$24.78
laneous Assemblers and Fabricators	51-2090	220	\$16.29	\$19.76	\$17.88	\$21.48
3	51-3011	30	\$13.24	\$17.66	\$17.66	\$19.86
ers and Meat Cutters	51-3021	30	\$16.03	\$20.82	\$20.69	\$23.22
nists	51-4041	40	\$18.58	\$24.50	\$23.97	\$27.47
g Press Operators	51-5112	50	\$20.58	\$26.49	\$23.72	\$29.45
ry and Dry-Cleaning Workers	51-6011	30	\$13.07	\$16.09	\$15.12	\$17.60
tors, Testers, Sorters, Samplers, and Weighers	51-9061	120	\$19.54	\$26.10	\$25.30	\$29.39
portation and Material Moving Occupations	53-0000	1,560	\$14.20	\$20.07	\$18.81	\$23.02
ine Supervisors of Transportation and Material-Moving rs, Except Aircraft Cargo Handling Supervisors	53-1047	90	\$20.00	\$28.69	\$25.03	\$33.03
/Sales Workers	53-3031	50	\$10.06	\$16.63	\$14.14	\$19.91
and Tractor-Trailer Truck Drivers	53-3032	240	\$21.69	\$25.72	\$25.44	\$27.73
ruck Drivers	53-3033	150	\$12.29	\$17.49	\$18.68	\$20.10
ivers, School	53-3051	50	\$16.02	\$19.68	\$19.17	\$21.50
ers and Freight, Stock, and Material Movers, Hand	53-7062	230	\$15.40	\$18.26	\$17.54	\$19.70
ivers, School	53-3051	50	\$16.02	\$19.68	\$19.17	7 4

LEBANON - HANOVER			JUNE 2023				
AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Stockers and Order Fillers	53-7065	490	\$13.94	\$17.64	\$16.30	\$19.48	
Refuse and Recyclable Material Collectors	53-7081	30	\$16.01	\$20.03	\$19.09	\$22.04	

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

			JUNE 2023				
MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-0000	106,580	\$15.48	\$31.59	\$24.33	\$39.65	
Management Occupations	11-0000	7,420	\$33.35	\$67.16	\$56.20	\$84.08	
Chief Executives	11-1011	90	\$43.39	\$105.62	\$87.04	\$136.74	
General and Operations Managers	11-1021	2,470	\$30.64	\$69.53	\$52.06	\$88.98	
Marketing Managers	11-2021	240	\$42.20	\$72.94	\$69.21	\$88.30	
Sales Managers	11-2022	320	\$43.16	\$86.41	\$79.13	\$108.04	
Public Relations Managers	11-2032	40	\$39.48	\$62.70	\$54.90	\$74.30	
Fundraising Managers	11-2033	40	\$34.99	\$50.32	\$47.73	\$57.99	
Administrative Services Managers	11-3012	110	\$32.28	\$52.18	\$47.93	\$62.13	
Facilities Managers	11-3013	90	\$32.06	\$48.66	\$46.02	\$56.95	
Computer and Information Systems Managers	11-3021	580	\$51.04	\$82.09	\$69.78	\$97.62	
Financial Managers	11-3031	760	\$44.32	\$75.34	\$66.20	\$90.84	
Industrial Production Managers	11-3051	110	\$37.68	\$60.29	\$54.70	\$71.58	
Purchasing Managers	11-3061	70	\$47.78	\$70.40	\$69.60	\$81.72	
Transportation, Storage, and Distribution Managers	11-3071	60	\$32.21	\$56.26	\$53.91	\$68.29	
Compensation and Benefits Managers	11-3111	30	\$42.13	\$61.43	\$58.91	\$71.08	
Human Resources Managers	11-3121	180	\$42.43	\$69.07	\$63.91	\$82.39	
Training and Development Managers	11-3131	50	\$43.87	\$63.38	\$62.13	\$73.13	
Construction Managers	11-9021	130	\$34.84	\$51.56	\$49.72	\$59.91	
Education and Childcare Administrators, Preschool and Daycare	11-9031	80	\$20.13	\$27.91	\$27.00	\$31.80	
Education Administrators, Kindergarten through Secondary	11-9032	170	\$75,671	\$100,834	\$103,605	\$113,415	
Education Administrators, Postsecondary	11-9033	250	#	#	#	#	
Education Administrators, All Other	11-9039	40	\$20.61	\$31.76	\$27.21	\$37.33	
Architectural and Engineering Managers	11-9041	260	\$52.85	\$79.54	\$79.75	\$92.87	
Food Service Managers	11-9051	150	\$26.11	\$36.87	\$33.12	\$42.26	
Medical and Health Services Managers	11-9111	390	\$42.73	\$71.63	\$64.70	\$86.07	
Property, Real Estate, and Community Association Managers	11-9141	160	\$20.86	\$33.20	\$29.98	\$39.38	
Social and Community Service Managers	11-9151	260	\$26.22	\$37.47	\$32.69	\$43.09	
Managers, All Other	11-9199	190	\$45.12	\$73.00	\$69.20	\$86.93	
Business and Financial Operations Occupations	13-0000	7,460	\$23.57	\$40.80	\$37.25	\$49.40	
Buyers and Purchasing Agents	13-1020	370	\$24.15	\$35.34	\$32.33	\$40.92	
Claims Adjusters, Examiners, and Investigators	13-1031	270	\$27.44	\$39.17	\$36.92	\$45.03	
Compliance Officers	13-1041	220	\$24.97	\$39.22	\$36.56	\$46.35	
Cost Estimators	13-1051	200	\$18.54	\$34.01	\$31.30	\$41.75	
Human Resources Specialists	13-1071	820	\$22.58	\$35.45	\$30.86	\$41.88	
Labor Relations Specialists	13-1075	50	#	#	#	#	
Logisticians	13-1081	80	\$27.92	\$39.55	\$38.79	\$45.36	
Project Management Specialists	13-1082	720	\$29.76	\$45.83	\$45.17	\$53.87	
Management Analysts	13-1002	560	\$34.23	\$57.22	\$50.72	\$68.73	
Meeting, Convention, and Event Planners	13-11121	50	\$18.51	\$26.31	\$23.16	\$30.20	
Fundraisers	13-1121	120	\$22.90	\$32.53	\$30.12	\$37.35	
Fulluldisels	13-1131	120	\$22.90	۵۵۲.۵3	\$3U.IZ	\$31.35	

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MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Compensation, Benefits, and Job Analysis Specialists	13-1141	120	\$25.60	\$44.54	\$33.47	\$54.02	
Training and Development Specialists	13-1151	390	\$18.70	\$33.60	\$30.30	\$41.04	
Market Research Analysts and Marketing Specialists	13-1161	650	\$21.63	\$39.30	\$35.46	\$48.14	
Business Operations Specialists, All Other	13-1199	330	\$25.62	\$45.30	\$39.50	\$55.14	
Accountants and Auditors	13-2011	1,140	\$27.32	\$39.73	\$38.08	\$45.94	
Property Appraisers and Assessors	13-2020	40	\$15.11	\$37.35	\$40.02	\$48.47	
Credit Analysts	13-2041	80	\$26.97	\$42.16	\$38.75	\$49.77	
Financial and Investment Analysts	13-2051	110	\$33.27	\$46.57	\$45.32	\$53.23	
Personal Financial Advisors	13-2052	280	\$22.30	\$54.32	\$41.31	\$70.32	
Insurance Underwriters	13-2053	100	\$24.64	\$43.80	\$42.47	\$53.38	
Loan Officers	13-2072	270	\$23.48	\$43.01	\$33.19	\$52.79	
Tax Examiners and Collectors, and Revenue Agents	13-2081	30	\$22.59	\$36.78	\$32.85	\$43.88	
Financial Specialists, All Other	13-2099	60	\$27.36	\$47.69	\$42.87	\$57.84	
Computer and Mathematical Occupations	15-0000	3,540	\$29.13	\$49.50	\$45.58	\$59.70	
Computer Systems Analysts	15-1211	410	\$35.10	\$58.48	\$52.96	\$70.17	
Information Security Analysts	15-1212	60	\$36.57	\$59.97	\$54.38	\$71.68	
Computer Network Support Specialists	15-1231	200	\$22.99	\$35.87	\$32.28	\$42.33	
Computer User Support Specialists	15-1232	610	\$22.83	\$32.33	\$30.83	\$37.07	
Computer Network Architects	15-1241	90	\$39.86	\$54.14	\$51.51	\$61.27	
Database Administrators	15-1242	40	\$36.26	\$56.61	\$57.86	\$66.77	
Database Architects	15-1243	60	\$43.62	\$70.16	\$63.77	\$83.43	
Network and Computer Systems Administrators	15-1244	340	\$33.76	\$44.80	\$42.80	\$50.32	
Computer Programmers	15-1251	40	\$23.65	\$39.21	\$34.58	\$46.98	
Software Developers	15-1252	1,040	\$39.99	\$60.61	\$54.29	\$70.93	
Software Quality Assurance Analysts and Testers	15-1253	130	\$30.34	\$49.47	\$49.30	\$59.03	
Web Developers	15-1254	100	\$28.71	\$44.55	\$42.86	\$52.48	
Web and Digital Interface Designers	15-1255	70	\$23.07	\$37.34	\$31.56	\$44.48	
Computer Occupations, All Other	15-1299	140	\$24.06	\$43.51	\$43.22	\$53.24	
Operations Research Analysts	15-2031	70	\$31.32	\$45.71	\$43.13	\$52.90	
Data Scientists	15-2051	120	\$28.70	\$48.78	\$51.96	\$58.82	
Architecture and Engineering Occupations	17-0000	2,270	\$29.14	\$45.62	\$41.29	\$53.87	
Architects, Except Landscape and Naval	17-1011	80	\$32.16	\$45.68	\$42.72	\$52.45	
Surveyors	17-1022	40	\$26.08	\$34.58	\$31.25	\$38.83	
Civil Engineers	17-2051	380	\$32.42	\$45.92	\$40.38	\$52.68	
Computer Hardware Engineers	17-2061	40	\$29.67	\$50.07	\$48.19	\$60.27	
Electrical Engineers	17-2071	200	\$38.74	\$56.52	\$53.63	\$65.41	
Electronics Engineers, Except Computer	17-2072	170	\$38.34	\$53.58	\$50.97	\$61.20	
Environmental Engineers	17-2081	70	\$34.65	\$53.80	\$49.80	\$63.38	
Industrial Engineers	17-2112	230	\$34.98	\$49.89	\$50.14	\$57.35	
Mechanical Engineers	17-2141	370	\$35.07	\$51.10	\$50.38	\$59.11	
Engineers, All Other	17-2199	50	\$31.60	\$52.28	\$53.78	\$62.63	

			JUNE 2023				
MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Architectural and Civil Drafters	17-3011	90	\$22.13	\$31.00	\$29.30	\$35.44	
Civil Engineering Technologists and Technicians	17-3022	NP	\$23.62	\$29.05	\$31.36	\$31.77	
Electrical and Electronic Engineering Technologists and Technicians	17-3023	130	\$23.96	\$32.65	\$31.85	\$37.00	
Industrial Engineering Technologists and Technicians	17-3026	50	\$25.31	\$31.57	\$30.47	\$34.71	
Mechanical Engineering Technologists and Technicians	17-3027	60	\$26.19	\$33.79	\$32.91	\$37.57	
Engineering Technologists and Technicians, Except Drafters, All Other	17-3029	50	\$22.38	\$32.39	\$32.34	\$37.39	
Surveying and Mapping Technicians	17-3031	70	\$22.83	\$28.72	\$26.68	\$31.66	
Life, Physical, and Social Science Occupations	19-0000	600	\$22.23	\$38.48	\$34.70	\$46.60	
Biological Scientists, All Other	19-1029	NP	\$26.86	\$43.47	\$49.06	\$51.78	
Environmental Scientists and Specialists, Including Health	19-2041	60	\$27.54	\$47.50	\$39.79	\$57.48	
Clinical and Counseling Psychologists	19-3033	30	\$16.45	\$33.21	\$28.64	\$41.59	
School Psychologists	19-3034	30	\$30.56	\$38.33	\$40.02	\$42.21	
Urban and Regional Planners	19-3051	30	\$26.24	\$36.46	\$32.78	\$41.57	
Biological Technicians	19-4021	40	\$16.81	\$23.37	\$22.94	\$26.64	
Environmental Science and Protection Technicians, Including Health	19-4042	30	\$18.42	\$29.60	\$24.46	\$35.19	
Life, Physical, and Social Science Technicians, All Other	19-4099	40	\$19.48	\$28.51	\$31.27	\$33.02	
Occupational Health and Safety Specialists	19-5011	70	\$26.55	\$40.37	\$38.99	\$47.30	
Community and Social Service Occupations	21-0000	3,140	\$18.59	\$25.81	\$24.66	\$29.41	
Marriage and Family Therapists	21-1013	70	\$20.53	\$27.48	\$25.42	\$30.95	
Rehabilitation Counselors	21-1015	30	\$16.65	\$24.50	\$22.51	\$28.42	
Substance abuse, behavioral disorder, and mental health counselors	21-1018	490	\$18.52	\$25.43	\$24.58	\$28.90	
Child, Family, and School Social Workers	21-1021	200	\$17.50	\$26.00	\$24.86	\$30.25	
Healthcare Social Workers	21-1022	90	\$29.65	\$35.22	\$32.78	\$38.00	
Mental Health and Substance Abuse Social Workers	21-1023	70	\$23.59	\$31.43	\$31.80	\$35.35	
Health Education Specialists	21-1091	30	\$23.70	\$32.39	\$28.36	\$36.72	
Social and Human Service Assistants	21-1093	530	\$17.26	\$20.51	\$19.35	\$22.13	
Community Health Workers	21-1094	70	\$19.12	\$29.20	\$27.07	\$34.25	
Community and Social Service Specialists, All Other	21-1099	200	\$18.43	\$26.19	\$24.32	\$30.06	
Legal Occupations	23-0000	960	\$24.45	\$53.05	\$40.91	\$67.35	
Lawyers	23-1011	520	\$39.29	\$72.92	\$56.30	\$89.74	
Paralegals and Legal Assistants	23-2011	380	\$19.44	\$29.40	\$29.38	\$34.37	
Educational Instruction and Library Occupations	25-0000	5,890	\$16.41	\$29.67	\$27.56	\$36.31	
Business Teachers, Postsecondary	25-1011	60	\$64,116	\$105,779	\$106,770	\$126,610	
Mathematical Science Teachers, Postsecondary	25-1022	30	\$70,463	\$92,572	\$81,835	\$103,628	
Biological Science Teachers, Postsecondary	25-1042	NP	\$58,579	\$89,745	\$77,974	\$105,328	
Psychology Teachers, Postsecondary	25-1066	30	\$63,547	\$93,470	\$85,192	\$108,432	
Nursing Instructors and Teachers, Postsecondary	25-1072	110	\$53,140	\$76,156	\$70,214	\$87,663	

				JUNE	2023	
MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Education Teachers, Postsecondary	25-1081	50	\$50,058	\$76,352	\$66,502	\$89,499
Art, Drama, and Music Teachers, Postsecondary	25-1121	40	\$60,301	\$137,939	\$107,233	\$176,759
English Language and Literature Teachers, Postsecondary	25-1123	50	\$57,574	\$95,355	\$81,871	\$114,244
Philosophy and Religion Teachers, Postsecondary	25-1126	40	\$52,775	\$78,881	\$80,372	\$91,934
Career/Technical Education Teachers, Postsecondary	25-1194	110	\$29.15	\$40.41	\$38.50	\$46.03
Postsecondary Teachers, All Other	25-1199	30	\$36,025	\$61,474	\$53,635	\$74,198
Preschool Teachers, Except Special Education	25-2011	440	\$14.91	\$17.14	\$16.98	\$18.27
Kindergarten Teachers, Except Special Education	25-2012	120	\$42,060	\$61,201	\$63,925	\$70,772
Elementary School Teachers, Except Special Education	25-2021	780	\$49,025	\$65,923	\$63,500	\$74,371
Middle School Teachers, Except Special and Career/Technical Education	25-2022	580	\$52,863	\$71,948	\$66,105	\$81,490
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	480	\$50,625	\$73,241	\$68,542	\$84,550
Special Education Teachers, Preschool	25-2051	30	\$46,769	\$59,232	\$63,812	\$65,463
Special Education Teachers, Kindergarten and Elementary School	25-2052	190	\$47,156	\$65,476	\$64,493	\$74,636
Special Education Teachers, Middle School	25-2057	100	\$47,173	\$70,048	\$68,811	\$81,485
Special Education Teachers, Secondary School	25-2058	70	\$47,527	\$64,352	\$61,411	\$72,764
Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors	25-3011	30	\$25.81	\$27.77	\$27.57	\$28.75
Self-Enrichment Teachers	25-3021	270	\$19.35	\$29.26	\$26.23	\$34.22
Substitute Teachers, Short-Term	25-3031	220	\$13.12	\$19.90	\$15.74	\$23.30
Tutors	25-3041	130	\$16.75	\$27.78	\$26.23	\$33.30
Teachers and Instructors, All Other	25-3099	40	\$50,088	\$79,566	\$54,570	\$94,304
Librarians and Media Collections Specialists	25-4022	140	\$23.75	\$32.85	\$32.30	\$37.39
Library Technicians	25-4031	50	\$17.31	\$21.10	\$20.79	\$22.99
Instructional Coordinators	25-9031	160	\$26.13	\$35.13	\$30.81	\$39.62
Teaching Assistants, Postsecondary	25-9044	30	\$29,882	\$44,305	\$40,822	\$51,515
Teaching Assistants, Except Postsecondary	25-9045	1,060	\$27,963	\$35,324	\$35,439	\$39,005
Educational Instruction and Library Workers, All Other	25-9099	50	\$25.09	\$30.01	\$30.06	\$32.47
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	1,190	\$16.98	\$29.65	\$25.81	\$35.99
Art Directors	27-1011	30	\$32.44	\$47.65	\$50.67	\$55.24
Floral Designers	27-1023	50	\$13.41	\$16.36	\$17.50	\$17.83
Graphic Designers	27-1024	120	\$21.18	\$30.34	\$26.65	\$34.93
Interior Designers	27-1025	30	\$23.19	\$31.97	\$32.86	\$36.37
Merchandise Displayers and Window Trimmers	27-1026	150	\$16.77	\$21.14	\$19.06	\$23.32
Producers and Directors	27-2012	30	\$20.26	\$40.01	\$33.47	\$49.88
Coaches and Scouts	27-2022	140	\$25,582	\$48,154	\$44,062	\$59,440
Public Relations Specialists	27-3031	200	\$23.63	\$35.09	\$33.88	\$40.80
Editors	27-3041	60	\$22.44	\$32.13	\$31.06	\$36.97
Technical Writers	27-3042	30	\$32.24	\$46.48	\$44.21	\$53.60
Writers and Authors	27-3043	50	#	#	#	#

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

				JUNE	2023		
MANCHESTER AREA	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Interpreters and Translators	27-3091	80	\$20.80	\$27.17	\$25.81	\$30.38	
Audio and Video Technicians	27-4011	30	\$22.41	\$33.16	\$25.89	\$38.53	
Healthears Practitioners and Technical Occupations	20,0000	9 260	\$25.13	\$50.57	\$39.94	\$63.30	
Healthcare Practitioners and Technical Occupations	29-0000	8,260					
Dentists, General Dentists, All Other Specialists	29-1021	80 NP	\$60.98 \$47.37	\$146.43 \$103.08	\$98.81	#	
Dietitians and Nutritionists	29-1029	NP 70	\$47.37	\$103.08	\$96.61	\$150.92	
Optometrists	29-1031	30	\$27.10	\$55.51	\$75.19	\$39.41	
Pharmacists	29-1041	270	\$45.89	\$63.12	\$65.45	\$71.75	
Physician Assistants	29-1071	140	\$50.92	\$64.95	\$63.12	\$71.96	
Occupational Therapists	29-1122	140	\$32.23	\$42.17	\$41.97	\$47.13	
Physical Therapists	29-1123	280	\$37.11	\$45.59	\$48.24	\$49.83	
Respiratory Therapists	29-1126	50	\$31.51	\$38.10	\$39.26	\$41.39	
Speech-Language Pathologists	29-1127	110	\$29.59	\$40.43	\$38.93	\$45.84	
Veterinarians	29-1131	50	\$42.03	\$70.26	\$63.61	\$84.37	
Registered Nurses	29-1141	2,980	\$31.85	\$41.32	\$40.64	\$46.04	
Nurse Anesthetists	29-1151	110	#	#	#	#	
Nurse Practitioners	29-1171	320	\$50.68	\$63.22	\$62.84	\$69.49	
Anesthesiologists	29-1211	NP	#	#	#	#	
Cardiologists	29-1212	30	#	#	#	#	
Emergency Medicine Physicians	29-1214	NP	#	\$171.88	#	#	
Family Medicine Physicians	29-1215	160	\$92.80	\$119.07	\$113.98	#	
General Internal Medicine Physicians	29-1216	40	\$88.25	\$114.76	\$112.78	\$128.03	
Pediatricians, General	29-1221	30	\$102.74	\$122.86	\$115.40	#	
Physicians, All Other	29-1229	200	\$111.67	\$164.53	#	#	
Surgeons, All Other	29-1249	30	\$409,751	#	#	#	
Dental Hygienists	29-1292	160	\$38.03	\$41.49	\$41.11	\$43.21	
Clinical Laboratory Technologists and Technicians	29-2010	120	\$25.88	\$35.01	\$38.40	\$39.58	
Cardiovascular Technologists and Technicians	29-2031	60	\$32.65	\$41.16	\$39.66	\$45.42	
Diagnostic Medical Sonographers	29-2032	70	\$37.00	\$45.25	\$42.71	\$49.38	
Radiologic Technologists and Technicians	29-2034	230	\$29.49	\$37.87	\$38.13	\$42.06	
Magnetic Resonance Imaging Technologists	29-2035	70	\$38.48	\$44.65	\$46.77	\$47.75	
Emergency Medical Technicians	29-2042	180	\$15.37	\$18.30	\$15.66	\$19.76	
Paramedics	29-2043	60	\$22.67	\$27.99	\$30.29	\$30.66	
Pharmacy Technicians	29-2052	560	\$14.66	\$18.35	\$17.88	\$20.20	
Surgical Technologists	29-2055	90	\$28.11	\$32.18	\$32.30	\$34.23	
Veterinary Technologists and Technicians	29-2056	130	\$18.47	\$23.27	\$23.82	\$25.67	
Licensed Practical and Licensed Vocational Nurses	29-2061	540	\$27.95	\$32.94	\$32.38	\$35.43	
Medical Records Specialists	29-2072	200	\$17.92	\$24.68	\$23.14	\$28.05	
Opticians, Dispensing	29-2081	30	\$17.10	\$24.13	\$21.66	\$27.65	
Health Technologists and Technicians, All Other	29-2099	100	\$20.94	\$30.61	\$25.31	\$35.43	
Health Information Technologists and Medical Registrars	29-9021	50	\$29.14	\$41.02	\$43.26	\$46.96	
Athletic Trainers	29-9091	40	\$40,966	\$51,925	\$49,302	\$57,404	

