

# **New Hampshire Occupational Employment & Wages 2016**

based on the May 2015 survey by  
the Occupational Employment Statistics (OES) Program



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**New Hampshire Employment Security**  
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## Acknowledgments

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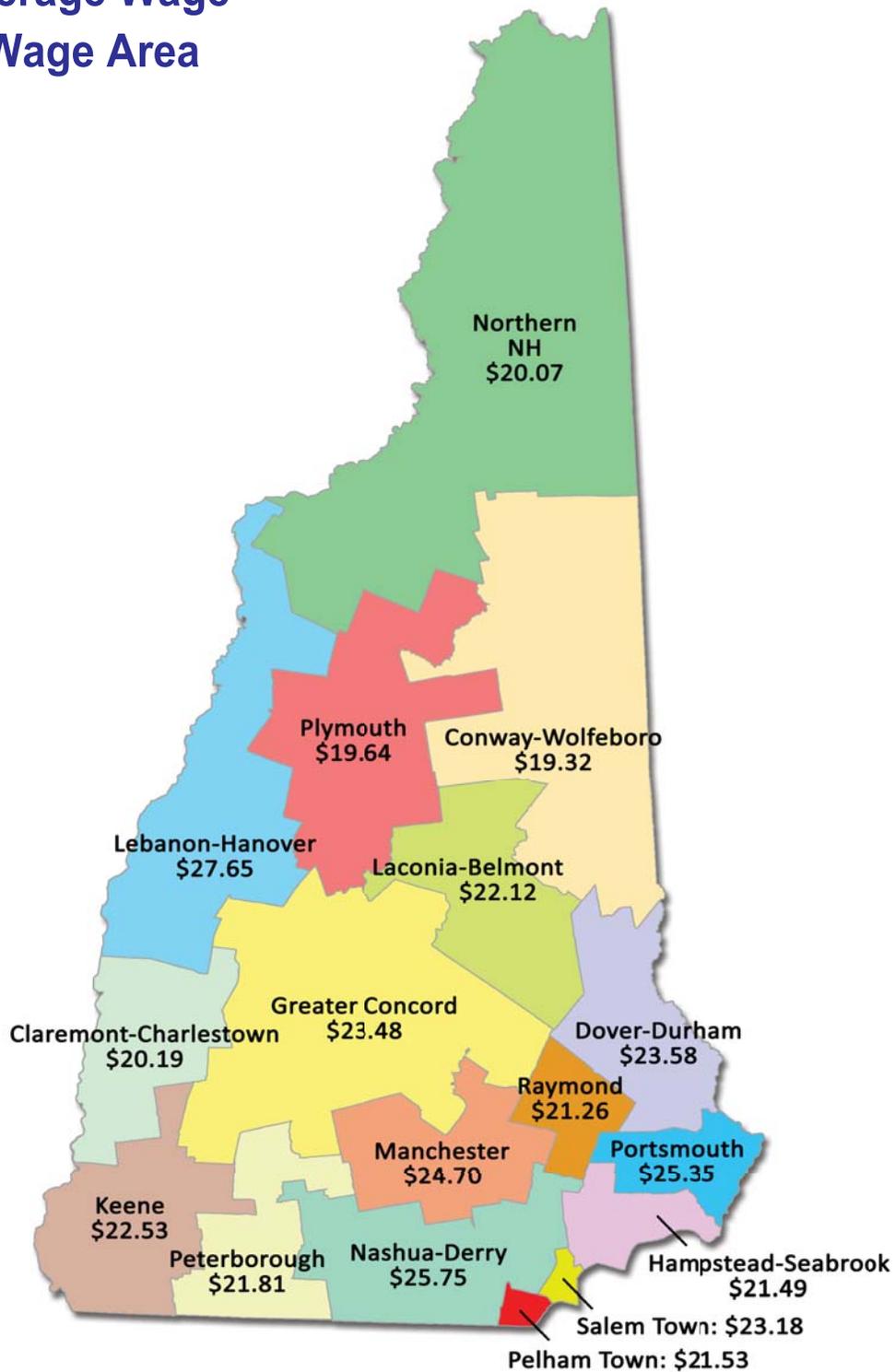
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To access a complete dictionary of occupations or wage areas by county,  
please visit our web site at: [www.nhes.nh.gov/elmi/products/oes-prod.htm](http://www.nhes.nh.gov/elmi/products/oes-prod.htm)

## Mean Average Wage by OES Wage Area



These are the Mean Hourly Wages for OES wage areas in New Hampshire.  
May 2015 wages have been aged to June 2016 using Employment Cost Index factors.

## Overview

New Hampshire workers earned, on average, \$24.03 per hour in June 2016, according to the latest Occupational Employment Statistics estimates. Employment statewide is estimated to be 635,360, which reflects May 2015 data, the latest available for employment figures.

### Occupational Groups

The Occupational Employment Statistics survey classifies workers into more than 600 specific detailed occupations such as accountants, cashiers, computer programmers, and carpenters. These detailed occupations are grouped into 22 major occupational groups based on job similarity.

Of the occupational groups, Management occupations had the highest mean wage, \$55.68. The roughly 35,650 jobs in this group are made up of managers of various types and levels, including chief executives, who help to boost the mean wage.

The second highest mean wage occupational group, is Healthcare Practitioners and Technical Occupations, with a mean wage of \$41.98 and 37,200 employed. Prevalent occupations in this group include Registered Nurses with employment of 12,720, Licensed Practical and Licensed Vocational Nurses (2,160), and Pharmacy Technicians (1,450).

### Employment in New Hampshire by Occupational Group, May 2015

SOC Code	Occupation	Estimated Employment	Mean (Average) Wage*	% of Total Employment
00-0000	Total all occupations	635,360	\$24.03	100.0%
11-0000	Management Occupations	35,650	\$55.68	5.6%
13-0000	Business and Financial Operations Occupations	28,490	\$34.85	4.5%
15-0000	Computer and Mathematical Occupations	18,380	\$41.12	2.9%
17-0000	Architecture and Engineering Occupations	12,470	\$37.48	2.0%
19-0000	Life, Physical, and Social Science Occupations	4,030	\$31.75	0.6%
21-0000	Community and Social Services Occupations	7,740	\$22.38	1.2%
23-0000	Legal Occupations	3,140	\$41.76	0.5%
25-0000	Education, Training, and Library Occupations	44,360	\$24.83	7.0%
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	7,640	\$23.05	1.2%
29-0000	Healthcare Practitioners and Technical Occupations	37,200	\$41.98	5.9%
31-0000	Healthcare Support Occupations	17,640	\$16.34	2.8%
33-0000	Protective Service Occupations	11,800	\$22.21	1.9%
35-0000	Food Preparation and Serving-Related Occupations	55,180	\$11.52	8.7%
37-0000	Building and Grounds Cleaning and Maintenance Occupations	21,850	\$13.90	3.4%
39-0000	Personal Care and Service Occupations	18,610	\$12.86	2.9%
41-0000	Sales and Related Occupations	84,070	\$21.23	13.2%
43-0000	Office and Administrative Support Occupations	104,950	\$17.75	16.5%
45-0000	Farming, Fishing, and Forestry Occupations	750	\$16.17	0.1%
47-0000	Construction and Extraction Occupations	19,750	\$21.98	3.1%
49-0000	Installation, Maintenance, and Repair Occupations	24,200	\$23.98	3.8%
51-0000	Production Occupations	44,390	\$18.41	7.0%
53-0000	Transportation and Material Moving Occupations	33,060	\$17.08	5.2%

\*Wages aged to June 2016

Food Preparation and Serving Related occupations had the lowest mean wage, \$11.52. They were the third largest group, claiming 8.7 percent of total employment or 55,180 employees. This occupational group includes jobs that are traditionally tipped, such as waiters, waitresses, and bartenders. Employers are asked to include these tips in the wages that they report on the Occupational Employment Report.

Office and Administrative Support occupations once again made up the highest share of New Hampshire jobs, 16.5 percent. These 104,950 jobs paid, on average, \$17.75 per hour. This was roughly \$6.28 below the statewide average for all occupations. Jobs in this occupational group include bookkeeping and accounting clerks, customer service representatives, stock clerks and order fillers, and secretaries.

Sales and Related occupations, with 84,070 jobs, claimed 13.2 percent of the total jobs in the state, and had the second highest employment. This group includes jobs such as retail salespersons, cashiers, and sales representatives. On average, employees in these jobs made \$21.23 per hour in 2016.

## Background

The Occupational Employment Statistics (OES) program is based on a semiannual survey conducted by state employment security agencies in all 50 states. The New Hampshire survey was conducted by New Hampshire Employment Security's Economic and Labor Market Information Bureau (ELMIB), in cooperation with the U.S. Bureau of Labor Statistics. The survey collects data on occupational employment and wage rates of workers in all nonfarm industries.

Employers, job seekers, workforce developers, government planners, and economic developers are some examples of users of occupational employment and wage information. The OES program survey data is also used for prevailing wage determinations for Foreign Labor Certification, and are the foundation of occupational projections in New Hampshire.

This publication provides employment and wage estimates by occupation. In addition to statewide numbers, it publishes estimates for seventeen substate areas, which are based on New Hampshire's labor market areas. In New England, labor market areas are groups of adjacent cities and towns that are determined to have a high degree of social and economic integration, based on Census 2010 commuting data.

The U.S. Bureau of Labor Statistics (BLS) publishes OES estimates for the nation as a whole, each state, metropolitan, and nonmetropolitan areas. The only strictly New Hampshire data that BLS publishes is for the entire state and for the Manchester Metropolitan New England City or Town Area (NECTA). Except for Manchester, the other BLS metropolitan areas include parts of Massachusetts or Maine. To better reflect the wages paid in New Hampshire, New Hampshire Employment Security publishes only wage areas from the New Hampshire portions of the labor market areas.

Some labor market areas such as the Manchester Metro NECTA and the Peterborough and Plymouth Small Labor Market Areas (LMAs) are wage areas in their own right. In most cases, however, we have combined labor market areas in order to make it possible to publish information on more occupations (Estimates must meet certain reliability criteria to be deemed publishable). For instance, combining the New Hampshire portions of the three northernmost labor market areas creates a "Northern New Hampshire" wage area. This way, many more occupations can be published than would be possible for each area individually.

**OCCUPATIONAL EMPLOYMENT REPORT OF FABRICATED METAL PRODUCT MANUFACTURING (332000)**

In Cooperation with the U.S. Department of Labor

Form Approved (OMB No. 1220-004)

**What this report is about:** This form asks for information about the occupations and wage ranges of the employees described in item 3 below. Please complete item 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that excluded the reference date in item 3, printed directly above your establishment name. The instructions on pages 2 and 3 explain how to provide the information. Please see our website at <http://www.bls.gov/oes> for more information on the OES Program, including a listing of national, state and metropolitan area employment and wage estimates by occupation.

**1** Which of the following options describes the status of the location(s) in item 3 as of the reference date also printed in item 3?  
 Operating: Go to item 2.  
 Temporarily closed during the reference month: Report data for employees.  
 Permanently out of business as of \_\_\_/\_\_\_/\_\_\_: Return the form to the address at the top.  
 Sold or merged: Enter the new name and address below, then go to item 2.

New Name: \_\_\_\_\_  
 New Address: \_\_\_\_\_

**2** Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.  
 33 332222 123456789-0 000 028800-00 000 000  
 ESTABLISHMENT PRIMARILY ENGAGED IN MANUFACTURING SHEET METAL WORK (EXCEPT STAMPINGS)

**3** This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. (Please make any needed address corrections.)  
 123456789-0 63 001 601 3444 6  
 REFERENCE DATE: Nov 12, 2005 33 332222  
 ANY PERSON  
 MERRY METAL MAKERS  
 REPORT FOR STATEWIDE EMPLOYMENT  
 123 MAIN ST  
 ANYTOWN NH 12345

**4** How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in item 3?  
 Enter the number here: \_\_\_\_\_  
 Include: • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily • Other units  
 Do Not Include: • Contractors and temporary agency employees not on your payroll • Unpaid family workers • Workers on unpaid leave • Unincorporated firms / proprietors, officers, and partners  
 On all employees reported above work at one location?  Yes  No. Enter number of locations: \_\_\_\_\_

**5** Please tell us who to contact if we have questions about your data. (FOR OFFICE USE ONLY)  
 Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Phone: (\_\_\_\_) \_\_\_\_\_ Ext. \_\_\_\_\_ Date: \_\_\_\_\_  
 E-mail address: \_\_\_\_\_

332000 1 Rev. August 2005

Occupational Employment Report sample

**OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES**

**NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES**  
 (Report Part-time Workers According to an Hourly Rate)

	A	B	C	D	E	F	G	H	I	J	K	L	T
Hourly (part-time only)	\$7.00	\$8.00	\$9.00	\$10.00	\$11.00	\$12.00	\$14.00	\$16.00	\$18.00	\$20.00	\$24.00	\$28.00	\$30.00
or full-time	\$7.00	8.00	9.00	10.00	11.00	12.00	14.00	16.00	18.00	20.00	24.00	28.00	30.00
Annual Salary (full-time only)	\$11,500	\$13,100	\$14,400	\$16,100	\$17,700	\$19,400	\$23,200	\$27,000	\$30,800	\$34,600	\$41,400	\$49,200	\$53,000
	10,700	12,000	13,200	14,500	15,800	17,100	20,400	23,700	27,000	30,300	36,600	42,900	45,300
Total													

**Construction and Extraction Occupations**

**47-1011** **First-Line Supervisors/Managers of Construction Trades and Extraction Workers**  
 Directly supervise and coordinate activities of construction or extraction workers. These workers have other employees reporting directly to them.

**47-2011** **Boilermakers**  
 Construct, assemble, maintain, and repair stationary steam boilers and boiler house auxiliaries. Align structures or plate sections to assemble boiler frame tanks or walls, following blueprints. Asses in testing assembled vessels. Direct clearing of boilers and boiler furnaces. Inspect and repair boiler fittings.

**47-2111** **Electricians**  
 Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes.

**47-2211** **Sheet Metal Workers**  
 Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, chicanes, and furnace casings.

**49-1011** **Installation, Maintenance, and Repair Occupations**  
**First-Line Supervisors/Managers of Mechanics, Installers, and Repairs**  
 Supervise and coordinate the activities of mechanics, installers, and repairers. These workers have other employees reporting directly to them.

332000 9

Occupational Title and Description of Duties

For more detailed information on New Hampshire OES wage areas and the labor market areas on which they are based, please see the Glossary at the end of this publication.

The OES survey is accomplished with the cooperation of New Hampshire employers who voluntarily fill out the occupational questionnaires. Every six months, these questionnaires are mailed to more than 1,800 employers or employing units. The OES survey sample is stratified by area, industry, and size class. Standard Occupational Classification (SOC) codes are used in the surveys to define occupations uniformly and to organize occupational data logically.

Mailings of surveys began in May 2015, with data collection continuing through December 2015. This OES Survey recorded employment and wage data for employees performing 600+ diversified occupations.

The OES survey is designed to produce estimates by combining six panels of data collected over a 3-year period. Wage estimates for the survey are straight-time, gross pay, exclusive of premium pay. Base rate; cost-of-living allowance; guaranteed pay; hazardous-duty pay; incentive pay, including commissions and production bonuses; and tips are included. Excluded are overtime pay, severance pay, shift differentials, nonproduction bonuses, employer cost for supplementary benefits, and tuition reimbursements.

For this publication, May 2015 occupational wages were updated to June 2016, using Employment Cost Index (ECI) factors. These wage data are not official Bureau of Labor Statistics (BLS) data series and have not been validated by BLS. The Employment Cost Index is a quarterly measure of changes in labor costs. Updating occupational wages gives our data users a better idea of current wage estimates. For more information, visit the BLS web site at [www.bls.gov/ect](http://www.bls.gov/ect).

OES estimates are based on the 2012 North American Industry Classification System (NAICS). For more information about NAICS, see the BLS website at [www.bls.gov/bls/naics.htm](http://www.bls.gov/bls/naics.htm).

## Top Occupations

### Top 10 Occupations by Mean Wage

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
29-1022	Oral and Maxillofacial Surgeons	30	\$141.31
29-1061	Anesthesiologists	110	\$134.54
29-1067	Surgeons	270	\$134.31
29-1064	Obstetricians and Gynecologists	130	\$127.53
29-1069	Physicians and Surgeons, All Other	2,030	\$119.92
29-1063	Internists, General	160	\$109.54
29-1021	Dentists, General	430	\$106.73
29-1151	Nurse Anesthetists	280	\$106.62
29-1062	Family and General Practitioners	600	\$104.89
29-1066	Psychiatrists	70	\$104.56

\*May 2015



Jobs in the Healthcare Practitioners and Technical Occupations group continue to be the highest paid in the Granite State.

### Top 10 Occupations by Estimated Employment\*

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
41-2031	Retail Salespersons	27,720	\$13.08
41-2011	Cashiers	22,570	\$10.20
43-9061	Office Clerks, General	14,480	\$17.75
43-5081	Stock Clerks and Order Fillers	13,200	\$13.07
29-1141	Registered Nurses	12,720	\$32.92
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	12,270	\$9.58
35-3031	Waiters and Waitresses	12,110	\$11.87
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical,	11,670	\$16.79
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	9,710	\$13.66
11-1021	General and Operations Managers	9,700	\$61.46

\*May 2015



Retail Trade continues to be the largest industry sector. In May 2015, roughly one in every thirteen New Hampshire workers was either a Retail Salesperson or a Cashier.

**Top 10 Occupations With Nonstandard Work Week — Mean Annual Wage**

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
25-1063	Economics Teachers, Postsecondary	110	\$128,807
25-1071	Health Specialties Teachers, Postsecondary	590	\$123,578
25-1032	Engineering Teachers, Postsecondary	140	\$118,647
25-1011	Business Teachers, Postsecondary	400	\$117,241
25-1054	Physics Teachers, Postsecondary	80	\$115,712
25-1042	Biological Science Teachers, Postsecondary	260	\$109,457
53-2011	Airline Pilots, Copilots, and Flight Engineers	40	\$101,335
25-1065	Political Science Teachers, Postsecondary	70	\$100,845
25-1067	Sociology Teachers, Postsecondary	60	\$96,039
25-1061	Anthropology and Archeology Teachers, Postsecondary	30	\$95,899



Of the ten best paying occupations with a nonstandard work week, nine continue to be Postsecondary teachers. The other is Airline Pilots, Copilots, and Flight Engineers.

\*May 2015

**Bottom 10 Occupations by Mean Wage**

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
39-3031	Ushers, Lobby Attendants, and Ticket Takers	300	\$8.70
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,280	\$9.27
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	12,270	\$9.58
35-9021	Dishwashers	2,140	\$9.66
39-3011	Gaming Dealers	70	\$9.83
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	2,190	\$9.97
35-2015	Cooks, Short Order	3,310	\$9.98
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	80	\$9.98
39-9099	Personal Care and Service Workers, All Other	320	\$9.99
35-9099	Food Preparation and Serving Related Workers, All Other	130	\$10.10



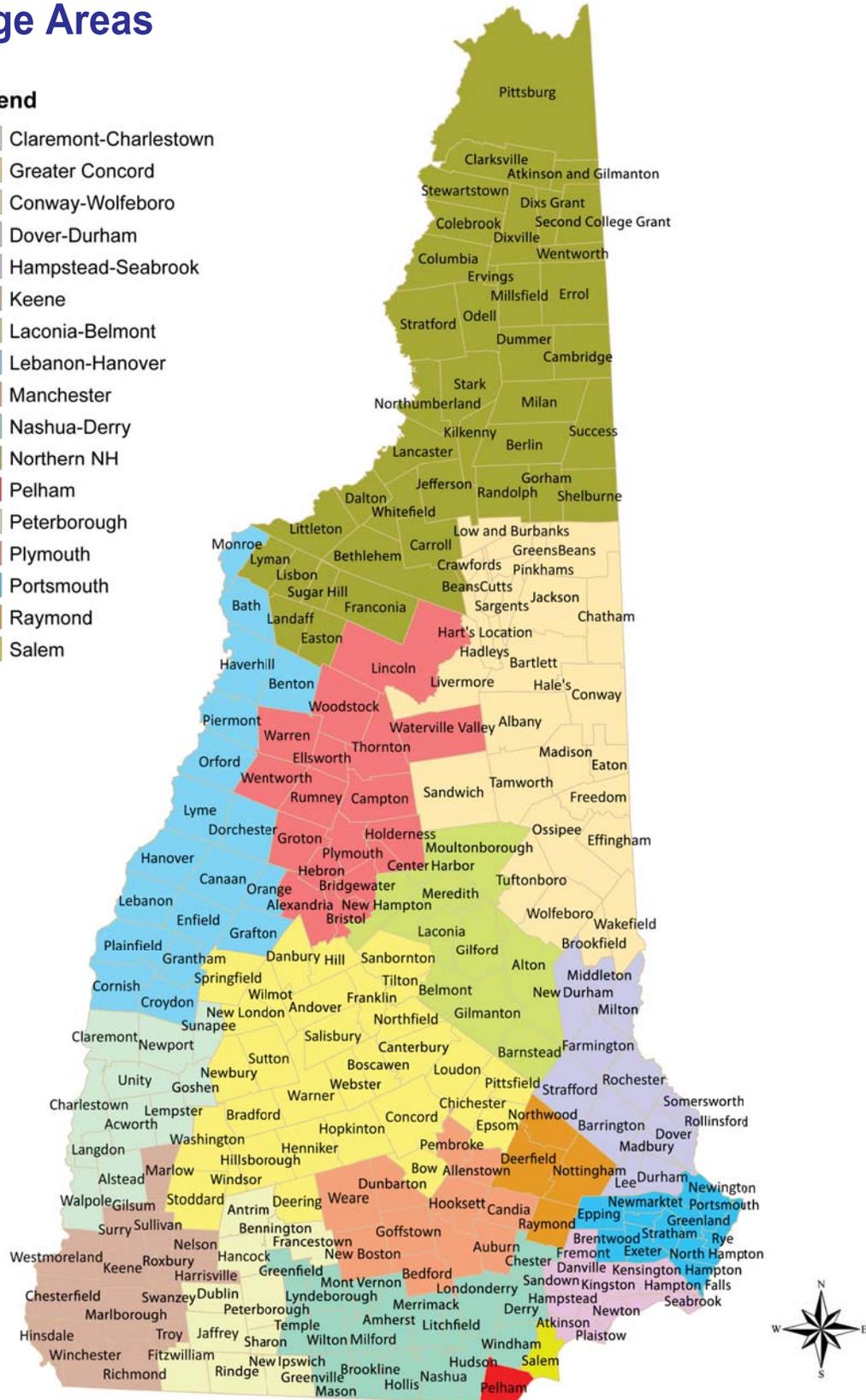
For the third year in a row, Ushers, Lobby Attendants and Ticket Takers earn the lowest mean wage.

\*May 2015

# Map of Wage Areas

## Legend

- Claremont-Charlestown
- Greater Concord
- Conway-Wolfeboro
- Dover-Durham
- Hampstead-Seabrook
- Keene
- Laconia-Belmont
- Lebanon-Hanover
- Manchester
- Nashua-Derry
- Northern NH
- Pelham
- Peterborough
- Portsmouth
- Raymond
- Salem



## Substate Wage Areas

<b>Claremont-Charlestown</b>	Strafford	Richmond	Greenfield	<b>Peterborough</b>
Acworth		Roxbury	Greenville	Antrim
Alstead	<b>Greater Concord</b>	Sullivan	Hollis	Bennington
Charles	Andover	Surry	Hudson	Dublin
Claremont	Boscawen	Swanzey	Litchfield	Fitzwilliam
Goshen	Bow	Troy	Londonderry	Francestown
Langdon	Bradford	Westmoreland	Lyndeborough	Hancock
Lempster	Canterbury	Winchester	Mason	Jaffrey
Newport	Chichester		Merrimack	New Ipswich
Sunapee	Concord	<b>Laconia-Belmont</b>	Milford	Peterborough
Unity	Danbury	Alton	Mont Vernon	Rindge
Walpole	Deering	Barnstead	Nashua	Sharon
	Epsom	Belmont	Temple	Francestown
<b>Conway-Wolfeboro</b>	Franklin	Center Harbor	Wilton	Hancock
Albany	Henniker	Gilford	Windham	
Bartlett	Hill	Gilmanton		<b>Plymouth</b>
Bean's Grant	Hillsborough	Laconia	<b>Northern NH</b>	Alexandria
Bean's Purchase	Hopkinton	Meredith	Atkinson & Gilmanton A.G.	Ashland
Brookfield	Loudon	Moultonborough	Berlin	Bridgewater
Chandler's Purchase	New London	New Hampton	Bethlehem	Bristol
Chatham	Newbury		Cambridge	Campton
Conway	Northfield	<b>Lebanon-Hanover</b>	Carroll	Ellsworth
Crawford's Purchase	Pittsfield	Bath	Clarksville	Groton
Cutt's Grant	Salisbury	Benton	Colebrook	Hebron
Eaton	Sanbornton	Canaan	Columbia	Holderness
Effingham	Springfield	Cornish	Dalton	Lincoln
Freedom	Stoddard	Croydon	Dix's Grant	Plymouth
Green's Grant	Sutton	Dorchester	Dixville	Rumney
Hadley's Purchase	Tilton	Enfield	Dummer	Thornton
Hale's Location	Warner	Grafton	Easton	Warren
Hart's Location	Washington	Grantham	Errol	Waterville Valley
Jackson	Webster	Hanover	Erving's Location	Wentworth
Livermore	Wilnot	Haverhill	Franconia	Woodstock
Low and Burbank's Grant	Windsor	Lebanon	Gorham	
Madison		Lyme	Jefferson	<b>Portsmouth</b>
Martin's Location	<b>Hampstead-Seabrook</b>	Monroe	Kilkenny	Brentwood
Ossipee	Atkinson	Orange	Lancaster	Epping
Pinkham's Grant	Danville	Orford	Landaff	Exeter
Sandwich	East Kingston	Piermont	Lisbon	Greenland
Sargent's Purchase	Fremont	Plainfield	Littleton	Hampton
Tamworth	Hampstead		Lyman	New Castle
Thompson & Meserve's Pur	Hampton Falls	<b>Manchester</b>	Milan	Newfields
Tuftonboro	Kensington	Allenstown	Millsfield	Newington
Wakefield	Kingston	Auburn	Northumberland	Newmarket
Wolfeboro	Newton	Bedford	Odell	North Hampton
	Plaistow	Candia	Pittsburg	Portsmouth
<b>Dover-Durham</b>	Sandown	Dunbarton	Randolph	Rye
Barrington	Seabrook	Goffstown	Second College Grant	Stratham
Dover	South Hampton	Hooksett	Shelburne	
Durham		Manchester	Stark	<b>Raymond</b>
Farmington	<b>Keene</b>	New Boston	Stewartstown	Deerfield
Lee	Chesterfield	Pembroke	Stratford	Northwood
Madbury	Gilsum	Weare	Success	Nottingham
Middleton	Harrisville		Sugar Hill	Raymond
Milton	Hinsdale	<b>Nashua-Derry</b>	Wentworth Location	
New Durham	Keene	Amherst	Whitefield	<b>Salem</b>
Rochester	Marlborough	Brookline		Salem
Rollinsford	Marlow	Chester	<b>Pelham</b>	
Somersworth	Nelson	Derry	Pelham	

## How To Read the Tables

For each occupation in the tables of this publication, there is a corresponding SOC code and an estimate of employment within that occupation. The remaining data fields are Entry Level Wage, Mean (Average) Wage, Median Wage, and Experienced Wage.

- 1 SOC (Standard Occupational Classification) Code is a six-digit code designed to define occupations uniformly and to organize occupational data logically.
- 2 Estimated Employment is an approximation of the number of people employed in each area, occupational group, or specific occupation. Estimates for detailed occupations may not sum to the totals because the totals may include occupations not shown. Estimates do not include self-employed workers. If the estimated employment is not publishable, an NP will appear.
- 3 Entry Level Wage is the mean of the lower third of the population.
- 4 Mean (Average) Wage is the average hourly wage. If an hourly wage is not available (for occupations that typically have a nonstandard work week) the annual salary is displayed.
- 5 Median Wage is the 50th percentile of the distribution of wages. For each median wage, 50 percent of the workers in an occupation earn wages below, and 50 percent earn wages above median wage.
- 6 Experienced Wage is the mean of the upper two-thirds of the population.

Because of confidentiality or lack of data, not all occupations appear in all areas.

# - Indicates a wage that is not publishable.

NP - Indicates an estimated employment that is not publishable.

NOTE: Wages aged to June 2016

# Sample Table

Statewide Occupational Employment & Wages	1	2	June 2016			
	SOC Code	May 2015 Estimated Employment	3 Entry Level Wage*	4 Mean (Average) Wage*	5 Median Wage*	6 Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>635,360</b>	<b>\$10.66</b>	<b>\$24.03</b>	<b>\$18.39</b>	<b>\$30.71</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>35,650</b>	<b>\$28.46</b>	<b>\$55.68</b>	<b>\$48.04</b>	<b>\$69.28</b>
Chief Executives	11-1011	1,050	\$47.70	\$90.73	\$77.84	\$112.23
General and Operations Managers	11-1021	9,700	\$29.17	\$61.46	\$50.53	\$77.60
Legislators	11-1031	320	\$17,449	\$20,949	\$18,273	\$22,700
Advertising and Promotions Managers	11-2011	150	\$28.08	\$47.07	\$42.03	\$56.57
Marketing Managers	11-2021	1,100	\$37.71	\$62.26	\$59.42	\$74.54
Sales Managers	11-2022	1,730	\$37.99	\$66.37	\$60.85	\$80.56
Public Relations and Fundraising Managers	11-2031	400	\$32.21	\$54.28	\$47.57	\$65.32
Administrative Services Managers	11-3011	680	\$26.57	\$42.92	\$38.99	\$51.09
Computer and Information Systems Managers	11-3021	1,810	\$42.82	\$65.12	\$60.09	\$76.26
Financial Managers	11-3031	3,610	\$32.10	\$57.86	\$49.25	\$70.74
Industrial Production Managers	11-3051	860	\$38.03	\$56.64	\$52.83	\$65.94
Purchasing Managers	11-3061	330	\$37.79	\$52.19	\$48.53	\$59.40
Transportation, Storage, and Distribution Managers	11-3071	310	\$33.66	\$48.93	\$49.05	\$56.57
Compensation and Benefits Managers	11-3111	70	\$36.79	\$52.50	\$51.80	\$60.35
Human Resources Managers	11-3121	520	\$34.27	\$54.31	\$51.99	\$64.33
Training and Development Managers	11-3131	90	\$36.11	\$52.67	\$51.68	\$60.95
Construction Managers	11-9021	960	\$28.87	\$43.77	\$42.71	\$51.22
Education Administrators, Preschool and Childcare Center/Program	11-9031	420	\$16.21	\$21.88	\$20.44	\$24.71
Education Administrators, Elementary and Secondary School	11-9032	1,350	\$66,995	\$87,728	\$87,385	\$98,095
Education Administrators, Postsecondary	11-9033	740	\$27.44	\$46.97	\$38.76	\$56.74
Education Administrators, All Other	11-9039	90	\$21.03	\$30.94	\$27.99	\$35.90
Architectural and Engineering Managers	11-9041	1,130	\$47.22	\$67.41	\$62.95	\$77.51
Food Service Managers	11-9051	1,180	\$19.28	\$26.88	\$25.90	\$30.68
Funeral Service Managers	11-9061	40	\$21.64	\$35.30	\$24.51	\$42.14
Lodging Managers	11-9081	280	\$19.65	\$30.83	\$27.98	\$36.42
Medical and Health Services Managers	11-9111	1,560	\$33.22	\$52.06	\$46.18	\$61.48
Natural Sciences Managers	11-9121	110	\$43.45	\$69.35	\$60.46	\$82.29
Postmasters and Mail Superintendents	11-9131	170	\$29.19	\$34.76	\$34.64	\$37.54
Property, Real Estate, and Community Association Managers	11-9141	630	\$19.16	\$36.24	\$27.69	\$44.78
Social and Community Service Managers	11-9151	580	\$20.62	\$30.83	\$29.01	\$35.94
Emergency Management Directors	11-9161	70	\$14.93	\$31.39	\$23.91	\$39.61
Managers, All Other	11-9199	3,570	\$33.02	\$56.56	\$49.71	\$68.33

\* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2015 occupational wages were updated to June 2016 using Employment Cost Index (ECI) factors.

## Data on Our Web Site

This publication can be accessed in its entirety or in sections from the New Hampshire Employment Security web site [www.nhes.nh.gov/elmi/products/oes-prod.htm](http://www.nhes.nh.gov/elmi/products/oes-prod.htm).

The files are in PDF format and can be viewed in Adobe Acrobat.

In addition to these PDF files, occupational tables are provided in HTML format. The same statewide and 16 substate areas from the print version are represented, as well as New Hampshire's 10 counties. (County information is not included in the print version.)

These easy-to-access HTML tables are interactive. Once the area and job title are found, simply click on the title to bring up an Area Profile for that job.

Area Profiles contain useful information such as:

- ➔ Job definitions (no need to consult a dictionary)
- ➔ Highest Employment and Best Pay for the top five areas in the state
- ➔ Colorful state maps with area breakdown, comparing the mean wage among areas
- ➔ Graphs that illustrate the spread of data around the median wage
- ➔ A summary of key employment and wage data for each occupation.

From Area Profiles, drop-down menus are available to locate a new occupation for that area, or a new area for the occupation.

The OES program has developed a brief, informative slideshow tutorial on our web site to enhance your use and understanding of the occupational and wage data presented. You may view this tutorial under the heading "How to Use Wage Data" at [www.nhes.nh.gov/elmi/products/oes-prod.htm](http://www.nhes.nh.gov/elmi/products/oes-prod.htm).



# Statewide

New Hampshire Occupational Employment & Wages - 2016

Statewide Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all Occupations</b>	<b>00-0000</b>	<b>635,360</b>	<b>\$10.66</b>	<b>\$24.03</b>	<b>\$18.39</b>	<b>\$30.71</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>35,650</b>	<b>\$28.46</b>	<b>\$55.68</b>	<b>\$48.04</b>	<b>\$69.28</b>
Chief Executives	11-1011	1,050	\$47.70	\$90.73	\$77.84	\$112.23
General and Operations Managers	11-1021	9,700	\$29.17	\$61.46	\$50.53	\$77.60
Legislators	11-1031	320	\$17,449	\$20,949	\$18,273	\$22,700
Advertising and Promotions Managers	11-2011	150	\$28.08	\$47.07	\$42.03	\$56.57
Marketing Managers	11-2021	1,100	\$37.71	\$62.26	\$59.42	\$74.54
Sales Managers	11-2022	1,730	\$37.99	\$66.37	\$60.85	\$80.56
Public Relations and Fundraising Managers	11-2031	400	\$32.21	\$54.28	\$47.57	\$65.32
Administrative Services Managers	11-3011	680	\$26.57	\$42.92	\$38.99	\$51.09
Computer and Information Systems Managers	11-3021	1,810	\$42.82	\$65.12	\$60.09	\$76.26
Financial Managers	11-3031	3,610	\$32.10	\$57.86	\$49.25	\$70.74
Industrial Production Managers	11-3051	860	\$38.03	\$56.64	\$52.83	\$65.94
Purchasing Managers	11-3061	330	\$37.79	\$52.19	\$48.53	\$59.40
Transportation, Storage, and Distribution Managers	11-3071	310	\$33.66	\$48.93	\$49.05	\$56.57
Compensation and Benefits Managers	11-3111	70	\$36.79	\$52.50	\$51.80	\$60.35
Human Resources Managers	11-3121	520	\$34.27	\$54.31	\$51.99	\$64.33
Training and Development Managers	11-3131	90	\$36.11	\$52.67	\$51.68	\$60.95
Construction Managers	11-9021	960	\$28.87	\$43.77	\$42.71	\$51.22
Education Administrators, Preschool and Childcare Center/Program	11-9031	420	\$16.21	\$21.88	\$20.44	\$24.71
Education Administrators, Elementary and Secondary School	11-9032	1,350	\$66,995	\$87,728	\$87,385	\$98,095
Education Administrators, Postsecondary	11-9033	740	\$27.44	\$46.97	\$38.76	\$56.74
Education Administrators, All Other	11-9039	90	\$21.03	\$30.94	\$27.99	\$35.90
Architectural and Engineering Managers	11-9041	1,130	\$47.22	\$67.41	\$62.95	\$77.51
Food Service Managers	11-9051	1,180	\$19.28	\$26.88	\$25.90	\$30.68
Funeral Service Managers	11-9061	40	\$21.64	\$35.30	\$24.51	\$42.14
Lodging Managers	11-9081	280	\$19.65	\$30.83	\$27.98	\$36.42
Medical and Health Services Managers	11-9111	1,560	\$33.22	\$52.06	\$46.18	\$61.48
Natural Sciences Managers	11-9121	110	\$43.45	\$69.35	\$60.46	\$82.29
Postmasters and Mail Superintendents	11-9131	170	\$29.19	\$34.76	\$34.64	\$37.54
Property, Real Estate, and Community Association Managers	11-9141	630	\$19.16	\$36.24	\$27.69	\$44.78
Social and Community Service Managers	11-9151	580	\$20.62	\$30.83	\$29.01	\$35.94
Emergency Management Directors	11-9161	70	\$14.93	\$31.39	\$23.91	\$39.61
Managers, All Other	11-9199	3,570	\$33.02	\$56.56	\$49.71	\$68.33

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New Hampshire Occupational Employment & Wages - 2016

Statewide Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>28,490</b>	<b>\$21.06</b>	<b>\$34.85</b>	<b>\$31.23</b>	<b>\$41.75</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	410	\$17.25	\$29.61	\$26.30	\$35.78
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	1,420	\$20.61	\$30.62	\$29.44	\$35.62
Claims Adjusters, Examiners, and Investigators	13-1031	1,500	\$21.47	\$33.04	\$32.39	\$38.83
Insurance Appraisers, Auto Damage	13-1032	60	\$22.33	\$30.61	\$30.06	\$34.75
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	760	\$22.09	\$33.78	\$32.49	\$39.62
Cost Estimators	13-1051	720	\$22.72	\$33.99	\$30.89	\$39.61
Human Resources Specialists	13-1071	2,110	\$19.13	\$29.50	\$27.71	\$34.68
Labor Relations Specialists	13-1075	180	\$14.63	\$34.43	\$36.44	\$44.33
Logisticians	13-1081	450	\$23.21	\$35.18	\$34.88	\$41.16
Management Analysts	13-1111	2,020	\$25.65	\$47.72	\$41.48	\$58.76
Meeting, Convention, and Event Planners	13-1121	450	\$17.58	\$24.58	\$23.19	\$28.07
Fundraisers	13-1131	440	\$16.44	\$25.80	\$25.92	\$30.47
Compensation, Benefits, and Job Analysis Specialists	13-1141	280	\$20.80	\$30.31	\$27.45	\$35.06
Training and Development Specialists	13-1151	970	\$20.59	\$32.91	\$32.17	\$39.07
Market Research Analysts and Marketing Specialists	13-1161	1,830	\$20.18	\$33.87	\$30.49	\$40.71
Business Operations Specialists, All Other	13-1199	4,900	\$21.99	\$32.70	\$31.13	\$38.06
Accountants and Auditors	13-2011	4,480	\$23.41	\$34.65	\$31.65	\$40.27
Appraisers and Assessors of Real Estate	13-2021	220	\$20.54	\$32.66	\$30.62	\$38.71
Budget Analysts	13-2031	80	\$25.30	\$34.81	\$33.72	\$39.56
Credit Analysts	13-2041	140	\$25.37	\$33.01	\$31.96	\$36.84
Financial Analysts	13-2051	NP	\$20.96	\$34.18	\$30.42	\$40.79
Personal Financial Advisors	13-2052	830	\$25.45	\$60.71	\$44.59	\$78.34
Insurance Underwriters	13-2053	330	\$25.71	\$39.94	\$37.73	\$47.06
Financial Examiners	13-2061	170	\$25.62	\$40.66	\$36.24	\$48.17
Credit Counselors	13-2071	240	\$18.91	\$24.29	\$23.35	\$26.98
Loan Officers	13-2072	1,080	\$21.65	\$44.29	\$35.61	\$55.60
Tax Examiners and Collectors, and Revenue Agents	13-2081	340	\$16.20	\$27.14	\$24.07	\$32.60
Tax Preparers	13-2082	330	\$9.43	\$17.73	\$14.84	\$21.88
Financial Specialists, All Other	13-2099	730	\$22.22	\$35.81	\$32.54	\$42.62
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>18,380</b>	<b>\$24.24</b>	<b>\$41.12</b>	<b>\$39.11</b>	<b>\$49.56</b>
Computer and Information Research Scientists	15-1111	180	\$47.12	\$65.21	\$67.59	\$74.25
Computer Systems Analysts	15-1121	2,150	\$28.10	\$43.61	\$39.05	\$51.35
Information Security Analysts	15-1122	310	\$32.11	\$47.80	\$46.50	\$55.63
Computer Programmers	15-1131	1,880	\$22.59	\$36.27	\$34.36	\$43.11
Software Developers, Applications	15-1132	4,750	\$30.64	\$46.33	\$45.65	\$54.17

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New Hampshire Occupational Employment & Wages - 2016

Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Software Developers, Systems Software	15-1133	1,460	\$41.61	\$58.86	\$58.16	\$67.48
Web Developers	15-1134	600	\$15.25	\$28.81	\$27.60	\$35.57
Database Administrators	15-1141	410	\$25.91	\$41.23	\$40.14	\$48.90
Network and Computer Systems Administrators	15-1142	1,850	\$25.93	\$37.27	\$36.46	\$42.92
Computer Network Architects	15-1143	410	\$29.88	\$46.03	\$42.22	\$54.11
Computer User Support Specialists	15-1151	2,380	\$17.73	\$27.30	\$26.03	\$32.09
Computer Network Support Specialists	15-1152	460	\$21.28	\$30.28	\$29.02	\$34.79
Computer Occupations, All Other	15-1199	740	\$23.02	\$39.13	\$37.27	\$47.19
Actuaries	15-2011	NP	\$31.57	\$51.11	\$46.45	\$60.88
Statisticians	15-2041	130	\$23.45	\$33.88	\$31.14	\$39.09
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>12,470</b>	<b>\$22.87</b>	<b>\$37.48</b>	<b>\$34.95</b>	<b>\$44.79</b>
Architects, Except Landscape and Naval	17-1011	270	#	#	#	#
Cartographers and Photogrammetrists	17-1021	100	\$17.74	\$24.49	\$22.65	\$27.88
Surveyors	17-1022	210	\$17.87	\$26.38	\$26.15	\$30.63
Aerospace Engineers	17-2011	50	\$34.66	\$47.32	\$46.63	\$53.65
Biomedical Engineers	17-2031	120	\$32.17	\$46.37	\$48.20	\$53.47
Chemical Engineers	17-2041	NP	\$38.17	\$47.83	\$46.07	\$52.66
Civil Engineers	17-2051	1,180	\$24.03	\$36.27	\$34.78	\$42.38
Computer Hardware Engineers	17-2061	330	\$37.18	\$60.94	\$55.76	\$72.80
Electrical Engineers	17-2071	1,470	\$32.85	\$48.10	\$45.94	\$55.73
Electronics Engineers, Except Computer	17-2072	420	\$32.19	\$47.37	\$45.29	\$54.96
Environmental Engineers	17-2081	190	\$28.56	\$42.21	\$41.18	\$49.04
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	17-2111	70	\$29.77	\$46.07	\$43.35	\$54.22
Industrial Engineers	17-2112	1,250	\$30.24	\$39.77	\$38.93	\$44.53
Materials Engineers	17-2131	70	\$32.93	\$44.48	\$44.46	\$50.26
Mechanical Engineers	17-2141	1,620	\$30.62	\$43.01	\$39.82	\$49.19
Nuclear Engineers	17-2161	NP	\$40.38	\$53.73	\$54.05	\$60.41
Engineers, All Other	17-2199	830	\$31.16	\$43.46	\$42.23	\$49.61
Architectural and Civil Drafters	17-3011	440	\$18.69	\$25.83	\$25.61	\$29.39
Electrical and Electronics Drafters	17-3012	260	\$21.27	\$31.25	\$30.66	\$36.24
Mechanical Drafters	17-3013	300	\$20.42	\$29.52	\$30.18	\$34.08
Drafters, All Other	17-3019	150	\$16.92	\$26.82	\$26.19	\$31.77
Civil Engineering Technicians	17-3022	180	\$14.69	\$22.50	\$22.13	\$26.40
Electrical and Electronics Engineering Technicians	17-3023	1,030	\$19.20	\$26.87	\$27.09	\$30.71
Electro-Mechanical Technicians	17-3024	160	\$19.94	\$25.88	\$24.26	\$28.85
Industrial Engineering Technicians	17-3026	410	\$20.16	\$25.76	\$24.86	\$28.56

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New Hampshire Occupational Employment & Wages - 2016

Statewide Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Mechanical Engineering Technicians	17-3027	330	\$18.54	\$25.71	\$25.74	\$29.30
Engineering Technicians, Except Drafters, All Other	17-3029	530	\$18.23	\$24.87	\$23.77	\$28.19
Surveying and Mapping Technicians	17-3031	270	\$15.11	\$20.93	\$19.90	\$23.83
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>4,030</b>	<b>\$18.65</b>	<b>\$31.75</b>	<b>\$29.16</b>	<b>\$38.30</b>
Soil and Plant Scientists	19-1013	40	\$31.34	\$44.85	\$42.18	\$51.61
Biochemists and Biophysicists	19-1021	80	\$23.94	\$40.69	\$34.48	\$49.06
Zoologists and Wildlife Biologists	19-1023	110	\$19.72	\$27.10	\$27.94	\$30.78
Biological Scientists, All Other	19-1029	90	\$27.20	\$45.81	\$41.39	\$55.11
Conservation Scientists	19-1031	50	\$26.22	\$37.46	\$32.41	\$43.09
Foresters	19-1032	60	\$23.29	\$30.02	\$30.04	\$33.38
Medical Scientists, Except Epidemiologists	19-1042	430	\$22.33	\$31.51	\$29.29	\$36.10
Physicists	19-2012	50	\$24.90	\$43.83	\$35.52	\$53.29
Atmospheric and Space Scientists	19-2021	NP	\$18.82	\$35.44	\$40.85	\$43.76
Chemists	19-2031	280	\$16.44	\$31.01	\$28.32	\$38.30
Materials Scientists	19-2032	40	\$29.74	\$46.57	\$42.70	\$54.99
Environmental Scientists and Specialists, Including Health	19-2041	410	\$23.36	\$35.73	\$31.79	\$41.90
Geoscientists, Except Hydrologists and Geographers	19-2042	70	\$26.18	\$42.27	\$37.84	\$50.31
Hydrologists	19-2043	60	\$29.65	\$39.93	\$39.41	\$45.05
Physical Scientists, All Other	19-2099	200	\$22.29	\$34.95	\$31.80	\$41.28
Economists	19-3011	40	\$25.79	\$39.80	\$37.34	\$46.82
Clinical, Counseling, and School Psychologists	19-3031	370	\$23.59	\$35.54	\$33.55	\$41.52
Urban and Regional Planners	19-3051	190	\$23.28	\$31.08	\$31.11	\$34.97
Social Scientists and Related Workers, All Other	19-3099	160	\$24.41	\$35.84	\$33.46	\$41.56
Agricultural and Food Science Technicians	19-4011	NP	\$13.94	\$21.20	\$20.95	\$24.83
Biological Technicians	19-4021	300	\$15.54	\$22.30	\$21.35	\$25.68
Chemical Technicians	19-4031	140	\$14.38	\$20.61	\$19.34	\$23.73
Geological and Petroleum Technicians	19-4041	30	\$11.72	\$20.02	\$17.62	\$24.17
Environmental Science and Protection Technicians, Including Health	19-4091	200	\$15.07	\$20.61	\$19.31	\$23.39
Forensic Science Technicians	19-4092	40	\$27.48	\$33.54	\$33.55	\$36.56
Forest and Conservation Technicians	19-4093	80	\$14.42	\$18.70	\$15.66	\$20.83
Life, Physical, and Social Science Technicians, All Other	19-4099	190	\$16.11	\$24.17	\$22.02	\$28.20
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>7,740</b>	<b>\$13.50</b>	<b>\$22.38</b>	<b>\$20.66</b>	<b>\$26.82</b>
Substance Abuse and Behavioral Disorder Counselors	21-1011	150	\$19.73	\$27.48	\$23.72	\$31.34
Educational, Guidance, School, and Vocational Counselors	21-1012	1,150	\$19.76	\$27.93	\$27.51	\$32.01
Marriage and Family Therapists	21-1013	170	\$17.60	\$28.21	\$29.62	\$33.52

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New Hampshire Occupational Employment & Wages - 2016

Statewide Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Mental Health Counselors	21-1014	750	\$15.44	\$23.74	\$21.24	\$27.89
Rehabilitation Counselors	21-1015	450	#	#	#	#
Counselors, All Other	21-1019	170	\$11.62	\$17.31	\$16.23	\$20.15
Child, Family, and School Social Workers	21-1021	600	\$15.83	\$20.83	\$19.41	\$23.34
Healthcare Social Workers	21-1022	550	\$20.18	\$27.50	\$27.94	\$31.16
Mental Health and Substance Abuse Social Workers	21-1023	320	\$18.93	\$28.58	\$25.48	\$33.41
Social Workers, All Other	21-1029	120	\$19.24	\$30.66	\$33.08	\$36.36
Health Educators	21-1091	170	\$15.91	\$23.90	\$23.88	\$27.91
Probation Officers and Correctional Treatment Specialists	21-1092	190	\$24.02	\$28.97	\$29.17	\$31.45
Social and Human Service Assistants	21-1093	1,960	\$10.51	\$14.64	\$13.77	\$16.70
Community Health Workers	21-1094	190	\$12.35	\$18.64	\$16.81	\$21.79
Community and Social Service Specialists, All Other	21-1099	690	\$14.76	\$21.51	\$21.18	\$24.89
Clergy	21-2011	60	\$22.70	\$28.64	\$27.87	\$31.61
<b>Legal Occupations</b>	<b>23-0000</b>	<b>3,140</b>	<b>\$21.13</b>	<b>\$41.76</b>	<b>\$33.92</b>	<b>\$52.08</b>
Lawyers	23-1011	1,640	\$31.82	\$56.09	\$48.40	\$68.23
Administrative Law Judges, Adjudicators, and Hearing Officers	23-1021	120	\$22.61	\$34.20	\$29.82	\$39.99
Paralegals and Legal Assistants	23-2011	1,160	\$18.10	\$24.82	\$23.74	\$28.17
Title Examiners, Abstractors, and Searchers	23-2093	90	\$16.66	\$21.69	\$21.34	\$24.21
Legal Support Workers, All Other	23-2099	100	\$18.85	\$29.09	\$26.85	\$34.21
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>44,360</b>	<b>\$12.77</b>	<b>\$24.83</b>	<b>\$22.69</b>	<b>\$30.85</b>
Business Teachers, Postsecondary	25-1011	400	\$61,628	\$117,241	\$91,920	\$145,046
Computer Science Teachers, Postsecondary	25-1021	110	\$58,201	\$95,556	\$90,799	\$114,235
Mathematical Science Teachers, Postsecondary	25-1022	160	\$61,277	\$90,671	\$82,721	\$105,367
Engineering Teachers, Postsecondary	25-1032	140	\$72,243	\$118,647	\$111,000	\$141,850
Biological Science Teachers, Postsecondary	25-1042	260	\$59,716	\$109,457	\$99,831	\$134,326
Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary	25-1051	130	\$56,475	\$80,402	\$76,116	\$92,366
Chemistry Teachers, Postsecondary	25-1052	90	\$55,656	\$93,242	\$83,624	\$112,034
Environmental Science Teachers, Postsecondary	25-1053	100	\$53,909	\$82,032	\$74,177	\$96,095
Physics Teachers, Postsecondary	25-1054	80	\$70,433	\$115,712	\$119,075	\$138,351
Economics Teachers, Postsecondary	25-1063	110	\$83,524	\$128,807	\$115,635	\$151,448
Political Science Teachers, Postsecondary	25-1065	70	\$65,949	\$100,845	\$93,522	\$118,291
Psychology Teachers, Postsecondary	25-1066	210	\$54,135	\$85,276	\$78,504	\$100,846
Sociology Teachers, Postsecondary	25-1067	60	\$63,248	\$96,039	\$89,264	\$112,434
Social Sciences Teachers, Postsecondary, All Other	25-1069	50	\$56,060	\$83,338	\$84,021	\$96,977

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Health Specialties Teachers, Postsecondary	25-1071	590	\$64,359	\$123,578	\$98,502	\$153,187
Nursing Instructors and Teachers, Postsecondary	25-1072	160	\$53,939	\$75,698	\$71,904	\$86,578
Education Teachers, Postsecondary	25-1081	260	\$52,435	\$71,829	\$68,827	\$81,524
Criminal Justice and Law Enforcement Teachers, Postsecondary	25-1111	30	\$57,093	\$70,065	\$69,175	\$76,551
Art, Drama, and Music Teachers, Postsecondary	25-1121	570	\$50,524	\$88,882	\$77,392	\$108,062
Communications Teachers, Postsecondary	25-1122	70	\$54,935	\$77,557	\$73,621	\$88,868
English Language and Literature Teachers, Postsecondary	25-1123	340	\$55,824	\$80,007	\$76,512	\$92,098
History Teachers, Postsecondary	25-1125	120	\$66,304	\$86,971	\$83,251	\$97,305
Philosophy and Religion Teachers, Postsecondary	25-1126	100	\$58,443	\$91,756	\$85,093	\$108,413
Recreation and Fitness Studies Teachers, Postsecondary	25-1193	50	\$49,836	\$74,838	\$71,213	\$87,339
Vocational Education Teachers, Postsecondary	25-1194	240	\$18.19	\$29.29	\$26.17	\$34.83
Postsecondary Teachers, All Other	25-1199	1,070	\$32,714	\$73,253	\$64,531	\$93,522
Preschool Teachers, Except Special Education	25-2011	2,760	\$10.59	\$14.43	\$13.49	\$16.35
Kindergarten Teachers, Except Special Education	25-2012	550	\$32,709	\$50,483	\$52,271	\$59,371
Elementary School Teachers, Except Special Education	25-2021	6,230	\$42,077	\$56,721	\$56,762	\$64,044
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	3,960	\$41,689	\$58,848	\$57,538	\$67,427
Career/Technical Education Teachers, Middle School	25-2023	90	\$49,114	\$62,791	\$65,368	\$69,631
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	4,780	\$40,822	\$57,943	\$57,640	\$66,504
Career/Technical Education Teachers, Secondary School	25-2032	380	\$45,926	\$58,960	\$58,689	\$65,476
Special Education Teachers, Preschool	25-2051	50	\$34,350	\$49,861	\$49,878	\$57,616
Special Education Teachers, Kindergarten and Elementary School	25-2052	1,160	\$40,776	\$57,176	\$58,183	\$65,376
Special Education Teachers, Middle School	25-2053	650	\$39,476	\$56,858	\$57,196	\$65,549
Special Education Teachers, Secondary School	25-2054	630	\$43,221	\$58,658	\$58,446	\$66,375
Adult Basic and Secondary Education and Literacy Teachers and Instructors	25-3011	150	\$17.92	\$26.23	\$26.45	\$30.39
Self-Enrichment Education Teachers	25-3021	1,090	\$11.42	\$21.12	\$19.32	\$25.97
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	2,020	\$23,667	\$43,827	\$36,978	\$53,908
Substitute Teachers	25-3098	2,410	\$9.89	\$11.29	\$11.10	\$12.00
Curators	25-4012	130	\$9.95	\$20.04	\$19.75	\$25.09
Librarians	25-4021	950	\$18.58	\$26.98	\$26.44	\$31.18
Library Technicians	25-4031	620	\$12.72	\$17.23	\$16.99	\$19.49
Audio-Visual and Multimedia Collections Specialists	25-9011	40	\$20.47	\$29.43	\$29.67	\$33.90
Instructional Coordinators	25-9031	550	\$23.27	\$33.30	\$30.81	\$38.32
Teacher Assistants	25-9041	8,600	\$20,710	\$29,365	\$29,348	\$33,693

