

New Hampshire Occupational Employment & Wages - 2016

Conway-Wolfeboro Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Total all occupations	00-0000	17,690	\$9.81	\$19.32	\$15.49	\$24.08
Management Occupations	11-0000	780	\$22.91	\$47.07	\$37.22	\$59.14
General and Operations Managers	11-1021	290	\$25.17	\$57.73	\$42.16	\$74.01
Sales Managers	11-2022	30	\$26.67	\$51.61	\$61.89	\$64.07
Financial Managers	11-3031	40	\$18.60	\$40.42	\$33.24	\$51.33
Education Administrators, Elementary and Secondary School	11-9032	100	\$56,619	\$87,096	\$85,853	\$102,334
Food Service Managers	11-9051	60	\$21.07	\$25.19	\$23.98	\$27.26
Lodging Managers	11-9081	NP	\$22.53	\$29.07	\$26.96	\$32.34
Medical and Health Services Managers	11-9111	40	\$33.01	\$47.30	\$45.45	\$54.45
Managers, All Other	11-9199	30	\$33.62	\$48.21	\$38.33	\$55.51
Business and Financial Operations Occupations	13-0000	460	\$18.36	\$30.93	\$26.35	\$37.22
Fundraisers	13-1131	30	\$16.70	\$21.21	\$21.00	\$23.45
Business Operations Specialists, All Other	13-1199	120	\$19.83	\$29.35	\$29.91	\$34.11
Accountants and Auditors	13-2011	90	\$19.45	\$29.67	\$27.11	\$34.79
Appraisers and Assessors of Real Estate	13-2021	NP	\$19.44	\$25.47	\$23.28	\$28.49
Computer and Mathematical Occupations	15-0000	100	\$19.92	\$30.26	\$27.18	\$35.44
Software Developers, Applications	15-1132	30	\$29.22	\$38.84	\$41.16	\$43.64
Computer User Support Specialists	15-1151	40	\$19.09	\$22.24	\$21.86	\$23.82
Architecture and Engineering Occupations	17-0000	130	\$22.33	\$38.82	\$36.63	\$47.05
Civil Engineers	17-2051	60	\$35.16	\$50.22	\$50.42	\$57.74
Life, Physical, and Social Science Occupations	19-0000	80	\$17.24	\$34.33	\$29.66	\$42.88
Community and Social Services Occupations	21-0000	200	\$12.71	\$18.90	\$17.78	\$21.99
Counselors, All Other	21-1019	NP	\$16.90	\$17.15	\$17.35	\$17.26
Child, Family, and School Social Workers	21-1021	NP	\$13.86	\$17.61	\$16.69	\$19.49
Community and Social Service Specialists, All Other	21-1099	30	\$15.86	\$19.82	\$18.95	\$21.79
Legal Occupations	23-0000	40	\$19.85	\$43.20	\$30.81	\$54.87
Education, Training, and Library Occupations	25-0000	1,140	\$13.65	\$22.50	\$22.01	\$26.93
Preschool Teachers, Except Special Education	25-2011	50	\$10.84	\$12.88	\$12.99	\$13.91
Elementary School Teachers, Except Special Education	25-2021	110	\$44,088	\$56,768	\$57,086	\$63,108

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Middle School Teachers, Except Special and Career/ Technical Education	25-2022	210	\$45,502	\$60,800	\$61,327	\$68,448
Special Education Teachers, Middle School	25-2053	30	\$49,746	\$61,706	\$61,826	\$67,686
Self-Enrichment Education Teachers	25-3021	NP	\$15.57	\$26.10	\$22.56	\$31.37
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	30	\$17,444	\$21,173	\$18,703	\$23,038
Substitute Teachers	25-3098	NP	\$9.71	\$12.07	\$11.15	\$13.25
Librarians	25-4021	30	\$13.47	\$19.71	\$20.02	\$22.84
Library Technicians	25-4031	40	\$12.72	\$15.77	\$15.79	\$17.30
Teacher Assistants	25-9041	230	\$25,154	\$31,119	\$30,830	\$34,101
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	190	\$9.34	\$17.57	\$16.67	\$21.69
Graphic Designers	27-1024	NP	\$16.02	\$18.55	\$18.25	\$19.83
Healthcare Practitioners and Technical Occupations	29-0000	930	\$19.79	\$37.87	\$29.34	\$46.90
Pharmacists	29-1051	80	\$51.93	\$59.96	\$62.02	\$63.97
Family and General Practitioners	29-1062	NP	#	\$113.41	#	#
Registered Nurses	29-1141	340	\$23.59	\$30.04	\$28.61	\$33.26
Nurse Practitioners	29-1171	50	\$38.83	\$47.47	\$46.35	\$51.78
Emergency Medical Technicians and Paramedics	29-2041	NP	\$17.79	\$23.93	\$25.81	\$27.00
Pharmacy Technicians	29-2052	50	\$10.05	\$12.84	\$12.41	\$14.23
Veterinary Technologists and Technicians	29-2056	30	\$17.20	\$19.80	\$20.01	\$21.10
Licensed Practical and Licensed Vocational Nurses	29-2061	70	\$19.58	\$24.13	\$23.27	\$26.40
Medical Records and Health Information Technicians	29-2071	30	\$13.51	\$21.21	\$18.85	\$25.05
Healthcare Support Occupations	31-0000	490	\$11.68	\$15.67	\$15.01	\$17.67
Nursing Assistants	31-1014	300	\$10.76	\$14.11	\$13.88	\$15.77
Medical Assistants	31-9092	40	\$13.86	\$16.01	\$15.57	\$17.08
Medical Transcriptionists	31-9094	NP	\$13.88	\$14.35	\$14.12	\$14.59
Protective Service Occupations	33-0000	420	\$13.52	\$21.99	\$21.68	\$26.23
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	40	\$19.18	\$28.57	\$29.27	\$33.26
Firefighters	33-2011	160	\$12.16	\$16.43	\$15.72	\$18.57
Police and Sheriff's Patrol Officers	33-3051	130	\$21.82	\$26.11	\$26.54	\$28.25
Security Guards	33-9032	NP	\$11.05	\$14.47	\$13.38	\$16.18