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MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Surgical Assistants	29-9093	NP	\$31.16	\$36.69	\$38.71	\$39.46
Healthcare Practitioners and Technical Workers, All Other	29-9099	40	\$24.49	\$41.45	\$41.87	\$49.93
Healthcare Support Occupations	31-0000	4,040	\$15.05	\$19.35	\$18.75	\$21.49
Home Health and Personal Care Aides	31-1120	1,420	\$14.29	\$16.52	\$16.02	\$17.64
Nursing Assistants	31-1131	1,310	\$16.31	\$19.44	\$19.35	\$21.01
Physical Therapist Assistants	31-2021	50	\$27.75	\$32.26	\$32.98	\$34.51
Dental Assistants	31-9091	230	\$22.01	\$25.60	\$25.13	\$27.41
Medical Assistants	31-9092	540	\$18.25	\$21.56	\$21.81	\$23.20
Medical Equipment Preparers	31-9093	60	\$17.53	\$21.71	\$20.36	\$23.81
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	40	\$13.37	\$16.27	\$16.19	\$17.72
Phlebotomists	31-9097	170	\$17.96	\$20.86	\$19.88	\$22.32
Healthcare Support Workers, All Other	31-9099	100	\$14.48	\$20.71	\$18.71	\$23.83
Protective Service Occupations	33-0000	2,150	\$17.69	\$28.19	\$25.03	\$33.44
First-Line Supervisors of Police and Detectives	33-1012	90	\$37.87	\$50.66	\$47.38	\$57.05
First-Line Supervisors of Firefighting and Prevention Workers	33-1021	60	\$33.22	\$42.15	\$38.96	\$46.62
Firefighters	33-2011	370	\$21.40	\$28.26	\$25.98	\$31.68
Correctional Officers and Jailers	33-3012	NP	\$19.36	\$22.09	\$22.01	\$23.46
Detectives and Criminal Investigators	33-3021	80	\$34.45	\$55.03	\$46.62	\$65.32
Police and Sheriff's Patrol Officers	33-3051	480	\$26.54	\$32.52	\$30.17	\$35.51
Private Detectives and Investigators	33-9021	30	\$21.76	\$36.20	\$36.18	\$43.43
Security Guards	33-9032	630	\$15.93	\$19.44	\$18.73	\$21.21
Crossing Guards and Flaggers	33-9091	110	\$15.06	\$17.71	\$18.91	\$19.03
Food Preparation and Serving Related Occupations	35-0000	7,960	\$11.39	\$16.44	\$15.04	\$18.97
Chefs and Head Cooks	35-1011	130	\$18.49	\$30.05	\$29.38	\$35.82
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	610	\$16.22	\$22.38	\$21.85	\$25.47
Cooks, Fast Food	35-2011	290	\$13.48	\$15.25	\$14.87	\$16.12
Cooks, Institution and Cafeteria	35-2012	240	\$15.99	\$20.13	\$19.14	\$22.20
Cooks, Restaurant	35-2014	890	\$15.23	\$18.22	\$18.27	\$19.72
Cooks, Short Order	35-2015	440	\$12.99	\$15.56	\$15.12	\$16.85
Food Preparation Workers	35-2021	410	\$12.93	\$16.04	\$15.75	\$17.59
Bartenders	35-3011	450	\$9.02	\$16.90	\$13.80	\$20.84
Fast Food and Counter Workers	35-3023	1,990	\$11.11	\$13.83	\$14.26	\$15.21
Waiters and Waitresses	35-3031	1,280	\$10.20	\$17.55	\$14.80	\$21.24
Food Servers, Nonrestaurant	35-3041	230	\$12.56	\$15.04	\$14.69	\$16.27
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	220	\$8.55	\$11.21	\$10.64	\$12.54
Dishwashers	35-9021	320	\$11.21	\$13.95	\$13.94	\$15.32
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	400	\$11.34	\$14.05	\$14.33	\$15.42
Food Preparation and Serving Related Workers, All Other	35-9099	50	\$9.50	\$12.56	\$13.32	\$14.10
Building and Grounds Cleaning and Maintenance Occupations	37-0000	3,140	\$14.53	\$19.79	\$18.95	\$22.43

			JUNE 2023			
MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	110	\$18.63	\$26.22	\$24.46	\$30.02
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	120	\$21.06	\$29.80	\$29.73	\$34.16
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,350	\$13.96	\$18.03	\$17.80	\$20.07
Maids and Housekeeping Cleaners	37-2012	360	\$14.54	\$16.03	\$15.59	\$16.77
Landscaping and Groundskeeping Workers	37-3011	830	\$15.16	\$20.13	\$19.18	\$22.61
Pesticide Handlers, Sprayers, and Applicators, Vegetation	37-3012	60	\$18.94	\$21.11	\$21.67	\$22.21
Tree Trimmers and Pruners	37-3013	NP	\$20.55	\$24.63	\$25.07	\$26.68
Personal Care and Service Occupations	39-0000	2,210	\$11.35	\$17.90	\$15.69	\$21.18
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	70	\$18.54	\$25.28	\$23.60	\$28.64
First-Line Supervisors of Personal Service Workers	39-1022	130	\$17.00	\$24.18	\$22.01	\$27.77
Animal Caretakers	39-2021	270	\$11.17	\$14.98	\$14.72	\$16.89
Ushers, Lobby Attendants, and Ticket Takers	39-3031	50	\$10.68	\$14.06	\$12.14	\$15.75
Amusement and Recreation Attendants	39-3091	190	\$8.79	\$11.63	\$11.15	\$13.06
Hairdressers, Hairstylists, and Cosmetologists	39-5012	250	\$10.53	\$17.31	\$14.40	\$20.70
Manicurists and Pedicurists	39-5092	150	\$11.38	\$15.78	\$17.00	\$17.97
Skincare Specialists	39-5094	80	\$13.77	\$18.49	\$17.15	\$20.86
Childcare Workers	39-9011	290	\$10.69	\$14.04	\$14.74	\$15.72
Exercise Trainers and Group Fitness Instructors	39-9031	250	\$17.70	\$24.04	\$24.07	\$27.21
Recreation Workers	39-9032	240	\$13.13	\$18.76	\$18.16	\$21.57
Residential Advisors	39-9041	60	\$16.37	\$21.14	\$19.61	\$23.54
Sales and Related Occupations	41-0000	9,500	\$12.90	\$25.20	\$17.79	\$31.35
First-Line Supervisors of Retail Sales Workers	41-1011	880	\$17.08	\$26.85	\$23.57	\$31.73
First-Line Supervisors of Non-Retail Sales Workers	41-1012	300	\$31.98	\$52.20	\$48.21	\$62.31
Cashiers	41-2011	2,570	\$11.72	\$14.09	\$14.13	\$15.27
Counter and Rental Clerks	41-2021	300	#	#	#	#
Parts Salespersons	41-2022	220	\$14.40	\$20.49	\$19.20	\$23.52
Retail Salespersons	41-2031	2,440	\$12.12	\$17.71	\$15.08	\$20.50
Insurance Sales Agents	41-3021	240	\$23.64	\$42.09	\$31.58	\$51.30
Securities, Commodities, and Financial Services Sales Agents	41-3031	200	\$25.80	\$50.22	\$37.84	\$62.43
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	840	\$21.29	\$40.32	\$34.69	\$49.84
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	290	\$23.32	\$43.64	\$35.57	\$53.81
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	910	\$21.06	\$37.12	\$32.59	\$45.14
Real Estate Sales Agents	41-9022	40	\$17.34	\$31.73	\$21.37	\$38.93
Sales Engineers	41-9031	50	\$27.77	\$48.24	\$48.60	\$58.47
Telemarketers	41-9041	NP	\$12.78	\$16.03	\$16.19	\$17.65
Sales and Related Workers, All Other	41-9099	80	\$14.33	\$24.76	\$15.20	\$29.96

	JUNE 2023					
MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Office and Administrative Support Occupations	43-0000	16,000	\$16.48	\$23.65	\$22.15	\$27.23
First-Line Supervisors of Office and Administrative Support Workers	43-1011	1,350	\$23.43	\$35.05	\$31.83	\$40.86
Switchboard Operators, Including Answering Service	43-2011	50	\$16.28	\$18.68	\$19.47	\$19.88
Bill and Account Collectors	43-3011	150	\$16.04	\$23.66	\$23.74	\$27.48
Billing and Posting Clerks	43-3021	380	\$17.60	\$22.16	\$22.40	\$24.44
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,130	\$17.45	\$24.04	\$23.58	\$27.34
Payroll and Timekeeping Clerks	43-3051	120	\$19.84	\$27.72	\$27.37	\$31.67
Procurement Clerks	43-3061	40	\$19.08	\$23.69	\$24.82	\$26.00
Tellers	43-3071	180	\$16.37	\$18.42	\$18.52	\$19.44
Court, Municipal, and License Clerks	43-4031	50	\$17.99	\$23.09	\$23.72	\$25.63
Customer Service Representatives	43-4051	2,560	\$15.68	\$21.86	\$20.06	\$24.95
Eligibility Interviewers, Government Programs	43-4061	70	\$19.03	\$25.08	\$24.28	\$28.12
File Clerks	43-4071	40	\$14.83	\$19.95	\$19.72	\$22.50
Interviewers, Except Eligibility and Loan	43-4111	340	\$17.87	\$20.82	\$19.38	\$22.30
Library Assistants, Clerical	43-4121	80	\$11.24	\$15.88	\$15.66	\$18.18
Loan Interviewers and Clerks	43-4131	250	\$20.08	\$25.40	\$24.82	\$28.07
New Accounts Clerks	43-4141	70	\$19.61	\$22.97	\$23.23	\$24.65
Order Clerks	43-4151	70	\$17.64	\$22.57	\$22.11	\$25.03
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	120	\$18.99	\$23.19	\$20.79	\$25.29
Receptionists and Information Clerks	43-4171	730	\$12.92	\$17.44	\$17.12	\$19.71
Information and Record Clerks, All Other	43-4199	30	\$21.67	\$25.91	\$26.37	\$28.02
Cargo and Freight Agents	43-5011	40	\$18.58	\$26.35	\$27.00	\$30.25
Couriers and Messengers	43-5021	30	\$13.82	\$17.36	\$17.92	\$19.13
Public Safety Telecommunicators	43-5031	60	\$21.75	\$25.23	\$23.77	\$26.97
Dispatchers, Except Police, Fire, and Ambulance	43-5032	140	\$16.51	\$23.12	\$21.98	\$26.42
Postal Service Clerks	43-5051	60	\$20.80	\$27.68	\$27.35	\$31.12
Postal Service Mail Carriers	43-5052	230	\$22.09	\$28.98	\$27.92	\$32.43
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	320	\$19.47	\$26.54	\$24.65	\$30.08
Production, Planning, and Expediting Clerks	43-5061	230	\$18.87	\$28.24	\$27.28	\$32.93
Shipping, Receiving, and Inventory Clerks	43-5071	650	\$15.64	\$21.28	\$19.87	\$24.11
Executive Secretaries and Executive Administrative Assistants	43-6011	190	\$23.54	\$32.33	\$31.14	\$36.73
Legal Secretaries and Administrative Assistants	43-6012	140	\$21.17	\$30.34	\$31.17	\$34.93
Medical Secretaries and Administrative Assistants	43-6013	700	\$18.14	\$21.30	\$20.24	\$22.89
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,510	\$15.96	\$21.64	\$21.04	\$24.48
Data Entry Keyers	43-9021	160	\$15.34	\$19.18	\$18.52	\$21.11
Insurance Claims and Policy Processing Clerks	43-9041	350	\$19.24	\$26.43	\$24.10	\$30.02
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	90	\$12.68	\$17.21	\$17.02	\$19.48
Office Clerks, General	43-9061	2,900	\$16.80	\$23.07	\$22.44	\$26.19
Office Machine Operators, Except Computer	43-9071	140	\$14.08	\$15.89	\$15.67	\$16.79
Office and Administrative Support Workers, All Other	43-9199	30	\$10.05	\$20.32	\$20.96	\$25.46

			JUNE 2023				
MANCHESTER AREA	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Farming, Fishing, and Forestry Occupations	45-0000	130	\$11.60	\$16.81	\$16.34	\$19.41	
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	40	\$11.01	\$15.38	\$15.18	\$17.57	
Farmworkers, Farm, Ranch, and Aquacultural Animals	45-2093	50	\$10.47	\$14.26	\$14.81	\$16.15	
Construction and Extraction Occupations	47-0000	3,690	\$19.48	\$28.20	\$26.25	\$32.56	
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	420	\$27.62	\$37.85	\$35.17	\$42.98	
Carpenters	47-2031	470	\$20.29	\$26.44	\$25.07	\$29.51	
Cement Masons and Concrete Finishers	47-2051	40	\$19.92	\$24.57	\$24.06	\$26.90	
Construction Laborers	47-2061	330	\$16.85	\$21.32	\$20.51	\$23.56	
Operating Engineers and Other Construction Equipment Operators	47-2073	180	\$21.79	\$28.08	\$27.52	\$31.23	
Drywall and Ceiling Tile Installers	47-2081	70	\$21.08	\$26.07	\$26.81	\$28.55	
Electricians	47-2111	690	\$19.64	\$29.68	\$30.56	\$34.70	
Insulation Workers, Floor, Ceiling, and Wall	47-2131	50	\$19.04	\$22.20	\$22.45	\$23.78	
Painters, Construction and Maintenance	47-2141	140	\$16.57	\$23.65	\$24.22	\$27.20	
Plumbers, Pipefitters, and Steamfitters	47-2152	570	\$20.17	\$29.60	\$30.02	\$34.31	
Roofers	47-2181	30	\$17.40	\$24.69	\$22.74	\$28.32	
Sheet Metal Workers	47-2211	140	\$19.96	\$26.78	\$27.17	\$30.19	
HelpersPipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	40	\$15.65	\$17.87	\$18.40	\$18.98	
Construction and Building Inspectors	47-4011	60	\$22.43	\$32.57	\$30.70	\$37.63	
Highway Maintenance Workers	47-4051	130	\$18.56	\$22.72	\$22.79	\$24.80	
Earth Drillers, Except Oil and Gas	47-5023	30	\$22.97	\$28.64	\$26.36	\$31.47	
Installation, Maintenance, and Repair Occupations	49-0000	4,200	\$19.75	\$29.87	\$28.00	\$34.93	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	440	\$29.09	\$41.52	\$38.84	\$47.73	
Computer, Automated Teller, and Office Machine Repairers	49-2011	100	\$21.39	\$28.08	\$27.88	\$31.42	
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	290	\$36.52	\$43.34	\$42.09	\$46.74	
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	40	\$21.07	\$29.26	\$30.12	\$33.36	
Security and Fire Alarm Systems Installers	49-2098	70	\$21.43	\$31.07	\$32.87	\$35.89	
Aircraft Mechanics and Service Technicians	49-3011	50	\$20.51	\$37.46	\$33.24	\$45.94	
Automotive Body and Related Repairers	49-3021	100	\$19.62	\$24.48	\$24.37	\$26.91	
Automotive Service Technicians and Mechanics	49-3023	570	\$18.95	\$26.55	\$25.01	\$30.35	
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	210	\$22.58	\$29.76	\$29.58	\$33.36	
Farm Equipment Mechanics and Service Technicians	49-3041	40	\$22.55	\$25.99	\$24.40	\$27.71	
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	80	\$23.43	\$30.65	\$32.81	\$34.27	
Motorcycle Mechanics	49-3052	40	\$21.12	\$26.00	\$24.73	\$28.44	
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	30	\$16.69	\$23.63	\$21.95	\$27.10	
Tire Repairers and Changers	49-3093	40	\$15.27	\$17.44	\$15.98	\$18.53	
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	40	\$25.13	\$34.92	\$33.03	\$39.81	
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	410	\$22.06	\$30.85	\$31.10	\$35.24	

			JUNE 2023				
MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Home Appliance Repairers	49-9031	40	\$16.92	\$23.92	\$25.12	\$27.40	
Industrial Machinery Mechanics	49-9041	340	\$21.03	\$27.05	\$25.92	\$30.06	
Electrical Power-Line Installers and Repairers	49-9051	NP	\$27.55	\$37.99	\$39.36	\$43.20	
Medical Equipment Repairers	49-9062	30	\$20.33	\$31.14	\$31.78	\$36.55	
Maintenance and Repair Workers, General	49-9071	740	\$16.99	\$24.12	\$23.45	\$27.67	
HelpersInstallation, Maintenance, and Repair Workers	49-9098	70	\$13.47	\$17.39	\$17.02	\$19.35	
Installation, Maintenance, and Repair Workers, All Other	49-9099	30	\$16.79	\$23.59	\$21.70	\$27.00	
Production Occupations	51-0000	5,290	\$16.07	\$23.79	\$21.31	\$27.65	
First-Line Supervisors of Production and Operating Workers	51-1011	380	\$25.85	\$39.39	\$35.57	\$46.17	
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	360	\$16.79	\$20.65	\$18.86	\$22.58	
Structural Metal Fabricators and Fitters	51-2041	60	\$21.41	\$25.55	\$24.20	\$27.64	
Miscellaneous Assemblers and Fabricators	51-2090	570	\$14.22	\$18.52	\$16.13	\$20.67	
Bakers	51-3011	160	\$13.14	\$17.25	\$17.91	\$19.31	
Butchers and Meat Cutters	51-3021	60	\$16.86	\$21.03	\$22.13	\$23.12	
Food Batchmakers	51-3092	60	\$14.14	\$17.27	\$17.70	\$18.85	
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	190	\$20.51	\$25.64	\$25.15	\$28.21	
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	100	\$15.35	\$20.29	\$20.04	\$22.77	
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	30	\$16.44	\$19.87	\$18.31	\$21.59	
Machinists	51-4041	260	\$22.90	\$27.45	\$26.09	\$29.72	
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	100	\$16.00	\$21.04	\$20.61	\$23.55	
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	NP	\$16.77	\$19.53	\$19.99	\$20.92	
Tool and Die Makers	51-4111	70	\$26.87	\$36.30	\$41.38	\$41.02	
Welders, Cutters, Solderers, and Brazers	51-4121	150	\$20.78	\$25.70	\$26.15	\$28.16	
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	40	\$17.39	\$22.84	\$20.71	\$25.57	
Printing Press Operators	51-5112	70	\$17.90	\$24.48	\$23.70	\$27.76	
Laundry and Dry-Cleaning Workers	51-6011	110	\$13.05	\$15.84	\$15.13	\$17.24	
Pressers, Textile, Garment, and Related Materials	51-6021	NP	\$12.44	\$13.84	\$13.11	\$14.55	
Sewing Machine Operators	51-6031	40	\$12.11	\$16.70	\$17.33	\$19.00	
Textile Cutting Machine Setters, Operators, and Tenders	51-6062	40	#	#	#	#	
Water and Wastewater Treatment Plant and System Operators	51-8031	40	\$22.51	\$27.66	\$24.24	\$30.23	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	440	\$18.29	\$24.30	\$23.39	\$27.30	
Dental Laboratory Technicians	51-9081	30	\$18.87	\$26.31	\$25.29	\$30.03	
Medical Appliance Technicians	51-9082	30	\$19.96	\$27.04	\$24.66	\$30.57	
Packaging and Filling Machine Operators and Tenders	51-9111	130	\$13.90	\$17.59	\$17.00	\$19.42	
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	110	\$17.49	\$23.47	\$22.10	\$26.45	
Computer Numerically Controlled Tool Operators	51-9161	360	\$24.19	\$31.19	\$34.48	\$34.68	

			JUNE 2023				
MANCHESTER AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Computer Numerically Controlled Tool Programmers	51-9162	40	\$29.33	\$36.47	\$35.34	\$40.05	
HelpersProduction Workers	51-9198	110	\$14.97	\$18.82	\$18.63	\$20.74	
Production Workers, All Other	51-9199	170	\$15.80	\$18.21	\$17.12	\$19.41	
Transportation and Material Moving Occupations	53-0000	7,530	\$13.82	\$20.42	\$18.96	\$23.72	
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	390	\$20.67	\$30.18	\$29.01	\$34.92	
Driver/Sales Workers	53-3031	310	\$9.52	\$17.08	\$16.77	\$20.85	
Heavy and Tractor-Trailer Truck Drivers	53-3032	1,090	\$19.92	\$27.01	\$26.92	\$30.56	
Light Truck Drivers	53-3033	1,140	\$14.94	\$21.57	\$20.53	\$24.88	
Bus Drivers, School	53-3051	170	\$16.11	\$19.73	\$19.65	\$21.54	
Shuttle Drivers and Chauffeurs	53-3053	160	\$13.78	\$17.67	\$17.89	\$19.61	
Motor Vehicle Operators, All Other	53-3099	110	\$11.92	\$15.54	\$14.56	\$17.36	
Parking Attendants	53-6021	40	\$13.25	\$15.99	\$14.09	\$17.35	
Automotive and Watercraft Service Attendants	53-6031	80	\$13.53	\$16.18	\$17.38	\$17.50	
Industrial Truck and Tractor Operators	53-7051	150	\$16.18	\$19.51	\$19.02	\$21.18	
Cleaners of Vehicles and Equipment	53-7061	170	\$13.26	\$17.34	\$17.12	\$19.39	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	870	\$15.51	\$19.63	\$19.04	\$21.68	
Packers and Packagers, Hand	53-7064	540	\$11.99	\$13.93	\$14.15	\$14.89	
Stockers and Order Fillers	53-7065	2,070	\$13.79	\$17.43	\$16.14	\$19.24	
Refuse and Recyclable Material Collectors	53-7081	40	\$15.06	\$19.64	\$17.67	\$21.94	

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

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NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-0000	126,140	\$16.50	\$34.51	\$25.84	\$43.52
Management Occupations	11-0000	9,070	\$39.55	\$73.71	\$65.99	\$90.80
Chief Executives	11-1011	70	\$44.84	\$106.36	\$80.99	\$137.12
General and Operations Managers	11-1021	2,870	\$33.53	\$73.05	\$59.33	\$92.82
Marketing Managers	11-2021	210	\$45.07	\$76.57	\$72.03	\$92.32
Sales Managers	11-2022	410	\$49.27	\$87.52	\$82.42	\$106.65
Public Relations Managers	11-2032	30	\$44.68	\$72.33	\$67.61	\$86.16
Administrative Services Managers	11-3012	110	\$43.23	\$64.63	\$62.34	\$75.34
Facilities Managers	11-3013	100	\$37.15	\$54.78	\$49.93	\$63.61
Computer and Information Systems Managers	11-3021	1,070	\$59.79	\$83.67	\$80.83	\$95.61
Financial Managers	11-3031	960	\$52.35	\$77.30	\$68.32	\$89.78
Industrial Production Managers	11-3051	450	\$52.46	\$79.60	\$81.30	\$93.17
Purchasing Managers	11-3061	160	\$54.78	\$72.56	\$67.85	\$81.45
Transportation, Storage, and Distribution Managers	11-3071	180	\$43.52	\$62.93	\$57.70	\$72.64
Human Resources Managers	11-3121	170	\$50.80	\$79.12	\$69.09	\$93.28
Training and Development Managers	11-3131	50	\$49.37	\$64.44	\$64.03	\$71.97
Construction Managers	11-9021	140	\$33.84	\$54.68	\$52.32	\$65.11
Education and Childcare Administrators, Preschool and Daycare	11-9031	120	\$20.84	\$32.37	\$30.39	\$38.14
Education Administrators, Kindergarten through Secondary	11-9032	250	\$82,663	\$103,275	\$105,196	\$113,580
Education Administrators, Postsecondary	11-9033	40	\$28.98	\$46.42	\$40.19	\$55.14
Architectural and Engineering Managers	11-9041	700	\$67.73	\$89.92	\$86.11	\$101.01
Food Service Managers	11-9051	170	\$28.22	\$40.53	\$36.81	\$46.68
Medical and Health Services Managers	11-9111	250	\$42.27	\$74.93	\$61.44	\$91.27
Property, Real Estate, and Community Association Managers	11-9141	140	\$22.42	\$39.26	\$31.87	\$47.68
Social and Community Service Managers	11-9151	120	\$28.19	\$39.03	\$37.30	\$44.45
Managers, All Other	11-9199	190	\$46.33	\$72.71	\$66.83	\$85.91
Business and Financial Operations Occupations	13-0000	7,870	\$26.83	\$45.36	\$40.87	\$54.62
Buyers and Purchasing Agents	13-1020	680	\$26.72	\$39.72	\$39.60	\$46.22
Claims Adjusters, Examiners, and Investigators	13-1031	80	\$33.29	\$42.12	\$38.61	\$46.54
Compliance Officers	13-1041	140	\$26.44	\$41.38	\$38.47	\$48.85
Cost Estimators	13-1051	230	\$23.48	\$35.05	\$31.10	\$40.83
Human Resources Specialists	13-1071	650	\$25.36	\$41.27	\$38.40	\$49.23
Logisticians	13-1081	290	\$31.00	\$43.64	\$41.83	\$49.95
Project Management Specialists	13-1082	750	\$32.57	\$49.73	\$48.60	\$58.31
Management Analysts	13-1111	730	\$39.44	\$64.95	\$53.73	\$77.71
Meeting, Convention, and Event Planners	13-1121	60	\$20.50	\$27.58	\$25.74	\$31.10
Fundraisers	13-1131	60	\$23.50	\$33.63	\$32.14	\$38.70
Compensation, Benefits, and Job Analysis Specialists	13-1141	90	\$33.67	\$58.47	\$51.34	\$70.87
Training and Development Specialists	13-1151	390	\$18.54	\$37.51	\$34.08	\$46.98
Market Research Analysts and Marketing Specialists	13-1161	620	\$22.34	\$39.81	\$33.93	\$48.55
Business Operations Specialists, All Other	13-1199	270	\$28.85	\$49.58	\$48.60	\$59.94

