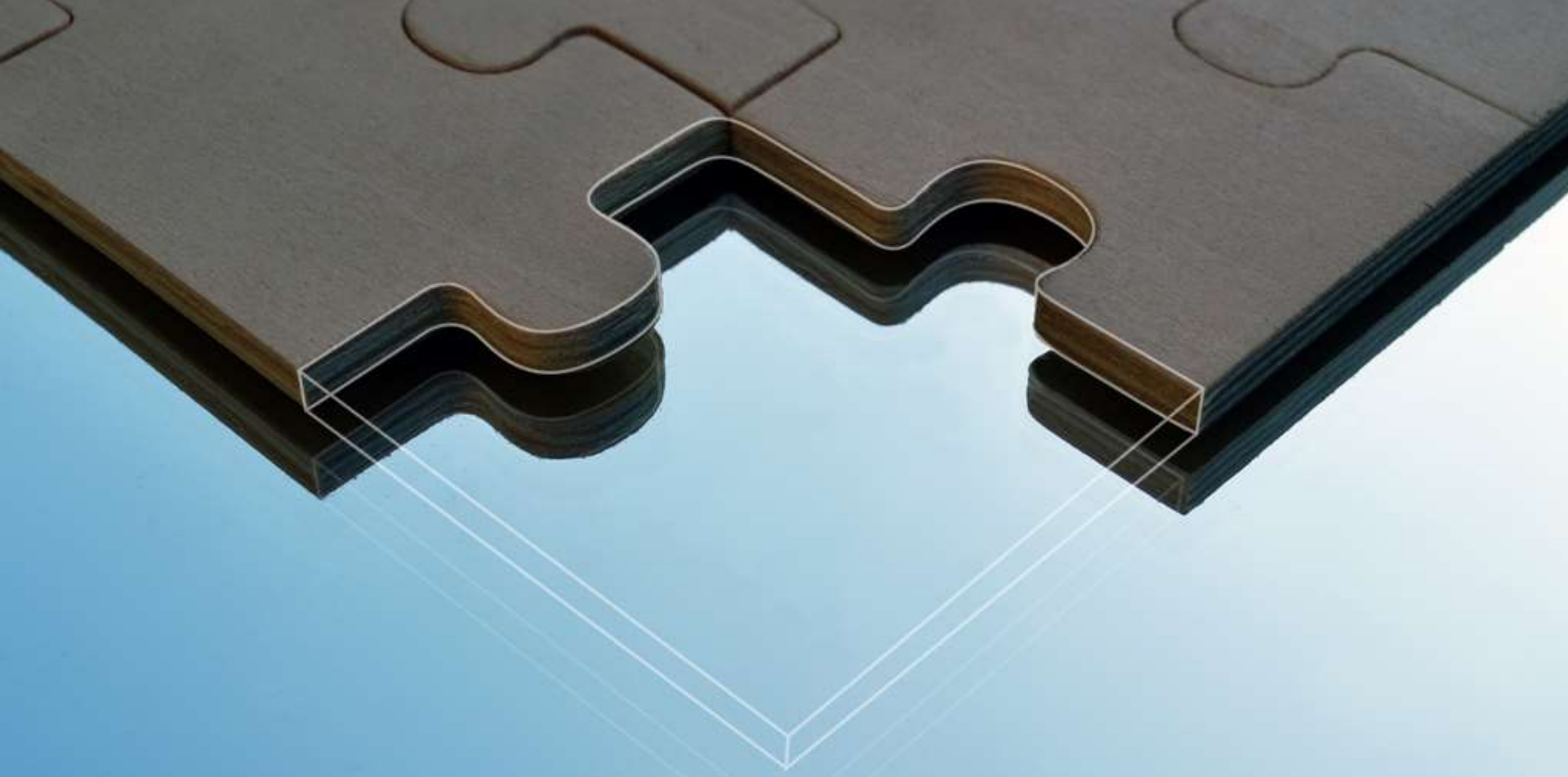

Putting the Pieces Together

LMI 101.4

Using *Job Outlook & Locator* to Find Business Contacts

Economic and Labor Market Information Bureau
New Hampshire Employment Security, Concord NH

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How to put all the pieces together

Knowing how to use the Job Outlook and Locator

We introduced all the aspects from the long-term occupational projections in the last training. The Job Outlook and Locator combines the projections information with other sources of labor market information to provide a more complete package of details for each occupation.

What's included

- ✓ SOC code and Occupational Title
- ✓ Generic Job Description
- ✓ Alternate Job Titles
- ✓ Training and Education
- ✓ Average Wage
- ✓ Estimated Employment
- ✓ Projected Growth Rate
- ✓ Annual Job Openings
- ✓ Type of Business Where Occupation is Typically Employed – NAICS Industry

How information is organized

- × Introduction
- × Education and Training Definitions and Descriptors
- × Growth Rate Descriptors
- × Description How to Use Information
- × Occupations with all related data – SOC Code order
- × Long-Term Industry Projections
- × Index of Occupational Titles & SOC Code

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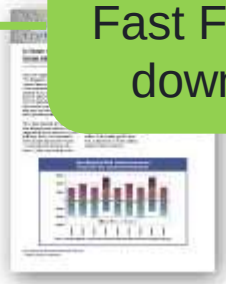

Economic Conditions
...ion which highlights economic
...ecting the state, including ... more

A Closer Look at New Hampshire's Business Employment Dynamics –Gross Job Gains and Gross Job Losses 2013Q3 through 2015Q3

The Hospitality Industry Cluster in New Hampshire
An overview of the Hospitality industry cluster in New Hampshire that looks at the statewide hospitality industry, career paths, hospitality by county, and the economic impact of leisure and hospitality in Carroll, Coös, and Belknap Counties. ... more

Recent Updates

- Business Employment Dynamics (02/04/16)
- LMI Training Presentation: What Do You Want To Be?! (02/04/16)
- Vital Signs Reading: Energy Generation in New Hampshire (02/04/16)
- Economic Conditions (02/04/16)
- Affirmative Action Population Statistics (01/28/16)

Unemployment Rates

	Dec-15	Nov-15	Dec-14
New Hampshire			
SA	3.1%	3.2%	4.0%
NSA	2.9%	3.2%	3.8%
United States			
SA	5.0%	5.0%	5.6%
NSA	4.8%	4.8%	5.4%

SA = Seasonally Adjusted
NSA = Not Seasonally Adjusted

- Latest Release
- LAUS Data Release Schedule
- Current Employment Statistics Data Release Schedule

Unemployment Claims

December 2015

Initial Claims	4,792
Continued Weeks Claimed	19,396
Average payment for a week of unemployment	$309.36

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- The Hospitality Industry Cluster in New Hampshire (02/03/16)
- Short-term Employment Projections (02/02/16)
- Alternative Measures of Labor Underutilization (01/29/16)
- Affirmative Action Population Statistics (01/28/16)
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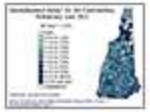
Latest Data

LMI Chartroom Slideshow



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Employment Projections

Employment Projections by Industry and Occupation, base year 2012 to projected year 2022

New Hampshire Employment Projections by Industry and Occupation, 2012-2022

Long-term projections of employment by industry and occupation for a ten-year time span estimated biennially. The latest edition estimates employment for 2012 and projects employment to 2022 for 114 industries and more than 700 occupations.

