

# ECONOMIC CONDITIONS in New Hampshire



January 2006

Volume 106, Number 01

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New Hampshire  
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## New Year, New Job?

Get some ideas from the latest short-term projections

**A**nother New Year has arrived, and many people will be making resolutions to change jobs or go back to school to get training for an entirely new career. Before taking such a big step, it helps to have as much information as possible. Short-term projections can be a part of the decision-making process, giving a general idea of which occupations could provide the most opportunities in the next 12 months or so.

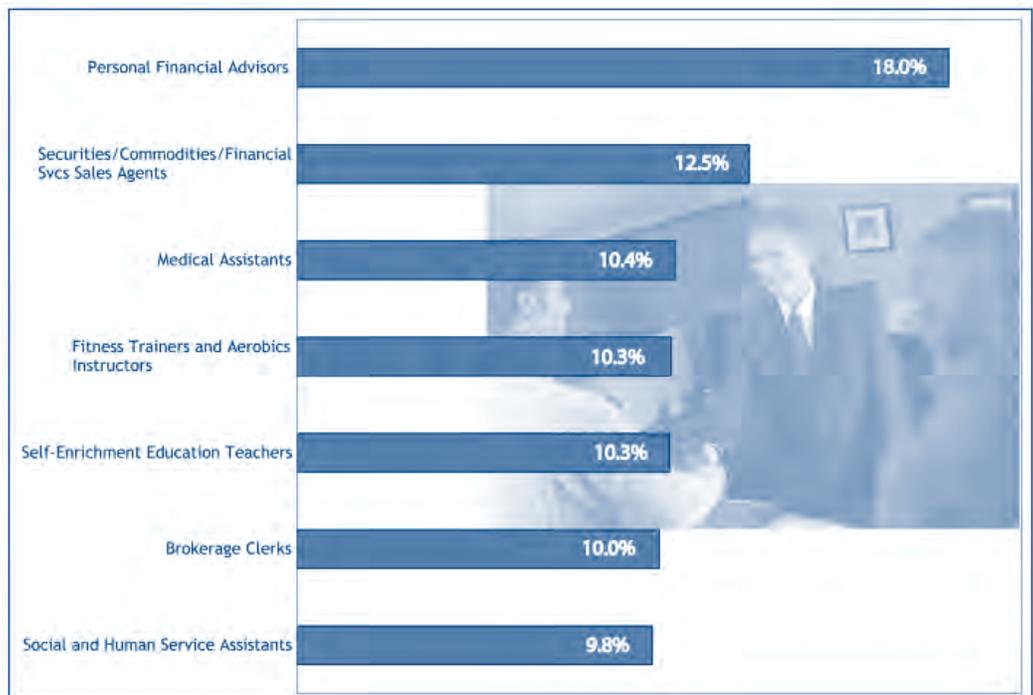
Short-term projections are published twice a year, usually in January and July, based on quarterly data. In

this version of short-term projections, the time period covered is the fourth quarter of 2004 to the fourth quarter of 2006. Because of the time needed to collect and analyze data, projections are published one year into the projections period.

Short-term projections are influenced by current trends in the state, regional, and national economies:

On a regional basis, New Hampshire is performing better than most other states in New England. Construction and retail are strong, while manufacturing continues to lag.

### Fastest Growing Occupations Projected for 2004 Q4 to 2006 Q4 Include three jobs in Financial Service



Households and businesses have plenty of cash on hand, according to the New England Economic Project. Hurricanes in the fall of 2005 contributed to a rise in energy prices and a jump in the Consumer Price Index. The price of crude oil is very elusive to forecast; no attempt is made to do so except indirectly in the use of variables used to develop the projections.

Total employment is projected to increase by 2.6 percent over the two-year period, or about 1.3 percent a year. Projections are slightly lower than the last short-term round published in August 2004 which was 3.0 percent over the two-year period. That does not necessarily imply that the economy is getting weaker, because there are many factors that influence changes in employment. Sometimes, simply the change in the starting point from second quarter to fourth quarter can account for some of the disparity because of seasonal changes in employment in certain industries.

### So where are the growing occupations?

Growing occupations can be defined in several ways: percent change over a base period, numeric change over a base period, and the number of openings projected to be available each year of the projected period. Each way has its strengths and weaknesses, but all try to show the potential for job growth in a given period. Projections in this article specify unrounded numbers and percentages to the tenth of a percentage point; that does not mean to imply that there is an exact level of employment. Instead, it is helpful to think of projections in more general terms: growing faster than average, growing at an average rate, or growing slower than average.

Three of the top six occupations are closely associated with the Securities industry group: Personal financial advisors; Securities, commodities, and financial services sales agents; and Brokerage clerks are all projected to grow by more than ten percent over the two-year projections period. Some of the growth can be attributed to the increasing availability of financial products. While there is considerable self-employment in the first two occupations, the latter occupation is concentrated in larger private firms.

Fast growing occupations underscore the need for more workers in health care. Medical assistants, Medical records technicians, and Physician assistants are also among the leaders in employment growth. Like many other occupations in the health care field, a number of reasons can be cited for the increasing demand: lower cost of providing healthcare, increased burden of record keeping required by third-party payers, and as mentioned earlier, the aging of the population as a whole.