			JUNE 2023				
NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Accountants and Auditors	13-2011	1,340	\$29.68	\$43.82	\$41.27	\$50.89	
Property Appraisers and Assessors	13-2020	30	\$17.86	\$33.62	\$31.07	\$41.49	
Credit Analysts	13-2041	40	\$24.13	\$38.69	\$41.98	\$45.96	
Financial and Investment Analysts	13-2051	360	\$30.18	\$42.92	\$39.26	\$49.29	
Personal Financial Advisors	13-2052	660	\$27.24	\$48.38	\$40.05	\$58.95	
Insurance Underwriters	13-2053	60	\$27.84	\$41.04	\$41.55	\$47.62	
Financial Risk Specialists	13-2054	40	\$36.19	\$48.04	\$47.83	\$53.97	
Loan Officers	13-2072	130	\$25.35	\$53.81	\$40.07	\$68.04	
Tax Examiners and Collectors, and Revenue Agents	13-2081	30	\$21.94	\$35.66	\$31.27	\$42.51	
Financial Specialists, All Other	13-2099	50	\$30.58	\$51.62	\$47.27	\$62.15	
Computer and Mathematical Occupations	15-0000	5,980	\$36.69	\$60.56	\$56.41	\$72.49	
Computer Systems Analysts	15-1211	600	\$41.19	\$58.89	\$53.65	\$67.74	
Information Security Analysts	15-1212	170	\$45.06	\$67.72	\$65.35	\$79.05	
Computer Network Support Specialists	15-1231	240	\$28.02	\$43.25	\$41.37	\$50.86	
Computer User Support Specialists	15-1232	580	\$22.30	\$36.35	\$36.92	\$43.36	
Computer Network Architects	15-1241	150	\$43.87	\$65.39	\$61.84	\$76.15	
Database Administrators	15-1242	60	\$55.61	\$71.35	\$69.90	\$79.22	
Database Architects	15-1243	60	\$49.82	\$68.37	\$65.02	\$77.64	
Network and Computer Systems Administrators	15-1244	470	\$37.44	\$53.04	\$51.14	\$60.83	
Computer Programmers	15-1251	70	\$24.68	\$42.41	\$37.64	\$51.28	
Software Developers	15-1252	2,880	\$48.00	\$70.39	\$69.13	\$81.58	
Software Quality Assurance Analysts and Testers	15-1253	220	\$37.29	\$55.09	\$55.56	\$64.00	
Web Developers	15-1254	70	\$21.09	\$36.63	\$29.74	\$44.40	
Web and Digital Interface Designers	15-1255	60	\$23.89	\$43.75	\$34.70	\$53.68	
Computer Occupations, All Other	15-1299	170	\$28.21	\$49.04	\$43.28	\$59.46	
Operations Research Analysts	15-2031	60	\$29.55	\$48.27	\$44.16	\$57.64	
Data Scientists	15-2051	120	\$34.12	\$49.74	\$44.76	\$57.56	
Architecture and Engineering Occupations	17-0000	4,560	\$32.41	\$51.33	\$47.80	\$60.79	
Surveyors	17-1022	30	\$28.14	\$36.65	\$31.75	\$40.90	
Civil Engineers	17-2051	230	\$36.40	\$51.67	\$48.18	\$59.31	
Computer Hardware Engineers	17-2061	100	\$45.05	\$69.28	\$70.15	\$81.40	
Electrical Engineers	17-2071	1,160	\$41.06	\$62.27	\$62.57	\$72.88	
Electronics Engineers, Except Computer	17-2072	130	\$44.21	\$63.12	\$60.53	\$72.57	
Environmental Engineers	17-2081	30	\$38.27	\$54.96	\$46.50	\$63.31	
Industrial Engineers	17-2112	720	\$38.88	\$54.28	\$53.01	\$61.98	
Mechanical Engineers	17-2141	770	\$38.12	\$53.91	\$51.72	\$61.81	
Engineers, All Other	17-2199	160	\$38.09	\$57.97	\$54.01	\$67.91	
Architectural and Civil Drafters	17-3011	90	\$23.99	\$32.04	\$31.41	\$36.07	
Electrical and Electronics Drafters	17-3012	40	\$34.46	\$45.20	\$47.67	\$50.58	
Mechanical Drafters	17-3013	50	\$25.48	\$32.90	\$30.68	\$36.61	

				JUNE	2023	
NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Electrical and Electronic Engineering Technologists and Technicians	17-3023	350	\$26.51	\$34.30	\$32.53	\$38.19
Industrial Engineering Technologists and Technicians	17-3026	170	\$27.14	\$33.00	\$31.92	\$35.93
Mechanical Engineering Technologists and Technicians	17-3027	200	\$24.37	\$31.37	\$31.85	\$34.87
Calibration Technologists and Technicians	17-3028	30	\$19.90	\$27.84	\$26.43	\$31.79
Engineering Technologists and Technicians, Except Drafters, All Other	17-3029	130	\$25.89	\$33.88	\$32.23	\$37.87
Surveying and Mapping Technicians	17-3031	40	\$24.53	\$31.75	\$31.38	\$35.36
Life, Physical, and Social Science Occupations	19-0000	680	\$25.63	\$49.33	\$42.23	\$61.19
Chemists	19-2031	30	\$27.57	\$43.83	\$41.61	\$51.96
Materials Scientists	19-2032	110	\$59.95	\$84.70	\$86.07	\$97.07
Environmental Scientists and Specialists, Including Health	19-2041	40	\$28.56	\$48.39	\$44.74	\$58.31
Clinical and Counseling Psychologists	19-3033	30	\$18.72	\$35.24	\$28.83	\$43.51
School Psychologists	19-3034	50	\$28.53	\$36.84	\$37.35	\$40.99
Urban and Regional Planners	19-3051	30	\$29.03	\$38.92	\$37.86	\$43.87
Food Science Technicians	19-4013	40	\$21.59	\$29.48	\$30.36	\$33.43
Chemical Technicians	19-4031	30	\$20.45	\$26.51	\$21.74	\$29.55
Environmental Science and Protection Technicians, Including Health	19-4042	30	\$18.72	\$24.21	\$23.78	\$26.95
Occupational Health and Safety Specialists	19-5011	80	\$34.50	\$50.37	\$48.82	\$58.32
Community and Social Service Occupations	21-0000	1,360	\$19.60	\$28.23	\$25.81	\$32.56
Educational, Guidance, and Career Counselors and Advisors	21-1012	190	\$25.77	\$34.95	\$33.45	\$39.55
Marriage and Family Therapists	21-1013	80	\$25.48	\$29.03	\$29.43	\$30.82
Rehabilitation Counselors	21-1015	30	\$18.47	\$24.68	\$23.06	\$27.78
Substance abuse, behavioral disorder, and mental health counselors	21-1018	330	\$19.52	\$26.91	\$24.13	\$30.62
Child, Family, and School Social Workers	21-1021	90	\$23.76	\$33.29	\$27.89	\$38.06
Healthcare Social Workers	21-1022	60	\$30.51	\$39.51	\$37.76	\$44.03
Mental Health and Substance Abuse Social Workers	21-1023	60	\$29.79	\$36.20	\$37.32	\$39.40
Social and Human Service Assistants	21-1093	310	\$17.40	\$21.01	\$21.49	\$22.82
Community Health Workers	21-1094	40	\$18.96	\$24.12	\$21.64	\$26.71
Community and Social Service Specialists, All Other	21-1099	130	\$20.01	\$26.86	\$27.57	\$30.29
Legal Occupations	23-0000	380	\$27.12	\$52.23	\$42.48	\$64.78
Lawyers	23-1011	220	\$37.98	\$66.81	\$53.62	\$81.23
Paralegals and Legal Assistants	23-2011	140	\$22.86	\$31.70	\$30.06	\$36.11
Educational Instruction and Library Occupations	25-0000	7,940	\$16.23	\$28.31	\$25.03	\$34.34
Career/Technical Education Teachers, Postsecondary	25-1194	40	\$23.39	\$37.65	\$40.47	\$44.77
Preschool Teachers, Except Special Education	25-2011	750	\$15.56	\$18.57	\$18.18	\$20.07
Kindergarten Teachers, Except Special Education	25-2012	150	\$45,492	\$64,398	\$65,182	\$73,851
Elementary School Teachers, Except Special Education	25-2021	1,240	\$49,591	\$67,530	\$64,991	\$76,499

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

			JUNE 2023				
NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Middle School Teachers, Except Special and Career/Technical Education	25-2022	740	\$51,656	\$71,934	\$76,295	\$82,072	
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	1,090	\$53,675	\$76,106	\$79,418	\$87,321	
Career/Technical Education Teachers, Secondary School	25-2032	60	\$55,106	\$70,583	\$66,678	\$78,321	
Special Education Teachers, Kindergarten and Elementary School	25-2052	270	\$49,438	\$68,849	\$65,266	\$78,554	
Special Education Teachers, Middle School	25-2057	140	\$51,845	\$69,699	\$67,027	\$78,626	
Special Education Teachers, Secondary School	25-2058	160	\$52,799	\$70,552	\$67,005	\$79,428	
Special Education Teachers, All Other	25-2059	40	\$46,122	\$58,805	\$60,599	\$65,146	
Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors	25-3011	30	\$28.73	\$31.78	\$32.21	\$33.30	
Self-Enrichment Teachers	25-3021	330	\$18.31	\$30.32	\$29.07	\$36.32	
Substitute Teachers, Short-Term	25-3031	240	\$15.17	\$17.61	\$16.69	\$18.81	
Tutors	25-3041	100	\$17.47	\$26.27	\$24.23	\$30.68	
Teachers and Instructors, All Other	25-3099	50	\$50,203	\$78,131	\$66,745	\$92,094	
Librarians and Media Collections Specialists	25-4022	170	\$22.66	\$32.11	\$30.57	\$36.83	
Library Technicians	25-4031	70	\$15.08	\$20.38	\$19.91	\$23.03	
Instructional Coordinators	25-9031	70	\$33.67	\$43.47	\$40.85	\$48.37	
Teaching Assistants, Except Postsecondary	25-9045	1,900	\$25,356	\$36,725	\$37,414	\$42,409	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	1,120	\$17.30	\$31.82	\$27.20	\$39.08	
Commercial and Industrial Designers	27-1021	30	\$26.27	\$41.42	\$37.82	\$49.00	
Floral Designers	27-1023	50	\$16.21	\$18.58	\$18.52	\$19.78	
Graphic Designers	27-1024	130	\$23.65	\$35.03	\$31.72	\$40.73	
Interior Designers	27-1025	40	\$19.01	\$28.16	\$22.15	\$32.74	
Merchandise Displayers and Window Trimmers	27-1026	170	\$16.79	\$21.49	\$20.46	\$23.83	
Producers and Directors	27-2012	40	\$22.61	\$42.02	\$38.36	\$51.73	
Coaches and Scouts	27-2022	90	\$36,132	\$54,446	\$54,810	\$63,603	
Public Relations Specialists	27-3031	120	\$25.65	\$39.78	\$35.10	\$46.84	
Editors	27-3041	30	\$28.20	\$45.16	\$37.56	\$53.64	
Technical Writers	27-3042	60	\$29.57	\$43.65	\$40.10	\$50.69	
Writers and Authors	27-3043	40	\$26.95	\$40.33	\$37.86	\$47.02	
Interpreters and Translators	27-3091	30	\$25.93	\$32.41	\$27.20	\$35.65	
Healthcare Practitioners and Technical Occupations	29-0000	6,440	\$26.76	\$56.79	\$45.76	\$71.81	
Chiropractors	29-1011	30	\$25.95	\$52.30	\$44.63	\$65.48	
Dentists, General	29-1021	110	\$50.88	\$104.61	\$94.43	\$131.48	
Dietitians and Nutritionists	29-1031	40	\$33.45	\$40.17	\$38.54	\$43.54	
Optometrists	29-1041	30	\$53.60	\$75.12	\$71.07	\$85.89	
Pharmacists	29-1051	200	\$54.32	\$71.35	\$76.52	\$79.87	
Physician Assistants	29-1071	200	\$56.31	\$73.29	\$71.27	\$81.79	
Occupational Therapists	29-1122	170	\$32.02	\$44.84	\$46.33	\$51.25	
Physical Therapists	29-1123	230	\$40.05	\$50.45	\$50.19	\$55.64	

			2023			
NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Speech-Language Pathologists	29-1127	190	\$26.49	\$40.23	\$38.76	\$47.09
Veterinarians	29-1131	100	\$42.09	\$69.29	\$63.74	\$82.89
Registered Nurses	29-1141	1,760	\$35.73	\$45.32	\$45.76	\$50.10
Nurse Practitioners	29-1171	190	\$52.78	\$68.73	\$68.12	\$76.71
Family Medicine Physicians	29-1215	100	\$78.34	\$133.91	#	#
General Internal Medicine Physicians	29-1216	30	#	\$184.21	#	#
Obstetricians and Gynecologists	29-1218	30	#	\$143.31	#	#
Physicians, All Other	29-1229	90	\$74.98	\$169.09	#	#
Orthopedic Surgeons, Except Pediatric	29-1242	30	#	\$223.57	#	#
Surgeons, All Other	29-1249	40	\$247,208	#	#	#
Dental Hygienists	29-1292	350	\$39.30	\$46.44	\$47.44	\$50.01
Radiologic Technologists and Technicians	29-2034	200	\$31.37	\$39.52	\$39.60	\$43.61
Emergency Medical Technicians	29-2042	130	\$16.42	\$20.11	\$18.68	\$21.96
Paramedics	29-2043	50	\$26.05	\$32.06	\$31.69	\$35.08
Pharmacy Technicians	29-2052	390	\$16.77	\$21.41	\$22.47	\$23.73
Veterinary Technologists and Technicians	29-2056	190	\$20.20	\$24.63	\$23.26	\$26.84
Ophthalmic Medical Technicians	29-2057	60	\$17.65	\$23.90	\$23.28	\$27.02
Licensed Practical and Licensed Vocational Nurses	29-2061	330	\$27.90	\$33.98	\$33.13	\$37.03
Medical Records Specialists	29-2072	120	\$17.27	\$23.83	\$22.01	\$27.11
Opticians, Dispensing	29-2081	70	\$17.94	\$26.57	\$24.15	\$30.87
Health Technologists and Technicians, All Other	29-2099	70	\$21.49	\$28.86	\$25.04	\$32.55
Athletic Trainers	29-9091	40	\$45,481	\$59,891	\$63,703	\$67,095
Healthcare Practitioners and Technical Workers, All Other	29-9099	40	\$21.24	\$40.37	\$39.84	\$49.95
Healthcare Support Occupations	31-0000	3,520	\$16.02	\$21.45	\$21.13	\$24.18
Home Health and Personal Care Aides	31-1120	1,290	\$14.86	\$17.64	\$17.43	\$19.03
Nursing Assistants	31-1131	880	\$17.69	\$21.70	\$22.70	\$23.72
Physical Therapist Assistants	31-2021	70	\$24.96	\$34.32	\$36.21	\$38.99
Massage Therapists	31-9011	70	\$23.95	\$32.41	\$36.98	\$36.62
Dental Assistants	31-9091	320	\$21.09	\$26.91	\$25.23	\$29.82
Medical Assistants	31-9092	500	\$19.54	\$23.29	\$23.66	\$25.16
Medical Equipment Preparers	31-9093	40	\$21.09	\$25.90	\$26.94	\$28.31
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	90	\$15.26	\$18.46	\$18.69	\$20.07
Phlebotomists	31-9097	70	\$21.03	\$23.45	\$22.43	\$24.65
Healthcare Support Workers, All Other	31-9099	70	\$14.62	\$21.14	\$22.01	\$24.41
Protective Service Occupations	33-0000	1,860	\$17.78	\$30.71	\$30.10	\$37.16
First-Line Supervisors of Police and Detectives	33-1012	100	\$41.24	\$49.09	\$49.53	\$53.01
First-Line Supervisors of Firefighting and Prevention Workers	33-1021	60	\$35.35	\$43.62	\$44.28	\$47.75
First-Line Supervisors of Protective Service Workers, All Other	33-1099	30	\$33.59	\$57.11	\$67.10	\$68.87
Firefighters	33-2011	450	\$20.29	\$29.17	\$30.10	\$33.61
Detectives and Criminal Investigators	33-3021	70	\$37.34	\$42.04	\$42.53	\$44.39
Police and Sheriff's Patrol Officers	33-3051	380	\$29.34	\$35.75	\$35.47	\$38.94

			JUNE 2023			
NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Private Detectives and Investigators	33-9021	70	#	#	#	#
Security Guards	33-9032	440	\$15.99	\$22.32	\$21.42	\$25.49
Crossing Guards and Flaggers	33-9091	150	\$15.10	\$17.88	\$15.59	\$19.27
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	30	\$10.86	\$12.41	\$12.34	\$13.18
Food Preparation and Serving Related Occupations	35-0000	9,750	\$12.55	\$18.10	\$17.40	\$20.87
Chefs and Head Cooks	35-1011	170	\$20.52	\$31.46	\$29.76	\$36.93
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	770	\$17.43	\$24.22	\$23.66	\$27.61
Cooks, Fast Food	35-2011	370	\$14.41	\$16.84	\$15.95	\$18.06
Cooks, Institution and Cafeteria	35-2012	300	\$16.61	\$21.07	\$20.32	\$23.30
Cooks, Restaurant	35-2014	980	\$17.32	\$20.41	\$19.16	\$21.97
Cooks, Short Order	35-2015	610	\$13.95	\$17.20	\$17.72	\$18.83
Food Preparation Workers	35-2021	450	\$13.42	\$17.23	\$16.73	\$19.14
Bartenders	35-3011	590	\$10.18	\$18.71	\$15.32	\$22.98
Fast Food and Counter Workers	35-3023	2,830	\$12.58	\$15.33	\$14.44	\$16.71
Waiters and Waitresses	35-3031	1,330	\$11.62	\$20.21	\$18.19	\$24.51
Food Servers, Nonrestaurant	35-3041	210	\$13.76	\$17.35	\$17.50	\$19.15
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	280	\$9.48	\$12.73	\$12.00	\$14.37
Dishwashers	35-9021	340	\$12.58	\$15.48	\$15.08	\$16.93
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	450	\$11.87	\$15.28	\$15.10	\$16.99
Building and Grounds Cleaning and Maintenance Occupations	37-0000	3,470	\$16.24	\$22.37	\$21.25	\$25.43
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	180	\$21.78	\$31.77	\$31.47	\$36.76
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	130	\$23.44	\$32.75	\$29.53	\$37.41
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,630	\$15.61	\$20.25	\$20.12	\$22.56
Maids and Housekeeping Cleaners	37-2012	280	\$16.18	\$18.11	\$17.91	\$19.08
Landscaping and Groundskeeping Workers	37-3011	990	\$16.52	\$22.25	\$23.11	\$25.13
Pesticide Handlers, Sprayers, and Applicators, Vegetation	37-3012	40	\$21.58	\$24.21	\$24.18	\$25.53
Personal Care and Service Occupations	39-0000	2,660	\$12.11	\$19.58	\$17.57	\$23.32
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	80	\$21.65	\$27.57	\$27.16	\$30.53
First-Line Supervisors of Personal Service Workers	39-1022	160	\$17.91	\$25.37	\$23.52	\$29.10
Animal Caretakers	39-2021	400	\$11.85	\$16.68	\$15.40	\$19.11
Amusement and Recreation Attendants	39-3091	210	\$9.65	\$12.56	\$11.72	\$14.02
Hairdressers, Hairstylists, and Cosmetologists	39-5012	420	\$13.54	\$19.26	\$15.44	\$22.12
Manicurists and Pedicurists	39-5092	160	\$13.09	\$17.74	\$15.32	\$20.07
Skincare Specialists	39-5094	170	\$18.20	\$22.88	\$19.61	\$25.22
Childcare Workers	39-9011	330	\$10.57	\$14.13	\$13.48	\$15.91
Exercise Trainers and Group Fitness Instructors	39-9031	340	\$20.04	\$27.94	\$29.24	\$31.88
Recreation Workers	39-9032	230	\$10.75	\$18.01	\$15.26	\$21.64

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NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Residential Advisors	39-9041	30	\$16.14	\$21.15	\$20.00	\$23.67
Sales and Related Occupations	41-0000	12,480	\$14.05	\$27.06	\$18.78	\$33.56
First-Line Supervisors of Retail Sales Workers	41-1011	1,130	\$20.41	\$31.03	\$26.72	\$36.34
First-Line Supervisors of Non-Retail Sales Workers	41-1012	420	\$25.00	\$52.93	\$50.41	\$66.90
Cashiers	41-2011	3,110	\$13.04	\$15.64	\$15.12	\$16.93
Counter and Rental Clerks	41-2021	340	\$15.56	\$25.26	\$22.66	\$30.11
Parts Salespersons	41-2022	220	\$15.27	\$22.17	\$21.22	\$25.62
Retail Salespersons	41-2031	3,850	\$13.42	\$19.53	\$16.77	\$22.58
Advertising Sales Agents	41-3011	40	\$16.20	\$33.25	\$34.66	\$41.77
Insurance Sales Agents	41-3021	220	\$23.92	\$37.77	\$36.50	\$44.69
Securities, Commodities, and Financial Services Sales Agents	41-3031	350	\$26.01	\$37.25	\$34.74	\$42.88
Travel Agents	41-3041	40	\$23.92	\$34.40	\$30.37	\$39.64
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	760	\$24.67	\$46.25	\$38.73	\$57.04
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	680	\$23.78	\$45.72	\$37.52	\$56.69
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,070	\$23.42	\$40.49	\$34.81	\$49.02
Real Estate Sales Agents	41-9022	50	\$17.50	\$33.94	\$29.22	\$42.16
Sales Engineers	41-9031	70	\$41.32	\$74.73	\$62.89	\$91.43
Sales and Related Workers, All Other	41-9099	70	\$16.65	\$20.11	\$17.11	\$21.85
Office and Administrative Support Occupations	43-0000	17,300	\$17.43	\$25.87	\$24.14	\$30.09
First-Line Supervisors of Office and Administrative Support Workers	43-1011	1,410	\$25.45	\$41.13	\$38.36	\$48.97
Switchboard Operators, Including Answering Service	43-2011	40	\$15.79	\$19.35	\$19.09	\$21.13
Bill and Account Collectors	43-3011	150	\$16.31	\$22.46	\$20.59	\$25.54
Billing and Posting Clerks	43-3021	360	\$18.14	\$24.36	\$24.11	\$27.48
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,590	\$18.90	\$24.87	\$24.11	\$27.86
Payroll and Timekeeping Clerks	43-3051	130	\$22.46	\$30.58	\$30.35	\$34.64
Procurement Clerks	43-3061	40	\$20.51	\$26.52	\$26.17	\$29.52
Tellers	43-3071	230	\$18.12	\$19.94	\$19.20	\$20.84
Court, Municipal, and License Clerks	43-4031	70	\$15.26	\$22.17	\$20.18	\$25.61
Credit Authorizers, Checkers, and Clerks	43-4041	30	\$23.56	\$29.28	\$30.61	\$32.14
Customer Service Representatives	43-4051	2,870	\$17.04	\$24.43	\$23.89	\$28.13
Eligibility Interviewers, Government Programs	43-4061	30	\$15.04	\$21.44	\$22.79	\$24.63
Interviewers, Except Eligibility and Loan	43-4111	140	\$19.63	\$23.21	\$22.39	\$25.01
Library Assistants, Clerical	43-4121	130	\$10.29	\$15.11	\$14.47	\$17.51
Loan Interviewers and Clerks	43-4131	80	\$19.76	\$26.86	\$27.54	\$30.40
New Accounts Clerks	43-4141	60	\$22.69	\$25.98	\$24.59	\$27.62
Order Clerks	43-4151	110	\$18.64	\$24.68	\$24.48	\$27.70
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	100	\$20.08	\$25.67	\$23.70	\$28.45
Receptionists and Information Clerks	43-4171	920	\$13.53	\$18.85	\$18.64	\$21.51

