# NEW HAMPSHIRE OCCUPATIONAL EMPLOYMENT \& WAGES 

# New Hampshire Occupational Employment \& Wages 2023 

based on the May 2022 survey by the Occupational Employment and Wage Statistics (OEWS) Program


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## September 2023

## Acknowledgments

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To access a complete dictionary of occupations or wage areas by county, please visit our web site at: www.nhes.nh.gov/elmi/products/oes-prod.htm


These are the Mean Hourly Wages for OEWS wage areas in New Hampshire.
May 2022 wages have been aged to June 2023 using Employment Cost Index factors.

## Overview

New Hampshire workers earned, on average, $\$ 31.45$ per hour in June 2023, according to the latest Occupational Employment and Wage Statistics estimates. Employment statewide is estimated to be 659,220, which reflects May 2022 data, the latest available for employment figures.

## Occupational Groups

The Occupational Employment and Wage Statistics survey classifies workers into more than 600 specific detailed occupations such as accountants, cashiers, computer programmers, and carpenters. These detailed occupations are grouped into 22 major occupational groups based on job similarity.

Of the occupational groups, Management occupations had the highest mean wage, $\$ 65.76$. The roughly 45,350 jobs in this group are made up of managers of various types and levels, including chief executives, who help to boost the mean wage.

The second highest mean wage occupational group, is Healthcare Practitioners and Technical Occupations, with a mean wage of $\$ 53.48$ and 41,520 employed.

## Employment in New Hampshire by Occupational Group, May 2022

| SOC Code | Occupation | Estimated Employment | Mean (Average) Wage* | \% of Total Employment |
| :---: | :---: | :---: | :---: | :---: |
| 00-000 | Total all occupations | 659,220 | \$31.45 | 100.0\% |
| 11-0000 | Management Occupations | 45,350 | \$65.76 | 6.9\% |
| 13-0000 | Business and Financial Operations Occupations | 43,020 | \$41.36 | 6.5\% |
| 15-0000 | Computer and Mathematical Occupations | 24,040 | \$52.03 | 3.6\% |
| 17-0000 | Architecture and Engineering Occupations | 14,030 | \$46.63 | 2.1\% |
| 19-0000 | Life, Physical, and Social Science Occupations | 5,500 | \$40.12 | 0.8\% |
| 21-0000 | Community and Social Service Occupations | 10,560 | \$26.68 | 1.6\% |
| 23-0000 | Legal Occupations | 3,440 | \$48.69 | 0.5\% |
| 25-0000 | Educational Instruction and Library Occupations | 41,790 | \$29.89 | 6.3\% |
| 27-0000 | Arts, Design, Entertainment,m Sports, and Media Occupations | 7,450 | \$30.43 | 1.1\% |
| 29-0000 | Helathcare Practitioners and Technical Occupations | 41,520 | \$53.48 | 6.3\% |
| 31-0000 | Healthcare Support Occupations | 22,670 | \$19.64 | 3.4\% |
| 33-0000 | Protective Service Occupations | 12,040 | \$27.53 | 1.8\% |
| 35-0000 | Food Preparation and Serving Related Occupations | 53,370 | \$16.98 | 8.1\% |
| 37-0000 | Fbuilding and Grounds Cleaning and Maintenance Occupations | 20,370 | \$20.17 | 3.1\% |
| 39-0000 | Personal Care and Service Occupations | 12,810 | \$18.10 | 1.9\% |
| 41-0000 | Sales and Related Occupations | 67,480 | \$25.70 | 10.2\% |
| 43-0000 | Office and Administrative Support 0ccupations | 93,280 | \$23.63 | 14.1\% |
| 45-0000 | Farming, Fishing and Forestry Occupations | 1,030 | \$19.00 | 0.1\% |
| 47-0000 | Construction and Extraction Occupations | 23,050 | \$36.95 | 3.5\% |
| 49-0000 | Installation, Maintenance, and Repair Occupations | 24,810 | \$28.92 | 3.7\% |
| 51-0000 | Production Occupations | 40,760 | \$24.35 | 6.2\% |
| 53-0000 | Transportation and Material Moving Occupations | 50,840 | \$21.06 | 7.7\% |

[^0]Food Preparation and Serving Related occupations had the lowest mean wage, 16.98. They were the third largest group, claiming 8.0 percent of total employment or 53,370 employees. This occupational group includes jobs that are traditionally tipped, such as waiters, waitresses, and bartenders. Employers are asked to include these tips in the wages that they report.

Office and Administrative Support occupations once again made up the highest share of New Hampshire jobs, 14.0 percent. These 93,280 jobs paid, on average, $\$ 23.63$ per hour. This was roughly $\$ 8.00$ below the statewide average for all occupations. Jobs in this occupational group include bookkeeping and accounting clerks, customer service representatives, shipping, receiving and inventory clerks, and secretaries.

Sales and Related occupations, with 67,480 jobs, claimed 11.2 percent of the total jobs in the state, and had the second highest employment. This group includes jobs such as retail salespersons, cashiers, and sales representatives. On average, employees in these jobs made $\$ 25.70$ per hour in 2022.

## Background

The Occupational Employment and Wage Statistics (OEWS) program is based on a semiannual survey conducted by state employment security agencies in all 50 states. The New Hampshire survey is conducted by New Hampshire Employment Security's Economic and Labor Market Information Bureau (ELMIB), in cooperation with the U.S. Bureau of Labor Statistics. The survey collects data on occupational employment and wage rates of workers in all nonfarm industries.

Employers, job seekers, workforce developers, government planners, and economic developers are some examples of users of occupational employment and wage information. The OEWS program survey data is also used for prevailing wage determinations for Foreign Labor Certification, and are the foundation of occupational projections in New Hampshire.

This publication provides employment and wage estimates by occupation. In addition to statewide numbers, it publishes estimates for seventeen substate areas, which are based on New Hampshire's labor market areas. In New England, labor market areas are groups of adjacent cities and towns that are determined to have a high degree of social and economic integration, based on Census 2010 commuting data.

The U.S. Bureau of Labor Statistics (BLS) publishes OEWS estimates for the nation as a whole, each state, metropolitan, and nonmetropolitan areas. The only strictly New Hampshire data that BLS publishes is for the entire state and for the Manchester Metropolitan New England City or Town Area (NECTA). Except for Manchester, the other BLS metropolitan areas include parts of Massachusetts or Maine. To better reflect the wages paid in New Hampshire, New Hampshire Employment Security publishes only wage areas from the New Hampshire portions of the labor market areas.

Some labor market areas such as the Manchester Metro NECTA and the Peterborough and Plymouth Small Labor Market Areas (LMAs) are wage areas in their own right. In most cases, however, we have combined labor market areas in order to make it possible to publish information on more occupations (Estimates must meet certain reliability criteria to be deemed publishable). For instance, combining the New Hampshire portions of the three northernmost labor market areas creates a "Northern New Hampshire" wage area. This way, many more occupations can be published than would be possible for each area individually.

For more detailed information on New Hampshire OEWS wage areas and the labor market areas on which they are based, please see the Glossary at the end of this publication.

The OEWS survey is accomplished with the cooperation of New Hampshire employers who provide occupational data. Every six months, these requests for information are mailed or emailed to more than 1,800 employers or employing units. The OEWS survey sample is stratified by area, industry, and size class. Standard Occupational Classification (SOC) codes are used in the surveys to define occupations uniformly and to organize occupational data logically.

The OEWS survey is designed to produce estimates by combining six panels of data collected over a 3-year period. Wage estimates for the survey are straight-time, gross pay, exclusive of premium pay. Base rate; cost-of-living allowance; guaranteed pay; hazardous-duty pay; incentive pay, including commissions and production bonuses; and tips are included. Excluded are overtime pay, severance pay, shift differentials, nonproduction bonuses, employer cost for supplementary benefits, and tuition reimbursements.

In the most recent panel, mailings of surveys began in May 2022, with data collection continuing through December 2022. This OEWS Survey recorded employment and wage data for employees performing 600+ diversified occupations.

For this publication, May 2022 occupational wages were updated to June 2023, using Employment Cost Index (ECI) factors. These wage data are not official Bureau of Labor Statistics (BLS) data series and have not been validated by BLS. The Employment Cost Index is a quarterly measure of changes in labor costs. Updating occupational wages gives our data users a better idea of current wage estimates. For more information, visit the BLS web site at www.bls.gov/ect.

OEWS estimates are based on the 2017 North American Industry Classification System (NAICS). For more information about NAICS, see the BLS website at www.bls.gov/bls/naics.htm.

## Top Occupations

Top 10 Occupations by Mean Wage

| SOC Code | Occupation | Estimated <br> Employment <br> $29-1242$Orthopedic Surgeons, Except <br> Pediatric | Mean <br> (Average) <br> Wage |
| :---: | :--- | ---: | ---: |
| $29-1212$ | Cardiologists | $\$ 214.69$ |  |
| $29-1241$ | Ophthalmologists, Except Pediatric | 190 | $\$ 203.01$ |
| $29-1218$ | Obstetricians and Gynecologists | 120 | $\$ 202.09$ |
| $29-1216$ | General Internal Medicine Physicians | 150 | $\$ 148.23$ |
| $29-1229$ | Physicians, All Other | 1,230 | $\$ 128.67$ |
| $29-1221$ | Pediatricians, General | 150 | $\$ 128.01$ |
| $29-1215$ | Family Medicine Physicians | 650 | $\$ 126.88$ |
| $29-1029$ | Dentists, All Other Specialists | NP | $\$ 124.36$ |
| $29-1223$ | Psychiatrists | 90 | $\$ 118.00$ |



All of these occupations are from the Healthcare Practitioners and Technical Occupations group.

* May 2022


## Top 10 Occupations by Estimated Employment

| SOC Code | Occupation | Estimated <br> Employment | Mean <br> (Average) <br> Wage |
| :---: | :--- | ---: | ---: |
| $41-2031$ | Retail Salespersons | 18,730 | $\$ 18.23$ |
| $41-2011$ | Cashiers | 17,820 | $\$ 14.42$ |
| $11-1021$ | General and Operations Managers | 16,640 | $\$ 64.95$ |
| $43-9061$ | Office Clerks, General | 15,700 | $\$ 23.69$ |
| $53-7065$ | Stockers and Order Fillers | 14,420 | $\$ 17.54$ |
| $29-1141$ | Registered Nurses | 13,510 | $\$ 42.08$ |
| $35-3023$ | Fast Food and Counter Workers | 13,300 | $\$ 14.22$ |
| $43-4051$ | Customer Service Representatives | 13,260 | $\$ 21.93$ |
| $43-6014$ | Secretaries and Administrative <br> Assistants, Except Legal, Medical, <br> and Executive | 10,660 | $\$ 21.80$ |
| $37-2011$ | Janitors and Cleaners, Excent Maids <br> and Housekeeping Cleaners | 8,810 | $\$ 18.54$ |

* May 2022


Fast Food and Counter Workers are on two different lists even though the average wage is higher than last year and employment numbers have gone down.

## Top 10 Occupations With Nonstandard Work Week Mean Annual Wage

| SOC Code | Occupation | Estimated <br> Employment <br> $25-1063$ Economics Teachers, Postsecondary | Mean <br> (Average) <br> Wage |
| :---: | :--- | ---: | ---: |
| $25-1071$ | Health Specialties Teachers, <br> Postsecondary | 350 | $\$ 155,894$ |
| $25-1011$ | Business Teachers, Postsecondary | 420 | $\$ 143,849$ |
| $25-1021$ | Computer Science Teachers, <br> Postsecondary | 120 | $\$ 115,614$ |
| $25-1032$ | Engineering Teachers, Postsecondary | NP | $\$ 110,483$ |
| $25-1125$ | History Teachers, Postsecondary | 120 | $\$ 108,742$ |
| $25-1042$ | Biological Science Teachers, <br> Postsecondary | 230 | $\$ 107,923$ |
| $25-1067$ | Sociology Teachers, Postsecondary | 90 | $\$ 106,381$ |
| $25-1052$ | Chemistry Teachers, Postsecondary | 70 | $\$ 105,951$ |
| $11-9032$ | Education Administrators, <br> Kindergarten through Secondary | 1,430 | $\$ 99,966$ |



Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.

* May 2022


## Bottom 10 Occupations by Mean Wage

| SOC Code | Occupation | Estimated <br> Employment | Mean <br> (Average) <br> Wage |
| :---: | :--- | ---: | ---: |
| $39-6011$ | Baggage Porters and Bellhops | 30 | $\$ 14.38$ |
| $35-9021$ | Dishwashers | 2,360 | $\$ 14.28$ |
| $35-3023$ | Fast Food and Counter Workers | 13,330 | $\$ 14.22$ |
| $39-9011$ | Childcare Workers | 1,680 | $\$ 13.78$ |
| $33-9092$ | Lifeguards, Ski Patrol, and Other <br> Recreational Protective Service <br> Workers | 160 | $\$ 13.78$ |
| $27-2011$ | Actors | 130 | $\$ 13.68$ |
| $35-9099$ | Food Preparation and Serving <br> Related Workers, All Other | 1,270 | $\$ 13.59$ |
| $39-3091$ | Amusement and Recreation <br> Attendants | 50 | $\$ 13.03$ |
| $39-9099$ | Personal Care and Service Workers, <br> All Other | 1,660 | $\$ 11.69$ |
| $35-9011$ | Dining Room and Cafeteria <br> Attendants and Bartender Helpers |  |  |



Cashiers are usually on this list, however this year with a mean wage of $\$ 14.42$, they are not.

[^1]

## Substate Wage Areas

| Claremont-Charlestown | Greater Concord | Surry | Litchfield | Fitzwilliam |
| :---: | :---: | :---: | :---: | :---: |
| Acworth | Andover | Swanzey | Londonderry | Francestown |
| Alstead | Boscawen | Troy | Lyndeborough | Hancock |
| Charles | Bow | Westmoreland | Mason | Jaffrey |
| Claremont | Bradford | Winchester | Merrimack | New Ipswich |
| Goshen | Canterbury |  | Milford | Peterborough |
| Langdon | Chichester | Laconia-Belmont | Mont Vernon | Rindge |
| Lempster | Concord | Alton | Nashua | Sharon |
| Newport | Danbury | Barnstead | Temple | Francestown |
| Sunapee | Deering | Belmont | Wilton | Hancock |
| Unity | Epsom | Center Harbor | Windham |  |
| Walpole | Franklin | Gilford |  | Plymouth |
|  | Henniker | Gilmanton | Northern NH | Alexandria |
| Conway-Wolfeboro | Hill | Laconia | Atkinson \& Gilmanton A.G. | Ashland |
| Albany | Hillsborough | Meredith | Berlin | Bridgewater |
| Bartlett | Hopkinton | Moultonborough | Bethlehem | Bristol |
| Bean's Grant | Loudon | New Hampton | Cambridge | Campton |
| Bean's Purchase | New London |  | Carroll | Ellsworth |
| Brookfield | Newbury | Lebanon-Hanover | Clarksville | Groton |
| Chandler's Purchase | Northfield | Bath | Colebrook | Hebron |
| Chatham | Pittsfield | Benton | Columbia | Holderness |
| Conway | Salisbury | Canaan | Dalton | Lincoln |
| Crawford's Purchase | Sanbornton | Cornish | Dix's Grant | Plymouth |
| Cutt's Grant | Springfield | Croydon | Dixville | Rumney |
| Eaton | Stoddard | Dorchester | Dummer | Thornton |
| Effingham | Sutton | Enfield | Easton | Warren |
| Freedom | Tilton | Grafton | Errol | Waterville Valley |
| Green's Grant | Warner | Grantham | Erving's Location | Wentworth |
| Hadley's Purchase | Washington | Hanover | Franconia | Woodstock |
| Hale's Location | Webster | Haverhill | Gorham |  |
| Hart's Location | Wilmot | Lebanon | Jefferson | Portsmouth |
| Jackson | Windsor | Lyme | Kilkenny | Brentwood |
| Livermore |  | Monroe | Lancaster | Epping |
| Low and Burbank's Grant | Hampstead-Seabrook | Orange | Landaff | Exeter |
| Madison | Atkinson | Orford | Lisbon | Greenland |
| Martin's Location | Danville | Piermont | Littleton | Hampton |
| Ossipee | East Kingston | Plainfield | Lyman | New Castle |
| Pinkham's Grant | Fremont |  | Milan | Newfields |
| Sandwich | Hampstead | Manchester | Millsfield | Newington |
| Sargent's Purchase | Hampton Falls | Allenstown | Northumberland | Newmarket |
| Tamworth | Kensington | Auburn | Odell | North Hampton |
| Thompson \& Meserve's Pur | Kingston | Bedford | Pittsburg | Portsmouth |
| Tuftonboro | Newton | Candia | Randolph | Rye |
| Wakefield | Plaistow | Dunbarton | Second College Grant | Stratham |
| Wolfeboro | Sandown | Goffstown | Shelburne |  |
|  | Seabrook | Hooksett | Stark | Raymond |
| Dover-Durham | South Hampton | Manchester | Stewartstown | Deerfield |
| Barrington |  | New Boston | Stratford | Northwood |
| Dover | Keene | Pembroke | Success | Nottingham |
| Durham | Chesterfield | Weare | Sugar Hill | Raymond |
| Farmington | Gilsum |  | Wentworth Location |  |
| Lee | Harrisville | Nashua-Derry | Whitefield | Salem |
| Madbury | Hinsdale | Amherst |  | Salem |
| Middleton | Keene | Brookline | Pelham |  |
| Milton | Marlborough | Chester | Pelham |  |
| New Durham | Marlow | Derry |  |  |
| Rochester | Nelson | Greenfield | Peterborough |  |
| Rollinsford | Richmond | Greenville | Antrim |  |
| Somersworth | Roxbury | Hollis | Bennington |  |
| Strafford | Sullivan | Hudson | Dublin |  |

## How To Read the Tables

For each occupation in the tables of this publication, there is a corresponding SOC code and an estimate of employment within that occupation. The remaining data fields are Entry Level Wage, Mean (Average) Wage, Median Wage, and Experienced Wage.
(1) SOC (Standard Occupational Classification) Code is a six-digit code designed to define occupations uniformly and to organize occupational data logically.
(2) Estimated Employment is an approximation of the number of people employed in each area, occupational group, or specific occupation. Estimates for detailed occupations may not sum to the totals because the totals may include occupations not shown. Estimates do not include self-employed workers. If the estimated employment is not publishable, an NP will appear.
(3) Entry Level Wage is the mean of the lower third of the population.
(4) Mean (Average) Wage is the average hourly wage. If an hourly wage is not available (for occupations that typically have a nonstandard work week) the annual salary is displayed.
(5) Median Wage is the 50 th percentile of the distribution of wages. For each median wage, 50 percent of the workers in an occupation earn wages below, and 50 percent earn wages above median wage.
(6) Experienced Wage is the mean of the upper two-thirds of the population.

Because of confidentiality or lack of data, not all occupations appear in all areas.
\# Indicates a wage that is not publishable.
NP Indicates an estimated employment that is not publishable.
NOTE: Wages aged to June 2023

## Sample Table


* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.


## Data on Our Web Site

This publication can be accessed in its entirety or in sections from the New Hampshire Employment Security web site www.nhes.nh.gov/elmi/products/oes-prod.htm.

The files are in PDF format and can be viewed in Adobe Acrobat.
In addition to the current PDF Files, historical occupational wage and employment estimates are provided on the website. Excel spreadsheets that resemble the PDF wage tables can be found for the years 2017-2022, for the Statewide, Substate, and Counties areas.

These are non-aged estimates and therefore do not exactly mirror previously published estimates. Spreadsheets are usually preferred by researchers who would like to reformat the data for their own uses.

Specific years and areas before 2017 in Excel are available by request. Send email requests to elmi@nhes.nh.gov.

# STATEWIDE 

| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Total all occupations | 00-0000 | 659,220 | \$15.36 | \$31.45 | \$24.10 | \$39.39 |
| Management Occupations | 11-0000 | 45,350 | \$32.39 | \$65.76 | \$55.29 | \$82.19 |
| Chief Executives | 11-1011 | 580 | \$35.78 | \$93.02 | \$68.11 | \$121.22 |
| General and Operations Managers | 11-1021 | 16,640 | \$29.26 | \$64.95 | \$49.35 | \$82.54 |
| Legislators | 11-1031 | 200 | \$18,237 | \$58,641 | \$36,742 | \$78,543 |
| Advertising and Promotions Managers | 11-2011 | 100 | \$22.72 | \$48.37 | \$42.70 | \$61.01 |
| Marketing Managers | 11-2021 | 1,200 | \$42.48 | \$80.01 | \$69.59 | \$98.49 |
| Sales Managers | 11-2022 | 1,930 | \$40.99 | \$80.63 | \$72.46 | \$100.15 |
| Public Relations Managers | 11-2032 | 270 | \$39.88 | \$63.03 | \$54.90 | \$74.44 |
| Fundraising Managers | 11-2033 | 240 | \$39.46 | \$65.18 | \$54.16 | \$77.84 |
| Administrative Services Managers | 11-3012 | 650 | \$33.98 | \$56.60 | \$54.30 | \$67.75 |
| Facilities Managers | 11-3013 | 590 | \$31.66 | \$48.91 | \$44.75 | \$57.40 |
| Computer and Information Systems Managers | 11-3021 | 3,500 | \$54.16 | \$80.00 | \$76.08 | \$92.72 |
| Financial Managers | 11-3031 | 4,180 | \$43.02 | \$75.40 | \$66.16 | \$91.35 |
| Industrial Production Managers | 11-3051 | 1,100 | \$42.48 | \$67.44 | \$63.12 | \$79.74 |
| Purchasing Managers | 11-3061 | 480 | \$47.84 | \$70.38 | \$66.98 | \$81.48 |
| Transportation, Storage, and Distribution Managers | 11-3071 | 430 | \$37.25 | \$62.50 | \$57.60 | \$74.94 |
| Compensation and Benefits Managers | 11-3111 | 100 | \$35.19 | \$60.32 | \$55.24 | \$72.70 |
| Human Resources Managers | 11-3121 | 790 | \$42.92 | \$70.51 | \$63.03 | \$84.10 |
| Training and Development Managers | 11-3131 | 240 | \$39.94 | \$60.46 | \$60.45 | \$70.56 |
| Construction Managers | 11-9021 | 820 | \$33.72 | \$52.29 | \$49.62 | \$61.43 |
| Education and Childcare Administrators, Preschool and Daycare | 11-9031 | 510 | \$19.21 | \$28.75 | \$25.97 | \$33.44 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 1,430 | \$74,488 | \$99,966 | \$102,935 | \$112,524 |
| Education Administrators, Postsecondary | 11-9033 | 820 | \$33.37 | \$60.72 | \$51.03 | \$74.20 |
| Education Administrators, All Other | 11-9039 | 200 | \$22.58 | \$37.10 | \$29.59 | \$44.26 |
| Architectural and Engineering Managers | 11-9041 | 1,620 | \$57.95 | \$82.62 | \$83.25 | \$94.76 |
| Food Service Managers | 11-9051 | 920 | \$26.08 | \$37.22 | \$33.10 | \$42.70 |
| Entertainment and Recreation Managers, Except Gambling | 11-9072 | 50 | \$28.94 | \$41.79 | \$41.00 | \$48.12 |
| Lodging Managers | 11-9081 | 170 | \$23.05 | \$35.55 | \$31.24 | \$41.71 |
| Medical and Health Services Managers | 11-9111 | NP | \$42.94 | \$69.45 | \$66.13 | \$82.50 |
| Natural Sciences Managers | 11-9121 | 210 | \$47.76 | \$82.98 | \$79.59 | \$100.34 |
| Postmasters and Mail Superintendents | 11-9131 | 160 | \$36.01 | \$40.65 | \$39.51 | \$42.94 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 790 | \$19.33 | \$33.84 | \$30.48 | \$40.98 |
| Social and Community Service Managers | 11-9151 | 1,010 | \$24.41 | \$35.61 | \$32.19 | \$41.13 |
| Emergency Management Directors | 11-9161 | 60 | \$25.78 | \$38.81 | \$33.56 | \$45.22 |
| Funeral Home Managers | 11-9171 | 30 | \$32.83 | \$49.39 | \$50.12 | \$57.55 |
| Managers, All Other | 11-9199 | 790 | \$42.15 | \$68.89 | \$66.10 | \$82.06 |
| Business and Financial Operations Occupations | 13-0000 | 43,020 | \$23.79 | \$41.36 | \$37.56 | \$50.01 |
| Agents and Business Managers of Artists, Performers, and Athletes | 13-1011 | 30 | \$28.98 | \$49.39 | \$40.37 | \$59.44 |
| Buyers and Purchasing Agents | 13-1020 | 2,660 | \$24.00 | \$35.15 | \$31.94 | \$40.64 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.
May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| STATEWIDE | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Claims Adjusters, Examiners, and Investigators | 13-1031 | 770 | \$27.12 | \$40.24 | \$38.61 | \$46.69 |
| Insurance Appraisers, Auto Damage | 13-1032 | 80 | \$36.25 | \$43.89 | \$47.74 | \$47.66 |
| Compliance Officers | 13-1041 | 1,300 | \$26.23 | \$40.54 | \$40.49 | \$47.58 |
| Cost Estimators | 13-1051 | 990 | \$21.29 | \$34.25 | \$31.10 | \$40.63 |
| Human Resources Specialists | 13-1071 | 4,430 | \$20.74 | \$35.98 | \$31.03 | \$43.48 |
| Labor Relations Specialists | 13-1075 | 130 | \$13.22 | \$45.35 | \$41.50 | \$61.16 |
| Logisticians | 13-1081 | 790 | \$26.53 | \$40.08 | \$40.22 | \$46.76 |
| Project Management Specialists | 13-1082 | 3,700 | \$28.82 | \$45.80 | \$42.21 | \$54.17 |
| Management Analysts | 13-1111 | 3,970 | \$36.61 | \$60.34 | \$53.55 | \$72.03 |
| Meeting, Convention, and Event Planners | 13-1121 | 410 | \$17.92 | \$26.46 | \$24.81 | \$30.67 |
| Fundraisers | 13-1131 | 690 | \$23.05 | \$33.73 | \$31.81 | \$38.99 |
| Compensation, Benefits, and Job Analysis Specialists | 13-1141 | NP | \$27.78 | \$44.73 | \$38.74 | \$53.07 |
| Training and Development Specialists | 13-1151 | 2,080 | \$18.68 | \$33.52 | \$29.97 | \$40.83 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 4,060 | \$21.11 | \$36.43 | \$31.95 | \$43.97 |
| Business Operations Specialists, All Other | 13-1199 | 2,410 | \$24.94 | \$42.01 | \$36.42 | \$50.42 |
| Accountants and Auditors | 13-2011 | 7,410 | \$26.93 | \$40.44 | \$38.07 | \$47.09 |
| Property Appraisers and Assessors | 13-2020 | 290 | \$13.62 | \$30.69 | \$28.90 | \$39.09 |
| Budget Analysts | 13-2031 | 70 | \$30.48 | \$40.92 | \$39.91 | \$46.07 |
| Credit Analysts | 13-2041 | 300 | \$25.69 | \$40.74 | \$38.72 | \$48.14 |
| Financial and Investment Analysts | 13-2051 | 880 | \$30.59 | \$44.12 | \$40.47 | \$50.78 |
| Personal Financial Advisors | 13-2052 | 1,920 | \$23.85 | \$50.23 | \$40.83 | \$63.23 |
| Insurance Underwriters | 13-2053 | 410 | \$26.74 | \$43.66 | \$40.58 | \$52.00 |
| Financial Examiners | 13-2061 | 130 | \$30.85 | \$48.13 | \$46.53 | \$56.64 |
| Credit Counselors | 13-2071 | 470 | \$18.81 | \$24.36 | \$23.48 | \$27.09 |
| Loan Officers | 13-2072 | 1,090 | \$22.68 | \$46.91 | \$34.52 | \$58.84 |
| Tax Examiners and Collectors, and Revenue Agents | 13-2081 | 300 | \$19.44 | \$29.35 | \$26.83 | \$34.24 |
| Tax Preparers | 13-2082 | 330 | \$14.42 | \$28.53 | \$23.44 | \$35.48 |
| Financial Specialists, All Other | 13-2099 | 270 | \$25.16 | \$43.21 | \$39.56 | \$52.09 |
|  |  |  |  |  |  |  |
| Computer and Mathematical Occupations | 15-0000 | 24,040 | \$30.08 | \$52.03 | \$50.44 | \$62.84 |
| Computer Systems Analysts | 15-1211 | 2,600 | \$36.96 | \$56.46 | \$53.09 | \$66.06 |
| Information Security Analysts | 15-1212 | 680 | \$45.21 | \$68.26 | \$67.43 | \$79.62 |
| Computer and Information Research Scientists | 15-1221 | 50 | \$37.95 | \$56.98 | \$54.17 | \$66.36 |
| Computer Network Support Specialists | 15-1231 | 920 | \$23.32 | \$36.12 | \$32.10 | \$42.43 |
| Computer User Support Specialists | 15-1232 | 3,720 | \$21.49 | \$31.58 | \$30.58 | \$36.55 |
| Computer Network Architects | 15-1241 | 630 | \$40.35 | \$59.89 | \$57.69 | \$69.52 |
| Database Administrators | 15-1242 | 280 | \$37.60 | \$56.33 | \$53.87 | \$65.56 |
| Database Architects | 15-1243 | 290 | \$44.12 | \$63.27 | \$62.45 | \$72.69 |
| Network and Computer Systems Administrators | 15-1244 | 2,180 | \$34.22 | \$47.28 | \$44.82 | \$53.71 |
| Computer Programmers | 15-1251 | 380 | \$24.93 | \$39.88 | \$37.64 | \$47.25 |
| Software Developers | 15-1252 | 8,350 | \$42.71 | \$63.36 | \$63.19 | \$73.53 |
| Software Quality Assurance Analysts and Testers | 15-1253 | 1,030 | \$32.87 | \$51.17 | \$54.62 | \$60.18 |
| Web Developers | 15-1254 | 520 | \$23.11 | \$40.81 | \$39.15 | \$49.54 |

[^2]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage * | Experienced Wage * |
| Web and Digital Interface Designers | 15-1255 | 310 | \$24.37 | \$41.35 | \$35.42 | \$49.71 |
| Computer Occupations, All Other | 15-1299 | 890 | \$25.82 | \$47.27 | \$42.68 | \$57.82 |
| Actuaries | 15-2011 | 30 | \$60.93 | \$80.76 | \$77.17 | \$90.52 |
| Operations Research Analysts | 15-2031 | 460 | \$29.61 | \$47.07 | \$43.48 | \$55.67 |
| Statisticians | 15-2041 | 60 | \$32.98 | \$48.46 | \$46.45 | \$56.08 |
| Data Scientists | 15-2051 | 620 | \$26.79 | \$44.04 | \$39.16 | \$52.53 |
| Architecture and Engineering Occupations | 17-0000 | 14,030 | \$28.90 | \$46.63 | \$41.94 | \$55.37 |
| Architects, Except Landscape and Naval | 17-1011 | 350 | \$28.39 | \$45.31 | \$40.85 | \$53.64 |
| Landscape Architects | 17-1012 | 40 | \$30.39 | \$36.02 | \$34.34 | \$38.79 |
| Cartographers and Photogrammetrists | 17-1021 | 140 | \$21.67 | \$30.84 | \$29.29 | \$35.36 |
| Surveyors | 17-1022 | 160 | \$25.24 | \$34.71 | \$32.91 | \$39.37 |
| Aerospace Engineers | 17-2011 | 30 | \$49.72 | \$67.00 | \$65.65 | \$75.51 |
| Bioengineers and Biomedical Engineers | 17-2031 | NP | \$45.61 | \$76.18 | \$64.34 | \$91.24 |
| Chemical Engineers | 17-2041 | 90 | \$34.09 | \$46.33 | \$42.58 | \$52.37 |
| Civil Engineers | 17-2051 | 1,650 | \$33.30 | \$47.52 | \$41.91 | \$54.52 |
| Computer Hardware Engineers | 17-2061 | 260 | \$36.06 | \$59.57 | \$57.41 | \$71.15 |
| Electrical Engineers | 17-2071 | 2,000 | \$40.00 | \$59.94 | \$54.65 | \$69.77 |
| Electronics Engineers, Except Computer | 17-2072 | 400 | \$39.24 | \$56.63 | \$51.04 | \$65.19 |
| Environmental Engineers | 17-2081 | 200 | \$34.49 | \$52.03 | \$48.77 | \$60.67 |
| Health and Safety Engineers, Except Mining Safety Engineers and Inspectors | 17-2111 | 40 | \$22.33 | \$41.56 | \$31.86 | \$51.02 |
| Industrial Engineers | 17-2112 | 1,820 | \$35.52 | \$49.84 | \$50.04 | \$56.89 |
| Materials Engineers | 17-2131 | 60 | \$38.84 | \$48.94 | \$42.23 | \$53.90 |
| Mechanical Engineers | 17-2141 | 2,380 | \$35.53 | \$50.51 | \$49.93 | \$57.90 |
| Nuclear Engineers | 17-2161 | NP | \$52.27 | \$67.05 | \$65.56 | \$74.33 |
| Engineers, All Other | 17-2199 | 690 | \$36.44 | \$56.36 | \$64.82 | \$66.17 |
| Architectural and Civil Drafters | 17-3011 | 580 | \$21.68 | \$30.60 | \$28.79 | \$34.98 |
| Electrical and Electronics Drafters | 17-3012 | 80 | \$29.13 | \$41.15 | \$40.78 | \$47.07 |
| Mechanical Drafters | 17-3013 | 140 | \$22.54 | \$31.80 | \$30.43 | \$36.37 |
| Civil Engineering Technologists and Technicians | 17-3022 | 130 | \$26.06 | \$29.79 | \$29.01 | \$31.62 |
| Electrical and Electronic Engineering Technologists and Technicians | 17-3023 | 830 | \$23.71 | \$32.49 | \$31.85 | \$36.82 |
| Electro-Mechanical and Mechatronics Technologists and Technicians | 17-3024 | NP | \$27.16 | \$35.77 | \$32.86 | \$40.01 |
| Environmental Engineering Technologists and Technicians | 17-3025 | 50 | \$20.71 | \$29.64 | \$28.96 | \$34.04 |
| Industrial Engineering Technologists and Technicians | 17-3026 | 510 | \$23.82 | \$30.65 | \$30.51 | \$34.02 |
| Mechanical Engineering Technologists and Technicians | 17-3027 | 480 | \$24.33 | \$31.94 | \$32.25 | \$35.68 |
| Calibration Technologists and Technicians | 17-3028 | 110 | \$21.34 | \$29.46 | \$28.73 | \$33.46 |
| Engineering Technologists and Technicians, Except Drafters, All Other | 17-3029 | 370 | \$23.19 | \$30.97 | \$30.27 | \$34.80 |
| Surveying and Mapping Technicians | 17-3031 | 270 | \$20.80 | \$27.55 | \$26.63 | \$30.88 |
|  |  |  |  |  |  |  |

[^3]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Life, Physical, and Social Science Occupations | 19-0000 | 5,500 | \$23.23 | \$40.12 | \$35.81 | \$48.43 |
| Food Scientists and Technologists | 19-1012 | 50 | \$31.82 | \$45.41 | \$46.59 | \$52.09 |
| Biochemists and Biophysicists | 19-1021 | NP | \$32.33 | \$54.41 | \$41.93 | \$65.29 |
| Microbiologists | 19-1022 | 200 | \$28.64 | \$41.32 | \$40.77 | \$47.56 |
| Zoologists and Wildlife Biologists | 19-1023 | 80 | \$24.87 | \$34.98 | \$34.39 | \$39.96 |
| Biological Scientists, All Other | 19-1029 | 130 | \$24.49 | \$39.77 | \$35.88 | \$47.29 |
| Conservation Scientists | 19-1031 | 130 | \$26.49 | \$38.02 | \$35.88 | \$43.70 |
| Foresters | 19-1032 | 90 | \$23.99 | \$35.62 | \$30.93 | \$41.35 |
| Medical Scientists, Except Epidemiologists | 19-1042 | 320 | \$32.37 | \$55.30 | \$40.67 | \$66.60 |
| Physicists | 19-2012 | 100 | \$36.90 | \$67.10 | \$56.06 | \$81.97 |
| Atmospheric and Space Scientists | 19-2021 | 80 | \$21.22 | \$28.95 | \$26.29 | \$32.77 |
| Chemists | 19-2031 | 210 | \$28.28 | \$46.06 | \$51.18 | \$54.82 |
| Materials Scientists | 19-2032 | 150 | \$48.62 | \$76.51 | \$78.52 | \$90.24 |
| Environmental Scientists and Specialists, Including Health | 19-2041 | 490 | \$26.92 | \$43.93 | \$37.54 | \$52.30 |
| Geoscientists, Except Hydrologists and Geographers | 19-2042 | 100 | \$32.54 | \$40.56 | \$39.64 | \$44.52 |
| Hydrologists | 19-2043 | 50 | \$37.47 | \$58.85 | \$43.10 | \$69.39 |
| Economists | 19-3011 | NP | \$32.89 | \$59.67 | \$67.86 | \$72.87 |
| Clinical and Counseling Psychologists | 19-3033 | 190 | \$20.93 | \$39.99 | \$36.71 | \$49.38 |
| School Psychologists | 19-3034 | 270 | \$28.89 | \$38.78 | \$39.06 | \$43.65 |
| Psychologists, All Other | 19-3039 | 40 | \$35.60 | \$57.03 | \$62.18 | \$67.58 |
| Urban and Regional Planners | 19-3051 | 270 | \$25.33 | \$35.94 | \$35.07 | \$41.15 |
| Anthropologists and Archeologists | 19-3091 | 30 | \$20.10 | \$29.30 | \$30.50 | \$33.85 |
| Political Scientists | 19-3094 | 40 | \$29.45 | \$39.52 | \$32.61 | \$44.48 |
| Social Scientists and Related Workers, All Other | 19-3099 | 120 | \$29.89 | \$41.50 | \$37.38 | \$47.22 |
| Food Science Technicians | 19-4013 | NP | \$19.42 | \$24.37 | \$22.33 | \$26.82 |
| Biological Technicians | 19-4021 | 370 | \$19.23 | \$27.33 | \$24.84 | \$31.33 |
| Chemical Technicians | 19-4031 | 150 | \$20.06 | \$32.00 | \$26.52 | \$37.89 |
| Environmental Science and Protection Technicians, Including Health | 19-4042 | 180 | \$18.20 | \$25.92 | \$25.08 | \$29.72 |
| Social Science Research Assistants | 19-4061 | 100 | \$15.99 | \$23.41 | \$25.10 | \$27.07 |
| Forest and Conservation Technicians | 19-4071 | 120 | \$15.56 | \$20.66 | \$19.97 | \$23.17 |
| Forensic Science Technicians | 19-4092 | 40 | \$28.80 | \$36.94 | \$37.87 | \$40.96 |
| Life, Physical, and Social Science Technicians, All Other | 19-4099 | 260 | \$18.97 | \$30.06 | \$24.79 | \$35.53 |
| Occupational Health and Safety Specialists | 19-5011 | 510 | \$28.69 | \$42.70 | \$40.07 | \$49.61 |
| Occupational Health and Safety Technicians | 19-5012 | 70 | \$22.55 | \$30.72 | \$29.34 | \$34.74 |
| Community and Social Service Occupations | 21-0000 | 10,560 | \$18.18 | \$26.68 | \$24.66 | \$30.87 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 2,320 | \$20.55 | \$29.07 | \$28.77 | \$33.27 |
| Marriage and Family Therapists | 21-1013 | 260 | \$21.43 | \$28.57 | \$25.81 | \$32.09 |
| Rehabilitation Counselors | 21-1015 | 250 | \$16.94 | \$22.59 | \$21.37 | \$25.38 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 2,130 | \$18.16 | \$25.65 | \$23.56 | \$29.35 |
| Counselors, All Other | 21-1019 | 80 | \$17.07 | \$22.62 | \$20.55 | \$25.36 |

[^4]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Child, Family, and School Social Workers | 21-1021 | 870 | \$20.38 | \$28.52 | \$27.00 | \$32.52 |
| Healthcare Social Workers | 21-1022 | 570 | \$28.19 | \$35.91 | \$34.97 | \$39.72 |
| Mental Health and Substance Abuse Social Workers | 21-1023 | 360 | \$26.68 | \$33.18 | \$31.84 | \$36.37 |
| Health Education Specialists | 21-1091 | 160 | \$23.71 | \$34.59 | \$30.30 | \$39.94 |
| Probation Officers and Correctional Treatment Specialists | 21-1092 | 190 | \$27.29 | \$33.45 | \$33.13 | \$36.48 |
| Social and Human Service Assistants | 21-1093 | 2,080 | \$16.05 | \$19.86 | \$19.22 | \$21.75 |
| Community Health Workers | 21-1094 | 260 | \$17.65 | \$24.74 | \$21.97 | \$28.23 |
| Community and Social Service Specialists, All Other | 21-1099 | 820 | \$18.15 | \$25.12 | \$23.86 | \$28.55 |
| Clergy | 21-2011 | 90 | \$19.46 | \$29.91 | \$32.03 | \$35.05 |
| Religious Workers, All Other | 21-2099 | NP | \$21.06 | \$24.31 | \$21.65 | \$25.91 |
| Legal Occupations | 23-0000 | 3,440 | \$23.95 | \$48.69 | \$38.73 | \$60.88 |
| Lawyers | 23-1011 | 1,810 | \$35.81 | \$65.64 | \$52.80 | \$80.34 |
| Administrative Law Judges, Adjudicators, and Hearing Officers | 23-1021 | 140 | \$25.35 | \$37.31 | \$31.55 | \$43.20 |
| Paralegals and Legal Assistants | 23-2011 | 1,310 | \$20.25 | \$28.52 | \$25.71 | \$32.59 |
| Title Examiners, Abstractors, and Searchers | 23-2093 | 60 | \$22.67 | \$27.14 | \$26.10 | \$29.35 |
| Legal Support Workers, All Other | 23-2099 | 90 | \$24.27 | \$40.74 | \$32.91 | \$48.86 |
| Educational Instruction and Library Occupations | 25-0000 | 41,790 | \$16.51 | \$29.89 | \$25.93 | \$36.48 |
| Business Teachers, Postsecondary | 25-1011 | 420 | \$61,820 | \$143,849 | \$106,769 | \$184,244 |
| Computer Science Teachers, Postsecondary | 25-1021 | 120 | \$64,349 | \$115,614 | \$100,998 | \$140,858 |
| Mathematical Science Teachers, Postsecondary | 25-1022 | 190 | \$58,316 | \$99,341 | \$84,641 | \$119,538 |
| Engineering Teachers, Postsecondary | 25-1032 | NP | \$69,637 | \$110,483 | \$102,152 | \$130,607 |
| Biological Science Teachers, Postsecondary | 25-1042 | 230 | \$59,502 | \$107,923 | \$85,260 | \$131,772 |
| Chemistry Teachers, Postsecondary | 25-1052 | 70 | \$66,657 | \$105,951 | \$89,467 | \$125,309 |
| Environmental Science Teachers, Postsecondary | 25-1053 | NP | \$57,550 | \$96,151 | \$86,697 | \$115,163 |
| Economics Teachers, Postsecondary | 25-1063 | 100 | \$67,318 | \$155,894 | \$132,580 | \$199,510 |
| Political Science Teachers, Postsecondary | 25-1065 | 100 | \# | \# | \# | \# |
| Psychology Teachers, Postsecondary | 25-1066 | 150 | \$55,147 | \$91,566 | \$81,881 | \$109,497 |
| Sociology Teachers, Postsecondary | 25-1067 | 90 | \$59,376 | \$106,381 | \$100,830 | \$129,527 |
| Social Sciences Teachers, Postsecondary, All Other | 25-1069 | 30 | \$52,199 | \$94,619 | \$84,861 | \$115,509 |
| Health Specialties Teachers, Postsecondary | 25-1071 | 350 | \$59,932 | \$149,021 | \$134,364 | \$192,900 |
| Nursing Instructors and Teachers, Postsecondary | 25-1072 | 490 | \$52,640 | \$85,061 | \$83,224 | \$101,030 |
| Education Teachers, Postsecondary | 25-1081 | 230 | \$45,222 | \$78,251 | \$68,462 | \$94,525 |
| Criminal Justice and Law Enforcement Teachers, Postsecondary | 25-1111 | 60 | \$51,108 | \$77,842 | \$73,215 | \$91,010 |
| Social Work Teachers, Postsecondary | 25-1113 | 70 | \$45,956 | \$77,034 | \$81,325 | \$92,332 |
| Art, Drama, and Music Teachers, Postsecondary | 25-1121 | 440 | \$48,978 | \$90,065 | \$79,909 | \$110,305 |
| Communications Teachers, Postsecondary | 25-1122 | 50 | \$50,310 | \$75,723 | \$70,361 | \$88,229 |
| English Language and Literature Teachers, Postsecondary | 25-1123 | 250 | \$51,569 | \$91,587 | \$82,343 | \$111,302 |
| Foreign Language and Literature Teachers, Postsecondary | 25-1124 | 150 | \$53,993 | \$88,712 | \$81,472 | \$105,804 |
| History Teachers, Postsecondary | 25-1125 | 120 | \$65,199 | \$108,742 | \$105,573 | \$130,188 |
| Philosophy and Religion Teachers, Postsecondary | 25-1126 | 230 | \$49,177 | \$85,994 | \$80,371 | \$104,125 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| STATEWIDE | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage* | Experienced Wage * |
| Recreation and Fitness Studies Teachers, Postsecondary | 25-1193 | 60 | \$41,339 | \$71,956 | \$60,845 | \$87,033 |
| Career/Technical Education Teachers, Postsecondary | 25-1194 | 280 | \$25.38 | \$37.57 | \$38.35 | \$43.57 |
| Postsecondary Teachers, All Other | 25-1199 | 130 | \$34,215 | \$69,070 | \$64,664 | \$86,236 |
| Preschool Teachers, Except Special Education | 25-2011 | 2,960 | \$14.68 | \$17.50 | \$17.64 | \$18.89 |
| Kindergarten Teachers, Except Special Education | 25-2012 | 640 | \$43,679 | \$62,681 | \$63,845 | \$72,040 |
| Elementary School Teachers, Except Special Education | 25-2021 | 6,030 | \$48,453 | \$66,112 | \$64,748 | \$74,810 |
| Middle School Teachers, Except Special and Career/ Technical Education | 25-2022 | 3,530 | \$49,146 | \$68,305 | \$66,101 | \$77,737 |
| Career/Technical Education Teachers, Middle School | 25-2023 | 30 | \$57,162 | \$72,292 | \$78,230 | \$79,731 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 5,010 | \$50,615 | \$71,610 | \$67,612 | \$81,955 |
| Career/Technical Education Teachers, Secondary School | 25-2032 | 270 | \$42,861 | \$63,908 | \$65,723 | \$74,275 |
| Special Education Teachers, Preschool | 25-2051 | 50 | \$46,764 | \$59,439 | \$63,814 | \$65,681 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 1,380 | \$47,215 | \$67,087 | \$64,989 | \$76,877 |
| Special Education Teachers, Middle School | 25-2057 | 600 | \$48,034 | \$67,350 | \$66,972 | \$76,866 |
| Special Education Teachers, Secondary School | 25-2058 | 610 | \$50,038 | \$67,979 | \$66,815 | \$76,814 |
| Special Education Teachers, All Other | 25-2059 | 250 | \$38,433 | \$50,740 | \$46,124 | \$56,805 |
| Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors | 25-3011 | 110 | \$23.94 | \$28.56 | \$28.27 | \$30.84 |
| Self-Enrichment Teachers | 25-3021 | 1,560 | \$17.55 | \$29.54 | \$27.86 | \$35.43 |
| Substitute Teachers, Short-Term | 25-3031 | 1,270 | \$13.69 | \$17.57 | \$15.65 | \$19.48 |
| Tutors | 25-3041 | 620 | \$15.06 | \$22.99 | \$20.47 | \$26.90 |
| Teachers and Instructors, All Other | 25-3099 | 310 | \$47,205 | \$84,305 | \$72,071 | \$102,572 |
| Archivists | 25-4011 | 40 | \$18.75 | \$27.95 | \$25.56 | \$32.48 |
| Curators | 25-4012 | 70 | \$21.93 | \$32.17 | \$30.68 | \$37.22 |
| Museum Technicians and Conservators | 25-4013 | 30 | \$19.25 | \$25.24 | \$23.63 | \$28.18 |
| Librarians and Media Collections Specialists | 25-4022 | 1,090 | \$20.56 | \$31.05 | \$30.57 | \$36.22 |
| Library Technicians | 25-4031 | 390 | \$15.41 | \$21.28 | \$20.64 | \$24.16 |
| Farm and Home Management Educators | 25-9021 | 120 | \$21.88 | \$30.24 | \$30.07 | \$34.36 |
| Instructional Coordinators | 25-9031 | 670 | \$26.23 | \$36.85 | \$34.38 | \$42.07 |
| Teaching Assistants, Postsecondary | 25-9044 | 140 | \$29,473 | \$45,568 | \$40,427 | \$53,510 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 8,440 | \$27,542 | \$37,006 | \$37,562 | \$41,675 |
| Educational Instruction and Library Workers, All Other | 25-9099 | 310 | \$23.48 | \$32.22 | \$30.35 | \$36.53 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 7,450 | \$16.70 | \$30.43 | \$26.50 | \$37.18 |
| Art Directors | 27-1011 | 130 | \$28.37 | \$45.24 | \$44.69 | \$53.55 |
| Craft Artists | 27-1012 | 40 | \$15.29 | \$21.55 | \$21.18 | \$24.65 |
| Fine Artists, Including Painters, Sculptors, and Illustrators | 27-1013 | 160 | \# | \# | \# | \# |
| Special Effects Artists and Animators | 27-1014 | 30 | \$33.23 | \$41.55 | \$40.79 | \$45.64 |
| Commercial and Industrial Designers | 27-1021 | 130 | \$23.64 | \$38.85 | \$34.63 | \$46.34 |
| Fashion Designers | 27-1022 | 90 | \$33.83 | \$51.40 | \$54.05 | \$60.07 |
| Floral Designers | 27-1023 | 230 | \$13.83 | \$17.30 | \$17.64 | \$19.01 |

[^5]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Graphic Designers | 27-1024 | 720 | \$21.75 | \$32.30 | \$29.96 | \$37.49 |
| Interior Designers | 27-1025 | 230 | \$18.37 | \$27.72 | \$24.53 | \$32.33 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 960 | \$15.86 | \$20.20 | \$18.20 | \$22.33 |
| Designers, All Other | 27-1029 | 30 | \$19.02 | \$24.64 | \$23.29 | \$27.40 |
| Actors | 27-2011 | 130 | \$10.02 | \$13.68 | \$10.92 | \$15.49 |
| Producers and Directors | 27-2012 | 260 | \$22.10 | \$40.17 | \$37.29 | \$49.08 |
| Coaches and Scouts | 27-2022 | 830 | \$28,969 | \$54,717 | \$48,716 | \$67,402 |
| Umpires, Referees, and Other Sports Officials | 27-2023 | 70 | \$27,951 | \$51,443 | \$52,556 | \$63,006 |
| Broadcast Announcers and Radio Disc Jockeys | 27-3011 | 90 | \$14.44 | \$20.98 | \$20.97 | \$24.22 |
| News Analysts, Reporters, and Journalists | 27-3023 | 150 | \$16.67 | \$30.25 | \$32.11 | \$36.93 |
| Public Relations Specialists | 27-3031 | 1,190 | \$23.11 | \$34.98 | \$32.34 | \$40.81 |
| Editors | 27-3041 | 420 | \$22.36 | \$32.40 | \$31.55 | \$37.35 |
| Technical Writers | 27-3042 | 180 | \$27.91 | \$40.21 | \$35.07 | \$46.26 |
| Interpreters and Translators | 27-3091 | 190 | \$19.91 | \$27.15 | \$25.80 | \$30.72 |
| Audio and Video Technicians | 27-4011 | 170 | \$19.81 | \$31.49 | \$25.91 | \$37.24 |
| Photographers | 27-4021 | 130 | \$17.42 | \$26.08 | \$23.29 | \$30.35 |
| Camera Operators, Television, Video, and Film | 27-4031 | 50 | \$13.83 | \$23.21 | \$16.92 | \$27.83 |
| Film and Video Editors | 27-4032 | 110 | \$19.36 | \$45.27 | \$36.92 | \$58.03 |
| Media and Communication Equipment Workers, All Other | 27-4099 | 70 | \$15.91 | \$22.80 | \$20.49 | \$26.19 |
|  |  |  |  |  |  |  |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 41,520 | \$25.21 | \$53.48 | \$40.35 | \$67.40 |
| Chiropractors | 29-1011 | 120 | \$22.22 | \$44.18 | \$39.44 | \$55.00 |
| Dentists, General | 29-1021 | 510 | \$39.31 | \$101.38 | \$94.43 | \$131.94 |
| Orthodontists | 29-1023 | 30 | \# | \# | \# | \# |
| Dentists, All Other Specialists | 29-1029 | NP | \$51.55 | \$124.36 | \$98.81 | \$160.24 |
| Dietitians and Nutritionists | 29-1031 | 280 | \$27.45 | \$35.17 | \$34.22 | \$38.98 |
| Optometrists | 29-1041 | 170 | \$47.42 | \$68.71 | \$68.30 | \$79.20 |
| Pharmacists | 29-1051 | 1,220 | \$51.24 | \$66.41 | \$68.25 | \$73.88 |
| Physician Assistants | 29-1071 | 940 | \$52.83 | \$68.70 | \$66.72 | \$76.52 |
| Podiatrists | 29-1081 | 30 | \$64.57 | \$100.06 | \$102.32 | \$117.56 |
| Occupational Therapists | 29-1122 | 990 | \$31.84 | \$42.34 | \$41.97 | \$47.51 |
| Physical Therapists | 29-1123 | 1,560 | \$36.59 | \$46.02 | \$47.17 | \$50.67 |
| Radiation Therapists | 29-1124 | 80 | \$39.08 | \$47.55 | \$48.69 | \$51.73 |
| Recreational Therapists | 29-1125 | 80 | \$20.94 | \$28.42 | \$27.29 | \$32.12 |
| Respiratory Therapists | 29-1126 | 390 | \$32.15 | \$39.09 | \$39.90 | \$42.50 |
| Speech-Language Pathologists | 29-1127 | 850 | \$28.26 | \$40.32 | \$39.87 | \$46.27 |
| Exercise Physiologists | 29-1128 | 50 | \$25.81 | \$31.50 | \$31.08 | \$34.29 |
| Veterinarians | 29-1131 | 490 | \$37.30 | \$62.82 | \$60.76 | \$75.39 |
| Registered Nurses | 29-1141 | 13,510 | \$32.56 | \$42.08 | \$40.64 | \$46.76 |
| Nurse Anesthetists | 29-1151 | 550 | \$80.58 | \$108.94 | \$107.30 | \$122.92 |
| Nurse Midwives | 29-1161 | 50 | \$50.88 | \$58.25 | \$55.71 | \$61.89 |
| Nurse Practitioners | 29-1171 | 1,510 | \$49.32 | \$63.45 | \$63.28 | \$70.40 |
| Audiologists | 29-1181 | 60 | \$29.21 | \$44.74 | \$41.85 | \$52.39 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.
May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Anesthesiologists | 29-1211 | 270 | \# | \# | \# | \# |
| Cardiologists | 29-1212 | 190 | \$142.60 | \$203.01 | \# | \# |
| Emergency Medicine Physicians | 29-1214 | 360 | \# | \# | \# | \# |
| Family Medicine Physicians | 29-1215 | 650 | \$79.12 | \$126.88 | \$113.51 | \# |
| General Internal Medicine Physicians | 29-1216 | 150 | \$93.12 | \$140.86 | \# | \# |
| Neurologists | 29-1217 | 50 | \# | \# | \# | \# |
| Obstetricians and Gynecologists | 29-1218 | 120 | \$99.31 | \$148.23 | \# | \# |
| Pediatricians, General | 29-1221 | 150 | \$100.66 | \$128.01 | \$118.17 | \# |
| Physicians, Pathologists | 29-1222 | 130 | \$68.49 | \$114.59 | \$90.85 | \$137.28 |
| Psychiatrists | 29-1223 | 90 | \$71.23 | \$118.00 | \$111.97 | \$141.04 |
| Radiologists | 29-1224 | NP | \# | \# | \# | \# |
| Physicians, All Other | 29-1229 | 1,230 | \$34.58 | \$128.67 | \$117.26 | \$175.00 |
| Ophthalmologists, Except Pediatric | 29-1241 | 50 | \$100.03 | \$202.09 | \# | \# |
| Orthopedic Surgeons, Except Pediatric | 29-1242 | 170 | \$125.52 | \$214.69 | \# | \# |
| Surgeons, All Other | 29-1249 | 280 | \# | \# | \# | \# |
| Dental Hygienists | 29-1292 | 1,200 | \$37.18 | \$43.67 | \$44.40 | \$46.87 |
| Clinical Laboratory Technologists and Technicians | 29-2010 | 570 | \$25.97 | \$36.76 | \$38.57 | \$42.07 |
| Cardiovascular Technologists and Technicians | 29-2031 | 240 | \$24.80 | \$37.66 | \$39.66 | \$43.98 |
| Diagnostic Medical Sonographers | 29-2032 | 330 | \$33.12 | \$41.86 | \$41.22 | \$46.17 |
| Nuclear Medicine Technologists | 29-2033 | 60 | \$40.38 | \$46.89 | \$46.68 | \$50.10 |
| Radiologic Technologists and Technicians | 29-2034 | 1,030 | \$29.20 | \$36.92 | \$37.89 | \$40.73 |
| Magnetic Resonance Imaging Technologists | 29-2035 | 230 | \$36.97 | \$43.62 | \$42.79 | \$46.90 |
| Emergency Medical Technicians | 29-2042 | 1,080 | \$14.79 | \$18.49 | \$17.40 | \$20.31 |
| Paramedics | 29-2043 | 410 | \$22.72 | \$29.57 | \$29.57 | \$32.95 |
| Dietetic Technicians | 29-2051 | 80 | \$12.35 | \$16.84 | \$16.19 | \$19.05 |
| Pharmacy Technicians | 29-2052 | 2,160 | \$15.60 | \$19.70 | \$18.81 | \$21.73 |
| Psychiatric Technicians | 29-2053 | 150 | \$19.24 | \$21.73 | \$22.30 | \$22.96 |
| Surgical Technologists | 29-2055 | 480 | \$22.51 | \$30.57 | \$31.22 | \$34.55 |
| Veterinary Technologists and Technicians | 29-2056 | 930 | \$18.11 | \$22.57 | \$22.43 | \$24.76 |
| Ophthalmic Medical Technicians | 29-2057 | 320 | \$17.39 | \$23.33 | \$20.15 | \$26.26 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 2,10 | \$26.57 | \$32.05 | \$31.86 | \$34.76 |
| Medical Records Specialists | 29-2072 | 840 | \$17.13 | \$23.32 | \$22.54 | \$26.38 |
| Opticians, Dispensing | 29-2081 | 290 | \$17.30 | \$24.24 | \$22.75 | \$27.66 |
| Orthotists and Prosthetists | 29-2091 | 70 | \$28.34 | \$45.28 | \$41.36 | \$53.64 |
| Health Technologists and Technicians, All Other | 29-2099 | 430 | \$20.17 | \$28.04 | \$24.55 | \$31.92 |
| Health Information Technologists and Medical Registrars | 29-9021 | 180 | \$22.15 | \$36.59 | \$39.18 | \$43.70 |
| Athletic Trainers | 29-9091 | 190 | \$43,218 | \$56,165 | \$53,573 | \$62,544 |
| Surgical Assistants | 29-9093 | 230 | \$26.02 | \$39.89 | \$37.23 | \$46.72 |
| Healthcare Practitioners and Technical Workers, All Other | 29-9099 | 240 | \$23.62 | \$39.26 | \$40.41 | \$46.97 |
| Healthcare Support Occupations | 31-0000 | 22,670 | \$14.95 | \$19.64 | \$18.96 | \$21.96 |
| Home Health and Personal Care Aides | 31-1120 | 7,850 | \$13.88 | \$16.44 | \$16.02 | \$17.70 |
| Nursing Assistants | 31-1131 | 7,250 | \$16.78 | \$19.83 | \$19.70 | \$21.34 |

