

SALEM TOWN Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	JUNE 2023			
			Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
<b>Total all occupations</b>	<b>00-0000</b>	<b>20,510</b>	<b>\$15.03</b>	<b>\$29.86</b>	<b>\$22.75</b>	<b>\$37.29</b>
<b>Management Occupations</b>	<b>11-0000</b>	<b>1,310</b>	<b>\$35.64</b>	<b>\$70.73</b>	<b>\$59.48</b>	<b>\$88.29</b>
General and Operations Managers	11-1021	580	\$33.07	\$70.50	\$52.32	\$89.22
Marketing Managers	11-2021	50	\$43.29	\$77.84	\$78.66	\$95.11
Sales Managers	11-2022	60	\$38.68	\$71.60	\$64.65	\$88.06
Computer and Information Systems Managers	11-3021	80	\$56.49	\$82.31	\$83.28	\$95.22
Financial Managers	11-3031	130	\$44.02	\$90.58	\$71.51	\$113.86
Industrial Production Managers	11-3051	40	\$41.92	\$58.94	\$54.33	\$67.45
Construction Managers	11-9021	30	\$41.74	\$60.71	\$57.07	\$70.20
Education Administrators, Kindergarten through Secondary	11-9032	30	\$86,571	\$109,208	\$108,946	\$120,527
Architectural and Engineering Managers	11-9041	50	\$62.08	\$86.06	\$83.40	\$98.06
Medical and Health Services Managers	11-9111	40	\$43.47	\$75.98	\$62.93	\$92.24
<b>Business and Financial Operations Occupations</b>	<b>13-0000</b>	<b>1,090</b>	<b>\$23.53</b>	<b>\$42.82</b>	<b>\$37.39</b>	<b>\$52.47</b>
Buyers and Purchasing Agents	13-1020	80	\$24.72	\$36.49	\$32.66	\$42.38
Cost Estimators	13-1051	40	\$21.83	\$36.68	\$33.92	\$44.12
Human Resources Specialists	13-1071	110	\$25.89	\$40.41	\$37.51	\$47.69
Project Management Specialists	13-1082	90	\$31.98	\$47.12	\$43.19	\$54.69
Management Analysts	13-1111	50	\$33.86	\$56.32	\$51.92	\$67.56
Training and Development Specialists	13-1151	60	\$16.90	\$29.29	\$27.45	\$35.49
Market Research Analysts and Marketing Specialists	13-1161	130	\$19.92	\$34.48	\$27.49	\$41.76
Business Operations Specialists, All Other	13-1199	60	\$19.68	\$35.48	\$22.93	\$43.37
Accountants and Auditors	13-2011	220	\$28.79	\$44.17	\$40.79	\$51.86
Loan Officers	13-2072	70	\$24.51	\$70.08	\$51.88	\$92.87
<b>Computer and Mathematical Occupations</b>	<b>15-0000</b>	<b>510</b>	<b>\$29.28</b>	<b>\$53.40</b>	<b>\$51.59</b>	<b>\$65.45</b>
Computer Systems Analysts	15-1211	30	\$42.57	\$63.33	\$64.89	\$73.72
Computer User Support Specialists	15-1232	90	\$19.14	\$31.31	\$29.67	\$37.39
Network and Computer Systems Administrators	15-1244	80	\$37.13	\$52.32	\$53.02	\$59.92
Software Developers	15-1252	150	\$44.20	\$67.88	\$71.52	\$79.73
Software Quality Assurance Analysts and Testers	15-1253	30	\$37.48	\$55.05	\$56.25	\$63.83
<b>Architecture and Engineering Occupations</b>	<b>17-0000</b>	<b>420</b>	<b>\$29.23</b>	<b>\$47.20</b>	<b>\$42.46</b>	<b>\$56.19</b>
Electrical Engineers	17-2071	50	\$44.27	\$64.94	\$66.91	\$75.27
Industrial Engineers	17-2112	60	\$34.34	\$49.93	\$51.96	\$57.72
Mechanical Engineers	17-2141	70	\$36.35	\$50.27	\$49.05	\$57.22
Electrical and Electronic Engineering Technologists and Technicians	17-3023	40	\$24.21	\$31.73	\$30.55	\$35.50