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Education, Training, and Library Workers, All Other	25-9099	630	\$17.02	\$25.29	\$24.24	\$29.42
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>7,640</b>	<b>\$10.97</b>	<b>\$23.05</b>	<b>\$19.31</b>	<b>\$29.08</b>
Art Directors	27-1011	90	\$25.05	\$38.74	\$36.29	\$45.58
Craft Artists	27-1012	40	\$9.17	\$12.63	\$13.22	\$14.36
Multimedia Artists and Animators	27-1014	60	\$19.92	\$29.32	\$27.21	\$34.03
Commercial and Industrial Designers	27-1021	150	\$17.38	\$35.99	\$38.06	\$45.30
Fashion Designers	27-1022	90	#	#	#	#
Floral Designers	27-1023	220	\$10.17	\$12.97	\$12.44	\$14.37
Graphic Designers	27-1024	870	\$14.89	\$22.28	\$20.16	\$25.97
Interior Designers	27-1025	150	\$15.32	\$23.78	\$20.69	\$28.02
Merchandise Displayers and Window Trimmers	27-1026	550	\$8.63	\$13.54	\$11.64	\$15.99
Designers, All Other	27-1029	40	\$19.38	\$37.53	\$35.58	\$46.60
Producers and Directors	27-2012	200	\$10.02	\$27.73	\$17.85	\$36.58
Coaches and Scouts	27-2022	1,330	\$18,393	\$38,404	\$29,052	\$48,410
Music Directors and Composers	27-2041	70	\$13.78	\$27.59	\$27.12	\$34.49
Entertainers and Performers, Sports and Related Workers, All Other	27-2099	80	\$8.43	\$13.68	\$9.17	\$16.31
Radio and Television Announcers	27-3011	90	\$9.03	\$15.55	\$12.82	\$18.82
Reporters and Correspondents	27-3022	270	\$13.10	\$17.94	\$15.44	\$20.37
Public Relations Specialists	27-3031	1,000	\$18.33	\$31.33	\$26.72	\$37.84
Editors	27-3041	480	\$16.36	\$23.74	\$20.35	\$27.44
Technical Writers	27-3042	220	\$25.42	\$39.47	\$37.33	\$46.48
Writers and Authors	27-3043	300	\$11.55	\$26.58	\$22.94	\$34.10
Interpreters and Translators	27-3091	260	\$17.98	\$22.73	\$21.95	\$25.12
Audio and Video Equipment Technicians	27-4011	110	\$14.94	\$20.38	\$18.88	\$23.09
Broadcast Technicians	27-4012	110	#	#	#	#
Photographers	27-4021	160	\$8.89	\$15.64	\$12.86	\$19.01
Camera Operators, Television, Video, and Motion Picture	27-4031	NP	\$14.26	\$18.21	\$18.53	\$20.17
Film and Video Editors	27-4032	40	#	#	#	#
Media and Communication Equipment Workers, All Other	27-4099	120	\$10.54	\$20.66	\$17.93	\$25.72
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>37,200</b>	<b>\$20.28</b>	<b>\$41.98</b>	<b>\$32.85</b>	<b>\$52.82</b>
Chiropractors	29-1011	80	\$24.44	\$48.04	\$37.88	\$59.83
Dentists, General	29-1021	430	\$68.09	\$106.73	#	\$126.05
Oral and Maxillofacial Surgeons	29-1022	30	#	\$141.31	#	#
Dietitians and Nutritionists	29-1031	290	\$24.86	\$31.53	\$32.39	\$34.87

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Statewide Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Optometrists	29-1041	130	\$34.90	\$56.21	\$57.06	\$66.86
Pharmacists	29-1051	1,130	\$53.07	\$62.96	\$63.30	\$67.92
Anesthesiologists	29-1061	110	#	\$134.54	#	#
Family and General Practitioners	29-1062	600	\$74.07	\$104.89	#	\$120.29
Internists, General	29-1063	160	\$72.17	\$109.54	#	\$128.22
Obstetricians and Gynecologists	29-1064	130	#	\$127.53	#	#
Pediatricians, General	29-1065	140	\$60.91	\$92.64	\$86.98	\$108.50
Psychiatrists	29-1066	70	\$62.92	\$104.56	#	\$125.38
Surgeons	29-1067	270	#	\$134.31	#	#
Physicians and Surgeons, All Other	29-1069	2,030	#	\$119.92	#	#
Physician Assistants	29-1071	530	\$42.17	\$55.41	\$53.88	\$62.03
Occupational Therapists	29-1122	1,160	\$29.84	\$38.11	\$37.82	\$42.25
Physical Therapists	29-1123	1,430	\$32.57	\$39.70	\$39.85	\$43.27
Radiation Therapists	29-1124	90	\$30.03	\$40.41	\$39.13	\$45.58
Recreational Therapists	29-1125	80	\$18.87	\$22.72	\$22.55	\$24.65
Respiratory Therapists	29-1126	360	\$26.25	\$30.54	\$30.58	\$32.69
Speech-Language Pathologists	29-1127	610	\$25.35	\$35.57	\$34.98	\$40.69
Exercise Physiologists	29-1128	NP	\$17.84	\$22.63	\$22.33	\$25.03
Veterinarians	29-1131	370	\$31.56	\$47.78	\$47.68	\$55.88
Registered Nurses	29-1141	12,720	\$24.90	\$32.92	\$32.07	\$36.94
Nurse Anesthetists	29-1151	NP	\$70.98	\$106.62	#	\$124.44
Nurse Midwives	29-1161	50	\$39.58	\$48.85	\$48.10	\$53.47
Nurse Practitioners	29-1171	830	\$39.55	\$52.05	\$49.54	\$58.30
Audiologists	29-1181	70	#	#	#	#
Health Diagnosing and Treating Practitioners, All Other	29-1199	200	\$20.71	\$31.28	\$28.81	\$36.57
Medical and Clinical Laboratory Technologists	29-2011	610	\$25.34	\$31.95	\$32.22	\$35.25
Medical and Clinical Laboratory Technicians	29-2012	420	\$15.09	\$20.12	\$19.27	\$22.64
Dental Hygienists	29-2021	1,210	\$30.87	\$38.37	\$39.03	\$42.12
Cardiovascular Technologists and Technicians	29-2031	170	\$19.92	\$30.46	\$30.91	\$35.72
Diagnostic Medical Sonographers	29-2032	200	\$30.22	\$37.17	\$37.61	\$40.66
Nuclear Medicine Technologists	29-2033	50	\$28.84	\$36.28	\$36.40	\$39.99
Radiologic Technologists and Technicians	29-2034	690	\$23.65	\$30.62	\$30.40	\$34.12
Magnetic Resonance Imaging Technologists	29-2035	160	\$28.40	\$34.54	\$34.56	\$37.62
Emergency Medical Technicians and Paramedics	29-2041	1,090	\$10.87	\$17.99	\$18.11	\$21.56
Dietetic Technicians	29-2051	60	\$13.21	\$16.72	\$16.54	\$18.48
Pharmacy Technicians	29-2052	1,450	\$10.91	\$14.74	\$14.31	\$16.65
Psychiatric Technicians	29-2053	40	\$13.74	\$16.48	\$16.27	\$17.85
Surgical Technologists	29-2055	380	\$17.86	\$23.56	\$23.45	\$26.40

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Veterinary Technologists and Technicians	29-2056	800	\$12.97	\$16.75	\$16.41	\$18.63
Ophthalmic Medical Technicians	29-2057	180	\$13.64	\$18.75	\$18.21	\$21.30
Licensed Practical and Licensed Vocational Nurses	29-2061	2,160	\$19.22	\$23.42	\$23.19	\$25.52
Medical Records and Health Information Technicians	29-2071	940	\$13.56	\$19.12	\$17.84	\$21.91
Opticians, Dispensing	29-2081	470	\$12.65	\$18.43	\$17.89	\$21.31
Orthotists and Prosthetists	29-2091	30	\$17.65	\$31.31	\$30.32	\$38.14
Health Technologists and Technicians, All Other	29-2099	440	\$15.28	\$24.59	\$21.91	\$29.23
Occupational Health and Safety Specialists	29-9011	290	\$27.13	\$37.56	\$36.70	\$42.77
Occupational Health and Safety Technicians	29-9012	50	\$17.69	\$23.84	\$23.58	\$26.93
Athletic Trainers	29-9091	150	\$36,662	\$47,785	\$46,559	\$53,346
Healthcare Practitioners and Technical Workers, All Other	29-9099	610	\$19.61	\$31.76	\$32.13	\$37.84
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>17,640</b>	<b>\$12.25</b>	<b>\$16.34</b>	<b>\$15.22</b>	<b>\$18.38</b>
Home Health Aides	31-1011	1,570	\$10.85	\$13.20	\$12.98	\$14.37
Nursing Assistants	31-1014	8,620	\$11.99	\$14.72	\$14.37	\$16.08
Orderlies	31-1015	100	\$11.35	\$13.86	\$13.80	\$15.12
Occupational Therapy Assistants	31-2011	150	\$20.57	\$26.08	\$25.18	\$28.84
Occupational Therapy Aides	31-2012	60	\$10.51	\$14.65	\$13.25	\$16.71
Physical Therapist Assistants	31-2021	600	\$22.54	\$27.57	\$27.55	\$30.10
Physical Therapist Aides	31-2022	190	\$11.86	\$14.81	\$14.89	\$16.27
Massage Therapists	31-9011	420	\$11.52	\$20.24	\$20.36	\$24.60
Dental Assistants	31-9091	1,360	\$18.18	\$22.52	\$22.18	\$24.68
Medical Assistants	31-9092	2,290	\$13.46	\$16.62	\$16.47	\$18.20
Medical Equipment Preparers	31-9093	270	\$13.09	\$16.69	\$16.31	\$18.49
Medical Transcriptionists	31-9094	280	\$14.85	\$18.86	\$18.97	\$20.88
Pharmacy Aides	31-9095	NP	\$10.29	\$13.11	\$12.46	\$14.52
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	240	\$8.38	\$12.52	\$12.47	\$14.60
Phlebotomists	31-9097	680	\$13.68	\$17.37	\$17.02	\$19.21
Healthcare Support Workers, All Other	31-9099	420	\$10.86	\$16.51	\$15.84	\$19.34
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>11,800</b>	<b>\$12.60</b>	<b>\$22.21</b>	<b>\$21.18</b>	<b>\$27.01</b>
First-Line Supervisors of Correctional Officers	33-1011	110	\$23.10	\$29.16	\$29.97	\$32.19
First-Line Supervisors of Police and Detectives	33-1012	470	\$29.71	\$38.42	\$37.64	\$42.77
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	500	\$22.23	\$31.91	\$32.83	\$36.74
First-Line Supervisors of Protective Service Workers, All Other	33-1099	250	\$18.49	\$30.63	\$28.40	\$36.71
Firefighters	33-2011	1,760	\$12.62	\$20.89	\$21.01	\$25.02

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Fire Inspectors and Investigators	33-2021	60	\$18.35	\$26.71	\$27.24	\$30.89
Bailiffs	33-3011	90	\$11.01	\$11.26	\$11.12	\$11.40
Correctional Officers and Jailers	33-3012	1,100	\$16.29	\$20.86	\$21.15	\$23.15
Detectives and Criminal Investigators	33-3021	340	\$25.03	\$36.89	\$32.13	\$42.82
Parking Enforcement Workers	33-3041	50	\$13.58	\$18.13	\$17.16	\$20.41
Police and Sheriff's Patrol Officers	33-3051	2,880	\$19.45	\$26.36	\$25.97	\$29.82
Animal Control Workers	33-9011	60	\$9.87	\$16.25	\$16.68	\$19.44
Private Detectives and Investigators	33-9021	190	\$16.71	\$22.12	\$21.59	\$24.82
Security Guards	33-9032	2,430	\$10.72	\$15.85	\$13.97	\$18.40
Crossing Guards	33-9091	330	\$10.77	\$13.24	\$13.07	\$14.47
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	480	\$8.46	\$11.03	\$11.08	\$12.31
Transportation Security Screeners	33-9093	190	\$17.18	\$20.19	\$19.53	\$21.69
Protective Service Workers, All Other	33-9099	330	\$9.85	\$15.86	\$14.13	\$18.86
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>55,180</b>	<b>\$8.42</b>	<b>\$11.52</b>	<b>\$9.84</b>	<b>\$13.07</b>
Chefs and Head Cooks	35-1011	970	\$15.61	\$21.50	\$20.29	\$24.44
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	3,130	\$12.15	\$18.03	\$17.59	\$20.96
Cooks, Fast Food	35-2011	1,240	\$8.40	\$10.39	\$9.74	\$11.39
Cooks, Institution and Cafeteria	35-2012	1,510	\$11.88	\$15.25	\$14.75	\$16.93
Cooks, Restaurant	35-2014	4,860	\$10.24	\$13.33	\$13.25	\$14.88
Cooks, Short Order	35-2015	3,310	\$8.42	\$9.98	\$9.49	\$10.75
Cooks, All Other	35-2019	90	\$12.51	\$16.62	\$16.71	\$18.67
Food Preparation Workers	35-2021	3,300	\$8.73	\$11.09	\$10.95	\$12.26
Bartenders	35-3011	3,560	\$8.43	\$10.40	\$9.11	\$11.38
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	12,270	\$8.42	\$9.58	\$9.19	\$10.15
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	2,050	\$8.42	\$10.55	\$9.49	\$11.62
Waiters and Waitresses	35-3031	12,110	\$8.42	\$11.87	\$9.44	\$13.59
Food Servers, Nonrestaurant	35-3041	1,080	\$8.44	\$10.73	\$10.05	\$11.87
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	1,280	\$8.43	\$9.27	\$9.04	\$9.69
Dishwashers	35-9021	2,140	\$8.42	\$9.66	\$9.39	\$10.29
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	2,190	\$8.43	\$9.97	\$9.49	\$10.73
Food Preparation and Serving Related Workers, All Other	35-9099	130	\$8.48	\$10.10	\$9.97	\$10.90

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<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>21,850</b>	<b>\$9.55</b>	<b>\$13.90</b>	<b>\$12.86</b>	<b>\$16.06</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	770	\$14.28	\$19.83	\$19.47	\$22.61
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeepers	37-1012	610	\$16.60	\$22.84	\$21.63	\$25.96
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	9,710	\$9.54	\$13.66	\$12.61	\$15.72
Maids and Housekeeping Cleaners	37-2012	4,660	\$8.42	\$10.83	\$10.54	\$12.05
Building Cleaning Workers, All Other	37-2019	70	\$12.32	\$16.92	\$14.39	\$19.21
Pest Control Workers	37-2021	240	\$13.32	\$18.47	\$19.86	\$21.05
Landscaping and Groundskeeping Workers	37-3011	5,620	\$10.84	\$14.73	\$14.19	\$16.69
Tree Trimmers and Pruners	37-3013	NP	\$19.57	\$21.40	\$21.78	\$22.31
Grounds Maintenance Workers, All Other	37-3019	120	\$8.54	\$14.03	\$14.13	\$16.78
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>18,610</b>	<b>\$9.15</b>	<b>\$12.86</b>	<b>\$11.52</b>	<b>\$14.71</b>
First-Line Supervisors of Personal Service Workers	39-1021	750	\$12.44	\$18.05	\$17.42	\$20.86
Animal Trainers	39-2011	70	\$10.68	\$17.59	\$16.32	\$21.03
Nonfarm Animal Caretakers	39-2021	760	\$8.40	\$10.92	\$10.44	\$12.18
Ushers, Lobby Attendants, and Ticket Takers	39-3031	300	\$8.42	\$8.70	\$8.77	\$8.84
Amusement and Recreation Attendants	39-3091	1,110	\$8.42	\$10.34	\$9.57	\$11.28
Locker Room, Coatroom, and Dressing Room Attendants	39-3093	80	\$8.40	\$9.98	\$9.19	\$10.77
Funeral Attendants	39-4021	60	\$12.47	\$18.05	\$18.05	\$20.84
Morticians, Undertakers, and Funeral Directors	39-4031	140	\$11.20	\$21.60	\$19.36	\$26.81
Hairdressers, Hairstylists, and Cosmetologists	39-5012	1,920	\$8.59	\$14.17	\$12.29	\$16.97
Manicurists and Pedicurists	39-5092	450	\$8.54	\$12.76	\$12.38	\$14.87
Skincare Specialists	39-5094	310	\$9.47	\$14.72	\$12.77	\$17.36
Baggage Porters and Bellhops	39-6011	40	\$8.43	\$11.42	\$10.58	\$12.92
Concierges	39-6012	30	\$10.69	\$13.79	\$13.59	\$15.34
Tour Guides and Escorts	39-7011	170	\$9.00	\$14.77	\$13.50	\$17.67
Childcare Workers	39-9011	2,590	\$8.50	\$10.99	\$10.78	\$12.23
Personal Care Aides	39-9021	5,720	\$10.13	\$11.55	\$11.34	\$12.26
Fitness Trainers and Aerobics Instructors	39-9031	1,640	\$10.45	\$17.71	\$16.94	\$21.33
Recreation Workers	39-9032	1,530	\$9.19	\$13.69	\$12.63	\$15.95
Residential Advisors	39-9041	400	\$10.85	\$15.24	\$15.08	\$17.43
Personal Care and Service Workers, All Other	39-9099	320	\$8.36	\$9.99	\$9.46	\$10.80
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>84,070</b>	<b>\$8.88</b>	<b>\$21.23</b>	<b>\$13.23</b>	<b>\$27.41</b>
First-Line Supervisors of Retail Sales Workers	41-1011	7,430	\$14.49	\$23.48	\$21.05	\$27.98

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First-Line Supervisors of Non-Retail Sales Workers	41-1012	1,620	\$29.75	\$52.31	\$44.38	\$63.60
Cashiers	41-2011	22,570	\$8.48	\$10.20	\$9.58	\$11.06
Counter and Rental Clerks	41-2021	2,080	\$9.63	\$15.50	\$14.29	\$18.44
Parts Salespersons	41-2022	1,650	\$10.26	\$15.42	\$14.76	\$18.01
Retail Salespersons	41-2031	27,720	\$8.54	\$13.08	\$11.19	\$15.35
Advertising Sales Agents	41-3011	550	\$15.54	\$36.62	\$26.23	\$47.17
Insurance Sales Agents	41-3021	1,450	\$17.89	\$30.94	\$26.87	\$37.47
Securities, Commodities, and Financial Services Sales Agents	41-3031	1,970	\$23.14	\$74.47	\$62.90	\$100.13
Travel Agents	41-3041	280	\$16.23	\$23.08	\$21.66	\$26.52
Sales Representatives, Services, All Other	41-3099	3,840	\$19.30	\$38.43	\$31.60	\$48.00
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	3,290	\$22.89	\$49.00	\$41.54	\$62.06
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	7,370	\$19.74	\$37.56	\$31.47	\$46.47
Demonstrators and Product Promoters	41-9011	80	\$10.41	\$12.90	\$11.50	\$14.14
Real Estate Brokers	41-9021	190	\$31.32	\$65.93	\$48.32	\$83.25
Real Estate Sales Agents	41-9022	200	\$12.20	\$21.46	\$19.30	\$26.08
Sales Engineers	41-9031	510	\$31.38	\$60.36	\$52.75	\$74.85
Telemarketers	41-9041	430	\$9.80	\$15.27	\$14.16	\$18.00
Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	41-9091	NP	\$8.70	\$11.20	\$9.83	\$12.44
Sales and Related Workers, All Other	41-9099	790	\$10.78	\$20.01	\$18.79	\$24.63
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>104,950</b>	<b>\$11.34</b>	<b>\$17.75</b>	<b>\$16.82</b>	<b>\$20.95</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	6,920	\$18.29	\$27.08	\$25.54	\$31.47
Switchboard Operators, Including Answering Service	43-2011	530	\$10.13	\$14.72	\$14.00	\$17.02
Bill and Account Collectors	43-3011	1,350	\$11.53	\$16.78	\$15.58	\$19.41
Billing and Posting Clerks and Machine Operators	43-3021	2,100	\$15.00	\$18.47	\$18.18	\$20.21
Bookkeeping, Accounting, and Auditing Clerks	43-3031	7,750	\$13.60	\$19.60	\$19.02	\$22.60
Payroll and Timekeeping Clerks	43-3051	810	\$14.88	\$21.63	\$21.69	\$25.01
Procurement Clerks	43-3061	390	\$13.11	\$18.31	\$18.09	\$20.91
Tellers	43-3071	2,100	\$11.02	\$13.91	\$13.68	\$15.36
Financial Clerks, All Other	43-3099	390	\$12.53	\$17.81	\$17.87	\$20.45
Brokerage Clerks	43-4011	310	\$17.88	\$26.02	\$23.85	\$30.10
Court, Municipal, and License Clerks	43-4031	450	\$13.70	\$18.81	\$18.09	\$21.35
Credit Authorizers, Checkers, and Clerks	43-4041	120	\$14.14	\$19.31	\$18.04	\$21.91
Customer Service Representatives	43-4051	8,510	\$11.79	\$18.18	\$17.38	\$21.37

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Eligibility Interviewers, Government Programs	43-4061	490	\$15.40	\$19.70	\$18.92	\$21.86
File Clerks	43-4071	470	\$8.95	\$12.58	\$11.65	\$14.40
Hotel, Motel, and Resort Desk Clerks	43-4081	1,240	\$9.50	\$11.51	\$11.18	\$12.52
Interviewers, Except Eligibility and Loan	43-4111	1,190	\$12.23	\$16.38	\$16.01	\$18.46
Library Assistants, Clerical	43-4121	840	\$9.19	\$12.90	\$12.75	\$14.76
Loan Interviewers and Clerks	43-4131	810	\$12.59	\$17.99	\$17.41	\$20.69
New Accounts Clerks	43-4141	510	\$13.88	\$16.63	\$16.40	\$18.01
Order Clerks	43-4151	1,020	\$11.31	\$17.11	\$16.21	\$20.00
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	520	\$13.60	\$18.50	\$18.49	\$20.95
Receptionists and Information Clerks	43-4171	5,330	\$9.70	\$14.06	\$13.85	\$16.24
Reservation and Transportation Ticket Agents and Travel Clerks	43-4181	130	\$10.81	\$14.73	\$13.01	\$16.69
Information and Record Clerks, All Other	43-4199	1,100	\$10.49	\$16.22	\$16.19	\$19.09
Cargo and Freight Agents	43-5011	60	\$16.68	\$25.26	\$23.02	\$29.55
Couriers and Messengers	43-5021	540	\$10.12	\$11.68	\$11.27	\$12.45
Police, Fire, and Ambulance Dispatchers	43-5031	790	\$16.40	\$20.54	\$20.51	\$22.61
Dispatchers, Except Police, Fire, and Ambulance	43-5032	630	\$14.11	\$20.15	\$19.46	\$23.17
Meter Readers, Utilities	43-5041	100	\$19.81	\$25.63	\$26.62	\$28.55
Postal Service Clerks	43-5051	480	\$18.00	\$25.00	\$28.14	\$28.51
Postal Service Mail Carriers	43-5052	1,490	\$18.04	\$25.08	\$27.62	\$28.61
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	620	\$19.60	\$25.20	\$27.60	\$27.99
Production, Planning, and Expediting Clerks	43-5061	1,120	\$18.16	\$25.47	\$25.28	\$29.12
Shipping, Receiving, and Traffic Clerks	43-5071	2,750	\$12.22	\$16.33	\$15.56	\$18.40
Stock Clerks and Order Fillers	43-5081	13,200	\$9.10	\$13.07	\$12.09	\$15.06
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	140	\$12.87	\$19.16	\$19.91	\$22.30
Executive Secretaries and Executive Administrative Assistants	43-6011	1,560	\$20.11	\$27.35	\$26.73	\$30.97
Legal Secretaries	43-6012	810	\$14.69	\$20.82	\$20.92	\$23.88
Medical Secretaries	43-6013	2,270	\$13.89	\$17.74	\$17.46	\$19.66
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	11,670	\$11.87	\$16.79	\$16.69	\$19.25
Computer Operators	43-9011	250	\$14.70	\$21.72	\$21.89	\$25.24
Data Entry Keyers	43-9021	1,450	\$10.87	\$14.42	\$13.89	\$16.19
Word Processors and Typists	43-9022	70	\$14.48	\$17.50	\$17.19	\$19.00
Desktop Publishers	43-9031	60	\$18.35	\$24.21	\$24.68	\$27.14
Insurance Claims and Policy Processing Clerks	43-9041	1,350	\$15.37	\$20.33	\$18.82	\$22.82

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Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	440	\$10.44	\$14.23	\$13.90	\$16.14
Office Clerks, General	43-9061	14,480	\$12.26	\$17.75	\$17.23	\$20.49
Office Machine Operators, Except Computer	43-9071	410	\$9.28	\$13.50	\$12.78	\$15.61
Proofreaders and Copy Markers	43-9081	40	\$13.42	\$19.53	\$17.71	\$22.59
Statistical Assistants	43-9111	90	\$17.56	\$23.58	\$23.35	\$26.59
Office and Administrative Support Workers, All Other	43-9199	2,720	\$8.77	\$13.97	\$12.96	\$16.57
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>750</b>	<b>\$10.96</b>	<b>\$16.17</b>	<b>\$15.74</b>	<b>\$18.77</b>
First-Line Supervisors of Farming, Fishing, and Forestry Workers	45-1011	50	\$20.55	\$25.49	\$23.70	\$27.96
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	200	\$9.73	\$13.53	\$12.32	\$15.43
Farmworkers, Farm, Ranch, and Aquacultural Animals	45-2093	150	\$10.67	\$13.17	\$11.82	\$14.41
Agricultural Workers, All Other	45-2099	30	\$16.71	\$19.43	\$19.24	\$20.80
Logging Equipment Operators	45-4022	250	\$14.59	\$17.51	\$17.54	\$18.98
Log Graders and Scalers	45-4023	30	\$13.69	\$16.52	\$15.61	\$17.93
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>19,750</b>	<b>\$14.84</b>	<b>\$21.98</b>	<b>\$20.89</b>	<b>\$25.55</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	2,370	\$20.91	\$30.17	\$28.09	\$34.80
Boilermakers	47-2011	60	\$27.92	\$34.59	\$35.55	\$37.93
Brickmasons and Blockmasons	47-2021	230	\$18.00	\$23.80	\$24.09	\$26.72
Stonemasons	47-2022	90	\$13.71	\$20.51	\$20.95	\$23.92
Carpenters	47-2031	2,830	\$15.87	\$21.48	\$21.33	\$24.29
Carpet Installers	47-2041	120	\$14.68	\$17.85	\$17.53	\$19.44
Tile and Marble Setters	47-2044	70	\$16.70	\$23.46	\$20.56	\$26.84
Cement Masons and Concrete Finishers	47-2051	160	\$16.90	\$22.39	\$22.14	\$25.14
Construction Laborers	47-2061	2,860	\$12.25	\$16.53	\$16.50	\$18.67
Paving, Surfacing, and Tamping Equipment Operators	47-2071	210	\$14.74	\$19.42	\$19.45	\$21.76
Operating Engineers and Other Construction Equipment Operators	47-2073	870	\$16.71	\$22.06	\$21.42	\$24.74
Drywall and Ceiling Tile Installers	47-2081	370	\$16.94	\$21.90	\$22.27	\$24.38
Tapers	47-2082	NP	\$28.52	\$33.33	\$35.29	\$35.74
Electricians	47-2111	2,190	\$17.13	\$23.90	\$24.48	\$27.28
Glaziers	47-2121	140	\$13.01	\$16.47	\$15.02	\$18.20
Insulation Workers, Floor, Ceiling, and Wall	47-2131	120	\$12.96	\$18.18	\$16.82	\$20.78
Painters, Construction and Maintenance	47-2141	920	\$14.60	\$18.34	\$17.83	\$20.22
Pipelayers	47-2151	90	\$18.08	\$22.00	\$22.43	\$23.97

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Plumbers, Pipefitters, and Steamfitters	47-2152	1,450	\$18.72	\$25.74	\$26.23	\$29.26
Roofers	47-2181	210	\$14.27	\$21.45	\$18.35	\$25.04
Sheet Metal Workers	47-2211	700	\$14.79	\$21.47	\$21.31	\$24.80
Structural Iron and Steel Workers	47-2221	150	\$18.33	\$23.26	\$22.88	\$25.72
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	47-3011	150	\$13.25	\$17.58	\$17.60	\$19.75
Helpers--Carpenters	47-3012	50	\$10.32	\$14.14	\$14.38	\$16.07
Helpers--Electricians	47-3013	130	\$10.45	\$13.42	\$12.66	\$14.92
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	90	\$10.84	\$15.55	\$15.26	\$17.91
Helpers, Construction Trades, All Other	47-3019	70	\$8.31	\$10.36	\$9.88	\$11.38
Construction and Building Inspectors	47-4011	290	\$18.19	\$27.65	\$27.59	\$32.38
Hazardous Materials Removal Workers	47-4041	300	\$17.47	\$20.75	\$19.40	\$22.39
Highway Maintenance Workers	47-4051	1,520	\$12.75	\$17.62	\$17.05	\$20.05
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	130	\$11.57	\$16.85	\$16.93	\$19.49
Construction and Related Workers, All Other	47-4099	360	\$15.38	\$24.23	\$21.28	\$28.65
Earth Drillers, Except Oil and Gas	47-5021	150	\$16.73	\$21.41	\$21.30	\$23.74
Explosives Workers, Ordnance Handling Experts, and Blasters	47-5031	NP	\$22.67	\$29.34	\$28.74	\$32.67
Helpers--Extraction Workers	47-5081	40	\$15.79	\$18.46	\$18.30	\$19.81
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>24,200</b>	<b>\$14.87</b>	<b>\$23.98</b>	<b>\$22.57</b>	<b>\$28.55</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	2,040	\$23.72	\$34.26	\$33.50	\$39.53
Computer, Automated Teller, and Office Machine Repairers	49-2011	690	\$15.28	\$21.34	\$21.10	\$24.37
Radio, Cellular, and Tower Equipment Installers and Repairers	49-2021	30	\$16.27	\$23.95	\$21.69	\$27.78
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	1,250	\$22.64	\$32.35	\$33.42	\$37.21
Avionics Technicians	49-2091	100	\$23.26	\$29.66	\$28.83	\$32.86
Electric Motor, Power Tool, and Related Repairers	49-2092	NP	\$20.57	\$27.06	\$26.90	\$30.31
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	250	\$18.66	\$27.83	\$28.65	\$32.40
Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	49-2095	60	\$26.67	\$35.52	\$36.08	\$39.96
Electronic Equipment Installers and Repairers, Motor Vehicles	49-2096	50	\$12.00	\$17.45	\$17.55	\$20.18
Electronic Home Entertainment Equipment Installers and Repairers	49-2097	240	\$14.33	\$23.25	\$22.54	\$27.71
Security and Fire Alarm Systems Installers	49-2098	260	\$13.55	\$23.85	\$25.21	\$29.01

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Aircraft Mechanics and Service Technicians	49-3011	250	\$19.20	\$29.75	\$30.47	\$35.02
Automotive Body and Related Repairers	49-3021	670	\$14.46	\$19.45	\$18.62	\$21.94
Automotive Glass Installers and Repairers	49-3022	NP	\$14.67	\$21.31	\$21.25	\$24.62
Automotive Service Technicians and Mechanics	49-3023	3,810	\$14.48	\$21.88	\$20.83	\$25.57
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	880	\$16.68	\$22.53	\$21.83	\$25.46
Farm Equipment Mechanics and Service Technicians	49-3041	60	\$16.24	\$22.73	\$19.66	\$25.97
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	360	\$17.91	\$23.29	\$22.64	\$25.98
Motorboat Mechanics and Service Technicians	49-3051	170	\$15.97	\$20.52	\$21.19	\$22.79
Motorcycle Mechanics	49-3052	210	\$14.43	\$20.64	\$20.07	\$23.74
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	300	\$12.81	\$17.59	\$17.18	\$19.98
Bicycle Repairers	49-3091	110	\$10.43	\$12.14	\$11.62	\$13.00
Recreational Vehicle Service Technicians	49-3092	110	\$13.73	\$17.51	\$17.30	\$19.40
Tire Repairers and Changers	49-3093	520	\$9.12	\$12.11	\$11.52	\$13.61
Mechanical Door Repairers	49-9011	150	\$16.22	\$21.13	\$18.99	\$23.59
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	150	\$16.82	\$26.63	\$23.96	\$31.52
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	1,610	\$18.61	\$25.43	\$24.70	\$28.82
Home Appliance Repairers	49-9031	80	\$15.74	\$19.68	\$20.09	\$21.65
Industrial Machinery Mechanics	49-9041	2,040	\$19.88	\$26.64	\$26.09	\$30.01
Maintenance Workers, Machinery	49-9043	210	\$13.62	\$19.68	\$18.44	\$22.71
Millwrights	49-9044	200	\$21.60	\$27.01	\$26.79	\$29.72
Electrical Power-Line Installers and Repairers	49-9051	610	\$29.56	\$36.76	\$37.24	\$40.35
Telecommunications Line Installers and Repairers	49-9052	340	\$16.75	\$28.75	\$31.50	\$34.74
Medical Equipment Repairers	49-9062	110	\$18.02	\$26.68	\$27.00	\$31.00
Musical Instrument Repairers and Tuners	49-9063	NP	\$16.16	\$19.76	\$19.74	\$21.56
Precision Instrument and Equipment Repairers, All Other	49-9069	150	\$21.15	\$31.73	\$32.06	\$37.02
Maintenance and Repair Workers, General	49-9071	4,430	\$14.13	\$19.84	\$18.97	\$22.70
Coin, Vending, and Amusement Machine Servicers and Repairers	49-9091	30	\$12.00	\$17.89	\$19.63	\$20.83
Locksmiths and Safe Repairers	49-9094	80	\$17.72	\$24.88	\$25.71	\$28.46
Manufactured Building and Mobile Home Installers	49-9095	50	\$14.23	\$19.71	\$18.27	\$22.45
Riggers	49-9096	30	\$12.44	\$18.92	\$18.63	\$22.16
Helpers--Installation, Maintenance, and Repair Workers	49-9098	550	\$9.46	\$12.90	\$12.22	\$14.61
Installation, Maintenance, and Repair Workers, All Other	49-9099	600	\$12.94	\$20.54	\$19.16	\$24.35

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<b>Production Occupations</b>	<b>51-0000</b>	<b>44,390</b>	<b>\$11.81</b>	<b>\$18.41</b>	<b>\$16.93</b>	<b>\$21.71</b>
First-Line Supervisors of Production and Operating Workers	51-1011	2,880	\$20.37	\$30.64	\$29.17	\$35.77
Coil Winders, Tapers, and Finishers	51-2021	50	\$13.62	\$16.54	\$16.87	\$18.00
Electrical and Electronic Equipment Assemblers	51-2022	2,020	\$10.81	\$15.95	\$15.09	\$18.52
Electromechanical Equipment Assemblers	51-2023	1,300	\$12.90	\$17.87	\$16.93	\$20.36
Engine and Other Machine Assemblers	51-2031	200	\$16.27	\$22.47	\$22.66	\$25.57
Structural Metal Fabricators and Fitters	51-2041	310	\$15.51	\$21.96	\$22.07	\$25.19
Fiberglass Laminators and Fabricators	51-2091	30	\$10.86	\$15.21	\$14.33	\$17.38
Team Assemblers	51-2092	4,070	\$12.00	\$17.05	\$15.77	\$19.58
Assemblers and Fabricators, All Other	51-2099	990	\$10.92	\$15.82	\$15.15	\$18.27
Bakers	51-3011	600	\$9.74	\$13.02	\$13.14	\$14.65
Butchers and Meat Cutters	51-3021	520	\$11.70	\$17.32	\$17.07	\$20.11
Meat, Poultry, and Fish Cutters and Trimmers	51-3022	60	\$8.42	\$11.96	\$11.65	\$13.73
Food Batchmakers	51-3092	380	\$10.03	\$13.19	\$12.22	\$14.77
Food Cooking Machine Operators and Tenders	51-3093	30	\$13.26	\$15.69	\$15.24	\$16.90
Food Processing Workers, All Other	51-3099	150	\$10.25	\$12.97	\$12.69	\$14.32
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	1,850	\$13.33	\$18.26	\$17.82	\$20.73
Computer Numerically Controlled Machine Tool Programmers, Metal and Plastics	51-4012	110	\$21.73	\$28.86	\$28.38	\$32.43
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	560	\$13.26	\$17.29	\$16.85	\$19.31
Forging Machine Setters, Operators, and Tenders, Metal and Plastic	51-4022	50	\$11.81	\$17.48	\$17.41	\$20.31
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	51-4023	50	\$14.74	\$18.17	\$18.00	\$19.88
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	440	\$12.35	\$17.17	\$16.85	\$19.58
Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4032	70	\$10.03	\$18.13	\$15.41	\$22.19
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	530	\$12.13	\$18.58	\$19.36	\$21.81
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	140	\$13.82	\$19.88	\$19.65	\$22.91
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4035	100	\$15.25	\$20.96	\$20.98	\$23.81
Machinists	51-4041	2,480	\$15.41	\$22.00	\$21.15	\$25.30
Metal-Refining Furnace Operators and Tenders	51-4051	40	\$13.15	\$18.66	\$18.15	\$21.42
Pourers and Casters, Metal	51-4052	30	\$16.06	\$21.06	\$21.89	\$23.56
Foundry Mold and Coremakers	51-4071	200	\$12.30	\$15.90	\$15.91	\$17.70

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New Hampshire Occupational Employment & Wages - 2016

Statewide Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	1,310	\$10.72	\$15.00	\$14.08	\$17.15
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	990	\$14.26	\$19.73	\$18.37	\$22.48
Tool and Die Makers	51-4111	360	\$18.07	\$25.15	\$25.83	\$28.70
Welders, Cutters, Solderers, and Brazers	51-4121	1,140	\$14.94	\$20.76	\$19.92	\$23.67
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	260	\$11.95	\$15.75	\$15.00	\$17.65
Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	51-4191	110	\$13.48	\$18.90	\$18.51	\$21.60
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	51-4193	90	\$11.89	\$15.10	\$14.65	\$16.71
Tool Grinders, Filers, and Sharpeners	51-4194	70	\$13.83	\$20.79	\$19.75	\$24.27
Metal Workers and Plastic Workers, All Other	51-4199	840	\$11.87	\$16.48	\$15.14	\$18.79
Prepress Technicians and Workers	51-5111	130	\$16.64	\$22.71	\$21.52	\$25.76
Printing Press Operators	51-5112	980	\$11.35	\$18.43	\$18.49	\$21.97
Print Binding and Finishing Workers	51-5113	170	\$10.19	\$15.36	\$16.05	\$17.95
Laundry and Dry-Cleaning Workers	51-6011	770	\$8.51	\$11.31	\$10.82	\$12.72
Pressers, Textile, Garment, and Related Materials	51-6021	320	\$8.45	\$10.45	\$10.35	\$11.43
Sewing Machine Operators	51-6031	540	\$10.60	\$14.37	\$14.15	\$16.27
Tailors, Dressmakers, and Custom Sewers	51-6052	60	\$16.78	\$17.85	\$17.66	\$18.38
Textile Bleaching and Dyeing Machine Operators and Tenders	51-6061	80	\$11.78	\$15.84	\$15.07	\$17.88
Textile Cutting Machine Setters, Operators, and Tenders	51-6062	50	\$12.04	\$16.20	\$16.18	\$18.28
Textile Knitting and Weaving Machine Setters, Operators, and Tenders	51-6063	70	\$11.96	\$16.14	\$14.83	\$18.24
Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers	51-6091	50	\$13.42	\$17.80	\$18.00	\$19.99
Upholsterers	51-6093	70	\$13.79	\$22.92	\$26.30	\$27.48
Textile, Apparel, and Furnishings Workers, All Other	51-6099	370	\$12.84	\$15.82	\$15.34	\$17.32
Cabinetmakers and Bench Carpenters	51-7011	570	\$10.23	\$16.43	\$17.01	\$19.54
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	230	\$11.34	\$14.56	\$14.34	\$16.17
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	560	\$11.01	\$15.11	\$15.23	\$17.16
Woodworkers, All Other	51-7099	NP	\$12.03	\$18.67	\$21.33	\$21.99
Power Plant Operators	51-8013	190	\$19.80	\$29.41	\$29.94	\$34.21
Stationary Engineers and Boiler Operators	51-8021	100	\$22.37	\$27.87	\$26.96	\$30.63
Water and Wastewater Treatment Plant and System Operators	51-8031	370	\$19.14	\$24.27	\$23.73	\$26.83
Gas Plant Operators	51-8092	30	\$27.12	\$33.52	\$35.21	\$36.72

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New Hampshire Occupational Employment & Wages - 2016

Statewide Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Petroleum Pump System Operators, Refinery Operators, and Gaugers	51-8093	NP	\$22.23	\$26.55	\$26.09	\$28.71
Plant and System Operators, All Other	51-8099	110	\$23.31	\$26.28	\$27.00	\$27.77
Chemical Equipment Operators and Tenders	51-9011	270	\$14.46	\$19.82	\$19.58	\$22.51
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	260	\$13.49	\$21.45	\$21.89	\$25.43
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	160	\$14.06	\$18.27	\$18.34	\$20.37
Grinding and Polishing Workers, Hand	51-9022	140	\$11.90	\$16.86	\$16.75	\$19.34
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	260	\$14.46	\$19.23	\$18.46	\$21.62
Cutters and Trimmers, Hand	51-9031	40	\$12.55	\$16.16	\$14.57	\$17.96
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	270	\$12.32	\$17.89	\$18.52	\$20.69
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	430	\$12.39	\$15.77	\$15.76	\$17.47
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	51-9051	40	\$14.32	\$19.73	\$19.17	\$22.45
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	3,150	\$14.55	\$20.39	\$18.95	\$23.31
Jewelers and Precious Stone and Metal Workers	51-9071	110	\$11.17	\$18.53	\$15.74	\$22.21
Dental Laboratory Technicians	51-9081	260	\$14.70	\$21.43	\$19.67	\$24.79
Medical Appliance Technicians	51-9082	NP	\$14.24	\$21.35	\$22.26	\$24.89
Ophthalmic Laboratory Technicians	51-9083	190	\$10.71	\$15.76	\$14.79	\$18.29
Packaging and Filling Machine Operators and Tenders	51-9111	1,060	\$11.90	\$16.52	\$14.54	\$18.83
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	370	\$12.85	\$17.30	\$17.14	\$19.53
Painters, Transportation Equipment	51-9122	80	\$13.90	\$22.19	\$21.09	\$26.33
Painting, Coating, and Decorating Workers	51-9123	NP	\$10.83	\$12.30	\$11.45	\$13.04
Semiconductor Processors	51-9141	60	\$16.72	\$22.21	\$22.14	\$24.95
Photographic Process Workers and Processing Machine Operators	51-9151	160	\$8.46	\$12.45	\$10.63	\$14.46
Adhesive Bonding Machine Operators and Tenders	51-9191	70	\$14.79	\$16.45	\$16.73	\$17.27
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	170	\$11.95	\$16.02	\$16.07	\$18.05
Etchers and Engravers	51-9194	50	\$10.70	\$14.02	\$13.77	\$15.68
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	300	\$11.06	\$15.07	\$14.17	\$17.08
Paper Goods Machine Setters, Operators, and Tenders	51-9196	220	\$12.98	\$20.90	\$21.66	\$24.86
Helpers--Production Workers	51-9198	2,110	\$9.40	\$12.36	\$11.70	\$13.84
Production Workers, All Other	51-9199	1,880	\$10.82	\$14.93	\$14.35	\$16.99

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New Hampshire Occupational Employment & Wages - 2016

Statewide Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>33,060</b>	<b>\$9.88</b>	<b>\$17.08</b>	<b>\$15.11</b>	<b>\$20.67</b>
Aircraft Cargo Handling Supervisors	53-1011	30	\$15.74	\$25.27	\$20.14	\$30.03
First-Line Supervisors of Helpers, Laborers, and Material Movers,	53-1021	440	\$14.51	\$22.47	\$21.46	\$26.45
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	650	\$19.71	\$28.88	\$28.20	\$33.46
Airline Pilots, Copilots, and Flight Engineers	53-2011	40	\$80,741	\$101,335	\$101,027	\$111,632
Commercial Pilots	53-2012	180	\$45,563	\$72,271	\$73,125	\$85,625
Air Traffic Controllers	53-2021	470	\$49.85	\$69.02	\$72.18	\$78.61
Ambulance Drivers and Attendants, Except Emergency Medical Technicians	53-3011	60	\$9.39	\$11.85	\$11.32	\$13.07
Bus Drivers, Transit and Intercity	53-3021	330	\$11.66	\$18.66	\$17.87	\$22.14
Bus Drivers, School or Special Client	53-3022	2,660	\$10.38	\$14.64	\$15.02	\$16.76
Driver/Sales Workers	53-3031	2,220	\$8.47	\$15.01	\$10.89	\$18.27
Heavy and Tractor-Trailer Truck Drivers	53-3032	6,410	\$15.72	\$20.60	\$19.64	\$23.05
Light Truck or Delivery Services Drivers	53-3033	4,250	\$9.27	\$14.79	\$13.37	\$17.56
Taxi Drivers and Chauffeurs	53-3041	1,020	\$9.72	\$12.92	\$11.93	\$14.52
Motor Vehicle Operators, All Other	53-3099	330	\$10.00	\$15.32	\$12.05	\$17.99
Locomotive Engineers	53-4011	50	#	#	#	#
Railroad Conductors and Yardmasters	53-4031	30	\$9.76	\$18.33	\$17.90	\$22.61
Captains, Mates, and Pilots of Water Vessels	53-5021	50	#	#	#	#
Parking Lot Attendants	53-6021	280	\$9.78	\$12.32	\$12.39	\$13.59
Automotive and Watercraft Service Attendants	53-6031	450	\$8.42	\$11.20	\$10.36	\$12.58
Transportation Inspectors	53-6051	40	\$21.33	\$33.04	\$29.97	\$38.89
Transportation Workers, All Other	53-6099	40	\$11.19	\$15.77	\$15.93	\$18.06
Conveyor Operators and Tenders	53-7011	50	\$11.95	\$16.21	\$15.77	\$18.34
Crane and Tower Operators	53-7021	40	\$18.61	\$24.64	\$23.40	\$27.66
Excavating and Loading Machine and Dragline Operators	53-7032	380	\$16.89	\$21.68	\$20.92	\$24.09
Industrial Truck and Tractor Operators	53-7051	1,580	\$12.51	\$18.08	\$17.92	\$20.87
Cleaners of Vehicles and Equipment	53-7061	1,000	\$9.44	\$12.13	\$11.70	\$13.47
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	6,470	\$9.49	\$13.23	\$12.21	\$15.09
Machine Feeders and Offbearers	53-7063	520	\$14.06	\$18.60	\$19.10	\$20.86
Packers and Packagers, Hand	53-7064	1,520	\$8.87	\$11.91	\$11.21	\$13.43
Pump Operators, Except Wellhead Pumpers	53-7072	50	\$17.07	\$21.99	\$21.87	\$24.45
Refuse and Recyclable Material Collectors	53-7081	780	\$10.50	\$15.67	\$14.70	\$18.26
Material Moving Workers, All Other	53-7199	NP	\$11.41	\$12.34	\$11.58	\$12.82

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## **Substate Areas**

New Hampshire Occupational Employment & Wages - 2016

Claremont-Charlestown Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>16,210</b>	<b>\$10.60</b>	<b>\$20.19</b>	<b>\$16.30</b>	<b>\$24.99</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>650</b>	<b>\$28.11</b>	<b>\$52.41</b>	<b>\$40.60</b>	<b>\$64.55</b>
Chief Executives	11-1011	30	\$44.38	\$102.33	#	\$131.31
General and Operations Managers	11-1021	200	\$30.36	\$62.50	\$47.89	\$78.57
Sales Managers	11-2022	NP	\$33.82	\$36.72	\$36.79	\$38.17
Financial Managers	11-3031	70	\$27.08	\$40.32	\$33.48	\$46.93
Education Administrators, Preschool and Childcare Center/Program	11-9031	NP	\$22.44	\$26.44	\$28.14	\$28.45
Education Administrators, Elementary and Secondary School	11-9032	60	\$56,815	\$78,910	\$77,210	\$89,958
Medical and Health Services Managers	11-9111	50	\$34.02	\$65.76	\$45.39	\$81.63
Managers, All Other	11-9199	30	\$29.98	\$49.97	\$40.32	\$59.97
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>350</b>	<b>\$20.30</b>	<b>\$39.28</b>	<b>\$29.59</b>	<b>\$48.77</b>
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	30	\$17.56	\$25.63	\$26.53	\$29.67
Human Resources Specialists	13-1071	30	\$20.58	\$26.93	\$26.00	\$30.09
Business Operations Specialists, All Other	13-1199	70	\$22.27	\$37.28	\$40.12	\$44.78
Accountants and Auditors	13-2011	40	\$21.41	\$28.72	\$28.59	\$32.38
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>90</b>	<b>\$21.42</b>	<b>\$30.99</b>	<b>\$28.52</b>	<b>\$35.78</b>
Network and Computer Systems Administrators	15-1142	30	\$20.70	\$33.99	\$31.22	\$40.65
Computer User Support Specialists	15-1151	40	\$21.69	\$27.61	\$25.69	\$30.57
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>240</b>	<b>\$21.06</b>	<b>\$35.44</b>	<b>\$33.26</b>	<b>\$42.63</b>
Industrial Engineers	17-2112	30	\$27.90	\$37.15	\$36.56	\$41.78
Mechanical Engineers	17-2141	NP	\$34.57	\$48.98	\$48.09	\$56.17
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>40</b>	<b>\$19.49</b>	<b>\$33.10</b>	<b>\$28.52</b>	<b>\$39.90</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>190</b>	<b>\$14.01</b>	<b>\$20.20</b>	<b>\$17.94</b>	<b>\$23.30</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	50	\$17.33	\$27.01	\$28.95	\$31.85
Social and Human Service Assistants	21-1093	60	\$13.30	\$14.44	\$14.18	\$15.01
<b>Legal Occupations</b>	<b>23-0000</b>	<b>40</b>	<b>\$18.48</b>	<b>\$22.26</b>	<b>\$21.51</b>	<b>\$24.16</b>
Lawyers	23-1011	30	\$21.93	\$23.91	\$22.57	\$24.91

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New Hampshire Occupational Employment & Wages - 2016

Claremont-Charlestown Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,340</b>	<b>\$11.36</b>	<b>\$20.98</b>	<b>\$18.88</b>	<b>\$25.79</b>
Preschool Teachers, Except Special Education	25-2011	NP	\$10.27	\$15.90	\$13.86	\$18.71
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	NP	\$37,716	\$51,958	\$53,192	\$59,079
Special Education Teachers, Middle School	25-2053	NP	\$36,181	\$47,231	\$43,574	\$52,757
Special Education Teachers, Secondary School	25-2054	NP	\$39,847	\$55,778	\$53,787	\$63,744
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	NP	\$25,725	\$33,595	\$30,511	\$37,530
Librarians	25-4021	40	\$15.48	\$24.15	\$22.28	\$28.47
Teacher Assistants	25-9041	340	\$17,493	\$25,932	\$26,009	\$30,152
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>120</b>	<b>\$13.57</b>	<b>\$29.09</b>	<b>\$18.53</b>	<b>\$36.85</b>
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>770</b>	<b>\$17.65</b>	<b>\$34.15</b>	<b>\$28.01</b>	<b>\$42.39</b>
Pharmacists	29-1051	50	\$55.06	\$59.77	\$58.65	\$62.13
Occupational Therapists	29-1122	NP	\$34.38	\$39.78	\$37.15	\$42.49
Physical Therapists	29-1123	NP	\$28.21	\$35.09	\$34.65	\$38.52
Registered Nurses	29-1141	210	\$24.15	\$28.00	\$27.94	\$29.94
Emergency Medical Technicians and Paramedics	29-2041	NP	\$27.07	\$27.89	\$28.28	\$28.30
Pharmacy Technicians	29-2052	70	\$11.40	\$13.90	\$13.67	\$15.16
Licensed Practical and Licensed Vocational Nurses	29-2061	120	\$14.58	\$20.34	\$21.18	\$23.21
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>460</b>	<b>\$10.73</b>	<b>\$14.72</b>	<b>\$13.70</b>	<b>\$16.73</b>
Home Health Aides	31-1011	60	\$10.03	\$12.51	\$12.11	\$13.76
Nursing Assistants	31-1014	310	\$10.84	\$13.43	\$13.12	\$14.71
Medical Assistants	31-9092	40	\$12.92	\$16.25	\$16.37	\$17.92
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>310</b>	<b>\$13.81</b>	<b>\$19.72</b>	<b>\$18.54</b>	<b>\$22.66</b>
Firefighters	33-2011	NP	\$13.87	\$18.04	\$15.38	\$20.13
Police and Sheriff's Patrol Officers	33-3051	90	\$16.71	\$20.85	\$20.51	\$22.92
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,280</b>	<b>\$8.42</b>	<b>\$12.76</b>	<b>\$11.18</b>	<b>\$14.92</b>
Chefs and Head Cooks	35-1011	NP	\$13.65	\$21.46	\$23.01	\$25.35
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	80	\$15.28	\$18.99	\$18.35	\$20.85
Cooks, Institution and Cafeteria	35-2012	60	\$10.37	\$13.34	\$13.18	\$14.84
Cooks, Short Order	35-2015	NP	\$8.43	\$10.69	\$10.19	\$11.81

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New Hampshire Occupational Employment & Wages - 2016

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Food Preparation Workers	35-2021	190	\$9.54	\$11.60	\$11.62	\$12.63
Bartenders	35-3011	50	\$8.89	\$11.89	\$12.13	\$13.41
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	240	\$8.41	\$9.68	\$9.36	\$10.32
Waiters and Waitresses	35-3031	240	\$10.83	\$17.72	\$18.54	\$21.16
Food Servers, Nonrestaurant	35-3041	30	\$8.34	\$10.01	\$9.86	\$10.84
Dishwashers	35-9021	40	\$8.40	\$8.54	\$8.71	\$8.61
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	70	\$8.38	\$10.56	\$9.11	\$11.66
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>410</b>	<b>\$10.06</b>	<b>\$13.83</b>	<b>\$13.42</b>	<b>\$15.71</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	220	\$10.00	\$14.03	\$13.27	\$16.06
Maids and Housekeeping Cleaners	37-2012	70	\$9.37	\$11.84	\$11.20	\$13.08
Landscaping and Groundskeeping Workers	37-3011	NP	\$12.94	\$13.72	\$13.92	\$14.12
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>360</b>	<b>\$9.31</b>	<b>\$13.44</b>	<b>\$12.90</b>	<b>\$15.51</b>
First-Line Supervisors of Personal Service Workers	39-1021	30	\$16.96	\$19.63	\$18.65	\$20.98
Personal Care Aides	39-9021	210	\$9.33	\$12.52	\$12.71	\$14.11
Recreation Workers	39-9032	60	\$10.48	\$14.74	\$13.35	\$16.88
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>2,150</b>	<b>\$8.57</b>	<b>\$14.87</b>	<b>\$11.33</b>	<b>\$18.02</b>
First-Line Supervisors of Retail Sales Workers	41-1011	200	\$13.21	\$19.67	\$19.39	\$22.90
First-Line Supervisors of Non-Retail Sales Workers	41-1012	NP	\$29.64	\$48.12	\$39.98	\$57.37
Cashiers	41-2011	850	\$8.55	\$10.00	\$9.55	\$10.73
Counter and Rental Clerks	41-2021	80	\$8.75	\$12.06	\$11.54	\$13.70
Parts Salespersons	41-2022	80	\$8.67	\$14.10	\$13.12	\$16.81
Retail Salespersons	41-2031	640	\$8.59	\$11.89	\$10.70	\$13.54
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	60	\$21.43	\$37.46	\$29.23	\$45.48
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	190	\$18.34	\$27.81	\$25.76	\$32.54
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>2,430</b>	<b>\$10.94</b>	<b>\$16.49</b>	<b>\$15.67</b>	<b>\$19.27</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	140	\$15.78	\$23.02	\$22.42	\$26.65
Billing and Posting Clerks and Machine Operators	43-3021	30	\$13.20	\$18.06	\$18.62	\$20.49
Bookkeeping, Accounting, and Auditing Clerks	43-3031	240	\$11.74	\$17.95	\$17.44	\$21.06

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New Hampshire Occupational Employment & Wages - 2016

Claremont-Charlestown Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Tellers	43-3071	160	\$12.22	\$14.85	\$14.77	\$16.16
Customer Service Representatives	43-4051	110	\$12.20	\$17.57	\$15.95	\$20.25
Library Assistants, Clerical	43-4121	NP	\$10.69	\$14.13	\$14.09	\$15.85
Order Clerks	43-4151	NP	\$14.19	\$19.58	\$18.87	\$22.27
Receptionists and Information Clerks	43-4171	90	\$10.88	\$13.27	\$11.89	\$14.47
Police, Fire, and Ambulance Dispatchers	43-5031	30	\$14.22	\$18.23	\$17.78	\$20.23
Postal Service Mail Carriers	43-5052	30	\$17.58	\$23.63	\$24.11	\$26.65
Shipping, Receiving, and Traffic Clerks	43-5071	80	\$11.61	\$15.96	\$16.33	\$18.15
Stock Clerks and Order Fillers	43-5081	430	\$8.50	\$11.90	\$11.41	\$13.59
Medical Secretaries	43-6013	70	\$13.21	\$15.65	\$14.96	\$16.87
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	250	\$12.62	\$16.56	\$16.31	\$18.53
Office Clerks, General	43-9061	340	\$12.14	\$17.17	\$15.72	\$19.67
Office and Administrative Support Workers, All Other	43-9199	40	\$8.54	\$10.94	\$9.53	\$12.14
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>600</b>	<b>\$13.71</b>	<b>\$18.81</b>	<b>\$17.84</b>	<b>\$21.37</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	70	\$19.33	\$26.52	\$23.84	\$30.11
Carpenters	47-2031	130	\$13.39	\$17.20	\$16.82	\$19.10
Construction Laborers	47-2061	90	\$12.20	\$15.64	\$15.62	\$17.35
Electricians	47-2111	90	\$14.59	\$19.14	\$19.86	\$21.42
Highway Maintenance Workers	47-4051	80	\$16.51	\$18.13	\$17.96	\$18.93
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>640</b>	<b>\$13.64</b>	<b>\$21.23</b>	<b>\$19.69</b>	<b>\$25.02</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	50	\$21.46	\$31.77	\$30.14	\$36.93
Automotive Service Technicians and Mechanics	49-3023	NP	\$11.95	\$16.19	\$16.91	\$18.31
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	80	\$17.36	\$21.49	\$21.70	\$23.55
Industrial Machinery Mechanics	49-9041	30	\$20.22	\$25.30	\$24.56	\$27.85
Electrical Power-Line Installers and Repairers	49-9051	30	\$33.76	\$37.68	\$36.95	\$39.64
Maintenance and Repair Workers, General	49-9071	150	\$13.26	\$20.35	\$19.90	\$23.90
<b>Production Occupations</b>	<b>51-0000</b>	<b>2,660</b>	<b>\$12.88</b>	<b>\$18.92</b>	<b>\$16.96</b>	<b>\$21.94</b>
First-Line Supervisors of Production and Operating Workers	51-1011	140	\$20.69	\$31.96	\$32.78	\$37.58
Structural Metal Fabricators and Fitters	51-2041	40	\$17.12	\$20.41	\$21.10	\$22.07
Team Assemblers	51-2092	540	\$12.86	\$20.55	\$17.96	\$24.40

