

Businesses without Employees: New Hampshire Nonemployer Statistics, 2015

According to the Census Bureau's Nonemployer Statistics, there were 104,437 New Hampshire nonemployer businesses in 2015. Over 91,700 were sole proprietorships, representing 87.9 percent of the state's nonemployer businesses.

Nonemployer Statistics is an annual series of economic data for businesses that have no paid employees and are subject to federal income tax. The data include the number of businesses and total receipts by industry. Most

nonemployers are self-employed individuals operating unincorporated businesses (known as sole proprietorships), which may or may not be the owner's principal source of income.¹

Although nonemployer businesses account for many business establishments, they represent only a small portion of the economy and are, therefore, not included in other business establishment statistics. Based on the 2012 Economic Census, conducted by the US Census Bureau, nonemployer businesses

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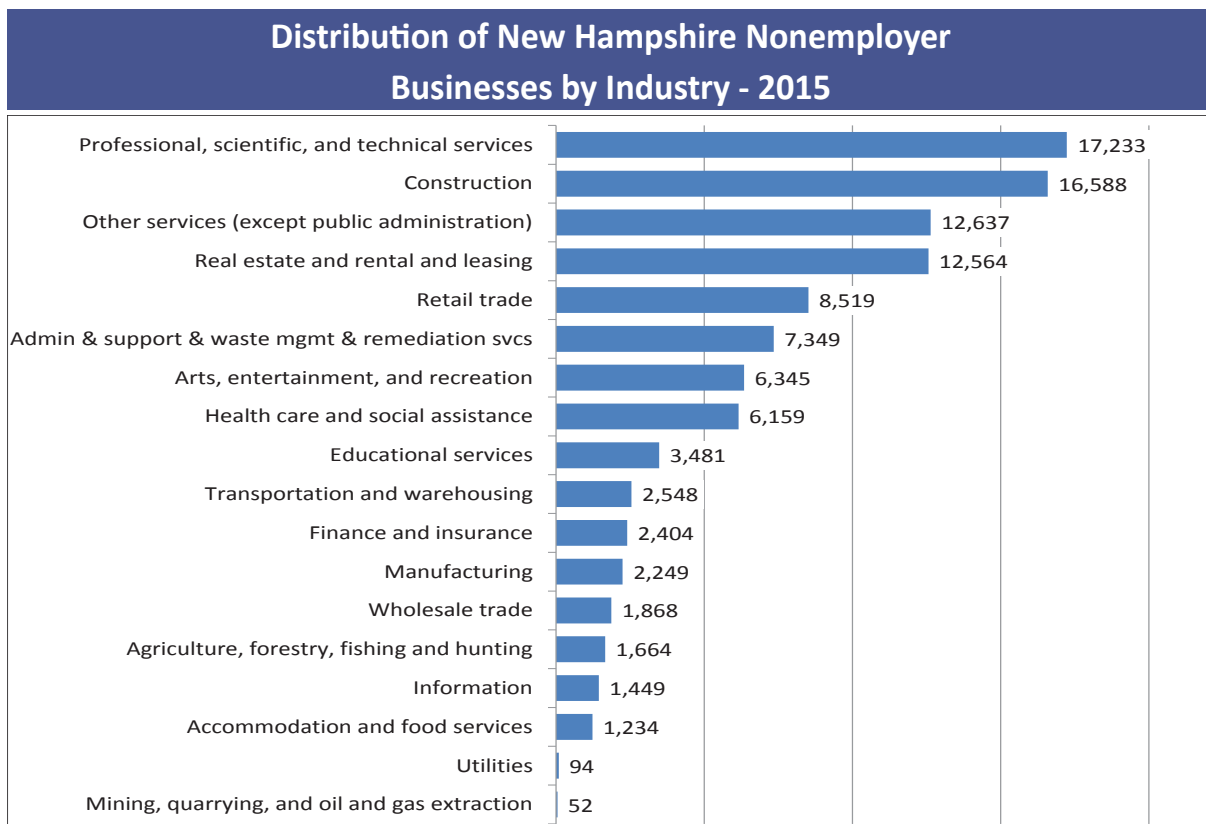
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¹ U.S. Census Bureau, 2015 Nonemployer Statistics.. <https://www.census.gov/econ/nonemployer/>

accounted for 3.1 percent of sales and receipts nationally in 2012. In New Hampshire, nonemployer businesses accounted for 4.4 percent of sales and receipts.²

Average Value of Sales, Shipments, Receipts, or Business Done³

The source of nonemployer statistics data is annual business income tax returns. From these forms, data on nonemployer receipts is compiled, including gross receipts, sales, commissions, and income from trades and businesses. For example, in 2015, *Construction* nonemployer businesses had the highest total value of sales, shipments, receipts, revenue or business done at nearly \$1.3 billion, with gross value of sales averaging \$77,800. The

average gross value of sales was just shy of \$97,000 for *Real estate and rental and leasing* nonemployer businesses.

New Hampshire Nonemployers by Industry

More than one-half of all New Hampshire nonemployer businesses were in four industry sectors:

- *Professional, scientific, and technical services*, 16.5 percent, 17,200 businesses; (nationally only 14 percent of nonemployer businesses were in this sector)
- *Construction*, 15.9 percent, 16,600 businesses; (nationally 10 percent of nonemployer businesses were in this sector)

- *Other services* (includes businesses such as laundry services, hairdressers, funeral homes, auto repair services, and religious or political organizations), 12.1 percent, 12,600 businesses; and
- *Real estate and rental and leasing*, 12.0 percent, 12,560 businesses.

