

New Hampshire Occupational Employment & Wages - 2016

Salem Town Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Total all occupations	00-0000	22,310	\$9.78	\$23.18	\$17.17	\$29.88
Management Occupations	11-0000	1,280	\$33.27	\$59.86	\$53.86	\$73.16
Chief Executives	11-1011	40	#	\$125.82	#	#
General and Operations Managers	11-1021	400	\$32.47	\$62.90	\$58.33	\$78.11
Marketing Managers	11-2021	70	\$41.03	\$68.54	\$66.65	\$82.28
Sales Managers	11-2022	110	\$40.93	\$59.56	\$57.95	\$68.88
Computer and Information Systems Managers	11-3021	100	\$51.70	\$70.30	\$62.87	\$79.61
Financial Managers	11-3031	140	\$34.75	\$59.37	\$49.17	\$71.68
Industrial Production Managers	11-3051	30	\$43.03	\$52.95	\$52.05	\$57.91
Architectural and Engineering Managers	11-9041	40	\$34.28	\$59.91	\$64.25	\$72.72
Food Service Managers	11-9051	50	\$20.81	\$30.06	\$25.00	\$34.68
Medical and Health Services Managers	11-9111	40	\$38.61	\$43.70	\$44.07	\$46.26
Managers, All Other	11-9199	90	\$41.58	\$59.72	\$50.08	\$68.81
Business and Financial Operations Occupations	13-0000	960	\$19.55	\$35.05	\$30.80	\$42.80
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	100	\$21.28	\$26.77	\$24.45	\$29.52
Human Resources Specialists	13-1071	80	\$16.51	\$29.16	\$24.07	\$35.48
Management Analysts	13-1111	80	\$28.75	\$52.82	\$44.68	\$64.85
Training and Development Specialists	13-1151	50	\$14.54	\$30.28	\$30.38	\$38.15
Market Research Analysts and Marketing Specialists	13-1161	110	\$16.31	\$27.36	\$22.78	\$32.88
Business Operations Specialists, All Other	13-1199	110	\$18.74	\$34.60	\$34.01	\$42.54
Accountants and Auditors	13-2011	160	\$24.99	\$37.29	\$32.99	\$43.44
Personal Financial Advisors	13-2052	30	\$30.80	\$58.28	\$43.03	\$72.02
Loan Officers	13-2072	70	\$22.49	\$36.78	\$32.81	\$43.92
Computer and Mathematical Occupations	15-0000	1,070	\$29.13	\$45.28	\$44.27	\$53.34
Computer Systems Analysts	15-1121	90	\$30.21	\$44.77	\$41.77	\$52.05
Information Security Analysts	15-1122	70	\$32.41	\$41.60	\$41.83	\$46.19
Computer Programmers	15-1131	110	\$31.90	\$46.53	\$43.89	\$53.85
Software Developers, Applications	15-1132	340	\$41.58	\$54.86	\$55.14	\$61.50
Software Developers, Systems Software	15-1133	110	\$37.70	\$47.29	\$46.50	\$52.08
Database Administrators	15-1141	40	\$24.83	\$38.89	\$35.29	\$45.91
Network and Computer Systems Administrators	15-1142	40	\$29.68	\$35.83	\$35.97	\$38.90
Computer User Support Specialists	15-1151	110	\$23.56	\$32.32	\$31.11	\$36.72
Computer Network Support Specialists	15-1152	90	#	#	#	#
Computer Occupations, All Other	15-1199	40	\$28.85	\$56.42	\$54.51	\$70.21