### Occupations Adding the Most Jobs, 2004Q4 to 2006Q4

SOC Code	Occupation	2004 Q4	2006 Q4	Change
41-2031	Retail Salespersons	28,116	28,955	839
29-1111	Registered Nurses	12,068	12,867	799
35-3021	Combined Food Prep/Serving Workers, Inc. Fast Food	11,459	12,009	550
35-3031	Waiters and Waitresses	11,948	12,481	533
41-2011	Cashiers	20,336	20,799	463
13-1199	Business Operations Specialists, All Other	8,110	8,549	439
31-1012	Nursing Aides, Orderlies, and Attendants	6,614	6,949	335
43-4051	Customer Service Representatives	8,656	8,963	307
37-3011	Landscaping and Groundskeeping Workers	5,446	5,726	280
41-4012	Sales Reps, Wholesale & Mfg, Ex.Tech/Science Prods	6,023	6,292	269
37-2011	Janitors/Cleaners, Ex. Maids/Housekeeping Cleaners	8,852	9,120	268
25-9041	Teacher Assistants	10,131	10,394	263
11-1021	General and Operations Managers	7,187	7,432	245
43-4171	Receptionists and Information Clerks	5,388	5,631	243
39-9021	Personal and Home Care Aides	2,913	3,139	226
43-9061	Office Clerks, General	10,549	10,772	223
21-1093	Social and Human Service Assistants	2,224	2,442	218
53-3032	Truck Drivers, Heavy and Tractor-Trailer	7,166	7,381	215
15-1031	Computer Software Engineers, Applications	3,157	3,371	214
41-4011	Sales Reps, Wholesale & Mfg, Tech/Science Prods	4,435	4,646	211
41-3031	Securities/Commodities/Financial Svcs Sales Agents	1,684	1,894	210
37-2012	Maids and Housekeeping Cleaners	4,862	5,071	209
41-1011	Supervisors/Managers, Retail Sales Workers	10,432	10,625	193
25-3999	Primary, Secondary, and Adult Teachers, All Other	3,326	3,512	186
35-2014	Cooks, Restaurant	4,177	4,358	181

Other occupations growing faster than average include Fitness trainers and aerobics instructors, Self-enrichment education teachers, environmental engineers, and computer and information scientists.

An alternative way to focus on potentially growing occupations is to count how many jobs are added over a period of time. In general, large numbers of jobs tend to be added to occupations that already employ many workers. Retail salespersons is the single largest occupation in the state with over 28,000 employed in the base quarter; projections indicate that an additional 839 jobs will be added to this occupation by the fourth quarter of 2006. Demand for Registered nurses will create the need for nearly 800 additional positions, for reasons related to increased use of health care. Other occupations with large numbers of workers can be found in restaurants and retail locations in nearly any location in the state. Cashiers, Waiters and waitresses, and other workers in food preparation and serving establishments are a perennial source of employment opportunities and should add significant numbers of jobs in 2006 Q4.

Business operations specialists (all other) is a "residual" occupation, meaning that it includes occupations in private industry or government whose duties cannot be readily classified under any other specific standard occupational code. In total, this occupation is projected to add 439 jobs.

The third way of looking at employment potential is to consider the number of openings created during a given period. This measure is a little trickier to interpret, because it considers two separate concepts – openings from growth and openings due to replacement needs. Openings

from growth are easy to understand; it is simply the difference in employment between the base quarters divided by two (because this is a two-year forecast). Retail salespersons, for example, add 839 jobs over two years, so the number of annual openings is 420 (rounded). Openings due to replacement is calculated from national trends provided by Bureau of Labor Statistics and represents the number of additional jobs that will become available each year to replace workers.

Because of replacement needs, it is possible for a declining occupation to provide opportunities for employment (see table). Stock clerks and order fillers, for example, are a declining occupation. Over the course of the two-year projection period, employment will drop from 9,070 to 8,948 workers, leaving 122 fewer workers than in fourth quarter 2004. During the projections period, some workers will leave the occupation (through retirement, promotion, or becoming employed in a job other than stock clerk). These are the positions that will need to be filled. For Stock clerks, replacement needs are quite plentiful, with 453 openings each year of the projection period.

Projections should be only part of the job search process – wages, training requirements, and skills and interests should also be considered. Projections

### Fastest Growing Occupations (at least 100 in Base Quarter)

SOC Code	Occupation	2004 Q4	2006 Q4	Change	Percent Change
13-2052	Personal Financial Advisors	784	925	141	18.0%
41-3031	Securities/Commodities/Financial Svcs Sales Agents	1,684	1,894	210	12.5%
31-9092	Medical Assistants	959	1,059	100	10.4%
39-9031	Fitness Trainers and Aerobics Instructors	1,404	1,549	145	10.3%
25-3021	Self-Enrichment Education Teachers	623	687	64	10.3%
43-4011	Brokerage Clerks	310	341	31	10.0%
21-1093	Social and Human Service Assistants	2,224	2,442	218	9.8%
25-1121	Art, Drama, and Music Teachers, Postsecondary	257	282	25	9.7%
17-2081	Environmental Engineers	166	182	16	9.6%
15-1011	Computer and Information Scientists, Research	171	187	16	9.4%
29-2071	Medical Records and Health Information Technicians	858	938	80	9.3%
29-1071	Physician Assistants	239	261	22	9.2%

can differ in the long-term, so it is important to look at those trends, too.

**Industries: Growing and declining**

It is positive news for the state that one of the projected fastest growing sectors is Professional, scientific, and technical services at a rate of 5.7 percent. All industry groups within this sector are growing in employment, led by Management, Scientific, and technical consulting services at 13.5 percent. This industry group is a prime employer of highly skilled and highly paid occupations such as Management analysts, Executive secretaries, and Employment, recruitment, and placement specialists. Other industry groups found in this sector include Computer systems design and related, Scientific research and development services, and Accounting services. All of these industry groups are projected to grow faster than average.