Estimating the Impact of Nonemployer “Employment”

There are four types of organization for nonemployer businesses. An *individual or sole proprietorship* refers to an unincorporated business that is owned by an individual, including self-employed persons. A *partnership* represents an unincorporated business which

Average Value of Sales, Shipments, Receipts, or Business Done by New Hampshire Nonemployer Businesses - 2015

Industry Sectors	Industry share of total 2015 nonemployer receipts and sales	Nonemployer value of sales, shipments, receipts, revenue or business done (\$1,000)	Average value of sales, shipments, receipts, revenue, or business done per nonemployer business (dollars)
Construction	21.8%	\$1,291,234	\$77,841
Real estate and rental and leasing	20.6%	\$1,216,554	\$96,829
Professional, scientific, and technical services	14.9%	\$880,101	\$51,071
Retail trade	7.9%	\$467,914	\$54,926
Other services (except public administration)	7.2%	\$427,851	\$33,857
Finance and insurance	4.3%	\$253,852	\$105,596
Health care and social assistance	3.7%	\$216,339	\$35,126
Admin & support & waste mgmt & remediation svcs	3.6%	\$214,457	\$29,182
Wholesale trade	3.5%	\$207,602	\$111,136
Arts, entertainment, and recreation	2.7%	\$158,580	\$24,993
Transportation and warehousing	2.6%	\$152,150	\$59,714
Manufacturing	2.0%	\$117,027	\$52,035
Accommodation and food services	1.5%	\$90,364	\$73,229
Agriculture, forestry, fishing and hunting	1.5%	\$88,519	\$53,197
Information	1.1%	\$63,352	\$43,721
Educational services	1.0%	\$59,210	\$17,009
Utilities	0.1%	\$4,714	\$50,149
Mining, quarrying, and oil and gas extraction	0.1%	\$2,978	\$57,269

² Establishments owned by government entities are not included in nonemployer data; all data represent privately-owned establishments.

³ Nonemployer Statistics originate from tax return information of the Internal Revenue Service. The data are subject to nonsampling error such as errors of self-classification by industry on tax forms, as well as errors of response, nonreporting and coverage. Values provided by each firm are slightly modified to protect the respondent’s confidentiality. For further information about methodology and data limitations, see Survey Methodology at www.census.gov/econ/nonemployer/index.html

is owned by two or more persons with a shared financial interest. The other two types are *corporation*, a legally incorporated business, and *S-corporation*, which is an entity that does not pay federal taxes, but divides and passes to shareholders any income or losses; the shareholders must report that income or loss on their own individual income tax returns.

In 2015, New Hampshire had 91,757 sole proprietorships, 9,060 nonemployer partnerships, and 3,620 nonemployer corporations and S-corporations (combined). A majority of nonemployer businesses in each industry sector was a sole proprietorship, with the exception of the *Real estate, rental and leasing* sector. There were more partnerships than individual proprietorships in this sector, and more than one-third

of all corporations among statewide nonemployers was in the *Real estate, rental and leasing* sector.

Distribution of Private Industry Employment

To estimate the number of nonemployer workers, an assumption can be made that each sole proprietorship or incorporated nonemployer represents one worker, and that each nonemployer partnership represents two workers. Combining nonemployer estimates based on type of establishment with covered employment, a measure of employment for workers covered by unemployment insurance, represents the distribution of workers by industry more completely.

To provide a comparative ranking, the share of New Hampshire private covered employment by industry

sector was ranked. A second ranking includes nonemployers along with of private covered employment by industry sector. The comparison reveals the four industries most impacted by nonemployer businesses: *Professional and technical services; Construction; Other services; and Real estate and rental and leasing*. While all four industries increased in share and rank, the *Real estate and rental and leasing* industry sector was impacted the most with the addition of nonemployer data. The sector moved from a 1.6 percent share to a 3.8 percent share, rising from a rank of 16 to a rank of 11.

Anita Josten, Research Analyst

Distribution of Private Industry Employment in New Hampshire					
Industry Sectors	Share of Total Private Covered Employment	Rank	Industry Sectors	Share of Total Private Covered Employment Plus Nonemployers	Rank
Retail Trade	17.2%	1	Retail Trade	15.6%	1
Health Care and Social Assistance	15.9%	2	Health Care and Social Assistance	14.2%	2
Manufacturing	12.2%	3	Manufacturing	10.5%	3
Accommodation and Food Services	10.3%	4	Accommodation and Food Services	8.8%	4
Administrative and Waste Services	6.1%	5	Professional and Technical Service	7.7%	5
Professional and Technical Service	6.3%	6	Administrative and Waste Services	6.3%	6
Finance and Insurance	4.4%	7	Construction	6.2%	7
Wholesale Trade	3.6%	8	Other Services Except Public Admin	5.0%	8
Construction	5.2%	9	Finance and Insurance	4.7%	9
Other Services Except Public Admin	5.0%	10	Wholesale Trade	4.4%	10
Educational Services	1.2%	11	Real Estate and Rental and Leasing	3.8%	11
Transportation and Warehousing	3.5%	12	Educational Services	3.5%	12
Information	2.0%	13	Arts, Entertainment, and Recreation	2.7%	13
Arts, Entertainment, and Recreation	2.4%	14	Transportation and Warehousing	2.4%	14
Management of Companies/Enterprises	2.2%	15	Information	2.1%	15
Real Estate and Rental and Leasing	1.6%	16	Management of Companies/Enterprises	1.3%	16
Utilities	0.4%	17	Agriculture/Forestry/Fishing	0.6%	17
Agriculture/Forestry/Fishing	0.4%	18	Utilities	0.3%	18
Mining	0.1%	19	Mining	0.1%	19

