

NEW HAMPSHIRE CAREER PLANNING GUIDE 2020-2030

Human Services Cluster Occupation, SOC Code, and Description	NH Occupational Projections					Future Outlook	2021 Wage Entry Level Median	Usual Entry-Level Preparation Education	Entry-Level Preparation			Apprentice	Military	NH License	Holland Interests			Career Pathways
	Employment 2020	Employment 2030	Avg. Annual Openings		Total				Experience	Training	1 <sup>st</sup>				2 <sup>nd</sup>	3 <sup>rd</sup>		
	Exits	Transfers																
<b>Barbers (39-5011):</b> Provide barbering services, such as cutting, trimming, shampooing, and styling hair, trimming beards, or giving shaves.	646	723	26	39	73	↑	n/a n/a	Postsecondary non-degree award	None	None	★	★	★	R	E	C	Personal Care Services	
<b>Child, Family, and School Social Workers (21-1021):</b> Provide social services and assistance to improve the social and psychological functioning of children and their families. May arrange adoptions or find foster homes for children. In schools, deal with issues like teen pregnancy or misbehavior.	696	776	21	46	75	↑	\$19.98 \$23.41	Bachelor's degree	None	None			★	S	E		Family and Community Services	
<b>Childcare Workers (39-9011):</b> Attend to children at schools, businesses, private households, and childcare institutions. Perform a variety of tasks, such as dressing, feeding, bathing, and overseeing play.	3,555	3,823	248	258	533	↑	\$8.91 \$11.14	High school diploma or equivalent	None	Short-term OJT	★		★	S	A		Personal Care Services	
<b>Clergy (21-2011):</b> Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members.	769	784	32	45	79	↗	\$19.41 \$29.74	Bachelor's degree	None	Moderate-term OJT		★	★	S	E	A	Family and Community Services	
<b>Clinical, Counseling, and School Psychologists (19-3031):</b> Diagnose and treat mental disorders, learning disabilities, and cognitive, behavioral, and emotional problems using individual, child, family, and group therapies. May address student learning and behavioral problems and counsel students or families.	454	498	12	19	35	↑	n/a n/a	Doctoral or professional degree	None	Internship/residency		★	★	I	S		Counseling and Mental Health Services	
<b>Community and Social Service Specialists, All Other (21-1099):</b> All community and social service specialists not listed separately.	559	656	21	42	73	↑	\$16.91 \$22.66	Bachelor's degree	None	None				S	E	C	Family and Community Services	
<b>Community Health Workers (21-1094):</b> Assist individuals and communities to adopt healthy behaviors. Conduct outreach for medical personnel or health organizations to implement programs in the community that promote, maintain, and improve individual and community health.	283	355	11	22	40	↑	\$14.94 \$18.67	High school diploma or equivalent	None	Short-term OJT	★			S	I	E	Family and Community Services	
<b>Counselors, All Other (21-1019):</b> All counselors not listed separately.	62	68	2	4	7	↘	\$16.08 \$18.52	Master's degree	None	None		★		S	I		Counseling and Mental Health Services	
<b>Crematory Operators and Personal Care and Service Workers, All Other (39-9098):</b> All other personal care and service workers not listed separately. Includes Crematory Operators.	53	67	3	4	8	↗	n/a n/a	High school diploma or equivalent	None	Short-term OJT		★	★	E	R	S	Personal Care Services	
<b>Directors, Religious Activities and Education (21-2021):</b> Plan, direct, or coordinate programs designed to promote the religious education or activities of a denominational group. May provide counseling and guidance relative to marital, health, financial, and religious problems.	433	434	17	32	49	↗	\$13.55 \$14.77	Bachelor's degree	Less than 5 years	None		★		E	S	C	Family and Community Services	
<b>Embalmers (39-4011):</b> Prepare bodies for interment in conformity with legal requirements.	n	n	n	n	n	↓	n/a n/a	Associate's degree	None	Long-term OJT	★	★	★	R	C	I	Personal Care Services	
<b>Exercise Trainers and Group Fitness Instructors (39-9031):</b> Instruct or coach groups or individuals in exercise activities for the primary purpose of personal fitness. Demonstrate techniques and form, observe participants, and explain to them corrective measures necessary to improve their skills. Develop and implement individualized approaches.	2,008	2,869	143	232	461	↑	\$14.77 \$22.65	High school diploma or equivalent	None	Short-term OJT	★	★		S	R	E	Personal Care Services	

