

New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>72,640</b>	<b>\$10.96</b>	<b>\$23.48</b>	<b>\$18.83</b>	<b>\$29.72</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>4,290</b>	<b>\$27.57</b>	<b>\$49.09</b>	<b>\$41.69</b>	<b>\$59.85</b>
Chief Executives	11-1011	170	\$44.11	\$71.77	\$59.70	\$85.58
General and Operations Managers	11-1021	1,050	\$26.40	\$56.68	\$43.19	\$71.82
Advertising and Promotions Managers	11-2011	30	\$25.63	\$48.33	\$37.06	\$59.67
Marketing Managers	11-2021	80	\$41.82	\$65.56	\$66.45	\$77.44
Sales Managers	11-2022	150	\$30.48	\$59.12	\$53.50	\$73.44
Public Relations and Fundraising Managers	11-2031	80	\$35.03	\$54.42	\$43.56	\$64.10
Administrative Services Managers	11-3011	80	\$28.23	\$41.50	\$40.67	\$48.13
Computer and Information Systems Managers	11-3021	200	\$40.35	\$51.96	\$46.85	\$57.75
Financial Managers	11-3031	410	\$30.32	\$49.65	\$44.11	\$59.31
Industrial Production Managers	11-3051	60	\$31.39	\$52.12	\$49.32	\$62.48
Human Resources Managers	11-3121	40	\$33.96	\$49.68	\$45.08	\$57.53
Construction Managers	11-9021	120	\$31.30	\$44.61	\$45.18	\$51.26
Education Administrators, Preschool and Childcare Center/Program	11-9031	40	\$18.56	\$21.55	\$21.65	\$23.05
Education Administrators, Elementary and Secondary School	11-9032	170	\$71,999	\$91,096	\$90,995	\$100,645
Education Administrators, Postsecondary	11-9033	60	\$28.67	\$40.03	\$40.69	\$45.71
Architectural and Engineering Managers	11-9041	40	\$41.67	\$50.84	\$49.38	\$55.42
Food Service Managers	11-9051	170	\$21.67	\$25.80	\$24.88	\$27.86
Lodging Managers	11-9081	40	\$20.18	\$33.89	\$30.78	\$40.73
Medical and Health Services Managers	11-9111	210	\$30.34	\$51.39	\$45.69	\$61.92
Property, Real Estate, and Community Association Managers	11-9141	80	\$20.59	\$29.68	\$29.50	\$34.22
Social and Community Service Managers	11-9151	100	\$20.58	\$29.22	\$28.23	\$33.54
Managers, All Other	11-9199	780	\$31.51	\$45.21	\$38.42	\$52.07
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>4,000</b>	<b>\$20.50</b>	<b>\$32.40</b>	<b>\$28.65</b>	<b>\$38.35</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	80	\$16.47	\$27.62	\$22.98	\$33.20
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	100	\$20.36	\$27.58	\$27.20	\$31.19
Claims Adjusters, Examiners, and Investigators	13-1031	90	\$21.51	\$31.67	\$30.36	\$36.74
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	200	\$21.07	\$28.78	\$26.95	\$32.64
Cost Estimators	13-1051	70	\$19.39	\$30.58	\$29.10	\$36.18
Human Resources Specialists	13-1071	270	\$17.93	\$26.74	\$25.80	\$31.15
Logisticians	13-1081	30	\$27.89	\$40.10	\$38.91	\$46.21

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Management Analysts	13-1111	210	\$28.83	\$48.38	\$38.41	\$58.16
Meeting, Convention, and Event Planners	13-1121	90	\$16.50	\$24.05	\$22.51	\$27.82
Fundraisers	13-1131	60	\$12.91	\$23.40	\$23.40	\$28.65
Training and Development Specialists	13-1151	130	\$20.09	\$28.48	\$28.11	\$32.69
Market Research Analysts and Marketing Specialists	13-1161	200	\$24.53	\$37.40	\$34.11	\$43.84
Business Operations Specialists, All Other	13-1199	1,100	\$21.66	\$28.86	\$28.05	\$32.47
Accountants and Auditors	13-2011	580	\$20.76	\$28.97	\$27.04	\$33.08
Appraisers and Assessors of Real Estate	13-2021	40	\$22.05	\$28.10	\$29.35	\$31.13
Personal Financial Advisors	13-2052	90	\$22.13	\$89.88	\$98.23	\$123.75
Insurance Underwriters	13-2053	50	\$24.07	\$33.05	\$31.85	\$37.55
Loan Officers	13-2072	100	\$19.00	\$34.41	\$34.07	\$42.11