The distinction of fastest growing sector goes to Arts, entertainment, and recreation. With a gain of 7.3 percent over 2004Q4 levels, projections are on the higher side of historical growth for the sector. This may be due to anticipated activity in winter sports and additional hiring at venues hosting winter-related events. The largest occupation in this industry group is Amusement and recreation attendants, with a projected change of 7.6 percent. In the winter months, these workers would most likely be employed at ski areas.

Health care and social assistance is projected to grow at 6.2 percent, with gains distributed throughout all the industry groups that comprise the sector, led by Nursing and residential care facilities (7.4 percent) and private Social assistance (6.5 percent). Growth in the sector is consistent with long-term projections related to an aging population with increasing healthcare needs. With more than 74,000 workers in the base

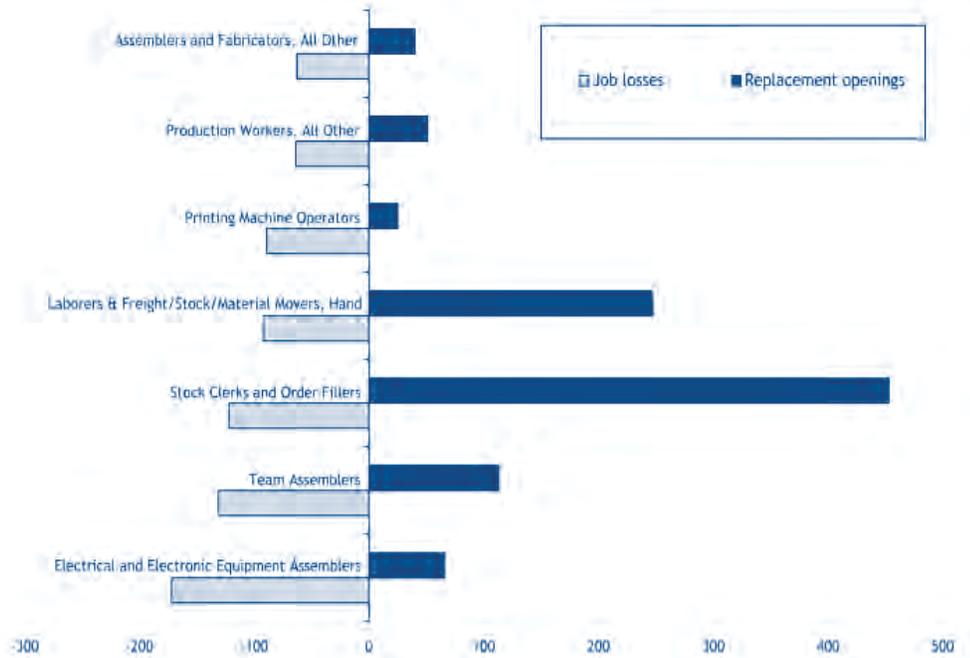
**Occupations with the Most Openings, 2004Q4 to 2006Q4 “High Demand” Occupations**

SOC Code	Occupation	2004 Q4	2006 Q4	Openings - Growth	Openings - Replacement	Openings - Total
41-2031	Retail Salespersons	28,116	28,955	420	1,132	1,552
41-2011	Cashiers	20,336	20,799	232	1,316	1,548
35-3031	Waiters and Waitresses	11,948	12,481	267	698	965
35-3021	Combined Food Prep/Serving Workers, Inc. Fast Food	11,459	12,009	275	625	900
29-1111	Registered Nurses	12,068	12,867	400	224	624
35-3022	Counter Attendants, Cafeteria/Food Concession	3,678	3,822	72	387	459
43-5081	Stock Clerks and Order Fillers	9,070	8,948	0	453	453
43-9061	Office Clerks, General	10,549	10,772	112	235	347
13-1199	Business Operations Specialists, All Other	8,110	8,549	220	120	340
25-9041	Teacher Assistants	10,131	10,394	132	177	309
37-2011	Janitors/Cleaners, Ex. Maids/Housekeeping Cleaners	8,852	9,120	134	167	301
41-4012	Sales Reps, Wholesale & Mfg, Ex.Tech/Science Prods	6,023	6,292	135	156	291
43-4051	Customer Service Representatives	8,656	8,963	154	125	279
41-1011	Supervisors/Managers, Retail Sales Workers	10,432	10,625	97	171	268
43-4171	Receptionists and Information Clerks	5,388	5,631	122	139	261
37-3011	Landscaping and Groundskeeping Workers	5,446	5,726	140	119	259
35-2014	Cooks, Restaurant	4,177	4,358	91	166	257
31-1012	Nursing Aides, Orderlies, and Attendants	6,614	6,949	168	79	247
53-7062	Laborers & Freight/Stock/Material Movers, Hand	6,564	6,472	0	247	247
11-1021	General and Operations Managers	7,187	7,432	123	121	244
43-3031	Bookkeeping, Accounting, and Auditing Clerks	10,064	10,151	44	178	222
41-4011	Sales Reps, Wholesale & Mfg, Tech/Science Prods	4,435	4,646	106	115	221
53-3032	Truck Drivers, Heavy and Tractor-Trailer	7,166	7,381	108	107	215
39-9011	Child Care Workers	4,495	4,648	77	131	208

quarter, this sector is the third largest, after Retail trade and Manufacturing. In this round of short-term projections, all industry groups in this sector are projected to grow well above the average. As with national trends, hospitals may be the slowest growing industry group in this sector as medical care employment shifts to lower-cost Ambulatory health care services.