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Food Preparation and Serving-Related Occupations	35-0000	2,140	\$8.44	\$11.36	\$9.65	\$12.82
Chefs and Head Cooks	35-1011	40	\$18.30	\$23.57	\$22.70	\$26.20
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	110	\$9.88	\$15.61	\$15.15	\$18.47
Cooks, Institution and Cafeteria	35-2012	60	\$11.31	\$14.52	\$14.52	\$16.12
Cooks, Restaurant	35-2014	320	\$11.02	\$14.75	\$14.36	\$16.63
Cooks, Short Order	35-2015	NP	\$8.51	\$8.72	\$8.92	\$8.82
Food Preparation Workers	35-2021	80	\$11.38	\$13.34	\$13.30	\$14.33
Bartenders	35-3011	160	\$8.43	\$8.95	\$8.92	\$9.20
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	270	\$8.39	\$9.72	\$9.35	\$10.38
Waiters and Waitresses	35-3031	640	\$8.46	\$10.39	\$9.08	\$11.35
Food Servers, Nonrestaurant	35-3041	30	\$8.37	\$9.86	\$9.50	\$10.62
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	NP	\$8.36	\$8.63	\$8.72	\$8.76
Dishwashers	35-9021	90	\$8.46	\$9.43	\$9.41	\$9.90
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	130	\$8.47	\$9.83	\$9.39	\$10.51
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,150	\$9.67	\$13.76	\$13.19	\$15.79
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	40	\$14.60	\$18.72	\$18.56	\$20.77
First-Line Supervisors of Landscaping, Lawn Service, and Groundsk	37-1012	30	\$16.45	\$20.53	\$21.23	\$22.57
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	220	\$9.14	\$13.54	\$13.03	\$15.74
Maids and Housekeeping Cleaners	37-2012	440	\$8.66	\$11.12	\$10.79	\$12.34
Landscaping and Groundskeeping Workers	37-3011	430	\$12.28	\$15.68	\$16.10	\$17.39
Personal Care and Service Occupations	39-0000	560	\$8.42	\$11.67	\$10.74	\$13.29
Amusement and Recreation Attendants	39-3091	70	\$8.46	\$8.96	\$8.94	\$9.20
Hairdressers, Hairstylists, and Cosmetologists	39-5012	50	#	#	#	#
Childcare Workers	39-9011	NP	\$8.31	\$9.90	\$9.96	\$10.71
Personal Care Aides	39-9021	100	\$10.00	\$11.99	\$11.97	\$13.00
Recreation Workers	39-9032	80	\$9.84	\$13.61	\$12.14	\$15.51
Sales and Related Occupations	41-0000	3,150	\$8.83	\$15.43	\$11.99	\$18.73
First-Line Supervisors of Retail Sales Workers	41-1011	340	\$14.45	\$22.00	\$21.43	\$25.77