Long-Term Projections, 2012-2022 (June 2014)

Industry Projections Statewide, 2012-2022 (Jun

Occupational Projections Statewide, 2012-2022

Charts:

- Most Openings in Science, Technology, Engine (STEM) Occupations, 2012-2022
- Most Openings in Occupations Requiring Postsecondary Non-degree Training, 2012-2022

Once on the Projections homepage, scroll down to the bottom.

Planning Regions—Looking Ahead to 2022

A brief summary of the leading industries and occupations in each of New Hampshire's nine planning regions.

Planning Regions (January 2015)

New Hampshire Employment Projections by Planning Region, 2012-2022

Data tables include base year employment, projected employment, projected change (both numerical and percent), and for occupations, projected openings from growth and replacement needs.

Job Outlook and Locator by Industry and Occupation, base year 2012 to projected year 2022

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Full Publication June 2014 (965k)

Review information and resources in the Introduction

Job Outlook and Locator Sections

- Introduction Introduction
- 11-0000 Management Occupations
- 13-0000 Business and Financial Operations Occupations
- 15-0000 Computer and Mathematical Occupations
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- 47-0000 Construction and Extraction Occupations
- 49-0000 Installation, Maintenance, and Repair Occupations
- 51-0000 Production Occupations
- 53-0000 Transportation and Material Moving Occupations
- Appendix Index of Occupational Employment Statistics Titles and Their Corresponding Codes

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Education and Training

Education and training for each occupation is classified by requirements in three categories: Education, Work Experience, and Job Training. The first two categories identify education and training before an individual is employed, while the last category refers to training received after employment.

Educational Requirements

Similar to the previous method of identifying education and training requirements, this category describes the typical level of education most workers need for an entry-level position in the occupation. The educational levels are:

- Doctorate (PhD) or professional degree (i.e., MD, DD, JD, DC)
- Master's degree (i.e., MA, MS, MEd)
- Bachelor's degree (i.e., BS, BA, BFA)
- Associate's degree (i.e., AS, AA)
- Postsecondary non-degree award (program completion, i.e., CNA, cosmetologist)
- Some college, no degree
- High school diploma or equivalent (GED)
- Less than high school

Work Experience

Some occupations require related work experience as an entry-level qualification. Frequently, these occupations are first-line supervisory positions, where the worker performs the same job tasks as the workers under their supervision, such as retail supervisors, marketing managers, or construction managers. Non-supervisory workers may also have an experience requirement, such as restaurant cooks and industrial truck and tractor operators. The work experience requirement levels are less than five years, five years or more, or none.

Job Training

This category identifies any additional training or preparation typically needed to gain competency in the occupation once the worker is employed. This type of training is occupation-specific, not job-specific, meaning skills can be transferred to another job in the same occupation. The job training categories are internships or residencies, apprenticeships, long-term on-the-job training, moderate-term on-the-job training, short-term on-the-job training, or none.

Occupational Descriptors

Job Outlook & Locator includes Occupational Descriptors, a concept that uses four categories (very favorable, favorable, less favorable, and not favorable) to summarize the expected prospects for an occupation. The descriptors are based on two factors: the projected growth rate and the projected number of openings.

Growth Rate

First, occupations are assigned one of five categories based on the projected growth rate (annualized percentage change over ten years) in employment between 2012 and 2022.

Very Low: Growth rate of 0.0 percent or less
Low: Growth rate of 0.2 percent to 6.7 percent
Average: Growth rate of 6.8 percent to 11.0 percent
High: Growth rate of 11.1 percent to 16.9 percent
Very High: Growth rate greater than 17.0

Openings

Occupations are assigned to one of five categories based on the number of projected average annual openings from both growth and replacement needs.

Very Low: Zero openings
Low: One to five openings
Average: Six to 10 openings
High: 11to 49 openings
Very High: 50 or more openings

Descriptor Categories

Finally, the five growth rate categories are combined with the five categories representing the number of projected openings to produce 25 possible results. These results are assigned one of four descriptive labels:

↑ **Very Favorable**: Those occupations that combine high growth and a large number of openings are described as very favorable and are expected to provide the best opportunities through 2022

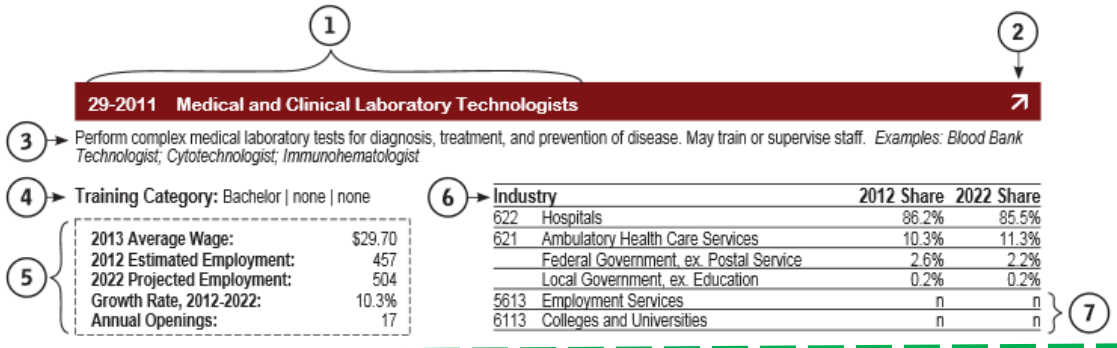
↗ **Favorable**: Favorable occupations may have a low growth rate, but only if the projected openings are high or very high. An occupation may be designated as favorable if the growth rate is better than average but the number of openings is below average. Occupations with an average growth rate and average or better openings are also considered to be favorable.

↘ **Less Favorable**: These occupations have better expected opportunities than the least favorable category, either because of a higher growth rate or more projected openings.

↓ **Not Favorable**: Occupations in this category have a negative growth rate and fewer than four annual openings per year. These occupations are not expected to be significant sources of jobs through 2022

How to Use the Job Outlook & Locator

Occupations are listed numerically by six-digit Standard Occupational Code (SOC) or refer to the alphabetical index in the back of the book to select an occupation. Use the example below as a guide.



1 **SOC code and Occupational Title**: For each occupation there is a six-digit numeric code designed to logically organize occupational data.