Tax Examiners and Collectors, and Revenue Agents	13-2081	70	\$18.00	\$24.77	\$24.60	\$28.17
Tax Preparers	13-2082	NP	\$13.91	\$20.24	\$15.17	\$23.41
Financial Specialists, All Other	13-2099	170	\$21.10	\$32.47	\$30.91	\$38.15
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>1,470</b>	<b>\$23.37</b>	<b>\$36.50</b>	<b>\$34.59</b>	<b>\$43.06</b>
Computer Systems Analysts	15-1121	320	\$26.67	\$35.35	\$33.25	\$39.69
Computer Programmers	15-1131	130	\$20.98	\$30.49	\$29.70	\$35.24
Software Developers, Applications	15-1132	220	\$35.65	\$47.04	\$46.04	\$52.75
Software Developers, Systems Software	15-1133	NP	\$37.44	\$60.13	\$58.70	\$71.47
Web Developers	15-1134	60	\$21.30	\$31.81	\$30.47	\$37.06
Database Administrators	15-1141	90	\$31.28	\$42.69	\$43.77	\$48.40
Network and Computer Systems Administrators	15-1142	190	\$26.41	\$34.56	\$34.66	\$38.63
Computer User Support Specialists	15-1151	230	\$16.84	\$23.74	\$22.29	\$27.19
Computer Network Support Specialists	15-1152	50	\$22.74	\$29.20	\$29.02	\$32.43
Computer Occupations, All Other	15-1199	70	\$28.47	\$40.29	\$41.92	\$46.21
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>1,220</b>	<b>\$21.15</b>	<b>\$31.40</b>	<b>\$29.16</b>	<b>\$36.51</b>
Cartographers and Photogrammetrists	17-1021	30	\$17.21	\$23.52	\$22.17	\$26.68
Surveyors	17-1022	40	\$27.13	\$30.39	\$28.71	\$32.01
Civil Engineers	17-2051	300	\$23.64	\$33.95	\$34.67	\$39.11
Electrical Engineers	17-2071	30	\$28.58	\$47.35	\$48.46	\$56.73
Environmental Engineers	17-2081	80	\$28.70	\$41.62	\$41.40	\$48.08
Industrial Engineers	17-2112	50	\$27.44	\$34.15	\$33.15	\$37.50
Mechanical Engineers	17-2141	80	\$21.84	\$32.77	\$32.10	\$38.23
Engineers, All Other	17-2199	30	\$36.72	\$42.66	\$43.10	\$45.62
Architectural and Civil Drafters	17-3011	90	\$20.75	\$27.73	\$27.75	\$31.21
Mechanical Drafters	17-3013	30	\$26.29	\$28.78	\$28.62	\$30.01

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Civil Engineering Technicians	17-3022	30	\$19.75	\$26.33	\$25.30	\$29.61
Electrical and Electronics Engineering Technicians	17-3023	60	\$22.44	\$29.60	\$29.72	\$33.19
Engineering Technicians, Except Drafters, All Other	17-3029	150	\$19.70	\$24.19	\$24.44	\$26.43
Surveying and Mapping Technicians	17-3031	60	\$19.72	\$23.08	\$22.81	\$24.75
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>690</b>	<b>\$21.02</b>	<b>\$31.20</b>	<b>\$30.46</b>	<b>\$36.29</b>
Zoologists and Wildlife Biologists	19-1023	60	\$19.84	\$26.43	\$27.57	\$29.72
Environmental Scientists and Specialists, Including Health	19-2041	170	\$24.51	\$30.65	\$30.47	\$33.72
Clinical, Counseling, and School Psychologists	19-3031	70	\$21.68	\$30.68	\$32.50	\$35.18
Urban and Regional Planners	19-3051	30	\$26.85	\$33.47	\$31.80	\$36.78
Social Scientists and Related Workers, All Other	19-3099	30	\$28.34	\$33.73	\$34.67	\$36.43
Environmental Science and Protection Technicians, Including Health	19-4091	40	\$15.80	\$19.79	\$19.45	\$21.77
Life, Physical, and Social Science Technicians, All Other	19-4099	30	\$14.73	\$19.49	\$17.63	\$21.87
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>1,330</b>	<b>\$14.16</b>	<b>\$22.45</b>	<b>\$21.68</b>	<b>\$26.58</b>
Substance Abuse and Behavioral Disorder Counselors	21-1011	30	\$24.93	\$32.11	\$31.23	\$35.70
Educational, Guidance, School, and Vocational Counselors	21-1012	140	\$18.07	\$27.48	\$27.12	\$32.19
Mental Health Counselors	21-1014	130	\$15.27	\$20.61	\$19.76	\$23.27