Shaded Bar indicates industries with the largest number of nonemployer establishments

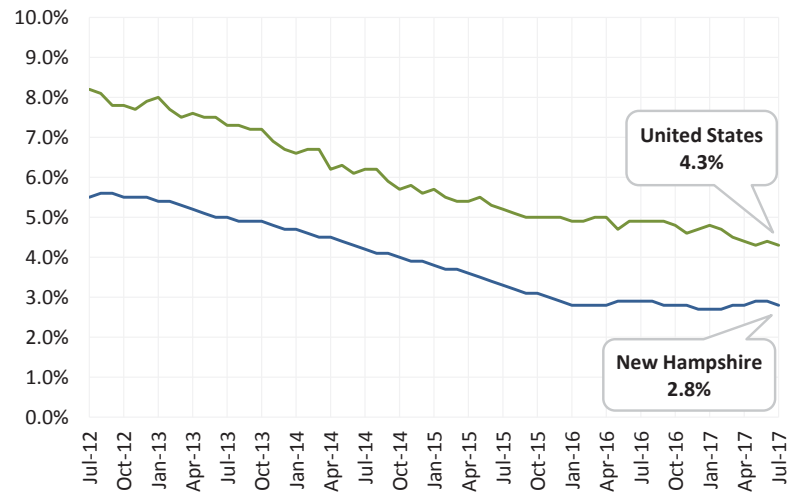
Sources: US Census Bureau, Nonemployer Statistics 2015, and US Bureau of Labor Statistics, Quarterly Census of Employment and Wages, 2015

Seasonally Adjusted Estimates

Unemployment Estimates by Region

Seasonally Adjusted	Jul-17	Jun-17	Jul-16
United States	4.3%	4.4%	4.9%
Northeast	4.5%	4.4%	4.8%
New England	4.1%	4.1%	4.0%
Connecticut	5.0%	5.0%	5.1%
Maine	3.7%	3.5%	4.0%
Massachusetts	4.3%	4.3%	3.6%
New Hampshire	2.8%	2.9%	2.9%
Rhode Island	4.3%	4.2%	5.4%
Vermont	3.1%	3.2%	3.3%
Mid Atlantic	4.6%	4.6%	5.1%
New Jersey	4.2%	4.1%	5.1%
New York	4.7%	4.5%	4.9%
Pennsylvania	5.0%	5.0%	5.5%

Local Area Unemployment Statistics (LAUS) Unemployment Rate, NH and US



Current Employment Statistics (CES) by Place of Establishment

	Number of Jobs			Change From Previous	
	Jul-17	Jun-17	Jul-16	Month	Year
Total Nonfarm	679,900	676,900	668,000	3,000	11,900
Total Private	588,500	586,400	577,900	2,100	10,600
Mining and Logging	1,000	1,000	1,000	0	0
Construction	28,500	28,100	25,500	400	3,000
Manufacturing	69,000	68,700	68,100	300	900
Durable Goods	52,000	51,900	50,800	100	1,200
Non-Durable Goods	17,000	16,800	17,300	200	-300
Trade, Transportation, and Utilities	139,100	138,600	140,300	500	-1,200
Wholesale Trade	28,000	28,100	27,800	-100	200
Retail Trade	94,300	94,300	96,300	0	-2,000
Transportation, Warehousing, and Utilities	16,800	16,200	16,200	600	600
Information	12,300	12,400	12,500	-100	-200
Financial Activities	38,000	38,200	37,200	-200	800
Financial and Insurance	30,700	30,900	30,200	-200	500
Real Estate and Rental and Leasing	7,300	7,300	7,000	0	300
Professional and Business Services	79,900	79,600	77,900	300	2,000
Professional, Scientific, and Technical Services	34,400	34,900	34,000	-500	400
Administrative and Support and Waste Management and Remediation Services	34,400	35,700	34,900	500	1,300
Education and Health Services	123,800	123,500	121,300	300	2,500
Educational Services	32,100	31,800	31,200	300	900
Health Care and Social Assistance	91,700	91,700	90,100	0	1,600
Leisure and Hospitality	71,400	71,800	69,500	-400	1,900
Arts, Entertainment, and Recreation	11,600	11,100	11,400	500	200
Accommodation and Food Services	59,800	60,700	58,100	-900	1,700
Other Services	25,500	24,500	24,600	1,000	900
Government	91,400	90,500	90,100	900	1,300
Federal Government	7,500	7,600	7,600	-100	-100
State Government	25,700	25,500	24,800	200	900
Local Government	58,200	57,400	57,700	800	500

Current month is preliminary; past months are revised

Prior data and area data are available on our web site at: www.nhes.nh.gov/elmi/statistics/ces-data.htm