2 **Occupational Descriptor**: A designation that summarizes the projected growth prospects for this occupation. See page iv for a detailed explanation of descriptors.

3 **Occupational Description**: A brief description of the occupation and its duties, along with examples of possible job titles.

4 **Education, Experience and Training**: Three categories that identify the education, work experience, and job training required for a worker to gain competency in a specific occupation. See page iv for a complete description and examples of education categories.

5 **2013 Mean (Average) Wage in New Hampshire**: Hourly wage based on the May 2013 Occupational Employment and Wages survey. For most occupations, this will be an hourly wage. For occupations with a non-standard workweek (teaching occupations, for example), an annual wage is given. An "n/a" indicates that wage is not available.

2012 Estimated Employment: Number of workers estimated to be employed in an occupation in 2012.

2022 Projected Employment: Number of workers projected to be employed in an occupation in 2022.

Growth Rate, 2012-2022: Percent change in employment from 2012 to 2022.

Annual Openings: Number of projected openings from growth and replacement needs, on an annual average basis, during the ten-year projections period.

6 **Industry and NAICS code**: A list of industries employing workers in this occupation, listed in decreasing order of 2010 share of employment. Up to six industries can be listed, identified by the corresponding North American Industrial Classification System (NAICS) code.

Job Outlook and Locator by Industry and Occupation, base year 2012 to projected year 2022

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You will need to know which group to look in to find your chosen occupation. Go to the Index.

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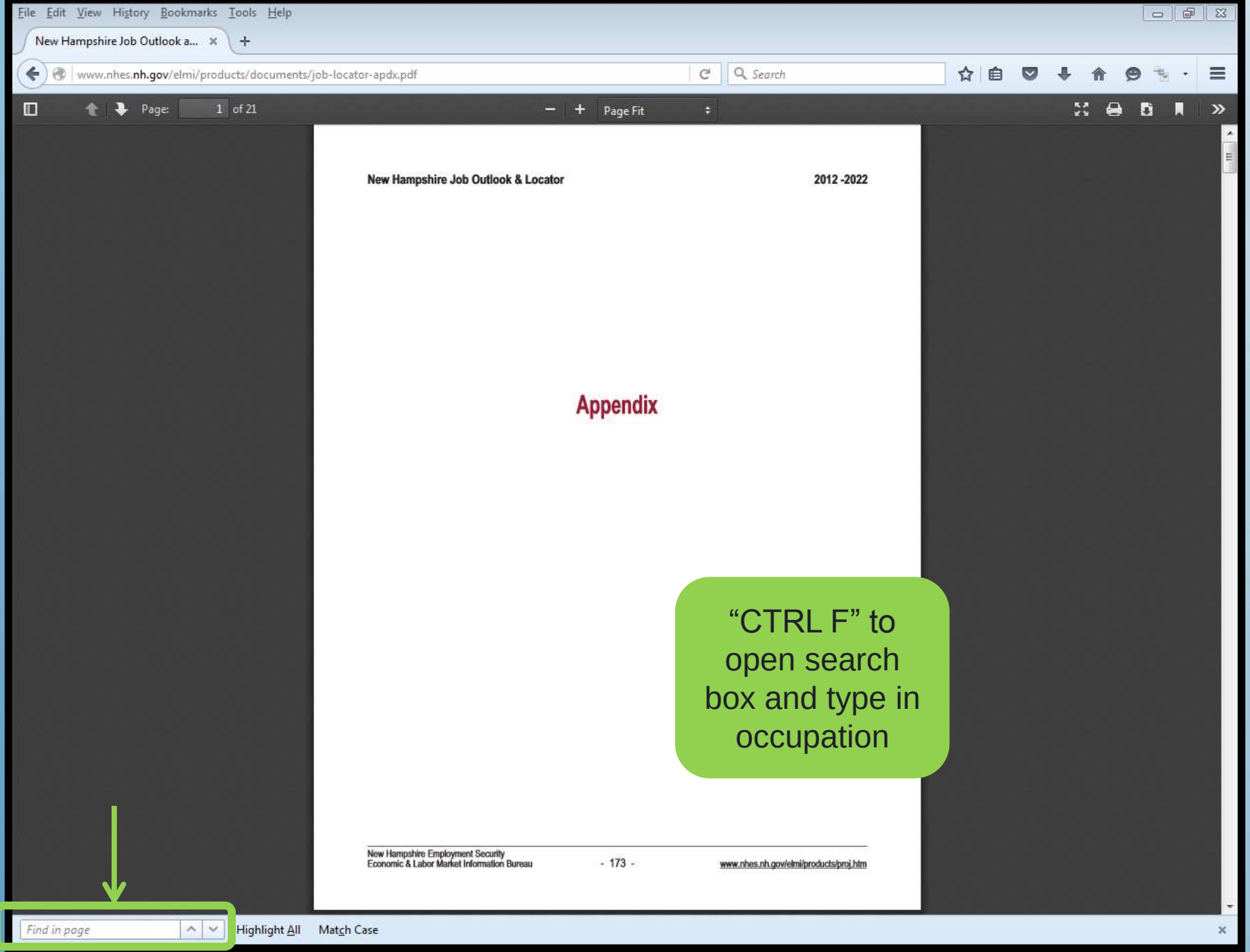
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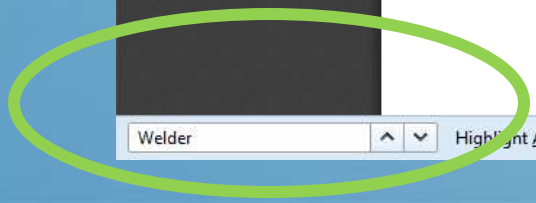
Index of Occupational Titles

soc code	soc title	page
15-1134	Web Developers	18
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	108
51-4121	Welders, Cutters, Solderers, and Brazers	146
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	147
13-1022	Wholesale and Retail Buyers, Except Farm Products	9
[illegible]	Woodworkers, All Other	153
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	153
43-9022	Word Processors and Typists	110
27-3043	Writers and Authors	57
19-1023	Zoologists and Wildlife Biologists	29



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"CTRL F" to open search box and type in occupation

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51-4111 Tool and Die Makers

Analyze specifications, lay out metal stock, set up and operate machine tools, and fit and assemble parts to make and repair dies, cutting tools, jigs, fixtures, gauges, and machinists' hand tools. *Examples: Die Sinker; Die Finisher; Sawsmith*

Training Category: High school | none | Long OJT

2013 Average Wage:	$23.87
2012 Estimated Employment:	344
2022 Projected Employment:	344
Growth Rate, 2012-2022:	0.0%
Annual Openings:	2

