			JUNE 2023			
NORTHERN NH AREA  Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-0000	17,890	\$14.17	\$26.00	\$20.50	\$31.93
Management Occupations	11-0000	910	\$26.24	\$51.69	\$43.04	\$64.42
General and Operations Managers	11-1021	390	\$25.13	\$52.11	\$40.32	\$65.61
Financial Managers	11-3031	70	\$39.37	\$64.62	\$58.42	\$77.24
Education Administrators, Kindergarten through Secondary	11-9032	60	\$64,396	\$90,185	\$88,369	\$103,079
Food Service Managers	11-9051	30	\$25.00	\$35.83	\$32.17	\$41.25
Medical and Health Services Managers	11-9111	70	\$41.04	\$62.31	\$51.49	\$72.95
Social and Community Service Managers	11-9151	40	\$22.66	\$29.37	\$25.12	\$32.72
Business and Financial Operations Occupations	13-0000	630	\$20.54	\$35.41	\$31.04	\$42.85
Buyers and Purchasing Agents	13-1020	50	\$20.61	\$29.55	\$27.92	\$34.02
Human Resources Specialists	13-1071	60	\$23.47	\$32.51	\$30.78	\$37.04
Project Management Specialists	13-1082	40	\$27.82	\$40.52	\$39.30	\$46.87
Training and Development Specialists	13-1151	40	\$15.59	\$23.93	\$22.83	\$28.11
Market Research Analysts and Marketing Specialists	13-1161	60	\$19.60	\$31.29	\$31.05	\$37.15
Accountants and Auditors	13-2011	150	\$23.96	\$36.56	\$36.44	\$42.87
Personal Financial Advisors	13-2052	30	\$17.67	\$44.17	\$38.46	\$57.42
Computer and Mathematical Occupations	15-0000	160	\$23.18	\$36.63	\$33.40	\$43.35
Computer User Support Specialists	15-1232	40	\$19.56	\$28.45	\$26.51	\$32.90
Architecture and Engineering Occupations	17-0000	140	\$24.96	\$37.87	\$36.61	\$44.32
Industrial Engineers	17-2112	30	\$31.45	\$40.47	\$39.95	\$44.99
Life, Physical, and Social Science Occupations	19-0000	130	\$20.66	\$39.35	\$34.51	\$48.69
Community and Social Service Occupations	21-0000	370	\$16.55	\$24.06	\$21.73	\$27.83
Educational, Guidance, and Career Counselors and Advisors	21-1012	40	\$22.13	\$32.68	\$31.69	\$37.96
Substance abuse, behavioral disorder, and mental health counselors	21-1018	100	\$18.28	\$23.28	\$20.73	\$25.78
Social and Human Service Assistants	21-1093	110	\$14.55	\$17.85	\$17.76	\$19.49
Community and Social Service Specialists, All Other	21-1099	40	\$18.25	\$22.56	\$22.56	\$24.71
Legal Occupations	23-0000	60	\$16.47	\$32.31	\$22.62	\$40.22
Paralegals and Legal Assistants	23-2011	30	\$16.55	\$21.12	\$18.49	\$23.42
Educational Instruction and Library Occupations	25-0000	1,330	\$15.71	\$26.57	\$24.29	\$32.00
Preschool Teachers, Except Special Education	25-2011	90	\$14.18	\$16.36	\$15.32	\$17.45
Elementary School Teachers, Except Special Education	25-2021	320	\$48,610	\$66,772	\$64,910	\$75,853
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	110	\$47,134	\$64,651	\$64,664	\$73,409
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	120	\$52,237	\$70,415	\$80,827	\$79,504
Special Education Teachers, Kindergarten and Elementary School	25-2052	80	\$42,863	\$69,030	\$65,287	\$82,113

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			JUNE 2023			
NORTHERN NH AREA  Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage*	Median Wage *	Experienced Wage *
Substitute Teachers, Short-Term	25-3031	60	\$13.81	\$15.26	\$15.29	\$15.97
Teachers and Instructors, All Other	25-3099	30	\$49,447	\$72,374	\$73,524	\$83,839
Librarians and Media Collections Specialists	25-4022	50	\$16.96	\$23.93	\$19.27	\$27.42
Teaching Assistants, Except Postsecondary	25-9045	300	\$28,438	\$35,760	\$36,038	\$39,420