<b>Life, Physical, and Social Science Occupations</b>	<b>19-0000</b>	<b>140</b>	<b>\$21.55</b>	<b>\$40.26</b>	<b>\$32.83</b>	<b>\$49.61</b>
Environmental Science and Protection Technicians, Including Health	19-4042	40	\$18.78	\$24.97	\$25.42	\$28.06
<b>Community and Social Service Occupations</b>	<b>21-0000</b>	<b>110</b>	<b>\$20.65</b>	<b>\$31.61</b>	<b>\$28.28</b>	<b>\$37.10</b>

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<b>Legal Occupations</b>	<b>23-0000</b>	<b>40</b>	<b>\$25.27</b>	<b>\$56.20</b>	<b>\$42.06</b>	<b>\$71.67</b>
<b>Educational Instruction and Library Occupations</b>	<b>25-0000</b>	<b>790</b>	<b>\$17.53</b>	<b>\$29.17</b>	<b>\$26.08</b>	<b>\$34.98</b>
Preschool Teachers, Except Special Education	25-2011	90	\$15.75	\$18.08	\$18.23	\$19.24
Elementary School Teachers, Except Special Education	25-2021	140	\$57,094	\$77,164	\$79,200	\$87,199
Special Education Teachers, Kindergarten and Elementary School	25-2052	30	\$54,580	\$76,026	\$77,387	\$86,750
Teaching Assistants, Except Postsecondary	25-9045	220	\$32,663	\$42,355	\$40,038	\$47,200
<b>Arts, Design, Entertainment, Sports, and Media Occupations</b>	<b>27-0000</b>	<b>240</b>	<b>\$17.72</b>	<b>\$29.14</b>	<b>\$22.42</b>	<b>\$34.84</b>
Interior Designers	27-1025	40	\$18.96	\$22.73	\$18.96	\$24.61
Merchandise Displayers and Window Trimmers	27-1026	60	\$17.29	\$21.32	\$20.08	\$23.33
<b>Healthcare Practitioners and Technical Occupations</b>	<b>29-0000</b>	<b>840</b>	<b>\$27.98</b>	<b>\$53.03</b>	<b>\$47.42</b>	<b>\$65.56</b>
Pharmacists	29-1051	30	\$53.13	\$69.11	\$74.69	\$77.11
Registered Nurses	29-1141	260	\$37.07	\$48.60	\$48.56	\$54.37
Nurse Practitioners	29-1171	30	\$50.70	\$69.45	\$72.10	\$78.83
Dental Hygienists	29-1292	40	\$35.82	\$45.00	\$46.87	\$49.59
Pharmacy Technicians	29-2052	70	\$16.88	\$21.67	\$23.79	\$24.07
Licensed Practical and Licensed Vocational Nurses	29-2061	50	\$29.43	\$35.64	\$33.77	\$38.75
<b>Healthcare Support Occupations</b>	<b>31-0000</b>	<b>420</b>	<b>\$16.78</b>	<b>\$21.93</b>	<b>\$20.70</b>	<b>\$24.49</b>
Home Health and Personal Care Aides	31-1120	80	\$14.74	\$18.23	\$17.92	\$19.98
Nursing Assistants	31-1131	150	\$18.24	\$21.30	\$20.14	\$22.83
Dental Assistants	31-9091	30	\$19.44	\$26.11	\$25.18	\$29.44
Medical Assistants	31-9092	60	\$20.02	\$23.73	\$23.08	\$25.59
<b>Protective Service Occupations</b>	<b>33-0000</b>	<b>370</b>	<b>\$17.00</b>	<b>\$26.05</b>	<b>\$22.48</b>	<b>\$30.57</b>
Security Guards	33-9032	210	\$16.21	\$20.19	\$22.48	\$22.18
<b>Food Preparation and Serving Related Occupations</b>	<b>35-0000</b>	<b>2,000</b>	<b>\$12.48</b>	<b>\$18.13</b>	<b>\$17.39</b>	<b>\$20.96</b>
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	150	\$18.26	\$25.37	\$24.21	\$28.92
Cooks, Institution and Cafeteria	35-2012	50	\$16.06	\$21.26	\$19.95	\$23.86
Cooks, Short Order	35-2015	140	\$14.44	\$17.38	\$17.55	\$18.85