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New Hampshire Occupational Employment & Wages - 2016

Claremont-Charlestown Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Bakers	51-3011	NP	\$9.18	\$12.58	\$12.60	\$14.28
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	280	\$13.45	\$18.55	\$18.06	\$21.11
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	60	\$12.99	\$19.16	\$19.53	\$22.24
Machinists	51-4041	400	\$13.87	\$16.90	\$15.92	\$18.43
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	NP	\$13.34	\$16.87	\$16.45	\$18.64
Tool and Die Makers	51-4111	30	\$25.76	\$28.83	\$28.91	\$30.36
Welders, Cutters, Solderers, and Brazers	51-4121	70	\$13.89	\$17.23	\$16.92	\$18.91
Metal Workers and Plastic Workers, All Other	51-4199	NP	\$11.07	\$14.64	\$12.43	\$16.43
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	30	\$12.47	\$15.16	\$15.38	\$16.49
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	NP	\$15.65	\$21.79	\$21.18	\$24.85
Helpers--Production Workers	51-9198	NP	\$13.84	\$14.80	\$14.35	\$15.27
Production Workers, All Other	51-9199	40	\$12.69	\$18.47	\$18.90	\$21.35
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,040</b>	<b>\$9.32</b>	<b>\$16.03</b>	<b>\$15.03</b>	<b>\$19.39</b>
Bus Drivers, School or Special Client	53-3022	NP	\$9.60	\$13.59	\$14.11	\$15.57
Driver/Sales Workers	53-3031	60	\$8.60	\$13.51	\$11.36	\$15.97
Heavy and Tractor-Trailer Truck Drivers	53-3032	260	\$16.63	\$21.67	\$20.50	\$24.20
Light Truck or Delivery Services Drivers	53-3033	90	\$8.55	\$10.68	\$9.39	\$11.75
Industrial Truck and Tractor Operators	53-7051	70	\$10.56	\$21.03	\$25.94	\$26.27
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	120	\$9.13	\$13.94	\$13.56	\$16.33
Packers and Packagers, Hand	53-7064	NP	\$8.32	\$9.97	\$9.19	\$10.80

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New Hampshire Occupational Employment & Wages - 2016

Conway-Wolfeboro Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>17,690</b>	<b>\$9.81</b>	<b>\$19.32</b>	<b>\$15.49</b>	<b>\$24.08</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>780</b>	<b>\$22.91</b>	<b>\$47.07</b>	<b>\$37.22</b>	<b>\$59.14</b>
General and Operations Managers	11-1021	290	\$25.17	\$57.73	\$42.16	\$74.01
Sales Managers	11-2022	30	\$26.67	\$51.61	\$61.89	\$64.07
Financial Managers	11-3031	40	\$18.60	\$40.42	\$33.24	\$51.33
Education Administrators, Elementary and Secondary School	11-9032	100	\$56,619	\$87,096	\$85,853	\$102,334
Food Service Managers	11-9051	60	\$21.07	\$25.19	\$23.98	\$27.26
Lodging Managers	11-9081	NP	\$22.53	\$29.07	\$26.96	\$32.34
Medical and Health Services Managers	11-9111	40	\$33.01	\$47.30	\$45.45	\$54.45
Managers, All Other	11-9199	30	\$33.62	\$48.21	\$38.33	\$55.51
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>460</b>	<b>\$18.36</b>	<b>\$30.93</b>	<b>\$26.35</b>	<b>\$37.22</b>
Fundraisers	13-1131	30	\$16.70	\$21.21	\$21.00	\$23.45
Business Operations Specialists, All Other	13-1199	120	\$19.83	\$29.35	\$29.91	\$34.11
Accountants and Auditors	13-2011	90	\$19.45	\$29.67	\$27.11	\$34.79
Appraisers and Assessors of Real Estate	13-2021	NP	\$19.44	\$25.47	\$23.28	\$28.49
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>100</b>	<b>\$19.92</b>	<b>\$30.26</b>	<b>\$27.18</b>	<b>\$35.44</b>
Software Developers, Applications	15-1132	30	\$29.22	\$38.84	\$41.16	\$43.64
Computer User Support Specialists	15-1151	40	\$19.09	\$22.24	\$21.86	\$23.82
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>130</b>	<b>\$22.33</b>	<b>\$38.82</b>	<b>\$36.63</b>	<b>\$47.05</b>
Civil Engineers	17-2051	60	\$35.16	\$50.22	\$50.42	\$57.74
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>80</b>	<b>\$17.24</b>	<b>\$34.33</b>	<b>\$29.66</b>	<b>\$42.88</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>200</b>	<b>\$12.71</b>	<b>\$18.90</b>	<b>\$17.78</b>	<b>\$21.99</b>
Counselors, All Other	21-1019	NP	\$16.90	\$17.15	\$17.35	\$17.26
Child, Family, and School Social Workers	21-1021	NP	\$13.86	\$17.61	\$16.69	\$19.49
Community and Social Service Specialists, All Other	21-1099	30	\$15.86	\$19.82	\$18.95	\$21.79
<b>Legal Occupations</b>	<b>23-0000</b>	<b>40</b>	<b>\$19.85</b>	<b>\$43.20</b>	<b>\$30.81</b>	<b>\$54.87</b>
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,140</b>	<b>\$13.65</b>	<b>\$22.50</b>	<b>\$22.01</b>	<b>\$26.93</b>
Preschool Teachers, Except Special Education	25-2011	50	\$10.84	\$12.88	\$12.99	\$13.91
Elementary School Teachers, Except Special Education	25-2021	110	\$44,088	\$56,768	\$57,086	\$63,108

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New Hampshire Occupational Employment & Wages - 2016

Conway-Wolfeboro Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	210	\$45,502	\$60,800	\$61,327	\$68,448
Special Education Teachers, Middle School	25-2053	30	\$49,746	\$61,706	\$61,826	\$67,686
Self-Enrichment Education Teachers	25-3021	NP	\$15.57	\$26.10	\$22.56	\$31.37
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	30	\$17,444	\$21,173	\$18,703	\$23,038
Substitute Teachers	25-3098	NP	\$9.71	\$12.07	\$11.15	\$13.25
Librarians	25-4021	30	\$13.47	\$19.71	\$20.02	\$22.84
Library Technicians	25-4031	40	\$12.72	\$15.77	\$15.79	\$17.30
Teacher Assistants	25-9041	230	\$25,154	\$31,119	\$30,830	\$34,101
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>190</b>	<b>\$9.34</b>	<b>\$17.57</b>	<b>\$16.67</b>	<b>\$21.69</b>
Graphic Designers	27-1024	NP	\$16.02	\$18.55	\$18.25	\$19.83
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>930</b>	<b>\$19.79</b>	<b>\$37.87</b>	<b>\$29.34</b>	<b>\$46.90</b>
Pharmacists	29-1051	80	\$51.93	\$59.96	\$62.02	\$63.97
Family and General Practitioners	29-1062	NP	#	\$113.41	#	#
Registered Nurses	29-1141	340	\$23.59	\$30.04	\$28.61	\$33.26
Nurse Practitioners	29-1171	50	\$38.83	\$47.47	\$46.35	\$51.78
Emergency Medical Technicians and Paramedics	29-2041	NP	\$17.79	\$23.93	\$25.81	\$27.00
Pharmacy Technicians	29-2052	50	\$10.05	\$12.84	\$12.41	\$14.23
Veterinary Technologists and Technicians	29-2056	30	\$17.20	\$19.80	\$20.01	\$21.10
Licensed Practical and Licensed Vocational Nurses	29-2061	70	\$19.58	\$24.13	\$23.27	\$26.40
Medical Records and Health Information Technicians	29-2071	30	\$13.51	\$21.21	\$18.85	\$25.05
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>490</b>	<b>\$11.68</b>	<b>\$15.67</b>	<b>\$15.01</b>	<b>\$17.67</b>
Nursing Assistants	31-1014	300	\$10.76	\$14.11	\$13.88	\$15.77
Medical Assistants	31-9092	40	\$13.86	\$16.01	\$15.57	\$17.08
Medical Transcriptionists	31-9094	NP	\$13.88	\$14.35	\$14.12	\$14.59
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>420</b>	<b>\$13.52</b>	<b>\$21.99</b>	<b>\$21.68</b>	<b>\$26.23</b>
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	40	\$19.18	\$28.57	\$29.27	\$33.26
Firefighters	33-2011	160	\$12.16	\$16.43	\$15.72	\$18.57
Police and Sheriff's Patrol Officers	33-3051	130	\$21.82	\$26.11	\$26.54	\$28.25
Security Guards	33-9032	NP	\$11.05	\$14.47	\$13.38	\$16.18

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New Hampshire Occupational Employment & Wages - 2016

Conway-Wolfeboro Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,140</b>	<b>\$8.44</b>	<b>\$11.36</b>	<b>\$9.65</b>	<b>\$12.82</b>
Chefs and Head Cooks	35-1011	40	\$18.30	\$23.57	\$22.70	\$26.20
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	110	\$9.88	\$15.61	\$15.15	\$18.47
Cooks, Institution and Cafeteria	35-2012	60	\$11.31	\$14.52	\$14.52	\$16.12
Cooks, Restaurant	35-2014	320	\$11.02	\$14.75	\$14.36	\$16.63
Cooks, Short Order	35-2015	NP	\$8.51	\$8.72	\$8.92	\$8.82
Food Preparation Workers	35-2021	80	\$11.38	\$13.34	\$13.30	\$14.33
Bartenders	35-3011	160	\$8.43	\$8.95	\$8.92	\$9.20
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	270	\$8.39	\$9.72	\$9.35	\$10.38
Waiters and Waitresses	35-3031	640	\$8.46	\$10.39	\$9.08	\$11.35
Food Servers, Nonrestaurant	35-3041	30	\$8.37	\$9.86	\$9.50	\$10.62
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	NP	\$8.36	\$8.63	\$8.72	\$8.76
Dishwashers	35-9021	90	\$8.46	\$9.43	\$9.41	\$9.90
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	130	\$8.47	\$9.83	\$9.39	\$10.51
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>1,150</b>	<b>\$9.67</b>	<b>\$13.76</b>	<b>\$13.19</b>	<b>\$15.79</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	40	\$14.60	\$18.72	\$18.56	\$20.77
First-Line Supervisors of Landscaping, Lawn Service, and Groundsk	37-1012	30	\$16.45	\$20.53	\$21.23	\$22.57
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	220	\$9.14	\$13.54	\$13.03	\$15.74
Maids and Housekeeping Cleaners	37-2012	440	\$8.66	\$11.12	\$10.79	\$12.34
Landscaping and Groundskeeping Workers	37-3011	430	\$12.28	\$15.68	\$16.10	\$17.39
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>560</b>	<b>\$8.42</b>	<b>\$11.67</b>	<b>\$10.74</b>	<b>\$13.29</b>
Amusement and Recreation Attendants	39-3091	70	\$8.46	\$8.96	\$8.94	\$9.20
Hairdressers, Hairstylists, and Cosmetologists	39-5012	50	#	#	#	#
Childcare Workers	39-9011	NP	\$8.31	\$9.90	\$9.96	\$10.71
Personal Care Aides	39-9021	100	\$10.00	\$11.99	\$11.97	\$13.00
Recreation Workers	39-9032	80	\$9.84	\$13.61	\$12.14	\$15.51
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>3,150</b>	<b>\$8.83</b>	<b>\$15.43</b>	<b>\$11.99</b>	<b>\$18.73</b>
First-Line Supervisors of Retail Sales Workers	41-1011	340	\$14.45	\$22.00	\$21.43	\$25.77

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New Hampshire Occupational Employment & Wages - 2016

Conway-Wolfeboro Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
First-Line Supervisors of Non-Retail Sales Workers	41-1012	30	\$22.93	\$36.51	\$41.67	\$43.30
Cashiers	41-2011	890	\$8.55	\$10.29	\$9.86	\$11.16
Counter and Rental Clerks	41-2021	60	\$8.56	\$12.04	\$9.77	\$13.78
Retail Salespersons	41-2031	1,360	\$8.83	\$12.01	\$11.44	\$13.59
Insurance Sales Agents	41-3021	60	\$20.22	\$23.34	\$22.37	\$24.90
Sales Representatives, Services, All Other	41-3099	80	\$19.29	\$31.14	\$23.62	\$37.07
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	NP	\$21.21	\$37.82	\$37.05	\$46.13
Sales and Related Workers, All Other	41-9099	30	\$8.59	\$13.21	\$13.26	\$15.51
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>2,950</b>	<b>\$10.93</b>	<b>\$15.74</b>	<b>\$14.82</b>	<b>\$18.14</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	160	\$14.92	\$23.64	\$22.05	\$28.01
Bookkeeping, Accounting, and Auditing Clerks	43-3031	220	\$11.85	\$17.26	\$16.77	\$19.96
Customer Service Representatives	43-4051	170	\$11.50	\$14.98	\$14.74	\$16.73
Hotel, Motel, and Resort Desk Clerks	43-4081	270	\$10.29	\$11.85	\$11.38	\$12.64
Library Assistants, Clerical	43-4121	40	\$8.53	\$13.40	\$13.08	\$15.83
Order Clerks	43-4151	NP	\$12.56	\$18.07	\$18.16	\$20.81
Receptionists and Information Clerks	43-4171	60	\$9.82	\$13.65	\$13.71	\$15.56
Reservation and Transportation Ticket Agents and Travel Clerks	43-4181	NP	\$11.05	\$13.12	\$12.96	\$14.16
Information and Record Clerks, All Other	43-4199	40	\$8.51	\$11.36	\$9.57	\$12.78
Postal Service Clerks	43-5051	40	\$17.99	\$23.96	\$28.14	\$26.94
Postal Service Mail Carriers	43-5052	30	\$17.67	\$23.76	\$22.51	\$26.81
Shipping, Receiving, and Traffic Clerks	43-5071	40	\$12.26	\$15.49	\$13.92	\$17.11
Stock Clerks and Order Fillers	43-5081	260	\$8.87	\$12.35	\$11.97	\$14.09
Executive Secretaries and Executive Administrative Assistants	43-6011	40	\$20.40	\$24.87	\$25.26	\$27.11
Medical Secretaries	43-6013	30	\$13.15	\$15.56	\$15.54	\$16.78
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive.	43-6014	580	\$12.07	\$15.49	\$14.92	\$17.20
Office Clerks, General	43-9061	520	\$12.38	\$15.49	\$14.80	\$17.05
Office and Administrative Support Workers, All Other	43-9199	30	\$8.48	\$10.74	\$9.41	\$11.87
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>60</b>	<b>\$15.15</b>	<b>\$18.76</b>	<b>\$18.98</b>	<b>\$20.57</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>660</b>	<b>\$15.04</b>	<b>\$20.74</b>	<b>\$19.41</b>	<b>\$23.58</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	60	\$22.22	\$29.53	\$28.82	\$33.19

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New Hampshire Occupational Employment & Wages - 2016

Conway-Wolfeboro Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Brickmasons and Blockmasons	47-2021	NP	\$17.66	\$22.61	\$22.45	\$25.09
Carpenters	47-2031	120	\$16.21	\$20.85	\$20.85	\$23.18
Construction Laborers	47-2061	110	\$13.40	\$16.22	\$16.49	\$17.64
Operating Engineers and Other Construction Equipment Operators	47-2073	NP	\$16.90	\$21.55	\$21.50	\$23.88
Electricians	47-2111	50	\$25.63	\$27.03	\$27.44	\$27.72
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$17.16	\$21.76	\$19.09	\$24.05
Highway Maintenance Workers	47-4051	70	\$14.69	\$18.09	\$17.97	\$19.80
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>600</b>	<b>\$13.80</b>	<b>\$19.78</b>	<b>\$18.78</b>	<b>\$22.77</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	60	\$21.51	\$27.36	\$25.18	\$30.28
Automotive Service Technicians and Mechanics	49-3023	100	\$15.42	\$20.06	\$19.57	\$22.37
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$16.70	\$22.50	\$21.70	\$25.39
Industrial Machinery Mechanics	49-9041	30	\$17.39	\$22.74	\$21.34	\$25.42
Maintenance and Repair Workers, General	49-9071	210	\$13.13	\$17.04	\$16.57	\$18.99
<b>Production Occupations</b>	<b>51-0000</b>	<b>950</b>	<b>\$11.70</b>	<b>\$17.17</b>	<b>\$15.84</b>	<b>\$19.90</b>
First-Line Supervisors of Production and Operating Workers	51-1011	60	\$21.65	\$29.49	\$26.37	\$33.41
Bakers	51-3011	NP	\$8.43	\$10.63	\$10.33	\$11.73
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	40	\$16.60	\$20.31	\$19.80	\$22.16
Machinists	51-4041	30	\$13.69	\$24.98	\$20.77	\$30.62
Printing Press Operators	51-5112	NP	\$21.23	\$21.87	\$22.25	\$22.19
Laundry and Dry-Cleaning Workers	51-6011	50	\$10.87	\$13.09	\$12.74	\$14.19
Sewing Machine Operators	51-6031	60	\$10.96	\$11.96	\$11.56	\$12.45
Jewelers and Precious Stone and Metal Workers	51-9071	NP	\$8.40	\$13.05	\$13.33	\$15.37
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>520</b>	<b>\$12.05</b>	<b>\$17.49</b>	<b>\$15.85</b>	<b>\$20.22</b>
Bus Drivers, School or Special Client	53-3022	50	\$13.20	\$14.45	\$14.29	\$15.08
Heavy and Tractor-Trailer Truck Drivers	53-3032	230	\$15.24	\$21.05	\$18.86	\$23.95
Light Truck or Delivery Services Drivers	53-3033	40	\$9.79	\$12.25	\$12.66	\$13.47
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	50	\$10.92	\$12.50	\$11.93	\$13.29
Refuse and Recyclable Material Collectors	53-7081	30	\$12.19	\$16.91	\$16.37	\$19.26

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>48,490</b>	<b>\$10.57</b>	<b>\$23.58</b>	<b>\$18.28</b>	<b>\$30.08</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>2,380</b>	<b>\$26.07</b>	<b>\$50.35</b>	<b>\$45.11</b>	<b>\$62.48</b>
Chief Executives	11-1011	50	\$49.66	\$97.30	#	\$121.12
General and Operations Managers	11-1021	550	\$27.67	\$55.32	\$47.28	\$69.13
Marketing Managers	11-2021	50	\$44.18	\$68.00	\$61.81	\$79.91
Sales Managers	11-2022	70	\$42.55	\$64.22	\$58.65	\$75.06
Administrative Services Managers	11-3011	40	\$27.96	\$45.98	\$40.73	\$54.99
Computer and Information Systems Managers	11-3021	200	\$49.05	\$66.14	\$64.81	\$74.69
Financial Managers	11-3031	230	\$30.02	\$52.47	\$46.00	\$63.69
Industrial Production Managers	11-3051	70	\$31.54	\$44.92	\$44.01	\$51.62
Human Resources Managers	11-3121	30	\$31.18	\$48.81	\$47.70	\$57.63
Education Administrators, Preschool and Childcare Center/Program	11-9031	40	\$17.68	\$22.39	\$21.63	\$24.74
Education Administrators, Elementary and Secondary School	11-9032	100	\$72,155	\$88,222	\$88,606	\$96,257
Education Administrators, Postsecondary	11-9033	100	#	#	#	#
Architectural and Engineering Managers	11-9041	60	\$42.28	\$57.98	\$57.18	\$65.83
Food Service Managers	11-9051	100	\$14.45	\$22.52	\$21.36	\$26.56
Lodging Managers	11-9081	40	\$22.98	\$32.85	\$30.25	\$37.79
Medical and Health Services Managers	11-9111	110	\$31.11	\$47.59	\$45.60	\$55.82
Property, Real Estate, and Community Association Managers	11-9141	NP	\$21.36	\$24.63	\$22.58	\$26.26
Social and Community Service Managers	11-9151	70	\$20.30	\$25.47	\$23.85	\$28.06
Managers, All Other	11-9199	240	\$30.58	\$49.92	\$47.09	\$59.57
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>2,300</b>	<b>\$22.36</b>	<b>\$35.66</b>	<b>\$31.02</b>	<b>\$42.31</b>
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	110	\$21.71	\$28.65	\$29.22	\$32.12
Claims Adjusters, Examiners, and Investigators	13-1031	380	\$23.79	\$34.36	\$31.21	\$39.65
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	50	\$15.98	\$30.73	\$32.01	\$38.10
Cost Estimators	13-1051	30	\$22.61	\$40.11	\$30.96	\$48.85
Human Resources Specialists	13-1071	140	\$21.18	\$35.63	\$29.73	\$42.86
Management Analysts	13-1111	210	\$26.65	\$47.06	\$35.65	\$57.26
Meeting, Convention, and Event Planners	13-1121	NP	\$21.42	\$23.24	\$23.00	\$24.14
Fundraisers	13-1131	30	\$22.18	\$25.60	\$26.38	\$27.30

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Compensation, Benefits, and Job Analysis Specialists	13-1141	50	\$18.19	\$23.05	\$21.81	\$25.48
Training and Development Specialists	13-1151	50	\$20.40	\$33.73	\$33.07	\$40.39
Market Research Analysts and Marketing Specialists	13-1161	130	\$23.54	\$31.92	\$30.19	\$36.10
Business Operations Specialists, All Other	13-1199	400	\$22.49	\$36.19	\$32.77	\$43.05
Accountants and Auditors	13-2011	350	\$25.44	\$36.36	\$33.04	\$41.82
Financial Analysts	13-2051	40	\$20.34	\$32.29	\$28.63	\$38.26
Loan Officers	13-2072	80	\$19.41	\$37.69	\$30.80	\$46.83
Tax Examiners and Collectors, and Revenue Agents	13-2081	30	\$15.77	\$20.35	\$20.47	\$22.62
Financial Specialists, All Other	13-2099	30	\$23.36	\$37.97	\$34.68	\$45.28
Computer Programmers	15-1131	80	\$23.07	\$30.08	\$28.44	\$33.59
Software Developers, Systems Software	15-1133	40	\$37.45	\$51.71	\$49.91	\$58.84
Web Developers	15-1134	30	\$24.26	\$38.42	\$35.66	\$45.50
Database Administrators	15-1141	NP	\$25.24	\$44.56	\$47.49	\$54.23
Network and Computer Systems Administrators	15-1142	270	#	#	#	#
Computer User Support Specialists	15-1151	200	\$19.40	\$25.67	\$25.17	\$28.80
Computer Occupations, All Other	15-1199	60	\$25.22	\$39.75	\$39.79	\$47.02
Operations Research Analysts	15-2031	270	\$28.74	\$41.18	\$41.79	\$47.40
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>780</b>	<b>\$21.60</b>	<b>\$33.88</b>	<b>\$32.91</b>	<b>\$40.02</b>
Civil Engineers	17-2051	40	\$31.93	\$42.50	\$42.50	\$47.79
Electrical Engineers	17-2071	90	\$30.16	\$43.00	\$38.01	\$49.42
Electronics Engineers, Except Computer	17-2072	50	\$31.56	\$39.70	\$38.93	\$43.78
Industrial Engineers	17-2112	120	\$26.00	\$31.97	\$30.07	\$34.94
Mechanical Engineers	17-2141	170	\$29.93	\$38.69	\$38.55	\$43.08
Engineers, All Other	17-2199	30	\$27.61	\$37.94	\$36.42	\$43.10
Electrical and Electronics Engineering Technicians	17-3023	30	\$14.81	\$18.71	\$17.39	\$20.66
Engineering Technicians, Except Drafters, All Other	17-3029	50	\$14.71	\$19.42	\$18.37	\$21.77
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>260</b>	<b>\$23.63</b>	<b>\$41.05</b>	<b>\$35.73</b>	<b>\$49.75</b>
Biological Scientists, All Other	19-1029	NP	\$34.48	\$59.05	\$68.69	\$71.33
Physical Scientists, All Other	19-2099	60	\$26.12	\$33.44	\$31.06	\$37.10
Clinical, Counseling, and School Psychologists	19-3031	50	\$31.36	\$50.51	\$52.59	\$60.08
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>680</b>	<b>\$14.29</b>	<b>\$22.05</b>	<b>\$19.22</b>	<b>\$25.93</b>
Substance Abuse and Behavioral Disorder Counselors	21-1011	NP	\$19.24	\$21.38	\$21.82	\$22.45
Educational, Guidance, School, and Vocational Counselors	21-1012	100	\$21.23	\$27.36	\$26.91	\$30.42
Marriage and Family Therapists	21-1013	NP	\$16.93	\$27.58	\$28.32	\$32.91
Mental Health Counselors	21-1014	60	\$12.61	\$21.69	\$15.27	\$26.23

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Rehabilitation Counselors	21-1015	40	\$10.92	\$12.90	\$12.89	\$13.90
Child, Family, and School Social Workers	21-1021	50	\$16.54	\$20.24	\$18.42	\$22.10
Healthcare Social Workers	21-1022	80	\$17.37	\$24.90	\$24.36	\$28.66
Mental Health and Substance Abuse Social Workers	21-1023	40	\$14.12	\$28.81	\$27.95	\$36.16
Social and Human Service Assistants	21-1093	130	\$12.43	\$16.18	\$16.89	\$18.05
Community and Social Service Specialists, All Other	21-1099	60	\$13.12	\$15.81	\$16.22	\$17.16
<b>Legal Occupations</b>	<b>23-0000</b>	<b>140</b>	<b>\$17.39</b>	<b>\$34.45</b>	<b>\$28.42</b>	<b>\$42.98</b>
Lawyers	23-1011	70	\$32.89	\$50.18	\$40.90	\$58.83
Paralegals and Legal Assistants	23-2011	70	\$17.38	\$19.83	\$18.18	\$21.05
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>4,590</b>	<b>\$13.85</b>	<b>\$27.18</b>	<b>\$24.31</b>	<b>\$33.84</b>
Preschool Teachers, Except Special Education	25-2011	210	\$10.40	\$13.76	\$13.34	\$15.45
Kindergarten Teachers, Except Special Education	25-2012	60	\$28,844	\$41,110	\$37,482	\$47,245
Elementary School Teachers, Except Special Education	25-2021	460	\$42,394	\$55,217	\$55,216	\$61,629
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	400	\$41,721	\$54,689	\$54,818	\$61,172
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	440	\$41,794	\$55,245	\$52,017	\$61,971
Career/Technical Education Teachers, Secondary School	25-2032	70	\$45,229	\$55,826	\$56,312	\$61,124
Special Education Teachers, Kindergarten and Elementary School	25-2052	100	\$43,082	\$55,119	\$54,134	\$61,137
Special Education Teachers, Middle School	25-2053	80	\$40,664	\$55,484	\$55,419	\$62,893
Special Education Teachers, Secondary School	25-2054	50	\$38,782	\$51,205	\$48,957	\$57,415
Self-Enrichment Education Teachers	25-3021	50	\$14.39	\$23.66	\$22.82	\$28.29
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	200	\$31,751	\$56,409	\$56,846	\$68,738
Substitute Teachers	25-3098	240	\$10.52	\$11.07	\$10.90	\$11.35
Librarians	25-4021	90	\$19.10	\$24.58	\$23.26	\$27.32
Library Technicians	25-4031	60	\$11.50	\$15.83	\$15.59	\$17.99
Teacher Assistants	25-9041	780	\$22,029	\$29,901	\$29,801	\$33,836
Education, Training, and Library Workers, All Other	25-9099	70	\$23.86	\$32.10	\$33.01	\$36.21
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>470</b>	<b>\$12.95</b>	<b>\$22.69</b>	<b>\$21.40</b>	<b>\$27.56</b>
Graphic Designers	27-1024	70	\$14.89	\$20.17	\$19.41	\$22.81
Coaches and Scouts	27-2022	NP	\$31,331	\$59,830	\$49,975	\$74,080
Public Relations Specialists	27-3031	60	\$17.57	\$24.76	\$22.48	\$28.36

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Editors	27-3041	50	\$21.86	\$23.34	\$22.89	\$24.08
Writers and Authors	27-3043	50	\$13.70	\$21.86	\$21.42	\$25.94
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>2,890</b>	<b>\$17.45</b>	<b>\$43.77</b>	<b>\$32.19</b>	<b>\$56.93</b>
Dentists, General	29-1021	70	#	\$110.68	#	#
Pharmacists	29-1051	90	\$53.59	\$65.37	\$62.84	\$71.25
Family and General Practitioners	29-1062	40	\$71.92	\$100.87	\$89.36	\$115.34
Surgeons	29-1067	NP	#	\$146.44	#	#
Physicians and Surgeons, All Other	29-1069	240	#	\$120.83	#	#
Physician Assistants	29-1071	40	\$44.52	\$58.21	\$62.31	\$65.06
Occupational Therapists	29-1122	30	\$27.16	\$36.59	\$38.64	\$41.30
Physical Therapists	29-1123	90	\$33.46	\$39.72	\$39.50	\$42.85
Veterinarians	29-1131	30	\$27.84	\$41.48	\$42.98	\$48.31
Registered Nurses	29-1141	880	\$19.76	\$31.18	\$29.68	\$36.90
Nurse Practitioners	29-1171	80	\$38.21	\$52.39	\$54.44	\$59.49
Medical and Clinical Laboratory Technologists	29-2011	NP	\$25.70	\$32.42	\$32.71	\$35.79
Dental Hygienists	29-2021	100	\$32.88	\$36.86	\$36.03	\$38.85
Radiologic Technologists and Technicians	29-2034	NP	\$22.61	\$29.67	\$29.93	\$33.21
Emergency Medical Technicians and Paramedics	29-2041	130	\$10.57	\$15.41	\$11.79	\$17.84
Pharmacy Technicians	29-2052	110	\$10.39	\$13.51	\$12.67	\$15.08
Veterinary Technologists and Technicians	29-2056	80	\$12.21	\$15.49	\$15.00	\$17.13
Licensed Practical and Licensed Vocational Nurses	29-2061	130	\$19.28	\$22.97	\$22.70	\$24.81
Medical Records and Health Information Technicians	29-2071	50	\$14.81	\$19.99	\$18.37	\$22.57
Opticians, Dispensing	29-2081	40	\$15.25	\$19.99	\$19.88	\$22.35
Healthcare Practitioners and Technical Workers, All Other	29-9099	60	\$24.58	\$34.44	\$34.11	\$39.38
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>1,390</b>	<b>\$11.91</b>	<b>\$16.10</b>	<b>\$15.36</b>	<b>\$18.19</b>
Nursing Assistants	31-1014	800	\$11.18	\$14.28	\$13.92	\$15.83
Dental Assistants	31-9091	90	\$17.18	\$21.36	\$21.57	\$23.45
Medical Assistants	31-9092	260	\$12.65	\$16.83	\$16.91	\$18.92
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	30	\$9.53	\$12.30	\$12.30	\$13.69
Phlebotomists	31-9097	90	\$15.52	\$19.46	\$20.29	\$21.43
Healthcare Support Workers, All Other	31-9099	NP	\$16.73	\$19.90	\$20.54	\$21.48
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>710</b>	<b>\$14.92</b>	<b>\$22.70</b>	<b>\$22.02</b>	<b>\$26.59</b>
First-Line Supervisors of Police and Detectives	33-1012	30	\$33.62	\$36.29	\$36.18	\$37.63
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	40	\$22.45	\$30.69	\$31.06	\$34.81

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Firefighters	33-2011	NP	\$16.33	\$21.43	\$20.04	\$23.98
Detectives and Criminal Investigators	33-3021	NP	\$24.55	\$31.57	\$32.58	\$35.08
Police and Sheriff's Patrol Officers	33-3051	260	\$19.55	\$24.56	\$24.31	\$27.06
Security Guards	33-9032	90	\$10.99	\$15.41	\$16.06	\$17.64
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>4,430</b>	<b>\$8.40</b>	<b>\$10.72</b>	<b>\$9.40</b>	<b>\$11.87</b>
Chefs and Head Cooks	35-1011	30	\$18.60	\$24.19	\$24.41	\$26.97
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	290	\$11.04	\$15.83	\$14.57	\$18.21
Cooks, Fast Food	35-2011	NP	\$8.40	\$10.14	\$9.44	\$11.02
Cooks, Institution and Cafeteria	35-2012	170	\$11.38	\$14.83	\$14.18	\$16.55
Cooks, Restaurant	35-2014	330	\$10.15	\$13.43	\$13.53	\$15.05
Cooks, Short Order	35-2015	NP	\$8.42	\$8.95	\$8.90	\$9.21
Food Preparation Workers	35-2021	310	\$9.40	\$11.26	\$11.22	\$12.20
Bartenders	35-3011	140	\$8.37	\$9.34	\$8.85	\$9.82
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,200	\$8.40	\$9.29	\$9.00	\$9.73
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.44	\$8.95	\$8.86	\$9.19
Waiters and Waitresses	35-3031	800	\$8.36	\$10.69	\$8.97	\$11.84
Food Servers, Nonrestaurant	35-3041	NP	\$8.44	\$10.27	\$9.80	\$11.18
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	NP	\$8.43	\$8.93	\$8.96	\$9.17
Dishwashers	35-9021	200	\$8.40	\$9.25	\$9.03	\$9.66
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	250	\$8.44	\$8.90	\$8.94	\$9.12
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>1,630</b>	<b>\$9.55</b>	<b>\$12.94</b>	<b>\$12.09</b>	<b>\$14.64</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	80	\$13.11	\$17.32	\$14.92	\$19.43
First-Line Supervisors of Landscaping, Lawn Service, and Groundsk	37-1012	NP	\$17.37	\$21.21	\$18.50	\$23.14
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	780	\$9.95	\$12.84	\$12.13	\$14.28
Maids and Housekeeping Cleaners	37-2012	370	\$8.40	\$10.15	\$10.05	\$11.02
Landscaping and Groundskeeping Workers	37-3011	370	\$10.42	\$14.15	\$14.08	\$16.01

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>1,190</b>	<b>\$8.89</b>	<b>\$12.95</b>	<b>\$11.38</b>	<b>\$14.98</b>
First-Line Supervisors of Personal Service Workers	39-1021	40	\$11.07	\$17.25	\$17.11	\$20.34
Nonfarm Animal Caretakers	39-2021	70	\$8.34	\$10.27	\$9.75	\$11.23
Hairdressers, Hairstylists, and Cosmetologists	39-5012	150	\$8.43	\$11.33	\$9.55	\$12.78
Childcare Workers	39-9011	230	\$9.02	\$10.31	\$10.58	\$10.95
Personal Care Aides	39-9021	NP	\$10.94	\$12.04	\$11.72	\$12.59
Fitness Trainers and Aerobics Instructors	39-9031	140	\$10.11	\$16.32	\$14.05	\$19.42
Recreation Workers	39-9032	150	\$10.07	\$13.83	\$13.54	\$15.70
Residential Advisors	39-9041	50	\$14.83	\$17.85	\$17.86	\$19.37
Personal Care and Service Workers, All Other	39-9099	70	\$8.42	\$10.11	\$9.66	\$10.95
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>4,870</b>	<b>\$8.98</b>	<b>\$19.39</b>	<b>\$13.37</b>	<b>\$24.59</b>
First-Line Supervisors of Retail Sales Workers	41-1011	490	\$12.90	\$20.98	\$18.90	\$25.03
First-Line Supervisors of Non-Retail Sales Workers	41-1012	90	\$26.35	\$39.32	\$41.68	\$45.80
Cashiers	41-2011	1,540	\$8.46	\$10.37	\$9.77	\$11.33
Counter and Rental Clerks	41-2021	130	\$8.37	\$14.90	\$15.34	\$18.17
Parts Salespersons	41-2022	90	\$10.97	\$15.88	\$14.50	\$18.33
Retail Salespersons	41-2031	1,360	\$8.69	\$13.59	\$11.79	\$16.04
Insurance Sales Agents	41-3021	130	\$16.66	\$30.15	\$26.47	\$36.89
Securities, Commodities, and Financial Services Sales Agents	41-3031	NP	\$29.00	\$55.18	\$65.71	\$68.27
Sales Representatives, Services, All Other	41-3099	170	\$19.06	\$29.30	\$25.94	\$34.42
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	170	\$23.64	\$41.64	\$35.26	\$50.63
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	500	\$17.99	\$40.00	\$30.05	\$51.01
Telemarketers	41-9041	40	\$8.84	\$14.29	\$13.30	\$17.01
Sales and Related Workers, All Other	41-9099	30	\$8.50	\$12.39	\$11.11	\$14.33
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>8,710</b>	<b>\$11.15</b>	<b>\$17.61</b>	<b>\$16.70</b>	<b>\$20.84</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	570	\$18.40	\$26.41	\$24.51	\$30.42
Switchboard Operators, Including Answering Service	43-2011	NP	\$14.07	\$21.04	\$21.59	\$24.54
Billing and Posting Clerks and Machine Operators	43-3021	200	\$16.48	\$19.63	\$19.02	\$21.22
Bookkeeping, Accounting, and Auditing Clerks	43-3031	700	\$14.47	\$19.96	\$20.28	\$22.71
Payroll and Timekeeping Clerks	43-3051	50	\$17.77	\$21.32	\$21.63	\$23.10
Procurement Clerks	43-3061	30	\$16.28	\$18.91	\$18.60	\$20.23
Tellers	43-3071	160	\$11.01	\$13.35	\$12.58	\$14.51

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Court, Municipal, and License Clerks	43-4031	30	\$13.36	\$17.65	\$16.98	\$19.80
Customer Service Representatives	43-4051	590	\$13.88	\$22.02	\$19.21	\$26.09
Eligibility Interviewers, Government Programs	43-4061	30	\$15.80	\$19.10	\$19.17	\$20.75
Hotel, Motel, and Resort Desk Clerks	43-4081	60	\$9.06	\$11.00	\$10.94	\$11.95
Interviewers, Except Eligibility and Loan	43-4111	130	\$10.20	\$14.08	\$12.40	\$16.02
Library Assistants, Clerical	43-4121	60	\$8.73	\$11.79	\$11.48	\$13.33
Loan Interviewers and Clerks	43-4131	80	\$14.39	\$19.00	\$18.10	\$21.31
New Accounts Clerks	43-4141	40	\$14.27	\$16.85	\$16.65	\$18.13
Order Clerks	43-4151	40	\$9.22	\$16.35	\$15.16	\$19.90
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$13.12	\$20.34	\$21.35	\$23.96
Receptionists and Information Clerks	43-4171	300	\$9.50	\$13.61	\$13.28	\$15.67
Information and Record Clerks, All Other	43-4199	NP	\$12.18	\$17.52	\$18.10	\$20.19
Couriers and Messengers	43-5021	310	\$10.93	\$11.00	\$11.08	\$11.04
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$16.71	\$20.75	\$20.86	\$22.78
Dispatchers, Except Police, Fire, and Ambulance	43-5032	50	\$12.11	\$17.50	\$16.82	\$20.19
Postal Service Clerks	43-5051	30	\$21.16	\$26.06	\$28.15	\$28.52
Postal Service Mail Carriers	43-5052	120	\$18.14	\$25.19	\$28.22	\$28.70
Production, Planning, and Expediting Clerks	43-5061	80	\$18.35	\$23.64	\$23.57	\$26.28
Shipping, Receiving, and Traffic Clerks	43-5071	180	\$12.70	\$16.19	\$15.45	\$17.93
Stock Clerks and Order Fillers	43-5081	1,010	\$9.48	\$13.32	\$12.13	\$15.23
Executive Secretaries and Executive Administrative Assistants	43-6011	80	\$20.96	\$25.94	\$26.07	\$28.43
Legal Secretaries	43-6012	NP	\$10.96	\$13.97	\$11.61	\$15.48
Medical Secretaries	43-6013	150	\$14.31	\$18.16	\$17.84	\$20.09
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,010	\$11.11	\$16.38	\$16.53	\$19.01
Computer Operators	43-9011	NP	\$13.81	\$21.14	\$21.33	\$24.80
Data Entry Keyers	43-9021	NP	\$12.26	\$14.42	\$13.94	\$15.50
Insurance Claims and Policy Processing Clerks	43-9041	100	\$13.53	\$17.64	\$17.84	\$19.70
Office Clerks, General	43-9061	1,330	\$11.76	\$16.82	\$16.14	\$19.35
Office Machine Operators, Except Computer	43-9071	NP	\$10.54	\$14.74	\$12.08	\$16.83
Office and Administrative Support Workers, All Other	43-9199	460	\$10.04	\$15.28	\$15.01	\$17.91
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>NP</b>	<b>\$10.18</b>	<b>\$14.19</b>	<b>\$12.08</b>	<b>\$16.18</b>
Farmworkers, Farm, Ranch, and Aquacultural Animals	45-2093	60	\$10.32	\$12.61	\$11.59	\$13.75

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,010</b>	<b>\$14.58</b>	<b>\$20.71</b>	<b>\$20.34</b>	<b>\$23.76</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	140	\$21.09	\$26.91	\$25.26	\$29.82
Carpenters	47-2031	140	\$17.28	\$21.63	\$21.25	\$23.81
Construction Laborers	47-2061	150	\$10.78	\$14.80	\$15.94	\$16.82
Operating Engineers and Other Construction Equipment Operators	47-2073	30	\$21.38	\$25.87	\$25.88	\$28.12
Electricians	47-2111	170	\$18.54	\$23.09	\$23.68	\$25.37
Painters, Construction and Maintenance	47-2141	NP	\$13.89	\$16.89	\$16.51	\$18.38
Construction and Building Inspectors	47-4011	30	\$20.01	\$25.68	\$26.05	\$28.52
Highway Maintenance Workers	47-4051	90	\$13.61	\$17.84	\$17.05	\$19.95
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>1,930</b>	<b>\$14.75</b>	<b>\$23.88</b>	<b>\$22.09</b>	<b>\$28.45</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	150	\$27.07	\$37.27	\$35.84	\$42.38
Computer, Automated Teller, and Office Machine Repairers	49-2011	30	\$16.24	\$18.57	\$17.77	\$19.74
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	200	\$25.49	\$36.18	\$39.99	\$41.51
Automotive Body and Related Repairers	49-3021	50	\$14.01	\$18.53	\$18.73	\$20.79
Automotive Service Technicians and Mechanics	49-3023	300	\$14.66	\$22.74	\$22.06	\$26.79
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$18.52	\$23.42	\$24.23	\$25.87
Motorcycle Mechanics	49-3052	40	\$12.92	\$18.13	\$17.21	\$20.74
Tire Repairers and Changers	49-3093	NP	\$9.66	\$12.89	\$11.89	\$14.50
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	170	\$16.58	\$21.78	\$21.64	\$24.40
Industrial Machinery Mechanics	49-9041	190	\$19.40	\$26.47	\$26.03	\$30.00
Maintenance and Repair Workers, General	49-9071	400	\$13.38	\$18.08	\$17.24	\$20.43
Helpers--Installation, Maintenance, and Repair Workers	49-9098	30	\$11.37	\$14.88	\$15.48	\$16.63
Installation, Maintenance, and Repair Workers, All Other	49-9099	40	\$13.97	\$18.17	\$17.71	\$20.28
<b>Production Occupations</b>	<b>51-0000</b>	<b>3,900</b>	<b>\$10.99</b>	<b>\$16.67</b>	<b>\$15.29</b>	<b>\$19.51</b>
First-Line Supervisors of Production and Operating Workers	51-1011	260	\$19.07	\$29.07	\$26.70	\$34.06
Electrical and Electronic Equipment Assemblers	51-2022	140	\$11.63	\$15.16	\$15.24	\$16.92
Electromechanical Equipment Assemblers	51-2023	150	\$13.34	\$16.89	\$15.67	\$18.67
Team Assemblers	51-2092	180	\$12.39	\$15.34	\$14.81	\$16.81
Assemblers and Fabricators, All Other	51-2099	30	\$11.10	\$15.93	\$15.11	\$18.33
Butchers and Meat Cutters	51-3021	40	\$14.14	\$18.45	\$18.83	\$20.60

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New Hampshire Occupational Employment & Wages - 2016

Dover-Durham Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	170	\$12.65	\$16.04	\$15.03	\$17.73
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	NP	\$12.74	\$15.17	\$15.22	\$16.38
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	40	\$10.95	\$14.79	\$13.95	\$16.71
Machinists	51-4041	200	\$16.57	\$22.53	\$21.69	\$25.51
Welders, Cutters, Solderers, and Brazers	51-4121	50	\$12.71	\$18.02	\$17.34	\$20.69
Metal Workers and Plastic Workers, All Other	51-4199	120	\$10.99	\$14.17	\$13.83	\$15.76
Printing Press Operators	51-5112	90	\$12.22	\$18.79	\$19.05	\$22.07
Laundry and Dry-Cleaning Workers	51-6011	100	\$8.55	\$11.88	\$11.51	\$13.54
Sewing Machine Operators	51-6031	30	\$10.37	\$12.85	\$11.62	\$14.09
Textile, Apparel, and Furnishings Workers, All Other	51-6099	40	\$10.25	\$13.25	\$13.24	\$14.75
Cabinetmakers and Bench Carpenters	51-7011	40	\$15.48	\$17.21	\$17.45	\$18.08
Water and Wastewater Treatment Plant and System Operators	51-8031	30	\$20.86	\$24.39	\$23.98	\$26.15
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	NP	\$9.75	\$13.97	\$14.43	\$16.09
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	280	\$13.99	\$19.59	\$18.47	\$22.38
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	30	\$12.49	\$15.60	\$16.12	\$17.16
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	80	\$11.64	\$14.82	\$14.16	\$16.41
Helpers--Production Workers	51-9198	350	\$8.52	\$10.64	\$10.17	\$11.70
Production Workers, All Other	51-9199	260	\$10.22	\$12.54	\$12.56	\$13.71
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>2,050</b>	<b>\$9.42</b>	<b>\$15.25</b>	<b>\$13.62</b>	<b>\$18.17</b>
First-Line Supervisors of Transportation and Material-Moving Machine and Vehical Operators	53-1031	50	\$17.13	\$26.13	\$27.10	\$30.63
Driver/Sales Workers	53-3031	150	\$8.57	\$10.64	\$9.80	\$11.68
Heavy and Tractor-Trailer Truck Drivers	53-3032	370	\$17.02	\$21.49	\$21.41	\$23.71
Light Truck or Delivery Services Drivers	53-3033	210	\$8.43	\$12.85	\$10.23	\$15.06
Taxi Drivers and Chauffeurs	53-3041	60	\$8.51	\$11.78	\$10.15	\$13.40
Excavating and Loading Machine and Dragline Operators	53-7032	NP	\$17.53	\$20.99	\$20.72	\$22.72
Industrial Truck and Tractor Operators	53-7051	70	\$10.10	\$15.96	\$15.62	\$18.88
Cleaners of Vehicles and Equipment	53-7061	100	\$9.69	\$12.21	\$11.49	\$13.47
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	590	\$9.11	\$12.61	\$11.63	\$14.35
Packers and Packagers, Hand	53-7064	140	\$9.83	\$12.87	\$12.21	\$14.38
Refuse and Recyclable Material Collectors	53-7081	30	\$10.48	\$14.74	\$14.34	\$16.87

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New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>72,640</b>	<b>\$10.96</b>	<b>\$23.48</b>	<b>\$18.83</b>	<b>\$29.72</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>4,290</b>	<b>\$27.57</b>	<b>\$49.09</b>	<b>\$41.69</b>	<b>\$59.85</b>
Chief Executives	11-1011	170	\$44.11	\$71.77	\$59.70	\$85.58
General and Operations Managers	11-1021	1,050	\$26.40	\$56.68	\$43.19	\$71.82
Advertising and Promotions Managers	11-2011	30	\$25.63	\$48.33	\$37.06	\$59.67
Marketing Managers	11-2021	80	\$41.82	\$65.56	\$66.45	\$77.44
Sales Managers	11-2022	150	\$30.48	\$59.12	\$53.50	\$73.44
Public Relations and Fundraising Managers	11-2031	80	\$35.03	\$54.42	\$43.56	\$64.10
Administrative Services Managers	11-3011	80	\$28.23	\$41.50	\$40.67	\$48.13
Computer and Information Systems Managers	11-3021	200	\$40.35	\$51.96	\$46.85	\$57.75
Financial Managers	11-3031	410	\$30.32	\$49.65	\$44.11	\$59.31
Industrial Production Managers	11-3051	60	\$31.39	\$52.12	\$49.32	\$62.48
Human Resources Managers	11-3121	40	\$33.96	\$49.68	\$45.08	\$57.53
Construction Managers	11-9021	120	\$31.30	\$44.61	\$45.18	\$51.26
Education Administrators, Preschool and Childcare Center/Program	11-9031	40	\$18.56	\$21.55	\$21.65	\$23.05
Education Administrators, Elementary and Secondary School	11-9032	170	\$71,999	\$91,096	\$90,995	\$100,645
Education Administrators, Postsecondary	11-9033	60	\$28.67	\$40.03	\$40.69	\$45.71
Architectural and Engineering Managers	11-9041	40	\$41.67	\$50.84	\$49.38	\$55.42
Food Service Managers	11-9051	170	\$21.67	\$25.80	\$24.88	\$27.86
Lodging Managers	11-9081	40	\$20.18	\$33.89	\$30.78	\$40.73
Medical and Health Services Managers	11-9111	210	\$30.34	\$51.39	\$45.69	\$61.92
Property, Real Estate, and Community Association Managers	11-9141	80	\$20.59	\$29.68	\$29.50	\$34.22
Social and Community Service Managers	11-9151	100	\$20.58	\$29.22	\$28.23	\$33.54
Managers, All Other	11-9199	780	\$31.51	\$45.21	\$38.42	\$52.07
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>4,000</b>	<b>\$20.50</b>	<b>\$32.40</b>	<b>\$28.65</b>	<b>\$38.35</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	80	\$16.47	\$27.62	\$22.98	\$33.20
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	100	\$20.36	\$27.58	\$27.20	\$31.19
Claims Adjusters, Examiners, and Investigators	13-1031	90	\$21.51	\$31.67	\$30.36	\$36.74
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	200	\$21.07	\$28.78	\$26.95	\$32.64
Cost Estimators	13-1051	70	\$19.39	\$30.58	\$29.10	\$36.18
Human Resources Specialists	13-1071	270	\$17.93	\$26.74	\$25.80	\$31.15
Logisticians	13-1081	30	\$27.89	\$40.10	\$38.91	\$46.21

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New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
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Management Analysts	13-1111	210	\$28.83	\$48.38	\$38.41	\$58.16
Meeting, Convention, and Event Planners	13-1121	90	\$16.50	\$24.05	\$22.51	\$27.82
Fundraisers	13-1131	60	\$12.91	\$23.40	\$23.40	\$28.65
Training and Development Specialists	13-1151	130	\$20.09	\$28.48	\$28.11	\$32.69
Market Research Analysts and Marketing Specialists	13-1161	200	\$24.53	\$37.40	\$34.11	\$43.84
Business Operations Specialists, All Other	13-1199	1,100	\$21.66	\$28.86	\$28.05	\$32.47
Accountants and Auditors	13-2011	580	\$20.76	\$28.97	\$27.04	\$33.08
Appraisers and Assessors of Real Estate	13-2021	40	\$22.05	\$28.10	\$29.35	\$31.13
Personal Financial Advisors	13-2052	90	\$22.13	\$89.88	\$98.23	\$123.75
Insurance Underwriters	13-2053	50	\$24.07	\$33.05	\$31.85	\$37.55
Loan Officers	13-2072	100	\$19.00	\$34.41	\$34.07	\$42.11
Tax Examiners and Collectors, and Revenue Agents	13-2081	70	\$18.00	\$24.77	\$24.60	\$28.17
Tax Preparers	13-2082	NP	\$13.91	\$20.24	\$15.17	\$23.41
Financial Specialists, All Other	13-2099	170	\$21.10	\$32.47	\$30.91	\$38.15
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>1,470</b>	<b>\$23.37</b>	<b>\$36.50</b>	<b>\$34.59</b>	<b>\$43.06</b>
Computer Systems Analysts	15-1121	320	\$26.67	\$35.35	\$33.25	\$39.69
Computer Programmers	15-1131	130	\$20.98	\$30.49	\$29.70	\$35.24
Software Developers, Applications	15-1132	220	\$35.65	\$47.04	\$46.04	\$52.75
Software Developers, Systems Software	15-1133	NP	\$37.44	\$60.13	\$58.70	\$71.47
Web Developers	15-1134	60	\$21.30	\$31.81	\$30.47	\$37.06
Database Administrators	15-1141	90	\$31.28	\$42.69	\$43.77	\$48.40
Network and Computer Systems Administrators	15-1142	190	\$26.41	\$34.56	\$34.66	\$38.63
Computer User Support Specialists	15-1151	230	\$16.84	\$23.74	\$22.29	\$27.19
Computer Network Support Specialists	15-1152	50	\$22.74	\$29.20	\$29.02	\$32.43
Computer Occupations, All Other	15-1199	70	\$28.47	\$40.29	\$41.92	\$46.21
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>1,220</b>	<b>\$21.15</b>	<b>\$31.40</b>	<b>\$29.16</b>	<b>\$36.51</b>
Cartographers and Photogrammetrists	17-1021	30	\$17.21	\$23.52	\$22.17	\$26.68
Surveyors	17-1022	40	\$27.13	\$30.39	\$28.71	\$32.01
Civil Engineers	17-2051	300	\$23.64	\$33.95	\$34.67	\$39.11
Electrical Engineers	17-2071	30	\$28.58	\$47.35	\$48.46	\$56.73
Environmental Engineers	17-2081	80	\$28.70	\$41.62	\$41.40	\$48.08
Industrial Engineers	17-2112	50	\$27.44	\$34.15	\$33.15	\$37.50
Mechanical Engineers	17-2141	80	\$21.84	\$32.77	\$32.10	\$38.23
Engineers, All Other	17-2199	30	\$36.72	\$42.66	\$43.10	\$45.62
Architectural and Civil Drafters	17-3011	90	\$20.75	\$27.73	\$27.75	\$31.21
Mechanical Drafters	17-3013	30	\$26.29	\$28.78	\$28.62	\$30.01

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New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Civil Engineering Technicians	17-3022	30	\$19.75	\$26.33	\$25.30	\$29.61
Electrical and Electronics Engineering Technicians	17-3023	60	\$22.44	\$29.60	\$29.72	\$33.19
Engineering Technicians, Except Drafters, All Other	17-3029	150	\$19.70	\$24.19	\$24.44	\$26.43
Surveying and Mapping Technicians	17-3031	60	\$19.72	\$23.08	\$22.81	\$24.75
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>690</b>	<b>\$21.02</b>	<b>\$31.20</b>	<b>\$30.46</b>	<b>\$36.29</b>
Zoologists and Wildlife Biologists	19-1023	60	\$19.84	\$26.43	\$27.57	\$29.72
Environmental Scientists and Specialists, Including Health	19-2041	170	\$24.51	\$30.65	\$30.47	\$33.72
Clinical, Counseling, and School Psychologists	19-3031	70	\$21.68	\$30.68	\$32.50	\$35.18
Urban and Regional Planners	19-3051	30	\$26.85	\$33.47	\$31.80	\$36.78
Social Scientists and Related Workers, All Other	19-3099	30	\$28.34	\$33.73	\$34.67	\$36.43
Environmental Science and Protection Technicians, Including Health	19-4091	40	\$15.80	\$19.79	\$19.45	\$21.77
Life, Physical, and Social Science Technicians, All Other	19-4099	30	\$14.73	\$19.49	\$17.63	\$21.87
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>1,330</b>	<b>\$14.16</b>	<b>\$22.45</b>	<b>\$21.68</b>	<b>\$26.58</b>
Substance Abuse and Behavioral Disorder Counselors	21-1011	30	\$24.93	\$32.11	\$31.23	\$35.70
Educational, Guidance, School, and Vocational Counselors	21-1012	140	\$18.07	\$27.48	\$27.12	\$32.19
Mental Health Counselors	21-1014	130	\$15.27	\$20.61	\$19.76	\$23.27
Rehabilitation Counselors	21-1015	100	\$14.32	\$18.33	\$17.87	\$20.34
Counselors, All Other	21-1019	30	\$13.58	\$19.53	\$16.68	\$22.51
Child, Family, and School Social Workers	21-1021	110	\$16.37	\$21.00	\$19.92	\$23.31
Healthcare Social Workers	21-1022	80	\$22.18	\$29.03	\$29.16	\$32.46
Mental Health and Substance Abuse Social Workers	21-1023	60	\$18.88	\$25.03	\$25.90	\$28.11
Social and Human Service Assistants	21-1093	210	\$10.16	\$13.44	\$12.04	\$15.09
Community Health Workers	21-1094	40	\$13.31	\$16.68	\$15.21	\$18.36
Community and Social Service Specialists, All Other	21-1099	210	\$18.58	\$24.71	\$24.95	\$27.78
<b>Legal Occupations</b>	<b>23-0000</b>	<b>770</b>	<b>\$25.42</b>	<b>\$42.94</b>	<b>\$37.85</b>	<b>\$51.70</b>
Lawyers	23-1011	430	\$32.88	\$52.98	\$45.31	\$63.05
Paralegals and Legal Assistants	23-2011	220	\$22.48	\$29.95	\$29.58	\$33.69
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>4,890</b>	<b>\$12.29</b>	<b>\$25.53</b>	<b>\$24.17</b>	<b>\$32.16</b>
Business Teachers, Postsecondary	25-1011	40	\$56,201	\$88,516	\$72,937	\$104,673
Education Teachers, Postsecondary	25-1081	30	\$54,103	\$67,104	\$67,977	\$73,605
Art, Drama, and Music Teachers, Postsecondary	25-1121	30	\$41,203	\$64,332	\$60,683	\$75,895
English Language and Literature Teachers, Postsecondary	25-1123	50	#	#	#	#
Postsecondary Teachers, All Other	25-1199	300	#	#	#	#

