

What You Will Find in the Career Planning Guide

1 Occupation, SOC Code, and Description	2 NH Occupational Projections					3 Future Outlook	4 2019 Wage Entry Level Median	5 Usual Entry-Level Preparation			6 Apprentice Military NH License			7 Holland Interests			8 Career Cluster
	Employment 2018	Employment 2028	Avg. Annual Openings Exits	Avg. Annual Openings Transfers	Avg. Annual Openings Total			Education	Experience	Training				1 st	2 nd	3 rd	
Accountants and Auditors (13-2011): Examine, analyze, and interpret accounting records to prepare or audit financial statements. Install or advise on systems of recording financial and budgetary data.	5,199	5,705	173	398	619	↑	\$24.59 \$32.27	Bachelor's degree	None	None	★	★		C	E		Finance

1 Occupation, SOC Code, Description

The occupation title, the Standard Occupational Classification (SOC) code, and a brief description of work tasks and activities. Actual responsibilities of the job may differ from the description, depending on the employer, educational level, and related work experience.

2 New Hampshire Occupational Projections

Estimated and projected employment, and average annual job openings are shown for each occupation. ('n' indicates data are confidential.)

Employment

- **2018:** Estimated number of workers who were employed in 2018
- **2028:** Projected number of workers who will be employed in 2028

Average Annual Job Openings

- **Exits:** Job openings created when a worker permanently exits the labor force, to retire, to attend school, to care for family, or a similar reason.
- **Transfers:** Job openings created when workers transfer to employment in another job family, such as promotion to a managerial position.
- **Total:** Estimated average annual new job openings (average annual change, 2018 to 2028), plus labor force exits, plus occupational transfers.

3 New Hampshire Future Outlook

An indicator of expected employment prospects, based on the projected percent change from 2018 to 2028 (growth rate) and the projected number of annual job openings. There are four categories:

- ↑ **Very Favorable:** high projected growth and high projected openings
- ↗ **Favorable:** high projected growth with a low number of openings, low projected growth with a high number of openings, or average projected growth and average openings
- ↘ **Less Favorable:** low projected growth and average openings or high projected growth and very low openings
- ↓ **Not Favorable:** negative projected growth (declining) and very low or no openings

4 2019 Entry Level and Median Wage

The 2019 entry level and median hourly wage rates in New Hampshire. For occupations without a standard work week, such as teachers, the annual entry level and median salary is shown. Actual pay depends on the employer, education, and experience. Based on Occupational Employment Statistics (OES) survey data. Note: *NP* indicates data are not publishable; *NA* indicates data are not available; *#* indicates the hourly wage is over \$100.

6 Alternatives for Occupational Preparation and Additional Requirements

Military: a military equivalent exists. See *My Next Move for Veterans* at www.mynextmove.org/vets/
Apprentice: apprenticeship is an option for gaining competence in this occupation
NH License: a license, certification, or registration issued by the State of New Hampshire may be required. See *Licensed Occupations in New Hampshire*, at www.nhes.nh.gov/elmi/products/licertocc/index.htm

5 Usual Entry-Level Preparation: Education, Experience, and Training

Education, related work experience, and on-the-job training usual for entry-level workers.

Educational Requirements

- **Doctoral or Professional degree:** PhD or professional practice degree (such as MD, DDS, JD, DVM, or PharmD)
- **Master's degree:** one to two years of study after completing a bachelor's degree
- **Bachelor's degree:** four-year college degree
- **Associate's degree:** two-year college degree
- **Postsecondary non-degree award:** a certificate or diploma earned in one to two years of postsecondary study
- **Some college, no degree:** some study at the college level, without attaining a degree
- **High school:** secondary diploma or equivalent

Work Experience in a Related Occupation

- **None:** no related work experience needed
- **Less than 5 years:** up to five years of related experience
- **5 or more years:** five years or more of related experience

Job Training

Typical on-the-job training needed to gain competency.

- **Internship or residency:** post-degree internship or residency performed under supervision
- **Apprenticeship:** supervised, paid work combined with classroom education
- **Long-term OJT:** over 12 months of on-the-job training
- **Moderate-term OJT:** one to 12 months of on-the-job training
- **Short-term OJT:** one month or less of informal training
- **None:** specific training not

7 Holland Interests

The Holland Interest Profile is a two- or three-letter code indicating the interest profile of workers in an occupation. A match between your interests and that of workers in an occupation can mean more career satisfaction. The Holland interest types are *Realistic*, *Investigative*, *Artistic*, *Social*, *Enterprising*, and *Conventional*. Interest profiles are represented by the first letter of the six interest types (RIASEC). For more on Holland interest types, see *Career Exploration by Holland Interest Codes* at www.nhes.nh.gov/elmi/career/career-assess.htm.

8 Career Cluster

The National Career Clusters Framework has identified 16 *career clusters*, which organize occupations into groups based on industry, skills, or products. Each cluster is further divided into pathways corresponding to educational courses and training programs leading to career advancement opportunities. The primary career cluster for each occupation is listed.