[^6]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Orderlies | 31-1132 | 130 | \$16.30 | \$19.02 | \$18.43 | \$20.35 |
| Psychiatric Aides | 31-1133 | 290 | \$20.13 | \$24.00 | \$24.22 | \$25.90 |
| Occupational Therapy Assistants | 31-2011 | 110 | \$26.78 | \$33.82 | \$32.93 | \$37.30 |
| Physical Therapist Assistants | 31-2021 | 370 | \$26.08 | \$32.40 | \$32.57 | \$35.50 |
| Physical Therapist Aides | 31-2022 | 110 | \$13.47 | \$16.51 | \$15.06 | \$17.99 |
| Massage Therapists | 31-9011 | 240 | \$22.52 | \$31.16 | \$31.70 | \$35.41 |
| Dental Assistants | 31-9091 | 1,360 | \$20.53 | \$25.51 | \$25.21 | \$27.97 |
| Medical Assistants | 31-9092 | 2,720 | \$18.23 | \$21.78 | \$21.65 | \$23.53 |
| Medical Equipment Preparers | 31-9093 | 380 | \$18.10 | \$22.43 | \$21.57 | \$24.57 |
| Medical Transcriptionists | 31-9094 | 70 | \$11.83 | \$18.86 | \$19.33 | \$22.32 |
| Pharmacy Aides | 31-9095 | 70 | \$12.08 | \$15.02 | \$14.04 | \$16.46 |
| Veterinary Assistants and Laboratory Animal Caretakers | 31-9096 | 460 | \$13.66 | \$16.57 | \$16.10 | \$17.99 |
| Phlebotomists | 31-9097 | 690 | \$17.89 | \$21.08 | \$20.14 | \$22.64 |
| Healthcare Support Workers, All Other | 31-9099 | 560 | \$14.46 | \$19.73 | \$18.71 | \$22.32 |
|  |  |  |  |  |  |  |
| Protective Service Occupations | 33-0000 | 12,040 | \$16.82 | \$27.53 | \$25.60 | \$32.80 |
| First-Line Supervisors of Correctional Officers | 33-1011 | 110 | \$28.13 | \$34.91 | \$35.36 | \$38.25 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 640 | \$35.49 | \$45.33 | \$42.73 | \$50.18 |
| First-Line Supervisors of Firefighting and Prevention Workers | 33-1021 | 380 | \$25.76 | \$38.65 | \$39.59 | \$44.99 |
| First-Line Supervisors of Security Workers | 33-1091 | 130 | \$19.35 | \$32.33 | \$30.78 | \$38.73 |
| First-Line Supervisors of Protective Service Workers, All Other | 33-1099 | 100 | \$25.16 | \$41.21 | \$34.64 | \$49.12 |
| Firefighters | 33-2011 | 2,400 | \$16.85 | \$25.48 | \$25.26 | \$29.72 |
| Fire Inspectors and Investigators | 33-2021 | 60 | \$27.67 | \$34.85 | \$33.90 | \$38.38 |
| Bailiffs | 33-3011 | 30 | \$13.59 | \$17.76 | \$15.56 | \$19.82 |
| Correctional Officers and Jailers | 33-3012 | 750 | \$19.93 | \$25.87 | \$25.79 | \$28.79 |
| Detectives and Criminal Investigators | 33-3021 | 390 | \$29.73 | \$42.66 | \$38.35 | \$49.02 |
| Parking Enforcement Workers | 33-3041 | 60 | \$16.78 | \$20.13 | \$20.12 | \$21.78 |
| Police and Sheriff's Patrol Officers | 33-3051 | 2,900 | \$24.85 | \$31.74 | \$30.22 | \$35.13 |
| Animal Control Workers | 33-9011 | 40 | \$16.55 | \$22.50 | \$23.42 | \$25.41 |
| Private Detectives and Investigators | 33-9021 | 200 | \$21.33 | \$34.52 | \$31.33 | \$41.03 |
| Security Guards | 33-9032 | 2,700 | \$14.24 | \$19.41 | \$18.73 | \$21.96 |
| Crossing Guards and Flaggers | 33-9091 | 580 | \$15.25 | \$18.48 | \$18.91 | \$20.08 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 33-9092 | 160 | \$10.19 | \$13.78 | \$13.76 | \$15.55 |
| Transportation Security Screeners | 33-9093 | 90 | \$22.34 | \$26.14 | \$25.75 | \$28.01 |
| School Bus Monitors | 33-9094 | 50 | \$10.33 | \$14.69 | \$14.94 | \$16.83 |
| Protective Service Workers, All Other | 33-9099 | 190 | \$12.65 | \$19.25 | \$18.35 | \$22.51 |
|  |  |  |  |  |  |  |
| Food Preparation and Serving Related Occupations | 35-0000 | 53,370 | \$11.55 | \$16.98 | \$15.48 | \$19.65 |
| Chefs and Head Cooks | 35-1011 | 940 | \$19.47 | \$31.01 | \$29.91 | \$36.70 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 4,320 | \$16.44 | \$23.02 | \$22.25 | \$26.27 |
| Cooks, Fast Food | 35-2011 | 1,670 | \$13.43 | \$15.74 | \$15.32 | \$16.89 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median <br> Wage* | Experienced Wage * |
| Cooks, Institution and Cafeteria | 35-2012 | 1,730 | \$15.74 | \$20.03 | \$19.02 | \$22.16 |
| Cooks, Restaurant | 35-2014 | 6,150 | \$15.17 | \$18.68 | \$18.67 | \$20.40 |
| Cooks, Short Order | 35-2015 | 3,300 | \$12.83 | \$15.72 | \$15.47 | \$17.15 |
| Food Preparation Workers | 35-2021 | 2,640 | \$12.95 | \$16.57 | \$16.08 | \$18.34 |
| Bartenders | 35-3011 | 3,090 | \$9.56 | \$17.98 | \$14.38 | \$22.14 |
| Fast Food and Counter Workers | 35-3023 | 13,300 | \$11.26 | \$14.22 | \$14.17 | \$15.68 |
| Waiters and Waitresses | 35-3031 | 8,190 | \$10.19 | \$18.07 | \$15.04 | \$21.96 |
| Food Servers, Non-restaurant | 35-3041 | 1,330 | \$12.89 | \$15.86 | \$15.52 | \$17.33 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 1,660 | \$8.65 | \$11.69 | \$11.07 | \$13.18 |
| Dishwashers | 35-9021 | 2,360 | \$11.11 | \$14.28 | \$13.75 | \$15.84 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 2,420 | \$11.30 | \$14.55 | \$14.44 | \$16.16 |
| Food Preparation and Serving Related Workers, All Other | 35-9099 | 250 | \$8.56 | \$13.59 | \$13.59 | \$16.06 |
|  |  |  |  |  |  |  |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 20,370 | \$14.68 | \$20.17 | \$18.95 | \$22.88 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 920 | \$19.55 | \$27.87 | \$26.44 | \$31.99 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 770 | \$20.94 | \$29.97 | \$27.27 | \$34.42 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 8,810 | \$14.24 | \$18.54 | \$18.51 | \$20.67 |
| Maids and Housekeeping Cleaners | 37-2012 | 2,600 | \$14.31 | \$16.70 | \$16.00 | \$17.87 |
| Building Cleaning Workers, All Other | 37-2019 | 50 | \$17.83 | \$25.50 | \$26.42 | \$29.28 |
| Pest Control Workers | 37-2021 | 330 | \$18.78 | \$24.26 | \$22.77 | \$26.96 |
| Landscaping and Groundskeeping Workers | 37-3011 | 5,980 | \$15.02 | \$20.34 | \$19.24 | \$22.96 |
| Pesticide Handlers, Sprayers, and Applicators, Vegetation | 37-3012 | 320 | \$19.60 | \$21.62 | \$20.85 | \$22.61 |
| Tree Trimmers and Pruners | 37-3013 | 580 | \$22.59 | \$29.55 | \$31.33 | \$32.99 |
| Grounds Maintenance Workers, All Other | 37-3019 | 30 | \$18.90 | \$26.07 | \$25.39 | \$29.61 |
|  |  |  |  |  |  |  |
| Personal Care and Service Occupations | 39-0000 | 12,810 | \$11.42 | \$18.10 | \$15.99 | \$21.39 |
| First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services | 39-1014 | 480 | \$18.92 | \$27.10 | \$25.69 | \$31.13 |
| First-Line Supervisors of Personal Service Workers | 39-1022 | 590 | \$17.09 | \$23.66 | \$21.96 | \$26.90 |
| Animal Trainers | 39-2011 | 100 | \$10.45 | \$17.04 | \$15.30 | \$20.29 |
| Animal Caretakers | 39-2021 | 1,690 | \$11.37 | \$15.80 | \$14.77 | \$17.98 |
| Ushers, Lobby Attendants, and Ticket Takers | 39-3031 | 110 | \$10.82 | \$14.78 | \$12.14 | \$16.74 |
| Amusement and Recreation Attendants | 39-3091 | 1,270 | \$9.47 | \$13.03 | \$12.19 | \$14.79 |
| Funeral Attendants | 39-4021 | 60 | \$13.35 | \$20.35 | \$23.58 | \$23.81 |
| Morticians, Undertakers, and Funeral Arrangers | 39-4031 | 100 | \$23.69 | \$35.01 | \$34.76 | \$40.58 |
| Hairdressers, Hairstylists, and Cosmetologists | 39-5012 | 1,570 | \$11.09 | \$17.63 | \$14.94 | \$20.84 |
| Manicurists and Pedicurists | 39-5092 | 680 | \$11.35 | \$15.84 | \$15.14 | \$18.06 |
| Skincare Specialists | 39-5094 | 460 | \$14.80 | \$20.70 | \$19.59 | \$23.61 |
| Baggage Porters and Bellhops | 39-6011 | 30 | \$12.24 | \$14.38 | \$12.31 | \$15.44 |
| Tour and travel guides | 39-7010 | 250 | \$13.30 | \$17.68 | \$17.97 | \$19.83 |

[^7]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage * | Experienced Wage * |
| Childcare Workers | 39-9011 | 1,680 | \$10.19 | \$13.78 | \$13.73 | \$15.55 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 1,480 | \$17.27 | \$24.59 | \$24.24 | \$28.19 |
| Recreation Workers | 39-9032 | 1,620 | \$11.92 | \$17.83 | \$16.21 | \$20.74 |
| Residential Advisors | 39-9041 | 290 | \$15.51 | \$20.75 | \$19.61 | \$23.32 |
| Personal Care and Service Workers, All Other | 39-9099 | 50 | \$8.73 | \$12.35 | \$11.21 | \$14.14 |
| Sales and Related Occupations | 41-0000 | 67,480 | \$13.09 | \$25.70 | \$18.00 | \$31.90 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 6,310 | \$18.11 | \$27.60 | \$24.33 | \$32.27 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 1,880 | \$24.34 | \$49.42 | \$45.32 | \$61.77 |
| Cashiers | 41-2011 | 17,820 | \$11.87 | \$14.42 | \$14.34 | \$15.69 |
| Counter and Rental Clerks | 41-2021 | 1,670 | \$14.87 | \$23.23 | \$20.95 | \$27.34 |
| Parts Salespersons | 41-2022 | 1,280 | \$14.46 | \$21.05 | \$18.83 | \$24.30 |
| Retail Salespersons | 41-2031 | 18,730 | \$12.55 | \$18.23 | \$15.69 | \$21.03 |
| Advertising Sales Agents | 41-3011 | 390 | \$13.36 | \$28.30 | \$27.21 | \$35.66 |
| Insurance Sales Agents | 41-3021 | 1,660 | \$19.93 | \$34.72 | \$30.01 | \$42.00 |
| Securities, Commodities, and Financial Services Sales Agents | 41-3031 | 1,020 | \$25.35 | \$47.19 | \$34.74 | \$57.95 |
| Travel Agents | 41-3041 | 240 | \$20.24 | \$30.22 | \$27.37 | \$35.14 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 4,930 | \$21.97 | \$44.48 | \$35.19 | \$55.56 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 2,360 | \$23.68 | \$46.17 | \$39.44 | \$57.25 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 7,350 | \$21.13 | \$39.88 | \$34.15 | \$49.11 |
| Demonstrators and Product Promoters | 41-9011 | 70 | \$15.77 | \$18.92 | \$19.52 | \$20.47 |
| Real Estate Brokers | 41-9021 | 30 | \$20.19 | \$39.86 | \$41.25 | \$49.54 |
| Real Estate Sales Agents | 41-9022 | 310 | \$19.44 | \$47.67 | \$32.45 | \$61.57 |
| Sales Engineers | 41-9031 | 450 | \$15.86 | \$44.61 | \$38.76 | \$58.78 |
| Telemarketers | 41-9041 | 380 | \$13.65 | \$17.24 | \$15.69 | \$19.00 |
| Sales and Related Workers, All Other | 41-9099 | 500 | \$13.97 | \$22.98 | \$16.55 | \$27.41 |
|  |  |  |  |  |  |  |
| First-Line Supervisors of Office and Administrative Support Workers | 43-0000 | 93,280 7,420 | \$22.36 | \$35.17 | \$31.48 | \$41.49 |
| Switchboard Operators, Including Answering Service | 43-2011 | 250 | \$15.70 | \$18.68 | \$18.94 | \$20.14 |
| Bill and Account Collectors | 43-3011 | 810 | \$15.37 | \$21.78 | \$19.95 | \$24.93 |
| Billing and Posting Clerks | 43-3021 | 2,090 | \$17.60 | \$22.99 | \$22.50 | \$25.65 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 7,990 | \$16.92 | \$23.42 | \$23.09 | \$26.63 |
| Payroll and Timekeeping Clerks | 43-3051 | 860 | \$16.78 | \$26.20 | \$25.73 | \$30.84 |
| Procurement Clerks | 43-3061 | 270 | \$18.43 | \$23.52 | \$22.90 | \$26.02 |
| Tellers | 43-3071 | 1,430 | \$15.94 | \$18.32 | \$18.11 | \$19.49 |
| Financial Clerks, All Other | 43-3099 | 60 | \$15.64 | \$22.52 | \$22.71 | \$25.91 |
| Brokerage Clerks | 43-4011 | 640 | \$23.91 | \$27.88 | \$25.93 | \$29.83 |
| Correspondence Clerks | 43-4021 | 30 | \$20.81 | \$24.40 | \$25.69 | \$26.17 |
| Court, Municipal, and License Clerks | 43-4031 | 500 | \$16.06 | \$22.18 | \$20.61 | \$25.20 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.
May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| STATEWIDE | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Credit Authorizers, Checkers, and Clerks | 43-4041 | 120 | \$23.30 | \$29.74 | \$26.04 | \$32.91 |
| Customer Service Representatives | 43-4051 | 13,260 | \$15.12 | \$21.93 | \$20.00 | \$25.28 |
| Eligibility Interviewers, Government Programs | 43-4061 | 500 | \$18.33 | \$23.73 | \$23.35 | \$26.40 |
| File Clerks | 43-4071 | 180 | \$13.21 | \$19.29 | \$19.03 | \$22.27 |
| Hotel, Motel, and Resort Desk Clerks | 43-4081 | 810 | \$14.10 | \$16.54 | \$15.68 | \$17.74 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 1,080 | \$17.19 | \$21.44 | \$19.81 | \$23.53 |
| Library Assistants, Clerical | 43-4121 | 920 | \$11.28 | \$15.78 | \$15.66 | \$17.99 |
| Loan Interviewers and Clerks | 43-4131 | 910 | \$18.89 | \$24.63 | \$23.84 | \$27.45 |
| New Accounts Clerks | 43-4141 | 610 | \$18.27 | \$21.66 | \$21.24 | \$23.33 |
| Order Clerks | 43-4151 | 530 | \$16.30 | \$21.58 | \$21.13 | \$24.18 |
| Human Resources Assistants, Except Payroll and Timekeeping | 43-4161 | 530 | \$18.59 | \$23.54 | \$23.36 | \$25.97 |
| Receptionists and Information Clerks | 43-4171 | 4,300 | \$13.27 | \$17.85 | \$17.84 | \$20.10 |
| Reservation and Transportation Ticket Agents and Travel Clerks | 43-4181 | 150 | \$14.75 | \$19.23 | \$17.24 | \$21.43 |
| Information and Record Clerks, All Other | 43-4199 | 180 | \$17.39 | \$23.19 | \$22.62 | \$26.05 |
| Cargo and Freight Agents | 43-5011 | 220 | \$19.07 | \$25.47 | \$23.79 | \$28.63 |
| Couriers and Messengers | 43-5021 | 200 | \$13.92 | \$17.72 | \$17.92 | \$19.59 |
| Public Safety Telecommunicators | 43-5031 | 610 | \$20.61 | \$24.73 | \$24.04 | \$26.75 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 690 | \$16.40 | \$23.31 | \$23.10 | \$26.71 |
| Meter Readers, Utilities | 43-5041 | 70 | \# | \# | \# | \# |
| Postal Service Clerks | 43-5051 | 580 | \$23.13 | \$28.30 | \$27.82 | \$30.84 |
| Postal Service Mail Carriers | 43-5052 | 1,470 | \$20.87 | \$28.07 | \$26.52 | \$31.60 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 43-5053 | 820 | \$19.59 | \$26.09 | \$24.65 | \$29.30 |
| Production, Planning, and Expediting Clerks | 43-5061 | 1,430 | \$18.94 | \$28.85 | \$26.57 | \$33.72 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 4,990 | \$15.71 | \$21.43 | \$20.00 | \$24.25 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 43-5111 | 210 | \$16.03 | \$22.90 | \$23.36 | \$26.28 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 1,230 | \$23.41 | \$33.34 | \$32.27 | \$38.23 |
| Legal Secretaries and Administrative Assistants | 43-6012 | 510 | \$19.30 | \$26.69 | \$24.30 | \$30.33 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 3,810 | \$17.56 | \$21.64 | \$20.43 | \$23.64 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 10,660 | \$16.06 | \$21.80 | \$21.28 | \$24.62 |
| Data Entry Keyers | 43-9021 | 1,070 | \$14.16 | \$18.54 | \$18.60 | \$20.70 |
| Word Processors and Typists | 43-9022 | 30 | \$15.81 | \$18.34 | \$16.97 | \$19.58 |
| Desktop Publishers | 43-9031 | 30 | \$24.17 | \$27.98 | \$25.93 | \$29.86 |
| Insurance Claims and Policy Processing Clerks | 43-9041 | 1,420 | \$20.07 | \$27.13 | \$24.44 | \$30.60 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 43-9051 | 400 | \$12.62 | \$17.67 | \$18.03 | \$20.16 |
| Office Clerks, General | 43-9061 | 15,700 | \$16.41 | \$23.69 | \$22.83 | \$27.28 |
| Office Machine Operators, Except Computer | 43-9071 | 340 | \$13.94 | \$16.68 | \$15.67 | \$18.03 |
| Proofreaders and Copy Markers | 43-9081 | 50 | \$11.67 | \$16.86 | \$15.23 | \$19.41 |
| Office and Administrative Support Workers, All Other | 43-9199 | 240 | \$9.41 | \$17.60 | \$16.02 | \$21.62 |

[^8]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 1,030 | \$13.02 | \$19.00 | \$18.00 | \$21.94 |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 45-1011 | 70 | \$18.03 | \$26.54 | \$25.86 | \$30.73 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 45-2092 | 390 | \$12.83 | \$16.80 | \$15.97 | \$18.75 |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 45-2093 | 270 | \$11.05 | \$15.58 | \$15.62 | \$17.82 |
| Logging Equipment Operators | 45-4022 | 210 | \$18.08 | \$23.20 | \$22.80 | \$25.72 |
| Log Graders and Scalers | 45-4023 | 30 | \$20.08 | \$24.12 | \$24.16 | \$26.12 |
| Construction and Extraction Occupations | 47-0000 | 23,050 | \$19.28 | \$27.59 | \$25.41 | \$31.69 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 2,530 | \$26.45 | \$36.95 | \$34.37 | \$42.12 |
| Boilermakers | 47-2011 | NP | \$21.57 | \$24.79 | \$24.72 | \$26.37 |
| Brick masons and Block masons | 47-2021 | 160 | \$22.36 | \$34.65 | \$33.62 | \$40.70 |
| Carpenters | 47-2031 | 3,610 | \$20.75 | \$27.03 | \$25.55 | \$30.11 |
| Carpet Installers | 47-2041 | 70 | \$17.71 | \$23.47 | \$22.34 | \$26.31 |
| Floor Layers, Except Carpet, Wood, and Hard Tiles | 47-2042 | 30 | \$23.78 | \$27.15 | \$26.26 | \$28.81 |
| Tile and Stone Setters | 47-2044 | 60 | \$23.63 | \$39.41 | \$44.50 | \$47.19 |
| Cement Masons and Concrete Finishers | 47-2051 | 380 | \$19.46 | \$24.98 | \$23.44 | \$27.69 |
| Construction Laborers | 47-2061 | 3,010 | \$17.29 | \$21.74 | \$21.34 | \$23.93 |
| Paving, Surfacing, and Tamping Equipment Operators | 47-2071 | 230 | \$23.73 | \$27.59 | \$25.97 | \$29.48 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 1,490 | \$21.91 | \$28.13 | \$27.37 | \$31.21 |
| Drywall and Ceiling Tile Installers | 47-2081 | 320 | \$21.69 | \$26.90 | \$26.58 | \$29.46 |
| Electricians | 47-2111 | 3,020 | \$19.95 | \$29.52 | \$29.94 | \$34.24 |
| Glaziers | 47-2121 | 150 | \$21.09 | \$27.13 | \$25.23 | \$30.11 |
| Insulation Workers, Floor, Ceiling, and Wall | 47-2131 | 250 | \$18.48 | \$21.68 | \$22.02 | \$23.25 |
| Painters, Construction and Maintenance | 47-2141 | 840 | \$16.82 | \$23.25 | \$23.59 | \$26.43 |
| Pipelayers | 47-2151 | 30 | \$24.55 | \$31.06 | \$31.49 | \$34.27 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 2,170 | \$20.47 | \$29.82 | \$29.27 | \$34.42 |
| Plasterers and Stucco Masons | 47-2161 | NP | \$20.01 | \$27.99 | \$30.45 | \$31.92 |
| Reinforcing Iron and Rebar Workers | 47-2171 | NP | \$20.65 | \$29.64 | \$30.80 | \$34.07 |
| Roofers | 47-2181 | 310 | \$15.73 | \$23.20 | \$21.27 | \$26.88 |
| Sheet Metal Workers | 47-2211 | 780 | \$19.22 | \$26.09 | \$25.04 | \$29.47 |
| Structural Iron and Steel Workers | 47-2221 | 170 | \$22.40 | \$27.76 | \$28.66 | \$30.39 |
| Helpers--Brick masons, Block masons, Stonemasons, and Tile and Marble Setters | 47-3011 | 130 | \$18.78 | \$22.56 | \$23.57 | \$24.42 |
| Helpers--Carpenters | 47-3012 | 120 | \$14.97 | \$18.85 | \$19.12 | \$20.77 |
| Helpers--Electricians | 47-3013 | 120 | \$13.79 | \$16.04 | \$15.71 | \$17.15 |
| Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 47-3015 | 160 | \$16.16 | \$19.53 | \$19.92 | \$21.20 |
| Construction and Building Inspectors | 47-4011 | 400 | \$23.19 | \$32.61 | \$31.14 | \$37.24 |
| Elevator and Escalator Installers and Repairers | 47-4021 | 80 | \$36.99 | \$55.04 | \$60.00 | \$63.93 |
| Fence Erectors | 47-4031 | 120 | \$19.43 | \$21.51 | \$20.79 | \$22.53 |
| Hazardous Materials Removal Workers | 47-4041 | 110 | \$20.76 | \$25.20 | \$23.18 | \$27.38 |

[^9]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Highway Maintenance Workers | 47-4051 | 1,240 | \$17.59 | \$22.04 | \$21.85 | \$24.24 |
| Rail-Track Laying and Maintenance Equipment Operators | 47-4061 | NP | \$28.43 | \$30.36 | \$29.31 | \$31.31 |
| Septic Tank Servicers and Sewer Pipe Cleaners | 47-4071 | 230 | \$20.89 | \$27.95 | \$25.69 | \$31.42 |
| Miscellaneous Construction and Related Workers | 47-4090 | 70 | \$17.23 | \$24.21 | \$23.92 | \$27.64 |
| Earth Drillers, Except 0il and Gas | 47-5023 | 120 | \$22.25 | \$29.00 | \$26.77 | \$32.33 |
| Explosives Workers, Ordnance Handling Experts, and Blasters | 47-5032 | NP | \$34.11 | \$39.25 | \$40.21 | \$41.79 |
| Rock Splitters, Quarry | 47-5051 | 30 | \$22.70 | \$26.49 | \$26.30 | \$28.38 |
| Helpers--Extraction Workers | 47-5081 | 60 | \$18.49 | \$22.84 | \$23.39 | \$24.98 |
|  |  |  |  |  |  |  |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 24,810 | \$18.51 | \$28.92 | \$26.83 | \$34.05 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 2,490 | \$27.64 | \$41.23 | \$39.22 | \$47.93 |
| Computer, Automated Teller, and Office Machine Repairers | 49-2011 | 580 | \$18.76 | \$26.95 | \$25.54 | \$30.99 |
| Radio, Cellular, and Tower Equipment Installers and Repairers | 49-2021 | 220 | \$20.43 | \$26.80 | \$26.24 | \$29.93 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 49-2022 | 1,070 | \$26.29 | \$38.87 | \$41.47 | \$45.07 |
| Avionics Technicians | 49-2091 | NP | \$26.60 | \$34.60 | \$33.62 | \$38.55 |
| Electric Motor, Power Tool, and Related Repairers | 49-2092 | 60 | \$24.52 | \$30.34 | \$30.55 | \$33.20 |
| Electrical and Electronics Installers and Repairers, Transportation Equipment | 49-2093 | 30 | \$29.02 | \$33.90 | \$33.23 | \$36.30 |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment | 49-2094 | 220 | \$22.59 | \$30.99 | \$31.07 | \$35.13 |
| Electrical and Electronics Repairers, Powerhouse, Substation, and Relay | 49-2095 | 130 | \$24.05 | \$34.06 | \$29.79 | \$38.99 |
| Audiovisual Equipment Installers and Repairers | 49-2097 | 70 | \$19.72 | \$26.45 | \$24.36 | \$29.77 |
| Security and Fire Alarm Systems Installers | 49-2098 | 310 | \$19.90 | \$29.72 | \$30.55 | \$34.56 |
| Aircraft Mechanics and Service Technicians | 49-3011 | 280 | \$19.79 | \$33.86 | \$32.48 | \$40.79 |
| Automotive Body and Related Repairers | 49-3021 | 650 | \$17.73 | \$24.20 | \$23.92 | \$27.38 |
| Automotive Glass Installers and Repairers | 49-3022 | 60 | \$20.92 | \$23.80 | \$22.04 | \$25.22 |
| Automotive Service Technicians and Mechanics | 49-3023 | 3,280 | \$17.73 | \$25.93 | \$24.73 | \$29.96 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 1,030 | \$21.80 | \$29.11 | \$28.89 | \$32.72 |
| Farm Equipment Mechanics and Service Technicians | 49-3041 | 110 | \$19.56 | \$26.25 | \$24.40 | \$29.54 |
| Mobile Heavy Equipment Mechanics, Except Engines | 49-3042 | 560 | \$22.68 | \$30.31 | \$30.32 | \$34.06 |
| Motorboat Mechanics and Service Technicians | 49-3051 | 190 | \$17.85 | \$23.99 | \$23.19 | \$27.02 |
| Motorcycle Mechanics | 49-3052 | 200 | \$17.92 | \$24.32 | \$23.83 | \$27.47 |
| Outdoor Power Equipment and Other Small Engine Mechanics | 49-3053 | 200 | \$17.34 | \$24.74 | \$24.85 | \$28.39 |
| Bicycle Repairers | 49-3091 | 140 | \$12.58 | \$16.91 | \$16.60 | \$19.03 |
| Recreational Vehicle Service Technicians | 49-3092 | 80 | \$20.44 | \$27.14 | \$28.93 | \$30.44 |
| Tire Repairers and Changers | 49-3093 | 300 | \$15.37 | \$18.12 | \$17.62 | \$19.49 |
| Mechanical Door Repairers | 49-9011 | 120 | \$16.31 | \$25.56 | \$25.53 | \$30.12 |
| Control and Valve Installers and Repairers, Except Mechanical Door | 49-9012 | 150 | \$23.04 | \$34.12 | \$33.03 | \$39.58 |

[^10]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 1,790 | \$22.69 | \$31.05 | \$31.25 | \$35.17 |
| Home Appliance Repairers | 49-9031 | 180 | \$15.86 | \$24.53 | \$24.95 | \$28.80 |
| Industrial Machinery Mechanics | 49-9041 | 1,990 | \$22.14 | \$29.15 | \$29.01 | \$32.61 |
| Maintenance Workers, Machinery | 49-9043 | 320 | \$23.90 | \$36.42 | \$36.77 | \$42.59 |
| Millwrights | 49-9044 | 70 | \$23.63 | \$28.92 | \$30.74 | \$31.53 |
| Electrical Power-Line Installers and Repairers | 49-9051 | 480 | \$32.11 | \$43.53 | \$41.98 | \$49.15 |
| Telecommunications Line Installers and Repairers | 49-9052 | 550 | \$18.29 | \$30.52 | \$29.33 | \$36.54 |
| Medical Equipment Repairers | 49-9062 | 180 | \$21.25 | \$30.30 | \$27.52 | \$34.76 |
| Musical Instrument Repairers and Tuners | 49-9063 | 30 | \$13.12 | \$19.02 | \$16.08 | \$21.94 |
| Precision Instrument and Equipment Repairers, All Other | 49-9069 | 70 | \$25.80 | \$41.99 | \$41.33 | \$49.95 |
| Maintenance and Repair Workers, General | 49-9071 | 5,520 | \$15.17 | \$23.20 | \$22.64 | \$27.15 |
| Coin, Vending, and Amusement Machine Servicers and Repairers | 49-9091 | 60 | \$18.70 | \$27.64 | \$24.62 | \$32.04 |
| Commercial Divers | 49-9092 | NP | \$22.73 | \$36.40 | \$27.01 | \$43.14 |
| Locksmiths and Safe Repairers | 49-9094 | 50 | \$18.57 | \$24.45 | \$22.84 | \$27.35 |
| Manufactured Building and Mobile Home Installers | 49-9095 | 90 | \$21.84 | \$26.30 | \$25.27 | \$28.50 |
| Riggers | 49-9096 | 80 | \$21.52 | \$28.41 | \$27.89 | \$31.79 |
| Helpers--Installation, Maintenance, and Repair Workers | 49-9098 | 390 | \$13.57 | \$17.55 | \$17.53 | \$19.51 |
| Installation, Maintenance, and Repair Workers, All Other | 49-9099 | 260 | \$16.48 | \$22.90 | \$21.83 | \$26.06 |
|  |  |  |  |  |  |  |
| Production Occupations | 51-0000 | 40,760 | \$16.82 | \$24.35 | \$22.60 | \$28.07 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 3,230 | \$25.95 | \$38.78 | \$36.27 | \$45.10 |
| Coil Winders, Tapers, and Finishers | 51-2021 | 140 | \$14.31 | \$18.43 | \$17.32 | \$20.45 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 2,950 | \$16.93 | \$22.07 | \$20.50 | \$24.61 |
| Engine and Other Machine Assemblers | 51-2031 | 80 | \$20.59 | \$25.23 | \$24.88 | \$27.52 |
| Structural Metal Fabricators and Fitters | 51-2041 | 390 | \$22.35 | \$27.06 | \$25.75 | \$29.39 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 5,620 | \$15.59 | \$20.90 | \$19.47 | \$23.52 |
| Bakers | 51-3011 | 730 | \$13.54 | \$17.83 | \$17.66 | \$19.94 |
| Butchers and Meat Cutters | 51-3021 | 430 | \$17.01 | \$21.67 | \$22.44 | \$23.97 |
| Meat, Poultry, and Fish Cutters and Trimmers | 51-3022 | 210 | \$12.94 | \$16.93 | \$15.39 | \$18.90 |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | 51-3091 | NP | \$18.36 | \$21.51 | \$19.39 | \$23.07 |
| Food Batchmakers | 51-3092 | 400 | \$14.80 | \$18.38 | \$18.21 | \$20.13 |
| Food Cooking Machine Operators and Tenders | 51-3093 | NP | \$14.83 | \$18.80 | \$16.60 | \$20.74 |
| Food Processing Workers, All Other | 51-3099 | 50 | \$15.52 | \$19.45 | \$18.06 | \$21.39 |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4021 | 450 | \$20.71 | \$25.89 | \$25.15 | \$28.44 |
| Rolling Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4023 | 60 | \$20.28 | \$24.62 | \$25.21 | \$26.75 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4031 | 890 | \$16.95 | \$21.74 | \$20.49 | \$24.11 |
| Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4032 | 30 | \$16.16 | \$21.31 | \$20.85 | \$23.86 |

[^11]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4033 | 650 | \$17.11 | \$21.57 | \$20.27 | \$23.75 |
| Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4034 | 100 | \$19.82 | \$24.77 | \$23.40 | \$27.21 |
| Milling and Planning Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4035 | 80 | \$20.17 | \$24.40 | \$25.51 | \$26.47 |
| Machinists | 51-4041 | 1,630 | \$19.69 | \$26.85 | \$25.97 | \$30.38 |
| Metal-Refining Furnace Operators and Tenders | 51-4051 | 50 | \$19.45 | \$25.52 | \$23.75 | \$28.52 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4072 | 650 | \$15.84 | \$20.69 | \$19.02 | \$23.08 |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4081 | 1,020 | \$16.65 | \$20.26 | \$19.99 | \$22.04 |
| Tool and Die Makers | 51-4111 | 360 | \$24.22 | \$32.55 | \$32.10 | \$36.66 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 1,170 | \$20.60 | \$26.40 | \$25.52 | \$29.25 |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 51-4122 | 260 | \$16.24 | \$22.44 | \$20.73 | \$25.50 |
| Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic | 51-4191 | 70 | \$17.59 | \$22.47 | \$22.64 | \$24.88 |
| Plating Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4193 | 110 | \$17.93 | \$23.31 | \$20.65 | \$25.95 |
| Tool Grinders, Filers, and Sharpeners | 51-4194 | 40 | \$18.56 | \$24.37 | \$21.69 | \$27.22 |
| Metal Workers and Plastic Workers, All Other | 51-4199 | 610 | \$16.82 | \$20.50 | \$19.58 | \$22.32 |
| Prepress Technicians and Workers | 51-5111 | 150 | \$17.84 | \$25.50 | \$23.57 | \$29.28 |
| Printing Press Operators | 51-5112 | 800 | \$18.36 | \$24.92 | \$23.27 | \$28.15 |
| Print Binding and Finishing Workers | 51-5113 | 160 | \$13.97 | \$20.21 | \$18.98 | \$23.28 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 750 | \$13.48 | \$16.76 | \$16.73 | \$18.37 |
| Pressers, Textile, Garment, and Related Materials | 51-6021 | 110 | \$12.50 | \$15.36 | \$13.42 | \$16.76 |
| Sewing Machine Operators | 51-6031 | 350 | \$13.34 | \$18.11 | \$18.42 | \$20.47 |
| Shoe and Leather Workers and Repairers | 51-6041 | 50 | \$14.25 | \$18.43 | \$17.98 | \$20.48 |
| Tailors, Dressmakers, and Custom Sewers | 51-6052 | 60 | \$14.15 | \$17.12 | \$16.09 | \$18.59 |
| Textile Bleaching and Dyeing Machine Operators and Tenders | 51-6061 | 70 | \$14.42 | \$19.23 | \$18.21 | \$21.60 |
| Textile Cutting Machine Setters, Operators, and Tenders | 51-6062 | 120 | \$16.28 | \$19.29 | \$18.46 | \$20.78 |
| Textile Knitting and Weaving Machine Setters, Operators, and Tenders | 51-6063 | 180 | \$17.00 | \$20.59 | \$19.64 | \$22.35 |
| Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders | 51-6064 | 190 | \$16.73 | \$20.03 | \$18.91 | \$21.66 |
| Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers | 51-6091 | 90 | \$18.45 | \$21.83 | \$22.48 | \$23.50 |
| Upholsterers | 51-6093 | 30 | \$17.45 | \$26.17 | \$28.54 | \$30.46 |
| Textile, Apparel, and Furnishings Workers, All Other | 51-6099 | 250 | \$17.26 | \$20.70 | \$18.57 | \$22.40 |
| Cabinetmakers and Bench Carpenters | 51-7011 | 260 | \$16.35 | \$22.42 | \$21.81 | \$25.42 |
| Sawing Machine Setters, Operators, and Tenders, Wood | 51-7041 | 230 | \$16.62 | \$19.71 | \$18.32 | \$21.24 |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 51-7042 | 380 | \$14.55 | \$19.18 | \$19.01 | \$21.46 |
| Power Plant Operators | 51-8013 | 190 | \$26.55 | \$37.70 | \$38.30 | \$43.19 |

[^12]| STATEWIDE <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Stationary Engineers and Boiler Operators | 51-8021 | 50 | \$26.20 | \$31.05 | \$30.73 | \$33.44 |
| Water and Wastewater Treatment Plant and System Operators | 51-8031 | 390 | \$22.40 | \$28.62 | \$26.86 | \$31.68 |
| Plant and System Operators, All Other | 51-8099 | 230 | \$23.83 | \$30.83 | \$30.09 | \$34.27 |
| Chemical Equipment Operators and Tenders | 51-9011 | NP | \$21.68 | \$30.70 | \$27.20 | \$35.14 |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 51-9012 | 260 | \$18.50 | \$26.15 | \$23.42 | \$29.92 |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 51-9021 | 160 | \$18.01 | \$23.14 | \$23.55 | \$25.68 |
| Grinding and Polishing Workers, Hand | 51-9022 | 30 | \$14.57 | \$16.03 | \$15.87 | \$16.76 |
| Mixing and Blending Machine Setters, Operators, and Tenders | 51-9023 | 220 | \$18.85 | \$24.13 | \$21.84 | \$26.73 |
| Cutting and Slicing Machine Setters, Operators, and Tenders | 51-9032 | 170 | \$15.84 | \$22.06 | \$22.30 | \$25.12 |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 51-9041 | 470 | \$17.61 | \$20.87 | \$20.49 | \$22.47 |
| Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders | 51-9051 | 70 | \$20.76 | \$25.04 | \$25.35 | \$27.15 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 3,490 | \$18.71 | \$25.67 | \$24.19 | \$29.10 |
| Jewelers and Precious Stone and Metal Workers | 51-9071 | 90 | \$19.40 | \$25.61 | \$25.10 | \$28.67 |
| Dental Laboratory Technicians | 51-9081 | 50 | \$19.48 | \$26.53 | \$25.38 | \$30.01 |
| Medical Appliance Technicians | 51-9082 | 90 | \$19.61 | \$27.73 | \$24.38 | \$31.72 |
| Ophthalmic Laboratory Technicians | 51-9083 | 180 | \$18.99 | \$30.82 | \$32.46 | \$36.65 |
| Packaging and Filling Machine Operators and Tenders | 51-9111 | 890 | \$14.96 | \$23.34 | \$20.96 | \$27.47 |
| Painting, Coating, and Decorating Workers | 51-9123 | 60 | \$15.96 | \$20.67 | \$20.11 | \$22.99 |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 51-9124 | 570 | \$18.09 | \$23.89 | \$22.48 | \$26.75 |
| Photographic Process Workers and Processing Machine Operators | 51-9151 | 30 | \$13.96 | \$18.46 | \$14.88 | \$20.67 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 2,790 | \$19.41 | \$25.62 | \$24.75 | \$28.67 |
| Computer Numerically Controlled Tool Programmers | 51-9162 | 350 | \$26.80 | \$34.56 | \$32.25 | \$38.40 |
| Adhesive Bonding Machine Operators and Tenders | 51-9191 | 70 | \$18.50 | \$22.99 | \$23.51 | \$25.19 |
| Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders | 51-9192 | 90 | \$16.28 | \$20.33 | \$19.58 | \$22.33 |
| Etchers and Engravers | 51-9194 | 90 | \$17.09 | \$19.89 | \$20.00 | \$21.26 |
| Molders, Shapers, and Casters, Except Metal and Plastic | 51-9195 | 130 | \$19.93 | \$24.37 | \$24.18 | \$26.54 |
| Paper Goods Machine Setters, Operators, and Tenders | 51-9196 | 180 | \$17.75 | \$23.53 | \$23.08 | \$26.39 |
| Helpers--Production Workers | 51-9198 | 670 | \$14.80 | \$18.60 | \$17.50 | \$20.47 |
| Production Workers, All Other | 51-9199 | 1,060 | \$16.26 | \$20.22 | \$19.54 | \$22.18 |
| Transportation and Material Moving Occupations | 53-0000 | 50,840 | \$13.96 | \$21.06 | \$18.80 | \$24.56 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 2,480 | \$20.55 | \$29.79 | \$27.87 | \$34.34 |
| Commercial Pilots | 53-2012 | 370 | \$50,009 | \$99,177 | \$85,545 | \$123,382 |
| Air Traffic Controllers | 53-2021 | 430 | \$51.24 | \$76.66 | \$84.17 | \$89.19 |
| Ambulance Drivers and Attendants, Except Emergency Medical Technicians | 53-3011 | NP | \$14.78 | \$19.73 | \$20.55 | \$22.16 |
| Driver/Sales Workers | 53-3031 | 1,840 | \$9.48 | \$17.05 | \$16.36 | \$20.78 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| STATEWIDE | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 7,560 | \$21.27 | \$27.46 | \$26.68 | \$30.52 |
| Light Truck Drivers | 53-3033 | 5,280 | \$13.41 | \$20.41 | \$19.35 | \$23.87 |
| Bus Drivers, School | 53-3051 | 1,870 | \$17.33 | \$21.37 | \$20.44 | \$23.35 |
| Bus Drivers, Transit and Intercity | 53-3052 | 190 | \$17.21 | \$22.17 | \$22.63 | \$24.60 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 820 | \$11.55 | \$16.62 | \$16.13 | \$19.11 |
| Taxi Drivers | 53-3054 | 80 | \$12.45 | \$18.38 | \$21.02 | \$21.29 |
| Motor Vehicle Operators, All Other | 53-3099 | 460 | \$12.08 | \$15.25 | \$13.66 | \$16.81 |
| Locomotive Engineers | 53-4011 | 50 | \$35.22 | \$38.32 | \$38.09 | \$39.85 |
| Railroad Conductors and Yardmasters | 53-4031 | NP | \$31.00 | \$35.75 | \$36.26 | \$38.09 |
| Sailors and Marine Oilers | 53-5011 | 30 | \$14.80 | \$20.29 | \$20.43 | \$23.00 |
| Captains, Mates, and Pilots of Water Vessels | 53-5021 | 40 | \$19.30 | \$32.78 | \$33.71 | \$39.41 |
| Parking Attendants | 53-6021 | 240 | \$12.45 | \$15.29 | \$14.42 | \$16.69 |
| Automotive and Watercraft Service Attendants | 53-6031 | 380 | \$13.98 | \$16.98 | \$17.38 | \$18.47 |
| Aircraft Service Attendants | 53-6032 | 50 | \$17.43 | \$20.61 | \$17.95 | \$22.18 |
| Transportation Inspectors | 53-6051 | 30 | \$25.37 | \$48.63 | \$52.37 | \$60.09 |
| Conveyor Operators and Tenders | 53-7011 | 120 | \$14.80 | \$17.74 | \$16.87 | \$19.20 |
| Crane and Tower Operators | 53-7021 | 60 | \$24.90 | \$33.99 | \$33.82 | \$38.47 |
| Industrial Truck and Tractor Operators | 53-7051 | 1,590 | \$18.51 | \$23.30 | \$23.19 | \$25.67 |
| Cleaners of Vehicles and Equipment | 53-7061 | 900 | \$13.60 | \$17.48 | \$17.02 | \$19.39 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 6,030 | \$15.05 | \$19.01 | \$18.23 | \$20.96 |
| Machine Feeders and Offbearers | 53-7063 | 510 | \$15.53 | \$20.20 | \$20.44 | \$22.49 |
| Packers and Packagers, Hand | 53-7064 | 4,120 | \$12.18 | \$14.94 | \$14.69 | \$16.29 |
| Stockers and Order Fillers | 53-7065 | 14,420 | \$13.87 | \$17.54 | \$16.60 | \$19.35 |
| Gas Compressor and Gas Pumping Station Operators | 53-7071 | 30 | \$26.63 | \$31.99 | \$28.01 | \$34.64 |
| Refuse and Recyclable Material Collectors | 53-7081 | 600 | \$15.25 | \$19.17 | \$17.91 | \$21.10 |

[^13]
## SUBSTATE AREAS

| CLAREMONT CHARLESTOWN AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage* | Experienced Wage * |
| Total all occupations | 00-0000 | 14,170 | \$14.69 | \$25.97 | \$21.19 | \$31.61 |
| Management Occupations | 11-0000 | 780 | \$27.70 | \$54.41 | \$46.72 | \$67.75 |
| General and Operations Managers | 11-1021 | 320 | \$26.86 | \$57.46 | \$42.10 | \$72.76 |
| Computer and Information Systems Managers | 11-3021 | 30 | \$47.07 | \$69.75 | \$66.53 | \$81.10 |
| Financial Managers | 11-3031 | 60 | \$34.59 | \$54.35 | \$51.52 | \$64.23 |
| Industrial Production Managers | 11-3051 | 30 | \$36.58 | \$56.75 | \$51.48 | \$66.82 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 40 | \$65,837 | \$92,340 | \$98,589 | \$105,592 |
| Medical and Health Services Managers | 11-9111 | 30 | \$32.34 | \$52.90 | \$51.04 | \$63.18 |
| Postmasters and Mail Superintendents | 11-9131 | NP | \$37.33 | \$39.69 | \$39.96 | \$40.87 |
| Business and Financial Operations Occupations | 13-0000 | 530 | \$21.76 | \$34.15 | \$30.82 | \$40.33 |
| Buyers and Purchasing Agents | 13-1020 | 40 | \$23.01 | \$28.84 | \$28.58 | \$31.76 |
| Cost Estimators | 13-1051 | 40 | \$23.61 | \$37.00 | \$37.56 | \$43.69 |
| Human Resources Specialists | 13-1071 | 70 | \$19.59 | \$30.87 | \$28.92 | \$36.50 |
| Project Management Specialists | 13-1082 | 60 | \$25.26 | \$38.54 | \$33.41 | \$45.18 |
| Training and Development Specialists | 13-1151 | 30 | \$22.38 | \$28.73 | \$26.62 | \$31.89 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 50 | \$22.74 | \$34.45 | \$31.86 | \$40.30 |
| Accountants and Auditors | 13-2011 | 90 | \$24.19 | \$35.73 | \$34.54 | \$41.50 |
| Computer and Mathematical Occupations | 15-0000 | 240 | \$25.16 | \$42.19 | \$39.25 | \$50.71 |
| Computer User Support Specialists | 15-1232 | 60 | \$21.65 | \$29.14 | \$28.81 | \$32.88 |
| Network and Computer Systems Administrators | 15-1244 | 40 | \$28.16 | \$38.06 | \$39.25 | \$43.00 |
| Software Developers | 15-1252 | 40 | \$39.93 | \$56.44 | \$52.38 | \$64.68 |
| Architecture and Engineering Occupations | 17-0000 | 230 | \$27.98 | \$43.65 | \$40.59 | \$51.47 |
| Industrial Engineers | 17-2112 | 70 | \$31.70 | \$45.14 | \$41.58 | \$51.85 |
| Mechanical Engineers | 17-2141 | 40 | \$33.71 | \$51.16 | \$48.85 | \$59.88 |
| Architectural and Civil Drafters | 17-3011 | 30 | \$22.00 | \$27.31 | \$24.64 | \$29.97 |
| Life, Physical, and Social Science Occupations | 19-0000 | 70 | \$22.59 | \$33.44 | \$29.34 | \$38.86 |
| Community and Social Service Occupations | 21-0000 | 280 | \$19.32 | \$29.38 | \$29.27 | \$34.41 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 50 | \$22.39 | \$32.77 | \$31.62 | \$37.96 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 70 | \$20.80 | \$31.95 | \$33.90 | \$37.53 |
| Child, Family, and School Social Workers | 21-1021 | 50 | \$24.32 | \$30.78 | \$29.27 | \$34.02 |
| Social and Human Service Assistants | 21-1093 | 40 | \$15.99 | \$19.01 | \$17.76 | \$20.53 |
| Legal Occupations | 23-0000 | 30 | \$21.67 | \$38.60 | \$31.04 | \$47.07 |
| Educational Instruction and Library Occupations | 25-0000 | 1,090 | \$16.03 | \$25.94 | \$23.35 | \$30.89 |
| Preschool Teachers, Except Special Education | 25-2011 | 70 | \$13.63 | \$16.15 | \$15.15 | \$17.41 |
| Elementary School Teachers, Except Special Education | 25-2021 | 230 | \$46,547 | \$64,812 | \$59,154 | \$73,944 |
| Middle School Teachers, Except Special and Career/ Technical Education | 25-2022 | 90 | \$42,915 | \$58,174 | \$63,662 | \$65,804 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.
May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| CLAREMONT CHARLESTOWN AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage* | Experienced Wage * |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 120 | \$47,436 | \$71,044 | \$64,261 | \$82,848 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 50 | \$44,341 | \$68,246 | \$68,586 | \$80,197 |
| Substitute Teachers, Short-Term | 25-3031 | 50 | \$13.72 | \$15.14 | \$15.46 | \$15.84 |
| Librarians and Media Collections Specialists | 25-4022 | 30 | \$18.10 | \$26.51 | \$22.96 | \$30.72 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 280 | \$30,997 | \$37,666 | \$38,302 | \$41,001 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 90 | \$17.00 | \$33.44 | \$27.59 | \$41.66 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 610 | \$19.56 | \$46.93 | \$33.54 | \$60.62 |
| Registered Nurses | 29-1141 | 140 | \$29.70 | \$38.32 | \$38.03 | \$42.62 |
| Pharmacy Technicians | 29-2052 | 40 | \$15.18 | \$19.04 | \$18.50 | \$20.97 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 60 | \$25.91 | \$30.76 | \$30.64 | \$33.20 |
| Healthcare Support Occupations | 31-0000 | 490 | \$14.95 | \$19.01 | \$18.88 | \$21.04 |
| Home Health and Personal Care Aides | 31-1120 | 150 | \$13.92 | \$16.33 | \$16.28 | \$17.53 |
| Nursing Assistants | 31-1131 | 230 | \$16.99 | \$19.92 | \$20.51 | \$21.38 |
| Protective Service 0ccupations | 33-0000 | 260 | \$15.52 | \$24.68 | \$23.60 | \$29.26 |
| Firefighters | 33-2011 | 50 | \$15.11 | \$17.67 | \$15.56 | \$18.95 |
| Police and Sheriff's Patrol Officers | 33-3051 | 80 | \$23.81 | \$30.43 | \$29.99 | \$33.74 |
| Food Preparation and Serving Related Occupations | 35-0000 | 930 | \$11.55 | \$16.08 | \$14.82 | \$18.34 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 80 | \$16.33 | \$21.87 | \$21.59 | \$24.64 |
| Cooks, Institution and Cafeteria | 35-2012 | 70 | \$14.67 | \$17.42 | \$17.66 | \$18.81 |
| Cooks, Short Order | 35-2015 | 90 | \$13.05 | \$15.04 | \$14.96 | \$16.03 |
| Food Preparation Workers | 35-2021 | 50 | \$13.04 | \$15.70 | \$15.35 | \$17.03 |
| Fast Food and Counter Workers | 35-3023 | 260 | \$11.08 | \$13.61 | \$14.37 | \$14.88 |
| Food Servers, Nonrestaurant | 35-3041 | 30 | \$13.87 | \$14.62 | \$14.63 | \$15.00 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 360 | \$14.33 | \$19.28 | \$18.47 | \$21.77 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 180 | \$13.44 | \$17.46 | \$17.47 | \$19.46 |
| Maids and Housekeeping Cleaners | 37-2012 | 40 | \$14.15 | \$15.98 | \$16.35 | \$16.90 |
| Landscaping and Groundskeeping Workers | 37-3011 | 110 | \$15.42 | \$19.91 | \$18.86 | \$22.15 |
| Personal Care and Service Occupations | 39-0000 | 130 | \$11.21 | \$16.51 | \$15.85 | \$19.16 |
| Childcare Workers | 39-9011 | 40 | \$9.92 | \$13.94 | \$15.04 | \$15.95 |
| Recreation Workers | 39-9032 | 40 | \$11.93 | \$16.91 | \$16.11 | \$19.40 |
| Sales and Related Occupations | 41-0000 | 1,410 | \$12.41 | \$19.73 | \$14.84 | \$23.38 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 180 | \$17.28 | \$24.61 | \$23.30 | \$28.28 |
| Cashiers | 41-2011 | 590 | \$11.76 | \$13.75 | \$13.62 | \$14.75 |

[^14]| CLAREMONT CHARLESTOWN AREA <br> Occupational Employment \& Wages | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage* | Experienced Wage * |
| Counter and Rental Clerks | 41-2021 | 40 | \$15.68 | \$22.78 | \$20.70 | \$26.34 |
| Parts Salespersons | 41-2022 | 40 | \$14.35 | \$19.95 | \$18.70 | \$22.74 |
| Retail Salespersons | 41-2031 | 340 | \$12.45 | \$17.49 | \$14.90 | \$20.01 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 40 | \$19.95 | \$39.20 | \$34.29 | \$48.82 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 90 | \$20.71 | \$34.65 | \$32.06 | \$41.63 |
| Office and Administrative Support Occupations | 43-0000 | 1,930 | \$15.77 | \$22.09 | \$20.36 | \$25.25 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 160 | \$19.85 | \$29.47 | \$27.79 | \$34.29 |
| Billing and Posting Clerks | 43-3021 | 50 | \$18.44 | \$21.98 | \$20.14 | \$23.76 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 160 | \$16.43 | \$22.30 | \$22.00 | \$25.24 |
| Tellers | 43-3071 | 50 | \$15.11 | \$17.71 | \$17.66 | \$19.02 |
| Customer Service Representatives | 43-4051 | 300 | \$14.35 | \$21.47 | \$20.44 | \$25.02 |
| Library Assistants, Clerical | 43-4121 | 30 | \$12.08 | \$15.97 | \$16.73 | \$17.91 |
| Loan Interviewers and Clerks | 43-4131 | 30 | \$19.40 | \$22.07 | \$20.24 | \$23.41 |
| New Accounts Clerks | 43-4141 | 40 | \$17.82 | \$19.39 | \$19.01 | \$20.19 |
| Receptionists and Information Clerks | 43-4171 | 60 | \$14.49 | \$18.12 | \$18.11 | \$19.94 |
| Postal Service Mail Carriers | 43-5052 | 40 | \$19.87 | \$27.74 | \$25.14 | \$31.68 |
| Production, Planning, and Expediting Clerks | 43-5061 | 40 | \$17.60 | \$25.67 | \$23.29 | \$29.70 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 120 | \$15.38 | \$20.35 | \$19.40 | \$22.84 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 60 | \$15.84 | \$19.84 | \$19.40 | \$21.85 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 240 | \$15.23 | \$20.57 | \$20.08 | \$23.25 |
| Office Clerks, General | 43-9061 | 300 | \$15.95 | \$21.87 | \$21.20 | \$24.82 |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 30 | \$13.14 | \$17.92 | \$17.69 | \$20.33 |
| Construction and Extraction Occupations | 47-0000 | 790 | \$17.93 | \$24.21 | \$23.25 | \$27.33 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 110 | \$21.65 | \$28.29 | \$26.39 | \$31.60 |
| Carpenters | 47-2031 | 160 | \$19.88 | \$25.71 | \$24.68 | \$28.63 |
| Construction Laborers | 47-2061 | 70 | \$17.11 | \$19.93 | \$19.33 | \$21.34 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 50 | \$20.62 | \$26.35 | \$25.05 | \$29.21 |
| Electricians | 47-2111 | 60 | \$20.70 | \$28.02 | \$24.46 | \$31.69 |
| Painters, Construction and Maintenance | 47-2141 | 40 | \$16.57 | \$22.00 | \$23.14 | \$24.72 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 30 | \$17.73 | \$26.15 | \$25.34 | \$30.37 |
| Highway Maintenance Workers | 47-4051 | 130 | \$16.47 | \$19.76 | \$19.07 | \$21.41 |
|  |  |  |  |  |  |  |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 520 | \$17.98 | \$27.39 | \$25.15 | \$32.11 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 40 | \$27.04 | \$36.91 | \$34.00 | \$41.85 |
| Automotive Service Technicians and Mechanics | 49-3023 | 90 | \$16.28 | \$23.72 | \$24.14 | \$27.44 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 30 | \$20.86 | \$26.27 | \$24.22 | \$28.98 |

[^15]| CLAREMONT CHARLESTOWN AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage * | Experienced Wage * |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 40 | \$22.50 | \$29.19 | \$31.30 | \$32.53 |
| Maintenance and Repair Workers, General | 49-9071 | 110 | \$16.95 | \$22.67 | \$22.86 | \$25.54 |
| Production Occupations | 51-0000 | 2,040 | \$16.49 | \$23.37 | \$21.87 | \$26.81 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 190 | \$24.13 | \$33.48 | \$31.61 | \$38.15 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 270 | \$15.71 | \$18.91 | \$18.53 | \$20.51 |
| Bakers | 51-3011 | 30 | \$14.39 | \$17.15 | \$17.09 | \$18.51 |
| Machinists | 51-4041 | 140 | \$19.04 | \$24.70 | \$24.50 | \$27.54 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4072 | 30 | \$14.49 | \$20.69 | \$15.57 | \$23.79 |
| Tool and Die Makers | 51-4111 | 40 | \$24.02 | \$28.63 | \$26.67 | \$30.94 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 90 | \$18.29 | \$23.23 | \$22.22 | \$25.70 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 110 | \$19.07 | \$26.52 | \$25.53 | \$30.25 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 290 | \$19.32 | \$24.48 | \$25.18 | \$27.07 |
| Helpers--Production Workers | 51-9198 | 30 | \$14.88 | \$20.70 | \$22.52 | \$23.62 |
| Transportation and Material Moving Occupations | 53-0000 | 1,330 | \$13.41 | \$18.40 | \$16.43 | \$20.89 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 50 | \$18.33 | \$26.57 | \$25.62 | \$30.69 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 230 | \$20.37 | \$24.70 | \$24.31 | \$26.86 |
| Light Truck Drivers | 53-3033 | 110 | \$11.34 | \$15.89 | \$14.64 | \$18.16 |
| Industrial Truck and Tractor Operators | 53-7051 | 40 | \$16.69 | \$20.09 | \$19.97 | \$21.79 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 150 | \$14.78 | \$17.75 | \$17.75 | \$19.23 |
| Packers and Packagers, Hand | 53-7064 | 140 | \$11.81 | \$14.16 | \$14.34 | \$15.32 |
| Stockers and Order Fillers | 53-7065 | 360 | \$13.15 | \$15.71 | \$16.01 | \$17.00 |

[^16]| CONWAY - WOLFEBORO AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 17,040 | \$13.65 | \$24.37 | \$19.73 | \$29.74 |
| Management Occupations | 11-0000 | 990 | \$24.55 | \$47.36 | \$40.00 | \$58.77 |
| General and Operations Managers | 11-1021 | 460 | \$23.89 | \$48.44 | \$38.33 | \$60.72 |
| Sales Managers | 11-2022 | 30 | \$25.66 | \$50.73 | \$39.05 | \$63.25 |
| Financial Managers | 11-3031 | 60 | \$38.78 | \$62.94 | \$52.51 | \$75.03 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 70 | \$68,045 | \$91,596 | \$90,393 | \$103,371 |
| Food Service Managers | 11-9051 | 40 | \$24.53 | \$34.23 | \$32.71 | \$39.07 |
| Lodging Managers | 11-9081 | 30 | \$23.22 | \$35.18 | \$28.78 | \$41.16 |
| Medical and Health Services Managers | 11-9111 | 60 | \$40.70 | \$59.61 | \$51.23 | \$69.07 |
| Social and Community Service Managers | 11-9151 | 30 | \$22.86 | \$30.71 | \$29.50 | \$34.64 |
| Business and Financial Operations Occupations | 13-0000 | 550 | \$20.27 | \$35.09 | \$30.71 | \$42.49 |
| Buyers and Purchasing Agents | 13-1020 | 30 | \$19.76 | \$28.43 | \$26.91 | \$32.76 |
| Human Resources Specialists | 13-1071 | 40 | \$23.70 | \$35.66 | \$34.19 | \$41.65 |
| Project Management Specialists | 13-1082 | 60 | \$23.18 | \$36.03 | \$34.85 | \$42.45 |
| Training and Development Specialists | 13-1151 | 40 | \$16.30 | \$27.44 | \$20.92 | \$33.01 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 60 | \$17,06 | \$29.28 | \$25.36 | \$35.40 |
| Accountants and Auditors | 13-2011 | 120 | \$24.38 | \$35.95 | \$33.63 | \$41.73 |
| Personal Financial Advisors | 13-2052 | 30 | \$24.56 | \$52.01 | \$41.67 | \$65.75 |
| Computer and Mathematical Occupations | 15-0000 | 190 | \$23.22 | \$38.62 | \$34.59 | \$46.32 |
| Computer User Support Specialists | 15-1232 | 60 | \$18.64 | \$25.69 | \$25.91 | \$29.20 |
| Software Developers | 15-1252 | 30 | \$35.20 | \$50.69 | \$54.74 | \$58.42 |
| Architecture and Engineering Occupations | 17-0000 | 100 | \$22.52 | \$38.23 | \$35.10 | \$46.09 |
| Life, Physical, and Social Science Occupations | 19-0000 | 80 | \$19.39 | \$32.58 | \$30.36 | \$39.18 |
| Community and Social Service Occupations | 21-0000 | 210 | \$15.50 | \$23.64 | \$21.88 | \$27.71 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 30 | \$24.85 | \$32.11 | \$31.22 | \$35.74 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 40 | \$18.98 | \$26.14 | \$24.32 | \$29.71 |
| Social and Human Service Assistants | 21-1093 | 70 | \$14.30 | \$17.48 | \$15.46 | \$19.06 |
| Legal Occupations | 23-0000 | 80 | \$20.64 | \$37.46 | \$32.89 | \$45.86 |
| Lawyers | 23-1011 | 40 | \$31.42 | \$48.20 | \$41.83 | \$56.60 |
| Paralegals and Legal Assistants | 23-2011 | 30 | \$19.47 | \$25.36 | \$23.87 | \$28.31 |
| Educational Instruction and Library Occupations | 25-0000 | 1,240 | \$16.05 | \$24.79 | \$23.73 | \$29.17 |
| Elementary School Teachers, Except Special Education | 25-2021 | 250 | \$46,121 | \$62,304 | \$62,277 | \$70,396 |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 130 | \$45,052 | \$62,095 | \$63,174 | \$70,617 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 140 | \$45,443 | \$57,542 | \$52,524 | \$63,591 |

[^17]| CONWAY - WOLFEBORO AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 60 | \$46,517 | \$64,819 | \$63,570 | \$73,970 |
| Self-Enrichment Teachers | 25-3021 | 30 | \$16.08 | \$28.10 | \$23.70 | \$34.0 |
| Substitute Teachers, Short-Term | 25-3031 | 70 | \$13.25 | \$17.21 | \$15.46 | \$19.19 |
| Librarians and Media Collections Specialists | 25-4022 | 50 | \$17.39 | \$24.02 | \$22.98 | \$27.34 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 310 | \$29,169 | \$37,313 | \$37,754 | \$41,385 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 180 | \$15.21 | \$29.42 | \$20.85 | \$36.52 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 30 | \$15.23 | \$17.47 | \$15.65 | \$18.59 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 980 | \$22.90 | \$44.89 | \$39.04 | \$55.88 |
| Pharmacists | 29-1051 | 30 | \$58.80 | \$68.84 | \$67.87 | \$73.85 |
| Physical Therapists | 29-1123 | 60 | \$34.95 | \$43.19 | \$43.30 | \$47.31 |
| Registered Nurses | 29-1141 | 340 | \$30.56 | \$38.88 | \$40.51 | \$43.05 |
| Radiologic Technologists and Technicians | 29-2034 | 30 | \$29.25 | \$34.68 | \$32.46 | \$37.39 |
| Emergency Medical Technicians | 29-2042 | 50 | \$14.98 | \$18.33 | \$17.79 | \$20.00 |
| Pharmacy Technicians | 29-2052 | 50 | \$15.94 | \$20.11 | \$19.74 | \$22.20 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 40 | \$25.66 | \$30.18 | \$30.11 | \$32.42 |
| Medical Records Specialists | 29-2072 | 30 | \$16.41 | \$20.01 | \$18.16 | \$21.80 |
| Healthcare Support Occupations | 31-0000 | 650 | \$14.88 | \$18.86 | \$18.70 | \$20.86 |
| Home Health and Personal Care Aides | 31-1120 | 240 | \$14.46 | \$15.82 | \$15.38 | \$16.51 |
| Nursing Assistants | 31-1131 | 210 | \$16.98 | \$19.46 | \$19.21 | \$20.70 |
| Dental Assistants | 31-9091 | 30 | \$20.67 | \$24.74 | \$25.70 | \$26.77 |
| Medical Assistants | 31-9092 | 80 | \$18.82 | \$21.25 | \$21.50 | \$22.46 |
| Protective Service Occupations | 33-0000 | 350 | \$15.89 | \$24.28 | \$23.72 | \$28.48 |
| Firefighters | 33-2011 | 80 | \$15.12 | \$20.25 | \$20.26 | \$22.81 |
| Police and Sheriff's Patrol Officers | 33-3051 | 100 | \$23.02 | \$28.84 | \$29.38 | \$31.75 |
| Security Guards | 33-9032 | 50 | \$11.92 | \$16.21 | \$15.33 | \$18.34 |
| Food Preparation and Serving Related Occupations | 35-0000 | 2,410 | \$10.92 | \$16.43 | \$14.97 | \$19.18 |
| Chefs and Head Cooks | 35-1011 | 60 | \$21.93 | \$30.98 | \$29.23 | \$35.51 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 180 | \$15.56 | \$22.30 | \$22.05 | \$25.66 |
| Cooks, Fast Food | 35-2011 | 70 | \$12.49 | \$14.82 | \$14.85 | \$16.00 |
| Cooks, Institution and Cafeteria | 35-2012 | 70 | \$15.30 | \$19.78 | \$18.09 | \$22.01 |
| Cooks, Restaurant | 35-2014 | 350 | \$14.84 | \$17.92 | \$18.41 | \$19.46 |
| Food Preparation Workers | 35-2021 | 120 | \$12.48 | \$16.05 | \$14.54 | \$17.84 |
| Bartenders | 35-3011 | 140 | \$10.21 | \$18.59 | \$15.55 | \$22.77 |
| Fast Food and Counter Workers | 35-3023 | 490 | \$10.98 | \$13.60 | \$14.13 | \$14.91 |
| Waiters and Waitresses | 35-3031 | 430 | \$9.20 | \$16.55 | \$14.26 | \$20.21 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 90 | \$8.44 | \$11.93 | \$11.19 | \$13.67 |
| Dishwashers | 35-9021 | 150 | \$10.77 | \$13.06 | \$11.79 | \$14.20 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 120 | \$11.04 | \$13.78 | \$13.61 | \$15.15 |
|  |  |  |  |  |  |  |