The industry group with the largest projected change is Securities, commodity contracts, and other financial investments, growing by 17.4 percent in the two-year period. Companies in this industry group employ some of the fastest growing occupations in this round of projections.

**Declining occupations can still provide opportunities because of replacement needs**



**Opportunities in manufacturing**

Manufacturing is likely to decline from base quarter employment in the fourth quarter of 2006, but this sector should not be overlooked by job seekers. Some industry groups within the sector are projected to grow above average: Nonmetallic mineral product manufacturing (cement, glass, and clay products) leads the manufacturing sector with a 5.8 percent gain, but contributes only 150 projected jobs. Fabricated metal product manufacturing, a much larger sector, potentially adds 410 jobs for a 3.6 percent gain. Primary metal manufacturing, a closely related industry, may boast a 3.1 percent gain by adding nearly 100 more jobs.

Other industry groups are projected to show little change. Food manufacturing may post gains that are less than the average, while employment in Chemical manufacturing, Plastics and rubber, and Wood products appear to have little change in employment.

**Occupations Projected to Lose the Most Jobs 2004Q4 to 2006Q4**

SOC Code	Occupation	2004 Q4	2006 Q4	Change	Annual openings
51-2022	Electrical and Electronic Equipment Assemblers	2,915	2,743	-172	66
51-2092	Team Assemblers	4,427	4,296	-131	113
43-5081	Stock Clerks and Order Fillers	9,070	8,948	-122	453
53-7062	Laborers & Freight/Stock/Material Movers, Hand	6,564	6,472	-92	247
51-5023	Printing Machine Operators	1,122	1,033	-89	25
51-9199	Production Workers, All Other	2,175	2,111	-64	51
51-2099	Assemblers and Fabricators, All Other	1,558	1,495	-63	40
51-5022	Prepress Technicians and Workers	437	391	-46	10
43-4151	Order Clerks	1,592	1,549	-43	37
51-9198	Helpers--Production Workers	1,287	1,244	-43	38
51-6031	Sewing Machine Operators	662	620	-42	8
51-5011	Bindery Workers	294	254	-40	8
43-4131	Loan Interviewers and Clerks	1,085	1,047	-38	14
51-9196	Paper Goods Machine Setters/Operators/Tenders	507	470	-37	11
51-4199	Metal Workers and Plastic Workers, All Other	953	917	-36	22

Note: all openings are due to replacement needs. This table reinforces the concept that although a particular occupation may be declining, there is still a need to fill positions that become available because of retirement, promotion, or other reasons.

Weaker industry groups include Leather and allied products (37 percent decline) and Textile mills (11 percent decline). These industries have a long history in New Hampshire, but unfortunately, little employment remains in the state. Paper manufacturing has seen its share of losses and is expected to continue to do so. Computer and electronic product manufacturing leads the manufacturing sector in losses with 842 fewer jobs by fourth quarter 2006. Transportation equipment manufacturing also shows signs of weakness, losing nearly ten percent of base quarter employment.

It is important to keep in mind that not all occupations in manufacturing are involved directly in the production of goods. Accountants, engineers, salespersons, and truck drivers are just some of the possibilities when looking at the manufacturing sector for employment possibilities.

*Michael Argiropolis*

### Health care and social assistance is expected to have the largest net gain of the industry sectors.

Short-term Industry Projections by Sector	2004Q4	2006Q4	Change	Pct Change
<i>Total Employment (incl. Self-employed)</i>	673,785	691,425	17,640	2.6%
Agriculture, Forestry, Fishing, and Hunting	1,976	2,006	30	1.5%
Mining	535	559	24	4.5%
Construction	29,735	31,152	1,417	4.8%
Manufacturing	80,075	78,568	-1,507	-1.9%
Utilities	2,731	2,637	-94	-3.4%
Wholesale Trade	27,388	28,486	1,098	4.0%
Retail Trade	100,165	102,549	2,384	2.4%
Transportation and Warehousing	17,221	17,341	120	0.7%
Information	12,630	12,922	292	2.3%
Finance and Insurance	29,921	31,055	1,134	3.8%
Real Estate and Rental and Leasing	8,003	8,271	268	3.3%
Professional, Scientific, and Technical Services	26,243	27,728	1,485	5.7%
Management of Companies and Enterprises	7,186	7,525	339	4.7%
Administrative and Waste Services	24,714	25,219	505	2.0%
Educational Services	63,705	65,403	1,698	2.7%
Health Care and Social Assistance	74,206	78,787	4,581	6.2%
Arts, Entertainment, and Recreation	10,640	11,416	776	7.3%
Accommodation and Food Services	50,512	52,817	2,305	4.6%
Other Services, Except Public Admin.	22,369	22,986	617	2.8%
Government	37,475	37,858	383	1.0%
Self-employed and Unpaid Family Workers	46,355	46,140	-215	-0.5%

Note: Public Education employment is included in the respective Industry Group in Educational Services  
State hospital employment is included in Health Services.