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Preschool Teachers, Except Special Education	25-2011	NP	\$12.42	\$14.35	\$14.07	\$15.32
Elementary School Teachers, Except Special Education	25-2021	710	\$46,677	\$61,908	\$63,035	\$69,522
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	290	\$41,817	\$58,740	\$56,509	\$67,202
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	740	\$41,991	\$61,905	\$61,388	\$71,861
Career/Technical Education Teachers, Secondary School	25-2032	40	\$40,492	\$54,795	\$54,988	\$61,946
Special Education Teachers, Kindergarten and Elementary School	25-2052	90	\$50,546	\$64,715	\$67,114	\$71,800
Special Education Teachers, Middle School	25-2053	50	\$27,748	\$52,991	\$54,028	\$65,612
Special Education Teachers, Secondary School	25-2054	80	\$44,390	\$65,347	\$64,477	\$75,825
Self-Enrichment Education Teachers	25-3021	200	\$8.44	\$15.76	\$12.33	\$19.42
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	230	\$25,690	\$48,693	\$43,574	\$60,194
Substitute Teachers	25-3098	110	\$8.46	\$10.33	\$9.84	\$11.25
Librarians	25-4021	110	\$19.71	\$28.09	\$27.95	\$32.28
Library Technicians	25-4031	70	\$14.28	\$17.83	\$17.61	\$19.60
Instructional Coordinators	25-9031	110	\$28.02	\$44.29	\$36.24	\$52.42
Teacher Assistants	25-9041	1,010	\$18,207	\$26,813	\$25,324	\$31,117
Education, Training, and Library Workers, All Other	25-9099	120	\$16.80	\$22.83	\$21.25	\$25.86
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>880</b>	<b>\$13.46</b>	<b>\$28.27</b>	<b>\$22.08</b>	<b>\$35.68</b>
Graphic Designers	27-1024	80	\$16.45	\$20.45	\$18.96	\$22.46
Merchandise Displayers and Window Trimmers	27-1026	60	\$9.06	\$13.53	\$12.07	\$15.76
Producers and Directors	27-2012	30	\$12.43	\$17.62	\$17.46	\$20.22
Coaches and Scouts	27-2022	150	\$17,995	\$46,835	\$37,113	\$61,255
Public Relations Specialists	27-3031	230	\$20.87	\$46.43	\$32.43	\$59.22
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>5,030</b>	<b>\$20.32</b>	<b>\$42.12</b>	<b>\$33.13</b>	<b>\$53.03</b>
Dentists, General	29-1021	60	\$71.36	\$112.66	#	\$133.30
Dietitians and Nutritionists	29-1031	40	\$25.37	\$31.59	\$32.65	\$34.70
Pharmacists	29-1051	170	\$54.42	\$61.97	\$62.35	\$65.75
Family and General Practitioners	29-1062	70	\$52.05	\$80.31	\$83.77	\$94.45
Physicians and Surgeons, All Other	29-1069	400	#	\$118.84	#	#
Physician Assistants	29-1071	80	\$47.79	\$59.80	\$61.77	\$65.81
Occupational Therapists	29-1122	170	\$29.59	\$37.53	\$37.46	\$41.50
Physical Therapists	29-1123	210	\$31.65	\$39.90	\$40.54	\$44.01
Recreational Therapists	29-1125	40	\$20.70	\$22.83	\$22.59	\$23.90

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New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Respiratory Therapists	29-1126	40	\$24.80	\$29.55	\$29.75	\$31.93
Speech-Language Pathologists	29-1127	90	\$26.96	\$38.61	\$38.02	\$44.43
Registered Nurses	29-1141	1,640	\$25.29	\$33.09	\$32.25	\$36.98
Nurse Practitioners	29-1171	110	\$36.94	\$45.92	\$45.15	\$50.41
Dental Hygienists	29-2021	150	\$34.19	\$39.15	\$39.53	\$41.64
Radiologic Technologists and Technicians	29-2034	110	\$23.13	\$29.32	\$29.42	\$32.41
Magnetic Resonance Imaging Technologists	29-2035	30	\$29.55	\$34.04	\$34.40	\$36.28
Emergency Medical Technicians and Paramedics	29-2041	230	\$14.27	\$20.33	\$20.66	\$23.36
Pharmacy Technicians	29-2052	220	\$10.75	\$15.86	\$15.41	\$18.41
Licensed Practical and Licensed Vocational Nurses	29-2061	260	\$18.17	\$22.54	\$22.55	\$24.72
Medical Records and Health Information Technicians	29-2071	140	\$13.65	\$17.89	\$16.82	\$20.01
Opticians, Dispensing	29-2081	60	\$12.03	\$16.23	\$14.35	\$18.33
Health Technologists and Technicians, All Other	29-2099	100	#	#	#	#
Occupational Health and Safety Specialists	29-9011	40	\$31.62	\$38.21	\$38.12	\$41.51
Healthcare Practitioners and Technical Workers, All Other	29-9099	80	#	#	#	#
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>2,440</b>	<b>\$12.40</b>	<b>\$17.16</b>	<b>\$16.26</b>	<b>\$19.55</b>
Home Health Aides	31-1011	180	\$10.78	\$12.30	\$11.91	\$13.08
Nursing Assistants	31-1014	990	\$12.10	\$15.51	\$15.18	\$17.20
Occupational Therapy Assistants	31-2011	NP	\$22.65	\$28.53	\$28.32	\$31.48
Physical Therapist Assistants	31-2021	150	\$22.98	\$27.86	\$28.01	\$30.30
Massage Therapists	31-9011	NP	\$10.98	\$17.77	\$11.96	\$21.18
Dental Assistants	31-9091	130	\$20.77	\$23.77	\$23.33	\$25.28
Medical Assistants	31-9092	390	\$13.86	\$16.69	\$16.71	\$18.11
Medical Transcriptionists	31-9094	40	#	#	#	#
Phlebotomists	31-9097	40	\$13.88	\$16.86	\$16.11	\$18.35
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>2,090</b>	<b>\$15.11</b>	<b>\$24.00</b>	<b>\$23.63</b>	<b>\$28.45</b>
First-Line Supervisors of Correctional Officers	33-1011	30	\$27.72	\$31.07	\$31.58	\$32.75
First-Line Supervisors of Police and Detectives	33-1012	70	\$29.61	\$39.25	\$39.11	\$44.07
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	80	\$24.78	\$32.40	\$33.34	\$36.21
First-Line Supervisors of Protective Service Workers, All Other	33-1099	30	\$19.66	\$31.45	\$32.85	\$37.35
Firefighters	33-2011	250	\$15.52	\$21.43	\$20.60	\$24.37
Fire Inspectors and Investigators	33-2021	30	\$16.09	\$25.50	\$27.23	\$30.22
Detectives and Criminal Investigators	33-3021	80	\$24.18	\$30.76	\$27.24	\$34.05
Police and Sheriff's Patrol Officers	33-3051	500	\$21.16	\$29.27	\$31.14	\$33.33

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New Hampshire Occupational Employment & Wages - 2016

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Security Guards	33-9032	140	\$12.72	\$18.65	\$15.79	\$21.61
Crossing Guards	33-9091	80	\$10.94	\$11.72	\$11.53	\$12.11
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	NP	\$10.48	\$13.12	\$11.77	\$14.44
Protective Service Workers, All Other	33-9099	60	\$14.48	\$21.61	\$19.26	\$25.17
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>5,480</b>	<b>\$8.42</b>	<b>\$11.32</b>	<b>\$9.92</b>	<b>\$12.76</b>
Chefs and Head Cooks	35-1011	150	\$14.71	\$17.65	\$17.24	\$19.11
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	220	\$11.72	\$16.78	\$16.72	\$19.32
Cooks, Institution and Cafeteria	35-2012	200	\$10.74	\$13.98	\$14.02	\$15.61
Cooks, Restaurant	35-2014	680	\$10.00	\$13.10	\$13.11	\$14.64
Cooks, Short Order	35-2015	230	\$8.36	\$9.51	\$9.20	\$10.09
Food Preparation Workers	35-2021	480	\$8.44	\$10.63	\$10.66	\$11.72
Bartenders	35-3011	390	\$8.43	\$9.35	\$9.17	\$9.81
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,020	\$8.44	\$9.41	\$9.16	\$9.89
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.45	\$12.04	\$10.38	\$13.84
Waiters and Waitresses	35-3031	1,240	\$8.41	\$11.55	\$9.46	\$13.13
Food Servers, Nonrestaurant	35-3041	110	\$8.40	\$11.20	\$10.92	\$12.59
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	50	\$8.41	\$9.72	\$9.25	\$10.37
Dishwashers	35-9021	200	\$8.39	\$9.07	\$8.93	\$9.41
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	160	\$8.37	\$9.31	\$9.07	\$9.78
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>2,720</b>	<b>\$9.59</b>	<b>\$13.90</b>	<b>\$13.53</b>	<b>\$16.06</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	80	\$15.89	\$19.60	\$18.52	\$21.47
First-Line Supervisors of Landscaping, Lawn Service, and Groundsk	37-1012	80	\$16.14	\$22.41	\$21.05	\$25.55
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,390	\$9.54	\$13.22	\$12.87	\$15.05
Maids and Housekeeping Cleaners	37-2012	410	\$8.41	\$10.68	\$9.98	\$11.82
Landscaping and Groundskeeping Workers	37-3011	710	\$11.79	\$15.30	\$15.72	\$17.06
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>3,020</b>	<b>\$9.95</b>	<b>\$12.06</b>	<b>\$11.39</b>	<b>\$13.11</b>
First-Line Supervisors of Personal Service Workers	39-1021	80	\$12.76	\$18.10	\$17.28	\$20.77
Nonfarm Animal Caretakers	39-2021	110	\$8.45	\$10.57	\$9.72	\$11.62

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New Hampshire Occupational Employment & Wages - 2016

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Amusement and Recreation Attendants	39-3091	NP	\$8.44	\$10.11	\$9.36	\$10.93
Hairdressers, Hairstylists, and Cosmetologists	39-5012	200	\$9.83	\$13.67	\$13.16	\$15.59
Childcare Workers	39-9011	240	\$8.44	\$10.21	\$9.47	\$11.10
Personal Care Aides	39-9021	1,790	\$10.95	\$11.50	\$11.34	\$11.77
Fitness Trainers and Aerobics Instructors	39-9031	70	\$12.98	\$18.58	\$19.96	\$21.38
Recreation Workers	39-9032	140	\$9.51	\$14.02	\$12.97	\$16.28
Residential Advisors	39-9041	100	\$11.55	\$15.65	\$15.17	\$17.69
Personal Care and Service Workers, All Other	39-9099	NP	\$8.39	\$9.03	\$9.04	\$9.35
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>8,320</b>	<b>\$8.60</b>	<b>\$17.72</b>	<b>\$12.90</b>	<b>\$22.28</b>
First-Line Supervisors of Retail Sales Workers	41-1011	860	\$14.79	\$23.25	\$21.13	\$27.48
First-Line Supervisors of Non-Retail Sales Workers	41-1012	150	\$27.61	\$40.44	\$36.70	\$46.84
Cashiers	41-2011	2,380	\$8.46	\$9.86	\$9.25	\$10.55
Counter and Rental Clerks	41-2021	250	\$10.24	\$16.63	\$17.01	\$19.83
Parts Salespersons	41-2022	210	\$9.73	\$14.35	\$13.24	\$16.65
Retail Salespersons	41-2031	2,850	\$8.57	\$12.88	\$11.51	\$15.03
Insurance Sales Agents	41-3021	170	\$19.34	\$38.32	\$30.07	\$47.81
Securities, Commodities, and Financial Services Sales Agents	41-3031	30	\$42.20	\$99.07	\$94.27	\$127.51
Sales Representatives, Services, All Other	41-3099	290	\$17.20	\$28.46	\$26.85	\$34.09
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	150	\$23.92	\$40.47	\$34.46	\$48.73
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	780	\$19.94	\$32.14	\$28.39	\$38.25
Real Estate Sales Agents	41-9022	NP	\$11.54	\$16.62	\$17.02	\$19.15
Telemarketers	41-9041	50	\$8.65	\$14.10	\$11.69	\$16.83
Sales and Related Workers, All Other	41-9099	40	\$16.44	\$26.30	\$27.01	\$31.23
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>12,060</b>	<b>\$11.78</b>	<b>\$17.83</b>	<b>\$17.18</b>	<b>\$20.85</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	890	\$18.35	\$26.22	\$24.57	\$30.16
Switchboard Operators, Including Answering Service	43-2011	130	\$9.35	\$13.45	\$13.68	\$15.50
Bill and Account Collectors	43-3011	40	\$12.65	\$17.92	\$17.56	\$20.55
Billing and Posting Clerks and Machine Operators	43-3021	210	\$15.13	\$18.43	\$18.25	\$20.07
Bookkeeping, Accounting, and Auditing Clerks	43-3031	850	\$12.91	\$19.10	\$18.84	\$22.20
Payroll and Timekeeping Clerks	43-3051	70	\$15.26	\$20.88	\$20.67	\$23.68
Tellers	43-3071	100	\$11.09	\$13.05	\$12.38	\$14.04
Financial Clerks, All Other	43-3099	40	\$15.86	\$20.57	\$21.49	\$22.92

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Court, Municipal, and License Clerks	43-4031	120	\$14.00	\$17.92	\$17.18	\$19.88
Customer Service Representatives	43-4051	820	\$12.03	\$17.27	\$17.05	\$19.89
Eligibility Interviewers, Government Programs	43-4061	120	\$16.44	\$19.92	\$19.41	\$21.66
File Clerks	43-4071	40	\$10.28	\$12.70	\$12.02	\$13.90
Hotel, Motel, and Resort Desk Clerks	43-4081	120	\$8.56	\$10.64	\$10.09	\$11.67
Interviewers, Except Eligibility and Loan	43-4111	160	\$13.65	\$16.83	\$16.22	\$18.42
Library Assistants, Clerical	43-4121	120	\$9.41	\$12.94	\$12.70	\$14.71
Loan Interviewers and Clerks	43-4131	110	\$11.76	\$14.47	\$13.90	\$15.82
New Accounts Clerks	43-4141	160	\$13.86	\$16.53	\$16.31	\$17.87
Order Clerks	43-4151	60	\$12.46	\$16.39	\$16.22	\$18.35
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	70	\$14.25	\$18.30	\$18.53	\$20.33
Receptionists and Information Clerks	43-4171	680	\$9.51	\$14.22	\$14.04	\$16.57
Information and Record Clerks, All Other	43-4199	170	\$10.90	\$15.77	\$14.97	\$18.20
Couriers and Messengers	43-5021	40	\$11.22	\$13.97	\$14.07	\$15.36
Police, Fire, and Ambulance Dispatchers	43-5031	160	\$16.92	\$20.12	\$20.19	\$21.71
Dispatchers, Except Police, Fire, and Ambulance	43-5032	70	\$14.35	\$18.56	\$17.19	\$20.66
Postal Service Clerks	43-5051	50	\$18.70	\$24.97	\$28.14	\$28.11
Postal Service Mail Carriers	43-5052	150	\$18.12	\$24.75	\$26.40	\$28.06
Production, Planning, and Expediting Clerks	43-5061	110	\$17.88	\$24.94	\$26.07	\$28.47
Shipping, Receiving, and Traffic Clerks	43-5071	210	\$11.79	\$16.30	\$15.95	\$18.56
Stock Clerks and Order Fillers	43-5081	1,360	\$10.00	\$13.30	\$12.93	\$14.95
Executive Secretaries and Executive Administrative Assistants	43-6011	280	\$17.74	\$25.16	\$22.85	\$28.87
Legal Secretaries	43-6012	240	\$16.78	\$22.27	\$22.01	\$25.02
Medical Secretaries	43-6013	360	\$13.87	\$16.66	\$16.41	\$18.07
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,370	\$12.21	\$16.89	\$16.92	\$19.23
Computer Operators	43-9011	30	\$18.35	\$21.89	\$20.98	\$23.66
Data Entry Keyers	43-9021	90	\$13.11	\$16.11	\$16.53	\$17.60
Insurance Claims and Policy Processing Clerks	43-9041	170	\$15.20	\$22.32	\$21.68	\$25.89
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	40	\$12.60	\$15.16	\$15.08	\$16.45
Office Clerks, General	43-9061	1,650	\$12.75	\$18.28	\$17.97	\$21.06
Office Machine Operators, Except Computer	43-9071	30	\$10.76	\$15.83	\$15.95	\$18.38
Office and Administrative Support Workers, All Other	43-9199	390	\$8.81	\$14.01	\$14.63	\$16.61
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>100</b>	<b>\$11.67</b>	<b>\$16.84</b>	<b>\$16.79</b>	<b>\$19.43</b>
Logging Equipment Operators	45-4022	40	\$17.07	\$18.71	\$18.48	\$19.52

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New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>2,290</b>	<b>\$14.70</b>	<b>\$21.38</b>	<b>\$20.15</b>	<b>\$24.71</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	370	\$21.06	\$28.76	\$26.98	\$32.62
Carpenters	47-2031	250	\$16.28	\$20.37	\$19.41	\$22.40
Carpet Installers	47-2041	NP	\$17.34	\$19.27	\$18.25	\$20.23
Construction Laborers	47-2061	350	\$11.76	\$15.59	\$15.13	\$17.52
Paving, Surfacing, and Tamping Equipment Operators	47-2071	NP	\$16.55	\$18.02	\$18.03	\$18.75
Operating Engineers and Other Construction Equipment Operators	47-2073	70	\$19.68	\$22.43	\$21.98	\$23.80
Electricians	47-2111	140	\$17.12	\$24.45	\$26.10	\$28.12
Painters, Construction and Maintenance	47-2141	200	\$16.41	\$18.64	\$18.29	\$19.76
Plumbers, Pipefitters, and Steamfitters	47-2152	120	\$17.80	\$23.97	\$25.27	\$27.05
Sheet Metal Workers	47-2211	NP	\$15.19	\$20.66	\$20.78	\$23.39
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015	30	\$12.57	\$17.81	\$18.42	\$20.42
Construction and Building Inspectors	47-4011	50	\$18.39	\$26.78	\$27.38	\$30.97
Highway Maintenance Workers	47-4051	220	\$13.13	\$17.44	\$17.04	\$19.59
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	30	\$8.64	\$13.91	\$13.49	\$16.54
Construction and Related Workers, All Other	47-4099	70	\$18.32	\$31.34	\$31.35	\$37.86
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>2,710</b>	<b>\$15.22</b>	<b>\$22.92</b>	<b>\$22.07</b>	<b>\$26.77</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	250	\$22.22	\$29.87	\$29.30	\$33.69
Computer, Automated Teller, and Office Machine Repairers	49-2011	30	\$11.56	\$18.19	\$15.12	\$21.51
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	30	\$20.92	\$26.01	\$23.78	\$28.56
Automotive Body and Related Repairers	49-3021	180	\$14.66	\$18.38	\$17.87	\$20.24
Automotive Service Technicians and Mechanics	49-3023	480	\$15.34	\$23.68	\$22.98	\$27.85
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	110	\$19.05	\$23.43	\$23.62	\$25.63
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	60	\$18.65	\$22.64	\$22.57	\$24.63
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	70	\$16.46	\$17.89	\$17.57	\$18.60
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	NP	\$17.15	\$23.66	\$21.66	\$26.90
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	70	\$19.75	\$23.43	\$23.33	\$25.27
Industrial Machinery Mechanics	49-9041	330	\$20.68	\$27.64	\$27.12	\$31.12
Electrical Power-Line Installers and Repairers	49-9051	40	\$28.56	\$37.57	\$39.60	\$42.07
Maintenance and Repair Workers, General	49-9071	550	\$13.47	\$18.40	\$18.60	\$20.87

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New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
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Helpers--Installation, Maintenance, and Repair Workers	49-9098	120	\$11.09	\$15.10	\$15.11	\$17.12
Installation, Maintenance, and Repair Workers, All Other	49-9099	40	\$18.07	\$22.46	\$21.92	\$24.64
<b>Production Occupations</b>	<b>51-0000</b>	<b>3,550</b>	<b>\$11.92</b>	<b>\$18.11</b>	<b>\$17.09</b>	<b>\$21.19</b>
First-Line Supervisors of Production and Operating Workers	51-1011	260	\$18.84	\$26.49	\$25.66	\$30.31
Electrical and Electronic Equipment Assemblers	51-2022	NP	\$10.05	\$12.31	\$11.46	\$13.44
Electromechanical Equipment Assemblers	51-2023	120	\$12.44	\$15.67	\$15.38	\$17.28
Structural Metal Fabricators and Fitters	51-2041	40	\$20.36	\$24.55	\$22.67	\$26.65
Team Assemblers	51-2092	210	\$9.75	\$14.33	\$14.41	\$16.63
Assemblers and Fabricators, All Other	51-2099	50	\$12.19	\$17.95	\$15.20	\$20.82
Bakers	51-3011	50	\$8.47	\$9.82	\$9.45	\$10.49
Butchers and Meat Cutters	51-3021	50	#	#	#	#
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	30	\$16.14	\$20.70	\$19.34	\$22.97
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	50	\$12.05	\$18.03	\$19.25	\$21.03
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	NP	\$11.98	\$18.44	\$18.62	\$21.66
Machinists	51-4041	200	\$16.54	\$19.73	\$18.81	\$21.34
Welders, Cutters, Solderers, and Brazers	51-4121	240	\$14.96	\$19.23	\$18.25	\$21.37
Printing Press Operators	51-5112	60	\$13.23	\$18.93	\$20.29	\$21.78
Print Binding and Finishing Workers	51-5113	40	\$10.95	\$14.71	\$15.37	\$16.60
Laundry and Dry-Cleaning Workers	51-6011	40	\$10.19	\$12.42	\$12.47	\$13.54
Cabinetmakers and Bench Carpenters	51-7011	60	\$13.08	\$16.57	\$15.39	\$18.33
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	80	\$12.13	\$15.50	\$14.74	\$17.18
Water and Wastewater Treatment Plant and System Operators	51-8031	90	\$16.98	\$22.93	\$22.44	\$25.90
Plant and System Operators, All Other	51-8099	NP	\$26.96	\$27.43	\$27.85	\$27.66
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	190	\$13.88	\$19.56	\$18.39	\$22.40
Photographic Process Workers and Processing Machine Operators	51-9151	NP	\$10.93	\$11.40	\$11.26	\$11.65
Helpers--Production Workers	51-9198	40	\$10.99	\$12.15	\$11.86	\$12.74
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>3,310</b>	<b>\$10.80</b>	<b>\$17.42</b>	<b>\$16.59</b>	<b>\$20.74</b>
First-Line Supervisors of Helpers, Laborers, and Material Movers,	53-1021	60	\$16.04	\$23.81	\$25.45	\$27.69
First-Line Supervisors of Transportation and Material-Moving Machine and Vehical Operators	53-1031	70	\$19.72	\$28.05	\$28.41	\$32.21

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New Hampshire Occupational Employment & Wages - 2016

Greater Concord Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Bus Drivers, School or Special Client	53-3022	280	\$12.12	\$15.55	\$16.58	\$17.27
Driver/Sales Workers	53-3031	430	\$17.04	\$23.16	\$23.33	\$26.23
Heavy and Tractor-Trailer Truck Drivers	53-3032	640	\$16.60	\$21.26	\$19.51	\$23.59
Light Truck or Delivery Services Drivers	53-3033	380	\$9.41	\$12.39	\$12.06	\$13.88
Taxi Drivers and Chauffeurs	53-3041	80	\$10.18	\$12.28	\$11.47	\$13.33
Motor Vehicle Operators, All Other	53-3099	30	\$9.88	\$15.81	\$15.10	\$18.77
Parking Lot Attendants	53-6021	30	\$8.56	\$10.29	\$9.98	\$11.14
Excavating and Loading Machine and Dragline Operators	53-7032	70	\$16.01	\$19.15	\$18.46	\$20.71
Industrial Truck and Tractor Operators	53-7051	180	\$11.74	\$16.69	\$16.49	\$19.16
Cleaners of Vehicles and Equipment	53-7061	90	\$9.22	\$11.41	\$11.24	\$12.50
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	520	\$9.16	\$12.72	\$12.01	\$14.49
Packers and Packagers, Hand	53-7064	80	\$9.24	\$12.86	\$11.62	\$14.67
Refuse and Recyclable Material Collectors	53-7081	130	\$13.12	\$18.56	\$19.96	\$21.29
Material Moving Workers, All Other	53-7199	100	\$11.45	\$11.84	\$11.58	\$12.04

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New Hampshire Occupational Employment & Wages - 2016

Hampstead-Seabrook Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>18,620</b>	<b>\$10.07</b>	<b>\$21.49</b>	<b>\$16.91</b>	<b>\$27.20</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>860</b>	<b>\$25.79</b>	<b>\$51.44</b>	<b>\$46.47</b>	<b>\$64.28</b>
Chief Executives	11-1011	70	\$61.88	\$72.86	\$70.87	\$78.36
General and Operations Managers	11-1021	390	\$29.69	\$59.88	\$54.21	\$74.98
Legislators	11-1031	30	\$17,481	\$18,096	\$18,194	\$18,403
Financial Managers	11-3031	50	\$32.72	\$45.80	\$40.23	\$52.32
Construction Managers	11-9021	30	\$26.17	\$38.31	\$39.62	\$44.39
Education Administrators, Elementary and Secondary School	11-9032	60	\$69,884	\$95,354	\$95,489	\$108,090
Architectural and Engineering Managers	11-9041	30	\$47.70	\$64.39	\$67.81	\$72.74
Food Service Managers	11-9051	30	\$18.46	\$26.59	\$24.78	\$30.66
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>470</b>	<b>\$19.44</b>	<b>\$35.44</b>	<b>\$30.32</b>	<b>\$43.45</b>
Cost Estimators	13-1051	40	\$23.08	\$39.13	\$34.99	\$47.15
Business Operations Specialists, All Other	13-1199	80	\$18.67	\$31.44	\$28.89	\$37.82
Accountants and Auditors	13-2011	100	\$26.34	\$41.16	\$32.84	\$48.56
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>140</b>	<b>\$19.93</b>	<b>\$31.47</b>	<b>\$28.70</b>	<b>\$37.24</b>
Computer Programmers	15-1131	NP	\$21.32	\$31.41	\$24.74	\$36.45
Computer User Support Specialists	15-1151	30	\$18.16	\$24.34	\$26.28	\$27.44
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>310</b>	<b>\$24.19</b>	<b>\$46.27</b>	<b>\$37.41</b>	<b>\$57.31</b>
Electrical Engineers	17-2071	40	\$32.66	\$43.66	\$43.23	\$49.15
Mechanical Drafters	17-3013	NP	\$35.76	\$38.00	\$36.56	\$39.11
Electrical and Electronics Engineering Technicians	17-3023	NP	\$19.46	\$25.54	\$24.03	\$28.58
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>NP</b>	<b>\$22.97</b>	<b>\$34.89</b>	<b>\$34.01</b>	<b>\$40.84</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>70</b>	<b>\$13.41</b>	<b>\$22.16</b>	<b>\$19.34</b>	<b>\$26.54</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	NP	\$14.95	\$27.04	\$28.87	\$33.10
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,410</b>	<b>\$12.12</b>	<b>\$22.61</b>	<b>\$22.62</b>	<b>\$27.86</b>
Preschool Teachers, Except Special Education	25-2011	120	\$10.49	\$12.93	\$12.43	\$14.15
Kindergarten Teachers, Except Special Education	25-2012	30	\$29,721	\$50,684	\$46,231	\$61,166
Elementary School Teachers, Except Special Education	25-2021	220	\$44,502	\$58,554	\$58,830	\$65,580
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	130	\$49,585	\$61,336	\$61,750	\$67,211

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Hampstead-Seabrook Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Special Education Teachers, Kindergarten and Elementary School	25-2052	30	\$30,454	\$51,254	\$53,665	\$61,654
Librarians	25-4021	40	\$17.81	\$24.17	\$23.38	\$27.35
Library Technicians	25-4031	40	\$10.84	\$14.24	\$13.51	\$15.94
Teacher Assistants	25-9041	230	\$25,982	\$31,466	\$31,527	\$34,206
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>230</b>	<b>\$14.50</b>	<b>\$17.58</b>	<b>\$17.29</b>	<b>\$19.11</b>
Coaches and Scouts	27-2022	40	\$17,311	\$32,050	\$29,794	\$39,418
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>380</b>	<b>\$17.82</b>	<b>\$33.61</b>	<b>\$29.22</b>	<b>\$41.51</b>
Pharmacists	29-1051	30	\$61.99	\$67.43	\$70.43	\$70.16
Registered Nurses	29-1141	NP	\$23.88	\$27.84	\$27.90	\$29.82
Dental Hygienists	29-2021	40	\$37.24	\$46.26	\$46.00	\$50.77
Pharmacy Technicians	29-2052	30	\$10.70	\$12.12	\$11.40	\$12.82
Veterinary Technologists and Technicians	29-2056	40	\$13.28	\$17.23	\$17.02	\$19.20
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>360</b>	<b>\$12.04</b>	<b>\$16.19</b>	<b>\$15.43</b>	<b>\$18.27</b>
Dental Assistants	31-9091	40	\$20.02	\$25.02	\$24.77	\$27.52
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>620</b>	<b>\$17.42</b>	<b>\$25.64</b>	<b>\$25.75</b>	<b>\$29.75</b>
First-Line Supervisors of Protective Service Workers, All Other	33-1099	70	\$26.07	\$38.56	\$42.76	\$44.80
Firefighters	33-2011	30	\$20.98	\$25.03	\$24.72	\$27.05
Police and Sheriff's Patrol Officers	33-3051	140	\$18.52	\$23.12	\$23.29	\$25.42
Security Guards	33-9032	320	\$16.60	\$23.59	\$25.64	\$27.08
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,630</b>	<b>\$8.43</b>	<b>\$12.27</b>	<b>\$10.67</b>	<b>\$14.20</b>
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	80	\$13.47	\$19.56	\$20.25	\$22.61
Cooks, Restaurant	35-2014	NP	\$9.13	\$13.91	\$15.29	\$16.31
Cooks, Short Order	35-2015	60	\$9.45	\$11.41	\$11.02	\$12.39
Food Preparation Workers	35-2021	150	\$8.41	\$10.72	\$9.57	\$11.87
Bartenders	35-3011	80	\$8.41	\$12.31	\$9.61	\$14.27
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	340	\$8.42	\$9.64	\$9.26	\$10.24
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	NP	\$8.43	\$11.88	\$9.70	\$13.60

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Waiters and Waitresses	35-3031	310	\$8.44	\$13.49	\$12.77	\$16.00
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	80	\$8.48	\$9.86	\$9.65	\$10.54
Dishwashers	35-9021	70	\$8.41	\$10.23	\$10.15	\$11.14
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	30	\$8.44	\$9.42	\$9.15	\$9.90
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>630</b>	<b>\$9.77</b>	<b>\$15.67</b>	<b>\$13.91</b>	<b>\$18.62</b>
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	NP	\$17.20	\$17.70	\$17.58	\$17.95
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	270	\$8.86	\$13.32	\$12.94	\$15.55
Maids and Housekeeping Cleaners	37-2012	50	\$9.47	\$12.44	\$11.84	\$13.92
Landscaping and Groundskeeping Workers	37-3011	250	\$10.94	\$18.29	\$14.18	\$21.95
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>520</b>	<b>\$8.44</b>	<b>\$11.56</b>	<b>\$10.73</b>	<b>\$13.12</b>
Hairdressers, Hairstylists, and Cosmetologists	39-5012	70	\$8.48	\$9.98	\$10.01	\$10.73
Manicurists and Pedicurists	39-5092	NP	\$8.43	\$11.98	\$9.43	\$13.76
Childcare Workers	39-9011	120	\$8.43	\$9.61	\$9.45	\$10.19
Personal Care Aides	39-9021	120	\$10.73	\$13.70	\$13.27	\$15.20
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>3,670</b>	<b>\$8.51</b>	<b>\$20.07</b>	<b>\$11.79</b>	<b>\$25.85</b>
First-Line Supervisors of Retail Sales Workers	41-1011	440	\$13.25	\$26.82	\$20.34	\$33.60
First-Line Supervisors of Non-Retail Sales Workers	41-1012	NP	#	\$143.26	#	#
Cashiers	41-2011	1,250	\$8.48	\$9.87	\$9.29	\$10.56
Counter and Rental Clerks	41-2021	60	\$9.85	\$17.26	\$15.62	\$20.97
Parts Salespersons	41-2022	30	\$12.35	\$14.97	\$15.12	\$16.28
Retail Salespersons	41-2031	1,400	\$8.53	\$14.37	\$11.47	\$17.28
Sales Representatives, Services, All Other	41-3099	60	\$20.97	\$62.54	\$29.49	\$83.32
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	NP	\$33.62	\$68.59	\$83.91	\$86.08
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	250	\$22.07	\$42.02	\$38.91	\$52.00
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>3,160</b>	<b>\$10.52</b>	<b>\$16.91</b>	<b>\$15.87</b>	<b>\$20.11</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	170	\$14.03	\$22.76	\$22.56	\$27.11
Billing and Posting Clerks and Machine Operators	43-3021	40	\$12.94	\$16.79	\$16.51	\$18.72

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Bookkeeping, Accounting, and Auditing Clerks	43-3031	300	\$13.20	\$19.39	\$19.70	\$22.48
Payroll and Timekeeping Clerks	43-3051	NP	\$24.10	\$31.40	\$33.26	\$35.05
Tellers	43-3071	70	\$11.69	\$15.69	\$14.60	\$17.69
Customer Service Representatives	43-4051	150	\$10.13	\$13.92	\$13.16	\$15.81
Library Assistants, Clerical	43-4121	50	\$8.51	\$11.06	\$10.87	\$12.34
Receptionists and Information Clerks	43-4171	130	\$9.11	\$13.11	\$12.35	\$15.11
Postal Service Clerks	43-5051	30	\$18.80	\$25.44	\$28.15	\$28.74
Postal Service Mail Carriers	43-5052	90	\$17.87	\$24.01	\$23.78	\$27.07
Shipping, Receiving, and Traffic Clerks	43-5071	90	\$13.09	\$18.71	\$18.49	\$21.51
Stock Clerks and Order Fillers	43-5081	740	\$8.74	\$12.76	\$12.35	\$14.77
Executive Secretaries and Executive Administrative Assistants	43-6011	NP	\$24.98	\$31.20	\$32.19	\$34.31
Legal Secretaries	43-6012	30	\$13.87	\$15.22	\$14.72	\$15.90
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	460	\$11.21	\$16.11	\$16.35	\$18.55
Office Clerks, General	43-9061	420	\$12.69	\$18.08	\$17.74	\$20.78
Office and Administrative Support Workers, All Other	43-9199	NP	\$9.30	\$15.41	\$15.95	\$18.46
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,060</b>	<b>\$14.53</b>	<b>\$20.83</b>	<b>\$18.68</b>	<b>\$23.99</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	50	\$20.86	\$30.23	\$29.97	\$34.91
Carpenters	47-2031	190	\$14.83	\$17.50	\$17.41	\$18.82
Construction Laborers	47-2061	180	\$12.44	\$15.94	\$16.39	\$17.69
Operating Engineers and Other Construction Equipment Operators	47-2073	80	\$18.90	\$25.12	\$26.63	\$28.24
Electricians	47-2111	100	\$18.55	\$27.42	\$28.18	\$31.86
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$17.24	\$24.70	\$24.98	\$28.42
Highway Maintenance Workers	47-4051	60	\$13.61	\$16.66	\$16.59	\$18.20
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>970</b>	<b>\$14.53</b>	<b>\$22.29</b>	<b>\$19.88</b>	<b>\$26.17</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	50	\$31.03	\$40.83	\$36.66	\$45.74
Automotive Body and Related Repairers	49-3021	40	\$12.39	\$18.53	\$20.05	\$21.61
Automotive Service Technicians and Mechanics	49-3023	170	\$16.11	\$19.18	\$18.48	\$20.72
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	NP	\$16.91	\$20.99	\$20.79	\$23.03
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	40	\$11.64	\$15.25	\$13.94	\$17.05
Maintenance and Repair Workers, General	49-9071	150	\$15.90	\$19.00	\$18.19	\$20.55

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New Hampshire Occupational Employment & Wages - 2016

Hampstead-Seabrook Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Installation, Maintenance, and Repair Workers, All Other	49-9099	70	\$13.04	\$17.55	\$15.79	\$19.81
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,270</b>	<b>\$12.95</b>	<b>\$21.12</b>	<b>\$19.44</b>	<b>\$25.20</b>
First-Line Supervisors of Production and Operating Workers	51-1011	110	\$22.51	\$31.06	\$29.10	\$35.34
Electrical and Electronic Equipment Assemblers	51-2022	70	\$12.80	\$16.51	\$15.25	\$18.36
Team Assemblers	51-2092	160	\$10.54	\$14.65	\$15.82	\$16.71
Butchers and Meat Cutters	51-3021	50	\$13.48	\$19.53	\$20.02	\$22.55
Food Batchmakers	51-3092	NP	\$10.66	\$11.89	\$11.75	\$12.49
Machinists	51-4041	120	\$14.57	\$21.06	\$21.19	\$24.30
Tool and Die Makers	51-4111	NP	\$19.17	\$22.86	\$22.49	\$24.70
Welders, Cutters, Solderers, and Brazers	51-4121	30	\$14.54	\$21.41	\$20.76	\$24.85
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	50	\$16.17	\$21.23	\$20.87	\$23.75
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>760</b>	<b>\$10.30</b>	<b>\$16.08</b>	<b>\$14.71</b>	<b>\$18.97</b>
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	30	\$25.04	\$28.08	\$28.35	\$29.60
Driver/Sales Workers	53-3031	NP	\$8.59	\$10.51	\$9.09	\$11.47
Heavy and Tractor-Trailer Truck Drivers	53-3032	270	\$14.86	\$18.98	\$18.35	\$21.03
Light Truck or Delivery Services Drivers	53-3033	60	\$9.25	\$12.46	\$11.86	\$14.06
Industrial Truck and Tractor Operators	53-7051	40	\$9.36	\$14.60	\$12.12	\$17.23
Cleaners of Vehicles and Equipment	53-7061	30	\$10.07	\$11.39	\$11.28	\$12.03
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	140	\$10.41	\$12.99	\$13.05	\$14.28

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New Hampshire Occupational Employment & Wages - 2016

Keene Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>25,070</b>	<b>\$10.40</b>	<b>\$22.53</b>	<b>\$17.74</b>	<b>\$28.61</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,520</b>	<b>\$25.53</b>	<b>\$50.87</b>	<b>\$44.34</b>	<b>\$63.54</b>
Chief Executives	11-1011	30	\$42.68	\$75.62	\$57.77	\$92.09
General and Operations Managers	11-1021	350	\$32.04	\$61.69	\$48.30	\$76.51
Legislators	11-1031	30	\$17,181	\$17,187	\$17,638	\$17,190
Marketing Managers	11-2021	NP	\$21.91	\$44.20	\$47.22	\$55.34
Sales Managers	11-2022	100	\$50.78	\$71.06	\$69.76	\$81.20
Administrative Services Managers	11-3011	40	\$25.54	\$35.42	\$35.00	\$40.37
Computer and Information Systems Managers	11-3021	80	\$36.24	\$53.16	\$46.44	\$61.62
Financial Managers	11-3031	130	\$30.23	\$51.66	\$44.92	\$62.38
Industrial Production Managers	11-3051	30	\$35.86	\$53.02	\$54.98	\$61.59
Human Resources Managers	11-3121	50	\$23.27	\$37.40	\$35.18	\$44.46
Construction Managers	11-9021	60	\$26.29	\$35.78	\$30.01	\$40.54
Education Administrators, Elementary and Secondary School	11-9032	50	\$59,292	\$79,075	\$81,981	\$88,967
Architectural and Engineering Managers	11-9041	40	\$39.68	\$55.53	\$56.92	\$63.46
Food Service Managers	11-9051	40	\$21.77	\$26.25	\$25.66	\$28.48
Medical and Health Services Managers	11-9111	40	\$33.05	\$54.12	\$51.76	\$64.65
Social and Community Service Managers	11-9151	60	\$21.50	\$29.89	\$31.63	\$34.07
Managers, All Other	11-9199	150	\$33.55	\$65.42	\$53.75	\$81.36
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>1,350</b>	<b>\$20.69</b>	<b>\$33.62</b>	<b>\$30.97</b>	<b>\$40.09</b>
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	80	\$21.71	\$28.66	\$27.21	\$32.13
Claims Adjusters, Examiners, and Investigators	13-1031	230	\$27.70	\$36.72	\$35.97	\$41.23
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	30	\$18.79	\$36.99	\$33.46	\$46.08
Cost Estimators	13-1051	30	\$22.11	\$36.95	\$37.97	\$44.37
Human Resources Specialists	13-1071	70	\$20.50	\$29.65	\$27.20	\$34.23
Management Analysts	13-1111	130	\$30.28	\$41.82	\$40.95	\$47.59
Fundraisers	13-1131	30	\$10.59	\$18.64	\$17.03	\$22.66
Training and Development Specialists	13-1151	50	\$22.33	\$34.88	\$38.54	\$41.16
Market Research Analysts and Marketing Specialists	13-1161	40	\$20.57	\$33.25	\$29.37	\$39.59
Business Operations Specialists, All Other	13-1199	150	\$19.40	\$28.37	\$27.34	\$32.85
Accountants and Auditors	13-2011	220	\$20.53	\$30.94	\$28.51	\$36.14
Insurance Underwriters	13-2053	NP	\$26.95	\$40.57	\$41.03	\$47.38
Financial Specialists, All Other	13-2099	30	\$18.69	\$27.52	\$23.78	\$31.93

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New Hampshire Occupational Employment & Wages - 2016

Keene Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>560</b>	<b>\$24.62</b>	<b>\$36.87</b>	<b>\$33.81</b>	<b>\$42.98</b>
Computer Programmers	15-1131	30	\$25.19	\$28.25	\$27.79	\$29.77
Software Developers, Applications	15-1132	120	\$30.30	\$45.58	\$42.68	\$53.23
Network and Computer Systems Administrators	15-1142	50	\$25.45	\$33.20	\$33.73	\$37.08
Computer User Support Specialists	15-1151	100	\$18.76	\$26.21	\$24.63	\$29.93
Operations Research Analysts	15-2031	NP	\$28.33	\$40.31	\$41.64	\$46.31
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>400</b>	<b>\$23.66</b>	<b>\$35.42</b>	<b>\$34.39</b>	<b>\$41.29</b>
Electrical Engineers	17-2071	30	\$27.84	\$38.08	\$34.94	\$43.20
Industrial Engineers	17-2112	70	\$31.59	\$36.85	\$36.67	\$39.48
Mechanical Engineers	17-2141	50	\$31.13	\$41.88	\$39.01	\$47.27
Engineers, All Other	17-2199	70	\$30.05	\$40.28	\$40.26	\$45.40
Industrial Engineering Technicians	17-3026	30	\$22.02	\$30.34	\$26.74	\$34.49
Engineering Technicians, Except Drafters, All Other	17-3029	30	\$16.77	\$22.05	\$20.14	\$24.69
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>90</b>	<b>\$19.03</b>	<b>\$32.37</b>	<b>\$30.87</b>	<b>\$39.04</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>430</b>	<b>\$13.51</b>	<b>\$22.78</b>	<b>\$20.51</b>	<b>\$27.42</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	40	\$24.85	\$27.78	\$27.64	\$29.24
Child, Family, and School Social Workers	21-1021	40	\$16.61	\$21.38	\$21.42	\$23.75
Mental Health and Substance Abuse Social Workers	21-1023	NP	\$25.78	\$44.28	\$51.37	\$53.53
Social and Human Service Assistants	21-1093	140	\$10.74	\$15.40	\$15.13	\$17.74
Community and Social Service Specialists, All Other	21-1099	40	\$14.80	\$20.47	\$19.13	\$23.30
<b>Legal Occupations</b>	<b>23-0000</b>	<b>120</b>	<b>\$19.14</b>	<b>\$37.40</b>	<b>\$30.63</b>	<b>\$46.53</b>
Lawyers	23-1011	60	\$33.42	\$52.37	\$41.11	\$61.85
Paralegals and Legal Assistants	23-2011	50	\$17.17	\$22.06	\$21.37	\$24.50
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>2,140</b>	<b>\$12.96</b>	<b>\$23.59</b>	<b>\$22.65</b>	<b>\$28.90</b>
Preschool Teachers, Except Special Education	25-2011	150	\$10.65	\$13.91	\$11.93	\$15.54
Kindergarten Teachers, Except Special Education	25-2012	30	\$34,944	\$47,649	\$46,951	\$54,002
Elementary School Teachers, Except Special Education	25-2021	230	\$38,385	\$51,021	\$51,043	\$57,339
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	160	\$38,457	\$51,839	\$52,833	\$58,531
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	230	\$39,602	\$52,561	\$54,662	\$59,041
Special Education Teachers, Kindergarten and Elementary School	25-2052	40	\$33,622	\$51,187	\$53,510	\$59,970

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New Hampshire Occupational Employment & Wages - 2016

Keene Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Special Education Teachers, Secondary School	25-2054	30	\$44,335	\$55,700	\$57,410	\$61,383
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	240	\$26,411	\$30,358	\$28,710	\$32,330
Substitute Teachers	25-3098	30	\$10.31	\$10.74	\$10.94	\$10.96
Librarians	25-4021	60	\$17.55	\$26.77	\$26.02	\$31.38
Instructional Coordinators	25-9031	30	\$20.13	\$28.03	\$26.56	\$31.98
Teacher Assistants	25-9041	320	\$20,309	\$29,970	\$29,915	\$34,800
Education, Training, and Library Workers, All Other	25-9099	40	\$12.25	\$17.18	\$15.14	\$19.64
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>530</b>	<b>\$8.66</b>	<b>\$16.77</b>	<b>\$12.50</b>	<b>\$20.82</b>
Public Relations Specialists	27-3031	30	\$20.73	\$25.50	\$24.87	\$27.89
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>1,330</b>	<b>\$20.41</b>	<b>\$42.56</b>	<b>\$32.11</b>	<b>\$53.63</b>
Physicians and Surgeons, All Other	29-1069	90	#	\$134.37	#	#
Occupational Therapists	29-1122	50	\$28.65	\$34.56	\$35.01	\$37.51
Physical Therapists	29-1123	80	\$33.48	\$38.39	\$38.53	\$40.84
Speech-Language Pathologists	29-1127	30	\$29.12	\$38.31	\$40.43	\$42.90
Registered Nurses	29-1141	430	\$25.46	\$31.62	\$30.39	\$34.70
Dental Hygienists	29-2021	50	\$33.98	\$40.99	\$41.89	\$44.49
Pharmacy Technicians	29-2052	50	\$10.05	\$13.37	\$12.66	\$15.04
Surgical Technologists	29-2055	NP	\$18.40	\$24.96	\$27.25	\$28.25
Veterinary Technologists and Technicians	29-2056	30	\$15.83	\$19.12	\$19.60	\$20.77
Medical Records and Health Information Technicians	29-2071	40	\$13.40	\$16.65	\$15.66	\$18.27
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>500</b>	<b>\$12.39</b>	<b>\$16.19</b>	<b>\$14.62</b>	<b>\$18.09</b>
Nursing Assistants	31-1014	250	\$11.47	\$13.46	\$13.38	\$14.46
Medical Transcriptionists	31-9094	NP	\$13.35	\$16.94	\$16.74	\$18.73
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>400</b>	<b>\$13.54</b>	<b>\$22.42</b>	<b>\$22.85</b>	<b>\$26.86</b>
First-Line Supervisors of Police and Detectives	33-1012	30	\$26.36	\$33.44	\$34.64	\$36.98
Police and Sheriff's Patrol Officers	33-3051	100	\$19.06	\$25.59	\$26.20	\$28.85
Crossing Guards	33-9091	40	\$10.71	\$11.85	\$11.40	\$12.42
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,850</b>	<b>\$8.42</b>	<b>\$11.45</b>	<b>\$10.36</b>	<b>\$12.96</b>
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	80	\$14.57	\$18.21	\$17.86	\$20.04

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New Hampshire Occupational Employment & Wages - 2016

Keene Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Cooks, Institution and Cafeteria	35-2012	80	\$11.59	\$13.61	\$13.55	\$14.62
Cooks, Restaurant	35-2014	NP	\$9.89	\$12.51	\$12.23	\$13.81
Food Preparation Workers	35-2021	240	\$8.43	\$10.85	\$10.71	\$12.07
Bartenders	35-3011	80	\$8.39	\$10.41	\$9.32	\$11.43
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	490	\$8.45	\$9.79	\$9.43	\$10.47
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	40	\$8.39	\$9.68	\$9.21	\$10.32
Waiters and Waitresses	35-3031	350	\$8.42	\$13.10	\$10.22	\$15.44
Food Servers, Nonrestaurant	35-3041	30	\$8.45	\$9.66	\$9.26	\$10.25
Dishwashers	35-9021	60	\$8.45	\$9.74	\$9.61	\$10.38
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	NP	\$8.44	\$9.33	\$9.06	\$9.77
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>750</b>	<b>\$9.16</b>	<b>\$12.91</b>	<b>\$11.79</b>	<b>\$14.79</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	40	\$12.16	\$16.91	\$16.56	\$19.27
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	400	\$8.96	\$12.57	\$11.93	\$14.38
Maids and Housekeeping Cleaners	37-2012	180	\$8.40	\$10.18	\$10.35	\$11.08
Landscaping and Groundskeeping Workers	37-3011	120	\$10.64	\$15.66	\$14.59	\$18.17
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>1,000</b>	<b>\$8.50</b>	<b>\$11.64</b>	<b>\$10.79</b>	<b>\$13.22</b>
First-Line Supervisors of Personal Service Workers	39-1021	50	\$8.46	\$13.72	\$14.15	\$16.36
Nonfarm Animal Caretakers	39-2021	50	\$8.62	\$11.04	\$10.92	\$12.25
Hairdressers, Hairstylists, and Cosmetologists	39-5012	NP	\$8.93	\$13.33	\$11.92	\$15.53
Childcare Workers	39-9011	140	\$8.45	\$9.32	\$9.04	\$9.75
Personal Care Aides	39-9021	460	\$10.15	\$11.09	\$11.08	\$11.56
Fitness Trainers and Aerobics Instructors	39-9031	50	\$9.92	\$18.07	\$20.54	\$22.14
Recreation Workers	39-9032	60	\$8.46	\$14.27	\$12.08	\$17.17
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>2,880</b>	<b>\$8.63</b>	<b>\$17.49</b>	<b>\$12.09</b>	<b>\$21.93</b>
First-Line Supervisors of Retail Sales Workers	41-1011	280	\$13.94	\$21.39	\$18.56	\$25.11
First-Line Supervisors of Non-Retail Sales Workers	41-1012	40	\$39.21	\$59.41	\$50.65	\$69.50
Cashiers	41-2011	660	\$8.45	\$10.01	\$9.37	\$10.80
Counter and Rental Clerks	41-2021	120	\$8.85	\$13.84	\$11.68	\$16.34
Parts Salespersons	41-2022	80	\$12.09	\$16.48	\$16.88	\$18.68
Retail Salespersons	41-2031	1,150	\$8.48	\$12.91	\$10.82	\$15.12

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New Hampshire Occupational Employment & Wages - 2016

Keene Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Insurance Sales Agents	41-3021	60	\$21.86	\$34.81	\$35.14	\$41.29
Sales Representatives, Services, All Other	41-3099	50	\$13.80	\$37.40	\$35.43	\$49.21
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	NP	\$15.77	\$37.83	\$33.65	\$48.87
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	260	\$19.74	\$28.07	\$26.79	\$32.23
Sales and Related Workers, All Other	41-9099	40	\$9.50	\$15.83	\$12.28	\$19.00
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>4,230</b>	<b>\$11.12</b>	<b>\$17.74</b>	<b>\$16.79</b>	<b>\$21.04</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	280	\$18.14	\$29.78	\$27.10	\$35.61
Switchboard Operators, Including Answering Service	43-2011	30	\$8.79	\$13.38	\$13.77	\$15.68
Billing and Posting Clerks and Machine Operators	43-3021	80	\$14.81	\$18.19	\$18.22	\$19.88
Bookkeeping, Accounting, and Auditing Clerks	43-3031	330	\$14.63	\$19.78	\$19.05	\$22.34
Procurement Clerks	43-3061	NP	\$8.65	\$13.61	\$11.66	\$16.10
Tellers	43-3071	100	\$10.75	\$13.88	\$13.90	\$15.45
Customer Service Representatives	43-4051	390	\$13.74	\$19.36	\$18.83	\$22.18
Eligibility Interviewers, Government Programs	43-4061	30	\$14.74	\$21.20	\$21.91	\$24.44
Interviewers, Except Eligibility and Loan	43-4111	70	\$13.42	\$16.60	\$15.55	\$18.20
Library Assistants, Clerical	43-4121	30	\$9.53	\$12.44	\$12.35	\$13.89
New Accounts Clerks	43-4141	30	\$14.00	\$14.96	\$14.72	\$15.45
Order Clerks	43-4151	50	\$10.47	\$15.27	\$14.21	\$17.67
Receptionists and Information Clerks	43-4171	240	\$10.34	\$14.07	\$13.44	\$15.93
Information and Record Clerks, All Other	43-4199	30	\$8.36	\$12.17	\$12.35	\$14.08
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$17.20	\$20.88	\$20.89	\$22.71
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$14.17	\$19.00	\$17.57	\$21.42
Postal Service Mail Carriers	43-5052	50	\$18.66	\$25.44	\$28.40	\$28.83
Production, Planning, and Expediting Clerks	43-5061	40	\$18.01	\$24.15	\$23.59	\$27.22
Shipping, Receiving, and Traffic Clerks	43-5071	100	\$11.55	\$15.18	\$14.79	\$16.99
Stock Clerks and Order Fillers	43-5081	570	\$8.43	\$11.53	\$10.73	\$13.09
Executive Secretaries and Executive Administrative Assistants	43-6011	60	\$19.39	\$25.29	\$24.93	\$28.24
Legal Secretaries	43-6012	30	\$14.39	\$18.78	\$19.23	\$20.98
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	430	\$12.22	\$16.89	\$16.69	\$19.22
Office Clerks, General	43-9061	530	\$12.01	\$17.19	\$16.97	\$19.78
Office and Administrative Support Workers, All Other	43-9199	140	\$9.95	\$16.49	\$15.92	\$19.76

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New Hampshire Occupational Employment & Wages - 2016

Keene Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>50</b>	<b>\$13.20</b>	<b>\$16.77</b>	<b>\$15.90</b>	<b>\$18.56</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>880</b>	<b>\$13.98</b>	<b>\$20.11</b>	<b>\$19.47</b>	<b>\$23.18</b>
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	120	\$20.63	\$26.83	\$24.88	\$29.92
Carpenters	47-2031	NP	\$15.02	\$20.09	\$20.04	\$22.62
Construction Laborers	47-2061	70	\$11.35	\$14.87	\$15.11	\$16.64
Operating Engineers and Other Construction Equipment Operators	47-2073	30	\$18.95	\$21.00	\$21.48	\$22.01
Electricians	47-2111	80	\$15.91	\$21.05	\$21.65	\$23.62
Painters, Construction and Maintenance	47-2141	100	\$13.87	\$16.20	\$16.37	\$17.37
Plumbers, Pipefitters, and Steamfitters	47-2152	NP	\$21.94	\$26.63	\$26.39	\$28.97
Highway Maintenance Workers	47-4051	100	\$11.10	\$16.00	\$15.84	\$18.43
Earth Drillers, Except Oil and Gas	47-5021	NP	\$19.19	\$21.24	\$21.59	\$22.27
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>880</b>	<b>\$14.02</b>	<b>\$21.78</b>	<b>\$20.85</b>	<b>\$25.66</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	50	\$26.12	\$36.17	\$33.60	\$41.19
Automotive Service Technicians and Mechanics	49-3023	170	\$15.31	\$21.30	\$20.27	\$24.30
Motorcycle Mechanics	49-3052	NP	\$19.43	\$21.97	\$21.93	\$23.24
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	NP	\$10.95	\$13.04	\$11.45	\$14.09
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	60	\$20.20	\$23.59	\$22.50	\$25.28
Industrial Machinery Mechanics	49-9041	110	\$19.64	\$23.94	\$23.04	\$26.10
Maintenance and Repair Workers, General	49-9071	170	\$12.77	\$18.50	\$18.00	\$21.36
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,740</b>	<b>\$10.99</b>	<b>\$16.79</b>	<b>\$15.16</b>	<b>\$19.70</b>
First-Line Supervisors of Production and Operating Workers	51-1011	120	\$18.95	\$29.42	\$28.21	\$34.64
Electromechanical Equipment Assemblers	51-2023	100	\$12.10	\$19.51	\$17.82	\$23.21
Team Assemblers	51-2092	160	\$8.28	\$13.55	\$12.42	\$16.19
Assemblers and Fabricators, All Other	51-2099	60	\$13.86	\$17.89	\$17.26	\$19.91
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	30	\$15.16	\$20.38	\$20.93	\$22.99
Machinists	51-4041	NP	\$16.87	\$20.48	\$20.42	\$22.28
Laundry and Dry-Cleaning Workers	51-6011	NP	\$12.79	\$13.34	\$13.52	\$13.61