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	210	\$15.19	\$25.54	\$21.34	\$30.71
Coaches and Scouts	27-2022	NP	\$28,567	\$43,601	\$35,207	\$51,117
Public Relations Specialists	27-3031	30	\$19.47	\$30.52	\$28.69	\$36.05
Healthcare Practitioners and Technical Occupations	29-0000	1,250	\$22.84	\$52.24	\$39.29	\$66.94
Pharmacists	29-1051	40	\$50.37	\$66.37	\$67.82	\$74.37
Physician Assistants	29-1071	30	\$52.29	\$69.86	\$65.37	\$78.64
Occupational Therapists	29-1122	30	\$31.35	\$41.44	\$42.75	\$46.50
Physical Therapists	29-1123	50	\$38.46	\$44.85	\$45.41	\$48.05
Registered Nurses	29-1141	380	\$30.32	\$37.57	\$38.38	\$41.20
Nurse Anesthetists	29-1151	30	\$88.39	\$106.21	\$95.35	\$115.13
Nurse Practitioners	29-1171	50	\$51.15	\$68.78	\$65.17	\$77.59
Physicians, All Other	29-1229	30	\$131.73	\$173.58	#	#
Dental Hygienists	29-1292	40	\$35.71	\$41.21	\$40.56	\$43.97
Clinical Laboratory Technologists and Technicians	29-2010	40	\$19.65	\$30.33	\$31.63	\$35.67
Radiologic Technologists and Technicians	29-2034	30	\$28.76	\$35.85	\$34.19	\$39.41
Emergency Medical Technicians	29-2042	50	\$14.47	\$16.82	\$15.48	\$17.99
Pharmacy Technicians	29-2052	60	\$15.23	\$18.96	\$18.59	\$20.83
Licensed Practical and Licensed Vocational Nurses	29-2061	60	\$25.97	\$31.55	\$31.59	\$34.34
Medical Records Specialists	29-2072	40	\$16.38	\$22.28	\$20.15	\$25.22
Healthcare Support Occupations	31-0000	710	\$14.70	\$18.95	\$18.98	\$21.07
Home Health and Personal Care Aides	31-1120	180	\$12.94	\$15.70	\$15.30	\$17.09
Nursing Assistants	31-1131	280	\$16.16	\$19.06	\$19.60	\$20.52
Dental Assistants	31-9091	40	\$20.01	\$24.17	\$24.44	\$26.25
Medical Assistants	31-9092	120	\$18.03	\$20.86	\$20.72	\$22.27
Healthcare Support Workers, All Other	31-9099	40	\$14.11	\$17.79	\$16.65	\$19.63
Protective Service Occupations	33-0000	440	\$16.59	\$26.35	\$26.13	\$31.23
First-Line Supervisors of Police and Detectives	33-1012	30	\$30.46	\$37.92	\$38.04	\$41.66
Firefighters	33-2011	90	\$12.52	\$20.48	\$21.74	\$24.46
Police and Sheriff's Patrol Officers	33-3051	120	\$22.87	\$28.04	\$28.93	\$30.64
Security Guards	33-9032	60	\$13.77	\$17.55	\$16.46	\$19.44
Food Preparation and Serving Related Occupations	35-0000	1,910	\$10.78	\$16.24	\$14.74	\$18.97
Chefs and Head Cooks	35-1011	50	\$22.77	\$33.00	\$31.65	\$38.12
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	140	\$16.04	\$23.26	\$21.93	\$26.87
Cooks, Fast Food	35-2011	60	\$12.47	\$14.58	\$14.51	\$15.63

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	SOC Code			JUNE	2023	
NORTHERN NH AREA  Occupational Employment & Wages		May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Cooks, Institution and Cafeteria	35-2012	80	\$15.37	\$18.76	\$17.55	\$20.45
Cooks, Restaurant	35-2014	240	\$14.74	\$17.80	\$18.09	\$19.34
Cooks, Short Order	35-2015	90	\$12.19	\$14.72	\$14.41	\$15.98
Food Preparation Workers	35-2021	70	\$12.31	\$14.95	\$14.30	\$16.27
Bartenders	35-3011	160	\$9.00	\$14.57	\$11.36	\$17.36
Fast Food and Counter Workers	35-3023	350	\$10.93	\$13.58	\$14.13	\$14.90
Waiters and Waitresses	35-3031	330	\$9.69	\$16.19	\$13.12	\$19.44
Food Servers, Nonrestaurant	35-3041	50	\$12.73	\$15.84	\$15.99	\$17.39
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$8.65	\$11.30	\$10.79	\$12.62
Dishwashers	35-9021	100	\$10.64	\$13.26	\$12.74	\$14.56
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	80	\$10.81	\$13.66	\$13.94	\$15.09