[^18]| CONWAY - WOLFEBORO AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 940 | \$14.10 | \$18.66 | \$17.75 | \$20.94 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 50 | \$20.33 | \$26.49 | \$27.12 | \$29.57 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 40 | \$19.92 | \$29.43 | \$24.50 | \$34.18 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 220 | \$13.30 | \$17.40 | \$17.72 | \$19.46 |
| Maids and Housekeeping Cleaners | 37-2012 | 290 | \$14.29 | \$16.21 | \$15.73 | \$17.18 |
| Landscaping and Groundskeeping Workers | 37-3011 | 340 | \$14.19 | \$18.88 | \$18.92 | \$21.23 |
| Personal Care and Service Occupations | 39-0000 | 340 | \$11.25 | \$17.42 | \$15.49 | \$20.51 |
| Animal Caretakers | 39-2021 | 50 | \$12.76 | \$16.38 | \$15.85 | \$18.19 |
| Amusement and Recreation Attendants | 39-3091 | 60 | \$9.70 | \$13.09 | \$13.34 | \$14.78 |
| Recreation Workers | 39-9032 | 80 | \$11.73 | \$18.04 | \$17.84 | \$21.19 |
| Sales and Related Occupations | 41-0000 | 2,030 | \$12.09 | \$19.57 | \$15.40 | \$23.30 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 270 | \$18.15 | \$24.97 | \$23.07 | \$28.36 |
| Cashiers | 41-2011 | 630 | \$11.20 | \$13.61 | \$13.71 | \$14.80 |
| Counter and Rental Clerks | 41-2021 | 50 | \$14.49 | \$20.31 | \$18.94 | \$23.23 |
| Parts Salespersons | 41-2022 | 40 | \$13.16 | \$18.08 | \$18.26 | \$20.55 |
| Retail Salespersons | 41-2031 | 720 | \$11.90 | \$16.61 | \$15.09 | \$18.96 |
| Insurance Sales Agents | 41-3021 | 40 | \$23.60 | \$31.73 | \$29.89 | \$35.80 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 70 | \$19.79 | \$36.31 | \$33.07 | \$44.58 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 110 | \$17.55 | \$31.70 | \$28.35 | \$38.77 |
|  |  |  |  |  |  |  |
| Office and Administrative Support Occupations | 43-0000 | 2,300 | \$14.75 | \$21.00 | \$19.64 | \$24.13 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 170 | \$20.33 | \$28.59 | \$26.21 | \$32.72 |
| Billing and Posting Clerks | 43-3021 | 30 | \$17.28 | \$21.65 | \$22.45 | \$23.83 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 250 | \$14.81 | \$21.16 | \$20.63 | \$24.33 |
| Tellers | 43-3071 | 40 | \$15.61 | \$17.59 | \$17.48 | \$18.58 |
| Court, Municipal, and License Clerks | 43-4031 | 30 | \$15.07 | \$21.98 | \$22.11 | \$25.44 |
| Customer Service Representatives | 43-4051 | 240 | \$13.71 | \$18.52 | \$16.43 | \$20.92 |
| Hotel, Motel, and Resort Desk Clerks | 43-4081 | 120 | \$14.07 | \$15.89 | \$15.41 | \$16.79 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 30 | \$17.92 | \$20.74 | \$19.60 | \$22.15 |
| Library Assistants, Clerical | 43-4121 | 50 | \$12.33 | \$16.06 | \$17.44 | \$17.92 |
| Receptionists and Information Clerks | 43-4171 | 90 | \$13.54 | \$17.49 | \$17.69 | \$19.47 |
| Public Safety Telecommunicators | 43-5031 | 40 | \$18.18 | \$23.50 | \$22.44 | \$26.17 |
| Postal Service Clerks | 43-5051 | 40 | \$24.78 | \$29.59 | \$29.45 | \$32.00 |
| Postal Service Mail Carriers | 43-5052 | 30 | \$19.89 | \$26.48 | \$23.71 | \$29.78 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 90 | \$14.60 | \$18.99 | \$18.46 | \$21.17 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 30 | \$23.14 | \$30.30 | \$29.22 | \$33.88 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 100 | \$17.85 | \$20.43 | \$20.25 | \$21.71 |

[^19]| CONWAY - WOLFEBORO AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \\ \hline \hline \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 270 | \$14.55 | \$19.98 | \$19.83 | \$22.70 |
| Office Clerks, General | 43-9061 | 410 | \$15.26 | \$21.40 | \$19.99 | \$24.46 |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 60 | \$13.30 | \$18.76 | \$17.28 | \$21.50 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 45-2092 | 30 | \$13.47 | \$16.24 | \$15.71 | \$17.62 |
| Construction and Extraction Occupations | 47-0000 | 760 | \$18.99 | \$25.85 | \$24.34 | \$29.27 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 70 | \$28.03 | \$36.83 | \$34.98 | \$41.23 |
| Carpenters | 47-2031 | 150 | \$20.66 | \$25.46 | \$24.28 | \$27.86 |
| Construction Laborers | 47-2061 | 110 | \$16.85 | \$20.49 | \$20.04 | \$22.31 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 110 | \$21.14 | \$26.36 | \$25.78 | \$28.97 |
| Electricians | 47-2111 | 60 | \$19.81 | \$27.62 | \$24.89 | \$31.54 |
| Painters, Construction and Maintenance | 47-2141 | 30 | \$15.73 | \$21.40 | \$23.44 | \$24.25 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 40 | \$20.36 | \$27.59 | \$25.67 | \$31.21 |
| Highway Maintenance Workers | 47-4051 | 50 | \$20.62 | \$23.95 | \$22.90 | \$25.62 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 750 | \$16.64 | \$24.97 | \$23.26 | \$29.14 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 70 | \$22.40 | \$33.50 | \$31.39 | \$39.05 |
| Automotive Service Technicians and Mechanics | 49-3023 | 70 | \$15.99 | \$23.84 | \$24.14 | \$27.77 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 40 | \$24.10 | \$30.65 | \$31.74 | \$33.92 |
| Maintenance and Repair Workers, General | 49-9071 | 300 | \$15.65 | \$21.03 | \$19.78 | \$23.72 |
| Production Occupations | 51-0000 | 690 | \$15.20 | \$21.05 | \$18.77 | \$23.99 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 40 | \$21.00 | \$32.42 | \$31.23 | \$38.13 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 40 | \$15.28 | \$19.10 | \$16.29 | \$21.02 |
| Bakers | 51-3011 | 50 | \$13.23 | \$16.62 | \$15.52 | \$18.32 |
| Machinists | 51-4041 | 40 | \$18.06 | \$23.31 | \$22.59 | \$25.94 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 30 | \$13.49 | \$16.27 | \$16.17 | \$17.66 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 30 | \$14.67 | \$21.54 | \$19.57 | \$24.99 |
| Transportation and Material Moving Occupations | 53-0000 | 1,160 | \$13.32 | \$19.02 | \$18.05 | \$21.88 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 60 | \$18.50 | \$27.27 | \$25.75 | \$31.66 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 230 | \$19.71 | \$24.27 | \$24.86 | \$26.54 |
| Light Truck Drivers | 53-3033 | 100 | \$11.28 | \$15.52 | \$14.69 | \$17.65 |
| Bus Drivers, School | 53-3051 | 70 | \$18.31 | \$21.18 | \$19.24 | \$22.61 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 30 | \$10.50 | \$14.56 | \$15.30 | \$16.60 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 130 | \$14.18 | \$17.92 | \$17.90 | \$19.79 |
| Packers and Packagers, Hand | 53-7064 | 40 | \$9.74 | \$13.33 | \$12.21 | \$15.11 |
| Stockers and Order Fillers | 53-7065 | 320 | \$13.59 | \$15.94 | \$15.61 | \$17.11 |
| Refuse and Recyclable Material Collectors | 53-7081 | 30 | \$16.46 | \$20.16 | \$20.17 | \$22.00 |

[^20]|  | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DOVER - DURHAM AREA <br> Occupational Employment \& Wages |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 47,530 | \$14.74 | \$30.02 | \$23.31 | \$37.66 |
| Management Occupations | 11-0000 | 2,870 | \$30.84 | \$60.93 | \$51.46 | \$75.97 |
| General and Operations Managers | 11-1021 | 950 | \$27.51 | \$60.81 | \$45.28 | \$77.46 |
| Marketing Managers | 11-2021 | 70 | \$39.85 | \$66.60 | \$62.70 | \$79.97 |
| Sales Managers | 11-2022 | 110 | \$35.17 | \$66.12 | \$62.17 | \$81.59 |
| Fundraising Managers | 11-2033 | 30 | \$41.71 | \$60.25 | \$53.11 | \$69.53 |
| Administrative Services Managers | 11-3012 | 60 | \$35.86 | \$53.13 | \$50.07 | \$61.76 |
| Facilities Managers | 11-3013 | 50 | \$32.64 | \$45.38 | \$41.91 | \$51.75 |
| Computer and Information Systems Managers | 11-3021 | 320 | \$56.71 | \$79.21 | \$81.13 | \$90.46 |
| Financial Managers | 11-3031 | 240 | \$41.57 | \$68.84 | \$63.71 | \$82.47 |
| Industrial Production Managers | 11-3051 | 70 | \$36.74 | \$51.34 | \$50.12 | \$58.64 |
| Human Resources Managers | 11-3121 | 50 | \$42,36 | \$67.25 | \$58.40 | \$79.70 |
| Construction Managers | 11-9021 | 50 | \$36.18 | \$51.48 | \$48.08 | \$59.14 |
| Education and Childcare Administrators, Preschool and Daycare | 11-9031 | 50 | \$17.53 | \$26.38 | \$22.83 | \$30.79 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 110 | \$75,764 | \$97,082 | \$100,792 | \$107,741 |
| Architectural and Engineering Managers | 11-9041 | 60 | \$47.52 | \$65.04 | \$60.91 | \$73.81 |
| Food Service Managers | 11-9051 | 90 | \$23.23 | \$33.63 | \$29.77 | \$38.83 |
| Medical and Health Services Managers | 11-9111 | 140 | \$40.32 | \$71.30 | \$60.85 | \$86.80 |
| Natural Sciences Managers | 11-9121 | 30 | \$52.49 | \$69.45 | \$63.05 | \$77.93 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 60 | \$13.21 | \$33.28 | \$30.10 | \$43.31 |
| Social and Community Service Managers | 11-9151 | 50 | \$22.47 | \$34.01 | \$31.54 | \$39.78 |
| Managers, All Other | 11-9199 | 60 | \$40.52 | \$64.38 | \$64.88 | \$76.32 |
| Business and Financial Operations Occupations | 13-0000 | 2,540 | \$24.05 | \$40.74 | \$37.43 | \$49.08 |
| Buyers and Purchasing Agents | 13-1020 | 150 | \$22.37 | \$33.33 | \$30.63 | \$38.80 |
| Claims Adjusters, Examiners, and Investigators | 13-1031 | 70 | \$24.13 | \$37.78 | \$30.86 | \$44.59 |
| Compliance Officers | 13-1041 | 60 | \$24.16 | \$36.55 | \$38.66 | \$42.73 |
| Cost Estimators | 13-1051 | 50 | \$24.37 | \$35.18 | \$31.94 | \$40.59 |
| Human Resources Specialists | 13-1071 | 230 | \$22.15 | \$38.90 | \$34.59 | \$47.27 |
| Logisticians | 13-1081 | 30 | \$26.57 | \$36.56 | \$38.87 | \$41.55 |
| Project Management Specialists | 13-1082 | 300 | \$28.87 | \$45.08 | \$39.96 | \$53.19 |
| Management Analysts | 13-1111 | 210 | \$36.36 | \$59.22 | \$51.41 | \$70.65 |
| Meeting, Convention, and Event Planners | 13-1121 | 30 | \$19.29 | \$26.29 | \$24.38 | \$29.79 |
| Fundraisers | 13-1131 | 50 | \$28.25 | \$36.08 | \$34.81 | \$39.99 |
| Compensation, Benefits, and Job Analysis Specialists | 13-1141 | 30 | \$30.61 | \$38.11 | \$33.52 | \$41.85 |
| Training and Development Specialists | 13-1151 | 150 | \$15.00 | \$29.90 | \$26.08 | \$37.36 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 170 | \$18.81 | \$32.12 | \$29.13 | \$38.78 |
| Business Operations Specialists, All Other | 13-1199 | 200 | \$28.77 | \$51.98 | \$51.72 | \$63.58 |
| Accountants and Auditors | 13-2011 | 450 | \$27.23 | \$38.11 | \$35.83 | \$43.55 |
| Financial and Investment Analysts | 13-2051 | 80 | \$31.35 | \$42.18 | \$41.13 | \$47.59 |
| Personal Financial Advisors | 13-2052 | 60 | \$25.43 | \$47.85 | \$40.42 | \$59.08 |
| Insurance Underwriters | 13-2053 | 40 | \$29.89 | \$50.93 | \$50.33 | \$61.44 |

[^21] May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| DOVER - DURHAM AREA | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Loan Officers | 13-2072 | 70 | \$23.63 | \$38.68 | \$30.65 | \$46.21 |
| Tax Preparers | 13-2082 | 30 | \$17.00 | \$32.63 | \$36.16 | \$40.45 |
| Computer and Mathematical Occupations | 15-0000 | 2,090 | \$33.52 | \$54.21 | \$53.62 | \$64.56 |
| Computer Systems Analysts | 15-1211 | 320 | \$41.36 | \$60.94 | \$61.70 | \$70.73 |
| Computer User Support Specialists | 15-1232 | 290 | \$23.51 | \$33.13 | \$33.80 | \$37.94 |
| Computer Network Architects | 15-1241 | 70 | \$47.14 | \$67.44 | \$66.77 | \$77.60 |
| Network and Computer Systems Administrators | 15-1244 | 230 | \$36.93 | \$48.38 | \$50.28 | \$54.11 |
| Software Developers | 15-1252 | 730 | \$41.32 | \$59.66 | \$61.86 | \$68.83 |
| Software Quality Assurance Analysts and Testers | 15-1253 | 30 | \$29.01 | \$46.59 | \$43.28 | \$55.37 |
| Operations Research Analysts | 15-2031 | 60 | \$36.85 | \$52.14 | \$53.62 | \$59.77 |
| Data Scientists | 15-2051 | 50 | \$24.61 | \$41.61 | \$36.39 | \$50.10 |
| Architecture and Engineering Occupations | 17-0000 | 580 | \$26.88 | \$40.78 | \$39.64 | \$47.73 |
| Civil Engineers | 17-2051 | 60 | \$33.01 | \$47.68 | \$41.74 | \$55.01 |
| Electrical Engineers | 17-2071 | 40 | \$38.11 | \$51.33 | \$47.66 | \$57.95 |
| Industrial Engineers | 17-2112 | 90 | \$33.70 | \$43.51 | \$40.49 | \$48.41 |
| Mechanical Engineers | 17-2141 | 120 | \$34.09 | \$44.24 | \$40.97 | \$49.30 |
| Engineers, All Other | 17-2199 | 50 | \$30.31 | \$46.24 | \$38.48 | \$54.19 |
| Industrial Engineering Technologists and Technicians | 17-3026 | 30 | \$22.52 | \$28.40 | \$26.15 | \$31.34 |
| Mechanical Engineering Technologists and Technicians | 17-3027 | 30 | \$23.67 | \$31.40 | \$25.22 | \$35.27 |
| Life, Physical, and Social Science Occupations | 19-0000 | 420 | \$21.99 | \$36.55 | \$32.27 | \$43.84 |
| Urban and Regional Planners | 19-3051 | 30 | \$26.99 | \$35.19 | \$31.17 | \$39.29 |
| Biological Technicians | 19-4021 | 40 | \$19.14 | \$25.65 | \$24.71 | \$28.92 |
| Life, Physical, and Social Science Technicians, All Other | 19-4099 | 60 | \$15.33 | \$24.95 | \$24.09 | \$29.76 |
| Community and Social Service Occupations | 21-0000 | 600 | \$17.85 | \$26.52 | \$24.61 | \$30.86 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 160 | \$22.42 | \$29.46 | \$29.80 | \$32.99 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 120 | \$19.19 | \$26.76 | \$25.73 | \$30.53 |
| Child, Family, and School Social Workers | 21-1021 | 50 | \$19.20 | \$27.22 | \$25.87 | \$31.24 |
| Healthcare Social Workers | 21-1022 | 40 | \$28.73 | \$37.12 | \$34.97 | \$41.33 |
| Social and Human Service Assistants | 21-1093 | 120 | \$14.87 | \$17.74 | \$17.89 | \$19.18 |
| Community and Social Service Specialists, All Other | 21-1099 | 40 | \$18.29 | \$23.31 | \$22.13 | \$25.83 |
| Legal Occupations | 23-0000 | 140 | \$25.10 | \$45.94 | \$38.48 | \$56.35 |
| Lawyers | 23-1011 | 80 | \$34.68 | \$58.53 | \$47.11 | \$70.46 |
| Paralegals and Legal Assistants | 23-2011 | 50 | \$22.36 | \$29.53 | \$28.91 | \$33.10 |
| Educational Instruction and Library Occupations | 25-0000 | 4,240 | \$17.20 | \$31.17 | \$28.77 | \$38.16 |
| Preschool Teachers, Except Special Education | 25-2011 | 270 | \$14.56 | \$77.18 | \$15.60 | \$18.49 |
| Kindergarten Teachers, Except Special Education | 25-2012 | 50 | \$42,210 | \$57,107 | \$52,66 | \$64,556 |
| Elementary School Teachers, Except Special Education | 25-2021 | 440 | \$46,166 | \$63,135 | \$65,331 | \$71,619 |

[^22]| DOVER - DURHAM AREA | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 290 | \$49,755 | \$69,351 | \$66,623 | \$79,148 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 390 | \$48,286 | \$69,035 | \$67,080 | \$79,408 |
| Career/Technical Education Teachers, Secondary School | 25-2032 | 40 | \$56,731 | \$68,236 | \$67,035 | \$73,989 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 100 | \$45,290 | \$63,703 | \$64,988 | \$72,910 |
| Special Education Teachers, Middle School | 25-2057 | 60 | \$46,866 | \$63,097 | \$61,217 | \$71,214 |
| Special Education Teachers, Secondary School | 25-2058 | 60 | \$44,156 | \$59,155 | \$56,434 | \$66,655 |
| Self-Enrichment Teachers | 25-3021 | 90 | \$17.39 | \$27.73 | \$24.00 | \$32.90 |
| Substitute Teachers, Short-Term | 25-3031 | 60 | \$13.90 | \$20.21 | \$15.34 | \$23.37 |
| Tutors | 25-3041 | 50 | \$13.92 | \$20.53 | \$22.84 | \$23.83 |
| Teachers and Instructors, All Other | 25-3099 | 30 | \$37,174 | \$59,567 | \$65,395 | \$70,763 |
| Librarians and Media Collections Specialists | 25-4022 | 90 | \$22.97 | \$33.66 | \$31.78 | \$39.01 |
| Library Technicians | 25-4031 | 50 | \$16.38 | \$20.85 | \$19.42 | \$23.08 |
| Instructional Coordinators | 25-9031 | 90 | \$25.13 | \$32.13 | \$30.51 | \$35.62 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 700 | \$26,148 | \$35,678 | \$36,904 | \$40,443 |
| Educational Instruction and Library Workers, All Other | 25-9099 | 30 | \$26.06 | \$32.83 | \$30.79 | \$36.22 |
|  |  |  |  |  |  |  |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 510 | \$17.07 | \$28.97 | \$25.51 | \$34.91 |
| Graphic Designers | 27-1024 | 40 | \$21.47 | \$29.59 | \$25.71 | \$33.64 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 60 | \$15.19 | \$18.97 | \$17.93 | \$20.87 |
| Coaches and Scouts | 27-2022 | 70 | \$42,417 | \$75,122 | \$66,804 | \$91,476 |
| Public Relations Specialists | 27-3031 | 100 | \$24.68 | \$34.97 | \$31.98 | \$40.12 |
| Interpreters and Translators | 27-3091 | 40 | \$21.39 | \$24.00 | \$22.50 | \$25.31 |
|  |  |  |  |  |  |  |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 3,570 | \$25.29 | \$53.40 | \$39.47 | \$67.44 |
| Dentists, General | 29-1021 | 50 | \$38.70 | \$109.34 | \$109.22 | \$144.66 |
| Dietitians and Nutritionists | 29-1031 | 30 | \$28.60 | \$32.64 | \$30.98 | \$34.67 |
| Pharmacists | 29-1051 | 100 | \$48.40 | \$63.56 | \$65.24 | \$71.14 |
| Physician Assistants | 29-1071 | 120 | \$55.23 | \$68.50 | \$69.02 | \$75.15 |
| Occupational Therapists | 29-1122 | 80 | \$31.43 | \$40.75 | \$39.57 | \$45.41 |
| Physical Therapists | 29-1123 | 150 | \$34.60 | \$43.48 | \$41.11 | \$47.91 |
| Speech-Language Pathologists | 29-1127 | 70 | \$26.59 | \$37.93 | \$37.49 | \$43.60 |
| Veterinarians | 29-1131 | 60 | \$38.74 | \$63.73 | \$63.16 | \$76.23 |
| Registered Nurses | 29-1141 | 1,130 | \$32.45 | \$41.52 | \$39.20 | \$46.05 |
| Nurse Practitioners | 29-177 | 140 | \$47.08 | \$61.65 | \$65.25 | \$68.93 |
| Emergency Medicine Physicians | 29-1214 | 40 | \# | \$156.78 | \# | \# |
| Family Medicine Physicians | 29-1215 | 50 | \$93.96 | \$119.17 | \$113.01 | \# |
| Physicians, All Other | 29-1229 | 90 | \$37.65 | \$135.50 | \$118.52 | \$184.41 |
| Dental Hygienists | 29-1292 | 90 | \$38.58 | \$41.22 | \$40.62 | \$42.54 |
| Clinical Laboratory Technologists and Technicians | 29-2010 | 50 | \$27.81 | \$34.77 | \$33.56 | \$38.25 |
| Radiologic Technologists and Technicians | 29-2034 | 120 | \$29.00 | \$34.79 | \$32.52 | \$37.69 |
| Emergency Medical Technicians | 29-2042 | 80 | \$15.05 | \$18.27 | \$15.99 | \$19.88 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| DOVER - DURHAM AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Pharmacy Technicians | 29-2052 | 160 | \$14.99 | \$19.41 | \$19.28 | \$21.61 |
| Surgical Technologists | 29-2055 | 40 | \$28.99 | \$33.17 | \$31.17 | \$35.25 |
| Veterinary Technologists and Technicians | 29-2056 | 110 | \$17.70 | \$21.46 | \$20.21 | \$23.33 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 130 | \$26.59 | \$30.82 | \$30.40 | \$32.94 |
| Medical Records Specialists | 29-2072 | 50 | \$15.09 | \$19.89 | \$18.61 | \$22.30 |
| Opticians, Dispensing | 29-2081 | 30 | \$17.23 | \$23.69 | \$20.44 | \$26.92 |
| Health Technologists and Technicians, All Other | 29-2099 | 30 | \$20.32 | \$26.58 | \$24.03 | \$29.70 |
| Surgical Assistants | 29-9093 | 30 | \$23.11 | \$29.19 | \$32.36 | \$32.23 |
|  |  |  |  |  |  |  |
| Healthcare Support Occupations | 31-0000 | 1,750 | \$14.80 | \$19.16 | \$18.85 | \$21.34 |
| Home Health and Personal Care Aides | 31-1120 | 480 | \$13.63 | \$15.85 | \$15.27 | \$16.97 |
| Nursing Assistants | 31-1131 | 610 | \$16.49 | \$19.16 | \$18.85 | \$20.49 |
| Physical Therapist Assistants | 31-2021 | 30 | \$25.47 | \$30.98 | \$32.85 | \$33.75 |
| Dental Assistants | 31-9091 | 90 | \$19.48 | \$23.27 | \$23.18 | \$25.16 |
| Medical Assistants | 31-9092 | 290 | \$17.98 | \$21.21 | \$20.73 | \$22.81 |
| Medical Equipment Preparers | 31-9093 | 30 | \$21.26 | \$25.94 | \$23.64 | \$28.29 |
| Veterinary Assistants and Laboratory Animal Caretakers | 31-9096 | 50 | \$13.66 | \$16.07 | \$16.12 | \$17.29 |
| Healthcare Support Workers, All Other | 31-9099 | 60 | \$12.56 | \$17.32 | \$16.51 | \$19.71 |
|  |  |  |  |  |  |  |
| Protective Service Occupations | 33-0000 | 920 | \$17.53 | \$27.64 | \$26.77 | \$32.70 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 60 | \$35.98 | \$43.49 | \$41.65 | \$47.25 |
| First-Line Supervisors of Firefighting and Prevention Workers | 33-1021 | 40 | \$32.97 | \$39.17 | \$38.30 | \$42.27 |
| Firefighters | 33-2011 | 270 | \$18.99 | \$25.96 | \$25.63 | \$29.45 |
| Detectives and Criminal Investigators | 33-3021 | 30 | \$29.33 | \$34.37 | \$32.87 | \$36.90 |
| Police and Sheriff's Patrol Officers | 33-3051 | 280 | \$24.82 | \$30.36 | \$30.00 | \$33.12 |
| Security Guards | 33-9032 | 130 | \$11.51 | \$17.17 | \$16.53 | \$20.00 |
|  |  |  |  |  |  |  |
| Food Preparation and Serving Related Occupations | 35-0000 | 4,380 | \$11.03 | \$16.14 | \$15.02 | \$18.69 |
| Chefs and Head Cooks | 35-1011 | 90 | \$16.56 | \$27.78 | \$26.51 | \$33.39 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 390 | \$16.16 | \$21.84 | \$21.13 | \$24.68 |
| Cooks, Fast Food | 35-2011 | 100 | \$13.97 | \$16.04 | \$15.66 | \$17.09 |
| Cooks, Institution and Cafeteria | 35-2012 | 180 | \$14.80 | \$18.61 | \$18.22 | \$20.52 |
| Cooks, Restaurant | 35-2014 | 460 | \$14.70 | \$17.82 | \$17.92 | \$19.38 |
| Cooks, Short Order | 35-2015 | 280 | \$12.52 | \$15.09 | \$14.74 | \$16.37 |
| Food Preparation Workers | 35-2021 | 190 | \$12.57 | \$15.91 | \$15.65 | \$17.57 |
| Bartenders | 35-3011 | 210 | \$8.88 | \$16.76 | \$11.05 | \$20.70 |
| Fast Food and Counter Workers | 35-3023 | 1,240 | \$10.96 | \$13.48 | \$13.69 | \$14.74 |
| Waiters and Waitresses | 35-3031 | 630 | \$9.92 | \$17.37 | \$14.76 | \$21.09 |
| Food Servers, Nonrestaurant | 35-3041 | 140 | \$12.17 | \$14.96 | \$15.52 | \$16.37 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 120 | \$8.14 | \$11.11 | \$10.78 | \$12.60 |
| Dishwashers | 35-9021 | 130 | \$10.80 | \$13.55 | \$13.51 | \$14.92 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 210 | \$10.92 | \$13.53 | \$13.70 | \$14.84 |
|  |  |  |  |  |  |  |

[^23]| DOVER - DURHAM AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 1,370 | \$14.50 | \$19.31 | \$18.71 | \$21.70 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 90 | \$19.18 | \$27.52 | \$26.16 | \$31.68 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 40 | \$19.76 | \$28.51 | \$24.19 | \$32.88 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 690 | \$14.29 | \$17.77 | \$18.24 | \$19.52 |
| Maids and Housekeeping Cleaners | 37-2012 | 130 | \$14.30 | \$15.68 | \$15.29 | \$16.38 |
| Landscaping and Groundskeeping Workers | 37-3011 | 360 | \$14.85 | \$19.40 | \$18.85 | \$21.68 |
|  |  |  |  |  |  |  |
| Personal Care and Service Occupations | 39-0000 | 1,110 | \$11.51 | \$17.54 | \$16.11 | \$20.55 |
| First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services | 39-1014 | 30 | \$19.35 | \$25.91 | \$25.40 | \$29.20 |
| First-Line Supervisors of Personal Service Workers | 39-1022 | 40 | \$16.83 | \$22.67 | \$21.14 | \$25.57 |
| Animal Caretakers | 39-2021 | 190 | \$11.71 | \$16.10 | \$14.54 | \$18.29 |
| Amusement and Recreation Attendants | 39-3091 | 90 | \$8.96 | \$12.29 | \$11.17 | \$13.96 |
| Hairdressers, Hairstylists, and Cosmetologists | 39-5012 | 150 | \$11.88 | \$19.39 | \$22.02 | \$23.15 |
| Childcare Workers | 39-9011 | 150 | \$10.59 | \$14.30 | \$14.79 | \$16.16 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 130 | \$15.23 | \$21.04 | \$22.04 | \$23.94 |
| Recreation Workers | 39-9032 | 140 | \$11.53 | \$16.40 | \$15.40 | \$18.83 |
| Residential Advisors | 39-9041 | 60 | \$15.05 | \$19.66 | \$21.33 | \$21.98 |
|  |  |  |  |  |  |  |
| Sales and Related Occupations | 41-0000 | 4,400 | \$12.56 | \$21.92 | \$16.46 | \$26.61 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 520 | \$17.26 | \$25.99 | \$23.29 | \$30.36 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 100 | \$26.15 | \$44.80 | \$43.50 | \$54.12 |
| Cashiers | 41-2011 | 1,430 | \$11.81 | \$13.81 | \$13.57 | \$14.81 |
| Counter and Rental Clerks | 41-2021 | 140 | \$14.56 | \$23.11 | \$19.66 | \$27.39 |
| Parts Salespersons | 41-2022 | 90 | \$13.39 | \$18.14 | \$16.19 | \$20.51 |
| Retail Salespersons | 41-2031 | 1,230 | \$12.33 | \$17.75 | \$15.54 | \$20.47 |
| Insurance Sales Agents | 41-3021 | 60 | \$25.09 | \$35.85 | \$30.57 | \$41.24 |
| Securities, Commodities, and Financial Services Sales Agents | 41-3031 | 30 | \$24.65 | \$38.96 | \$29.93 | \$46.12 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 290 | \$20.26 | \$35.70 | \$29.63 | \$43.40 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 80 | \$22.95 | \$38.23 | \$37.32 | \$45.87 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 320 | \$20.23 | \$37.82 | \$31.03 | \$46.63 |
|  |  |  |  |  |  |  |
| Office and Administrative Support Occupations | 43-0000 | 6,150 | \$15.83 | \$22.53 | \$21.03 | \$25.87 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 430 | \$20.90 | \$32.46 | \$29.78 | \$38.25 |
| Bill and Account Collectors | 43-3011 | 50 | \$14.25 | \$21.28 | \$20.63 | \$24.80 |
| Billing and Posting Clerks | 43-3021 | 180 | \$19.10 | \$26.53 | \$24.69 | \$30.25 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 450 | \$16.74 | \$22.93 | \$22.46 | \$26.03 |
| Payroll and Timekeeping Clerks | 43-3051 | 30 | \$18.62 | \$27.21 | \$25.67 | \$31.50 |
| Tellers | 43-3071 | 110 | \$15.86 | \$17.85 | \$17.88 | \$18.84 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| DOVER - DURHAM AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Court, Municipal, and License Clerks | 43-4031 | 40 | \$16.47 | \$23.11 | \$24.28 | \$26.43 |
| Customer Service Representatives | 43-4051 | 700 | \$14.27 | \$19.94 | \$18.13 | \$22.77 |
| Eligibility Interviewers, Government Programs | 43-4061 | 30 | \$18.33 | \$22.77 | \$23.35 | \$25.00 |
| Hotel, Motel, and Resort Desk Clerks | 43-4081 | 50 | \$13.43 | \$15.42 | \$15.05 | \$16.41 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 100 | \$13.73 | \$18.81 | \$18.66 | \$21.34 |
| Library Assistants, Clerical | 43-4121 | 60 | \$11.49 | \$15.36 | \$15.59 | \$17.30 |
| Loan Interviewers and Clerks | 43-4131 | 50 | \$18.60 | \$22.83 | \$23.39 | \$24.95 |
| New Accounts Clerks | 43-4141 | 50 | \$18.06 | \$22.00 | \$19.98 | \$23.98 |
| Order Clerks | 43-4151 | 30 | \$17.16 | \$20.66 | \$20.31 | \$22.41 |
| Human Resources Assistants, Except Payroll and Timekeeping | 43-4161 | 40 | \$18.13 | \$24.21 | \$24.07 | \$27.26 |
| Receptionists and Information Clerks | 43-4771 | 340 | \$13.79 | \$17.48 | \$17.89 | \$19.33 |
| Public Safety Telecommunicators | 43-5031 | 50 | \$20.62 | \$23.59 | \$23.06 | \$25.07 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 40 | \$17.99 | \$22.67 | \$20.58 | \$25.01 |
| Postal Service Clerks | 43-5051 | 40 | \$23.04 | \$27.93 | \$26.81 | \$30.37 |
| Postal Service Mail Carriers | 43-5052 | 140 | \$20.73 | \$26.98 | \$24.97 | \$30.10 |
| Production, Planning, and Expediting Clerks | 43-5061 | 80 | \$17.61 | \$26.16 | \$24.87 | \$30.42 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 360 | \$15.55 | \$20.39 | \$19.14 | \$22.83 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 110 | \$22.74 | \$30.61 | \$30.46 | \$34.55 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 340 | \$17.57 | \$20.72 | \$19.42 | \$22.29 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 820 | \$16.19 | \$21.33 | \$21.04 | \$23.91 |
| Data Entry Keyers | 43-9021 | 60 | \$15.43 | \$18.57 | \$18.03 | \$20.13 |
| Insurance Claims and Policy Processing Clerks | 43-9041 | 170 | \$21.50 | \$25.86 | \$22.88 | \$28.04 |
| Office Clerks, General | 43-9061 | 920 | \$15.98 | \$22.90 | \$22.17 | \$26.35 |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 80 | \$12.88 | \$19.06 | \$17.08 | \$22.17 |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 45-2093 | 40 | \$11.42 | \$15.55 | \$15.91 | \$17.62 |
|  |  |  |  |  |  |  |
| Construction and Extraction Occupations | 47-0000 | 1,350 | \$18.55 | \$26.14 | \$24.39 | \$29.92 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 140 | \$24.50 | \$34.08 | \$31.78 | \$38.87 |
| Carpenters | 47-2031 | 180 | \$19.96 | \$26.01 | \$24.98 | \$29.03 |
| Construction Laborers | 47-2061 | 190 | \$16.69 | \$21.10 | \$20.18 | \$23.31 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 70 | \$21.57 | \$26.63 | \$25.39 | \$29.16 |
| Electricians | 47-2111 | 310 | \$18.70 | \$27.15 | \$27.04 | \$31.37 |
| Painters, Construction and Maintenance | 47-2141 | 40 | \$16.19 | \$20.67 | \$19.16 | \$22.92 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 80 | \$20.64 | \$28.53 | \$28.98 | \$32.48 |
| Construction and Building Inspectors | 47-4011 | 40 | \$22.99 | \$31.87 | \$29.39 | \$36.30 |
| Highway Maintenance Workers | 47-4051 | 90 | \$18.12 | \$22.72 | \$23.38 | \$25.02 |
|  |  |  |  |  |  |  |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 1,680 | \$18.80 | \$27.84 | \$25.73 | \$32.36 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 200 | \$26.69 | \$38.39 | \$35.22 | \$44.25 |
| Computer, Automated Teller, and Office Machine Repairers | 49-2011 | 50 | \$19.97 | \$25.71 | \$24.00 | \$28.58 |

[^24]| DOVER - DURHAM AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 49-2022 | 50 | \$30.43 | \$38.95 | \$40.97 | \$43.20 |
| Automotive Body and Related Repairers | 49-3021 | 50 | \$18.23 | \$24.61 | \$24.27 | \$27.80 |
| Automotive Service Technicians and Mechanics | 49-3023 | 220 | \$17.79 | \$24.76 | \$24.38 | \$28.25 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 50 | \$23.78 | \$29.68 | \$31.44 | \$32.63 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 170 | \$23.23 | \$29.99 | \$31.00 | \$33.38 |
| Industrial Machinery Mechanics | 49-9041 | 190 | \$22.75 | \$28.18 | \$27.29 | \$30.88 |
| Maintenance and Repair Workers, General | 49-9071 | 360 | \$16.21 | \$23.21 | \$22.45 | \$26.72 |
| Helpers--Installation, Maintenance, and Repair Workers | 49-9098 | 30 | \$14.11 | \$17.21 | \$17.62 | \$18.76 |
| Installation, Maintenance, and Repair Workers, All Other | 49-9099 | 30 | \$16.02 | \$23.58 | \$24.22 | \$27.36 |
|  |  |  |  |  |  |  |
| Production Occupations | 51-0000 | 3,370 | \$16.29 | \$22.98 | \$21.05 | \$26.31 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 240 | \$25.32 | \$35.86 | \$34.08 | \$41.12 |
| Coil Winders, Tapers, and Finishers | 51-2021 | 30 | \$14.38 | \$17.62 | \$1715 | \$19.24 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 160 | \$16.24 | \$19.92 | \$18.69 | \$21.76 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 320 | \$14.36 | \$18.53 | \$17.38 | \$20.62 |
| Bakers | 51-3011 | 40 | \$14.30 | \$17.26 | \$15.82 | \$18.74 |
| Butchers and Meat Cutters | 51-3021 | 30 | \$17.91 | \$22.47 | \$23.95 | \$24.74 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4031 | 90 | \$19.83 | \$22.69 | \$23.19 | \$24.11 |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4033 | 80 | \$18.02 | \$20.59 | \$20.27 | \$21.87 |
| Machinists | 51-4041 | 160 | \$18.69 | \$26.83 | \$25.92 | \$30.89 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4072 | 50 | \$15.18 | \$20.37 | \$17.89 | \$22.95 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 70 | \$18.58 | \$25.27 | \$25.24 | \$28.62 |
| Metal Workers and Plastic Workers, All Other | 51-4199 | 60 | \$18.63 | \$22.29 | \$22.51 | \$24.12 |
| Printing Press Operators | 51-5112 | 90 | \$18.22 | \$25.27 | \$24.73 | \$28.81 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 70 | \$13.41 | \$16.40 | \$15.39 | \$17.89 |
| Textile Bleaching and Dyeing Machine Operators and Tenders | 51-6061 | 50 | \$13.82 | \$17.85 | \$16.40 | \$19.86 |
| Textile Knitting and Weaving Machine Setters, Operators, and Tenders | 51-6063 | 120 | \$17.57 | \$20.47 | \$19.64 | \$21.92 |
| Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders | 51-6064 | 90 | \$16.64 | \$19.61 | \$17.27 | \$21.10 |
| Textile, Apparel, and Furnishings Workers, All Other | 51-6099 | 60 | \$16.84 | \$22.32 | \$23.32 | \$25.06 |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 51-7042 | 30 | \$16.67 | \$19.74 | \$18.65 | \$21.28 |
| Water and Wastewater Treatment Plant and System Operators | 51-8031 | 40 | \$24.22 | \$30.15 | \$32.08 | \$33.11 |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 51-9041 | 90 | \$16.31 | \$20.17 | \$20.49 | \$22.09 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 320 | \$18.23 | \$24.60 | \$23.83 | \$27.78 |
| Packaging and Filling Machine Operators and Tenders | 51-9111 | 30 | \$15.71 | \$19.45 | \$18.37 | \$21.31 |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 51-9124 | 40 | \$18.52 | \$23.26 | \$22.57 | \$25.64 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

DOVER - DURHAM AREA
Occupational Employment \& Wages

| Computer Numerically Controlled Tool Operators | 51-9161 | 400 | \$19.74 | \$24.80 | \$24.62 | \$27.31 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Computer Numerically Controlled Tool Programmers | 51-9162 | 30 | \$28.38 | \$35.46 | \$31.67 | \$39.01 |
| Helpers--Production Workers | 51-9198 | 50 | \$14.57 | \$17.09 | \$16.18 | \$18.34 |
| Production Workers, All Other | 51-9199 | 110 | \$14.63 | \$18.21 | \$17.45 | \$20.00 |
| Transportation and Material Moving Occupations | 53-0000 | 3,420 | \$12.83 | \$19.09 | \$17.05 | \$22.21 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 170 | \$19.39 | \$27.81 | \$25.36 | \$32.03 |
| Driver/Sales Workers | 53-3031 | 170 | \$9.04 | \$16.91 | \$16.33 | \$20.84 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 430 | \$20.46 | \$26.62 | \$25.36 | \$29.71 |
| Light Truck Drivers | 53-3033 | 330 | \$11.87 | \$20.87 | \$17.93 | \$25.37 |
| Bus Drivers, School | 53-3051 | NP | \$18.14 | \$22.81 | \$24.86 | \$25.14 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 40 | \$9.11 | \$16.00 | \$17.37 | \$19.44 |
| Automotive and Watercraft Service Attendants | 53-6031 | 30 | \$11.32 | \$15.53 | \$15.72 | \$17.64 |
| Cleaners of Vehicles and Equipment | 53-7061 | 70 | \$13.25 | \$16.61 | \$16.42 | \$18.29 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 430 | \$14.96 | \$18.53 | \$18.60 | \$20.33 |
| Packers and Packagers, Hand | 53-7064 | 330 | \$12.31 | \$13.59 | \$12.69 | \$14.22 |
| Stockers and Order Fillers | 53-7065 | 1,120 | \$12.78 | \$16.00 | \$16.00 | \$17.61 |
| Refuse and Recyclable Material Collectors | 53-7081 | 40 | \$15.22 | \$18.79 | \$17.36 | \$20.58 |

[^25]| CREATER CONCORD AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage* | Experienced Wage * |
| Total all occupations | 00-0000 | 67,200 | \$14.83 | \$28.46 | \$23.23 | \$35.28 |
| Management Occupations | 11-0000 | 4,430 | \$29.62 | \$55.69 | \$46.53 | \$68.74 |
| Chief Executives | 11-1011 | 80 | \$36.85 | \$80.21 | \$61.34 | \$101.89 |
| General and Operations Managers | 11-1021 | 2,050 | \$29.46 | \$56.73 | \$42.56 | \$70.37 |
| Marketing Managers | 11-2021 | 60 | \$36.06 | \$61.73 | \$55.40 | \$74.57 |
| Sales Managers | 11-2022 | 110 | \$35.75 | \$73.33 | \$66.89 | \$92.11 |
| Public Relations Managers | 11-2032 | 30 | \$41.46 | \$59.09 | \$51.81 | \$67.90 |
| Fundraising Managers | 11-2033 | 30 | \$37.20 | \$58.32 | \$48.69 | \$68.87 |
| Administrative Services Managers | 11-3012 | 70 | \$30.45 | \$53.74 | \$48.71 | \$65.39 |
| Facilities Managers | 11-3013 | 50 | \$28.08 | \$42.72 | \$38.18 | \$50.04 |
| Computer and Information Systems Managers | 11-3021 | 180 | \$44.05 | \$63.30 | \$53.51 | \$72.93 |
| Financial Managers | 11-3031 | 360 | \$34.18 | \$62.10 | \$53.72 | \$76.06 |
| Industrial Production Managers | 11-3051 | 70 | \$38.07 | \$57.14 | \$52.49 | \$66.68 |
| Human Resources Managers | 11-3121 | 70 | \$39.04 | \$58.26 | \$56.59 | \$67.88 |
| Construction Managers | 11-9021 | 90 | \$33.89 | \$51.75 | \$49.21 | \$60.69 |
| Education and Childcare Administrators, Preschool and Daycare | 11-9031 | 40 | \$18.74 | \$24.81 | \$22.18 | \$27.83 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 180 | \$73,499 | \$103,036 | \$101,737 | \$117,805 |
| Education Administrators, Postsecondary | 11-9033 | 60 | \$32.42 | \$53.67 | \$41.36 | \$64.29 |
| Architectural and Engineering Managers | 11-9041 | 60 | \$48.53 | \$68.63 | \$66.45 | \$78.68 |
| Food Service Managers | 11-9051 | 70 | \$26.48 | \$35.63 | \$32.17 | \$40.20 |
| Medical and Health Services Managers | 11-9111 | 230 | \$34.97 | \$61.44 | \$51.49 | \$74.68 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 90 | \$19.90 | \$31.44 | \$28.98 | \$37.21 |
| Social and Community Service Managers | 11-9151 | 150 | \$23.74 | \$32.72 | \$30.58 | \$37.20 |
| Managers, All Other | 11-9199 | 80 | \$31.01 | \$57.82 | \$62.74 | \$71.23 |
|  |  |  |  |  |  |  |
| Business and Financial Operations Occupations | 13-0000 | 4,340 | \$23.33 | \$37.46 | \$32.45 | \$44.52 |
| Buyers and Purchasing Agents | 13-1020 | 180 | \$21.53 | \$30.82 | \$29.15 | \$35.45 |
| Claims Adjusters, Examiners, and Investigators | 13-1031 | 70 | \$25.72 | \$38.21 | \$38.40 | \$44.47 |
| Compliance Officers | 13-1041 | 160 | \$25.11 | \$34.98 | \$31.10 | \$39.93 |
| Cost Estimators | 13-1051 | 100 | \$23.75 | \$35.19 | \$34.66 | \$40.90 |
| Human Resources Specialists | 13-1071 | 320 | \$21.86 | \$33.56 | \$30.91 | \$39.40 |
| Logisticians | 13-1081 | 40 | \$24.35 | \$36.36 | \$33.87 | \$42.37 |
| Project Management Specialists | 13-1082 | 290 | \$26.73 | \$43.47 | \$40.33 | \$51.83 |
| Management Analysts | 13-1111 | 280 | \$34.25 | \$65.45 | \$42.49 | \$81.06 |
| Meeting, Convention, and Event Planners | 13-1121 | 40 | \$15.27 | \$21.06 | \$18.83 | \$23.96 |
| Fundraisers | 13-1131 | 110 | \$20.84 | \$29.99 | \$30.39 | \$34.56 |
| Compensation, Benefits, and Job Analysis Specialists | 13-1141 | 50 | \$25.91 | \$37.85 | \$32.17 | \$43.81 |
| Training and Development Specialists | 13-1151 | 210 | \$19.70 | \$30.62 | \$28.75 | \$36.08 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 250 | \$20.60 | \$33.55 | \$30.35 | \$40.01 |
| Business Operations Specialists, All Other | 13-1199 | 800 | \$25.45 | \$33.13 | \$32.38 | \$36.97 |
| Accountants and Auditors | 13-2011 | 710 | \$24.41 | \$36.07 | \$32.34 | \$41.89 |
| Property Appraisers and Assessors | 13-2020 | 70 | \$20.19 | \$31.62 | \$30.00 | \$37.33 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| GREATER CONCORD AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median <br> Wage* | Experienced Wage * |
| Financial and Investment Analysts | 13-2051 | 40 | \$30.68 | \$42.29 | \$39.97 | \$48.08 |
| Personal Financial Advisors | 13-2052 | 120 | \$21.15 | \$49.32 | \$40.26 | \$63.40 |
| Insurance Underwriters | 13-2053 | 60 | \$25.64 | \$37.73 | \$38.30 | \$43.77 |
| Financial Examiners | 13-2061 | NP | \$33.83 | \$49.63 | \$46.53 | \$57.54 |
| Credit Counselors | 13-2071 | 40 | \$19.43 | \$24.63 | \$22.78 | \$27.23 |
| Loan Officers | 13-2072 | 80 | \$24.85 | \$47.25 | \$38.28 | \$58.45 |
| Tax Examiners and Collectors, and Revenue Agents | 13-2081 | 80 | \$19.85 | \$26.57 | \$25.09 | \$29.94 |
| Financial Specialists, All Other | 13-2099 | 50 | \$23.13 | \$33.50 | \$25.87 | \$38.69 |
| Computer and Mathematical Occupations | 15-0000 | 1,180 | \$26.01 | \$42.00 | \$39.50 | \$50.01 |
| Computer Systems Analysts | 15-1211 | 170 | \$34.50 | \$47.05 | \$44.04 | \$53.31 |
| Computer Network Support Specialists | 15-1231 | 40 | \$22.37 | \$26.31 | \$25.07 | \$28.29 |
| Computer User Support Specialists | 15-1232 | 240 | \$21.22 | \$28.06 | \$26.45 | \$31.49 |
| Database Administrators | 15-1242 | 70 | \$43.45 | \$49.91 | \$51.64 | \$53.15 |
| Network and Computer Systems Administrators | 15-1244 | 160 | \$32.86 | \$42.41 | \$40.80 | \$47.18 |
| Computer Programmers | 15-1251 | 40 | \$26.28 | \$36.47 | \$28.95 | \$41.56 |
| Software Developers | 15-1252 | 190 | \$38.25 | \$54.96 | \$52.63 | \$63.31 |
| Software Quality Assurance Analysts and Testers | 15-1253 | 30 | \$23.50 | \$42.68 | \$39.49 | \$52.26 |
| Web Developers | 15-1254 | 50 | \$27.91 | \$38.54 | \$37.54 | \$43.85 |
| Computer Occupations, All Other | 15-1299 | 60 | \$23.23 | \$40.45 | \$38.14 | \$49.05 |
| Operations Research Analysts | 15-2031 | 30 | \$27.29 | \$37.98 | \$32.91 | \$43.32 |
| Data Scientists | 15-2051 | 30 | \$31.32 | \$51.25 | \$54.29 | \$61.22 |
| Architecture and Engineering Occupations | 17-0000 | 1,010 | \$25.73 | \$39.39 | \$37.54 | \$46.23 |
| Architects, Except Landscape and Naval | 17-1011 | 40 | \$32.12 | \$53.10 | \$38.91 | \$63.59 |
| Civil Engineers | 17-2051 | 290 | \$31.64 | \$43.06 | \$43.10 | \$48.76 |
| Electrical Engineers | 17-2071 | 40 | \$37.03 | \$56.60 | \$63.89 | \$66.37 |
| Industrial Engineers | 17-2112 | 80 | \$35.08 | \$46.75 | \$41.07 | \$52.60 |
| Mechanical Engineers | 17-2141 | 80 | \$32.28 | \$46.40 | \$47.58 | \$53.45 |
| Engineers, All Other | 17-2199 | 30 | \$30.31 | \$43.26 | \$39.12 | \$49.73 |
| Architectural and Civil Drafters | 17-3011 | 80 | \$21.22 | \$30.25 | \$28.13 | \$34.77 |
| Electrical and Electronic Engineering Technologists and Technicians | 17-3023 | 60 | \$22.54 | \$30.86 | \$31.03 | \$35.01 |
| Engineering Technologists and Technicians, Except Drafters, All Other | 17-3029 | 100 | \$23.38 | \$28.22 | \$27.61 | \$30.65 |
| Surveying and Mapping Technicians | 17-3031 | 40 | \$21.46 | \$26.65 | \$25.45 | \$29.25 |
|  |  |  |  |  |  |  |
| Life, Physical, and Social Science Occupations | 19-0000 | 810 | \$24.58 | \$36.47 | \$35.20 | \$42.41 |
| Microbiologists | 19-1022 | 50 | \$23.69 | \$32.55 | \$31.55 | \$36.97 |
| Zoologists and Wildlife Biologists | 19-1023 | 30 | \$22.15 | \$32.25 | \$32.96 | \$37.31 |
| Biological Scientists, All Other | 19-1029 | 30 | \$24.57 | \$39.91 | \$41.13 | \$47.58 |
| Foresters | 19-1032 | 30 | \$23.99 | \$30.51 | \$30.25 | \$33.77 |
| Environmental Scientists and Specialists, Including Health | 19-2041 | 180 | \$26.44 | \$34.75 | \$35.90 | \$38.91 |
| Hydrologists | 19-2043 | 30 | \$37.42 | \$56.58 | \$43.10 | \$66.16 |

[^26]| GREATER CONCORD AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \\ \hline \hline \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Clinical and Counseling Psychologists | 19-3033 | 30 | \$23.60 | \$41.55 | \$49.50 | \$50.52 |
| School Psychologists | 19-3034 | 30 | \$30.82 | \$37.77 | \$38.74 | \$41.26 |
| Urban and Regional Planners | 19-3051 | 40 | \$25.76 | \$35.97 | \$37.54 | \$41.08 |
| Occupational Health and Safety Specialists | 19-5011 | 100 | \$27.91 | \$39.87 | \$37.86 | \$45.85 |
|  |  |  |  |  |  |  |
| Community and Social Service Occupations | 21-0000 | 1,510 | \$17.96 | \$26.26 | \$24.40 | \$30.41 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 170 | \$22.56 | \$33.21 | \$32.19 | \$38.53 |
| Rehabilitation Counselors | 21-1015 | 60 | \$16.45 | \$21.70 | \$21.65 | \$24.32 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 270 | \$17.63 | \$22.33 | \$19.85 | \$24.68 |
| Child, Family, and School Social Workers | 21-1021 | 240 | \$22.03 | \$27.54 | \$25.87 | \$30.30 |
| Healthcare Social Workers | 21-1022 | 100 | \$27.27 | \$33.55 | \$32.95 | \$36.69 |
| Mental Health and Substance Abuse Social Workers | 21-1023 | 50 | \$28.68 | \$35.17 | \$37.47 | \$38.42 |
| Health Education Specialists | 21-1091 | 30 | \$23.97 | \$32.76 | \$30.09 | \$37.14 |
| Social and Human Service Assistants | 21-1093 | 280 | \$15.59 | \$19.49 | \$19.22 | \$21.45 |
| Community and Social Service Specialists, All Other | 21-1099 | 120 | \$17.82 | \$24.26 | \$23.73 | \$27.48 |
|  |  |  |  |  |  |  |
| Legal Occupations | 23-0000 | 770 | \$24.97 | \$41.18 | \$35.90 | \$49.29 |
| Lawyers | 23-1011 | 390 | \$34.09 | \$51.44 | \$49.41 | \$60.13 |
| Paralegals and Legal Assistants | 23-2011 | 250 | \$21.62 | \$27.68 | \$25.01 | \$30.71 |
| Legal Support Workers, All Other | 23-2099 | NP | \$29.05 | \$42.32 | \$37.54 | \$48.96 |
|  |  |  |  |  |  |  |
| Educational Instruction and Library Occupations | 25-0000 | 4,260 | \$16.19 | \$29.68 | \$25.73 | \$36.43 |
| Health Specialties Teachers, Postsecondary | 25-1071 | 60 | \$69,072 | \$147,089 | \$133,824 | \$186,097 |
| Nursing Instructors and Teachers, Postsecondary | 25-1072 | 70 | \$56,331 | \$86,889 | \$85,650 | \$102,169 |
| Education Teachers, Postsecondary | 25-1081 | 40 | \$46,146 | \$80,525 | \$80,628 | \$97,714 |
| Career/Technical Education Teachers, Postsecondary | 25-1194 | 30 | \$35.27 | \$41.40 | \$40.47 | \$44.47 |
| Preschool Teachers, Except Special Education | 25-2011 | 300 | \$14.43 | \$16.61 | \$15.21 | \$17.71 |
| Elementary School Teachers, Except Special Education | 25-2021 | 720 | \$48,994 | \$65,545 | \$64,643 | \$73,820 |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 350 | \$48,376 | \$66,458 | \$66,053 | \$75,498 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 480 | \$47,918 | \$68,308 | \$66,547 | \$78,503 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 150 | \$45,904 | \$66,270 | \$66,974 | \$76,453 |
| Special Education Teachers, Middle School | 25-2057 | 60 | \$51,738 | \$69,008 | \$68,000 | \$77,642 |
| Special Education Teachers, Secondary School | 25-2058 | 50 | \$51,985 | \$71,504 | \$67,965 | \$81,263 |
| Special Education Teachers, All Other | 25-2059 | 30 | \$43,673 | \$52,397 | \$53,80 | \$56,759 |
| Self-Enrichment Teachers | 25-3021 | 140 | \$17.19 | \$26.94 | \$24.35 | \$31.83 |
| Substitute Teachers, Short-Term | 25-3031 | 140 | \$13.59 | \$16.10 | \$15.29 | \$17.35 |
| Tutors | 25-3041 | 70 | \$14.45 | \$19.16 | \$18.59 | \$21.51 |
| Teachers and Instructors, All Other | 25-3099 | 30 | \$47,803 | \$72,313 | \$65,858 | \$84,568 |
| Librarians and Media Collections Specialists | 25-4022 | 100 | \$19.55 | \$29.41 | \$28.79 | \$34.34 |
| Library Technicians | 25-4031 | 40 | \$16.60 | \$22.69 | \$22.33 | \$25.75 |
| Instructional Coordinators | 25-9031 | 90 | \$28.14 | \$39.70 | \$38.75 | \$45.48 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.
May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| GREATER CONCORD AREA | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Teaching Assistants, Except Postsecondary | 25-9045 | 830 | \$27,618 | \$36,450 | \$37,274 | \$40,865 |
| Educational Instruction and Library Workers, All Other | 25-9099 | 30 | \$25.30 | \$33.92 | \$33.29 | \$38.23 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 760 | \$15.59 | \$28.21 | \$24.12 | \$34.53 |
| Graphic Designers | 27-1024 | 50 | \$22.28 | \$30.01 | \$27.64 | \$33.87 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 170 | \$15.44 | \$19.27 | \$18.15 | \$21.18 |
| Coaches and Scouts | 27-2022 | 70 | \$27,942 | \$42,403 | \$36,724 | \$49,634 |
| Broadcast Announcers and Radio Disc Jockeys | 27-3011 | 30 | \$14.18 | \$21.65 | \$20.97 | \$25.38 |
| News Analysts, Reporters, and Journalists | 27-3023 | 30 | \$22.67 | \$31.40 | \$32.11 | \$35.77 |
| Public Relations Specialists | 27-3031 | 190 | \$22.24 | \$32.80 | \$30.81 | \$38.08 |
| Writers and Authors | 27-3043 | 40 | \$18.08 | \$59.42 | \$31.89 | \$80.09 |
|  |  |  |  |  |  |  |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 4,600 | \$24.15 | \$49.39 | \$39.90 | \$62.01 |
| Dentists, General | 29-1021 | 60 | \$33.87 | \$82.10 | \$88.12 | \$106.21 |
| Dietitians and Nutritionists | 29-1031 | 30 | \$29.05 | \$36.16 | \$37.32 | \$39.71 |
| Pharmacists | 29-1051 | 130 | \$50.52 | \$64.23 | \$68.24 | \$71.08 |
| Physician Assistants | 29-1071 | 80 | \$55.68 | \$69.52 | \$71.01 | \$76.44 |
| Occupational Therapists | 29-1122 | 140 | \$32.89 | \$40.67 | \$40.73 | \$44.55 |
| Physical Therapists | 29-1123 | 170 | \$37.06 | \$44.58 | \$42.93 | \$48.34 |
| Recreational Therapists | 29-1125 | 30 | \$25.39 | \$28.18 | \$27.29 | \$29.58 |
| Respiratory Therapists | 29-1126 | 30 | \$32.35 | \$37.15 | \$39.06 | \$39.55 |
| Speech-Language Pathologists | 29-1127 | 70 | \$29.65 | \$39.56 | \$39.71 | \$44.50 |
| Veterinarians | 29-1131 | 60 | \$39.63 | \$58.89 | \$53.09 | \$68.51 |
| Registered Nurses | 29-1141 | 1,640 | \$32.65 | \$40.97 | \$40.15 | \$45.13 |
| Nurse Practitioners | 29-171 | 190 | \$47.14 | \$61.26 | \$61.01 | \$68.33 |
| Emergency Medicine Physicians | 29-1214 | 40 | \# | \$157.81 | \# | \# |
| Family Medicine Physicians | 29-1215 | 60 | \$69.76 | \$104.73 | \$102.61 | \$122.21 |
| Physicians, All Other | 29-1229 | 100 | \$42.55 | \$114.00 | \$119.96 | \# |
| Dental Hygienists | 29-1292 | 90 | \$38.86 | \$42.03 | \$41.16 | \$43.62 |
| Clinical Laboratory Technologists and Technicians | 29-2010 | 60 | \# | \# | \# | \# |
| Diagnostic Medical Sonographers | 29-2032 | 40 | \$33.64 | \$40.90 | \$42.19 | \$44.54 |
| Radiologic Technologists and Technicians | 29-2034 | 100 | \$27.92 | \$34.68 | \$32.20 | \$38.06 |
| Emergency Medical Technicians | 29-2042 | 130 | \$14.38 | \$17.68 | \$15.79 | \$19.33 |
| Paramedics | 29-2043 | 60 | \$21.98 | \$33.20 | \$29.33 | \$38.80 |
| Pharmacy Technicians | 29-2052 | 240 | \$14.93 | \$18.53 | \$18.46 | \$20.32 |
| Surgical Technologists | 29-2055 | 50 | \# | \# | \# | \# |
| Veterinary Technologists and Technicians | 29-2056 | 110 | \$17.86 | \$20.90 | \$19.76 | \$22.42 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 220 | \$25.86 | \$30.90 | \$30.75 | \$33.42 |
| Medical Records Specialists | 29-2072 | 150 | \$16.92 | \$22.40 | \$22.29 | \$25.14 |
| Opticians, Dispensing | 29-2081 | 40 | \$17.46 | \$23.67 | \$24.28 | \$26.78 |
| Health Technologists and Technicians, All Other | 29-2099 | 30 | \$19.58 | \$31.04 | \$23.64 | \$36.76 |
| Healthcare Practitioners and Technical Workers, All Other | 29-9099 | 30 | \$23.85 | \$39.35 | \$39.52 | \$47.09 |
|  |  |  |  |  |  |  |