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<b>First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Services (39-1098):</b> Supervise and coordinate activities of personal service workers in home or residential care settings, or directly supervise and coordinate activities of entertainment at golf courses, salons, spas, and hotels.	970	1,203	40	75	138	↑	n/a n/a	High school diploma or equivalent	Less than 5 years	None		★		E	C	S	Personal Care Services
<b>Funeral Attendants (39-4021):</b> Perform a variety of tasks during funeral, such as placing casket in parlor or chapel prior to service; arranging floral offerings or lights around casket; directing or escorting mourners; closing casket; and issuing and storing funeral equipment.	100	105	6	8	14	↘	\$15.83 \$22.44	High school diploma or equivalent	None	Short-term OJT		★		S	E	R	Personal Care Services
<b>Funeral Service Managers (11-9061):</b> Plan, direct, or coordinate the services or resources of funeral homes. Includes activities such as determining prices for services or merchandise, and managing the facilities of funeral homes.	n	n	n	n	n	↘	\$31.13 \$46.66	Associate's degree	Less than 5 years	None	★	★		E	C	S	Personal Care Services
<b>Hairdressers, Hairstylists, and Cosmetologists (39-5012):</b> Provide beauty services such as shampooing, cutting, coloring, and styling hair, and massaging and treating scalp. May apply makeup, dress wigs, perform hair removal, and provide nail and skin care services.	3,482	4,155	202	212	481	↑	\$11.41 \$14.16	Postsecondary non-degree award	None	None	★		★	A	E	S	Personal Care Services
<b>Health Education Specialists (21-1091):</b> Provide and manage health education programs that help individuals, families, and communities maximize and maintain healthy lifestyles. Use data to identify community needs prior to planning, implementing, monitoring, and evaluating programs designed to encourage healthy lifestyles, policies, and environments. May link health systems, health providers, insurers, and patients to address individual and population health needs.	253	296	9	19	32	↑	\$22.56 \$30.56	Bachelor's degree	None	None	★			S	E		Family and Community Services
<b>Healthcare Social Workers (21-1022):</b> Provide individuals, families, and groups with the psychosocial support needed to cope with chronic, acute, or terminal illnesses. Advise family caregivers, provide patient education and counseling, and make referrals for other services.	626	686	18	42	66	↑	\$25.57 \$30.71	Master's degree	None	Internship/residency				S	I		Family and Community Services
<b>Laundry and Dry-Cleaning Workers (51-6011):</b> Operate or tend washing or dry-cleaning machines to wash or dry-clean industrial or household articles such as cloth garments, suede, leather, furs, blankets, draperies, linens, rugs, and carpets. Includes spotters and dyers of these articles.	695	781	48	50	107	↑	\$11.37 \$14.01	No formal educational credential	None	Short-term OJT	★	★		R	C		Personal Care Services
<b>Manicurists and Pedicurists (39-5092):</b> Clean and shape customers' fingernails and toenails. May polish or decorate nails.	399	542	24	25	63	↑	\$12.76 \$17.05	Postsecondary non-degree award	None	None	★		★	R	E	S	Personal Care Services
<b>Marriage and Family Therapists (21-1013):</b> Diagnose and treat mental and emotional disorders, whether cognitive, affective, or behavioral, within the context of marriage and family systems. Apply psychotherapeutic and family systems theories and techniques in the delivery of services.	37	41	1	2	3	↘	\$17.64 \$22.35	Master's degree	None	Internship/residency			★	S	A	I	Counseling and Mental Health Services
<b>Mental Health and Substance Abuse Social Workers (21-1023):</b> Assess and treat individuals with mental, emotional, or substance abuse problems, including alcohol, tobacco, and/or other drugs. Provide therapy, crisis intervention, case management, client advocacy, prevention, or education.	466	538	14	32	53	↑	\$20.89 \$29.56	Master's degree	None	Internship/residency			★	S	I	A	Counseling and Mental Health Services