Rehabilitation Counselors	21-1015	100	\$14.32	\$18.33	\$17.87	\$20.34
Counselors, All Other	21-1019	30	\$13.58	\$19.53	\$16.68	\$22.51
Child, Family, and School Social Workers	21-1021	110	\$16.37	\$21.00	\$19.92	\$23.31
Healthcare Social Workers	21-1022	80	\$22.18	\$29.03	\$29.16	\$32.46
Mental Health and Substance Abuse Social Workers	21-1023	60	\$18.88	\$25.03	\$25.90	\$28.11
Social and Human Service Assistants	21-1093	210	\$10.16	\$13.44	\$12.04	\$15.09
Community Health Workers	21-1094	40	\$13.31	\$16.68	\$15.21	\$18.36
Community and Social Service Specialists, All Other	21-1099	210	\$18.58	\$24.71	\$24.95	\$27.78
<b>Legal Occupations</b>	<b>23-0000</b>	<b>770</b>	<b>\$25.42</b>	<b>\$42.94</b>	<b>\$37.85</b>	<b>\$51.70</b>
Lawyers	23-1011	430	\$32.88	\$52.98	\$45.31	\$63.05
Paralegals and Legal Assistants	23-2011	220	\$22.48	\$29.95	\$29.58	\$33.69
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>4,890</b>	<b>\$12.29</b>	<b>\$25.53</b>	<b>\$24.17</b>	<b>\$32.16</b>
Business Teachers, Postsecondary	25-1011	40	\$56,201	\$88,516	\$72,937	\$104,673
Education Teachers, Postsecondary	25-1081	30	\$54,103	\$67,104	\$67,977	\$73,605
Art, Drama, and Music Teachers, Postsecondary	25-1121	30	\$41,203	\$64,332	\$60,683	\$75,895
English Language and Literature Teachers, Postsecondary	25-1123	50	#	#	#	#
Postsecondary Teachers, All Other	25-1199	300	#	#	#	#

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Preschool Teachers, Except Special Education	25-2011	NP	\$12.42	\$14.35	\$14.07	\$15.32
Elementary School Teachers, Except Special Education	25-2021	710	\$46,677	\$61,908	\$63,035	\$69,522
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	290	\$41,817	\$58,740	\$56,509	\$67,202
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	740	\$41,991	\$61,905	\$61,388	\$71,861
Career/Technical Education Teachers, Secondary School	25-2032	40	\$40,492	\$54,795	\$54,988	\$61,946
Special Education Teachers, Kindergarten and Elementary School	25-2052	90	\$50,546	\$64,715	\$67,114	\$71,800
Special Education Teachers, Middle School	25-2053	50	\$27,748	\$52,991	\$54,028	\$65,612
Special Education Teachers, Secondary School	25-2054	80	\$44,390	\$65,347	\$64,477	\$75,825
Self-Enrichment Education Teachers	25-3021	200	\$8.44	\$15.76	\$12.33	\$19.42
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	230	\$25,690	\$48,693	\$43,574	\$60,194
Substitute Teachers	25-3098	110	\$8.46	\$10.33	\$9.84	\$11.25
Librarians	25-4021	110	\$19.71	\$28.09	\$27.95	\$32.28
Library Technicians	25-4031	70	\$14.28	\$17.83	\$17.61	\$19.60
Instructional Coordinators	25-9031	110	\$28.02	\$44.29	\$36.24	\$52.42
Teacher Assistants	25-9041	1,010	\$18,207	\$26,813	\$25,324	\$31,117
Education, Training, and Library Workers, All Other	25-9099	120	\$16.80	\$22.83	\$21.25	\$25.86
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>880</b>	<b>\$13.46</b>	<b>\$28.27</b>	<b>\$22.08</b>	<b>\$35.68</b>
Graphic Designers	27-1024	80	\$16.45	\$20.45	\$18.96	\$22.46
Merchandise Displayers and Window Trimmers	27-1026	60	\$9.06	\$13.53	\$12.07	\$15.76
Producers and Directors	27-2012	30	\$12.43	\$17.62	\$17.46	\$20.22
Coaches and Scouts	27-2022	150	\$17,995	\$46,835	\$37,113	\$61,255
Public Relations Specialists	27-3031	230	\$20.87	\$46.43	\$32.43	\$59.22
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>5,030</b>	<b>\$20.32</b>	<b>\$42.12</b>	<b>\$33.13</b>	<b>\$53.03</b>
Dentists, General	29-1021	60	\$71.36	\$112.66	#	\$133.30
Dietitians and Nutritionists	29-1031	40	\$25.37	\$31.59	\$32.65	\$34.70