Building and Grounds Cleaning and Maintenance Occupations	37-0000	720	\$13.90	\$18.48	\$17.84	\$20.77
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	30	\$20.21	\$25.96	\$26.11	\$28.85
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	40	\$20.08	\$28.52	\$20.71	\$32.75
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	250	\$13.47	\$17.93	\$18.04	\$20.16
Maids and Housekeeping Cleaners	37-2012	200	\$13.70	\$15.96	\$15.69	\$17.08
Landscaping and Groundskeeping Workers	37-3011	200	\$14.11	\$18.29	\$18.92	\$20.38
Personal Care and Service Occupations	39-0000	340	\$12.14	\$17.76	\$16.33	\$20.57
Amusement and Recreation Attendants	39-3091	60	\$13.55	\$15.83	\$16.02	\$16.96
Recreation Workers	39-9032	80	\$11.89	\$17.87	\$15.47	\$20.87
Sales and Related Occupations	41-0000	1,710	\$12.48	\$21.02	\$15.44	\$25.30
First-Line Supervisors of Retail Sales Workers	41-1011	190	\$17.48	\$26.06	\$23.30	\$30.35
First-Line Supervisors of Non-Retail Sales Workers	41-1012	30	\$25.82	\$43.04	\$40.17	\$51.65
Cashiers	41-2011	620	\$11.27	\$13.81	\$14.12	\$15.06
Counter and Rental Clerks	41-2021	60	\$12.85	\$21.63	\$20.45	\$26.01
Parts Salespersons	41-2022	80	\$13.43	\$18.93	\$18.54	\$21.68
Retail Salespersons	41-2031	490	\$12.89	\$18.33	\$15.44	\$21.05
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	40	\$20.79	\$36.22	\$28.69	\$43.93
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	40	\$43.49	\$71.43	\$66.07	\$85.41
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	100	\$20.91	\$36.47	\$28.92	\$44.26
Office and Administrative Support Occupations	43-0000	2,470	\$15.02	\$21.42	\$19.62	\$24.61
First-Line Supervisors of Office and Administrative Support Workers	43-1011	180	\$20.69	\$32.08	\$26.88	\$37.78
Billing and Posting Clerks	43-3021	50	\$18.07	\$22.67	\$21.83	\$24.97
Bookkeeping, Accounting, and Auditing Clerks	43-3031	220	\$14.69	\$20.94	\$20.71	\$24.06

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			JUNE 2023			
NORTHERN NH AREA  Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Tellers	43-3071	70	\$15.09	\$17.29	\$17.62	\$18.40
Court, Municipal, and License Clerks	43-4031	30	\$16.02	\$21.94	\$21.10	\$24.89
Customer Service Representatives	43-4051	280	\$14.23	\$18.11	\$17.22	\$20.05
Hotel, Motel, and Resort Desk Clerks	43-4081	70	\$14.05	\$16.47	\$15.42	\$17.68
Interviewers, Except Eligibility and Loan	43-4111	30	\$15.73	\$18.68	\$18.43	\$20.15
Library Assistants, Clerical	43-4121	30	\$12.19	\$15.58	\$15.13	\$17.27
New Accounts Clerks	43-4141	30	\$17.68	\$20.95	\$18.87	\$22.58
Order Clerks	43-4151	40	\$15.05	\$16.57	\$15.05	\$17.34
Receptionists and Information Clerks	43-4171	100	\$13.20	\$17.70	\$17.77	\$19.96
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$13.85	\$20.78	\$22.45	\$24.25
Postal Service Clerks	43-5051	30	\$24.44	\$29.18	\$29.73	\$31.55
Postal Service Mail Carriers	43-5052	60	\$19.96	\$26.73	\$24.99	\$30.11
Production, Planning, and Expediting Clerks	43-5061	50	\$18.72	\$27.17	\$26.67	\$31.40
Shipping, Receiving, and Inventory Clerks	43-5071	120	\$14.77	\$20.85	\$19.83	\$23.89
Medical Secretaries and Administrative Assistants	43-6013	130	\$16.40	\$20.21	\$19.30	\$22.12
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	300	\$15.43	\$20.69	\$19.78	\$23.31
Data Entry Keyers	43-9021	40	\$12.98	\$16.45	\$15.20	\$18.18
Office Clerks, General	43-9061	380	\$15.33	\$21.45	\$20.50	\$24.51
Farming, Fishing, and Forestry Occupations	45-0000	70	\$15.48	\$22.59	\$21.69	\$26,15