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New Hampshire Occupational Employment & Wages - 2016

Keene Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	60	\$12.84	\$16.53	\$16.64	\$18.37
Helpers--Production Workers	51-9198	70	\$9.82	\$12.31	\$12.72	\$13.55
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,420</b>	<b>\$10.01</b>	<b>\$15.35</b>	<b>\$13.22</b>	<b>\$18.02</b>
First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	53-1021	40	\$17.25	\$20.57	\$18.63	\$22.24
First-Line Supervisors of Transportation and Material-Moving Machine	53-1031	30	\$18.69	\$36.30	\$29.09	\$45.10
Driver/Sales Workers	53-3031	160	\$8.35	\$14.68	\$11.29	\$17.84
Heavy and Tractor-Trailer Truck Drivers	53-3032	200	\$16.03	\$20.00	\$18.80	\$21.99
Light Truck or Delivery Services Drivers	53-3033	180	\$9.91	\$17.03	\$16.20	\$20.59
Industrial Truck and Tractor Operators	53-7051	130	\$11.28	\$16.54	\$16.48	\$19.17
Cleaners of Vehicles and Equipment	53-7061	60	\$10.36	\$12.93	\$13.08	\$14.21
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	260	\$10.23	\$13.31	\$12.01	\$14.84
Packers and Packagers, Hand	53-7064	50	\$8.50	\$11.61	\$10.83	\$13.16
Refuse and Recyclable Material Collectors	53-7081	50	\$11.04	\$13.65	\$12.52	\$14.96

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New Hampshire Occupational Employment & Wages - 2016

Laconia-Belmont Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>21,380</b>	<b>\$10.74</b>	<b>\$22.12</b>	<b>\$17.77</b>	<b>\$27.82</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,140</b>	<b>\$26.44</b>	<b>\$51.50</b>	<b>\$44.72</b>	<b>\$64.04</b>
General and Operations Managers	11-1021	440	\$24.48	\$48.28	\$41.39	\$60.18
Computer and Information Systems Managers	11-3021	30	\$38.42	\$51.27	\$49.73	\$57.69
Financial Managers	11-3031	140	\$33.09	\$73.16	\$58.34	\$93.20
Construction Managers	11-9021	60	\$39.71	\$55.60	\$47.37	\$63.56
Education Administrators, Elementary and Secondary School	11-9032	80	\$65,478	\$90,136	\$81,033	\$102,465
Architectural and Engineering Managers	11-9041	30	\$49.45	\$54.81	\$56.43	\$57.49
Medical and Health Services Managers	11-9111	40	\$31.69	\$50.29	\$44.45	\$59.60
Managers, All Other	11-9199	80	\$28.25	\$48.47	\$47.63	\$58.58
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>770</b>	<b>\$22.22</b>	<b>\$35.32</b>	<b>\$31.36</b>	<b>\$41.87</b>
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	40	\$21.19	\$27.87	\$26.71	\$31.21
Cost Estimators	13-1051	40	\$20.65	\$27.58	\$23.89	\$31.04
Human Resources Specialists	13-1071	50	\$19.53	\$27.02	\$25.70	\$30.76
Meeting, Convention, and Event Planners	13-1121	NP	\$21.03	\$29.21	\$32.39	\$33.30
Market Research Analysts and Marketing Specialists	13-1161	30	\$24.95	\$38.78	\$33.99	\$45.71
Business Operations Specialists, All Other	13-1199	130	\$21.60	\$30.17	\$29.29	\$34.46
Accountants and Auditors	13-2011	160	\$24.27	\$33.43	\$33.31	\$38.03
Loan Officers	13-2072	80	\$30.63	\$57.61	\$42.37	\$71.10
Financial Specialists, All Other	13-2099	NP	\$27.01	\$40.80	\$37.76	\$47.70
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>260</b>	<b>\$17.05</b>	<b>\$31.41</b>	<b>\$29.04</b>	<b>\$38.57</b>
Computer Systems Analysts	15-1121	40	\$32.33	\$53.45	\$62.24	\$64.02
Network and Computer Systems Administrators	15-1142	30	\$25.60	\$31.77	\$30.66	\$34.85
Computer User Support Specialists	15-1151	90	\$13.82	\$18.75	\$16.49	\$21.21
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>320</b>	<b>\$22.55</b>	<b>\$31.96</b>	<b>\$32.18</b>	<b>\$36.65</b>
Electrical Engineers	17-2071	30	\$29.33	\$36.31	\$35.95	\$39.79
Industrial Engineers	17-2112	50	\$28.00	\$34.82	\$34.90	\$38.23
Mechanical Engineers	17-2141	80	\$27.88	\$35.62	\$35.18	\$39.48
Mechanical Drafters	17-3013	30	\$24.20	\$29.95	\$29.66	\$32.82
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>70</b>	<b>\$20.38</b>	<b>\$32.43</b>	<b>\$31.11</b>	<b>\$38.46</b>

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Laconia-Belmont Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>170</b>	<b>\$14.43</b>	<b>\$21.73</b>	<b>\$20.04</b>	<b>\$25.37</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	50	\$18.58	\$26.96	\$27.04	\$31.15
<b>Legal Occupations</b>	<b>23-0000</b>	<b>100</b>	<b>\$18.72</b>	<b>\$30.35</b>	<b>\$27.19</b>	<b>\$36.16</b>
Lawyers	23-1011	40	\$27.62	\$40.31	\$41.39	\$46.66
Paralegals and Legal Assistants	23-2011	50	\$17.00	\$22.20	\$21.91	\$24.80
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,830</b>	<b>\$12.34</b>	<b>\$21.26</b>	<b>\$20.65</b>	<b>\$25.72</b>
Elementary School Teachers, Except Special Education	25-2021	410	\$43,147	\$54,650	\$55,302	\$60,402
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	170	\$42,882	\$55,695	\$55,622	\$62,101
Special Education Teachers, Kindergarten and Elementary School	25-2052	70	\$40,430	\$56,437	\$53,641	\$64,441
Special Education Teachers, Middle School	25-2053	30	\$40,466	\$60,103	\$63,463	\$69,923
Self-Enrichment Education Teachers	25-3021	NP	\$11.97	\$18.88	\$17.99	\$22.33
Teacher Assistants	25-9041	510	\$24,664	\$31,078	\$30,536	\$34,286
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>200</b>	<b>\$11.09</b>	<b>\$17.19</b>	<b>\$15.84</b>	<b>\$20.24</b>
Graphic Designers	27-1024	NP	\$17.16	\$17.83	\$17.41	\$18.16
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>1,230</b>	<b>\$21.40</b>	<b>\$44.41</b>	<b>\$31.93</b>	<b>\$55.92</b>
Pharmacists	29-1051	30	\$56.12	\$61.61	\$61.53	\$64.35
Physicians and Surgeons, All Other	29-1069	NP	#	\$131.57	#	#
Occupational Therapists	29-1122	30	\$26.67	\$34.73	\$35.34	\$38.75
Physical Therapists	29-1123	30	\$31.19	\$36.80	\$36.59	\$39.60
Registered Nurses	29-1141	440	\$25.18	\$31.26	\$30.47	\$34.31
Dental Hygienists	29-2021	60	\$34.72	\$41.46	\$42.72	\$44.82
Pharmacy Technicians	29-2052	NP	\$11.63	\$13.84	\$13.80	\$14.95
Licensed Practical and Licensed Vocational Nurses	29-2061	90	\$20.97	\$23.43	\$22.78	\$24.67
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>750</b>	<b>\$12.74</b>	<b>\$16.35</b>	<b>\$14.79</b>	<b>\$18.15</b>
Home Health Aides	31-1011	NP	\$12.86	\$13.75	\$13.82	\$14.19
Nursing Assistants	31-1014	480	\$12.39	\$14.17	\$14.03	\$15.06
Dental Assistants	31-9091	70	\$21.78	\$25.68	\$23.52	\$27.62
Medical Assistants	31-9092	NP	\$15.04	\$17.89	\$17.79	\$19.33

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>430</b>	<b>\$13.73</b>	<b>\$22.07</b>	<b>\$21.16</b>	<b>\$26.25</b>
First-Line Supervisors of Police and Detectives	33-1012	30	\$33.22	\$38.80	\$38.14	\$41.60
Firefighters	33-2011	60	\$17.79	\$21.56	\$21.47	\$23.44
Police and Sheriff's Patrol Officers	33-3051	120	\$20.44	\$25.78	\$25.28	\$28.46
Security Guards	33-9032	NP	\$13.44	\$15.86	\$14.86	\$17.06
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,250</b>	<b>\$8.43</b>	<b>\$11.05</b>	<b>\$9.49</b>	<b>\$12.36</b>
Chefs and Head Cooks	35-1011	40	\$15.00	\$22.25	\$21.55	\$25.87
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	150	\$13.94	\$19.12	\$17.80	\$21.70
Cooks, Fast Food	35-2011	90	\$10.35	\$10.94	\$11.02	\$11.24
Cooks, Institution and Cafeteria	35-2012	60	\$12.39	\$14.79	\$14.56	\$15.98
Cooks, Restaurant	35-2014	130	\$8.54	\$12.79	\$11.72	\$14.91
Cooks, Short Order	35-2015	230	\$8.36	\$8.43	\$8.66	\$8.47
Food Preparation Workers	35-2021	120	\$9.49	\$11.69	\$11.35	\$12.78
Bartenders	35-3011	NP	\$8.38	\$9.19	\$8.80	\$9.61
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	720	\$8.43	\$9.72	\$9.30	\$10.37
Waiters and Waitresses	35-3031	440	\$8.46	\$10.40	\$9.11	\$11.37
Food Servers, Nonrestaurant	35-3041	NP	\$8.48	\$10.70	\$9.79	\$11.80
Dishwashers	35-9021	NP	\$8.45	\$8.67	\$8.82	\$8.78
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>940</b>	<b>\$10.29</b>	<b>\$14.31</b>	<b>\$13.91</b>	<b>\$16.32</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	30	\$19.38	\$22.57	\$22.61	\$24.16
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	NP	\$17.52	\$21.35	\$19.84	\$23.26
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	300	\$10.03	\$13.45	\$13.31	\$15.16
Maids and Housekeeping Cleaners	37-2012	190	\$9.54	\$11.68	\$11.56	\$12.74
Landscaping and Groundskeeping Workers	37-3011	370	\$11.52	\$14.81	\$15.05	\$16.45
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>820</b>	<b>\$8.50</b>	<b>\$12.90</b>	<b>\$11.53</b>	<b>\$15.09</b>
First-Line Supervisors of Personal Service Workers	39-1021	NP	\$13.19	\$17.51	\$16.05	\$19.67
Amusement and Recreation Attendants	39-3091	110	\$8.49	\$10.13	\$9.26	\$10.95
Hairdressers, Hairstylists, and Cosmetologists	39-5012	30	\$9.99	\$16.23	\$14.45	\$19.36
Childcare Workers	39-9011	160	\$8.39	\$9.83	\$9.97	\$10.56

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Fitness Trainers and Aerobics Instructors	39-9031	30	\$13.44	\$20.01	\$18.74	\$23.29
Recreation Workers	39-9032	120	\$8.95	\$12.67	\$11.98	\$14.54
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>2,110</b>	<b>\$9.05</b>	<b>\$20.43</b>	<b>\$13.73</b>	<b>\$26.11</b>
First-Line Supervisors of Retail Sales Workers	41-1011	190	\$15.40	\$21.83	\$20.10	\$25.05
First-Line Supervisors of Non-Retail Sales Workers	41-1012	40	\$19.86	\$32.62	\$24.33	\$38.99
Cashiers	41-2011	430	\$8.47	\$9.43	\$9.15	\$9.92
Counter and Rental Clerks	41-2021	90	\$9.92	\$14.68	\$14.78	\$17.05
Parts Salespersons	41-2022	120	\$11.37	\$13.95	\$13.79	\$15.26
Retail Salespersons	41-2031	650	\$8.78	\$13.78	\$11.88	\$16.28
Advertising Sales Agents	41-3011	50	\$11.10	\$14.70	\$14.09	\$16.50
Insurance Sales Agents	41-3021	60	\$20.40	\$30.89	\$28.05	\$36.15
Sales Representatives, Services, All Other	41-3099	80	\$18.65	\$38.45	\$29.53	\$48.35
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	80	\$32.54	\$66.15	\$83.66	\$82.96
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	160	\$19.63	\$48.79	\$42.27	\$63.36
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>3,370</b>	<b>\$11.92</b>	<b>\$17.96</b>	<b>\$17.36</b>	<b>\$20.97</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	200	\$18.86	\$26.36	\$24.68	\$30.11
Billing and Posting Clerks and Machine Operators	43-3021	50	\$13.72	\$20.01	\$19.99	\$23.17
Bookkeeping, Accounting, and Auditing Clerks	43-3031	270	\$14.05	\$19.74	\$18.95	\$22.58
Tellers	43-3071	70	\$12.35	\$14.18	\$14.02	\$15.10
Financial Clerks, All Other	43-3099	NP	\$13.90	\$17.41	\$17.75	\$19.15
Customer Service Representatives	43-4051	160	\$12.18	\$17.88	\$16.71	\$20.73
Eligibility Interviewers, Government Programs	43-4061	30	\$16.68	\$20.80	\$19.18	\$22.86
Hotel, Motel, and Resort Desk Clerks	43-4081	40	\$9.51	\$13.19	\$12.18	\$15.03
Loan Interviewers and Clerks	43-4131	70	\$12.68	\$17.53	\$17.77	\$19.96
Receptionists and Information Clerks	43-4171	180	\$12.09	\$15.04	\$14.48	\$16.51
Information and Record Clerks, All Other	43-4199	30	\$10.38	\$14.96	\$14.38	\$17.26
Police, Fire, and Ambulance Dispatchers	43-5031	NP	\$15.91	\$20.25	\$19.88	\$22.42
Postal Service Clerks	43-5051	30	\$15.70	\$23.11	\$27.22	\$26.82
Postal Service Mail Carriers	43-5052	70	\$17.86	\$25.12	\$27.26	\$28.73
Production, Planning, and Expediting Clerks	43-5061	30	\$15.62	\$22.56	\$21.53	\$26.02
Shipping, Receiving, and Traffic Clerks	43-5071	60	\$12.31	\$15.31	\$14.82	\$16.81
Stock Clerks and Order Fillers	43-5081	250	\$8.54	\$13.34	\$11.97	\$15.73

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New Hampshire Occupational Employment & Wages - 2016

Laconia-Belmont Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Executive Secretaries and Executive Administrative Assistants	43-6011	30	\$20.53	\$26.06	\$25.49	\$28.83
Medical Secretaries	43-6013	50	\$14.11	\$16.54	\$16.76	\$17.76
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	410	\$13.47	\$17.37	\$17.23	\$19.31
Data Entry Keyers	43-9021	50	\$13.87	\$16.43	\$17.02	\$17.70
Insurance Claims and Policy Processing Clerks	43-9041	90	\$15.41	\$17.56	\$17.54	\$18.63
Office Clerks, General	43-9061	630	\$12.40	\$18.33	\$18.22	\$21.30
Office and Administrative Support Workers, All Other	43-9199	130	\$8.47	\$12.60	\$11.10	\$14.67
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,070</b>	<b>\$14.63</b>	<b>\$21.08</b>	<b>\$20.08</b>	<b>\$24.30</b>
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	130	\$21.79	\$30.36	\$30.39	\$34.65
Carpenters	47-2031	180	\$17.12	\$21.33	\$20.67	\$23.45
Construction Laborers	47-2061	210	\$13.77	\$16.29	\$15.37	\$17.56
Operating Engineers and Other Construction Equipment Operators	47-2073	50	\$13.54	\$20.16	\$20.86	\$23.47
Electricians	47-2111	190	\$19.16	\$23.87	\$24.05	\$26.22
Painters, Construction and Maintenance	47-2141	NP	\$20.61	\$21.46	\$21.87	\$21.89
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	47-3011	30	\$12.85	\$14.93	\$14.94	\$15.97
Highway Maintenance Workers	47-4051	50	\$11.58	\$16.54	\$15.85	\$19.02
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>940</b>	<b>\$14.97</b>	<b>\$21.63</b>	<b>\$20.66</b>	<b>\$24.96</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	80	\$20.56	\$28.49	\$28.27	\$32.44
Computer, Automated Teller, and Office Machine Repairers	49-2011	40	\$13.59	\$20.12	\$16.74	\$23.38
Automotive Service Technicians and Mechanics	49-3023	130	\$15.67	\$22.72	\$21.18	\$26.24
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$18.60	\$25.26	\$24.75	\$28.59
Motorboat Mechanics and Service Technicians	49-3051	110	\$16.68	\$20.88	\$21.43	\$22.98
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	60	\$20.04	\$24.33	\$25.04	\$26.47
Industrial Machinery Mechanics	49-9041	50	\$19.99	\$26.32	\$24.15	\$29.48
Maintenance and Repair Workers, General	49-9071	170	\$14.39	\$18.11	\$17.70	\$19.97
Helpers--Installation, Maintenance, and Repair Workers	49-9098	NP	\$11.84	\$13.73	\$13.70	\$14.68
Installation, Maintenance, and Repair Workers, All Other	49-9099	NP	\$14.44	\$22.70	\$25.43	\$26.84

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New Hampshire Occupational Employment & Wages - 2016

Laconia-Belmont Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,460</b>	<b>\$11.53</b>	<b>\$18.30</b>	<b>\$17.79</b>	<b>\$21.69</b>
First-Line Supervisors of Production and Operating Workers	51-1011	80	\$20.25	\$29.88	\$28.89	\$34.69
Electrical and Electronic Equipment Assemblers	51-2022	90	\$9.64	\$14.27	\$13.02	\$16.59
Team Assemblers	51-2092	60	\$9.99	\$14.18	\$13.73	\$16.28
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	210	\$15.78	\$19.59	\$20.00	\$21.49
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	30	\$10.05	\$13.29	\$11.94	\$14.92
Machinists	51-4041	110	\$20.24	\$22.91	\$22.64	\$24.26
Welders, Cutters, Solderers, and Brazers	51-4121	70	\$14.72	\$18.18	\$17.55	\$19.92
Laundry and Dry-Cleaning Workers	51-6011	60	\$8.47	\$9.92	\$9.27	\$10.65
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	120	\$14.60	\$19.47	\$18.47	\$21.91
Helpers--Production Workers	51-9198	40	\$8.38	\$12.14	\$10.93	\$14.02
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,150</b>	<b>\$10.82</b>	<b>\$16.60</b>	<b>\$16.59</b>	<b>\$19.48</b>
Driver/Sales Workers	53-3031	70	\$15.95	\$20.50	\$20.19	\$22.77
Heavy and Tractor-Trailer Truck Drivers	53-3032	380	\$17.01	\$18.65	\$18.35	\$19.46
Light Truck or Delivery Services Drivers	53-3033	140	\$8.42	\$11.25	\$10.27	\$12.67
Industrial Truck and Tractor Operators	53-7051	NP	\$13.41	\$18.15	\$18.26	\$20.53
Cleaners of Vehicles and Equipment	53-7061	80	\$11.65	\$13.83	\$13.75	\$14.92
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	150	\$9.42	\$12.72	\$12.43	\$14.37
Packers and Packagers, Hand	53-7064	NP	\$8.64	\$10.64	\$10.18	\$11.64

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New Hampshire Occupational Employment & Wages - 2016

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>34,370</b>	<b>\$11.83</b>	<b>\$27.65</b>	<b>\$20.57</b>	<b>\$35.55</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>2,030</b>	<b>\$31.06</b>	<b>\$58.84</b>	<b>\$51.87</b>	<b>\$72.74</b>
Chief Executives	11-1011	50	\$59.27	\$109.34	#	\$134.37
General and Operations Managers	11-1021	350	\$30.05	\$62.67	\$48.84	\$78.97
Marketing Managers	11-2021	40	\$37.43	\$63.83	\$56.92	\$77.04
Public Relations and Fundraising Managers	11-2031	90	\$37.80	\$61.64	\$55.60	\$73.56
Administrative Services Managers	11-3011	40	\$34.76	\$59.93	\$53.45	\$72.53
Computer and Information Systems Managers	11-3021	130	\$47.70	\$66.07	\$59.43	\$75.25
Financial Managers	11-3031	190	\$35.42	\$64.95	\$59.64	\$79.71
Human Resources Managers	11-3121	30	\$42.99	\$67.51	\$60.88	\$79.77
Construction Managers	11-9021	30	\$34.46	\$47.56	\$42.38	\$54.11
Education Administrators, Elementary and Secondary School	11-9032	70	\$64,954	\$87,052	\$89,460	\$98,101
Architectural and Engineering Managers	11-9041	90	\$50.15	\$65.36	\$63.45	\$72.98
Food Service Managers	11-9051	60	\$19.93	\$28.00	\$27.29	\$32.04
Medical and Health Services Managers	11-9111	210	\$36.56	\$58.41	\$52.26	\$69.34
Managers, All Other	11-9199	240	\$30.63	\$54.74	\$48.86	\$66.81
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>1,360</b>	<b>\$21.21</b>	<b>\$33.35</b>	<b>\$31.01</b>	<b>\$39.42</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	30	\$20.63	\$29.75	\$27.05	\$34.32
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	110	\$19.00	\$28.37	\$26.19	\$33.07
Human Resources Specialists	13-1071	160	\$17.67	\$25.23	\$19.63	\$29.01
Management Analysts	13-1111	90	\$27.26	\$42.07	\$42.34	\$49.47
Meeting, Convention, and Event Planners	13-1121	40	\$19.61	\$25.83	\$25.84	\$28.93
Fundraisers	13-1131	60	\$24.82	\$31.64	\$30.22	\$35.05
Training and Development Specialists	13-1151	60	\$25.59	\$33.92	\$34.11	\$38.09
Market Research Analysts and Marketing Specialists	13-1161	40	\$17.50	\$31.35	\$32.11	\$38.28
Business Operations Specialists, All Other	13-1199	220	\$23.32	\$34.03	\$32.75	\$39.39
Accountants and Auditors	13-2011	250	\$25.97	\$32.15	\$31.27	\$35.25
Financial Analysts	13-2051	60	\$27.04	\$46.72	\$38.95	\$56.55
Financial Specialists, All Other	13-2099	50	\$27.57	\$48.01	\$38.22	\$58.23
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>1,060</b>	<b>\$24.67</b>	<b>\$39.24</b>	<b>\$37.91</b>	<b>\$46.53</b>
Computer Systems Analysts	15-1121	90	\$25.67	\$33.80	\$33.49	\$37.87
Computer Programmers	15-1131	70	\$23.65	\$33.57	\$32.29	\$38.52

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New Hampshire Occupational Employment & Wages - 2016

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Software Developers, Applications	15-1132	260	\$38.49	\$47.85	\$46.92	\$52.53
Software Developers, Systems Software	15-1133	60	\$36.53	\$64.31	\$46.44	\$78.20
Web Developers	15-1134	40	\$13.70	\$24.59	\$23.11	\$30.03
Database Administrators	15-1141	30	\$32.38	\$47.39	\$51.28	\$54.89
Network and Computer Systems Administrators	15-1142	120	\$29.46	\$38.44	\$37.87	\$42.93
Computer User Support Specialists	15-1151	180	\$20.88	\$30.68	\$29.44	\$35.59
Computer Network Support Specialists	15-1152	NP	\$20.93	\$27.82	\$24.05	\$31.26
Computer Occupations, All Other	15-1199	70	\$23.84	\$36.96	\$36.58	\$43.53
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>760</b>	<b>\$21.60</b>	<b>\$34.49</b>	<b>\$33.08</b>	<b>\$40.94</b>
Civil Engineers	17-2051	50	\$27.05	\$42.13	\$40.92	\$49.67
Electrical Engineers	17-2071	30	\$35.45	\$48.19	\$45.01	\$54.56
Electronics Engineers, Except Computer	17-2072	30	\$28.01	\$39.64	\$41.28	\$45.46
Industrial Engineers	17-2112	40	\$32.72	\$40.46	\$40.84	\$44.33
Mechanical Engineers	17-2141	210	\$32.32	\$42.24	\$40.40	\$47.20
Engineers, All Other	17-2199	50	\$29.13	\$40.34	\$40.75	\$45.95
Electrical and Electronics Engineering Technicians	17-3023	40	\$18.40	\$25.02	\$25.62	\$28.34
Mechanical Engineering Technicians	17-3027	100	\$22.24	\$27.82	\$27.58	\$30.60
Engineering Technicians, Except Drafters, All Other	17-3029	30	\$21.55	\$27.40	\$25.93	\$30.32
Surveying and Mapping Technicians	17-3031	NP	\$13.52	\$16.16	\$15.74	\$17.47
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>1,020</b>	<b>\$18.44</b>	<b>\$29.45</b>	<b>\$27.14</b>	<b>\$34.94</b>
Biochemists and Biophysicists	19-1021	50	\$21.79	\$35.44	\$27.63	\$42.27
Medical Scientists, Except Epidemiologists	19-1042	400	\$22.26	\$30.74	\$29.02	\$34.98
Physical Scientists, All Other	19-2099	90	\$21.92	\$38.01	\$34.40	\$46.06
Biological Technicians	19-4021	80	\$13.46	\$16.73	\$16.04	\$18.37
Life, Physical, and Social Science Technicians, All Other	19-4099	60	\$18.55	\$24.80	\$23.87	\$27.93
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>260</b>	<b>\$14.12</b>	<b>\$23.69</b>	<b>\$23.58</b>	<b>\$28.47</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	30	\$24.92	\$29.25	\$28.93	\$31.43
Mental Health Counselors	21-1014	30	\$21.95	\$27.91	\$27.24	\$30.89
Child, Family, and School Social Workers	21-1021	40	\$13.70	\$17.68	\$17.00	\$19.66
Healthcare Social Workers	21-1022	40	\$25.78	\$30.50	\$29.40	\$32.85
Social and Human Service Assistants	21-1093	50	\$10.83	\$14.62	\$12.12	\$16.51
<b>Legal Occupations</b>	<b>23-0000</b>	<b>100</b>	<b>\$24.09</b>	<b>\$44.20</b>	<b>\$40.90</b>	<b>\$54.25</b>
Lawyers	23-1011	60	\$34.71	\$54.65	\$51.87	\$64.61
Paralegals and Legal Assistants	23-2011	30	\$21.60	\$26.30	\$25.60	\$28.64

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New Hampshire Occupational Employment & Wages - 2016

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>3,130</b>	<b>\$14.99</b>	<b>\$38.52</b>	<b>\$29.54</b>	<b>\$50.27</b>
Preschool Teachers, Except Special Education	25-2011	150	\$11.00	\$14.15	\$13.59	\$15.73
Elementary School Teachers, Except Special Education	25-2021	340	\$40,969	\$55,384	\$55,717	\$62,592
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	160	\$39,200	\$53,607	\$50,425	\$60,811
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	120	\$38,340	\$53,773	\$54,213	\$61,490
Special Education Teachers, Kindergarten and Elementary School	25-2052	70	\$35,637	\$54,313	\$56,536	\$63,651
Self-Enrichment Education Teachers	25-3021	40	\$13.03	\$18.25	\$15.90	\$20.87
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	50	\$25,050	\$55,864	\$59,207	\$71,271
Substitute Teachers	25-3098	150	\$9.62	\$11.12	\$11.05	\$11.86
Librarians	25-4021	100	\$20.19	\$31.13	\$30.48	\$36.60
Library Technicians	25-4031	130	\$15.33	\$19.42	\$18.46	\$21.46
Teacher Assistants	25-9041	340	\$23,644	\$30,543	\$30,942	\$33,992
Education, Training, and Library Workers, All Other	25-9099	120	\$19.85	\$28.51	\$27.83	\$32.84
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>530</b>	<b>\$14.15</b>	<b>\$27.93</b>	<b>\$26.09</b>	<b>\$34.83</b>
Graphic Designers	27-1024	30	\$17.27	\$24.78	\$24.67	\$28.53
Coaches and Scouts	27-2022	140	\$24,464	\$59,875	\$48,837	\$77,581
Public Relations Specialists	27-3031	110	\$24.19	\$33.23	\$30.46	\$37.75
Editors	27-3041	40	\$21.25	\$29.42	\$28.78	\$33.49
Writers and Authors	27-3043	40	#	#	#	#
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>4,660</b>	<b>\$22.60</b>	<b>\$44.33</b>	<b>\$35.70</b>	<b>\$55.19</b>
Dietitians and Nutritionists	29-1031	30	\$23.58	\$32.61	\$33.01	\$37.12
Pharmacists	29-1051	100	\$55.97	\$61.60	\$61.42	\$64.41
Physician Assistants	29-1071	60	\$41.20	\$50.59	\$49.33	\$55.29
Occupational Therapists	29-1122	90	\$27.42	\$32.95	\$29.76	\$35.72
Physical Therapists	29-1123	110	\$33.82	\$41.37	\$42.43	\$45.15
Veterinarians	29-1131	30	\$32.18	\$50.93	\$43.95	\$60.30
Medical and Clinical Laboratory Technologists	29-2011	60	\$21.78	\$29.70	\$27.79	\$33.67
Medical and Clinical Laboratory Technicians	29-2012	40	\$15.46	\$19.35	\$18.98	\$21.29
Dental Hygienists	29-2021	60	\$32.01	\$39.06	\$38.54	\$42.60
Magnetic Resonance Imaging Technologists	29-2035	30	\$29.44	\$35.20	\$35.11	\$38.07
Emergency Medical Technicians and Paramedics	29-2041	120	\$10.94	\$14.11	\$11.73	\$15.69

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New Hampshire Occupational Employment & Wages - 2016

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Pharmacy Technicians	29-2052	130	\$13.30	\$16.63	\$16.93	\$18.28
Surgical Technologists	29-2055	120	\$16.25	\$22.13	\$21.26	\$25.07
Licensed Practical and Licensed Vocational Nurses	29-2061	160	\$19.35	\$24.19	\$24.85	\$26.60
Medical Records and Health Information Technicians	29-2071	120	\$16.13	\$22.20	\$20.56	\$25.24
Health Technologists and Technicians, All Other	29-2099	70	\$15.24	\$24.05	\$21.84	\$28.45
Healthcare Practitioners and Technical Workers, All Other	29-9099	90	\$22.49	\$32.21	\$29.91	\$37.07
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>1,250</b>	<b>\$13.28</b>	<b>\$16.99</b>	<b>\$16.33</b>	<b>\$18.84</b>
Home Health Aides	31-1011	NP	\$9.97	\$11.72	\$11.69	\$12.59
Nursing Assistants	31-1014	680	\$13.42	\$16.10	\$15.83	\$17.45
Physical Therapist Assistants	31-2021	50	\$21.44	\$24.83	\$24.49	\$26.53
Dental Assistants	31-9091	70	\$16.14	\$21.95	\$19.53	\$24.85
Medical Assistants	31-9092	90	\$14.61	\$18.10	\$17.50	\$19.84
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	30	\$12.64	\$14.66	\$14.31	\$15.66
Healthcare Support Workers, All Other	31-9099	40	\$15.60	\$18.73	\$17.90	\$20.29
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>370</b>	<b>\$13.42</b>	<b>\$19.85</b>	<b>\$18.76</b>	<b>\$23.07</b>
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	30	\$16.96	\$19.99	\$17.92	\$21.52
Firefighters	33-2011	40	\$13.56	\$17.20	\$14.73	\$19.03
Police and Sheriff's Patrol Officers	33-3051	80	\$17.24	\$23.69	\$23.17	\$26.91
Security Guards	33-9032	70	\$14.35	\$18.81	\$19.25	\$21.05
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>3,180</b>	<b>\$8.45</b>	<b>\$11.99</b>	<b>\$10.44</b>	<b>\$13.77</b>
Chefs and Head Cooks	35-1011	NP	\$17.07	\$22.22	\$18.17	\$24.79
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	210	\$13.11	\$18.84	\$18.55	\$21.71
Cooks, Institution and Cafeteria	35-2012	140	\$13.70	\$18.94	\$18.43	\$21.56
Cooks, Restaurant	35-2014	210	\$9.96	\$12.43	\$12.25	\$13.67
Cooks, Short Order	35-2015	NP	\$10.50	\$12.74	\$13.35	\$13.86
Food Preparation Workers	35-2021	150	\$9.58	\$11.81	\$11.84	\$12.93
Bartenders	35-3011	NP	\$8.49	\$9.13	\$8.91	\$9.44
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	700	\$8.44	\$9.95	\$9.66	\$10.71
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	60	\$11.22	\$15.03	\$14.34	\$16.95
Waiters and Waitresses	35-3031	610	\$8.42	\$12.65	\$10.79	\$14.77

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New Hampshire Occupational Employment & Wages - 2016

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	60	\$8.46	\$11.25	\$10.55	\$12.64
Dishwashers	35-9021	90	\$8.55	\$11.10	\$10.56	\$12.37
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	NP	\$8.40	\$10.41	\$10.29	\$11.42
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>1,180</b>	<b>\$10.13</b>	<b>\$14.69</b>	<b>\$14.51</b>	<b>\$16.98</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	40	\$17.67	\$23.16	\$22.69	\$25.90
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeepers	37-1012	30	\$18.40	\$25.07	\$22.95	\$28.42
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	540	\$10.52	\$14.73	\$15.91	\$16.84
Maids and Housekeeping Cleaners	37-2012	370	\$9.69	\$12.85	\$12.54	\$14.44
Landscaping and Groundskeeping Workers	37-3011	180	\$10.90	\$14.50	\$14.24	\$16.29
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>710</b>	<b>\$10.07</b>	<b>\$13.90</b>	<b>\$12.74</b>	<b>\$15.81</b>
First-Line Supervisors of Personal Service Workers	39-1021	40	\$15.11	\$21.26	\$21.22	\$24.33
Nonfarm Animal Caretakers	39-2021	40	\$9.01	\$12.27	\$12.61	\$13.90
Amusement and Recreation Attendants	39-3091	NP	\$8.38	\$9.81	\$8.93	\$10.52
Hairdressers, Hairstylists, and Cosmetologists	39-5012	50	\$11.54	\$18.14	\$18.81	\$21.44
Childcare Workers	39-9011	110	\$10.05	\$13.27	\$12.93	\$14.89
Personal Care Aides	39-9021	240	\$10.87	\$12.16	\$11.94	\$12.80
Fitness Trainers and Aerobics Instructors	39-9031	80	\$10.44	\$15.98	\$12.29	\$18.76
Recreation Workers	39-9032	60	\$9.71	\$14.66	\$13.98	\$17.13
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>3,150</b>	<b>\$8.99</b>	<b>\$17.01</b>	<b>\$12.16</b>	<b>\$21.03</b>
First-Line Supervisors of Retail Sales Workers	41-1011	320	\$14.23	\$20.07	\$19.35	\$23.00
First-Line Supervisors of Non-Retail Sales Workers	41-1012	30	\$36.87	\$47.14	\$45.19	\$52.27
Cashiers	41-2011	1,300	\$8.50	\$10.48	\$10.00	\$11.47
Counter and Rental Clerks	41-2021	50	\$11.23	\$13.39	\$12.26	\$14.48
Parts Salespersons	41-2022	50	\$9.42	\$14.88	\$13.99	\$17.61
Retail Salespersons	41-2031	830	\$9.15	\$13.24	\$12.11	\$15.28
Securities, Commodities, and Financial Services Sales Agents	41-3031	NP	\$32.30	\$75.06	\$58.05	\$96.43
Sales Representatives, Services, All Other	41-3099	190	\$21.11	\$34.98	\$33.02	\$41.91

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Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	30	\$25.20	\$39.45	\$34.08	\$46.57
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	220	\$18.79	\$30.51	\$25.91	\$36.36
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>4,900</b>	<b>\$12.69</b>	<b>\$18.88</b>	<b>\$18.19</b>	<b>\$21.97</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	330	\$19.75	\$28.49	\$26.83	\$32.86
Bill and Account Collectors	43-3011	40	\$17.40	\$21.17	\$21.06	\$23.04
Billing and Posting Clerks and Machine Operators	43-3021	130	\$14.96	\$18.72	\$18.56	\$20.59
Bookkeeping, Accounting, and Auditing Clerks	43-3031	360	\$14.55	\$20.25	\$20.34	\$23.10
Payroll and Timekeeping Clerks	43-3051	30	\$18.41	\$23.06	\$22.80	\$25.40
Procurement Clerks	43-3061	30	\$16.66	\$20.34	\$19.75	\$22.18
Tellers	43-3071	70	\$12.04	\$14.67	\$14.85	\$15.97
Customer Service Representatives	43-4051	250	\$12.48	\$18.87	\$17.45	\$22.07
File Clerks	43-4071	30	\$13.18	\$16.33	\$16.59	\$17.92
Interviewers, Except Eligibility and Loan	43-4111	110	\$12.83	\$16.86	\$16.57	\$18.88
Library Assistants, Clerical	43-4121	60	\$10.38	\$14.45	\$14.08	\$16.49
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$15.68	\$19.50	\$19.99	\$21.41
Receptionists and Information Clerks	43-4171	210	\$12.11	\$16.56	\$16.98	\$18.80
Information and Record Clerks, All Other	43-4199	60	\$12.37	\$17.65	\$17.84	\$20.29
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$19.72	\$22.78	\$22.68	\$24.30
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$15.11	\$17.82	\$17.69	\$19.18
Postal Service Clerks	43-5051	30	\$16.27	\$23.35	\$28.14	\$26.89
Postal Service Mail Carriers	43-5052	50	\$18.58	\$25.48	\$28.40	\$28.93
Production, Planning, and Expediting Clerks	43-5061	50	\$19.33	\$25.29	\$23.67	\$28.27
Shipping, Receiving, and Traffic Clerks	43-5071	130	\$13.65	\$17.65	\$17.57	\$19.65
Stock Clerks and Order Fillers	43-5081	540	\$8.65	\$13.37	\$12.84	\$15.74
Executive Secretaries and Executive Administrative Assistants	43-6011	100	\$21.19	\$29.04	\$28.00	\$32.97
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	830	\$14.36	\$19.00	\$18.85	\$21.32
Data Entry Keyers	43-9021	NP	\$11.64	\$15.25	\$16.18	\$17.07
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	50	\$10.90	\$14.96	\$14.39	\$17.00
Office Clerks, General	43-9061	380	\$14.16	\$19.38	\$18.99	\$21.98
Office and Administrative Support Workers, All Other	43-9199	70	\$9.30	\$14.06	\$13.94	\$16.44

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Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>40</b>	<b>\$13.13</b>	<b>\$17.00</b>	<b>\$15.15</b>	<b>\$18.95</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>880</b>	<b>\$15.08</b>	<b>\$21.04</b>	<b>\$19.93</b>	<b>\$24.01</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	110	\$19.82	\$28.09	\$25.60	\$32.23
Carpenters	47-2031	130	\$18.70	\$22.03	\$22.10	\$23.69
Construction Laborers	47-2061	100	\$13.08	\$15.32	\$15.38	\$16.44
Operating Engineers and Other Construction Equipment Operators	47-2073	40	\$14.48	\$16.53	\$16.88	\$17.56
Electricians	47-2111	170	\$16.51	\$22.37	\$22.42	\$25.31
Painters, Construction and Maintenance	47-2141	60	\$16.18	\$19.72	\$18.45	\$21.50
Plumbers, Pipefitters, and Steamfitters	47-2152	60	\$19.67	\$24.30	\$24.73	\$26.61
Highway Maintenance Workers	47-4051	130	\$12.31	\$16.53	\$15.99	\$18.64
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>870</b>	<b>\$14.10</b>	<b>\$23.69</b>	<b>\$22.22</b>	<b>\$28.49</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	90	\$25.52	\$34.88	\$33.56	\$39.56
Automotive Service Technicians and Mechanics	49-3023	110	\$10.69	\$16.28	\$14.35	\$19.08
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$16.97	\$21.91	\$20.24	\$24.38
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	70	\$16.30	\$22.52	\$22.94	\$25.62
Industrial Machinery Mechanics	49-9041	80	\$20.12	\$28.04	\$27.62	\$32.00
Maintenance Workers, Machinery	49-9043	30	\$18.91	\$28.43	\$32.07	\$33.19
Maintenance and Repair Workers, General	49-9071	210	\$14.95	\$20.35	\$20.32	\$23.06
Helpers--Installation, Maintenance, and Repair Workers	49-9098	NP	\$9.62	\$10.65	\$10.58	\$11.16
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,980</b>	<b>\$13.20</b>	<b>\$19.33</b>	<b>\$18.07</b>	<b>\$22.39</b>
First-Line Supervisors of Production and Operating Workers	51-1011	140	\$25.41	\$33.81	\$33.37	\$38.01
Electromechanical Equipment Assemblers	51-2023	340	\$13.53	\$16.05	\$15.51	\$17.30
Team Assemblers	51-2092	100	\$16.31	\$19.97	\$20.40	\$21.79
Assemblers and Fabricators, All Other	51-2099	NP	\$15.70	\$18.86	\$18.90	\$20.43
Bakers	51-3011	40	\$13.35	\$14.53	\$14.04	\$15.11
Butchers and Meat Cutters	51-3021	NP	\$10.94	\$14.87	\$12.10	\$16.82
Machinists	51-4041	90	\$23.47	\$30.78	\$32.92	\$34.45
Printing Press Operators	51-5112	80	\$14.78	\$19.74	\$19.68	\$22.22
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	140	\$17.02	\$20.36	\$20.06	\$22.02

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Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>950</b>	<b>\$9.59</b>	<b>\$15.20</b>	<b>\$14.66</b>	<b>\$18.01</b>
Bus Drivers, School or Special Client	53-3022	70	\$13.57	\$17.02	\$17.11	\$18.75
Heavy and Tractor-Trailer Truck Drivers	53-3032	190	\$16.29	\$20.36	\$19.50	\$22.41
Light Truck or Delivery Services Drivers	53-3033	160	\$8.47	\$11.44	\$10.61	\$12.92
Taxi Drivers and Chauffeurs	53-3041	90	\$10.67	\$15.43	\$14.19	\$17.80
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	140	\$9.46	\$13.69	\$12.68	\$15.80
Packers and Packers, Hand	53-7064	80	\$8.35	\$10.53	\$10.23	\$11.63
Refuse and Recyclable Material Collectors	53-7081	30	\$11.46	\$16.29	\$16.86	\$18.71

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New Hampshire Occupational Employment & Wages - 2016

Manchester Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>108,050</b>	<b>\$10.91</b>	<b>\$24.70</b>	<b>\$19.19</b>	<b>\$31.58</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>6,250</b>	<b>\$29.09</b>	<b>\$55.41</b>	<b>\$47.78</b>	<b>\$68.57</b>
Chief Executives	11-1011	200	\$39.67	\$81.64	\$69.22	\$102.63
General and Operations Managers	11-1021	1,850	\$31.42	\$61.97	\$51.46	\$77.25
Legislators	11-1031	60	\$17,451	\$19,282	\$18,217	\$20,197
Advertising and Promotions Managers	11-2011	60	\$36.29	\$46.79	\$45.40	\$52.04
Marketing Managers	11-2021	170	\$34.86	\$57.14	\$56.66	\$68.27
Sales Managers	11-2022	310	\$39.05	\$65.55	\$61.14	\$78.80
Public Relations and Fundraising Managers	11-2031	70	\$28.15	\$47.64	\$39.90	\$57.38
Administrative Services Managers	11-3011	140	\$25.10	\$42.85	\$36.32	\$51.74
Computer and Information Systems Managers	11-3021	280	\$38.13	\$61.53	\$57.62	\$73.22
Financial Managers	11-3031	580	\$36.28	\$61.53	\$48.71	\$74.16
Industrial Production Managers	11-3051	100	\$33.79	\$55.16	\$53.09	\$65.85
Purchasing Managers	11-3061	40	\$37.50	\$47.42	\$47.51	\$52.40
Transportation, Storage, and Distribution Managers	11-3071	50	\$26.45	\$43.34	\$46.47	\$51.78
Human Resources Managers	11-3121	90	\$31.01	\$50.21	\$44.46	\$59.83
Construction Managers	11-9021	300	\$32.91	\$45.75	\$44.87	\$52.18
Education Administrators, Preschool and Childcare Center/Program	11-9031	70	\$17.44	\$22.45	\$18.66	\$24.96
Education Administrators, Elementary and Secondary School	11-9032	150	\$64,922	\$83,524	\$85,170	\$92,824
Education Administrators, Postsecondary	11-9033	220	\$28.43	\$39.90	\$36.59	\$45.63
Education Administrators, All Other	11-9039	30	\$21.76	\$31.12	\$28.81	\$35.80
Architectural and Engineering Managers	11-9041	180	\$45.25	\$66.99	\$59.35	\$77.86
Food Service Managers	11-9051	270	\$20.88	\$29.82	\$30.08	\$34.28
Medical and Health Services Managers	11-9111	280	\$36.48	\$55.59	\$48.87	\$65.16
Property, Real Estate, and Community Association Managers	11-9141	90	\$19.65	\$27.92	\$26.42	\$32.06
Social and Community Service Managers	11-9151	100	\$19.77	\$35.53	\$33.20	\$43.41
Managers, All Other	11-9199	500	\$34.47	\$59.81	\$54.96	\$72.47
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>5,660</b>	<b>\$21.33</b>	<b>\$34.88</b>	<b>\$32.35</b>	<b>\$41.65</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	80	\$13.34	\$26.55	\$22.76	\$33.14
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	190	\$22.36	\$32.73	\$32.71	\$37.91
Claims Adjusters, Examiners, and Investigators	13-1031	490	\$18.81	\$30.30	\$31.06	\$36.05
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	210	\$24.59	\$37.62	\$39.64	\$44.13

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Cost Estimators	13-1051	160	\$24.99	\$36.13	\$35.75	\$41.70
Human Resources Specialists	13-1071	550	\$20.04	\$30.52	\$29.66	\$35.77
Labor Relations Specialists	13-1075	50	#	#	#	#
Logisticians	13-1081	40	\$29.34	\$35.31	\$35.05	\$38.30
Management Analysts	13-1111	390	\$27.01	\$42.89	\$40.82	\$50.85
Meeting, Convention, and Event Planners	13-1121	80	\$15.39	\$21.52	\$20.94	\$24.59
Fundraisers	13-1131	80	\$16.45	\$23.91	\$23.36	\$27.63
Compensation, Benefits, and Job Analysis Specialists	13-1141	50	\$21.34	\$25.62	\$23.07	\$27.77
Training and Development Specialists	13-1151	230	\$24.71	\$38.34	\$39.32	\$45.16
Market Research Analysts and Marketing Specialists	13-1161	290	\$19.08	\$30.46	\$29.62	\$36.16
Business Operations Specialists, All Other	13-1199	860	\$21.88	\$33.27	\$33.12	\$38.97
Accountants and Auditors	13-2011	820	\$23.83	\$37.44	\$30.85	\$44.26
Appraisers and Assessors of Real Estate	13-2021	60	\$28.53	\$40.42	\$41.43	\$46.36
Credit Analysts	13-2041	40	\$24.57	\$32.62	\$32.16	\$36.65
Financial Analysts	13-2051	50	\$25.40	\$36.25	\$34.86	\$41.67
Personal Financial Advisors	13-2052	130	\$26.93	\$60.88	\$43.97	\$77.87
Insurance Underwriters	13-2053	120	\$24.36	\$36.61	\$35.17	\$42.73
Loan Officers	13-2072	270	\$23.04	\$42.77	\$36.92	\$52.64
Tax Examiners and Collectors, and Revenue Agents	13-2081	50	\$19.02	\$36.21	\$36.80	\$44.81
Financial Specialists, All Other	13-2099	150	\$22.42	\$34.43	\$30.29	\$40.42
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>2,900</b>	<b>\$22.49</b>	<b>\$38.71</b>	<b>\$37.25</b>	<b>\$46.84</b>
Computer Systems Analysts	15-1121	280	\$26.25	\$45.68	\$40.39	\$55.40
Computer Programmers	15-1131	280	\$23.17	\$33.46	\$33.36	\$38.61
Software Developers, Applications	15-1132	830	\$29.36	\$44.74	\$44.15	\$52.42
Software Developers, Systems Software	15-1133	170	\$41.22	\$53.12	\$53.56	\$59.07
Web Developers	15-1134	120	\$13.42	\$27.49	\$26.83	\$34.52
Database Administrators	15-1141	40	#	#	#	#
Network and Computer Systems Administrators	15-1142	360	\$20.93	\$33.03	\$34.32	\$39.08
Computer Network Architects	15-1143	90	\$30.45	\$45.71	\$45.16	\$53.33
Computer User Support Specialists	15-1151	400	\$16.52	\$26.73	\$26.24	\$31.82
Computer Network Support Specialists	15-1152	90	\$19.37	\$31.54	\$30.04	\$37.62
Computer Occupations, All Other	15-1199	150	\$25.07	\$42.31	\$41.36	\$50.94
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>2,020</b>	<b>\$22.74</b>	<b>\$36.83</b>	<b>\$35.35</b>	<b>\$43.87</b>
Architects, Except Landscape and Naval	17-1011	80	\$27.35	\$43.32	\$41.88	\$51.30
Civil Engineers	17-2051	320	\$22.19	\$34.52	\$32.98	\$40.69
Electrical Engineers	17-2071	230	\$37.39	\$46.72	\$46.00	\$51.38

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Electronics Engineers, Except Computer	17-2072	90	\$34.82	\$50.64	\$47.32	\$58.55
Environmental Engineers	17-2081	60	\$28.54	\$39.93	\$39.10	\$45.62
Industrial Engineers	17-2112	140	\$31.96	\$40.14	\$39.22	\$44.24
Mechanical Engineers	17-2141	140	\$32.70	\$40.06	\$38.05	\$43.73
Engineers, All Other	17-2199	190	\$33.17	\$42.22	\$39.88	\$46.76
Architectural and Civil Drafters	17-3011	140	\$18.17	\$24.56	\$25.22	\$27.74
Electrical and Electronics Drafters	17-3012	40	\$25.15	\$30.11	\$30.51	\$32.59
Mechanical Drafters	17-3013	50	\$20.96	\$29.21	\$29.46	\$33.34
Drafters, All Other	17-3019	30	\$15.48	\$26.18	\$26.09	\$31.52
Civil Engineering Technicians	17-3022	60	\$15.16	\$21.50	\$21.73	\$24.67
Electrical and Electronics Engineering Technicians	17-3023	150	\$17.07	\$28.24	\$29.52	\$33.82
Electro-Mechanical Technicians	17-3024	40	\$24.71	\$32.87	\$33.77	\$36.96
Mechanical Engineering Technicians	17-3027	30	\$14.69	\$22.24	\$20.11	\$26.02
Engineering Technicians, Except Drafters, All Other	17-3029	30	\$19.87	\$26.29	\$25.47	\$29.50
Surveying and Mapping Technicians	17-3031	30	\$17.00	\$22.35	\$20.05	\$25.02
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>440</b>	<b>\$19.86</b>	<b>\$33.64</b>	<b>\$31.13</b>	<b>\$40.52</b>
Environmental Scientists and Specialists, Including Health	19-2041	80	\$26.17	\$35.79	\$34.22	\$40.60
Geoscientists, Except Hydrologists and Geographers	19-2042	30	\$24.19	\$42.77	\$36.71	\$52.07
Clinical, Counseling, and School Psychologists	19-3031	60	\$21.25	\$32.87	\$30.60	\$38.68
Urban and Regional Planners	19-3051	30	\$23.49	\$33.16	\$32.75	\$38.00
Biological Technicians	19-4021	30	\$15.14	\$21.57	\$19.48	\$24.78
Environmental Science and Protection Technicians, Including Health	19-4091	60	\$17.38	\$24.57	\$25.26	\$28.16
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>1,610</b>	<b>\$13.10</b>	<b>\$23.44</b>	<b>\$20.77</b>	<b>\$28.62</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	200	\$19.30	\$27.25	\$27.64	\$31.21
Mental Health Counselors	21-1014	200	\$15.35	\$26.00	\$22.06	\$31.32
Child, Family, and School Social Workers	21-1021	100	\$16.69	\$22.86	\$22.18	\$25.94
Healthcare Social Workers	21-1022	110	\$19.40	\$26.76	\$27.74	\$30.44
Mental Health and Substance Abuse Social Workers	21-1023	50	\$17.94	\$25.68	\$23.71	\$29.55
Social Workers, All Other	21-1029	50	\$28.82	\$36.42	\$37.64	\$40.22
Health Educators	21-1091	50	\$20.22	\$26.42	\$26.21	\$29.52
Social and Human Service Assistants	21-1093	440	\$10.64	\$14.40	\$13.17	\$16.29
Community Health Workers	21-1094	50	\$16.94	\$22.82	\$24.82	\$25.77
Community and Social Service Specialists, All Other	21-1099	130	\$14.12	\$21.27	\$21.35	\$24.86

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New Hampshire Occupational Employment & Wages - 2016

Manchester Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Legal Occupations</b>	<b>23-0000</b>	<b>980</b>	<b>\$22.40</b>	<b>\$48.04</b>	<b>\$36.39</b>	<b>\$60.86</b>
Lawyers	23-1011	510	\$38.48	\$67.60	\$57.33	\$82.16
Paralegals and Legal Assistants	23-2011	370	\$18.77	\$26.07	\$26.18	\$29.73
Title Examiners, Abstractors, and Searchers	23-2093	NP	\$18.85	\$21.29	\$21.86	\$22.52
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>6,840</b>	<b>\$12.27</b>	<b>\$24.36</b>	<b>\$23.05</b>	<b>\$30.41</b>
Business Teachers, Postsecondary	25-1011	110	#	#	#	#
Computer Science Teachers, Postsecondary	25-1021	30	\$59,715	\$88,893	\$91,781	\$103,482
Economics Teachers, Postsecondary	25-1063	30	\$72,552	\$89,922	\$90,790	\$98,605
Health Specialties Teachers, Postsecondary	25-1071	NP	\$66,234	\$76,781	\$77,062	\$82,054
Nursing Instructors and Teachers, Postsecondary	25-1072	50	\$55,623	\$68,400	\$68,017	\$74,787
Education Teachers, Postsecondary	25-1081	50	\$50,377	\$60,738	\$59,464	\$65,920
Art, Drama, and Music Teachers, Postsecondary	25-1121	270	#	#	#	#
Vocational Education Teachers, Postsecondary	25-1194	120	\$16.85	\$26.39	\$23.74	\$31.16
Postsecondary Teachers, All Other	25-1199	NP	\$37,894	\$71,543	\$66,361	\$88,367
Preschool Teachers, Except Special Education	25-2011	570	\$9.59	\$12.47	\$12.12	\$13.90
Kindergarten Teachers, Except Special Education	25-2012	140	\$28,082	\$49,093	\$51,066	\$59,599
Elementary School Teachers, Except Special Education	25-2021	890	\$43,488	\$57,453	\$58,204	\$64,436
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	520	\$40,690	\$56,210	\$57,392	\$63,969
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	470	\$43,926	\$58,748	\$60,629	\$66,158
Special Education Teachers, Kindergarten and Elementary School	25-2052	240	\$40,546	\$57,898	\$60,767	\$66,574
Special Education Teachers, Middle School	25-2053	90	\$42,989	\$57,053	\$57,392	\$64,084
Special Education Teachers, Secondary School	25-2054	70	\$49,564	\$61,786	\$61,799	\$67,898
Self-Enrichment Education Teachers	25-3021	200	\$13.67	\$22.93	\$19.18	\$27.56
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	270	\$22,904	\$42,911	\$31,879	\$52,915
Substitute Teachers	25-3098	470	\$11.39	\$13.21	\$13.48	\$14.12
Curators	25-4012	30	\$18.09	\$24.36	\$26.07	\$27.50
Librarians	25-4021	120	\$21.55	\$28.62	\$28.35	\$32.16
Instructional Coordinators	25-9031	100	\$24.30	\$32.30	\$31.42	\$36.30
Teacher Assistants	25-9041	1,120	\$19,989	\$27,282	\$25,322	\$30,928
Education, Training, and Library Workers, All Other	25-9099	80	\$15.82	\$23.97	\$22.06	\$28.06
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>1,380</b>	<b>\$10.74</b>	<b>\$20.25</b>	<b>\$18.61</b>	<b>\$25.00</b>
Multimedia Artists and Animators	27-1014	NP	\$20.20	\$27.51	\$27.70	\$31.16