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Architecture and Engineering Occupations	17-0000	440	\$24.28	\$39.52	\$37.65	\$47.13
Civil Engineers	17-2051	NP	\$27.72	\$40.96	\$38.15	\$47.57
Computer Hardware Engineers	17-2061	60	\$36.23	\$52.53	\$54.43	\$60.68
Electrical Engineers	17-2071	40	\$27.26	\$39.92	\$41.29	\$46.25
Industrial Engineers	17-2112	40	\$28.06	\$43.00	\$43.28	\$50.46
Mechanical Engineers	17-2141	60	\$32.20	\$43.27	\$41.77	\$48.81
Engineers, All Other	17-2199	30	\$29.39	\$42.18	\$41.02	\$48.57
Electrical and Electronics Engineering Technicians	17-3023	30	\$18.37	\$24.58	\$25.07	\$27.67
Life, Physical, and Social Science Occupations	19-0000	50	\$19.56	\$35.80	\$36.32	\$43.91
Community and Social Services Occupations	21-0000	50	\$17.19	\$34.00	\$31.14	\$42.41
Legal Occupations	23-0000	70	\$16.93	\$32.40	\$26.39	\$40.15
Paralegals and Legal Assistants	23-2011	NP	\$17.37	\$22.25	\$18.48	\$24.70
Education, Training, and Library Occupations	25-0000	810	\$11.14	\$27.31	\$21.32	\$35.39
Preschool Teachers, Except Special Education	25-2011	70	\$11.30	\$13.06	\$13.05	\$13.92
Self-Enrichment Education Teachers	25-3021	50	\$13.15	\$21.32	\$22.90	\$25.41
Teacher Assistants	25-9041	230	\$17,482	\$26,033	\$27,189	\$30,308
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	130	\$10.63	\$21.06	\$17.29	\$26.27
Merchandise Displayers and Window Trimmers	27-1026	40	\$9.52	\$13.89	\$11.35	\$16.08
Healthcare Practitioners and Technical Occupations	29-0000	780	\$20.75	\$40.07	\$35.01	\$49.73
Pharmacists	29-1051	30	\$54.83	\$62.82	\$63.84	\$66.82
Physicians and Surgeons, All Other	29-1069	30	#	\$142.02	#	#
Occupational Therapists	29-1122	70	\$31.01	\$40.55	\$39.91	\$45.32
Physical Therapists	29-1123	100	\$31.18	\$39.63	\$39.60	\$43.85
Registered Nurses	29-1141	210	\$25.85	\$33.60	\$33.91	\$37.47
Pharmacy Technicians	29-2052	40	\$10.98	\$13.65	\$13.38	\$14.98
Healthcare Support Occupations	31-0000	260	\$12.19	\$17.41	\$16.46	\$20.02
Nursing Assistants	31-1014	100	\$12.78	\$15.84	\$15.53	\$17.37
Physical Therapist Assistants	31-2021	30	\$24.48	\$27.97	\$27.96	\$29.71
Medical Assistants	31-9092	40	\$11.16	\$15.37	\$16.06	\$17.47