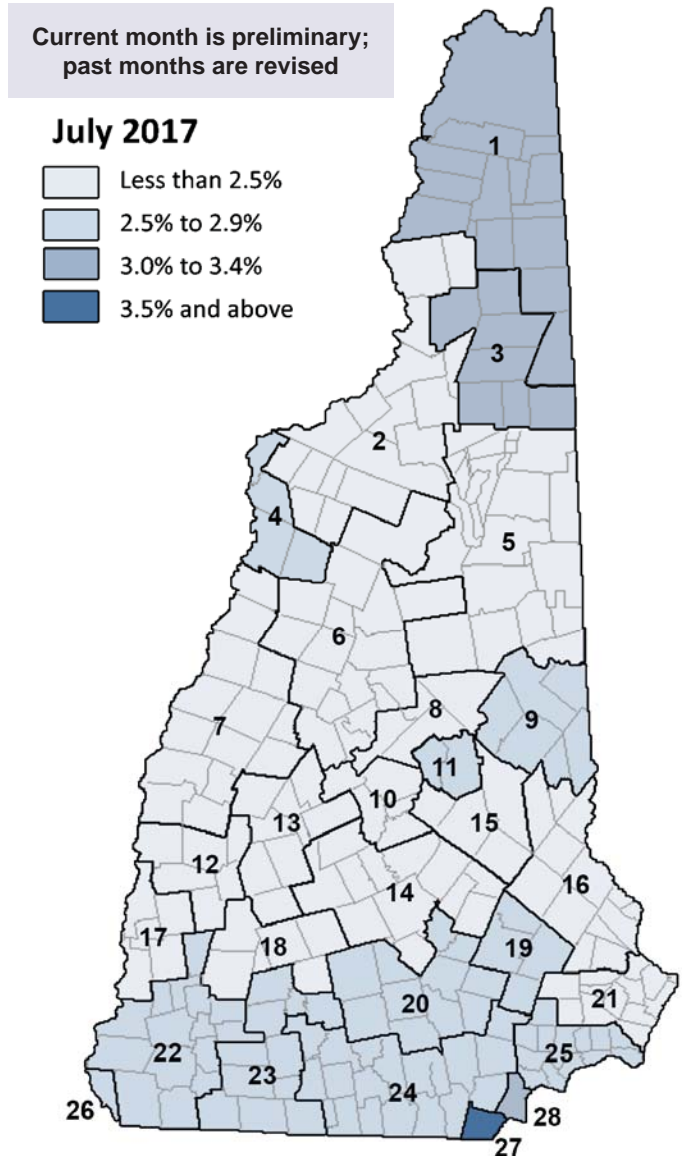
Not Seasonally Adjusted Estimates by Place of Residence

Labor Force Estimates			
New Hampshire	Jul-17	Jun-17	Jul-16
Total Civilian Labor Force	763,810	760,050	761,940
Employed	744,380	739,820	740,420
Unemployed	19,430	20,230	21,520
Unemployment Rate	2.5%	2.7%	2.8%
United States (# in thousands)	Jul-17	Jun-17	Jul-16
Total Civilian Labor Force	161,911	161,337	160,705
Employed	154,470	154,086	152,437
Unemployed	7,441	7,250	8,267
Unemployment Rate	4.6%	4.5%	5.1%

Unemployment Rates by Area			
Counties	Jul-17	Jun-17	Jul-16
Belknap	2.2%	2.4%	2.5%
Carroll	2.2%	2.6%	2.8%
Cheshire	2.6%	2.7%	2.8%
Coös	3.1%	3.3%	3.4%
Grafton	2.2%	2.3%	2.4%
Hillsborough	2.7%	2.8%	3.0%
Merrimack	2.3%	2.3%	2.5%
Rockingham	2.7%	2.9%	2.9%
Strafford	2.3%	2.4%	2.6%
Sullivan	2.2%	2.2%	2.4%

Map Key	Labor Market Areas	Jul-17	Jun-17	Jul-16
1	Colebrook, NH-VT LMA, NH Portion	3.4%	3.7%	3.4%
2	Littleton, NH-VT LMA, NH Portion	2.4%	2.5%	2.8%
3	Berlin NH Micropolitan NECTA	3.4%	3.8%	3.7%
4	Haverhill, NH LMA	2.6%	2.5%	2.8%
5	Conway, NH-ME LMA, NH Portion	2.1%	2.5%	2.6%
6	Plymouth, NH LMA	2.2%	2.4%	2.4%
7	Lebanon, NH-VT Micropolitan NECTA, NH Portion	2.1%	2.1%	2.3%
8	Meredith, NH LMA	2.0%	2.3%	2.2%
9	Wolfeboro, NH LMA	2.5%	2.7%	3.1%
10	Franklin, NH LMA	2.4%	2.5%	2.8%
11	Laconia, NH Micropolitan NECTA	2.5%	2.5%	2.7%
12	Expanded Claremont, NH estimating area	2.3%	2.3%	2.4%
13	New London, NH LMA	2.3%	2.4%	2.6%
14	Concord, NH Micropolitan NECTA	2.1%	2.2%	2.5%
15	Belmont, NH LMA	2.1%	2.3%	2.5%
16	Dover-Durham, NH-ME Metropolitan NECTA, NH Portion	2.3%	2.4%	2.6%
17	Charlestown, NH LMA	2.1%	2.1%	2.3%
18	Hillsborough, NH LMA	2.3%	2.3%	2.8%
19	Raymond, NH LMA	2.5%	2.5%	2.6%
20	Manchester, NH Metropolitan NECTA	2.5%	2.7%	2.8%
21	Portsmouth, NH-ME Metropolitan NECTA, NH Portion	2.3%	2.4%	2.5%
22	Keene, NH Micropolitan NECTA	2.7%	2.8%	2.8%
23	Peterborough, NH LMA	2.5%	2.5%	2.9%
24	Nashua, NH-MA NECTA Division, NH Portion	2.9%	2.9%	3.2%
25	Seabrook-Hampstead Area, NH Portion, Haverhill-Newburyport-Amesbury MA-NH NECTA Division	2.9%	3.2%	3.4%
26	Hinsdale Town, NH Portion, Brattleboro, VT-NH LMA	2.7%	2.8%	3.6%
27	Pelham Town, NH Portion, Lowell-Billerica-Chelmsford, MA-NH NECTA Division	3.6%	3.7%	4.0%
28	Salem Town, NH Portion, Lawrence-Metuen-Salem, MA-NH NECTA Division	3.4%	3.7%	3.3%