Industry		2012 Share	2022 Share
332	Fabricated Metal Product Manufacturing	29.7%	30.2%
333	Machinery Manufacturing	29.1%	29.4%
326	Plastics & Rubber Products Manufacturing	n	n
331	Primary Metal Manufacturing	n	n
335	Electrical Equipment and Appliances	n	n
336	Transportation Equipment Manufacturing	n	n

51-4121 Welders, Cutters, Solderers, and Brazers

1 7

2 Use hand-welding, flame-cutting, hand soldering, or brazing equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products. *Examples: Acetylene Burner; Arc Welder; Blow Torch Operator*

3 **Training Category:** High school | none | Moderate OJT

2013 Average Wage:	$19.95
2012 Estimated Employment:	971
2022 Projected Employment:	1,020
Growth Rate, 2012-2022:	5.0%
Annual Openings:	29

4

5

Industry		2012 Share	2022 Share
332	Fabricated Metal Product Manufacturing	30.1%	31.9%
811	Repair and Maintenance	9.3%	9.2%
336	Transportation Equipment Manufacturing	6.3%	5.4%
331	Primary Metal Manufacturing	6.0%	5.9%
334	Computer and Electronic Product Manufacturing	5.9%	5.2%
333	Machinery Manufacturing	n	n

6

Then what?

Using the NAICS Industry information to find employers

In order to access the list of employers by business/industry type, you will need to reference by the first two digits of the NAICS code. Keep this page as a cheat-sheet.

North American Industry Classification System			
NAICS Code	Industry Title	NAICS Code	Industry Title
11	Agriculture, Forestry, Fishing and Hunting	53	Real Estate and Rental and Leasing
21	Mining	54	Professional and Technical Services
22	Utilities	55	Management of Companies and Enterprises
23	Construction	56	Administrative and Waste Services
31-33	Manufacturing	61	Educational Services
42	Wholesale Trade	62	Health Care and Social Services
44-45	Retail Trade	71	Arts, Entertainment, and Recreation
48-49	Transportation and Warehousing	72	Accommodation and Food Services
51	Information	81	Other Services
52	Finance and Insurance		

The industries which frequently employ welders:

- 332 Fabricated Metal Product Manufacturing 30.1%
- 811 Repair and Maintenance 9.3%
- 336 Transportation Equipment Manufacturing 6.3%
- 331 Primary Metal Manufacturing 6.0%
- 334 Computer and Electronic Product Manufacturing 5.9%

According to the list in the Job Outlook and Locator, Welders are most frequently employed in manufacturing businesses. – Remember these...

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Industry Projections Statewide, 2012-2022 (June 2014)

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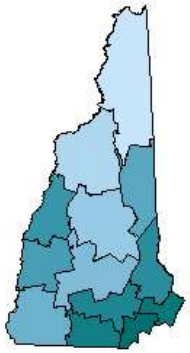

