

Guides



Guides are interested in helping people, providing guidance or direction to people making decisions, some easy and some difficult. They work in diverse businesses such as courts, police departments, legislatures, funeral homes, schools, hotels, restaurants, or spas.

Enterprising - Social

Occupation by Entry-Level Education	Entry Wage	Median Wage	Job Openings *
Master's degree			
Education Administrators, Kindergarten through Secondary	\$69,062	\$97,684	106
Bachelor's degree			
Agents and Business Managers of Artists, Performers, and Athletes	\$60,391	\$75,443	n
Credit Counselors	\$36,516	\$46,329	42
Directors, Religious Activities and Education	\$28,180	\$30,716	49
Education Administrators, All Other	\$42,602	\$59,223	10
Human Resources Managers	\$84,501	\$127,167	65
Legislators	\$16,989	\$17,602	17
Public Relations and Fundraising Managers	n/a	n/a	65
Social and Community Service Managers	\$46,127	\$61,443	95
Training and Development Managers	\$89,994	\$125,962	25
Associate's degree			
Legal Support Workers, All Other	\$51,398	\$75,938	7
Morticians, Undertakers, and Funeral Arrangers	\$54,964	\$64,216	10
Postsecondary non-degree award			
Skincare Specialists	\$23,722	\$31,826	52
High school diploma or equivalent			
Customer Service Representatives	\$28,970	\$37,920	1,351
First-Line Supervisors of Police and Detectives	\$70,982	\$85,271	44
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$41,482	\$77,519	536
Tour and Travel Guides	\$25,932	\$30,162	45
No formal educational credential			
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	\$20,226	\$26,182	411

* Bolded numbers indicate occupations with a **Very Favorable Job Outlook**

n = Data not available

Data Sources:

• 2021 *Occupational Employment & Wages*

• *Occupational Employment Projections, 2020-2030*

www.nhes.nh.gov/elmi