Unemployment Rates by Region			
Not Seasonally Adjusted	Jul-17	Jun-17	Jul-16
United States	4.6%	4.5%	5.1%
Northeast	4.8%	4.5%	5.1%
New England	4.2%	4.3%	4.2%
Connecticut	5.0%	5.1%	5.4%
Maine	3.5%	3.6%	3.7%
Massachusetts	4.4%	4.4%	3.9%
New Hampshire	2.5%	2.7%	2.8%
Rhode Island	4.8%	4.2%	5.6%
Vermont	3.0%	3.1%	3.4%
Mid Atlantic	5.0%	4.6%	5.4%
New Jersey	4.7%	4.3%	5.5%
New York	4.9%	4.5%	5.0%
Pennsylvania	5.3%	5.1%	6.0%



New Hampshire unemployment and labor force estimates are calculated using a regression model which depends on Current Population Survey (CPS) estimates. City and town estimates are calculated using the Bureau of Labor Statistics "Handbook Method" and then adjusted to the State levels.

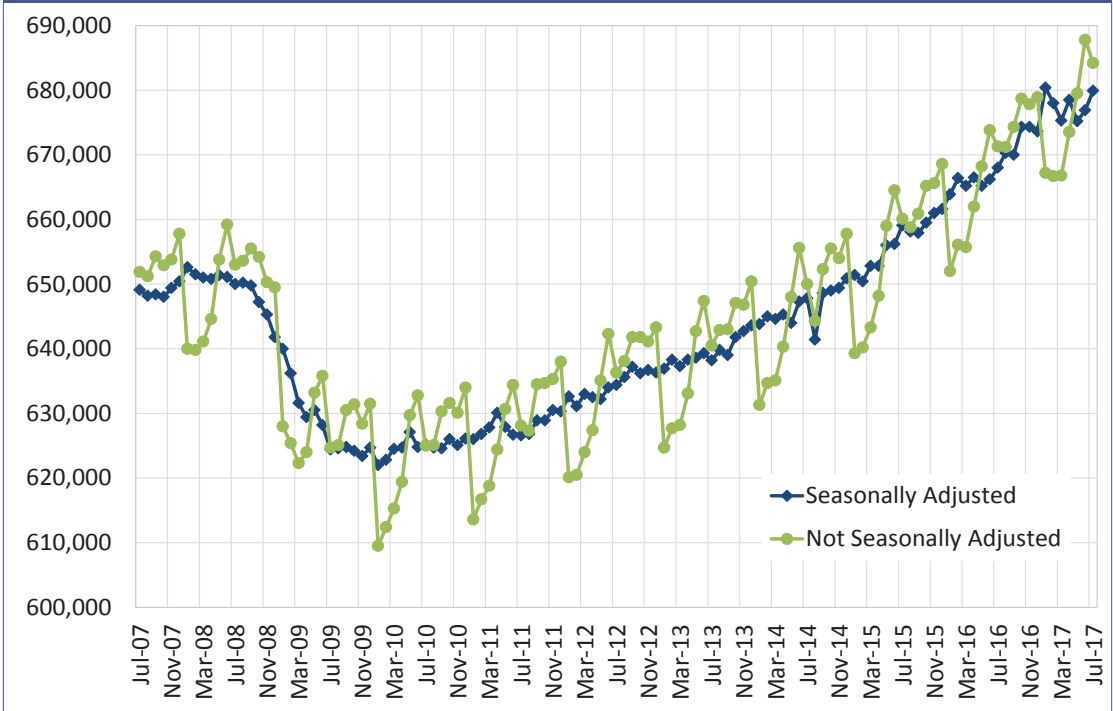
Monthly Estimates by Place of Establishment