Pharmacists	29-1051	170	\$54.42	\$61.97	\$62.35	\$65.75
Family and General Practitioners	29-1062	70	\$52.05	\$80.31	\$83.77	\$94.45
Physicians and Surgeons, All Other	29-1069	400	#	\$118.84	#	#
Physician Assistants	29-1071	80	\$47.79	\$59.80	\$61.77	\$65.81
Occupational Therapists	29-1122	170	\$29.59	\$37.53	\$37.46	\$41.50
Physical Therapists	29-1123	210	\$31.65	\$39.90	\$40.54	\$44.01
Recreational Therapists	29-1125	40	\$20.70	\$22.83	\$22.59	\$23.90

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Respiratory Therapists	29-1126	40	\$24.80	\$29.55	\$29.75	\$31.93
Speech-Language Pathologists	29-1127	90	\$26.96	\$38.61	\$38.02	\$44.43
Registered Nurses	29-1141	1,640	\$25.29	\$33.09	\$32.25	\$36.98
Nurse Practitioners	29-1171	110	\$36.94	\$45.92	\$45.15	\$50.41
Dental Hygienists	29-2021	150	\$34.19	\$39.15	\$39.53	\$41.64
Radiologic Technologists and Technicians	29-2034	110	\$23.13	\$29.32	\$29.42	\$32.41
Magnetic Resonance Imaging Technologists	29-2035	30	\$29.55	\$34.04	\$34.40	\$36.28
Emergency Medical Technicians and Paramedics	29-2041	230	\$14.27	\$20.33	\$20.66	\$23.36
Pharmacy Technicians	29-2052	220	\$10.75	\$15.86	\$15.41	\$18.41
Licensed Practical and Licensed Vocational Nurses	29-2061	260	\$18.17	\$22.54	\$22.55	\$24.72
Medical Records and Health Information Technicians	29-2071	140	\$13.65	\$17.89	\$16.82	\$20.01
Opticians, Dispensing	29-2081	60	\$12.03	\$16.23	\$14.35	\$18.33
Health Technologists and Technicians, All Other	29-2099	100	#	#	#	#
Occupational Health and Safety Specialists	29-9011	40	\$31.62	\$38.21	\$38.12	\$41.51
Healthcare Practitioners and Technical Workers, All Other	29-9099	80	#	#	#	#
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>2,440</b>	<b>\$12.40</b>	<b>\$17.16</b>	<b>\$16.26</b>	<b>\$19.55</b>
Home Health Aides	31-1011	180	\$10.78	\$12.30	\$11.91	\$13.08
Nursing Assistants	31-1014	990	\$12.10	\$15.51	\$15.18	\$17.20
Occupational Therapy Assistants	31-2011	NP	\$22.65	\$28.53	\$28.32	\$31.48
Physical Therapist Assistants	31-2021	150	\$22.98	\$27.86	\$28.01	\$30.30
Massage Therapists	31-9011	NP	\$10.98	\$17.77	\$11.96	\$21.18
Dental Assistants	31-9091	130	\$20.77	\$23.77	\$23.33	\$25.28
Medical Assistants	31-9092	390	\$13.86	\$16.69	\$16.71	\$18.11
Medical Transcriptionists	31-9094	40	#	#	#	#
Phlebotomists	31-9097	40	\$13.88	\$16.86	\$16.11	\$18.35
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>2,090</b>	<b>\$15.11</b>	<b>\$24.00</b>	<b>\$23.63</b>	<b>\$28.45</b>
First-Line Supervisors of Correctional Officers	33-1011	30	\$27.72	\$31.07	\$31.58	\$32.75
First-Line Supervisors of Police and Detectives	33-1012	70	\$29.61	\$39.25	\$39.11	\$44.07
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	80	\$24.78	\$32.40	\$33.34	\$36.21
First-Line Supervisors of Protective Service Workers, All Other	33-1099	30	\$19.66	\$31.45	\$32.85	\$37.35
Firefighters	33-2011	250	\$15.52	\$21.43	\$20.60	\$24.37
Fire Inspectors and Investigators	33-2021	30	\$16.09	\$25.50	\$27.23	\$30.22
Detectives and Criminal Investigators	33-3021	80	\$24.18	\$30.76	\$27.24	\$34.05
Police and Sheriff's Patrol Officers	33-3051	500	\$21.16	\$29.27	\$31.14	\$33.33

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Security Guards	33-9032	140	\$12.72	\$18.65	\$15.79	\$21.61
Crossing Guards	33-9091	80	\$10.94	\$11.72	\$11.53	\$12.11
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	NP	\$10.48	\$13.12	\$11.77	\$14.44
Protective Service Workers, All Other	33-9099	60	\$14.48	\$21.61	\$19.26	\$25.17
