

# Real Estate Salesperson

Real Estate Salespersons act for others on commission or compensation to sell, exchange, purchase, rent, or lease real estate. A salesperson may only work under the supervision of a Principal Real Estate Broker and may only be compensated through that broker.

## Legislation

Statute: NH RSA 331-A  
 Administrative Rules: Chapter Rea 100 - 700

## Licensure Requirements

- Must be at least 18 years of age
- Must show proof of 40 hours of approved study which shall be completed prior to the date of examination
- Demonstrate no record of unprofessional conduct
- Furnish evidence of good reputation for honesty, trustworthiness, and integrity
- Comply with the criminal records check under RSA 331-A:10-a

## Examination

Computer-based examination required — given weekly, on a Monday through Friday schedule and on Saturdays at alternating locations

## Continuing Education

Must attend accredited continuing education courses of three core hours plus nine hours of electives prior to license renewal

## Reciprocity

Permitted with Maine, Vermont, Massachusetts, and Georgia. Applicant must pass only the state law portion of the New Hampshire licensing examination.

## Active Licenses

4,430

## Regulatory Agency

### New Hampshire Office of Professional Licensure and Certification

New Hampshire Real Estate Commission  
 121 South Fruit Street  
 Concord, NH 03301

*phone* (603) 271-2219  
*fax* (603) 271-6690  
*web* <[www.nh.gov/nhrec/](http://www.nh.gov/nhrec/)>  
*contact* Beth A. Edes, Executive Director  
*e-mail* [nhrec@nh.gov](mailto:nhrec@nh.gov)

## Fees

Examination registration fee . . . . .	\$155.00
Original license . . . . .	\$90.00
Biennial renewal . . . . .	\$90.00

## O\*Net Codes

41-9022.00 Real Estate Sales Agents

## Additional Information Sources

Applied Measurement Professionals, Inc.  
 (exam administrator)  
 <[www.goamp.com](http://www.goamp.com)>

## Related Training

Real Estate