New Hampshire Nonfarm Employment Statewide Not Seasonally Adjusted

Current month is preliminary; past months are revised

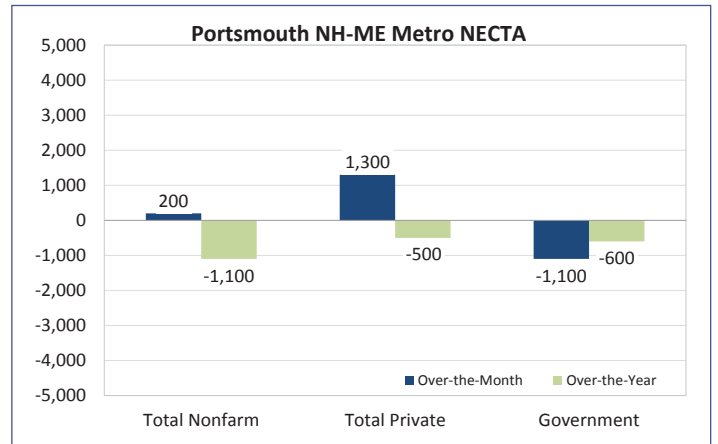
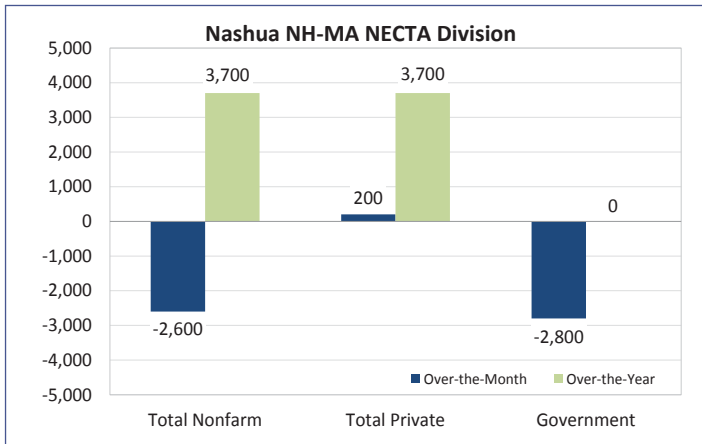
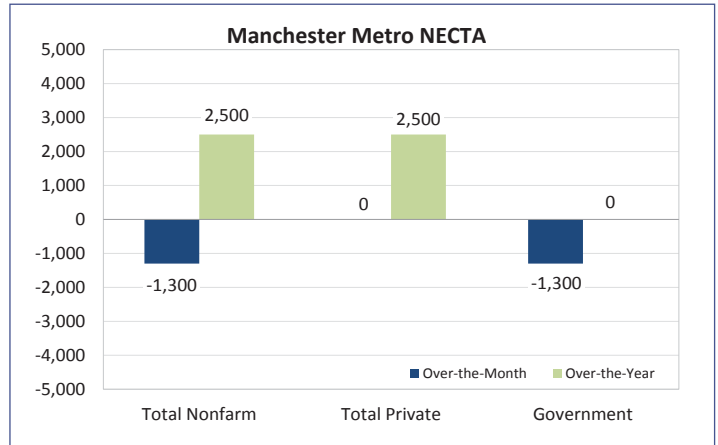
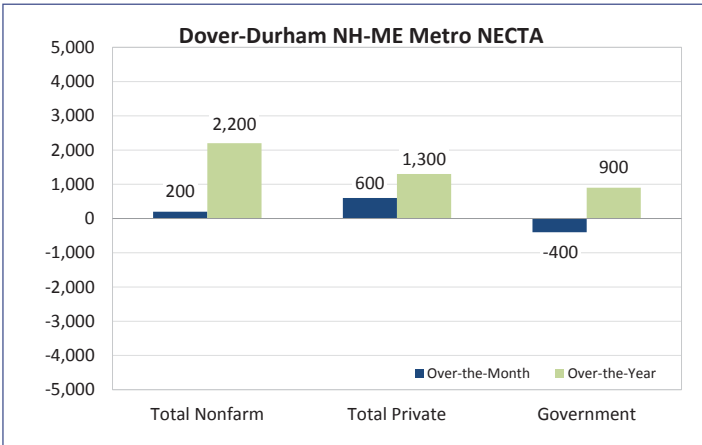
	Number of Jobs			Change From Previous	
	Jul-17	Jun-17	Jul-16	Month	Year
Total Nonfarm	684,200	687,800	671,300	-3,600	12,900
Total Private	605,400	599,900	592,900	5,500	12,500
Mining and Logging	1,100	1,000	1,100	100	0
Construction	30,200	29,400	26,900	800	3,300
Manufacturing	69,000	69,400	68,600	-400	400
Durable Goods	52,200	52,400	51,200	-200	1,000
Non-Durable Goods	16,800	17,000	17,400	-200	-600
Trade, Transportation, and Utilities	141,100	141,400	140,900	-300	200
Wholesale Trade	28,200	28,100	28,000	100	200
Retail Trade	96,300	96,500	97,200	-200	-900
Transportation, Warehousing, and Utilities	16,600	16,800	15,700	-200	900
Information	12,400	12,500	12,700	-100	-300
Financial Activities	38,900	38,600	37,800	300	1,100
Professional and Business Services	80,900	81,100	79,100	-200	1,800
Education and Health Services	122,100	122,300	120,100	-200	2,000
Leisure and Hospitality	83,700	79,500	80,500	4,200	3,200
Other Services	26,000	24,700	25,200	1,300	800
Government	78,800	87,900	78,400	-9,100	400
Federal Government	7,500	7,600	7,700	-100	-200
State Government	22,900	22,800	21,900	100	1,000
Local Government	48,400	57,500	48,800	-9,100	-400