[^27]| CREATER CONCORD AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage* | Experienced Wage * |
| Healthcare Support Occupations | 31-0000 | 3,890 | \$14.16 | \$18.33 | \$17.79 | \$20.41 |
| Home Health and Personal Care Aides | 31-1120 | 1,860 | \$13.98 | \$15.49 | \$14.25 | \$16.24 |
| Nursing Assistants | 31-1131 | 1,050 | \$17.34 | \$19.75 | \$19.56 | \$20.94 |
| Psychiatric Aides | 31-1133 | 190 | \$19.83 | \$23.08 | \$24.03 | \$24.69 |
| Physical Therapist Assistants | 31-2021 | 40 | \$28.04 | \$32.61 | \$32.06 | \$34.89 |
| Dental Assistants | 31-9091 | 150 | \$20.55 | \$24.67 | \$25.56 | \$26.73 |
| Medical Assistants | 31-9092 | 270 | \$17.70 | \$20.94 | \$21.01 | \$22.56 |
| Veterinary Assistants and Laboratory Animal Caretakers | 31-9096 | 50 | \$13.74 | \$16.04 | \$15.55 | \$17.19 |
| Phlebotomists | 31-9097 | 90 | \$17.05 | \$20.32 | \$18.95 | \$21.96 |
| Healthcare Support Workers, All Other | 31-9099 | 80 | \$17.28 | \$20.35 | \$18.91 | \$21.89 |
| Protective Service Occupations | 33-0000 | 1,600 | \$19.06 | \$29.25 | \$28.45 | \$34.34 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 80 | \$35.36 | \$46.10 | \$43.33 | \$51.47 |
| First-Line Supervisors of Firefighting and Prevention Workers | 33-1021 | 30 | \$24.04 | \$37.67 | \$41.67 | \$44.47 |
| Firefighters | 33-2011 | 170 | \$17.16 | \$25.09 | \$24.79 | \$29.04 |
| Detectives and Criminal Investigators | 33-3021 | 90 | \$27.24 | \$38.09 | \$33.15 | \$43.52 |
| Police and Sheriff's Patrol Officers | 33-3051 | 440 | \$24.87 | \$33.06 | \$32.09 | \$37.16 |
| Security Guards | 33-9032 | 170 | \$13.86 | \$20.97 | \$18.40 | \$24.54 |
|  |  |  |  |  |  |  |
| Food Preparation and Serving Related Occupations | 35-0000 | 5,300 | \$11.04 | \$16.12 | \$14.82 | \$18.66 |
| Chefs and Head Cooks | 35-1011 | 100 | \$17.63 | \$28.85 | \$25.89 | \$34.46 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 460 | \$16.09 | \$22.09 | \$21.67 | \$25.10 |
| Cooks, Fast Food | 35-2011 | 180 | \$13.01 | \$14.57 | \$14.44 | \$15.35 |
| Cooks, Institution and Cafeteria | 35-2012 | 180 | \$15.69 | \$19.36 | \$18.58 | \$21.20 |
| Cooks, Restaurant | 35-2014 | 580 | \$14.50 | \$17.71 | \$17.97 | \$19.32 |
| Cooks, Short Order | 35-2015 | 340 | \$12.35 | \$14.80 | \$14.94 | \$16.02 |
| Food Preparation Workers | 35-2021 | 280 | \$12.81 | \$16.43 | \$16.08 | \$18.25 |
| Bartenders | 35-3011 | 290 | \$9.54 | \$17.87 | \$14.44 | \$22.03 |
| Fast Food and Counter Workers | 35-3023 | 1,310 | \$10.77 | \$13.32 | \$13.45 | \$14.60 |
| Waiters and Waitresses | 35-3031 | 740 | \$9.90 | \$16.79 | \$14.50 | \$20.24 |
| Food Servers, Nonrestaurant | 35-3041 | 180 | \$13.27 | \$15.64 | \$15.95 | \$16.82 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 180 | \$8.50 | \$11.29 | \$10.45 | \$12.68 |
| Dishwashers | 35-9021 | 280 | \$10.74 | \$13.59 | \$13.44 | \$15.03 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 200 | \$10.79 | \$14.10 | \$13.70 | \$15.75 |
|  |  |  |  |  |  |  |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 2,230 | \$14.01 | \$18.68 | \$18.13 | \$21.02 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 100 | \$18.33 | \$25.09 | \$22.56 | \$28.46 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 70 | \$19.71 | \$27.76 | \$25.29 | \$31.78 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 1,120 | \$13.68 | \$17.37 | \$17.20 | \$19.21 |
| Maids and Housekeeping Cleaners | 37-2012 | 260 | \$13.78 | \$16.42 | \$15.77 | \$17.74 |
| Landscaping and Groundskeeping Workers | 37-3011 | 620 | \$14.30 | \$19.00 | \$18.83 | \$21.36 |
|  |  |  |  |  |  |  |

[^28]| CREATER CONCORD AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \\ \hline \hline \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Personal Care and Service Occupations | 39-0000 | 1,160 | \$10.84 | \$16.93 | \$15.47 | \$19.98 |
| First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services | 39-1014 | 40 | \$16.03 | \$23.70 | \$22.88 | \$27.54 |
| First-Line Supervisors of Personal Service Workers | 39-1022 | 50 | \$16.64 | \$22.63 | \$21.76 | \$25.62 |
| Animal Caretakers | 39-2021 | 110 | \$11.61 | \$15.68 | \$14.77 | \$17.72 |
| Amusement and Recreation Attendants | 39-3091 | 110 | \$9.10 | \$12.87 | \$11.73 | \$14.75 |
| Hairdressers, Hairstylists, and Cosmetologists | 39-5012 | 140 | \$10.14 | \$16.49 | \$15.43 | \$19.68 |
| Childcare Workers | 39-9011 | 210 | \$9.30 | \$13.12 | \$14.24 | \$15.03 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 120 | \$16.86 | \$22.06 | \$22.44 | \$24.66 |
| Recreation Workers | 39-9032 | 160 | \$13.35 | \$18.29 | \$16.72 | \$20.76 |
| Residential Advisors | 39-9041 | 40 | \$15.56 | \$20.67 | \$19.75 | \$23.23 |
| Sales and Related Occupations | 41-0000 | 6,410 | \$12.49 | \$22.49 | \$16.81 | \$27.49 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 660 | \$17.58 | \$27.15 | \$24.30 | \$31.93 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 130 | \$25.50 | \$45.25 | \$43.29 | \$55.12 |
| Cashiers | 41-2011 | 1,830 | \$11.60 | \$13.93 | \$13.94 | \$15.09 |
| Counter and Rental Clerks | 41-2021 | 150 | \$15.46 | \$22.56 | \$21.95 | \$26.11 |
| Parts Salespersons | 41-2022 | 190 | \$15.52 | \$22.34 | \$19.04 | \$25.74 |
| Retail Salespersons | 41-2031 | 1,880 | \$11.75 | \$17.64 | \$14.83 | \$20.60 |
| Advertising Sales Agents | 41-3011 | 50 | \$12.26 | \$20.81 | \$15.69 | \$25.09 |
| Insurance Sales Agents | 41-3021 | 260 | \$21.42 | \$38.91 | \$29.58 | \$47.64 |
| Securities, Commodities, and Financial Services Sales Agents | 41-3031 | 70 | \$25.09 | \$47.18 | \$31.07 | \$58.24 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 260 | \$20.43 | \$36.74 | \$29.82 | \$44.90 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 110 | \$24.77 | \$46.25 | \$39.76 | \$57.00 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 650 | \$19.47 | \$32.08 | \$28.56 | \$38.37 |
| Sales and Related Workers, All Other | 41-9099 | 50 | \$13.12 | \$16.03 | \$14.29 | \$17.49 |
|  |  |  |  |  |  |  |
| Office and Administrative Support 0ccupations | 43-0000 | 9,260 | \$15.68 | \$22.39 | \$20.70 | \$25.75 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 790 | \$21.93 | \$31.91 | \$29.17 | \$36.90 |
| Switchboard Operators, Including Answering Service | 43-2011 | 40 | \$15.55 | \$18.01 | \$18.68 | \$19.25 |
| Bill and Account Collectors | 43-3011 | 40 | \$14.97 | \$23.16 | \$24.64 | \$27.25 |
| Billing and Posting Clerks | 43-3021 | 170 | \$17.88 | \$22.86 | \$22.71 | \$25.35 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 790 | \$16.54 | \$22.51 | \$21.92 | \$25.51 |
| Payroll and Timekeeping Clerks | 43-3051 | 70 | \$17.92 | \$24.24 | \$23.35 | \$27.40 |
| Tellers | 43-3071 | 150 | \$15.46 | \$17.59 | \$17.55 | \$18.65 |
| Court, Municipal, and License Clerks | 43-4031 | 100 | \$15.68 | \$20.24 | \$19.05 | \$22.51 |
| Customer Service Representatives | 43-4051 | 1,060 | \$14.24 | \$19.64 | \$18.37 | \$22.36 |
| Eligibility Interviewers, Government Programs | 43-4061 | 150 | \$18.64 | \$23.68 | \$23.35 | \$26.21 |
| File Clerks | 43-4071 | 30 | \$14.32 | \$17.89 | \$18.09 | \$19.67 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 110 | \$17.56 | \$21.33 | \$18.91 | \$23.22 |
| Library Assistants, Clerical | 43-4121 | 130 | \$12.09 | \$16.02 | \$15.50 | \$17.99 |

[^29]| GREATER CONGORD AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \\ \hline \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Loan Interviewers and Clerks | 43-4131 | 90 | \$17.83 | \$21.28 | \$20.92 | \$23.01 |
| New Accounts Clerks | 43-4141 | 80 | \$18.30 | \$20.81 | \$19.77 | \$22.06 |
| Order Clerks | 43-4151 | 60 | \$16.86 | \$19.36 | \$17.95 | \$20.60 |
| Human Resources Assistants, Except Payroll and Timekeeping | 43-4161 | 40 | \$18.39 | \$20.92 | \$20.03 | \$22.18 |
| Receptionists and Information Clerks | 43-4171 | 470 | \$13.17 | \$17.42 | \$17.84 | \$19.55 |
| Information and Record Clerks, All Other | 43-4199 | 30 | \$19.58 | \$24.67 | \$25.08 | \$27.21 |
| Public Safety Telecommunicators | 43-5031 | 110 | \$21.67 | \$25.07 | \$24.43 | \$26.78 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 80 | \$18.07 | \$24.0 | \$23.59 | \$27.12 |
| Postal Service Clerks | 43-5051 | 60 | \$23.74 | \$28.83 | \$28.20 | \$31.36 |
| Postal Service Mail Carriers | 43-5052 | 160 | \$20.51 | \$27.79 | \$26.78 | \$31.44 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 43-5053 | NP | \$24.02 | \$29.26 | \$29.19 | \$31.88 |
| Production, Planning, and Expediting Clerks | 43-5061 | 100 | \$16.62 | \$25.56 | \$24.46 | \$30.04 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 410 | \$14.76 | \$20.15 | \$18.51 | \$22.86 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 180 | \$20.76 | \$28.13 | \$26.35 | \$31.80 |
| Legal Secretaries and Administrative Assistants | 43-6012 | 120 | \$20.47 | \$26.41 | \$24.28 | \$29.37 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 400 | \$17.24 | \$20.28 | \$19.36 | \$21.79 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 1,150 | \$16.12 | \$20.86 | \$20.24 | \$23.23 |
| Data Entry Keyers | 43-9021 | 110 | \$14.89 | \$18.48 | \$18.07 | \$20.29 |
| Insurance Claims and Policy Processing Clerks | 43-9041 | 190 | \$20.84 | \$30.22 | \$27.95 | \$34.90 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 43-9051 | 70 | \$11.49 | \$16.32 | \$14.89 | \$18.73 |
| Office Clerks, General | 43-9061 | 1,460 | \$15.14 | \$22.11 | \$21.00 | \$25.58 |
|  |  |  |  |  |  |  |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 170 | \$14.42 | \$20.68 | \$20.44 | \$23.82 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 45-2092 | 50 | \$13.45 | \$16.88 | \$17.41 | \$18.59 |
| Logging Equipment Operators | 45-4022 | 50 | \$18.70 | \$22.44 | \$22.51 | \$24.31 |
|  |  |  |  |  |  |  |
| Construction and Extraction 0ccupations | 47-0000 | 2,480 | \$18.78 | \$26.05 | \$24.77 | \$29.68 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 280 | \$24.87 | \$34.42 | \$31.69 | \$39.19 |
| Carpenters | 47-2031 | 360 | \$20.62 | \$26.20 | \$25.47 | \$28.98 |
| Cement Masons and Concrete Finishers | 47-2051 | 80 | \$18.01 | \$23.60 | \$23.21 | \$26.40 |
| Construction Laborers | 47-2061 | 320 | \$17.50 | \$21.35 | \$20.90 | \$23.29 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 220 | \$21.11 | \$26.68 | \$26.23 | \$29.46 |
| Electricians | 47-2111 | 250 | \$19.60 | \$27.47 | \$29.28 | \$31.41 |
| Painters, Construction and Maintenance | 47-2141 | 120 | \$17.11 | \$22.50 | \$23.44 | \$25.20 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 190 | \$19.87 | \$28.11 | \$28.32 | \$32.23 |
| Sheet Metal Workers | 47-2211 | 70 | \$18.48 | \$24.76 | \$24.23 | \$27.89 |
| Construction and Building Inspectors | 47-4011 | 60 | \$23.90 | \$30.83 | \$30.07 | \$34.30 |
| Highway Maintenance Workers | 47-4051 | 190 | \$17.23 | \$21.30 | \$20.53 | \$23.34 |
| Septic Tank Servicers and Sewer Pipe Cleaners | 47-4071 | 60 | \$18.63 | \$24.12 | \$24.43 | \$26.87 |
|  |  |  |  |  |  |  |

[^30]| GREATER CONCORD AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median <br> Wage * | Experienced Wage * |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 2,670 | \$19.18 | \$27.75 | \$25.80 | \$32.04 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 300 | \$25.06 | \$36.85 | \$32.86 | \$42.75 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 49-2022 | 70 | \$24.71 | \$34.57 | \$32.36 | \$39.50 |
| Security and Fire Alarm Systems Installers | 49-2098 | 40 | \$19.57 | \$26.12 | \$24.24 | \$29.38 |
| Automotive Body and Related Repairers | 49-3021 | 110 | \$16.47 | \$22.28 | \$22.99 | \$25.18 |
| Automotive Service Technicians and Mechanics | 49-3023 | 400 | \$18.46 | \$25.24 | \$24.67 | \$28.63 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 150 | \$22.46 | \$27.94 | \$26.28 | \$30.67 |
| Mobile Heavy Equipment Mechanics, Except Engines | 49-3042 | 70 | \$21.99 | \$28.55 | \$27.56 | \$31.82 |
| Tire Repairers and Changers | 49-3093 | 30 | \$14.82 | \$17.42 | \$17.08 | \$18.71 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 180 | \$23.02 | \$29.94 | \$31.35 | \$33.40 |
| Industrial Machinery Mechanics | 49-9041 | 250 | \$22.71 | \$28.30 | \$29.01 | \$31.08 |
| Telecommunications Line Installers and Repairers | 49-9052 | 50 | \$22.33 | \$33.14 | \$31.63 | \$38.53 |
| Maintenance and Repair Workers, General | 49-9071 | 530 | \$17.05 | \$23.03 | \$22.38 | \$26.01 |
| Helpers--Installation, Maintenance, and Repair Workers | 49-9098 | 50 | \$13.08 | \$16.98 | \$17.03 | \$18.93 |
| Installation, Maintenance, and Repair Workers, All Other | 49-9099 | 30 | \$15.29 | \$23.13 | \$24.24 | \$27.05 |
|  |  |  |  |  |  |  |
| Production Occupations | 51-0000 | 3,460 | \$16.97 | \$23.81 | \$22.64 | \$27.23 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 310 | \$24.94 | \$35.18 | \$32.89 | \$40.30 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 170 | \$16.70 | \$19.60 | \$18.83 | \$21.04 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 250 | \$15.27 | \$19.45 | \$18.82 | \$21.53 |
| Bakers | 51-3011 | 50 | \$13.39 | \$17.08 | \$17.09 | \$18.93 |
| Butchers and Meat Cutters | 51-3021 | 40 | \$16.40 | \$20.64 | \$20.14 | \$22.75 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4031 | 90 | \$18.65 | \$22.52 | \$20.49 | \$24.46 |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4033 | 40 | \$15.97 | \$18.21 | \$18.20 | \$19.32 |
| Machinists | 51-4041 | 100 | \$19.08 | \$25.10 | \$23.98 | \$28.10 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4072 | 30 | \$16.27 | \$19.31 | \$18.02 | \$20.84 |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4081 | 70 | \# | \# | \# | \# |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 230 | \$22.13 | \$26.13 | \$25.19 | \$28.12 |
| Metal Workers and Plastic Workers, All Other | 51-4199 | 50 | \$18.37 | \$21.57 | \$19.67 | \$23.17 |
| Printing Press Operators | 51-5112 | 70 | \$17.62 | \$22.94 | \$22.70 | \$25.61 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 90 | \$12.99 | \$16.70 | \$77.12 | \$18.57 |
| Sawing Machine Setters, Operators, and Tenders, Wood | 51-7041 | 60 | \$17.20 | \$20.12 | \$18.97 | \$21.59 |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 51-7042 | 50 | \$16.28 | \$19.74 | \$19.21 | \$21.47 |
| Power Plant Operators | 51-8013 | 70 | \$27.29 | \$37.61 | \$38.36 | \$42.76 |
| Water and Wastewater Treatment Plant and System Operators | 51-8031 | 50 | \$21.45 | \$25.85 | \$25.53 | \$28.05 |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 51-9012 | 30 | \$17.43 | \$23.39 | \$23.15 | \$26.37 |

[^31]| CREATER CONCORD AREA | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Cutting and Slicing Machine Setters, Operators, and Tenders | 51-9032 | 40 | \$20.69 | \$24.61 | \$25.35 | \$26.56 |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 51-9041 | 60 | \$18.48 | \$20.78 | \$19.60 | \$21.93 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 200 | \$18.13 | \$24.29 | \$23.48 | \$27.36 |
| Packaging and Filling Machine Operators and Tenders | 51-9111 | 80 | \$16.18 | \$22.32 | \$25.80 | \$25.40 |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 51-9124 | 70 | \$18.69 | \$25.99 | \$23.81 | \$29.64 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 240 | \$19.23 | \$24.89 | \$24.45 | \$27.72 |
| Computer Numerically Controlled Tool Programmers | 51-9162 | 40 | \$26.28 | \$30.43 | \$29.80 | \$32.49 |
| Molders, Shapers, and Casters, Except Metal and Plastic | 51-9195 | 30 | \$18.94 | \$23.30 | \$24.26 | \$25.47 |
| Helpers--Production Workers | 51-9198 | 50 | \$13.65 | \$17.23 | \$17.29 | \$19.02 |
| Production Workers, All Other | 51-9199 | 70 | \$17.05 | \$23.17 | \$22.26 | \$26.23 |
|  |  |  |  |  |  |  |
| Transportation and Material Moving Occupations | 53-0000 | 4,920 | \$13.34 | \$20.01 | \$18.53 | \$23.34 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 240 | \$19.92 | \$29.44 | \$28.27 | \$34.21 |
| Driver/Sales Workers | 53-3031 | 230 | \$9.53 | \$17.00 | \$15.18 | \$20.74 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 890 | \$21.37 | \$27.35 | \$25.39 | \$30.33 |
| Light Truck Drivers | 53-3033 | 400 | \$11.50 | \$16.57 | \$15.81 | \$19.12 |
| Bus Drivers, School | 53-3051 | 290 | \$17.08 | \$20.17 | \$19.19 | \$21.70 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 90 | \$11.00 | \$14.75 | \$14.44 | \$16.62 |
| Motor Vehicle Operators, All Other | 53-3099 | 40 | \$12.88 | \$15.52 | \$13.66 | \$16.85 |
| Automotive and Watercraft Service Attendants | 53-6031 | 40 | \$13.86 | \$15.91 | \$15.68 | \$16.94 |
| Industrial Truck and Tractor Operators | 53-7051 | 150 | \$18.07 | \$22.18 | \$23.07 | \$24.24 |
| Cleaners of Vehicles and Equipment | 53-7061 | 100 | \$13.31 | \$17.28 | \$16.54 | \$19.27 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 540 | \$13.67 | \$18.46 | \$18.15 | \$20.85 |
| Packers and Packagers, Hand | 53-7064 | 360 | \$12.16 | \$13.89 | \$12.55 | \$14.77 |
| Stockers and Order Fillers | 53-7065 | 1,330 | \$13.65 | \$17.28 | \$16.04 | \$19.10 |
| Refuse and Recyclable Material Collectors | 53-7081 | 60 | \$15.19 | \$18.19 | \$17.43 | \$19.70 |

[^32]| HAMPSTEAD - SEABROOK AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 19,880 | \$15.28 | \$28.45 | \$23.32 | \$35.03 |
| Management Occupations | 11-0000 | 1,110 | \$32.14 | \$59.52 | \$51.04 | \$73.22 |
| General and Operations Managers | 11-1021 | 590 | \$31.96 | \$60.71 | \$49.21 | \$75.08 |
| Sales Managers | 11-2022 | 50 | \$39.64 | \$67.61 | \$64.28 | \$81.58 |
| Computer and Information Systems Managers | 11-3021 | 30 | \$49.05 | \$76.78 | \$74.59 | \$90.65 |
| Financial Managers | 11-3031 | 60 | \$41.89 | \$72.20 | \$61.36 | \$87.36 |
| Construction Managers | 11-9021 | 30 | \$41.95 | \$57.01 | \$56.78 | \$64.54 |
| Education and Childcare Administrators, Preschool and Daycare | 11-9031 | 30 | \$19.44 | \$32.44 | \$30.39 | \$38.94 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 60 | \$94,647 | \$111,160 | \$108,307 | \$119,416 |
| Architectural and Engineering Managers | 11-9041 | 30 | \$52.41 | \$78.97 | \$83.92 | \$92.24 |
| Business and Financial Operations Occupations | 13-0000 | 800 | \$23.10 | \$41.47 | \$37.13 | \$50.66 |
| Buyers and Purchasing Agents | 13-1020 | 60 | \$23.57 | \$32.08 | \$30.44 | \$36.33 |
| Cost Estimators | 13-1051 | 60 | \$21.07 | \$31.77 | \$25.25 | \$37.11 |
| Human Resources Specialists | 13-1071 | 60 | \$21.24 | \$35.59 | \$30.70 | \$42.77 |
| Project Management Specialists | 13-1082 | 90 | \$30.44 | \$46.03 | \$43.21 | \$53.82 |
| Management Analysts | 13-1111 | 50 | \$42.88 | \$77.86 | \$64.46 | \$95.35 |
| Training and Development Specialists | 13-1151 | 50 | \$16.99 | \$39.99 | \$31.06 | \$51.49 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 100 | \$20.90 | \$34.18 | \$31.55 | \$40.82 |
| Business Operations Specialists, All Other | 13-1199 | 30 | \$20.39 | \$44.15 | \$33.07 | \$56.02 |
| Accountants and Auditors | 13-2011 | 150 | \$28.88 | \$43.08 | \$40.24 | \$50.19 |
| Computer and Mathematical Occupations | 15-0000 | 200 | \$28.51 | \$50.13 | \$43.89 | \$60.95 |
| Computer User Support Specialists | 15-1232 | 50 | \$22.53 | \$35.23 | \$39.08 | \$41.58 |
| Software Developers | 15-1252 | 50 | \$38.61 | \$61.85 | \$64.15 | \$73.48 |
| Architecture and Engineering Occupations | 17-0000 | 220 | \$30.46 | \$48.67 | \$47.65 | \$57.78 |
| Electrical Engineers | 17-2071 | 30 | \$38.48 | \$54.27 | \$52.67 | \$62.17 |
| Mechanical Engineers | 17-2141 | 30 | \$34.83 | \$48.86 | \$45.40 | \$55.87 |
| Life, Physical, and Social Science 0ccupations | 19-0000 | 100 | \$26.87 | \$45.57 | \$42.96 | \$54.93 |
| Community and Social Service Occupations | 21-0000 | 230 | \$22.36 | \$31.24 | \$30.47 | \$35.66 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 40 | \$24.65 | \$34.41 | \$36.18 | \$39.29 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 30 | \$24.51 | \$32.64 | \$30.71 | \$36.71 |
| Child, Family, and School Social Workers | 21-1021 | 50 | \$25.24 | \$31.96 | \$28.07 | \$35.32 |
| Social and Human Service Assistants | 21-1093 | 40 | \$18.81 | \$21.98 | \$21.68 | \$23.57 |
| Educational Instruction and Library 0ccupations | 25-0000 | 1,550 | \$16.69 | \$27.93 | \$25.06 | \$33.54 |
| Preschool Teachers, Except Special Education | 25-2011 | 160 | \$15.78 | \$18.82 | \$18.40 | \$20.34 |
| Kindergarten Teachers, Except Special Education | 25-2012 | 40 | \$48,103 | \$67,844 | \$66,681 | \$77,714 |
| Elementary School Teachers, Except Special Education | 25-2021 | 280 | \$51,658 | \$70,870 | \$66,231 | \$80,476 |

[^33]| HAMPSTEAD - SEABROOK AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 250 | \$54,733 | \$75,406 | \$81,874 | \$85,742 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 60 | \$48,757 | \$70,472 | \$65,310 | \$81,330 |
| Librarians and Media Collections Specialists | 25-4022 | 40 | \$21.69 | \$33.10 | \$34.52 | \$38.80 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 430 | \$28,514 | \$38,755 | \$38,534 | \$43,875 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 240 | \$16.82 | \$29.41 | \$24.09 | \$35.69 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 60 | \$16.84 | \$21.27 | \$18.42 | \$23.48 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 530 | \$24.18 | \$47.73 | \$38.89 | \$59.51 |
| Occupational Therapists | 29-1122 | 30 | \$31.34 | \$41.19 | \$38.27 | \$46.11 |
| Physical Therapists | 29-1123 | 60 | \$34.35 | \$42.42 | \$37.36 | \$46.45 |
| Speech-Language Pathologists | 29-1127 | 30 | \$28.53 | \$40.04 | \$36.65 | \$45.80 |
| Registered Nurses | 29-1141 | 100 | \$33.03 | \$44.77 | \$41.63 | \$50.64 |
| Pharmacy Technicians | 29-2052 | 60 | \$17.19 | \$21.17 | \$22.97 | \$23.17 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 30 | \$26.17 | \$32.24 | \$33.61 | \$35.27 |
| Healthcare Support Occupations | 31-0000 | 430 | \$16.26 | \$21.75 | \$20.59 | \$24.48 |
| Home Health and Personal Care Aides | 31-1120 | 190 | \$16.03 | \$19.17 | \$18.81 | \$20.74 |
| Nursing Assistants | 31-1131 | 100 | \$15.56 | \$19.52 | \$20.41 | \$21.49 |
| Protective Service Occupations | 33-0000 | 580 | \$16.63 | \$25.60 | \$22.93 | \$30.08 |
| Firefighters | 33-2011 | 170 | \$14.79 | \$22.91 | \$21.79 | \$26.98 |
| Police and Sheriff's Patrol Officers | 33-3051 | 140 | \$25.95 | \$31.82 | \$29.57 | \$34.75 |
| Security Guards | 33-9032 | 190 | \$16.05 | \$20.43 | \$22.93 | \$22.61 |
| Food Preparation and Serving Related Occupations | 35-0000 | 1,860 | \$12.83 | \$18.57 | \$17.61 | \$21.43 |
| Chefs and Head Cooks | 35-1011 | 30 | \$21.72 | \$34.95 | \$34.72 | \$41.56 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 160 | \$17.67 | \$24.63 | \$24.06 | \$28.11 |
| Cooks, Institution and Cafeteria | 35-2012 | 50 | \$16.39 | \$20.52 | \$19.56 | \$22.58 |
| Cooks, Short Order | 35-2015 | 150 | \$14.18 | \$17.47 | \$17.83 | \$19.11 |
| Food Preparation Workers | 35-2021 | 90 | \$13.81 | \$17.65 | \$16.97 | \$19.57 |
| Fast Food and Counter Workers | 35-3023 | 520 | \$12.84 | \$15.68 | \$14.53 | \$17.10 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 570 | \$16.67 | \$23.07 | \$22.87 | \$26.26 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 30 | \$24.62 | \$30.67 | \$29.53 | \$33.70 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 210 | \$14.96 | \$20.11 | \$19.90 | \$22.68 |
| Maids and Housekeeping Cleaners | 37-2012 | 30 | \$15.40 | \$17.83 | \$18.47 | \$19.04 |
| Landscaping and Groundskeeping Workers | 37-3011 | 210 | \$17.76 | \$22.76 | \$23.11 | \$25.25 |
| Personal Care and Service Occupations | 39-0000 | 490 | \$11.90 | \$17.96 | \$15.31 | \$20.99 |
| Animal Caretakers | 39-2021 | 90 | \$10.42 | \$15.77 | \$15.32 | \$18.44 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| HAMPSTEAD - SEABROOK AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Amusement and Recreation Attendants | 39-3091 | 80 | \$11.75 | \$13.88 | \$14.79 | \$14.96 |
| Childcare Workers | 39-9011 | 60 | \$10.55 | \$13.62 | \$13.61 | \$15.15 |
| Recreation Workers | 39-9032 | 40 | \$12.47 | \$18.60 | \$14.86 | \$21.65 |
| Sales and Related Occupations | 41-0000 | 3,120 | \$13.48 | \$23.08 | \$17.62 | \$27.89 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 350 | \$19.38 | \$27.83 | \$25.88 | \$32.06 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 40 | \$21.58 | \$50.61 | \$47.27 | \$65.12 |
| Cashiers | 41-2011 | 1,150 | \$12.56 | \$15.20 | \$14.89 | \$16.53 |
| Counter and Rental Clerks | 41-2021 | 50 | \$15.78 | \$24.68 | \$23.10 | \$29.13 |
| Parts Salespersons | 41-2022 | 40 | \$13.82 | \$20.99 | \$20.60 | \$24.58 |
| Retail Salespersons | 41-2031 | 980 | \$13.74 | \$19.50 | \$17.62 | \$22.37 |
| Insurance Sales Agents | 41-3021 | 30 | \$19.44 | \$32.92 | \$30.66 | \$39.66 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 100 | \$23.66 | \$43.26 | \$34.20 | \$53.06 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 40 | \$22.99 | \$40.19 | \$37.52 | \$48.79 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 270 | \$23.67 | \$45.77 | \$40.80 | \$56.82 |
| Office and Administrative Support Occupations | 43-0000 | 2,440 | \$16.21 | \$24.08 | \$22.71 | \$28.01 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 180 | \$21.13 | \$32.14 | \$30.42 | \$37.64 |
| Billing and Posting Clerks | 43-3021 | 30 | \$16.78 | \$22.55 | \$21.66 | \$25.44 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 200 | \$17.67 | \$24.74 | \$24.44 | \$28.27 |
| Tellers | 43-3071 | 40 | \$18.37 | \$19.85 | \$19.19 | \$20.59 |
| Customer Service Representatives | 43-4051 | 330 | \$14.69 | \$21.02 | \$19.78 | \$24.19 |
| Eligibility Interviewers, Government Programs | 43-4061 | 40 | \$16.90 | \$21.50 | \$20.69 | \$23.81 |
| Library Assistants, Clerical | 43-4121 | 50 | \$12.48 | \$16.91 | \$16.55 | \$19.12 |
| Receptionists and Information Clerks | 43-4171 | 120 | \$14.24 | \$19.59 | \$18.49 | \$22.27 |
| Postal Service Clerks | 43-5051 | 40 | \$23.36 | \$28.34 | \$27.34 | \$30.82 |
| Postal Service Mail Carriers | 43-5052 | 80 | \$20.75 | \$28.40 | \$27.22 | \$32.23 |
| Production, Planning, and Expediting Clerks | 43-5061 | 40 | \$20.90 | \$39.43 | \$36.90 | \$48.71 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 190 | \$17.47 | \$23.46 | \$22.02 | \$26.46 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 30 | \$21.93 | \$30.80 | \$26.53 | \$35.24 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 290 | \$15.96 | \$21.97 | \$21.65 | \$24.98 |
| Office Clerks, General | 43-9061 | 460 | \$16.68 | \$25.35 | \$24.20 | \$29.69 |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 50 | \$12.71 | \$18.56 | \$17.43 | \$21.49 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 45-2092 | 40 | \$12.51 | \$17.54 | \$17.20 | \$20.05 |
| Construction and Extraction Occupations | 47-0000 | 1,150 | \$20.33 | \$30.10 | \$28.46 | \$34.99 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 140 | \$26.81 | \$39.92 | \$38.79 | \$46.48 |
| Carpenters | 47-2031 | 130 | \$22.85 | \$29.61 | \$29.70 | \$32.99 |

[^34]| HAMPSTEAD - SEABROOK AREA <br> Occupational Employment \& Wages | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median <br> Wage * | Experienced Wage * |
| Construction Laborers | 47-2061 | 150 | \$19.26 | \$23.76 | \$23.32 | \$26.01 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 70 | \$26.19 | \$32.60 | \$30.53 | \$35.80 |
| Electricians | 47-2111 | 140 | \$21.38 | \$33.23 | \$32.19 | \$39.17 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 120 | \$21.54 | \$32.37 | \$31.00 | \$37.78 |
| Highway Maintenance Workers | 47-4051 | 80 | \$17.06 | \$21.44 | \$20.62 | \$23.62 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 890 | \$20.40 | \$32.63 | \$30.41 | \$38.74 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 90 | \$33.89 | \$48.44 | \$47.11 | \$55.71 |
| Automotive Service Technicians and Mechanics | 49-3023 | 120 | \$16.73 | \$24.57 | \$23.94 | \$28.48 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 40 | \$25.13 | \$31.84 | \$32.05 | \$35.19 |
| Mobile Heavy Equipment Mechanics, Except Engines | 49-3042 | 30 | \$24.50 | \$32.04 | \$31.82 | \$35.81 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 110 | \$26.23 | \$34.44 | \$37.08 | \$38.55 |
| Industrial Machinery Mechanics | 49-9041 | 50 | \$22.93 | \$32.97 | \$32.01 | \$37.98 |
| Maintenance and Repair Workers, General | 49-9071 | 130 | \$19.39 | \$26.62 | \$25.48 | \$30.23 |
| Production Occupations | 51-0000 | 1,120 | \$18.76 | \$29.28 | \$24.83 | \$34.55 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 100 | \$26.96 | \$42.44 | \$37.54 | \$50.17 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 80 | \$17.41 | \$21.49 | \$22.01 | \$23.53 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 70 | \$16.77 | \$23.77 | \$22.48 | \$27.27 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4031 | 30 | \$19.79 | \$24.06 | \$23.73 | \$26.20 |
| Machinists | 51-4041 | 70 | \$20.96 | \$28.62 | \$26.18 | \$32.45 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 50 | \$23.03 | \$30.76 | \$29.52 | \$34.64 |
| Water and Wastewater Treatment Plant and System Operators | 51-8031 | NP | \$25.32 | \$32.57 | \$30.03 | \$36.21 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 70 | \$19.76 | \$27.85 | \$25.68 | \$31.90 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 80 | \$20.78 | \$27.48 | \$25.26 | \$30.84 |
| Transportation and Material Moving Occupations | 53-0000 | 2,160 | \$14.29 | \$22.14 | \$19.88 | \$26.04 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 120 | \$22.00 | \$32.04 | \$29.65 | \$37.05 |
| Driver/Sales Workers | 53-3031 | 70 | \$9.84 | \$17.45 | \$17.70 | \$21.25 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 430 | \$24.88 | \$31.00 | \$31.28 | \$34.05 |
| Light Truck Drivers | 53-3033 | 150 | \$14.60 | \$19.68 | \$19.21 | \$22.21 |
| Industrial Truck and Tractor Operators | 53-7051 | 60 | \$21.47 | \$29.10 | \$33.70 | \$32.92 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 180 | \$15.65 | \$19.83 | \$19.03 | \$21.92 |
| Packers and Packagers, Hand | 53-7064 | 210 | \$12.60 | \$14.38 | \$13.17 | \$15.26 |
| Stockers and Order Fillers | 53-7065 | 760 | \$13.81 | \$18.08 | \$17.05 | \$20.21 |

[^35]| KEENE AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 23,440 | \$14.51 | \$28.29 | \$22.10 | \$35.18 |
| Management Occupations | 11-0000 | 1,440 | \$28.08 | \$59.02 | \$49.38 | \$74.49 |
| Chief Executives | 11-1011 | 30 | \$30.86 | \$64.85 | \$51.46 | \$81.85 |
| General and Operations Managers | 11-1021 | 490 | \$26.43 | \$61.71 | \$43.90 | \$79.35 |
| Legislators | 11-1031 | 30 | \$16,297 | \$41,421 | \$17,105 | \$53,983 |
| Marketing Managers | 11-2021 | 30 | \$43.00 | \$67.50 | \$65.66 | \$79.74 |
| Sales Managers | 11-2022 | 60 | \$42.42 | \$80.86 | \$67.25 | \$100.08 |
| Administrative Services Managers | 11-3012 | 30 | \$37.79 | \$62.64 | \$61.59 | \$75.08 |
| Facilities Managers | 11-3013 | 30 | \$31.29 | \$47.16 | \$42.01 | \$55.09 |
| Computer and Information Systems Managers | 11-3021 | 60 | \$52.14 | \$74.35 | \$74.91 | \$85.46 |
| Financial Managers | 11-3031 | 120 | \$41.88 | \$75.81 | \$64.96 | \$92.78 |
| Industrial Production Managers | 11-3051 | 30 | \$37.21 | \$51.47 | \$52.12 | \$58.61 |
| Purchasing Managers | 11-3061 | 30 | \$47.39 | \$70.22 | \$62.15 | \$81.64 |
| Transportation, Storage, and Distribution Managers | 11-3071 | 30 | \# | \# | \# | \# |
| Human Resources Managers | 11-3121 | 30 | \$38.16 | \$68.11 | \$54.61 | \$83.07 |
| Education and Childcare Administrators, Preschool and Daycare | 11-9031 | 30 | \$18.60 | \$26.21 | \$23.15 | \$30.02 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 60 | \$71,132 | \$91,539 | \$98,589 | \$101,743 |
| Food Service Managers | 11-9051 | 30 | \$25.46 | \$35.18 | \$30.80 | \$40.05 |
| Medical and Health Services Managers | 11-9111 | 70 | \$39.54 | \$61.50 | \$63.96 | \$72.47 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 30 | \$21.74 | \$33.14 | \$29.33 | \$38.84 |
| Social and Community Service Managers | 11-9151 | 70 | \$22.57 | \$30.71 | \$30.28 | \$34.79 |
| Business and Financial Operations Occupations | 13-0000 | 1,400 | \$22.72 | \$37.17 | \$32.09 | \$44.39 |
| Buyers and Purchasing Agents | 13-1020 | 220 | \$24.65 | \$32.56 | \$31.05 | \$36.53 |
| Claims Adjusters, Examiners, and Investigators | 13-1031 | 30 | \$30.35 | \$43.03 | \$41.57 | \$49.37 |
| Cost Estimators | 13-1051 | 30 | \$19.31 | \$32.13 | \$29.35 | \$38.53 |
| Human Resources Specialists | 13-1071 | 150 | \$19.60 | \$31.68 | \$28.66 | \$37.73 |
| Logisticians | 13-1081 | 30 | \$28.78 | \$36.62 | \$33.60 | \$40.54 |
| Project Management Specialists | 13-1082 | 80 | \$23.09 | \$41.20 | \$37.31 | \$50.26 |
| Management Analysts | 13-1111 | 60 | \$32.57 | \$59.39 | \$43.53 | \$72.79 |
| Fundraisers | 13-1131 | 30 | \$24.04 | \$30.92 | \$30.00 | \$34.36 |
| Training and Development Specialists | 13-1151 | 80 | \$19.06 | \$29.89 | \$24.83 | \$35.30 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 110 | \$20.40 | \$33.28 | \$30.72 | \$39.72 |
| Business Operations Specialists, All Other | 13-1199 | 50 | \$21.11 | \$34.93 | \$30.30 | \$41.83 |
| Accountants and Auditors | 13-2011 | 250 | \$26.55 | \$40.20 | \$32.99 | \$47.02 |
| Financial and Investment Analysts | 13-2051 | 50 | \$31.46 | \$39.28 | \$40.04 | \$43.20 |
| Insurance Underwriters | 13-2053 | 50 | \$34.06 | \$50.83 | \$51.68 | \$59.22 |
| Loan Officers | 13-2072 | 30 | \$20.78 | \$48.40 | \$30.79 | \$62.22 |
| Computer and Mathematical Occupations | 15-0000 | 490 | \$27.49 | \$47.33 | \$44.79 | \$57.25 |
| Computer Systems Analysts | 15-1211 | 60 | \$33.54 | \$49.01 | \$49.54 | \$56.74 |
| Computer User Support Specialists | 15-1232 | 90 | \$20.37 | \$28.07 | \$26.74 | \$31.92 |

[^36]| KEENE AREA <br> Occupational Employment \& Wages | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Network and Computer Systems Administrators | 15-1244 | 40 | \$29.65 | \$40.66 | \$35.78 | \$46.16 |
| Software Developers | 15-1252 | 180 | \$39.46 | \$55.84 | \$56.62 | \$64.03 |
| Architecture and Engineering Occupations | 17-0000 | 270 | \$27.37 | \$41.49 | \$39.56 | \$48.54 |
| Industrial Engineers | 17-2112 | 50 | \$32.69 | \$44.18 | \$40.78 | \$49.92 |
| Mechanical Engineers | 17-2141 | 70 | \$33.49 | \$45.78 | \$46.75 | \$51.93 |
| Life, Physical, and Social Science Occupations | 19-0000 | 130 | \$23.39 | \$37.97 | \$33.11 | \$45.26 |
| Community and Social Service Occupations | 21-0000 | 470 | \$17.03 | \$25.06 | \$23.86 | \$29.06 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 60 | \$23.11 | \$31.06 | \$30.21 | \$35.03 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 130 | \$17.93 | \$27.15 | \$26.08 | \$31.76 |
| Child, Family, and School Social Workers | 21-1021 | 30 | \$17.91 | \$27.13 | \$23.79 | \$31.74 |
| Social and Human Service Assistants | 21-1093 | 80 | \$15.68 | \$19.16 | \$18.26 | \$20.89 |
| Community and Social Service Specialists, All Other | 21-1099 | 40 | \$15.26 | \$23.74 | \$24.31 | \$27.99 |
|  |  |  |  |  |  |  |
| Legal Occupations | 23-0000 | 100 | \$21.61 | \$49.54 | \$40.67 | \$63.51 |
| Lawyers | 23-1011 | 50 | \$36.04 | \$69.92 | \$55.05 | \$86.87 |
| Paralegals and Legal Assistants | 23-2011 | 50 | \$20.34 | \$25.76 | \$22.84 | \$28.45 |
| Educational Instruction and Library Occupations | 25-0000 | 1,890 | \$16.85 | \$29.03 | \$25.11 | \$35.13 |
| Career/Technical Education Teachers, Postsecondary | 25-1194 | NP | \$21.15 | \$34.52 | \$29.94 | \$41.20 |
| Preschool Teachers, Except Special Education | 25-2011 | 120 | \$14.32 | \$17.20 | \$15.35 | \$18.63 |
| Elementary School Teachers, Except Special Education | 25-2021 | 210 | \$47,376 | \$62,963 | \$63,327 | \$70,757 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 250 | \$47,666 | \$66,030 | \$64,765 | \$75,211 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 30 | \$48,345 | \$66,506 | \$64,264 | \$75,586 |
| Special Education Teachers, Secondary School | 25-2058 | 40 | \$48,916 | \$64,950 | \$71,660 | \$72,967 |
| Self-Enrichment Teachers | 25-3021 | 90 | \$19.12 | \$33.68 | \$30.58 | \$40.95 |
| Tutors | 25-3041 | 60 | \$13.50 | \$15.07 | \$13.64 | \$15.85 |
| Librarians and Media Collections Specialists | 25-4022 | 60 | \$18.49 | \$27.98 | \$26.18 | \$32.73 |
| Instructional Coordinators | 25-9031 | 40 | \$23.58 | \$29.96 | \$30.22 | \$33.15 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 310 | \$30,213 | \$37,317 | \$38,403 | \$40,867 |
|  |  |  |  |  |  |  |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 230 | \$16.42 | \$29.33 | \$26.53 | \$35.79 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 30 | \$15.43 | \$19.73 | \$17.67 | \$21.88 |
| Public Relations Specialists | 27-3031 | 40 | \$23.29 | \$31.84 | \$29.24 | \$36.12 |
|  |  |  |  |  |  |  |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 1,470 | \$24.28 | \$55.36 | \$39.49 | \$70.90 |
| Occupational Therapists | 29-1122 | 40 | \$30.44 | \$40.17 | \$39.65 | \$45.04 |
| Physical Therapists | 29-1123 | 50 | \$37.37 | \$47.58 | \$50.19 | \$52.69 |
| Speech-Language Pathologists | 29-1127 | 30 | \$26.56 | \$38.13 | \$41.85 | \$43.92 |
| Registered Nurses | 29-1141 | 500 | \$33.53 | \$40.70 | \$39.49 | \$44.28 |
| Dental Hygienists | 29-1292 | 50 | \$38.50 | \$42.12 | \$40.96 | \$43.92 |

[^37]| KEENE AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Emergency Medical Technicians | 29-2042 | 60 | \$15.23 | \$18.83 | \$17.97 | \$20.63 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 120 | \$23.90 | \$28.56 | \$26.73 | \$30.88 |
| Healthcare Support Occupations | 31-0000 | 1,060 | \$14.16 | \$19.03 | \$19.02 | \$21.47 |
| Home Health and Personal Care Aides | 31-1120 | 420 | \$13.34 | \$15.84 | \$14.58 | \$17.09 |
| Nursing Assistants | 31-1131 | 360 | \$16.56 | \$19.47 | \$19.90 | \$20.92 |
| Dental Assistants | 31-9091 | 70 | \$19.98 | \$24.74 | \$24.94 | \$27.11 |
| Healthcare Support Workers, All Other | 31-9099 | 30 | \$15.38 | \$18.76 | \$18.57 | \$20.45 |
| Protective Service Occupations | 33-0000 | 450 | \$14.12 | \$23.41 | \$20.07 | \$28.04 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 30 | \$32.57 | \$40.95 | \$38.60 | \$45.14 |
| Firefighters | 33-2011 | 70 | \$15.46 | \$22.95 | \$19.45 | \$26.70 |
| Police and Sherifi's Patrol Officers | 33-3051 | 80 | \$25.04 | \$29.97 | \$29.68 | \$32.43 |
| Security Guards | 33-9032 | 120 | \$13.40 | \$17.09 | \$15.05 | \$18.92 |
| Food Preparation and Serving Related Occupations | 35-0000 | 1,850 | \$11.20 | \$16.17 | \$14.94 | \$18.66 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 150 | \$15.81 | \$22.05 | \$21.66 | \$25.18 |
| Cooks, Institution and Cafeteria | 35-2012 | 80 | \$15.05 | \$18.28 | \$17.38 | \$19.90 |
| Cooks, Restaurant | 35-2014 | 200 | \$14.76 | \$17.64 | \$17.76 | \$19.07 |
| Cooks, Short Order | 35-2015 | 150 | \$12.83 | \$15.21 | \$15.29 | \$16.39 |
| Food Preparation Workers | 35-2021 | 130 | \$12.82 | \$16.33 | \$16.49 | \$18.08 |
| Bartenders | 35-3011 | 100 | \$9.53 | \$17.16 | \$14.05 | \$20.97 |
| Fast Food and Counter Workers | 35-3023 | 430 | \$11.05 | \$13.47 | \$13.60 | \$14.69 |
| Food Servers, Nonrestaurant | 35-3041 | 70 | \$13.13 | \$16.29 | \$15.09 | \$17.88 |
| Dishwashers | 35-9021 | 80 | \$10.80 | \$13.02 | \$12.33 | \$14.13 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 660 | \$13.77 | \$18.97 | \$18.47 | \$21.58 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 30 | \$19.21 | \$25.55 | \$22.78 | \$28.71 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 350 | \$13.58 | \$18.09 | \$18.39 | \$20.34 |
| Maids and Housekeeping Cleaners | 37-2012 | 80 | \$13.65 | \$16.01 | \$15.26 | \$17.18 |
| Landscaping and Groundskeeping Workers | 37-3011 | 160 | \$13.69 | \$19.09 | \$18.71 | \$21.80 |
| Personal Care and Service 0ccupations | 39-0000 | 450 | \$10.26 | \$16.26 | \$14.94 | \$19.25 |
| Animal Caretakers | 39-2021 | 60 | \$11.60 | \$15.29 | \$14.72 | \$77,13 |
| Childcare Workers | 39-9011 | 100 | \$10.48 | \$13.69 | \$11.63 | \$15.29 |
| Recreation Workers | 39-9032 | 70 | \$10.66 | \$16.38 | \$14.63 | \$19.24 |
|  |  |  |  |  |  |  |
| Sales and Related Occupations | 41-0000 | 2,380 | \$12.56 | \$22.60 | \$16.89 | \$27.62 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 240 | \$17.57 | \$26.13 | \$23.80 | \$30.41 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 50 | \$26.96 | \$50.16 | \$47.91 | \$61.76 |
| Cashiers | 41-2011 | 660 | \$11.52 | \$13.86 | \$13.99 | \$15.03 |
| Counter and Rental Clerks | 41-2021 | 60 | \$14.12 | \$21.92 | \$21.62 | \$25.81 |
| Parts Salespersons | 41-2022 | 70 | \$13.93 | \$20.44 | \$18.26 | \$23.69 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.
May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| KEENE AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Retail Salespersons | 41-2031 | 770 | \$12.04 | \$17.87 | \$15.58 | \$20.79 |
| Insurance Sales Agents | 41-3021 | 40 | \$24.04 | \$39.01 | \$32.33 | \$46.50 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 90 | \$19.02 | \$32.92 | \$29.14 | \$39.88 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 80 | \$21.60 | \$45.84 | \$31.29 | \$57.96 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 220 | \$22.79 | \$38.21 | \$37.71 | \$45.91 |
|  |  |  |  |  |  |  |
| Office and Administrative Support Occupations | 43-0000 | 3,320 | \$15.58 | \$22.54 | \$20.60 | \$26.02 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 270 | \$21.83 | \$32.74 | \$30.46 | \$38.19 |
| Bill and Account Collectors | 43-3011 | 30 | \$15.00 | \$22.45 | \$19.72 | \$26.18 |
| Billing and Posting Clerks | 43-3021 | 70 | \$17.24 | \$23.53 | \$21.65 | \$26.67 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 290 | \$16.51 | \$22.40 | \$21.25 | \$25.33 |
| Payroll and Timekeeping Clerks | 43-3051 | 30 | \$19.31 | \$25.07 | \$22.53 | \$27.95 |
| Procurement Clerks | 43-3061 | 70 | \$17.22 | \$21.19 | \$18.18 | \$23.18 |
| Tellers | 43-3071 | 40 | \$15.41 | \$17.09 | \$17.36 | \$17.92 |
| Customer Service Representatives | 43-4051 | 480 | \$14.80 | \$21.63 | \$20.16 | \$25.04 |
| Library Assistants, Clerical | 43-4121 | 30 | \$10.36 | \$15.78 | \$15.51 | \$18.48 |
| Loan Interviewers and Clerks | 43-4131 | 30 | \$18.81 | \$23.65 | \$23.93 | \$26.07 |
| Human Resources Assistants, Except Payroll and Timekeeping | 43-4161 | 30 | \$19.05 | \$22.61 | \$20.87 | \$24.39 |
| Receptionists and Information Clerks | 43-4771 | 190 | \$13.20 | \$17.40 | \$17.84 | \$19.50 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 40 | \$19.59 | \$24.15 | \$24.67 | \$26.43 |
| Postal Service Clerks | 43-5051 | 30 | \$24.27 | \$27.84 | \$27.28 | \$29.62 |
| Postal Service Mail Carriers | 43-5052 | 50 | \$19.92 | \$26.74 | \$24.97 | \$30.15 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 43-5053 | NP | \$23.64 | \$28.96 | \$28.96 | \$31.61 |
| Production, Planning, and Expediting Clerks | 43-5061 | 60 | \$17.83 | \$26.07 | \$25.98 | \$30.18 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 210 | \$15.14 | \$20.20 | \$19.26 | \$22.72 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 40 | \$24.93 | \$31.88 | \$29.92 | \$35.35 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 90 | \$18.03 | \$22.49 | \$22.73 | \$24.73 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 380 | \$15.25 | \$20.36 | \$19.75 | \$22.92 |
| Data Entry Keyers | 43-9021 | 30 | \$12.88 | \$18.42 | \$18.49 | \$21.19 |
| Insurance Claims and Policy Processing Clerks | 43-9041 | 60 | \$20.69 | \$28.13 | \$25.54 | \$31.85 |
| Office Clerks, General | 43-9061 | 530 | \$15.30 | \$21.85 | \$21.00 | \$25.11 |
|  |  |  |  |  |  |  |
| Construction and Extraction Occupations | 47-0000 | 710 | \$18.42 | \$25.22 | \$23.95 | \$28.62 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 50 | \$27.54 | \$35.89 | \$32.66 | \$40.07 |
| Carpenters | 47-2031 | 120 | \$21.44 | \$25.32 | \$24.66 | \$27.28 |
| Construction Laborers | 47-2061 | 90 | \$16.06 | \$19.51 | \$19.21 | \$21.23 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 30 | \$21.70 | \$27.03 | \$25.08 | \$29.69 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

|  | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| KEENEAREA <br> Occupational Employment \& Wages |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Electricians | 47-2111 | 80 | \$20.98 | \$28.30 | \$27.90 | \$31.97 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 50 | \$18.80 | \$26.77 | \$26.35 | \$30.74 |
| Roofers | 47-2181 | 40 | \$18.28 | \$24.78 | \$26.49 | \$28.03 |
| Sheet Metal Workers | 47-2211 | 40 | \$18.22 | \$22.95 | \$20.05 | \$25.31 |
| Highway Maintenance Workers | 47-4051 | 40 | \$18.40 | \$23.19 | \$22.24 | \$25.57 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 830 | \$18.52 | \$27.40 | \$24.84 | \$31.85 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 80 | \$27.96 | \$41.82 | \$41.04 | \$48.74 |
| Automotive Service Technicians and Mechanics | 49-3023 | 170 | \$16.72 | \$24.57 | \$24.09 | \$28.49 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 30 | \$20.83 | \$27.81 | \$28.64 | \$31.31 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 50 | \$22.23 | \$28.83 | \$30.62 | \$32.14 |
| Industrial Machinery Mechanics | 49-9041 | 60 | \$20.56 | \$26.96 | \$26.70 | \$30.17 |
| Telecommunications Line Installers and Repairers | 49-9052 | 30 | \$22.48 | \$34.80 | \$39.57 | \$40.96 |
| Maintenance and Repair Workers, General | 49-9071 | 200 | \$17.87 | \$23.98 | \$23.81 | \$27.03 |
| Production Occupations | 51-0000 | 1,750 | \$15.26 | \$21.74 | \$20.29 | \$24.98 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 130 | \$23.52 | \$33.66 | \$31.39 | \$38.72 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 70 | \$17.55 | \$21.83 | \$21.52 | \$23.98 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 380 | \$14.32 | \$18.32 | \$17.81 | \$20.32 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4031 | 40 | \$1716 | \$20.78 | \$20.49 | \$22.59 |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4033 | 90 | \# | \# | \# | \# |
| Machinists | 51-4041 | 80 | \$17.06 | \$24.85 | \$23.75 | \$28.74 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4072 | 60 | \$15.53 | \$21.47 | \$21.00 | \$24.44 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 40 | \$19.54 | \$25.80 | \$25.54 | \$28.92 |
| Metal Workers and Plastic Workers, All Other | 51-4199 | 80 | \$16.01 | \$18.77 | \$18.62 | \$20.16 |
| Printing Press Operators | 51-5112 | 30 | \$15.47 | \$19.25 | \$18.15 | \$21.13 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 60 | \$12.75 | \$16.36 | \$16.32 | \$18.17 |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 51-7042 | 70 | \$14.59 | \$17.92 | \$19.18 | \$19.59 |
| Mixing and Blending Machine Setters, Operators, and Tenders | 51-9023 | NP | \$17.77 | \$20.50 | \$18.20 | \$21.87 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 100 | \$18.49 | \$23.48 | \$23.23 | \$25.98 |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 51-9124 | 30 | \$16.75 | \$20.78 | \$18.62 | \$22.80 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 120 | \$16.82 | \$21.50 | \$20.68 | \$23.85 |
| Transportation and Material Moving Occupations | 53-0000 | 2,080 | \$13.44 | \$19.02 | \$17.37 | \$21.81 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 90 | \$20.67 | \$30.12 | \$29.40 | \$34.84 |
| Driver/Sales Workers | 53-3031 | 80 | \$9.97 | \$16.45 | \$17.92 | \$19.68 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 220 | \$21.81 | \$27.59 | \$27.16 | \$30.48 |
| Light Truck Drivers | 53-3033 | 220 | \$12.04 | \$17.82 | \$18.28 | \$20.71 |

[^38]| KEENEAREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Bus Drivers, School | 53-3051 | 110 | \$13.99 | \$17.83 | \$18.95 | \$19.75 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 60 | \$11.12 | \$14.02 | \$12.69 | \$15.47 |
| Industrial Truck and Tractor Operators | 53-7051 | 90 | \$17.20 | \$21.50 | \$21.61 | \$23.65 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 300 | \$14.99 | \$17.89 | \$16.82 | \$19.34 |
| Packers and Packagers, Hand | 53-7064 | 150 | \$12.09 | \$14.54 | \$13.05 | \$15.77 |
| Stockers and Order Fillers | 53-7065 | 620 | \$13.74 | \$16.92 | \$16.13 | \$18.52 |
| Refuse and Recyclable Material Collectors | 53-7081 | 30 | \$13.59 | \$18.33 | \$17.00 | \$20.71 |

[^39]| LACONIA - BELMONT AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage* | Experienced Wage * |
| Total all occupations | 00-0000 | 21,010 | \$14.36 | \$26.45 | \$21.97 | \$32.50 |
| Management Occupations | 11-0000 | 1,190 | \$27.14 | \$53.79 | \$45.52 | \$67.11 |
| Chief Executives | 11-1011 | 30 | \$38.15 | \$112.56 | \$77.25 | \$149.78 |
| General and Operations Managers | 11-1021 | 540 | \$25.45 | \$54.05 | \$41.64 | \$68.35 |
| Sales Managers | 11-2022 | 40 | \$31.68 | \$59.87 | \$49.88 | \$73.97 |
| Financial Managers | 11-3031 | 110 | \$34.69 | \$58.81 | \$52.51 | \$70.86 |
| Construction Managers | 11-9021 | 40 | \$35.06 | \$47.49 | \$48.74 | \$53.70 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 60 | \$82,362 | \$101,949 | \$104,636 | \$111,743 |
| Architectural and Engineering Managers | 11-9041 | 30 | \$57.25 | \$76.72 | \$66.67 | \$86.46 |
| Food Service Managers | 11-9051 | 30 | \$26.32 | \$34.96 | \$32.71 | \$39.29 |
| Medical and Health Services Managers | 11-9111 | 70 | \$36.75 | \$57.90 | \$49.07 | \$68.47 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 30 | \$17.94 | \$30.93 | \$27.02 | \$37.43 |
| Social and Community Service Managers | 11-9151 | 30 | \$25.35 | \$34.02 | \$31.28 | \$38.36 |
| Business and Financial Operations Occupations | 13-0000 | 820 | \$21.94 | \$36.24 | \$32.62 | \$43.37 |
| Buyers and Purchasing Agents | 13-1020 | 60 | \$22.15 | \$29.62 | \$27.93 | \$33.35 |
| Cost Estimators | 13-1051 | 40 | \$22.21 | \$32.97 | \$29.85 | \$38.34 |
| Human Resources Specialists | 13-1071 | 60 | \$22.06 | \$34.02 | \$32.67 | \$40.00 |
| Project Management Specialists | 13-1082 | 80 | \$27.08 | \$40.23 | \$38.74 | \$46.80 |
| Management Analysts | 13-1111 | 50 | \$30.74 | \$51.05 | \$47.91 | \$61.21 |
| Fundraisers | 13-1131 | 30 | \$20.72 | \$29.77 | \$30.39 | \$34.30 |
| Training and Development Specialists | 13-1151 | 40 | \$19.18 | \$29.78 | \$27.98 | \$35.08 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 60 | \$19.11 | \$31.47 | \$29.75 | \$37.65 |
| Business Operations Specialists, All Other | 13-1199 | 30 | \$24.29 | \$36.33 | \$38.87 | \$42.35 |
| Accountants and Auditors | 13-2011 | 160 | \$25.07 | \$37.59 | \$35.70 | \$43.86 |
| Property Appraisers and Assessors | 13-2020 | 30 | \$20.42 | \$36.55 | \$29.90 | \$44.61 |
| Loan Officers | 13-2072 | 50 | \$23.61 | \$39.48 | \$32.19 | \$47.42 |
| Computer and Mathematical Occupations | 15-0000 | 240 | \$24.30 | \$40.79 | \$36.93 | \$49.04 |
| Computer User Support Specialists | 15-1232 | 60 | \$19.47 | \$27.77 | \$26.23 | \$31.92 |
| Network and Computer Systems Administrators | 15-1244 | 40 | \$32.11 | \$43.21 | \$42.63 | \$48.76 |
| Software Developers | 15-1252 | 50 | \$35.12 | \$52.63 | \$53.38 | \$61.38 |
| Architecture and Engineering Occupations | 17-0000 | 300 | \$25.91 | \$39.67 | \$38.41 | \$46.55 |
| Industrial Engineers | 17-2112 | 50 | \$30.83 | \$41.70 | \$40.57 | \$47.13 |
| Mechanical Engineers | 17-2141 | 50 | \$36.21 | \$46.31 | \$45.84 | \$51.37 |
| Life, Physical, and Social Science Occupations | 19-0000 | 90 | \$22.10 | \$38.64 | \$36.07 | \$46.92 |
| School Psychologists | 19-3034 | NP | \$23.92 | \$46.19 | \$43.23 | \$57.31 |
| Community and Social Service Occupations | 21-0000 | 320 | \$17.72 | \$25.13 | \$23.73 | \$28.83 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 50 | \$23.02 | \$31.11 | \$31.12 | \$35.15 |

[^40]| LACONIA - BELMONT AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 70 | \$18.00 | \$24.86 | \$22.86 | \$28.28 |
| Social and Human Service Assistants | 21-1093 | 70 | \$15.27 | \$19.62 | \$17.96 | \$21.79 |
| Legal Occupations | 23-0000 | 110 | \$21.97 | \$37.35 | \$33.31 | \$45.04 |
| Lawyers | 23-1011 | 60 | \$32.48 | \$47.59 | \$40.92 | \$55.16 |
| Paralegals and Legal Assistants | 23-2011 | 40 | \$20.71 | \$24.58 | \$23.67 | \$26.52 |
| Educational Instruction and Library Occupations | 25-0000 | 1,560 | \$16.18 | \$25.93 | \$24.71 | \$30.81 |
| Preschool Teachers, Except Special Education | 25-2011 | 80 | \$14.37 | \$17.29 | \$15.34 | \$18.75 |
| Kindergarten Teachers, Except Special Education | 25-2012 | 40 | \$52,375 | \$67,087 | \$66,979 | \$74,444 |
| Elementary School Teachers, Except Special Education | 25-2021 | 280 | \$49,191 | \$63,124 | \$63,918 | \$70,091 |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 170 | \$51,497 | \$65,756 | \$66,511 | \$72,885 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 210 | \$48,624 | \$64,070 | \$64,495 | \$71,792 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 70 | \$47,703 | \$64,640 | \$59,775 | \$73,108 |
| Self-Enrichment Teachers | 25-3021 | 40 | \$16.15 | \$25.21 | \$23.70 | \$29.74 |
| Substitute Teachers, Short-Term | 25-3031 | 70 | \$14.14 | \$17.28 | \$17.09 | \$18.85 |
| Librarians and Media Collections Specialists | 25-4022 | 30 | \$22.46 | \$30.23 | \$27.95 | \$34.11 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 410 | \$28,301 | \$36,575 | \$37,567 | \$40,712 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 150 | \$15.57 | \$27.34 | \$21.07 | \$33.23 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 40 | \$15.49 | \$18.71 | \$17.41 | \$20.32 |
| Public Relations Specialists | 27-3031 | 30 | \$21.62 | \$31.13 | \$29.28 | \$35.89 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 1,330 | \$24.05 | \$45.86 | \$38.68 | \$56.76 |
| Pharmacists | 29-1051 | 30 | \$56.03 | \$65.85 | \$66.69 | \$70.76 |
| Occupational Therapists | 29-1122 | 60 | \$35.19 | \$42.51 | \$42.43 | \$46.17 |
| Physical Therapists | 29-1123 | 50 | \$34.35 | \$41.85 | \$41.81 | \$45.60 |
| Registered Nurses | 29-1141 | 400 | \$31.06 | \$37.97 | \$38.23 | \$41.42 |
| Nurse Practitioners | 29-1171 | 60 | \$47.27 | \$58.67 | \$54.36 | \$64.37 |
| Dental Hygienists | 29-1292 | 40 | \$38.09 | \$42.00 | \$41.20 | \$43.96 |
| Radiologic Technologists and Technicians | 29-2034 | 30 | \$27.68 | \$33.48 | \$31.59 | \$36.39 |
| Pharmacy Technicians | 29-2052 | 50 | \$15.34 | \$18.90 | \$19.74 | \$20.68 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 80 | \$24.64 | \$30.22 | \$30.05 | \$33.01 |
| Medical Records Specialists | 29-2072 | 30 | \$17.32 | \$21.96 | \$19.70 | \$24.27 |
| Healthcare Support Occupations | 31-0000 | 810 | \$15.00 | \$19.22 | \$18.49 | \$21.33 |
| Home Health and Personal Care Aides | 31-1120 | 250 | \$13.47 | \$16.12 | \$16.21 | \$17.46 |
| Nursing Assistants | 31-1131 | 330 | \$16.09 | \$18.87 | \$19.47 | \$20.26 |
| Dental Assistants | 31-9091 | 50 | \$21.53 | \$25.26 | \$25.91 | \$27.14 |
| Medical Assistants | 31-9092 | 80 | \$17.79 | \$20.90 | \$20.26 | \$22.45 |
|  |  |  |  |  |  |  |