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>5,480</b>	<b>\$8.42</b>	<b>\$11.32</b>	<b>\$9.92</b>	<b>\$12.76</b>
Chefs and Head Cooks	35-1011	150	\$14.71	\$17.65	\$17.24	\$19.11
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	220	\$11.72	\$16.78	\$16.72	\$19.32
Cooks, Institution and Cafeteria	35-2012	200	\$10.74	\$13.98	\$14.02	\$15.61
Cooks, Restaurant	35-2014	680	\$10.00	\$13.10	\$13.11	\$14.64
Cooks, Short Order	35-2015	230	\$8.36	\$9.51	\$9.20	\$10.09
Food Preparation Workers	35-2021	480	\$8.44	\$10.63	\$10.66	\$11.72
Bartenders	35-3011	390	\$8.43	\$9.35	\$9.17	\$9.81
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,020	\$8.44	\$9.41	\$9.16	\$9.89
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.45	\$12.04	\$10.38	\$13.84
Waiters and Waitresses	35-3031	1,240	\$8.41	\$11.55	\$9.46	\$13.13
Food Servers, Nonrestaurant	35-3041	110	\$8.40	\$11.20	\$10.92	\$12.59
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	50	\$8.41	\$9.72	\$9.25	\$10.37
Dishwashers	35-9021	200	\$8.39	\$9.07	\$8.93	\$9.41
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	160	\$8.37	\$9.31	\$9.07	\$9.78
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>2,720</b>	<b>\$9.59</b>	<b>\$13.90</b>	<b>\$13.53</b>	<b>\$16.06</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	80	\$15.89	\$19.60	\$18.52	\$21.47
First-Line Supervisors of Landscaping, Lawn Service, and Groundsk	37-1012	80	\$16.14	\$22.41	\$21.05	\$25.55
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,390	\$9.54	\$13.22	\$12.87	\$15.05
Maids and Housekeeping Cleaners	37-2012	410	\$8.41	\$10.68	\$9.98	\$11.82
Landscaping and Groundskeeping Workers	37-3011	710	\$11.79	\$15.30	\$15.72	\$17.06
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>3,020</b>	<b>\$9.95</b>	<b>\$12.06</b>	<b>\$11.39</b>	<b>\$13.11</b>
First-Line Supervisors of Personal Service Workers	39-1021	80	\$12.76	\$18.10	\$17.28	\$20.77
Nonfarm Animal Caretakers	39-2021	110	\$8.45	\$10.57	\$9.72	\$11.62

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New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Amusement and Recreation Attendants	39-3091	NP	\$8.44	\$10.11	\$9.36	\$10.93
Hairdressers, Hairstylists, and Cosmetologists	39-5012	200	\$9.83	\$13.67	\$13.16	\$15.59
Childcare Workers	39-9011	240	\$8.44	\$10.21	\$9.47	\$11.10
Personal Care Aides	39-9021	1,790	\$10.95	\$11.50	\$11.34	\$11.77
Fitness Trainers and Aerobics Instructors	39-9031	70	\$12.98	\$18.58	\$19.96	\$21.38
Recreation Workers	39-9032	140	\$9.51	\$14.02	\$12.97	\$16.28
Residential Advisors	39-9041	100	\$11.55	\$15.65	\$15.17	\$17.69
Personal Care and Service Workers, All Other	39-9099	NP	\$8.39	\$9.03	\$9.04	\$9.35
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>8,320</b>	<b>\$8.60</b>	<b>\$17.72</b>	<b>\$12.90</b>	<b>\$22.28</b>
First-Line Supervisors of Retail Sales Workers	41-1011	860	\$14.79	\$23.25	\$21.13	\$27.48
First-Line Supervisors of Non-Retail Sales Workers	41-1012	150	\$27.61	\$40.44	\$36.70	\$46.84
Cashiers	41-2011	2,380	\$8.46	\$9.86	\$9.25	\$10.55
Counter and Rental Clerks	41-2021	250	\$10.24	\$16.63	\$17.01	\$19.83
Parts Salespersons	41-2022	210	\$9.73	\$14.35	\$13.24	\$16.65
Retail Salespersons	41-2031	2,850	\$8.57	\$12.88	\$11.51	\$15.03
Insurance Sales Agents	41-3021	170	\$19.34	\$38.32	\$30.07	\$47.81
Securities, Commodities, and Financial Services Sales Agents	41-3031	30	\$42.20	\$99.07	\$94.27	\$127.51