Total Nonfarm Employment Trend through July 2017

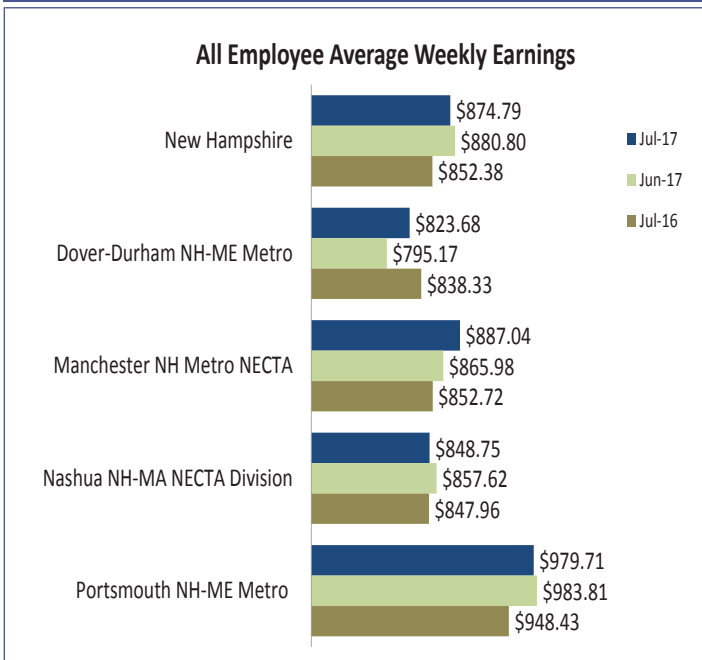


Not Seasonally Adjusted Estimates by Place of Establishment

Nonfarm Employment by Metropolitan Statistical Areas - July 2017



Total Private Average Weekly Earnings Data



Sector data for the four areas and hours and earnings data are available on our web site: www.nhes.nh.gov/elmi/statistics/ces-data.htm

Monthly Analysis of Current Employment Statistics (CES)

Seasonally Adjusted:

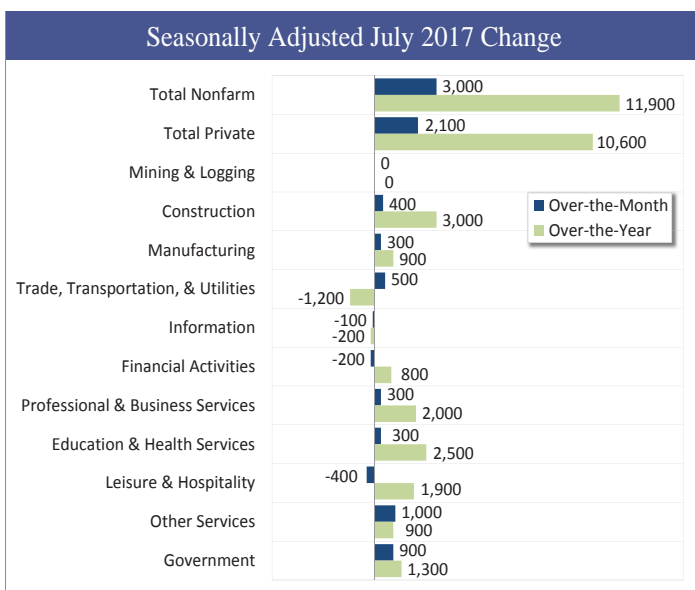
Total Nonfarm employment increased by 3,000 jobs in July, according to preliminary seasonally adjusted estimates.

The supersector with the largest over-the-month increase in employment was Other Services, gaining 1,000 jobs. Government added 900 jobs, while Trade, Transportation, and Utilities expanded payrolls by 500 positions over-the-month. Construction experienced a modest over-the-month employment gain of 400 jobs, and Manufacturing, Private Education and Health Services and Professional and Business Services each added 300 jobs from June.

Three supersectors experienced employment losses from June to July. The largest decrease was 400 jobs in Leisure and Hospitality. Financial Activities was down 200 jobs, while Information shed 100 positions over-the-month.

Total seasonally adjusted Nonfarm employment increased by 11,900 from July 2016 to July 2017. Construction, Private Education and Health Services, and Professional and Business Services were the main contributors, adding 3,000, 2,500, and 2,000 jobs, respectively. Leisure and Hospitality jobs increased by 1,900 over-the-year, and Government expanded employment by 1,300 from July 2016. Manufacturing and Other Services employment each grew by 900 jobs, and Financial Activities added 800 jobs over-the-year.

Two supersectors experienced employment contractions from July 2016 to July 2017. Trade, Transportation, and Utilities employment decreased by 1,200 jobs over-the-year, while Information lost 200 jobs from July 2016.