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Floral Designers	27-1023	50	\$9.78	\$11.78	\$11.23	\$12.78
Graphic Designers	27-1024	240	\$13.01	\$20.19	\$19.34	\$23.78
Merchandise Displayers and Window Trimmers	27-1026	NP	\$8.46	\$12.87	\$11.10	\$15.08
Coaches and Scouts	27-2022	250	\$20,852	\$36,029	\$28,515	\$43,617
Public Relations Specialists	27-3031	180	\$17.74	\$26.49	\$26.89	\$30.87
Editors	27-3041	40	\$13.23	\$25.71	\$28.27	\$31.94
Writers and Authors	27-3043	50	\$10.58	\$18.22	\$17.39	\$22.03
Interpreters and Translators	27-3091	50	\$15.29	\$23.96	\$22.37	\$28.30
Audio and Video Equipment Technicians	27-4011	NP	\$16.91	\$19.80	\$18.58	\$21.24
Broadcast Technicians	27-4012	NP	\$8.29	\$10.24	\$8.73	\$11.22
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>7,180</b>	<b>\$21.49</b>	<b>\$42.20</b>	<b>\$34.42</b>	<b>\$52.56</b>
Dentists, General	29-1021	NP	\$74.38	\$96.20	\$91.75	\$107.11
Dietitians and Nutritionists	29-1031	NP	\$29.45	\$33.74	\$34.24	\$35.89
Optometrists	29-1041	30	\$51.87	\$67.92	\$66.27	\$75.95
Pharmacists	29-1051	180	\$51.04	\$60.80	\$62.30	\$65.70
Family and General Practitioners	29-1062	70	\$75.18	\$104.63	\$96.24	\$119.35
Pediatricians, General	29-1065	40	\$60.44	\$94.61	\$86.09	\$111.71
Surgeons	29-1067	NP	#	\$142.92	#	#
Physicians and Surgeons, All Other	29-1069	420	#	\$116.06	#	#
Physician Assistants	29-1071	130	\$42.11	\$53.76	\$52.73	\$59.59
Occupational Therapists	29-1122	240	\$30.84	\$39.16	\$38.89	\$43.32
Physical Therapists	29-1123	310	\$32.99	\$39.27	\$39.58	\$42.42
Respiratory Therapists	29-1126	50	\$27.53	\$31.92	\$32.26	\$34.12
Speech-Language Pathologists	29-1127	110	\$29.31	\$37.81	\$38.16	\$42.06
Veterinarians	29-1131	60	\$34.65	\$47.11	\$48.68	\$53.34
Registered Nurses	29-1141	2,650	\$24.75	\$33.48	\$33.27	\$37.85
Nurse Practitioners	29-1171	180	\$41.46	\$51.71	\$50.28	\$56.83
Medical and Clinical Laboratory Technicians	29-2012	50	\$15.94	\$21.43	\$21.34	\$24.16
Dental Hygienists	29-2021	190	\$34.10	\$38.57	\$38.53	\$40.80
Cardiovascular Technologists and Technicians	29-2031	50	\$24.17	\$33.69	\$34.09	\$38.44
Diagnostic Medical Sonographers	29-2032	60	\$31.32	\$38.53	\$39.39	\$42.13
Radiologic Technologists and Technicians	29-2034	120	\$24.19	\$30.95	\$31.08	\$34.32
Emergency Medical Technicians and Paramedics	29-2041	130	\$11.79	\$17.07	\$17.76	\$19.71
Pharmacy Technicians	29-2052	240	\$11.95	\$15.78	\$14.85	\$17.70
Surgical Technologists	29-2055	70	\$20.55	\$24.85	\$24.98	\$27.00
Veterinary Technologists and Technicians	29-2056	150	\$13.66	\$16.83	\$16.30	\$18.41
Ophthalmic Medical Technicians	29-2057	NP	\$15.85	\$19.89	\$20.15	\$21.91

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New Hampshire Occupational Employment & Wages - 2016

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Licensed Practical and Licensed Vocational Nurses	29-2061	470	\$21.40	\$25.35	\$24.55	\$27.34
Medical Records and Health Information Technicians	29-2071	200	\$13.96	\$18.74	\$18.30	\$21.12
Opticians, Dispensing	29-2081	NP	\$12.26	\$17.87	\$16.60	\$20.66
Occupational Health and Safety Specialists	29-9011	60	\$24.32	\$35.18	\$37.53	\$40.60
Athletic Trainers	29-9091	30	\$40,681	\$47,744	\$45,920	\$51,276
Healthcare Practitioners and Technical Workers, All Other	29-9099	130	\$17.06	\$31.74	\$33.48	\$39.09
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>3,770</b>	<b>\$12.74</b>	<b>\$16.62</b>	<b>\$15.39</b>	<b>\$18.55</b>
Home Health Aides	31-1011	580	\$11.19	\$13.05	\$13.21	\$13.98
Nursing Assistants	31-1014	1,800	\$13.06	\$15.58	\$15.27	\$16.84
Physical Therapist Assistants	31-2021	100	\$24.55	\$29.09	\$28.78	\$31.36
Physical Therapist Aides	31-2022	NP	\$15.88	\$17.07	\$17.15	\$17.66
Massage Therapists	31-9011	70	\$11.21	\$21.33	\$25.59	\$26.39
Dental Assistants	31-9091	260	\$21.34	\$24.16	\$22.66	\$25.59
Medical Assistants	31-9092	510	\$13.44	\$16.49	\$16.18	\$18.02
Medical Equipment Preparers	31-9093	50	\$13.10	\$16.85	\$16.04	\$18.73
Medical Transcriptionists	31-9094	40	\$20.39	\$21.99	\$22.03	\$22.80
Phlebotomists	31-9097	160	\$14.30	\$17.63	\$17.34	\$19.29
Healthcare Support Workers, All Other	31-9099	90	\$10.30	\$17.65	\$18.40	\$21.32
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>2,190</b>	<b>\$11.17</b>	<b>\$20.73</b>	<b>\$18.04</b>	<b>\$25.50</b>
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	60	\$31.18	\$37.58	\$38.04	\$40.77
First-Line Supervisors of Protective Service Workers, All Other	33-1099	50	\$14.52	\$22.31	\$25.31	\$26.21
Firefighters	33-2011	190	\$20.41	\$26.52	\$26.72	\$29.57
Detectives and Criminal Investigators	33-3021	70	\$28.89	\$48.71	\$41.37	\$58.63
Police and Sheriff's Patrol Officers	33-3051	400	\$19.18	\$26.65	\$26.11	\$30.38
Private Detectives and Investigators	33-9021	30	\$14.68	\$18.69	\$17.59	\$20.70
Security Guards	33-9032	640	\$10.57	\$13.75	\$12.11	\$15.33
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	140	\$8.33	\$10.50	\$9.77	\$11.59
Transportation Security Screeners	33-9093	180	\$17.23	\$20.21	\$19.53	\$21.69
Protective Service Workers, All Other	33-9099	NP	\$10.67	\$12.60	\$11.29	\$13.57
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>7,860</b>	<b>\$8.43</b>	<b>\$11.99</b>	<b>\$10.77</b>	<b>\$13.78</b>
Chefs and Head Cooks	35-1011	100	\$15.72	\$23.76	\$23.42	\$27.79
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	490	\$11.99	\$18.13	\$17.65	\$21.20

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Cooks, Fast Food	35-2011	200	\$8.41	\$9.67	\$9.10	\$10.29
Cooks, Institution and Cafeteria	35-2012	260	\$12.60	\$15.27	\$14.53	\$16.61
Cooks, Restaurant	35-2014	670	\$10.92	\$13.67	\$13.65	\$15.05
Cooks, Short Order	35-2015	560	\$8.48	\$9.94	\$9.97	\$10.66
Cooks, All Other	35-2019	30	\$12.99	\$15.75	\$16.28	\$17.14
Food Preparation Workers	35-2021	360	\$9.45	\$11.54	\$11.21	\$12.59
Bartenders	35-3011	420	\$8.42	\$11.37	\$9.34	\$12.83
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,470	\$8.44	\$10.36	\$10.15	\$11.32
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	270	\$9.01	\$11.68	\$11.28	\$13.01
Waiters and Waitresses	35-3031	1,880	\$8.42	\$12.24	\$9.71	\$14.16
Food Servers, Nonrestaurant	35-3041	230	\$8.45	\$9.93	\$9.40	\$10.66
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	210	\$8.44	\$8.88	\$8.94	\$9.10
Dishwashers	35-9021	330	\$8.39	\$10.14	\$10.09	\$11.02
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	350	\$8.41	\$10.80	\$10.60	\$11.99
Food Preparation and Serving Related Workers, All Other	35-9099	NP	\$10.38	\$11.27	\$11.21	\$11.73
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>3,640</b>	<b>\$9.47</b>	<b>\$13.37</b>	<b>\$11.99</b>	<b>\$15.32</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	110	\$13.60	\$18.83	\$16.95	\$21.46
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	90	\$16.98	\$21.15	\$18.96	\$23.24
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,630	\$9.64	\$12.23	\$11.26	\$13.54
Maids and Housekeeping Cleaners	37-2012	660	\$8.42	\$10.54	\$9.85	\$11.60
Landscaping and Groundskeeping Workers	37-3011	1,050	\$10.94	\$15.43	\$14.54	\$17.68
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>3,120</b>	<b>\$9.08</b>	<b>\$13.19</b>	<b>\$11.93</b>	<b>\$15.25</b>
First-Line Supervisors of Personal Service Workers	39-1021	150	\$12.34	\$17.24	\$17.30	\$19.68
Nonfarm Animal Caretakers	39-2021	120	\$8.41	\$10.47	\$10.53	\$11.50
Amusement and Recreation Attendants	39-3091	160	\$8.40	\$9.70	\$9.35	\$10.35
Hairdressers, Hairstylists, and Cosmetologists	39-5012	240	\$10.33	\$15.72	\$14.87	\$18.42
Manicurists and Pedicurists	39-5092	NP	\$8.38	\$9.86	\$9.05	\$10.60
Skincare Specialists	39-5094	30	\$12.52	\$15.37	\$14.93	\$16.80
Childcare Workers	39-9011	640	\$9.10	\$11.99	\$12.41	\$13.44
Personal Care Aides	39-9021	650	\$9.84	\$11.25	\$11.18	\$11.95

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Fitness Trainers and Aerobics Instructors	39-9031	370	\$11.50	\$18.72	\$18.06	\$22.32
Recreation Workers	39-9032	290	\$8.44	\$13.29	\$12.17	\$15.71
Residential Advisors	39-9041	70	\$12.95	\$14.87	\$14.63	\$15.83
Personal Care and Service Workers, All Other	39-9099	NP	\$11.00	\$11.58	\$11.41	\$11.88
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>13,510</b>	<b>\$8.83</b>	<b>\$21.98</b>	<b>\$14.48</b>	<b>\$28.56</b>
First-Line Supervisors of Retail Sales Workers	41-1011	930	\$14.98	\$23.49	\$21.38	\$27.74
First-Line Supervisors of Non-Retail Sales Workers	41-1012	300	\$30.56	\$46.67	\$43.49	\$54.72
Cashiers	41-2011	3,350	\$8.47	\$10.02	\$9.43	\$10.81
Counter and Rental Clerks	41-2021	370	\$10.54	\$15.51	\$14.55	\$18.01
Parts Salespersons	41-2022	300	\$10.33	\$15.59	\$14.94	\$18.21
Retail Salespersons	41-2031	3,810	\$8.47	\$12.60	\$10.49	\$14.67
Advertising Sales Agents	41-3011	180	\$18.36	\$29.24	\$25.87	\$34.67
Insurance Sales Agents	41-3021	360	\$16.91	\$30.22	\$28.33	\$36.87
Securities, Commodities, and Financial Services Sales Agents	41-3031	160	\$25.89	\$73.12	\$60.14	\$96.74
Travel Agents	41-3041	30	\$16.94	\$21.23	\$21.98	\$23.37
Sales Representatives, Services, All Other	41-3099	1,270	\$20.90	\$37.99	\$34.14	\$46.53
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	450	\$27.05	\$48.25	\$40.55	\$58.84
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,480	\$21.00	\$37.83	\$33.16	\$46.24
Real Estate Brokers	41-9021	NP	\$34.13	\$73.74	\$50.44	\$93.55
Sales Engineers	41-9031	80	\$31.72	\$48.70	\$52.19	\$57.19
Telemarketers	41-9041	110	\$10.83	\$15.20	\$15.09	\$17.39
Sales and Related Workers, All Other	41-9099	240	\$9.24	\$19.56	\$20.53	\$24.72
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>18,070</b>	<b>\$11.54</b>	<b>\$18.38</b>	<b>\$17.31</b>	<b>\$21.79</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	1,180	\$19.09	\$26.98	\$25.53	\$30.93
Switchboard Operators, Including Answering Service	43-2011	90	\$11.80	\$14.78	\$14.33	\$16.26
Bill and Account Collectors	43-3011	250	\$12.19	\$17.09	\$16.37	\$19.53
Billing and Posting Clerks and Machine Operators	43-3021	300	\$14.78	\$18.20	\$17.90	\$19.90
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,250	\$14.09	\$20.83	\$19.61	\$24.20
Payroll and Timekeeping Clerks	43-3051	110	\$16.70	\$22.16	\$21.92	\$24.88
Procurement Clerks	43-3061	40	\$13.30	\$18.31	\$18.87	\$20.81
Tellers	43-3071	280	\$11.42	\$14.14	\$14.05	\$15.49
Financial Clerks, All Other	43-3099	40	\$10.00	\$17.02	\$17.59	\$20.53
Brokerage Clerks	43-4011	40	\$18.19	\$25.08	\$24.11	\$28.53

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Court, Municipal, and License Clerks	43-4031	30	\$15.94	\$20.46	\$20.90	\$22.71
Customer Service Representatives	43-4051	2,110	\$11.79	\$18.64	\$17.51	\$22.07
Eligibility Interviewers, Government Programs	43-4061	70	\$14.62	\$19.73	\$18.17	\$22.28
File Clerks	43-4071	150	\$8.38	\$11.70	\$10.91	\$13.36
Hotel, Motel, and Resort Desk Clerks	43-4081	150	\$8.90	\$11.21	\$11.12	\$12.37
Interviewers, Except Eligibility and Loan	43-4111	240	\$14.63	\$18.65	\$18.35	\$20.66
Library Assistants, Clerical	43-4121	80	\$11.20	\$14.04	\$13.93	\$15.46
Loan Interviewers and Clerks	43-4131	220	\$13.74	\$19.46	\$18.70	\$22.31
New Accounts Clerks	43-4141	70	\$15.12	\$17.92	\$17.85	\$19.32
Order Clerks	43-4151	120	\$12.22	\$15.87	\$15.34	\$17.71
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	100	\$14.71	\$18.30	\$18.03	\$20.10
Receptionists and Information Clerks	43-4171	1,140	\$10.43	\$14.76	\$14.70	\$16.92
Information and Record Clerks, All Other	43-4199	190	\$11.56	\$17.13	\$17.15	\$19.91
Couriers and Messengers	43-5021	90	\$8.97	\$11.99	\$11.10	\$13.49
Police, Fire, and Ambulance Dispatchers	43-5031	80	\$17.59	\$22.05	\$21.88	\$24.28
Dispatchers, Except Police, Fire, and Ambulance	43-5032	130	\$11.12	\$17.92	\$17.65	\$21.32
Postal Service Clerks	43-5051	50	\$21.71	\$26.33	\$28.15	\$28.63
Postal Service Mail Carriers	43-5052	250	\$18.88	\$26.04	\$29.37	\$29.62
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	310	\$21.44	\$25.86	\$28.11	\$28.06
Production, Planning, and Expediting Clerks	43-5061	150	\$15.67	\$24.39	\$26.72	\$28.75
Shipping, Receiving, and Traffic Clerks	43-5071	460	\$12.24	\$15.91	\$15.10	\$17.76
Stock Clerks and Order Fillers	43-5081	1,780	\$9.28	\$13.20	\$12.09	\$15.17
Executive Secretaries and Executive Administrative Assistants	43-6011	240	\$21.12	\$28.63	\$28.16	\$32.39
Legal Secretaries	43-6012	180	\$20.92	\$25.80	\$26.26	\$28.24
Medical Secretaries	43-6013	230	\$16.02	\$19.85	\$19.43	\$21.77
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,830	\$11.73	\$16.81	\$16.41	\$19.35
Computer Operators	43-9011	60	\$11.46	\$19.36	\$18.39	\$23.32
Data Entry Keyers	43-9021	220	\$10.80	\$15.97	\$14.54	\$18.56
Insurance Claims and Policy Processing Clerks	43-9041	500	\$15.75	\$21.86	\$19.73	\$24.91
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	180	\$10.24	\$13.34	\$12.73	\$14.88
Office Clerks, General	43-9061	2,540	\$12.02	\$18.08	\$17.74	\$21.11
Office Machine Operators, Except Computer	43-9071	110	\$9.01	\$11.79	\$11.51	\$13.18
Office and Administrative Support Workers, All Other	43-9199	320	\$8.58	\$15.42	\$13.94	\$18.83

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New Hampshire Occupational Employment & Wages - 2016

Manchester Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>60</b>	<b>\$10.74</b>	<b>\$16.65</b>	<b>\$14.87</b>	<b>\$19.61</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>3,400</b>	<b>\$15.15</b>	<b>\$23.51</b>	<b>\$22.70</b>	<b>\$27.67</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	370	\$22.04	\$32.03	\$30.80	\$37.02
Carpenters	47-2031	360	\$15.81	\$21.91	\$21.99	\$24.96
Construction Laborers	47-2061	480	\$12.50	\$16.75	\$16.75	\$18.88
Operating Engineers and Other Construction Equipment Operators	47-2073	100	\$17.10	\$21.39	\$20.99	\$23.54
Drywall and Ceiling Tile Installers	47-2081	140	\$16.15	\$20.92	\$21.01	\$23.31
Electricians	47-2111	510	\$18.87	\$25.51	\$26.02	\$28.83
Painters, Construction and Maintenance	47-2141	130	\$15.37	\$20.35	\$20.72	\$22.84
Plumbers, Pipefitters, and Steamfitters	47-2152	540	\$17.48	\$25.05	\$26.07	\$28.83
Sheet Metal Workers	47-2211	150	\$15.13	\$22.82	\$23.30	\$26.65
Helpers, Construction Trades, All Other	47-3019	30	\$8.36	\$9.71	\$9.82	\$10.38
Construction and Building Inspectors	47-4011	60	\$15.73	\$27.73	\$26.22	\$33.74
Highway Maintenance Workers	47-4051	140	\$15.18	\$21.01	\$21.13	\$23.92
Septic Tank Servicers and Sewer Pipe Cleaners	47-4071	NP	\$15.95	\$18.34	\$18.31	\$19.53
Earth Drillers, Except Oil and Gas	47-5021	40	\$17.26	\$22.07	\$21.94	\$24.46
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>4,880</b>	<b>\$16.09</b>	<b>\$25.94</b>	<b>\$24.23</b>	<b>\$30.87</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	460	\$22.75	\$33.92	\$33.75	\$39.50
Computer, Automated Teller, and Office Machine Repairers	49-2011	190	\$15.64	\$20.94	\$20.99	\$23.58
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	650	\$24.03	\$32.82	\$33.87	\$37.21
Electronic Home Entertainment Equipment Installers and Repairers	49-2097	NP	\$13.86	\$20.55	\$17.35	\$23.91
Security and Fire Alarm Systems Installers	49-2098	150	\$12.82	\$23.91	\$25.15	\$29.45
Aircraft Mechanics and Service Technicians	49-3011	30	\$18.65	\$34.33	\$34.19	\$42.18
Automotive Body and Related Repairers	49-3021	100	\$16.36	\$23.31	\$22.73	\$26.79
Automotive Service Technicians and Mechanics	49-3023	580	\$14.29	\$21.53	\$21.47	\$25.15
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	180	\$17.25	\$24.25	\$23.05	\$27.74
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	70	\$18.14	\$24.43	\$23.54	\$27.57
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	NP	\$15.42	\$20.07	\$19.40	\$22.38
Tire Repairers and Changers	49-3093	140	\$9.75	\$12.52	\$12.03	\$13.90
Mechanical Door Repairers	49-9011	NP	\$16.19	\$19.54	\$18.09	\$21.21

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New Hampshire Occupational Employment & Wages - 2016

Manchester Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	420	\$20.37	\$30.30	\$28.28	\$35.27
Industrial Machinery Mechanics	49-9041	300	\$19.03	\$24.28	\$23.43	\$26.89
Telecommunications Line Installers and Repairers	49-9052	90	\$15.36	\$20.25	\$18.44	\$22.70
Medical Equipment Repairers	49-9062	30	\$17.92	\$24.87	\$24.85	\$28.33
Maintenance and Repair Workers, General	49-9071	660	\$15.12	\$21.19	\$19.94	\$24.24
Helpers--Installation, Maintenance, and Repair Workers	49-9098	90	\$9.83	\$12.81	\$12.34	\$14.31
Installation, Maintenance, and Repair Workers, All Other	49-9099	90	\$13.67	\$20.73	\$19.78	\$24.26
<b>Production Occupations</b>	<b>51-0000</b>	<b>6,050</b>	<b>\$10.98</b>	<b>\$18.18</b>	<b>\$16.28</b>	<b>\$21.78</b>
First-Line Supervisors of Production and Operating Workers	51-1011	350	\$16.98	\$26.55	\$24.15	\$31.33
Electrical and Electronic Equipment Assemblers	51-2022	280	\$11.60	\$15.16	\$15.59	\$16.93
Electromechanical Equipment Assemblers	51-2023	50	\$12.93	\$19.30	\$19.98	\$22.48
Team Assemblers	51-2092	480	\$12.71	\$19.44	\$15.80	\$22.81
Assemblers and Fabricators, All Other	51-2099	300	\$10.83	\$14.20	\$12.74	\$15.89
Bakers	51-3011	NP	\$11.90	\$13.44	\$13.55	\$14.22
Butchers and Meat Cutters	51-3021	50	\$12.42	\$17.22	\$17.23	\$19.63
Food Batchmakers	51-3092	110	\$10.34	\$11.82	\$11.37	\$12.56
Food Processing Workers, All Other	51-3099	NP	\$11.59	\$13.81	\$13.73	\$14.91
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	80	\$14.71	\$19.18	\$18.65	\$21.41
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	NP	\$12.31	\$20.60	\$18.68	\$24.73
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	80	\$12.83	\$16.60	\$16.19	\$18.48
Machinists	51-4041	190	\$19.16	\$26.54	\$24.37	\$30.23
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	NP	\$11.63	\$15.66	\$14.42	\$17.66
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	460	\$15.48	\$22.44	\$22.88	\$25.91
Tool and Die Makers	51-4111	100	\$17.42	\$26.22	\$27.44	\$30.63
Welders, Cutters, Solderers, and Brazers	51-4121	150	\$18.56	\$23.99	\$24.58	\$26.71
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	NP	\$9.75	\$15.29	\$14.29	\$18.07
Prepress Technicians and Workers	51-5111	30	\$19.66	\$23.63	\$22.29	\$25.61
Printing Press Operators	51-5112	230	\$8.57	\$14.09	\$12.65	\$16.85
Laundry and Dry-Cleaning Workers	51-6011	210	\$8.51	\$10.37	\$9.44	\$11.31
Sewing Machine Operators	51-6031	130	\$12.66	\$15.70	\$15.82	\$17.23
Cabinetmakers and Bench Carpenters	51-7011	100	\$18.32	\$21.00	\$21.38	\$22.34

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New Hampshire Occupational Employment & Wages - 2016

Manchester Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	30	\$14.44	\$18.52	\$18.89	\$20.56
Water and Wastewater Treatment Plant and System Operators	51-8031	50	\$20.15	\$25.29	\$23.62	\$27.86
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	NP	\$15.13	\$17.78	\$17.68	\$19.10
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	390	\$12.74	\$20.82	\$18.47	\$24.86
Dental Laboratory Technicians	51-9081	80	\$15.89	\$21.25	\$20.33	\$23.94
Ophthalmic Laboratory Technicians	51-9083	NP	\$10.66	\$12.44	\$11.89	\$13.33
Packaging and Filling Machine Operators and Tenders	51-9111	NP	\$10.59	\$14.21	\$13.58	\$16.02
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	90	\$12.47	\$16.11	\$15.87	\$17.92
Photographic Process Workers and Processing Machine Operators	51-9151	NP	\$8.45	\$9.25	\$9.15	\$9.67
Helpers--Production Workers	51-9198	NP	\$9.00	\$10.56	\$10.59	\$11.34
Production Workers, All Other	51-9199	230	\$9.20	\$12.63	\$11.42	\$14.33
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>6,260</b>	<b>\$9.81</b>	<b>\$16.12</b>	<b>\$14.55</b>	<b>\$19.26</b>
First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	53-1021	70	\$14.41	\$21.79	\$19.23	\$25.49
First-Line Supervisors of Transportation and Material-Moving Machine and Vehical Operators	53-1031	150	\$20.88	\$30.56	\$31.24	\$35.40
Bus Drivers, School or Special Client	53-3022	370	\$13.44	\$16.28	\$15.48	\$17.70
Driver/Sales Workers	53-3031	420	\$8.42	\$14.79	\$9.98	\$17.97
Heavy and Tractor-Trailer Truck Drivers	53-3032	1,030	\$15.83	\$20.33	\$19.45	\$22.59
Light Truck or Delivery Services Drivers	53-3033	1,100	\$9.94	\$15.77	\$14.50	\$18.68
Taxi Drivers and Chauffeurs	53-3041	220	\$9.85	\$13.94	\$11.95	\$15.97
Motor Vehicle Operators, All Other	53-3099	150	\$9.75	\$14.03	\$11.44	\$16.18
Parking Lot Attendants	53-6021	90	\$11.07	\$12.73	\$12.87	\$13.57
Automotive and Watercraft Service Attendants	53-6031	70	\$10.27	\$12.87	\$12.62	\$14.15
Excavating and Loading Machine and Dragline Operators	53-7032	60	\$18.41	\$24.57	\$25.67	\$27.66
Industrial Truck and Tractor Operators	53-7051	170	\$12.95	\$17.15	\$16.64	\$19.25
Cleaners of Vehicles and Equipment	53-7061	220	\$9.53	\$12.42	\$11.54	\$13.87
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	1,340	\$9.40	\$13.63	\$12.21	\$15.74
Packers and Packagers, Hand	53-7064	470	\$9.08	\$11.13	\$10.88	\$12.15
Refuse and Recyclable Material Collectors	53-7081	110	\$9.32	\$15.67	\$15.30	\$18.86

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New Hampshire Occupational Employment & Wages - 2016

Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>126,160</b>	<b>\$10.57</b>	<b>\$25.75</b>	<b>\$18.92</b>	<b>\$33.36</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>7,780</b>	<b>\$32.67</b>	<b>\$62.31</b>	<b>\$54.68</b>	<b>\$77.14</b>
Chief Executives	11-1011	220	\$60.54	\$107.77	#	\$131.39
General and Operations Managers	11-1021	1,980	\$31.86	\$68.33	\$54.76	\$86.57
Legislators	11-1031	30	\$17,435	\$17,489	\$18,046	\$17,516
Marketing Managers	11-2021	300	\$44.87	\$65.07	\$67.13	\$75.17
Sales Managers	11-2022	470	\$37.66	\$65.38	\$61.59	\$79.25
Public Relations and Fundraising Managers	11-2031	NP	\$34.41	\$66.05	\$48.15	\$81.86
Administrative Services Managers	11-3011	130	\$24.94	\$40.61	\$39.40	\$48.44
Computer and Information Systems Managers	11-3021	430	\$46.69	\$71.17	\$67.29	\$83.42
Financial Managers	11-3031	990	\$36.40	\$61.76	\$53.41	\$74.44
Industrial Production Managers	11-3051	310	\$42.32	\$63.35	\$58.99	\$73.87
Purchasing Managers	11-3061	80	\$37.91	\$52.05	\$47.97	\$59.11
Transportation, Storage, and Distribution Managers	11-3071	150	\$37.75	\$50.98	\$51.20	\$57.59
Human Resources Managers	11-3121	90	\$41.16	\$62.04	\$56.40	\$72.47
Construction Managers	11-9021	120	\$25.01	\$43.82	\$44.43	\$53.22
Education Administrators, Preschool and Childcare Center/Program	11-9031	90	\$17.38	\$22.09	\$21.75	\$24.44
Education Administrators, Elementary and Secondary School	11-9032	250	\$71,118	\$88,993	\$87,654	\$97,931
Education Administrators, Postsecondary	11-9033	30	\$29.51	\$48.94	\$40.63	\$58.66
Architectural and Engineering Managers	11-9041	420	\$54.22	\$75.65	\$73.52	\$86.36
Food Service Managers	11-9051	190	\$16.50	\$25.79	\$23.74	\$30.42
Medical and Health Services Managers	11-9111	250	\$32.30	\$43.63	\$41.17	\$49.31
Natural Sciences Managers	11-9121	30	\$48.68	\$96.47	\$86.79	\$120.37
Property, Real Estate, and Community Association Managers	11-9141	180	#	#	#	#
Social and Community Service Managers	11-9151	70	\$21.55	\$31.59	\$32.32	\$36.60
Managers, All Other	11-9199	830	\$39.87	\$64.86	\$62.58	\$77.35
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>5,390</b>	<b>\$21.74</b>	<b>\$35.99</b>	<b>\$33.26</b>	<b>\$43.11</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	70	\$20.44	\$31.96	\$27.63	\$37.71
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	390	\$22.33	\$31.90	\$31.21	\$36.68
Claims Adjusters, Examiners, and Investigators	13-1031	NP	\$19.22	\$29.33	\$30.40	\$34.40
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	100	\$26.28	\$35.43	\$35.05	\$40.01

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Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Cost Estimators	13-1051	160	\$21.99	\$30.54	\$29.19	\$34.82
Human Resources Specialists	13-1071	360	\$19.96	\$29.75	\$28.19	\$34.65
Logisticians	13-1081	190	\$22.57	\$35.57	\$36.45	\$42.06
Management Analysts	13-1111	320	\$22.50	\$44.94	\$45.39	\$56.17
Fundraisers	13-1131	NP	\$21.16	\$27.57	\$27.98	\$30.77
Compensation, Benefits, and Job Analysis Specialists	13-1141	40	\$22.80	\$33.48	\$33.83	\$38.82
Training and Development Specialists	13-1151	150	\$17.91	\$30.14	\$28.32	\$36.25
Market Research Analysts and Marketing Specialists	13-1161	330	\$24.12	\$38.96	\$33.71	\$46.37
Business Operations Specialists, All Other	13-1199	620	\$23.28	\$35.20	\$35.19	\$41.15
Accountants and Auditors	13-2011	1,000	\$25.63	\$36.67	\$36.19	\$42.19
Financial Analysts	13-2051	560	\$20.92	\$32.37	\$28.97	\$38.09
Personal Financial Advisors	13-2052	NP	\$27.35	\$55.33	\$44.31	\$69.32
Loan Officers	13-2072	140	\$18.95	\$39.40	\$30.13	\$49.62
Tax Examiners and Collectors, and Revenue Agents	13-2081	40	\$18.58	\$31.51	\$29.56	\$37.97
Tax Preparers	13-2082	NP	\$9.27	\$18.31	\$13.70	\$22.83
Financial Specialists, All Other	13-2099	120	\$21.48	\$33.58	\$33.23	\$39.62
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>5,400</b>	<b>\$25.03</b>	<b>\$44.53</b>	<b>\$42.68</b>	<b>\$54.28</b>
Computer and Information Research Scientists	15-1111	150	\$47.25	\$64.05	\$66.39	\$72.45
Computer Systems Analysts	15-1121	290	\$29.66	\$44.08	\$41.77	\$51.29
Information Security Analysts	15-1122	60	\$31.61	\$49.16	\$49.14	\$57.94
Computer Programmers	15-1131	850	\$21.03	\$36.07	\$35.21	\$43.60
Software Developers, Applications	15-1132	1,690	\$27.98	\$46.56	\$45.92	\$55.85
Software Developers, Systems Software	15-1133	930	\$46.49	\$62.11	\$63.03	\$69.92
Web Developers	15-1134	110	\$10.92	\$22.79	\$20.39	\$28.73
Database Administrators	15-1141	NP	\$26.97	\$35.36	\$29.94	\$39.56
Network and Computer Systems Administrators	15-1142	280	\$24.97	\$34.99	\$32.41	\$40.01
Computer Network Architects	15-1143	130	\$31.55	\$45.37	\$40.84	\$52.28
Computer User Support Specialists	15-1151	580	\$18.35	\$29.70	\$27.99	\$35.38
Computer Network Support Specialists	15-1152	50	\$24.77	\$33.25	\$33.04	\$37.49
Computer Occupations, All Other	15-1199	170	\$24.85	\$38.43	\$33.71	\$45.22
Operations Research Analysts	15-2031	50	\$24.82	\$39.78	\$37.75	\$47.27
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>3,720</b>	<b>\$25.18</b>	<b>\$42.16</b>	<b>\$38.60</b>	<b>\$50.64</b>
Chemical Engineers	17-2041	NP	\$41.52	\$45.41	\$45.75	\$47.36
Civil Engineers	17-2051	80	\$21.96	\$36.92	\$37.06	\$44.41
Computer Hardware Engineers	17-2061	140	\$37.99	\$56.84	\$56.60	\$66.27
Electrical Engineers	17-2071	790	\$33.97	\$50.81	\$49.14	\$59.24

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Electronics Engineers, Except Computer	17-2072	190	\$34.45	\$51.10	\$51.16	\$59.42
Industrial Engineers	17-2112	420	\$31.57	\$42.37	\$42.00	\$47.78
Mechanical Engineers	17-2141	500	\$32.52	\$49.90	\$43.90	\$58.58
Engineers, All Other	17-2199	180	\$35.25	\$49.90	\$47.94	\$57.22
Architectural and Civil Drafters	17-3011	50	\$23.23	\$27.77	\$27.54	\$30.03
Electrical and Electronics Drafters	17-3012	140	\$22.16	\$34.08	\$34.12	\$40.03
Mechanical Drafters	17-3013	50	\$17.49	\$26.69	\$26.19	\$31.28
Drafters, All Other	17-3019	30	\$15.55	\$24.25	\$20.42	\$28.59
Electrical and Electronics Engineering Technicians	17-3023	480	\$20.47	\$27.06	\$27.19	\$30.36
Electro-Mechanical Technicians	17-3024	NP	\$20.47	\$24.90	\$23.80	\$27.11
Industrial Engineering Technicians	17-3026	110	\$21.54	\$27.67	\$26.51	\$30.74
Mechanical Engineering Technicians	17-3027	80	\$19.31	\$26.81	\$26.92	\$30.56
Engineering Technicians, Except Drafters, All Other	17-3029	120	\$19.61	\$26.44	\$23.86	\$29.86
Surveying and Mapping Technicians	17-3031	40	\$14.95	\$21.96	\$21.44	\$25.45
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>530</b>	<b>\$16.48</b>	<b>\$29.24</b>	<b>\$25.43</b>	<b>\$35.62</b>
Chemists	19-2031	NP	\$15.33	\$26.46	\$22.38	\$32.04
Environmental Scientists and Specialists, Including Health	19-2041	30	\$25.46	\$38.05	\$30.88	\$44.34
Clinical, Counseling, and School Psychologists	19-3031	60	\$22.67	\$30.01	\$31.88	\$33.68
Urban and Regional Planners	19-3051	30	\$21.11	\$30.51	\$31.31	\$35.20
Chemical Technicians	19-4031	60	\$12.56	\$17.41	\$16.70	\$19.85
Life, Physical, and Social Science Technicians, All Other	19-4099	NP	\$17.93	\$25.48	\$22.30	\$29.25
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>1,330</b>	<b>\$13.70</b>	<b>\$21.94</b>	<b>\$20.51</b>	<b>\$26.05</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	210	\$21.28	\$28.27	\$27.73	\$31.76
Mental Health Counselors	21-1014	90	\$17.13	\$25.67	\$21.33	\$29.93
Rehabilitation Counselors	21-1015	50	\$16.53	\$20.92	\$20.48	\$23.10
Child, Family, and School Social Workers	21-1021	120	\$15.99	\$20.25	\$19.48	\$22.39
Healthcare Social Workers	21-1022	90	\$19.57	\$28.07	\$27.34	\$32.32
Health Educators	21-1091	30	\$13.59	\$19.09	\$19.84	\$21.84
Social and Human Service Assistants	21-1093	440	\$11.65	\$15.47	\$14.53	\$17.39
Community Health Workers	21-1094	NP	\$10.93	\$16.37	\$11.86	\$19.09
Community and Social Service Specialists, All Other	21-1099	90	\$15.17	\$22.16	\$21.80	\$25.66
<b>Legal Occupations</b>	<b>23-0000</b>	<b>450</b>	<b>\$19.06</b>	<b>\$33.28</b>	<b>\$25.11</b>	<b>\$40.39</b>
Lawyers	23-1011	190	\$34.06	\$49.07	\$48.38	\$56.58
Paralegals and Legal Assistants	23-2011	220	\$17.39	\$21.39	\$21.46	\$23.38
Legal Support Workers, All Other	23-2099	NP	\$17.43	\$22.69	\$20.90	\$25.32

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Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>8,270</b>	<b>\$12.89</b>	<b>\$22.60</b>	<b>\$20.93</b>	<b>\$27.46</b>
Postsecondary Teachers, All Other	25-1199	200	#	#	#	#
Preschool Teachers, Except Special Education	25-2011	740	\$11.61	\$16.50	\$14.45	\$18.95
Kindergarten Teachers, Except Special Education	25-2012	110	\$36,607	\$50,015	\$53,592	\$56,719
Elementary School Teachers, Except Special Education	25-2021	1,340	\$42,896	\$56,270	\$55,800	\$62,956
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	780	\$42,935	\$58,246	\$59,050	\$65,902
Career/Technical Education Teachers, Middle School	25-2023	NP	\$57,616	\$67,460	\$69,391	\$72,382
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	880	\$42,734	\$58,858	\$58,939	\$66,919
Career/Technical Education Teachers, Secondary School	25-2032	60	\$49,448	\$64,413	\$66,909	\$71,896
Special Education Teachers, Kindergarten and Elementary School	25-2052	280	\$43,433	\$57,742	\$57,572	\$64,895
Special Education Teachers, Middle School	25-2053	130	\$41,601	\$58,490	\$60,734	\$66,935
Special Education Teachers, Secondary School	25-2054	110	\$53,262	\$61,781	\$60,609	\$66,041
Adult Basic and Secondary Education and Literacy Teachers and Instructors	25-3011	NP	\$17.76	\$28.30	\$26.82	\$33.57
Self-Enrichment Education Teachers	25-3021	230	\$14.07	\$23.13	\$22.77	\$27.65
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	320	\$28,319	\$49,518	\$44,465	\$60,117
Substitute Teachers	25-3098	NP	\$10.57	\$10.98	\$11.00	\$11.18
Librarians	25-4021	150	\$20.01	\$27.71	\$27.75	\$31.56
Library Technicians	25-4031	90	\$12.16	\$15.93	\$15.69	\$17.82
Instructional Coordinators	25-9031	70	\$22.92	\$30.64	\$30.19	\$34.50
Teacher Assistants	25-9041	1,910	\$23,831	\$31,368	\$32,428	\$35,136
Education, Training, and Library Workers, All Other	25-9099	70	\$18.14	\$24.55	\$24.88	\$27.74
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>1,120</b>	<b>\$10.54</b>	<b>\$25.72</b>	<b>\$19.95</b>	<b>\$33.31</b>
Floral Designers	27-1023	30	\$10.69	\$13.85	\$13.77	\$15.44
Graphic Designers	27-1024	110	\$14.69	\$23.74	\$21.51	\$28.27
Interior Designers	27-1025	30	\$17.20	\$22.62	\$22.94	\$25.33
Merchandise Displayers and Window Trimmers	27-1026	50	\$8.56	\$13.01	\$13.11	\$15.23
Coaches and Scouts	27-2022	160	\$17,664	\$26,626	\$19,970	\$31,107
Reporters and Correspondents	27-3022	70	\$13.84	\$17.62	\$15.29	\$19.52
Public Relations Specialists	27-3031	120	\$14.13	\$23.32	\$21.49	\$27.91
Editors	27-3041	50	\$20.50	\$36.46	\$30.01	\$44.44
Technical Writers	27-3042	100	\$30.42	\$47.24	\$47.97	\$55.64

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Interpreters and Translators	27-3091	40	\$18.44	\$25.52	\$26.47	\$29.07
Photographers	27-4021	50	\$8.65	\$14.43	\$12.90	\$17.32
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>5,300</b>	<b>\$19.63</b>	<b>\$42.55</b>	<b>\$32.27</b>	<b>\$54.00</b>
Dentists, General	29-1021	50	\$65.85	\$107.72	#	\$128.66
Dietitians and Nutritionists	29-1031	40	\$21.26	\$27.57	\$27.18	\$30.72
Pharmacists	29-1051	200	\$51.32	\$65.11	\$64.70	\$72.01
Family and General Practitioners	29-1062	170	\$80.71	\$115.24		\$132.51
Internists, General	29-1063	40	#	\$122.21	#	#
Surgeons	29-1067	NP	#	\$130.16	#	#
Physicians and Surgeons, All Other	29-1069	120	#	\$133.34	#	#
Physician Assistants	29-1071	80	\$44.85	\$61.62	\$55.67	\$70.01
Occupational Therapists	29-1122	110	\$30.01	\$37.27	\$36.37	\$40.90
Physical Therapists	29-1123	160	\$34.33	\$41.48	\$39.49	\$45.04
Respiratory Therapists	29-1126	30	\$26.52	\$29.85	\$29.81	\$31.51
Speech-Language Pathologists	29-1127	90	\$25.42	\$34.80	\$33.66	\$39.49
Veterinarians	29-1131	50	\$39.67	\$49.76	\$49.11	\$54.81
Registered Nurses	29-1141	1,640	\$24.67	\$32.10	\$31.15	\$35.81
Nurse Practitioners	29-1171	110	\$39.21	\$57.21	\$51.08	\$66.22
Dental Hygienists	29-2021	290	\$31.67	\$39.71	\$41.03	\$43.74
Diagnostic Medical Sonographers	29-2032	30	\$29.76	\$35.74	\$35.89	\$38.72
Radiologic Technologists and Technicians	29-2034	100	\$24.42	\$33.15	\$33.19	\$37.52
Emergency Medical Technicians and Paramedics	29-2041	50	\$11.69	\$17.39	\$16.99	\$20.23
Pharmacy Technicians	29-2052	270	\$11.01	\$13.88	\$13.69	\$15.32
Surgical Technologists	29-2055	50	\$18.19	\$25.50	\$25.68	\$29.15
Veterinary Technologists and Technicians	29-2056	NP	\$13.21	\$17.30	\$16.96	\$19.35
Licensed Practical and Licensed Vocational Nurses	29-2061	300	\$19.24	\$23.70	\$24.24	\$25.93
Medical Records and Health Information Technicians	29-2071	140	\$13.57	\$18.36	\$17.06	\$20.74
Opticians, Dispensing	29-2081	NP	\$12.64	\$18.85	\$19.61	\$21.96
Health Technologists and Technicians, All Other	29-2099	80	\$14.10	\$20.89	\$18.33	\$24.28
Occupational Health and Safety Specialists	29-9011	40	\$26.82	\$37.74	\$35.51	\$43.19
Healthcare Practitioners and Technical Workers, All Other	29-9099	110	\$19.71	\$29.14	\$27.37	\$33.86
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>2,730</b>	<b>\$11.98</b>	<b>\$15.98</b>	<b>\$14.81</b>	<b>\$17.98</b>
Home Health Aides	31-1011	200	\$11.03	\$13.00	\$13.14	\$13.99
Nursing Assistants	31-1014	1,240	\$11.56	\$14.01	\$13.69	\$15.24
Physical Therapist Assistants	31-2021	60	\$21.82	\$26.25	\$25.65	\$28.47
Massage Therapists	31-9011	NP	\$16.09	\$18.58	\$17.72	\$19.83

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Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Dental Assistants	31-9091	330	\$17.90	\$22.49	\$22.45	\$24.78
Medical Assistants	31-9092	400	\$13.72	\$16.41	\$16.30	\$17.76
Medical Equipment Preparers	31-9093	30	\$9.17	\$13.32	\$13.15	\$15.39
Medical Transcriptionists	31-9094	NP	\$16.83	\$20.11	\$20.38	\$21.75
Pharmacy Aides	31-9095	NP	\$9.94	\$13.43	\$13.42	\$15.17
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	NP	\$8.29	\$8.72	\$8.66	\$8.94
Phlebotomists	31-9097	130	\$15.59	\$17.97	\$17.81	\$19.15
Healthcare Support Workers, All Other	31-9099	70	\$9.48	\$14.91	\$13.27	\$17.62
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>1,530</b>	<b>\$12.82</b>	<b>\$25.07</b>	<b>\$25.76</b>	<b>\$31.19</b>
First-Line Supervisors of Police and Detectives	33-1012	90	\$36.70	\$42.02	\$42.32	\$44.67
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	100	\$29.86	\$34.99	\$34.55	\$37.56
First-Line Supervisors of Protective Service Workers, All Other	33-1099	30	\$21.50	\$37.54	\$34.21	\$45.57
Firefighters	33-2011	270	\$22.58	\$27.26	\$27.58	\$29.61
Detectives and Criminal Investigators	33-3021	70	\$29.68	\$34.43	\$34.18	\$36.81
Police and Sheriff's Patrol Officers	33-3051	380	\$23.63	\$30.46	\$30.26	\$33.87
Security Guards	33-9032	350	\$10.84	\$14.87	\$13.24	\$16.88
Crossing Guards	33-9091	NP	\$13.84	\$14.57	\$14.00	\$14.94
Protective Service Workers, All Other	33-9099	40	\$12.09	\$16.60	\$15.00	\$18.86
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>10,470</b>	<b>\$8.41</b>	<b>\$11.17</b>	<b>\$9.49</b>	<b>\$12.55</b>
Chefs and Head Cooks	35-1011	230	\$16.15	\$20.89	\$19.69	\$23.26
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	500	\$15.44	\$21.15	\$21.52	\$24.01
Cooks, Fast Food	35-2011	220	\$8.36	\$10.68	\$10.21	\$11.84
Cooks, Institution and Cafeteria	35-2012	200	\$12.81	\$16.14	\$16.49	\$17.82
Cooks, Restaurant	35-2014	670	\$10.79	\$13.02	\$12.59	\$14.15
Cooks, Short Order	35-2015	720	\$8.42	\$10.48	\$10.17	\$11.52
Food Preparation Workers	35-2021	340	\$8.43	\$10.39	\$10.27	\$11.37
Bartenders	35-3011	730	\$8.42	\$10.25	\$9.03	\$11.17
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	2,950	\$8.41	\$9.47	\$9.04	\$10.00
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	520	\$8.40	\$10.37	\$9.52	\$11.35
Waiters and Waitresses	35-3031	2,070	\$8.39	\$10.70	\$9.03	\$11.85
Food Servers, Nonrestaurant	35-3041	NP	\$8.59	\$11.47	\$11.56	\$12.91

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Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	NP	\$8.44	\$8.98	\$8.86	\$9.25
Dishwashers	35-9021	460	\$8.43	\$9.64	\$9.38	\$10.24
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	400	\$8.44	\$10.31	\$9.76	\$11.23
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>3,530</b>	<b>\$9.48</b>	<b>\$14.80</b>	<b>\$12.88</b>	<b>\$17.45</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	80	\$15.86	\$21.31	\$20.81	\$24.04
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeepers	37-1012	130	\$20.27	\$26.29	\$24.33	\$29.28
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,750	\$9.39	\$15.80	\$14.58	\$19.02
Maids and Housekeeping Cleaners	37-2012	610	\$8.38	\$10.17	\$10.11	\$11.07
Landscaping and Groundskeeping Workers	37-3011	870	\$10.50	\$12.93	\$12.25	\$14.15
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>3,380</b>	<b>\$9.43</b>	<b>\$13.66</b>	<b>\$11.80</b>	<b>\$15.77</b>
First-Line Supervisors of Personal Service Workers	39-1021	100	\$13.46	\$19.48	\$19.22	\$22.50
Nonfarm Animal Caretakers	39-2021	180	\$8.40	\$11.07	\$10.58	\$12.40
Ushers, Lobby Attendants, and Ticket Takers	39-3031	70	\$8.44	\$9.00	\$8.81	\$9.28
Amusement and Recreation Attendants	39-3091	190	\$8.38	\$9.72	\$9.16	\$10.39
Hairdressers, Hairstylists, and Cosmetologists	39-5012	560	\$9.16	\$16.84	\$13.66	\$20.68
Manicurists and Pedicurists	39-5092	NP	\$11.45	\$15.47	\$15.87	\$17.48
Skincare Specialists	39-5094	NP	\$10.16	\$13.58	\$11.76	\$15.29
Childcare Workers	39-9011	460	\$9.49	\$11.02	\$10.94	\$11.78
Personal Care Aides	39-9021	930	\$10.45	\$12.10	\$11.71	\$12.92
Fitness Trainers and Aerobics Instructors	39-9031	360	\$10.83	\$18.25	\$16.58	\$21.97
Recreation Workers	39-9032	150	\$8.68	\$13.88	\$12.73	\$16.48
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>18,920</b>	<b>\$9.04</b>	<b>\$25.46</b>	<b>\$13.65</b>	<b>\$33.68</b>
First-Line Supervisors of Retail Sales Workers	41-1011	1,550	\$14.84	\$24.66	\$22.16	\$29.57
First-Line Supervisors of Non-Retail Sales Workers	41-1012	510	\$31.64	\$54.07	\$46.22	\$65.29
Cashiers	41-2011	4,500	\$8.50	\$10.40	\$9.78	\$11.36
Counter and Rental Clerks	41-2021	390	\$9.93	\$15.79	\$13.26	\$18.72
Parts Salespersons	41-2022	320	\$10.00	\$15.59	\$13.97	\$18.38
Retail Salespersons	41-2031	6,430	\$8.54	\$13.20	\$11.07	\$15.52
Advertising Sales Agents	41-3011	80	\$17.62	\$46.89	\$27.83	\$61.54
Insurance Sales Agents	41-3021	190	\$16.01	\$28.30	\$24.24	\$34.44

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Securities, Commodities, and Financial Services Sales Agents	41-3031	1,340	\$22.20	\$78.47	\$66.87	\$106.60
Travel Agents	41-3041	80	\$17.02	\$23.97	\$22.39	\$27.45
Sales Representatives, Services, All Other	41-3099	540	\$21.23	\$47.46	\$33.18	\$60.58
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	1,020	\$22.35	\$51.20	\$40.56	\$65.61
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,450	\$20.77	\$38.08	\$34.04	\$46.74
Real Estate Sales Agents	41-9022	40	\$11.08	\$23.66	\$17.35	\$29.95
Sales Engineers	41-9031	250	\$35.72	\$72.85	\$58.22	\$91.42
Sales and Related Workers, All Other	41-9099	160	\$12.33	\$20.81	\$18.98	\$25.05
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>20,890</b>	<b>\$10.96</b>	<b>\$17.87</b>	<b>\$16.83</b>	<b>\$21.32</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	1,310	\$19.15	\$29.55	\$28.67	\$34.74
Switchboard Operators, Including Answering Service	43-2011	50	\$8.80	\$13.24	\$13.26	\$15.46
Bill and Account Collectors	43-3011	110	\$11.67	\$16.28	\$15.34	\$18.58
Billing and Posting Clerks and Machine Operators	43-3021	600	\$15.91	\$18.18	\$18.01	\$19.31
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,560	\$13.48	\$19.25	\$18.83	\$22.14
Payroll and Timekeeping Clerks	43-3051	210	\$11.19	\$19.35	\$21.08	\$23.44
Procurement Clerks	43-3061	90	\$14.24	\$19.80	\$18.89	\$22.57
Tellers	43-3071	350	\$10.86	\$13.63	\$13.48	\$15.02
Financial Clerks, All Other	43-3099	90	\$13.84	\$18.88	\$18.09	\$21.40
Brokerage Clerks	43-4011	200	\$18.13	\$26.99	\$23.99	\$31.42
Court, Municipal, and License Clerks	43-4031	50	\$13.91	\$18.91	\$18.95	\$21.41
Customer Service Representatives	43-4051	1,630	\$11.34	\$17.78	\$17.46	\$20.99
Eligibility Interviewers, Government Programs	43-4061	60	\$15.94	\$20.35	\$18.99	\$22.55
File Clerks	43-4071	110	\$10.13	\$13.28	\$12.14	\$14.86
Hotel, Motel, and Resort Desk Clerks	43-4081	130	\$8.45	\$10.06	\$10.08	\$10.87
Interviewers, Except Eligibility and Loan	43-4111	180	\$11.02	\$15.21	\$15.19	\$17.31
Library Assistants, Clerical	43-4121	140	\$9.25	\$13.46	\$13.32	\$15.57
Loan Interviewers and Clerks	43-4131	70	\$11.08	\$16.41	\$16.99	\$19.08
Order Clerks	43-4151	380	\$11.95	\$16.62	\$16.03	\$18.95
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	70	\$12.32	\$16.52	\$16.48	\$18.62
Receptionists and Information Clerks	43-4171	1,210	\$8.70	\$12.77	\$12.03	\$14.80
Information and Record Clerks, All Other	43-4199	210	\$10.69	\$16.56	\$15.70	\$19.50
Cargo and Freight Agents	43-5011	40	\$16.10	\$21.14	\$20.30	\$23.65

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Couriers and Messengers	43-5021	NP	\$9.44	\$12.62	\$13.27	\$14.21
Police, Fire, and Ambulance Dispatchers	43-5031	160	\$17.16	\$21.06	\$20.21	\$23.00
Dispatchers, Except Police, Fire, and Ambulance	43-5032	130	\$16.97	\$24.18	\$25.34	\$27.77
Postal Service Clerks	43-5051	70	\$19.84	\$25.62	\$28.14	\$28.51
Postal Service Mail Carriers	43-5052	320	\$18.22	\$25.40	\$28.02	\$28.99
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	280	\$18.01	\$24.52	\$27.59	\$27.77
Production, Planning, and Expediting Clerks	43-5061	320	\$18.25	\$25.22	\$24.25	\$28.70
Shipping, Receiving, and Traffic Clerks	43-5071	800	\$12.00	\$16.38	\$15.73	\$18.57
Stock Clerks and Order Fillers	43-5081	3,250	\$9.06	\$13.46	\$12.06	\$15.67
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	30	\$10.54	\$15.80	\$15.98	\$18.43
Executive Secretaries and Executive Administrative Assistants	43-6011	350	\$21.06	\$28.27	\$27.77	\$31.88
Legal Secretaries	43-6012	30	\$17.78	\$21.40	\$21.12	\$23.21
Medical Secretaries	43-6013	410	\$13.17	\$17.95	\$16.98	\$20.34
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	2,030	\$11.69	\$16.76	\$16.64	\$19.28
Computer Operators	43-9011	40	\$20.25	\$25.12	\$24.26	\$27.55
Data Entry Keyers	43-9021	NP	\$10.70	\$12.60	\$11.55	\$13.55
Insurance Claims and Policy Processing Clerks	43-9041	60	\$13.77	\$17.66	\$16.59	\$19.61
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	70	\$10.42	\$14.93	\$13.94	\$17.20
Office Clerks, General	43-9061	2,640	\$12.76	\$18.54	\$17.66	\$21.44
Office Machine Operators, Except Computer	43-9071	50	\$8.46	\$13.34	\$11.10	\$15.78
Office and Administrative Support Workers, All Other	43-9199	410	\$8.47	\$11.54	\$9.65	\$13.08
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>100</b>	<b>\$9.36</b>	<b>\$15.61</b>	<b>\$13.69</b>	<b>\$18.73</b>
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	60	\$8.52	\$13.94	\$13.14	\$16.65
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>3,460</b>	<b>\$15.66</b>	<b>\$23.30</b>	<b>\$22.91</b>	<b>\$27.13</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	350	\$20.96	\$31.37	\$29.07	\$36.58
Brickmasons and Blockmasons	47-2021	50	\$17.08	\$23.09	\$22.23	\$26.11
Carpenters	47-2031	460	\$17.11	\$23.20	\$23.59	\$26.25
Construction Laborers	47-2061	500	\$13.18	\$18.51	\$18.82	\$21.17
Paving, Surfacing, and Tamping Equipment Operators	47-2071	80	\$11.09	\$18.04	\$18.90	\$21.51

