The Value of Defense Contract Spending in New Hampshire - 2017

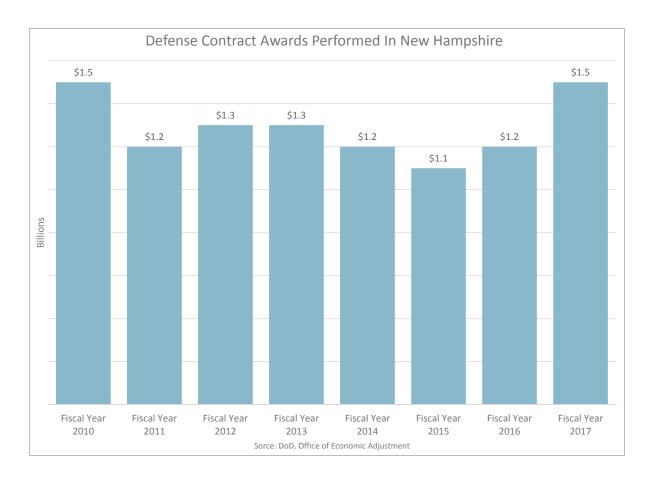
In fiscal year 2017,¹ defense spending accounted for 2.1 percent of gross domestic product (GDP) in New Hampshire, slightly lower than the national average of 2.3 percent.² The share of GDP represents the total spending of all defense contracts and payroll as a share of the state's GDP. This measure provides an understanding of the links between defense spending and a state's economy.

Defense contract spending in the state totaled a \$1.5 billion economic contribution during fiscal year 2017, and was the first time the value had been that high since fiscal

year 2010. Roughly, another \$212.1 million was paid to the 3,169 workers. Total payroll is the gross pay received by all workers, including active duty, civilian, National Guard, and Reserve employees. The total payroll does not include benefits for current or former defense personnel.

Another perspective to evaluating an area's dependence on defense contract spending and the associated economic effect of changes in spending is the defense spending per resident measure. Defense spending per resident in New Hampshire was \$1,308, ranking 20th highest among the states

| Unemployment Rates | 4 |
|-------------------------------|---|
| Current Employment Statistics | 4 |
| Claims Activity | 8 |
| | |



¹ Federal fiscal year runs from October 1 through September 30. Fiscal Year 2017 is October 1, 2016 through September 30, 2017.

² U.S. Department of Defense, Office of Economic Adjustment. "Defense Spending by State, FY2017." http://www.oea.gov/sites/default/files/fy2017/oea_defensespendingbystate_fy2017_webversion_20190123.pdf

and District of Columbia. New Hampshire's spending per resident was less than the national average of \$1,454.

The Department of Defense's Procurement and Acquisitions Policy provides the guidelines and laws related to pricing and procurement for government contracts. The policy is used to categorize spending on the products and services identified by the product service code listed in each prime contract award record. This statistic represents the majority of spending in the prime contract awarded only.

The majority of defense contract spending in New Hampshire was in Hillsborough County. The county's \$1.0 billion in defense contract spending far outweighed that of every other

county in the state combined. This is likely due to the location of the state's top defense contractors. Five of the ten defense contractors receiving the highest defense awards in New Hampshire are primarily headquartered in Hillsborough County, while the remaining contractors have offices in other counties.

Just over one-third of defense contract spending in New Hampshire, 36 percent, was contracted by the Air Force. The Navy/Marines

| 6 percent, was contracted by | by the Air Force. The Navy/Marin | nes during fiscal year |
|--|----------------------------------|---------------------------|
| Type of Defense Cor | ntract Spending in New Ha | mpshire - FY 2017 |
| Research Develop 109 Service, 14% | pment, Construction, 0% | |
| | | Supplies and uipment, 76% |

| Top Defense Contractors In New Hampshire Fiscal Year 2017 | | | | | | | |
|---|--------------|------------------------------|--|--|--|--|--|
| | | Primary | | | | | |
| | (M=millions) | Headquarter Locations | | | | | |
| BAE Systems | \$905.3 M | Hillsborough County | | | | | |
| Red River Computer Company | \$74.7 M | Sullivan County | | | | | |
| L3 Technologies | \$72.0 M | Rockingham County | | | | | |
| Elbit Systems | \$21.9 M | Hillsborough County | | | | | |
| Optics 1 | \$18.4 M | Hilsborough County | | | | | |
| Creare | \$17.4 M | Grafton County | | | | | |
| Rockwell Collins - ESA Vision Systems | \$14.6 M | Hillsborough County | | | | | |
| Windmill Intl (AQYR) | \$14.3 M | Hillsborough County | | | | | |
| Cutter Enterprises | \$13.0 M | Merrimack County | | | | | |
| Timken | \$12.0 M | Cheshire County | | | | | |
| | | Grafton County | | | | | |