Unadjusted:

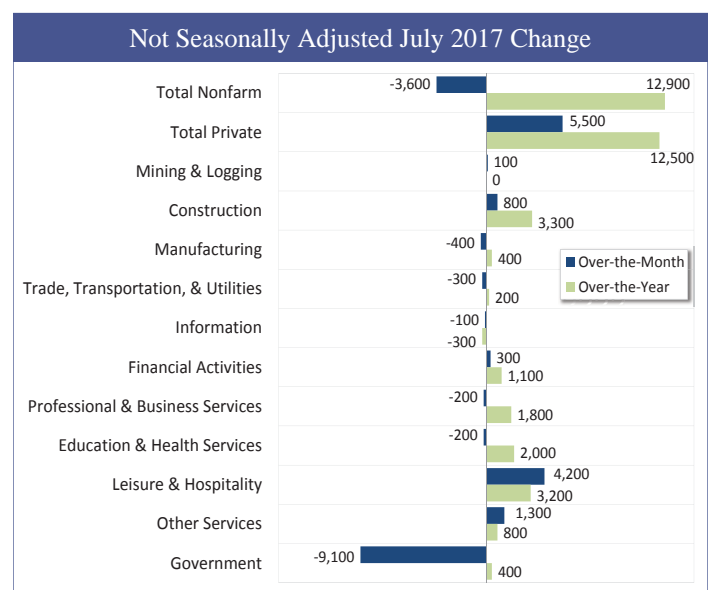
Preliminary unadjusted estimates for July show that Total Nonfarm employment decreased by 3,600 jobs over-the-month. A drop of 9,100 jobs from June in Government was the primary cause for this decline. Manufacturing employment dropped by 400 jobs over-the-month, while Trade, Transportation, and Utilities trimmed 300 jobs from June. Professional and Business Services and Private Education and Health Services employment each declined by 200 positions from June to July, and Information experienced a modest employment decrease of 100 jobs over-the-month.

Leisure and Hospitality, posting a gain of 4,200 positions over-the-month, and Other Services, added 1,300 jobs. Construction expanded by 800 jobs from June to July, while Financial Activities and Mining experienced modest employment increases of 300 and 100 jobs, respectively.

Total Nonfarm employment gained 12,900 jobs over-the-year, led by an increase of 3,300 jobs in Construction. Leisure and Hospitality added 3,200 positions from July 2016. Private Education and Health Services increased by 2,000 workers over-the-year, and Professional and Business Services payrolls expanded by 1,800 from July 2016 to July 2017. Financial Activities employment expanded 1,100 jobs from July 2016, while Other Services experienced an over-the-year gain of 800 jobs. Government and Manufacturing each gained 400 jobs from July 2016, while Trade, Transportation, and Utilities added 200 positions over-the-year.

The only supersector decreasing employment over-the-year was Information, dropping 300 jobs from July 2016.

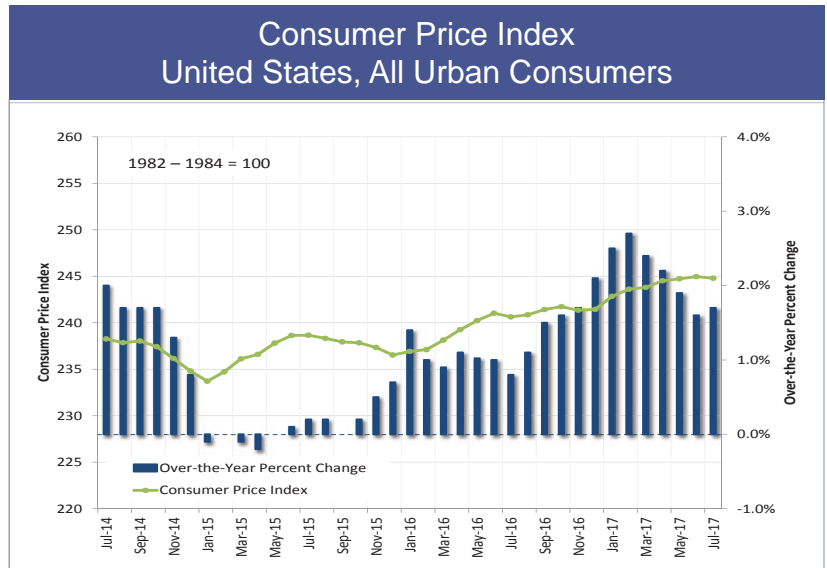
Ellie Goodbread, Research Analyst



For further analysis, see the *Detailed Monthly Analysis of Industry Employment Data* on our web site: www.nhes.nh.gov/elmi/statistics/ces-data.htm

Consumer Price Index				
United States, All Urban Consumers Not Seasonally Adjusted (CPI-U) (1982-1984=100)				
			Change From Previous	
Jul-17	Jun-17	Jul-16	Month	Year
244.786	244.955	240.628	-0.1%	1.7%

Northeast, All Urban Consumers Not Seasonally Adjusted (CPI-U) (1982-1984=100)				
			Change From Previous	
Jul-17	Jun-17	Jul-16	Month	Year
258.833	259.335	255.386	-0.2%	1.3%



Unemployment Compensation Claims Activity						
	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
Initial Claims	2,803	2,713	2,701	2,350	2,778	2,437
Continued Weeks Claimed	20,110	20,268	17,967	15,424	13,880	18,434
Average payment for a week of unemployment	\$319.68	\$316.35	\$321.94	\$325.76	\$338.97	\$319.43

New Hampshire Economic Conditions is published monthly in coordination with the Bureau of Labor Statistics and the Employment and Training Administration of the U.S. Department of Labor.

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Salem 893-9185	Somersworth 742-3600

Claims calls: 1-800-266-2252

New Hampshire Employment Security
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