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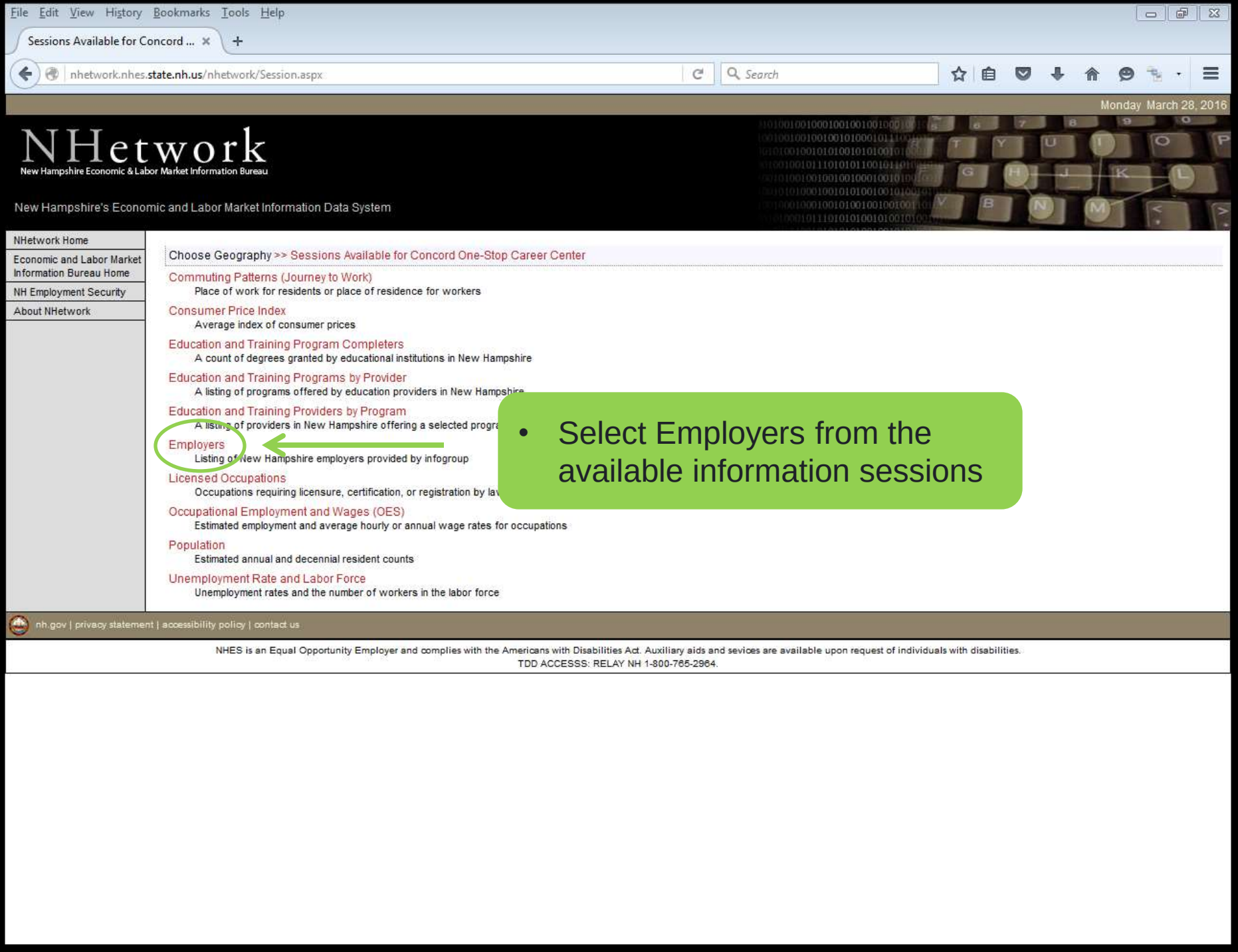
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Commuting Patterns (Journey to Work)
Place of work for residents or place of residence for workers
Consumer Price Index
Average index of consumer prices
Education and Training Program Completers
A count of degrees granted by educational institutions in New Hampshire
Education and Training Programs by Provider
A listing of programs offered by education providers in New Hampshire
Education and Training Providers by Program
Employers
Listing of New Hampshire employers provided by infogroup
Licensed Occupations
Occupations requiring licensure, certification, or registration by law
Occupational Employment and Wages (OES)
Estimated employment and average hourly or annual wage rates for occupations
Population
Estimated annual and decennial resident counts
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Unemployment rates and the number of workers in the labor force
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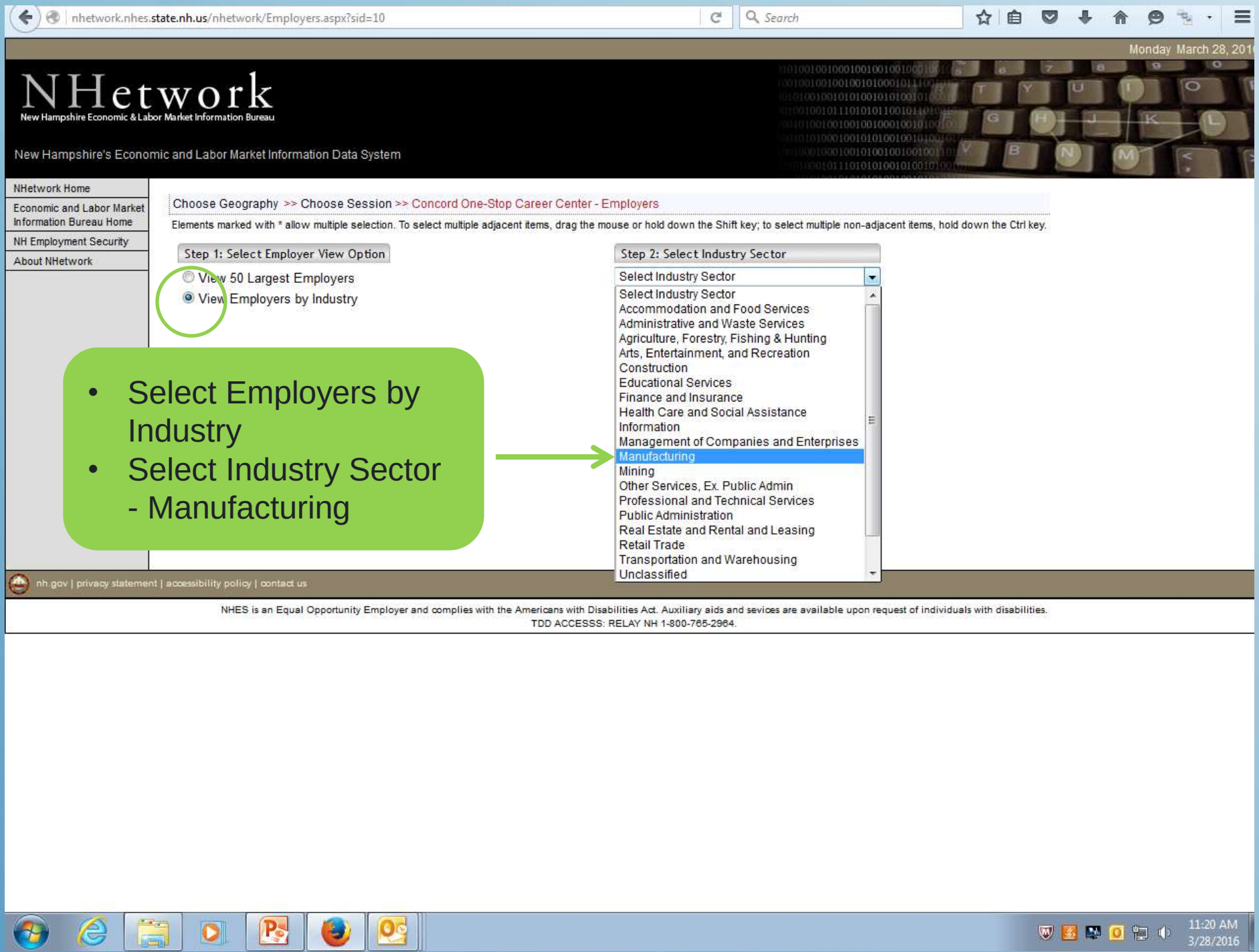
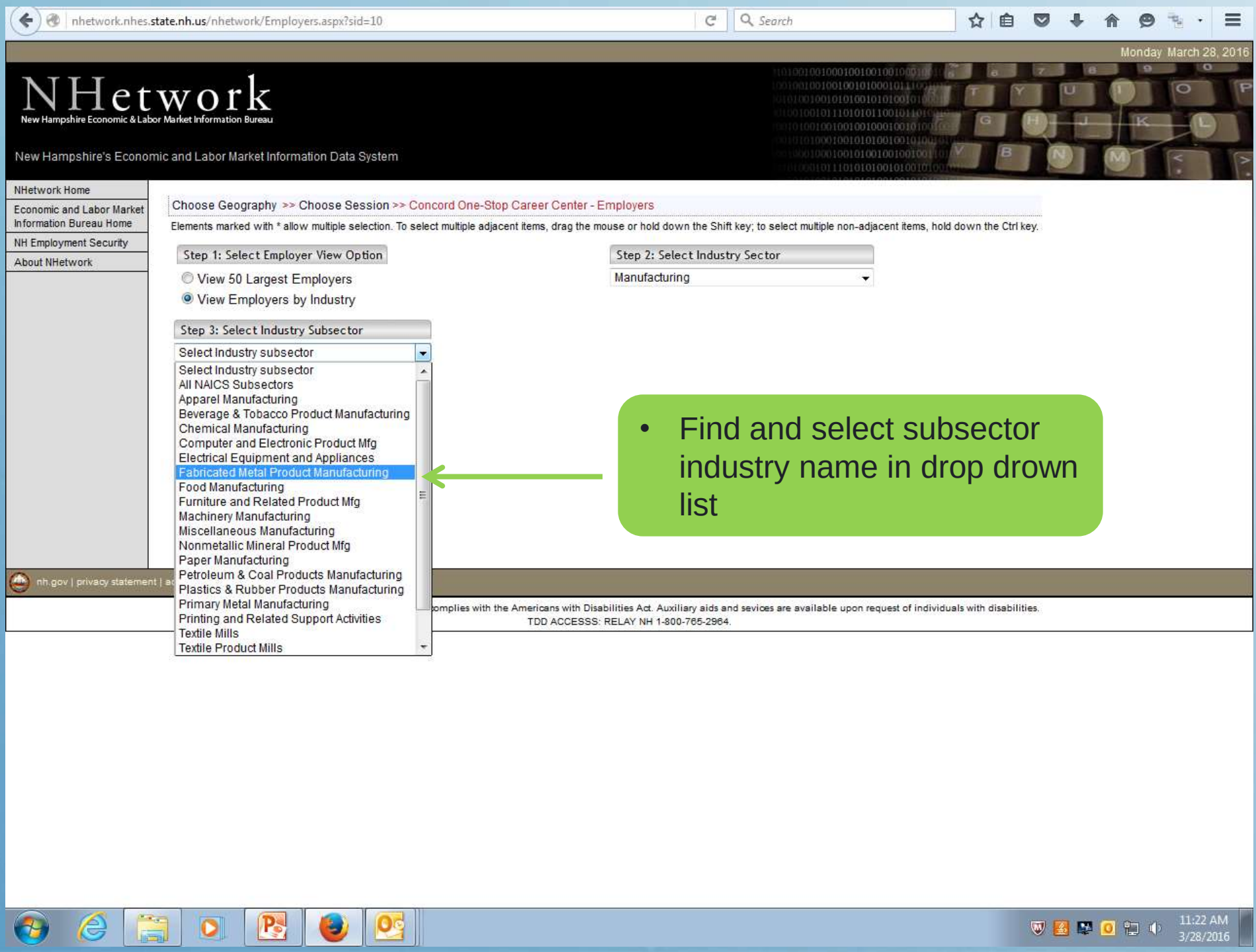