			JUNE 2023			
NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Cargo and Freight Agents	43-5011	80	\$21.70	\$27.37	\$26.73	\$30.21
Couriers and Messengers	43-5021	30	\$15.82	\$19.32	\$18.23	\$21.07
Public Safety Telecommunicators	43-5031	100	\$22.37	\$25.71	\$24.55	\$27.38
Dispatchers, Except Police, Fire, and Ambulance	43-5032	120	\$15.70	\$25.13	\$25.00	\$29.86
Postal Service Clerks	43-5051	80	\$21.93	\$27.38	\$26.69	\$30.10
Postal Service Mail Carriers	43-5052	300	\$21.54	\$28.62	\$27.22	\$32.16
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	490	\$19.65	\$25.69	\$24.65	\$28.70
Production, Planning, and Expediting Clerks	43-5061	350	\$22.23	\$31.79	\$30.82	\$36.57
Shipping, Receiving, and Inventory Clerks	43-5071	1,140	\$17.20	\$23.29	\$21.97	\$26.33
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	50	\$16.94	\$24.27	\$23.36	\$27.93
Executive Secretaries and Executive Administrative Assistants	43-6011	230	\$28.59	\$37.48	\$38.20	\$41.93
Legal Secretaries and Administrative Assistants	43-6012	60	\$18.46	\$25.73	\$23.20	\$29.36
Medical Secretaries and Administrative Assistants	43-6013	630	\$17.48	\$22.87	\$23.38	\$25.56
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,570	\$16.62	\$22.68	\$21.99	\$25.71
Data Entry Keyers	43-9021	130	\$14.52	\$19.41	\$18.99	\$21.86
Insurance Claims and Policy Processing Clerks	43-9041	100	\$20.96	\$29.13	\$29.11	\$33.21
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	40	\$14.95	\$19.77	\$21.01	\$22.19
Office Clerks, General	43-9061	2,550	\$17.61	\$25.86	\$24.95	\$30.00
Office and Administrative Support Workers, All Other	43-9199	60	\$9.71	\$16.28	\$13.50	\$19.57
Farming, Fishing, and Forestry Occupations	45-0000	120	\$12.81	\$18.50	\$18.61	\$21.35
Construction and Extraction Occupations	47-0000	4,120	\$20.86	\$30.21	\$28.82	\$34.89
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	430	\$29.62	\$41.25	\$39.33	\$47.07
Carpenters	47-2031	660	\$22.74	\$30.31	\$29.73	\$34.08
Construction Laborers	47-2061	680	\$17.94	\$23.34	\$22.78	\$26.03
Paving, Surfacing, and Tamping Equipment Operators	47-2071	60	\$25.86	\$29.74	\$29.38	\$31.69
Operating Engineers and Other Construction Equipment Operators	47-2073	220	\$25.09	\$30.77	\$30.71	\$33.61
Electricians	47-2111	440	\$21.06	\$32.09	\$31.53	\$37.59
Painters, Construction and Maintenance	47-2141	110	\$19.02	\$26.32	\$27.65	\$29.95
Plumbers, Pipefitters, and Steamfitters	47-2152	400	\$22.01	\$32.19	\$31.67	\$37.29
Roofers	47-2181	30	\$19.39	\$29.54	\$29.95	\$34.61
Structural Iron and Steel Workers	47-2221	70	\$25.12	\$29.23	\$30.98	\$31.28
HelpersCarpenters	47-3012	30	\$16.12	\$20.37	\$20.91	\$22.49
HelpersPipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	80	\$18.51	\$20.82	\$19.92	\$21.98
Construction and Building Inspectors	47-4011	70	\$23.90	\$35.73	\$32.18	\$41.66
Fence Erectors	47-4031	30	\$22.64	\$24.10	\$24.39	\$24.84
Highway Maintenance Workers	47-4051	70	\$19.97	\$24.10	\$23.92	\$26.17
Miscellaneous Construction and Related Workers	47-4090	30	\$20.51	\$26.44	\$24.35	\$29.42

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NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Installation, Maintenance, and Repair Occupations	49-0000	4,620	\$20.42	\$31.36	\$30.12	\$36.84	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	440	\$32.22	\$45.16	\$42.95	\$51.64	
Computer, Automated Teller, and Office Machine Repairers	49-2011	100	\$19.15	\$27.98	\$26.80	\$32.39	
Radio, Cellular, and Tower Equipment Installers and Repairers	49-2021	60	\$22.10	\$27.87	\$29.13	\$30.74	
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	240	\$32.30	\$43.41	\$48.72	\$48.97	
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	80	\$23.91	\$32.00	\$31.52	\$36.06	
Security and Fire Alarm Systems Installers	49-2098	100	\$20.91	\$30.39	\$30.18	\$35.14	
Aircraft Mechanics and Service Technicians	49-3011	70	\$18.32	\$31.24	\$31.36	\$37.69	
Automotive Body and Related Repairers	49-3021	140	\$20.62	\$27.10	\$27.24	\$30.34	
Automotive Service Technicians and Mechanics	49-3023	740	\$18.52	\$27.87	\$25.52	\$32.54	
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	160	\$23.53	\$32.19	\$30.99	\$36.53	
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	140	\$25.73	\$33.09	\$32.63	\$36.78	
Tire Repairers and Changers	49-3093	80	\$16.82	\$18.97	\$17.70	\$20.05	
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	290	\$23.67	\$33.00	\$33.61	\$37.66	
Industrial Machinery Mechanics	49-9041	410	\$23.92	\$31.75	\$31.20	\$35.67	
Maintenance Workers, Machinery	49-9043	90	\$28.94	\$34.44	\$36.76	\$37.20	
Medical Equipment Repairers	49-9062	40	\$23.06	\$34.21	\$31.90	\$39.79	
Maintenance and Repair Workers, General	49-9071	820	\$19.11	\$26.94	\$25.86	\$30.86	
HelpersInstallation, Maintenance, and Repair Workers	49-9098	60	\$14.24	\$18.73	\$18.86	\$20.97	
Installation, Maintenance, and Repair Workers, All Other	49-9099	70	\$18.05	\$23.63	\$21.47	\$26.42	
Production Occupations	51-0000	9,340	\$18.01	\$25.92	\$24.07	\$29.87	
First-Line Supervisors of Production and Operating Workers	51-1011	770	\$28.51	\$43.33	\$40.14	\$50.75	
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	1,100	\$18.51	\$23.83	\$23.08	\$26.48	
Miscellaneous Assemblers and Fabricators	51-2090	1,660	\$17.23	\$22.64	\$20.66	\$25.33	
Bakers	51-3011	100	\$16.12	\$20.49	\$18.85	\$22.68	
Butchers and Meat Cutters	51-3021	80	\$18.81	\$23.28	\$23.87	\$25.52	
Meat, Poultry, and Fish Cutters and Trimmers	51-3022	30	\$16.43	\$18.42	\$16.52	\$19.41	
Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	51-3091	40	\$18.68	\$22.14	\$20.19	\$23.87	
Food Batchmakers	51-3092	50	\$16.69	\$22.30	\$19.25	\$25.11	
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	30	\$19.73	\$25.26	\$23.11	\$28.03	
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	180	\$16.51	\$21.68	\$19.81	\$24.27	
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	100	\$18.30	\$23.01	\$22.26	\$25.35	
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4035	40	\$19.23	\$23.83	\$24.54	\$26.12	
Machinists	51-4041	390	\$20.22	\$28.21	\$26.46	\$32.21	
Metal-Refining Furnace Operators and Tenders	51-4051	30	\$21.53	\$26.76	\$26.42	\$29.39	

			JUNE 2023				
NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	190	\$17.10	\$21.57	\$19.94	\$23.80	
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	100	\$18.30	\$20.58	\$20.34	\$21.70	
Tool and Die Makers	51-4111	70	\$22.68	\$32.50	\$31.13	\$37.42	
Welders, Cutters, Solderers, and Brazers	51-4121	170	\$22.32	\$27.80	\$26.91	\$30.54	
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	110	\$16.06	\$22.23	\$19.97	\$25.31	
Plating Machine Setters, Operators, and Tenders, Metal and Plastic	51-4193	40	\$16.82	\$22.45	\$20.68	\$25.26	
Metal Workers and Plastic Workers, All Other	51-4199	80	\$18.27	\$22.74	\$20.61	\$24.99	
Prepress Technicians and Workers	51-5111	30	\$19.36	\$26.12	\$23.65	\$29.51	
Printing Press Operators	51-5112	150	\$21.42	\$28.29	\$26.50	\$31.72	
Print Binding and Finishing Workers	51-5113	50	\$12.45	\$17.85	\$18.39	\$20.56	
Sewing Machine Operators	51-6031	70	\$14.58	\$17.85	\$17.32	\$19.48	
Tailors, Dressmakers, and Custom Sewers	51-6052	30	\$15.83	\$16.83	\$16.09	\$17.33	
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	30	\$19.38	\$24.39	\$23.45	\$26.89	
Water and Wastewater Treatment Plant and System Operators	51-8031	50	\$25.27	\$31.21	\$30.09	\$34.17	
Chemical Equipment Operators and Tenders	51-9011	30	\$20.47	\$25.30	\$25.07	\$27.71	
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	70	\$21.41	\$26.60	\$25.47	\$29.20	
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	30	\$18.81	\$23.92	\$22.60	\$26.49	
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	60	\$20.14	\$24.09	\$21.84	\$26.07	
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	50	\$16.24	\$22.82	\$20.51	\$26.11	
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	80	\$18.24	\$21.03	\$19.07	\$22.43	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	930	\$19.48	\$26.07	\$24.98	\$29.36	
Ophthalmic Laboratory Technicians	51-9083	80	\$22.16	\$34.07	\$34.21	\$40.03	
Packaging and Filling Machine Operators and Tenders	51-9111	310	\$20.06	\$30.03	\$30.50	\$35.01	
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	150	\$19.36	\$24.71	\$23.40	\$27.40	
Computer Numerically Controlled Tool Operators	51-9161	350	\$19.28	\$25.74	\$24.66	\$28.98	
Computer Numerically Controlled Tool Programmers	51-9162	100	\$28.16	\$35.84	\$35.48	\$39.68	
Etchers and Engravers	51-9194	40	\$19.24	\$20.97	\$20.00	\$21.83	
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	40	\$19.87	\$24.13	\$23.47	\$26.26	
HelpersProduction Workers	51-9198	210	\$16.35	\$19.83	\$18.26	\$21.58	
Production Workers, All Other	51-9199	260	\$17.98	\$20.70	\$19.54	\$22.06	
Transportation and Material Moving Occupations	53-0000	11,500	\$15.20	\$23.86	\$19.88	\$28.19	
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	610	\$22.38	\$31.88	\$30.03	\$36.62	
Commercial Pilots	53-2012	30	\$75,306	\$141,657	\$140,242	\$174,831	
Air Traffic Controllers	53-2021	380	\$63.89	\$81.62	\$86.19	\$90.50	
Driver/Sales Workers	53-3031	410	\$10.37	\$19.49	\$19.16	\$24.04	

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NASHUA - DERRY AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Heavy and Tractor-Trailer Truck Drivers	53-3032	1,520	\$23.36	\$29.67	\$29.27	\$32.83	
Light Truck Drivers	53-3033	1,240	\$16.11	\$23.67	\$22.91	\$27.45	
Shuttle Drivers and Chauffeurs	53-3053	170	\$12.65	\$18.75	\$18.92	\$21.80	
Motor Vehicle Operators, All Other	53-3099	160	\$13.11	\$15.54	\$13.66	\$16.75	
Parking Attendants	53-6021	40	\$15.11	\$17.65	\$16.09	\$18.92	
Automotive and Watercraft Service Attendants	53-6031	70	\$15.79	\$18.71	\$18.89	\$20.17	
Industrial Truck and Tractor Operators	53-7051	210	\$18.67	\$23.91	\$22.78	\$26.54	
Cleaners of Vehicles and Equipment	53-7061	200	\$14.15	\$18.41	\$17.82	\$20.54	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	1,480	\$16.34	\$19.95	\$18.57	\$21.75	
Machine Feeders and Offbearers	53-7063	60	\$14.18	\$18.10	\$16.65	\$20.05	
Packers and Packagers, Hand	53-7064	990	\$13.10	\$15.65	\$14.99	\$16.92	
Stockers and Order Fillers	53-7065	3,320	\$14.98	\$18.91	\$17.97	\$20.87	
Refuse and Recyclable Material Collectors	53-7081	110	\$16.68	\$20.18	\$17.52	\$21.94	

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

			JUNE 2023			
NORTHERN NH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-000	17,890	\$14.17	\$26.00	\$20.50	\$31.93
Management Occupations	11-0000	910	\$26.24	\$51.69	\$43.04	\$64.42
General and Operations Managers	11-1021	390	\$25.13	\$52.11	\$40.32	\$65.61
Financial Managers	11-3031	70	\$39.37	\$64.62	\$58.42	\$77.24
Education Administrators, Kindergarten through Secondary	11-9032	60	\$64,396	\$90,185	\$88,369	\$103,079
Food Service Managers	11-9051	30	\$25.00	\$35.83	\$32.17	\$41.25
Medical and Health Services Managers	11-9111	70	\$41.04	\$62.31	\$51.49	\$72.95
Social and Community Service Managers	11-9151	40	\$22.66	\$29.37	\$25.12	\$32.72
Business and Financial Operations Occupations	13-0000	630	\$20.54	\$35.41	\$31.04	\$42.85
Buyers and Purchasing Agents	13-1020	50	\$20.61	\$29.55	\$27.92	\$34.02
Human Resources Specialists	13-1071	60	\$23.47	\$32.51	\$30.78	\$37.04
Project Management Specialists	13-1082	40	\$27.82	\$40.52	\$39.30	\$46.87
Training and Development Specialists	13-1151	40	\$15.59	\$23.93	\$22.83	\$28.11
Market Research Analysts and Marketing Specialists	13-1161	60	\$19.60	\$31.29	\$31.05	\$37.15
Accountants and Auditors	13-2011	150	\$23.96	\$36.56	\$36.44	\$42.87
Personal Financial Advisors	13-2052	30	\$17.67	\$44.17	\$38.46	\$57.42
Computer and Mathematical Occupations	15-0000	160	\$23.18	\$36.63	\$33.40	\$43.35
Computer User Support Specialists	15-1232	40	\$19.56	\$28.45	\$26.51	\$32.90
Architecture and Engineering Occupations	17-0000	140	\$24.96	\$37.87	\$36.61	\$44.32
Industrial Engineers	17-2112	30	\$31.45	\$40.47	\$39.95	\$44.99
Life, Physical, and Social Science Occupations	19-0000	130	\$20.66	\$39.35	\$34.51	\$48.69
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Community and Social Service Occupations	21-0000	370	\$16.55	\$24.06	\$21.73	\$27.83 \$37.96
Educational, Guidance, and Career Counselors and Advisors Substance abuse, behavioral disorder, and mental health counselors	21-1012 21-1018	40	\$22.13 \$18.28	\$32.68 \$23.28	\$31.69 \$20.73	\$25.78
Social and Human Service Assistants	21-1093	110	\$14.55	\$17.85	\$17.76	\$19.49
Community and Social Service Specialists, All Other	21-1099	40	\$18.25	\$22.56	\$22.56	\$24.71
Legal Occupations	22 0000	60	¢16.47	622.21	¢11 61	¢40.00
Paralegals and Legal Assistants	23-0000 23-2011	60 30	\$16.47 \$16.55	\$32.31 \$21.12	\$22.62 \$18.49	\$40.22 \$23.42
Educational Instruction and Library Occupations	25-0000	1,330	\$15.71	\$26.57	\$24.29	\$32.00
Preschool Teachers, Except Special Education	25-2011	90	\$14.18	\$16.36	\$15.32	\$17.45
Elementary School Teachers, Except Special Education	25-2021	320	\$48,610	\$66,772	\$64,910	\$75,853
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	110	\$47,134	\$64,651	\$64,664	\$73,409
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	120	\$52,237	\$70,415	\$80,827	\$79,504
Special Education Teachers, Kindergarten and Elementary School	25-2052	80	\$42,863	\$69,030	\$65,287	\$82,113

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NORTHERN NH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Substitute Teachers, Short-Term	25-3031	60	\$13.81	\$15.26	\$15.29	\$15.97	
Teachers and Instructors, All Other	25-3099	30	\$49,447	\$72,374	\$73,524	\$83,839	
Librarians and Media Collections Specialists	25-4022	50	\$16.96	\$23.93	\$19.27	\$27.42	
Teaching Assistants, Except Postsecondary	25-9045	300	\$28,438	\$35,760	\$36,038	\$39,420	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	210	\$15.19	\$25.54	\$21.34	\$30.71	
Coaches and Scouts	27-2022	NP	\$28,567	\$43,601	\$35,207	\$51,117	
Public Relations Specialists	27-3031	30	\$19.47	\$30.52	\$28.69	\$36.05	
Healthcare Practitioners and Technical Occupations	29-0000	1,250	\$22.84	\$52.24	\$39.29	\$66.94	
Pharmacists	29-1051	40	\$50.37	\$66.37	\$67.82	\$74.37	
Physician Assistants	29-1071	30	\$52.29	\$69.86	\$65.37	\$78.64	
Occupational Therapists	29-1122	30	\$31.35	\$41.44	\$42.75	\$46.50	
Physical Therapists	29-1123	50	\$38.46	\$44.85	\$45.41	\$48.05	
Registered Nurses	29-1141	380	\$30.32	\$37.57	\$38.38	\$41.20	
Nurse Anesthetists	29-1151	30	\$88.39	\$106.21	\$95.35	\$115.13	
Nurse Practitioners	29-1171	50	\$51.15	\$68.78	\$65.17	\$77.59	
Physicians, All Other	29-1229	30	\$131.73	\$173.58	#	#	
Dental Hygienists	29-1292	40	\$35.71	\$41.21	\$40.56	\$43.97	
Clinical Laboratory Technologists and Technicians	29-2010	40	\$19.65	\$30.33	\$31.63	\$35.67	
Radiologic Technologists and Technicians	29-2034	30	\$28.76	\$35.85	\$34.19	\$39.41	
Emergency Medical Technicians	29-2042	50	\$14.47	\$16.82	\$15.48	\$17.99	
Pharmacy Technicians	29-2052	60	\$15.23	\$18.96	\$18.59	\$20.83	
Licensed Practical and Licensed Vocational Nurses	29-2061	60	\$25.97	\$31.55	\$31.59	\$34.34	
Medical Records Specialists	29-2072	40	\$16.38	\$22.28	\$20.15	\$25.22	
	01.0000	710	014 70	010.05	<u> </u>	001.07	
Healthcare Support Occupations	31-0000	710	\$14.70	\$18.95	\$18.98	\$21.07	
Home Health and Personal Care Aides	31-1120	180	\$12.94	\$15.70	\$15.30	\$17.09	
Nursing Assistants	31-1131	280	\$16.16	\$19.06	\$19.60	\$20.52	
Dental Assistants Medical Assistants	31-9091	40	\$20.01	\$24.17	\$24.44	\$26.25	
	31-9092	120	\$18.03	\$20.86	\$20.72	\$22.27	
Healthcare Support Workers, All Other	31-9099	40	\$14.11	\$17.79	\$16.65	\$19.63	
Protective Service Occupations	33-0000	440	\$16.59	\$26.35	\$26.13	\$31.23	
First-Line Supervisors of Police and Detectives	33-1012	30	\$30.46	\$37.92	\$38.04	\$41.66	
Firefighters	33-2011	90	\$12.52	\$20.48	\$21.74	\$24.46	
Police and Sheriff's Patrol Officers	33-3051	120	\$22.87	\$28.04	\$28.93	\$30.64	
Security Guards	33-9032	60	\$13.77	\$17.55	\$16.46	\$19.44	
Food Preparation and Serving Related Occupations	35-0000	1,910	\$10.78	\$16.24	\$14.74	\$18.97	
Chefs and Head Cooks	35-1011	50	\$22.77	\$33.00	\$31.65	\$38.12	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	140	\$16.04	\$23.26	\$21.93	\$26.87	
Cooks, Fast Food	35-2011	60	\$12.47	\$14.58	\$14.51	\$15.63	