Sales Representatives, Services, All Other	41-3099	290	\$17.20	\$28.46	\$26.85	\$34.09
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	150	\$23.92	\$40.47	\$34.46	\$48.73
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	780	\$19.94	\$32.14	\$28.39	\$38.25
Real Estate Sales Agents	41-9022	NP	\$11.54	\$16.62	\$17.02	\$19.15
Telemarketers	41-9041	50	\$8.65	\$14.10	\$11.69	\$16.83
Sales and Related Workers, All Other	41-9099	40	\$16.44	\$26.30	\$27.01	\$31.23
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>12,060</b>	<b>\$11.78</b>	<b>\$17.83</b>	<b>\$17.18</b>	<b>\$20.85</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	890	\$18.35	\$26.22	\$24.57	\$30.16
Switchboard Operators, Including Answering Service	43-2011	130	\$9.35	\$13.45	\$13.68	\$15.50
Bill and Account Collectors	43-3011	40	\$12.65	\$17.92	\$17.56	\$20.55
Billing and Posting Clerks and Machine Operators	43-3021	210	\$15.13	\$18.43	\$18.25	\$20.07
Bookkeeping, Accounting, and Auditing Clerks	43-3031	850	\$12.91	\$19.10	\$18.84	\$22.20
Payroll and Timekeeping Clerks	43-3051	70	\$15.26	\$20.88	\$20.67	\$23.68
Tellers	43-3071	100	\$11.09	\$13.05	\$12.38	\$14.04
Financial Clerks, All Other	43-3099	40	\$15.86	\$20.57	\$21.49	\$22.92

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Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Court, Municipal, and License Clerks	43-4031	120	\$14.00	\$17.92	\$17.18	\$19.88
Customer Service Representatives	43-4051	820	\$12.03	\$17.27	\$17.05	\$19.89
Eligibility Interviewers, Government Programs	43-4061	120	\$16.44	\$19.92	\$19.41	\$21.66
File Clerks	43-4071	40	\$10.28	\$12.70	\$12.02	\$13.90
Hotel, Motel, and Resort Desk Clerks	43-4081	120	\$8.56	\$10.64	\$10.09	\$11.67
Interviewers, Except Eligibility and Loan	43-4111	160	\$13.65	\$16.83	\$16.22	\$18.42
Library Assistants, Clerical	43-4121	120	\$9.41	\$12.94	\$12.70	\$14.71
Loan Interviewers and Clerks	43-4131	110	\$11.76	\$14.47	\$13.90	\$15.82
New Accounts Clerks	43-4141	160	\$13.86	\$16.53	\$16.31	\$17.87
Order Clerks	43-4151	60	\$12.46	\$16.39	\$16.22	\$18.35
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	70	\$14.25	\$18.30	\$18.53	\$20.33
Receptionists and Information Clerks	43-4171	680	\$9.51	\$14.22	\$14.04	\$16.57
Information and Record Clerks, All Other	43-4199	170	\$10.90	\$15.77	\$14.97	\$18.20
Couriers and Messengers	43-5021	40	\$11.22	\$13.97	\$14.07	\$15.36
Police, Fire, and Ambulance Dispatchers	43-5031	160	\$16.92	\$20.12	\$20.19	\$21.71
Dispatchers, Except Police, Fire, and Ambulance	43-5032	70	\$14.35	\$18.56	\$17.19	\$20.66
Postal Service Clerks	43-5051	50	\$18.70	\$24.97	\$28.14	\$28.11
Postal Service Mail Carriers	43-5052	150	\$18.12	\$24.75	\$26.40	\$28.06
Production, Planning, and Expediting Clerks	43-5061	110	\$17.88	\$24.94	\$26.07	\$28.47
Shipping, Receiving, and Traffic Clerks	43-5071	210	\$11.79	\$16.30	\$15.95	\$18.56
Stock Clerks and Order Fillers	43-5081	1,360	\$10.00	\$13.30	\$12.93	\$14.95
Executive Secretaries and Executive Administrative Assistants	43-6011	280	\$17.74	\$25.16	\$22.85	\$28.87
Legal Secretaries	43-6012	240	\$16.78	\$22.27	\$22.01	\$25.02
Medical Secretaries	43-6013	360	\$13.87	\$16.66	\$16.41	\$18.07
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,370	\$12.21	\$16.89	\$16.92	\$19.23
Computer Operators	43-9011	30	\$18.35	\$21.89	\$20.98	\$23.66
Data Entry Keyers	43-9021	90	\$13.11	\$16.11	\$16.53	\$17.60
Insurance Claims and Policy Processing Clerks	43-9041	170	\$15.20	\$22.32	\$21.68	\$25.89