- Select Employers by Industry
- Select Industry Sector - Manufacturing


nhetwork.nhes.state.nh.us/nhetwork/Employers.aspx?sid=10
Search
Monday March 28, 2016
NHetwork
New Hampshire Economic & Labor Market Information Bureau
New Hampshire's Economic and Labor Market Information Data System
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Economic and Labor Market Information Bureau Home
NH Employment Security
About NHetwork
Choose Geography >> Choose Session >> Concord One-Stop Career Center - Employers
Elements marked with * allow multiple selection. To select multiple adjacent items, drag the mouse or hold down the Shift key; to select multiple non-adjacent items, hold down the Ctrl key.
Step 1: Select Employer View Option
View 50 Largest Employers
View Employers by Industry
Step 2: Select Industry Sector
Manufacturing
Step 3: Select Industry Subsector
Select Industry subsector
Select Industry subsector
All NAICS Subsectors
Apparel Manufacturing
Beverage & Tobacco Product Manufacturing
Chemical Manufacturing
Computer and Electronic Product Mfg
Electrical Equipment and Appliances
Fabricated Metal Product Manufacturing
Food Manufacturing
Furniture and Related Product Mfg
Machinery Manufacturing
Miscellaneous Manufacturing
Nonmetallic Mineral Product Mfg
Paper Manufacturing
Petroleum & Coal Products Manufacturing
Plastics & Rubber Products Manufacturing
Primary Metal Manufacturing
Printing and Related Support Activities
Textile Mills
Textile Product Mills
• Find and select subsector industry name in drop drown list
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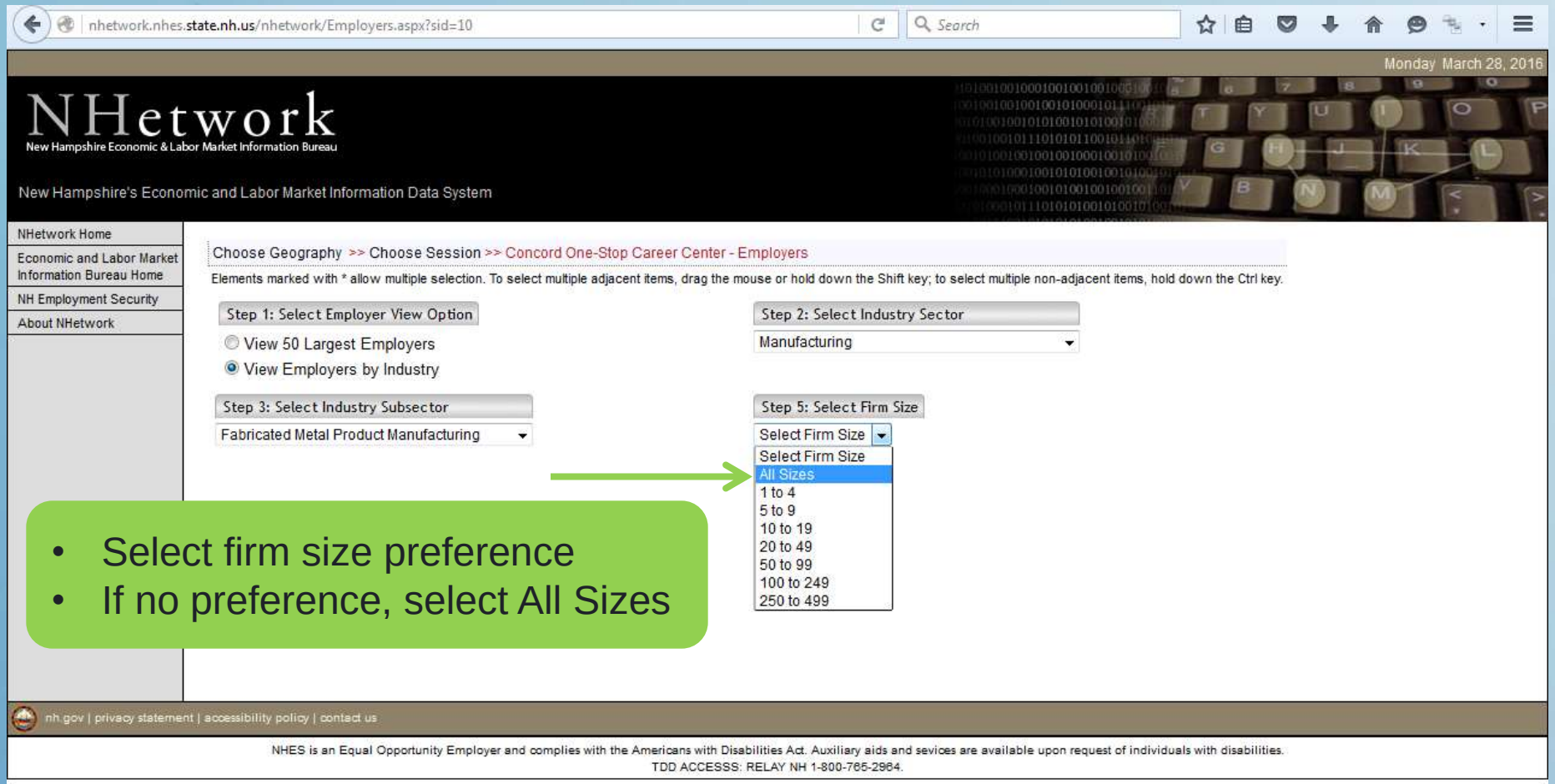

- Select firm size preference
- If no preference, select All Sizes

NHetwork

New Hampshire Economic & Labor Market Information Bureau

New Hampshire's Economic and Labor Market Information Data System

Choose Geography >> Choose Session >> Concord One-Stop Career Center - Employers

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Step 1: Select Employer View Option

- View 50 Largest Employers
- View Employers by Industry

Step 2: Select Industry Sector

Manufacturing

Step 3: Select Industry Subsector

Fabricated Metal Product Manufacturing

Step 5: Select Firm Size

All Sizes

Click on bold column headings to sort.