				JUNE	2023	
NORTHERN NH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Cooks, Institution and Cafeteria	35-2012	80	\$15.37	\$18.76	\$17.55	\$20.45
Cooks, Restaurant	35-2014	240	\$14.74	\$17.80	\$18.09	\$19.34
Cooks, Short Order	35-2015	90	\$12.19	\$14.72	\$14.41	\$15.98
Food Preparation Workers	35-2021	70	\$12.31	\$14.95	\$14.30	\$16.27
Bartenders	35-3011	160	\$9.00	\$14.57	\$11.36	\$17.36
Fast Food and Counter Workers	35-3023	350	\$10.93	\$13.58	\$14.13	\$14.90
Waiters and Waitresses	35-3031	330	\$9.69	\$16.19	\$13.12	\$19.44
Food Servers, Nonrestaurant	35-3041	50	\$12.73	\$15.84	\$15.99	\$17.39
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$8.65	\$11.30	\$10.79	\$12.62
Dishwashers	35-9021	100	\$10.64	\$13.26	\$12.74	\$14.56
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	80	\$10.81	\$13.66	\$13.94	\$15.09
Building and Grounds Cleaning and Maintenance Occupations	37-0000	720	\$13.90	\$18.48	\$17.84	\$20.77
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	30	\$20.21	\$25.96	\$26.11	\$28.85
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	40	\$20.08	\$28.52	\$20.71	\$32.75
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	250	\$13.47	\$17.93	\$18.04	\$20.16
Maids and Housekeeping Cleaners	37-2012	200	\$13.70	\$15.96	\$15.69	\$17.08
Landscaping and Groundskeeping Workers	37-3011	200	\$14.11	\$18.29	\$18.92	\$20.38
Personal Care and Service Occupations	39-0000	340	\$12.14	\$17.76	\$16.33	\$20.57
Amusement and Recreation Attendants	39-3091	60	\$13.55	\$15.83	\$16.02	\$16.96
Recreation Workers	39-9032	80	\$11.89	\$17.87	\$15.47	\$20.87
Sales and Related Occupations	41-0000	1,710	\$12.48	\$21.02	\$15.44	\$25.30
First-Line Supervisors of Retail Sales Workers	41-0000	1,710	\$12.48	\$26.06	\$15.44	\$25.30
First-Line Supervisors of Non-Retail Sales Workers	41-1012	30	\$17.40	\$43.04	\$40.17	\$51.65
Cashiers	41-1012	620	\$23.82	\$13.81	\$14.12	\$15.06
Counter and Rental Clerks	41-2021	60	\$12.85	\$21.63	\$20.45	\$26.01
Parts Salespersons	41-2022	80	\$13.43	\$18.93	\$18.54	\$21.68
Retail Salespersons	41-2031	490	\$12.89	\$18.33	\$15.44	\$21.05
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	40	\$20.79	\$36.22	\$28.69	\$43.93
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	40	\$43.49	\$71.43	\$66.07	\$85.41
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	100	\$20.91	\$36.47	\$28.92	\$44.26
Office and Administrative Support Occupations	43-0000	2,470	\$15.02	\$21.42	\$19.62	\$24.61
First-Line Supervisors of Office and Administrative Support Workers	43-1011	180	\$20.69	\$32.08	\$26.88	\$37.78
Billing and Posting Clerks	43-3021	50	\$18.07	\$22.67	\$21.83	\$24.97
Bookkeeping, Accounting, and Auditing Clerks	43-3031	220	\$14.69	\$20.94	\$20.71	\$24.06

			JUNE 2023				
NORTHERN NH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Tellers	43-3071	70	\$15.09	\$17.29	\$17.62	\$18.40	
Court, Municipal, and License Clerks	43-4031	30	\$16.02	\$21.94	\$21.10	\$24.89	
Customer Service Representatives	43-4051	280	\$14.23	\$18.11	\$17.22	\$20.05	
Hotel, Motel, and Resort Desk Clerks	43-4081	70	\$14.05	\$16.47	\$15.42	\$17.68	
Interviewers, Except Eligibility and Loan	43-4111	30	\$15.73	\$18.68	\$18.43	\$20.15	
Library Assistants, Clerical	43-4121	30	\$12.19	\$15.58	\$15.13	\$17.27	
New Accounts Clerks	43-4141	30	\$17.68	\$20.95	\$18.87	\$22.58	
Order Clerks	43-4151	40	\$15.05	\$16.57	\$15.05	\$17.34	
Receptionists and Information Clerks	43-4171	100	\$13.20	\$17.70	\$17.77	\$19.96	
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$13.85	\$20.78	\$22.45	\$24.25	
Postal Service Clerks	43-5051	30	\$24.44	\$29.18	\$29.73	\$31.55	
Postal Service Mail Carriers	43-5052	60	\$19.96	\$26.73	\$24.99	\$30.11	
Production, Planning, and Expediting Clerks	43-5061	50	\$18.72	\$27.17	\$26.67	\$31.40	
Shipping, Receiving, and Inventory Clerks	43-5071	120	\$14.77	\$20.85	\$19.83	\$23.89	
Medical Secretaries and Administrative Assistants	43-6013	130	\$16.40	\$20.21	\$19.30	\$22.12	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	300	\$15.43	\$20.69	\$19.78	\$23.31	
Data Entry Keyers	43-9021	40	\$12.98	\$16.45	\$15.20	\$18.18	
Office Clerks, General	43-9061	380	\$15.33	\$21.45	\$20.50	\$24.51	
Farming, Fishing, and Forestry Occupations	45-0000	70	\$15.48	\$22.59	\$21.69	\$26.15	
Logging Equipment Operators	45-4022	40	\$18.62	\$23.12	\$22.53	\$25.37	
Construction and Extraction Occupations	47-0000	590	\$18.94	\$26.31	\$24.56	\$29.98	
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	60	\$28.20	\$36.60	\$33.07	\$40.81	
Carpenters	47-2031	110	\$19.37	\$24.17	\$23.68	\$26.58	
Construction Laborers	47-2061	60	\$15.14	\$20.46	\$19.60	\$23.13	
Operating Engineers and Other Construction Equipment Operators	47-2073	90	\$20.67	\$26.78	\$25.66	\$29.83	
Electricians	47-2111	60	\$21.40	\$29.36	\$30.05	\$33.34	
Plumbers, Pipefitters, and Steamfitters	47-2152	40	\$21.03	\$28.46	\$29.56	\$32.18	
Highway Maintenance Workers	47-4051	60	\$19.77	\$23.69	\$23.17	\$25.65	
Installation, Maintenance, and Repair Occupations	49-0000	830	\$17.24	\$26.77	\$24.59	\$31.52	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	80	\$25.26	\$36.91	\$33.15	\$42.73	
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	30	\$26.56	\$36.95	\$42.28	\$42.14	
Automotive Service Technicians and Mechanics	49-3023	120	\$16.10	\$23.75	\$23.45	\$27.56	
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	50	\$18.04	\$25.17	\$23.06	\$28.74	
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	50	\$23.26	\$29.90	\$31.10	\$33.22	
Industrial Machinery Mechanics	49-9041	70	\$21.08	\$27.17	\$25.50	\$30.22	
Maintenance and Repair Workers, General	49-9071	200	\$16.46	\$21.52	\$20.90	\$24.05	

			JUNE 2023				
NORTHERN NH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Production Occupations	51-0000	1,300	\$16.11	\$22.17	\$20.68	\$25.20	
First-Line Supervisors of Production and Operating Workers	51-1011	130	\$22.83	\$33.16	\$31.83	\$38.33	
Miscellaneous Assemblers and Fabricators	51-2090	80	\$15.37	\$20.36	\$18.96	\$22.85	
Machinists	51-4041	30	\$20.54	\$25.71	\$26.11	\$28.30	
Welders, Cutters, Solderers, and Brazers	51-4121	40	\$20.24	\$24.58	\$24.87	\$26.75	
Laundry and Dry-Cleaning Workers	51-6011	30	\$14.68	\$16.78	\$17.51	\$17.82	
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	60	\$14.30	\$16.21	\$14.40	\$17.16	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	70	\$17.57	\$22.54	\$22.12	\$25.03	
Packaging and Filling Machine Operators and Tenders	51-9111	40	\$15.48	\$19.92	\$16.36	\$22.14	
Computer Numerically Controlled Tool Operators	51-9161	50	\$17.49	\$22.55	\$22.87	\$25.08	
Production Workers, All Other	51-9199	90	\$18.76	\$20.43	\$20.89	\$21.27	
Transportation and Material Moving Occupations	53-0000	1,610	\$13.92	\$19.20	\$18.50	\$21.85	
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	70	\$19.63	\$26.29	\$25.17	\$29.61	
Driver/Sales Workers	53-3031	40	\$9.27	\$14.82	\$14.04	\$17.61	
Heavy and Tractor-Trailer Truck Drivers	53-3032	290	\$19.67	\$24.63	\$24.56	\$27.12	
Light Truck Drivers	53-3033	170	\$11.76	\$17.10	\$18.33	\$19.77	
Shuttle Drivers and Chauffeurs	53-3053	30	\$10.70	\$14.53	\$13.70	\$16.43	
Cleaners of Vehicles and Equipment	53-7061	30	\$14.66	\$16.90	\$15.99	\$18.01	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	230	\$15.14	\$17.57	\$16.82	\$18.80	
Packers and Packagers, Hand	53-7064	40	\$12.13	\$15.74	\$14.76	\$17.55	
Stockers and Order Fillers	53-7065	450	\$13.88	\$17.07	\$15.80	\$18.67	
Refuse and Recyclable Material Collectors	53-7081	60	\$14.21	\$18.69	\$17.50	\$20.92	

PELHAM TOWN Occupational Employment & Wages				JUNE	2023	
	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-0000	2,970	\$16.64	\$34.08	\$26.22	\$42.80
Management Occupations	11-0000	240	\$38.18	\$71.71	\$64.60	\$88.47
General and Operations Managers	11-1021	100	\$33.99	\$65.93	\$53.23	\$81.90
Business and Financial Operations Occupations	13-0000	180	\$25.50	\$44.02	\$40.00	\$53.29
Accountants and Auditors	13-2011	40	\$30.66	\$45.18	\$41.47	\$52.43
Computer and Mathematical Occupations	15-0000	100	\$43.06	\$67.43	\$66.20	\$79.62
Educational Instruction and Library Occupations	25-0000	280	\$17.47	\$27.45	\$25.65	\$32.43
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	50	\$16.62	\$30.41	\$24.97	\$37.31
Healthcare Practitioners and Technical Occupations	29-0000	70	\$20.67	\$54.08	\$46.92	\$70.78
Healthcare Support Occupations	31-0000	40	\$16.54	\$22.41	\$21.63	\$25.36
Protective Service Occupations	33-0000	70	\$19.05	\$30.53	\$30.44	\$36.26
Food Preparation and Serving Related Occupations	35-0000	240	\$12.36	\$16.97	\$15.43	\$19.27
Fast Food and Counter Workers	35-3023	80	\$13.02	\$14.98	\$14.26	\$15.97
Building and Grounds Cleaning and Maintenance Occupations	37-0000	110	\$17.13	\$23.93	\$22.85	\$27.33
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	40	\$16.42	\$20.76	\$21.70	\$22.94
Personal Care and Service Occupations	39-0000	50	\$11.79	\$18.46	\$15.53	\$21.80
Sales and Related Occupations	41-0000	280	\$14.03	\$27.61	\$18.60	\$34.41
Cashiers	41-2011	90	\$12.97	\$15.41	\$14.88	\$16.63
Office and Administrative Support Occupations	43-0000	370	\$17.14	\$25.72	\$23.84	\$30.01
First-Line Supervisors of Office and Administrative Support Workers	43-1011	30	\$23.56	\$37.32	\$36.61	\$44.20
Bookkeeping, Accounting, and Auditing Clerks	43-3031	30	\$20.80	\$26.55	\$26.33	\$29.42
Shipping, Receiving, and Inventory Clerks	43-5071	30	\$17.69	\$24.30	\$22.35	\$27.60
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	50	\$16.91	\$22.64	\$20.90	\$25.51
Office Clerks, General	43-9061	80	\$17.09	\$25.52	\$24.03	\$29.74
Construction and Extraction Occupations	47-0000	170	\$20.49	\$29.69	\$29.44	\$34.30
Installation, Maintenance, and Repair Occupations	49-0000	90	\$19.25	\$30.16	\$28.27	\$35.62
Production Occupations	51-0000	240	\$19.36	\$27.53	\$24.67	\$31.62
Miscellaneous Assemblers and Fabricators	51-2090	30	\$18.29	\$21.34	\$19.10	\$22.87
Transportation and Material Moving Occupations	53-0000	220	\$16.45	\$22.71	\$22.83	\$25.85

				JUNE 2023			
PETERBOROUGH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-0000	11,810	\$15.25	\$28.07	\$23.49	\$34.48	
Management Occupations	11-0000	750	\$29.92	\$56.58	\$49.48	\$69.92	
General and Operations Managers	11-1021	290	\$25.85	\$55.26	\$46.27	\$69.96	
Computer and Information Systems Managers	11-3021	30	\$44.48	\$67.24	\$65.82	\$78.62	
Financial Managers	11-3031	40	\$37.50	\$65.47	\$55.31	\$79.45	
Industrial Production Managers	11-3051	30	\$44.98	\$63.03	\$61.80	\$72.06	
Construction Managers	11-9021	40	\$31.07	\$54.24	\$38.41	\$65.84	
Education Administrators, Kindergarten through Secondary	11-9032	50	\$74,809	\$97,674	\$104,111	\$109,106	
Architectural and Engineering Managers	11-9041	40	\$50.51	\$62.41	\$64.00	\$68.34	
Medical and Health Services Managers	11-9111	30	\$38.53	\$61.13	\$54.78	\$72.43	
Business and Financial Operations Occupations	13-0000	540	\$24.01	\$37.96	\$34.71	\$44.93	
Buyers and Purchasing Agents	13-1020	80	\$27.46	\$32.66	\$30.35	\$35.25	
Human Resources Specialists	13-1071	40	\$24.48	\$36.49	\$35.73	\$42.49	
Project Management Specialists	13-1082	60	\$28.57	\$43.23	\$39.40	\$50.56	
Management Analysts	13-1111	40	\$26.93	\$50.24	\$46.98	\$61.90	
Market Research Analysts and Marketing Specialists	13-1161	60	\$20.39	\$34.56	\$31.10	\$41.65	
Accountants and Auditors	13-2011	120	\$27.92	\$41.21	\$37.60	\$47.86	
Computer and Mathematical Occupations	15-0000	220	\$27.77	\$44.56	\$42.00	\$52.95	
Computer User Support Specialists	15-1232	50	\$22.75	\$30.62	\$30.19	\$34.55	
Software Developers	15-1252	80	\$39.32	\$54.84	\$55.09	\$62.60	
Architecture and Engineering Occupations	17-0000	350	\$27.15	\$39.99	\$39.12	\$46.41	
Industrial Engineers	17-2112	70	\$34.09	\$43.57	\$39.12	\$48.31	
Mechanical Engineers	17-2141	130	\$32.57	\$42.60	\$39.69	\$47.60	
Industrial Engineering Technologists and Technicians	17-3026	30	\$24.46	\$29.33	\$30.54	\$31.75	
Life Dhysical and Casial Science Occupations	10,0000	60	¢10.00	620.22	¢21.00	¢4700	
Life, Physical, and Social Science Occupations	19-0000	60	\$18.98	\$38.32	\$31.00	\$47.98	
Community and Social Service Occupations	21-0000	140	\$17.74	\$26.64	\$24.32	\$31.09	
Educational, Guidance, and Career Counselors and Advisors	21-1012	40	\$21.98	\$29.51	\$29.03	\$33.29	
Legal Occupations	23-0000	30	\$21.28	\$42.22	\$23.39	\$52.69	
Educational Instruction and Library Occupations	25-0000	1,010	\$18.17	\$28.08	\$25.93	\$33.04	
Preschool Teachers, Except Special Education	25-2011	50	\$13.47	\$16.51	\$15.17	\$18.03	
Elementary School Teachers, Except Special Education	25-2021	160	\$51,603	\$62,521	\$62,092	\$67,979	
Middle School Teachers, Except Special and Career/Technical Education	25-2022	100	\$47,651	\$61,090	\$58,294	\$67,810	
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	160	\$50,097	\$64,610	\$68,630	\$71,866	
Special Education Teachers, Kindergarten and Elementary School	25-2052	60	\$54,144	\$65,519	\$65,701	\$71,207	
Self-Enrichment Teachers	25-3021	30	\$12.51	\$22.36	\$22.08	\$27.29	

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PETERBOROUGH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Librarians and Media Collections Specialists	25-4022	40	\$22.21	\$30.93	\$30.10	\$35.30	
Teaching Assistants, Except Postsecondary	25-9045	200	\$34,109	\$42,347	\$41,387	\$46,465	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	110	\$16.12	\$29.71	\$26.24	\$36.52	
Healthcare Practitioners and Technical Occupations	29-0000	590	\$22.96	\$46.43	\$38.10	\$58.17	
Registered Nurses	29-1141	180	\$30.64	\$38.04	\$38.74	\$41.75	
Emergency Medical Technicians	29-2042	40	\$14.69	\$15.82	\$14.98	\$16.40	
Pharmacy Technicians	29-2052	30	\$15.23	\$19.40	\$18.91	\$21.48	
Licensed Practical and Licensed Vocational Nurses	29-2061	40	\$28.40	\$31.26	\$31.37	\$32.69	
Healthcare Support Occupations	31-0000	400	\$15.60	\$19.55	\$19.54	\$21.53	
Home Health and Personal Care Aides	31-1120	100	\$14.61	\$17.00	\$16.42	\$18.20	
Nursing Assistants	31-1131	190	\$16.67	\$19.32	\$19.72	\$20.64	
Medical Assistants	31-9092	30	\$17.96	\$20.77	\$20.16	\$22.19	
Protective Service Occupations	33-0000	140	\$17.21	\$26.18	\$23.38	\$30.67	
Police and Sheriff's Patrol Officers	33-3051	60	\$22.96	\$27.40	\$24.02	\$29.62	
Food Deservation and Coming Delated Communities	25 0000	000	611 50	<u> </u>	015.00	<u> </u>	
Food Preparation and Serving Related Occupations	35-0000	960	\$11.56	\$16.66	\$15.06	\$19.22	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	90	\$16.20	\$21.61	\$21.59	\$24.31	
Cooks, Institution and Cafeteria	35-2012	40	\$15.83	\$20.46	\$20.92	\$22.77	
Cooks, Restaurant	35-2014	120	\$14.72	\$17.79	\$18.41	\$19.33	
Cooks, Short Order	35-2015	100	\$12.72	\$14.84	\$14.79	\$15.88	
Food Preparation Workers	35-2021	80	\$13.54	\$18.55	\$17.02	\$21.06	
Bartenders	35-3011	50	\$10.15	\$20.63	\$14.68	\$25.86	
Food Servers, Nonrestaurant	35-3041	30	\$12.79	\$15.61	\$14.20	\$17.02	
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	40	\$9.96	\$11.87	\$11.54	\$12.82	
Dishwashers	35-9021	50	\$10.70	\$12.82	\$12.09	\$13.87	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	440	\$13.87	\$19.14	\$18.14	\$21.77	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	170	\$13.04	\$17.08	\$18.14	\$19.09	
Maids and Housekeeping Cleaners	37-2012	50	\$14.56	\$16.64	\$15.69	\$17.68	
Landscaping and Groundskeeping Workers	37-3011	170	\$14.02	\$19.24	\$18.85	\$21.85	
Personal Care and Service Occupations	39-0000	190	\$11.16	\$18.03	\$16.65	\$21.46	
Exercise Trainers and Group Fitness Instructors	39-9031	30	\$19.93	\$23.86	\$22.53	\$25.81	
Recreation Workers	39-9032	40	\$13.69	\$19.89	\$18.62	\$22.98	
Sales and Related Occupations	41-0000	930	\$12.46	\$24.76	\$16.21	\$30.91	
First-Line Supervisors of Retail Sales Workers	41-1011	60	\$16.32	\$24.58	\$23.73	\$28.71	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	30	\$31.90	\$49.49	\$44.44	\$58.29	
Cashiers	41-2011	370	\$11.14	\$13.67	\$14.20	\$14.94	
Retail Salespersons	41-2031	150	\$11.73	\$17.36	\$15.06	\$20.16	

			JUNE 2023			
PETERBOROUGH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	40	\$22.02	\$43.64	\$38.10	\$54.46
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	90	\$30.09	\$48.55	\$42.07	\$57.77
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	110	\$19.97	\$37.89	\$29.93	\$46.86
Office and Administrative Support Occupations	43-0000	1,510	\$15.74	\$22.84	\$21.70	\$26.39
First-Line Supervisors of Office and Administrative Support Workers	43-1011	90	\$22.36	\$33.80	\$30.96	\$39.52
Bookkeeping, Accounting, and Auditing Clerks	43-3031	130	\$16.48	\$22.94	\$22.96	\$26.18
Customer Service Representatives	43-4051	160	\$15.00	\$22.91	\$20.11	\$26.88
Library Assistants, Clerical	43-4121	50	\$10.65	\$14.65	\$15.71	\$16.66
Receptionists and Information Clerks	43-4171	80	\$12.68	\$16.63	\$15.99	\$18.60
Postal Service Mail Carriers	43-5052	40	\$20.12	\$26.99	\$25.95	\$30.42
Production, Planning, and Expediting Clerks	43-5061	50	\$20.69	\$27.25	\$26.18	\$30.54
Shipping, Receiving, and Inventory Clerks	43-5071	110	\$16.32	\$20.75	\$19.35	\$22.96
Medical Secretaries and Administrative Assistants	43-6013	60	\$18.08	\$21.34	\$19.26	\$22.98
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	180	\$16.40	\$21.50	\$21.59	\$24.05
Office Clerks, General	43-9061	270	\$15.81	\$23.34	\$22.38	\$27.10
Construction and Extraction Occupations	47-0000	890	\$18.68	\$25.75	\$24.00	\$29.29
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	90	\$27.89	\$36.67	\$33.03	\$41.06
Carpenters	47-2031	160	\$20.19	\$25.19	\$24.98	\$27.69
Cement Masons and Concrete Finishers	47-2051	70	\$20.57	\$28.21	\$23.56	\$32.02
Construction Laborers	47-2061	180	\$18.63	\$22.27	\$20.90	\$24.08
Operating Engineers and Other Construction Equipment Operators	47-2073	50	\$22.11	\$27.63	\$27.89	\$30.39
Electricians	47-2111	50	\$19.28	\$27.48	\$26.86	\$31.57
Plumbers, Pipefitters, and Steamfitters	47-2152	70	\$17.79	\$25.38	\$24.85	\$29.17
Highway Maintenance Workers	47-4051	30	\$18.60	\$21.95	\$21.84	\$23.62
Installation, Maintenance, and Repair Occupations	49-0000	390	\$18.44	\$27.82	\$25.39	\$32.53
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	30	\$10.44	\$44.93	\$40.04	\$53.24
Automotive Service Technicians and Mechanics	49-3023	30	\$16.24	\$23.88	\$25.44	\$27.72
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$21.51	\$28.98	\$25.94	\$32.71
Industrial Machinery Mechanics	49-9041	40	\$22.09	\$29.27	\$29.08	\$32.85
Maintenance and Repair Workers, General	49-9071	110	\$17.29	\$23.14	\$22.51	\$26.06
Production Occupations	51-0000	1,310	\$17.02	\$24.20	\$23.46	\$27.78
First-Line Supervisors of Production and Operating Workers	51-1011	100	\$26.08	\$36.04	\$34.81	\$41.02
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	90	\$17.25	\$27.07	\$25.25	\$31.97
Miscellaneous Assemblers and Fabricators	51-2090	200	\$17.36	\$21.10	\$18.66	\$22.97

			JUNE 2023				
PETERBOROUGH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	30	\$21.39	\$28.61	\$31.95	\$32.22	
Machinists	51-4041	60	\$22.75	\$27.96	\$28.29	\$30.57	
Welders, Cutters, Solderers, and Brazers	51-4121	70	\$19.63	\$25.47	\$25.14	\$28.39	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	110	\$18.23	\$23.64	\$23.59	\$26.34	
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	30	\$18.02	\$22.72	\$22.32	\$25.08	
Transportation and Material Moving Occupations	53-0000	830	\$13.88	\$19.11	\$18.25	\$21.73	
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	40	\$18.92	\$26.27	\$25.15	\$29.93	
Heavy and Tractor-Trailer Truck Drivers	53-3032	130	\$21.53	\$24.95	\$24.31	\$26.67	
Light Truck Drivers	53-3033	50	\$12.49	\$17.41	\$18.06	\$19.88	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	100	\$15.11	\$19.59	\$18.48	\$21.83	
Packers and Packagers, Hand	53-7064	120	\$13.17	\$14.47	\$14.63	\$15.12	
Stockers and Order Fillers	53-7065	230	\$13.88	\$16.82	\$14.85	\$18.28	