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First-Line Supervisors of Non-Retail Sales Workers	41-1012	30	\$22.93	\$36.51	\$41.67	\$43.30
Cashiers	41-2011	890	\$8.55	\$10.29	\$9.86	\$11.16
Counter and Rental Clerks	41-2021	60	\$8.56	\$12.04	\$9.77	\$13.78
Retail Salespersons	41-2031	1,360	\$8.83	\$12.01	\$11.44	\$13.59
Insurance Sales Agents	41-3021	60	\$20.22	\$23.34	\$22.37	\$24.90
Sales Representatives, Services, All Other	41-3099	80	\$19.29	\$31.14	\$23.62	\$37.07
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	NP	\$21.21	\$37.82	\$37.05	\$46.13
Sales and Related Workers, All Other	41-9099	30	\$8.59	\$13.21	\$13.26	\$15.51
Office and Administrative Support Occupations	43-0000	2,950	\$10.93	\$15.74	\$14.82	\$18.14
First-Line Supervisors of Office and Administrative Support Workers	43-1011	160	\$14.92	\$23.64	\$22.05	\$28.01
Bookkeeping, Accounting, and Auditing Clerks	43-3031	220	\$11.85	\$17.26	\$16.77	\$19.96
Customer Service Representatives	43-4051	170	\$11.50	\$14.98	\$14.74	\$16.73
Hotel, Motel, and Resort Desk Clerks	43-4081	270	\$10.29	\$11.85	\$11.38	\$12.64
Library Assistants, Clerical	43-4121	40	\$8.53	\$13.40	\$13.08	\$15.83
Order Clerks	43-4151	NP	\$12.56	\$18.07	\$18.16	\$20.81
Receptionists and Information Clerks	43-4171	60	\$9.82	\$13.65	\$13.71	\$15.56
Reservation and Transportation Ticket Agents and Travel Clerks	43-4181	NP	\$11.05	\$13.12	\$12.96	\$14.16
Information and Record Clerks, All Other	43-4199	40	\$8.51	\$11.36	\$9.57	\$12.78
Postal Service Clerks	43-5051	40	\$17.99	\$23.96	\$28.14	\$26.94
Postal Service Mail Carriers	43-5052	30	\$17.67	\$23.76	\$22.51	\$26.81
Shipping, Receiving, and Traffic Clerks	43-5071	40	\$12.26	\$15.49	\$13.92	\$17.11
Stock Clerks and Order Fillers	43-5081	260	\$8.87	\$12.35	\$11.97	\$14.09
Executive Secretaries and Executive Administrative Assistants	43-6011	40	\$20.40	\$24.87	\$25.26	\$27.11
Medical Secretaries	43-6013	30	\$13.15	\$15.56	\$15.54	\$16.78
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive.	43-6014	580	\$12.07	\$15.49	\$14.92	\$17.20
Office Clerks, General	43-9061	520	\$12.38	\$15.49	\$14.80	\$17.05
Office and Administrative Support Workers, All Other	43-9199	30	\$8.48	\$10.74	\$9.41	\$11.87
Farming, Fishing, and Forestry Occupations	45-0000	60	\$15.15	\$18.76	\$18.98	\$20.57
Construction and Extraction Occupations	47-0000	660	\$15.04	\$20.74	\$19.41	\$23.58
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	60	\$22.22	\$29.53	\$28.82	\$33.19

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Brickmasons and Blockmasons	47-2021	NP	\$17.66	\$22.61	\$22.45	\$25.09
Carpenters	47-2031	120	\$16.21	\$20.85	\$20.85	\$23.18
Construction Laborers	47-2061	110	\$13.40	\$16.22	\$16.49	\$17.64
Operating Engineers and Other Construction Equipment Operators	47-2073	NP	\$16.90	\$21.55	\$21.50	\$23.88
Electricians	47-2111	50	\$25.63	\$27.03	\$27.44	\$27.72
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$17.16	\$21.76	\$19.09	\$24.05
Highway Maintenance Workers	47-4051	70	\$14.69	\$18.09	\$17.97	\$19.80
Installation, Maintenance, and Repair Occupations	49-0000	600	\$13.80	\$19.78	\$18.78	\$22.77
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	60	\$21.51	\$27.36	\$25.18	\$30.28
Automotive Service Technicians and Mechanics	49-3023	100	\$15.42	\$20.06	\$19.57	\$22.37
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$16.70	\$22.50	\$21.70	\$25.39
Industrial Machinery Mechanics	49-9041	30	\$17.39	\$22.74	\$21.34	\$25.42
Maintenance and Repair Workers, General	49-9071	210	\$13.13	\$17.04	\$16.57	\$18.99
Production Occupations	51-0000	950	\$11.70	\$17.17	\$15.84	\$19.90
First-Line Supervisors of Production and Operating Workers	51-1011	60	\$21.65	\$29.49	\$26.37	\$33.41
Bakers	51-3011	NP	\$8.43	\$10.63	\$10.33	\$11.73
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	40	\$16.60	\$20.31	\$19.80	\$22.16
Machinists	51-4041	30	\$13.69	\$24.98	\$20.77	\$30.62
Printing Press Operators	51-5112	NP	\$21.23	\$21.87	\$22.25	\$22.19
Laundry and Dry-Cleaning Workers	51-6011	50	\$10.87	\$13.09	\$12.74	\$14.19
Sewing Machine Operators	51-6031	60	\$10.96	\$11.96	\$11.56	\$12.45
Jewelers and Precious Stone and Metal Workers	51-9071	NP	\$8.40	\$13.05	\$13.33	\$15.37
Transportation and Material Moving Occupations	53-0000	520	\$12.05	\$17.49	\$15.85	\$20.22
Bus Drivers, School or Special Client	53-3022	50	\$13.20	\$14.45	\$14.29	\$15.08
Heavy and Tractor-Trailer Truck Drivers	53-3032	230	\$15.24	\$21.05	\$18.86	\$23.95
Light Truck or Delivery Services Drivers	53-3033	40	\$9.79	\$12.25	\$12.66	\$13.47
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	50	\$10.92	\$12.50	\$11.93	\$13.29
Refuse and Recyclable Material Collectors	53-7081	30	\$12.19	\$16.91	\$16.37	\$19.26

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