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<b>Morticians, Undertakers and Funeral Directors (39-4031):</b> Perform various tasks to arrange and direct funeral services, such as interviewing family to arrange details, selecting pallbearers, aiding with the selection of officials for religious rites, and providing transportation for mourners.	84	89	4	6	10	↘	\$26.43 \$30.87	Associate's degree	None	Long-term OJT		★	★	E	S	C	Personal Care Services
<b>Pressers, Textile, Garment, and Related Materials (51-6021):</b> Press or shape articles by hand or machine.	143	132	6	8	13	↓	\$10.87 \$11.35	No formal educational credential	None	Short-term OJT				R	C		Personal Care Services
<b>Psychologists, All Other (19-3039):</b> All psychologists not listed separately. Includes Neuropsychologists and Clinical Neuropsychologists.	97	98	2	4	6	↘	\$24.82 \$56.62	Master's degree	None	Internship/residency		★	★	I	S		Counseling and Mental Health Services
<b>Rehabilitation Counselors (21-1015):</b> Counsel individuals coping with personal, social, and vocational difficulties resulting from birth defects, illness, disease, accidents, or the stress of daily life. Assess client needs and design rehabilitation programs, including counseling, training, or job placement.	365	407	13	23	40	↑	\$15.42 \$21.42	Master's degree	None	None		★		S	I		Counseling and Mental Health Services
<b>Religious Workers, All Other (21-2099):</b> All religious workers not listed separately.	194	194	12	14	26	↗	\$18.61 \$22.04	Bachelor's degree	None	None	★	★		S	E	A	Family and Community Services
<b>Residential Advisors (39-9041):</b> Coordinate activities in secondary and college dormitories, group homes, or similar establishments. Order supplies and determine need for maintenance, repairs, and furnishings. May assign rooms. May assist residents with problems or refer them to counseling.	521	611	28	51	88	↑	\$13.72 \$14.77	High school diploma or equivalent	None	Short-term OJT		★		S	E	C	Personal Care Services
<b>Shampooers (39-5093):</b> Shampoo and rinse customers' hair.	n	n	n	n	n	↗	n/a n/a	No formal educational credential	None	Short-term OJT				R	E	C	Personal Care Services
<b>Skincare Specialists (39-5094):</b> Provide skincare treatments to face and body to enhance an individual's appearance. Includes electrologists and laser hair removal specialists.	340	447	20	21	52	↑	\$11.40 \$15.30	Postsecondary non-degree award	None	None	★	★		E	S	R	Personal Care Services
<b>Social and Community Service Managers (11-9151):</b> Plan, direct, or coordinate the activities of a social service program or community outreach organization. Oversee the program or organization's budget and policies regarding participant involvement, program requirements, and benefits.	889	1,033	29	52	95	↑	\$22.18 \$29.54	Bachelor's degree	Less than 5 years	None		★		E	S		Family and Community Services
<b>Social and Human Service Assistants (21-1093):</b> Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services.	1,881	2,224	82	155	271	↑	\$13.81 \$17.75	High school diploma or equivalent	None	Short-term OJT	★			C	S	E	Family and Community Services
<b>Social Workers, All Other (21-1029):</b> All social workers not listed separately.	146	149	4	9	13	↘	\$27.45 \$38.72	Bachelor's degree	None	None		★		S	I		Family and Community Services

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<b>Substance Abuse, Behavioral Disorder, and Mental Health Counselors (21-1018):</b> Counsel and advise individuals and groups to promote mental and emotional health, emphasizing prevention. May help individuals deal with a broad range of mental health issues, such as addictions and substance abuse; family, parenting, and marital problems.	2,047	2,569	75	137	264	↑	\$16.11 \$22.42	Bachelor's degree	None	None	★	★	S	I	A	Counseling and Mental Health Services	
<b>Tailors, Dressmakers, and Custom Sewers (51-6052):</b> Design, make, alter, repair, or fit garments.	113	101	8	5	12	↓	\$12.69 \$14.17	No formal educational credential	None	Moderate-term OJT	★		R	A	E	Personal Care Services	