Source: DoD, Office of Economic Adjustment

were responsible for 31 percent of defense contract spending and 22 percent was for the Army. The remaining 11 percent of defense contract spending was for "Other Defense." All other DoD activities, such as Defense Health Agency and Defense Logistics Agency, are categorized as "Other Defense."³

Over three-quarters of defense contract spending in New Hampshire during fiscal year 2017 was categorized for military supplies and

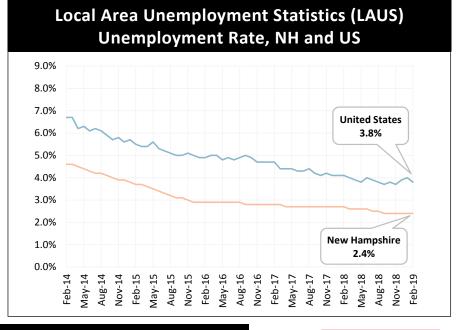
equipment. Another 14 percent was for service. Examples of "service" spending can include medical, logistics management, transportation, and electronic and communications. Research and development was identified as the category for another 10 percent of defense contract spending, while a negligible amount was categorized as construction.

Anita Josten Economist

³ U.S. Department of Defense, Office of Economic Adjustment. "Defense Spending by State, FY2017." Appendix 2: Methodology. http://www.oea.gov/sites/default/files/fy2017/oea_defensespendingbystate_fy2017_webversion_20190123.pdf

SEASONALLY ADJUSTED ESTIMATES

| Unemployment Estimates by Region | | | | | | | | |
|----------------------------------|--------|--------|--------|--|--|--|--|--|
| Seasonally Adjusted | Feb-19 | Jan-19 | Feb-18 | | | | | |
| United States | 3.8% | 4.0% | 4.1% | | | | | |
| Northeast | 3.8% | 3.8% | 4.3% | | | | | |
| New England | 3.2% | 3.3% | 3.7% | | | | | |
| Connecticut | 3.8% | 3.8% | 4.5% | | | | | |
| Maine | 3.4% | 3.5% | 3.2% | | | | | |
| Massachusetts | 3.0% | 3.1% | 3.6% | | | | | |
| New Hampshire | 2.4% | 2.4% | 2.7% | | | | | |
| Rhode Island | 3.9% | 4.0% | 4.3% | | | | | |
| Vermont | 2.4% | 2.5% | 2.7% | | | | | |
| Mid Atlantic | 4.0% | 4.0% | 4.5% | | | | | |
| New Jersey | 4.0% | 4.0% | 4.5% | | | | | |
| New York | 3.9% | 3.9% | 4.5% | | | | | |
| Pennsylvania | 4.0% | 4.1% | 4.5% | | | | | |