Print List | Normal View

Employer	Partial Address	City	Employer Size
4 J PRECISION MACHINING	JENNIKER ST	CONCORD	5 to 9
ARCMARC ENTERPRISES LLC	SUNCOOK VALLEY HWY # D3	EPSOM	1 to 4
ATLANTIC AIR PROD	ROUTE 3A	BOW	5 to 9
AUTOTOOL LLC	PARADE HILL RD	BARNSTEAD	1 to 4
BARRY PODMORE INC	LOUDON RD	PITTSFIELD	10 to 19
BFHTECH-ERGO	GOBORO RD	EPSOM	1 to 4
BRADFORD MACHINE	BACON RD	BRADFORD	1 to 4
BRIAN'S MACHINE SHOP	CHENELL DR # 1	CONCORD	1 to 4
CONCORD WINWATER WORKS CO	SANDQUIST ST	CONCORD	1 to 4
CONTINENTAL MACHINE CO	FRANKLIN HWY	EAST ANDOVER	20 to 49
CRUCIAL COMPONENT MACHINING	INDUSTRIAL PARK DR # 5	CONCORD	1 to 4
CWS FENCE & GUARDRAIL	FRANKLIN HWY	ANDOVER	10 to 19
DAVIS MACHINE	HALL ST	CONCORD	1 to 4
FASTENAL	HALL ST # C	CONCORD	1 to 4
GOLDE PLAN DESIGN INC	PORTSMOUTH ST # 21	CONCORD	5 to 9
HAFELE AMERICA CO	OLD TURNPIKE RD	DANBURY	1 to 4
HAMMERHEAD IRON		PITTSFIELD	1 to 4
HYDRO CAM CORP	SHEEP DAVIS RD # 10	CONCORD	1 to 4
IRON DRAGON CORP	THOMPSON RD	PITTSFIELD	1 to 4
JCB PERFORMANCE MACHINE LLC	WHITNEY RD # 7	CONCORD	1 to 4
KDL MOLD SOLUTIONS	BARNSTEAD RD	CENTER BARNSTEAD	1 to 4
LIBERTY MACHINE LLC	BARNSTEAD RD	PITTSFIELD	5 to 9
MAC MACHINE	NEW ORCHARD RD	EPSOM	1 to 4
MACHINE SHED	DEPOT ST	HILLSBOROUGH	1 to 4
MCBEY MACHINE LLC	INDUSTRIAL PARK DR	FRANKLIN	1 to 4

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- Alphabetical list of companies
- Next page at bottom indicates more information is available
- Source of data from *infogroup*

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Step 1: Select Employer View Option

- View 50 Largest Employers
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Step 2: Select Industry Sector

Manufacturing

Step 3: Select Industry Subsector

Fabricated Metal Product Manufacturing

Step 5: Select Firm Size

All Sizes

Click on bold column headings to sort.

Print List | Normal View

Employer	Partial Address	City	Employer Size
CWS FENCE & GUARDRAIL	FRANKLIN HWY	ANDOVER	10 to 19
R C MACHINE	PLEASANT ST	ANTRIM	1 to 4
AUTOTOOL LLC	PARADE HILL RD	BARNSTEAD	1 to 4
STILES MACHINE CO	FOREST LN	BOSCAWEN	1 to 4
STRUCTURES UNLIMITED INC	RIVER RD # 1	BOW	50 to 99
ATLANTIC AIR PROD	ROUTE 3A	BOW	5 to 9
BRADFORD MACHINE	BACON RD	BRADFORD	1 to 4
KDL MOLD SOLUTIONS	S BARNSTEAD RD	CENTER BARNSTEAD	1 to 4
SAYMORE SIGNS BANNERS & TROPHY	OLD SUNCOOK RD	CONCORD	1 to 4
PRAXAIR SURFACE TECH INC	PEMBROKE RD	CONCORD	100 to 249
TRI-STATE IRON WORKS	INDUSTRIAL PARK DR	CONCORD	20 to 49
TOM'S WELDING SHOP	OLD TURNPIKE RD	CONCORD	1 to 4
4 J PRECISION MACHINING	HENNIKER ST	CONCORD	5 to 9
BRIAN'S MACHINE SHOP	CHENELL DR # 1	CONCORD	1 to 4
CONCORD WINWATER WORKS CO	SANDQUIST ST	CONCORD	1 to 4
CRUCIAL COMPONENT MACHINING	INDUSTRIAL PARK DR # 5	CONCORD	1 to 4
DAVIS MACHINE	HALL ST	CONCORD	1 to 4
FASTENAL	HALL ST # C	CONCORD	1 to 4
GOLDE PLAN DESIGN INC	PORTSMOUTH ST # 21	CONCORD	5 to 9
HYDRO CAM CORP	SHEEP DAVIS RD # 10	CONCORD	1 to 4
JCB PERFORMANCE MACHINE LLC	WHITNEY RD # 7	CONCORD	1 to 4
MERRIMACK SHEET METAL	HALL ST	CONCORD	10 to 19
NIKA ENTERPRISES LLC	PEMBROKE RD # 6	CONCORD	1 to 4
STANDARD MACHINE & ARMS	TYLER RD	CONTOOCOOK	1 to 4
PROTOTEK SHEET METAL FAB LLC	BURNHAM INTERVALE RD	CONTOOCOOK	50 to 99

