



Managers

Managers are engaged in planning, organizing, directing, and evaluating all or part of a business organization, and the allocation and use of financial, human, and material resources. Some manage a business entity, while others supervise.

Occupation by Minimum Education Level

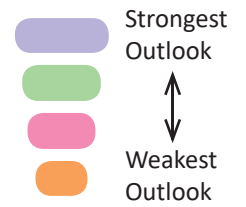
Enterprising-Realistic

Bachelor's degree

Occupation	Entry Wage	Average Wage	Job Outlook
Construction Managers	\$62,293	\$95,536	116
Architectural and Engineering Managers	\$102,965	\$154,475	82

High school diploma or equivalent

Farmers, Ranchers, and Other Agricultural Managers	n	n	292
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Numbers inside the shapes represent Average Annual Openings

Data Source:
May 2017 Occupational
Employment & Wages;
Aged to June 2018

Employment Projections,
2016-2026

n = not available



www.nhes.nh.gov/elmi/

Enterprising-Conventional

Master's degree

Curators	\$34,711	\$49,225	10
Education Administrators, Postsecondary	\$62,909	\$114,282	66

Bachelor's degree

Administrative Services Managers	\$63,187	\$98,774	76
Chief Executives	\$97,893	\$191,829	76
Compensation and Benefits Managers	\$82,175	\$123,628	4
Computer and Information Systems Managers	\$93,896	\$141,595	169
Financial Examiners	\$59,980	\$96,213	14
Financial Managers	\$70,944	\$122,992	379
General and Operations Managers	\$60,099	\$128,684	1,045
Human Resources Specialists	\$40,172	\$63,085	241
Industrial Production Managers	\$83,278	\$133,430	67
Labor Relations Specialists	\$26,256	\$68,910	18
Logisticians	\$49,309	\$74,306	50
Marketing Managers	\$83,689	\$142,060	117
Medical and Health Services Managers	\$72,664	\$121,505	158
Personal Financial Advisors	\$49,610	\$116,977	86
Purchasing Managers	\$86,357	\$121,121	31
Sales Managers	\$87,141	\$146,328	175

High school diploma or equivalent

Transportation, Storage, and Distribution Managers	\$79,940	\$111,204	25
Lodging Managers	\$41,953	\$63,760	42
Postmasters and Mail Superintendents	\$64,278	\$74,961	7
Property, Real Estate, and Community Association Managers	\$44,168	\$69,101	89