| | Nu | mber of Jobs | 5 | Change From | Previou |
|---|---------|---|---------|-------------|---------|
| | Feb-19 | Jan-19 | Feb-18 | Month | Year |
| Total Nonfarm | 688,200 | 686,100 | 681,300 | 2,100 | 6,900 |
| Total Private | 599,000 | 596,700 | 591,500 | 2,300 | 7,500 |
| Mining and Logging | 1,000 | 1,000 | 1,000 | 0 | (|
| Construction | 28,000 | 38,200 686,100 681,300 99,000 596,700 591,500 1,000 1,000 1,000 28,000 27,700 26,900 70,100 70,200 69,700 52,700 52,600 51,800 | | 300 | 1,100 |
| Manufacturing | 70,100 | 70,200 | 69,700 | -100 | 400 |
| Durable Goods | 52,700 | 52,600 | 51,800 | 100 | 900 |
| Non-Durable Goods | 17,400 | 17,600 | 17,900 | -200 | -500 |
| Trade, Transportation, and Utilities | 141,300 | 140,800 | 140,000 | 500 | 1,30 |
| Wholesale Trade | 28,700 | 28,700 | 28,000 | 0 | 70 |
| Retail Trade | 95,600 | 95,100 | 95,400 | 500 | 20 |
| Transportation, Warehousing, and Utilities | 17,000 | 17,000 | 16,600 | 0 | 40 |
| Information | 12,300 | 12,300 | 12,500 | 0 | -20 |
| Financial Activities | 33,800 | 34,100 | 34,800 | -300 | -1,00 |
| Financial and Insurance | 26,900 | 27,100 | 27,600 | -200 | -70 |
| Real Estate and Rental and Leasing | 6,900 | 7,000 | 7,200 | -100 | -30 |
| Professional and Business Services | 83,400 | 83,500 | 83,000 | -100 | 40 |
| Professional, Scientific, and Technical Services | 38,000 | 38,100 | 37,900 | -100 | 10 |
| Management of Companies and Enterprises | 9,000 | 9,000 | 9,100 | 0 | -10 |
| Administrative and Support and Waste Management and Remediation Services | 36,400 | 36,400 | 36,000 | 0 | 40 |
| Education and Health Services | 128,100 | 126,600 | 125,900 | 1,500 | 2,20 |
| Educational Services | 34,500 | 33,400 | 33,700 | 1,100 | 80 |
| Health Care and Social Assistance | 93,600 | 93,200 | 92,200 | 400 | 1,40 |
| Leisure and Hospitality | 74,600 | 74,100 | 72,600 | 500 | 2,00 |
| Arts, Entertainment, and Recreation | 11,900 | 11,900 | 12,200 | 0 | -30 |
| Accommodation and Food Services | 62,700 | 62,200 | 60,400 | 500 | 2,30 |
| Other Services | 26,400 | 26,400 | 25,100 | 0 | 1,30 |
| Government | 89,200 | 89,400 | 89,800 | -200 | -60 |
| Federal Government | 8,000 | 7,900 | 7,700 | 100 | 30 |
| State Government | 24,000 | 24,000 | 24,300 | 0 | -30 |
| Local Government | 57,200 | 57,500 | 57,800 | -300 | -60 |

Current month
is preliminary;
past months
are revised

Prior data and area data are available on our website at: www.nhes.nh.gov/elmi/statistics/ces-htm

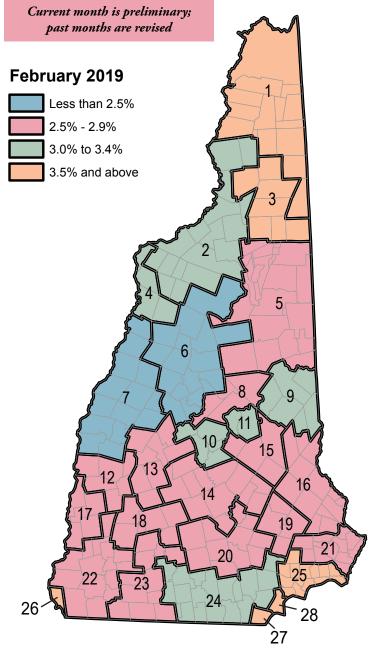
NOT SEASONALLY ADJUSTED ESTIMATES BY PLACE OF RESIDENCE

| Labor Force Estimates | | | | | | | | |
|--------------------------------|---------|---------|---------|--|--|--|--|--|
| New Hampshire | Feb-19 | Jan-19 | Feb-18 | | | | | |
| Total Civilian Labor Force | 766,360 | 765,060 | 757,670 | | | | | |
| Employed | 744,290 | 742,880 | 733,540 | | | | | |
| Unemployed | 22,070 | 22,180 | 24,130 | | | | | |
| Unemployment Rate | 2.9% | 2.9% | 3.2% | | | | | |
| United States (# in thousands) | Feb-19 | Jan-19 | Feb-18 | | | | | |
| Total Civilian Labor Force | 162,793 | 162,104 | 161,494 | | | | | |
| Employed | 156,167 | 154,964 | 154,403 | | | | | |
| Unemployed | 6,625 | 7,140 | 7,091 | | | | | |
| Unemployment Rate | 4.1% | 4.4% | 4.4% | | | | | |

