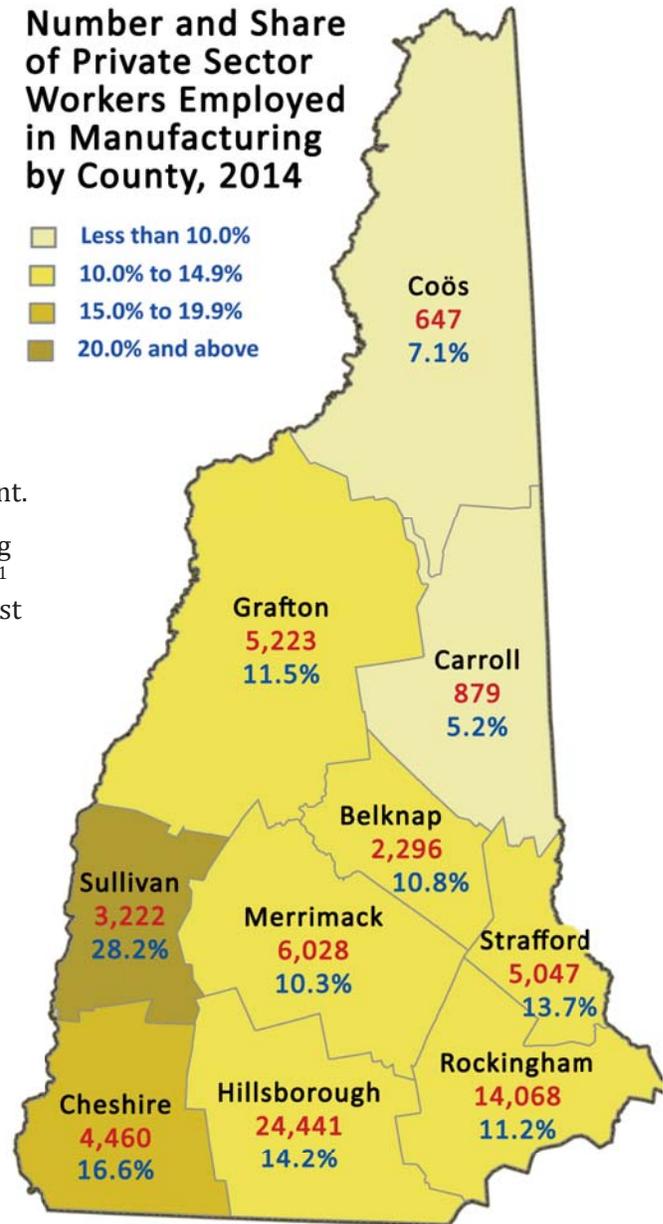


Manufacturing in New Hampshire

- ◆ In 2014, on average, 66,450 workers were employed in Manufacturing, the third largest industry in New Hampshire.
 - ◆ Only two industries employed more workers — Health care and social assistance with 86,450 workers and Retail trade with 94,400.
- ◆ 12.3 percent of all New Hampshire workers employed by private (non government) business worked in Manufacturing.
- ◆ The private sector share of Manufacturing workers in New Hampshire tied for 18th highest among the states (12.3 percent), and was higher than the national average of 10.5 percent.
- ◆ There were slightly more than 1,190 Manufacturing job ads — six percent of the 18,745 on-line job ads¹ — in New Hampshire between July 2015 and August 2015 (according to online job posting data from Burning Glass Technologies).^{*}
 - ◆ 285 job ads were for Production Occupations (24%)²
 - ◆ 159 job ads were for Architecture and Engineering Occupations (13%)
 - ◆ 120 job ads were for Management Occupations (10%)
 - ◆ 111 job ads were for Sales and Related Occupations (9%)
 - ◆ 104 job ads were for Computer & Mathematical Occupations (9%)
- ◆ Manufacturing workers were paid an average of \$1,274 weekly in 2014. The average weekly wage for all privately employed workers was \$996.
- ◆ Workers in Manufacturing jobs in New Hampshire are less likely to leave their job after hire. The turnover rate in Manufacturing, indicating the portion of the workers that are new in the industry, was about half the rate for workers in all industries.
- ◆ Programs available through the New Hampshire Community College System and the University System of New Hampshire provide training for the current and future workforce in advanced manufacturing.