**Projections Publications Available from ELMI:**

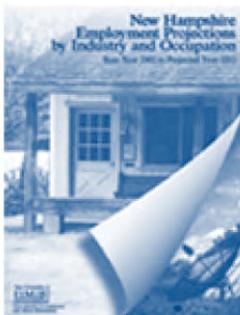
Short-term Projections for more than 650 occupations can be found on the ELMI website at <<http://www.nhes.state.nh.us/elmi/projections.htm>>

Other projections publications can also be found on the website:

2002-2012 Long-term Projections Statewide projections for 64 industries and 647 occupations are included along with a brief description of trends that may affect demand for employment over the ten-year period. Tables and charts show where occupational de-

mand is projected for both growth and replacement needs, and where demand is projected to decline. "Hot Jobs" focuses on selected occupations with very good projected job demand.

*Continued on page 12*

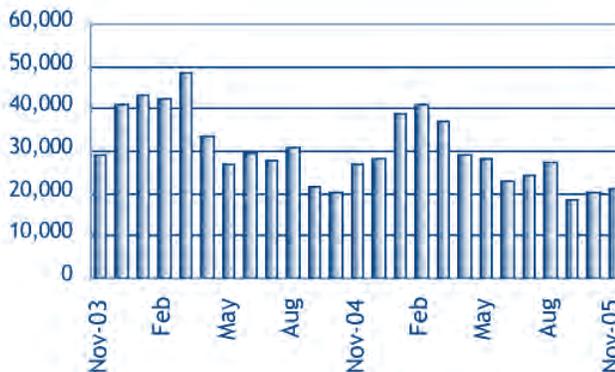


**Unemployment Compensation Claims Activity**

Total Regular Unemployment Compensation Programs:				Change from Previous			
				Month		Year	
	Nov-05	Oct-05	Nov-04	Net	Percent	Net	Percent
Initial Claims	4,340	3,447	4,494	893	25.9%	-154	-3.4%
Continued Weeks	21,150	20,318	26,840	832	4.1%	-5,690	-21.2%

**Unemployment Compensation Fund**

Unemployment compensation fund balance at the end of November	\$265,744,311.78
Average payment for a week of total unemployment:	\$257.47
Net benefits paid:	\$3,914,512.58
Net contributions received during the month:	\$4,236,151.37
Interest Received:	\$0.00
Reed Act Distribution:	\$0.00
Reed Act Withdrawal for Administrative Costs:	\$14,285.52



**Claims Activity**

**Trust Fund**

**Continued Weeks Claimed**

Nov 2003 - Nov 2005

Although continued weeks claimed increased by 832 claims over-the-month, they were still over 21 percent lower than November 2004.

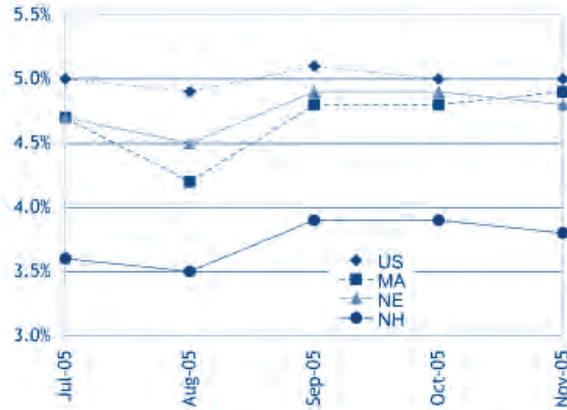
			Change from Previous	
Nov-05	Oct-05	Nov-04	Month	Year
197.6	199.2	191.0	-0.8%	3.5%

United States All Urban Areas (CPI-U) (1982-1984=100)

**Consumer Price Index**

### N.H and U.S. Seasonally Adjusted Unemployment Rates

Massachusetts was the only New England state to experience an increase in their unemployment rate over-the-month.



### Unemployment Rates by Region

	preliminary Nov-05	revised Oct-05	Nov-04
United States	5.0%	5.0%	5.4%
Northeast	5.0%	4.7%	5.1%
New England	4.8%	4.9%	4.5%
Connecticut	5.1%	5.3%	4.6%
Maine	4.9%	5.2%	4.6%
Massachusetts	4.9%	4.8%	4.8%
New Hampshire	3.8%	3.9%	3.4%
Rhode Island	5.2%	5.4%	4.8%
Vermont	3.5%	3.9%	3.4%
Mid Atlantic	5.1%	4.6%	5.2%
New Jersey	4.6%	3.9%	4.4%
New York	5.4%	4.8%	5.4%
Pennsylvania	5.1%	4.6%	5.6%

### Seasonally Adjusted Labor Force Estimates

By Place of Residence

	Jul-05	Aug-05	Sep-05	revised Oct-05	preliminary Nov-05
<b>New Hampshire</b>					
Unemployment Rate	3.6%	3.5%	3.9%	3.9%	3.8%
Civilian Labor Force	734,809	740,559	741,750	740,634	740,562
Number Employed	708,515	714,492	712,826	711,576	712,552
Number Unemployed	26,294	26,067	28,924	29,058	28,010
<b>United States (in thousands)</b>					
Unemployment Rate	5.0%	4.9%	5.1%	5.0%	5.0%
Civilian Labor Force	149,573	149,841	150,093	150,079	150,176
Number Employed	142,076	142,449	142,432	142,646	142,594
Number Unemployed	7,497	7,391	7,661	7,433	7,582

Note: Beginning in January 2005, data reflect revised population controls used in the household survey.