| Unemployment Rates by Area | | | | | | | |
|----------------------------|--------|--------|--------|--|--|--|--|
| Counties | Feb-19 | Jan-19 | Feb-18 | | | | |
| Belknap | 2.9% | 3.0% | 3.4% | | | | |
| Carroll | 3.0% | 3.0% | 3.2% | | | | |
| Cheshire | 3.0% | 2.9% | 3.1% | | | | |
| Coös | 3.8% | 4.1% | 4.3% | | | | |
| Grafton | 2.4% | 2.4% | 2.5% | | | | |
| Hillsborough | 2.9% | 2.9% | 3.3% | | | | |
| Merrimack | 2.6% | 2.6% | 2.8% | | | | |
| Rockingham | 3.1% | 3.2% | 3.4% | | | | |
| Strafford | 2.7% | 2.6% | 2.8% | | | | |
| Sullivan | 2.5% | 2.3% | 2.7% | | | | |

| Man | | | | |
|------------|--|--------|--------|--------|
| Map Key | Labor Market Areas | Feb-19 | Jan-19 | Feb-18 |
| 1 | Colebrook, NH-VT LMA, NH Portion | 3.6% | 3.7% | 3.9% |
| 2 | Littleton, NH-VT LMA, NH Portion | 3.0% | 3.0% | 3.2% |
| 3 | Berlin NH Micropolitan NECTA | 4.4% | 4.7% | 4.9% |
| 4 | Haverhill, NH LMA | 3.0% | 3.2% | 3.3% |
| 5 | Conway, NH-ME LMA, NH Portion | 2.7% | 2.8% | 2.9% |
| 6 | Plymouth, NH LMA | 2.4% | 2.4% | 2.5% |
| 7 | Lebanon, NH-VT Micropolitan NECTA, NH Portion | 2.3% | 2.1% | 2.3% |
| 8 | Meredith, NH LMA | 2.7% | 2.7% | 3.3% |
| 9 | Wolfeboro, NH LMA | 3.3% | 3.4% | 3.9% |
| 10 | Franklin, NH LMA | 3.1% | 3.2% | 3.7% |
| 11 | Laconia, NH Micropolitan NECTA | 3.2% | 3.3% | 3.3% |
| 12 | Expanded Claremont, NH estimating area | 2.6% | 2.4% | 2.8% |
| 13 | New London, NH LMA | 2.6% | 2.5% | 2.6% |
| 14 | Concord, NH Micropolitan NECTA | 2.5% | 2.5% | 2.7% |
| 15 | Belmont, NH LMA | 2.8% | 3.0% | 3.6% |
| 16 | Dover-Durham, NH-ME Metropolitan NECTA, NH Portion | 2.7% | 2.6% | 2.8% |
| 17 | Charlestown, NH LMA | 2.6% | 2.5% | 2.5% |
| 18 | Hillsborough, NH LMA | 2.6% | 2.5% | 2.8% |
| 19 | Raymond, NH LMA | 2.9% | 2.9% | 3.1% |
| 20 | Manchester, NH Metropolitan NECTA | 2.7% | 2.7% | 3.0% |
| 21 | Portsmouth, NH-ME Metropolitan NECTA, NH Portion | 2.5% | 2.6% | 2.8% |
| 22 | Keene, NH Micropolitan NECTA | 2.9% | 2.7% | 3.0% |
| 23 | Peterborough, NH LMA | 2.9% | 2.8% | 3.1% |
| 24 | Nashua, NH-MA NECTA Division, NH Portion | 3.1% | 3.1% | 3.6% |
| 25 | Seabrook-Hampstead Area, NH Portion, Haverhill-Newburyport-Amesbury MA-NH NECTA Division | 3.7% | 3.8% | 4.1% |
| 26 | Hinsdale Town, NH Portion, Brattleboro, VT-NH LMA | 5.2% | 4.6% | 4.7% |
| 27 | Pelham Town, NH Portion, Lowell- Billerica-Chelmsford, MA-NH NECTA Division | 3.6% | 3.8% | 4.4% |
| 28 | Salem Town, NH Portion, Lawrence- Methuen-Salem, MA-NH NECTA Division | 3.8% | 4.1% | 4.0% |