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Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Operating Engineers and Other Construction Equipment Operators	47-2073	100	\$20.31	\$26.61	\$26.09	\$29.76
Drywall and Ceiling Tile Installers	47-2081	180	\$20.76	\$23.51	\$23.58	\$24.87
Electricians	47-2111	360	\$14.44	\$22.47	\$24.07	\$26.48
Painters, Construction and Maintenance	47-2141	110	\$13.50	\$19.07	\$16.74	\$21.86
Plumbers, Pipefitters, and Steamfitters	47-2152	270	\$22.66	\$27.85	\$28.25	\$30.45
Sheet Metal Workers	47-2211	320	\$14.51	\$20.95	\$20.36	\$24.17
Structural Iron and Steel Workers	47-2221	60	\$19.56	\$24.10	\$24.44	\$26.38
Construction and Building Inspectors	47-4011	40	\$19.24	\$26.83	\$26.91	\$30.63
Hazardous Materials Removal Workers	47-4041	NP	\$21.53	\$24.39	\$24.25	\$25.82
Highway Maintenance Workers	47-4051	130	\$14.47	\$19.50	\$19.13	\$22.01
Construction and Related Workers, All Other	47-4099	40	\$19.33	\$28.17	\$25.13	\$32.58
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>4,270</b>	<b>\$15.12</b>	<b>\$24.09</b>	<b>\$23.25</b>	<b>\$28.59</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	320	\$27.28	\$37.14	\$37.10	\$42.07
Computer, Automated Teller, and Office Machine Repairers	49-2011	190	\$17.30	\$22.65	\$22.16	\$25.33
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	NP	\$17.14	\$30.04	\$33.47	\$36.49
Avionics Technicians	49-2091	70	\$22.28	\$28.48	\$27.96	\$31.58
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	100	\$19.18	\$28.58	\$31.15	\$33.28
Security and Fire Alarm Systems Installers	49-2098	NP	\$26.54	\$28.49	\$28.47	\$29.46
Aircraft Mechanics and Service Technicians	49-3011	70	\$20.36	\$30.61	\$31.30	\$35.74
Automotive Body and Related Repairers	49-3021	NP	\$17.01	\$21.47	\$19.86	\$23.70
Automotive Service Technicians and Mechanics	49-3023	760	\$15.02	\$21.92	\$21.52	\$25.36
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	190	\$17.93	\$22.89	\$22.22	\$25.36
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	60	\$17.13	\$23.47	\$22.96	\$26.65
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	30	\$15.16	\$20.53	\$20.38	\$23.21
Tire Repairers and Changers	49-3093	110	\$8.32	\$10.32	\$9.93	\$11.33
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	30	\$21.32	\$29.08	\$31.22	\$32.96
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	220	\$19.50	\$25.31	\$26.09	\$28.22
Industrial Machinery Mechanics	49-9041	500	\$21.01	\$28.20	\$27.88	\$31.79
Maintenance Workers, Machinery	49-9043	50	\$14.43	\$20.50	\$19.33	\$23.54

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Precision Instrument and Equipment Repairers, All Other	49-9069	NP	\$18.30	\$29.76	\$32.27	\$35.49
Maintenance and Repair Workers, General	49-9071	750	\$14.07	\$20.37	\$19.68	\$23.53
Locksmiths and Safe Repairers	49-9094	NP	\$17.05	\$24.44	\$25.71	\$28.14
Helpers--Installation, Maintenance, and Repair Workers	49-9098	90	\$9.89	\$12.93	\$12.84	\$14.45
Installation, Maintenance, and Repair Workers, All Other	49-9099	90	\$12.83	\$22.55	\$22.03	\$27.41
<b>Production Occupations</b>	<b>51-0000</b>	<b>9,830</b>	<b>\$12.09</b>	<b>\$18.90</b>	<b>\$17.44</b>	<b>\$22.30</b>
First-Line Supervisors of Production and Operating Workers	51-1011	690	\$23.80	\$32.29	\$30.18	\$36.52
Electrical and Electronic Equipment Assemblers	51-2022	700	\$11.28	\$16.65	\$16.81	\$19.33
Electromechanical Equipment Assemblers	51-2023	390	\$14.98	\$20.30	\$19.40	\$22.96
Structural Metal Fabricators and Fitters	51-2041	130	\$19.77	\$24.30	\$24.56	\$26.56
Team Assemblers	51-2092	820	\$11.76	\$15.99	\$15.38	\$18.10
Assemblers and Fabricators, All Other	51-2099	220	\$12.04	\$16.60	\$16.25	\$18.87
Bakers	51-3011	60	\$8.46	\$13.74	\$13.00	\$16.38
Butchers and Meat Cutters	51-3021	90	\$11.26	\$17.38	\$17.08	\$20.43
Food Batchmakers	51-3092	90	\$9.62	\$12.24	\$11.95	\$13.53
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	250	\$13.88	\$19.43	\$19.06	\$22.22
Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic	51-4012	40	\$24.59	\$29.98	\$28.91	\$32.68
Forging Machine Setters, Operators, and Tenders, Metal and Plastic	51-4022	30	\$15.13	\$18.92	\$18.71	\$20.82
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	110	\$13.36	\$18.28	\$18.37	\$20.75
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	70	\$14.20	\$20.71	\$21.18	\$23.96
Machinists	51-4041	430	\$17.95	\$24.36	\$24.34	\$27.56
Foundry Mold and Coremakers	51-4071	140	\$12.50	\$15.53	\$15.76	\$17.04
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	590	\$10.47	\$14.77	\$13.86	\$16.91
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	40	\$17.91	\$24.64	\$23.38	\$28.00
Tool and Die Makers	51-4111	70	\$14.16	\$22.01	\$22.86	\$25.94
Welders, Cutters, Solderers, and Brazers	51-4121	230	\$13.54	\$19.90	\$20.05	\$23.07
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	130	\$12.60	\$15.58	\$14.57	\$17.07

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Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	51-4193	70	\$11.85	\$15.27	\$14.69	\$16.99
Metal Workers and Plastic Workers, All Other	51-4199	190	\$12.52	\$14.97	\$14.64	\$16.18
Printing Press Operators	51-5112	120	\$17.72	\$23.42	\$23.44	\$26.27
Print Binding and Finishing Workers	51-5113	30	\$16.55	\$17.81	\$17.72	\$18.45
Laundry and Dry-Cleaning Workers	51-6011	40	\$8.53	\$10.73	\$9.73	\$11.83
Sewing Machine Operators	51-6031	70	\$12.13	\$14.04	\$13.88	\$14.99
Textile Knitting and Weaving Machine Setters, Operators, and Tenders	51-6063	60	\$12.52	\$16.65	\$15.13	\$18.71
Textile, Apparel, and Furnishings Workers, All Other	51-6099	80	\$12.01	\$15.69	\$14.97	\$17.52
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	50	\$17.37	\$19.02	\$18.58	\$19.85
Stationary Engineers and Boiler Operators	51-8021	NP	\$28.91	\$33.82	\$35.09	\$36.27
Water and Wastewater Treatment Plant and System Operators	51-8031	60	\$20.60	\$25.72	\$26.47	\$28.28
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	90	\$12.07	\$21.34	\$25.52	\$25.96
Grinding and Polishing Workers, Hand	51-9022	40	\$11.70	\$16.23	\$15.79	\$18.49
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	60	\$16.15	\$19.06	\$18.15	\$20.51
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	90	\$17.10	\$20.11	\$20.46	\$21.62
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	120	\$12.93	\$15.45	\$15.47	\$16.72
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	740	\$14.73	\$19.81	\$18.66	\$22.36
Dental Laboratory Technicians	51-9081	40	\$15.55	\$24.73	\$23.48	\$29.32
Ophthalmic Laboratory Technicians	51-9083	NP	\$11.96	\$18.11	\$17.28	\$21.18
Packaging and Filling Machine Operators and Tenders	51-9111	330	\$13.09	\$20.49	\$18.21	\$24.18
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	100	\$12.45	\$16.81	\$16.88	\$19.00
Photographic Process Workers and Processing Machine Operators	51-9151	40	\$8.40	\$16.40	\$10.27	\$20.39
Paper Goods Machine Setters, Operators, and Tenders	51-9196	90	\$12.02	\$22.39	\$24.45	\$27.58
Helpers--Production Workers	51-9198	440	\$10.32	\$11.86	\$11.54	\$12.62
Production Workers, All Other	51-9199	740	\$12.50	\$15.88	\$15.58	\$17.55

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>7,760</b>	<b>\$9.77</b>	<b>\$19.18</b>	<b>\$15.14</b>	<b>\$23.89</b>
First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	53-1021	90	\$13.16	\$21.77	\$21.60	\$26.07
First-Line Supervisors of Transportation and Material-Moving Machine and Vehical Operators	53-1031	160	\$21.43	\$28.72	\$26.57	\$32.36
Commercial Pilots	53-2012	30	\$74,188	\$84,826	\$87,258	\$90,144
Air Traffic Controllers	53-2021	430	\$56.27	\$71.95	\$74.13	\$79.80
Bus Drivers, Transit and Intercity	53-3021	120	\$11.25	\$18.35	\$15.27	\$21.90
Bus Drivers, School or Special Client	53-3022	NP	\$12.59	\$16.31	\$16.28	\$18.17
Driver/Sales Workers	53-3031	510	\$8.44	\$11.00	\$9.12	\$12.28
Heavy and Tractor-Trailer Truck Drivers	53-3032	1,320	\$15.60	\$20.30	\$20.27	\$22.65
Light Truck or Delivery Services Drivers	53-3033	1,060	\$9.43	\$16.87	\$14.94	\$20.58
Taxi Drivers and Chauffeurs	53-3041	240	\$8.96	\$10.99	\$10.82	\$12.01
Motor Vehicle Operators, All Other	53-3099	70	\$10.29	\$15.10	\$12.36	\$17.52
Parking Lot Attendants	53-6021	40	\$10.62	\$12.22	\$11.60	\$13.02
Automotive and Watercraft Service Attendants	53-6031	NP	\$8.43	\$10.85	\$10.08	\$12.05
Excavating and Loading Machine and Dragline Operators	53-7032	100	\$18.90	\$23.78	\$23.62	\$26.22
Industrial Truck and Tractor Operators	53-7051	430	\$13.06	\$18.05	\$17.88	\$20.54
Cleaners of Vehicles and Equipment	53-7061	250	\$8.56	\$11.33	\$10.83	\$12.73
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	1,580	\$9.47	\$12.96	\$12.35	\$14.71
Machine Feeders and Offbearers	53-7063	NP	\$11.13	\$15.56	\$15.03	\$17.78
Packers and Packagers, Hand	53-7064	190	\$8.74	\$12.28	\$11.43	\$14.05
Refuse and Recyclable Material Collectors	53-7081	160	\$10.51	\$13.92	\$12.51	\$15.62
Material Moving Workers, All Other	53-7199	60	\$11.23	\$14.87	\$11.58	\$16.69

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>19,530</b>	<b>\$9.92</b>	<b>\$20.07</b>	<b>\$15.77</b>	<b>\$25.15</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>780</b>	<b>\$22.20</b>	<b>\$43.86</b>	<b>\$38.93</b>	<b>\$54.69</b>
General and Operations Managers	11-1021	280	\$19.61	\$47.31	\$40.73	\$61.17
Sales Managers	11-2022	30	\$24.76	\$42.29	\$44.60	\$51.06
Financial Managers	11-3031	60	\$22.82	\$48.91	\$40.03	\$61.96
Education Administrators, Elementary and Secondary School	11-9032	40	\$62,467	\$75,543	\$74,465	\$82,081
Food Service Managers	11-9051	30	\$19.90	\$28.40	\$26.24	\$32.66
Medical and Health Services Managers	11-9111	50	\$29.42	\$48.94	\$46.04	\$58.70
Social and Community Service Managers	11-9151	30	\$21.03	\$30.95	\$30.85	\$35.91
Managers, All Other	11-9199	60	\$27.73	\$38.09	\$33.45	\$43.27
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>460</b>	<b>\$18.12</b>	<b>\$33.62</b>	<b>\$28.11</b>	<b>\$41.38</b>
Human Resources Specialists	13-1071	40	\$17.32	\$22.44	\$21.71	\$24.99
Business Operations Specialists, All Other	13-1199	130	\$18.63	\$31.60	\$30.01	\$38.09
Accountants and Auditors	13-2011	70	\$22.11	\$30.02	\$27.64	\$33.98
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>100</b>	<b>\$17.26</b>	<b>\$31.19</b>	<b>\$29.19</b>	<b>\$38.16</b>
Computer User Support Specialists	15-1151	30	\$14.37	\$21.74	\$20.54	\$25.42
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>110</b>	<b>\$16.81</b>	<b>\$28.41</b>	<b>\$27.93</b>	<b>\$34.21</b>
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>80</b>	<b>\$18.62</b>	<b>\$27.97</b>	<b>\$28.69</b>	<b>\$32.64</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>480</b>	<b>\$11.14</b>	<b>\$19.24</b>	<b>\$17.85</b>	<b>\$23.29</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	NP	\$21.24	\$25.42	\$23.49	\$27.51
Mental Health Counselors	21-1014	70	\$16.65	\$21.29	\$18.66	\$23.61
Child, Family, and School Social Workers	21-1021	40	\$14.57	\$19.57	\$18.67	\$22.07
Social and Human Service Assistants	21-1093	180	\$10.26	\$12.72	\$11.49	\$13.95
Community and Social Service Specialists, All Other	21-1099	40	\$13.09	\$19.55	\$20.11	\$22.78
<b>Legal Occupations</b>	<b>23-0000</b>	<b>50</b>	<b>\$18.01</b>	<b>\$27.06</b>	<b>\$25.48</b>	<b>\$31.60</b>
Lawyers	23-1011	30	\$25.41	\$32.52	\$30.63	\$36.06
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,390</b>	<b>\$11.68</b>	<b>\$20.30</b>	<b>\$18.79</b>	<b>\$24.62</b>
Preschool Teachers, Except Special Education	25-2011	80	\$10.93	\$13.10	\$12.94	\$14.19

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Elementary School Teachers, Except Special Education	25-2021	320	\$36,598	\$50,100	\$48,254	\$56,851
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	160	\$41,188	\$56,787	\$57,805	\$64,586
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	150	\$38,630	\$51,359	\$50,860	\$57,722
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	30	\$23,227	\$44,307	\$48,842	\$54,847
Substitute Teachers	25-3098	90	\$9.35	\$11.63	\$11.69	\$12.76
Librarians	25-4021	30	\$12.24	\$20.17	\$20.14	\$24.13
Teacher Assistants	25-9041	300	\$21,270	\$27,324	\$27,071	\$30,351
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>160</b>	<b>\$9.26</b>	<b>\$19.52</b>	<b>\$19.59</b>	<b>\$24.66</b>
Coaches and Scouts	27-2022	NP	\$17,729	\$35,010	\$19,855	\$43,650
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>1,490</b>	<b>\$18.52</b>	<b>\$41.14</b>	<b>\$30.51</b>	<b>\$52.44</b>
Family and General Practitioners	29-1062	40	#	\$126.97	#	#
Occupational Therapists	29-1122	NP	\$33.81	\$40.82	\$41.84	\$44.33
Physical Therapists	29-1123	70	\$39.49	\$43.94	\$44.37	\$46.18
Speech-Language Pathologists	29-1127	NP	\$26.79	\$32.35	\$28.36	\$35.14
Registered Nurses	29-1141	450	\$23.02	\$29.38	\$28.86	\$32.56
Nurse Practitioners	29-1171	30	#	#	#	#
Medical and Clinical Laboratory Technologists	29-2011	30	\$24.36	\$29.83	\$30.10	\$32.57
Dental Hygienists	29-2021	40	\$15.40	\$25.33	\$26.85	\$30.29
Radiologic Technologists and Technicians	29-2034	30	\$24.43	\$28.73	\$28.71	\$30.89
Emergency Medical Technicians and Paramedics	29-2041	NP	\$10.82	\$16.02	\$14.65	\$18.62
Licensed Practical and Licensed Vocational Nurses	29-2061	90	\$17.16	\$19.85	\$19.81	\$21.19
Medical Records and Health Information Technicians	29-2071	50	\$12.68	\$17.17	\$16.41	\$19.41
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>570</b>	<b>\$12.34</b>	<b>\$17.28</b>	<b>\$15.69</b>	<b>\$19.74</b>
Nursing Assistants	31-1014	230	\$11.86	\$14.49	\$14.42	\$15.79
Physical Therapist Assistants	31-2021	NP	\$27.31	\$31.12	\$30.94	\$33.04
Physical Therapist Aides	31-2022	NP	\$16.83	\$17.12	\$17.25	\$17.26
Dental Assistants	31-9091	50	\$13.55	\$16.50	\$15.89	\$17.98
Medical Assistants	31-9092	90	\$13.68	\$16.09	\$15.88	\$17.31
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>630</b>	<b>\$13.91</b>	<b>\$22.12</b>	<b>\$22.70</b>	<b>\$26.22</b>
Firefighters	33-2011	30	\$19.90	\$22.51	\$22.44	\$23.81

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New Hampshire Occupational Employment & Wages - 2016

Northern NH Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Police and Sheriff's Patrol Officers	33-3051	170	\$15.41	\$23.75	\$24.03	\$27.93
Security Guards	33-9032	110	\$11.58	\$16.20	\$13.97	\$18.50
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	30	\$8.47	\$10.42	\$10.54	\$11.39
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>2,120</b>	<b>\$8.42</b>	<b>\$11.04</b>	<b>\$9.83</b>	<b>\$12.33</b>
Chefs and Head Cooks	35-1011	50	\$24.25	\$27.55	\$28.52	\$29.20
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	130	\$10.99	\$15.72	\$14.32	\$18.09
Cooks, Institution and Cafeteria	35-2012	40	\$11.97	\$14.97	\$14.50	\$16.46
Cooks, Restaurant	35-2014	250	\$10.04	\$12.82	\$12.47	\$14.20
Cooks, Short Order	35-2015	110	\$8.46	\$9.17	\$8.99	\$9.52
Food Preparation Workers	35-2021	180	\$9.45	\$10.66	\$10.84	\$11.26
Bartenders	35-3011	100	\$8.44	\$10.70	\$9.30	\$11.82
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	420	\$8.43	\$9.02	\$8.92	\$9.31
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	30	\$8.46	\$9.82	\$9.40	\$10.50
Waiters and Waitresses	35-3031	500	\$8.39	\$10.43	\$9.86	\$11.46
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$8.45	\$8.92	\$8.89	\$9.14
Dishwashers	35-9021	170	\$8.39	\$9.10	\$9.11	\$9.46
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>810</b>	<b>\$9.54</b>	<b>\$13.07</b>	<b>\$12.05</b>	<b>\$14.83</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	60	\$13.79	\$19.84	\$20.67	\$22.88
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	300	\$8.43	\$11.98	\$11.41	\$13.77
Maids and Housekeeping Cleaners	37-2012	280	\$9.84	\$11.06	\$11.05	\$11.67
Landscaping and Groundskeeping Workers	37-3011	120	\$12.20	\$15.31	\$14.72	\$16.86
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>900</b>	<b>\$8.46</b>	<b>\$11.62</b>	<b>\$10.49</b>	<b>\$13.20</b>
First-Line Supervisors of Personal Service Workers	39-1021	70	\$14.65	\$18.93	\$18.44	\$21.08
Amusement and Recreation Attendants	39-3091	90	\$9.55	\$11.42	\$11.42	\$12.34
Childcare Workers	39-9011	70	\$8.50	\$12.21	\$11.90	\$14.06
Personal Care Aides	39-9021	NP	\$8.37	\$9.37	\$9.13	\$9.87
Recreation Workers	39-9032	30	\$10.38	\$16.08	\$14.85	\$18.93

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New Hampshire Occupational Employment & Wages - 2016

Northern NH Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>1,960</b>	<b>\$9.01</b>	<b>\$18.44</b>	<b>\$12.93</b>	<b>\$23.16</b>
First-Line Supervisors of Retail Sales Workers	41-1011	260	\$12.98	\$23.30	\$20.50	\$28.45
Cashiers	41-2011	620	\$8.45	\$10.41	\$9.69	\$11.40
Counter and Rental Clerks	41-2021	100	\$8.48	\$13.09	\$9.57	\$15.39
Parts Salespersons	41-2022	80	\$10.05	\$13.50	\$13.22	\$15.21
Retail Salespersons	41-2031	550	\$9.59	\$13.21	\$12.28	\$15.02
Sales Representatives, Services, All Other	41-3099	50	\$15.61	\$25.99	\$21.63	\$31.19
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	90	\$18.74	\$27.19	\$24.15	\$31.42
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>3,040</b>	<b>\$10.67</b>	<b>\$15.52</b>	<b>\$14.60</b>	<b>\$17.95</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	200	\$16.03	\$22.70	\$21.99	\$26.04
Switchboard Operators, Including Answering Service	43-2011	30	\$10.07	\$11.68	\$11.52	\$12.48
Billing and Posting Clerks and Machine Operators	43-3021	40	\$12.81	\$15.92	\$16.27	\$17.48
Bookkeeping, Accounting, and Auditing Clerks	43-3031	320	\$12.36	\$16.41	\$16.66	\$18.44
Tellers	43-3071	140	\$11.14	\$12.69	\$12.79	\$13.46
Court, Municipal, and License Clerks	43-4031	30	\$10.48	\$16.06	\$15.01	\$18.85
Customer Service Representatives	43-4051	170	\$10.71	\$14.60	\$13.56	\$16.56
Eligibility Interviewers, Government Programs	43-4061	70	\$14.96	\$18.54	\$17.94	\$20.32
Hotel, Motel, and Resort Desk Clerks	43-4081	120	\$10.69	\$13.10	\$12.20	\$14.30
Receptionists and Information Clerks	43-4171	110	\$10.92	\$13.01	\$13.07	\$14.05
Information and Record Clerks, All Other	43-4199	30	\$9.44	\$14.82	\$12.09	\$17.52
Police, Fire, and Ambulance Dispatchers	43-5031	30	\$13.12	\$16.11	\$15.53	\$17.60
Postal Service Mail Carriers	43-5052	70	\$17.54	\$24.24	\$26.04	\$27.59
Production, Planning, and Expediting Clerks	43-5061	30	\$14.15	\$20.19	\$20.39	\$23.21
Shipping, Receiving, and Traffic Clerks	43-5071	50	\$12.01	\$15.83	\$14.42	\$17.74
Stock Clerks and Order Fillers	43-5081	270	\$8.80	\$11.99	\$11.48	\$13.58
Executive Secretaries and Executive Administrative Assistants	43-6011	40	\$17.14	\$22.21	\$19.76	\$24.74
Medical Secretaries	43-6013	70	\$13.44	\$16.40	\$15.89	\$17.87
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	380	\$10.25	\$14.44	\$14.05	\$16.54
Office Clerks, General	43-9061	490	\$11.89	\$15.59	\$14.92	\$17.45
Office and Administrative Support Workers, All Other	43-9199	70	\$8.54	\$10.94	\$9.46	\$12.14

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New Hampshire Occupational Employment & Wages - 2016

Northern NH Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>100</b>	<b>\$15.81</b>	<b>\$18.06</b>	<b>\$17.55</b>	<b>\$19.20</b>
Logging Equipment Operators	45-4022	80	\$16.52	\$17.62	\$17.57	\$18.17
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>920</b>	<b>\$14.01</b>	<b>\$20.64</b>	<b>\$19.50</b>	<b>\$23.95</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	140	\$20.03	\$27.44	\$24.23	\$31.14
Carpenters	47-2031	170	\$14.29	\$19.99	\$20.35	\$22.84
Construction Laborers	47-2061	140	\$15.56	\$17.73	\$17.70	\$18.82
Operating Engineers and Other Construction Equipment Operators	47-2073	40	\$19.70	\$24.49	\$23.03	\$26.88
Electricians	47-2111	40	\$18.20	\$22.65	\$22.34	\$24.87
Painters, Construction and Maintenance	47-2141	40	\$11.01	\$16.94	\$17.72	\$19.92
Plumbers, Pipefitters, and Steamfitters	47-2152	80	\$21.67	\$26.12	\$23.93	\$28.35
Highway Maintenance Workers	47-4051	210	\$10.81	\$15.01	\$15.19	\$17.11
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>870</b>	<b>\$12.42</b>	<b>\$20.43</b>	<b>\$18.36</b>	<b>\$24.45</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	70	\$21.00	\$30.55	\$29.04	\$35.32
Automotive Body and Related Repairers	49-3021	30	\$11.15	\$14.48	\$14.21	\$16.14
Automotive Service Technicians and Mechanics	49-3023	130	\$11.75	\$18.85	\$16.44	\$22.39
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	40	\$13.71	\$17.06	\$16.49	\$18.72
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	NP	\$14.49	\$19.22	\$17.51	\$21.58
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$17.92	\$21.15	\$21.41	\$22.77
Maintenance Workers, Machinery	49-9043	30	\$16.14	\$17.62	\$17.53	\$18.37
Millwrights	49-9044	NP	\$21.87	\$23.43	\$22.93	\$24.23
Maintenance and Repair Workers, General	49-9071	170	\$12.83	\$16.86	\$16.55	\$18.89
Installation, Maintenance, and Repair Workers, All Other	49-9099	NP	\$13.94	\$18.14	\$18.43	\$20.25
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,270</b>	<b>\$9.83</b>	<b>\$16.21</b>	<b>\$16.21</b>	<b>\$19.41</b>
First-Line Supervisors of Production and Operating Workers	51-1011	70	\$20.88	\$26.50	\$24.32	\$29.31
Butchers and Meat Cutters	51-3021	30	\$11.95	\$15.32	\$14.58	\$17.00
Metal Workers and Plastic Workers, All Other	51-4199	30	\$16.18	\$17.74	\$17.49	\$18.52
Laundry and Dry-Cleaning Workers	51-6011	50	\$10.07	\$11.42	\$11.38	\$12.11
Sewing Machine Operators	51-6031	50	\$8.53	\$9.12	\$9.06	\$9.41

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New Hampshire Occupational Employment & Wages - 2016

Northern NH Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	60	\$11.47	\$14.16	\$14.02	\$15.51
Power Plant Operators	51-8013	NP	\$17.41	\$23.82	\$22.40	\$27.03
Water and Wastewater Treatment Plant and System Operators	51-8031	30	\$14.95	\$19.88	\$20.31	\$22.33
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	60	#	#	#	#
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	90	\$13.35	\$16.35	\$16.23	\$17.85
Production Workers, All Other	51-9199	60	\$11.12	\$15.09	\$16.59	\$17.08
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,250</b>	<b>\$10.18</b>	<b>\$15.90</b>	<b>\$14.68</b>	<b>\$18.76</b>
Bus Drivers, School or Special Client	53-3022	170	\$10.69	\$13.51	\$11.93	\$14.93
Driver/Sales Workers	53-3031	50	#	#	#	#
Heavy and Tractor-Trailer Truck Drivers	53-3032	310	\$15.23	\$21.43	\$20.64	\$24.53
Light Truck or Delivery Services Drivers	53-3033	190	\$8.78	\$12.28	\$11.27	\$14.03
Industrial Truck and Tractor Operators	53-7051	60	\$18.48	\$21.17	\$21.80	\$22.51
Cleaners of Vehicles and Equipment	53-7061	40	\$10.12	\$12.11	\$12.27	\$13.09
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	120	\$9.78	\$12.31	\$12.51	\$13.58
Refuse and Recyclable Material Collectors	53-7081	60	\$9.50	\$14.17	\$12.99	\$16.51
Material Moving Workers, All Other	53-7199	90	\$11.51	\$12.32	\$11.58	\$12.73

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New Hampshire Occupational Employment & Wages - 2016

Pelham Town Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>2,030</b>	<b>\$10.41</b>	<b>\$21.53</b>	<b>\$17.18</b>	<b>\$27.09</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>70</b>	<b>\$29.01</b>	<b>\$57.64</b>	<b>\$49.33</b>	<b>\$71.96</b>
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>50</b>	<b>\$24.21</b>	<b>\$32.50</b>	<b>\$30.07</b>	<b>\$36.65</b>
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>280</b>	<b>\$13.36</b>	<b>\$22.80</b>	<b>\$21.62</b>	<b>\$27.51</b>
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>50</b>	<b>\$21.04</b>	<b>\$43.70</b>	<b>\$41.37</b>	<b>\$55.03</b>
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>30</b>	<b>\$11.67</b>	<b>\$17.14</b>	<b>\$17.29</b>	<b>\$19.88</b>
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>160</b>	<b>\$8.40</b>	<b>\$10.90</b>	<b>\$9.47</b>	<b>\$12.15</b>
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>100</b>	<b>\$10.04</b>	<b>\$15.31</b>	<b>\$14.52</b>	<b>\$17.95</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	60	\$8.46	\$14.98	\$14.30	\$18.24
Landscaping and Groundskeeping Workers	37-3011	NP	\$12.53	\$14.26	\$13.78	\$15.12
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>70</b>	<b>\$8.45</b>	<b>\$10.79</b>	<b>\$9.73</b>	<b>\$11.96</b>
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>270</b>	<b>\$9.78</b>	<b>\$24.32</b>	<b>\$12.48</b>	<b>\$31.58</b>
First-Line Supervisors of Retail Sales Workers	41-1011	30	\$16.78	\$27.80	\$27.87	\$33.31
Cashiers	41-2011	90	\$9.13	\$10.63	\$10.75	\$11.39
Retail Salespersons	41-2031	60	\$8.85	\$11.30	\$10.90	\$12.52
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	40	\$19.74	\$41.92	\$37.99	\$53.01
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>310</b>	<b>\$11.31</b>	<b>\$17.99</b>	<b>\$16.95</b>	<b>\$21.34</b>
Stock Clerks and Order Fillers	43-5081	NP	\$9.45	\$12.82	\$11.12	\$14.51
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	60	\$9.80	\$15.02	\$14.89	\$17.63
Office Clerks, General	43-9061	70	\$13.52	\$18.07	\$17.81	\$20.33
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>100</b>	<b>\$13.78</b>	<b>\$20.14</b>	<b>\$19.19</b>	<b>\$23.31</b>
Construction Laborers	47-2061	30	\$15.61	\$17.06	\$17.27	\$17.79

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New Hampshire Occupational Employment & Wages - 2016

<b>Pelham Town</b> Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>60</b>	<b>\$14.50</b>	<b>\$22.64</b>	<b>\$21.45</b>	<b>\$26.71</b>
Automotive Service Technicians and Mechanics	49-3023	30	\$11.87	\$19.25	\$20.12	\$22.94
<b>Production Occupations</b>	<b>51-0000</b>	<b>310</b>	<b>\$11.42</b>	<b>\$16.62</b>	<b>\$14.69</b>	<b>\$19.22</b>
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>50</b>	<b>\$10.96</b>	<b>\$18.14</b>	<b>\$14.94</b>	<b>\$21.73</b>

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New Hampshire Occupational Employment & Wages - 2016

Peterborough Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>13,030</b>	<b>\$10.11</b>	<b>\$21.81</b>	<b>\$17.41</b>	<b>\$27.67</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>580</b>	<b>\$27.51</b>	<b>\$54.07</b>	<b>\$45.97</b>	<b>\$67.34</b>
General and Operations Managers	11-1021	150	\$28.35	\$64.12	\$48.84	\$82.02
Sales Managers	11-2022	30	\$48.90	\$72.10	\$71.27	\$83.69
Financial Managers	11-3031	40	\$31.56	\$57.65	\$48.39	\$70.70
Industrial Production Managers	11-3051	30	\$44.43	\$57.95	\$55.69	\$64.71
Construction Managers	11-9021	30	\$25.93	\$46.28	\$44.30	\$56.45
Education Administrators, Elementary and Secondary School	11-9032	50	\$65,938	\$80,937	\$81,303	\$88,436
Medical and Health Services Managers	11-9111	30	\$29.45	\$42.17	\$43.80	\$48.52
Managers, All Other	11-9199	30	\$28.59	\$40.01	\$31.35	\$45.73
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>380</b>	<b>\$19.90</b>	<b>\$34.06</b>	<b>\$30.26</b>	<b>\$41.14</b>
Training and Development Specialists	13-1151	30	\$21.28	\$26.10	\$23.73	\$28.50
Market Research Analysts and Marketing Specialists	13-1161	80	\$20.09	\$40.38	\$30.74	\$50.53
Business Operations Specialists, All Other	13-1199	70	\$18.30	\$27.46	\$25.68	\$32.04
Accountants and Auditors	13-2011	50	\$26.11	\$34.38	\$34.90	\$38.52
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>180</b>	<b>\$23.12</b>	<b>\$33.94</b>	<b>\$30.88</b>	<b>\$39.36</b>
Computer Programmers	15-1131	80	\$28.02	\$37.61	\$34.95	\$42.40
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>250</b>	<b>\$23.22</b>	<b>\$35.44</b>	<b>\$33.66</b>	<b>\$41.56</b>
Industrial Engineers	17-2112	60	\$36.83	\$45.85	\$45.45	\$50.35
Mechanical Engineers	17-2141	50	\$30.48	\$38.44	\$36.80	\$42.41
Industrial Engineering Technicians	17-3026	60	\$18.92	\$23.42	\$23.29	\$25.68
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>30</b>	<b>\$24.56</b>	<b>\$32.61</b>	<b>\$30.45</b>	<b>\$36.63</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>120</b>	<b>\$15.30</b>	<b>\$23.45</b>	<b>\$22.18</b>	<b>\$27.53</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	40	\$19.50	\$24.37	\$24.37	\$26.81
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,210</b>	<b>\$14.90</b>	<b>\$22.61</b>	<b>\$22.49</b>	<b>\$26.46</b>
Elementary School Teachers, Except Special Education	25-2021	200	\$37,200	\$49,386	\$48,171	\$55,479
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	160	\$39,439	\$51,581	\$52,004	\$57,652
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	220	\$36,115	\$48,192	\$47,123	\$54,230

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New Hampshire Occupational Employment & Wages - 2016

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Special Education Teachers, Kindergarten and Elementary School	25-2052	40	\$39,285	\$52,034	\$52,163	\$58,409
Special Education Teachers, Secondary School	25-2054	30	\$39,092	\$49,840	\$47,003	\$55,213
Librarians	25-4021	30	\$20.38	\$26.22	\$25.55	\$29.13
Teacher Assistants	25-9041	260	\$24,488	\$32,714	\$30,289	\$36,827
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>180</b>	<b>\$11.98</b>	<b>\$22.89</b>	<b>\$20.69</b>	<b>\$28.36</b>
Coaches and Scouts	27-2022	70	\$20,873	\$36,765	\$33,173	\$44,711
Editors	27-3041	NP	\$22.09	\$31.86	\$30.26	\$36.75
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>830</b>	<b>\$16.67</b>	<b>\$39.09</b>	<b>\$27.35</b>	<b>\$50.29</b>
Physicians and Surgeons, All Other	29-1069	NP	\$50.29	\$84.81	\$61.37	\$102.06
Registered Nurses	29-1141	280	\$23.18	\$28.11	\$27.93	\$30.58
Emergency Medical Technicians and Paramedics	29-2041	120	\$8.52	\$14.90	\$13.38	\$18.09
Licensed Practical and Licensed Vocational Nurses	29-2061	NP	\$19.04	\$22.14	\$22.00	\$23.69
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>510</b>	<b>\$10.69</b>	<b>\$13.56</b>	<b>\$12.95</b>	<b>\$14.99</b>
Home Health Aides	31-1011	80	\$10.64	\$11.52	\$11.18	\$11.96
Nursing Assistants	31-1014	NP	\$10.95	\$13.18	\$13.08	\$14.29
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>210</b>	<b>\$8.37</b>	<b>\$16.82</b>	<b>\$9.36</b>	<b>\$21.05</b>
Police and Sheriff's Patrol Officers	33-3051	60	\$20.80	\$27.95	\$27.96	\$31.54
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,010</b>	<b>\$8.43</b>	<b>\$10.68</b>	<b>\$9.48</b>	<b>\$11.80</b>
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	100	\$9.69	\$15.16	\$14.33	\$17.89
Cooks, Fast Food	35-2011	NP	\$8.42	\$8.89	\$8.96	\$9.11
Cooks, Institution and Cafeteria	35-2012	60	\$10.99	\$13.48	\$12.42	\$14.72
Food Preparation Workers	35-2021	30	\$8.39	\$11.42	\$10.41	\$12.93
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	300	\$8.45	\$8.95	\$9.01	\$9.19
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>570</b>	<b>\$8.59</b>	<b>\$12.03</b>	<b>\$11.47</b>	<b>\$13.75</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	140	\$9.66	\$13.22	\$13.33	\$15.00

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New Hampshire Occupational Employment & Wages - 2016

Peterborough Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Maids and Housekeeping Cleaners	37-2012	210	\$8.45	\$9.51	\$9.36	\$10.04
Landscaping and Groundskeeping Workers	37-3011	190	\$9.98	\$12.79	\$12.70	\$14.19
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>270</b>	<b>\$10.06</b>	<b>\$14.20</b>	<b>\$11.64</b>	<b>\$16.27</b>
Personal Care Aides	39-9021	110	\$10.60	\$10.93	\$11.05	\$11.09
Fitness Trainers and Aerobics Instructors	39-9031	NP	\$17.70	\$23.91	\$23.68	\$27.01
Recreation Workers	39-9032	40	\$9.71	\$14.12	\$12.21	\$16.33
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>1,500</b>	<b>\$8.54</b>	<b>\$20.88</b>	<b>\$12.02</b>	<b>\$27.05</b>
First-Line Supervisors of Retail Sales Workers	41-1011	120	\$14.21	\$21.72	\$19.42	\$25.47
Cashiers	41-2011	600	\$8.54	\$9.20	\$9.05	\$9.54
Retail Salespersons	41-2031	320	\$8.90	\$14.86	\$11.43	\$17.84
Sales Representatives, Services, All Other	41-3099	90	\$20.32	\$36.35	\$24.72	\$44.38
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	120	#	#	#	#
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	120	\$21.24	\$27.37	\$25.47	\$30.43
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>1,670</b>	<b>\$10.68</b>	<b>\$16.90</b>	<b>\$16.11</b>	<b>\$20.00</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	110	\$15.88	\$23.21	\$20.47	\$26.88
Billing and Posting Clerks and Machine Operators	43-3021	30	\$13.09	\$17.16	\$16.70	\$19.20
Bookkeeping, Accounting, and Auditing Clerks	43-3031	150	\$15.12	\$18.92	\$18.18	\$20.83
Customer Service Representatives	43-4051	180	\$10.44	\$17.46	\$18.33	\$20.97
Library Assistants, Clerical	43-4121	30	\$8.44	\$11.72	\$12.54	\$13.36
Receptionists and Information Clerks	43-4171	60	\$10.18	\$13.93	\$13.23	\$15.81
Postal Service Mail Carriers	43-5052	40	\$17.60	\$23.91	\$23.44	\$27.06
Production, Planning, and Expediting Clerks	43-5061	40	\$18.80	\$26.91	\$25.49	\$30.97
Shipping, Receiving, and Traffic Clerks	43-5071	40	\$13.43	\$17.59	\$17.50	\$19.67
Stock Clerks and Order Fillers	43-5081	270	\$8.48	\$11.43	\$10.88	\$12.89
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	210	\$11.57	\$16.49	\$16.30	\$18.95
Office Clerks, General	43-9061	230	\$12.00	\$16.71	\$16.50	\$19.07
Office and Administrative Support Workers, All Other	43-9199	40	\$9.27	\$15.04	\$13.78	\$17.92
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>860</b>	<b>\$15.43</b>	<b>\$22.33</b>	<b>\$20.84</b>	<b>\$25.78</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	120	\$24.42	\$33.45	\$31.19	\$37.97

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Carpenters	47-2031	200	\$18.50	\$22.07	\$21.91	\$23.84
Construction Laborers	47-2061	140	\$11.00	\$15.66	\$16.42	\$17.98
Operating Engineers and Other Construction Equipment Operators	47-2073	90	\$17.40	\$20.50	\$19.07	\$22.06
Electricians	47-2111	60	\$18.50	\$23.02	\$22.60	\$25.30
Highway Maintenance Workers	47-4051	40	\$16.16	\$20.03	\$19.22	\$21.96
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>380</b>	<b>\$15.27</b>	<b>\$24.81</b>	<b>\$23.31</b>	<b>\$29.57</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	40	\$27.45	\$41.38	\$40.96	\$48.35
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	NP	\$19.11	\$25.96	\$24.56	\$29.39
Industrial Machinery Mechanics	49-9041	60	\$19.14	\$23.65	\$23.88	\$25.89
Maintenance and Repair Workers, General	49-9071	90	\$12.29	\$19.25	\$18.06	\$22.74
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,840</b>	<b>\$12.34</b>	<b>\$17.34</b>	<b>\$16.14</b>	<b>\$19.84</b>
First-Line Supervisors of Production and Operating Workers	51-1011	90	\$21.62	\$30.83	\$31.55	\$35.42
Team Assemblers	51-2092	560	\$13.96	\$16.35	\$15.50	\$17.53
Assemblers and Fabricators, All Other	51-2099	NP	\$8.51	\$10.87	\$9.94	\$12.05
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	240	\$13.26	\$18.54	\$18.23	\$21.18
Production Workers, All Other	51-9199	NP	\$8.51	\$12.91	\$11.52	\$15.13
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>470</b>	<b>\$8.49</b>	<b>\$11.97</b>	<b>\$9.43</b>	<b>\$13.72</b>
Heavy and Tractor-Trailer Truck Drivers	53-3032	60	\$14.60	\$17.93	\$17.89	\$19.58
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	50	\$8.55	\$12.79	\$11.11	\$14.92

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New Hampshire Occupational Employment & Wages - 2016

Plymouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>11,110</b>	<b>\$10.12</b>	<b>\$19.64</b>	<b>\$16.57</b>	<b>\$24.41</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>560</b>	<b>\$23.80</b>	<b>\$42.59</b>	<b>\$36.40</b>	<b>\$51.99</b>
General and Operations Managers	11-1021	120	\$26.95	\$47.63	\$37.17	\$57.97
Financial Managers	11-3031	80	\$27.36	\$37.71	\$33.25	\$42.89
Lodging Managers	11-9081	50	\$17.63	\$28.73	\$27.55	\$34.28
Medical and Health Services Managers	11-9111	NP	\$36.91	\$58.32	\$49.35	\$69.03
Managers, All Other	11-9199	30	\$29.72	\$45.64	\$41.38	\$53.60
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>250</b>	<b>\$20.58</b>	<b>\$29.49</b>	<b>\$28.71</b>	<b>\$33.95</b>
Business Operations Specialists, All Other	13-1199	60	\$22.18	\$30.05	\$28.10	\$33.99
Accountants and Auditors	13-2011	30	\$21.41	\$26.91	\$26.25	\$29.65
Loan Officers	13-2072	NP	\$28.38	\$35.81	\$36.06	\$39.53
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>80</b>	<b>\$20.93</b>	<b>\$30.96</b>	<b>\$29.27</b>	<b>\$35.97</b>
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>150</b>	<b>\$16.13</b>	<b>\$27.56</b>	<b>\$28.00</b>	<b>\$33.28</b>
Surveyors	17-1022	NP	\$17.26	\$17.65	\$17.54	\$17.85
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>60</b>	<b>\$15.74</b>	<b>\$25.67</b>	<b>\$26.08</b>	<b>\$30.63</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>200</b>	<b>\$10.04</b>	<b>\$16.19</b>	<b>\$14.45</b>	<b>\$19.26</b>
Educational, Guidance, School, and Vocational Counselors	21-1012	30	\$14.36	\$21.08	\$21.81	\$24.44
Social and Human Service Assistants	21-1093	80	\$9.09	\$14.16	\$11.63	\$16.69
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>1,000</b>	<b>\$14.31</b>	<b>\$26.46</b>	<b>\$26.54</b>	<b>\$32.54</b>
Preschool Teachers, Except Special Education	25-2011	NP	\$11.64	\$15.13	\$13.49	\$16.87
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	190	\$41,333	\$52,943	\$52,742	\$58,749
Special Education Teachers, Middle School	25-2053	30	\$51,804	\$58,564	\$58,511	\$61,944
Librarians	25-4021	40	\$14.69	\$23.91	\$23.59	\$28.53
Teacher Assistants	25-9041	190	\$21,957	\$28,879	\$27,233	\$32,341
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>300</b>	<b>\$8.47</b>	<b>\$15.37</b>	<b>\$12.23</b>	<b>\$18.83</b>
Coaches and Scouts	27-2022	140	\$17,687	\$28,957	\$20,475	\$34,592

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Plymouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>360</b>	<b>\$15.35</b>	<b>\$38.18</b>	<b>\$31.26</b>	<b>\$49.60</b>
Registered Nurses	29-1141	NP	\$23.56	\$33.74	\$34.22	\$38.83
Veterinary Technologists and Technicians	29-2056	40	\$8.84	\$12.19	\$12.66	\$13.87
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>70</b>	<b>\$11.42</b>	<b>\$16.11</b>	<b>\$15.77</b>	<b>\$18.45</b>
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>300</b>	<b>\$10.92</b>	<b>\$16.89</b>	<b>\$15.71</b>	<b>\$19.87</b>
Firefighters	33-2011	150	\$10.99	\$13.12	\$11.99	\$14.18
Police and Sheriff's Patrol Officers	33-3051	100	\$16.06	\$20.34	\$19.57	\$22.49
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,290</b>	<b>\$8.44</b>	<b>\$12.47</b>	<b>\$10.53</b>	<b>\$14.49</b>
Chefs and Head Cooks	35-1011	NP	\$13.65	\$18.59	\$19.50	\$21.07
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	110	\$12.89	\$17.65	\$17.68	\$20.03
Cooks, Restaurant	35-2014	160	\$10.18	\$13.15	\$13.33	\$14.64
Cooks, Short Order	35-2015	NP	\$8.46	\$8.84	\$8.97	\$9.03
Bartenders	35-3011	70	\$8.38	\$12.08	\$9.16	\$13.93
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	70	\$8.42	\$11.19	\$11.13	\$12.57
Waiters and Waitresses	35-3031	280	\$8.45	\$15.56	\$16.35	\$19.12
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	70	\$8.45	\$8.93	\$8.99	\$9.17
Dishwashers	35-9021	40	\$8.45	\$10.12	\$9.32	\$10.95
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>820</b>	<b>\$9.16</b>	<b>\$12.48</b>	<b>\$11.81</b>	<b>\$14.14</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	240	\$9.95	\$12.22	\$11.58	\$13.36
Maids and Housekeeping Cleaners	37-2012	230	\$8.47	\$10.70	\$10.05	\$11.81
Landscaping and Groundskeeping Workers	37-3011	270	\$11.07	\$13.99	\$13.75	\$15.44
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>310</b>	<b>\$9.41</b>	<b>\$13.35</b>	<b>\$12.38</b>	<b>\$15.32</b>
Recreation Workers	39-9032	60	\$9.97	\$12.48	\$12.01	\$13.75
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>1,290</b>	<b>\$9.35</b>	<b>\$15.94</b>	<b>\$11.75</b>	<b>\$19.23</b>
First-Line Supervisors of Retail Sales Workers	41-1011	80	\$15.88	\$22.20	\$20.22	\$25.36
Cashiers	41-2011	NP	\$8.42	\$10.17	\$10.31	\$11.04
Retail Salespersons	41-2031	460	\$9.31	\$12.84	\$11.81	\$14.59
Insurance Sales Agents	41-3021	NP	\$16.82	\$23.24	\$23.12	\$26.46

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Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	NP	\$22.25	\$27.42	\$23.24	\$30.00
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>1,720</b>	<b>\$10.70</b>	<b>\$16.63</b>	<b>\$15.99</b>	<b>\$19.59</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	150	\$15.90	\$22.64	\$21.89	\$26.00
Bookkeeping, Accounting, and Auditing Clerks	43-3031	150	\$12.38	\$18.85	\$18.58	\$22.09
Tellers	43-3071	90	\$12.33	\$14.74	\$14.71	\$15.93
Court, Municipal, and License Clerks	43-4031	30	\$15.74	\$20.42	\$19.93	\$22.76
Customer Service Representatives	43-4051	80	\$8.96	\$14.07	\$11.41	\$16.62
Hotel, Motel, and Resort Desk Clerks	43-4081	90	\$9.95	\$10.87	\$11.03	\$11.33
Receptionists and Information Clerks	43-4171	120	\$8.94	\$12.50	\$12.81	\$14.28
Postal Service Mail Carriers	43-5052	40	\$17.33	\$23.98	\$23.79	\$27.30
Shipping, Receiving, and Traffic Clerks	43-5071	30	\$13.66	\$16.95	\$16.95	\$18.61
Stock Clerks and Order Fillers	43-5081	90	\$9.39	\$13.69	\$13.70	\$15.83
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive.	43-6014	280	\$10.25	\$15.04	\$15.20	\$17.44
Office Clerks, General	43-9061	250	\$11.99	\$17.73	\$17.50	\$20.59
Office and Administrative Support Workers, All Other	43-9199	110	\$10.72	\$15.84	\$14.44	\$18.40
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>30</b>	<b>\$16.73</b>	<b>\$18.85</b>	<b>\$18.31</b>	<b>\$19.91</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>430</b>	<b>\$15.54</b>	<b>\$20.00</b>	<b>\$19.22</b>	<b>\$22.23</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	50	\$21.10	\$28.21	\$28.21	\$31.77
Carpenters	47-2031	NP	\$20.39	\$21.41	\$21.83	\$21.91
Construction Laborers	47-2061	60	\$12.55	\$15.91	\$15.90	\$17.60
Operating Engineers and Other Construction Equipment Operators	47-2073	100	\$16.40	\$18.95	\$18.02	\$20.21
Highway Maintenance Workers	47-4051	50	\$16.07	\$18.81	\$17.86	\$20.19
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>450</b>	<b>\$14.68</b>	<b>\$22.19</b>	<b>\$21.40</b>	<b>\$25.94</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	30	\$20.79	\$29.76	\$26.35	\$34.24
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	30	\$15.58	\$22.05	\$22.18	\$25.27
Maintenance and Repair Workers, General	49-9071	140	\$14.20	\$19.36	\$18.87	\$21.94
Installation, Maintenance, and Repair Workers, All Other	49-9099	30	\$12.52	\$14.40	\$13.90	\$15.35

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<b>Production Occupations</b>	<b>51-0000</b>	<b>860</b>	<b>\$13.53</b>	<b>\$18.49</b>	<b>\$17.60</b>	<b>\$20.97</b>
First-Line Supervisors of Production and Operating Workers	51-1011	40	\$23.26	\$31.74	\$32.90	\$35.99
Machinists	51-4041	90	\$14.50	\$19.67	\$19.04	\$22.26
Laundry and Dry-Cleaning Workers	51-6011	50	\$8.52	\$9.21	\$9.20	\$9.55
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	NP	\$11.53	\$14.56	\$14.55	\$16.08
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	60	\$13.70	\$17.51	\$16.74	\$19.42
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>570</b>	<b>\$11.07</b>	<b>\$16.68</b>	<b>\$16.55</b>	<b>\$19.49</b>
Heavy and Tractor-Trailer Truck Drivers	53-3032	260	\$17.35	\$20.46	\$19.97	\$22.01
Light Truck or Delivery Services Drivers	53-3033	30	\$8.67	\$12.25	\$11.49	\$14.04
Taxi Drivers and Chauffeurs	53-3041	NP	\$10.69	\$12.98	\$13.76	\$14.13
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	60	\$9.32	\$14.13	\$14.49	\$16.54
Refuse and Recyclable Material Collectors	53-7081	40	\$11.46	\$13.60	\$13.78	\$14.67

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New Hampshire Occupational Employment & Wages - 2016

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>72,390</b>	<b>\$10.91</b>	<b>\$25.35</b>	<b>\$18.93</b>	<b>\$32.58</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>4,460</b>	<b>\$30.83</b>	<b>\$59.99</b>	<b>\$52.80</b>	<b>\$74.57</b>
Chief Executives	11-1011	100	\$50.77	\$96.64	#	\$119.58
General and Operations Managers	11-1021	1,200	\$32.43	\$65.13	\$56.38	\$81.47
Legislators	11-1031	50	\$17,581	\$19,458	\$18,428	\$20,397
Marketing Managers	11-2021	240	\$40.00	\$64.19	\$54.87	\$76.29
Sales Managers	11-2022	310	\$43.78	\$81.71	\$70.34	\$100.68
Public Relations and Fundraising Managers	11-2031	40	\$35.82	\$54.11	\$54.42	\$63.25
Administrative Services Managers	11-3011	90	\$32.12	\$46.28	\$42.81	\$53.36
Computer and Information Systems Managers	11-3021	250	\$49.42	\$72.53	\$67.70	\$84.08
Financial Managers	11-3031	420	\$32.13	\$58.43	\$50.63	\$71.58
Industrial Production Managers	11-3051	120	\$37.72	\$56.16	\$51.71	\$65.38
Purchasing Managers	11-3061	50	\$39.66	\$56.51	\$55.28	\$64.93
Transportation, Storage, and Distribution Managers	11-3071	30	\$40.03	\$56.41	\$55.55	\$64.60
Human Resources Managers	11-3121	90	\$48.32	\$60.37	\$58.03	\$66.40
Construction Managers	11-9021	130	\$28.03	\$38.46	\$34.16	\$43.66
Education Administrators, Preschool and Childcare Center/Program	11-9031	30	\$16.69	\$26.75	\$26.75	\$31.79
Education Administrators, Elementary and Secondary School	11-9032	100	\$74,615	\$93,153	\$92,713	\$102,423
Education Administrators, Postsecondary	11-9033	30	\$25.61	\$39.45	\$36.61	\$46.37
Architectural and Engineering Managers	11-9041	160	\$42.81	\$61.19	\$55.38	\$70.37
Food Service Managers	11-9051	140	\$19.29	\$26.11	\$26.42	\$29.52
Lodging Managers	11-9081	40	\$20.06	\$29.66	\$24.23	\$34.46
Medical and Health Services Managers	11-9111	190	\$35.40	\$54.27	\$47.04	\$63.71
Property, Real Estate, and Community Association Managers	11-9141	100	\$17.91	\$34.51	\$26.62	\$42.81
Social and Community Service Managers	11-9151	40	\$25.49	\$33.39	\$30.27	\$37.34
Managers, All Other	11-9199	440	\$40.68	\$65.76	\$63.47	\$78.30
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>3,970</b>	<b>\$21.27</b>	<b>\$36.57</b>	<b>\$32.60</b>	<b>\$44.22</b>
Wholesale and Retail Buyers, Except Farm Products	13-1022	60	\$17.15	\$29.43	\$27.07	\$35.57
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	160	\$19.49	\$35.56	\$34.30	\$43.59
Claims Adjusters, Examiners, and Investigators	13-1031	130	\$17.76	\$29.45	\$26.51	\$35.29
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	60	\$23.24	\$36.48	\$34.21	\$43.11
Cost Estimators	13-1051	90	\$24.66	\$35.32	\$32.58	\$40.65

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New Hampshire Occupational Employment & Wages - 2016

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Human Resources Specialists	13-1071	280	\$21.03	\$30.65	\$29.94	\$35.45
Logisticians	13-1081	90	\$19.54	\$31.78	\$31.62	\$37.90
Management Analysts	13-1111	370	\$25.59	\$53.17	\$44.29	\$66.97
Meeting, Convention, and Event Planners	13-1121	40	\$16.81	\$24.20	\$22.40	\$27.89
Fundraisers	13-1131	60	\$17.47	\$29.55	\$27.45	\$35.60
Compensation, Benefits, and Job Analysis Specialists	13-1141	30	\$19.95	\$29.55	\$28.05	\$34.35
Training and Development Specialists	13-1151	140	\$20.49	\$33.17	\$32.42	\$39.51
Market Research Analysts and Marketing Specialists	13-1161	460	\$18.52	\$30.56	\$28.51	\$36.58
Business Operations Specialists, All Other	13-1199	700	\$24.60	\$35.49	\$33.92	\$40.94
Accountants and Auditors	13-2011	490	\$22.98	\$35.04	\$30.35	\$41.07
Credit Analysts	13-2041	30	\$25.01	\$34.50	\$32.94	\$39.25
Financial Analysts	13-2051	170	\$18.99	\$31.72	\$29.13	\$38.09
Personal Financial Advisors	13-2052	110	\$21.38	\$49.73	\$35.72	\$63.91
Insurance Underwriters	13-2053	NP	\$33.37	\$49.50	\$55.34	\$57.56
Loan Officers	13-2072	190	\$20.35	\$44.77	\$36.00	\$56.99
Tax Examiners and Collectors, and Revenue Agents	13-2081	50	\$20.16	\$37.01	\$35.76	\$45.44
Tax Preparers	13-2082	NP	\$13.79	\$19.70	\$17.63	\$22.65
Financial Specialists, All Other	13-2099	NP	\$28.27	\$44.98	\$37.71	\$53.34
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>2,700</b>	<b>\$25.89</b>	<b>\$43.00</b>	<b>\$40.43</b>	<b>\$51.55</b>
Computer Systems Analysts	15-1121	NP	\$29.19	\$53.11	\$41.22	\$65.05
Information Security Analysts	15-1122	90	#	#	#	#
Computer Programmers	15-1131	160	\$25.13	\$47.23	\$39.63	\$58.27
Software Developers, Applications	15-1132	620	\$32.68	\$45.65	\$45.03	\$52.13
Software Developers, Systems Software	15-1133	NP	\$36.78	\$51.74	\$52.03	\$59.22
Web Developers	15-1134	120	\$24.36	\$35.43	\$33.25	\$40.97
Database Administrators	15-1141	70	\$27.46	\$41.98	\$38.54	\$49.23
Network and Computer Systems Administrators	15-1142	NP	\$29.89	\$41.63	\$41.63	\$47.49
Computer Network Architects	15-1143	NP	\$32.51	\$51.41	\$50.76	\$60.87
Computer User Support Specialists	15-1151	300	\$17.88	\$28.16	\$27.38	\$33.31
Computer Network Support Specialists	15-1152	80	\$22.31	\$29.56	\$28.28	\$33.18
Computer Occupations, All Other	15-1199	130	\$19.50	\$35.27	\$34.85	\$43.15
Operations Research Analysts	15-2031	NP	\$24.19	\$38.61	\$39.27	\$45.83
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>1,540</b>	<b>\$22.93</b>	<b>\$36.48</b>	<b>\$35.56</b>	<b>\$43.25</b>
Architects, Except Landscape and Naval	17-1011	40	\$30.20	\$44.74	\$49.25	\$52.01
Surveyors	17-1022	30	\$27.29	\$33.16	\$30.69	\$36.10
Biomedical Engineers	17-2031	30	\$36.36	\$51.06	\$52.40	\$58.41