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

			JUNE 2023			
PLYMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-0000	12,810	\$14.04	\$25.39	\$19.93	\$31.06
Management Occupations	11-0000	760	\$25.56	\$48.08	\$40.47	\$59.33
General and Operations Managers	11-1021	330	\$24.63	\$47.88	\$39.01	\$59.51
Financial Managers	11-3031	40	\$32.78	\$59.16	\$49.37	\$72.35
Education Administrators, Kindergarten through Secondary	11-9032	50	\$61,366	\$89,764	\$98,889	\$103,963
Food Service Managers	11-9051	30	\$26.84	\$38.50	\$31.94	\$44.32
Medical and Health Services Managers	11-9111	30	\$36.89	\$60.18	\$65.37	\$71.83
Social and Community Service Managers	11-9151	30	\$23.91	\$33.01	\$31.17	\$37.56
Business and Financial Operations Occupations	13-0000	420	\$21.58	\$34.47	\$30.54	\$40.91
Buyers and Purchasing Agents	13-1020	30	\$24.91	\$31.91	\$29.15	\$35.41
Human Resources Specialists	13-1071	50	\$21.82	\$30.48	\$27.45	\$34.82
Project Management Specialists	13-1082	30	\$25.16	\$39.29	\$36.25	\$46.36
Training and Development Specialists	13-1151	30	\$20.98	\$27.45	\$26.05	\$30.69
Market Research Analysts and Marketing Specialists	13-1161	30	\$19.87	\$30.72	\$25.86	\$36.15
Business Operations Specialists, All Other	13-1199	40	\$26.03	\$36.07	\$33.91	\$41.09
Accountants and Auditors	13-2011	80	\$25.05	\$36.40	\$33.70	\$42.07
Computer and Mathematical Occupations	15-0000	130	\$23.86	\$40.14	\$36.19	\$48.30
Computer User Support Specialists	15-1232	30	\$17.08	\$25.33	\$24.32	\$29.46
Software Developers	15-1252	30	\$36.23	\$51.68	\$51.13	\$59.42
Architecture and Engineering Occupations	17-0000	90	\$25.29	\$38.27	\$35.66	\$44.76
Industrial Engineers	17-2112	30	\$30.23	\$39.71	\$41.60	\$44.46
Life, Physical, and Social Science Occupations	19-0000	110	\$19.39	\$31.97	\$32.77	\$38.27
Community and Social Service Occupations	21-0000	280	\$18.04	\$26.17	\$24.32	\$30.24
Educational, Guidance, and Career Counselors and Advisors	21-1012	30	\$23.49	\$32.43	\$31.71	\$36.89
Substance abuse, behavioral disorder, and mental health counselors	21-1018	50	\$18.00	\$23.06	\$21.39	\$25.59
Child, Family, and School Social Workers	21-1021	30	\$21.32	\$28.69	\$29.27	\$32.37
Social and Human Service Assistants	21-1093	60	\$16.78	\$18.71	\$18.25	\$19.67
Legal Occupations	23-0000	40	\$21.89	\$38.45	\$30.25	\$46.74
Educational Instruction and Library Occupations	25-0000	1,260	\$16.86	\$32.25	\$27.27	\$39.95
Preschool Teachers, Except Special Education	25-2011	40	\$14.82	\$17.04	\$15.64	\$18.16
Elementary School Teachers, Except Special Education	25-2021	220	\$49,468	\$66,511	\$64,619	\$75,034
Middle School Teachers, Except Special and Career/Technical Education	25-2022	100	\$45,585	\$64,582	\$64,261	\$74,080
Self-Enrichment Teachers	25-3021	30	\$13.62	\$22.55	\$22.59	\$27.01
Librarians and Media Collections Specialists	25-4022	40	\$18.54	\$28.21	\$23.28	\$33.06
Teaching Assistants, Except Postsecondary	25-9045	210	\$29,845	\$36,740	\$36,718	\$40,187

				JUNE	2023	
PLYMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	200	\$11.58	\$21.88	\$19,28	\$27.02
Coaches and Scouts	27-2022	100	\$21,653	\$34,880	\$26,727	\$41,494
Public Relations Specialists	27-3031	30	\$21.67	\$30.86	\$30.96	\$35.44
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Healthcare Practitioners and Technical Occupations	29-0000	630	\$21.89	\$47.40	\$38.98	\$60.17
Registered Nurses	29-1141	180	\$31.84	\$39.05	\$39.45	\$42.65
Emergency Medical Technicians	29-2042	50	\$15.12	\$17.62	\$16.57	\$18.85
Pharmacy Technicians	29-2052	30	\$15.42	\$18.93	\$18.84	\$20.68
Haalthaara Support Occupations	21 0000	240	¢14.62	¢10 /1	¢1760	¢20.20
Healthcare Support Occupations Home Health and Personal Care Aides	31-0000	340	\$14.63	\$18.41	\$17.60	\$20.29
Medical Assistants	31-1120 31-9092	190	\$14.37	\$16.61	\$16.70	\$17.74
	31-9092	50	\$17.73	\$20.60	\$19.71	\$22.04
Protective Service Occupations	33-0000	410	\$16.24	\$26.46	\$25.69	\$31.56
First-Line Supervisors of Police and Detectives	33-1012	30	\$32.60	\$39.33	\$38.68	\$42.69
Firefighters	33-2011	40	\$15.85	\$17.84	\$17.48	\$18.83
Police and Sheriff's Patrol Officers	33-3051	130	\$24.00	\$31.00	\$29.67	\$34.50
Security Guards	33-9032	40	\$10.33	\$14.33	\$14.17	\$16.33
Food Preparation and Serving Related Occupations	35-0000	1,670	\$11.24	\$16.92	\$15.00	\$19.75
Chefs and Head Cooks	35-1011	30	\$19.83	\$32.16	\$31.19	\$38.34
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	130	\$16.03	\$22.90	\$21.67	\$26.33
Cooks, Institution and Cafeteria	35-2012	30	\$16.42	\$20.54	\$18.84	\$22.60
Cooks, Restaurant	35-2014	280	\$14.65	\$18.03	\$18.75	\$19.72
Food Preparation Workers	35-2021	110	\$13.72	\$16.30	\$15.49	\$17.59
Bartenders	35-3011	100	\$10.38	\$21.02	\$17.77	\$26.34
Fast Food and Counter Workers	35-3023	330	\$10.81	\$13.28	\$13.67	\$14.52
Waiters and Waitresses	35-3031	250	\$10.08	\$18.39	\$14.82	\$22.53
Dishwashers	35-9021	110	\$10.85	\$13.85	\$13.46	\$15.35
Building and Grounds Cleaning and Maintenance Occupations	37-0000	730	\$14.11	\$18.59	\$17.57	\$20.83
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	30	\$20.69	\$28.35	\$25.56	\$32.18
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	180	\$13.47	\$17.10	\$16.92	\$18.90
Maids and Housekeeping Cleaners	37-2012	160	\$14.37	\$16.43	\$15.85	\$17.47
Landscaping and Groundskeeping Workers	37-3011	310	\$14.05	\$18.52	\$18.46	\$20.76
Personal Care and Service Occupations	39-0000	320	\$11.00	\$17.02	\$16.89	\$20.02
Animal Caretakers	39-2021	30	\$10.37	\$16.40	\$14.53	\$19.42
Amusement and Recreation Attendants	39-3091	50	\$9.68	\$13.85	\$15.32	\$15.95
Tour and travel guides	39-7010	40	\$16.73	\$18.71	\$18.36	\$19.71
Recreation Workers	39-9032	70	\$11.52	\$17.29	\$14.79	\$20.18
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^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

			JUNE 2023			
PLYMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Sales and Related Occupations	41-0000	1,030	\$11.84	\$18.38	\$14.74	\$21.65
First-Line Supervisors of Retail Sales Workers	41-1011	130	\$17.05	\$24.85	\$23.30	\$28.75
Cashiers	41-2011	490	\$11.33	\$13.75	\$14.05	\$14.97
Retail Salespersons	41-2031	240	\$11.45	\$16.88	\$14.89	\$19.60
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	40	\$11.93	\$26.87	\$23.29	\$34.34
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	30	\$19.38	\$35.35	\$31.74	\$43.33
Office and Administrative Support Occupations	43-0000	1,650	\$15.20	\$21.39	\$19.88	\$24.48
First-Line Supervisors of Office and Administrative Support Workers	43-1011	140	\$19.14	\$27.59	\$24.29	\$31.80
Billing and Posting Clerks	43-3021	30	\$17.13	\$20.63	\$19.90	\$22.39
Bookkeeping, Accounting, and Auditing Clerks	43-3031	160	\$16.33	\$21.95	\$21.07	\$24.75
Tellers	43-3071	30	\$15.11	\$17.21	\$17.38	\$18.27
Customer Service Representatives	43-4051	150	\$13.59	\$17.95	\$16.42	\$20.13
Hotel, Motel, and Resort Desk Clerks	43-4081	70	\$13.97	\$16.40	\$15.38	\$17.61
Interviewers, Except Eligibility and Loan	43-4111	40	\$17.86	\$22.96	\$21.87	\$25.52
Receptionists and Information Clerks	43-4171	70	\$13.73	\$16.97	\$16.37	\$18.60
Postal Service Mail Carriers	43-5052	30	\$20.58	\$29.41	\$29.11	\$33.83
Production, Planning, and Expediting Clerks	43-5061	30	\$16.37	\$28.55	\$32.22	\$34.63
Shipping, Receiving, and Inventory Clerks	43-5071	70	\$14.19	\$19.61	\$19.78	\$22.31
Executive Secretaries and Executive Administrative Assistants	43-6011	30	\$20.59	\$25.26	\$24.01	\$27.59
Medical Secretaries and Administrative Assistants	43-6013	60	\$17.10	\$20.23	\$18.82	\$21.79
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	220	\$15.43	\$20.29	\$19.59	\$22.72
Office Clerks, General	43-9061	250	\$14.94	\$21.62	\$21.22	\$24.96
Farming, Fishing, and Forestry Occupations	45-0000	50	\$13.41	\$20.56	\$21.94	\$24.14
Construction and Extraction Occupations	47-0000	610	\$18.50	\$24.76	\$23.54	\$27.89
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	100	\$23.81	\$30.39	\$27.50	\$33.68
Carpenters	47-2031	100	\$20.48	\$25.52	\$24.95	\$28.04
Construction Laborers	47-2061	80	\$18.01	\$20.80	\$19.53	\$22.19
Operating Engineers and Other Construction Equipment Operators	47-2073	40	\$21.56	\$26.22	\$26.02	\$28.55
Electricians	47-2111	50	\$19.50	\$26.33	\$24.46	\$29.73
Plumbers, Pipefitters, and Steamfitters	47-2152	30	\$19.58	\$27.58	\$26.46	\$31.59
Highway Maintenance Workers	47-4051	110	\$16.81	\$20.16	\$19.82	\$21.83
Installation, Maintenance, and Repair Occupations	49-0000	510	\$17.01	\$24.88	\$23.13	\$28.82
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	50	\$23.85	\$34.68	\$30.96	\$40.09
Automotive Service Technicians and Mechanics	49-3023	50	\$16.48	\$23.62	\$22.33	\$27.21
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$25.35	\$30.88	\$31.48	\$33.65

			JUNE 2023				
PLYMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Industrial Machinery Mechanics	49-9041	40	\$21.82	\$27.25	\$26.45	\$29.96	
Maintenance and Repair Workers, General	49-9071	230	\$16.59	\$21.78	\$19.89	\$24.38	
Production Occupations	51-0000	850	\$16.42	\$21.57	\$19.65	\$24.13	
First-Line Supervisors of Production and Operating Workers	51-1011	50	\$23.09	\$34.63	\$33.02	\$40.38	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	50	\$17.17	\$20.81	\$20.04	\$22.63	
Transportation and Material Moving Occupations	53-0000	730	\$13.67	\$18.32	\$16.35	\$20.63	
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	40	\$18.27	\$26.08	\$24.24	\$29.98	
Heavy and Tractor-Trailer Truck Drivers	53-3032	120	\$20.40	\$24.25	\$24.04	\$26.16	
Light Truck Drivers	53-3033	40	\$12.56	\$17.82	\$18.05	\$20.44	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	80	\$14.58	\$18.05	\$17.51	\$19.78	
Stockers and Order Fillers	53-7065	290	\$13.38	\$16.09	\$15.15	\$17.44	

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

			JUNE 2023				
PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-0000	72,250	\$15.51	\$33.02	\$24.54	\$41.78	
Management Occupations	11-0000	5,290	\$34.71	\$73.29	\$63.71	\$92.57	
Chief Executives	11-1011	50	\$53.70	\$131.22	\$104.65	\$169.99	
General and Operations Managers	11-1021	1,830	\$29.84	\$71.98	\$54.71	\$93.06	
Marketing Managers	11-2021	300	\$51.71	\$104.97	\$83.47	\$131.60	
Sales Managers	11-2022	250	\$47.20	\$85.28	\$82.03	\$104.32	
Public Relations Managers	11-2032	30	\$40.37	\$68.90	\$69.66	\$83.18	
Administrative Services Managers	11-3012	90	\$38.85	\$60.14	\$55.87	\$70.80	
Facilities Managers	11-3013	80	\$35.45	\$55.32	\$54.05	\$65.25	
Computer and Information Systems Managers	11-3021	440	\$58.33	\$83.88	\$81.34	\$96.67	
Financial Managers	11-3031	630	\$47.74	\$86.46	\$71.34	\$105.82	
Industrial Production Managers	11-3051	100	\$44.85	\$64.75	\$64.05	\$74.70	
Purchasing Managers	11-3061	50	\$50.80	\$79.21	\$76.98	\$93.41	
Transportation, Storage, and Distribution Managers	11-3071	50	\$40.18	\$65.82	\$58.61	\$78.65	
Human Resources Managers	11-3121	110	\$40.78	\$74.51	\$65.37	\$91.38	
Training and Development Managers	11-3131	30	\$45.20	\$64.87	\$62.16	\$74.71	
Construction Managers	11-9021	80	\$37.81	\$56.48	\$51.84	\$65.81	
Education and Childcare Administrators, Preschool and Daycare	11-9031	50	\$19.80	\$31.26	\$29.81	\$37.00	
Education Administrators, Kindergarten through Secondary	11-9032	130	\$78,324	\$105,693	\$104,179	\$119,379	
Education Administrators, All Other	11-9039	30	\$21.97	\$37.73	\$29.99	\$45.61	
Architectural and Engineering Managers	11-9041	180	\$61.01	\$79.69	\$79.45	\$89.02	
Food Service Managers	11-9051	130	\$25.95	\$37.15	\$34.80	\$42.73	
Medical and Health Services Managers	11-9111	190	\$40.06	\$66.89	\$57.44	\$80.30	
Natural Sciences Managers	11-9121	30	\$48.02	\$85.17	\$104.38	\$103.75	
Property, Real Estate, and Community Association Managers	11-9141	120	\$17.92	\$31.63	\$30.72	\$38.49	
Social and Community Service Managers	11-9151	60	\$27.68	\$37.96	\$36.63	\$43.11	
Managers, All Other	11-9199	110	\$48.20	\$72.38	\$70.36	\$84.46	
Business and Financial Operations Occupations	13-0000	5,860	\$25.48	\$43.97	\$40.25	\$53.22	
Buyers and Purchasing Agents	13-1020	260	\$25.23	\$37.51	\$35.86	\$43.64	
Claims Adjusters, Examiners, and Investigators	13-1031	110	\$27.44	\$40.49	\$37.28	\$47.00	
Compliance Officers	13-1041	470	\$36.20	\$45.28	\$45.46	\$49.81	
Cost Estimators	13-1051	90	\$18.55	\$31.87	\$27.84	\$38.53	
Human Resources Specialists	13-1071	530	\$22.73	\$39.61	\$33.11	\$48.04	
Logisticians	13-1081	140	\$31.68	\$43.04	\$47.19	\$48.72	
Project Management Specialists	13-1082	470	\$30.83	\$47.00	\$43.97	\$55.09	
Management Analysts	13-1111	460	\$32.32	\$59.62	\$47.73	\$73.28	
Meeting, Convention, and Event Planners	13-1121	70	\$19.19	\$30.06	\$28.83	\$35.49	
Fundraisers	13-1131	80	\$22.81	\$35.60	\$31.32	\$42.00	
Compensation, Benefits, and Job Analysis Specialists	13-1141	50	\$27.43	\$45.25	\$39.94	\$54.14	
Training and Development Specialists	13-1151	270	\$19.82	\$34.53	\$29.83	\$41.87	
Market Research Analysts and Marketing Specialists	13-1161	690	\$22.41	\$37.29	\$36.30	\$44.74	

			JUNE 2023				
PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Business Operations Specialists, All Other	13-1199	250	\$26.65	\$52.46	\$47.91	\$65.35	
Accountants and Auditors	13-2011	980	\$28.67	\$44.11	\$40.02	\$51.82	
Credit Analysts	13-2041	70	\$27.29	\$43.01	\$39.77	\$50.87	
Financial and Investment Analysts	13-2051	90	\$31.23	\$45.70	\$41.27	\$52.94	
Personal Financial Advisors	13-2052	340	\$28.04	\$54.54	\$47.81	\$67.80	
Insurance Underwriters	13-2053	60	\$27.99	\$43.60	\$39.29	\$51.40	
Credit Counselors	13-2071	30	\$21.64	\$26.10	\$23.21	\$28.32	
Loan Officers	13-2072	170	\$21.22	\$46.83	\$32.65	\$59.64	
Tax Examiners and Collectors, and Revenue Agents	13-2081	30	\$24.21	\$39.18	\$35.49	\$46.67	
Tax Preparers	13-2082	40	\$14.03	\$33.49	\$26.47	\$43.22	
Financial Specialists, All Other	13-2099	30	\$29.65	\$42.56	\$39.32	\$49.01	
Computer and Mathematical Occupations	15-0000	2,740	\$31.82	\$53.02	\$51.83	\$63.61	
Computer Systems Analysts	15-1211	250	\$41.81	\$60.40	\$57.58	\$69.70	
Information Security Analysts	15-1212	170	\$47.74	\$65.56	\$67.43	\$74.46	
Computer Network Support Specialists	15-1231	70	\$24.58	\$35.65	\$33.74	\$41.18	
Computer User Support Specialists	15-1232	360	\$23.96	\$34.66	\$32.20	\$40.00	
Computer Network Architects	15-1241	140	\$50.18	\$66.43	\$66.95	\$74.54	
Database Administrators	15-1242	30	\$36.84	\$56.34	\$62.21	\$66.10	
Database Architects	15-1243	40	\$46.20	\$63.07	\$62.57	\$71.50	
Network and Computer Systems Administrators	15-1244	290	\$34.75	\$48.57	\$45.36	\$55.47	
Computer Programmers	15-1251	40	\$21.83	\$39.42	\$36.85	\$48.21	
Software Developers	15-1252	790	\$43.34	\$62.89	\$63.10	\$72.66	
Software Quality Assurance Analysts and Testers	15-1253	100	\$26.81	\$43.77	\$43.12	\$52.25	
Web Developers	15-1254	60	\$29.48	\$46.06	\$44.57	\$54.35	
Web and Digital Interface Designers	15-1255	50	\$31.19	\$47.32	\$42.64	\$55.38	
Computer Occupations, All Other	15-1299	200	\$26.15	\$46.24	\$39.29	\$56.28	
Operations Research Analysts	15-2031	70	\$29.15	\$43.33	\$43.48	\$50.43	
Data Scientists	15-2051	80	\$26.68	\$43.37	\$36.93	\$51.72	
Architecture and Engineering Occupations	17-0000	1,580	\$29.32	\$45.44	\$41.00	\$53.50	
Architects, Except Landscape and Naval	17-1011	80	\$31.43	\$47.70	\$41.06	\$55.82	
Civil Engineers	17-2051	300	\$33.92	\$47.31	\$41.15	\$54.00	
Computer Hardware Engineers	17-2061	30	\$32.82	\$55.02	\$51.82	\$66.13	
Electrical Engineers	17-2071	130	\$38.07	\$54.19	\$50.42	\$62.25	
Electronics Engineers, Except Computer	17-2072	30	\$37.64	\$51.72	\$50.86	\$58.76	
Environmental Engineers	17-2081	50	\$34.39	\$53.09	\$50.29	\$62.44	
Industrial Engineers	17-2112	210	\$35.59	\$49.21	\$50.88	\$56.03	
Mechanical Engineers	17-2141	270	\$36.36	\$49.62	\$50.32	\$56.25	
Engineers, All Other	17-2199	40	\$35.81	\$53.75	\$52.47	\$62.72	
Architectural and Civil Drafters	17-3011	120	\$21.82	\$29.66	\$29.61	\$33.59	
Electrical and Electronic Engineering Technologists and Technicians	17-3023	60	\$24.01	\$33.62	\$37.38	\$38.42	

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PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Industrial Engineering Technologists and Technicians	17-3026	70	\$23.24	\$30.56	\$30.21	\$34.23
Surveying and Mapping Technicians	17-3031	30	\$22.08	\$28.76	\$30.22	\$32.10
Life, Physical, and Social Science Occupations	19-0000	580	\$22.51	\$43.51	\$37.22	\$54.01
Food Scientists and Technologists	19-0000	30	\$22.51	\$45.51	\$31.22	\$55.15
Chemists	19-2031	70	\$43.88	\$50.72	\$51.18	\$54.13
Environmental Scientists and Specialists, Including Health	19-2041	30	\$25.09	\$43.97	\$41.96	\$53.42
Occupational Health and Safety Specialists	19-5011	80	\$31.21	\$45.58	\$43.27	\$52.76
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Community and Social Service Occupations	21-0000	740	\$19.51	\$29.42	\$27.31	\$34.38
Educational, Guidance, and Career Counselors and Advisors	21-1012	110	\$25.14	\$36.31	\$36.58	\$41.91
Substance abuse, behavioral disorder, and mental health counselors	21-1018	180	\$18.28	\$27.99	\$27.62	\$32.86
Child, Family, and School Social Workers	21-1021	50	\$19.09	\$29.92	\$27.00	\$35.35
Healthcare Social Workers	21-1022	50	\$29.49	\$37.18	\$37.78	\$41.04
Social and Human Service Assistants	21-1093	140	\$18.46	\$21.29	\$20.12	\$22.69
Community and Social Service Specialists, All Other	21-1099	70	\$18.20	\$25.24	\$24.71	\$28.76
Legal Occupations	23-0000	420	\$25.42	\$54.33	\$40.66	\$68.79
Lawyers	23-1011	230	\$36.93	\$72.78	\$54.98	\$90.71
Paralegals and Legal Assistants	23-2011	160	\$20.88	\$31.05	\$29.63	\$36.14
Educational Instruction and Library Occupations	25-0000	3,420	\$17.01	\$28.96	\$27.08	\$34.93
Preschool Teachers, Except Special Education	25-2011	240	\$14.84	\$17.48	\$17.55	\$18.80
Kindergarten Teachers, Except Special Education	25-2012	50	\$45,304	\$65,594	\$65,620	\$75,739
Elementary School Teachers, Except Special Education	25-2021	380	\$50,578	\$69,453	\$67,236	\$78,890
Middle School Teachers, Except Special and Career/Technical Education	25-2022	310	\$50,931	\$70,825	\$65,929	\$80,771
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	780	\$54,688	\$74,576	\$78,448	\$84,520
Special Education Teachers, Kindergarten and Elementary School	25-2052	90	\$52,056	\$70,669	\$69,719	\$79,976
Special Education Teachers, Middle School	25-2057	30	\$48,981	\$69,641	\$70,275	\$79,971
Special Education Teachers, Secondary School	25-2058	60	\$56,082	\$73,864	\$76,743	\$82,755
Self-Enrichment Teachers	25-3021	240	\$19.09	\$33.33	\$29.93	\$40.46
Substitute Teachers, Short-Term	25-3031	140	\$13.67	\$15.61	\$14.96	\$16.59
Tutors	25-3041	40	\$16.84	\$24.05	\$23.21	\$27.65
Librarians and Media Collections Specialists	25-4022	90	\$22.83	\$32.15	\$31.51	\$36.81
Library Technicians	25-4031	40	\$10.87	\$18.60	\$19.63	\$22.47
Instructional Coordinators	25-9031	40	\$23.93	\$34.45	\$31.71	\$39.70
Teaching Assistants, Except Postsecondary	25-9045	650	\$28,581	\$38,410	\$39,108	\$43,324
Educational Instruction and Library Workers, All Other	25-9099	30	\$25.84	\$33.80	\$32.37	\$37.78
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	970	\$18.33	\$33.13	\$30.26	\$40.53
Art Directors	27-1011	30	\$29.81	\$48.37	\$52.07	\$57.64

PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Floral Designers	27-1023	30	\$12.89	\$17.52	\$17.64	\$19.84
Graphic Designers	27-1024	130	\$24.37	\$35.32	\$36.75	\$40.78
Interior Designers	27-1025	30	\$18.54	\$31.39	\$33.93	\$37.82
Merchandise Displayers and Window Trimmers	27-1026	80	\$15.76	\$20.48	\$18.13	\$22.84
Producers and Directors	27-2012	50	\$19.55	\$34.55	\$38.15	\$42.05
Coaches and Scouts	27-2022	90	\$30,840	\$46,275	\$49,476	\$53,992
Public Relations Specialists	27-3031	150	\$24.76	\$39.66	\$42.21	\$47.11
Editors	27-3041	40	\$19.88	\$29.66	\$27.06	\$34.55
Technical Writers	27-3042	30	\$28.49	\$38.75	\$33.74	\$43.89
Writers and Authors	27-3043	50	\$23.39	\$33.53	\$32.27	\$38.61
Audio and Video Technicians	27-4011	30	\$16.84	\$24.09	\$22.95	\$27.72
Healthcare Practitioners and Technical Occupations	29-0000	4,120	\$26.53	\$55.86	\$41.06	\$70.52
Dentists, General	29-1021	50	\$26.79	\$88.96	\$88.27	\$120.04
Dietitians and Nutritionists	29-1031	30	\$28.70	\$35.33	\$32.91	\$38.63
Pharmacists	29-1051	90	\$51.09	\$66.24	\$68.15	\$73.80
Physician Assistants	29-1071	100	\$53.48	\$72.64	\$71.27	\$82.21
Occupational Therapists	29-1122	110	\$29.28	\$41.52	\$42.17	\$47.63
Physical Therapists	29-1123	200	\$37.20	\$46.73	\$48.52	\$51.50
Speech-Language Pathologists	29-1127	80	\$28.25	\$41.32	\$42.28	\$47.86
Veterinarians	29-1131	60	\$43.20	\$69.26	\$63.06	\$82.30
Registered Nurses	29-1141	1,250	\$33.06	\$42.20	\$41.06	\$46.77
Nurse Practitioners	29-1171	150	\$50.56	\$66.71	\$66.36	\$74.79
Family Medicine Physicians	29-1215	100	\$71.78	\$144.22	\$109.99	#
Physicians, All Other	29-1229	100	\$107.17	\$183.51	#	#
Surgeons, All Other	29-1249	30	#	#	#	#
Dental Hygienists	29-1292	130	\$38.31	\$44.95	\$46.22	\$48.27
Clinical Laboratory Technologists and Technicians	29-2010	50	\$27.07	\$37.05	\$40.81	\$42.04
Diagnostic Medical Sonographers	29-2032	40	\$32.90	\$42.44	\$42.47	\$47.22
Radiologic Technologists and Technicians	29-2034	90	\$28.49	\$36.29	\$39.10	\$40.20
Magnetic Resonance Imaging Technologists	29-2035	40	\$38.15	\$44.90	\$45.54	\$48.26
Emergency Medical Technicians	29-2042	70	\$15.57	\$19.18	\$17.28	\$20.97
Paramedics	29-2043	40	\$24.20	\$29.24	\$29.29	\$31.77
Pharmacy Technicians	29-2052	140	\$15.99	\$19.97	\$20.11	\$21.95
Surgical Technologists	29-2055	40	\$26.09	\$31.67	\$32.10	\$34.45
Veterinary Technologists and Technicians	29-2056	140	\$18.31	\$23.12	\$23.10	\$25.53
Ophthalmic Medical Technicians	29-2057	40	\$18.93	\$29.06	\$31.81	\$34.13
Licensed Practical and Licensed Vocational Nurses	29-2061	270	\$28.61	\$32.77	\$32.25	\$34.84
Medical Records Specialists	29-2072	80	\$18.73	\$25.44	\$23.81	\$28.80
Opticians, Dispensing	29-2081	30	\$17.57	\$23.32	\$20.93	\$26.21
Health Technologists and Technicians, All Other	29-2099	50	\$20.28	\$27.42	\$24.87	\$30.99
Health Information Technologists and Medical Registrars	29-9021	30	\$22.05	\$31.52	\$25.03	\$36.25
Athletic Trainers	29-9091	30	\$47,297	\$56,689	\$55,897	\$61,385

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PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Surgical Assistants	29-9093	60	\$24.38	\$37.15	\$34.03	\$43.54
Healthcare Support Occupations	31-0000	2,260	\$15.47	\$20.16	\$19.72	\$22.51
Home Health and Personal Care Aides	31-1120	650	\$14.12	\$16.63	\$16.23	\$17.89
Nursing Assistants	31-1131	750	\$17.16	\$20.22	\$20.31	\$21.77
Physical Therapist Assistants	31-2021	40	\$28.79	\$33.86	\$33.75	\$36.39
Massage Therapists	31-9011	30	\$15.96	\$25.74	\$26.88	\$30.64
Dental Assistants	31-9091	150	\$20.63	\$25.70	\$23.75	\$28.23
Medical Assistants	31-9092	360	\$18.41	\$22.25	\$22.63	\$24.19
Phlebotomists	31-9097	110	\$19.19	\$21.69	\$21.34	\$22.94
Healthcare Support Workers, All Other	31-9099	60	\$14.79	\$18.23	\$16.46	\$19.95
Protective Service Occupations	33-0000	1,260	\$15.40	\$26.04	\$24.45	\$31.35
First-Line Supervisors of Police and Detectives	33-1012	60	\$39.01	\$47.03	\$46.04	\$51.04
First-Line Supervisors of Firefighting and Prevention Workers	33-1021	50	\$25.20	\$37.77	\$38.90	\$44.05
Firefighters	33-2011	330	\$17.10	\$25.04	\$25.04	\$29.02
Detectives and Criminal Investigators	33-3021	50	\$31.22	\$44.60	\$37.98	\$51.29
Police and Sheriff's Patrol Officers	33-3051	280	\$23.73	\$30.55	\$30.36	\$33.96
Private Detectives and Investigators	33-9021	30	\$19.73	\$25.91	\$24.99	\$29.01
Security Guards	33-9032	340	\$13.17	\$17.88	\$18.72	\$20.24
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	40	\$9.96	\$12.46	\$9.99	\$13.70
Food Preparation and Serving Related Occupations	35-0000	6,880	\$11.61	\$17.31	\$15.86	\$20.16
Chefs and Head Cooks	35-1011	120	\$21.52	\$33.19	\$32.49	\$39.02
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	530	\$16.45	\$23.50	\$22.77	\$27.03
Cooks, Fast Food	35-2011	160	\$13.86	\$16.29	\$16.46	\$17.50
Cooks, Institution and Cafeteria	35-2012	170	\$16.65	\$20.15	\$19.16	\$21.90
Cooks, Restaurant	35-2014	890	\$15.85	\$19.04	\$18.82	\$20.64
Cooks, Short Order	35-2015	380	\$13.21	\$15.79	\$15.45	\$17.08
Food Preparation Workers	35-2021	280	\$13.06	\$16.59	\$15.98	\$18.35
Bartenders	35-3011	490	\$9.59	\$17.77	\$14.04	\$21.87
Fast Food and Counter Workers	35-3023	1,520	\$11.55	\$14.33	\$14.06	\$15.71
Waiters and Waitresses	35-3031	1,230	\$10.42	\$18.38	\$15.08	\$22.36
Food Servers, Nonrestaurant	35-3041	170	\$12.39	\$15.93	\$15.62	\$17.71
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	230	\$8.29	\$11.34	\$10.99	\$12.86
Dishwashers	35-9021	310	\$11.67	\$15.34	\$14.93	\$17.18
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	380	\$11.92	\$14.81	\$14.42	\$16.26
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,910	\$15.07	\$20.41	\$19.31	\$23.09
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	100	\$21.08	\$28.08	\$26.79	\$31.58
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	80	\$21.48	\$30.31	\$27.60	\$34.71

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PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	690	\$14.62	\$19.08	\$19.31	\$21.30
Maids and Housekeeping Cleaners	37-2012	440	\$14.75	\$17.34	\$16.89	\$18.63
Landscaping and Groundskeeping Workers	37-3011	530	\$15.70	\$20.83	\$20.02	\$23.39
Personal Care and Service Occupations	39-0000	1,560	\$11.40	\$17.82	\$15.49	\$21.02
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	50	\$17.64	\$26.46	\$25.63	\$30.88
First-Line Supervisors of Personal Service Workers	39-1022	70	\$16.48	\$21.07	\$18.95	\$23.35
Animal Caretakers	39-2021	240	\$11.44	\$15.41	\$14.44	\$17.38
Amusement and Recreation Attendants	39-3091	170	\$10.40	\$13.43	\$12.19	\$14.95
Hairdressers, Hairstylists, and Cosmetologists	39-5012	240	\$10.50	\$17.46	\$14.48	\$20.94
Manicurists and Pedicurists	39-5092	90	\$11.73	\$15.54	\$14.31	\$17.46
Skincare Specialists	39-5094	80	\$14.00	\$19.32	\$17.54	\$21.97
Tour and travel guides	39-7010	40	\$12.11	\$14.29	\$13.76	\$15.37
Childcare Workers	39-9011	150	\$10.58	\$13.98	\$14.20	\$15.67
Exercise Trainers and Group Fitness Instructors	39-9031	170	\$17.74	\$25.66	\$24.81	\$29.62
Recreation Workers	39-9032	160	\$11.13	\$17.08	\$16.21	\$20.04
Sales and Related Occupations	41-0000	7,940	\$13.32	\$27.95	\$18.60	\$35.27
First-Line Supervisors of Retail Sales Workers	41-1011	740	\$18.61	\$28.35	\$24.89	\$33.23
First-Line Supervisors of Non-Retail Sales Workers	41-1012	290	\$28.93	\$56.49	\$52.07	\$70.26
Cashiers	41-2011	1,790	\$12.26	\$14.67	\$14.54	\$15.88
Counter and Rental Clerks	41-2021	200	\$15.70	\$24.51	\$21.17	\$28.90
Parts Salespersons	41-2022	110	\$15.30	\$20.93	\$18.62	\$23.73
Retail Salespersons	41-2031	2,230	\$12.30	\$17.97	\$15.07	\$20.80
Advertising Sales Agents	41-3011	40	\$15.37	\$27.15	\$27.87	\$33.05
Insurance Sales Agents	41-3021	250	\$23.40	\$34.14	\$30.36	\$39.50
Securities, Commodities, and Financial Services Sales Agents	41-3031	140	\$26.27	\$55.24	\$39.35	\$69.73
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	810	\$21.90	\$41.75	\$30.92	\$51.69
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	340	\$25.59	\$57.04	\$47.62	\$72.76
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	670	\$21.22	\$46.39	\$36.47	\$58.97
Sales Engineers	41-9031	90	\$16.69	\$41.05	\$24.76	\$53.23
Telemarketers	41-9041	110	\$14.62	\$15.75	\$15.12	\$16.31
Sales and Related Workers, All Other	41-9099	60	\$14.39	\$22.14	\$16.55	\$26.02
Office and Administrative Support Occupations	43-0000	10,620	\$16.40	\$23.85	\$22.23	\$27.58
First-Line Supervisors of Office and Administrative Support Workers	43-1011	910	\$22.37	\$33.97	\$31.03	\$39.78
Bill and Account Collectors	43-3011	110	\$15.55	\$22.22	\$18.19	\$25.56
Billing and Posting Clerks	43-3021	380	\$17.86	\$22.64	\$21.32	\$25.03
Bookkeeping, Accounting, and Auditing Clerks	43-3031	940	\$17.46	\$24.00	\$23.74	\$27.26

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PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Payroll and Timekeeping Clerks	43-3051	100	\$20.40	\$30.00	\$29.57	\$34.80
Tellers	43-3071	130	\$16.69	\$18.70	\$18.47	\$19.72
Court, Municipal, and License Clerks	43-4031	30	\$17.63	\$25.70	\$26.63	\$29.74
Credit Authorizers, Checkers, and Clerks	43-4041	30	\$25.30	\$33.38	\$28.84	\$37.42
Customer Service Representatives	43-4051	1,630	\$15.67	\$22.50	\$19.94	\$25.93
Eligibility Interviewers, Government Programs	43-4061	30	\$19.58	\$23.95	\$23.21	\$26.15
File Clerks	43-4071	40	\$11.41	\$18.65	\$19.37	\$22.27
Hotel, Motel, and Resort Desk Clerks	43-4081	160	\$14.64	\$16.79	\$16.85	\$17.86
Interviewers, Except Eligibility and Loan	43-4111	100	\$18.25	\$24.15	\$20.66	\$27.10
Library Assistants, Clerical	43-4121	90	\$10.11	\$15.30	\$15.04	\$17.89
Loan Interviewers and Clerks	43-4131	170	\$20.64	\$25.94	\$25.17	\$28.58
Order Clerks	43-4151	60	\$17.49	\$23.36	\$23.19	\$26.29
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	60	\$19.20	\$23.57	\$22.62	\$25.75
Receptionists and Information Clerks	43-4171	510	\$13.52	\$17.80	\$17.39	\$19.95
Public Safety Telecommunicators	43-5031	50	\$17.98	\$23.02	\$23.32	\$25.54
Dispatchers, Except Police, Fire, and Ambulance	43-5032	70	\$15.41	\$22.69	\$24.04	\$26.32
Postal Service Clerks	43-5051	40	\$23.88	\$29.70	\$28.92	\$32.63
Postal Service Mail Carriers	43-5052	100	\$21.50	\$28.23	\$27.22	\$31.60
Production, Planning, and Expediting Clerks	43-5061	150	\$19.01	\$29.94	\$29.52	\$35.41
Shipping, Receiving, and Inventory Clerks	43-5071	500	\$14.69	\$20.16	\$19.28	\$22.91
Executive Secretaries and Executive Administrative Assistants	43-6011	140	\$26.75	\$36.97	\$35.94	\$42.07
Legal Secretaries and Administrative Assistants	43-6012	70	\$19.54	\$26.35	\$24.02	\$29.76
Medical Secretaries and Administrative Assistants	43-6013	490	\$17.93	\$22.99	\$22.13	\$25.52
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,100	\$16.48	\$22.36	\$22.14	\$25.30
Data Entry Keyers	43-9021	220	\$15.94	\$18.87	\$18.95	\$20.34
Insurance Claims and Policy Processing Clerks	43-9041	180	\$20.25	\$27.60	\$24.90	\$31.27
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	50	\$12.36	\$16.80	\$18.83	\$19.03
Office Clerks, General	43-9061	1,670	\$17.05	\$23.88	\$22.86	\$27.29
Office and Administrative Support Workers, All Other	43-9199	40	\$9.63	\$18.71	\$21.30	\$23.24
Farming, Fishing, and Forestry Occupations	45-0000	60	\$12.77	\$16.87	\$16.01	\$18.92
Construction and Extraction Occupations	47-0000	1,720	\$19.16	\$27.79	\$25.53	\$32.10
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	210	\$27.21	\$37.68	\$36.42	\$42.90
Carpenters	47-2031	290	\$21.73	\$27.63	\$26.64	\$30.59
Cement Masons and Concrete Finishers	47-2051	40	\$20.06	\$24.23	\$22.83	\$26.31
Construction Laborers	47-2061	240	\$16.77	\$20.81	\$20.48	\$22.82
Operating Engineers and Other Construction Equipment Operators	47-2073	90	\$22.20	\$27.37	\$26.86	\$29.95
Electricians	47-2111	170	\$20.24	\$30.56	\$29.80	\$35.72
Painters, Construction and Maintenance	47-2141	70	\$16.86	\$23.86	\$24.13	\$27.36
Plumbers, Pipefitters, and Steamfitters	47-2152	210	\$20.79	\$30.74	\$29.63	\$35.72

			JUNE 2023			
PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Roofers	47-2181	40	\$15.36	\$22.99	\$20.09	\$26.80
Sheet Metal Workers	47-2211	60	\$19.82	\$26.80	\$25.60	\$30.30
Construction and Building Inspectors	47-4011	40	\$27.10	\$35.17	\$32.78	\$39.21
Highway Maintenance Workers	47-4051	80	\$16.44	\$21.64	\$20.62	\$24.25
Installation, Maintenance, and Repair Occupations	49-0000	2,470	\$19.05	\$29.79	\$28.62	\$35.17
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	270	\$27.33	\$42.99	\$40.31	\$50.83
Computer, Automated Teller, and Office Machine Repairers	49-2011	60	\$17.20	\$22.74	\$20.48	\$25.51
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	90	\$25.11	\$35.00	\$33.61	\$39.94
Aircraft Mechanics and Service Technicians	49-3011	60	\$21.14	\$33.42	\$36.37	\$39.56
Automotive Body and Related Repairers	49-3021	70	\$18.92	\$24.16	\$23.92	\$26.78
Automotive Service Technicians and Mechanics	49-3023	360	\$18.69	\$27.04	\$25.73	\$31.21
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	80	\$20.83	\$28.54	\$29.05	\$32.39
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	40	\$22.15	\$31.55	\$34.41	\$36.27
Motorcycle Mechanics	49-3052	30	\$18.32	\$24.89	\$25.78	\$28.17
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	170	\$23.15	\$31.14	\$31.70	\$35.14
Industrial Machinery Mechanics	49-9041	180	\$25.25	\$31.24	\$30.47	\$34.24
Maintenance Workers, Machinery	49-9043	60	\$24.81	\$39.61	\$47.65	\$47.01
Telecommunications Line Installers and Repairers	49-9052	60	\$14.60	\$30.32	\$33.40	\$38.18
Medical Equipment Repairers	49-9062	30	\$22.11	\$29.24	\$26.06	\$32.80
Maintenance and Repair Workers, General	49-9071	540	\$17.57	\$25.07	\$24.57	\$28.81
HelpersInstallation, Maintenance, and Repair Workers	49-9098	50	\$13.57	\$16.77	\$16.57	\$18.36
Production Occupations	51-0000	4,790	\$17.21	\$25.11	\$22.38	\$29.07
First-Line Supervisors of Production and Operating Workers	51-1011	360	\$27.66	\$42.28	\$40.38	\$49.59
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	330	\$17.32	\$21.76	\$20.13	\$23.97
Miscellaneous Assemblers and Fabricators	51-2090	1,040	\$16.40	\$22.42	\$20.72	\$25.43
Bakers	51-3011	100	\$14.63	\$18.01	\$17.63	\$19.69
Butchers and Meat Cutters	51-3021	50	\$17.67	\$21.69	\$22.81	\$23.71
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	60	\$18.83	\$22.40	\$20.86	\$24.19
Machinists	51-4041	110	\$20.23	\$27.51	\$24.81	\$31.15
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	30	\$16.86	\$20.65	\$20.74	\$22.54
Tool and Die Makers	51-4111	40	\$29.59	\$34.90	\$33.81	\$37.55
Welders, Cutters, Solderers, and Brazers	51-4121	80	\$22.68	\$30.05	\$28.47	\$33.74
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	40	\$19.77	\$23.44	\$20.73	\$25.27
Printing Press Operators	51-5112	60	\$18.25	\$23.58	\$21.89	\$26.24
Laundry and Dry-Cleaning Workers	51-6011	50	\$14.01	\$16.56	\$15.32	\$17.83
Water and Wastewater Treatment Plant and System Operators	51-8031	50	\$24.78	\$32.10	\$33.72	\$35.76

^{*} Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

				JUNE	2023	
PORTSMOUTH AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	40	\$18.26	\$23.41	\$22.28	\$25.98
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	40	\$19.94	\$25.32	\$22.86	\$28.02
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	50	\$21.07	\$23.09	\$21.08	\$24.10
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	490	\$20.25	\$27.95	\$26.60	\$31.80
Packaging and Filling Machine Operators and Tenders	51-9111	130	\$15.44	\$23.21	\$21.33	\$27.09
Computer Numerically Controlled Tool Operators	51-9161	310	\$20.40	\$25.91	\$26.04	\$28.67
HelpersProduction Workers	51-9198	60	\$14.71	\$17.52	\$17.30	\$18.93
Production Workers, All Other	51-9199	200	\$17.67	\$21.57	\$20.74	\$23.51
Transportation and Material Moving Occupations	53-0000	5,070	\$14.26	\$21.42	\$19.31	\$25.00
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	220	\$20.73	\$29.02	\$26.35	\$33.17
Commercial Pilots	53-2012	NP	\$44,997	\$90,371	\$81,091	\$113,059
Driver/Sales Workers	53-3031	190	\$8.82	\$14.85	\$14.66	\$17.88
Heavy and Tractor-Trailer Truck Drivers	53-3032	660	\$22.22	\$27.72	\$28.19	\$30.46
Light Truck Drivers	53-3033	440	\$14.14	\$19.07	\$19.86	\$21.53
Shuttle Drivers and Chauffeurs	53-3053	110	\$11.62	\$16.82	\$17.66	\$19.42
Parking Attendants	53-6021	50	\$10.75	\$13.61	\$13.66	\$15.03
Automotive and Watercraft Service Attendants	53-6031	50	\$14.85	\$17.07	\$17.37	\$18.18
Industrial Truck and Tractor Operators	53-7051	100	\$19.12	\$23.36	\$23.00	\$25.48
Cleaners of Vehicles and Equipment	53-7061	80	\$14.08	\$17.26	\$17.35	\$18.83
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	440	\$15.56	\$19.73	\$18.77	\$21.82
Machine Feeders and Offbearers	53-7063	30	\$17.66	\$23.14	\$25.20	\$25.89
Packers and Packagers, Hand	53-7064	600	\$12.83	\$16.94	\$16.29	\$19.00
Stockers and Order Fillers	53-7065	1,340	\$14.11	\$17.24	\$16.24	\$18.80
Refuse and Recyclable Material Collectors	53-7081	50	\$15.57	\$19.81	\$19.09	\$21.94