Number and Share of Private Sector Workers Employed in Manufacturing by County, 2014

- Less than 10.0%
- 10.0% to 14.9%
- 15.0% to 19.9%
- 20.0% and above



* 60-day data is used because any continuing ads are recycled as unfilled and considered new postings after 60 days.

¹ 69% of job postings included an industry

² 99% of job postings included an occupational family

Manufacturing in New Hampshire

Occupation Title (Occupations commonly found in Manufacturing)	2012 Manufacturing Employment	Share of Occupation	Average Hourly Wage	Annual Openings	Entry Level Requirements		
					Education	Experience	Training
Team Assemblers	2,437	84.0%	\$16.29	55	High school	None	1 to 12 months on-the-job
Inspectors, Testers, Sorters, Samplers, and Weighers	2,241	63.0%	\$18.64	105	High school	None	1 to 12 months on-the-job
First-Line Supervisors of Production and Operating Workers	2,234	73.8%	\$27.44	46	Postsecondary non-degree award	Less than 5 years	None
Electrical and Electronic Equipment Assemblers	2,001	77.1%	\$15.87	32	High school	None	1 month or less on-the-job
Machinists	1,964	88.5%	\$19.88	73	High school	None	More than 12 months on-the-job
Production Workers, All Other	1,864	70.8%	\$15.23	77	High school	None	1 to 12 months on-the-job
Assemblers and Fabricators, All Other	1,755	68.9%	\$14.07	50	High school	None	1 to 12 months on-the-job
Computer-Controlled Machine Tool Operators, Metal and Plastic	1,300	98.2%	\$17.78	61	High school	None	1 to 12 months on-the-job
General and Operations Managers	1,134	14.6%	\$55.00	233	Bachelor	Less than 5 years	None
Mechanical Engineers	1,121	68.7%	\$40.90	64	Bachelor	None	None
Metal Workers and Plastic Workers, All Other	1,041	77.5%	\$15.33	15	High school	None	1 to 12 months on-the-job
Shipping, Receiving, and Traffic Clerks	1,031	32.7%	\$15.29	96	High school	None	1 month or less on-the-job
Industrial Machinery Mechanics	1,006	58.5%	\$23.69	88	High school	None	More than 12 months on-the-job
Office Clerks, General	1,003	7.4%	\$16.62	362	High school	None	1 month or less on-the-job
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	988	95.9%	\$17.94	23	High school	None	1 to 12 months on-the-job
Industrial Engineers	949	88.0%	\$38.98	36	Bachelor	None	None
Engineers, All Other	874	58.4%	\$39.98	32	Bachelor	None	None
Electrical Engineers	870	73.7%	\$46.91	27	Bachelor	None	None
Purchasing Agents, Except Wholesale, Retail, and Farm Products	864	58.3%	\$28.15	29	High school	None	More than 12 months on-the-job
Customer Service Representatives	855	9.6%	\$17.73	371	High school	None	1 month or less on-the-job"
Helpers--Production Workers	814	54.6%	\$11.71	40	Less than HS	None	1 month or less on-the-job
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	808	12.2%	\$33.71	200	High school	None	1 to 12 months on-the-job
Stock Clerks and Order Fillers	770	6.2%	\$12.24	376	Less than HS	None	1 month or less on-the-job

Source: New Hampshire Job Outlook and Locator by Industry and Occupation, base year 2012 to projected year 2022

For more information:

New Hampshire Employment Security, Economic and Labor Market Information Bureau

www.nhes.nh.gov/elmi/