| Unemployment Rates by Region | | | | | | | | |
|-------------------------------------|--------|--------|--------|--|--|--|--|--|
| Not Seasonally Adjusted | Feb-19 | Jan-19 | Feb-18 | | | | | |
| United States | 4.1% | 4.4% | 4.4% | | | | | |
| Northeast | 4.1% | 4.3% | 4.8% | | | | | |
| New England | 3.6% | 3.9% | 4.2% | | | | | |
| Connecticut | 4.4% | 4.7% | 5.0% | | | | | |
| Maine | 3.9% | 4.3% | 4.0% | | | | | |
| Massachusetts | 3.2% | 3.6% | 4.0% | | | | | |
| New Hampshire | 2.9% | 2.9% | 3.2% | | | | | |
| Rhode Island | 4.3% | 4.9% | 5.0% | | | | | |
| Vermont | 2.5% | 2.8% | 3.2% | | | | | |
| Mid Atlantic | 4.4% | 4.5% | 5.0% | | | | | |
| New Jersey | 4.7% | 4.6% | 5.0% | | | | | |
| New York | 4.4% | 4.6% | 5.1% | | | | | |
| Pennsylvania | 4.2% | 4.2% | 5.0% | | | | | |

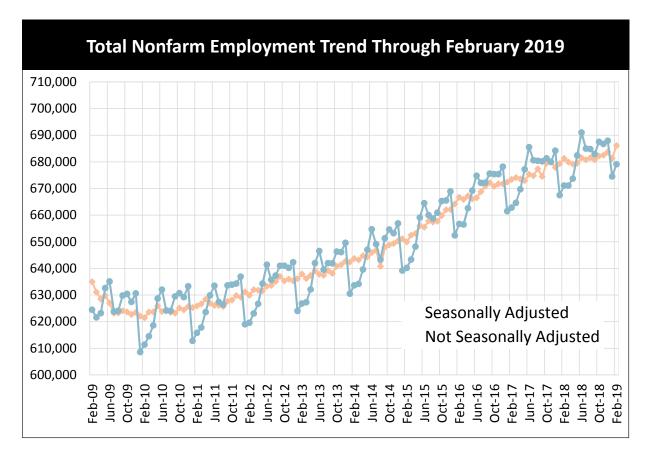


MONTHLY ESTIMATES BY PLACE OF ESTABLISHMENT

New Hampshire Nonfarm Employment Statewide Not Seasonally Adjusted

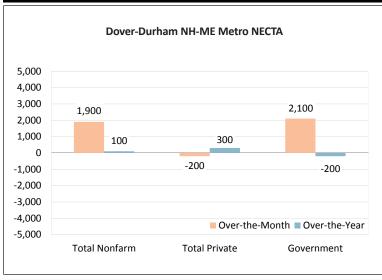
Current month is preliminary; past months are revised

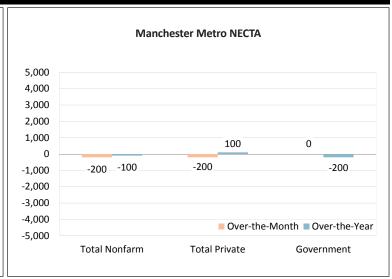
| | Nu | Number of Jobs | | | Previou |
|--|---------|----------------|---------|--------|---------|
| | Feb-19 | Jan-19 | Feb-18 | Month | Year |
| Total Nonfarm | 679,100 | 674,500 | 671,100 | 4,600 | 8,000 |
| Total Private | 586,600 | 585,700 | 578,300 | 900 | 8,300 |
| Mining and Logging | 900 | 900 | 900 | 0 | C |
| Construction | 26,200 | 26,200 | 24,800 | 0 | 1,400 |
| Manufacturing | 69,300 | 69,700 | 69,300 | -400 | C |
| Durable Goods | 52,100 | 52,100 | 51,500 | 0 | 600 |
| Non-Durable Goods | 17,200 | 17,600 | 17,800 | -400 | -600 |
| Trade, Transportation, and Utilities | 138,100 | 140,800 | 137,000 | -2,700 | 1,100 |
| Wholesale Trade | 28,500 | 28,700 | 27,800 | -200 | 700 |
| Retail Trade | 93,100 | 95,400 | 92,900 | -2,300 | 200 |
| Transportation, Warehousing, and Utilities | 16,500 | 16,700 | 16,300 | -200 | 200 |
| Information | 12,300 | 12,300 | 12,400 | 0 | -100 |
| Financial Activities | 33,600 | 34,000 | 34,400 | -400 | -800 |
| Professional and Business Services | 81,400 | 80,800 | 81,100 | 600 | 300 |
| Education and Health Services | 129,500 | 126,100 | 126,200 | 3,400 | 3,300 |
| Leisure and Hospitality | 69,500 | 68,900 | 67,500 | 600 | 2,000 |
| Other Services | 25,800 | 26,000 | 24,700 | -200 | 1,100 |
| Government | 92,500 | 88,800 | 92,800 | 3,700 | -300 |
| Federal Government | 7,900 | 7,800 | 7,600 | 100 | 300 |
| State Government | 25,000 | 21,500 | 25,400 | 3,500 | -400 |
| Local Government | 59,600 | 59,500 | 59,800 | 100 | -200 |