Logging Equipment Operators	45-4022	40	\$18.62	\$23.12	\$22.53	\$25.37
Construction and Extraction Occupations	47-0000	590	\$18.94	\$26.31	\$24.56	\$29.98
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	60	\$28.20	\$36.60	\$33.07	\$40.81
Carpenters	47-2031	110	\$19.37	\$24.17	\$23.68	\$26.58
Construction Laborers	47-2061	60	\$15.14	\$20.46	\$19.60	\$23.13
Operating Engineers and Other Construction Equipment Operators	47-2073	90	\$20.67	\$26.78	\$25.66	\$29.83
Electricians	47-2111	60	\$21.40	\$29.36	\$30.05	\$33.34
Plumbers, Pipefitters, and Steamfitters	47-2152	40	\$21.03	\$28.46	\$29.56	\$32.18
Highway Maintenance Workers	47-4051	60	\$19.77	\$23.69	\$23.17	\$25.65
Installation, Maintenance, and Repair Occupations	49-0000	830	\$17.24	\$26.77	\$24.59	\$31.52
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	80	\$25.26	\$36.91	\$33.15	\$42.73
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	30	\$26.56	\$36.95	\$42.28	\$42.14
Automotive Service Technicians and Mechanics	49-3023	120	\$16.10	\$23.75	\$23.45	\$27.56
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	50	\$18.04	\$25.17	\$23.06	\$28.74
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	50	\$23.26	\$29.90	\$31.10	\$33.22
Industrial Machinery Mechanics	49-9041	70	\$21.08	\$27.17	\$25.50	\$30.22
Maintenance and Repair Workers, General	49-9071	200	\$16.46	\$21.52	\$20.90	\$24.05

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			JUNE 2023				
NORTHERN NH AREA  Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *	
Production Occupations	51-0000	1,300	\$16.11	\$22.17	\$20.68	\$25.20	
First-Line Supervisors of Production and Operating Workers	51-1011	130	\$22.83	\$33.16	\$31.83	\$38.33	
Miscellaneous Assemblers and Fabricators	51-2090	80	\$15.37	\$20.36	\$18.96	\$22.85	
Machinists	51-4041	30	\$20.54	\$25.71	\$26.11	\$28.30	
Welders, Cutters, Solderers, and Brazers	51-4121	40	\$20.24	\$24.58	\$24.87	\$26.75	
Laundry and Dry-Cleaning Workers	51-6011	30	\$14.68	\$16.78	\$17.51	\$17.82	
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	60	\$14.30	\$16.21	\$14.40	\$17.16	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	70	\$17.57	\$22.54	\$22.12	\$25.03	
Packaging and Filling Machine Operators and Tenders	51-9111	40	\$15.48	\$19.92	\$16.36	\$22.14	
Computer Numerically Controlled Tool Operators	51-9161	50	\$17.49	\$22.55	\$22.87	\$25.08	
Production Workers, All Other	51-9199	90	\$18.76	\$20.43	\$20.89	\$21.27	
Transportation and Material Moving Occupations	53-0000	1,610	\$13.92	\$19.20	\$18.50	\$21.85	
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	70	\$19.63	\$26.29	\$25.17	\$29.61	
Driver/Sales Workers	53-3031	40	\$9.27	\$14.82	\$14.04	\$17.61	
Heavy and Tractor-Trailer Truck Drivers	53-3032	290	\$19.67	\$24.63	\$24.56	\$27.12	
Light Truck Drivers	53-3033	170	\$11.76	\$17.10	\$18.33	\$19.77	
Shuttle Drivers and Chauffeurs	53-3053	30	\$10.70	\$14.53	\$13.70	\$16.43	
Cleaners of Vehicles and Equipment	53-7061	30	\$14.66	\$16.90	\$15.99	\$18.01	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	230	\$15.14	\$17.57	\$16.82	\$18.80	
Packers and Packagers, Hand	53-7064	40	\$12.13	\$15.74	\$14.76	\$17.55	
Stockers and Order Fillers	53-7065	450	\$13.88	\$17.07	\$15.80	\$18.67	
Refuse and Recyclable Material Collectors	53-7081	60	\$14.21	\$18.69	\$17.50	\$20.92	

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