[^41]| LACONIA - BELMONT AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Protective Service Occupations | 33-0000 | 520 | \$16.68 | \$25.96 | \$25.29 | \$30.60 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 30 | \$31.03 | \$43.61 | \$46.02 | \$49.90 |
| Firefighters | 33-2011 | 140 | \$15.30 | \$21.85 | \$20.31 | \$25.13 |
| Police and Sheriff's Patrol Officers | 33-3051 | 150 | \$24.00 | \$29.60 | \$29.18 | \$32.40 |
| Security Guards | 33-9032 | 40 | \$12.86 | \$15.83 | \$15.34 | \$17.31 |
| Food Preparation and Serving Related Occupations | 35-0000 | 2,350 | \$11.00 | \$16.26 | \$14.78 | \$18.89 |
| Chefs and Head Cooks | 35-1011 | 50 | \$17.42 | \$28.19 | \$26.19 | \$33.58 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 210 | \$15.86 | \$22.25 | \$21.41 | \$25.45 |
| Cooks, Institution and Cafeteria | 35-2012 | 50 | \$16.38 | \$20.72 | \$21.09 | \$22.89 |
| Cooks, Restaurant | 35-2014 | 310 | \$14.80 | \$18.03 | \$18.72 | \$19.64 |
| Food Preparation Workers | 35-2021 | 110 | \$11.87 | \$15.66 | \$15.52 | \$17.56 |
| Bartenders | 35-3011 | 120 | \$9.55 | \$17.47 | \$14.52 | \$21.42 |
| Fast Food and Counter Workers | 35-3023 | 500 | \$11.09 | \$13.54 | \$13.82 | \$14.75 |
| Waiters and Waitresses | 35-3031 | 430 | \$9.69 | \$16.61 | \$14.31 | \$20.07 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 70 | \$8.61 | \$11.09 | \$10.57 | \$12.33 |
| Dishwashers | 35-9021 | 140 | \$10.75 | \$13.11 | \$11.86 | \$14.30 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 1,060 | \$14.32 | \$19.46 | \$18.63 | \$22.03 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 30 | \$18.89 | \$26.52 | \$25.91 | \$30.34 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 60 | \$21.37 | \$27.87 | \$25.10 | \$31.13 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 330 | \$13.79 | \$17.34 | \$16.87 | \$19.11 |
| Maids and Housekeeping Cleaners | 37-2012 | 120 | \$13.14 | \$15.26 | \$15.17 | \$16.31 |
| Landscaping and Groundskeeping Workers | 37-3011 | 460 | \$15.04 | \$19.55 | \$19.09 | \$21.81 |
| Personal Care and Service Occupations | 39-0000 | 460 | \$10.61 | \$17.18 | \$15.29 | \$20.47 |
| First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services | 39-1014 | 30 | \$17.84 | \$27.94 | \$26.38 | \$33.00 |
| Amusement and Recreation Attendants | 39-3091 | 70 | \$9.12 | \$12.89 | \$11.62 | \$14.78 |
| Childcare Workers | 39-9011 | 40 | \$9.82 | \$13.75 | \$15.02 | \$15.72 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 60 | \$16.44 | \$22.31 | \$22.42 | \$25.24 |
| Recreation Workers | 39-9032 | 80 | \$13.21 | \$17.85 | \$15.36 | \$20.17 |
| Sales and Related Occupations | 41-0000 | 1,910 | \$12.26 | \$22.08 | \$15.91 | \$26.98 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 200 | \$16.72 | \$25.67 | \$23.41 | \$30.14 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 40 | \$24.26 | \$45.65 | \$40.57 | \$56.34 |
| Cashiers | 41-2011 | 590 | \$11.18 | \$13.45 | \$13.93 | \$14.58 |
| Counter and Rental Clerks | 41-2021 | 70 | \$15.05 | \$21.78 | \$22.09 | \$25.14 |
| Parts Salespersons | 41-2022 | 50 | \$14.87 | \$22.52 | \$18.99 | \$26.35 |
| Retail Salespersons | 41-2031 | 500 | \$11.62 | \$17.84 | \$15.58 | \$20.96 |
| Insurance Sales Agents | 41-3021 | 40 | \$23.02 | \$32.74 | \$30.27 | \$37.60 |

[^42]| LACONIA - BELMONT AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 80 | \$21.12 | \$35.76 | \$33.73 | \$43.09 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 50 | \$27.18 | \$44.23 | \$39.56 | \$52.75 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 170 | \$20.35 | \$35.77 | \$32.06 | \$43.48 |
| Office and Administrative Support Occupations | 43-0000 | 2,790 | \$15.32 | \$22.24 | \$19.95 | \$25.70 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 210 | \$21.74 | \$34.36 | \$29.30 | \$40.66 |
| Billing and Posting Clerks | 43-3021 | 40 | \$18.19 | \$21.82 | \$21.83 | \$23.63 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 280 | \$15.84 | \$22.33 | \$21.82 | \$25.56 |
| Tellers | 43-3071 | 50 | \$15.69 | \$17.88 | \$17.87 | \$18.99 |
| Court, Municipal, and License Clerks | 43-4031 | 30 | \$18.30 | \$23.96 | \$21.59 | \$26.79 |
| Customer Service Representatives | 43-4051 | 280 | \$13.60 | \$18.80 | \$17.63 | \$21.40 |
| Hotel, Motel, and Resort Desk Clerks | 43-4081 | 40 | \$12.38 | \$15.19 | \$14.73 | \$16.58 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 30 | \$16.21 | \$22.09 | \$21.55 | \$25.03 |
| Library Assistants, Clerical | 43-4121 | 60 | \$11.91 | \$16.61 | \$16.43 | \$18.95 |
| Loan Interviewers and Clerks | 43-4131 | 50 | \$20.08 | \$23.54 | \$23.16 | \$25.27 |
| New Accounts Clerks | 43-4141 | 40 | \$18.31 | \$19.60 | \$18.94 | \$20.25 |
| Receptionists and Information Clerks | 43-4171 | 140 | \$13.35 | \$17.65 | \$17.84 | \$19.80 |
| Public Safety Telecommunicators | 43-5031 | 40 | \$20.11 | \$24.32 | \$24.71 | \$26.43 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 30 | \$17.09 | \$23.44 | \$22.45 | \$26.63 |
| Postal Service Clerks | 43-5051 | 40 | \$23.31 | \$28.13 | \$26.81 | \$30.54 |
| Postal Service Mail Carriers | 43-5052 | 70 | \$19.89 | \$26.67 | \$25.17 | \$30.06 |
| Production, Planning, and Expediting Clerks | 43-5061 | 50 | \$17.05 | \$25.10 | \$23.43 | \$29.12 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 160 | \$15.09 | \$19.56 | \$18.51 | \$21.79 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 40 | \$24.68 | \$32.60 | \$33.37 | \$36.54 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 100 | \$16.49 | \$19.72 | \$19.47 | \$21.32 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 330 | \$15.56 | \$21.21 | \$20.24 | \$24.03 |
| Data Entry Keyers | 43-9021 | 30 | \$12.97 | \$16.95 | \$18.09 | \$18.94 |
| Office Clerks, General | 43-9061 | 500 | \$15.33 | \$21.93 | \$20.24 | \$25.23 |
| Construction and Extraction Occupations | 47-0000 | 1,180 | \$18.58 | \$25.96 | \$24.35 | \$29.65 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 130 | \$26.13 | \$34.58 | \$31.68 | \$38.82 |
| Brickmasons and Blockmasons | 47-2021 | 30 | \$27.59 | \$37.77 | \$42.98 | \$42.86 |
| Carpenters | 47-2031 | 170 | \$20.39 | \$25.71 | \$24.35 | \$28.38 |
| Construction Laborers | 47-2061 | 180 | \$17.04 | \$20.65 | \$20.37 | \$22.46 |
| Paving, Surfacing, and Tamping Equipment Operators | 47-2071 | 30 | \$23.09 | \$27.07 | \$24.77 | \$29.05 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 80 | \$21.51 | \$26.62 | \$25.89 | \$29.18 |
| Electricians | 47-2111 | 140 | \$18.79 | \$26.79 | \$29.28 | \$30.79 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 80 | \$19.61 | \$26.24 | \$24.85 | \$29.56 |

[^43]| LACONIA - BELMONT AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Highway Maintenance Workers | 47-4051 | 60 | \$17.29 | \$22.73 | \$23.41 | \$25.46 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 980 | \$18.23 | \$27.27 | \$24.92 | \$31.78 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 90 | \$26.62 | \$39.89 | \$37.84 | \$46.52 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 49-2022 | 40 | \$29.49 | \$37.90 | \$40.82 | \$42.11 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 40 | \$22.87 | \$29.01 | \$30.35 | \$32.08 |
| Motorboat Mechanics and Service Technicians | 49-3051 | 90 | \$18.46 | \$24.44 | \$23.33 | \$27.43 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 60 | \$20.91 | \$29.18 | \$30.98 | \$33.31 |
| Industrial Machinery Mechanics | 49-9041 | 60 | \$21.15 | \$27.94 | \$28.75 | \$31.33 |
| Telecommunications Line Installers and Repairers | 49-9052 | 40 | \$20.41 | \$31.34 | \$31.86 | \$36.81 |
| Maintenance and Repair Workers, General | 49-9071 | 220 | \$16.87 | \$22.24 | \$21.28 | \$24.93 |
| Production Occupations | 51-0000 | 1,290 | \$16.50 | \$23.44 | \$22.23 | \$26.91 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 90 | \$24.40 | \$35.07 | \$35.55 | \$40.41 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 70 | \$15.18 | \$19.53 | \$18.80 | \$21.72 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 180 | \$16.47 | \$19.47 | \$17.09 | \$20.97 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4031 | 30 | \$16.32 | \$21.34 | \$22.77 | \$23.85 |
| Machinists | 51-4041 | 70 | \$19.12 | \$25.09 | \$22.81 | \$28.07 |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4081 | 40 | \$16.21 | \$20.38 | \$18.77 | \$22.47 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 70 | \$21.44 | \$26.06 | \$25.19 | \$28.38 |
| Metal Workers and Plastic Workers, All Other | 51-4199 | 30 | \$18.18 | \$22.31 | \$19.41 | \$24.39 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 40 | \$11.62 | \$14.60 | \$14.51 | \$16.08 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 130 | \$17.88 | \$24.42 | \$22.66 | \$27.69 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 170 | \$19.54 | \$25.21 | \$25.86 | \$28.04 |
| Transportation and Material Moving Occupations | 53-0000 | 1,510 | \$13.47 | \$20.58 | \$18.79 | \$24.13 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 90 | \$18.70 | \$28.05 | \$25.15 | \$32.73 |
| Driver/Sales Workers | 53-3031 | 60 | \$9.40 | \$15.80 | \$16.00 | \$19.00 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 250 | \$17.77 | \$24.36 | \$24.87 | \$27.66 |
| Light Truck Drivers | 53-3033 | 210 | \$12.93 | \$25.17 | \$20.85 | \$31.29 |
| Industrial Truck and Tractor Operators | 53-7051 | 30 | \$17.94 | \$22.46 | \$21.02 | \$24.72 |
| Cleaners of Vehicles and Equipment | 53-7061 | 60 | \$13.99 | \$17.82 | \$17.99 | \$19.73 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 240 | \$14.21 | \$17.98 | \$16.82 | \$19.86 |
| Stockers and Order Fillers | 53-7065 | 320 | \$13.39 | \$16.31 | \$15.47 | \$17.77 |
| Refuse and Recyclable Material Collectors | 53-7081 | 30 | \$15.31 | \$19.43 | \$18.69 | \$21.49 |

[^44]| LEBANON - HANOVER AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median <br> Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 33,430 | \$16.51 | \$37.01 | \$26.68 | \$47.27 |
| Management Occupations | 11-0000 | 2,310 | \$34.28 | \$70.78 | \$58.86 | \$89.04 |
| Chief Executives | 11-1011 | 30 | \$42.18 | \$154.03 | \$91.46 | \$209.97 |
| General and Operations Managers | 11-1021 | 530 | \$27.99 | \$64.84 | \$47.45 | \$83.26 |
| Marketing Managers | 11-2021 | 40 | \$44.54 | \$75.21 | \$76.53 | \$90.54 |
| Sales Managers | 11-2022 | 50 | \$38.54 | \$67.43 | \$58.65 | \$81.87 |
| Public Relations Managers | 11-2032 | 40 | \$47.40 | \$76.98 | \$64.38 | \$91.77 |
| Administrative Services Managers | 11-3012 | 60 | \$36.24 | \$57.69 | \$52.19 | \$68.41 |
| Facilities Managers | 11-3013 | 50 | \$32.34 | \$52.17 | \$46.10 | \$62.08 |
| Computer and Information Systems Managers | 11-3021 | 150 | \$51.74 | \$77.44 | \$74.91 | \$90.27 |
| Financial Managers | 11-3031 | 230 | \$42.66 | \$80.59 | \$65.95 | \$99.56 |
| Industrial Production Managers | 11-3051 | 30 | \$43.77 | \$63.40 | \$61.96 | \$73.23 |
| Purchasing Managers | 11-3061 | 30 | \$48.29 | \$68.27 | \$66.70 | \$78.25 |
| Human Resources Managers | 11-3121 | 40 | \$47.79 | \$76.07 | \$62.78 | \$90.21 |
| Construction Managers | 11-9021 | 30 | \$31.59 | \$50.43 | \$48.73 | \$59.84 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 80 | \$71,05 | \$94,959 | \$101,232 | \$106,886 |
| Architectural and Engineering Managers | 11-9041 | 70 | \$54.34 | \$75.21 | \$72.85 | \$85.65 |
| Food Service Managers | 11-9051 | 50 | \$27.19 | \$37.64 | \$32.24 | \$42.86 |
| Medical and Health Services Managers | 11-9111 | 260 | \$43.66 | \$91.15 | \$63.61 | \$114.89 |
| Natural Sciences Managers | 11-9121 | 30 | \$69.80 | \$101.91 | \$88.13 | \$117.96 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 30 | \$21.75 | \$31.46 | \$31.96 | \$36.30 |
| Social and Community Service Managers | 11-9151 | 50 | \$27.70 | \$50.50 | \$37.61 | \$61.91 |
| Business and Financial Operations Occupations | 13-0000 | 1,780 | \$25.21 | \$39.36 | \$37.83 | \$46.43 |
| Buyers and Purchasing Agents | 13-1020 | 150 | \$25.87 | \$34.66 | \$31.79 | \$39.06 |
| Compliance Officers | 13-1041 | 50 | \$23.64 | \$37.77 | \$36.88 | \$44.83 |
| Human Resources Specialists | 13-1071 | 140 | \$25.17 | \$37.65 | \$39.15 | \$43.90 |
| Logisticians | 13-1081 | 30 | \$30.52 | \$43.76 | \$41.38 | \$50.37 |
| Project Management Specialists | 13-1082 | 150 | \$28.44 | \$43.22 | \$40.08 | \$50.61 |
| Management Analysts | 13-1111 | 120 | \$31.38 | \$48.69 | \$47.24 | \$57.35 |
| Meeting, Convention, and Event Planners | 13-1121 | 40 | \# | \# | \# | \# |
| Compensation, Benefits, and Job Analysis Specialists | 13-1141 | 40 | \$28.94 | \$37.50 | \$36.84 | \$41.77 |
| Training and Development Specialists | 13-1151 | 110 | \$23.16 | \$36.04 | \$38.41 | \$42.48 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 120 | \$22.55 | \$37.95 | \$36.40 | \$45.66 |
| Business Operations Specialists, All Other | 13-1199 | 70 | \$22.19 | \$38.90 | \$38.91 | \$47.26 |
| Accountants and Auditors | 13-2011 | 360 | \$27.30 | \$38.72 | \$38.90 | \$44.43 |
| Financial and Investment Analysts | 13-2051 | 50 | \$29.57 | \$48.04 | \$40.66 | \$57.27 |
| Personal Financial Advisors | 13-2052 | 70 | \$19.78 | \$49.87 | \$41.24 | \$64.92 |
| Loan Officers | 13-2072 | 40 | \$24.46 | \$41.11 | \$31.18 | \$49.42 |
| Computer and Mathematical Occupations | 15-0000 | 1,100 | \$30.09 | \$47.71 | \$43.78 | \$56.52 |
| Computer Systems Analysts | 15-1211 | 160 | \$37.94 | \$48.78 | \$43.01 | \$54.19 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| LEBANON - HANOVER AREA <br> Occupational Employment \& Wages | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage * | Experienced Wage * |
| Computer Network Support Specialists | 15-1231 | 30 | \$23.07 | \$37.10 | \$29.89 | \$44.11 |
| Computer User Support Specialists | 15-1232 | 150 | \$23.00 | \$30.83 | \$31.60 | \$34.74 |
| Database Administrators | 15-1242 | 30 | \$29.85 | \$54.84 | \$57.85 | \$67.34 |
| Network and Computer Systems Administrators | 15-1244 | 90 | \$35.18 | \$45.52 | \$43.44 | \$50.68 |
| Software Developers | 15-1252 | 350 | \$42.68 | \$58.69 | \$55.92 | \$66.71 |
| Software Quality Assurance Analysts and Testers | 15-1253 | 40 | \$28.53 | \$55.26 | \$53.77 | \$68.64 |
| Web and Digital Interface Designers | 15-1255 | 30 | \$28.60 | \$38.11 | \$33.77 | \$42.86 |
| Computer Occupations, All Other | 15-1299 | 30 | \$28.69 | \$45.57 | \$40.89 | \$54.00 |
| Operations Research Analysts | 15-2031 | 40 | \$30.22 | \$41.78 | \$40.86 | \$47.56 |
| Data Scientists | 15-2051 | 40 | \$26.06 | \$38.75 | \$33.61 | \$45.09 |
| Architecture and Engineering Occupations | 17-0000 | 770 | \$27.34 | \$43.29 | \$39.91 | \$51.27 |
| Civil Engineers | 17-2051 | 60 | \$32.95 | \$46.35 | \$44.57 | \$53.06 |
| Electrical Engineers | 17-2071 | 60 | \$39.63 | \$55.42 | \$54.29 | \$63.31 |
| Industrial Engineers | 17-2112 | 70 | \$36.16 | \$45.76 | \$46.75 | \$50.56 |
| Mechanical Engineers | 17-2141 | 220 | \$38.01 | \$53.17 | \$51.36 | \$60.75 |
| Electrical and Electronic Engineering Technologists and Technicians | 17-3023 | 50 | \$20.18 | \$29.48 | \$30.98 | \$34.14 |
| Industrial Engineering Technologists and Technicians | 17-3026 | 40 | \$26.33 | \$29.88 | \$29.69 | \$31.67 |
| Mechanical Engineering Technologists and Technicians | 17-3027 | 80 | \$26.95 | \$32.99 | \$32.41 | \$36.01 |
| Engineering Technologists and Technicians, Except Drafters, All Other | 17-3029 | 30 | \$23.05 | \$28.48 | \$26.33 | \$31.19 |
| Life, Physical, and Social Science Occupations | 19-0000 | 1,140 | \$24.10 | \$37.53 | \$31.91 | \$44.25 |
| Biochemists and Biophysicists | 19-1021 | 60 | \$32.41 | \$52.55 | \$49.72 | \$62.62 |
| Microbiologists | 19-1022 | 120 | \$31.51 | \$43.82 | \$48.86 | \$49.97 |
| Medical Scientists, Except Epidemiologists | 19-1042 | 200 | \$30.99 | \$41.14 | \$40.67 | \$46.21 |
| Physicists | 19-2012 | NP | \$30.15 | \$46.53 | \$41.97 | \$54.72 |
| Physical Scientists, All Other | 19-2099 | NP | \$27.43 | \$42.68 | \$40.08 | \$50.30 |
| Biological Technicians | 19-4021 | 210 | \$20.63 | \$29.06 | \$25.35 | \$33.28 |
| Occupational Health and Safety Specialists | 19-5011 | 30 | \$28.49 | \$41.69 | \$39.16 | \$48.27 |
| Community and Social Service Occupations | 21-0000 | 480 | \$18.26 | \$28.76 | \$26.07 | \$34.01 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 60 | \$25.52 | \$35.83 | \$33.56 | \$40.99 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 130 | \$17.22 | \$24.09 | \$20.93 | \$27.53 |
| Healthcare Social Workers | 21-1022 | 80 | \# | \# | \# | \# |
| Social and Human Service Assistants | 21-1093 | 80 | \$15.86 | \$20.24 | \$19.73 | \$22.43 |
| Community and Social Service Specialists, All Other | 21-1099 | 30 | \$18.83 | \$26.39 | \$26.87 | \$30.17 |
| Legal Occupations | 23-0000 | 130 | \$21.79 | \$59.03 | \$37.10 | \$77.65 |
| Lawyers | 23-1011 | 70 | \$37.27 | \$84.42 | \$72.10 | \$108.01 |
| Paralegals and Legal Assistants | 23-2011 | 50 | \$21.05 | \$24.66 | \$22.89 | \$26.46 |
|  |  |  |  |  |  |  |

[^45]| EBMMOM - A M / ER |  |  | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage* | Experienced Wage * |
| Educational Instruction and Library Occupations | 25-0000 | 3,080 | \$17.91 | \$41.68 | \$31.54 | \$53.55 |
| Preschool Teachers, Except Special Education | 25-2011 | 120 | \$14.29 | \$17.12 | \$15.26 | \$18.54 |
| Elementary School Teachers, Except Special Education | 25-2021 | 260 | \$45,351 | \$63,802 | \$62,999 | \$73,027 |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 230 | \$43,926 | \$62,126 | \$64,262 | \$71,227 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 240 | \$46,554 | \$68,713 | \$65,642 | \$79,791 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 50 | \$47,720 | \$66,091 | \$64,264 | \$75,276 |
| Special Education Teachers, Secondary School | 25-2058 | 40 | \$49,549 | \$62,892 | \$60,599 | \$69,564 |
| Self-Enrichment Teachers | 25-3021 | 70 | \$16.93 | \$32.23 | \$29.04 | \$39.89 |
| Substitute Teachers, Short-Term | 25-3031 | 60 | \$12.89 | \$15.79 | \$13.95 | \$17.24 |
| Librarians and Media Collections Specialists | 25-4022 | 120 | \$22.56 | \$34.88 | \$33.32 | \$41.02 |
| Library Technicians | 25-4031 | NP | \$18.51 | \$23.85 | \$22.97 | \$26.51 |
| Instructional Coordinators | 25-9031 | 50 | \$30.82 | \$40.62 | \$39.98 | \$45.50 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 440 | \$28,536 | \$36,149 | \$37,285 | \$39,956 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 480 | \$19.02 | \$34.02 | \$32.21 | \$41.52 |
| Graphic Designers | 27-1024 | 30 | \$19.58 | \$30.81 | \$30.47 | \$36.42 |
| Public Relations Specialists | 27-3031 | 100 | \# | \# | \# | \# |
| Editors | 27-3041 | 30 | \$23.94 | \$34.34 | \$32.17 | \$39.55 |
| Writers and Authors | 27-3043 | 30 | \$22.39 | \$40.54 | \$39.44 | \$49.62 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 5,260 | \$28.70 | \$63.11 | \$42.57 | \$80.31 |
| Dietitians and Nutritionists | 29-1031 | 40 | \$28.77 | \$35.48 | \$38.08 | \$38.85 |
| Pharmacists | 29-1051 | 160 | \$60.94 | \$69.58 | \$71.50 | \$73.91 |
| Occupational Therapists | 29-1122 | 40 | \$35.59 | \$43.36 | \$44.11 | \$47.25 |
| Physical Therapists | 29-1123 | 80 | \$40.01 | \$46.85 | \$43.40 | \$50.27 |
| Speech-Language Pathologists | 29-1127 | 30 | \$33.49 | \$43.42 | \$44.48 | \$48.38 |
| Family Medicine Physicians | 29-1215 | 30 | \$74.31 | \$121.28 | \$107.05 |  |
| Dental Hygienists | 29-1292 | 50 | \$36.32 | \$42.05 | \$40.74 | \$44.92 |
| Clinical Laboratory Technologists and Technicians | 29-2010 | 50 | \# | \# | \# | \# |
| Radiologic Technologists and Technicians | 29-2034 | 100 | \$29.63 | \$37.27 | \$37.95 | \$41.09 |
| Emergency Medical Technicians | 29-2042 | 90 | \$15.34 | \$18.58 | \$18.32 | \$20.20 |
| Paramedics | 29-2043 | 30 | \$25.08 | \$30.58 | \$30.56 | \$33.34 |
| Pharmacy Technicians | 29-2052 | 180 | \$18.31 | \$21.66 | \$20.45 | \$23.32 |
| Veterinary Technologists and Technicians | 29-2056 | 40 | \$17.73 | \$21.68 | \$20.98 | \$23.65 |
| Ophthalmic Medical Technicians | 29-2057 | 40 | \$18.67 | \$24.57 | \$22.94 | \$27.52 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 100 | \$26.50 | \$30.65 | \$30.54 | \$32.71 |
| Medical Records Specialists | 29-2072 | 40 | \$16.76 | \$22.03 | \$21.13 | \$24.68 |
| Health Technologists and Technicians, All Other | 29-2099 | 80 | \$20.00 | \$26.80 | \$24.51 | \$30.20 |
| Athletic Trainers | 29-9091 | 30 | \# | \# | \# | \# |
|  |  |  |  |  |  |  |

[^46]| LEBANON - HANOVER AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Healthcare Support Occupations | 31-0000 | 1,310 | \$16.41 | \$20.20 | \$19.70 | \$22.09 |
| Home Health and Personal Care Aides | 31-1120 | 160 | \$13.43 | \$16.90 | \$17.89 | \$18.63 |
| Nursing Assistants | 31-1131 | 550 | \$17.12 | \$19.71 | \$19.70 | \$21.01 |
| Dental Assistants | 31-9091 | 70 | \$19.95 | \$25.37 | \$25.45 | \$28.09 |
| Medical Assistants | 31-9092 | 170 | \$17.88 | \$20.63 | \$19.82 | \$22.01 |
| Veterinary Assistants and Laboratory Animal Caretakers | 31-9096 | 40 | \$13.60 | \$16.59 | \$14.85 | \$18.08 |
| Healthcare Support Workers, All Other | 31-9099 | 40 | \$15.84 | \$19.37 | \$18.62 | \$21.13 |
| Protective Service Occupations | 33-0000 | 390 | \$17.41 | \$27.66 | \$26.82 | \$32.80 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 30 | \$36.75 | \$44.55 | \$43.37 | \$48.45 |
| Firefighters | 33-2011 | 80 | \$17.45 | \$26.15 | \$27.10 | \$30.51 |
| Police and Sheriff's Patrol Officers | 33-3051 | 90 | \$26.03 | \$31.66 | \$33.34 | \$34.47 |
| Security Guards | 33-9032 | 100 | \$15.30 | \$20.06 | \$19.93 | \$22.43 |
| Food Preparation and Serving Related Occupations | 35-0000 | 2,260 | \$11.62 | \$17.48 | \$16.05 | \$20.40 |
| Chefs and Head Cooks | 35-1011 | 40 | \$19.75 | \$32.40 | \$31.17 | \$38.73 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 200 | \$16.96 | \$23.75 | \$23.18 | \$27.15 |
| Cooks, Institution and Cafeteria | 35-2012 | 110 | \$17.91 | \$23.51 | \$23.87 | \$26.31 |
| Cooks, Restaurant | 35-2014 | 270 | \$14.70 | \$18.25 | \$18.33 | \$20.01 |
| Cooks, Short Order | 35-2015 | 110 | \$12.35 | \$14.78 | \$14.80 | \$16.00 |
| Food Preparation Workers | 35-2021 | 120 | \$13.23 | \$17.12 | \$17.02 | \$19.06 |
| Bartenders | 35-3011 | 110 | \$9.71 | \$19.53 | \$14.67 | \$24.44 |
| Fast Food and Counter Workers | 35-3023 | 510 | \$10.94 | \$14.48 | \$14.75 | \$16.24 |
| Waiters and Waitresses | 35-3031 | 340 | \$10.15 | \$17.50 | \$15.92 | \$21.18 |
| Food Servers, Nonrestaurant | 35-3041 | 90 | \$15.14 | \$16.87 | \$16.97 | \$17.74 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 70 | \$8.71 | \$11.89 | \$11.01 | \$13.48 |
| Dishwashers | 35-9021 | 130 | \$11.12 | \$15.44 | \$15.30 | \$17.59 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 90 | \$10.67 | \$14.79 | \$13.92 | \$16.85 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 1,170 | \$15.25 | \$20.12 | \$19.34 | \$22.56 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 50 | \$19.65 | \$28.10 | \$28.05 | \$32.31 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 730 | \$15.41 | \$19.45 | \$19.34 | \$21.47 |
| Maids and Housekeeping Cleaners | 37-2012 | 90 | \$14.73 | \$18.33 | \$17.14 | \$20.14 |
| Landscaping and Groundskeeping Workers | 37-3011 | 250 | \$14.56 | \$19.63 | \$18.86 | \$22.17 |
| Personal Care and Service Occupations | 39-0000 | 510 | \$11.23 | \$18.55 | \$17.69 | \$22.22 |
| Animal Caretakers | 39-2021 | 30 | \$10.55 | \$15.00 | \$14.55 | \$17.23 |
| Childcare Workers | 39-9011 | 60 | \$9.34 | \$12.44 | \$11.06 | \$13.99 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 140 | \$17.87 | \$23.29 | \$23.28 | \$25.99 |
| Recreation Workers | 39-9032 | 100 | \$13.05 | \$17.55 | \$15.30 | \$19.79 |
|  |  |  |  |  |  |  |

[^47]| LEBANON - HANOVER AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Sales and Related Occupations | 41-0000 | 2,210 | \$12.82 | \$22.76 | \$16.38 | \$27.72 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 240 | \$17.88 | \$25.74 | \$24.18 | \$29.66 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 40 | \$26.15 | \$46.65 | \$46.80 | \$56.89 |
| Cashiers | 41-2011 | 700 | \$11.76 | \$14.56 | \$14.37 | \$15.96 |
| Counter and Rental Clerks | 41-2021 | 40 | \$16.12 | \$22.35 | \$20.88 | \$25.46 |
| Retail Salespersons | 41-2031 | 700 | \$12.52 | \$17.17 | \$14.95 | \$19.51 |
| Insurance Sales Agents | 41-3021 | 40 | \$19.89 | \$36.46 | \$29.76 | \$44.73 |
| Securities, Commodities, and Financial Services Sales Agents | 41-3031 | 30 | \$23.93 | \$65.80 | \$31.02 | \$86.73 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 90 | \$19.84 | \$42.08 | \$32.78 | \$53.18 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 90 | \$28.31 | \$49.24 | \$39.93 | \$59.70 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 130 | \$20.30 | \$37.45 | \$32.01 | \$46.03 |
| Office and Administrative Support Occupations | 43-0000 | 4,220 | \$16.71 | \$23.86 | \$22.96 | \$27.43 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 330 | \$23.04 | \$36.79 | \$30.40 | \$43.67 |
| Billing and Posting Clerks | 43-3021 | 70 | \$18.04 | \$21.99 | \$21.79 | \$23.97 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 290 | \$16.49 | \$23.26 | \$22.69 | \$26.65 |
| Payroll and Timekeeping Clerks | 43-3051 | 30 | \$20.58 | \$27.72 | \$26.34 | \$31.29 |
| Tellers | 43-3071 | 80 | \$14.83 | \$17.01 | \$17.10 | \$18.11 |
| Customer Service Representatives | 43-4051 | 410 | \$14.67 | \$21.07 | \$18.92 | \$24.28 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 80 | \$18.97 | \$21.32 | \$19.97 | \$22.49 |
| Library Assistants, Clerical | 43-4121 | 60 | \$12.81 | \$17.15 | \$16.93 | \$19.32 |
| Loan Interviewers and Clerks | 43-4131 | 40 | \$17.45 | \$21.83 | \$19.47 | \$24.03 |
| Human Resources Assistants, Except Payroll and Timekeeping | 43-4161 | 50 | \$21.09 | \$24.64 | \$24.32 | \$26.42 |
| Receptionists and Information Clerks | 43-4171 | 170 | \$12.75 | \$17.00 | \$17.47 | \$19.13 |
| Public Safety Telecommunicators | 43-5031 | 40 | \$23.54 | \$28.42 | \$26.74 | \$30.86 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 30 | \$18.15 | \$21.50 | \$20.55 | \$23.17 |
| Postal Service Clerks | 43-5051 | 40 | \$23.63 | \$27.22 | \$26.69 | \$29.01 |
| Postal Service Mail Carriers | 43-5052 | 50 | \$20.54 | \$27.71 | \$24.97 | \$31.30 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 43-5053 | NP | \$27.76 | \$28.48 | \$28.48 | \$28.84 |
| Production, Planning, and Expediting Clerks | 43-5061 | 60 | \$17.14 | \$27.64 | \$28.94 | \$32.89 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 150 | \$15.07 | \$21.09 | \$19.97 | \$24.11 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 70 | \$28.46 | \$34.72 | \$34.76 | \$37.86 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 440 | \$18.88 | \$21.79 | \$20.43 | \$23.25 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 660 | \$17.55 | \$23.19 | \$23.91 | \$26.01 |
| Data Entry Keyers | 43-9021 | 60 | \$15.99 | \$19.83 | \$19.51 | \$21.75 |
| Insurance Claims and Policy Processing Clerks | 43-9041 | 40 | \$17.52 | \$27.19 | \$25.84 | \$32.02 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 43-9051 | 40 | \$16.91 | \$20.59 | \$19.36 | \$22.43 |
| Office Clerks, General | 43-9061 | 690 | \$17.82 | \$25.08 | \$24.91 | \$28.71 |

[^48]| LEBANON - HANOVER AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 30 | \$14.46 | \$20.75 | \$20.38 | \$23.89 |
| Construction and Extraction Occupations | 47-0000 | 790 | \$19.79 | \$27.29 | \$26.17 | \$31.04 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 60 | \$28.03 | \$37.06 | \$32.66 | \$41.57 |
| Carpenters | 47-2031 | 170 | \$21.32 | \$26.38 | \$26.41 | \$28.91 |
| Construction Laborers | 47-2061 | 50 | \$77.12 | \$20.08 | \$19.33 | \$21.55 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 40 | \$21.52 | \$26.50 | \$26.15 | \$29.00 |
| Electricians | 47-2111 | 170 | \$20.34 | \$29.31 | \$30.05 | \$33.79 |
| Painters, Construction and Maintenance | 47-2141 | 50 | \$17.51 | \$23.17 | \$23.43 | \$26.01 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 80 | \$20.78 | \$29.16 | \$30.48 | \$33.36 |
| Highway Maintenance Workers | 47-4051 | 50 | \$20.22 | \$24.40 | \$24.73 | \$26.49 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 910 | \$18.68 | \$27.83 | \$26.22 | \$32.41 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 90 | \$27.97 | \$38.88 | \$39.12 | \$44.33 |
| Automotive Service Technicians and Mechanics | 49-3023 | 80 | \$15.92 | \$22.81 | \$23.49 | \$26.24 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 40 | \$19.61 | \$25.58 | \$24.09 | \$28.57 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 100 | \$22.68 | \$29.52 | \$31.39 | \$32.95 |
| Industrial Machinery Mechanics | 49-9041 | 90 | \$23.06 | \$31.35 | \$31.12 | \$35.50 |
| Maintenance and Repair Workers, General | 49-9071 | 270 | \$17.76 | \$24.36 | \$24.07 | \$27.66 |
| Production Occupations | 51-0000 | 1,550 | \$17.09 | \$24.59 | \$23.71 | \$28.33 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 140 | \$28.09 | \$37.33 | \$34.08 | \$41.95 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 90 | \$17.08 | \$22.21 | \$21.98 | \$24.78 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 220 | \$16.29 | \$19.76 | \$17.88 | \$21.48 |
| Bakers | 51-3011 | 30 | \$13.24 | \$17.66 | \$17.66 | \$19.86 |
| Butchers and Meat Cutters | 51-3021 | 30 | \$16.03 | \$20.82 | \$20.69 | \$23.22 |
| Machinists | 51-4041 | 40 | \$18.58 | \$24.50 | \$23.97 | \$27.47 |
| Printing Press Operators | 51-5112 | 50 | \$20.58 | \$26.49 | \$23.72 | \$29.45 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 30 | \$13.07 | \$16.09 | \$15.12 | \$17.60 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 120 | \$19.54 | \$26.10 | \$25.30 | \$29.39 |
| Transportation and Material Moving Occupations | 53-0000 | 1,560 | \$14.20 | \$20.07 | \$18.81 | \$23.02 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 90 | \$20.00 | \$28.69 | \$25.03 | \$33.03 |
| Driver/Sales Workers | 53-3031 | 50 | \$10.06 | \$16.63 | \$14.14 | \$19.91 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 240 | \$21.69 | \$25.72 | \$25.44 | \$27.73 |
| Light Truck Drivers | 53-3033 | 150 | \$12.29 | \$17.49 | \$18.68 | \$20.10 |
| Bus Drivers, School | 53-3051 | 50 | \$16.02 | \$19.68 | \$19.17 | \$21.50 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 230 | \$15.40 | \$18.26 | \$17.54 | \$19.70 |
| Packers and Packagers, Hand | 53-7064 | 90 | \$12.95 | \$17.50 | \$18.42 | \$19.78 |

[^49]| LEBANON - HANOVER AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Stockers and Order Fillers | 53-7065 | 490 | \$13.94 | \$17.64 | \$16.30 | \$19.48 |
| Refuse and Recyclable Material Collectors | 53-7081 | 30 | \$16.01 | \$20.03 | \$19.09 | \$22.04 |

[^50]|  | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \\ \hline \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupational Employment \& Wages |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage* | Median Wage* | Experienced Wage * |
| Total all occupations | 00-0000 | 106,580 | \$15.48 | \$31.59 | \$24.33 | \$39.65 |
| Management Occupations | 11-0000 | 7,420 | \$33.35 | \$67.16 | \$56.20 | \$84.08 |
| Chief Executives | 11-1011 | 90 | \$43.39 | \$105.62 | \$87.04 | \$136.74 |
| General and Operations Managers | 11-1021 | 2,470 | \$30.64 | \$69.53 | \$52.06 | \$88.98 |
| Marketing Managers | 11-2021 | 240 | \$42.20 | \$72.94 | \$69.21 | \$88.30 |
| Sales Managers | 11-2022 | 320 | \$43.16 | \$86.41 | \$79.13 | \$108.04 |
| Public Relations Managers | 11-2032 | 40 | \$39.48 | \$62.70 | \$54.90 | \$74.30 |
| Fundraising Managers | 11-2033 | 40 | \$34.99 | \$50.32 | \$47.73 | \$57.99 |
| Administrative Services Managers | 11-3012 | 110 | \$32.28 | \$52.18 | \$47.93 | \$62.13 |
| Facilities Managers | 11-3013 | 90 | \$32.06 | \$48.66 | \$46.02 | \$56.95 |
| Computer and Information Systems Managers | 11-3021 | 580 | \$51.04 | \$82.09 | \$69.78 | \$97.62 |
| Financial Managers | 11-3031 | 760 | \$44.32 | \$75.34 | \$66.20 | \$90.84 |
| Industrial Production Managers | 11-3051 | 110 | \$37.68 | \$60.29 | \$54.70 | \$71.58 |
| Purchasing Managers | 11-3061 | 70 | \$47.78 | \$70.40 | \$69.60 | \$81.72 |
| Transportation, Storage, and Distribution Managers | 11-3071 | 60 | \$32.21 | \$56.26 | \$53.91 | \$68.29 |
| Compensation and Benefits Managers | 11-3111 | 30 | \$42.13 | \$61.43 | \$58.91 | \$71.08 |
| Human Resources Managers | 11-3121 | 180 | \$42.43 | \$69.07 | \$63.91 | \$82.39 |
| Training and Development Managers | 11-3131 | 50 | \$43.87 | \$63.38 | \$62.13 | \$73.13 |
| Construction Managers | 11-9021 | 130 | \$34.84 | \$51.56 | \$49.72 | \$59.91 |
| Education and Childcare Administrators, Preschool and Daycare | 11-9031 | 80 | \$20.13 | \$27.91 | \$27.00 | \$31.80 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 170 | \$75,671 | \$100,834 | \$103,605 | \$113,415 |
| Education Administrators, Postsecondary | 11-9033 | 250 | \# | \# | \# | \# |
| Education Administrators, All Other | 11-9039 | 40 | \$20.61 | \$31.76 | \$27.21 | \$37.33 |
| Architectural and Engineering Managers | 11-9041 | 260 | \$52.85 | \$79.54 | \$79.75 | \$92.87 |
| Food Service Managers | 11-9051 | 150 | \$26.11 | \$36.87 | \$33.12 | \$42.26 |
| Medical and Health Services Managers | 11-9111 | 390 | \$42.73 | \$71.63 | \$64.70 | \$86.07 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 160 | \$20.86 | \$33.20 | \$29.98 | \$39.38 |
| Social and Community Service Managers | 11-9151 | 260 | \$26.22 | \$37.47 | \$32.69 | \$43.09 |
| Managers, All Other | 11-9199 | 190 | \$45.12 | \$73.00 | \$69.20 | \$86.93 |
|  |  |  |  |  |  |  |
| Business and Financial Operations Occupations | 13-0000 | 7,460 | \$23.57 | \$40.80 | \$37.25 | \$49.40 |
| Buyers and Purchasing Agents | 13-1020 | 370 | \$24.15 | \$35.34 | \$32.33 | \$40.92 |
| Claims Adjusters, Examiners, and Investigators | 13-1031 | 270 | \$27.44 | \$39.17 | \$36.92 | \$45.03 |
| Compliance Officers | 13-1041 | 220 | \$24.97 | \$39.22 | \$36.56 | \$46.35 |
| Cost Estimators | 13-1051 | 200 | \$18.54 | \$34.01 | \$31.30 | \$41.75 |
| Human Resources Specialists | 13-1071 | 820 | \$22.58 | \$35.45 | \$30.86 | \$41.88 |
| Labor Relations Specialists | 13-1075 | 50 | \# | \# | \# | \# |
| Logisticians | 13-1081 | 80 | \$27.92 | \$39.55 | \$38.79 | \$45.36 |
| Project Management Specialists | 13-1082 | 720 | \$29.76 | \$45.83 | \$45.17 | \$53.87 |
| Management Analysts | 13-1111 | 560 | \$34.23 | \$57.22 | \$50.72 | \$68.73 |
| Meeting, Convention, and Event Planners | 13-1121 | 50 | \$18.51 | \$26.31 | \$23.16 | \$30.20 |
| Fundraisers | 13-1131 | 120 | \$22.90 | \$32.53 | \$30.12 | \$37.35 |

[^51]| MANCHESTER AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage* | Median Wage * | Experienced Wage * |
| Compensation, Benefits, and Job Analysis Specialists | 13-1141 | 120 | \$25.60 | \$44.54 | \$33.47 | \$54.02 |
| Training and Development Specialists | 13-1151 | 390 | \$18.70 | \$33.60 | \$30.30 | \$41.04 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 650 | \$21.63 | \$39.30 | \$35.46 | \$48.14 |
| Business Operations Specialists, All Other | 13-1199 | 330 | \$25.62 | \$45.30 | \$39.50 | \$55.14 |
| Accountants and Auditors | 13-2011 | 1,140 | \$27.32 | \$39.73 | \$38.08 | \$45.94 |
| Property Appraisers and Assessors | 13-2020 | 40 | \$15.11 | \$37.35 | \$40.02 | \$48.47 |
| Credit Analysts | 13-2041 | 80 | \$26.97 | \$42.16 | \$38.75 | \$49.77 |
| Financial and Investment Analysts | 13-2051 | 110 | \$33.27 | \$46.57 | \$45.32 | \$53.23 |
| Personal Financial Advisors | 13-2052 | 280 | \$22.30 | \$54.32 | \$41.31 | \$70.32 |
| Insurance Underwriters | 13-2053 | 100 | \$24.64 | \$43.80 | \$42.47 | \$53.38 |
| Loan Officers | 13-2072 | 270 | \$23.48 | \$43.01 | \$33.19 | \$52.79 |
| Tax Examiners and Collectors, and Revenue Agents | 13-2081 | 30 | \$22.59 | \$36.78 | \$32.85 | \$43.88 |
| Financial Specialists, All Other | 13-2099 | 60 | \$27.36 | \$47.69 | \$42.87 | \$57.84 |
| Computer and Mathematical Occupations | 15-0000 | 3,540 | \$29.13 | \$49.50 | \$45.58 | \$59.70 |
| Computer Systems Analysts | 15-1211 | 410 | \$35.10 | \$58.48 | \$52.96 | \$70.17 |
| Information Security Analysts | 15-1212 | 60 | \$36.57 | \$59.97 | \$54.38 | \$71.68 |
| Computer Network Support Specialists | 15-1231 | 200 | \$22.99 | \$35.87 | \$32.28 | \$42.33 |
| Computer User Support Specialists | 15-1232 | 610 | \$22.83 | \$32.33 | \$30.83 | \$37.07 |
| Computer Network Architects | 15-1241 | 90 | \$39.86 | \$54.14 | \$51.51 | \$61.27 |
| Database Administrators | 15-1242 | 40 | \$36.26 | \$56.61 | \$57.86 | \$66.77 |
| Database Architects | 15-1243 | 60 | \$43.62 | \$70.16 | \$63.77 | \$83.43 |
| Network and Computer Systems Administrators | 15-1244 | 340 | \$33.76 | \$44.80 | \$42.80 | \$50.32 |
| Computer Programmers | 15-1251 | 40 | \$23.65 | \$39.21 | \$34.58 | \$46.98 |
| Software Developers | 15-1252 | 1,040 | \$39.99 | \$60.61 | \$54.29 | \$70.93 |
| Software Quality Assurance Analysts and Testers | 15-1253 | 130 | \$30.34 | \$49.47 | \$49.30 | \$59.03 |
| Web Developers | 15-1254 | 100 | \$28.71 | \$44.55 | \$42.86 | \$52.48 |
| Web and Digital Interface Designers | 15-1255 | 70 | \$23.07 | \$37.34 | \$31.56 | \$44.48 |
| Computer Occupations, All Other | 15-1299 | 140 | \$24.06 | \$43.51 | \$43.22 | \$53.24 |
| Operations Research Analysts | 15-2031 | 70 | \$31.32 | \$45.71 | \$43.13 | \$52.90 |
| Data Scientists | 15-2051 | 120 | \$28.70 | \$48.78 | \$51.96 | \$58.82 |
|  |  |  |  |  |  |  |
| Architecture and Engineering Occupations | 17-0000 | 2,270 | \$29.14 | \$45.62 | \$41.29 | \$53.87 |
| Architects, Except Landscape and Naval | 17-1011 | 80 | \$32.16 | \$45.68 | \$42.72 | \$52.45 |
| Surveyors | 17-1022 | 40 | \$26.08 | \$34.58 | \$31.25 | \$38.83 |
| Civil Engineers | 17-2051 | 380 | \$32.42 | \$45.92 | \$40.38 | \$52.68 |
| Computer Hardware Engineers | 17-2061 | 40 | \$29.67 | \$50.07 | \$48.19 | \$60.27 |
| Electrical Engineers | 17-2071 | 200 | \$38.74 | \$56.52 | \$53.63 | \$65.41 |
| Electronics Engineers, Except Computer | 17-2072 | 170 | \$38.34 | \$53.58 | \$50.97 | \$61.20 |
| Environmental Engineers | 17-2081 | 70 | \$34.65 | \$53.80 | \$49.80 | \$63.38 |
| Industrial Engineers | 17-2112 | 230 | \$34.98 | \$49.89 | \$50.14 | \$57.35 |
| Mechanical Engineers | 17-2141 | 370 | \$35.07 | \$51.10 | \$50.38 | \$59.11 |
| Engineers, All Other | 17-2199 | 50 | \$31.60 | \$52.28 | \$53.78 | \$62.63 |

[^52]| MANCHESTER AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Architectural and Civil Drafters | 17-3011 | 90 | \$22.13 | \$31.00 | \$29.30 | \$35.44 |
| Civil Engineering Technologists and Technicians | 17-3022 | NP | \$23.62 | \$29.05 | \$31.36 | \$31.77 |
| Electrical and Electronic Engineering Technologists and Technicians | 17-3023 | 130 | \$23.96 | \$32.65 | \$31.85 | \$37.00 |
| Industrial Engineering Technologists and Technicians | 17-3026 | 50 | \$25.31 | \$31.57 | \$30.47 | \$34.71 |
| Mechanical Engineering Technologists and Technicians | 17-3027 | 60 | \$26.19 | \$33.79 | \$32.91 | \$37.57 |
| Engineering Technologists and Technicians, Except Drafters, All Other | 17-3029 | 50 | \$22.38 | \$32.39 | \$32.34 | \$37.39 |
| Surveying and Mapping Technicians | 17-3031 | 70 | \$22.83 | \$28.72 | \$26.68 | \$31.66 |
| Life, Physical, and Social Science Occupations | 19-0000 | 600 | \$22.23 | \$38.48 | \$34.70 | \$46.60 |
| Biological Scientists, All Other | 19-1029 | NP | \$26.86 | \$43.47 | \$49.06 | \$51.78 |
| Environmental Scientists and Specialists, Including Health | 19-2041 | 60 | \$27.54 | \$47.50 | \$39.79 | \$57.48 |
| Clinical and Counseling Psychologists | 19-3033 | 30 | \$16.45 | \$33.21 | \$28.64 | \$41.59 |
| School Psychologists | 19-3034 | 30 | \$30.56 | \$38.33 | \$40.02 | \$42.21 |
| Urban and Regional Planners | 19-3051 | 30 | \$26.24 | \$36.46 | \$32.78 | \$41.57 |
| Biological Technicians | 19-4021 | 40 | \$16.81 | \$23.37 | \$22.94 | \$26.64 |
| Environmental Science and Protection Technicians, Including Health | 19-4042 | 30 | \$18.42 | \$29.60 | \$24.46 | \$35.19 |
| Life, Physical, and Social Science Technicians, All Other | 19-4099 | 40 | \$19.48 | \$28.51 | \$31.27 | \$33.02 |
| Occupational Health and Safety Specialists | 19-5011 | 70 | \$26.55 | \$40.37 | \$38.99 | \$47.30 |
|  |  |  |  |  |  |  |
| Community and Social Service Occupations | 21-0000 | 3,140 | \$18.59 | \$25.81 | \$24.66 | \$29.41 |
| Marriage and Family Therapists | 21-1013 | 70 | \$20.53 | \$27.48 | \$25.42 | \$30.95 |
| Rehabilitation Counselors | 21-1015 | 30 | \$16.65 | \$24.50 | \$22.51 | \$28.42 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 490 | \$18.52 | \$25.43 | \$24.58 | \$28.90 |
| Child, Family, and School Social Workers | 21-1021 | 200 | \$17.50 | \$26.00 | \$24.86 | \$30.25 |
| Healthcare Social Workers | 21-1022 | 90 | \$29.65 | \$35.22 | \$32.78 | \$38.00 |
| Mental Health and Substance Abuse Social Workers | 21-1023 | 70 | \$23.59 | \$31.43 | \$31.80 | \$35.35 |
| Health Education Specialists | 21-1091 | 30 | \$23.70 | \$32.39 | \$28.36 | \$36.72 |
| Social and Human Service Assistants | 21-1093 | 530 | \$17.26 | \$20.51 | \$19.35 | \$22.13 |
| Community Health Workers | 21-1094 | 70 | \$19.12 | \$29.20 | \$27.07 | \$34.25 |
| Community and Social Service Specialists, All Other | 21-1099 | 200 | \$18.43 | \$26.19 | \$24.32 | \$30.06 |
|  |  |  |  |  |  |  |
| Legal Occupations | 23-0000 | 960 | \$24.45 | \$53.05 | \$40.91 | \$67.35 |
| Lawyers | 23-1011 | 520 | \$39.29 | \$72.92 | \$56.30 | \$89.74 |
| Paralegals and Legal Assistants | 23-2011 | 380 | \$19.44 | \$29.40 | \$29.38 | \$34.37 |
|  |  |  |  |  |  |  |
| Educational Instruction and Library Occupations | 25-0000 | 5,890 | \$16.41 | \$29.67 | \$27.56 | \$36.31 |
| Business Teachers, Postsecondary | 25-1011 | 60 | \$64,116 | \$105,779 | \$106,770 | \$126,610 |
| Mathematical Science Teachers, Postsecondary | 25-1022 | 30 | \$70,463 | \$92,572 | \$81,835 | \$103,628 |
| Biological Science Teachers, Postsecondary | 25-1042 | NP | \$58,579 | \$89,745 | \$77,974 | \$105,328 |
| Psychology Teachers, Postsecondary | 25-1066 | 30 | \$63,547 | \$93,470 | \$85,192 | \$108,432 |
| Nursing Instructors and Teachers, Postsecondary | 25-1072 | 110 | \$53,140 | \$76,156 | \$70,214 | \$87,663 |

[^53]| MANCHESTER AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage* | Median <br> Wage * | Experienced Wage * |
| Education Teachers, Postsecondary | 25-1081 | 50 | \$50,058 | \$76,352 | \$66,502 | \$89,499 |
| Art, Drama, and Music Teachers, Postsecondary | 25-1121 | 40 | \$60,301 | \$137,939 | \$107,233 | \$176,759 |
| English Language and Literature Teachers, Postsecondary | 25-1123 | 50 | \$57,574 | \$95,355 | \$81,871 | \$114,244 |
| Philosophy and Religion Teachers, Postsecondary | 25-1126 | 40 | \$52,775 | \$78,881 | \$80,372 | \$91,934 |
| Career/Technical Education Teachers, Postsecondary | 25-1194 | 110 | \$29.15 | \$40.41 | \$38.50 | \$46.03 |
| Postsecondary Teachers, All Other | 25-1199 | 30 | \$36,025 | \$61,474 | \$53,635 | \$74,198 |
| Preschool Teachers, Except Special Education | 25-2011 | 440 | \$14.91 | \$17.14 | \$16.98 | \$18.27 |
| Kindergarten Teachers, Except Special Education | 25-2012 | 120 | \$42,060 | \$61,201 | \$63,925 | \$70,772 |
| Elementary School Teachers, Except Special Education | 25-2021 | 780 | \$49,025 | \$65,923 | \$63,500 | \$74,371 |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 580 | \$52,863 | \$71,948 | \$66,105 | \$81,490 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 480 | \$50,625 | \$73,241 | \$68,542 | \$84,550 |
| Special Education Teachers, Preschool | 25-2051 | 30 | \$46,769 | \$59,232 | \$63,812 | \$65,463 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 190 | \$47,156 | \$65,476 | \$64,493 | \$74,636 |
| Special Education Teachers, Middle School | 25-2057 | 100 | \$47,173 | \$70,048 | \$68,811 | \$81,485 |
| Special Education Teachers, Secondary School | 25-2058 | 70 | \$47,527 | \$64,352 | \$61,411 | \$72,764 |
| Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors | 25-3011 | 30 | \$25.81 | \$27.77 | \$27.57 | \$28.75 |
| Self-Enrichment Teachers | 25-3021 | 270 | \$19.35 | \$29.26 | \$26.23 | \$34.22 |
| Substitute Teachers, Short-Term | 25-3031 | 220 | \$13.12 | \$19.90 | \$15.74 | \$23.30 |
| Tutors | 25-3041 | 130 | \$16.75 | \$27.78 | \$26.23 | \$33.30 |
| Teachers and Instructors, All Other | 25-3099 | 40 | \$50,088 | \$79,566 | \$54,570 | \$94,304 |
| Librarians and Media Collections Specialists | 25-4022 | 140 | \$23.75 | \$32.85 | \$32.30 | \$37.39 |
| Library Technicians | 25-4031 | 50 | \$17.31 | \$21.10 | \$20.79 | \$22.99 |
| Instructional Coordinators | 25-9031 | 160 | \$26.13 | \$35.13 | \$30.81 | \$39.62 |
| Teaching Assistants, Postsecondary | 25-9044 | 30 | \$29,882 | \$44,305 | \$40,822 | \$51,515 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 1,060 | \$27,963 | \$35,324 | \$35,439 | \$39,005 |
| Educational Instruction and Library Workers, All Other | 25-9099 | 50 | \$25.09 | \$30.01 | \$30.06 | \$32.47 |
|  |  |  |  |  |  |  |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 1,190 | \$16.98 | \$29.65 | \$25.81 | \$35.99 |
| Art Directors | 27-1011 | 30 | \$32.44 | \$47.65 | \$50.67 | \$55.24 |
| Floral Designers | 27-1023 | 50 | \$13.41 | \$16.36 | \$17.50 | \$17.83 |
| Graphic Designers | 27-1024 | 120 | \$21.18 | \$30.34 | \$26.65 | \$34.93 |
| Interior Designers | 27-1025 | 30 | \$23.19 | \$31.97 | \$32.86 | \$36.37 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 150 | \$16.77 | \$21.14 | \$19.06 | \$23.32 |
| Producers and Directors | 27-2012 | 30 | \$20.26 | \$40.01 | \$33.47 | \$49.88 |
| Coaches and Scouts | 27-2022 | 140 | \$25,582 | \$48,154 | \$44,062 | \$59,440 |
| Public Relations Specialists | 27-3031 | 200 | \$23.63 | \$35.09 | \$33.88 | \$40.80 |
| Editors | 27-3041 | 60 | \$22.44 | \$32.13 | \$31.06 | \$36.97 |
| Technical Writers | 27-3042 | 30 | \$32.24 | \$46.48 | \$44.21 | \$53.60 |
| Writers and Authors | 27-3043 | 50 | \# | \# | \# | \# |

[^54]| MANCHESTER AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Interpreters and Translators | 27-3091 | 80 | \$20.80 | \$27.17 | \$25.81 | \$30.38 |
| Audio and Video Technicians | 27-4011 | 30 | \$22.41 | \$33.16 | \$25.89 | \$38.53 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 8,260 | \$25.13 | \$50.57 | \$39.94 | \$63.30 |
| Dentists, General | 29-1021 | 80 | \$60.98 | \$146.43 | \# | \# |
| Dentists, All Other Specialists | 29-1029 | NP | \$47.37 | \$103.08 | \$98.81 | \$130.92 |
| Dietitians and Nutritionists | 29-1031 | 70 | \$27.10 | \$35.31 | \$35.31 | \$39.41 |
| Optometrists | 29-1041 | 30 | \$43.02 | \$68.51 | \$75.19 | \$81.27 |
| Pharmacists | 29-1051 | 270 | \$45.89 | \$63.12 | \$65.45 | \$71.75 |
| Physician Assistants | 29-1071 | 140 | \$50.92 | \$64.95 | \$63.12 | \$71.96 |
| Occupational Therapists | 29-1122 | 170 | \$32.23 | \$42.17 | \$41.97 | \$47.13 |
| Physical Therapists | 29-1123 | 280 | \$37.11 | \$45.59 | \$48.24 | \$49.83 |
| Respiratory Therapists | 29-1126 | 50 | \$31.51 | \$38.10 | \$39.26 | \$41.39 |
| Speech-Language Pathologists | 29-1127 | 110 | \$29.59 | \$40.43 | \$38.93 | \$45.84 |
| Veterinarians | 29-1131 | 50 | \$42.03 | \$70.26 | \$63.61 | \$84.37 |
| Registered Nurses | 29-1141 | 2,980 | \$31.85 | \$41.32 | \$40.64 | \$46.04 |
| Nurse Anesthetists | 29-1151 | 110 | \# | \# | \# | \# |
| Nurse Practitioners | 29-171 | 320 | \$50.68 | \$63.22 | \$62.84 | \$69.49 |
| Anesthesiologists | 29-1211 | NP | \# | \# | \# | \# |
| Cardiologists | 29-1212 | 30 | \# | \# | \# | \# |
| Emergency Medicine Physicians | 29-1214 | NP | \# | \$171.88 | \# | \# |
| Family Medicine Physicians | 29-1215 | 160 | \$92.80 | \$119.07 | \$113.98 | \# |
| General Internal Medicine Physicians | 29-1216 | 40 | \$88.25 | \$114.76 | \$112.78 | \$128.03 |
| Pediatricians, General | 29-1221 | 30 | \$102.74 | \$122.86 | \$115.40 | \# |
| Physicians, All Other | 29-1229 | 200 | \$111.67 | \$164.53 | \# | \# |
| Surgeons, All Other | 29-1249 | 30 | \$409,751 | \# | \# | \# |
| Dental Hygienists | 29-1292 | 160 | \$38.03 | \$41.49 | \$41.11 | \$43.21 |
| Clinical Laboratory Technologists and Technicians | 29-2010 | 120 | \$25.88 | \$35.01 | \$38.40 | \$39.58 |
| Cardiovascular Technologists and Technicians | 29-2031 | 60 | \$32.65 | \$41.16 | \$39.66 | \$45.42 |
| Diagnostic Medical Sonographers | 29-2032 | 70 | \$37.00 | \$45.25 | \$42.71 | \$49.38 |
| Radiologic Technologists and Technicians | 29-2034 | 230 | \$29.49 | \$37.87 | \$38.13 | \$42,06 |
| Magnetic Resonance Imaging Technologists | 29-2035 | 70 | \$38.48 | \$44.65 | \$46.77 | \$47.75 |
| Emergency Medical Technicians | 29-2042 | 180 | \$15.37 | \$18.30 | \$15.66 | \$19.76 |
| Paramedics | 29-2043 | 60 | \$22.67 | \$27.99 | \$30.29 | \$30.66 |
| Pharmacy Technicians | 29-2052 | 560 | \$14.66 | \$18.35 | \$17.88 | \$20.20 |
| Surgical Technologists | 29-2055 | 90 | \$28.11 | \$32.18 | \$32.30 | \$34.23 |
| Veterinary Technologists and Technicians | 29-2056 | 130 | \$18.47 | \$23.27 | \$23.82 | \$25.67 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 540 | \$27.95 | \$32.94 | \$32.38 | \$35.43 |
| Medical Records Specialists | 29-2072 | 200 | \$17.92 | \$24.68 | \$23.14 | \$28.05 |
| Opticians, Dispensing | 29-2081 | 30 | \$17.10 | \$24.13 | \$21.66 | \$27.65 |
| Health Technologists and Technicians, All Other | 29-2099 | 100 | \$20.94 | \$30.61 | \$25.31 | \$35.43 |
| Health Information Technologists and Medical Registrars | 29-9021 | 50 | \$29.14 | \$41.02 | \$43.26 | \$46.96 |
| Athletic Trainers | 29-9091 | 40 | \$40,966 | \$51,925 | \$49,302 | \$57,404 |