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Portsmouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Civil Engineers	17-2051	230	\$25.77	\$34.37	\$33.09	\$38.67
Computer Hardware Engineers	17-2061	NP	\$43.13	\$52.36	\$54.11	\$56.98
Electrical Engineers	17-2071	90	\$39.05	\$50.07	\$46.10	\$55.57
Electronics Engineers, Except Computer	17-2072	30	\$29.68	\$41.04	\$41.46	\$46.73
Industrial Engineers	17-2112	190	\$32.09	\$41.18	\$40.89	\$45.72
Mechanical Engineers	17-2141	180	\$30.63	\$41.44	\$41.44	\$46.84
Engineers, All Other	17-2199	170	\$30.94	\$44.18	\$43.42	\$50.79
Architectural and Civil Drafters	17-3011	60	\$16.93	\$26.72	\$24.90	\$31.61
Drafters, All Other	17-3019	40	\$19.61	\$30.27	\$31.32	\$35.60
Civil Engineering Technicians	17-3022	30	\$15.33	\$23.48	\$18.36	\$27.55
Electrical and Electronics Engineering Technicians	17-3023	110	\$20.21	\$26.00	\$27.16	\$28.90
Industrial Engineering Technicians	17-3026	70	\$20.26	\$25.86	\$26.01	\$28.65
Engineering Technicians, Except Drafters, All Other	17-3029	70	\$18.80	\$27.46	\$26.50	\$31.79
Surveying and Mapping Technicians	17-3031	40	\$17.74	\$20.92	\$21.57	\$22.50
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>500</b>	<b>\$18.30</b>	<b>\$33.16</b>	<b>\$28.35</b>	<b>\$40.59</b>
Environmental Scientists and Specialists, Including Health	19-2041	90	\$18.23	\$41.03	\$32.23	\$52.42
Social Scientists and Related Workers, All Other	19-3099	NP	\$44.51	\$50.45	\$53.15	\$53.41
Environmental Science and Protection Technicians, Including Health	19-4091	40	\$11.27	\$15.71	\$16.95	\$17.92
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>560</b>	<b>\$16.41</b>	<b>\$25.49</b>	<b>\$24.64</b>	<b>\$30.04</b>
Substance Abuse and Behavioral Disorder Counselors	21-1011	30	\$21.79	\$35.67	\$42.01	\$42.60
Educational, Guidance, School, and Vocational Counselors	21-1012	90	\$24.21	\$31.95	\$32.51	\$35.81
Mental Health Counselors	21-1014	80	\$23.17	\$28.64	\$28.92	\$31.38
Rehabilitation Counselors	21-1015	40	\$20.46	\$24.25	\$23.14	\$26.15
Child, Family, and School Social Workers	21-1021	50	\$16.19	\$22.26	\$19.01	\$25.29
Healthcare Social Workers	21-1022	60	\$22.80	\$28.67	\$28.52	\$31.62
Social and Human Service Assistants	21-1093	110	\$12.57	\$16.98	\$16.78	\$19.19
<b>Legal Occupations</b>	<b>23-0000</b>	<b>250</b>	<b>\$23.70</b>	<b>\$47.36</b>	<b>\$32.66</b>	<b>\$59.19</b>
Lawyers	23-1011	170	\$27.38	\$57.53	\$50.28	\$72.61
Paralegals and Legal Assistants	23-2011	80	\$19.82	\$24.97	\$25.13	\$27.55
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>3,630</b>	<b>\$11.83</b>	<b>\$22.37</b>	<b>\$21.45</b>	<b>\$27.64</b>
Vocational Education Teachers, Postsecondary	25-1194	30	\$15.71	\$22.76	\$19.08	\$26.29
Postsecondary Teachers, All Other	25-1199	40	\$24,202	\$52,223	\$55,588	\$66,234

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Preschool Teachers, Except Special Education	25-2011	330	\$12.29	\$14.73	\$14.30	\$15.95
Kindergarten Teachers, Except Special Education	25-2012	60	\$48,380	\$63,678	\$63,797	\$71,327
Elementary School Teachers, Except Special Education	25-2021	500	\$45,942	\$58,844	\$59,647	\$65,294
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	180	\$45,597	\$60,473	\$60,988	\$67,910
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	680	\$45,084	\$62,225	\$61,828	\$70,796
Career/Technical Education Teachers, Secondary School	25-2032	70	\$46,988	\$61,350	\$59,579	\$68,531
Special Education Teachers, Kindergarten and Elementary School	25-2052	80	\$47,468	\$61,212	\$64,092	\$68,085
Special Education Teachers, Middle School	25-2053	40	\$51,022	\$65,096	\$66,290	\$72,133
Special Education Teachers, Secondary School	25-2054	90	\$45,500	\$58,968	\$58,776	\$65,703
Self-Enrichment Education Teachers	25-3021	90	\$12.26	\$19.17	\$18.51	\$22.63
Teachers and Instructors, All Other, Except Substitute Teachers	25-3097	240	\$17,304	\$30,245	\$27,359	\$36,716
Substitute Teachers	25-3098	310	\$8.85	\$10.43	\$10.46	\$11.22
Librarians	25-4021	70	\$21.41	\$30.03	\$31.37	\$34.33
Library Technicians	25-4031	40	\$12.61	\$16.18	\$14.85	\$17.95
Teacher Assistants	25-9041	600	\$21,591	\$29,724	\$29,386	\$33,792
Education, Training, and Library Workers, All Other	25-9099	40	\$16.94	\$23.57	\$24.40	\$26.88
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>1,140</b>	<b>\$12.72</b>	<b>\$25.51</b>	<b>\$21.05</b>	<b>\$31.92</b>
Art Directors	27-1011	30	\$27.71	\$45.16	\$44.11	\$53.88
Fashion Designers	27-1022	60	\$22.73	\$38.14	\$37.81	\$45.85
Floral Designers	27-1023	40	\$10.31	\$11.68	\$11.57	\$12.36
Graphic Designers	27-1024	150	\$16.18	\$27.61	\$23.85	\$33.32
Interior Designers	27-1025	30	\$15.64	\$26.20	\$19.32	\$31.47
Merchandise Displayers and Window Trimmers	27-1026	30	\$11.21	\$18.08	\$17.76	\$21.53
Producers and Directors	27-2012	50	\$13.84	\$18.13	\$16.30	\$20.27
Coaches and Scouts	27-2022	NP	\$19,927	\$32,840	\$33,197	\$39,296
Public Relations Specialists	27-3031	160	\$18.88	\$28.63	\$26.62	\$33.51
Editors	27-3041	70	\$15.67	\$22.28	\$19.13	\$25.60
Technical Writers	27-3042	50	\$25.53	\$32.12	\$29.92	\$35.42
Writers and Authors	27-3043	80	\$15.09	\$33.76	\$32.35	\$43.10
Photographers	27-4021	40	\$8.52	\$11.21	\$10.53	\$12.56
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>3,770</b>	<b>\$21.08</b>	<b>\$40.64</b>	<b>\$32.46</b>	<b>\$50.42</b>
Dentists, General	29-1021	60	\$63.59	\$119.18	#	\$146.97

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			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Optometrists	29-1041	30	\$36.88	\$56.04	\$56.50	\$65.62
Pharmacists	29-1051	110	\$53.66	\$65.75	\$66.95	\$71.79
Family and General Practitioners	29-1062	60	\$77.89	\$101.80	#	\$113.76
Surgeons	29-1067	40	#	\$124.11	#	#
Physicians and Surgeons, All Other	29-1069	120	#	\$118.19	#	#
Physician Assistants	29-1071	50	\$44.55	\$59.61	\$56.80	\$67.14
Occupational Therapists	29-1122	110	\$28.64	\$38.95	\$39.95	\$44.10
Physical Therapists	29-1123	160	\$30.98	\$39.19	\$40.18	\$43.30
Respiratory Therapists	29-1126	80	\$25.85	\$30.62	\$31.09	\$33.01
Speech-Language Pathologists	29-1127	70	\$27.82	\$36.53	\$36.73	\$40.89
Veterinarians	29-1131	50	\$29.60	\$45.98	\$47.44	\$54.17
Registered Nurses	29-1141	1,340	\$26.53	\$34.03	\$33.15	\$37.77
Nurse Practitioners	29-1171	60	\$40.30	\$53.04	\$51.13	\$59.40
Health Diagnosing and Treating Practitioners, All Other	29-1199	NP	\$20.91	\$28.86	\$23.38	\$32.82
Medical and Clinical Laboratory Technologists	29-2011	50	\$26.01	\$32.02	\$32.56	\$35.02
Dental Hygienists	29-2021	100	\$21.68	\$32.60	\$33.98	\$38.06
Diagnostic Medical Sonographers	29-2032	30	\$28.89	\$36.11	\$36.30	\$39.72
Radiologic Technologists and Technicians	29-2034	100	\$22.13	\$29.31	\$30.04	\$32.89
Magnetic Resonance Imaging Technologists	29-2035	30	\$28.44	\$33.92	\$33.98	\$36.68
Emergency Medical Technicians and Paramedics	29-2041	70	\$20.20	\$22.52	\$22.63	\$23.67
Pharmacy Technicians	29-2052	130	\$10.49	\$14.73	\$15.59	\$16.85
Veterinary Technologists and Technicians	29-2056	90	\$14.05	\$17.65	\$17.68	\$19.45
Licensed Practical and Licensed Vocational Nurses	29-2061	230	\$20.55	\$24.14	\$23.82	\$25.93
Medical Records and Health Information Technicians	29-2071	80	\$12.89	\$20.02	\$17.28	\$23.59
Opticians, Dispensing	29-2081	80	\$13.51	\$19.88	\$20.36	\$23.07
Health Technologists and Technicians, All Other	29-2099	60	\$15.17	\$23.72	\$19.18	\$28.00
Occupational Health and Safety Specialists	29-9011	30	\$27.56	\$36.59	\$34.96	\$41.11
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>1,960</b>	<b>\$12.06</b>	<b>\$15.83</b>	<b>\$14.90</b>	<b>\$17.72</b>
Home Health Aides	31-1011	NP	\$11.01	\$13.84	\$13.34	\$15.26
Nursing Assistants	31-1014	990	\$11.41	\$14.24	\$13.96	\$15.65
Physical Therapist Assistants	31-2021	50	\$23.84	\$26.67	\$27.09	\$28.09
Dental Assistants	31-9091	190	\$16.10	\$20.25	\$20.83	\$22.33
Medical Assistants	31-9092	230	\$13.96	\$17.20	\$16.91	\$18.83
Medical Equipment Preparers	31-9093	30	\$13.68	\$18.09	\$18.01	\$20.30
Phlebotomists	31-9097	130	\$13.79	\$16.75	\$15.77	\$18.24
Healthcare Support Workers, All Other	31-9099	50	\$10.88	\$16.65	\$15.47	\$19.53

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<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>1,010</b>	<b>\$11.40</b>	<b>\$20.75</b>	<b>\$18.43</b>	<b>\$25.42</b>
First-Line Supervisors of Police and Detectives	33-1012	40	\$33.10	\$39.85	\$37.32	\$43.22
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	40	\$26.27	\$33.90	\$32.46	\$37.71
Firefighters	33-2011	120	\$14.88	\$22.49	\$21.10	\$26.30
Detectives and Criminal Investigators	33-3021	40	\$26.99	\$44.35	\$34.74	\$53.02
Police and Sheriff's Patrol Officers	33-3051	240	\$20.48	\$25.00	\$24.38	\$27.26
Security Guards	33-9032	280	\$10.81	\$13.48	\$12.43	\$14.82
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	70	\$10.24	\$11.96	\$12.59	\$12.83
Protective Service Workers, All Other	33-9099	90	\$8.53	\$12.08	\$10.35	\$13.86
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>7,590</b>	<b>\$8.43</b>	<b>\$11.61</b>	<b>\$9.75</b>	<b>\$13.20</b>
Chefs and Head Cooks	35-1011	140	\$19.68	\$24.23	\$23.02	\$26.50
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	440	\$12.93	\$17.57	\$17.04	\$19.88
Cooks, Fast Food	35-2011	150	\$9.93	\$12.16	\$11.90	\$13.28
Cooks, Institution and Cafeteria	35-2012	120	\$12.67	\$15.21	\$14.63	\$16.47
Cooks, Restaurant	35-2014	620	\$10.46	\$13.60	\$13.49	\$15.17
Cooks, Short Order	35-2015	490	\$8.39	\$10.93	\$10.35	\$12.20
Food Preparation Workers	35-2021	260	\$8.97	\$11.57	\$11.36	\$12.88
Bartenders	35-3011	460	\$8.43	\$11.56	\$9.23	\$13.13
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	1,700	\$8.41	\$9.31	\$9.04	\$9.76
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	160	\$8.42	\$9.99	\$9.18	\$10.77
Waiters and Waitresses	35-3031	2,070	\$8.45	\$11.59	\$9.37	\$13.16
Food Servers, Nonrestaurant	35-3041	120	\$8.54	\$12.03	\$11.16	\$13.78
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	190	\$8.44	\$9.42	\$9.19	\$9.92
Dishwashers	35-9021	290	\$8.44	\$9.85	\$9.76	\$10.56
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	350	\$8.46	\$9.75	\$9.46	\$10.40
Food Preparation and Serving Related Workers, All Other	35-9099	NP	\$8.53	\$9.27	\$9.26	\$9.64
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>2,090</b>	<b>\$9.87</b>	<b>\$14.27</b>	<b>\$13.51</b>	<b>\$16.46</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	70	\$14.46	\$19.47	\$19.80	\$21.98
First-Line Supervisors of Landscaping, Lawn Service, and Groundsk	37-1012	80	\$16.46	\$23.43	\$24.04	\$26.91

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New Hampshire Occupational Employment & Wages - 2016

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	860	\$11.23	\$14.73	\$14.27	\$16.48
Maids and Housekeeping Cleaners	37-2012	560	\$8.55	\$11.02	\$10.84	\$12.25
Landscaping and Groundskeeping Workers	37-3011	430	\$10.44	\$13.81	\$13.59	\$15.49
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>1,850</b>	<b>\$8.89</b>	<b>\$12.99</b>	<b>\$11.59</b>	<b>\$15.04</b>
First-Line Supervisors of Personal Service Workers	39-1021	60	\$12.37	\$19.46	\$17.58	\$23.00
Nonfarm Animal Caretakers	39-2021	50	#	#	#	#
Ushers, Lobby Attendants, and Ticket Takers	39-3031	90	\$8.42	\$8.65	\$8.78	\$8.76
Amusement and Recreation Attendants	39-3091	140	\$8.38	\$10.54	\$10.28	\$11.62
Hairdressers, Hairstylists, and Cosmetologists	39-5012	290	\$8.45	\$12.29	\$10.79	\$14.21
Manicurists and Pedicurists	39-5092	NP	\$9.57	\$12.52	\$13.03	\$14.00
Tour Guides and Escorts	39-7011	NP	\$8.37	\$11.43	\$11.89	\$12.95
Childcare Workers	39-9011	150	\$9.44	\$11.78	\$11.83	\$12.95
Personal Care Aides	39-9021	420	\$9.09	\$10.70	\$10.75	\$11.50
Fitness Trainers and Aerobics Instructors	39-9031	NP	\$15.40	\$20.03	\$20.57	\$22.34
Recreation Workers	39-9032	180	\$10.23	\$15.04	\$14.32	\$17.45
Residential Advisors	39-9041	NP	\$10.68	\$12.48	\$11.16	\$13.38
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>9,940</b>	<b>\$9.49</b>	<b>\$25.34</b>	<b>\$15.72</b>	<b>\$33.26</b>
First-Line Supervisors of Retail Sales Workers	41-1011	810	\$14.74	\$25.81	\$23.26	\$31.36
First-Line Supervisors of Non-Retail Sales Workers	41-1012	200	\$30.17	\$64.22	\$53.06	\$81.24
Cashiers	41-2011	2,090	\$8.49	\$10.65	\$10.27	\$11.74
Counter and Rental Clerks	41-2021	280	\$10.31	\$17.24	\$16.24	\$20.72
Parts Salespersons	41-2022	190	\$14.32	\$17.35	\$17.60	\$18.88
Retail Salespersons	41-2031	3,170	\$8.68	\$14.16	\$11.49	\$16.89
Advertising Sales Agents	41-3011	60	\$13.39	\$30.26	\$24.64	\$38.69
Insurance Sales Agents	41-3021	260	\$18.90	\$33.73	\$27.99	\$41.14
Securities, Commodities, and Financial Services Sales Agents	41-3031	230	\$26.30	\$68.98	\$50.81	\$90.33
Sales Representatives, Services, All Other	41-3099	740	\$19.86	\$40.60	\$33.01	\$50.97
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	460	\$26.33	\$50.04	\$50.38	\$61.90
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,050	\$20.19	\$46.61	\$41.53	\$59.83
Real Estate Brokers	41-9021	70	#	#	#	#
Real Estate Sales Agents	41-9022	NP	\$11.27	\$19.95	\$20.10	\$24.28
Sales Engineers	41-9031	80	\$27.48	\$46.73	\$48.27	\$56.35
Telemarketers	41-9041	60	\$10.71	\$16.98	\$17.33	\$20.12

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New Hampshire Occupational Employment & Wages - 2016

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Sales and Related Workers, All Other	41-9099	140	\$15.51	\$21.83	\$19.23	\$25.00
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>12,280</b>	<b>\$11.90</b>	<b>\$18.00</b>	<b>\$16.80</b>	<b>\$21.06</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	850	\$18.84	\$27.63	\$26.58	\$32.02
Switchboard Operators, Including Answering Service	43-2011	30	\$9.91	\$12.10	\$11.92	\$13.19
Bill and Account Collectors	43-3011	270	\$10.96	\$14.83	\$13.21	\$16.77
Billing and Posting Clerks and Machine Operators	43-3021	280	\$13.57	\$18.67	\$18.18	\$21.23
Bookkeeping, Accounting, and Auditing Clerks	43-3031	800	\$14.14	\$21.03	\$20.25	\$24.48
Payroll and Timekeeping Clerks	43-3051	70	\$16.61	\$21.43	\$20.11	\$23.84
Procurement Clerks	43-3061	30	\$16.13	\$19.54	\$19.08	\$21.24
Tellers	43-3071	360	\$10.98	\$13.81	\$13.59	\$15.23
Financial Clerks, All Other	43-3099	50	\$10.40	\$15.57	\$16.14	\$18.17
Brokerage Clerks	43-4011	50	\$17.26	\$23.15	\$22.70	\$26.09
Court, Municipal, and License Clerks	43-4031	30	\$16.01	\$21.24	\$19.51	\$23.86
Customer Service Representatives	43-4051	990	\$13.14	\$18.25	\$17.52	\$20.81
Eligibility Interviewers, Government Programs	43-4061	30	\$17.20	\$20.49	\$20.36	\$22.14
File Clerks	43-4071	40	\$8.75	\$14.58	\$15.31	\$17.50
Hotel, Motel, and Resort Desk Clerks	43-4081	110	\$10.81	\$12.47	\$11.75	\$13.29
Interviewers, Except Eligibility and Loan	43-4111	180	\$11.43	\$15.74	\$15.09	\$17.88
Library Assistants, Clerical	43-4121	100	\$8.50	\$12.37	\$11.86	\$14.30
Loan Interviewers and Clerks	43-4131	130	\$14.44	\$20.21	\$20.07	\$23.10
New Accounts Clerks	43-4141	30	\$14.05	\$16.03	\$15.20	\$17.02
Order Clerks	43-4151	160	\$12.17	\$21.42	\$25.07	\$26.03
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	60	\$15.15	\$19.95	\$19.45	\$22.35
Receptionists and Information Clerks	43-4171	600	\$11.51	\$15.09	\$14.91	\$16.88
Information and Record Clerks, All Other	43-4199	110	\$13.79	\$17.78	\$17.76	\$19.77
Police, Fire, and Ambulance Dispatchers	43-5031	60	\$15.54	\$20.13	\$20.50	\$22.42
Dispatchers, Except Police, Fire, and Ambulance	43-5032	90	\$14.59	\$19.96	\$20.63	\$22.64
Meter Readers, Utilities	43-5041	NP	\$23.16	\$26.45	\$27.20	\$28.09
Postal Service Clerks	43-5051	30	\$21.26	\$26.26	\$28.15	\$28.75
Postal Service Mail Carriers	43-5052	100	\$18.04	\$25.42	\$28.69	\$29.12
Production, Planning, and Expediting Clerks	43-5061	170	\$22.56	\$29.50	\$28.84	\$32.97
Shipping, Receiving, and Traffic Clerks	43-5071	310	\$13.04	\$16.57	\$15.42	\$18.33
Stock Clerks and Order Fillers	43-5081	1,390	\$9.40	\$13.46	\$12.38	\$15.49
Executive Secretaries and Executive Administrative Assistants	43-6011	160	\$21.79	\$28.59	\$28.08	\$31.99
Legal Secretaries	43-6012	NP	\$14.08	\$17.12	\$15.07	\$18.64

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New Hampshire Occupational Employment & Wages - 2016

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Medical Secretaries	43-6013	250	\$14.18	\$17.56	\$17.63	\$19.24
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive.	43-6014	1,210	\$12.82	\$17.61	\$17.42	\$20.01
Data Entry Keyers	43-9021	340	\$13.59	\$14.45	\$14.24	\$14.87
Insurance Claims and Policy Processing Clerks	43-9041	200	\$16.29	\$19.14	\$18.37	\$20.56
Office Clerks, General	43-9061	1,860	\$12.33	\$17.18	\$16.53	\$19.60
Office Machine Operators, Except Computer	43-9071	40	\$10.11	\$13.76	\$13.84	\$15.57
Office and Administrative Support Workers, All Other	43-9199	390	\$9.67	\$13.35	\$12.01	\$15.19
<b>Farming, Fishing, and Forestry Occupations</b>	<b>45-0000</b>	<b>30</b>	<b>\$13.57</b>	<b>\$15.82</b>	<b>\$14.86</b>	<b>\$16.94</b>
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>1,560</b>	<b>\$15.11</b>	<b>\$23.07</b>	<b>\$21.12</b>	<b>\$27.04</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	230	\$21.13	\$32.96	\$28.74	\$38.87
Carpenters	47-2031	180	\$19.74	\$24.47	\$24.55	\$26.84
Construction Laborers	47-2061	210	\$10.76	\$16.43	\$16.63	\$19.26
Operating Engineers and Other Construction Equipment Operators	47-2073	NP	\$17.69	\$23.09	\$22.56	\$25.80
Electricians	47-2111	150	\$17.25	\$24.99	\$24.32	\$28.85
Painters, Construction and Maintenance	47-2141	80	\$13.82	\$16.70	\$16.73	\$18.14
Plumbers, Pipefitters, and Steamfitters	47-2152	70	\$23.40	\$29.48	\$29.97	\$32.52
Sheet Metal Workers	47-2211	40	\$17.00	\$24.29	\$24.93	\$27.93
Hazardous Materials Removal Workers	47-4041	170	\$17.47	\$17.86	\$17.81	\$18.05
Highway Maintenance Workers	47-4051	120	\$10.67	\$17.01	\$16.66	\$20.19
Construction and Related Workers, All Other	47-4099	60	\$16.95	\$27.70	\$31.79	\$33.07
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>2,950</b>	<b>\$16.13</b>	<b>\$26.24</b>	<b>\$25.65</b>	<b>\$31.28</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	280	\$24.77	\$35.46	\$34.94	\$40.80
Computer, Automated Teller, and Office Machine Repairers	49-2011	NP	\$16.34	\$20.64	\$20.50	\$22.77
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	NP	\$23.07	\$32.34	\$33.16	\$36.97
Avionics Technicians	49-2091	30	\$24.39	\$28.96	\$28.89	\$31.25
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	30	\$24.21	\$30.37	\$30.72	\$33.44
Aircraft Mechanics and Service Technicians	49-3011	120	\$19.01	\$28.79	\$30.79	\$33.68
Automotive Body and Related Repairers	49-3021	70	\$14.07	\$19.23	\$18.26	\$21.82
Automotive Service Technicians and Mechanics	49-3023	540	\$15.95	\$24.95	\$23.11	\$29.44
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	60	\$16.39	\$20.95	\$20.37	\$23.22

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New Hampshire Occupational Employment & Wages - 2016

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	60	\$19.89	\$25.90	\$24.21	\$28.91
Bicycle Repairers	49-3091	40	\$10.65	\$13.71	\$13.99	\$15.25
Tire Repairers and Changers	49-3093	NP	\$10.71	\$14.35	\$13.69	\$16.17
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	30	\$14.02	\$21.64	\$17.54	\$25.46
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	220	\$20.16	\$25.89	\$26.35	\$28.77
Industrial Machinery Mechanics	49-9041	210	\$23.39	\$29.75	\$30.47	\$32.92
Precision Instrument and Equipment Repairers, All Other	49-9069	30	\$24.07	\$30.36	\$30.47	\$33.50
Maintenance and Repair Workers, General	49-9071	450	\$15.79	\$23.09	\$22.63	\$26.73
Helpers--Installation, Maintenance, and Repair Workers	49-9098	60	\$8.32	\$11.14	\$10.61	\$12.54
Installation, Maintenance, and Repair Workers, All Other	49-9099	80	\$13.37	\$25.55	\$23.19	\$31.64
<b>Production Occupations</b>	<b>51-0000</b>	<b>5,110</b>	<b>\$12.17</b>	<b>\$19.85</b>	<b>\$17.99</b>	<b>\$23.70</b>
First-Line Supervisors of Production and Operating Workers	51-1011	390	\$22.35	\$34.52	\$34.55	\$40.60
Electrical and Electronic Equipment Assemblers	51-2022	200	\$13.77	\$21.40	\$23.12	\$25.22
Electromechanical Equipment Assemblers	51-2023	60	\$10.19	\$16.52	\$15.10	\$19.68
Team Assemblers	51-2092	250	\$9.91	\$16.28	\$16.67	\$19.45
Assemblers and Fabricators, All Other	51-2099	170	\$12.58	\$17.37	\$17.05	\$19.76
Bakers	51-3011	90	\$11.62	\$13.43	\$13.65	\$14.33
Butchers and Meat Cutters	51-3021	50	\$12.65	\$19.53	\$20.10	\$22.97
Food Batchmakers	51-3092	40	\$11.16	\$14.54	\$13.40	\$16.23
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	NP	\$12.74	\$18.09	\$17.43	\$20.77
Machinists	51-4041	200	\$20.60	\$27.07	\$27.71	\$30.31
Tool and Die Makers	51-4111	40	\$25.10	\$28.79	\$28.83	\$30.63
Welders, Cutters, Solderers, and Brazers	51-4121	170	\$16.91	\$24.64	\$26.33	\$28.50
Metal Workers and Plastic Workers, All Other	51-4199	NP	\$10.12	\$14.30	\$13.53	\$16.39
Printing Press Operators	51-5112	110	\$12.71	\$16.81	\$15.64	\$18.87
Laundry and Dry-Cleaning Workers	51-6011	60	\$10.05	\$11.28	\$11.26	\$11.91
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	NP	\$8.40	\$13.17	\$11.64	\$15.57
Water and Wastewater Treatment Plant and System Operators	51-8031	40	\$21.77	\$25.87	\$25.06	\$27.93
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	120	\$14.28	\$21.10	\$21.08	\$24.51
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	60	\$13.65	\$19.73	\$17.95	\$22.76

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New Hampshire Occupational Employment & Wages - 2016

Portsmouth Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	50	#	#	#	#
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	400	\$17.05	\$24.72	\$24.83	\$28.55
Ophthalmic Laboratory Technicians	51-9083	NP	\$10.83	\$13.96	\$13.95	\$15.54
Packaging and Filling Machine Operators and Tenders	51-9111	240	\$12.86	\$16.37	\$15.50	\$18.12
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	NP	\$11.08	\$14.32	\$14.22	\$15.94
Helpers--Production Workers	51-9198	NP	\$9.17	\$13.61	\$12.77	\$15.83
Production Workers, All Other	51-9199	200	\$11.14	\$15.80	\$14.99	\$18.14
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>3,510</b>	<b>\$10.27</b>	<b>\$17.67</b>	<b>\$15.23</b>	<b>\$21.37</b>
First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	53-1021	30	\$12.47	\$20.32	\$17.15	\$24.26
First-Line Supervisors of Transportation and Material-Moving Machine and Vehical Operators	53-1031	60	\$18.44	\$28.77	\$29.10	\$33.93
Bus Drivers, School or Special Client	53-3022	440	\$9.85	\$14.00	\$14.87	\$16.08
Driver/Sales Workers	53-3031	NP	\$8.54	\$10.57	\$9.10	\$11.59
Heavy and Tractor-Trailer Truck Drivers	53-3032	560	\$16.07	\$23.18	\$21.12	\$26.73
Light Truck or Delivery Services Drivers	53-3033	290	\$10.83	\$15.63	\$14.42	\$18.04
Taxi Drivers and Chauffeurs	53-3041	140	\$10.36	\$12.96	\$13.02	\$14.27
Parking Lot Attendants	53-6021	NP	\$9.09	\$12.87	\$13.11	\$14.75
Automotive and Watercraft Service Attendants	53-6031	NP	\$9.36	\$10.58	\$10.88	\$11.20
Industrial Truck and Tractor Operators	53-7051	250	\$14.55	\$19.43	\$19.52	\$21.86
Cleaners of Vehicles and Equipment	53-7061	80	\$10.94	\$12.77	\$12.76	\$13.70
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	680	\$9.25	\$12.84	\$12.08	\$14.64
Packers and Packagers, Hand	53-7064	220	\$10.58	\$14.51	\$14.17	\$16.48
Refuse and Recyclable Material Collectors	53-7081	40	\$12.73	\$19.63	\$20.17	\$23.08
Material Moving Workers, All Other	53-7199	130	\$11.32	\$11.68	\$11.58	\$11.86

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New Hampshire Occupational Employment & Wages - 2016

<b>Raymond Area</b> Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>4,360</b>	<b>\$10.91</b>	<b>\$21.26</b>	<b>\$18.69</b>	<b>\$26.44</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>150</b>	<b>\$27.53</b>	<b>\$53.19</b>	<b>\$50.86</b>	<b>\$66.01</b>
General and Operations Managers	11-1021	60	\$41.72	\$69.38	\$59.49	\$83.21
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>80</b>	<b>\$22.23</b>	<b>\$30.93</b>	<b>\$32.27</b>	<b>\$35.28</b>
Business Operations Specialists, All Other	13-1199	30	\$24.79	\$31.73	\$32.72	\$35.21
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>40</b>	<b>\$10.92</b>	<b>\$20.77</b>	<b>\$17.35</b>	<b>\$25.70</b>
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>490</b>	<b>\$12.81</b>	<b>\$23.67</b>	<b>\$23.51</b>	<b>\$29.10</b>
Teacher Assistants	25-9041	140	\$19,634	\$27,343	\$24,498	\$31,198
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>30</b>	<b>\$13.05</b>	<b>\$27.16</b>	<b>\$32.41</b>	<b>\$34.23</b>
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>180</b>	<b>\$15.77</b>	<b>\$38.96</b>	<b>\$31.06</b>	<b>\$50.56</b>
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>50</b>	<b>\$13.91</b>	<b>\$18.80</b>	<b>\$20.09</b>	<b>\$21.25</b>
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>90</b>	<b>\$15.06</b>	<b>\$22.34</b>	<b>\$22.19</b>	<b>\$25.99</b>
Police and Sheriff's Patrol Officers	33-3051	30	\$19.95	\$24.23	\$22.89	\$26.36
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>500</b>	<b>\$8.45</b>	<b>\$11.77</b>	<b>\$11.34</b>	<b>\$13.43</b>
Cooks, Restaurant	35-2014	NP	\$11.02	\$12.79	\$13.38	\$13.67
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>100</b>	<b>\$10.23</b>	<b>\$15.35</b>	<b>\$14.91</b>	<b>\$17.92</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	80	\$9.80	\$15.28	\$14.90	\$18.02
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>80</b>	<b>\$8.54</b>	<b>\$11.47</b>	<b>\$9.79</b>	<b>\$12.94</b>
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>300</b>	<b>\$9.20</b>	<b>\$25.39</b>	<b>\$20.05</b>	<b>\$33.49</b>
Retail Salespersons	41-2031	60	\$8.33	\$9.74	\$9.28	\$10.46
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	100	\$29.05	\$34.80	\$35.24	\$37.67

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New Hampshire Occupational Employment & Wages - 2016

Raymond Area Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>600</b>	<b>\$11.86</b>	<b>\$18.33</b>	<b>\$18.22</b>	<b>\$21.57</b>
Postal Service Mail Carriers	43-5052	40	\$17.79	\$23.43	\$25.06	\$26.24
Stock Clerks and Order Fillers	43-5081	70	\$10.69	\$16.15	\$14.53	\$18.87
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	70	\$12.17	\$16.56	\$15.55	\$18.76
Office Clerks, General	43-9061	170	\$12.37	\$16.53	\$16.61	\$18.62
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>250</b>	<b>\$15.11</b>	<b>\$21.50</b>	<b>\$19.10</b>	<b>\$24.69</b>
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	30	\$21.32	\$30.39	\$29.98	\$34.91
Carpenters	47-2031	40	\$15.72	\$24.13	\$25.47	\$28.34
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>170</b>	<b>\$17.33</b>	<b>\$25.73</b>	<b>\$24.82</b>	<b>\$29.93</b>
Electrical Power-Line Installers and Repairers	49-9051	60	\$17.06	\$28.48	\$31.43	\$34.18
Maintenance and Repair Workers, General	49-9071	40	\$14.85	\$21.75	\$23.15	\$25.20
<b>Production Occupations</b>	<b>51-0000</b>	<b>170</b>	<b>\$10.87</b>	<b>\$15.88</b>	<b>\$14.45</b>	<b>\$18.37</b>
Team Assemblers	51-2092	30	\$10.66	\$12.71	\$12.61	\$13.74
Machinists	51-4041	40	\$13.73	\$18.94	\$17.53	\$21.54
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,000</b>	<b>\$11.40</b>	<b>\$18.12</b>	<b>\$19.22</b>	<b>\$21.49</b>
Heavy and Tractor-Trailer Truck Drivers	53-3032	220	\$10.95	\$15.14	\$12.24	\$17.24
Light Truck or Delivery Services Drivers	53-3033	170	\$9.73	\$12.28	\$11.55	\$13.57
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	220	\$14.44	\$19.47	\$20.88	\$21.98

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New Hampshire Occupational Employment & Wages - 2016

Salem Town Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Total all occupations</b>	<b>00-0000</b>	<b>22,310</b>	<b>\$9.78</b>	<b>\$23.18</b>	<b>\$17.17</b>	<b>\$29.88</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,280</b>	<b>\$33.27</b>	<b>\$59.86</b>	<b>\$53.86</b>	<b>\$73.16</b>
Chief Executives	11-1011	40	#	\$125.82	#	#
General and Operations Managers	11-1021	400	\$32.47	\$62.90	\$58.33	\$78.11
Marketing Managers	11-2021	70	\$41.03	\$68.54	\$66.65	\$82.28
Sales Managers	11-2022	110	\$40.93	\$59.56	\$57.95	\$68.88
Computer and Information Systems Managers	11-3021	100	\$51.70	\$70.30	\$62.87	\$79.61
Financial Managers	11-3031	140	\$34.75	\$59.37	\$49.17	\$71.68
Industrial Production Managers	11-3051	30	\$43.03	\$52.95	\$52.05	\$57.91
Architectural and Engineering Managers	11-9041	40	\$34.28	\$59.91	\$64.25	\$72.72
Food Service Managers	11-9051	50	\$20.81	\$30.06	\$25.00	\$34.68
Medical and Health Services Managers	11-9111	40	\$38.61	\$43.70	\$44.07	\$46.26
Managers, All Other	11-9199	90	\$41.58	\$59.72	\$50.08	\$68.81
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>960</b>	<b>\$19.55</b>	<b>\$35.05</b>	<b>\$30.80</b>	<b>\$42.80</b>
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	100	\$21.28	\$26.77	\$24.45	\$29.52
Human Resources Specialists	13-1071	80	\$16.51	\$29.16	\$24.07	\$35.48
Management Analysts	13-1111	80	\$28.75	\$52.82	\$44.68	\$64.85
Training and Development Specialists	13-1151	50	\$14.54	\$30.28	\$30.38	\$38.15
Market Research Analysts and Marketing Specialists	13-1161	110	\$16.31	\$27.36	\$22.78	\$32.88
Business Operations Specialists, All Other	13-1199	110	\$18.74	\$34.60	\$34.01	\$42.54
Accountants and Auditors	13-2011	160	\$24.99	\$37.29	\$32.99	\$43.44
Personal Financial Advisors	13-2052	30	\$30.80	\$58.28	\$43.03	\$72.02
Loan Officers	13-2072	70	\$22.49	\$36.78	\$32.81	\$43.92
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>1,070</b>	<b>\$29.13</b>	<b>\$45.28</b>	<b>\$44.27</b>	<b>\$53.34</b>
Computer Systems Analysts	15-1121	90	\$30.21	\$44.77	\$41.77	\$52.05
Information Security Analysts	15-1122	70	\$32.41	\$41.60	\$41.83	\$46.19
Computer Programmers	15-1131	110	\$31.90	\$46.53	\$43.89	\$53.85
Software Developers, Applications	15-1132	340	\$41.58	\$54.86	\$55.14	\$61.50
Software Developers, Systems Software	15-1133	110	\$37.70	\$47.29	\$46.50	\$52.08
Database Administrators	15-1141	40	\$24.83	\$38.89	\$35.29	\$45.91
Network and Computer Systems Administrators	15-1142	40	\$29.68	\$35.83	\$35.97	\$38.90
Computer User Support Specialists	15-1151	110	\$23.56	\$32.32	\$31.11	\$36.72
Computer Network Support Specialists	15-1152	90	#	#	#	#
Computer Occupations, All Other	15-1199	40	\$28.85	\$56.42	\$54.51	\$70.21

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New Hampshire Occupational Employment & Wages - 2016

Salem Town Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>440</b>	<b>\$24.28</b>	<b>\$39.52</b>	<b>\$37.65</b>	<b>\$47.13</b>
Civil Engineers	17-2051	NP	\$27.72	\$40.96	\$38.15	\$47.57
Computer Hardware Engineers	17-2061	60	\$36.23	\$52.53	\$54.43	\$60.68
Electrical Engineers	17-2071	40	\$27.26	\$39.92	\$41.29	\$46.25
Industrial Engineers	17-2112	40	\$28.06	\$43.00	\$43.28	\$50.46
Mechanical Engineers	17-2141	60	\$32.20	\$43.27	\$41.77	\$48.81
Engineers, All Other	17-2199	30	\$29.39	\$42.18	\$41.02	\$48.57
Electrical and Electronics Engineering Technicians	17-3023	30	\$18.37	\$24.58	\$25.07	\$27.67
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>50</b>	<b>\$19.56</b>	<b>\$35.80</b>	<b>\$36.32</b>	<b>\$43.91</b>
<b>Community and Social Services Occupations</b>	<b>21-0000</b>	<b>50</b>	<b>\$17.19</b>	<b>\$34.00</b>	<b>\$31.14</b>	<b>\$42.41</b>
<b>Legal Occupations</b>	<b>23-0000</b>	<b>70</b>	<b>\$16.93</b>	<b>\$32.40</b>	<b>\$26.39</b>	<b>\$40.15</b>
Paralegals and Legal Assistants	23-2011	NP	\$17.37	\$22.25	\$18.48	\$24.70
<b>Education, Training, and Library Occupations</b>	<b>25-0000</b>	<b>810</b>	<b>\$11.14</b>	<b>\$27.31</b>	<b>\$21.32</b>	<b>\$35.39</b>
Preschool Teachers, Except Special Education	25-2011	70	\$11.30	\$13.06	\$13.05	\$13.92
Self-Enrichment Education Teachers	25-3021	50	\$13.15	\$21.32	\$22.90	\$25.41
Teacher Assistants	25-9041	230	\$17,482	\$26,033	\$27,189	\$30,308
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>130</b>	<b>\$10.63</b>	<b>\$21.06</b>	<b>\$17.29</b>	<b>\$26.27</b>
Merchandise Displayers and Window Trimmers	27-1026	40	\$9.52	\$13.89	\$11.35	\$16.08
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>780</b>	<b>\$20.75</b>	<b>\$40.07</b>	<b>\$35.01</b>	<b>\$49.73</b>
Pharmacists	29-1051	30	\$54.83	\$62.82	\$63.84	\$66.82
Physicians and Surgeons, All Other	29-1069	30	#	\$142.02	#	#
Occupational Therapists	29-1122	70	\$31.01	\$40.55	\$39.91	\$45.32
Physical Therapists	29-1123	100	\$31.18	\$39.63	\$39.60	\$43.85
Registered Nurses	29-1141	210	\$25.85	\$33.60	\$33.91	\$37.47
Pharmacy Technicians	29-2052	40	\$10.98	\$13.65	\$13.38	\$14.98
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>260</b>	<b>\$12.19</b>	<b>\$17.41</b>	<b>\$16.46</b>	<b>\$20.02</b>
Nursing Assistants	31-1014	100	\$12.78	\$15.84	\$15.53	\$17.37
Physical Therapist Assistants	31-2021	30	\$24.48	\$27.97	\$27.96	\$29.71
Medical Assistants	31-9092	40	\$11.16	\$15.37	\$16.06	\$17.47

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New Hampshire Occupational Employment & Wages - 2016

Salem Town Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>440</b>	<b>\$10.69</b>	<b>\$18.53</b>	<b>\$15.27</b>	<b>\$22.46</b>
Security Guards	33-9032	230	\$10.42	\$13.18	\$12.01	\$14.55
<b>Food Preparation and Serving-Related Occupations</b>	<b>35-0000</b>	<b>1,930</b>	<b>\$8.43</b>	<b>\$12.50</b>	<b>\$10.68</b>	<b>\$14.53</b>
Chefs and Head Cooks	35-1011	70	\$12.71	\$17.14	\$16.75	\$19.36
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	100	\$10.94	\$16.65	\$17.33	\$19.50
Cooks, Institution and Cafeteria	35-2012	NP	\$10.56	\$14.28	\$14.45	\$16.13
Cooks, Restaurant	35-2014	140	\$11.28	\$14.04	\$13.92	\$15.42
Cooks, Short Order	35-2015	NP	\$8.46	\$9.43	\$9.18	\$9.92
Food Preparation Workers	35-2021	210	\$9.15	\$11.52	\$11.36	\$12.71
Bartenders	35-3011	110	\$8.47	\$14.77	\$12.06	\$17.92
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	340	\$8.43	\$9.05	\$8.94	\$9.36
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	200	\$8.38	\$9.64	\$9.27	\$10.27
Waiters and Waitresses	35-3031	350	\$9.78	\$17.48	\$17.13	\$21.33
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	100	\$8.42	\$9.36	\$9.05	\$9.82
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	120	\$8.43	\$10.18	\$9.93	\$11.06
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>760</b>	<b>\$8.89</b>	<b>\$14.37</b>	<b>\$12.25</b>	<b>\$17.11</b>
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	NP	\$8.47	\$12.95	\$11.19	\$15.20
Landscaping and Groundskeeping Workers	37-3011	90	\$11.62	\$16.46	\$17.24	\$18.88
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>450</b>	<b>\$9.06</b>	<b>\$14.21</b>	<b>\$11.88</b>	<b>\$16.79</b>
Hairdressers, Hairstylists, and Cosmetologists	39-5012	NP	\$8.42	\$13.07	\$10.55	\$15.39
Childcare Workers	39-9011	50	\$10.05	\$10.79	\$10.92	\$11.17
Personal Care Aides	39-9021	50	\$11.02	\$12.85	\$13.07	\$13.77
Fitness Trainers and Aerobics Instructors	39-9031	80	\$17.73	\$24.01	\$26.07	\$27.15
Personal Care and Service Workers, All Other	39-9099	NP	\$8.32	\$9.12	\$8.84	\$9.52
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>5,810</b>	<b>\$8.55</b>	<b>\$16.52</b>	<b>\$12.04</b>	<b>\$20.49</b>
First-Line Supervisors of Retail Sales Workers	41-1011	510	\$15.31	\$22.88	\$21.17	\$26.66
First-Line Supervisors of Non-Retail Sales Workers	41-1012	100	\$29.65	\$45.10	\$41.68	\$52.83
Cashiers	41-2011	1,480	\$8.43	\$10.31	\$9.50	\$11.25
Counter and Rental Clerks	41-2021	80	\$12.18	\$18.98	\$20.50	\$22.37

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New Hampshire Occupational Employment & Wages - 2016

Salem Town Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Parts Salespersons	41-2022	70	\$10.91	\$16.39	\$15.02	\$19.13
Retail Salespersons	41-2031	2,600	\$8.48	\$12.11	\$10.67	\$13.92
Securities, Commodities, and Financial Services Sales Agents	41-3031	50	\$21.87	\$34.59	\$32.44	\$40.94
Travel Agents	41-3041	60	\$17.47	\$18.22	\$18.15	\$18.60
Sales Representatives, Services, All Other	41-3099	140	\$14.87	\$31.77	\$26.55	\$40.22
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	240	\$16.43	\$37.03	\$28.96	\$47.33
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	390	\$19.04	\$30.02	\$26.62	\$35.52
Telemarketers	41-9041	40	\$13.70	\$17.89	\$17.56	\$19.98
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>4,280</b>	<b>\$10.54</b>	<b>\$17.26</b>	<b>\$16.31</b>	<b>\$20.63</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	310	\$18.81	\$28.40	\$27.97	\$33.20
Bill and Account Collectors	43-3011	490	\$11.00	\$15.47	\$15.09	\$17.71
Billing and Posting Clerks and Machine Operators	43-3021	60	\$15.74	\$19.15	\$19.19	\$20.85
Bookkeeping, Accounting, and Auditing Clerks	43-3031	190	\$13.92	\$19.57	\$19.24	\$22.41
Payroll and Timekeeping Clerks	43-3051	70	\$18.82	\$24.45	\$24.04	\$27.27
Tellers	43-3071	80	\$11.20	\$14.94	\$14.45	\$16.82
Customer Service Representatives	43-4051	630	\$10.86	\$17.83	\$17.48	\$21.31
Loan Interviewers and Clerks	43-4131	30	\$13.01	\$18.11	\$17.72	\$20.66
Receptionists and Information Clerks	43-4171	150	\$8.92	\$14.02	\$14.03	\$16.56
Information and Record Clerks, All Other	43-4199	40	\$12.00	\$16.07	\$16.28	\$18.10
Postal Service Mail Carriers	43-5052	40	\$17.77	\$25.36	\$29.01	\$29.16
Production, Planning, and Expediting Clerks	43-5061	30	\$14.60	\$24.14	\$22.59	\$28.91
Shipping, Receiving, and Traffic Clerks	43-5071	130	\$10.69	\$15.52	\$14.89	\$17.93
Stock Clerks and Order Fillers	43-5081	890	\$8.61	\$12.37	\$11.61	\$14.25
Executive Secretaries and Executive Administrative Assistants	43-6011	40	\$24.43	\$28.58	\$28.16	\$30.66
Medical Secretaries	43-6013	90	\$15.48	\$17.25	\$17.38	\$18.13
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	240	\$11.00	\$16.41	\$16.97	\$19.11
Data Entry Keyers	43-9021	NP	\$12.60	\$15.21	\$14.98	\$16.52
Office Clerks, General	43-9061	390	\$12.47	\$18.95	\$18.28	\$22.20
Office Machine Operators, Except Computer	43-9071	NP	\$10.79	\$15.07	\$14.98	\$17.21
Office and Administrative Support Workers, All Other	43-9199	40	\$9.82	\$14.87	\$15.47	\$17.40

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New Hampshire Occupational Employment & Wages - 2016

Salem Town Occupational Employment & Wages	SOC Code	May 2015 Estimated Employment	June 2016			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>260</b>	<b>\$13.11</b>	<b>\$23.12</b>	<b>\$20.76</b>	<b>\$28.13</b>
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	30	\$17.87	\$30.24	\$28.53	\$36.44
Carpenters	47-2031	60	\$16.38	\$26.23	\$22.39	\$31.16
Construction Laborers	47-2061	40	\$12.07	\$17.64	\$14.54	\$20.43
Plumbers, Pipefitters, and Steamfitters	47-2152	30	\$18.85	\$28.89	\$25.95	\$33.91
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>610</b>	<b>\$13.71</b>	<b>\$24.07</b>	<b>\$22.13</b>	<b>\$29.25</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	50	\$20.34	\$37.41	\$38.71	\$45.94
Computer, Automated Teller, and Office Machine Repairers	49-2011	50	\$12.97	\$18.42	\$17.72	\$21.13
Automotive Service Technicians and Mechanics	49-3023	110	\$11.48	\$23.24	\$20.19	\$29.12
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$19.69	\$26.15	\$24.95	\$29.37
Industrial Machinery Mechanics	49-9041	30	\$21.78	\$28.01	\$26.28	\$31.12
Maintenance and Repair Workers, General	49-9071	130	\$15.58	\$21.64	\$20.72	\$24.66
Installation, Maintenance, and Repair Workers, All Other	49-9099	30	\$15.73	\$22.60	\$24.55	\$26.04
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,210</b>	<b>\$12.50</b>	<b>\$19.26</b>	<b>\$17.56</b>	<b>\$22.63</b>
First-Line Supervisors of Production and Operating Workers	51-1011	70	\$23.67	\$32.64	\$30.80	\$37.12
Electrical and Electronic Equipment Assemblers	51-2022	110	\$9.39	\$13.06	\$11.86	\$14.90
Team Assemblers	51-2092	300	\$13.78	\$18.59	\$17.93	\$21.01
Bakers	51-3011	NP	\$12.82	\$13.81	\$13.77	\$14.29
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	120	\$15.04	\$20.64	\$18.82	\$23.44
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>640</b>	<b>\$9.71</b>	<b>\$16.74</b>	<b>\$15.56</b>	<b>\$20.26</b>
Driver/Sales Workers	53-3031	NP	\$8.79	\$18.66	\$19.74	\$23.59
Heavy and Tractor-Trailer Truck Drivers	53-3032	70	\$18.43	\$24.08	\$23.73	\$26.91
Light Truck or Delivery Services Drivers	53-3033	120	\$9.30	\$15.09	\$14.77	\$17.98
Automotive and Watercraft Service Attendants	53-6031	NP	\$9.51	\$15.85	\$11.69	\$19.02
Industrial Truck and Tractor Operators	53-7051	60	\$14.24	\$21.30	\$21.77	\$24.84
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	220	\$9.25	\$12.79	\$11.90	\$14.56

\* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2015 occupational wages were updated to June 2016 using Employment Cost Index (ECI) factors.

## Glossary

**Occupational Employment Statistics (OES)** — A federal/state program that surveys establishments to produce data on current occupational employment and wages for all wage and salary workers. Employers participating in an OES survey provide the number of employees within their company, by occupation, broken out into twelve wage categories. Establishments or units of multiple establishments are usually included in the survey, at most, once every three years.

**Occupational Employment Estimates** — Estimates of the number of employees in particular occupations. Every OES survey respondent is classified by North American Industrial Classification System (NAICS) code and by size of establishment. Each firm's response is weighted and then scaled to represent all those firms in the state who fall into the same size and industry category. All industries are then combined to get an estimate of total employment in every OES category.

**Labor Market Area** — an area with a certain degree of social and economic integration as measured through commuting patterns. In New England these areas are typically made up of cities and towns.

**New England City and Town Area (NECTA)** — A geographic entity, created for statistical purposes, consisting of a city or town, or a group of cities and towns, associated with at least one core (urbanized area or urban cluster) of at least 10,000 population. These component cities and towns must be adjacent with one another and have a high degree of social and economic integration with the core as measured through commuting patterns. This is unique to the six New England states.

**Metropolitan New England City and Town Area (Metro NECTA)** — a Core Based Statistical Area associated with at least one urbanized area that has a population of at least 50,000. New Hampshire has four Metro NECTAs – one of which is entirely within New Hampshire's borders, and two contain portions of the neighboring state of Maine. The Boston-Cambridge-Quincy MA-NH Metro NECTA includes New Hampshire towns that are part of four NECTA divisions.

- **Manchester NH Metro NECTA** — an urbanized area entirely within New Hampshire
- **Portsmouth NH-ME Metro NECTA** — an area predominantly within New Hampshire, but includes the towns of Eliot, Kittery and York in Maine.
- **Dover-Durham, NH-ME Metro NECTA** — an area predominantly within New Hampshire, but includes the towns of Lebanon, Berwick and South Berwick in Maine.
- **Boston-Cambridge-Quincy MA-NH Metro NECTA** — an area predominately within Massachusetts which includes Boston and its suburbs. For most statistical purposes it is subdivided into its component NECTA Divisions, four of which include towns in New Hampshire.

## Glossary

**New England City and Town Area (NECTA) Division** — a NECTA Division is a city or town or a group of cities and towns with a high degree of social and economic integration which contains an urbanized area that has a population of at least 50,000 and is part of a large (population of at least 2.5 million) Metropolitan NECTA. New Hampshire has four NECTA Divisions under this standard, all of which contain portions of the neighboring state of Massachusetts. All are part of the Boston-Cambridge-Quincy MA-NH Metro NECTA. The four areas are:

- **Haverhill-Newburyport-Amesbury, MA-NH** — an area predominantly within Massachusetts, but includes towns in the Hampstead-Seabrook area of New Hampshire
- **Lawrence-Methuen-Salem MA-NH** — an area predominantly within Massachusetts, consisting entirely of the cities of Lawrence and Methuen and the town of North Andover in Massachusetts, and the town of Salem, New Hampshire.
- **Lowell-Billerica-Chelmsford MA-NH** — an area predominately within Massachusetts, which includes the town of Pelham, New Hampshire
- **Nashua NH-MA** — an area predominately within New Hampshire, which includes the towns of Townsend and Pepperell in Massachusetts

**Micropolitan New England City and Town Area (Micro NECTA)** — a Core Based Statistical Area associated with at least one urban cluster that has a population of at least 10,000, but less than 50,000. The Micropolitan area is a new concept under the new standard. New Hampshire has five Micro NECTAs. The Micro NECTAs are:

- Berlin NH Micro NECTA
- Concord NH Micro NECTA
- Keene NH Micro NECTA
- Laconia NH Micro NECTA
- Lebanon NH-VT Micro NECTA

## Glossary

**Small Labor Market Area (LMA)** — a grouping of towns that are economically interdependent, but do not meet the population or commuting thresholds for a Micro or Metro NECTA. New Hampshire has 16 LMAs – some of which are entirely within the state’s borders, and others that contain portions of the neighboring states of either Maine or Vermont. These areas are:

- Belmont NH LMA
- Brattleboro VT-NH LMA
- Charleston NH LMA
- Claremont-Newport NH LMA
- Colebrook NH-VT LMA
- Conway NH-ME LMA
- Franklin NH LMA
- Haverhill NH LMA
- Hillsborough NH LMA
- Littleton NH LMA
- Meredith NH LMA
- New London NH LMA
- Peterborough NH LMA
- Plymouth NH LMA
- Raymond NH LMA
- Wolfeboro NH LMA

**OES Wage Survey Areas** — New Hampshire has 17 substate OES wage areas. These wage areas are based on the New Hampshire portions of the labor market areas. Three of these are the New Hampshire portions of Metro NECTAs. Four are the New Hampshire portions of NECTA Divisions. Three are small Labor Market Areas (LMAs) and the remainder are built by combining Micro NECTAs and LMAs. The areas are combined to increase the number of occupations for which employment and wage estimates will meet standards of reliability and to exhaust the geography of the state. The wage areas are:

- **Claremont-Charlestown** — consists of the Claremont-Newport Micro NECTA and the Charlestown LMA
- **Greater Concord** — consists of the Concord Micro NECTA and the New London, Franklin and Hillsborough LMAs
- **Conway-Wolfeboro** — consists of the NH portion of the Conway NH-ME LMA and the Wolfeboro LMA
- **Dover-Durham** — consists of the NH portion of the Dover-Durham NH-ME Metro NECTA
- **Hampstead-Seabrook** — consists of the NH portion of the Haverhill MA-NH Metro NECTA
- **Keene** — consists of the Keene Micro NECTA
- **Laconia-Belmont** — consists of the Laconia Micro NECTA and the Belmont and Meredith LMAs
- **Lebanon-Hanover** — consists of the NH portion of the Lebanon NH-VT Micro NECTA and the Haverhill NH LMA
- **Manchester** — consists of the Manchester Metro NECTA
- **Nashua-Derry** — consists of the NH portion of the Nashua NH-MA Metro NECTA Division
- **Northern NH** — consists of the Berlin Micro NECTA, and consists of the NH portions of the Colebrook NH-VT, NH and the Littleton NH-VT LMA
- **Pelham** — consists of the Pelham, NH portion of the Lowell MA-NH Metro NECTA Division
- **Peterborough** — consists of the Peterborough LMA
- **Plymouth** — consists of the Plymouth LMA
- **Portsmouth** — consists of the NH portion of the Portsmouth NH-ME Metro NECTA
- **Raymond** — consists of the Raymond LMA
- **Salem** — consists of the Salem, NH portion of the Lawrence MA-NH Metro NECTA Division