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	40	\$12.60	\$15.16	\$15.08	\$16.45
Office Clerks, General	43-9061	1,650	\$12.75	\$18.28	\$17.97	\$21.06
Office Machine Operators, Except Computer	43-9071	30	\$10.76	\$15.83	\$15.95	\$18.38
Office and Administrative Support Workers, All Other	43-9199	390	\$8.81	\$14.01	\$14.63	\$16.61
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>100</b>	<b>\$11.67</b>	<b>\$16.84</b>	<b>\$16.79</b>	<b>\$19.43</b>
Logging Equipment Operators	45-4022	40	\$17.07	\$18.71	\$18.48	\$19.52

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Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>2,290</b>	<b>\$14.70</b>	<b>\$21.38</b>	<b>\$20.15</b>	<b>\$24.71</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	370	\$21.06	\$28.76	\$26.98	\$32.62
Carpenters	47-2031	250	\$16.28	\$20.37	\$19.41	\$22.40
Carpet Installers	47-2041	NP	\$17.34	\$19.27	\$18.25	\$20.23
Construction Laborers	47-2061	350	\$11.76	\$15.59	\$15.13	\$17.52
Paving, Surfacing, and Tamping Equipment Operators	47-2071	NP	\$16.55	\$18.02	\$18.03	\$18.75
Operating Engineers and Other Construction Equipment Operators	47-2073	70	\$19.68	\$22.43	\$21.98	\$23.80
Electricians	47-2111	140	\$17.12	\$24.45	\$26.10	\$28.12
Painters, Construction and Maintenance	47-2141	200	\$16.41	\$18.64	\$18.29	\$19.76
Plumbers, Pipefitters, and Steamfitters	47-2152	120	\$17.80	\$23.97	\$25.27	\$27.05
Sheet Metal Workers	47-2211	NP	\$15.19	\$20.66	\$20.78	\$23.39
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	30	\$12.57	\$17.81	\$18.42	\$20.42
Construction and Building Inspectors	47-4011	50	\$18.39	\$26.78	\$27.38	\$30.97
Highway Maintenance Workers	47-4051	220	\$13.13	\$17.44	\$17.04	\$19.59
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	30	\$8.64	\$13.91	\$13.49	\$16.54
Construction and Related Workers, All Other	47-4099	70	\$18.32	\$31.34	\$31.35	\$37.86
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>2,710</b>	<b>\$15.22</b>	<b>\$22.92</b>	<b>\$22.07</b>	<b>\$26.77</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	250	\$22.22	\$29.87	\$29.30	\$33.69
Computer, Automated Teller, and Office Machine Repairers	49-2011	30	\$11.56	\$18.19	\$15.12	\$21.51
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	30	\$20.92	\$26.01	\$23.78	\$28.56
Automotive Body and Related Repairers	49-3021	180	\$14.66	\$18.38	\$17.87	\$20.24
Automotive Service Technicians and Mechanics	49-3023	480	\$15.34	\$23.68	\$22.98	\$27.85
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	110	\$19.05	\$23.43	\$23.62	\$25.63
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	60	\$18.65	\$22.64	\$22.57	\$24.63
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	70	\$16.46	\$17.89	\$17.57	\$18.60
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	NP	\$17.15	\$23.66	\$21.66	\$26.90
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	70	\$19.75	\$23.43	\$23.33	\$25.27
Industrial Machinery Mechanics	49-9041	330	\$20.68	\$27.64	\$27.12	\$31.12
Electrical Power-Line Installers and Repairers	49-9051	40	\$28.56	\$37.57	\$39.60	\$42.07
Maintenance and Repair Workers, General	49-9071	550	\$13.47	\$18.40	\$18.60	\$20.87

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Helpers--Installation, Maintenance, and Repair Workers	49-9098	120	\$11.09	\$15.10	\$15.11	\$17.12
Installation, Maintenance, and Repair Workers, All Other	49-9099	40	\$18.07	\$22.46	\$21.92	\$24.64
<b>Production Occupations</b>	<b>51-0000</b>	<b>3,550</b>	<b>\$11.92</b>	<b>\$18.11</b>	<b>\$17.09</b>	<b>\$21.19</b>