Food Preparation Workers	35-2021	120	\$14.77	\$17.71	\$16.95	\$19.18
Fast Food and Counter Workers	35-3023	560	\$11.80	\$15.09	\$14.63	\$16.73
Food Servers, Nonrestaurant	35-3041	30	\$13.61	\$16.37	\$16.34	\$17.74
Dishwashers	35-9021	80	\$12.69	\$16.41	\$15.98	\$18.27
<b>Building and Grounds Cleaning and Maintenance Occupations</b>	<b>37-0000</b>	<b>610</b>	<b>\$15.60</b>	<b>\$21.19</b>	<b>\$19.63</b>	<b>\$23.99</b>
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	40	\$19.61	\$27.36	\$23.51	\$31.23
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	330	\$15.27	\$19.32	\$17.47	\$21.33
Maids and Housekeeping Cleaners	37-2012	50	\$16.10	\$17.82	\$17.74	\$18.68

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Landscaping and Groundskeeping Workers	37-3011	130	\$15.47	\$21.50	\$22.01	\$24.51
<b>Personal Care and Service Occupations</b>	<b>39-0000</b>	<b>570</b>	<b>\$12.67</b>	<b>\$19.83</b>	<b>\$17.43</b>	<b>\$23.42</b>
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	30	\$22.81	\$31.57	\$30.84	\$35.95
First-Line Supervisors of Personal Service Workers	39-1022	30	\$17.41	\$25.26	\$23.52	\$29.20
Animal Caretakers	39-2021	60	\$12.11	\$15.55	\$14.32	\$17.27
Hairdressers, Hairstylists, and Cosmetologists	39-5012	80	\$13.35	\$17.82	\$15.19	\$20.04
Recreation Workers	39-9032	40	\$10.96	\$16.79	\$14.98	\$19.72
<b>Sales and Related Occupations</b>	<b>41-0000</b>	<b>3,930</b>	<b>\$13.61</b>	<b>\$23.15</b>	<b>\$17.26</b>	<b>\$27.91</b>
First-Line Supervisors of Retail Sales Workers	41-1011	350	\$19.91	\$29.23	\$25.63	\$33.89
First-Line Supervisors of Non-Retail Sales Workers	41-1012	90	\$23.50	\$44.86	\$39.28	\$55.54
Cashiers	41-2011	950	\$12.54	\$14.94	\$14.85	\$16.14
Counter and Rental Clerks	41-2021	60	\$15.13	\$22.75	\$19.83	\$26.54
Retail Salespersons	41-2031	1,780	\$13.48	\$18.30	\$16.26	\$20.72
Securities, Commodities, and Financial Services Sales Agents	41-3031	40	\$30.59	\$67.97	\$48.54	\$86.66
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	220	\$22.58	\$41.40	\$33.33	\$50.80
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	90	\$25.32	\$47.47	\$39.35	\$58.54
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	180	\$23.62	\$42.71	\$36.51	\$52.25
Telemarketers	41-9041	40	\$15.62	\$18.46	\$18.49	\$19.88
<b>Office and Administrative Support Occupations</b>	<b>43-0000</b>	<b>2,840</b>	<b>\$16.34</b>	<b>\$24.06</b>	<b>\$22.37</b>	<b>\$27.92</b>
First-Line Supervisors of Office and Administrative Support Workers	43-1011	230	\$22.74	\$33.94	\$31.80	\$39.54
Bill and Account Collectors	43-3011	130	\$17.38	\$20.39	\$19.00	\$21.90
Billing and Posting Clerks	43-3021	60	\$18.29	\$24.67	\$22.55	\$27.87
Bookkeeping, Accounting, and Auditing Clerks	43-3031	210	\$19.03	\$25.76	\$24.82	\$29.12
Payroll and Timekeeping Clerks	43-3051	30	\$25.64	\$32.59	\$30.35	\$36.06
Tellers	43-3071	50	\$17.97	\$19.84	\$19.07	\$20.78