[^55]| MANCHESTER AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Surgical Assistants | 29-9093 | NP | \$31.16 | \$36.69 | \$38.71 | \$39.46 |
| Healthcare Practitioners and Technical Workers, All Other | 29-9099 | 40 | \$24.49 | \$41.45 | \$41.87 | \$49.93 |
| Healthcare Support Occupations | 31-0000 | 4,040 | \$15.05 | \$19.35 | \$18.75 | \$21.49 |
| Home Health and Personal Care Aides | 31-1120 | 1,420 | \$14.29 | \$16.52 | \$16.02 | \$17.64 |
| Nursing Assistants | 31-1131 | 1,310 | \$16.31 | \$19.44 | \$19.35 | \$21.01 |
| Physical Therapist Assistants | 31-2021 | 50 | \$27.75 | \$32.26 | \$32.98 | \$34.51 |
| Dental Assistants | 31-9091 | 230 | \$22.01 | \$25.60 | \$25.13 | \$27.41 |
| Medical Assistants | 31-9092 | 540 | \$18.25 | \$21.56 | \$21.81 | \$23.20 |
| Medical Equipment Preparers | 31-9093 | 60 | \$17.53 | \$21.71 | \$20.36 | \$23.81 |
| Veterinary Assistants and Laboratory Animal Caretakers | 31-9096 | 40 | \$13.37 | \$16.27 | \$16.19 | \$17.72 |
| Phlebotomists | 31-9097 | 170 | \$17.96 | \$20.86 | \$19.88 | \$22.32 |
| Healthcare Support Workers, All Other | 31-9099 | 100 | \$14.48 | \$20.71 | \$18.71 | \$23.83 |
|  |  |  |  |  |  |  |
| Protective Service Occupations | 33-0000 | 2,150 | \$17.69 | \$28.19 | \$25.03 | \$33.44 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 90 | \$37.87 | \$50.66 | \$47.38 | \$57.05 |
| First-Line Supervisors of Firefighting and Prevention Workers | 33-1021 | 60 | \$33.22 | \$42.15 | \$38.96 | \$46.62 |
| Firefighters | 33-2011 | 370 | \$21.40 | \$28.26 | \$25.98 | \$31.68 |
| Correctional Officers and Jailers | 33-3012 | NP | \$19.36 | \$22.09 | \$22.01 | \$23.46 |
| Detectives and Criminal Investigators | 33-3021 | 80 | \$34.45 | \$55.03 | \$46.62 | \$65.32 |
| Police and Sheriff's Patrol Officers | 33-3051 | 480 | \$26.54 | \$32.52 | \$30.17 | \$35.51 |
| Private Detectives and Investigators | 33-9021 | 30 | \$21.76 | \$36.20 | \$36.18 | \$43.43 |
| Security Guards | 33-9032 | 630 | \$15.93 | \$19.44 | \$18.73 | \$21.21 |
| Crossing Guards and Flaggers | 33-9091 | 110 | \$15.06 | \$17.71 | \$18.91 | \$19.03 |
|  |  |  |  |  |  |  |
| Food Preparation and Serving Related Occupations | 35-0000 | 7,960 | \$11.39 | \$16.44 | \$15.04 | \$18.97 |
| Chefs and Head Cooks | 35-1011 | 130 | \$18.49 | \$30.05 | \$29.38 | \$35.82 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 610 | \$16.22 | \$22.38 | \$21.85 | \$25.47 |
| Cooks, Fast Food | 35-2011 | 290 | \$13.48 | \$15.25 | \$14.87 | \$16.12 |
| Cooks, Institution and Cafeteria | 35-2012 | 240 | \$15.99 | \$20.13 | \$19.14 | \$22.20 |
| Cooks, Restaurant | 35-2014 | 890 | \$15.23 | \$18.22 | \$18.27 | \$19.72 |
| Cooks, Short Order | 35-2015 | 440 | \$12.99 | \$15.56 | \$15.12 | \$16.85 |
| Food Preparation Workers | 35-2021 | 410 | \$12.93 | \$16.04 | \$15.75 | \$17.59 |
| Bartenders | 35-3011 | 450 | \$9.02 | \$16.90 | \$13.80 | \$20.84 |
| Fast Food and Counter Workers | 35-3023 | 1,990 | \$11.11 | \$13.83 | \$14.26 | \$15.21 |
| Waiters and Waitresses | 35-3031 | 1,280 | \$10.20 | \$17.55 | \$14.80 | \$21.24 |
| Food Servers, Nonrestaurant | 35-3041 | 230 | \$12.56 | \$15.04 | \$14.69 | \$16.27 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 220 | \$8.55 | \$11.21 | \$10.64 | \$12.54 |
| Dishwashers | 35-9021 | 320 | \$11.21 | \$13.95 | \$13.94 | \$15.32 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 400 | \$11.34 | \$14.05 | \$14.33 | \$15.42 |
| Food Preparation and Serving Related Workers, All Other | 35-9099 | 50 | \$9.50 | \$12.56 | \$13.32 | \$14.10 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 3,140 | \$14.53 | \$19.79 | \$18.95 | \$22.43 |

[^56]| MANCHESTER AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 110 | \$18.63 | \$26.22 | \$24.46 | \$30.02 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 120 | \$21.06 | \$29.80 | \$29.73 | \$34.16 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 1,350 | \$13.96 | \$18.03 | \$17.80 | \$20.07 |
| Maids and Housekeeping Cleaners | 37-2012 | 360 | \$14.54 | \$16.03 | \$15.59 | \$16.77 |
| Landscaping and Groundskeeping Workers | 37-3011 | 830 | \$15.16 | \$20.13 | \$19.18 | \$22.61 |
| Pesticide Handlers, Sprayers, and Applicators, Vegetation | 37-3012 | 60 | \$18.94 | \$21.11 | \$21.67 | \$22.21 |
| Tree Trimmers and Pruners | 37-3013 | NP | \$20.55 | \$24.63 | \$25.07 | \$26.68 |
| Personal Care and Service Occupations | 39-0000 | 2,210 | \$11.35 | \$17.90 | \$15.69 | \$21.18 |
| First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services | 39-1014 | 70 | \$18.54 | \$25.28 | \$23.60 | \$28.64 |
| First-Line Supervisors of Personal Service Workers | 39-1022 | 130 | \$17.00 | \$24.18 | \$22.01 | \$27.77 |
| Animal Caretakers | 39-2021 | 270 | \$11.17 | \$14.98 | \$14.72 | \$16.89 |
| Ushers, Lobby Attendants, and Ticket Takers | 39-3031 | 50 | \$10.68 | \$14.06 | \$12.14 | \$15.75 |
| Amusement and Recreation Attendants | 39-3091 | 190 | \$8.79 | \$11.63 | \$11.15 | \$13.06 |
| Hairdressers, Hairstylists, and Cosmetologists | 39-5012 | 250 | \$10.53 | \$17.31 | \$14.40 | \$20.70 |
| Manicurists and Pedicurists | 39-5092 | 150 | \$11.38 | \$15.78 | \$17.00 | \$17.97 |
| Skincare Specialists | 39-5094 | 80 | \$13.77 | \$18.49 | \$17.15 | \$20.86 |
| Childcare Workers | 39-9011 | 290 | \$10.69 | \$14.04 | \$14.74 | \$15.72 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 250 | \$17.70 | \$24.04 | \$24.07 | \$27.21 |
| Recreation Workers | 39-9032 | 240 | \$13.13 | \$18.76 | \$18.16 | \$21.57 |
| Residential Advisors | 39-9041 | 60 | \$16.37 | \$21.14 | \$19.61 | \$23.54 |
| Sales and Related Occupations | 41-0000 | 9,500 | \$12.90 | \$25.20 | \$17.79 | \$31.35 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 880 | \$17.08 | \$26.85 | \$23.57 | \$31.73 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 300 | \$31.98 | \$52.20 | \$48.21 | \$62.31 |
| Cashiers | 41-2011 | 2,570 | \$11.72 | \$14.09 | \$14.13 | \$15.27 |
| Counter and Rental Clerks | 41-2021 | 300 | \# | \# | \# | \# |
| Parts Salespersons | 41-2022 | 220 | \$14.40 | \$20.49 | \$19.20 | \$23.52 |
| Retail Salespersons | 41-2031 | 2,440 | \$12.12 | \$17.71 | \$15.08 | \$20.50 |
| Insurance Sales Agents | 41-3021 | 240 | \$23.64 | \$42.09 | \$31.58 | \$51.30 |
| Securities, Commodities, and Financial Services Sales Agents | 41-3031 | 200 | \$25.80 | \$50.22 | \$37.84 | \$62.43 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 840 | \$21.29 | \$40.32 | \$34.69 | \$49.84 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 290 | \$23.32 | \$43.64 | \$35.57 | \$53.81 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 910 | \$21.06 | \$37.12 | \$32.59 | \$45.14 |
| Real Estate Sales Agents | 41-9022 | 40 | \$17.34 | \$31.73 | \$21.37 | \$38.93 |
| Sales Engineers | 41-9031 | 50 | \$27.77 | \$48.24 | \$48.60 | \$58.47 |
| Telemarketers | 41-9041 | NP | \$12.78 | \$16.03 | \$16.19 | \$17.65 |
| Sales and Related Workers, All Other | 41-9099 | 80 | \$14.33 | \$24.76 | \$15.20 | \$29.96 |
|  |  |  |  |  |  |  |

[^57]| MANCHESTER AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Office and Administrative Support Occupations | 43-0000 | 16,000 | \$16.48 | \$23.65 | \$22.15 | \$27.23 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 1,350 | \$23.43 | \$35.05 | \$31.83 | \$40.86 |
| Switchboard Operators, Including Answering Service | 43-2011 | 50 | \$16.28 | \$18.68 | \$19.47 | \$19.88 |
| Bill and Account Collectors | 43-3011 | 150 | \$16.04 | \$23.66 | \$23.74 | \$27.48 |
| Billing and Posting Clerks | 43-3021 | 380 | \$17.60 | \$22.16 | \$22.40 | \$24.44 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 1,130 | \$17.45 | \$24.04 | \$23.58 | \$27.34 |
| Payroll and Timekeeping Clerks | 43-3051 | 120 | \$19.84 | \$27.72 | \$27.37 | \$31.67 |
| Procurement Clerks | 43-3061 | 40 | \$19.08 | \$23.69 | \$24.82 | \$26.00 |
| Tellers | 43-3071 | 180 | \$16.37 | \$18.42 | \$18.52 | \$19.44 |
| Court, Municipal, and License Clerks | 43-4031 | 50 | \$17.99 | \$23.09 | \$23.72 | \$25.63 |
| Customer Service Representatives | 43-4051 | 2,560 | \$15.68 | \$21.86 | \$20.06 | \$24.95 |
| Eligibility Interviewers, Government Programs | 43-4061 | 70 | \$19.03 | \$25.08 | \$24.28 | \$28.12 |
| File Clerks | 43-4071 | 40 | \$14.83 | \$19.95 | \$19.72 | \$22.50 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 340 | \$17.87 | \$20.82 | \$19.38 | \$22.30 |
| Library Assistants, Clerical | 43-4121 | 80 | \$11.24 | \$15.88 | \$15.66 | \$18.18 |
| Loan Interviewers and Clerks | 43-4131 | 250 | \$20.08 | \$25.40 | \$24.82 | \$28.07 |
| New Accounts Clerks | 43-4141 | 70 | \$19.61 | \$22.97 | \$23.23 | \$24.65 |
| Order Clerks | 43-4151 | 70 | \$17.64 | \$22.57 | \$22.11 | \$25.03 |
| Human Resources Assistants, Except Payroll and Timekeeping | 43-4161 | 120 | \$18.99 | \$23.19 | \$20.79 | \$25.29 |
| Receptionists and Information Clerks | 43-4771 | 730 | \$12.92 | \$17.44 | \$17.12 | \$19.71 |
| Information and Record Clerks, All Other | 43-4199 | 30 | \$21.67 | \$25.91 | \$26.37 | \$28.02 |
| Cargo and Freight Agents | 43-5011 | 40 | \$18.58 | \$26.35 | \$27.00 | \$30.25 |
| Couriers and Messengers | 43-5021 | 30 | \$13.82 | \$17.36 | \$17.92 | \$19.13 |
| Public Safety Telecommunicators | 43-5031 | 60 | \$21.75 | \$25.23 | \$23.77 | \$26.97 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 140 | \$16.51 | \$23.12 | \$21.98 | \$26.42 |
| Postal Service Clerks | 43-5051 | 60 | \$20.80 | \$27.68 | \$27.35 | \$31.12 |
| Postal Service Mail Carriers | 43-5052 | 230 | \$22.09 | \$28.98 | \$27.92 | \$32.43 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 43-5053 | 320 | \$19.47 | \$26.54 | \$24.65 | \$30.08 |
| Production, Planning, and Expediting Clerks | 43-5061 | 230 | \$18.87 | \$28.24 | \$27.28 | \$32.93 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 650 | \$15.64 | \$21.28 | \$19.87 | \$24.11 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 190 | \$23.54 | \$32.33 | \$31.14 | \$36.73 |
| Legal Secretaries and Administrative Assistants | 43-6012 | 140 | \$21.17 | \$30.34 | \$31.17 | \$34.93 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 700 | \$18.14 | \$21.30 | \$20.24 | \$22.89 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 1,510 | \$15.96 | \$21.64 | \$21.04 | \$24.48 |
| Data Entry Keyers | 43-9021 | 160 | \$15.34 | \$19.18 | \$18.52 | \$21.11 |
| Insurance Claims and Policy Processing Clerks | 43-9041 | 350 | \$19.24 | \$26.43 | \$24.10 | \$30.02 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 43-9051 | 90 | \$12.68 | \$17.21 | \$17.02 | \$19.48 |
| Office Clerks, General | 43-9061 | 2,900 | \$16.80 | \$23.07 | \$22.44 | \$26.19 |
| Office Machine Operators, Except Computer | 43-9071 | 140 | \$14.08 | \$15.89 | \$15.67 | \$16.79 |
| Office and Administrative Support Workers, All Other | 43-9199 | 30 | \$10.05 | \$20.32 | \$20.96 | \$25.46 |
|  |  |  |  |  |  |  |

[^58]| Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 130 | \$11.60 | \$16.81 | \$16.34 | \$19.41 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 45-2092 | 40 | \$11.01 | \$15.38 | \$15.18 | \$17.57 |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 45-2093 | 50 | \$10.47 | \$14.26 | \$14.81 | \$16.15 |
| Construction and Extraction Occupations | 47-0000 | 3,690 | \$19.48 | \$28.20 | \$26.25 | \$32.56 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 420 | \$27.62 | \$37.85 | \$35.17 | \$42.98 |
| Carpenters | 47-2031 | 470 | \$20.29 | \$26.44 | \$25.07 | \$29.51 |
| Cement Masons and Concrete Finishers | 47-2051 | 40 | \$19.92 | \$24.57 | \$24.06 | \$26.90 |
| Construction Laborers | 47-2061 | 330 | \$16.85 | \$21.32 | \$20.51 | \$23.56 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 180 | \$21.79 | \$28.08 | \$27.52 | \$31.23 |
| Drywall and Ceiling Tile Installers | 47-2081 | 70 | \$21.08 | \$26.07 | \$26.81 | \$28.55 |
| Electricians | 47-2111 | 690 | \$19.64 | \$29.68 | \$30.56 | \$34.70 |
| Insulation Workers, Floor, Ceiling, and Wall | 47-2131 | 50 | \$19.04 | \$22.20 | \$22.45 | \$23.78 |
| Painters, Construction and Maintenance | 47-2141 | 140 | \$16.57 | \$23.65 | \$24.22 | \$27.20 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 570 | \$20.17 | \$29.60 | \$30.02 | \$34.31 |
| Roofers | 47-2181 | 30 | \$17.40 | \$24.69 | \$22.74 | \$28.32 |
| Sheet Metal Workers | 47-2211 | 140 | \$19.96 | \$26.78 | \$27.17 | \$30.19 |
| Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 47-3015 | 40 | \$15.65 | \$17.87 | \$18.40 | \$18.98 |
| Construction and Building Inspectors | 47-4011 | 60 | \$22.43 | \$32.57 | \$30.70 | \$37.63 |
| Highway Maintenance Workers | 47-4051 | 130 | \$18.56 | \$22.72 | \$22.79 | \$24.80 |
| Earth Drillers, Except Oil and Gas | 47-5023 | 30 | \$22.97 | \$28.64 | \$26.36 | \$31.47 |
|  |  |  |  |  |  |  |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 4,200 | \$19.75 | \$29.87 | \$28.00 | \$34.93 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 440 | \$29.09 | \$41.52 | \$38.84 | \$47.73 |
| Computer, Automated Teller, and Office Machine Repairers | 49-2011 | 100 | \$21.39 | \$28.08 | \$27.88 | \$31.42 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 49-2022 | 290 | \$36.52 | \$43.34 | \$42.09 | \$46.74 |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment | 49-2094 | 40 | \$21.07 | \$29.26 | \$30.12 | \$33.36 |
| Security and Fire Alarm Systems Installers | 49-2098 | 70 | \$21.43 | \$31.07 | \$32.87 | \$35.89 |
| Aircraft Mechanics and Service Technicians | 49-3011 | 50 | \$20.51 | \$37.46 | \$33.24 | \$45.94 |
| Automotive Body and Related Repairers | 49-3021 | 100 | \$19.62 | \$24.48 | \$24.37 | \$26.91 |
| Automotive Service Technicians and Mechanics | 49-3023 | 570 | \$18.95 | \$26.55 | \$25.01 | \$30.35 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 210 | \$22.58 | \$29.76 | \$29.58 | \$33.36 |
| Farm Equipment Mechanics and Service Technicians | 49-3041 | 40 | \$22.55 | \$25.99 | \$24.40 | \$27.71 |
| Mobile Heavy Equipment Mechanics, Except Engines | 49-3042 | 80 | \$23.43 | \$30.65 | \$32.81 | \$34.27 |
| Motorcycle Mechanics | 49-3052 | 40 | \$21.12 | \$26.00 | \$24.73 | \$28.44 |
| Outdoor Power Equipment and Other Small Engine Mechanics | 49-3053 | 30 | \$16.69 | \$23.63 | \$21.95 | \$27.10 |
| Tire Repairers and Changers | 49-3093 | 40 | \$15.27 | \$17.44 | \$15.98 | \$18.53 |
| Control and Valve Installers and Repairers, Except Mechanical Door | 49-9012 | 40 | \$25.13 | \$34.92 | \$33.03 | \$39.81 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 410 | \$22.06 | \$30.85 | \$31.10 | \$35.24 |

[^59]| MANCHESTER AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Home Appliance Repairers | 49-9031 | 40 | \$16.92 | \$23.92 | \$25.12 | \$27.40 |
| Industrial Machinery Mechanics | 49-9041 | 340 | \$21.03 | \$27.05 | \$25.92 | \$30.06 |
| Electrical Power-Line Installers and Repairers | 49-9051 | NP | \$27.55 | \$37.99 | \$39.36 | \$43.20 |
| Medical Equipment Repairers | 49-9062 | 30 | \$20.33 | \$31.14 | \$31.78 | \$36.55 |
| Maintenance and Repair Workers, General | 49-9071 | 740 | \$16.99 | \$24.12 | \$23.45 | \$27.67 |
| Helpers--Installation, Maintenance, and Repair Workers | 49-9098 | 70 | \$13.47 | \$17.39 | \$17.02 | \$19.35 |
| Installation, Maintenance, and Repair Workers, All Other | 49-9099 | 30 | \$16.79 | \$23.59 | \$21.70 | \$27.00 |
| Production Occupations | 51-0000 | 5,290 | \$16.07 | \$23.79 | \$21.31 | \$27.65 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 380 | \$25.85 | \$39.39 | \$35.57 | \$46.17 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 360 | \$16.79 | \$20.65 | \$18.86 | \$22.58 |
| Structural Metal Fabricators and Fitters | 51-2041 | 60 | \$21.41 | \$25.55 | \$24.20 | \$27.64 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 570 | \$14.22 | \$18.52 | \$16.13 | \$20.67 |
| Bakers | 51-3011 | 160 | \$13.14 | \$17.25 | \$17.91 | \$19.31 |
| Butchers and Meat Cutters | 51-3021 | 60 | \$16.86 | \$21.03 | \$22.13 | \$23.12 |
| Food Batchmakers | 51-3092 | 60 | \$14.14 | \$17.27 | \$17.70 | \$18.85 |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4021 | 190 | \$20.51 | \$25.64 | \$25.15 | \$28.21 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4031 | 100 | \$15.35 | \$20.29 | \$20.04 | \$22.77 |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4033 | 30 | \$16.44 | \$19.87 | \$18.31 | \$21.59 |
| Machinists | 51-4041 | 260 | \$22.90 | \$27.45 | \$26.09 | \$29.72 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4072 | 100 | \$16.00 | \$21.04 | \$20.61 | \$23.55 |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4081 | NP | \$16.77 | \$19.53 | \$19.99 | \$20.92 |
| Tool and Die Makers | 51-4111 | 70 | \$26.87 | \$36.30 | \$41.38 | \$41.02 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 150 | \$20.78 | \$25.70 | \$26.15 | \$28.16 |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 51-4122 | 40 | \$17.39 | \$22.84 | \$20.71 | \$25.57 |
| Printing Press Operators | 51-5112 | 70 | \$17.90 | \$24.48 | \$23.70 | \$27.76 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 110 | \$13.05 | \$15.84 | \$15.13 | \$17.24 |
| Pressers, Textile, Garment, and Related Materials | 51-6021 | NP | \$12.44 | \$13.84 | \$13.11 | \$14.55 |
| Sewing Machine Operators | 51-6031 | 40 | \$12.11 | \$16.70 | \$17.33 | \$19.00 |
| Textile Cutting Machine Setters, Operators, and Tenders | 51-6062 | 40 | \# | \# | \# | \# |
| Water and Wastewater Treatment Plant and System Operators | 51-8031 | 40 | \$22.51 | \$27.66 | \$24.24 | \$30.23 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 440 | \$18.29 | \$24.30 | \$23.39 | \$27.30 |
| Dental Laboratory Technicians | 51-9081 | 30 | \$18.87 | \$26.31 | \$25.29 | \$30.03 |
| Medical Appliance Technicians | 51-9082 | 30 | \$19.96 | \$27.04 | \$24.66 | \$30.57 |
| Packaging and Filling Machine Operators and Tenders | 51-9111 | 130 | \$13.90 | \$17.59 | \$17.00 | \$19.42 |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 51-9124 | 110 | \$17.49 | \$23.47 | \$22.10 | \$26.45 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 360 | \$24.19 | \$31.19 | \$34.48 | \$34.68 |

[^60]| MANCHESTER AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage* | Median Wage* | Experienced Wage * |
| Computer Numerically Controlled Tool Programmers | 51-9162 | 40 | \$29.33 | \$36.47 | \$35.34 | \$40.05 |
| Helpers--Production Workers | 51-9198 | 110 | \$14.97 | \$18.82 | \$18.63 | \$20.74 |
| Production Workers, All Other | 51-9199 | 170 | \$15.80 | \$18.21 | \$17.12 | \$19.41 |
| Transportation and Material Moving Occupations | 53-0000 | 7,530 | \$13.82 | \$20.42 | \$18.96 | \$23.72 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 390 | \$20.67 | \$30.18 | \$29.01 | \$34.92 |
| Driver/Sales Workers | 53-3031 | 310 | \$9.52 | \$17.08 | \$16.77 | \$20.85 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 1,090 | \$19.92 | \$27.01 | \$26.92 | \$30.56 |
| Light Truck Drivers | 53-3033 | 1,140 | \$14.94 | \$21.57 | \$20.53 | \$24.88 |
| Bus Drivers, School | 53-3051 | 170 | \$16.11 | \$19.73 | \$19.65 | \$21.54 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 160 | \$13.78 | \$17.67 | \$17.89 | \$19.61 |
| Motor Vehicle Operators, All Other | 53-3099 | 110 | \$11.92 | \$15.54 | \$14.56 | \$17.36 |
| Parking Attendants | 53-6021 | 40 | \$13.25 | \$15.99 | \$14.09 | \$17.35 |
| Automotive and Watercraft Service Attendants | 53-6031 | 80 | \$13.53 | \$16.18 | \$17.38 | \$17.50 |
| Industrial Truck and Tractor Operators | 53-7051 | 150 | \$16.18 | \$19.51 | \$19.02 | \$21.18 |
| Cleaners of Vehicles and Equipment | 53-7061 | 170 | \$13.26 | \$17.34 | \$17.12 | \$19.39 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 870 | \$15.51 | \$19.63 | \$19.04 | \$21.68 |
| Packers and Packagers, Hand | 53-7064 | 540 | \$11.99 | \$13.93 | \$14.15 | \$14.89 |
| Stockers and Order Fillers | 53-7065 | 2,070 | \$13.79 | \$17.43 | \$16.14 | \$19.24 |
| Refuse and Recyclable Material Collectors | 53-7081 | 40 | \$15.06 | \$19.64 | \$17.67 | \$21.94 |

[^61]| NASHUA - DERRY AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 126,140 | \$16.50 | \$34.51 | \$25.84 | \$43.52 |
| Management Occupations | 11-0000 | 9,070 | \$39.55 | \$73.71 | \$65.99 | \$90.80 |
| Chief Executives | 11-1011 | 70 | \$44.84 | \$106.36 | \$80.99 | \$137.12 |
| General and Operations Managers | 11-1021 | 2,870 | \$33.53 | \$73.05 | \$59.33 | \$92.82 |
| Marketing Managers | 11-2021 | 210 | \$45.07 | \$76.57 | \$72.03 | \$92.32 |
| Sales Managers | 11-2022 | 410 | \$49.27 | \$87.52 | \$82.42 | \$106.65 |
| Public Relations Managers | 11-2032 | 30 | \$44.68 | \$72.33 | \$67.61 | \$86.16 |
| Administrative Services Managers | 11-3012 | 110 | \$43.23 | \$64.63 | \$62.34 | \$75.34 |
| Facilities Managers | 11-3013 | 100 | \$37.15 | \$54.78 | \$49.93 | \$63.61 |
| Computer and Information Systems Managers | 11-3021 | 1,070 | \$59.79 | \$83.67 | \$80.83 | \$95.61 |
| Financial Managers | 11-3031 | 960 | \$52.35 | \$77.30 | \$68.32 | \$89.78 |
| Industrial Production Managers | 11-3051 | 450 | \$52.46 | \$79.60 | \$81.30 | \$93.17 |
| Purchasing Managers | 11-3061 | 160 | \$54.78 | \$72.56 | \$67.85 | \$81.45 |
| Transportation, Storage, and Distribution Managers | 11-3071 | 180 | \$43.52 | \$62.93 | \$57.70 | \$72.64 |
| Human Resources Managers | 11-3121 | 170 | \$50.80 | \$79.12 | \$69.09 | \$93.28 |
| Training and Development Managers | 11-3131 | 50 | \$49.37 | \$64.44 | \$64.03 | \$71.97 |
| Construction Managers | 11-9021 | 140 | \$33.84 | \$54.68 | \$52.32 | \$65.11 |
| Education and Childcare Administrators, Preschool and Daycare | 11-9031 | 120 | \$20.84 | \$32.37 | \$30.39 | \$38.14 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 250 | \$82,663 | \$103,275 | \$105,196 | \$113,580 |
| Education Administrators, Postsecondary | 11-9033 | 40 | \$28.98 | \$46.42 | \$40.19 | \$55.14 |
| Architectural and Engineering Managers | 11-9041 | 700 | \$67.73 | \$89.92 | \$86.11 | \$101.01 |
| Food Service Managers | 11-9051 | 170 | \$28.22 | \$40.53 | \$36.81 | \$46.68 |
| Medical and Health Services Managers | 11-9111 | 250 | \$42.27 | \$74.93 | \$61.44 | \$91.27 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 140 | \$22.42 | \$39.26 | \$31.87 | \$47.68 |
| Social and Community Service Managers | 11-9151 | 120 | \$28.19 | \$39.03 | \$37.30 | \$44.45 |
| Managers, All Other | 11-9199 | 190 | \$46.33 | \$72.71 | \$66.83 | \$85.91 |
| Business and Financial Operations Occupations | 13-0000 | 7,870 | \$26.83 | \$45.36 | \$40.87 | \$54.62 |
| Buyers and Purchasing Agents | 13-1020 | 680 | \$26.72 | \$39.72 | \$39.60 | \$46.22 |
| Claims Adjusters, Examiners, and Investigators | 13-1031 | 80 | \$33.29 | \$42.12 | \$38.61 | \$46.54 |
| Compliance Officers | 13-1041 | 140 | \$26.44 | \$41.38 | \$38.47 | \$48.85 |
| Cost Estimators | 13-1051 | 230 | \$23.48 | \$35.05 | \$31.10 | \$40.83 |
| Human Resources Specialists | 13-1071 | 650 | \$25.36 | \$41.27 | \$38.40 | \$49.23 |
| Logisticians | 13-1081 | 290 | \$31.00 | \$43.64 | \$41.83 | \$49.95 |
| Project Management Specialists | 13-1082 | 750 | \$32.57 | \$49.73 | \$48.60 | \$58.31 |
| Management Analysts | 13-1111 | 730 | \$39.44 | \$64.95 | \$53.73 | \$77.71 |
| Meeting, Convention, and Event Planners | 13-1121 | 60 | \$20.50 | \$27.58 | \$25.74 | \$31.10 |
| Fundraisers | 13-1131 | 60 | \$23.50 | \$33.63 | \$32.14 | \$38.70 |
| Compensation, Benefits, and Job Analysis Specialists | 13-1141 | 90 | \$33.67 | \$58.47 | \$51.34 | \$70.87 |
| Training and Development Specialists | 13-1151 | 390 | \$18.54 | \$37.51 | \$34.08 | \$46.98 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 620 | \$22.34 | \$39.81 | \$33.93 | \$48.55 |
| Business Operations Specialists, All Other | 13-1199 | 270 | \$28.85 | \$49.58 | \$48.60 | \$59.94 |

[^62]| NASHUA - DERRY AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Accountants and Auditors | 13-2011 | 1,340 | \$29.68 | \$43.82 | \$41.27 | \$50.89 |
| Property Appraisers and Assessors | 13-2020 | 30 | \$17.86 | \$33.62 | \$31.07 | \$41.49 |
| Credit Analysts | 13-2041 | 40 | \$24.13 | \$38.69 | \$41.98 | \$45.96 |
| Financial and Investment Analysts | 13-2051 | 360 | \$30.18 | \$42.92 | \$39.26 | \$49.29 |
| Personal Financial Advisors | 13-2052 | 660 | \$27.24 | \$48.38 | \$40.05 | \$58.95 |
| Insurance Underwriters | 13-2053 | 60 | \$27.84 | \$41.04 | \$41.55 | \$47.62 |
| Financial Risk Specialists | 13-2054 | 40 | \$36.19 | \$48.04 | \$47.83 | \$53.97 |
| Loan Officers | 13-2072 | 130 | \$25.35 | \$53.81 | \$40.07 | \$68.04 |
| Tax Examiners and Collectors, and Revenue Agents | 13-2081 | 30 | \$21.94 | \$35.66 | \$31.27 | \$42.51 |
| Financial Specialists, All Other | 13-2099 | 50 | \$30.58 | \$51.62 | \$47.27 | \$62.15 |
| Computer and Mathematical Occupations | 15-0000 | 5,980 | \$36.69 | \$60.56 | \$56.41 | \$72.49 |
| Computer Systems Analysts | 15-1211 | 600 | \$41.19 | \$58.89 | \$53.65 | \$67.74 |
| Information Security Analysts | 15-1212 | 170 | \$45.06 | \$67.72 | \$65.35 | \$79.05 |
| Computer Network Support Specialists | 15-1231 | 240 | \$28.02 | \$43.25 | \$41.37 | \$50.86 |
| Computer User Support Specialists | 15-1232 | 580 | \$22.30 | \$36.35 | \$36.92 | \$43.36 |
| Computer Network Architects | 15-1241 | 150 | \$43.87 | \$65.39 | \$61.84 | \$76.15 |
| Database Administrators | 15-1242 | 60 | \$55.61 | \$71.35 | \$69.90 | \$79.22 |
| Database Architects | 15-1243 | 60 | \$49.82 | \$68.37 | \$65.02 | \$77.64 |
| Network and Computer Systems Administrators | 15-1244 | 470 | \$37.44 | \$53.04 | \$51.14 | \$60.83 |
| Computer Programmers | 15-1251 | 70 | \$24.68 | \$42.41 | \$37.64 | \$51.28 |
| Software Developers | 15-1252 | 2,880 | \$48.00 | \$70.39 | \$69.13 | \$81.58 |
| Software Quality Assurance Analysts and Testers | 15-1253 | 220 | \$37.29 | \$55.09 | \$55.56 | \$64.00 |
| Web Developers | 15-1254 | 70 | \$21.09 | \$36.63 | \$29.74 | \$44.40 |
| Web and Digital Interface Designers | 15-1255 | 60 | \$23.89 | \$43.75 | \$34.70 | \$53.68 |
| Computer Occupations, All Other | 15-1299 | 170 | \$28.21 | \$49.04 | \$43.28 | \$59.46 |
| Operations Research Analysts | 15-2031 | 60 | \$29.55 | \$48.27 | \$44.16 | \$57.64 |
| Data Scientists | 15-2051 | 120 | \$34.12 | \$49.74 | \$44.76 | \$57.56 |
|  |  |  |  |  |  |  |
| Architecture and Engineering Occupations | 17-0000 | 4,560 | \$32.41 | \$51.33 | \$47.80 | \$60.79 |
| Surveyors | 17-1022 | 30 | \$28.14 | \$36.65 | \$31.75 | \$40.90 |
| Civil Engineers | 17-2051 | 230 | \$36.40 | \$51.67 | \$48.18 | \$59.31 |
| Computer Hardware Engineers | 17-2061 | 100 | \$45.05 | \$69.28 | \$70.15 | \$81.40 |
| Electrical Engineers | 17-2071 | 1,160 | \$41.06 | \$62.27 | \$62.57 | \$72.88 |
| Electronics Engineers, Except Computer | 17-2072 | 130 | \$44.21 | \$63.12 | \$60.53 | \$72.57 |
| Environmental Engineers | 17-2081 | 30 | \$38.27 | \$54.96 | \$46.50 | \$63.31 |
| Industrial Engineers | 17-2112 | 720 | \$38.88 | \$54.28 | \$53.01 | \$61.98 |
| Mechanical Engineers | 17-2141 | 770 | \$38.12 | \$53.91 | \$51.72 | \$61.81 |
| Engineers, All Other | 17-2199 | 160 | \$38.09 | \$57.97 | \$54.01 | \$67.91 |
| Architectural and Civil Drafters | 17-3011 | 90 | \$23.99 | \$32.04 | \$31.41 | \$36.07 |
| Electrical and Electronics Drafters | 17-3012 | 40 | \$34.46 | \$45.20 | \$47.67 | \$50.58 |
| Mechanical Drafters | 17-3013 | 50 | \$25.48 | \$32.90 | \$30.68 | \$36.61 |

[^63]| NASHUA - DERRY AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Electrical and Electronic Engineering Technologists and Technicians | 17-3023 | 350 | \$26.51 | \$34.30 | \$32.53 | \$38.19 |
| Industrial Engineering Technologists and Technicians | 17-3026 | 170 | \$27.14 | \$33.00 | \$31.92 | \$35.93 |
| Mechanical Engineering Technologists and Technicians | 17-3027 | 200 | \$24.37 | \$31.37 | \$31.85 | \$34.87 |
| Calibration Technologists and Technicians | 17-3028 | 30 | \$19.90 | \$27.84 | \$26.43 | \$31.79 |
| Engineering Technologists and Technicians, Except Drafters, All Other | 17-3029 | 130 | \$25.89 | \$33.88 | \$32.23 | \$37.87 |
| Surveying and Mapping Technicians | 17-3031 | 40 | \$24.53 | \$31.75 | \$31.38 | \$35.36 |
| Life, Physical, and Social Science Occupations | 19-0000 | 680 | \$25.63 | \$49.33 | \$42.23 | \$61.19 |
| Chemists | 19-2031 | 30 | \$27.57 | \$43.83 | \$41.61 | \$51.96 |
| Materials Scientists | 19-2032 | 110 | \$59.95 | \$84.70 | \$86.07 | \$97.07 |
| Environmental Scientists and Specialists, Including Health | 19-2041 | 40 | \$28.56 | \$48.39 | \$44.74 | \$58.31 |
| Clinical and Counseling Psychologists | 19-3033 | 30 | \$18.72 | \$35.24 | \$28.83 | \$43.51 |
| School Psychologists | 19-3034 | 50 | \$28.53 | \$36.84 | \$37.35 | \$40.99 |
| Urban and Regional Planners | 19-3051 | 30 | \$29.03 | \$38.92 | \$37.86 | \$43.87 |
| Food Science Technicians | 19-4013 | 40 | \$21.59 | \$29.48 | \$30.36 | \$33.43 |
| Chemical Technicians | 19-4031 | 30 | \$20.45 | \$26.51 | \$21.74 | \$29.55 |
| Environmental Science and Protection Technicians, Including Health | 19-4042 | 30 | \$18.72 | \$24.21 | \$23.78 | \$26.95 |
| Occupational Health and Safety Specialists | 19-5011 | 80 | \$34.50 | \$50.37 | \$48.82 | \$58.32 |
| Community and Social Service Occupations | 21-0000 | 1,360 | \$19.60 | \$28.23 | \$25.81 | \$32.56 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 190 | \$25.77 | \$34.95 | \$33.45 | \$39.55 |
| Marriage and Family Therapists | 21-1013 | 80 | \$25.48 | \$29.03 | \$29.43 | \$30.82 |
| Rehabilitation Counselors | 21-1015 | 30 | \$18.47 | \$24.68 | \$23.06 | \$27.78 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 330 | \$19.52 | \$26.91 | \$24.13 | \$30.62 |
| Child, Family, and School Social Workers | 21-1021 | 90 | \$23.76 | \$33.29 | \$27.89 | \$38.06 |
| Healthcare Social Workers | 21-1022 | 60 | \$30.51 | \$39.51 | \$37.76 | \$44.03 |
| Mental Health and Substance Abuse Social Workers | 21-1023 | 60 | \$29.79 | \$36.20 | \$37.32 | \$39.40 |
| Social and Human Service Assistants | 21-1093 | 310 | \$17.40 | \$21.01 | \$21.49 | \$22.82 |
| Community Health Workers | 21-1094 | 40 | \$18.96 | \$24.12 | \$21.64 | \$26.71 |
| Community and Social Service Specialists, All Other | 21-1099 | 130 | \$20.01 | \$26.86 | \$27.57 | \$30.29 |
|  |  |  |  |  |  |  |
| Legal Occupations | 23-0000 | 380 | \$27.12 | \$52.23 | \$42.48 | \$64.78 |
| Lawyers | 23-1011 | 220 | \$37.98 | \$66.81 | \$53.62 | \$81.23 |
| Paralegals and Legal Assistants | 23-2011 | 140 | \$22.86 | \$31.70 | \$30.06 | \$36.11 |
|  |  |  |  |  |  |  |
| Educational Instruction and Library Occupations | 25-0000 | 7,940 | \$16.23 | \$28.31 | \$25.03 | \$34.34 |
| Career/Technical Education Teachers, Postsecondary | 25-1194 | 40 | \$23.39 | \$37.65 | \$40.47 | \$44.77 |
| Preschool Teachers, Except Special Education | 25-2011 | 750 | \$15.56 | \$18.57 | \$18.18 | \$20.07 |
| Kindergarten Teachers, Except Special Education | 25-2012 | 150 | \$45,492 | \$64,398 | \$65,182 | \$73,851 |
| Elementary School Teachers, Except Special Education | 25-2021 | 1,240 | \$49,591 | \$67,530 | \$64,991 | \$76,499 |

[^64]| NASHUA - DERRY AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage* | Experienced Wage * |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 740 | \$51,656 | \$71,934 | \$76,295 | \$82,072 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 1,090 | \$53,675 | \$76,106 | \$79,418 | \$87,321 |
| Career/Technical Education Teachers, Secondary School | 25-2032 | 60 | \$55,106 | \$70,583 | \$66,678 | \$78,321 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 270 | \$49,438 | \$68,849 | \$65,266 | \$78,554 |
| Special Education Teachers, Middle School | 25-2057 | 140 | \$51,845 | \$69,699 | \$67,027 | \$78,626 |
| Special Education Teachers, Secondary School | 25-2058 | 160 | \$52,799 | \$70,552 | \$67,005 | \$79,428 |
| Special Education Teachers, All Other | 25-2059 | 40 | \$46,122 | \$58,805 | \$60,599 | \$65,146 |
| Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors | 25-3011 | 30 | \$28.73 | \$31.78 | \$32.21 | \$33.30 |
| Self-Enrichment Teachers | 25-3021 | 330 | \$18.31 | \$30.32 | \$29.07 | \$36.32 |
| Substitute Teachers, Short-Term | 25-3031 | 240 | \$15.17 | \$17.61 | \$16.69 | \$18.81 |
| Tutors | 25-3041 | 100 | \$17.47 | \$26.27 | \$24.23 | \$30.68 |
| Teachers and Instructors, All Other | 25-3099 | 50 | \$50,203 | \$78,131 | \$66,745 | \$92,094 |
| Librarians and Media Collections Specialists | 25-4022 | 170 | \$22.66 | \$32.11 | \$30.57 | \$36.83 |
| Library Technicians | 25-4031 | 70 | \$15.08 | \$20.38 | \$19.91 | \$23.03 |
| Instructional Coordinators | 25-9031 | 70 | \$33.67 | \$43.47 | \$40.85 | \$48.37 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 1,900 | \$25,356 | \$36,725 | \$37,414 | \$42,409 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 1,120 | \$17.30 | \$31.82 | \$27.20 | \$39.08 |
| Commercial and Industrial Designers | 27-1021 | 30 | \$26.27 | \$41.42 | \$37.82 | \$49.00 |
| Floral Designers | 27-1023 | 50 | \$16.21 | \$18.58 | \$18.52 | \$19.78 |
| Graphic Designers | 27-1024 | 130 | \$23.65 | \$35.03 | \$31.72 | \$40.73 |
| Interior Designers | 27-1025 | 40 | \$19.01 | \$28.16 | \$22.15 | \$32.74 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 170 | \$16.79 | \$21.49 | \$20.46 | \$23.83 |
| Producers and Directors | 27-2012 | 40 | \$22.61 | \$42.02 | \$38.36 | \$51.73 |
| Coaches and Scouts | 27-2022 | 90 | \$36,132 | \$54,446 | \$54,810 | \$63,603 |
| Public Relations Specialists | 27-3031 | 120 | \$25.65 | \$39.78 | \$35.10 | \$46.84 |
| Editors | 27-3041 | 30 | \$28.20 | \$45.16 | \$37.56 | \$53.64 |
| Technical Writers | 27-3042 | 60 | \$29.57 | \$43.65 | \$40.10 | \$50.69 |
| Writers and Authors | 27-3043 | 40 | \$26.95 | \$40.33 | \$37.86 | \$47.02 |
| Interpreters and Translators | 27-3091 | 30 | \$25.93 | \$32.41 | \$27.20 | \$35.65 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 6,440 | \$26.76 | \$56.79 | \$45.76 | \$71.81 |
| Chiropractors | 29-1011 | 30 | \$25.95 | \$52.30 | \$44.63 | \$65.48 |
| Dentists, General | 29-1021 | 110 | \$50.88 | \$104.61 | \$94.43 | \$131.48 |
| Dietitians and Nutritionists | 29-1031 | 40 | \$33.45 | \$40.17 | \$38.54 | \$43.54 |
| Optometrists | 29-1041 | 30 | \$53.60 | \$75.12 | \$71.07 | \$85.89 |
| Pharmacists | 29-1051 | 200 | \$54.32 | \$71.35 | \$76.52 | \$79.87 |
| Physician Assistants | 29-1071 | 200 | \$56.31 | \$73.29 | \$71.27 | \$81.79 |
| Occupational Therapists | 29-1122 | 170 | \$32.02 | \$44.84 | \$46.33 | \$51.25 |
| Physical Therapists | 29-1123 | 230 | \$40.05 | \$50.45 | \$50.19 | \$55.64 |

[^65]| NASHUA - DERRY AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Speech-Language Pathologists | 29-1127 | 190 | \$26.49 | \$40.23 | \$38.76 | \$47.09 |
| Veterinarians | 29-1131 | 100 | \$42.09 | \$69.29 | \$63.74 | \$82.89 |
| Registered Nurses | 29-1141 | 1,760 | \$35.73 | \$45.32 | \$45.76 | \$50.10 |
| Nurse Practitioners | 29-1171 | 190 | \$52.78 | \$68.73 | \$68.12 | \$76.71 |
| Family Medicine Physicians | 29-1215 | 100 | \$78.34 | \$133.91 | \# | \# |
| General Internal Medicine Physicians | 29-1216 | 30 | \# | \$184.21 | \# | \# |
| Obstetricians and Gynecologists | 29-1218 | 30 | \# | \$143.31 | \# | \# |
| Physicians, All Other | 29-1229 | 90 | \$74.98 | \$169.09 | \# | \# |
| Orthopedic Surgeons, Except Pediatric | 29-1242 | 30 | \# | \$223.57 | \# | \# |
| Surgeons, All Other | 29-1249 | 40 | \$247,208 | \# | \# | \# |
| Dental Hygienists | 29-1292 | 350 | \$39.30 | \$46.44 | \$47.44 | \$50.01 |
| Radiologic Technologists and Technicians | 29-2034 | 200 | \$31.37 | \$39.52 | \$39.60 | \$43.61 |
| Emergency Medical Technicians | 29-2042 | 130 | \$16.42 | \$20.11 | \$18.68 | \$21.96 |
| Paramedics | 29-2043 | 50 | \$26.05 | \$32.06 | \$31.69 | \$35.08 |
| Pharmacy Technicians | 29-2052 | 390 | \$16.77 | \$21.41 | \$22.47 | \$23.73 |
| Veterinary Technologists and Technicians | 29-2056 | 190 | \$20.20 | \$24.63 | \$23.26 | \$26.84 |
| Ophthalmic Medical Technicians | 29-2057 | 60 | \$17.65 | \$23.90 | \$23.28 | \$27.02 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 330 | \$27.90 | \$33.98 | \$33.13 | \$37.03 |
| Medical Records Specialists | 29-2072 | 120 | \$17.27 | \$23.83 | \$22.01 | \$27.11 |
| Opticians, Dispensing | 29-2081 | 70 | \$17.94 | \$26.57 | \$24.15 | \$30.87 |
| Health Technologists and Technicians, All Other | 29-2099 | 70 | \$21.49 | \$28.86 | \$25.04 | \$32.55 |
| Athletic Trainers | 29-9091 | 40 | \$45,481 | \$59,891 | \$63,703 | \$67,095 |
| Healthcare Practitioners and Technical Workers, All Other | 29-9099 | 40 | \$21.24 | \$40.37 | \$39.84 | \$49.95 |
| Healthcare Support Occupations | 31-0000 | 3,520 | \$16.02 | \$21.45 | \$21.13 | \$24.18 |
| Home Health and Personal Care Aides | 31-1120 | 1,290 | \$14.86 | \$17.64 | \$17.43 | \$19.03 |
| Nursing Assistants | 31-1131 | 880 | \$17.69 | \$21.70 | \$22.70 | \$23.72 |
| Physical Therapist Assistants | 31-2021 | 70 | \$24.96 | \$34.32 | \$36.21 | \$38.99 |
| Massage Therapists | 31-9011 | 70 | \$23.95 | \$32.41 | \$36.98 | \$36.62 |
| Dental Assistants | 31-9091 | 320 | \$21.09 | \$26.91 | \$25.23 | \$29.82 |
| Medical Assistants | 31-9092 | 500 | \$19.54 | \$23.29 | \$23.66 | \$25.16 |
| Medical Equipment Preparers | 31-9093 | 40 | \$21.09 | \$25.90 | \$26.94 | \$28.31 |
| Veterinary Assistants and Laboratory Animal Caretakers | 31-9096 | 90 | \$15.26 | \$18.46 | \$18.69 | \$20.07 |
| Phlebotomists | 31-9097 | 70 | \$21.03 | \$23.45 | \$22.43 | \$24.65 |
| Healthcare Support Workers, All Other | 31-9099 | 70 | \$14.62 | \$21.14 | \$22.01 | \$24.41 |
|  |  |  |  |  |  |  |
| Protective Service Occupations | 33-0000 | 1,860 | \$17.78 | \$30.71 | \$30.10 | \$37.16 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 100 | \$41.24 | \$49.09 | \$49.53 | \$53.01 |
| First-Line Supervisors of Firefighting and Prevention Workers | 33-1021 | 60 | \$35.35 | \$43.62 | \$44.28 | \$47.75 |
| First-Line Supervisors of Protective Service Workers, All Other | 33-1099 | 30 | \$33.59 | \$57.11 | \$67.10 | \$68.87 |
| Firefighters | 33-2011 | 450 | \$20.29 | \$29.17 | \$30.10 | \$33.61 |
| Detectives and Criminal Investigators | 33-3021 | 70 | \$37.34 | \$42.04 | \$42.53 | \$44.39 |
| Police and Sherifi's Patrol Officers | 33-3051 | 380 | \$29.34 | \$35.75 | \$35.47 | \$38.94 |

[^66]| NASHUA - DERRY AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage* | Median Wage* | Experienced Wage * |
| Private Detectives and Investigators | 33-9021 | 70 | \# | \# | \# | \# |
| Security Guards | 33-9032 | 440 | \$15.99 | \$22.32 | \$21.42 | \$25.49 |
| Crossing Guards and Flaggers | 33-9091 | 150 | \$15.10 | \$17.88 | \$15.59 | \$19.27 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 33-9092 | 30 | \$10.86 | \$12.41 | \$12.34 | \$13.18 |
| Food Preparation and Serving Related Occupations | 35-0000 | 9,750 | \$12.55 | \$18.10 | \$17.40 | \$20.87 |
| Chefs and Head Cooks | 35-1011 | 170 | \$20.52 | \$31.46 | \$29.76 | \$36.93 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 770 | \$17.43 | \$24.22 | \$23.66 | \$27.61 |
| Cooks, Fast Food | 35-2011 | 370 | \$14.41 | \$16.84 | \$15.95 | \$18.06 |
| Cooks, Institution and Cafeteria | 35-2012 | 300 | \$16.61 | \$21.07 | \$20.32 | \$23.30 |
| Cooks, Restaurant | 35-2014 | 980 | \$17.32 | \$20.41 | \$19.16 | \$21.97 |
| Cooks, Short Order | 35-2015 | 610 | \$13.95 | \$17.20 | \$17.72 | \$18.83 |
| Food Preparation Workers | 35-2021 | 450 | \$13.42 | \$17.23 | \$16.73 | \$19.14 |
| Bartenders | 35-3011 | 590 | \$10.18 | \$18.71 | \$15.32 | \$22.98 |
| Fast Food and Counter Workers | 35-3023 | 2,830 | \$12.58 | \$15.33 | \$14.44 | \$16.71 |
| Waiters and Waitresses | 35-3031 | 1,330 | \$11.62 | \$20.21 | \$18.19 | \$24.51 |
| Food Servers, Nonrestaurant | 35-3041 | 210 | \$13.76 | \$17.35 | \$17.50 | \$19.15 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 280 | \$9.48 | \$12.73 | \$12.00 | \$14.37 |
| Dishwashers | 35-9021 | 340 | \$12.58 | \$15.48 | \$15.08 | \$16.93 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 450 | \$11.87 | \$15.28 | \$15.10 | \$16.99 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 3,470 | \$16.24 | \$22.37 | \$21.25 | \$25.43 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 180 | \$21.78 | \$31.77 | \$31.47 | \$36.76 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 130 | \$23.44 | \$32.75 | \$29.53 | \$37.41 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 1,630 | \$15.61 | \$20.25 | \$20.12 | \$22.56 |
| Maids and Housekeeping Cleaners | 37-2012 | 280 | \$16.18 | \$18.11 | \$17.91 | \$19.08 |
| Landscaping and Groundskeeping Workers | 37-3011 | 990 | \$16.52 | \$22.25 | \$23.11 | \$25.13 |
| Pesticide Handlers, Sprayers, and Applicators, Vegetation | 37-3012 | 40 | \$21.58 | \$24.21 | \$24.18 | \$25.53 |
| Personal Care and Service Occupations | 39-0000 | 2,660 | \$12.11 | \$19.58 | \$17.57 | \$23.32 |
| First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services | 39-1014 | 80 | \$21.65 | \$27.57 | \$27.16 | \$30.53 |
| First-Line Supervisors of Personal Service Workers | 39-1022 | 160 | \$17.91 | \$25.37 | \$23.52 | \$29.10 |
| Animal Caretakers | 39-2021 | 400 | \$11.85 | \$16.68 | \$15.40 | \$19.11 |
| Amusement and Recreation Attendants | 39-3091 | 210 | \$9.65 | \$12.56 | \$11.72 | \$14.02 |
| Hairdressers, Hairstylists, and Cosmetologists | 39-5012 | 420 | \$13.54 | \$19.26 | \$15.44 | \$22.12 |
| Manicurists and Pedicurists | 39-5092 | 160 | \$13.09 | \$17.74 | \$15.32 | \$20.07 |
| Skincare Specialists | 39-5094 | 170 | \$18.20 | \$22.88 | \$19.61 | \$25.22 |
| Childcare Workers | 39-9011 | 330 | \$10.57 | \$14.13 | \$13.48 | \$15.91 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 340 | \$20.04 | \$27.94 | \$29.24 | \$31.88 |
| Recreation Workers | 39-9032 | 230 | \$10.75 | \$18.01 | \$15.26 | \$21.64 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage.
May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| NASHUA - DERRY AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Residential Advisors | 39-9041 | 30 | \$16.14 | \$21.15 | \$20.00 | \$23.67 |
| Sales and Related Occupations | 41-0000 | 12,480 | \$14.05 | \$27.06 | \$18.78 | \$33.56 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 1,130 | \$20.41 | \$31.03 | \$26.72 | \$36.34 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 420 | \$25.00 | \$52.93 | \$50.41 | \$66.90 |
| Cashiers | 41-2011 | 3,10 | \$13.04 | \$15.64 | \$15.12 | \$16.93 |
| Counter and Rental Clerks | 41-2021 | 340 | \$15.56 | \$25.26 | \$22.66 | \$30.11 |
| Parts Salespersons | 41-2022 | 220 | \$15.27 | \$22.17 | \$21.22 | \$25.62 |
| Retail Salespersons | 41-2031 | 3,850 | \$13.42 | \$19.53 | \$16.77 | \$22.58 |
| Advertising Sales Agents | 41-3011 | 40 | \$16.20 | \$33.25 | \$34.66 | \$41.77 |
| Insurance Sales Agents | 41-3021 | 220 | \$23.92 | \$37.77 | \$36.50 | \$44.69 |
| Securities, Commodities, and Financial Services Sales Agents | 41-3031 | 350 | \$26.01 | \$37.25 | \$34.74 | \$42.88 |
| Travel Agents | 41-3041 | 40 | \$23.92 | \$34.40 | \$30.37 | \$39.64 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 760 | \$24.67 | \$46.25 | \$38.73 | \$57.04 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 680 | \$23.78 | \$45.72 | \$37.52 | \$56.69 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 1,070 | \$23.42 | \$40.49 | \$34.81 | \$49.02 |
| Real Estate Sales Agents | 41-9022 | 50 | \$17.50 | \$33.94 | \$29.22 | \$42.16 |
| Sales Engineers | 41-9031 | 70 | \$41.32 | \$74.73 | \$62.89 | \$91.43 |
| Sales and Related Workers, All Other | 41-9099 | 70 | \$16.65 | \$20.11 | \$17.11 | \$21.85 |
| Office and Administrative Support Occupations | 43-0000 | 17,300 | \$17.43 | \$25.87 | \$24.14 | \$30.09 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 1,410 | \$25.45 | \$41.13 | \$38.36 | \$48.97 |
| Switchboard Operators, Including Answering Service | 43-2011 | 40 | \$15.79 | \$19.35 | \$19.09 | \$21.13 |
| Bill and Account Collectors | 43-3011 | 150 | \$16.31 | \$22.46 | \$20.59 | \$25.54 |
| Billing and Posting Clerks | 43-3021 | 360 | \$18.14 | \$24.36 | \$24.11 | \$27.48 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 1,590 | \$18.90 | \$24.87 | \$24.11 | \$27.86 |
| Payroll and Timekeeping Clerks | 43-3051 | 130 | \$22.46 | \$30.58 | \$30.35 | \$34.64 |
| Procurement Clerks | 43-3061 | 40 | \$20.51 | \$26.52 | \$26.17 | \$29.52 |
| Tellers | 43-3071 | 230 | \$18.12 | \$19.94 | \$19.20 | \$20.84 |
| Court, Municipal, and License Clerks | 43-4031 | 70 | \$15.26 | \$22.17 | \$20.18 | \$25.61 |
| Credit Authorizers, Checkers, and Clerks | 43-4041 | 30 | \$23.56 | \$29.28 | \$30.61 | \$32.14 |
| Customer Service Representatives | 43-4051 | 2,870 | \$17.04 | \$24.43 | \$23.89 | \$28.13 |
| Eligibility Interviewers, Government Programs | 43-4061 | 30 | \$15.04 | \$21.44 | \$22.79 | \$24.63 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 140 | \$19.63 | \$23.21 | \$22.39 | \$25.01 |
| Library Assistants, Clerical | 43-4121 | 130 | \$10.29 | \$15.11 | \$14.47 | \$17.51 |
| Loan Interviewers and Clerks | 43-4131 | 80 | \$19.76 | \$26.86 | \$27.54 | \$30.40 |
| New Accounts Clerks | 43-4141 | 60 | \$22.69 | \$25.98 | \$24.59 | \$27.62 |
| Order Clerks | 43-4151 | 110 | \$18.64 | \$24.68 | \$24.48 | \$27.70 |
| Human Resources Assistants, Except Payroll and Timekeeping | 43-4161 | 100 | \$20.08 | \$25.67 | \$23.70 | \$28.45 |
| Receptionists and Information Clerks | 43-4171 | 920 | \$13.53 | \$18.85 | \$18.64 | \$21.51 |

[^67]| NASHUA - DERRY AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Cargo and Freight Agents | 43-5011 | 80 | \$21.70 | \$27.37 | \$26.73 | \$30.21 |
| Couriers and Messengers | 43-5021 | 30 | \$15.82 | \$19.32 | \$18.23 | \$21.07 |
| Public Safety Telecommunicators | 43-5031 | 100 | \$22.37 | \$25.71 | \$24.55 | \$27.38 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 120 | \$15.70 | \$25.13 | \$25.00 | \$29.86 |
| Postal Service Clerks | 43-5051 | 80 | \$21.93 | \$27.38 | \$26.69 | \$30.10 |
| Postal Service Mail Carriers | 43-5052 | 300 | \$21.54 | \$28.62 | \$27.22 | \$32.16 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 43-5053 | 490 | \$19.65 | \$25.69 | \$24.65 | \$28.70 |
| Production, Planning, and Expediting Clerks | 43-5061 | 350 | \$22.23 | \$31.79 | \$30.82 | \$36.57 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 1,140 | \$17.20 | \$23.29 | \$21.97 | \$26.33 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 43-5111 | 50 | \$16.94 | \$24.27 | \$23.36 | \$27.93 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 230 | \$28.59 | \$37.48 | \$38.20 | \$41.93 |
| Legal Secretaries and Administrative Assistants | 43-6012 | 60 | \$18.46 | \$25.73 | \$23.20 | \$29.36 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 630 | \$17.48 | \$22.87 | \$23.38 | \$25.56 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 1,570 | \$16.62 | \$22.68 | \$21.99 | \$25.71 |
| Data Entry Keyers | 43-9021 | 130 | \$14.52 | \$19.41 | \$18.99 | \$21.86 |
| Insurance Claims and Policy Processing Clerks | 43-9041 | 100 | \$20.96 | \$29.13 | \$29.11 | \$33.21 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 43-9051 | 40 | \$14.95 | \$19.77 | \$21.01 | \$22.19 |
| Office Clerks, General | 43-9061 | 2,550 | \$17.61 | \$25.86 | \$24.95 | \$30.00 |
| Office and Administrative Support Workers, All Other | 43-9199 | 60 | \$9.71 | \$16.28 | \$13.50 | \$19.57 |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 120 | \$12.81 | \$18.50 | \$18.61 | \$21.35 |
| Construction and Extraction 0ccupations | 47-0000 | 4,120 | \$20.86 | \$30.21 | \$28.82 | \$34.89 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 430 | \$29.62 | \$41.25 | \$39.33 | \$47.07 |
| Carpenters | 47-2031 | 660 | \$22.74 | \$30.31 | \$29.73 | \$34.08 |
| Construction Laborers | 47-2061 | 680 | \$17.94 | \$23.34 | \$22.78 | \$26.03 |
| Paving, Surfacing, and Tamping Equipment Operators | 47-2071 | 60 | \$25.86 | \$29.74 | \$29.38 | \$31.69 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 220 | \$25.09 | \$30.77 | \$30.71 | \$33.61 |
| Electricians | 47-2111 | 440 | \$21.06 | \$32.09 | \$31.53 | \$37.59 |
| Painters, Construction and Maintenance | 47-2141 | 110 | \$19.02 | \$26.32 | \$27.65 | \$29.95 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 400 | \$22.01 | \$32.19 | \$31.67 | \$37.29 |
| Roofers | 47-2181 | 30 | \$19.39 | \$29.54 | \$29.95 | \$34.61 |
| Structural Iron and Steel Workers | 47-2221 | 70 | \$25.12 | \$29.23 | \$30.98 | \$31.28 |
| Helpers--Carpenters | 47-3012 | 30 | \$16.12 | \$20.37 | \$20.91 | \$22.49 |
| Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 47-3015 | 80 | \$18.51 | \$20.82 | \$19.92 | \$21.98 |
| Construction and Building Inspectors | 47-4011 | 70 | \$23.90 | \$35.73 | \$32.18 | \$41.66 |
| Fence Erectors | 47-4031 | 30 | \$22.64 | \$24.10 | \$24.39 | \$24.84 |
| Highway Maintenance Workers | 47-4051 | 70 | \$19.97 | \$24.10 | \$23.92 | \$26.17 |
| Miscellaneous Construction and Related Workers | 47-4090 | 30 | \$20.51 | \$26.44 | \$24.35 | \$29.42 |
|  |  |  |  |  |  |  |