			JUNE 2023				
RAYMOND AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-0000	5,360	\$14.49	\$25.71	\$23.62	\$31.32	
Management Occupations	11-0000	210	\$25.35	\$47.79	\$40.68	\$59.00	
General and Operations Managers	11-1021	100	\$24.64	\$49.94	\$38.94	\$62.59	
Business and Financial Operations Occupations	13-0000	140	\$21.71	\$37.04	\$32.32	\$44.72	
Computer and Mathematical Occupations	15-0000	30	\$23.31	\$35.68	\$29.29	\$41.86	
Architecture and Engineering Occupations	17-0000	30	\$24.08	\$37.20	\$32.53	\$43.75	
Community and Social Service Occupations	21-0000	50	\$15.83	\$25.45	\$23.18	\$30.27	
Educational Instruction and Library Occupations	25-0000	460	\$15.97	\$27.72	\$25.34	\$33.60	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	30	\$16.92	\$35.30	\$25.49	\$44.49	
Healthcare Practitioners and Technical Occupations	29-0000	160	\$17.32	\$41.85	\$32.98	\$54.13	
Healthcare Support Occupations	31-0000	120	\$13.92	\$18.19	\$16.18	\$20.33	
Home Health and Personal Care Aides	31-1120	70	\$13.42	\$15.13	\$15.17	\$15.99	
Protective Service Occupations	33-0000	100	\$18.94	\$26.78	\$25.60	\$30.70	
Food Preparation and Serving Related Occupations	35-0000	570	\$11.27	\$16.49	\$14.90	\$19.10	
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	40	\$16.38	\$22.19	\$19.29	\$25.10	
Cooks, Short Order	35-2015	40	\$12.27	\$15.15	\$15.29	\$16.59	
Fast Food and Counter Workers	35-3023	140	\$11.88	\$14.11	\$13.30	\$15.22	
Building and Grounds Cleaning and Maintenance Occupations	37-0000	170	\$14.60	\$20.30	\$18.91	\$23.15	
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	80	\$13.42	\$18.01	\$18.23	\$20.31	
Landscaping and Groundskeeping Workers	37-3011	70	\$16.07	\$20.49	\$19.09	\$22.71	
Personal Care and Service Occupations	39-0000	110	\$9.50	\$15.08	\$14.31	\$17.87	
Animal Caretakers	39-2021	40	\$10.45	\$15.27	\$14.31	\$17.68	
Sales and Related Occupations	41-0000	430	\$12.61	\$22.05	\$16.72	\$26.76	
First-Line Supervisors of Retail Sales Workers	41-1011	60	\$18.11	\$27.45	\$24.46	\$32.13	
Cashiers	41-2011	150	\$11.29	\$13.60	\$13.67	\$14.76	
Retail Salespersons	41-2031	80	\$12.16	\$17.35	\$15.97	\$19.96	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	50	\$20.24	\$32.77	\$30.71	\$39.03	
Office and Administrative Support Occupations	43-0000	700	\$15.02	\$25.35	\$22.25	\$30.52	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	80	\$25.84	\$54.84	\$33.98	\$69.33	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	30	\$15.90	\$21.73	\$21.82	\$24.65	

				JUNE 2023			
RAYMOND AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Customer Service Representatives	43-4051	90	\$13.59	\$17.37	\$14.75	\$19.26	
Receptionists and Information Clerks	43-4171	30	\$13.76	\$17.84	\$18.16	\$19.87	
Postal Service Mail Carriers	43-5052	30	\$22.39	\$28.23	\$27.38	\$31.17	
Shipping, Receiving, and Inventory Clerks	43-5071	40	\$14.56	\$19.86	\$19.55	\$22.51	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	70	\$15.32	\$21.06	\$21.52	\$23.93	
Office Clerks, General	43-9061	120	\$14.86	\$21.72	\$20.24	\$25.14	
Construction and Extraction Occupations	47-0000	280	\$19.31	\$28.16	\$25.09	\$32.58	
Construction Laborers	47-2061	40	\$17.05	\$21.00	\$21.49	\$22.97	
Installation, Maintenance, and Repair Occupations	49-0000	260	\$20.25	\$33.71	\$31.73	\$40.44	
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	30	\$29.96	\$47.14	\$52.04	\$55.73	
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	NP	\$21.49	\$26.85	\$24.28	\$29.52	
Maintenance and Repair Workers, General	49-9071	50	\$20.88	\$28.00	\$31.73	\$31.56	
Production Occupations	51-0000	170	\$16.43	\$22.75	\$22.10	\$25.92	
Transportation and Material Moving Occupations	53-0000	1,290	\$17.56	\$23.56	\$25.69	\$26.56	
Heavy and Tractor-Trailer Truck Drivers	53-3032	260	\$19.52	\$26.32	\$27.14	\$29.71	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	70	\$14.24	\$17.49	\$17.75	\$19.11	
Stockers and Order Fillers	53-7065	130	\$13.60	\$18.50	\$17.29	\$20.96	

				JUNE	2023		
SALEM TOWN Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Total all occupations	00-0000	20,510	\$15.03	\$29.86	\$22.75	\$37.29	
Management Occupations	11-0000	1,310	\$35.64	\$70.73	\$59.48	\$88.29	
General and Operations Managers	11-1021	580	\$33.07	\$70.50	\$52.32	\$89.22	
Marketing Managers	11-2021	50	\$43.29	\$77.84	\$78.66	\$95.11	
Sales Managers	11-2022	60	\$38.68	\$71.60	\$64.65	\$88.06	
Computer and Information Systems Managers	11-3021	80	\$56.49	\$82.31	\$83.28	\$95.22	
Financial Managers	11-3031	130	\$44.02	\$90.58	\$71.51	\$113.86	
Industrial Production Managers	11-3051	40	\$41.92	\$58.94	\$54.33	\$67.45	
Construction Managers	11-9021	30	\$41.74	\$60.71	\$57.07	\$70.20	
Education Administrators, Kindergarten through Secondary	11-9032	30	\$86,571	\$109,208	\$108,946	\$120,527	
Architectural and Engineering Managers	11-9041	50	\$62.08	\$86.06	\$83.40	\$98.06	
Medical and Health Services Managers	11-9111	40	\$43.47	\$75.98	\$62.93	\$92.24	
Business and Financial Operations Occupations	13-0000	1,090	\$23.53	\$42.82	\$37.39	\$52.47	
Buyers and Purchasing Agents	13-1020	80	\$24.72	\$36.49	\$32.66	\$42.38	
Cost Estimators	13-1051	40	\$21.83	\$36.68	\$33.92	\$44.12	
Human Resources Specialists	13-1071	110	\$25.89	\$40.41	\$37.51	\$47.69	
Project Management Specialists	13-1082	90	\$31.98	\$47.12	\$43.19	\$54.69	
Management Analysts	13-1111	50	\$33.86	\$56.32	\$51.92	\$67.56	
Training and Development Specialists	13-1151	60	\$16.90	\$29.29	\$27.45	\$35.49	
Market Research Analysts and Marketing Specialists	13-1161	130	\$19.92	\$34.48	\$27.49	\$41.76	
Business Operations Specialists, All Other	13-1199	60	\$19.68	\$35.48	\$22.93	\$43.37	
Accountants and Auditors	13-2011	220	\$28.79	\$44.17	\$40.79	\$51.86	
Loan Officers	13-2072	70	\$24.51	\$70.08	\$51.88	\$92.87	
Computer and Mathematical Occupations	15-0000	510	\$29.28	\$53.40	\$51.59	\$65.45	
Computer Systems Analysts	15-1211	30	\$42.57	\$63.33	\$64.89	\$73.72	
Computer User Support Specialists	15-1232	90	\$19.14	\$31.31	\$29.67	\$37.39	
Network and Computer Systems Administrators	15-1244	80	\$37.13	\$52.32	\$53.02	\$59.92	
Software Developers	15-1252	150	\$44.20	\$67.88	\$71.52	\$79.73	
Software Quality Assurance Analysts and Testers	15-1253	30	\$37.48	\$55.05	\$56.25	\$63.83	
Architecture and Engineering Occupations	17-0000	420	\$29.23	\$47.20	\$42.46	\$56.19	
Electrical Engineers	17-2071	50	\$44.27	\$64.94	\$66.91	\$75.27	
Industrial Engineers	17-2112	60	\$34.34	\$49.93	\$51.96	\$57.72	
Mechanical Engineers	17-2141	70	\$36.35	\$50.27	\$49.05	\$57.22	
Electrical and Electronic Engineering Technologists and Technicians	17-3023	40	\$24.21	\$31.73	\$30.55	\$35.50	
Life, Physical, and Social Science Occupations	19-0000	140	\$21.55	\$40.26	\$32.83	\$49.61	
Environmental Science and Protection Technicians, Including Health	19-4042	40	\$18.78	\$24.97	\$25.42	\$28.06	
Community and Social Service Occupations	21-0000	110	\$20.65	\$31.61	\$28.28	\$37.10	

				JUNE 2	2023	
SALEM TOWN Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Legal Occupations	23-0000	40	\$25.27	\$56.20	\$42.06	\$71.67
Educational Instruction and Library Occupations	25-0000	790	\$17.53	\$29.17	\$26.08	\$34.98
Preschool Teachers, Except Special Education	25-2011	90	\$15.75	\$18.08	\$18.23	\$19.24
Elementary School Teachers, Except Special Education	25-2021	140	\$57,094	\$77,164	\$79,200	\$87,199
Special Education Teachers, Kindergarten and Elementary School	25-2052	30	\$54,580	\$76,026	\$77,387	\$86,750
Teaching Assistants, Except Postsecondary	25-9045	220	\$32,663	\$42,355	\$40,038	\$47,200
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	240	\$17.72	\$29.14	\$22.42	\$34.84
Interior Designers	27-1025	40	\$18.96	\$22.73	\$18.96	\$24.61
Merchandise Displayers and Window Trimmers	27-1026	60	\$17.29	\$21.32	\$20.08	\$23.33
Healthcare Practitioners and Technical Occupations	29-0000	840	\$27.98	\$53.03	\$47.42	\$65.56
Pharmacists	29-1051	30	\$53.13	\$69.11	\$74.69	\$77.11
Registered Nurses	29-1141	260	\$37.07	\$48.60	\$48.56	\$54.37
Nurse Practitioners	29-1171	30	\$50.70	\$69.45	\$72.10	\$78.83
Dental Hygienists	29-1292	40	\$35.82	\$45.00	\$46.87	\$49.59
Pharmacy Technicians	29-2052	70	\$16.88	\$21.67	\$23.79	\$24.07
Licensed Practical and Licensed Vocational Nurses	29-2061	50	\$29.43	\$35.64	\$33.77	\$38.75
Healthcare Support Occupations	31-0000	420	\$16.78	\$21.93	\$20.70	\$24.49
Home Health and Personal Care Aides	31-1120	80	\$14.74	\$18.23	\$17.92	\$19.98
Nursing Assistants	31-1131	150	\$18.24	\$21.30	\$20.14	\$22.83
Dental Assistants	31-9091	30	\$19.44	\$26.11	\$25.18	\$29.44
Medical Assistants	31-9092	60	\$20.02	\$23.73	\$23.08	\$25.59
Protective Service Occupations	33-0000	370	\$17.00	\$26.05	\$22.48	\$30.57
Security Guards	33-9032	210	\$16.21	\$20.19	\$22.48	\$22.18
Food Preparation and Serving Related Occupations	35-0000	2,000	\$12.48	\$18.13	\$17.39	\$20.96
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	150	\$18.26	\$25.37	\$24.21	\$28.92
Cooks, Institution and Cafeteria	35-2012	50	\$16.06	\$21.26	\$19.95	\$23.86
Cooks, Short Order	35-2015	140	\$14.44	\$17.38	\$17.55	\$18.85
Food Preparation Workers	35-2021	120	\$14.77	\$17.71	\$16.95	\$19.18
Fast Food and Counter Workers	35-3023	560	\$11.80	\$15.09	\$14.63	\$16.73
Food Servers, Nonrestaurant	35-3041	30	\$13.61	\$16.37	\$16.34	\$17.74
Dishwashers	35-9021	80	\$12.69	\$16.41	\$15.98	\$18.27
Building and Grounds Cleaning and Maintenance Occupations	37-0000	610	\$15.60	\$21.19	\$19.63	\$23.99
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	40	\$19.61	\$27.36	\$23.51	\$31.23
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	330	\$15.27	\$19.32	\$17.47	\$21.33
Maids and Housekeeping Cleaners	37-2012	50	\$16.10	\$17.82	\$17.74	\$18.68

			JUNE 2023				
SALEM TOWN Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Landscaping and Groundskeeping Workers	37-3011	130	\$15.47	\$21.50	\$22.01	\$24.51	
Personal Care and Service Occupations	39-0000	570	\$12.67	\$19.83	\$17.43	\$23.42	
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	30	\$22.81	\$31.57	\$30.84	\$35.95	
First-Line Supervisors of Personal Service Workers	39-1022	30	\$17.41	\$25.26	\$23.52	\$29.20	
Animal Caretakers	39-2021	60	\$12.11	\$15.55	\$14.32	\$17.27	
Hairdressers, Hairstylists, and Cosmetologists	39-5012	80	\$13.35	\$17.82	\$15.19	\$20.04	
Recreation Workers	39-9032	40	\$10.96	\$16.79	\$14.98	\$19.72	
Sales and Related Occupations	41-0000	3,930	\$13.61	\$23.15	\$17.26	\$27.91	
First-Line Supervisors of Retail Sales Workers	41-1011	350	\$19.91	\$29.23	\$25.63	\$33.89	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	90	\$23.50	\$44.86	\$39.28	\$55.54	
Cashiers	41-2011	950	\$12.54	\$14.94	\$14.85	\$16.14	
Counter and Rental Clerks	41-2021	60	\$15.13	\$22.75	\$19.83	\$26.54	
Retail Salespersons	41-2031	1,780	\$13.48	\$18.30	\$16.26	\$20.72	
Securities, Commodities, and Financial Services Sales Agents	41-3031	40	\$30.59	\$67.97	\$48.54	\$86.66	
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	220	\$22.58	\$41.40	\$33.33	\$50.80	
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	90	\$25.32	\$47.47	\$39.35	\$58.54	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	180	\$23.62	\$42.71	\$36.51	\$52.25	
Telemarketers	41-9041	40	\$15.62	\$18.46	\$18.49	\$19.88	
Office and Administrative Support Occupations	43-0000	2,840	¢16.24	\$24.06	\$22.37	¢2702	
	43-0000	2,840	\$16.34	\$24.00	\$22.37	\$27.92	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	230	\$22.74	\$33.94	\$31.80	\$39.54	
Bill and Account Collectors	43-3011	130	\$17.38	\$20.39	\$19.00	\$21.90	
Billing and Posting Clerks	43-3021	60	\$18.29	\$24.67	\$22.55	\$27.87	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	210	\$19.03	\$25.76	\$24.82	\$29.12	
Payroll and Timekeeping Clerks	43-3051	30	\$25.64	\$32.59	\$30.35	\$36.06	
Tellers	43-3071	50	\$17.97	\$19.84	\$19.07	\$20.78	
Customer Service Representatives	43-4051	590	\$14.98	\$21.04	\$19.66	\$24.07	
Loan Interviewers and Clerks	43-4131	40	\$20.14	\$27.42	\$27.58	\$31.05	
Receptionists and Information Clerks	43-4171	150	\$13.20	\$18.64	\$18.28	\$21.35	
Postal Service Clerks	43-5051	NP	\$20.91	\$28.59	\$28.71	\$32.44	
Postal Service Mail Carriers	43-5052	NP	\$22.22	\$30.17	\$30.21	\$34.15	
Production, Planning, and Expediting Clerks	43-5061	50	\$20.53	\$29.70	\$27.96	\$34.29	
Shipping, Receiving, and Inventory Clerks	43-5071	240	\$16.18	\$21.57	\$19.55	\$24.27	
Medical Secretaries and Administrative Assistants	43-6013	70	\$16.26	\$23.21	\$23.34	\$26.69	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	200	\$16.25	\$22.76	\$22.21	\$26.02	
Office Clerks, General	43-9061	480	\$16.97	\$25.07	\$23.80	\$29.11	

			JUNE 2023			
SALEM TOWN Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Construction and Extraction Occupations	47-0000	730	\$21.36	\$30.18	\$28.62	\$34.60
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	110	\$30.56	\$41.12	\$38.94	\$46.39
Carpenters	47-2031	120	\$23.00	\$29.96	\$30.31	\$33.44
Electricians	47-2111	70	\$22.46	\$32.60	\$31.74	\$37.67
Installation, Maintenance, and Repair Occupations	49-0000	620	\$19.25	\$29.68	\$28.00	\$34.90
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	70	\$31.79	\$44.38	\$39.81	\$50.67
Computer, Automated Teller, and Office Machine Repairers	49-2011	30	\$17.93	\$24.38	\$19.89	\$27.60
Automotive Service Technicians and Mechanics	49-3023	90	\$17.58	\$26.15	\$24.71	\$30.43
Industrial Machinery Mechanics	49-9041	60	\$22.00	\$29.90	\$28.79	\$33.86
Maintenance and Repair Workers, General	49-9071	130	\$20.40	\$28.15	\$26.46	\$32.01
Production Occupations	51-0000	1,000	\$18.01	\$25.26	\$23.29	\$28.88
First-Line Supervisors of Production and Operating Workers	51-1011	90	\$27.76	\$39.05	\$38.42	\$44.69
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	150	\$17.84	\$22.39	\$22.52	\$24.66
Miscellaneous Assemblers and Fabricators	51-2090	90	\$17.22	\$22.39	\$19.92	\$24.97
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	130	\$20.39	\$26.89	\$24.31	\$30.14
Transportation and Material Moving Occupations	53-0000	1,920	\$13.42	\$18.87	\$16.71	\$21.59
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	70	\$20.94	\$28.79	\$28.17	\$32.71
Driver/Sales Workers	53-3031	70	\$10.15	\$16.10	\$13.71	\$19.07
Heavy and Tractor-Trailer Truck Drivers	53-3032	170	\$22.50	\$29.45	\$29.64	\$32.93
Light Truck Drivers	53-3033	100	\$13.59	\$18.38	\$18.26	\$20.78
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	160	\$15.69	\$19.49	\$18.98	\$21.38
Stockers and Order Fillers	53-7065	870	\$14.22	\$17.52	\$16.71	\$19.16

Occupational Employment & Wage Statistics (OEWS) – A federal/state program that surveys establishments to produce data on current occupational employment and wages for all wage and salary workers. Employers participating in an OEWS survey provide the number of employees within their company, by occupation, broken out into twelve wage categories. Establishments or units of multiple establishments are usually included in the survey, at most, once every three years.

Occupational Employment Estimates – Estimates of the number of employees in particular occupations. Every OEWS survey respondent is classified by North American Industrial Classification System (NAICS) code and by size of establishment. Each firm's response is weighted and then scaled to represent all those firms in the state who fall into the same size and industry category. All industries are then combined to get an estimate of total employment in every OEWS category.

Labor Market Area – An area with a certain degree of social and economic integration as measured through commuting patterns. In New England these areas are typically made up of cities and towns.

New England City and Town Area (NECTA) – A geographic entity, created for statistical purposes, consisting of a city or town, or a group of cities and towns, associated with at least one core (urbanized area or urban cluster) of at least 10,000 population. These component cities and towns must be adjacent with one another and have a high degree of social and economic integration with the core as measured through commuting patterns. This is unique to the six New England states.

Metropolitan New England City and Town Area (Metro NECTA) – A Core Based Statistical Area associated with at least one urbanized area that has a population of at least 50,000. New Hampshire has four Metro NECTAs – one of which is entirely within New Hampshire's borders, and two contain portions of the neighboring state of Maine. The Boston-Cambridge-Quincy MA-NH Metro NECTA includes New Hampshire towns that are part of four NECTA divisions.

- Manchester NH Metro NECTA an urbanized area entirely within New Hampshire
- **Portsmouth NH-ME Metro NECTA** an area predominantly within New Hampshire, but includes the towns of Eliot, Kittery and York in Maine.
- **Dover-Durham, NH-ME Metro NECTA** an area predominantly within New Hampshire, but includes the towns of Lebanon, Berwick and South Berwick in Maine.
- **Boston-Cambridge-Quincy MA-NH Metro NECTA** an area predominately within Massachusetts which includes Boston and its suburbs. For most statistical purposes it is subdivided into its component NECTA Divisions, four of which include towns in New Hampshire.

New England City and Town Area (NECTA) Division – a NECTA Division is a city or town or a group of cities and towns with a high degree of social and economic integration which contains an urbanized area that has a population of at least 50,000 and is part of a large (population of at least 2.5 million) Metropolitan NECTA. New Hampshire has four NECTA Divisions under this standard, all of which contain portions of the neighboring state of Massachusetts. All are part of the Boston-Cambridge-Quincy MA-NH Metro NECTA. The four areas are:

- **Haverhill-Newburyport-Amesbury, MA-NH** an area predominantly within Massachusetts, but includes towns in the Hampstead-Seabrook area of New Hampshire
- Lawrence-Methuen-Salem MA-NH an area predominantly within Massachusetts, consisting entirely of the cities of Lawrence and Methuen and the town of North Andover in Massachusetts, and the town of Salem, New Hampshire.
- Lowell-Billerica-Chelmsford MA-NH an area predominately within Massachusetts, which includes the town of Pelham, New Hampshire
- **Nashua NH-MA** an area predominately within New Hampshire, which includes the towns of Townsend and Pepperell in Massachusetts

Micropolitan New England City and Town Area (Micro NECTA) – a Core Based Statistical Area associated with at least one urban cluster that has a population of at least 10,000, but less than 50,000. The Micropolitan area is a new concept under the new standard. New Hampshire has five Micro NECTAs. The Micro NECTAs are:

- Berlin NH Micro NECTA
- Concord NH Micro NECTA
- Keene NH Micro NECTA
- Laconia NH Micro NECTA
- Lebanon NH-VT Micro NECTA

Small Labor Market Area (LMA) – a grouping of towns that are economically interdependent, but do not meet the population or commuting thresholds for a Micro or Metro NECTA. New Hampshire has 16 LMAs – some of which are entirely within the state's borders, and others that contain portions of the neighboring states of either Maine or Vermont. These areas are:

- Belmont NH LMA
- Brattleboro VT-NH LMA
- Charleston NH LMA
- Claremont-Newport NH LMA
- Colebrook NH-VT LMA
- Conway NH-ME LMA
- Franklin NH LMA
- Haverhill NH LMA
- Hillsborough NH LMA
- Littleton NH LMA
- Meredith NH LMA
- New London NH LMA
- Peterborough NH LMA
- Plymouth NH LMA
- Raymond NH LMA
- Wolfeboro NH LMA

OEWS Wage Survey Areas – New Hampshire has 17 substate OEWS wage areas. These wage areas are based on the New Hampshire portions of the labor market areas. Three of these are the New Hampshire portions of Metro NECTAs. Four are the New Hampshire portions of NECTA Divisions. Three are small Labor Market Areas (LMAs) and the remainder are built by combining Micro NECTAs and LMAs. The areas are combined to increase the number of occupations for which employment and wage estimates will meet standards of reliability and to exhaust the geography of the state. The wage areas are:

- Claremont-Charlestown consists of the Claremont-Newport Micro NECTA and the Charlestown LMA
- **Greater Concord** consists of the Concord Micro NECTA and the New London, Franklin and Hillsborough LMAs
- **Conway-Wolfeboro** consists of the NH portion of the Conway NH-ME LMA and the Wolfeboro LMA
- **Dover-Durham** consists of the NH portion of the Dover-Durham NH-ME Metro NECTA
- Hampstead-Seabrook consists of the NH portion of the Haverhill MA-NH Metro NECTA
- Keene consists of the Keene Micro NECTA
- Laconia-Belmont consists of the Laconia Micro NECTA and the Belmont and Meredith LMAs
- Lebanon-Hanover consists of the NH portion of the Lebanon NH-VT Micro NECTA and the Haverhill NH LMA
- **Manchester** consists of the Manchester Metro NECTA
- **Nashua-Derry** consists of the NH portion of the Nashua NH-MA Metro NECTA Division
- **Northern NH** consists of the Berlin Micro NECTA, and consists of the NH portions of the Colebrook NH-VT, NH and the Littleton NH-VT LMA
- **Pelham** consists of the Pelham, NH portion of the Lowell MA-NH Metro NECTA Division
- **Peterborough** consists of the Peterborough LMA
- **Plymouth** consists of the Plymouth LMA
- **Portsmouth** consists of the NH portion of the Portsmouth NH-ME Metro NECTA
- **Raymond** consists of the Raymond LMA
- **Salem** consists of the Salem, NH portion of the Lawrence MA-NH Metro NECTA Division