Customer Service Representatives	43-4051	590	\$14.98	\$21.04	\$19.66	\$24.07
Loan Interviewers and Clerks	43-4131	40	\$20.14	\$27.42	\$27.58	\$31.05
Receptionists and Information Clerks	43-4171	150	\$13.20	\$18.64	\$18.28	\$21.35
Postal Service Clerks	43-5051	NP	\$20.91	\$28.59	\$28.71	\$32.44
Postal Service Mail Carriers	43-5052	NP	\$22.22	\$30.17	\$30.21	\$34.15
Production, Planning, and Expediting Clerks	43-5061	50	\$20.53	\$29.70	\$27.96	\$34.29
Shipping, Receiving, and Inventory Clerks	43-5071	240	\$16.18	\$21.57	\$19.55	\$24.27
Medical Secretaries and Administrative Assistants	43-6013	70	\$16.26	\$23.21	\$23.34	\$26.69
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	200	\$16.25	\$22.76	\$22.21	\$26.02
Office Clerks, General	43-9061	480	\$16.97	\$25.07	\$23.80	\$29.11

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<b>Construction and Extraction Occupations</b>	<b>47-0000</b>	<b>730</b>	<b>\$21.36</b>	<b>\$30.18</b>	<b>\$28.62</b>	<b>\$34.60</b>
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	110	\$30.56	\$41.12	\$38.94	\$46.39
Carpenters	47-2031	120	\$23.00	\$29.96	\$30.31	\$33.44
Electricians	47-2111	70	\$22.46	\$32.60	\$31.74	\$37.67
<b>Installation, Maintenance, and Repair Occupations</b>	<b>49-0000</b>	<b>620</b>	<b>\$19.25</b>	<b>\$29.68</b>	<b>\$28.00</b>	<b>\$34.90</b>
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	70	\$31.79	\$44.38	\$39.81	\$50.67
Computer, Automated Teller, and Office Machine Repairers	49-2011	30	\$17.93	\$24.38	\$19.89	\$27.60
Automotive Service Technicians and Mechanics	49-3023	90	\$17.58	\$26.15	\$24.71	\$30.43
Industrial Machinery Mechanics	49-9041	60	\$22.00	\$29.90	\$28.79	\$33.86
Maintenance and Repair Workers, General	49-9071	130	\$20.40	\$28.15	\$26.46	\$32.01
<b>Production Occupations</b>	<b>51-0000</b>	<b>1,000</b>	<b>\$18.01</b>	<b>\$25.26</b>	<b>\$23.29</b>	<b>\$28.88</b>
First-Line Supervisors of Production and Operating Workers	51-1011	90	\$27.76	\$39.05	\$38.42	\$44.69
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	150	\$17.84	\$22.39	\$22.52	\$24.66
Miscellaneous Assemblers and Fabricators	51-2090	90	\$17.22	\$22.39	\$19.92	\$24.97
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	130	\$20.39	\$26.89	\$24.31	\$30.14
<b>Transportation and Material Moving Occupations</b>	<b>53-0000</b>	<b>1,920</b>	<b>\$13.42</b>	<b>\$18.87</b>	<b>\$16.71</b>	<b>\$21.59</b>
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	70	\$20.94	\$28.79	\$28.17	\$32.71
Driver/Sales Workers	53-3031	70	\$10.15	\$16.10	\$13.71	\$19.07
Heavy and Tractor-Trailer Truck Drivers	53-3032	170	\$22.50	\$29.45	\$29.64	\$32.93
Light Truck Drivers	53-3033	100	\$13.59	\$18.38	\$18.26	\$20.78
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	160	\$15.69	\$19.49	\$18.98	\$21.38
Stockers and Order Fillers	53-7065	870	\$14.22	\$17.52	\$16.71	\$19.16

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