First-Line Supervisors of Production and Operating Workers	51-1011	260	\$18.84	\$26.49	\$25.66	\$30.31
Electrical and Electronic Equipment Assemblers	51-2022	NP	\$10.05	\$12.31	\$11.46	\$13.44
Electromechanical Equipment Assemblers	51-2023	120	\$12.44	\$15.67	\$15.38	\$17.28
Structural Metal Fabricators and Fitters	51-2041	40	\$20.36	\$24.55	\$22.67	\$26.65
Team Assemblers	51-2092	210	\$9.75	\$14.33	\$14.41	\$16.63
Assemblers and Fabricators, All Other	51-2099	50	\$12.19	\$17.95	\$15.20	\$20.82
Bakers	51-3011	50	\$8.47	\$9.82	\$9.45	\$10.49
Butchers and Meat Cutters	51-3021	50	#	#	#	#
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	30	\$16.14	\$20.70	\$19.34	\$22.97
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	50	\$12.05	\$18.03	\$19.25	\$21.03
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	NP	\$11.98	\$18.44	\$18.62	\$21.66
Machinists	51-4041	200	\$16.54	\$19.73	\$18.81	\$21.34
Welders, Cutters, Solderers, and Brazers	51-4121	240	\$14.96	\$19.23	\$18.25	\$21.37
Printing Press Operators	51-5112	60	\$13.23	\$18.93	\$20.29	\$21.78
Print Binding and Finishing Workers	51-5113	40	\$10.95	\$14.71	\$15.37	\$16.60
Laundry and Dry-Cleaning Workers	51-6011	40	\$10.19	\$12.42	\$12.47	\$13.54
Cabinetmakers and Bench Carpenters	51-7011	60	\$13.08	\$16.57	\$15.39	\$18.33
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	80	\$12.13	\$15.50	\$14.74	\$17.18
Water and Wastewater Treatment Plant and System Operators	51-8031	90	\$16.98	\$22.93	\$22.44	\$25.90
Plant and System Operators, All Other	51-8099	NP	\$26.96	\$27.43	\$27.85	\$27.66
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	190	\$13.88	\$19.56	\$18.39	\$22.40
Photographic Process Workers and Processing Machine Operators	51-9151	NP	\$10.93	\$11.40	\$11.26	\$11.65
Helpers--Production Workers	51-9198	40	\$10.99	\$12.15	\$11.86	\$12.74
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>3,310</b>	<b>\$10.80</b>	<b>\$17.42</b>	<b>\$16.59</b>	<b>\$20.74</b>
First-Line Supervisors of Helpers, Laborers, and Material Movers,	53-1021	60	\$16.04	\$23.81	\$25.45	\$27.69
First-Line Supervisors of Transportation and Material-Moving Machine and Vehical Operators	53-1031	70	\$19.72	\$28.05	\$28.41	\$32.21

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Bus Drivers, School or Special Client	53-3022	280	\$12.12	\$15.55	\$16.58	\$17.27
Driver/Sales Workers	53-3031	430	\$17.04	\$23.16	\$23.33	\$26.23
Heavy and Tractor-Trailer Truck Drivers	53-3032	640	\$16.60	\$21.26	\$19.51	\$23.59
Light Truck or Delivery Services Drivers	53-3033	380	\$9.41	\$12.39	\$12.06	\$13.88
Taxi Drivers and Chauffeurs	53-3041	80	\$10.18	\$12.28	\$11.47	\$13.33
Motor Vehicle Operators, All Other	53-3099	30	\$9.88	\$15.81	\$15.10	\$18.77
Parking Lot Attendants	53-6021	30	\$8.56	\$10.29	\$9.98	\$11.14
Excavating and Loading Machine and Dragline Operators	53-7032	70	\$16.01	\$19.15	\$18.46	\$20.71
Industrial Truck and Tractor Operators	53-7051	180	\$11.74	\$16.69	\$16.49	\$19.16
Cleaners of Vehicles and Equipment	53-7061	90	\$9.22	\$11.41	\$11.24	\$12.50
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	520	\$9.16	\$12.72	\$12.01	\$14.49
Packers and Packagers, Hand	53-7064	80	\$9.24	\$12.86	\$11.62	\$14.67
Refuse and Recyclable Material Collectors	53-7081	130	\$13.12	\$18.56	\$19.96	\$21.29
Material Moving Workers, All Other	53-7199	100	\$11.45	\$11.84	\$11.58	\$12.04

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