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Protective Service Occupations	33-0000	440	\$10.69	\$18.53	\$15.27	\$22.46
Security Guards	33-9032	230	\$10.42	\$13.18	\$12.01	\$14.55
Food Preparation and Serving-Related Occupations	35-0000	1,930	\$8.43	\$12.50	\$10.68	\$14.53
Chefs and Head Cooks	35-1011	70	\$12.71	\$17.14	\$16.75	\$19.36
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	100	\$10.94	\$16.65	\$17.33	\$19.50
Cooks, Institution and Cafeteria	35-2012	NP	\$10.56	\$14.28	\$14.45	\$16.13
Cooks, Restaurant	35-2014	140	\$11.28	\$14.04	\$13.92	\$15.42
Cooks, Short Order	35-2015	NP	\$8.46	\$9.43	\$9.18	\$9.92
Food Preparation Workers	35-2021	210	\$9.15	\$11.52	\$11.36	\$12.71
Bartenders	35-3011	110	\$8.47	\$14.77	\$12.06	\$17.92
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	340	\$8.43	\$9.05	\$8.94	\$9.36
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	200	\$8.38	\$9.64	\$9.27	\$10.27
Waiters and Waitresses	35-3031	350	\$9.78	\$17.48	\$17.13	\$21.33
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	100	\$8.42	\$9.36	\$9.05	\$9.82
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	120	\$8.43	\$10.18	\$9.93	\$11.06
Building and Grounds Cleaning and Maintenance Occupations	37-0000	760	\$8.89	\$14.37	\$12.25	\$17.11
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	NP	\$8.47	\$12.95	\$11.19	\$15.20
Landscaping and Groundskeeping Workers	37-3011	90	\$11.62	\$16.46	\$17.24	\$18.88
Personal Care and Service Occupations	39-0000	450	\$9.06	\$14.21	\$11.88	\$16.79
Hairdressers, Hairstylists, and Cosmetologists	39-5012	NP	\$8.42	\$13.07	\$10.55	\$15.39
Childcare Workers	39-9011	50	\$10.05	\$10.79	\$10.92	\$11.17
Personal Care Aides	39-9021	50	\$11.02	\$12.85	\$13.07	\$13.77
Fitness Trainers and Aerobics Instructors	39-9031	80	\$17.73	\$24.01	\$26.07	\$27.15
Personal Care and Service Workers, All Other	39-9099	NP	\$8.32	\$9.12	\$8.84	\$9.52
Sales and Related Occupations	41-0000	5,810	\$8.55	\$16.52	\$12.04	\$20.49
First-Line Supervisors of Retail Sales Workers	41-1011	510	\$15.31	\$22.88	\$21.17	\$26.66
First-Line Supervisors of Non-Retail Sales Workers	41-1012	100	\$29.65	\$45.10	\$41.68	\$52.83
Cashiers	41-2011	1,480	\$8.43	\$10.31	\$9.50	\$11.25
Counter and Rental Clerks	41-2021	80	\$12.18	\$18.98	\$20.50	\$22.37

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Parts Salespersons	41-2022	70	\$10.91	\$16.39	\$15.02	\$19.13
Retail Salespersons	41-2031	2,600	\$8.48	\$12.11	\$10.67	\$13.92
Securities, Commodities, and Financial Services Sales Agents	41-3031	50	\$21.87	\$34.59	\$32.44	\$40.94
Travel Agents	41-3041	60	\$17.47	\$18.22	\$18.15	\$18.60
Sales Representatives, Services, All Other	41-3099	140	\$14.87	\$31.77	\$26.55	\$40.22
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	240	\$16.43	\$37.03	\$28.96	\$47.33
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	390	\$19.04	\$30.02	\$26.62	\$35.52
Telemarketers	41-9041	40	\$13.70	\$17.89	\$17.56	\$19.98
Office and Administrative Support Occupations	43-0000	4,280	\$10.54	\$17.26	\$16.31	\$20.63
First-Line Supervisors of Office and Administrative Support Workers	43-1011	310	\$18.81	\$28.40	\$27.97	\$33.20
Bill and Account Collectors	43-3011	490	\$11.00	\$15.47	\$15.09	\$17.71
Billing and Posting Clerks and Machine Operators	43-3021	60	\$15.74	\$19.15	\$19.19	\$20.85
Bookkeeping, Accounting, and Auditing Clerks	43-3031	190	\$13.92	\$19.57	\$19.24	\$22.41
Payroll and Timekeeping Clerks	43-3051	70	\$18.82	\$24.45	\$24.04	\$27.27
Tellers	43-3071	80	\$11.20	\$14.94	\$14.45	\$16.82
Customer Service Representatives	43-4051	630	\$10.86	\$17.83	\$17.48	\$21.31
Loan Interviewers and Clerks	43-4131	30	\$13.01	\$18.11	\$17.72	\$20.66
Receptionists and Information Clerks	43-4171	150	\$8.92	\$14.02	\$14.03	\$16.56
Information and Record Clerks, All Other	43-4199	40	\$12.00	\$16.07	\$16.28	\$18.10
Postal Service Mail Carriers	43-5052	40	\$17.77	\$25.36	\$29.01	\$29.16
Production, Planning, and Expediting Clerks	43-5061	30	\$14.60	\$24.14	\$22.59	\$28.91
Shipping, Receiving, and Traffic Clerks	43-5071	130	\$10.69	\$15.52	\$14.89	\$17.93
Stock Clerks and Order Fillers	43-5081	890	\$8.61	\$12.37	\$11.61	\$14.25
Executive Secretaries and Executive Administrative Assistants	43-6011	40	\$24.43	\$28.58	\$28.16	\$30.66
Medical Secretaries	43-6013	90	\$15.48	\$17.25	\$17.38	\$18.13
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	240	\$11.00	\$16.41	\$16.97	\$19.11
Data Entry Keyers	43-9021	NP	\$12.60	\$15.21	\$14.98	\$16.52
Office Clerks, General	43-9061	390	\$12.47	\$18.95	\$18.28	\$22.20
Office Machine Operators, Except Computer	43-9071	NP	\$10.79	\$15.07	\$14.98	\$17.21
Office and Administrative Support Workers, All Other	43-9199	40	\$9.82	\$14.87	\$15.47	\$17.40