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- Sort by city by clicking on the City header

infogroup

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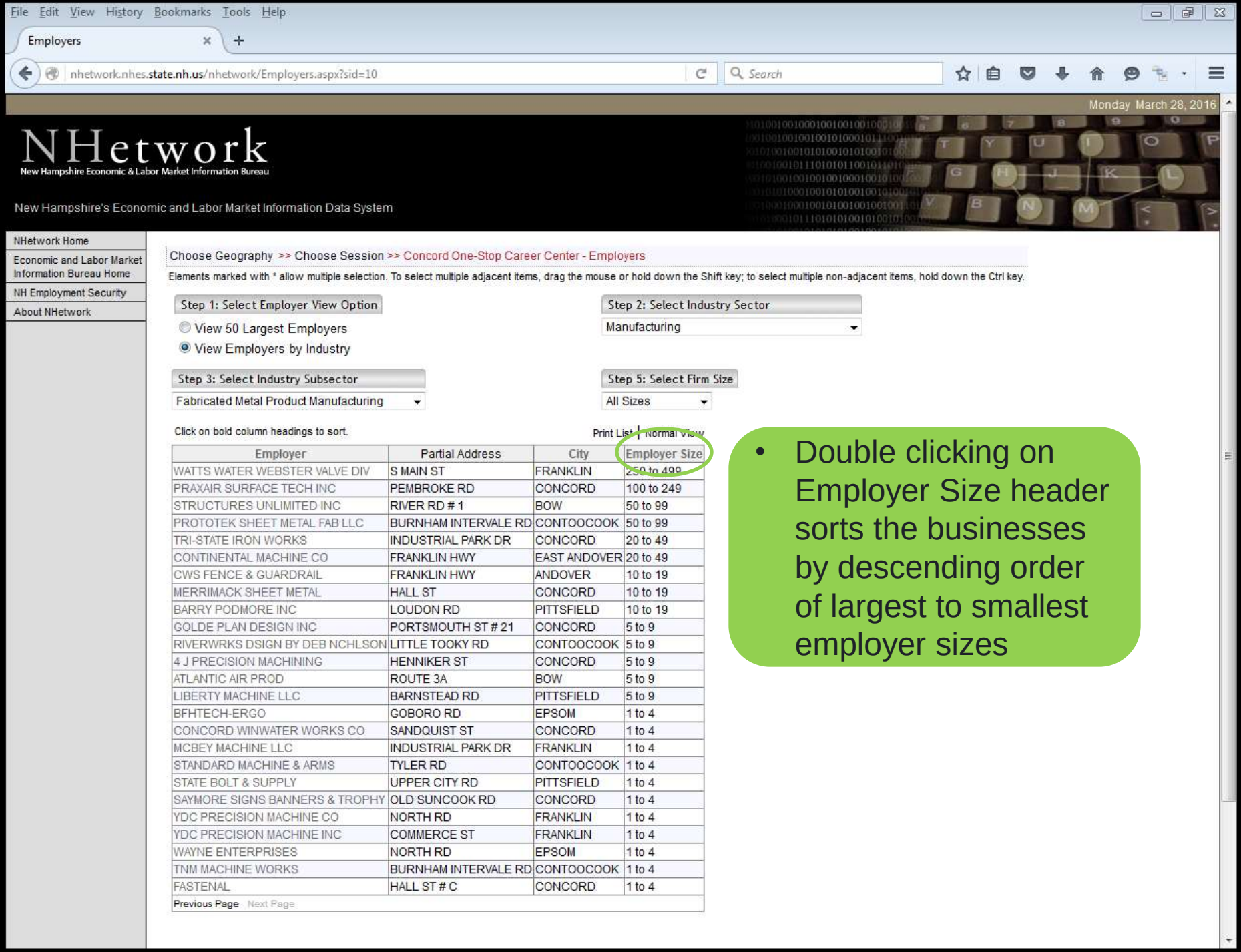

- Double clicking on Employer Size header sorts the businesses by descending order of largest to smallest employer sizes

Fabricated Metal Product Manufacturing | All Sizes

Click on bold column headings to sort.

Print List | Normal View

Employer	Partial Address	City	Employer Size
WATTS WATER WEBSTER VALVE DIV	S MAIN ST	FRANKLIN	250 to 499
PRAXAIR SURFACE TECH INC	PEMBROKE RD	CONCORD	100 to 249
STRUCTURES UNLIMITED INC	RIVER RD # 1	BOW	50 to 99
PROTOTEK SHEET METAL FAB LLC	BURNHAM INTERVALE RD	CONTOOCOOK	50 to 99
TRI-STATE IRON WORKS	INDUSTRIAL PARK DR	CONCORD	20 to 49
CONTINENTAL MACHINE CO	FRANKLIN HWY	EAST ANDOVER	20 to 49
CWS FENCE & GUARDRAIL	FRANKLIN HWY	ANDOVER	10 to 19
MERRIMACK SHEET METAL	HALL ST	CONCORD	10 to 19
BARRY PODMORE INC	LOUDON RD	PITTSFIELD	10 to 19
GOLDE PLAN DESIGN INC	PORTSMOUTH ST # 21	CONCORD	5 to 9
RIVERWRKS DSIGN BY DEB NCHLSON	LITTLE TOOKY RD	CONTOOCOOK	5 to 9
4 J PRECISION MACHINING	HENNIKER ST	CONCORD	5 to 9
ATLANTIC AIR PROD	ROUTE 3A	BOW	5 to 9
LIBERTY MACHINE LLC	BARNSTEAD RD	PITTSFIELD	5 to 9
BFHTECH-ERGO	GOBORO RD	EPSOM	1 to 4
CONCORD WINWATER WORKS CO	SANDQUIST ST	CONCORD	1 to 4
MCBEY MACHINE LLC	INDUSTRIAL PARK DR	FRANKLIN	1 to 4
STANDARD MACHINE & ARMS	TYLER RD	CONTOOCOOK	1 to 4
STATE BOLT & SUPPLY	UPPER CITY RD	PITTSFIELD	1 to 4
SAYMORE SIGNS BANNERS & TROPHY	OLD SUNCOOK RD	CONCORD	1 to 4
YDC PRECISION MACHINE CO	NORTH RD	FRANKLIN	1 to 4
YDC PRECISION MACHINE INC	COMMERCE ST	FRANKLIN	1 to 4
WAYNE ENTERPRISES	NORTH RD	EPSOM	1 to 4
TNM MACHINE WORKS	BURNHAM INTERVALE RD	CONTOOCOOK	1 to 4
FASTENAL	HALL ST # C	CONCORD	1 to 4

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- When you click on the Employer name, more details about the employer are displayed

Print Details | Normal View

Close

Employer Detail:

Name:	WATTS WATER WEBSTER VALVE DIV
Physical Address:	583 S MAIN ST FRANKLIN, NH 03235-1559
Mailing Address:	
Phone:	(603) 934-5110
Web Site:	WATTSWATER.COM
Contact Person:	DAVID MERCIERI
Firm Size:	250 to 499
Business Description:	VALVES & PIPE FITTINGS NEC (MFRS)
Industry Code:	332919 332912 423840

- Name and address of the business
- Phone number
- Web site (if available)
- Contact person

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How it fits...

Job Outlook and Locator	NHetwork	Select Industry	List of Employers	Employer Contact
• Occupation • Employment growth and wages • Types of business employing the occupation	• Select Geography • Select “Employers” from session list	• Match two digit NAICS to Industry sector • Select business/ industry type from Job Outlook and Locator	• Sort by Town • Sort by Firm Size • Sort by Business Name	• Address • Website • Phone #

We are done!!

☺

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Thank you!

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- Economic and Labor Market Information Bureau

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- *online:* www.nhes.nh.gov/elmi

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