### Seasonally Adjusted Nonfarm Employment Estimates

By Place of Establishment

Supersector	Jul-05	Aug-05	Sep-05	revised Oct-05	preliminary Nov-05
Total Nonfarm	640,700	644,700	642,500	641,200	640,900
Construction	31,000	31,300	31,100	31,300	31,300
Manufacturing	81,900	82,200	82,000	80,900	81,600
Trade, Transportation, and Utilities	144,000	144,400	145,000	143,700	144,000
Financial Activities	38,400	38,300	38,200	38,500	38,300
Professional and Business Services	57,000	56,800	56,900	56,700	56,900
Leisure and Hospitality	67,100	67,100	66,800	67,800	66,900
Other Services	20,000	20,100	19,900	19,400	19,600
Government	90,300	91,900	90,900	90,100	90,900

Please note that not all supersectors meet the statistical criteria for publication in this category. We seasonally adjust the total nonfarm data series and all the published supersectors independently. Therefore, the sum of the published parts will not equal the total.

### Labor Force Estimates

New Hampshire	Nov-05	Oct-05	Nov-04
Number of workers	preliminary	revised	
Total Civilian Labor Force	739,470	738,270	723,420
Employed	713,140	711,480	700,820
Unemployed	26,330	26,790	22,600
Unemployment Rate (percent of labor force)	3.6%	3.6%	3.1%

### Unemployment Rates by Area

	preliminary Nov-05	revised Oct-05	Nov-04
<b>U.S and Regional States</b>			
United States	4.8%	4.6%	5.2%
Northeast	4.8%	4.3%	4.7%
New England	4.4%	4.4%	4.1%
Connecticut	4.8%	4.8%	4.2%
Maine	4.9%	4.7%	4.5%
Massachusetts	4.4%	4.3%	4.3%
New Hampshire	3.6%	3.6%	3.1%
Rhode Island	4.4%	4.8%	4.1%
Vermont	3.4%	3.3%	3.2%
Mid Atlantic	4.9%	4.3%	4.9%
New Jersey	4.2%	3.6%	3.9%
New York	5.3%	4.6%	5.1%
Pennsylvania	4.8%	4.3%	5.2%

Map	preliminary Nov-05	revised Oct-05	Nov-04
<b>Key Labor Market Areas</b>			
1 Colebrook NH-VT LMA, NH Portion	5.5%	3.6%	6.3%
2 Berlin NH MicroNECTA	3.8%	3.5%	3.6%
3 Littleton NH-VT LMA, NH Portion	3.5%	2.9%	2.7%
4 Haverhill NH LMA	3.5%	3.2%	2.9%
5 Conway NH-ME LMA, NH Portion	3.7%	3.4%	3.3%
6 Plymouth NH LMA	3.3%	3.0%	2.6%
7 Moultonborough NH LMA	2.9%	3.0%	2.7%
8 Lebanon NH-VT MicroNECTA, NH Portion	2.7%	2.8%	2.1%
9 Laconia NH MicroNECTA	3.2%	3.3%	2.6%
10 Wolfeboro NH LMA	3.1%	3.0%	2.6%
11 Franklin NH MicroNECTA	3.2%	3.4%	2.6%
12 Claremont NH MicroNECTA	3.5%	3.7%	2.4%
13 Newport NH LMA	3.2%	3.1%	2.5%
14 New London NH LMA	2.7%	2.8%	2.2%
15 Concord NH MicroNECTA	3.1%	3.2%	2.5%
16 Rochester-Dover NH-ME MetroNECTA, NH Portion	3.3%	3.4%	2.9%
17 Charlestown NH LMA	3.1%	3.0%	2.8%
18 Hillsborough NH LMA	3.4%	3.5%	2.7%
19 Manchester NH MetroNECTA	3.3%	3.4%	3.0%
20 Keene NH MicroNECTA	3.0%	3.1%	2.4%
21 Peterborough NH LMA	3.6%	3.6%	3.0%
22 Nashua NH-MA NECTA Division, NH Portion	3.8%	3.9%	3.5%
23 Exeter Area, NH Portion, Haverhill-N. Andover-Amesbury MA-NH NECTA Division	4.6%	4.8%	4.3%
24 Portsmouth NH-ME MetroNECTA, NH Portion	3.4%	3.6%	3.0%
25 Hinsdale Town, NH Portion, Brattleboro VT-NH LMA	2.7%	3.3%	3.2%
26 Pelham Town, NH Portion, Lowell-Billerica-Chelmsford MA-NH NECTA Division	4.9%	4.8%	3.9%
27 Salem Town, NH Portion, Lawrence-Methuen-Salem MA-NH NECTA Division	5.9%	6.5%	5.3%

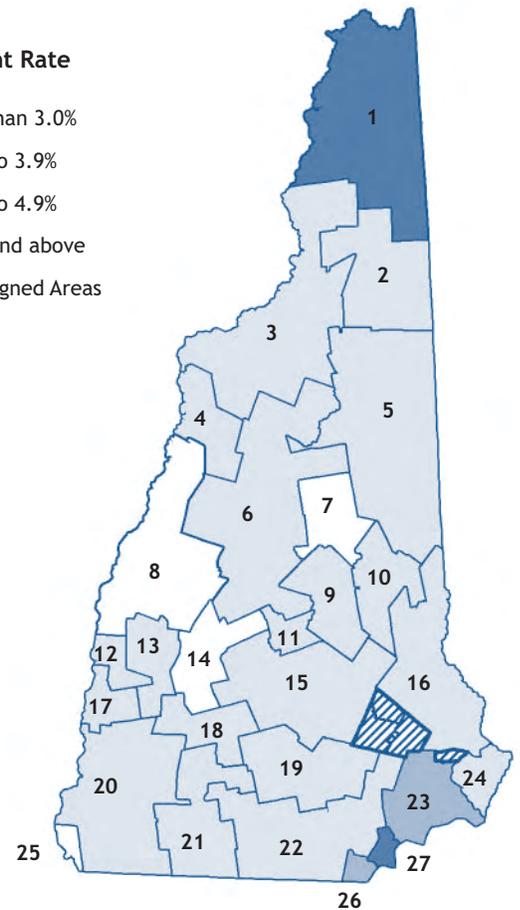
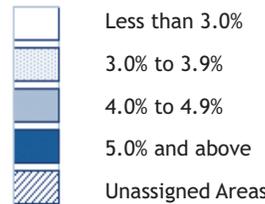
### Local Area Unemployment Statistics (LAUS)