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Construction and Extraction Occupations	47-0000	260	\$13.11	\$23.12	\$20.76	\$28.13
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	30	\$17.87	\$30.24	\$28.53	\$36.44
Carpenters	47-2031	60	\$16.38	\$26.23	\$22.39	\$31.16
Construction Laborers	47-2061	40	\$12.07	\$17.64	\$14.54	\$20.43
Plumbers, Pipefitters, and Steamfitters	47-2152	30	\$18.85	\$28.89	\$25.95	\$33.91
Installation, Maintenance, and Repair Occupations	49-0000	610	\$13.71	\$24.07	\$22.13	\$29.25
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	50	\$20.34	\$37.41	\$38.71	\$45.94
Computer, Automated Teller, and Office Machine Repairers	49-2011	50	\$12.97	\$18.42	\$17.72	\$21.13
Automotive Service Technicians and Mechanics	49-3023	110	\$11.48	\$23.24	\$20.19	\$29.12
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$19.69	\$26.15	\$24.95	\$29.37
Industrial Machinery Mechanics	49-9041	30	\$21.78	\$28.01	\$26.28	\$31.12
Maintenance and Repair Workers, General	49-9071	130	\$15.58	\$21.64	\$20.72	\$24.66
Installation, Maintenance, and Repair Workers, All Other	49-9099	30	\$15.73	\$22.60	\$24.55	\$26.04
Production Occupations	51-0000	1,210	\$12.50	\$19.26	\$17.56	\$22.63
First-Line Supervisors of Production and Operating Workers	51-1011	70	\$23.67	\$32.64	\$30.80	\$37.12
Electrical and Electronic Equipment Assemblers	51-2022	110	\$9.39	\$13.06	\$11.86	\$14.90
Team Assemblers	51-2092	300	\$13.78	\$18.59	\$17.93	\$21.01
Bakers	51-3011	NP	\$12.82	\$13.81	\$13.77	\$14.29
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	120	\$15.04	\$20.64	\$18.82	\$23.44
Transportation and Material Moving Occupations	53-0000	640	\$9.71	\$16.74	\$15.56	\$20.26
Driver/Sales Workers	53-3031	NP	\$8.79	\$18.66	\$19.74	\$23.59
Heavy and Tractor-Trailer Truck Drivers	53-3032	70	\$18.43	\$24.08	\$23.73	\$26.91
Light Truck or Delivery Services Drivers	53-3033	120	\$9.30	\$15.09	\$14.77	\$17.98
Automotive and Watercraft Service Attendants	53-6031	NP	\$9.51	\$15.85	\$11.69	\$19.02
Industrial Truck and Tractor Operators	53-7051	60	\$14.24	\$21.30	\$21.77	\$24.84
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	220	\$9.25	\$12.79	\$11.90	\$14.56

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