[^68]| NASHUA - DERRY AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 4,620 | \$20.42 | \$31.36 | \$30.12 | \$36.84 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 440 | \$32.22 | \$45.16 | \$42.95 | \$51.64 |
| Computer, Automated Teller, and Office Machine Repairers | 49-2011 | 100 | \$19.15 | \$27.98 | \$26.80 | \$32.39 |
| Radio, Cellular, and Tower Equipment Installers and Repairers | 49-2021 | 60 | \$22.10 | \$27.87 | \$29.13 | \$30.74 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 49-2022 | 240 | \$32.30 | \$43.41 | \$48.72 | \$48.97 |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment | 49-2094 | 80 | \$23.91 | \$32.00 | \$31.52 | \$36.06 |
| Security and Fire Alarm Systems Installers | 49-2098 | 100 | \$20.91 | \$30.39 | \$30.18 | \$35.14 |
| Aircraft Mechanics and Service Technicians | 49-3011 | 70 | \$18.32 | \$31.24 | \$31.36 | \$37.69 |
| Automotive Body and Related Repairers | 49-3021 | 140 | \$20.62 | \$27.10 | \$27.24 | \$30.34 |
| Automotive Service Technicians and Mechanics | 49-3023 | 740 | \$18.52 | \$27.87 | \$25.52 | \$32.54 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 160 | \$23.53 | \$32.19 | \$30.99 | \$36.53 |
| Mobile Heavy Equipment Mechanics, Except Engines | 49-3042 | 140 | \$25.73 | \$33.09 | \$32.63 | \$36.78 |
| Tire Repairers and Changers | 49-3093 | 80 | \$16.82 | \$18.97 | \$17.70 | \$20.05 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 290 | \$23.67 | \$33.00 | \$33.61 | \$37.66 |
| Industrial Machinery Mechanics | 49-9041 | 410 | \$23.92 | \$31.75 | \$31.20 | \$35.67 |
| Maintenance Workers, Machinery | 49-9043 | 90 | \$28.94 | \$34.44 | \$36.76 | \$37.20 |
| Medical Equipment Repairers | 49-9062 | 40 | \$23.06 | \$34.21 | \$31.90 | \$39.79 |
| Maintenance and Repair Workers, General | 49-9071 | 820 | \$19.11 | \$26.94 | \$25.86 | \$30.86 |
| Helpers--Installation, Maintenance, and Repair Workers | 49-9098 | 60 | \$14.24 | \$18.73 | \$18.86 | \$20.97 |
| Installation, Maintenance, and Repair Workers, All Other | 49-9099 | 70 | \$18.05 | \$23.63 | \$21.47 | \$26.42 |
|  |  |  |  |  |  |  |
| Production Occupations | 51-0000 | 9,340 | \$18.01 | \$25.92 | \$24.07 | \$29.87 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 770 | \$28.51 | \$43.33 | \$40.14 | \$50.75 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 1,100 | \$18.51 | \$23.83 | \$23.08 | \$26.48 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 1,660 | \$17.23 | \$22.64 | \$20.66 | \$25.33 |
| Bakers | 51-3011 | 100 | \$16.12 | \$20.49 | \$18.85 | \$22.68 |
| Butchers and Meat Cutters | 51-3021 | 80 | \$18.81 | \$23.28 | \$23.87 | \$25.52 |
| Meat, Poultry, and Fish Cutters and Trimmers | 51-3022 | 30 | \$16.43 | \$18.42 | \$16.52 | \$19.41 |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | 51-3091 | 40 | \$18.68 | \$22.14 | \$20.19 | \$23.87 |
| Food Batchmakers | 51-3092 | 50 | \$16.69 | \$22.30 | \$19.25 | \$25.11 |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4021 | 30 | \$19.73 | \$25.26 | \$23.11 | \$28.03 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4031 | 180 | \$16.51 | \$21.68 | \$19.81 | \$24.27 |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4033 | 100 | \$18.30 | \$23.01 | \$22.26 | \$25.35 |
| Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4035 | 40 | \$19.23 | \$23.83 | \$24.54 | \$26.12 |
| Machinists | 51-4041 | 390 | \$20.22 | \$28.21 | \$26.46 | \$32.21 |
| Metal-Refining Furnace Operators and Tenders | 51-4051 | 30 | \$21.53 | \$26.76 | \$26.42 | \$29.39 |

[^69]| NASHUA - DERRY AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage* | Median Wage* | Experienced Wage * |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4072 | 190 | \$17.10 | \$21.57 | \$19.94 | \$23.80 |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4081 | 100 | \$18.30 | \$20.58 | \$20.34 | \$21.70 |
| Tool and Die Makers | 51-4111 | 70 | \$22.68 | \$32.50 | \$31.13 | \$37.42 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 170 | \$22.32 | \$27.80 | \$26.91 | \$30.54 |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 51-4122 | 110 | \$16.06 | \$22.23 | \$19.97 | \$25.31 |
| Plating Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4193 | 40 | \$16.82 | \$22.45 | \$20.68 | \$25.26 |
| Metal Workers and Plastic Workers, All Other | 51-4199 | 80 | \$18.27 | \$22.74 | \$20.61 | \$24.99 |
| Prepress Technicians and Workers | 51-5111 | 30 | \$19.36 | \$26.12 | \$23.65 | \$29.51 |
| Printing Press Operators | 51-5112 | 150 | \$21.42 | \$28.29 | \$26.50 | \$31.72 |
| Print Binding and Finishing Workers | 51-5113 | 50 | \$12.45 | \$17.85 | \$18.39 | \$20.56 |
| Sewing Machine Operators | 51-6031 | 70 | \$14.58 | \$17.85 | \$17.32 | \$19.48 |
| Tailors, Dressmakers, and Custom Sewers | 51-6052 | 30 | \$15.83 | \$16.83 | \$16.09 | \$17.33 |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 51-7042 | 30 | \$19.38 | \$24.39 | \$23.45 | \$26.89 |
| Water and Wastewater Treatment Plant and System Operators | 51-8031 | 50 | \$25.27 | \$31.21 | \$30.09 | \$34.17 |
| Chemical Equipment Operators and Tenders | 51-9011 | 30 | \$20.47 | \$25.30 | \$25.07 | \$27.71 |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 51-9012 | 70 | \$21.41 | \$26.60 | \$25.47 | \$29.20 |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 51-9021 | 30 | \$18.81 | \$23.92 | \$22.60 | \$26.49 |
| Mixing and Blending Machine Setters, Operators, and Tenders | 51-9023 | 60 | \$20.14 | \$24.09 | \$21.84 | \$26.07 |
| Cutting and Slicing Machine Setters, Operators, and Tenders | 51-9032 | 50 | \$16.24 | \$22.82 | \$20.51 | \$26.11 |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 51-9041 | 80 | \$18.24 | \$21.03 | \$19.07 | \$22.43 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 930 | \$19.48 | \$26.07 | \$24.98 | \$29.36 |
| Ophthalmic Laboratory Technicians | 51-9083 | 80 | \$22.16 | \$34.07 | \$34.21 | \$40.03 |
| Packaging and Filling Machine Operators and Tenders | 51-9111 | 310 | \$20.06 | \$30.03 | \$30.50 | \$35.01 |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 51-9124 | 150 | \$19.36 | \$24.71 | \$23.40 | \$27.40 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 350 | \$19.28 | \$25.74 | \$24.66 | \$28.98 |
| Computer Numerically Controlled Tool Programmers | 51-9162 | 100 | \$28.16 | \$35.84 | \$35.48 | \$39.68 |
| Etchers and Engravers | 51-9194 | 40 | \$19.24 | \$20.97 | \$20.00 | \$21.83 |
| Molders, Shapers, and Casters, Except Metal and Plastic | 51-9195 | 40 | \$19.87 | \$24.13 | \$23.47 | \$26.26 |
| Helpers--Production Workers | 51-9198 | 210 | \$16.35 | \$19.83 | \$18.26 | \$21.58 |
| Production Workers, All Other | 51-9199 | 260 | \$17.98 | \$20.70 | \$19.54 | \$22.06 |
| Transportation and Material Moving Occupations | 53-0000 | 11,500 | \$15.20 | \$23.86 | \$19.88 | \$28.19 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 610 | \$22.38 | \$31.88 | \$30.03 | \$36.62 |
| Commercial Pilots | 53-2012 | 30 | \$75,306 | \$141,657 | \$140,242 | \$174,831 |
| Air Traffic Controllers | 53-2021 | 380 | \$63.89 | \$81.62 | \$86.19 | \$90.50 |
| Driver/Sales Workers | 53-3031 | 410 | \$10.37 | \$19.49 | \$19.16 | \$24.04 |

[^70]| NASHUA - DERRY AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 1,520 | \$23.36 | \$29.67 | \$29.27 | \$32.83 |
| Light Truck Drivers | 53-3033 | 1,240 | \$16.11 | \$23.67 | \$22.91 | \$27.45 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 170 | \$12.65 | \$18.75 | \$18.92 | \$21.80 |
| Motor Vehicle Operators, All Other | 53-3099 | 160 | \$13.11 | \$15.54 | \$13.66 | \$16.75 |
| Parking Attendants | 53-6021 | 40 | \$15.11 | \$17.65 | \$16.09 | \$18.92 |
| Automotive and Watercraft Service Attendants | 53-6031 | 70 | \$15.79 | \$18.71 | \$18.89 | \$20.17 |
| Industrial Truck and Tractor Operators | 53-7051 | 210 | \$18.67 | \$23.91 | \$22.78 | \$26.54 |
| Cleaners of Vehicles and Equipment | 53-7061 | 200 | \$14.15 | \$18.41 | \$17.82 | \$20.54 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 1,480 | \$16.34 | \$19.95 | \$18.57 | \$21.75 |
| Machine Feeders and Offbearers | 53-7063 | 60 | \$14.18 | \$18.10 | \$16.65 | \$20.05 |
| Packers and Packagers, Hand | 53-7064 | 990 | \$13.10 | \$15.65 | \$14.99 | \$16.92 |
| Stockers and Order Fillers | 53-7065 | 3,320 | \$14.98 | \$18.91 | \$17.97 | \$20.87 |
| Refuse and Recyclable Material Collectors | 53-7081 | 110 | \$16.68 | \$20.18 | \$17.52 | \$21.94 |

[^71]| NORTHERN NH AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Total all occupations | 00-0000 | 17,890 | \$14.17 | \$26.00 | \$20.50 | \$31.93 |
| Management Occupations | 11-0000 | 910 | \$26.24 | \$51.69 | \$43.04 | \$64.42 |
| General and Operations Managers | 11-1021 | 390 | \$25.13 | \$52.11 | \$40.32 | \$65.61 |
| Financial Managers | 11-3031 | 70 | \$39.37 | \$64.62 | \$58.42 | \$77.24 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 60 | \$64,396 | \$90,185 | \$88,369 | \$103,079 |
| Food Service Managers | 11-9051 | 30 | \$25.00 | \$35.83 | \$32.17 | \$41.25 |
| Medical and Health Services Managers | 11-9111 | 70 | \$41.04 | \$62.31 | \$51.49 | \$72.95 |
| Social and Community Service Managers | 11-9151 | 40 | \$22.66 | \$29.37 | \$25.12 | \$32.72 |
|  |  |  |  |  |  |  |
| Business and Financial Operations Occupations | 13-0000 | 630 | \$20.54 | \$35.41 | \$31.04 | \$42.85 |
| Buyers and Purchasing Agents | 13-1020 | 50 | \$20.61 | \$29.55 | \$27.92 | \$34.02 |
| Human Resources Specialists | 13-1071 | 60 | \$23.47 | \$32.51 | \$30.78 | \$37.04 |
| Project Management Specialists | 13-1082 | 40 | \$27.82 | \$40.52 | \$39.30 | \$46.87 |
| Training and Development Specialists | 13-1151 | 40 | \$15.59 | \$23.93 | \$22.83 | \$28.11 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 60 | \$19.60 | \$31.29 | \$31.05 | \$37.15 |
| Accountants and Auditors | 13-2011 | 150 | \$23.96 | \$36.56 | \$36.44 | \$42.87 |
| Personal Financial Advisors | 13-2052 | 30 | \$17.67 | \$44.17 | \$38.46 | \$57.42 |
|  |  |  |  |  |  |  |
| Computer and Mathematical Occupations | 15-0000 | 160 | \$23.18 | \$36.63 | \$33.40 | \$43.35 |
| Computer User Support Specialists | 15-1232 | 40 | \$19.56 | \$28.45 | \$26.51 | \$32.90 |
|  |  |  |  |  |  |  |
| Architecture and Engineering Occupations | 17-0000 | 140 | \$24.96 | \$37.87 | \$36.61 | \$44.32 |
| Industrial Engineers | 17-2112 | 30 | \$31.45 | \$40.47 | \$39.95 | \$44.99 |
|  |  |  |  |  |  |  |
| Life, Physical, and Social Science Occupations | 19-0000 | 130 | \$20.66 | \$39.35 | \$34.51 | \$48.69 |
| Community and Social Service Occupations | 21-0000 | 370 | \$16.55 | \$24.06 | \$21.73 | \$27.83 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 40 | \$22.13 | \$32.68 | \$31.69 | \$37.96 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 100 | \$18.28 | \$23.28 | \$20.73 | \$25.78 |
| Social and Human Service Assistants | 21-1093 | 110 | \$14.55 | \$17.85 | \$17.76 | \$19.49 |
| Community and Social Service Specialists, All Other | 21-1099 | 40 | \$18.25 | \$22.56 | \$22.56 | \$24.71 |
|  |  |  |  |  |  |  |
| Legal Occupations | 23-0000 | 60 | \$16.47 | \$32.31 | \$22.62 | \$40.22 |
| Paralegals and Legal Assistants | 23-2011 | 30 | \$16.55 | \$21.12 | \$18.49 | \$23.42 |
|  |  |  |  |  |  |  |
| Educational Instruction and Library 0ccupations | 25-0000 | 1,330 | \$15.71 | \$26.57 | \$24.29 | \$32.00 |
| Preschool Teachers, Except Special Education | 25-2011 | 90 | \$14.18 | \$16.36 | \$15.32 | \$17.45 |
| Elementary School Teachers, Except Special Education | 25-2021 | 320 | \$48,610 | \$66,772 | \$64,910 | \$75,853 |
| Middle School Teachers, Except Special and Career/ Technical Education | 25-2022 | 110 | \$47,134 | \$64,651 | \$64,664 | \$73,409 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 120 | \$52,237 | \$70,415 | \$80,827 | \$79,504 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 80 | \$42,863 | \$69,030 | \$65,287 | \$82,113 |

[^72]| NORTHERN NH AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Substitute Teachers, Short-Term | 25-3031 | 60 | \$13.81 | \$15.26 | \$15.29 | \$15.97 |
| Teachers and Instructors, All Other | 25-3099 | 30 | \$49,447 | \$72,374 | \$73,524 | \$83,839 |
| Librarians and Media Collections Specialists | 25-4022 | 50 | \$16.96 | \$23.93 | \$19.27 | \$27.42 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 300 | \$28,438 | \$35,760 | \$36,038 | \$39,420 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 210 | \$15.19 | \$25.54 | \$21.34 | \$30.71 |
| Coaches and Scouts | 27-2022 | NP | \$28,567 | \$43,601 | \$35,207 | \$51,117 |
| Public Relations Specialists | 27-3031 | 30 | \$19.47 | \$30.52 | \$28.69 | \$36.05 |
|  |  |  |  |  |  |  |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 1,250 | \$22.84 | \$52.24 | \$39.29 | \$66.94 |
| Pharmacists | 29-1051 | 40 | \$50.37 | \$66.37 | \$67.82 | \$74.37 |
| Physician Assistants | 29-1071 | 30 | \$52.29 | \$69.86 | \$65.37 | \$78.64 |
| Occupational Therapists | 29-1122 | 30 | \$31.35 | \$41.44 | \$42.75 | \$46.50 |
| Physical Therapists | 29-1123 | 50 | \$38.46 | \$44.85 | \$45.41 | \$48.05 |
| Registered Nurses | 29-1141 | 380 | \$30.32 | \$37.57 | \$38.38 | \$41.20 |
| Nurse Anesthetists | 29-1151 | 30 | \$88.39 | \$106.21 | \$95.35 | \$115.13 |
| Nurse Practitioners | 29-1171 | 50 | \$51.15 | \$68.78 | \$65.17 | \$77.59 |
| Physicians, All Other | 29-1229 | 30 | \$131.73 | \$173.58 | \# | \# |
| Dental Hygienists | 29-1292 | 40 | \$35.71 | \$41.21 | \$40.56 | \$43.97 |
| Clinical Laboratory Technologists and Technicians | 29-2010 | 40 | \$19.65 | \$30.33 | \$31.63 | \$35.67 |
| Radiologic Technologists and Technicians | 29-2034 | 30 | \$28.76 | \$35.85 | \$34.19 | \$39.41 |
| Emergency Medical Technicians | 29-2042 | 50 | \$14.47 | \$16.82 | \$15.48 | \$17.99 |
| Pharmacy Technicians | 29-2052 | 60 | \$15.23 | \$18.96 | \$18.59 | \$20.83 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 60 | \$25.97 | \$31.55 | \$31.59 | \$34.34 |
| Medical Records Specialists | 29-2072 | 40 | \$16.38 | \$22.28 | \$20.15 | \$25.22 |
|  |  |  |  |  |  |  |
| Healthcare Support Occupations | 31-0000 | 710 | \$14.70 | \$18.95 | \$18.98 | \$21.07 |
| Home Health and Personal Care Aides | 31-1120 | 180 | \$12.94 | \$15.70 | \$15.30 | \$17.09 |
| Nursing Assistants | 31-1131 | 280 | \$16.16 | \$19.06 | \$19.60 | \$20.52 |
| Dental Assistants | 31-9091 | 40 | \$20.01 | \$24.17 | \$24.44 | \$26.25 |
| Medical Assistants | 31-9092 | 120 | \$18.03 | \$20.86 | \$20.72 | \$22.27 |
| Healthcare Support Workers, All Other | 31-9099 | 40 | \$14.11 | \$17.79 | \$16.65 | \$19.63 |
|  |  |  |  |  |  |  |
| Protective Service Occupations | 33-0000 | 440 | \$16.59 | \$26.35 | \$26.13 | \$31.23 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 30 | \$30.46 | \$37.92 | \$38.04 | \$41.66 |
| Firefighters | 33-2011 | 90 | \$12.52 | \$20.48 | \$21.74 | \$24.46 |
| Police and Sheriff's Patrol Officers | 33-3051 | 120 | \$22.87 | \$28.04 | \$28.93 | \$30.64 |
| Security Guards | 33-9032 | 60 | \$13.77 | \$17.55 | \$16.46 | \$19.44 |
|  |  |  |  |  |  |  |
| Food Preparation and Serving Related Occupations | 35-0000 | 1,910 | \$10.78 | \$16.24 | \$14.74 | \$18.97 |
| Chefs and Head Cooks | 35-1011 | 50 | \$22.77 | \$33.00 | \$31.65 | \$38.12 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 140 | \$16.04 | \$23.26 | \$21.93 | \$26.87 |
| Cooks, Fast Food | 35-2011 | 60 | \$12.47 | \$14.58 | \$14.51 | \$15.63 |

[^73]| NORTHERN NH AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage* | Median Wage * | Experienced Wage * |
| Cooks, Institution and Cafeteria | 35-2012 | 80 | \$15.37 | \$18.76 | \$17.55 | \$20.45 |
| Cooks, Restaurant | 35-2014 | 240 | \$14.74 | \$17.80 | \$18.09 | \$19.34 |
| Cooks, Short Order | 35-2015 | 90 | \$12.19 | \$14.72 | \$14.41 | \$15.98 |
| Food Preparation Workers | 35-2021 | 70 | \$12.31 | \$14.95 | \$14.30 | \$16.27 |
| Bartenders | 35-3011 | 160 | \$9.00 | \$14.57 | \$11.36 | \$17.36 |
| Fast Food and Counter Workers | 35-3023 | 350 | \$10.93 | \$13.58 | \$14.13 | \$14.90 |
| Waiters and Waitresses | 35-3031 | 330 | \$9.69 | \$16.19 | \$13.12 | \$19.44 |
| Food Servers, Nonrestaurant | 35-3041 | 50 | \$12.73 | \$15.84 | \$15.99 | \$17.39 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 70 | \$8.65 | \$11.30 | \$10.79 | \$12.62 |
| Dishwashers | 35-9021 | 100 | \$10.64 | \$13.26 | \$12.74 | \$14.56 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 80 | \$10.81 | \$13.66 | \$13.94 | \$15.09 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 720 | \$13.90 | \$18.48 | \$17.84 | \$20.77 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 30 | \$20.21 | \$25.96 | \$26.11 | \$28.85 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 40 | \$20.08 | \$28.52 | \$20.71 | \$32.75 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 250 | \$13.47 | \$17.93 | \$18.04 | \$20.16 |
| Maids and Housekeeping Cleaners | 37-2012 | 200 | \$13.70 | \$15.96 | \$15.69 | \$17.08 |
| Landscaping and Groundskeeping Workers | 37-3011 | 200 | \$14.11 | \$18.29 | \$18.92 | \$20.38 |
|  |  |  |  |  |  |  |
| Personal Care and Service Occupations | 39-0000 | 340 | \$12.14 | \$17.76 | \$16.33 | \$20.57 |
| Amusement and Recreation Attendants | 39-3091 | 60 | \$13.55 | \$15.83 | \$16.02 | \$16.96 |
| Recreation Workers | 39-9032 | 80 | \$11.89 | \$17.87 | \$15.47 | \$20.87 |
|  |  |  |  |  |  |  |
| Sales and Related Occupations | 41-0000 | 1,710 | \$12.48 | \$21.02 | \$15.44 | \$25.30 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 190 | \$17.48 | \$26.06 | \$23.30 | \$30.35 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 30 | \$25.82 | \$43.04 | \$40.17 | \$51.65 |
| Cashiers | 41-2011 | 620 | \$11.27 | \$13.81 | \$14.12 | \$15.06 |
| Counter and Rental Clerks | 41-2021 | 60 | \$12.85 | \$21.63 | \$20.45 | \$26.01 |
| Parts Salespersons | 41-2022 | 80 | \$13.43 | \$18.93 | \$18.54 | \$21.68 |
| Retail Salespersons | 41-2031 | 490 | \$12.89 | \$18.33 | \$15.44 | \$21.05 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 40 | \$20.79 | \$36.22 | \$28.69 | \$43.93 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 40 | \$43.49 | \$71.43 | \$66.07 | \$85.41 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 100 | \$20.91 | \$36.47 | \$28.92 | \$44.26 |
|  |  |  |  |  |  |  |
| Office and Administrative Support Occupations | 43-0000 | 2,470 | \$15.02 | \$21.42 | \$19.62 | \$24.61 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 180 | \$20.69 | \$32.08 | \$26.88 | \$37.78 |
| Billing and Posting Clerks | 43-3021 | 50 | \$18.07 | \$22.67 | \$21.83 | \$24.97 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 220 | \$14.69 | \$20.94 | \$20.71 | \$24.06 |

[^74]| NORTHERN NH AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Tellers | 43-3071 | 70 | \$15.09 | \$17.29 | \$17.62 | \$18.40 |
| Court, Municipal, and License Clerks | 43-4031 | 30 | \$16.02 | \$21.94 | \$21.10 | \$24.89 |
| Customer Service Representatives | 43-4051 | 280 | \$14.23 | \$18.11 | \$17.22 | \$20.05 |
| Hotel, Motel, and Resort Desk Clerks | 43-4081 | 70 | \$14.05 | \$16.47 | \$15.42 | \$17.68 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 30 | \$15.73 | \$18.68 | \$18.43 | \$20.15 |
| Library Assistants, Clerical | 43-4121 | 30 | \$12.19 | \$15.58 | \$15.13 | \$17.27 |
| New Accounts Clerks | 43-4141 | 30 | \$17.68 | \$20.95 | \$18.87 | \$22.58 |
| Order Clerks | 43-4151 | 40 | \$15.05 | \$16.57 | \$15.05 | \$17.34 |
| Receptionists and Information Clerks | 43-4171 | 100 | \$13.20 | \$17.70 | \$17.77 | \$19.96 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 30 | \$13.85 | \$20.78 | \$22.45 | \$24.25 |
| Postal Service Clerks | 43-5051 | 30 | \$24.44 | \$29.18 | \$29.73 | \$31.55 |
| Postal Service Mail Carriers | 43-5052 | 60 | \$19.96 | \$26.73 | \$24.99 | \$30.11 |
| Production, Planning, and Expediting Clerks | 43-5061 | 50 | \$18.72 | \$27.17 | \$26.67 | \$31.40 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 120 | \$14.77 | \$20.85 | \$19.83 | \$23.89 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 130 | \$16.40 | \$20.21 | \$19.30 | \$22.12 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 300 | \$15.43 | \$20.69 | \$19.78 | \$23.31 |
| Data Entry Keyers | 43-9021 | 40 | \$12.98 | \$16.45 | \$15.20 | \$18.18 |
| Office Clerks, General | 43-9061 | 380 | \$15.33 | \$21.45 | \$20.50 | \$24.51 |
| Farming, Fishing, and Forestry 0ccupations | 45-0000 | 70 | \$15.48 | \$22.59 | \$21.69 | \$26.15 |
| Logging Equipment Operators | 45-4022 | 40 | \$18.62 | \$23.12 | \$22.53 | \$25.37 |
| Construction and Extraction Occupations | 47-0000 | 590 | \$18.94 | \$26.31 | \$24.56 | \$29.98 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 60 | \$28.20 | \$36.60 | \$33.07 | \$40.81 |
| Carpenters | 47-2031 | 110 | \$19.37 | \$24.17 | \$23.68 | \$26.58 |
| Construction Laborers | 47-2061 | 60 | \$15.14 | \$20.46 | \$19.60 | \$23.13 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 90 | \$20.67 | \$26.78 | \$25.66 | \$29.83 |
| Electricians | 47-2111 | 60 | \$21.40 | \$29.36 | \$30.05 | \$33.34 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 40 | \$21.03 | \$28.46 | \$29.56 | \$32.18 |
| Highway Maintenance Workers | 47-4051 | 60 | \$19.77 | \$23.69 | \$23.17 | \$25.65 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 830 | \$17.24 | \$26.77 | \$24.59 | \$31.52 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 80 | \$25.26 | \$36.91 | \$33.15 | \$42.73 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 49-2022 | 30 | \$26.56 | \$36.95 | \$42.28 | \$42.14 |
| Automotive Service Technicians and Mechanics | 49-3023 | 120 | \$16.10 | \$23.75 | \$23.45 | \$27.56 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 50 | \$18.04 | \$25.17 | \$23.06 | \$28.74 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 50 | \$23.26 | \$29.90 | \$31.10 | \$33.22 |
| Industrial Machinery Mechanics | 49-9041 | 70 | \$21.08 | \$27.17 | \$25.50 | \$30.22 |
| Maintenance and Repair Workers, General | 49-9071 | 200 | \$16.46 | \$21.52 | \$20.90 | \$24.05 |
|  |  |  |  |  |  |  |

[^75]| NORTHERN NH AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Production Occupations | 51-0000 | 1,300 | \$16.11 | \$22.17 | \$20.68 | \$25.20 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 130 | \$22.83 | \$33.16 | \$31.83 | \$38.33 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 80 | \$15.37 | \$20.36 | \$18.96 | \$22.85 |
| Machinists | 51-4041 | 30 | \$20.54 | \$25.71 | \$26.11 | \$28.30 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 40 | \$20.24 | \$24.58 | \$24.87 | \$26.75 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 30 | \$14.68 | \$16.78 | \$17.51 | \$17.82 |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 51-7042 | 60 | \$14.30 | \$16.21 | \$14.40 | \$17.16 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 70 | \$17.57 | \$22.54 | \$22.12 | \$25.03 |
| Packaging and Filling Machine Operators and Tenders | 51-9111 | 40 | \$15.48 | \$19.92 | \$16.36 | \$22.14 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 50 | \$17.49 | \$22.55 | \$22.87 | \$25.08 |
| Production Workers, All Other | 51-9199 | 90 | \$18.76 | \$20.43 | \$20.89 | \$21.27 |
| Transportation and Material Moving Occupations | 53-0000 | 1,610 | \$13.92 | \$19.20 | \$18.50 | \$21.85 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 70 | \$19.63 | \$26.29 | \$25.17 | \$29.61 |
| Driver/Sales Workers | 53-3031 | 40 | \$9.27 | \$14.82 | \$14.04 | \$17.61 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 290 | \$19.67 | \$24.63 | \$24.56 | \$27.12 |
| Light Truck Drivers | 53-3033 | 170 | \$11.76 | \$17.10 | \$18.33 | \$19.77 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 30 | \$10.70 | \$14.53 | \$13.70 | \$16.43 |
| Cleaners of Vehicles and Equipment | 53-7061 | 30 | \$14.66 | \$16.90 | \$15.99 | \$18.01 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 230 | \$15.14 | \$17.57 | \$16.82 | \$18.80 |
| Packers and Packagers, Hand | 53-7064 | 40 | \$12.13 | \$15.74 | \$14.76 | \$17.55 |
| Stockers and Order Fillers | 53-7065 | 450 | \$13.88 | \$17.07 | \$15.80 | \$18.67 |
| Refuse and Recyclable Material Collectors | 53-7081 | 60 | \$14.21 | \$18.69 | \$17.50 | \$20.92 |

[^76]|  | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupational Employment \& Wages |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Total all occupations | 00-0000 | 2,970 | \$16.64 | \$34.08 | \$26.22 | \$42.80 |
| Management Occupations | 11-0000 | 240 | \$38.18 | \$71.71 | \$64.60 | \$88.47 |
| General and Operations Managers | 11-1021 | 100 | \$33.99 | \$65.93 | \$53.23 | \$81.90 |
| Business and Financial Operations Occupations | 13-0000 | 180 | \$25.50 | \$44.02 | \$40.00 | \$53.29 |
| Accountants and Auditors | 13-2011 | 40 | \$30.66 | \$45.18 | \$41.47 | \$52.43 |
| Computer and Mathematical Occupations | 15-0000 | 100 | \$43.06 | \$67.43 | \$66.20 | \$79.62 |
| Educational Instruction and Library Occupations | 25-0000 | 280 | \$17.47 | \$27.45 | \$25.65 | \$32.43 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 50 | \$16.62 | \$30.41 | \$24.97 | \$37.31 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 70 | \$20.67 | \$54.08 | \$46.92 | \$70.78 |
| Healthcare Support Occupations | 31-0000 | 40 | \$16.54 | \$22.41 | \$21.63 | \$25.36 |
| Protective Service Occupations | 33-0000 | 70 | \$19.05 | \$30.53 | \$30.44 | \$36.26 |
| Food Preparation and Serving Related Occupations | 35-0000 | 240 | \$12.36 | \$16.97 | \$15.43 | \$19.27 |
| Fast Food and Counter Workers | 35-3023 | 80 | \$13.02 | \$14.98 | \$14.26 | \$15.97 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 110 | \$1713 | \$23.93 | \$22.85 | \$27.33 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 40 | \$16.42 | \$20.76 | \$21.70 | \$22.94 |
| Personal Care and Service Occupations | 39-0000 | 50 | \$11.79 | \$18.46 | \$15.53 | \$21.80 |
| Sales and Related Occupations | 41-0000 | 280 | \$14.03 | \$27.61 | \$18.60 | \$34.41 |
| Cashiers | 41-2011 | 90 | \$12.97 | \$15.41 | \$14.88 | \$16.63 |
| Office and Administrative Support Occupations | 43-0000 | 370 | \$17.14 | \$25.72 | \$23.84 | \$30.01 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 30 | \$23.56 | \$37.32 | \$36.61 | \$44.20 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 30 | \$20.80 | \$26.55 | \$26.33 | \$29.42 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 30 | \$17.69 | \$24.30 | \$22.35 | \$27.60 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 50 | \$16.91 | \$22.64 | \$20.90 | \$25.51 |
| Office Clerks, General | 43-9061 | 80 | \$17.09 | \$25.52 | \$24.03 | \$29.74 |
| Construction and Extraction Occupations | 47-0000 | 170 | \$20.49 | \$29.69 | \$29.44 | \$34.30 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 90 | \$19.25 | \$30.16 | \$28.27 | \$35.62 |
| Production Occupations | 51-0000 | 240 | \$19.36 | \$27.53 | \$24.67 | \$31.62 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 30 | \$18.29 | \$21.34 | \$19.10 | \$22.87 |
| Transportation and Material Moving Occupations | 53-0000 | 220 | \$16.45 | \$22.71 | \$22.83 | \$25.85 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| PETERBOROUCH AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean (Average) Wage * | Median Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 11,810 | \$15.25 | \$28.07 | \$23.49 | \$34.48 |
| Management Occupations | 11-0000 | 750 | \$29.92 | \$56.58 | \$49.48 | \$69.92 |
| General and Operations Managers | 11-1021 | 290 | \$25.85 | \$55.26 | \$46.27 | \$69.96 |
| Computer and Information Systems Managers | 11-3021 | 30 | \$44.48 | \$67.24 | \$65.82 | \$78.62 |
| Financial Managers | 11-3031 | 40 | \$37.50 | \$65.47 | \$55.31 | \$79.45 |
| Industrial Production Managers | 11-3051 | 30 | \$44.98 | \$63.03 | \$61.80 | \$72.06 |
| Construction Managers | 11-9021 | 40 | \$31.07 | \$54.24 | \$38.41 | \$65.84 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 50 | \$74,809 | \$97,674 | \$104,111 | \$109,106 |
| Architectural and Engineering Managers | 11-9041 | 40 | \$50.51 | \$62.41 | \$64.00 | \$68.34 |
| Medical and Health Services Managers | 11-9111 | 30 | \$38.53 | \$61.13 | \$54.78 | \$72.43 |
| Business and Financial Operations Occupations | 13-0000 | 540 | \$24.01 | \$37.96 | \$34.71 | \$44.93 |
| Buyers and Purchasing Agents | 13-1020 | 80 | \$27.46 | \$32.66 | \$30.35 | \$35.25 |
| Human Resources Specialists | 13-1071 | 40 | \$24.48 | \$36.49 | \$35.73 | \$42.49 |
| Project Management Specialists | 13-1082 | 60 | \$28.57 | \$43.23 | \$39.40 | \$50.56 |
| Management Analysts | 13-1111 | 40 | \$26.93 | \$50.24 | \$46.98 | \$61.90 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 60 | \$20.39 | \$34.56 | \$31.10 | \$41.65 |
| Accountants and Auditors | 13-2011 | 120 | \$27.92 | \$41.21 | \$37.60 | \$47.86 |
| Computer and Mathematical Occupations | 15-0000 | 220 | \$27.77 | \$44.56 | \$42.00 | \$52.95 |
| Computer User Support Specialists | 15-1232 | 50 | \$22.75 | \$30.62 | \$30.19 | \$34.55 |
| Software Developers | 15-1252 | 80 | \$39.32 | \$54.84 | \$55.09 | \$62.60 |
| Architecture and Engineering Occupations | 17-0000 | 350 | \$27.15 | \$39.99 | \$39.12 | \$46.41 |
| Industrial Engineers | 17-2112 | 70 | \$34.09 | \$43.57 | \$39.12 | \$48.31 |
| Mechanical Engineers | 17-2141 | 130 | \$32.57 | \$42.60 | \$39.69 | \$47.60 |
| Industrial Engineering Technologists and Technicians | 17-3026 | 30 | \$24.46 | \$29.33 | \$30.54 | \$31.75 |
| Life, Physical, and Social Science Occupations | 19-0000 | 60 | \$18.98 | \$38.32 | \$31.00 | \$47.98 |
| Community and Social Service Occupations | 21-0000 | 140 | \$17.74 | \$26.64 | \$24.32 | \$31.09 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 40 | \$21.98 | \$29.51 | \$29.03 | \$33.29 |
| Legal Occupations | 23-0000 | 30 | \$21.28 | \$42.22 | \$23.39 | \$52.69 |
| Educational Instruction and Library Occupations | 25-0000 | 1,010 | \$18.17 | \$28.08 | \$25.93 | \$33.04 |
| Preschool Teachers, Except Special Education | 25-2011 | 50 | \$13.47 | \$16.51 | \$15.17 | \$18.03 |
| Elementary School Teachers, Except Special Education | 25-2021 | 160 | \$51,603 | \$62,521 | \$62,092 | \$67,979 |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 100 | \$47,651 | \$61,090 | \$58,294 | \$67,810 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 160 | \$50,097 | \$64,610 | \$68,630 | \$71,866 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 60 | \$54,144 | \$65,519 | \$65,701 | \$71,207 |
| Self-Enrichment Teachers | 25-3021 | 30 | \$12.51 | \$22.36 | \$22.08 | \$27.29 |

[^77]|  | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupational Employment \& Wages |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Librarians and Media Collections Specialists | 25-4022 | 40 | \$22.21 | \$30.93 | \$30.10 | \$35.30 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 200 | \$34,09 | \$42,347 | \$41,387 | \$46,465 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 110 | \$16.12 | \$29.71 | \$26.24 | \$36.52 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 590 | \$22.96 | \$46.43 | \$38.10 | \$58.17 |
| Registered Nurses | 29-1141 | 180 | \$30.64 | \$38.04 | \$38.74 | \$41.75 |
| Emergency Medical Technicians | 29-2042 | 40 | \$14.69 | \$15.82 | \$14.98 | \$16.40 |
| Pharmacy Technicians | 29-2052 | 30 | \$15.23 | \$19.40 | \$18.91 | \$21.48 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 40 | \$28.40 | \$31.26 | \$31.37 | \$32.69 |
| Healthcare Support Occupations | 31-0000 | 400 | \$15.60 | \$19.55 | \$19.54 | \$21.53 |
| Home Health and Personal Care Aides | 31-1120 | 100 | \$14.61 | \$17.00 | \$16.42 | \$18.20 |
| Nursing Assistants | 31-1131 | 190 | \$16.67 | \$19.32 | \$19.72 | \$20.64 |
| Medical Assistants | 31-9092 | 30 | \$17.96 | \$20.77 | \$20.16 | \$22.19 |
| Protective Service Occupations | 33-0000 | 140 | \$17.21 | \$26.18 | \$23.38 | \$30.67 |
| Police and Sheriff's Patrol Officers | 33-3051 | 60 | \$22.96 | \$27.40 | \$24.02 | \$29.62 |
| Food Preparation and Serving Related Occupations | 35-0000 | 960 | \$11.56 | \$16.66 | \$15.06 | \$19.22 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 90 | \$16.20 | \$21.61 | \$21.59 | \$24.31 |
| Cooks, Institution and Cafeteria | 35-2012 | 40 | \$15.83 | \$20.46 | \$20.92 | \$22.77 |
| Cooks, Restaurant | 35-2014 | 120 | \$14.72 | \$17.79 | \$18.41 | \$19.33 |
| Cooks, Short Order | 35-2015 | 100 | \$12.72 | \$14.84 | \$14.79 | \$15.88 |
| Food Preparation Workers | 35-2021 | 80 | \$13.54 | \$18.55 | \$17.02 | \$21.06 |
| Bartenders | 35-3011 | 50 | \$10.15 | \$20.63 | \$14.68 | \$25.86 |
| Food Servers, Nonrestaurant | 35-3041 | 30 | \$12.79 | \$15.61 | \$14.20 | \$17.02 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 40 | \$9.96 | \$11.87 | \$11.54 | \$12.82 |
| Dishwashers | 35-9021 | 50 | \$10.70 | \$12.82 | \$12.09 | \$13.87 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 440 | \$13.87 | \$19.14 | \$18.14 | \$21.77 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 170 | \$13.04 | \$17.08 | \$18.14 | \$19.09 |
| Maids and Housekeeping Cleaners | 37-2012 | 50 | \$14.56 | \$16.64 | \$15.69 | \$17.68 |
| Landscaping and Groundskeeping Workers | 37-3011 | 170 | \$14.02 | \$19.24 | \$18.85 | \$21.85 |
| Personal Care and Service 0ccupations | 39-0000 | 190 | \$11.16 | \$18.03 | \$16.65 | \$21.46 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 30 | \$19.93 | \$23.86 | \$22.53 | \$25.81 |
| Recreation Workers | 39-9032 | 40 | \$13.69 | \$19.89 | \$18.62 | \$22.98 |
| Sales and Related Occupations | 41-0000 | 930 | \$12.46 | \$24.76 | \$16.21 | \$30.91 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 60 | \$16.32 | \$24.58 | \$23.73 | \$28.71 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 30 | \$31.90 | \$49.49 | \$44.44 | \$58.29 |
| Cashiers | 41-2011 | 370 | \$11.14 | \$13.67 | \$14.20 | \$14.94 |
| Retail Salespersons | 41-2031 | 150 | \$11.73 | \$17.36 | \$15.06 | \$20.16 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| PETERBOROUGH AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 40 | \$22.02 | \$43.64 | \$38.10 | \$54.46 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 90 | \$30.09 | \$48.55 | \$42.07 | \$57.77 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 110 | \$19.97 | \$37.89 | \$29.93 | \$46.86 |
| Office and Administrative Support Occupations | 43-0000 | 1,510 | \$15.74 | \$22.84 | \$21.70 | \$26.39 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 90 | \$22.36 | \$33.80 | \$30.96 | \$39.52 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 130 | \$16.48 | \$22.94 | \$22.96 | \$26.18 |
| Customer Service Representatives | 43-4051 | 160 | \$15.00 | \$22.91 | \$20.11 | \$26.88 |
| Library Assistants, Clerical | 43-4121 | 50 | \$10.65 | \$14.65 | \$15.71 | \$16.66 |
| Receptionists and Information Clerks | 43-4771 | 80 | \$12.68 | \$16.63 | \$15.99 | \$18.60 |
| Postal Service Mail Carriers | 43-5052 | 40 | \$20.12 | \$26.99 | \$25.95 | \$30.42 |
| Production, Planning, and Expediting Clerks | 43-5061 | 50 | \$20.69 | \$27.25 | \$26.18 | \$30.54 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 110 | \$16.32 | \$20.75 | \$19.35 | \$22.96 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 60 | \$18.08 | \$21.34 | \$19.26 | \$22.98 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 180 | \$16.40 | \$21.50 | \$21.59 | \$24.05 |
| Office Clerks, General | 43-9061 | 270 | \$15.81 | \$23.34 | \$22.38 | \$27.10 |
| Construction and Extraction Occupations | 47-0000 | 890 | \$18.68 | \$25.75 | \$24.00 | \$29.29 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 90 | \$27.89 | \$36.67 | \$33.03 | \$41.06 |
| Carpenters | 47-2031 | 160 | \$20.19 | \$25.19 | \$24.98 | \$27.69 |
| Cement Masons and Concrete Finishers | 47-2051 | 70 | \$20.57 | \$28.21 | \$23.56 | \$32.02 |
| Construction Laborers | 47-2061 | 180 | \$18.63 | \$22.27 | \$20.90 | \$24.08 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 50 | \$22.11 | \$27.63 | \$27.89 | \$30.39 |
| Electricians | 47-2111 | 50 | \$19.28 | \$27.48 | \$26.86 | \$31.57 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 70 | \$17.79 | \$25.38 | \$24.85 | \$29.17 |
| Highway Maintenance Workers | 47-4051 | 30 | \$18.60 | \$21.95 | \$21.84 | \$23.62 |
|  |  |  |  |  |  |  |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 390 | \$18.44 | \$27.82 | \$25.39 | \$32.53 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 30 | \$28.31 | \$44.93 | \$40.04 | \$53.24 |
| Automotive Service Technicians and Mechanics | 49-3023 | 30 | \$16.24 | \$23.88 | \$25.44 | \$27.72 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 30 | \$21.51 | \$28.98 | \$25.94 | \$32.71 |
| Industrial Machinery Mechanics | 49-9041 | 40 | \$22.09 | \$29.27 | \$29.08 | \$32.85 |
| Maintenance and Repair Workers, General | 49-9071 | 110 | \$17.29 | \$23.14 | \$22.51 | \$26.06 |
|  |  |  |  |  |  |  |
| Production Occupations | 51-0000 | 1,310 | \$17.02 | \$24.20 | \$23.46 | \$27.78 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 100 | \$26.08 | \$36.04 | \$34.81 | \$41.02 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 90 | \$17.25 | \$27.07 | \$25.25 | \$31.97 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 200 | \$17.36 | \$21.10 | \$18.66 | \$22.97 |

[^78]|  | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 51-4021 | 30 | \$21.39 | \$28.61 | \$31.95 | \$32.22 |
| Machinists | 51-4041 | 60 | \$22.75 | \$27.96 | \$28.29 | \$30.57 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 70 | \$19.63 | \$25.47 | \$25.14 | \$28.39 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 110 | \$18.23 | \$23.64 | \$23.59 | \$26.34 |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 51-9124 | 30 | \$18.02 | \$22.72 | \$22.32 | \$25.08 |
|  |  |  |  |  |  |  |
| Transportation and Material Moving Occupations | 53-0000 | 830 | \$13.88 | \$19.11 | \$18.25 | \$21.73 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 40 | \$18.92 | \$26.27 | \$25.15 | \$29.93 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 130 | \$21.53 | \$24.95 | \$24.31 | \$26.67 |
| Light Truck Drivers | 53-3033 | 50 | \$12.49 | \$17.41 | \$18.06 | \$19.88 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 100 | \$15.11 | \$19.59 | \$18.48 | \$21.83 |
| Packers and Packagers, Hand | 53-7064 | 120 | \$13.17 | \$14.47 | \$14.63 | \$15.12 |
| Stockers and Order Fillers | 53-7065 | 230 | \$13.88 | \$16.82 | \$14.85 | \$18.28 |

[^79]| PLYMOUTH AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Total all occupations | 00-0000 | 12,810 | \$14.04 | \$25.39 | \$19.93 | \$31.06 |
| Management Occupations | 11-0000 | 760 | \$25.56 | \$48.08 | \$40.47 | \$59.33 |
| General and Operations Managers | 11-1021 | 330 | \$24.63 | \$47.88 | \$39.01 | \$59.51 |
| Financial Managers | 11-3031 | 40 | \$32.78 | \$59.16 | \$49.37 | \$72.35 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 50 | \$61,366 | \$89,764 | \$98,889 | \$103,963 |
| Food Service Managers | 11-9051 | 30 | \$26.84 | \$38.50 | \$31.94 | \$44.32 |
| Medical and Health Services Managers | 11-911 | 30 | \$36.89 | \$60.18 | \$65.37 | \$71.83 |
| Social and Community Service Managers | 11-9151 | 30 | \$23.91 | \$33.01 | \$31.17 | \$37.56 |
| Business and Financial Operations Occupations | 13-0000 | 420 | \$21.58 | \$34.47 | \$30.54 | \$40.91 |
| Buyers and Purchasing Agents | 13-1020 | 30 | \$24.91 | \$31.91 | \$29.15 | \$35.41 |
| Human Resources Specialists | 13-1071 | 50 | \$21.82 | \$30.48 | \$27.45 | \$34.82 |
| Project Management Specialists | 13-1082 | 30 | \$25.16 | \$39.29 | \$36.25 | \$46.36 |
| Training and Development Specialists | 13-1151 | 30 | \$20.98 | \$27.45 | \$26.05 | \$30.69 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 30 | \$19.87 | \$30.72 | \$25.86 | \$36.15 |
| Business Operations Specialists, All Other | 13-1199 | 40 | \$26.03 | \$36.07 | \$33.91 | \$41.09 |
| Accountants and Auditors | 13-2011 | 80 | \$25.05 | \$36.40 | \$33.70 | \$42.07 |
| Computer and Mathematical Occupations | 15-0000 | 130 | \$23.86 | \$40.14 | \$36.19 | \$48.30 |
| Computer User Support Specialists | 15-1232 | 30 | \$17.08 | \$25.33 | \$24.32 | \$29.46 |
| Software Developers | 15-1252 | 30 | \$36.23 | \$51.68 | \$51.13 | \$59.42 |
| Architecture and Engineering Occupations | 17-0000 | 90 | \$25.29 | \$38.27 | \$35.66 | \$44.76 |
| Industrial Engineers | 17-2112 | 30 | \$30.23 | \$39.71 | \$41.60 | \$44.46 |
| Life, Physical, and Social Science Occupations | 19-0000 | 110 | \$19.39 | \$31.97 | \$32.77 | \$38.27 |
| Community and Social Service Occupations | 21-0000 | 280 | \$18.04 | \$26.17 | \$24.32 | \$30.24 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 30 | \$23.49 | \$32.43 | \$31.71 | \$36.89 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 50 | \$18.00 | \$23.06 | \$21.39 | \$25.59 |
| Child, Family, and School Social Workers | 21-1021 | 30 | \$21.32 | \$28.69 | \$29.27 | \$32.37 |
| Social and Human Service Assistants | 21-1093 | 60 | \$16.78 | \$18.71 | \$18.25 | \$19.67 |
| Legal Occupations | 23-0000 | 40 | \$21.89 | \$38.45 | \$30.25 | \$46.74 |
| Educational Instruction and Library 0ccupations | 25-0000 | 1,260 | \$16.86 | \$32.25 | \$27.27 | \$39.95 |
| Preschool Teachers, Except Special Education | 25-2011 | 40 | \$14.82 | \$17.04 | \$15.64 | \$18.16 |
| Elementary School Teachers, Except Special Education | 25-2021 | 220 | \$49,468 | \$66,511 | \$64,619 | \$75,034 |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 100 | \$45,585 | \$64,582 | \$64,261 | \$74,080 |
| Self-Enrichment Teachers | 25-3021 | 30 | \$13.62 | \$22.55 | \$22.59 | \$27.01 |
| Librarians and Media Collections Specialists | 25-4022 | 40 | \$18.54 | \$28.21 | \$23.28 | \$33.06 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 210 | \$29,845 | \$36,740 | \$36,718 | \$40,187 |
|  |  |  |  |  |  |  |

[^80]| PLYMOUTH AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 200 | \$11.58 | \$21.88 | \$19.28 | \$27.02 |
| Coaches and Scouts | 27-2022 | 100 | \$21,653 | \$34,880 | \$26,727 | \$41,494 |
| Public Relations Specialists | 27-3031 | 30 | \$21.67 | \$30.86 | \$30.96 | \$35.44 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 630 | \$21.89 | \$47.40 | \$38.98 | \$60.17 |
| Registered Nurses | 29-1141 | 180 | \$31.84 | \$39.05 | \$39.45 | \$42.65 |
| Emergency Medical Technicians | 29-2042 | 50 | \$15.12 | \$17.62 | \$16.57 | \$18.85 |
| Pharmacy Technicians | 29-2052 | 30 | \$15.42 | \$18.93 | \$18.84 | \$20.68 |
| Healthcare Support Occupations | 31-0000 | 340 | \$14.63 | \$18.41 | \$17.60 | \$20.29 |
| Home Health and Personal Care Aides | 31-1120 | 190 | \$14.37 | \$16.61 | \$16.70 | \$17.74 |
| Medical Assistants | 31-9092 | 50 | \$17.73 | \$20.60 | \$19.71 | \$22.04 |
| Protective Service Occupations | 33-0000 | 410 | \$16.24 | \$26.46 | \$25.69 | \$31.56 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 30 | \$32.60 | \$39.33 | \$38.68 | \$42.69 |
| Firefighters | 33-2011 | 40 | \$15.85 | \$17.84 | \$17.48 | \$18.83 |
| Police and Sheriff's Patrol Officers | 33-3051 | 130 | \$24.00 | \$31.00 | \$29.67 | \$34.50 |
| Security Guards | 33-9032 | 40 | \$10.33 | \$14.33 | \$14.17 | \$16.33 |
| Food Preparation and Serving Related Occupations | 35-0000 | 1,670 | \$11.24 | \$16.92 | \$15.00 | \$19.75 |
| Chefs and Head Cooks | 35-1011 | 30 | \$19.83 | \$32.16 | \$31.19 | \$38.34 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 130 | \$16.03 | \$22.90 | \$21.67 | \$26.33 |
| Cooks, Institution and Cafeteria | 35-2012 | 30 | \$16.42 | \$20.54 | \$18.84 | \$22.60 |
| Cooks, Restaurant | 35-2014 | 280 | \$14.65 | \$18.03 | \$18.75 | \$19.72 |
| Food Preparation Workers | 35-2021 | 110 | \$13.72 | \$16.30 | \$15.49 | \$17.59 |
| Bartenders | 35-3011 | 100 | \$10.38 | \$21.02 | \$17.77 | \$26.34 |
| Fast Food and Counter Workers | 35-3023 | 330 | \$10.81 | \$13.28 | \$13.67 | \$14.52 |
| Waiters and Waitresses | 35-3031 | 250 | \$10.08 | \$18.39 | \$14.82 | \$22.53 |
| Dishwashers | 35-9021 | 110 | \$10.85 | \$13.85 | \$13.46 | \$15.35 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 730 | \$14.11 | \$18.59 | \$17.57 | \$20.83 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 30 | \$20.69 | \$28.35 | \$25.56 | \$32.18 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 180 | \$13.47 | \$17.10 | \$16.92 | \$18.90 |
| Maids and Housekeeping Cleaners | 37-2012 | 160 | \$14.37 | \$16.43 | \$15.85 | \$17.47 |
| Landscaping and Groundskeeping Workers | 37-3011 | 310 | \$14.05 | \$18.52 | \$18.46 | \$20.76 |
| Personal Care and Service Occupations | 39-0000 | 320 | \$11.00 | \$17.02 | \$16.89 | \$20.02 |
| Animal Caretakers | 39-2021 | 30 | \$10.37 | \$16.40 | \$14.53 | \$19.42 |
| Amusement and Recreation Attendants | 39-3091 | 50 | \$9.68 | \$13.85 | \$15.32 | \$15.95 |
| Tour and travel guides | 39-7010 | 40 | \$16.73 | \$18.71 | \$18.36 | \$19.71 |
| Recreation Workers | 39-9032 | 70 | \$11.52 | \$17.29 | \$14.79 | \$20.18 |
|  |  |  |  |  |  |  |

[^81]| PLYMOUTH AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage* |
| Sales and Related Occupations | 41-0000 | 1,030 | \$11.84 | \$18.38 | \$14.74 | \$21.65 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 130 | \$17.05 | \$24.85 | \$23.30 | \$28.75 |
| Cashiers | 41-2011 | 490 | \$11.33 | \$13.75 | \$14.05 | \$14.97 |
| Retail Salespersons | 41-2031 | 240 | \$11.45 | \$16.88 | \$14.89 | \$19.60 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 40 | \$11.93 | \$26.87 | \$23.29 | \$34.34 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 30 | \$19.38 | \$35.35 | \$31.74 | \$43.33 |
|  |  |  |  |  |  |  |
| Office and Administrative Support Occupations | 43-0000 | 1,650 | \$15.20 | \$21.39 | \$19.88 | \$24.48 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 140 | \$19.14 | \$27.59 | \$24.29 | \$31.80 |
| Billing and Posting Clerks | 43-3021 | 30 | \$17.13 | \$20.63 | \$19.90 | \$22.39 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 160 | \$16.33 | \$21.95 | \$21.07 | \$24.75 |
| Tellers | 43-3071 | 30 | \$15.11 | \$17.21 | \$17.38 | \$18.27 |
| Customer Service Representatives | 43-4051 | 150 | \$13.59 | \$17.95 | \$16.42 | \$20.13 |
| Hotel, Motel, and Resort Desk Clerks | 43-4081 | 70 | \$13.97 | \$16.40 | \$15.38 | \$17.61 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 40 | \$17.86 | \$22.96 | \$21.87 | \$25.52 |
| Receptionists and Information Clerks | 43-4771 | 70 | \$13.73 | \$16.97 | \$16.37 | \$18.60 |
| Postal Service Mail Carriers | 43-5052 | 30 | \$20.58 | \$29.41 | \$29.11 | \$33.83 |
| Production, Planning, and Expediting Clerks | 43-5061 | 30 | \$16.37 | \$28.55 | \$32.22 | \$34.63 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 70 | \$14.19 | \$19.61 | \$19.78 | \$22.31 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 30 | \$20.59 | \$25.26 | \$24.01 | \$27.59 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 60 | \$17.10 | \$20.23 | \$18.82 | \$21.79 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 220 | \$15.43 | \$20.29 | \$19.59 | \$22.72 |
| Office Clerks, General | 43-9061 | 250 | \$14.94 | \$21.62 | \$21.22 | \$24.96 |
|  |  |  |  |  |  |  |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 50 | \$13.41 | \$20.56 | \$21.94 | \$24.14 |
|  |  |  |  |  |  |  |
| Construction and Extraction Occupations | 47-0000 | 610 | \$18.50 | \$24.76 | \$23.54 | \$27.89 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 100 | \$23.81 | \$30.39 | \$27.50 | \$33.68 |
| Carpenters | 47-2031 | 100 | \$20.48 | \$25.52 | \$24.95 | \$28.04 |
| Construction Laborers | 47-2061 | 80 | \$18.01 | \$20.80 | \$19.53 | \$22.19 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 40 | \$21.56 | \$26.22 | \$26.02 | \$28.55 |
| Electricians | 47-2111 | 50 | \$19.50 | \$26.33 | \$24.46 | \$29.73 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 30 | \$19.58 | \$27.58 | \$26.46 | \$31.59 |
| Highway Maintenance Workers | 47-4051 | 110 | \$16.81 | \$20.16 | \$19.82 | \$21.83 |
|  |  |  |  |  |  |  |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 510 | \$17.01 | \$24.88 | \$23.13 | \$28.82 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 50 | \$23.85 | \$34.68 | \$30.96 | \$40.09 |
| Automotive Service Technicians and Mechanics | 49-3023 | 50 | \$16.48 | \$23.62 | \$22.33 | \$27.21 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 30 | \$25.35 | \$30.88 | \$31.48 | \$33.65 |

[^82]| PLYMOUTH AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Industrial Machinery Mechanics | 49-9041 | 40 | \$21.82 | \$27.25 | \$26.45 | \$29.96 |
| Maintenance and Repair Workers, General | 49-9071 | 230 | \$16.59 | \$21.78 | \$19.89 | \$24.38 |
| Production Occupations | 51-0000 | 850 | \$16.42 | \$21.57 | \$19.65 | \$24.13 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 50 | \$23.09 | \$34.63 | \$33.02 | \$40.38 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 50 | \$17.17 | \$20.81 | \$20.04 | \$22.63 |
| Transportation and Material Moving Occupations | 53-0000 | 730 | \$13.67 | \$18.32 | \$16.35 | \$20.63 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 40 | \$18.27 | \$26.08 | \$24.24 | \$29.98 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 120 | \$20.40 | \$24.25 | \$24.04 | \$26.16 |
| Light Truck Drivers | 53-3033 | 40 | \$12.56 | \$17.82 | \$18.05 | \$20.44 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 80 | \$14.58 | \$18.05 | \$17.51 | \$19.78 |
| Stockers and Order Fillers | 53-7065 | 290 | \$13.38 | \$16.09 | \$15.15 | \$17.44 |

[^83]|  | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupational Employment \& Wages |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 72,250 | \$15.51 | \$33.02 | \$24.54 | \$41.78 |
| Management Occupations | 11-0000 | 5,290 | \$34.71 | \$73.29 | \$63.71 | \$92.57 |
| Chief Executives | 11-1011 | 50 | \$53.70 | \$131.22 | \$104.65 | \$169.99 |
| General and Operations Managers | 11-1021 | 1,830 | \$29.84 | \$71.98 | \$54.71 | \$93.06 |
| Marketing Managers | 11-2021 | 300 | \$51.71 | \$104.97 | \$83.47 | \$131.60 |
| Sales Managers | 11-2022 | 250 | \$47.20 | \$85.28 | \$82.03 | \$104.32 |
| Public Relations Managers | 11-2032 | 30 | \$40.37 | \$68.90 | \$69.66 | \$83.18 |
| Administrative Services Managers | 11-3012 | 90 | \$38.85 | \$60.14 | \$55.87 | \$70.80 |
| Facilities Managers | 11-3013 | 80 | \$35.45 | \$55.32 | \$54.05 | \$65.25 |
| Computer and Information Systems Managers | 11-3021 | 440 | \$58.33 | \$83.88 | \$81.34 | \$96.67 |
| Financial Managers | 11-3031 | 630 | \$47.74 | \$86.46 | \$71.34 | \$105.82 |
| Industrial Production Managers | 11-3051 | 100 | \$44.85 | \$64.75 | \$64.05 | \$74.70 |
| Purchasing Managers | 11-3061 | 50 | \$50.80 | \$79.21 | \$76.98 | \$93.41 |
| Transportation, Storage, and Distribution Managers | 11-3071 | 50 | \$40.18 | \$65.82 | \$58.61 | \$78.65 |
| Human Resources Managers | 11-3121 | 110 | \$40.78 | \$74.51 | \$65.37 | \$91.38 |
| Training and Development Managers | 11-3131 | 30 | \$45.20 | \$64.87 | \$62.16 | \$74.71 |
| Construction Managers | 11-9021 | 80 | \$37.81 | \$56.48 | \$51.84 | \$65.81 |
| Education and Childcare Administrators, Preschool and Daycare | 11-9031 | 50 | \$19.80 | \$31.26 | \$29.81 | \$37.00 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 130 | \$78,324 | \$105,693 | \$104,179 | \$119,379 |
| Education Administrators, All Other | 11-9039 | 30 | \$21.97 | \$37.73 | \$29.99 | \$45.61 |
| Architectural and Engineering Managers | 11-9041 | 180 | \$61.01 | \$79.69 | \$79.45 | \$89.02 |
| Food Service Managers | 11-9051 | 130 | \$25.95 | \$37.15 | \$34.80 | \$42.73 |
| Medical and Health Services Managers | 11-9111 | 190 | \$40.06 | \$66.89 | \$57.44 | \$80.30 |
| Natural Sciences Managers | 11-9121 | 30 | \$48.02 | \$85.17 | \$104.38 | \$103.75 |
| Property, Real Estate, and Community Association Managers | 11-9141 | 120 | \$17.92 | \$31.63 | \$30.72 | \$38.49 |
| Social and Community Service Managers | 11-9151 | 60 | \$27.68 | \$37.96 | \$36.63 | \$43.11 |
| Managers, All Other | 11-9199 | 110 | \$48.20 | \$72.38 | \$70.36 | \$84.46 |
| Business and Financial Operations Occupations | 13-0000 | 5,860 | \$25.48 | \$43.97 | \$40.25 | \$53.22 |
| Buyers and Purchasing Agents | 13-1020 | 260 | \$25.23 | \$37.51 | \$35.86 | \$43.64 |
| Claims Adjusters, Examiners, and Investigators | 13-1031 | 110 | \$27.44 | \$40.49 | \$37.28 | \$47.00 |
| Compliance Officers | 13-1041 | 470 | \$36.20 | \$45.28 | \$45.46 | \$49.81 |
| Cost Estimators | 13-1051 | 90 | \$18.55 | \$31.87 | \$27.84 | \$38.53 |
| Human Resources Specialists | 13-1071 | 530 | \$22.73 | \$39.61 | \$33.11 | \$48.04 |
| Logisticians | 13-1081 | 140 | \$31.68 | \$43.04 | \$47.19 | \$48.72 |
| Project Management Specialists | 13-1082 | 470 | \$30.83 | \$47.00 | \$43.97 | \$55.09 |
| Management Analysts | 13-1111 | 460 | \$32.32 | \$59.62 | \$47.73 | \$73.28 |
| Meeting, Convention, and Event Planners | 13-1121 | 70 | \$19.19 | \$30.06 | \$28.83 | \$35.49 |
| Fundraisers | 13-1131 | 80 | \$22.81 | \$35.60 | \$31.32 | \$42.00 |
| Compensation, Benefits, and Job Analysis Specialists | 13-1141 | 50 | \$27.43 | \$45.25 | \$39.94 | \$54.14 |
| Training and Development Specialists | 13-1151 | 270 | \$19.82 | \$34.53 | \$29.83 | \$41.87 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 690 | \$22.41 | \$37.29 | \$36.30 | \$44.74 |