Not Seasonally Adjusted

By Place of Residence

Counties	preliminary Nov-05	revised Oct-05	Nov-04
Belknap	3.1%	3.2%	2.7%
Carroll	3.5%	3.3%	3.0%
Cheshire	3.1%	3.2%	2.5%
Coos	4.0%	3.4%	4.1%
Grafton	3.1%	2.9%	2.5%
Hillsborough	3.6%	3.7%	3.2%
Merrimack	3.0%	3.1%	2.5%
Rockingham	4.2%	4.4%	3.8%
Strafford	3.3%	3.4%	2.9%
Sullivan	3.2%	3.2%	2.4%

November Unemployment Rate



New Hampshire unemployment and labor force estimates are calculated using a regression model which depends on Current Population Survey (CPS) Estimates. Labor Market Area estimates are calculated using the Bureau of Labor Statistics "Handbook Method" and then adjusted to the State levels.

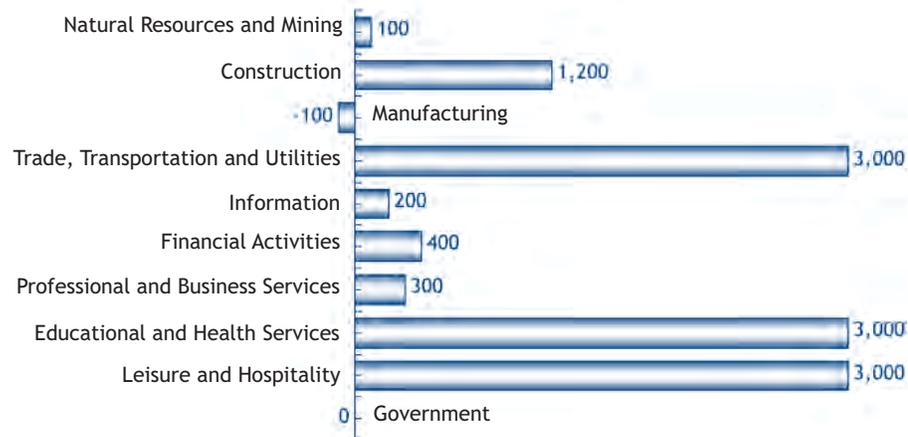
## Monthly Not Seasonally Adjusted New Hampshire Nonfarm Wage and Salary Employment

Retail trade's seasonal boost of employment, 2,500 jobs, was not enough to outweigh the cutbacks in leisure and hospitality for the month.

Current Employment Statistics Employment by Super Sector by place of establishment	Number of Jobs			Change from previous:	
	Nov-05 preliminary	Oct-05 revised	Nov-04	Month	Year
	Total All Super Sectors	644,100	645,000	634,000	-900
Private Employment Total	551,000	551,800	540,900	-800	10,100
Natural Resources and Mining	1,100	1,100	1,000	0	100
Construction	31,800	32,400	30,600	-600	1,200
Manufacturing	81,000	81,600	81,100	-600	-100
Durable Goods	61,900	62,400	61,700	-500	200
Non-Durable Goods	19,100	19,200	19,400	-100	-300
Trade, Transportation and Utilities	147,500	144,900	144,500	2,600	3,000
Wholesale Trade	28,200	28,000	27,500	200	700
Retail Trade	103,000	100,500	101,500	2,500	1,500
Transportation and Utilities	16,300	16,400	15,500	-100	800
Information	13,100	12,900	12,900	200	200
Financial Activities	38,500	38,200	38,100	300	400
Professional and Business	57,000	57,200	56,700	-200	300
Educational and Health	98,400	97,700	95,400	700	3,000
Leisure and Hospitality	63,200	66,300	60,200	-3,100	3,000
Other Services	19,400	19,500	20,400	-100	-1,000
Government Total	93,100	93,200	93,100	-100	0

### Change in Nonfarm Employment

Nov 2004 to Nov 2005



### Monthly Analysis of Current Employment Statistics (CES) Data

For further analysis please read the *Detailed Monthly Analysis of Industry Employment Data* on our Web site at [www.nhes.state.nh.us/elmi/nonfarm.htm](http://www.nhes.state.nh.us/elmi/nonfarm.htm)

#### Seasonally Adjusted:

Total nonfarm employment dropped by 300 jobs in November's preliminary seasonally adjusted estimates. Leisure and hospitality (supersector 70) provided most of the downward pressure with its 900-job reduction. Financial activities (supersector 55) also pared its staffing level by 200 jobs during the month.