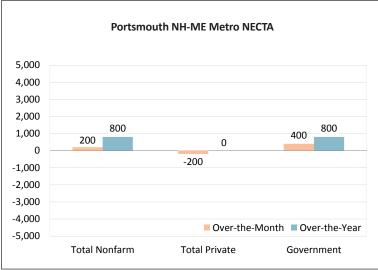


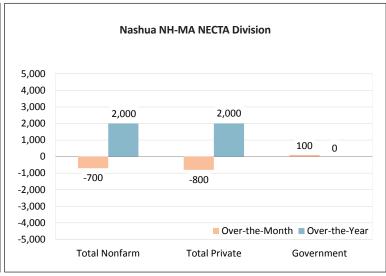
MONTHLY ESTIMATES BY PLACE OF ESTABLISHMENT

Nonfarm Employment by Metropolitan Statistical Areas - February 2019

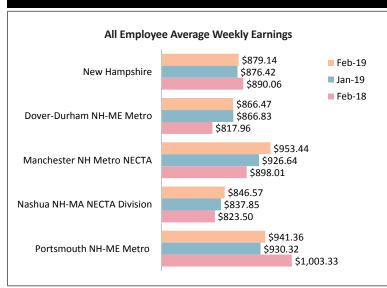


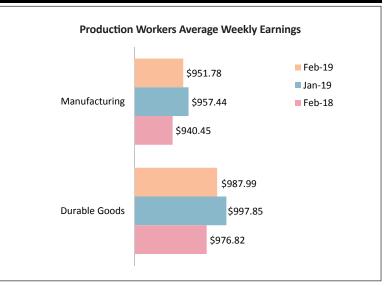






Total Private Average Weekly Earnings Data





Sector data for the four areas and hours earnings data are available on our website: www.nhes.nh.gov/elmi/statistics/ces-data.htm

MONTHLY ANALYSIS OF CURRENT EMPLOYMENT STATISTICS (CES)

Seasonally Adjusted

Total Nonfarm employment increased by 2,100 jobs in February, according to preliminary seasonally adjusted estimates. Private Education and Health Services had the largest over-the-month gain in employment, adding 1,500 jobs, followed by Trade, Transportation, and Utilities and Leisure and Hospitality with an increase of 500 positions each. Construction increased payrolls by 300 jobs from January.

Four supersectors experienced over-the-month employment losses in February. *Financial Activities* dropped 300 jobs, and *Government* decreased payrolls by 200 positions. *Manufacturing* and *Professional and Business Services* lost a modest 100 jobs each from January.

Seasonally adjusted *Total Nonfarm* employment increased 6,900 jobs from February 2018 to February 2019. *Private Education and Health Services* expanded by 2,200 jobs, while *Leisure and Hospitality* added 2,000 jobs. *Trade, Transportation, and Utilities* and *Other Services* expanded payrolls by 1,300 positions each overthe-year. *Construction* added 1,100 jobs, and *Manufacturing* and *Professional and Business Services* grew by 400 positions each from February 2018.

Three supersectors experienced over-the-year employment losses. *Financial Activities* dropped 1,000 jobs from February 2018. *Government* shed 600 positions, while *Information* decreased payrolls by 200.