[^84]| PORTSMOUTH AREA | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Business Operations Specialists, All Other | 13-1199 | 250 | \$26.65 | \$52.46 | \$47.91 | \$65.35 |
| Accountants and Auditors | 13-2011 | 980 | \$28.67 | \$44.11 | \$40.02 | \$51.82 |
| Credit Analysts | 13-2041 | 70 | \$27.29 | \$43.01 | \$39.77 | \$50.87 |
| Financial and Investment Analysts | 13-2051 | 90 | \$31.23 | \$45.70 | \$41.27 | \$52.94 |
| Personal Financial Advisors | 13-2052 | 340 | \$28.04 | \$54.54 | \$47.81 | \$67.80 |
| Insurance Underwriters | 13-2053 | 60 | \$27.99 | \$43.60 | \$39.29 | \$51.40 |
| Credit Counselors | 13-2071 | 30 | \$21.64 | \$26.10 | \$23.21 | \$28.32 |
| Loan Officers | 13-2072 | 170 | \$21.22 | \$46.83 | \$32.65 | \$59.64 |
| Tax Examiners and Collectors, and Revenue Agents | 13-2081 | 30 | \$24.21 | \$39.18 | \$35.49 | \$46.67 |
| Tax Preparers | 13-2082 | 40 | \$14.03 | \$33.49 | \$26.47 | \$43.22 |
| Financial Specialists, All Other | 13-2099 | 30 | \$29.65 | \$42.56 | \$39.32 | \$49.01 |
|  |  |  |  |  |  |  |
| Computer and Mathematical Occupations | 15-0000 | 2,740 | \$31.82 | \$53.02 | \$51.83 | \$63.61 |
| Computer Systems Analysts | 15-1211 | 250 | \$41.81 | \$60.40 | \$57.58 | \$69.70 |
| Information Security Analysts | 15-1212 | 170 | \$47.74 | \$65.56 | \$67.43 | \$74.46 |
| Computer Network Support Specialists | 15-1231 | 70 | \$24.58 | \$35.65 | \$33.74 | \$41.18 |
| Computer User Support Specialists | 15-1232 | 360 | \$23.96 | \$34.66 | \$32.20 | \$40.00 |
| Computer Network Architects | 15-1241 | 140 | \$50.18 | \$66.43 | \$66.95 | \$74.54 |
| Database Administrators | 15-1242 | 30 | \$36.84 | \$56.34 | \$62.21 | \$66.10 |
| Database Architects | 15-1243 | 40 | \$46.20 | \$63.07 | \$62.57 | \$71.50 |
| Network and Computer Systems Administrators | 15-1244 | 290 | \$34.75 | \$48.57 | \$45.36 | \$55.47 |
| Computer Programmers | 15-1251 | 40 | \$21.83 | \$39.42 | \$36.85 | \$48.21 |
| Software Developers | 15-1252 | 790 | \$43.34 | \$62.89 | \$63.10 | \$72.66 |
| Software Quality Assurance Analysts and Testers | 15-1253 | 100 | \$26.81 | \$43.77 | \$43.12 | \$52.25 |
| Web Developers | 15-1254 | 60 | \$29.48 | \$46.06 | \$44.57 | \$54.35 |
| Web and Digital Interface Designers | 15-1255 | 50 | \$31.19 | \$47.32 | \$42.64 | \$55.38 |
| Computer Occupations, All Other | 15-1299 | 200 | \$26.15 | \$46.24 | \$39.29 | \$56.28 |
| Operations Research Analysts | 15-2031 | 70 | \$29.15 | \$43.33 | \$43.48 | \$50.43 |
| Data Scientists | 15-2051 | 80 | \$26.68 | \$43.37 | \$36.93 | \$51.72 |
|  |  |  |  |  |  |  |
| Architecture and Engineering Occupations | 17-0000 | 1,580 | \$29.32 | \$45.44 | \$41.00 | \$53.50 |
| Architects, Except Landscape and Naval | 17-1011 | 80 | \$31.43 | \$47.70 | \$41.06 | \$55.82 |
| Civil Engineers | 17-2051 | 300 | \$33.92 | \$47.31 | \$41.15 | \$54.00 |
| Computer Hardware Engineers | 17-2061 | 30 | \$32.82 | \$55.02 | \$51.82 | \$66.13 |
| Electrical Engineers | 17-2071 | 130 | \$38.07 | \$54.19 | \$50.42 | \$62.25 |
| Electronics Engineers, Except Computer | 17-2072 | 30 | \$37.64 | \$51.72 | \$50.86 | \$58.76 |
| Environmental Engineers | 17-2081 | 50 | \$34.39 | \$53.09 | \$50.29 | \$62.44 |
| Industrial Engineers | 17-2112 | 210 | \$35.59 | \$49.21 | \$50.88 | \$56.03 |
| Mechanical Engineers | 17-2141 | 270 | \$36.36 | \$49.62 | \$50.32 | \$56.25 |
| Engineers, All Other | 17-2199 | 40 | \$35.81 | \$53.75 | \$52.47 | \$62.72 |
| Architectural and Civil Drafters | 17-3011 | 120 | \$21.82 | \$29.66 | \$29.61 | \$33.59 |
| Electrical and Electronic Engineering Technologists and Technicians | 17-3023 | 60 | \$24.01 | \$33.62 | \$37.38 | \$38.42 |

[^85]| PORTSMOUTH AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Industrial Engineering Technologists and Technicians | 17-3026 | 70 | \$23.24 | \$30.56 | \$30.21 | \$34.23 |
| Surveying and Mapping Technicians | 17-3031 | 30 | \$22.08 | \$28.76 | \$30.22 | \$32.10 |
| Life, Physical, and Social Science Occupations | 19-0000 | 580 | \$22.51 | \$43.51 | \$37.22 | \$54.01 |
| Food Scientists and Technologists | 19-1012 | 30 | \$37.68 | \$49.32 | \$46.59 | \$55.15 |
| Chemists | 19-2031 | 70 | \$43.88 | \$50.72 | \$51.18 | \$54.13 |
| Environmental Scientists and Specialists, Including Health | 19-2041 | 30 | \$25.09 | \$43.97 | \$41.96 | \$53.42 |
| Occupational Health and Safety Specialists | 19-5011 | 80 | \$31.21 | \$45.58 | \$43.27 | \$52.76 |
| Community and Social Service Occupations | 21-0000 | 740 | \$19.51 | \$29.42 | \$27.31 | \$34.38 |
| Educational, Guidance, and Career Counselors and Advisors | 21-1012 | 110 | \$25.14 | \$36.31 | \$36.58 | \$41.91 |
| Substance abuse, behavioral disorder, and mental health counselors | 21-1018 | 180 | \$18.28 | \$27.99 | \$27.62 | \$32.86 |
| Child, Family, and School Social Workers | 21-1021 | 50 | \$19.09 | \$29.92 | \$27.00 | \$35.35 |
| Healthcare Social Workers | 21-1022 | 50 | \$29.49 | \$37.18 | \$37.78 | \$41.04 |
| Social and Human Service Assistants | 21-1093 | 140 | \$18.46 | \$21.29 | \$20.12 | \$22.69 |
| Community and Social Service Specialists, All Other | 21-1099 | 70 | \$18.20 | \$25.24 | \$24.71 | \$28.76 |
| Legal Occupations | 23-0000 | 420 | \$25.42 | \$54.33 | \$40.66 | \$68.79 |
| Lawyers | 23-1011 | 230 | \$36.93 | \$72.78 | \$54.98 | \$90.71 |
| Paralegals and Legal Assistants | 23-2011 | 160 | \$20.88 | \$31.05 | \$29.63 | \$36.14 |
| Educational Instruction and Library 0ccupations | 25-0000 | 3,420 | \$17.01 | \$28.96 | \$27.08 | \$34.93 |
| Preschool Teachers, Except Special Education | 25-2011 | 240 | \$14.84 | \$17.48 | \$17.55 | \$18.80 |
| Kindergarten Teachers, Except Special Education | 25-2012 | 50 | \$45,304 | \$65,594 | \$65,620 | \$75,739 |
| Elementary School Teachers, Except Special Education | 25-2021 | 380 | \$50,578 | \$69,453 | \$67,236 | \$78,890 |
| Middle School Teachers, Except Special and Career/Technical Education | 25-2022 | 310 | \$50,931 | \$70,825 | \$65,929 | \$80,771 |
| Secondary School Teachers, Except Special and Career/ Technical Education | 25-2031 | 780 | \$54,688 | \$74,576 | \$78,448 | \$84,520 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 90 | \$52,056 | \$70,669 | \$69,719 | \$79,976 |
| Special Education Teachers, Middle School | 25-2057 | 30 | \$48,981 | \$69,641 | \$70,275 | \$79,971 |
| Special Education Teachers, Secondary School | 25-2058 | 60 | \$56,082 | \$73,864 | \$76,743 | \$82,755 |
| Self-Enrichment Teachers | 25-3021 | 240 | \$19.09 | \$33.33 | \$29.93 | \$40.46 |
| Substitute Teachers, Short-Term | 25-3031 | 140 | \$13.67 | \$15.61 | \$14.96 | \$16.59 |
| Tutors | 25-3041 | 40 | \$16.84 | \$24.05 | \$23.21 | \$27.65 |
| Librarians and Media Collections Specialists | 25-4022 | 90 | \$22.83 | \$32.15 | \$31.51 | \$36.81 |
| Library Technicians | 25-4031 | 40 | \$10.87 | \$18.60 | \$19.63 | \$22.47 |
| Instructional Coordinators | 25-9031 | 40 | \$23.93 | \$34.45 | \$31.71 | \$39.70 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 650 | \$28,581 | \$38,410 | \$39,108 | \$43,324 |
| Educational Instruction and Library Workers, All Other | 25-9099 | 30 | \$25.84 | \$33.80 | \$32.37 | \$37.78 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 970 | \$18.33 | \$33.13 | \$30.26 | \$40.53 |
| Art Directors | 27-1011 | 30 | \$29.81 | \$48.37 | \$52.07 | \$57.64 |

[^86]| PORTSMOUTH AREA <br> Occupational Employment \& Wages | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Floral Designers | 27-1023 | 30 | \$12.89 | \$17.52 | \$17.64 | \$19.84 |
| Graphic Designers | 27-1024 | 130 | \$24.37 | \$35.32 | \$36.75 | \$40.78 |
| Interior Designers | 27-1025 | 30 | \$18.54 | \$31.39 | \$33.93 | \$37.82 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 80 | \$15.76 | \$20.48 | \$18.13 | \$22.84 |
| Producers and Directors | 27-2012 | 50 | \$19.55 | \$34.55 | \$38.15 | \$42.05 |
| Coaches and Scouts | 27-2022 | 90 | \$30,840 | \$46,275 | \$49,476 | \$53,992 |
| Public Relations Specialists | 27-3031 | 150 | \$24.76 | \$39.66 | \$42.21 | \$47.11 |
| Editors | 27-3041 | 40 | \$19.88 | \$29.66 | \$27.06 | \$34.55 |
| Technical Writers | 27-3042 | 30 | \$28.49 | \$38.75 | \$33.74 | \$43.89 |
| Writers and Authors | 27-3043 | 50 | \$23.39 | \$33.53 | \$32.27 | \$38.61 |
| Audio and Video Technicians | 27-4011 | 30 | \$16.84 | \$24.09 | \$22.95 | \$27.72 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 4,120 | \$26.53 | \$55.86 | \$41.06 | \$70.52 |
| Dentists, General | 29-1021 | 50 | \$26.79 | \$88.96 | \$88.27 | \$120.04 |
| Dietitians and Nutritionists | 29-1031 | 30 | \$28.70 | \$35.33 | \$32.91 | \$38.63 |
| Pharmacists | 29-1051 | 90 | \$51.09 | \$66.24 | \$68.15 | \$73.80 |
| Physician Assistants | 29-1071 | 100 | \$53.48 | \$72.64 | \$71.27 | \$82.21 |
| Occupational Therapists | 29-1122 | 110 | \$29.28 | \$41.52 | \$42.17 | \$47.63 |
| Physical Therapists | 29-1123 | 200 | \$37.20 | \$46.73 | \$48.52 | \$51.50 |
| Speech-Language Pathologists | 29-1127 | 80 | \$28.25 | \$41.32 | \$42.28 | \$47.86 |
| Veterinarians | 29-1131 | 60 | \$43.20 | \$69.26 | \$63.06 | \$82.30 |
| Registered Nurses | 29-1141 | 1,250 | \$33.06 | \$42.20 | \$41.06 | \$46.77 |
| Nurse Practitioners | 29-1171 | 150 | \$50.56 | \$66.71 | \$66.36 | \$74.79 |
| Family Medicine Physicians | 29-1215 | 100 | \$71.78 | \$144.22 | \$109.99 | \# |
| Physicians, All Other | 29-1229 | 100 | \$107.17 | \$183.51 | \# | \# |
| Surgeons, All Other | 29-1249 | 30 | \# | \# | \# | \# |
| Dental Hygienists | 29-1292 | 130 | \$38.31 | \$44.95 | \$46.22 | \$48.27 |
| Clinical Laboratory Technologists and Technicians | 29-2010 | 50 | \$27.07 | \$37.05 | \$40.81 | \$42.04 |
| Diagnostic Medical Sonographers | 29-2032 | 40 | \$32.90 | \$42.44 | \$42.47 | \$47.22 |
| Radiologic Technologists and Technicians | 29-2034 | 90 | \$28.49 | \$36.29 | \$39.10 | \$40.20 |
| Magnetic Resonance Imaging Technologists | 29-2035 | 40 | \$38.15 | \$44.90 | \$45.54 | \$48.26 |
| Emergency Medical Technicians | 29-2042 | 70 | \$15.57 | \$19.18 | \$17.28 | \$20.97 |
| Paramedics | 29-2043 | 40 | \$24.20 | \$29.24 | \$29.29 | \$31.77 |
| Pharmacy Technicians | 29-2052 | 140 | \$15.99 | \$19.97 | \$20.11 | \$21.95 |
| Surgical Technologists | 29-2055 | 40 | \$26.09 | \$31.67 | \$32.10 | \$34.45 |
| Veterinary Technologists and Technicians | 29-2056 | 140 | \$18.31 | \$23.12 | \$23.10 | \$25.53 |
| Ophthalmic Medical Technicians | 29-2057 | 40 | \$18.93 | \$29.06 | \$31.81 | \$34.13 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 270 | \$28.61 | \$32.77 | \$32.25 | \$34.84 |
| Medical Records Specialists | 29-2072 | 80 | \$18.73 | \$25.44 | \$23.81 | \$28.80 |
| Opticians, Dispensing | 29-2081 | 30 | \$17.57 | \$23.32 | \$20.93 | \$26.21 |
| Health Technologists and Technicians, All Other | 29-2099 | 50 | \$20.28 | \$27.42 | \$24.87 | \$30.99 |
| Health Information Technologists and Medical Registrars | 29-9021 | 30 | \$22.05 | \$31.52 | \$25.03 | \$36.25 |
| Athletic Trainers | 29-9091 | 30 | \$47,297 | \$56,689 | \$55,897 | \$61,385 |

[^87]| PORTSMOUTH AREA | SOC Code | May 2022EstimatedEmployment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Surgical Assistants | 29-9093 | 60 | \$24.38 | \$37.15 | \$34.03 | \$43.54 |
| Healthcare Support Occupations | 31-0000 | 2,260 | \$15.47 | \$20.16 | \$19.72 | \$22.51 |
| Home Health and Personal Care Aides | 31-1120 | 650 | \$14.12 | \$16.63 | \$16.23 | \$17.89 |
| Nursing Assistants | 31-1131 | 750 | \$17.16 | \$20.22 | \$20.31 | \$21.77 |
| Physical Therapist Assistants | 31-2021 | 40 | \$28.79 | \$33.86 | \$33.75 | \$36.39 |
| Massage Therapists | 31-9011 | 30 | \$15.96 | \$25.74 | \$26.88 | \$30.64 |
| Dental Assistants | 31-9091 | 150 | \$20.63 | \$25.70 | \$23.75 | \$28.23 |
| Medical Assistants | 31-9092 | 360 | \$18.41 | \$22.25 | \$22.63 | \$24.19 |
| Phlebotomists | 31-9097 | 110 | \$19.19 | \$21.69 | \$21.34 | \$22.94 |
| Healthcare Support Workers, All Other | 31-9099 | 60 | \$14.79 | \$18.23 | \$16.46 | \$19.95 |
| Protective Service Occupations | 33-0000 | 1,260 | \$15.40 | \$26.04 | \$24.45 | \$31.35 |
| First-Line Supervisors of Police and Detectives | 33-1012 | 60 | \$39.01 | \$47.03 | \$46.04 | \$51.04 |
| First-Line Supervisors of Firefighting and Prevention Workers | 33-1021 | 50 | \$25.20 | \$37.77 | \$38.90 | \$44.05 |
| Firefighters | 33-2011 | 330 | \$17.10 | \$25.04 | \$25.04 | \$29.02 |
| Detectives and Criminal Investigators | 33-3021 | 50 | \$31.22 | \$44.60 | \$37.98 | \$51.29 |
| Police and Sherifi's Patrol Officers | 33-3051 | 280 | \$23.73 | \$30.55 | \$30.36 | \$33.96 |
| Private Detectives and Investigators | 33-9021 | 30 | \$19.73 | \$25.91 | \$24.99 | \$29.01 |
| Security Guards | 33-9032 | 340 | \$13.17 | \$17.88 | \$18.72 | \$20.24 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 33-9092 | 40 | \$9.96 | \$12.46 | \$9.99 | \$13.70 |
| Food Preparation and Serving Related Occupations | 35-0000 | 6,880 | \$11.61 | \$17.31 | \$15.86 | \$20.16 |
| Chefs and Head Cooks | 35-1011 | 120 | \$21.52 | \$33.19 | \$32.49 | \$39.02 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 530 | \$16.45 | \$23.50 | \$22.77 | \$27.03 |
| Cooks, Fast Food | 35-2011 | 160 | \$13.86 | \$16.29 | \$16.46 | \$17.50 |
| Cooks, Institution and Cafeteria | 35-2012 | 170 | \$16.65 | \$20.15 | \$19.16 | \$21.90 |
| Cooks, Restaurant | 35-2014 | 890 | \$15.85 | \$19.04 | \$18.82 | \$20.64 |
| Cooks, Short Order | 35-2015 | 380 | \$13.21 | \$15.79 | \$15.45 | \$17.08 |
| Food Preparation Workers | 35-2021 | 280 | \$13.06 | \$16.59 | \$15.98 | \$18.35 |
| Bartenders | 35-3011 | 490 | \$9.59 | \$17.77 | \$14.04 | \$21.87 |
| Fast Food and Counter Workers | 35-3023 | 1,520 | \$11.55 | \$14.33 | \$14.06 | \$15.71 |
| Waiters and Waitresses | 35-3031 | 1,230 | \$10.42 | \$18.38 | \$15.08 | \$22.36 |
| Food Servers, Nonrestaurant | 35-3041 | 170 | \$12.39 | \$15.93 | \$15.62 | \$17.71 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 35-9011 | 230 | \$8.29 | \$11.34 | \$10.99 | \$12.86 |
| Dishwashers | 35-9021 | 310 | \$11.67 | \$15.34 | \$14.93 | \$17.18 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 35-9031 | 380 | \$11.92 | \$14.81 | \$14.42 | \$16.26 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 1,910 | \$15.07 | \$20.41 | \$19.31 | \$23.09 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 100 | \$21.08 | \$28.08 | \$26.79 | \$31.58 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 37-1012 | 80 | \$21.48 | \$30.31 | \$27.60 | \$34.71 |

[^88]| PORTSMOUTH AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 690 | \$14.62 | \$19.08 | \$19.31 | \$21.30 |
| Maids and Housekeeping Cleaners | 37-2012 | 440 | \$14.75 | \$17.34 | \$16.89 | \$18.63 |
| Landscaping and Groundskeeping Workers | 37-3011 | 530 | \$15.70 | \$20.83 | \$20.02 | \$23.39 |
| Personal Care and Service Occupations | 39-0000 | 1,560 | \$11.40 | \$17.82 | \$15.49 | \$21.02 |
| First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services | 39-1014 | 50 | \$17.64 | \$26.46 | \$25.63 | \$30.88 |
| First-Line Supervisors of Personal Service Workers | 39-1022 | 70 | \$16.48 | \$21.07 | \$18.95 | \$23.35 |
| Animal Caretakers | 39-2021 | 240 | \$11.44 | \$15.41 | \$14.44 | \$17.38 |
| Amusement and Recreation Attendants | 39-3091 | 170 | \$10.40 | \$13.43 | \$12.19 | \$14.95 |
| Hairdressers, Hairstylists, and Cosmetologists | 39-5012 | 240 | \$10.50 | \$17.46 | \$14.48 | \$20.94 |
| Manicurists and Pedicurists | 39-5092 | 90 | \$11.73 | \$15.54 | \$14.31 | \$17.46 |
| Skincare Specialists | 39-5094 | 80 | \$14.00 | \$19.32 | \$17.54 | \$21.97 |
| Tour and travel guides | 39-7010 | 40 | \$12.11 | \$14.29 | \$13.76 | \$15.37 |
| Childcare Workers | 39-9011 | 150 | \$10.58 | \$13.98 | \$14.20 | \$15.67 |
| Exercise Trainers and Group Fitness Instructors | 39-9031 | 170 | \$17.74 | \$25.66 | \$24.81 | \$29.62 |
| Recreation Workers | 39-9032 | 160 | \$11.13 | \$17.08 | \$16.21 | \$20.04 |
|  |  |  |  |  |  |  |
| Sales and Related Occupations | 41-0000 | 7,940 | \$13.32 | \$27.95 | \$18.60 | \$35.27 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 740 | \$18.61 | \$28.35 | \$24.89 | \$33.23 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 290 | \$28.93 | \$56.49 | \$52.07 | \$70.26 |
| Cashiers | 41-2011 | 1,790 | \$12.26 | \$14.67 | \$14.54 | \$15.88 |
| Counter and Rental Clerks | 41-2021 | 200 | \$15.70 | \$24.51 | \$21.17 | \$28.90 |
| Parts Salespersons | 41-2022 | 110 | \$15.30 | \$20.93 | \$18.62 | \$23.73 |
| Retail Salespersons | 41-2031 | 2,230 | \$12.30 | \$17.97 | \$15.07 | \$20.80 |
| Advertising Sales Agents | 41-3011 | 40 | \$15.37 | \$27.15 | \$27.87 | \$33.05 |
| Insurance Sales Agents | 41-3021 | 250 | \$23.40 | \$34.14 | \$30.36 | \$39.50 |
| Securities, Commodities, and Financial Services Sales Agents | 41-3031 | 140 | \$26.27 | \$55.24 | \$39.35 | \$69.73 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 810 | \$21.90 | \$41.75 | \$30.92 | \$51.69 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 340 | \$25.59 | \$57.04 | \$47.62 | \$72.76 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 670 | \$21.22 | \$46.39 | \$36.47 | \$58.97 |
| Sales Engineers | 41-9031 | 90 | \$16.69 | \$41.05 | \$24.76 | \$53.23 |
| Telemarketers | 41-9041 | 110 | \$14.62 | \$15.75 | \$15.12 | \$16.31 |
| Sales and Related Workers, All Other | 41-9099 | 60 | \$14.39 | \$22.14 | \$16.55 | \$26.02 |
|  |  |  |  |  |  |  |
| Office and Administrative Support 0ccupations | 43-0000 | 10,620 | \$16.40 | \$23.85 | \$22.23 | \$27.58 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 910 | \$22.37 | \$33.97 | \$31.03 | \$39.78 |
| Bill and Account Collectors | 43-3011 | 110 | \$15.55 | \$22.22 | \$18.19 | \$25.56 |
| Billing and Posting Clerks | 43-3021 | 380 | \$17.86 | \$22.64 | \$21.32 | \$25.03 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 940 | \$17.46 | \$24.00 | \$23.74 | \$27.26 |

[^89]| PORTSMOUTH AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median <br> Wage * | Experienced Wage * |
| Payroll and Timekeeping Clerks | 43-3051 | 100 | \$20.40 | \$30.00 | \$29.57 | \$34.80 |
| Tellers | 43-3071 | 130 | \$16.69 | \$18.70 | \$18.47 | \$19.72 |
| Court, Municipal, and License Clerks | 43-4031 | 30 | \$17.63 | \$25.70 | \$26.63 | \$29.74 |
| Credit Authorizers, Checkers, and Clerks | 43-4041 | 30 | \$25.30 | \$33.38 | \$28.84 | \$37.42 |
| Customer Service Representatives | 43-4051 | 1,630 | \$15.67 | \$22.50 | \$19.94 | \$25.93 |
| Eligibility Interviewers, Government Programs | 43-4061 | 30 | \$19.58 | \$23.95 | \$23.21 | \$26.15 |
| File Clerks | 43-4071 | 40 | \$11.41 | \$18.65 | \$19.37 | \$22.27 |
| Hotel, Motel, and Resort Desk Clerks | 43-4081 | 160 | \$14.64 | \$16.79 | \$16.85 | \$17.86 |
| Interviewers, Except Eligibility and Loan | 43-4111 | 100 | \$18.25 | \$24.15 | \$20.66 | \$27.10 |
| Library Assistants, Clerical | 43-4121 | 90 | \$10.11 | \$15.30 | \$15.04 | \$17.89 |
| Loan Interviewers and Clerks | 43-4131 | 170 | \$20.64 | \$25.94 | \$25.17 | \$28.58 |
| Order Clerks | 43-4151 | 60 | \$17.49 | \$23.36 | \$23.19 | \$26.29 |
| Human Resources Assistants, Except Payroll and Timekeeping | 43-4161 | 60 | \$19.20 | \$23.57 | \$22.62 | \$25.75 |
| Receptionists and Information Clerks | 43-4771 | 510 | \$13.52 | \$17.80 | \$17.39 | \$19.95 |
| Public Safety Telecommunicators | 43-5031 | 50 | \$17.98 | \$23.02 | \$23.32 | \$25.54 |
| Dispatchers, Except Police, Fire, and Ambulance | 43-5032 | 70 | \$15.41 | \$22.69 | \$24.04 | \$26.32 |
| Postal Service Clerks | 43-5051 | 40 | \$23.88 | \$29.70 | \$28.92 | \$32.63 |
| Postal Service Mail Carriers | 43-5052 | 100 | \$21.50 | \$28.23 | \$27.22 | \$31.60 |
| Production, Planning, and Expediting Clerks | 43-5061 | 150 | \$19.01 | \$29.94 | \$29.52 | \$35.41 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 500 | \$14.69 | \$20.16 | \$19.28 | \$22.91 |
| Executive Secretaries and Executive Administrative Assistants | 43-6011 | 140 | \$26.75 | \$36.97 | \$35.94 | \$42.07 |
| Legal Secretaries and Administrative Assistants | 43-6012 | 70 | \$19.54 | \$26.35 | \$24.02 | \$29.76 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 490 | \$17.93 | \$22.99 | \$22.13 | \$25.52 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 1,100 | \$16.48 | \$22.36 | \$22.14 | \$25.30 |
| Data Entry Keyers | 43-9021 | 220 | \$15.94 | \$18.87 | \$18.95 | \$20.34 |
| Insurance Claims and Policy Processing Clerks | 43-9041 | 180 | \$20.25 | \$27.60 | \$24.90 | \$31.27 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 43-9051 | 50 | \$12.36 | \$16.80 | \$18.83 | \$19.03 |
| Office Clerks, General | 43-9061 | 1,670 | \$17.05 | \$23.88 | \$22.86 | \$27.29 |
| Office and Administrative Support Workers, All Other | 43-9199 | 40 | \$9.63 | \$18.71 | \$21.30 | \$23.24 |
|  |  |  |  |  |  |  |
| Farming, Fishing, and Forestry Occupations | 45-0000 | 60 | \$12.77 | \$16.87 | \$16.01 | \$18.92 |
| Construction and Extraction Occupations | 47-0000 | 1,720 | \$19.16 | \$27.79 | \$25.53 | \$32.10 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 210 | \$27.21 | \$37.68 | \$36.42 | \$42.90 |
| Carpenters | 47-2031 | 290 | \$21.73 | \$27.63 | \$26.64 | \$30.59 |
| Cement Masons and Concrete Finishers | 47-2051 | 40 | \$20.06 | \$24.23 | \$22.83 | \$26.31 |
| Construction Laborers | 47-2061 | 240 | \$16.77 | \$20.81 | \$20.48 | \$22.82 |
| Operating Engineers and Other Construction Equipment Operators | 47-2073 | 90 | \$22.20 | \$27.37 | \$26.86 | \$29.95 |
| Electricians | 47-2111 | 170 | \$20.24 | \$30.56 | \$29.80 | \$35.72 |
| Painters, Construction and Maintenance | 47-2141 | 70 | \$16.86 | \$23.86 | \$24.13 | \$27.36 |
| Plumbers, Pipefitters, and Steamfitters | 47-2152 | 210 | \$20.79 | \$30.74 | \$29.63 | \$35.72 |

[^90]| PORTSMOUTH AREA | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Roofers | 47-2181 | 40 | \$15.36 | \$22.99 | \$20.09 | \$26.80 |
| Sheet Metal Workers | 47-2211 | 60 | \$19.82 | \$26.80 | \$25.60 | \$30.30 |
| Construction and Building Inspectors | 47-4011 | 40 | \$27.10 | \$35.17 | \$32.78 | \$39.21 |
| Highway Maintenance Workers | 47-4051 | 80 | \$16.44 | \$21.64 | \$20.62 | \$24.25 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 2,470 | \$19.05 | \$29.79 | \$28.62 | \$35.17 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 270 | \$27.33 | \$42.99 | \$40.31 | \$50.83 |
| Computer, Automated Teller, and Office Machine Repairers | 49-2011 | 60 | \$17.20 | \$22.74 | \$20.48 | \$25.51 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 49-2022 | 90 | \$25.11 | \$35.00 | \$33.61 | \$39.94 |
| Aircraft Mechanics and Service Technicians | 49-3011 | 60 | \$21.14 | \$33.42 | \$36.37 | \$39.56 |
| Automotive Body and Related Repairers | 49-3021 | 70 | \$18.92 | \$24.16 | \$23.92 | \$26.78 |
| Automotive Service Technicians and Mechanics | 49-3023 | 360 | \$18.69 | \$27.04 | \$25.73 | \$31.21 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 49-3031 | 80 | \$20.83 | \$28.54 | \$29.05 | \$32.39 |
| Mobile Heavy Equipment Mechanics, Except Engines | 49-3042 | 40 | \$22.15 | \$31.55 | \$34.41 | \$36.27 |
| Motorcycle Mechanics | 49-3052 | 30 | \$18.32 | \$24.89 | \$25.78 | \$28.17 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 170 | \$23.15 | \$31.14 | \$31.70 | \$35.14 |
| Industrial Machinery Mechanics | 49-9041 | 180 | \$25.25 | \$31.24 | \$30.47 | \$34.24 |
| Maintenance Workers, Machinery | 49-9043 | 60 | \$24.81 | \$39.61 | \$47.65 | \$47.01 |
| Telecommunications Line Installers and Repairers | 49-9052 | 60 | \$14.60 | \$30.32 | \$33.40 | \$38.18 |
| Medical Equipment Repairers | 49-9062 | 30 | \$22.11 | \$29.24 | \$26.06 | \$32.80 |
| Maintenance and Repair Workers, General | 49-9071 | 540 | \$17.57 | \$25.07 | \$24.57 | \$28.81 |
| Helpers--Installation, Maintenance, and Repair Workers | 49-9098 | 50 | \$13.57 | \$16.77 | \$16.57 | \$18.36 |
| Production Occupations | 51-0000 | 4,790 | \$17.21 | \$25.11 | \$22.38 | \$29.07 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 360 | \$27.66 | \$42.28 | \$40.38 | \$49.59 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 330 | \$17.32 | \$21.76 | \$20.13 | \$23.97 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 1,040 | \$16.40 | \$22.42 | \$20.72 | \$25.43 |
| Bakers | 51-3011 | 100 | \$14.63 | \$18.01 | \$17.63 | \$19.69 |
| Butchers and Meat Cutters | 51-3021 | 50 | \$17.67 | \$21.69 | \$22.81 | \$23.71 |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4033 | 60 | \$18.83 | \$22.40 | \$20.86 | \$24.19 |
| Machinists | 51-4041 | 110 | \$20.23 | \$27.51 | \$24.81 | \$31.15 |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 51-4081 | 30 | \$16.86 | \$20.65 | \$20.74 | \$22.54 |
| Tool and Die Makers | 51-4111 | 40 | \$29.59 | \$34.90 | \$33.81 | \$37.55 |
| Welders, Cutters, Solderers, and Brazers | 51-4121 | 80 | \$22.68 | \$30.05 | \$28.47 | \$33.74 |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 51-4122 | 40 | \$19.77 | \$23.44 | \$20.73 | \$25.27 |
| Printing Press Operators | 51-5112 | 60 | \$18.25 | \$23.58 | \$21.89 | \$26.24 |
| Laundry and Dry-Cleaning Workers | 51-6011 | 50 | \$14.01 | \$16.56 | \$15.32 | \$17.83 |
| Water and Wastewater Treatment Plant and System Operators | 51-8031 | 50 | \$24.78 | \$32.10 | \$33.72 | \$35.76 |

[^91]| PORTSMOUTH AREA | SOC Code | $\begin{array}{r} \text { May } 2022 \\ \text { Estimated } \\ \text { Employment } \end{array}$ | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 51-9012 | 40 | \$18.26 | \$23.41 | \$22.28 | \$25.98 |
| Mixing and Blending Machine Setters, Operators, and Tenders | 51-9023 | 40 | \$19.94 | \$25.32 | \$22.86 | \$28.02 |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 51-9041 | 50 | \$21.07 | \$23.09 | \$21.08 | \$24.10 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 490 | \$20.25 | \$27.95 | \$26.60 | \$31.80 |
| Packaging and Filling Machine Operators and Tenders | 51-9111 | 130 | \$15.44 | \$23.21 | \$21.33 | \$27.09 |
| Computer Numerically Controlled Tool Operators | 51-9161 | 310 | \$20.40 | \$25.91 | \$26.04 | \$28.67 |
| Helpers--Production Workers | 51-9198 | 60 | \$14.71 | \$17.52 | \$17.30 | \$18.93 |
| Production Workers, All Other | 51-9199 | 200 | \$17.67 | \$21.57 | \$20.74 | \$23.51 |
| Transportation and Material Moving Occupations | 53-0000 | 5,070 | \$14.26 | \$21.42 | \$19.31 | \$25.00 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 220 | \$20.73 | \$29.02 | \$26.35 | \$33.17 |
| Commercial Pilots | 53-2012 | NP | \$44,997 | \$90,371 | \$81,091 | \$113,059 |
| Driver/Sales Workers | 53-3031 | 190 | \$8.82 | \$14.85 | \$14.66 | \$17.88 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 660 | \$22.22 | \$27.72 | \$28.19 | \$30.46 |
| Light Truck Drivers | 53-3033 | 440 | \$14.14 | \$19.07 | \$19.86 | \$21.53 |
| Shuttle Drivers and Chauffeurs | 53-3053 | 110 | \$11.62 | \$16.82 | \$17.66 | \$19.42 |
| Parking Attendants | 53-6021 | 50 | \$10.75 | \$13.61 | \$13.66 | \$15.03 |
| Automotive and Watercraft Service Attendants | 53-6031 | 50 | \$14.85 | \$17.07 | \$17.37 | \$18.18 |
| Industrial Truck and Tractor Operators | 53-7051 | 100 | \$19.12 | \$23.36 | \$23.00 | \$25.48 |
| Cleaners of Vehicles and Equipment | 53-7061 | 80 | \$14.08 | \$17.26 | \$17.35 | \$18.83 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 440 | \$15.56 | \$19.73 | \$18.77 | \$21.82 |
| Machine Feeders and Offbearers | 53-7063 | 30 | \$17.66 | \$23.14 | \$25.20 | \$25.89 |
| Packers and Packagers, Hand | 53-7064 | 600 | \$12.83 | \$16.94 | \$16.29 | \$19.00 |
| Stockers and Order Fillers | 53-7065 | 1,340 | \$14.11 | \$17.24 | \$16.24 | \$18.80 |
| Refuse and Recyclable Material Collectors | 53-7081 | 50 | \$15.57 | \$19.81 | \$19.09 | \$21.94 |

[^92]| BAYMOND AREA <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 5,360 | \$14.49 | \$25.71 | \$23.62 | \$31.32 |
| Management Occupations | 11-0000 | 210 | \$25.35 | \$47.79 | \$40.68 | \$59.00 |
| General and Operations Managers | 11-1021 | 100 | \$24.64 | \$49.94 | \$38.94 | \$62.59 |
| Business and Financial Operations Occupations | 13-0000 | 140 | \$21.71 | \$37.04 | \$32.32 | \$44.72 |
| Computer and Mathematical Occupations | 15-0000 | 30 | \$23.31 | \$35.68 | \$29.29 | \$41.86 |
| Architecture and Engineering Occupations | 17-0000 | 30 | \$24.08 | \$37.20 | \$32.53 | \$43.75 |
| Community and Social Service 0ccupations | 21-0000 | 50 | \$15.83 | \$25.45 | \$23.18 | \$30.27 |
| Educational Instruction and Library Occupations | 25-0000 | 460 | \$15.97 | \$27.72 | \$25.34 | \$33.60 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 30 | \$16.92 | \$35.30 | \$25.49 | \$44.49 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 160 | \$17.32 | \$41.85 | \$32.98 | \$54.13 |
| Healthcare Support Occupations | 31-0000 | 120 | \$13.92 | \$18.19 | \$16.18 | \$20.33 |
| Home Health and Personal Care Aides | 31-1120 | 70 | \$13.42 | \$15.13 | \$15.17 | \$15.99 |
| Protective Service Occupations | 33-0000 | 100 | \$18.94 | \$26.78 | \$25.60 | \$30.70 |
| Food Preparation and Serving Related Occupations | 35-0000 | 570 | \$11.27 | \$16.49 | \$14.90 | \$19.10 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 40 | \$16.38 | \$22.19 | \$19.29 | \$25.10 |
| Cooks, Short Order | 35-2015 | 40 | \$12.27 | \$15.15 | \$15.29 | \$16.59 |
| Fast Food and Counter Workers | 35-3023 | 140 | \$11.88 | \$14.11 | \$13.30 | \$15.22 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 170 | \$14.60 | \$20.30 | \$18.91 | \$23.15 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 80 | \$13.42 | \$18.01 | \$18.23 | \$20.31 |
| Landscaping and Groundskeeping Workers | 37-3011 | 70 | \$16.07 | \$20.49 | \$19.09 | \$22.71 |
| Personal Care and Service Occupations | 39-0000 | 110 | \$9.50 | \$15.08 | \$14.31 | \$17.87 |
| Animal Caretakers | 39-2021 | 40 | \$10.45 | \$15.27 | \$14.31 | \$17.68 |
| Sales and Related Occupations | 41-0000 | 430 | \$12.61 | \$22.05 | \$16.72 | \$26.76 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 60 | \$18.11 | \$27.45 | \$24.46 | \$32.13 |
| Cashiers | 41-2011 | 150 | \$11.29 | \$13.60 | \$13.67 | \$14.76 |
| Retail Salespersons | 41-2031 | 80 | \$12.16 | \$17.35 | \$15.97 | \$19.96 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 50 | \$20.24 | \$32.77 | \$30.71 | \$39.03 |
| Office and Administrative Support Occupations | 43-0000 | 700 | \$15.02 | \$25.35 | \$22.25 | \$30.52 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 80 | \$25.84 | \$54.84 | \$33.98 | \$69.33 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 30 | \$15.90 | \$21.73 | \$21.82 | \$24.65 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

|  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

[^93]| SALEM TOWN <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage * | Experienced Wage * |
| Total all occupations | 00-0000 | 20,510 | \$15.03 | \$29.86 | \$22.75 | \$37.29 |
| Management Occupations | 11-0000 | 1,310 | \$35.64 | \$70.73 | \$59.48 | \$88.29 |
| General and Operations Managers | 11-1021 | 580 | \$33.07 | \$70.50 | \$52.32 | \$89.22 |
| Marketing Managers | 11-2021 | 50 | \$43.29 | \$77.84 | \$78.66 | \$95.11 |
| Sales Managers | 11-2022 | 60 | \$38.68 | \$71.60 | \$64.65 | \$88.06 |
| Computer and Information Systems Managers | 11-3021 | 80 | \$56.49 | \$82.31 | \$83.28 | \$95.22 |
| Financial Managers | 11-3031 | 130 | \$44.02 | \$90.58 | \$71.51 | \$113.86 |
| Industrial Production Managers | 11-3051 | 40 | \$41.92 | \$58.94 | \$54.33 | \$67.45 |
| Construction Managers | 11-9021 | 30 | \$41.74 | \$60.71 | \$57.07 | \$70.20 |
| Education Administrators, Kindergarten through Secondary | 11-9032 | 30 | \$86,571 | \$109,208 | \$108,946 | \$120,527 |
| Architectural and Engineering Managers | 11-9041 | 50 | \$62.08 | \$86.06 | \$83.40 | \$98.06 |
| Medical and Health Services Managers | 11-9111 | 40 | \$43.47 | \$75.98 | \$62.93 | \$92.24 |
| Business and Financial Operations Occupations | 13-0000 | 1,090 | \$23.53 | \$42.82 | \$37.39 | \$52.47 |
| Buyers and Purchasing Agents | 13-1020 | 80 | \$24.72 | \$36.49 | \$32.66 | \$42.38 |
| Cost Estimators | 13-1051 | 40 | \$21.83 | \$36.68 | \$33.92 | \$44.12 |
| Human Resources Specialists | 13-1071 | 110 | \$25.89 | \$40.41 | \$37.51 | \$47.69 |
| Project Management Specialists | 13-1082 | 90 | \$31.98 | \$47.12 | \$43.19 | \$54.69 |
| Management Analysts | 13-1111 | 50 | \$33.86 | \$56.32 | \$51.92 | \$67.56 |
| Training and Development Specialists | 13-1151 | 60 | \$16.90 | \$29.29 | \$27.45 | \$35.49 |
| Market Research Analysts and Marketing Specialists | 13-1161 | 130 | \$19.92 | \$34.48 | \$27.49 | \$41.76 |
| Business Operations Specialists, All Other | 13-1199 | 60 | \$19.68 | \$35.48 | \$22.93 | \$43.37 |
| Accountants and Auditors | 13-2011 | 220 | \$28.79 | \$44.17 | \$40.79 | \$51.86 |
| Loan Officers | 13-2072 | 70 | \$24.51 | \$70.08 | \$51.88 | \$92.87 |
| Computer and Mathematical Occupations | 15-0000 | 510 | \$29.28 | \$53.40 | \$51.59 | \$65.45 |
| Computer Systems Analysts | 15-1211 | 30 | \$42.57 | \$63.33 | \$64.89 | \$73.72 |
| Computer User Support Specialists | 15-1232 | 90 | \$19.14 | \$31.31 | \$29.67 | \$37.39 |
| Network and Computer Systems Administrators | 15-1244 | 80 | \$37.13 | \$52.32 | \$53.02 | \$59.92 |
| Software Developers | 15-1252 | 150 | \$44.20 | \$67.88 | \$71.52 | \$79.73 |
| Software Quality Assurance Analysts and Testers | 15-1253 | 30 | \$37.48 | \$55.05 | \$56.25 | \$63.83 |
|  |  |  |  |  |  |  |
| Architecture and Engineering Occupations | 17-0000 | 420 | \$29.23 | \$47.20 | \$42.46 | \$56.19 |
| Electrical Engineers | 17-2071 | 50 | \$44.27 | \$64.94 | \$66.91 | \$75.27 |
| Industrial Engineers | 17-2112 | 60 | \$34.34 | \$49.93 | \$51.96 | \$57.72 |
| Mechanical Engineers | 17-2141 | 70 | \$36.35 | \$50.27 | \$49.05 | \$57.22 |
| Electrical and Electronic Engineering Technologists and Technicians | 17-3023 | 40 | \$24.21 | \$31.73 | \$30.55 | \$35.50 |
|  |  |  |  |  |  |  |
| Life, Physical, and Social Science Occupations | 19-0000 | 140 | \$21.55 | \$40.26 | \$32.83 | \$49.61 |
| Environmental Science and Protection Technicians, Including Health | 19-4042 | 40 | \$18.78 | \$24.97 | \$25.42 | \$28.06 |
|  |  |  |  |  |  |  |
| Community and Social Service Occupations | 21-0000 | 110 | \$20.65 | \$31.61 | \$28.28 | \$37.10 |

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

| SALEM TOWN <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage* | Experienced Wage * |
| Legal Occupations | 23-0000 | 40 | \$25.27 | \$56.20 | \$42.06 | \$71.67 |
| Educational Instruction and Library Occupations | 25-0000 | 790 | \$17.53 | \$29.17 | \$26.08 | \$34.98 |
| Preschool Teachers, Except Special Education | 25-2011 | 90 | \$15.75 | \$18.08 | \$18.23 | \$19.24 |
| Elementary School Teachers, Except Special Education | 25-2021 | 140 | \$57,094 | \$77,164 | \$79,200 | \$87,199 |
| Special Education Teachers, Kindergarten and Elementary School | 25-2052 | 30 | \$54,580 | \$76,026 | \$77,387 | \$86,750 |
| Teaching Assistants, Except Postsecondary | 25-9045 | 220 | \$32,663 | \$42,355 | \$40,038 | \$47,200 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 27-0000 | 240 | \$17.72 | \$29.14 | \$22.42 | \$34.84 |
| Interior Designers | 27-1025 | 40 | \$18.96 | \$22.73 | \$18.96 | \$24.61 |
| Merchandise Displayers and Window Trimmers | 27-1026 | 60 | \$17.29 | \$21.32 | \$20.08 | \$23.33 |
| Healthcare Practitioners and Technical Occupations | 29-0000 | 840 | \$27.98 | \$53.03 | \$47.42 | \$65.56 |
| Pharmacists | 29-1051 | 30 | \$53.13 | \$69.11 | \$74.69 | \$77.11 |
| Registered Nurses | 29-1141 | 260 | \$37.07 | \$48.60 | \$48.56 | \$54.37 |
| Nurse Practitioners | 29-1171 | 30 | \$50.70 | \$69.45 | \$72.10 | \$78.83 |
| Dental Hygienists | 29-1292 | 40 | \$35.82 | \$45.00 | \$46.87 | \$49.59 |
| Pharmacy Technicians | 29-2052 | 70 | \$16.88 | \$21.67 | \$23.79 | \$24.07 |
| Licensed Practical and Licensed Vocational Nurses | 29-2061 | 50 | \$29.43 | \$35.64 | \$33.77 | \$38.75 |
| Healthcare Support Occupations | 31-0000 | 420 | \$16.78 | \$21.93 | \$20.70 | \$24.49 |
| Home Health and Personal Care Aides | 31-1120 | 80 | \$14.74 | \$18.23 | \$17.92 | \$19.98 |
| Nursing Assistants | 31-1131 | 150 | \$18.24 | \$21.30 | \$20.14 | \$22.83 |
| Dental Assistants | 31-9091 | 30 | \$19.44 | \$26.11 | \$25.18 | \$29.44 |
| Medical Assistants | 31-9092 | 60 | \$20.02 | \$23.73 | \$23.08 | \$25.59 |
| Protective Service Occupations | 33-0000 | 370 | \$17.00 | \$26.05 | \$22.48 | \$30.57 |
| Security Guards | 33-9032 | 210 | \$16.21 | \$20.19 | \$22.48 | \$22.18 |
| Food Preparation and Serving Related Occupations | 35-0000 | 2,000 | \$12.48 | \$18.13 | \$17.39 | \$20.96 |
| First-Line Supervisors of Food Preparation and Serving Workers | 35-1012 | 150 | \$18.26 | \$25.37 | \$24.21 | \$28.92 |
| Cooks, Institution and Cafeteria | 35-2012 | 50 | \$16.06 | \$21.26 | \$19.95 | \$23.86 |
| Cooks, Short Order | 35-2015 | 140 | \$14.44 | \$17.38 | \$17.55 | \$18.85 |
| Food Preparation Workers | 35-2021 | 120 | \$14.77 | \$17.71 | \$16.95 | \$19.18 |
| Fast Food and Counter Workers | 35-3023 | 560 | \$11.80 | \$15.09 | \$14.63 | \$16.73 |
| Food Servers, Nonrestaurant | 35-3041 | 30 | \$13.61 | \$16.37 | \$16.34 | \$17.74 |
| Dishwashers | 35-9021 | 80 | \$12.69 | \$16.41 | \$15.98 | \$18.27 |
| Building and Grounds Cleaning and Maintenance Occupations | 37-0000 | 610 | \$15.60 | \$21.19 | \$19.63 | \$23.99 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 37-1011 | 40 | \$19.61 | \$27.36 | \$23.51 | \$31.23 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 37-2011 | 330 | \$15.27 | \$19.32 | \$17.47 | \$21.33 |
| Maids and Housekeeping Cleaners | 37-2012 | 50 | \$16.10 | \$17.82 | \$17.74 | \$18.68 |

[^94]| SALEM TOWN <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) <br> Wage * | Median Wage * | Experienced Wage * |
| Landscaping and Groundskeeping Workers | 37-3011 | 130 | \$15.47 | \$21.50 | \$22.01 | \$24.51 |
| Personal Care and Service Occupations | 39-0000 | 570 | \$12.67 | \$19.83 | \$17.43 | \$23.42 |
| First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services | 39-1014 | 30 | \$22.81 | \$31.57 | \$30.84 | \$35.95 |
| First-Line Supervisors of Personal Service Workers | 39-1022 | 30 | \$17.41 | \$25.26 | \$23.52 | \$29.20 |
| Animal Caretakers | 39-2021 | 60 | \$12.11 | \$15.55 | \$14.32 | \$17.27 |
| Hairdressers, Hairstylists, and Cosmetologists | 39-5012 | 80 | \$13.35 | \$17.82 | \$15.19 | \$20.04 |
| Recreation Workers | 39-9032 | 40 | \$10.96 | \$16.79 | \$14.98 | \$19.72 |
| Sales and Related Occupations | 41-0000 | 3,930 | \$13.61 | \$23.15 | \$17.26 | \$27.91 |
| First-Line Supervisors of Retail Sales Workers | 41-1011 | 350 | \$19.91 | \$29.23 | \$25.63 | \$33.89 |
| First-Line Supervisors of Non-Retail Sales Workers | 41-1012 | 90 | \$23.50 | \$44.86 | \$39.28 | \$55.54 |
| Cashiers | 41-2011 | 950 | \$12.54 | \$14.94 | \$14.85 | \$16.14 |
| Counter and Rental Clerks | 41-2021 | 60 | \$15.13 | \$22.75 | \$19.83 | \$26.54 |
| Retail Salespersons | 41-2031 | 1,780 | \$13.48 | \$18.30 | \$16.26 | \$20.72 |
| Securities, Commodities, and Financial Services Sales Agents | 41-3031 | 40 | \$30.59 | \$67.97 | \$48.54 | \$86.66 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 41-3091 | 220 | \$22.58 | \$41.40 | \$33.33 | \$50.80 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 41-4011 | 90 | \$25.32 | \$47.47 | \$39.35 | \$58.54 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 41-4012 | 180 | \$23.62 | \$42.71 | \$36.51 | \$52.25 |
| Telemarketers | 41-9041 | 40 | \$15.62 | \$18.46 | \$18.49 | \$19.88 |
| Office and Administrative Support Occupations | 43-0000 | 2,840 | \$16.34 | \$24.06 | \$22.37 | \$27.92 |
| First-Line Supervisors of Office and Administrative Support Workers | 43-1011 | 230 | \$22.74 | \$33.94 | \$31.80 | \$39.54 |
| Bill and Account Collectors | 43-3011 | 130 | \$17.38 | \$20.39 | \$19.00 | \$21.90 |
| Billing and Posting Clerks | 43-3021 | 60 | \$18.29 | \$24.67 | \$22.55 | \$27.87 |
| Bookkeeping, Accounting, and Auditing Clerks | 43-3031 | 210 | \$19.03 | \$25.76 | \$24.82 | \$29.12 |
| Payroll and Timekeeping Clerks | 43-3051 | 30 | \$25.64 | \$32.59 | \$30.35 | \$36.06 |
| Tellers | 43-3071 | 50 | \$17.97 | \$19.84 | \$19.07 | \$20.78 |
| Customer Service Representatives | 43-4051 | 590 | \$14.98 | \$21.04 | \$19.66 | \$24.07 |
| Loan Interviewers and Clerks | 43-4131 | 40 | \$20.14 | \$27.42 | \$27.58 | \$31.05 |
| Receptionists and Information Clerks | 43-4771 | 150 | \$13.20 | \$18.64 | \$18.28 | \$21.35 |
| Postal Service Clerks | 43-5051 | NP | \$20.91 | \$28.59 | \$28.71 | \$32.44 |
| Postal Service Mail Carriers | 43-5052 | NP | \$22.22 | \$30.17 | \$30.21 | \$34.15 |
| Production, Planning, and Expediting Clerks | 43-5061 | 50 | \$20.53 | \$29.70 | \$27.96 | \$34.29 |
| Shipping, Receiving, and Inventory Clerks | 43-5071 | 240 | \$16.18 | \$21.57 | \$19.55 | \$24.27 |
| Medical Secretaries and Administrative Assistants | 43-6013 | 70 | \$16.26 | \$23.21 | \$23.34 | \$26.69 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 43-6014 | 200 | \$16.25 | \$22.76 | \$22.21 | \$26.02 |
| Office Clerks, General | 43-9061 | 480 | \$16.97 | \$25.07 | \$23.80 | \$29.11 |
|  |  |  |  |  |  |  |

[^95]| SALEM TOWN <br> Occupational Employment \& Wages | SOC Code | May 2022 <br> Estimated <br> Employment | JUNE 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entry Level Wage * | Mean <br> (Average) Wage * | Median Wage * | Experienced Wage * |
| Construction and Extraction Occupations | 47-0000 | 730 | \$21.36 | \$30.18 | \$28.62 | \$34.60 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 47-1011 | 110 | \$30.56 | \$41.12 | \$38.94 | \$46.39 |
| Carpenters | 47-2031 | 120 | \$23.00 | \$29.96 | \$30.31 | \$33.44 |
| Electricians | 47-2111 | 70 | \$22.46 | \$32.60 | \$31.74 | \$37.67 |
| Installation, Maintenance, and Repair Occupations | 49-0000 | 620 | \$19.25 | \$29.68 | \$28.00 | \$34.90 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 49-1011 | 70 | \$31.79 | \$44.38 | \$39.81 | \$50.67 |
| Computer, Automated Teller, and Office Machine Repairers | 49-2011 | 30 | \$17.93 | \$24.38 | \$19.89 | \$27.60 |
| Automotive Service Technicians and Mechanics | 49-3023 | 90 | \$17.58 | \$26.15 | \$24.71 | \$30.43 |
| Industrial Machinery Mechanics | 49-9041 | 60 | \$22.00 | \$29.90 | \$28.79 | \$33.86 |
| Maintenance and Repair Workers, General | 49-9071 | 130 | \$20.40 | \$28.15 | \$26.46 | \$32.01 |
| Production Occupations | 51-0000 | 1,000 | \$18.01 | \$25.26 | \$23.29 | \$28.88 |
| First-Line Supervisors of Production and Operating Workers | 51-1011 | 90 | \$27.76 | \$39.05 | \$38.42 | \$44.69 |
| Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 51-2028 | 150 | \$17.84 | \$22.39 | \$22.52 | \$24.66 |
| Miscellaneous Assemblers and Fabricators | 51-2090 | 90 | \$17.22 | \$22.39 | \$19.92 | \$24.97 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 51-9061 | 130 | \$20.39 | \$26.89 | \$24.31 | \$30.14 |
| Transportation and Material Moving Occupations | 53-0000 | 1,920 | \$13.42 | \$18.87 | \$16.71 | \$21.59 |
| First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 53-1047 | 70 | \$20.94 | \$28.79 | \$28.17 | \$32.71 |
| Driver/Sales Workers | 53-3031 | 70 | \$10.15 | \$16.10 | \$13.71 | \$19.07 |
| Heavy and Tractor-Trailer Truck Drivers | 53-3032 | 170 | \$22.50 | \$29.45 | \$29.64 | \$32.93 |
| Light Truck Drivers | 53-3033 | 100 | \$13.59 | \$18.38 | \$18.26 | \$20.78 |
| Laborers and Freight, Stock, and Material Movers, Hand | 53-7062 | 160 | \$15.69 | \$19.49 | \$18.98 | \$21.38 |
| Stockers and Order Fillers | 53-7065 | 870 | \$14.22 | \$17.52 | \$16.71 | \$19.16 |

[^96]
## Glossary

Occupational Employment \& Wage Statistics (OEWS) - A federal/state program that surveys establishments to produce data on current occupational employment and wages for all wage and salary workers. Employers participating in an OEWS survey provide the number of employees within their company, by occupation, broken out into twelve wage categories. Establishments or units of multiple establishments are usually included in the survey, at most, once every three years.

Occupational Employment Estimates - Estimates of the number of employees in particular occupations. Every OEWS survey respondent is classified by North American Industrial Classification System (NAICS) code and by size of establishment. Each firm's response is weighted and then scaled to represent all those firms in the state who fall into the same size and industry category. All industries are then combined to get an estimate of total employment in every OEWS category.

Labor Market Area - An area with a certain degree of social and economic integration as measured through commuting patterns. In New England these areas are typically made up of cities and towns.

New England City and Town Area (NECTA) - A geographic entity, created for statistical purposes, consisting of a city or town, or a group of cities and towns, associated with at least one core (urbanized area or urban cluster) of at least 10,000 population. These component cities and towns must be adjacent with one another and have a high degree of social and economic integration with the core as measured through commuting patterns. This is unique to the six New England states.

Metropolitan New England City and Town Area (Metro NECTA) - A Core Based Statistical Area associated with at least one urbanized area that has a population of at least 50,000. New Hampshire has four Metro NECTAs - one of which is entirely within New Hampshire's borders, and two contain portions of the neighboring state of Maine. The Boston-Cambridge-Quincy MA-NH Metro NECTA includes New Hampshire towns that are part of four NECTA divisions.

- Manchester NH Metro NECTA - an urbanized area entirely within New Hampshire
- Portsmouth NH-ME Metro NECTA - an area predominantly within New Hampshire, but includes the towns of Eliot, Kittery and York in Maine.
- Dover-Durham, NH-ME Metro NECTA - an area predominantly within New Hampshire, but includes the towns of Lebanon, Berwick and South Berwick in Maine.
- Boston-Cambridge-Quincy MA-NH Metro NECTA - an area predominately within Massachusetts which includes Boston and its suburbs. For most statistical purposes it is subdivided into its component NECTA Divisions, four of which include towns in New Hampshire.


## Glossary

New England City and Town Area (NECTA) Division - a NECTA Division is a city or town or a group of cities and towns with a high degree of social and economic integration which contains an urbanized area that has a population of at least 50,000 and is part of a large (population of at least 2.5 million) Metropolitan NECTA. New Hampshire has four NECTA Divisions under this standard, all of which contain portions of the neighboring state of Massachusetts. All are part of the Boston-Cambridge-Quincy MA-NH Metro NECTA. The four areas are:

- Haverhill-Newburyport-Amesbury, MA-NH - an area predominantly within Massachusetts, but includes towns in the Hampstead-Seabrook area of New Hampshire
- Lawrence-Methuen-Salem MA-NH - an area predominantly within Massachusetts, consisting entirely of the cities of Lawrence and Methuen and the town of North Andover in Massachusetts, and the town of Salem, New Hampshire.
- Lowell-Billerica-Chelmsford MA-NH - an area predominately within Massachusetts, which includes the town of Pelham, New Hampshire
- Nashua NH-MA - an area predominately within New Hampshire, which includes the towns of Townsend and Pepperell in Massachusetts

Micropolitan New England City and Town Area (Micro NECTA) - a Core Based Statistical Area associated with at least one urban cluster that has a population of at least 10,000, but less than 50,000. The Micropolitan area is a new concept under the new standard. New Hampshire has five Micro NECTAs.
The Micro NECTAs are:

- Berlin NH Micro NECTA
- Concord NH Micro NECTA
- Keene NH Micro NECTA
- Laconia NH Micro NECTA
- Lebanon NH-VT Micro NECTA


## Glossary

Small Labor Market Area (LMA) - a grouping of towns that are economically interdependent, but do not meet the population or commuting thresholds for a Micro or Metro NECTA. New Hampshire has 16 LMAs - some of which are entirely within the state's borders, and others that contain portions of the neighboring states of either Maine or Vermont. These areas are:

- Belmont NH LMA
- Brattleboro VT-NH LMA
- Charleston NH LMA
- Claremont-Newport NH LMA
- Colebrook NH-VT LMA
- Conway NH-ME LMA
- Franklin NH LMA
- Haverhill NH LMA
- Hillsborough NH LMA
- Littleton NH LMA
- Meredith NH LMA
- New London NH LMA
- Peterborough NH LMA
- Plymouth NH LMA
- Raymond NH LMA
- Wolfeboro NH LMA


## Glossary

OEWS Wage Survey Areas - New Hampshire has 17 substate OEWS wage areas. These wage areas are based on the New Hampshire portions of the labor market areas. Three of these are the New Hampshire portions of Metro NECTAs. Four are the New Hampshire portions of NECTA Divisions. Three are small Labor Market Areas (LMAs) and the remainder are built by combining Micro NECTAs and LMAs. The areas are combined to increase the number of occupations for which employment and wage estimates will meet standards of reliability and to exhaust the geography of the state. The wage areas are:

- Claremont-Charlestown - consists of the Claremont-Newport Micro NECTA and the Charlestown LMA
- Greater Concord - consists of the Concord Micro NECTA and the New London, Franklin and Hillsborough LMAs
- Conway-Wolfeboro - consists of the NH portion of the Conway NH-ME LMA and the Wolfeboro LMA
- Dover-Durham - consists of the NH portion of the Dover-Durham NH-ME Metro NECTA
- Hampstead-Seabrook - consists of the NH portion of the Haverhill MA-NH Metro NECTA
- Keene - consists of the Keene Micro NECTA
- Laconia-Belmont - consists of the Laconia Micro NECTA and the Belmont and Meredith LMAs
- Lebanon-Hanover - consists of the NH portion of the Lebanon NH-VT Micro NECTA and the Haverhill NH LMA
- Manchester - consists of the Manchester Metro NECTA
- Nashua-Derry - consists of the NH portion of the Nashua NH-MA Metro NECTA Division
- Northern NH - consists of the Berlin Micro NECTA, and consists of the NH portions of the Colebrook NH-VT, NH and the Littleton NH-VT LMA
- Pelham - consists of the Pelham, NH portion of the Lowell MA-NH Metro NECTA Division
- Peterborough - consists of the Peterborough LMA
- Plymouth - consists of the Plymouth LMA
- Portsmouth - consists of the NH portion of the Portsmouth NH-ME Metro NECTA
- Raymond - consists of the Raymond LMA
- Salem - consists of the Salem, NH portion of the Lawrence MA-NH Metro NECTA Division


[^0]:    *Wages aged to June 2023

[^1]:    * May 2022

[^2]:    Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^3]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^4]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^5]:    Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^6]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^7]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^8]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^9]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^10]:    *Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^11]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^12]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^13]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^14]:    *Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^15]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

[^16]:    * Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2022 occupational wages were updated to June 2023 using Employment Cost Index (ECI) factors.

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