Construction (supersector 20) made no changes to its employment level in preliminary estimates for November. The remaining published items in the seasonally adjusted category posted employment gains during the month.

Government (supersector 90) led the way with an 800-job expansion. Manufacturing (supersector 30) followed close behind by adding 700 jobs. Trade, transportation, and utilities (supersector 40) found it necessary to bring 300 additional workers on board. To round out November's hiring activity, professional and business services (supersector 60) and other services (supersector 80) each increased staffing by 200 positions.

#### Unadjusted:

Preliminary unadjusted estimates for November showed that total nonfarm employment declined by 900 jobs

## Monthly Unadjusted Nonfarm Wage and Salary Employment by Metropolitan Statistical Areas

Employment by Sector number of jobs by place of establishment	Manchester NH MetroNECTA			Nashua NH-MA NECTA Division, NH Portion			Portsmouth NH-ME MetroNECTA, NH Portion			Rochester-Dover NH- ME MetroNECTA, NH Portion		
	preliminary Nov-05	Change from previous:		preliminary Nov-05	Change from previous:		preliminary Nov-05	Change from previous:		preliminary Nov-05	Change from previous:	
		Month	Year		Month	Year		Month	Year		Month	Year
Total All Sectors	102,200	500	700	134,000	1,000	2,100	56,000	-200	1,800	56,700	200	800
Private Employment Total	90,300	200	400	119,100	700	2,000	45,900	-100	1,500	43,100	300	1,000
Natural Resources and Construction	5,600	0	100	6,200	0	100	1,900	0	100	2,200	-100	0
Manufacturing	9,200	-500	-500	26,000	-100	200	4,000	0	0	6,500	0	100
Trade, Transportation and Utilities	21,900	400	400	32,100	800	300	11,700	300	200	11,500	100	0
Wholesale Trade	5,200	0	0	5,600	0	0	1,900	0	-100	1,400	0	-100
Retail Trade	13,700	700	300	21,800	800	-100	8,300	200	0	8,900	100	-100
Transportation, Warehousing and Utilities	Information will be made available in January 2006			4,700	0	400	1,500	100	300	1,200	0	200
Information	3,400	100	100	2,000	0	-100	1,800	0	100	1,400	0	100
Financial Activities	8,900	200	100	8,300	100	100	4,900	0	100	3,000	200	400
Professional and Business	11,600	200	-600	13,700	100	700	8,100	0	100	3,800	0	0
Educational and Health	16,600	0	300	16,100	100	700	5,700	100	200	7,600	100	300
Leisure and Hospitality	8,800	-200	300	10,300	-400	100	6,200	-500	700	5,200	0	100
Services	4,300	0	200	4,400	100	-100	1,600	0	0	1,900	0	0
Government Total	11,900	300	300	14,900	300	100	10,100	-100	300	13,600	-100	-200

Note: Employment estimates for the Lawrence-Methuen-Salem MA-NH NECTA Division, NH Portion, will be available with January 2006 data.

## Average Earnings and Hours of Production Workers in Manufacturing

Sector	Average Weekly Earnings			Average Weekly Hours			Average Hourly Earnings		
	Nov-05 preliminary	Oct-05 revised	Nov-04	Nov-05 preliminary	Oct-05 revised	Nov-04	Nov-05 preliminary	Oct-05 revised	Nov-04
<b>New Hampshire</b>									
All Manufacturing	\$679.67	\$669.22	\$627.41	42.4	41.8	40.4	\$16.03	\$16.01	\$15.53
Durable Goods	\$697.36	\$684.58	\$635.72	43.1	42.6	41.2	\$16.18	\$16.07	\$15.43
Non-durable Goods	\$630.59	\$627.26	\$602.30	40.5	40.5	38.0	\$15.57	\$15.84	\$15.85
<b>Manchester NH MetroNECTA</b>									
All Manufacturing	\$693.20	\$683.67	\$682.90	38.9	39.0	40.1	\$17.82	\$17.53	\$17.03
<b>Nashua NH-MA NECTA Division, NH Portion</b>									
All Manufacturing	\$745.56	\$760.81	\$677.65	43.6	43.8	42.3	\$17.10	\$17.37	\$16.02

Note: Production workers and information for Portsmouth and Rochester will be available with January 2006 data.

altogether. Seasonal elements played a significant role in the 3,100-job drop for leisure and hospitality (supersector 70). Construction (supersector 20) and manufacturing (supersector 30) cut their respective force by 600 jobs. Professional and business services (supersector 60) reduced personnel strength by 200 places, while other services (supersector 80) and government (supersector 90) each trimmed their force by 100 positions.

With the approaching holiday season and its anticipated attending economic activity, trade, transportation, and utilities (supersector 40) added 2,600 jobs to its roster. Educational and health services (supersector 65) augmented its work force with 700 additional slots. Wrapping up employment activity for November, financial activities (supersector 55) brought 300 more workers on board, as information (supersector 50) increased its payroll by 200 jobs.

*B. G. McKay*

Natural resources and mining (supersector 10) made no change to the total number of persons employed during November.

Continued from page 7

## County Projections

Projections for each of New Hampshire's counties: A PDF file is available with narrative information for each county and industry and occupational projections can be found in spreadsheet form.



## 2002-2012 Job Locator

A tool that can help job seekers, career planners, and others connect to occupations by identifying the industries that most commonly employ workers in a specific occupation.



## Coming Soon

Statewide industry and occupational projections for the 2004-2014 period are expected to be released by the end of June 2006. Substate projections will be available later in the year.

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