Not Seasonally Adjusted

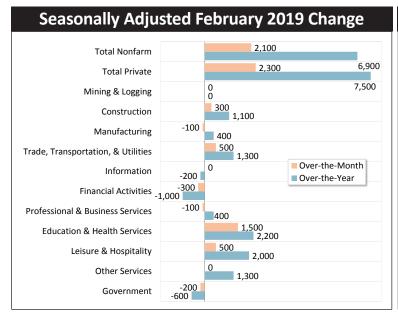
Preliminary unadjusted estimates for February show that *Total Nonfarm* employment increased 4,600 jobs over-the-month. *Government* had the largest increase, adding 3,700 jobs, followed by *Private Education and Health Services* with an increase of 3,400 jobs. *Professional and Business Services* and *Leisure and Hospitality* gained 600 positions each from January.

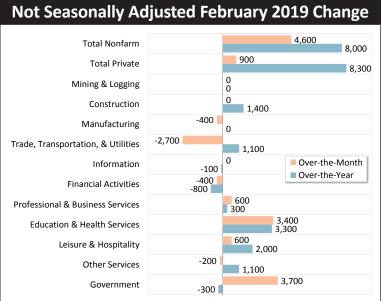
Four supersectors lost jobs over-the-month. *Trade, Transportation, and Utilities* dropped 2,700 jobs, while *Manufacturing* and *Financial Activities* lost 400 jobs each. *Other Services* experienced an employment decrease of 200 jobs from January.

Total Nonfarm employment increased 8,000 jobs from February 2018 to February 2019. Private Education and Health Services gained 3,300 jobs, while Leisure and Hospitality added 2,000 positions. Construction increased payrolls by 1,400 jobs, and Trade, Transportation, and Utilities gained 1,100 jobs over-the-year. Other Services added 1,000 jobs while Professional and Business Services expanded by 300 positions from February 2018.

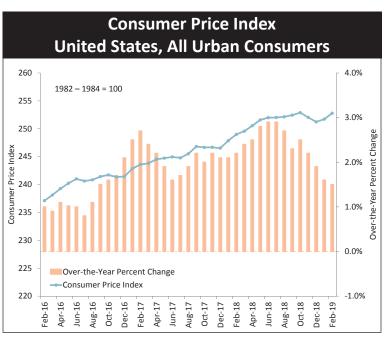
Three supersectors experienced an over-the-year employment loss. *Financial Activities* employment decreased by 800 positions from February 2018, and *Government* dropped 300 jobs. *Information* lost a modest 100 jobs over-the-year.

Ellie Goodbread Research Analyst





| | Consumer Price Index | | | | | | | |
|--|----------------------|--------------|---------------|----------|--|--|--|--|
| United States, Al Not Seasonally Adj | | | | | | | | |
| | | | Change From I | Previous | | | | |
| Feb-19 | Jan-19 | Feb-18 Month | | Year | | | | |
| 252.776 | 251.712 | 248.991 | 0.4% | | | | | |
| Northeast, All Urban Consumers Not Seasonally Adjusted (CPI-U) (1982-1984=100) Change From Previous | | | | | | | | |
| Feb-19 | | | | | | | | |
| 266.706 | 266.109 | 263.260 | 0.2% | 1.3% | | | | |



| Unemployment Compensation Claims Activity | | | | | | | | |
|--|----------|----------|----------|----------|----------|----------|--|--|
| Sep-18 Oct-18 Nov-18 Dec-18 Jan-19 Feb-1 | | | | | | | | |
| Initial Claims | 1,533 | 1,661 | 2,048 | 2,786 | 2,986 | 2,244 | | |
| Continued Weeks Claimed | 11,363 | 12,056 | 11,932 | 16,132 | 18,266 | 17,225 | | |
| Average payment for a week of unemployment | \$350.71 | \$352.60 | \$343.71 | \$335.16 | \$328.92 | \$329.03 | | |

New Hampshire Economic Conditions is published monthly in coordination with the Bureau of Labor Statistics and the Employment Training Administration of the U.S. Department of Labor.

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|--------------------|-------------|----------|
| Concord | Conway | 447-5924 |
| Keene 352-1904 | Laconia | 524-3960 |
| Littleton 444-2971 | Manchester | 627-7841 |
| Nashua 882-5177 | Portsmouth | 436-3702 |
| Salem 893-9185 | Somersworth | 742-3600 |

Claims calls: 1-800-266-2252



New Hampshire Employment Security

Economic and Labor Market Information Bureau

